



# FY18 NJCEP Reporting\*

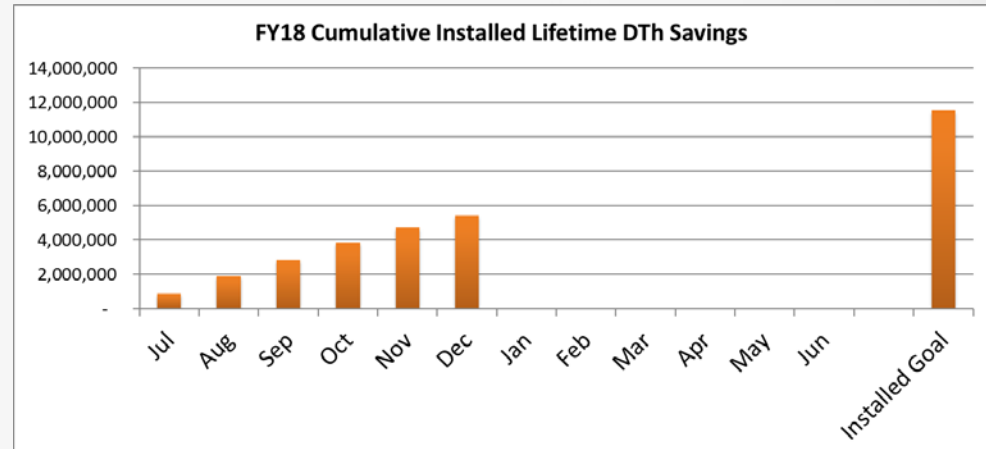
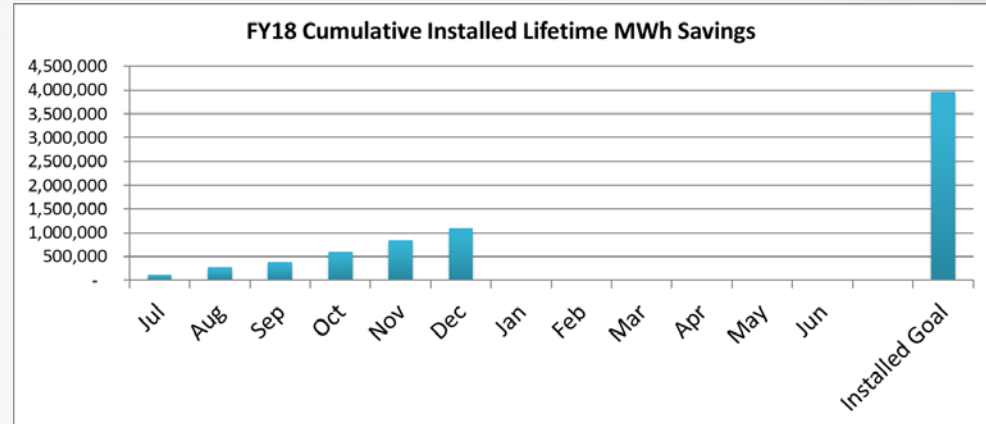
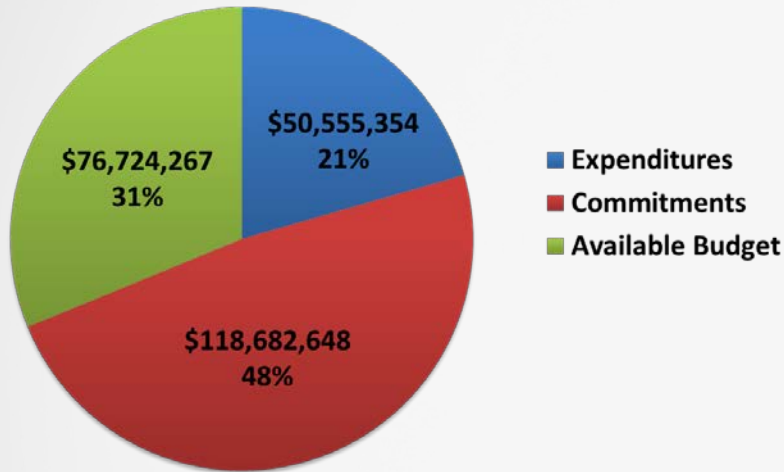
## as of December 31, 2017

\*Note: the results presented here are preliminary and are subject to change

# OVERALL PROGRESS TOWARDS TRC MANAGED PROGRAM GOALS



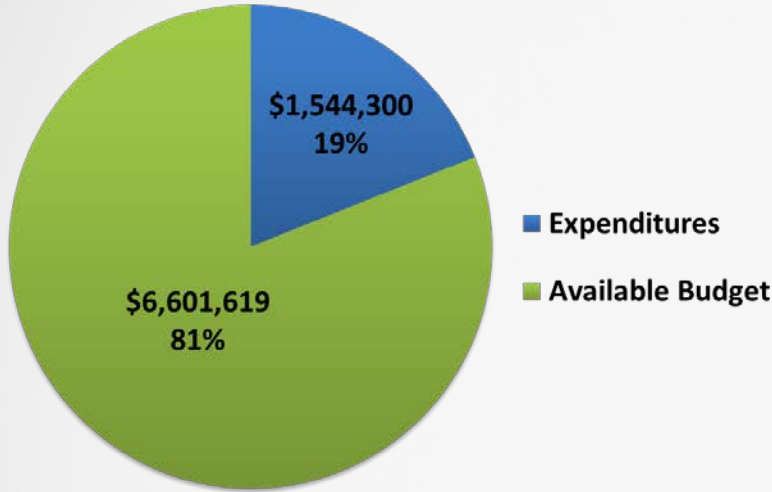
## FY18 Incentive Budget: \$245,962,269



Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result.

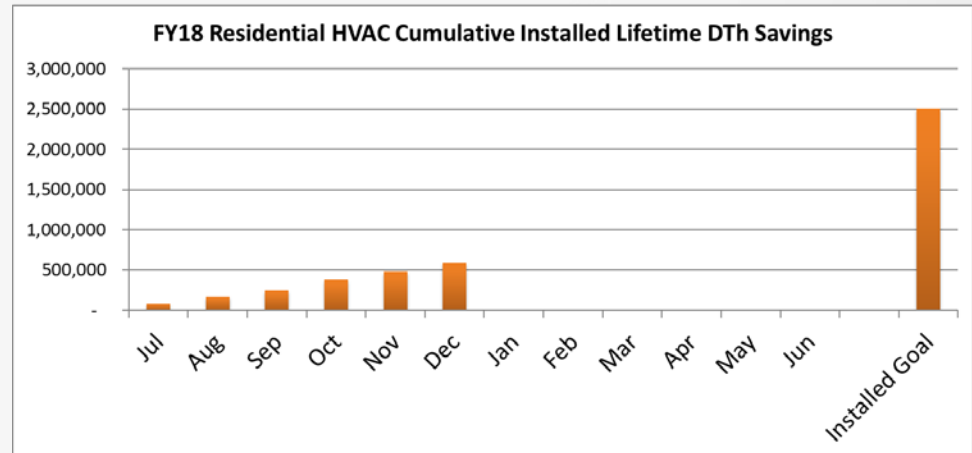
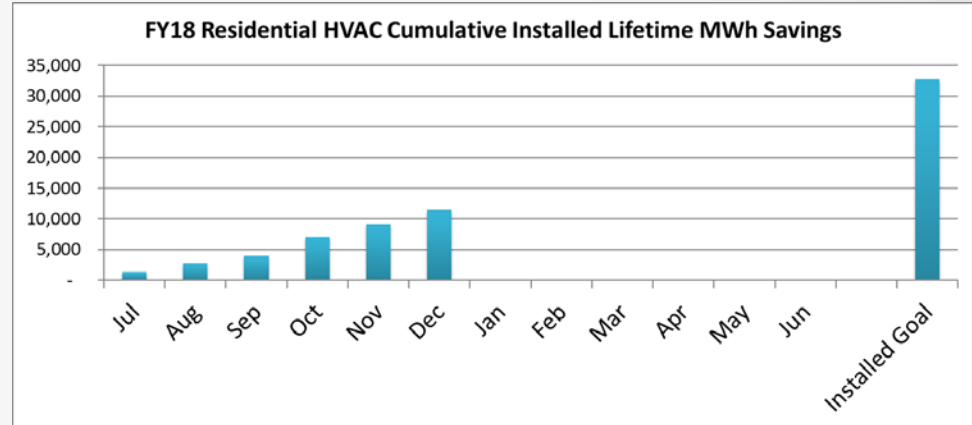
# RESIDENTIAL HVAC

**FY18 Incentive Budget: \$8,145,919**



## Program Highlights

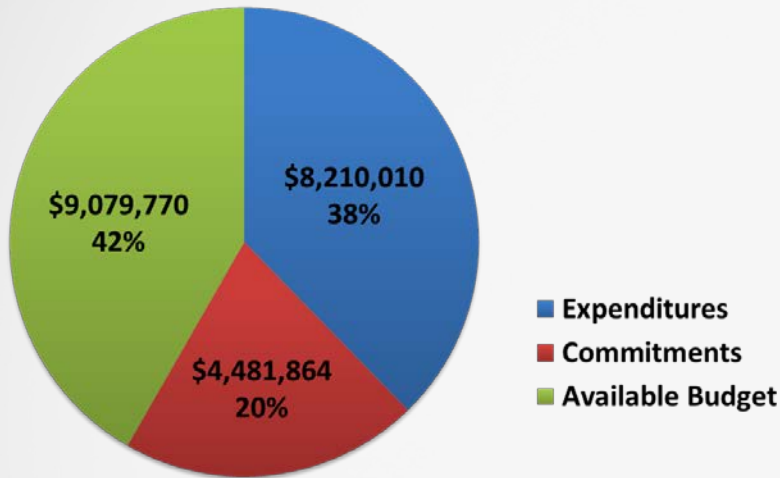
- Held five technical trainings
- 169 HVAC rebate applications attributed to enhanced outreach efforts
- Experiencing backlog in processing timelines
- State Energy Program (SEP) funding remaining as of 12/13/17: \$162,545



# HOME PERFORMANCE WITH ENERGY STAR®

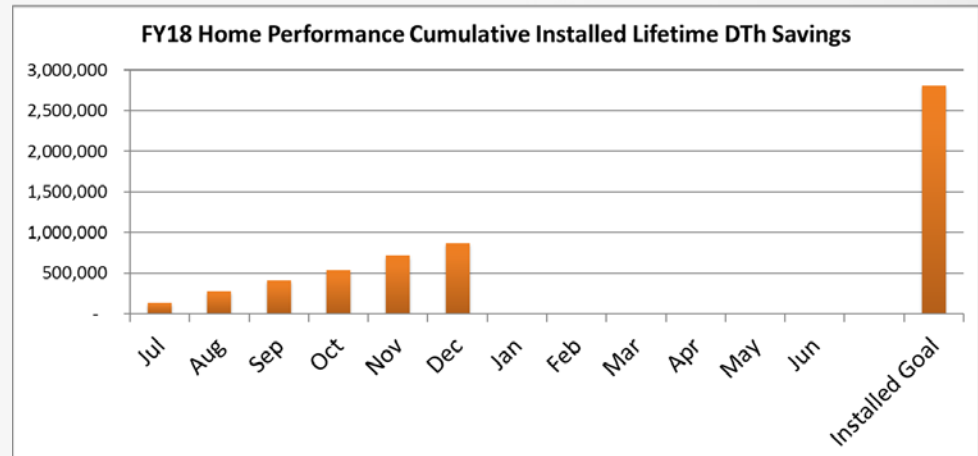
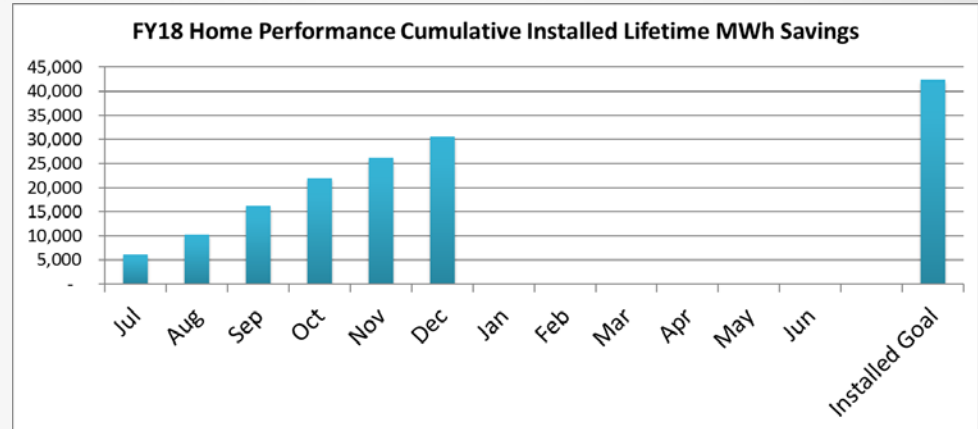


**FY18 Incentive Budget: \$21,771,644**



## Program Highlights

- Onboarded one new Participating Contractor
- Three firms attended monthly orientation as a step toward becoming a Participating Contractor
- \$132,594 of co-op advertising incentives has been submitted for consideration
- State Energy Program (SEP) funding remaining as of 12/13/17: \$136,356

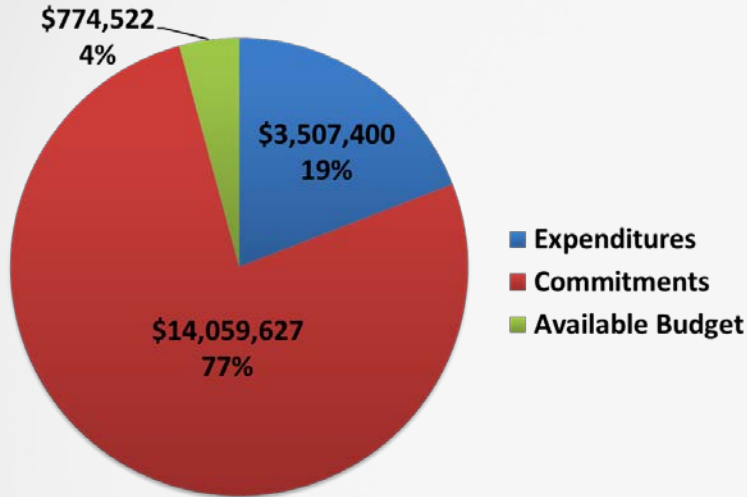




# RESIDENTIAL NEW CONSTRUCTION

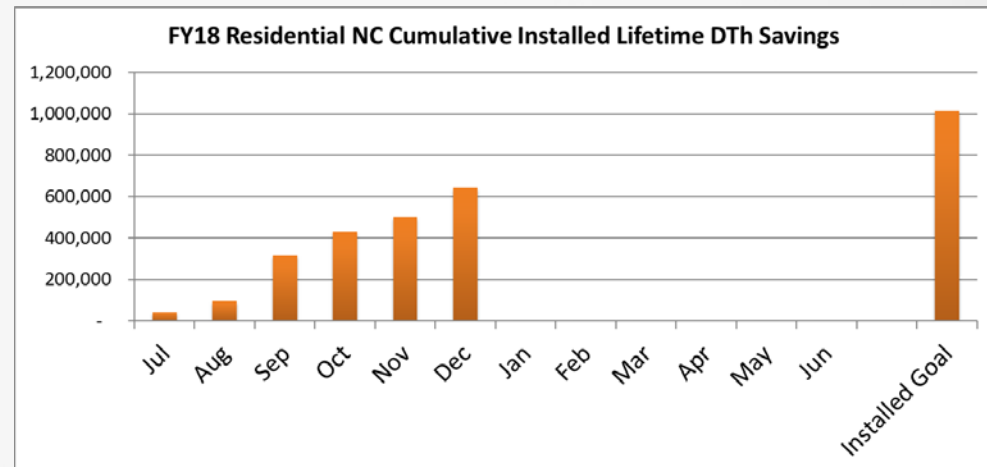
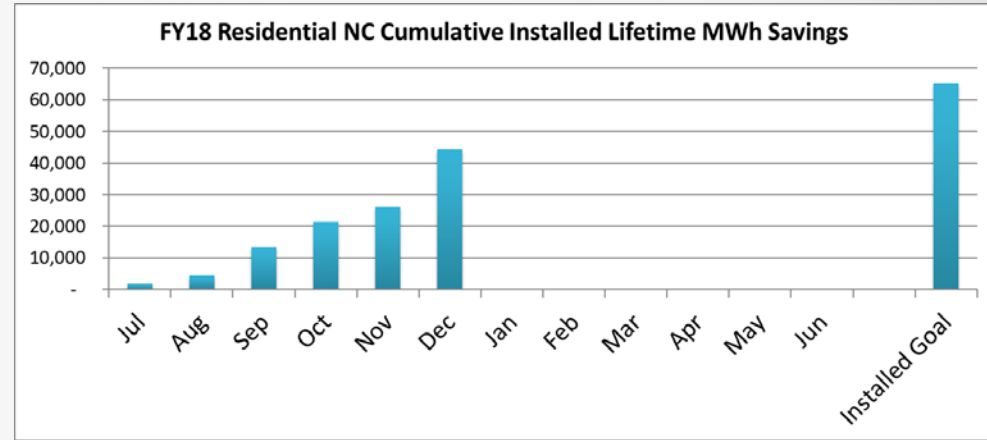


**FY18 Incentive Budget: \$18,341,549**



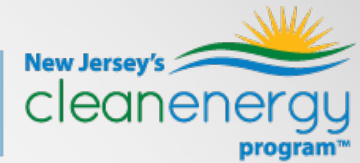
## Program Highlights

- Scheduled the next RNC Stakeholder meeting with Rater companies, TRC team, BPU and DCA to review proposed FY19 program changes

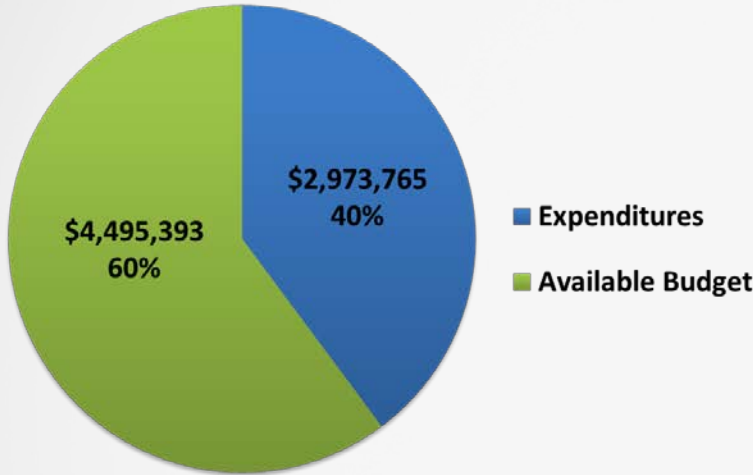


# ENERGY EFFICIENT PRODUCTS

(INCLUDES: RETAIL LIGHTING, APPLIANCE REBATES AND RECYCLING)

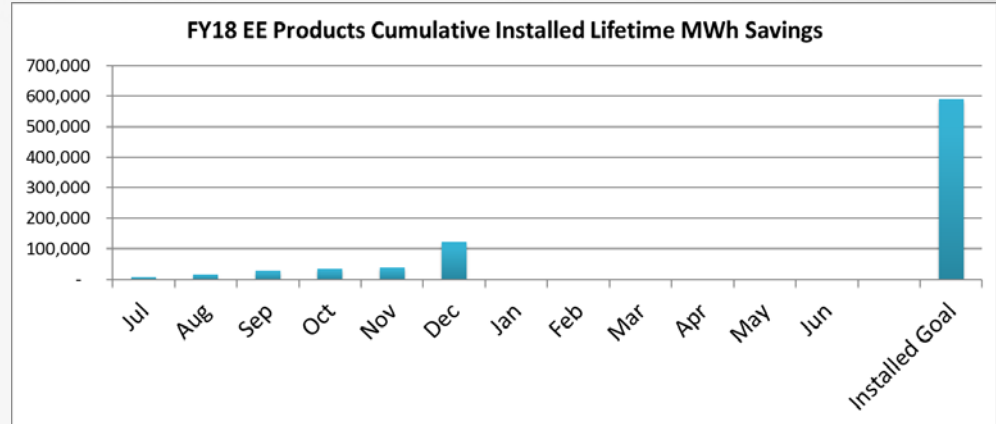


**FY18 Incentive Budget: \$7,469,158**

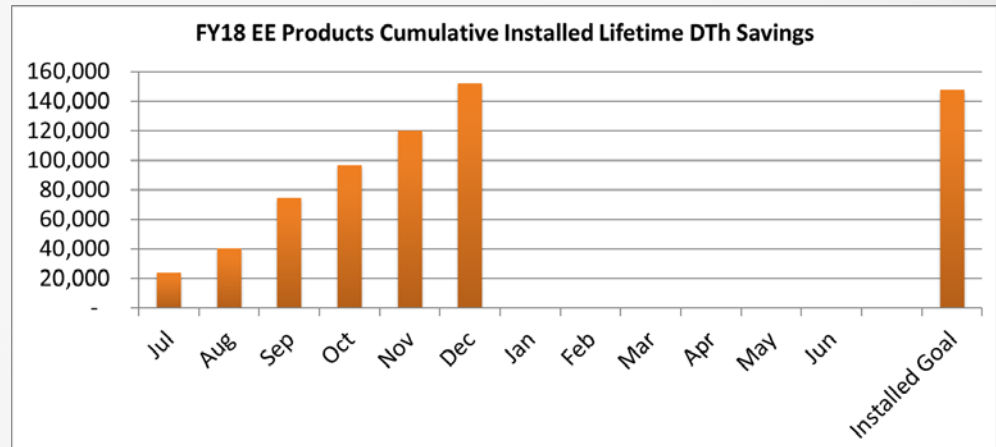


## Program Highlights

- Almost 20% of the appliance recycling appointments include a second piece of equipment
- Retail lighting remains closed



Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result. The savings that are depicted to date are associated with the appliance recycling/rebate components of the program, as well as a portion from FY17 lighting invoices paid in FY18.

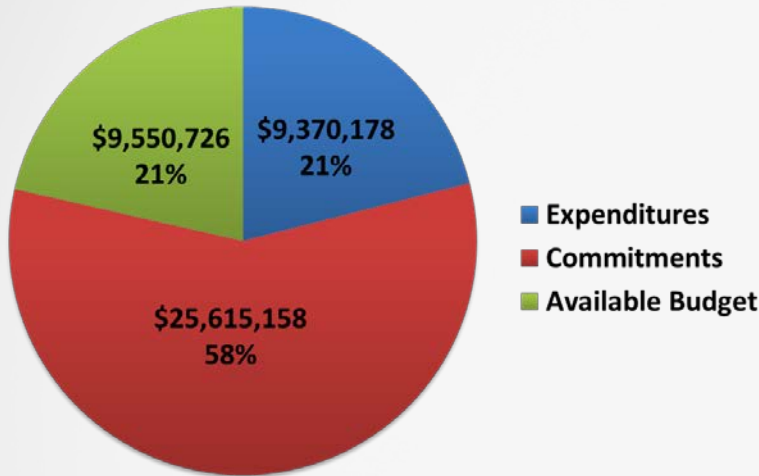


# C&I RETROFIT

(SMARTSTART BUILDINGS)

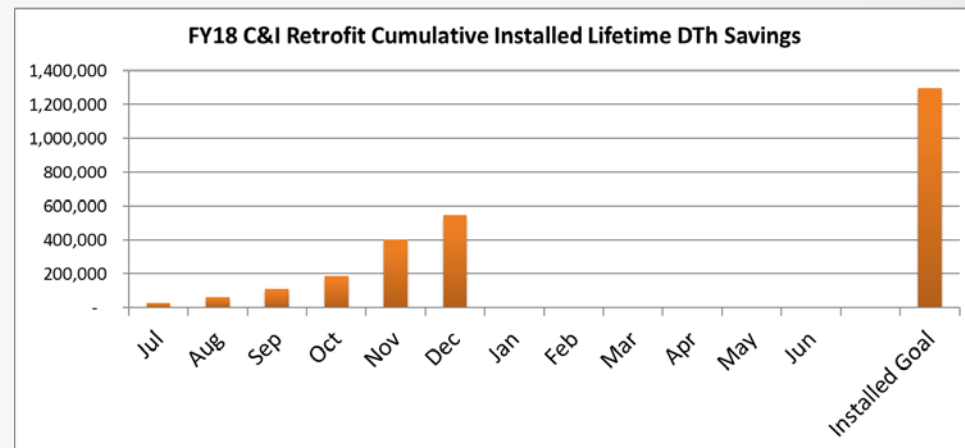
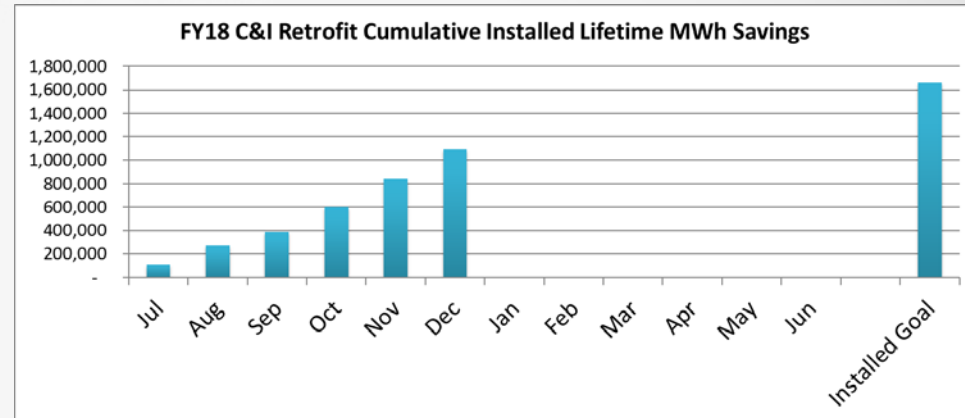


**FY18 Incentive Budget: \$44,536,063**



## Program Highlights

- Customer Tailored Energy Efficiency Pilot Program is accepting enrollments
- 347 applications processed for payment totaling over \$1.87M in incentives
- 157 applications approved representing \$1M in new commitments this month

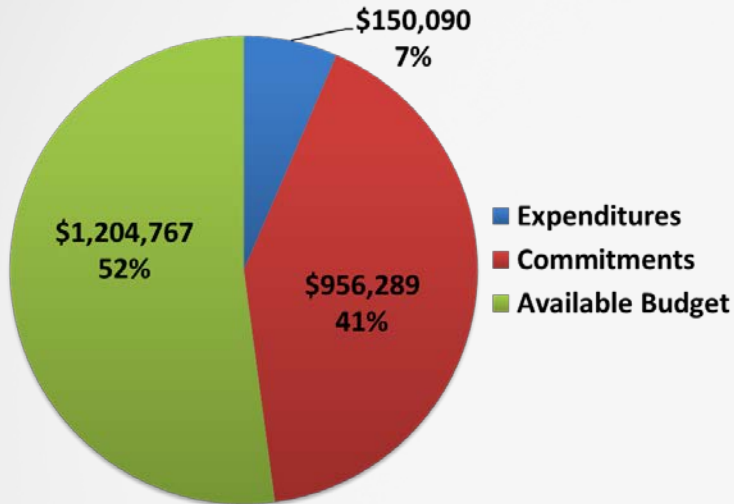


# C&I NEW CONSTRUCTION

(SMARTSTART BUILDINGS)

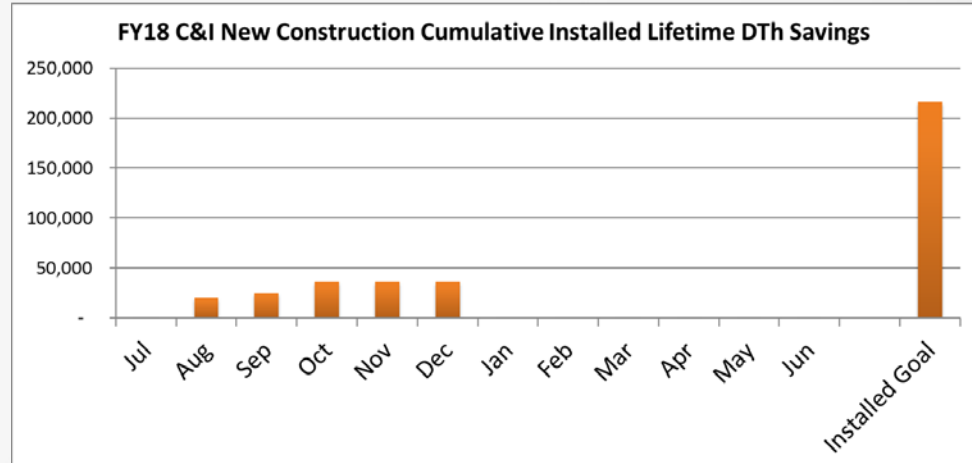
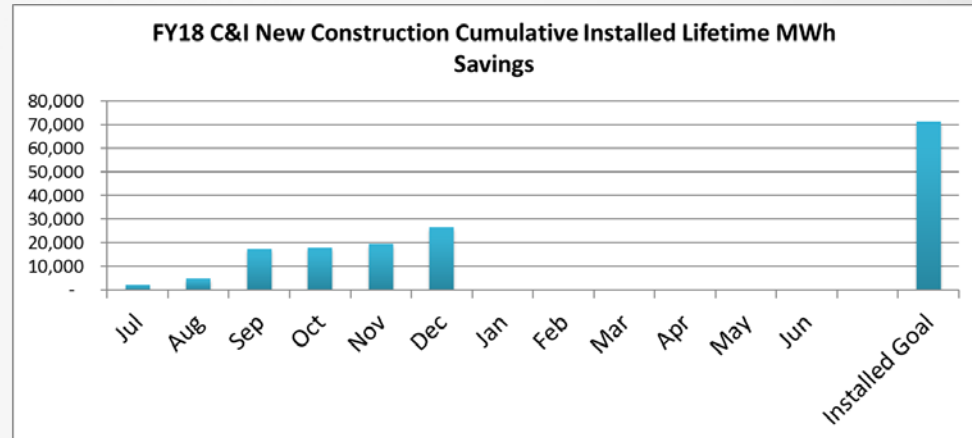


**FY18 Incentive Budget: \$2,311,146**



## Program Highlights

- No notable highlights

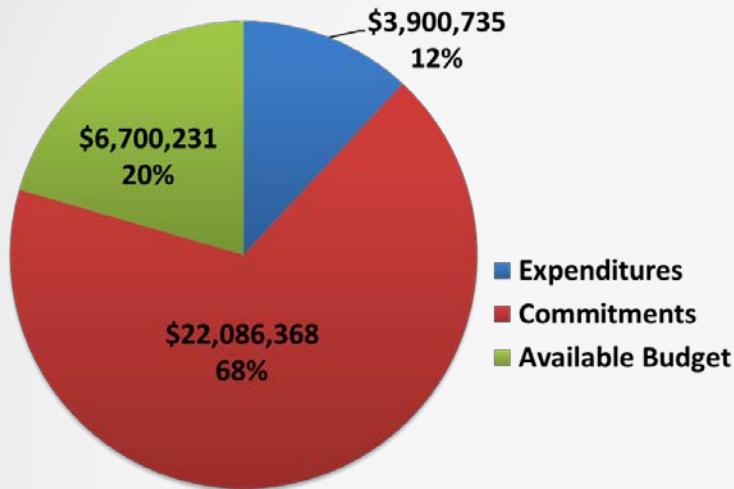




# PAY FOR PERFORMANCE – EXISTING BUILDINGS

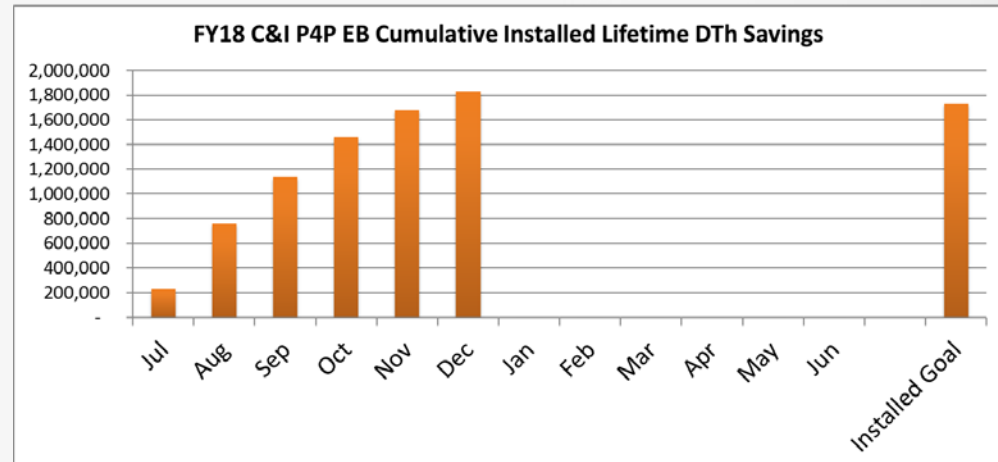
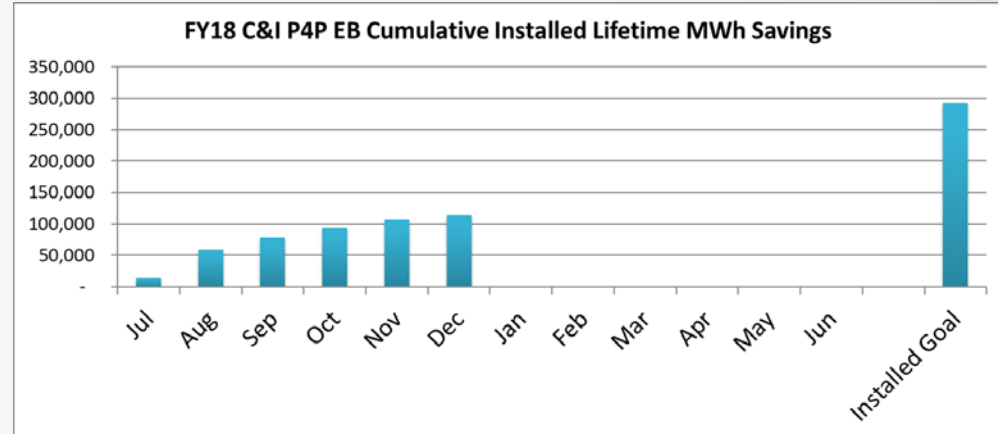


**FY18 Incentive Budget: \$32,687,334**



## Program Highlights

- Partner re-certification process almost complete
- One Energy Reduction Plan approved
- Three Installation Reports approved
- Ten Savings Verification Reports approved
- \$1.4M of incentives paid and \$288,000 committed

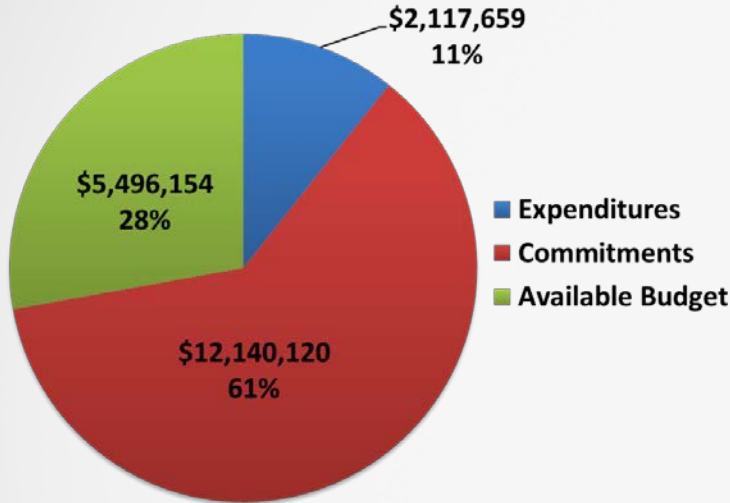


Note: The higher than anticipated thermal savings are due to projects being completed with high gas savings.

# PAY FOR PERFORMANCE - NEW CONSTRUCTION

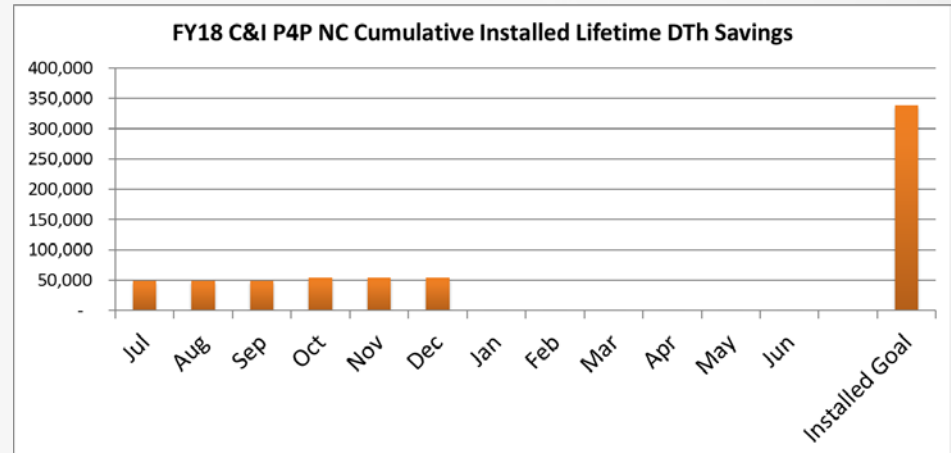
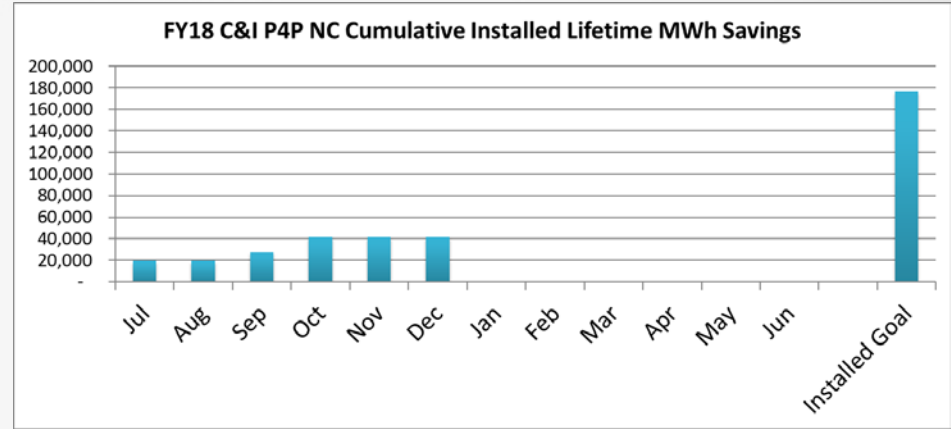


**FY18 Incentive Budget: \$19,753,933**



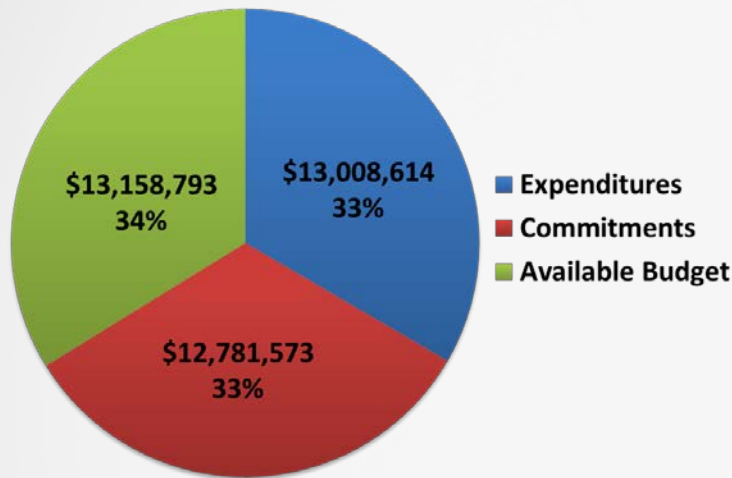
## Program Highlights

- Partner re-certification process almost complete
- One Installation Report approved
- One Commissioning Submittal approved
- \$330,000 of incentives paid and \$43,000 committed



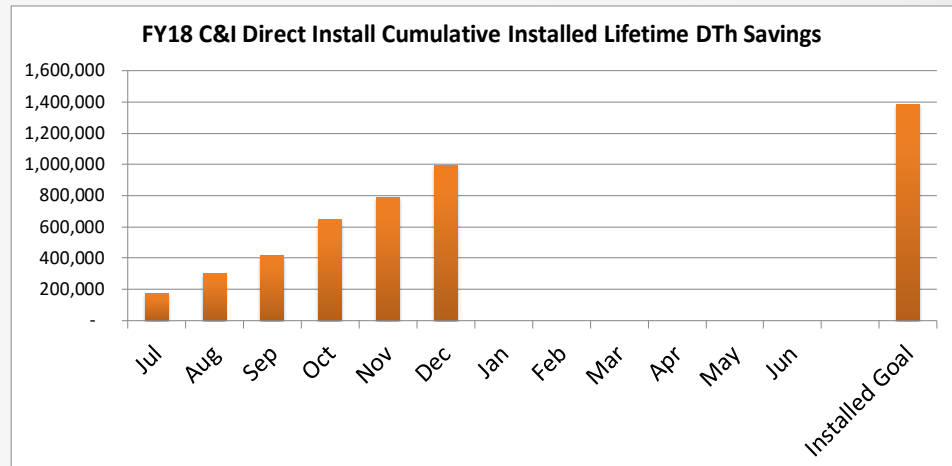
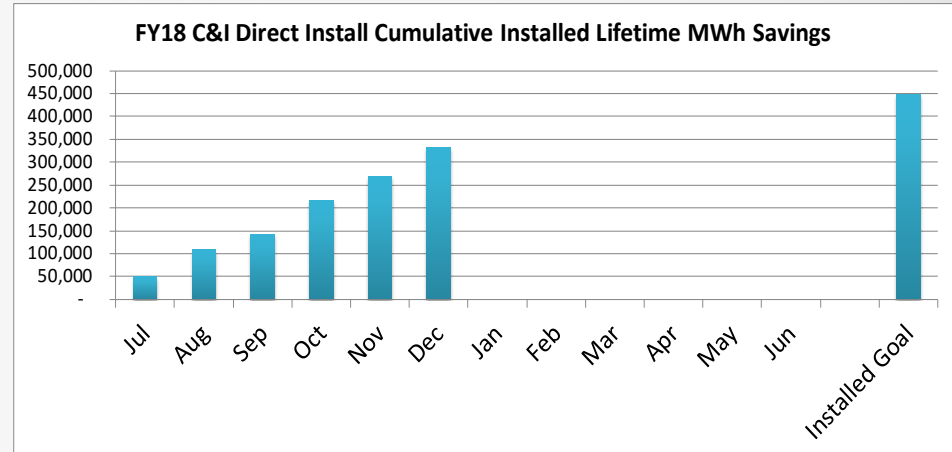
# DIRECT INSTALL

**FY18 Incentive Budget: \$38,948,979**



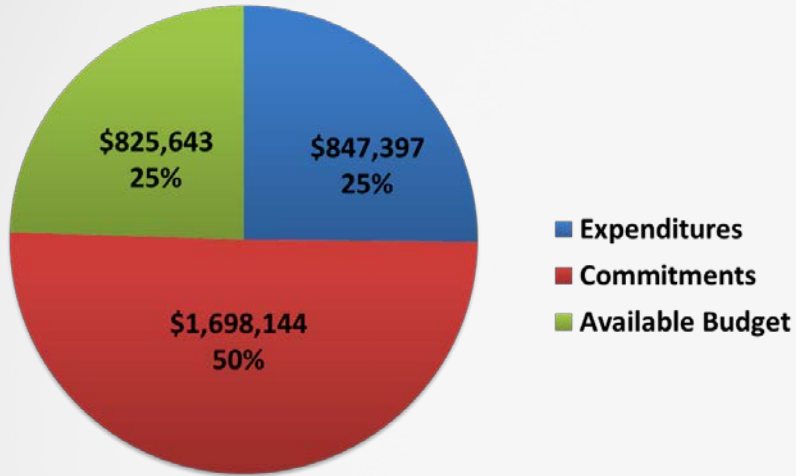
## Program Highlights

- Finalized 77 project submittals totaling over \$2M
- Stakeholder meeting scheduled to discuss proposed FY19 changes
- State Energy Program (SEP) funding is fully committed



# LOCAL GOVERNMENT ENERGY AUDIT

**FY18 Incentive Budget: \$3,371,185**



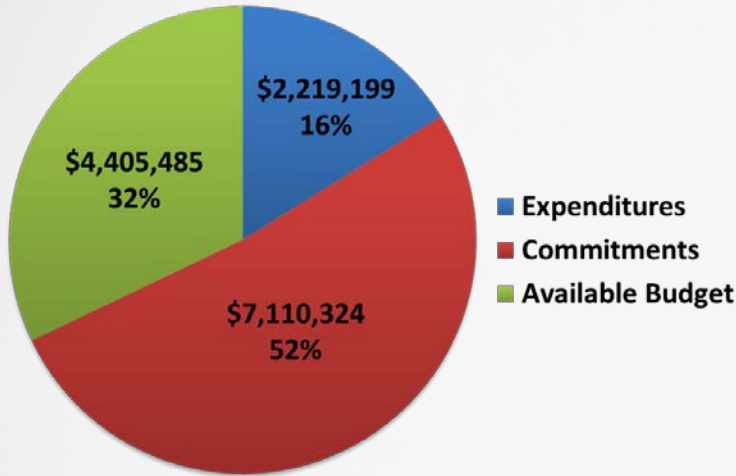
Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

## Program Highlights

- 51 audit reports delivered for the following entity types:
  - One county college
  - One state college
  - Eight school districts

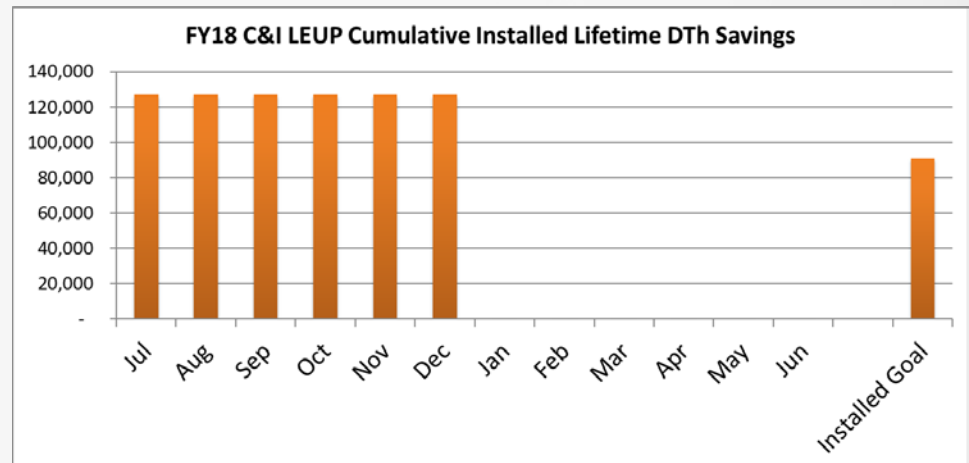
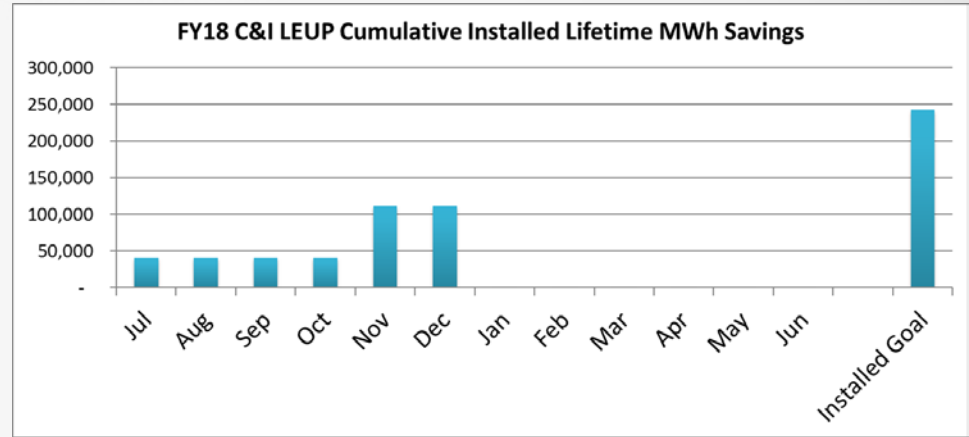
# LARGE ENERGY USERS PROGRAM

**FY18 Incentive Budget: \$13,735,009**



## Program Highlights

- Approved 2 Draft Energy Efficiency Plans (DEEP) – One is a new LEUP participant made eligible by the lower contribution threshold implemented last fiscal year



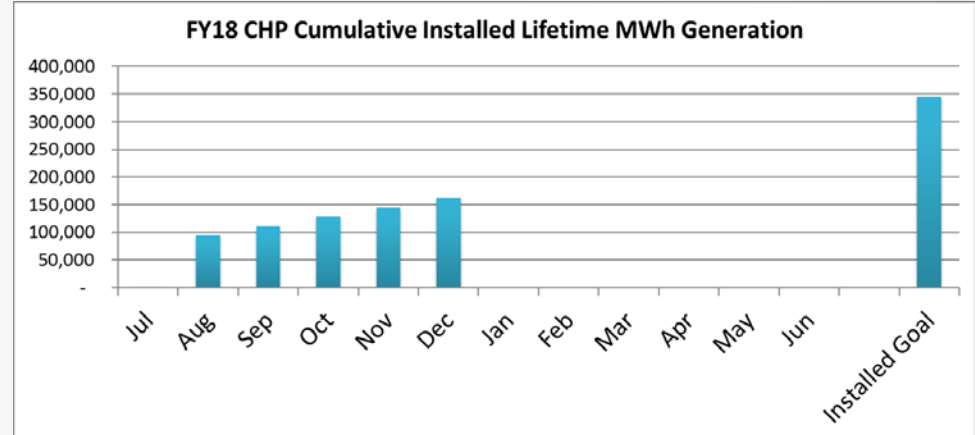
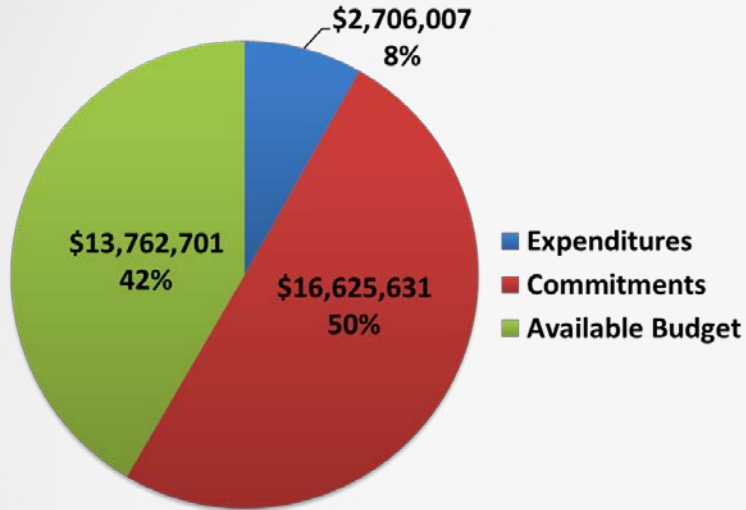
Note: The gas savings for this program are exceeding the goal. With a small volume program like LEUP, with a high volatility of savings, it is challenging to estimate the savings when the goals are being set.



# COMBINED HEAT & POWER



**FY18 Incentive Budget: \$33,094,339**

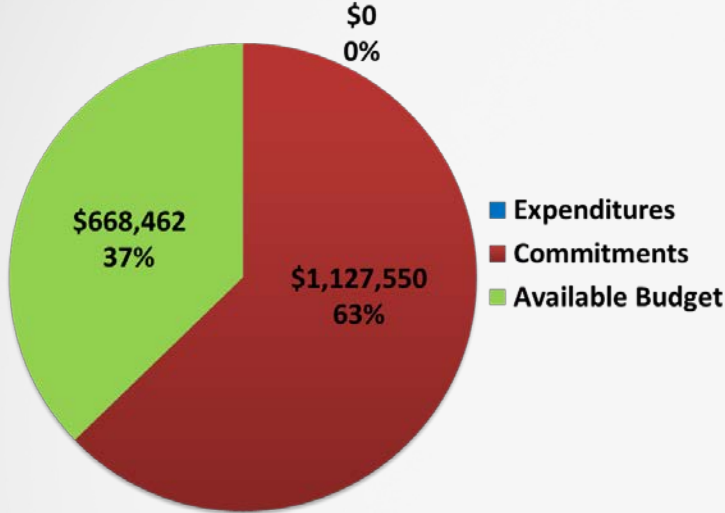


## Program Highlights

- 6 projects in the technical review queue, totaling approximately \$2.9M in incentives and 2.1 MW of capacity

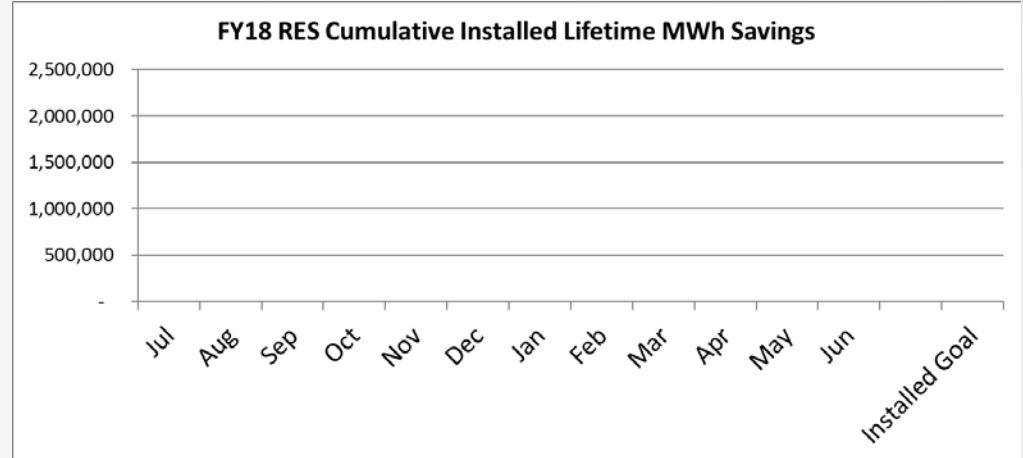
# RENEWABLE ELECTRIC STORAGE

**FY18 Incentive Budget: \$1,796,012**



## Program Highlights

- The program is not accepting new applications in FY18
- Applications received the last week of FY17 are being processed



Note: There are no installed savings as none of the approved projects were completed



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