

New Jersey's Clean Energy Program  
**Pay for Performance**  
**Partner Conference Call Minutes**

June 25, 2014 10:00-11:00am (EST)

**Conference Call:**

Call-in #: **888-330-1716**

Access Code: **4502707**

**1. Program Statistics (through 06/24/2014)**

A. Application Status EB & NC:

- i. 657 projects submitted to date
  - 389 approved
  - Remaining are under review (39) or expired/rejected.
  
- ii. Applications Approved by Building Type:
  - Multifamily (Market & Affordable) – 96
  - K-12 Schools – 169
  - Commercial Office Space – 33
  - Medical Centers/Hospitals/Nursing Homes – 17
  - Colleges/Universities – 15
  - Industrial/Manufacturing – 19
  - Municipal Government Buildings- 8
  - Warehouses/Storage/Distribution – 9
  - Supermarkets – 8
  - Water Treatment Plants - 4
  - Hospitality/Casino/Convention – 2
  - Sports/Recreational Facilities – 4
  - Datacenter – 2
  - Religious Institutions/Non-Profit – 3

B. ERP Status

- i. 265 EB ERPs submitted
  - 185 approved
  - 3 at AEG/BPU for final approval
  - 47 under review
  - 30 expired/cancelled/rejected
  
- ii. 13 NC Draft ERPs submitted
  - 11 approved
  - 1 rejected

- iii. 41 NC Proposed ERPs submitted
  - 25 approved
  - 1 at AEG/BPU for final approval
  - 14 under review
  - 1 cancelled

C. Installations

- i. EB: 140 Installation Reports received
  - 123 of which have been Approved for 2<sup>nd</sup> incentive
  - 1 rejected
  - 16 Remaining under review/out on post-inspection
- ii. NC: 14 As-Built ERPs submitted
  - 4 approved
  - Remainder under review/out on post-inspection

B. Post-Retrofit Verification (EB) or Cx Reports (NC)

- i. 49 Post-Retrofit reports received.
  - 32 approved with savings generating 3<sup>rd</sup> incentive
    - a. Some meet or exceed projected savings, others slightly below.
  - 10 closed out with \$0 for 3<sup>rd</sup> incentive
    - a. Actual savings below 15% threshold or significantly below projected savings.
  - 6 are under review.
  - 1 cancelled/expired
- ii. 8 Cx Reports received – part of the As-Built submittals above.

2. **P4P Announcements**

A. Program submissions guidelines

- i. Project costs in the submitted ERP should be as accurate as possible. All project costs should be well defined including construction management fees, Partner fees, measure costs including material/installation/profit, etc.

B. P4P Existing Buildings

- i. **Reminder: v4.0** of Program Guidelines, ERP Tables, and ERP Report template are available on partner portal (as of March 17<sup>th</sup>); must be used on all ERP submittals as of April 1<sup>st</sup>.
- ii. **Updates:** Additional lines added to lighting table, revised lighting descriptions and additional utility space provided in updated ERP tables. If you need assistance prior, please email p4p@trcsolutions.com

- iii. Current versions of Model Calibration Tool **v2.15** and Savings Verification Tool **v1.10a** available on partner portal. Weather data must be downloaded separately (see Instructions tab within each tool) from partner portal. Separation of the weather from the tools will allow us to provide monthly weather updates rather than quarterly.
- iv. Updated weather data to be uploaded by Friday (7/1)

### 3. “In Every Issue”

#### A. Linkedin:

- i. “**NJ Pay for Performance Partner Network**” group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at [www.linkedin.com](http://www.linkedin.com)

#### B. Partner Portal:

- i. <http://www.njcleanenergy.com/p4p-portal-login>
- ii. Case sensitive password is: **tRP47px**

#### C. Cooperative Marketing

- i. Coop marketing funds available for Pay for Performance partners for up to 50% of cost of eligible media.
- ii. Application and instructions available on partner portal. Pre-approval of design and medium required.

### 4. Q&A

- A. Forward all future questions and points you’d like to discuss to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com)

**Next Partner Conference Call will be**  
**Wednesday, July 23, 2014**  
**10:00-11:00am (EST)**