



New Jersey's Clean Energy Program  
**Pay for Performance**  
**Partner Conference Call Minutes**  
Wednesday, February 22<sup>nd</sup>, 2017 2:00-3:00pm (EST)

**Conference Call:**

Call-in #: **877-304-9323**

Access Code: **3197619**

**1. Documents & Tools: Partner Portal**

- Weather Files updated through 2/1
- **P4P NC FY16 and Older: ERP Tables v3.4b**
  - Further clarify breakpoints of % savings threshold for Incentive 3
    - Minimum 15% savings to < 18%: \$0.35/sqft
    - 18% savings to 20%: \$0.45/sqft
    - > 20% savings: \$0.65/sqft
  - Revise formulas for projects in pipeline. Review of projects only identified impact on 1 application.
  - ERPs already submitted will have formulas modified and sent back to Partner.
  - If you feel something has not been calculated correctly please feel free to reach out to us.

**2. P4P NC FY17 Program**

- Appears there is some confusion amongst Partners regarding the new P4P NC program. To clarify:
  - Program has two modeling compliance paths: ASHRAE bEQ and ASHRAE 90.1
  - ASHRAE 90.1 path measures project performance against the ASHRAE 90.1-2013 ***WITH ADDENDUM BM*** baseline.
  - Addendum BM is roughly equivalent to ASHRAE 90.1-2004. Therefore, baseline inputs will be reflective of this and not 90.1-2013.
  - Measures themselves must exceed 90.1-2013 prescriptive requirements.
  - Reference: <https://www.ashrae.org/resources--publications/bookstore/standard-90-1-appendix-g-2013-performance-rating-method>
- If you have not already, please be sure to take the P4P NC Training (see item 3 below).



### 3. Partner Training

- P4P Partner Training on-demand webinars are complete for Existing Buildings and New Construction
- Self-enrollment interface is being developed and anticipated to be complete in 1-2 weeks, after which point access information will be released.
- Advanced access can be granted for those looking to take these courses sooner.

### 4. NJCEP Committee Sign-up

- Recent public comments released for changes to Large Energy Users Program, introduction of a Customer Tailored Energy Efficiency Program, and continuation of the ICP option in P4P EB.
- Next several months will begin requests for public comment for proposed new program designs, existing program modifications, and program budgets, as well as info on Strategic Plan workgroups.
- If interested and not already signed-up, you can do so by going to <http://www.njcleanenergy.com/committees>
- C&I programs are covered in the Energy Efficiency Committee

### 5. P4P-ICP Pilot

- The next ICP [Credentialed Project Developer](#) training session is on *Thursday, March 16<sup>th</sup> at 1pm Eastern / 10am Pacific*. It will last approximately 2 hours, is a virtual event, and is free of charge.
- [Registration is open now](#) (call/log-in information will be sent to all registrants).

### 6. “In Every Issue”

#### A. Submittal Procedures

- i. All new submittals (applications, ERPs Rev0, Installations Rev0, etc.) must be submitted to the [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) email
  - This also includes submittals uploaded to FTP or TRCNET. Please send an email to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) notifying us of the upload and/or providing FTP access
- ii. All emails must contain Application Number (except new applications), Project Name, and Revision Number in the subject line.
- iii. Resubmittals/revisions may be emailed directly to your reviewer but should CC [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) in the event a reviewer is out of the office, etc.
- iv. Sub-consultants must CC partner of record on all email correspondence.
- v. For bulk submittals (e.g. ESIP projects) we will be reaching out to the partner following application approval to advise on how best proceed with ERP submittals.

#### B. NJCEP New Security Policy

- i. TRC cannot send any customer data containing utility account numbers via regular e-mail *unless directly communicating with customer or designated Partner*. Must use approved secure method:
  - *Microsoft Rights Management Sharing Application (RMS Sharing App)*
  - *7zip encryption*

- ii. TRC emails and attachments that contain only names, addresses, and/or telephone numbers can be sent via regular e-mail so long as the document contains 10 or fewer customers.

C. Partner Portal:

- i. <http://www.njcleanenergy.com/p4p-portal-login>
- ii. Case sensitive password is: **TRP47px**

D. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at [www.linkedin.com](http://www.linkedin.com)

7. Q&A

- A. Forward all future questions and points you’d like to discuss to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com)

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