

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

January 28th, 2015 2:00-3:00pm (EST)

1. Documents & Tools: Partner Portal

- A. **P4P EB: Savings Verification Tool v1.13** -A formula fix was applied to resolve an incentive rate for older projects receiving *Increased Incentive* levels. This does not affect any prior or current submittals.
- B. **Weather data through 1-1-15**
- C. **P4P EB: ERP Tables v4.0, 1-27-15 Update – To be posted shortly.** Minor updates including:
 - i. Added reduced wattage T8 selection in *Lighting tab* drop downs
 - ii. Added column L and X in *Lighting tab* to note source of non-default wattages, as well as reminder note of same on *Internal QC tab*
 - iii. Added user function in *Electric total and Gas totals tab*, rows 9 and 34 to indicate whether first billing read date is Actual.

Please ensure you are using the latest version of all documents from the partner portal vs. copies previously savings to your computers/networks.

2. Installation

- A. Please remember that the installed scope of work must still *meet minimum 15% requirement*. If a measure is in danger of dropping out or being installed at an efficiency below what is required by the program, please review the ERP/savings to ensure that the scope of work still qualifies.
- B. For **P4P EB review Program Guidelines v4.0, Section 5**
- C. For **P4P NC review Program Guidelines v3.0, Section 5 and 6**

3. Survey

- A. We are going to send out a very short survey in the coming week to gather insight on your experience with customer project financing.

4. Tech-topics/Knowledge Share

- A. **P4P EB Guidelines, Section 4.6.3, page 4-27, Programmable Thermostats:**
 - i. General guidance is a 2-3 degree setback (depending on heating or cooling) for all set point related measures (thermostats, controls, etc.). This is a conservative approach that should yield a higher third incentive if the measure performs better. If partner can perform a representative amount of metering for temperatures in the applicable spaces to establish baseline temps and then provide documentation showing proposed temps (i.e. sequence of operations for BMS), the program could consider a higher setback.

- B. **P4P EB Guidelines, Section 4.6.3, page 4-31, Hot Water Flow Reduction:**
Flow rate GPM before retrofit measured on representative sample of fixtures.
 - i. Representative sample should be no less than 5% of apartments. Higher percentage sampling (up to 10%) should be proportional to amount of savings this measure is contributing to the overall scope of work.
- C. **Pay for Performance EB - Modeling PV in Existing Buildings 1-27-15**
- D. **Pay for Performance NC - Multifamily Measures in New Construction Buildings 1-27-15**

Send your questions or recommended topics to P4P@njcleanenergy.com

5. “In Every Issue”

A. Submittal Procedures

- i. All new submittals (applications, ERPs Rev0, Installations Rev0, etc.) must be submitted to the P4P@njcleanenergy.com email
 - This also includes submittals uploaded to FTP or TRCNET. Please send an email to P4P@njcleanenergy.com notifying us of the upload and/or providing FTP access
- ii. All emails must contain Application Number (except new applications), Project Name, and Revision Number in the subject line.
- iii. Resubmittals/revisions may be emailed directly to your reviewer but should CC P4P@njcleanenergy.com in the event a reviewer is out of the office, etc.
- iv. Sub-consultants must CC partner of record on all email correspondence.

B. Linkedin:

- i. “NJ Pay for Performance Partner Network” group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at www.linkedin.com

C. Partner Portal:

- i. <http://www.njcleanenergy.com/p4p-portal-login>
- ii. Case sensitive password is: **trp47px**

D. Cooperative Marketing

- i. Coop marketing funds available for Pay for Performance partners for up to 50% of cost of eligible media.
- ii. Application and instructions available on partner portal. Pre-approval of design and medium required.

6. **Q&A**

- A. Forward all future questions and points you'd like to discuss to
P4P@njcleanenergy.com

Next Partner Conference Call will be
Wednesday, February 25th, 2015
2:00-3:00pm (EST)