

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

April 22nd, 2015 2:00-3:00pm (EST)

Conference Call:

Call-in #: **888-330-1716**

Access Code: **4502707**

1. Documents & Tools: Partner Portal

- A. P4P EB: **Weather data through 4-1-15**
- B. P4P EB: ERP lighting support data
- C. P4P NC: **ERP Table v3.1**
 - i. Table-2 no longer rounds, calculates incentive to the penny
 - ii. Incentive calculations revised slightly to reflect program guidelines and filing (rounding/percentage).
 - iii. These tables must be submitted for all new Proposed ERP (Rev0) received **May 1st** and onward. May be used on existing projects in pipeline.
- D. Multifamily Decision Tree, Reformatted. *See attachment.*

Please ensure you are using the latest version of all documents from the partner portal vs. copies previously savings to your computers/networks.

2. Fiscal Year 2016 Programs

- A. Proposed program changes will be circulated for comment in the coming weeks.
 - i. P4P EB:
 - 1. Eliminate minimum IRR requirement
 - 2. Increase minimum size to participate to 200 kW
 - 3. Eliminate kW waiver
 - 4. Extend 4% savings to hospitals and create tiered incentive structure
 - 5. Increase cap on lighting savings from 50% to 70%; will increase minimum savings requirement by one percent point for each percent over 50%.
 - 6. Prohibit participation in other NJCEP programs while doing P4P for the same facility
 - 7. Allow TRC to complete expedited pre-inspections upon receipt of ERP Tables with minimum required information. Does not apply to spot inspections (single equipment replacement)
 - 8. Reduce revision turn-around time from 90 days to 30 days
 - 9. Continue to develop alternative path that includes *Environmental Defense Fund's Investor Confidence Project (ICP) integration*

- ii. P4P NC:
 - 1. Eliminate IRR requirement
 - 2. Eliminate square foot waiver
 - 3. Increase cap on lighting savings from 50% to 70%; will increase minimum savings requirement by one percent point for each percent over 50%.
 - 4. Prohibit participation in other NJCEP programs while doing P4P for the same facility

- B. To review and comment, please make sure to sign up for Energy Efficiency Committee
 - i. <http://www.njcleanenergy.com/committees/energy-efficiency>
 - ii. Email request to webmaster@njcleanenergy.com

3. New Partner Orientations

- A. New Partner training/orientations are scheduled for **May 27th** (EB) and **May 28th** (NC) in Woodbridge, NJ area.
- B. Refresher, or for Existing Buildings partners that want to certify in New Construction (and vice versa)—requires Partnership Agreement.
- C. **RSVP by C.O.B. May 12th** to P4P@njcleanenergy.com RSVP will be confirmed if space is available. Space is limited. Preference will be given to new partners.

4. Tech-topics/Knowledge Share

- A. Clarification: Program Guidelines, Minimum Performance Standards (Appendix A in EB, Appendix B in NC).
 - i. LEDs fixture *or bulb* must be DLC or ENERGY STAR qualified.
- B. Tech Topic: Extracting Fan Power from Efficiency Ratings. *See attachment.*
- C. Tech Topic: P4P NC – Distribution Transformers. *See attachment.*

Send your questions or recommended topics to P4P@njcleanenergy.com

5. “In Every Issue”

- A. Submittal Procedures
 - i. All new submittals (applications, ERPs Rev0, Installations Rev0, etc.) must be submitted to the P4P@njcleanenergy.com email
 - 1. This also includes submittals uploaded to FTP or TRCNET. Please send an email to P4P@njcleanenergy.com notifying us of the upload and/or providing FTP access
 - ii. All emails must contain Application Number (except new applications), Project Name, and Revision Number in the subject line.
 - iii. Resubmittals/revisions may be emailed directly to your reviewer but should CC P4P@njcleanenergy.com in the event a reviewer is out of the office, etc.

- iv. Sub-consultants must CC partner of record on all email correspondence.
- v. For bulk submittals (e.g. ESIP projects) we will be reaching out to the partner following application approval to advise on how best proceed with ERP submittals.

B. Linkedin:

- i. “NJ Pay for Performance Partner Network” group has been established on Linkedin to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free Linkedin account first at www.linkedin.com

C. Partner Portal:

- i. <http://www.njcleanenergy.com/p4p-portal-login>
- ii. Case sensitive password is: **tRP47px**

D. Cooperative Marketing

- i. Coop marketing funds available for Pay for Performance partners for up to 50% of cost of eligible media.
- ii. Application and instructions available on partner portal. Pre-approval of design and medium required.

6. Q&A

- A. Forward all future questions and points you’d like to discuss to P4P@njcleanenergy.com

Next Partner Conference Call will be
Wednesday, May 20th, 2015
Note this is the 3rd Wednesday of the month
2:00-3:00pm (EST)