

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

October 23, 2013 10:00-11:00am (EST)

Conference Call:

Call-in #: **888-330-1716**

Access Code: 6415751

1. Program Statistics

A. Application Status EB & NC:

- i. 533 projects submitted to date
 - 289 approved
 - 7 are under review
 - Remaining are expired/rejected.

- ii. Applications Approved by Building Type:
 - Multifamily (Market & Affordable) – 83
 - K-12 Schools – 96
 - Commercial Office Space – 30
 - Medical Centers/Hospitals/Nursing Homes – 18
 - Colleges/Universities – 14
 - Industrial/Manufacturing – 15
 - Municipal Government Buildings- 6
 - Warehouses/Storage – 7
 - Supermarkets – 6
 - Water Treatment Plants - 4
 - Hospitality/Casino/Convention – 2
 - Sports/Recreational Facilities – 3
 - Datacenter – 2
 - Religious Institutions/Non-Profit – 3

B. ERP Status

- i. 233 EB ERPs submitted
 - 148 approved
 - 2 at AEG/BPU for final approval
 - 60 under review
 - 23 expired/cancelled/rejected

- ii. 12 NC Draft ERPs submitted
 - 11 approved

- 1 rejected
- iii. 29 NC Proposed ERPs submitted
 - 20 approved
 - 9 under review
- C. Installations
 - i. EB: 102 Installation Reports received
 - 93 of which have been Approved for 2nd incentive
 - 1 rejected
 - Remaining under review/out on post-inspection
 - ii. NC: 7 As-Built ERPs submitted
 - 1 approved
 - 1 at AEG for final approval
 - Remainder under review/out on post-inspection
- B. Post-Retrofit Verification (EB) or Cx Reports (NC)
 - i. 26 Post-Retrofit reports received.
 - 17 approved.
 - Remaining under review.
 - ii. 7 CxReports received – part of the As-Built submittals above.

2. General Announcements

- A. FY 2014 Program:
 - i. CHP/FC
 - Program has been approved by BPU Board on 10/16/13.
 - Applications should be available on website by end of the month.
- B. Future program administrator – BPU/Treasury awarded bid. No information yet on transition plan. Programs are proceeding as usual. Current administrator contracts in place through 12/31/2013.

3. P4P Announcements

- A. Tool Updates: Partner Portal
 - i. Model Calibration and Savings Verification Tool Update
 - Updated versions available on partner portal
 - Accepts utility data up to 9/30/2013

- ii. Remember to use Utility Tool for all projects! Your own spreadsheets will not be accepted.

Q: Is the Utility Tool required on CHP projects as well?

A: No, the CHP program does not have this requirement.

B. Partner Training

- i. New Partner training/orientations are scheduled for Nov. 14th and Nov. 15th in Woodbridge, NJ area.
- ii. Refresher, or for Existing Buildings partners that want to certify in New Construction (and vice versa).
- iii. **Space is limited. Preference will be given to new partners. RSVP by C.O.B. October 28th. RSVP will be confirmed if space if available.**

Q: Is the orientation the only thing necessary to become approved? Is it too late to submit for partnership?

A: The orientation is the final step in the process. In order to become a partner, a company must first submit a Partnership Application (available on www.njcleanenergy.com) and submit to the Market Manager for review. The deadline for this has already passed, but the next deadline is coming up 1st quarter of 2014.

4. Reminders

A. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at www.linkedin.com

B. Partner Portal:

- i. <http://www.njcleanenergy.com/p4p-portal-login>
- ii. Case sensitive password is: **tRP47px**

C. Cooperative Marketing

- i. Email and announcement made on 8/7/13 of Coop funds available for Pay for Performance partners.
- ii. Application and instructions available on partner portal. Pre-approval of design and medium required.

D. FYI: Website offers on-line training in various energy simulation tools and other related certifications. Also offers energy modeling consulting on building simulation. Fee involved, see website for details: <http://energy-models.com/training>

5. Q&A

- A. Forward all future questions and points you'd like to discuss to
P4P@trcsolutions.com

Q: Will the LGEA reports be available on the NJCEP website soon?

A: Yes, they are already posted.

Q: Are the new CHP incentive tiered?

A: The incentives are what they were before. Only CHP projects over 1 MW have a tiered incentive. All others are a fixed \$/watt incentive.

Q: Sometimes we have modular CHP units that are built up to create a larger system size. Is the incentive based on total system size?

A: Yes, the incentive is based on total system size per project site.

**Next Partner Conference Call will be
Wednesday, December 4th, 2013
10:00-11:00am (EST)**