

New Jersey's Clean Energy Program  
**Pay for Performance**  
**Partner Conference Call Minutes**

May 29<sup>th</sup>, 2013 10:00-11:00am (EST)

**Conference Call:**

Call-in #: **888-330-1716**

Access Code: 6415751

**1. Program Statistics**

A. Application Status EB & NC:

- i. 491 projects submitted to date
  - 276 approved
  - 7 are under review
  - Remaining are expired/rejected.
  
- ii. Applications Approved by Building Type:
  - Multifamily (Market & Affordable) – 84
  - K-12 Schools – 78
  - Commercial Office Space – 35
  - Medical Centers/Hospitals/Nursing Homes – 19
  - Colleges/Universities – 15
  - Industrial/Manufacturing – 11
  - Municipal Government Buildings- 9
  - Warehouses/Storage – 7
  - Supermarkets – 4
  - Water Treatment Plants - 4
  - Hospitality/Casino/Convention – 3
  - Sports/Recreational Facilities – 3
  - Datacenter – 2
  - Religious Institutions – 2

B. ERP Status

- i. 218 EB ERPs submitted
  - 136 approved
  - 7 at AEG/BPU for final approval
  - 58 under review
  - 17 expired/cancelled/rejected
  
- ii. 12 NC Draft ERPs submitted
  - 11 approved

- 1 rejected
- iii. 24 NC Proposed ERPs submitted
  - 9 approved
  - 15 under review
- C. Installations
  - i. EB: 82 Installation Reports received
    - 66 of which have been Approved for 2<sup>nd</sup> incentive
    - 1 rejected
    - Remaining under review/out on post-inspection
  - ii. NC: 2 As-Built ERPs submitted
    - Both under review.
- B. Post-Retrofit Verification (EB) or Cx Reports (NC)
  - i. 18 Post-Retrofit reports received.
    - 7 approved. All met/exceeded projected savings.
    - 11 under review.
  - ii. 2 CxReports received – part of the 2 As-Built submittals above.
- D. CHP/Fuel Cell Status
  - i. 21 CHP applications submitted & 1 Fuel Cell
    - 14 approved
    - 1 at AEG/BPU for approval
    - 4 CHP project under review
    - 2 cancelled
- E. Current Commitments + Expenditures through 05/28/2013\*
  - i. P4P Existing Buildings ~ \$35.6 million
    - Budget through June 2013: \$50 million
  - ii. P4P New Construction ~\$3.4 million
    - Budget through June 2013: \$7.6 million
  - iii. CHP/FC ~ \$5.5 million
    - Budget through June 2013: \$13.5 million

\*Does not include projects under review, not yet approved/committed.

## 2. General Announcements

### A. FY 2014 Program Information:

- i. FY 2014 Program Filings will be released for public comment this week. Those on the EE Committee list serve will receive information.
  - No major changes planned for P4P Existing or New Construction.
  - Minor changes anticipated for CHP, specifically merging of the large and small scale programs.
  - Please see circulated proposed Filings, and associated Notice of Program Changes, for full details this week.
  - Final Program Filing and budgets will be approved by BPU board on their June 21<sup>st</sup> agenda.
- ii. SBC Credit Program –Program rules, procedures, applications, etc. under development. Anticipated release in FY 2014.
- iii. Future program administrator – BPU/Treasury awarded bid. No information yet on transition plan. Programs are proceeding as usual.

## 3. P4P Announcements

- A. Partner training complete last week. Follow-up email communication and contact information to be circulated this week.
  - i. Opportunity to update contact information for NJCEP website.
- B. Begun process of updating guidelines, tools, and template for P4P and CHP. Anticipated release July 1<sup>st</sup>. Continue to use existing templates for now.

## 4. Reminders

### A. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at [www.linkedin.com](http://www.linkedin.com)

- B. Partner Portal: <http://www.njcleanenergy.com/p4p-portal-login> and the case sensitive password is: **tRP47px**

## 5. Q&A

- A. Forward all future questions and points you’d like to discuss to [P4P@trcsolutions.com](mailto:P4P@trcsolutions.com)

**Q: How many projects are approved monthly?**

A: The monthly EE committee meetings provide this information. You can receive agendas and dial-in information for these meeting by joining the EE listserv here:

<http://www.njcleanenergy.com/main/clean-energy-council-committees/energy-efficiency>

**Q: How/if are the changes in P4P going to affect program process?**

A: The proposed filing only touches on major program points such as incentive levels, program eligibility, etc. From this perspective the P4P program will not be experiencing any changes. Behind the scenes we are continuously working to improve program process, documents, and tools to streamline participation.

**Q: What does the P4P volume looks like right now? Can we look up project status/information?**

A: Item #1 of the agenda lists project volume. Specific project information questions are best emailed to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) so we can look up the specific projects in the database and provide you with an update.

**Next Partner Conference Call will be**  
**Wednesday, June 26<sup>th</sup>, 2013**  
**10:00-11:00am (EST)**