



New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes
Wednesday, March 22nd, 2017 2:00-3:00pm (EST)

Conference Call:

Call-in #: **877-304-9323**

Access Code: **3197619**

1. **Documents & Tools: Partner Portal**

- Weather Files updated through 3/1

2. **P4P NC**

- Attached: ***Guideline v4.0 - Addendum #1.pdf***: Incremental Cost clarification.

Q: In some cases, a given project has some components that have negative cost savings and some that have positive cost savings, but overall the project meets program requirements. It seems like these guidelines surrounding incremental cost are meant to reduce the potential incentive of a project as a result of those components with negative cost savings. Is that the case?

A: Not exactly. The intent of these guidelines is to ensure the program incentive is not *influenced* by components that have negative energy cost savings (i.e. energy penalties). In addition to the project meeting program requirements, the program also reviews details of each measure. The program cannot justify assigning incentives where measures use more energy than the baseline, therefore these guidelines try to neutralize them within the larger project scope.

3. **Tech Topics**

- Attached: ***Motor Efficiency and DLC Updates.pdf***

4. **General**

- BPU Commissioners have expressed interest in outreach and speaking engagements. If you are aware of any upcoming energy events that may be appropriate please feel free to reach out to P4P@njcleanenergy.com

5. **"In Every Issue"**

A. **Submittal Procedures**

- All new submittals (applications, ERPs Rev0, Installations Rev0, etc.) must be submitted to the P4P@njcleanenergy.com email
 - This also includes submittals uploaded to FTP or TRCNET. Please send an email to P4P@njcleanenergy.com notifying us of the upload and/or providing FTP access
- All emails must contain Application Number (except new applications), Project Name, and Revision Number in the subject line.
- Resubmittals/revisions may be emailed directly to your reviewer but should CC P4P@njcleanenergy.com in the event a reviewer is out of the office, etc.

- iv. Sub-consultants must CC partner of record on all email correspondence.
 - v. For bulk submittals (e.g. ESIP projects) we will be reaching out to the partner following application approval to advise on how best proceed with ERP submittals.
- B. NJCEP New Security Policy
- i. TRC cannot send any customer data containing utility account numbers via regular e-mail *unless directly communicating with customer or designated Partner*. Must use approved secure method:
 - *Microsoft Rights Management Sharing Application (RMS Sharing App)*
 - *7zip encryption*
 - ii. TRC emails and attachments that contain only names, addresses, and/or telephone numbers can be sent via regular e-mail so long as the document contains 10 or fewer customers.
- C. Partner Portal:
- i. <http://www.njcleanenergy.com/p4p-portal-login>
 - ii. Case sensitive password is: **tRP47px**
- D. Linkedin:
- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
 - ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at www.linkedin.com
- E. Stay informed of upcoming ICP [Credentialed Project Developer](#) training sessions.
6. Q&A
- Forward all future questions and points you’d like to discuss to P4P@njcleanenergy.com

Next Partner Conference Call will be
Wednesday, April 26th, 2017
2:00-3:00pm (EST)

