



# **Monthly Report of Progress Toward Goals**

**December 2010**

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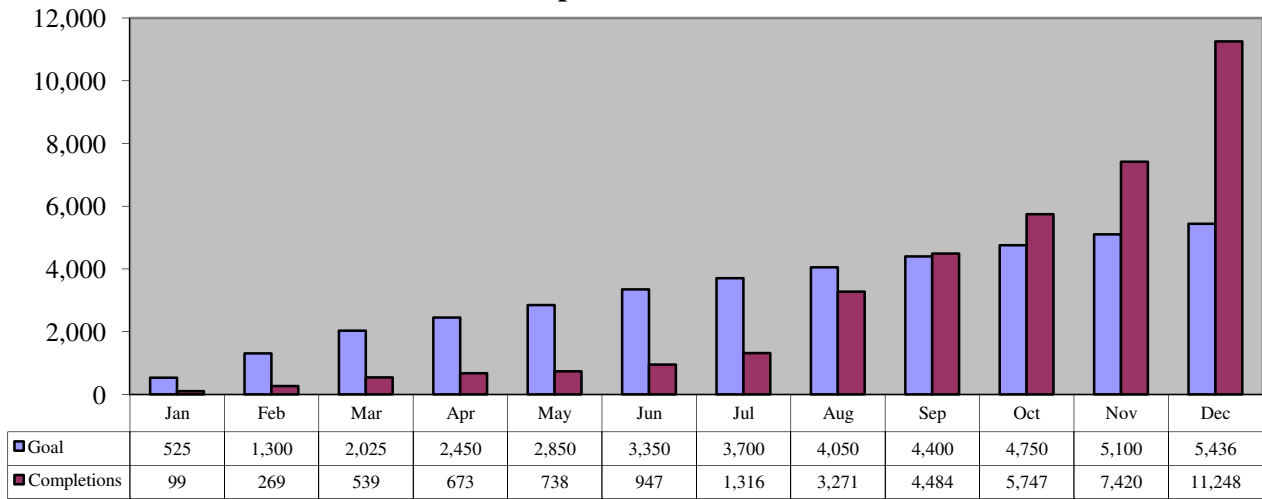
### NOTICE

Except as otherwise noted, this is a “snapshot” report of the data available in the Office of Clean Energy’s Information Management System (IMS). This means the information presented in this report represents the data available in the IMS on the date the report was prepared. Reports prepared subsequently may show different results depending upon the extent to which the data in IMS is updated in the periods between preparation of the reports. Program participation data for the SREC, Local Government Energy Audit and Teaching Energy Awareness with Children’s Help (TEACH) programs is compiled and provided manually by the associated Market Manager.

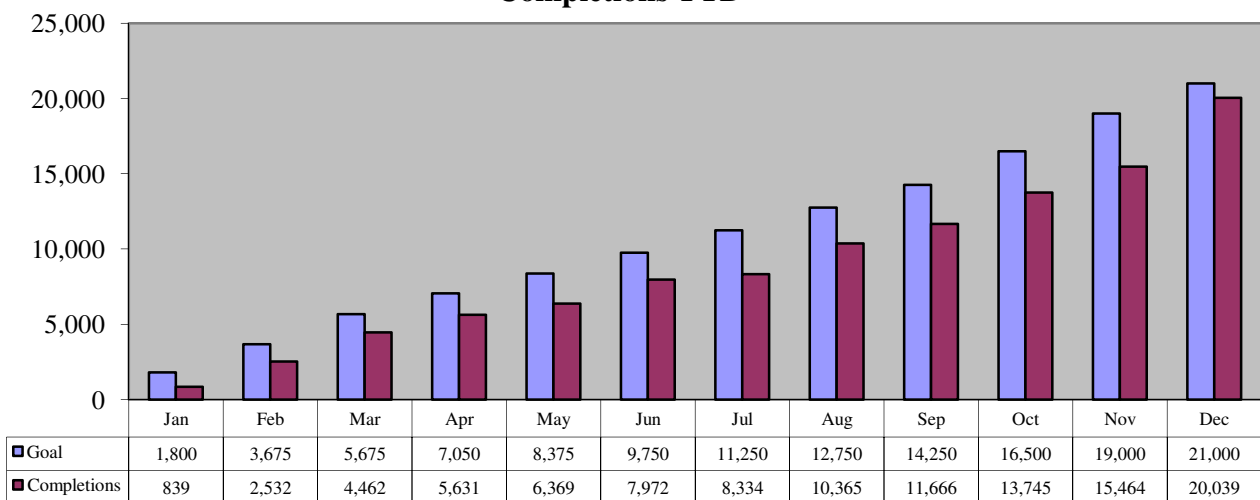
## Residential HVAC - Electric and Gas

Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$16,268,617	\$15,167,547	93.23%

**HVAC COOLAdvantage: Statewide Results  
Completions YTD**



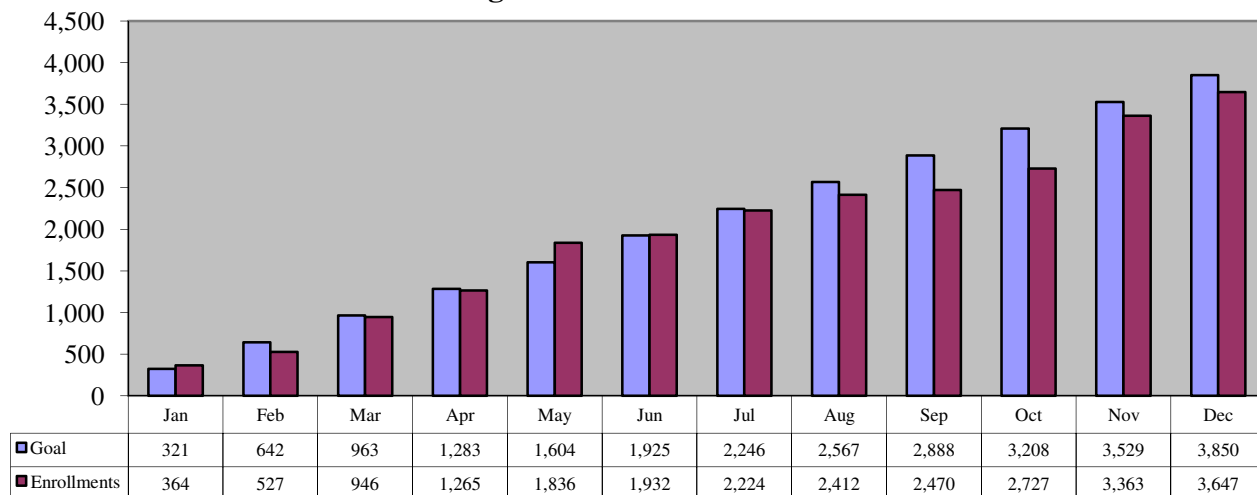
**HVAC WARMAdvantage: Statewide Results  
Completions YTD**



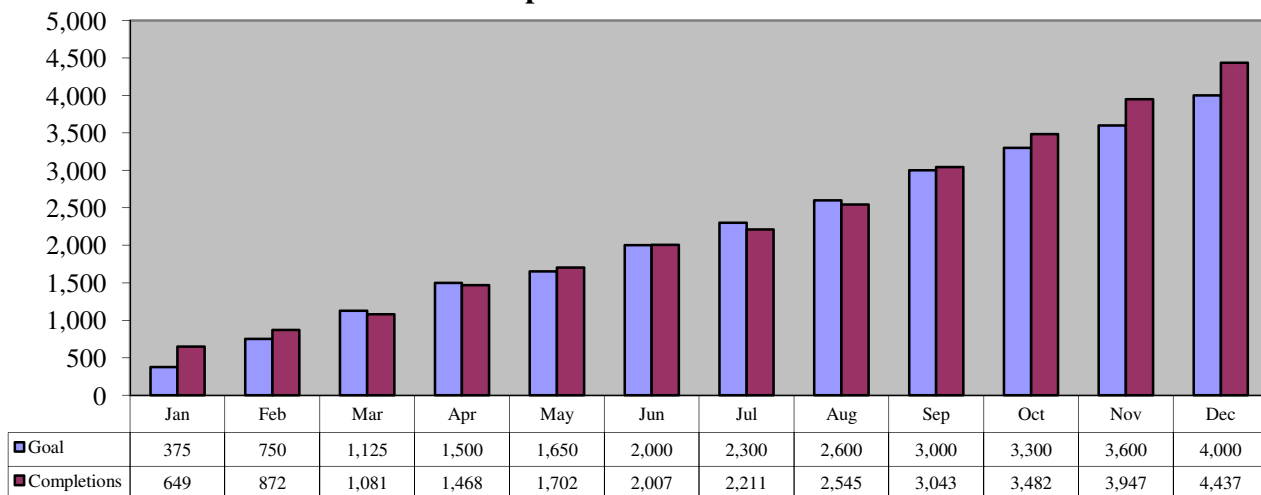
## Residential New Construction

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$20,262,610	\$9,059,247	\$9,569,800	44.71%	91.94%

### Residential New Construction: Statewide Results Program Enrollments YTD



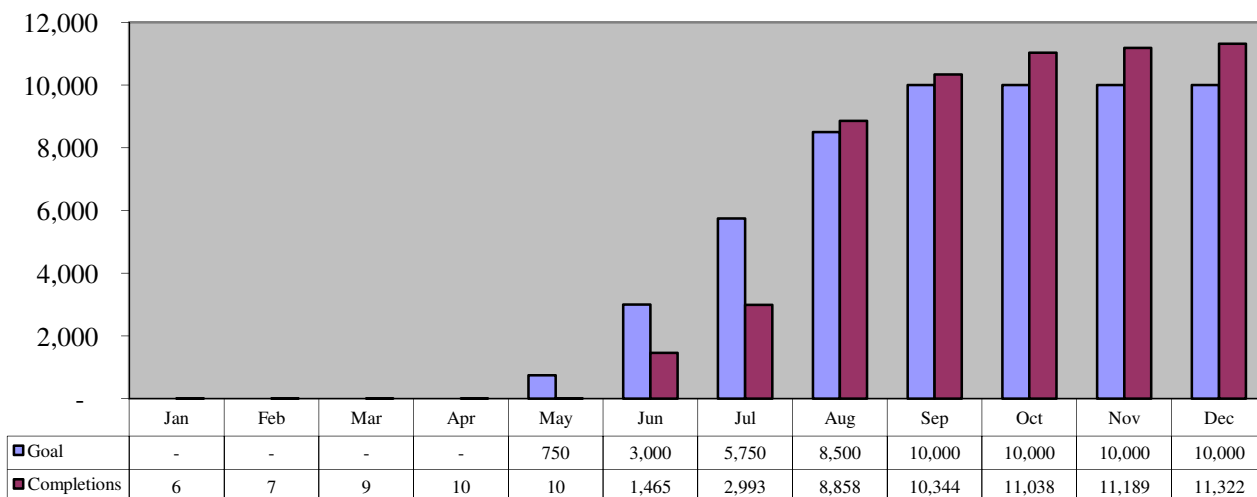
### Residential New Construction: Statewide Results Completed Jobs YTD



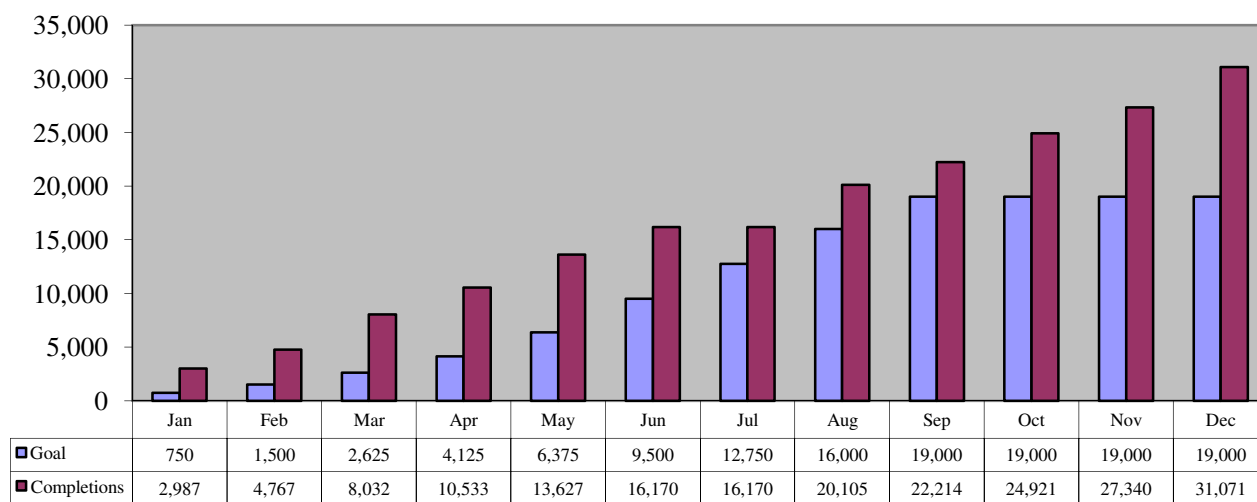
## Energy Efficient Products

Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$17,936,074	\$16,082,752	89.67%

### Energy Efficient Products, Room A/C: Statewide Results Room A/C's Rebated YTD



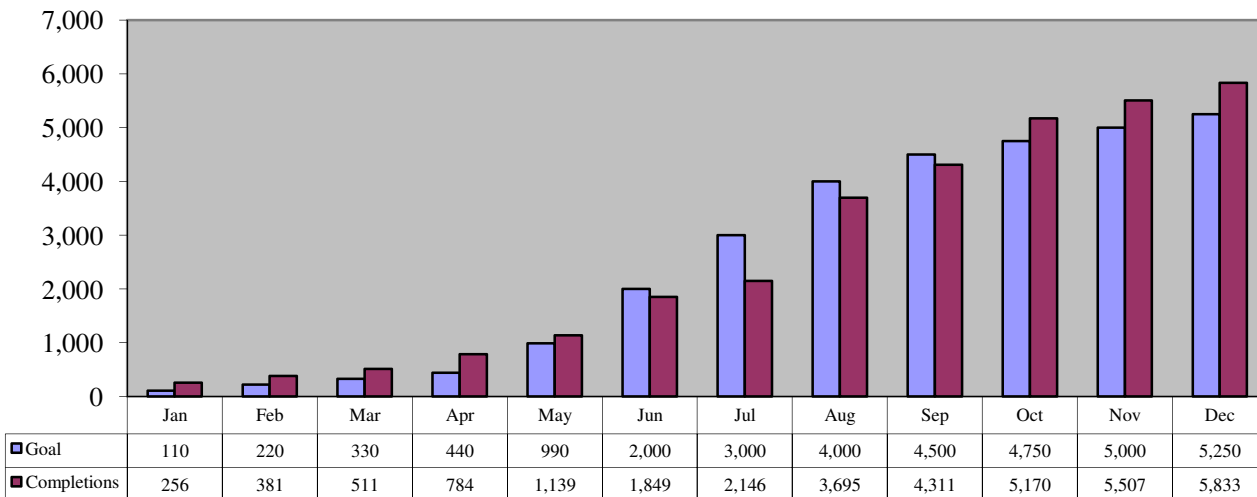
### Energy Efficient Products, Washer: Statewide Results Washers Rebated YTD



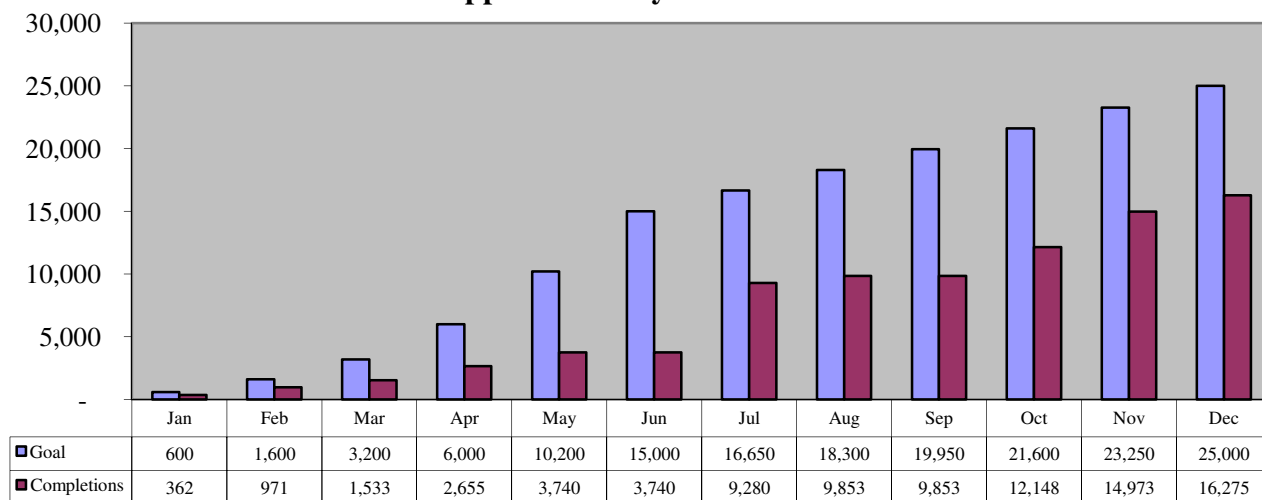
NOTE: The numbers listed above include 2,152 units which were paid for by the ARRA-funded State Energy Efficient Appliance Rebate Program (SEEARP).

## Energy Efficient Products

**Energy Efficient Products, Dehumidifier: Statewide Results  
Dehumidifiers Rebated YTD**

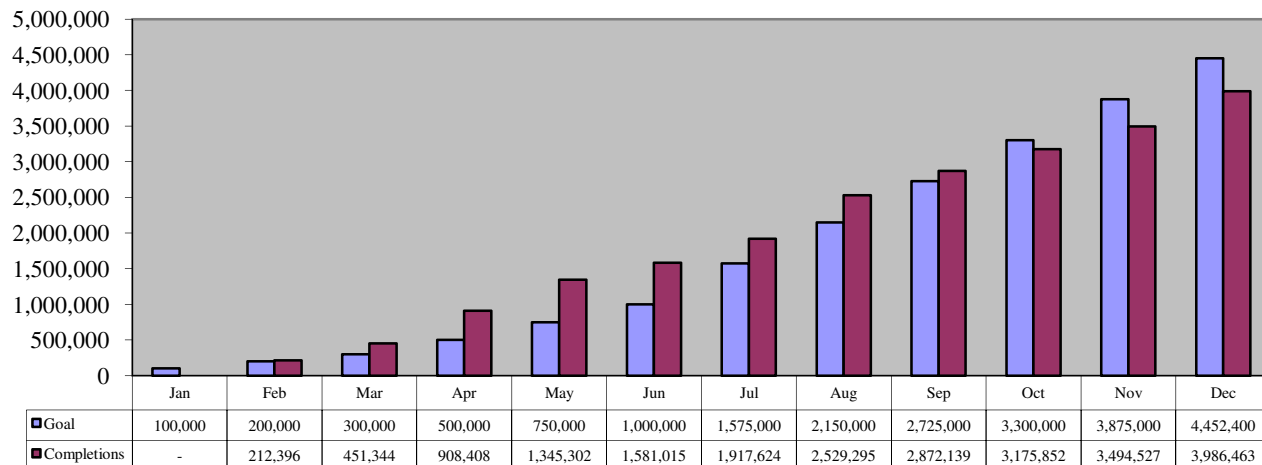


**Energy Efficient Products, Large Appliance Recycling: Statewide Results  
Appliances Recycled YTD**



## Energy Efficient Products

**Energy Efficient Products, CFL's: Statewide Results  
CFL's Distributed YTD**



## Green New Jersey Resource Team Progress Report

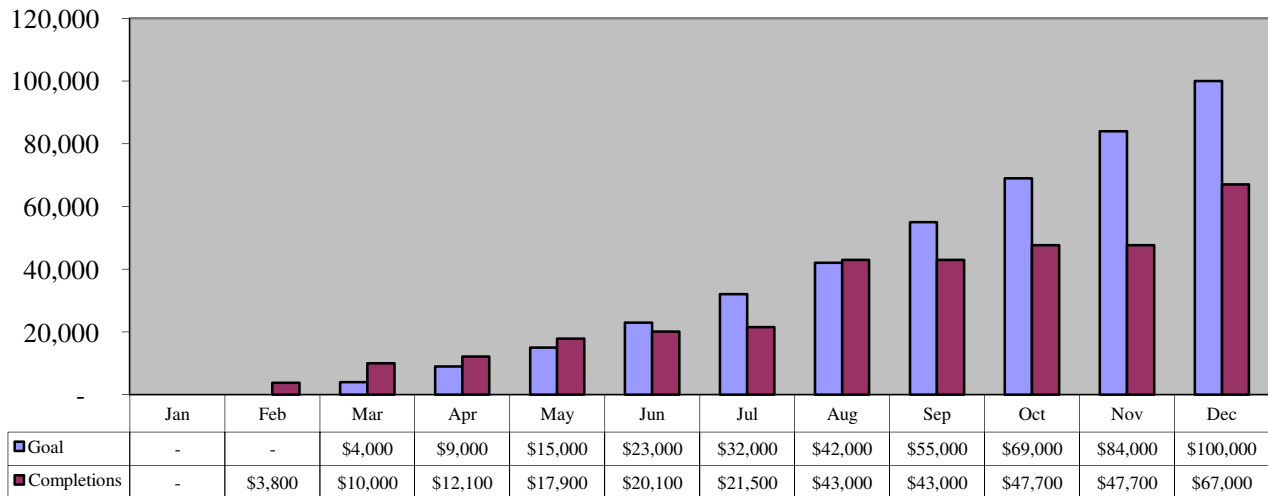
Partner	Distribution Target	Amount Distributed	Progress
Project Porchlight	282,751	282,317	100%
GreenFaith	20,090	34,115	170%
GreenFaith Globe	4,018		0%
HelpLight	60,000	44,712	75%
Green Market Fundraising	71,659	72,343	101%
TechniArt	91,486	53,583	59%
TechniArt Fixtures	19,244	21,130	110%
Double D / MaxLite	42,807	32,827	77%
Double D Fixtures	4,885	6,930	142%
Energy Federation Inc.	17,438	13,910	80%
Energy Federation Inc. Fixtures	2,020		0%

The above numbers represent GNJRT progress through December 16, 2010.

## Community Partners Initiative

Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$992,612	\$715,151	72.05%

**Community Partners Initiative: Statewide Results  
Incentives Paid to Communities YTD**

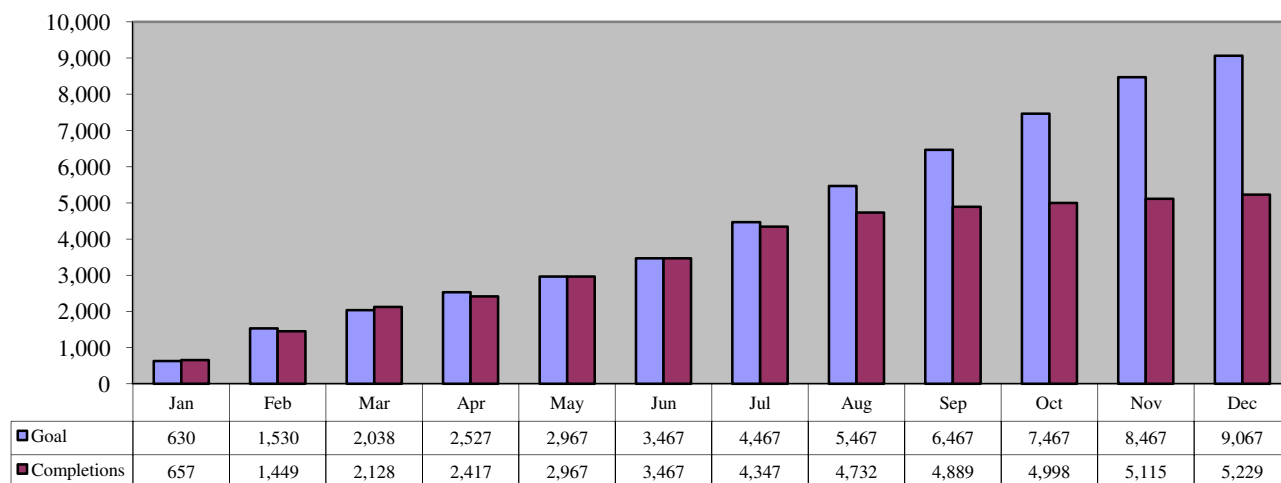




## Home Performance with ENERGY STAR

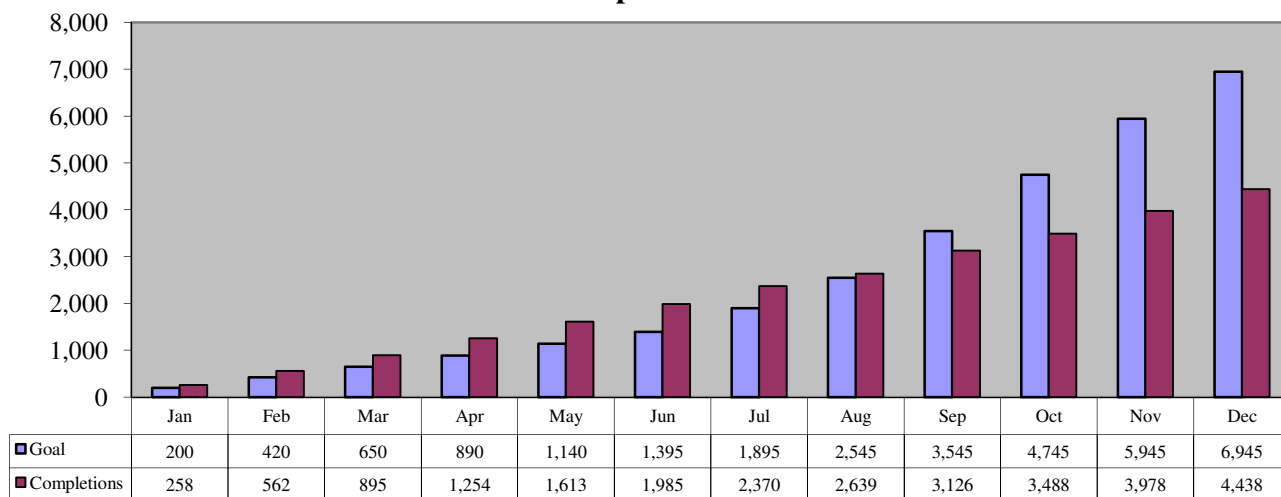
Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$58,782,278	\$41,380,830	\$10,957,079	70.40%	89.04%

### Home Performance with Energy Star: Statewide Results Tier 3 Enrollments YTD



NOTE: The numbers listed above include projects funded by ARRA and NJNG.

### Home Performance with Energy Star: Statewide Results Tier 3 Completions YTD

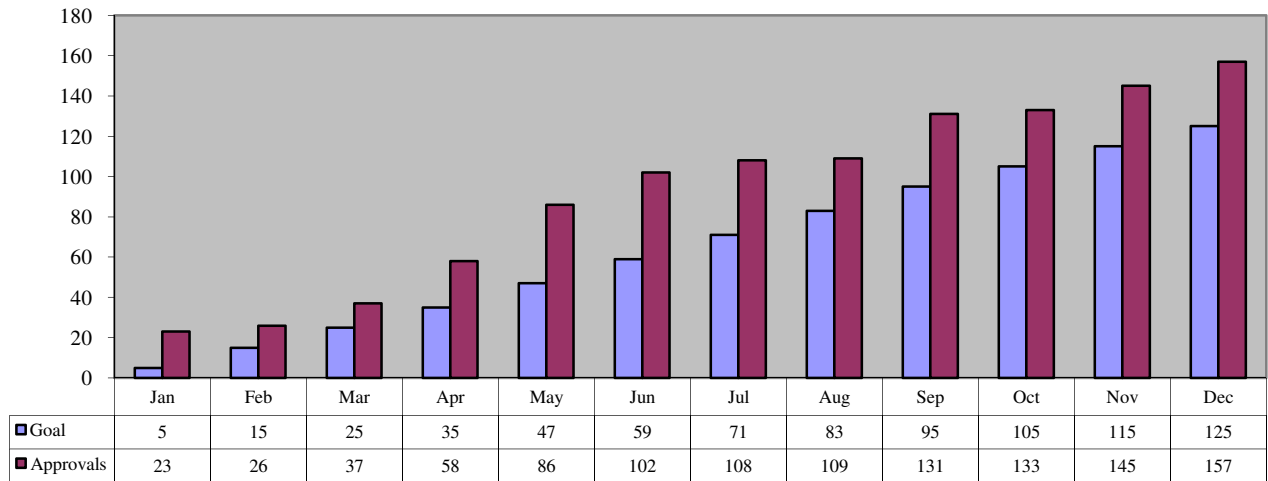


NOTE: The numbers listed above include projects funded by ARRA and NJNG.

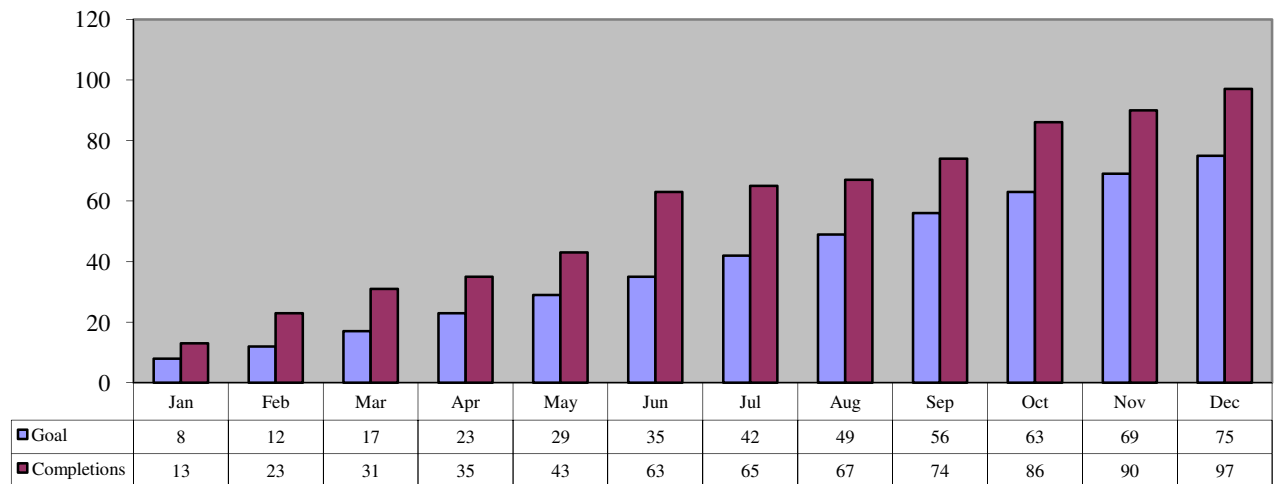
## C & I New Construction

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$6,813,712	\$2,446,568	\$2,342,660	35.91%	70.29%

### C&I New Construction : Statewide Results Approved Applications YTD



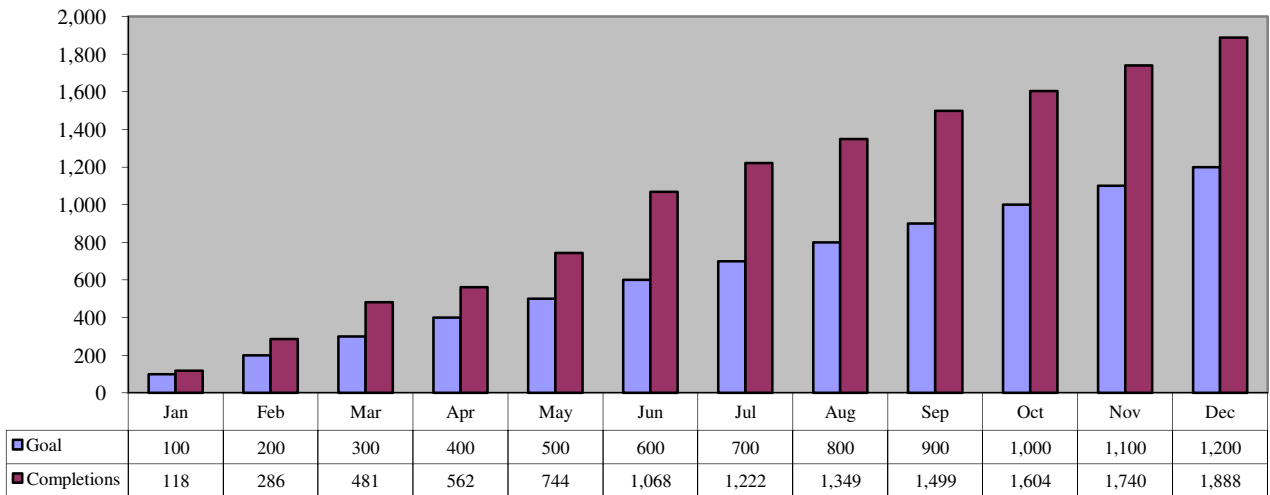
### New Construction: Statewide Results Completed Jobs YTD



## C & I Retrofit

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$35,109,760	\$17,220,583	\$14,323,180	49.05%	89.84%

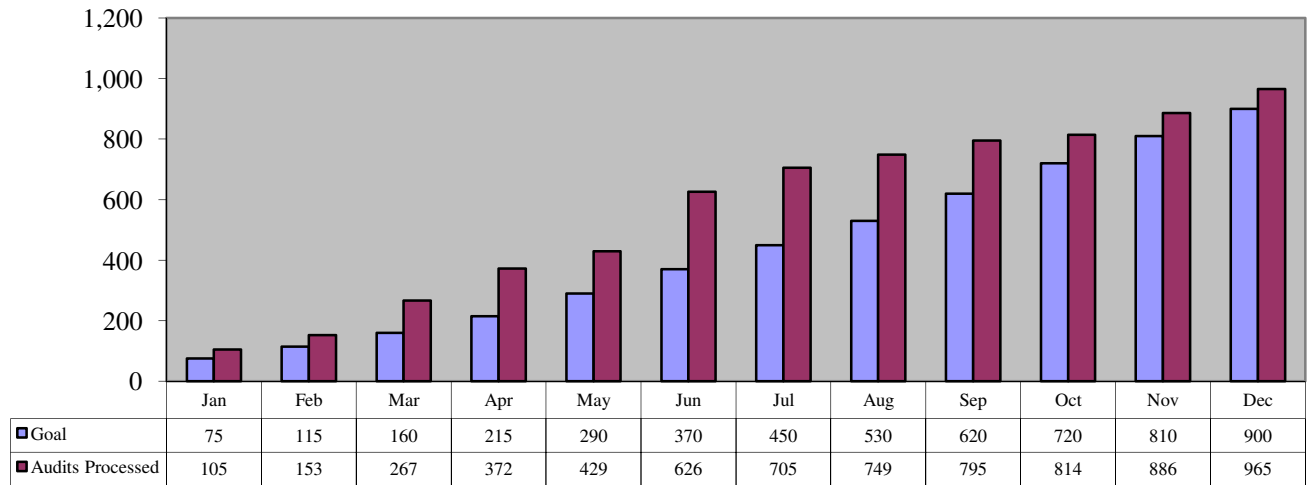
**C&I Retrofit: Statewide Results  
Completed Jobs YTD**



## Local Government Energy Audit

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$13,232,385	\$7,187,364	\$3,390,200	54.32%	79.94%

**Local Government Energy Audit: Statewide Results  
Audits Reviewed and Processed YTD**



## Teaching Energy Awareness with Childrens Help - TEACH

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$1,000,000	\$317,171	\$626,120	31.72%	94.33%

### Teaching Energy Awareness with Children's Help - YTD Totals:

#### TEACH Summary YTD

Number of School Districts Recruited in 2010:	16
Number of Schools Recruited in 2010:	75
Number of Schools Currently Being Benchmarked <sup>1</sup> :	49
Number of Schools Benchmarked in 2010 <sup>1</sup> :	81

#### TEACH Breakdown by School District

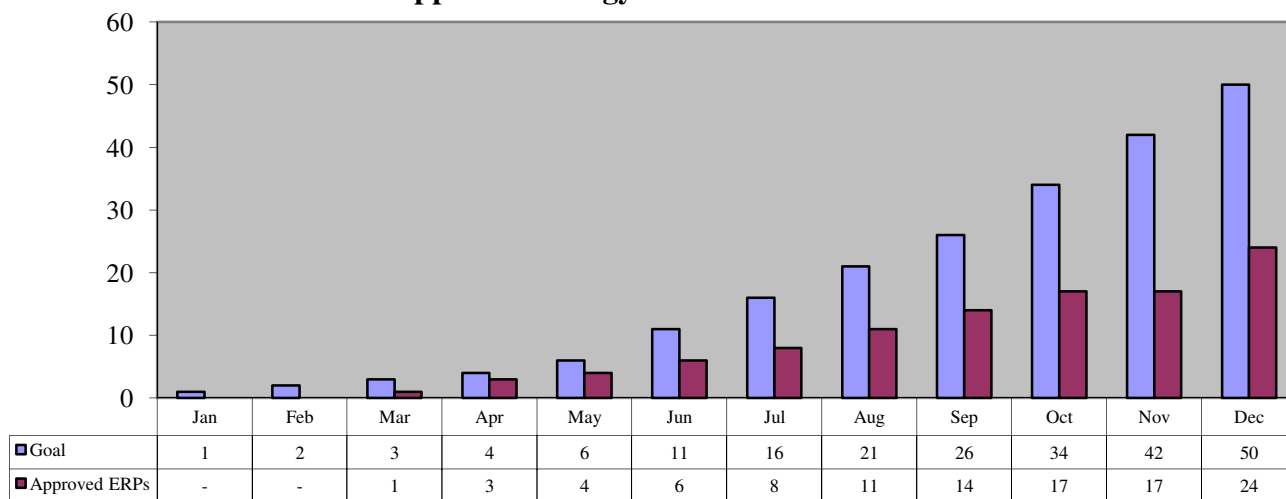
Name of School District	# of Schools Participating	# of Schools Being Benchmarked	# of Schools Completed
1 Nutley School District	7	7	
2 Newark Public Schools	10	1	9
3 Cape May County School District - Collaborative	6	3	3
4 Chester School District - Collaborative	10	10	
5 Hopewell Valley	6	6	6
6 Jackson School District	10	10	
7 Hillsborough School District	9	9	
8 Union County Collaborative	17	12	5
9			
10			
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16			
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19			
20			

(1) These numbers include schools recruited in years prior to 2010.

## Pay-for-Performance

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$32,305,103	\$1,242,734	\$11,258,420	3.85%	38.70%

### Pay for Performance: Statewide Results Approved Energy Reduction Plans YTD



Due to the nature of the Pay-for-Performance program, the completion of projects will most likely take longer than other NJCEP programs. The NJCEP Market Manager, TRC, has provided the following program statistics to further describe the status of the Pay-for-Performance program:

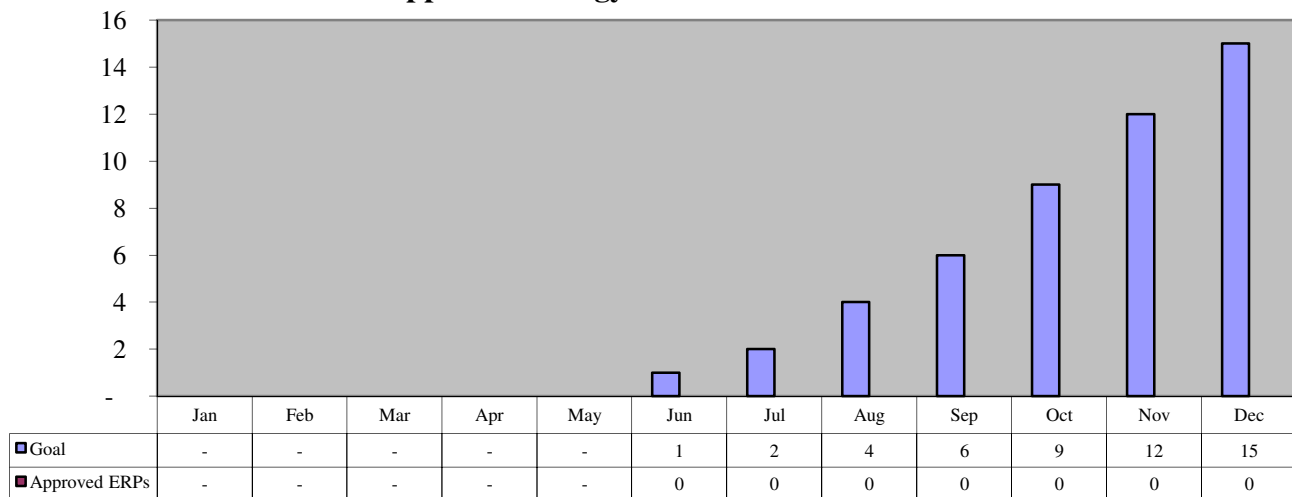
Pay-for-Performance Program Statistics through December 2010 (ITD*)	
Applications Received:	125
Applications Approved:	79
Energy Reduction Plans (ERPs) Received:	38
Energy Reduction Plans (ERPs) Approved:	24

\* ITD = Program Inception-to-Date

## Pay-for-Performance New Construction

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$4,966,135	\$494,489	\$152,900	9.96%	13.04%

**Pay for Performance New Construction : Statewide Results  
Approved Energy Reduction Plans YTD**



Due to the nature of the Pay-for-Performance New Construction program, the completion of projects will most likely take longer than other NJCEP programs. For existing buildings, we have found the lead time to be at least six months from application approval to submittal/approval of an ERP. This process may take even longer on new construction projects which tend to be more involved and have capital investment issues due to the current state of the economy. The NJCEP Market Manager, TRC, has provided the following program statistics to further describe the status of the Pay-for-Performance New Construction program:

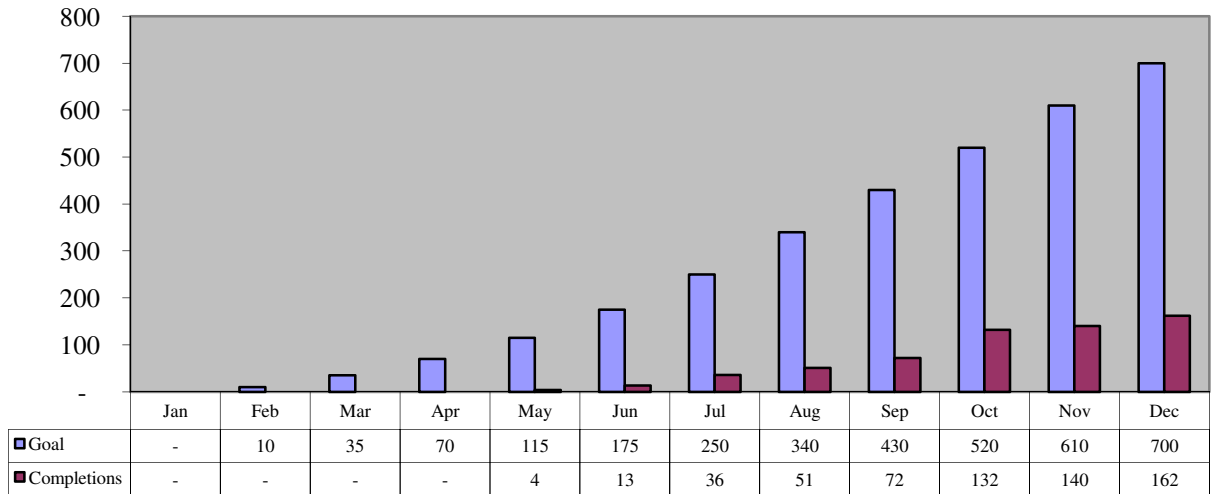
<b>Pay-for-Performance Program Statistics through December 2010 (ITD*)</b>	
Applications Received:	15
Applications Approved:	13
Energy Reduction Plans (ERPs) Received:	0
Energy Reduction Plans (ERPs) Approved:	0

\* ITD = Program Inception-to-Date

## Direct Install

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$24,532,977	\$3,970,160	\$7,980,220	16.18%	48.71%

**Direct Install Program: Statewide Results  
Completed Jobs YTD**



The NJCEP Market Manager, TRC, has provided the following program statistics to further describe the status of the Direct Install program:

Direct Install Program Statistics through December 2010 (ITD*)	
Applications Received:	835
Applications Approved:	636

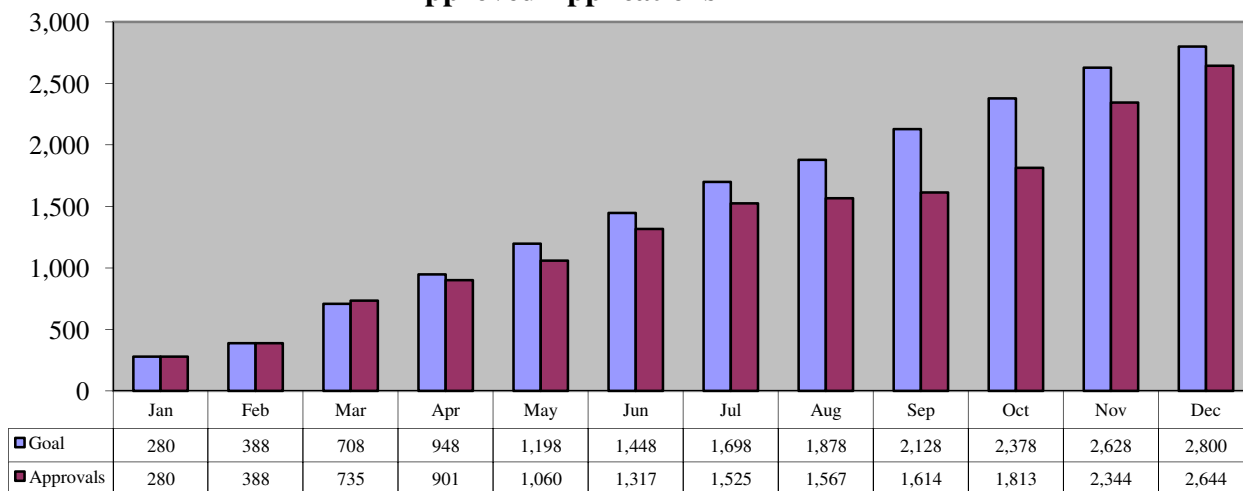
\* ITD = Program Inception-to-Date



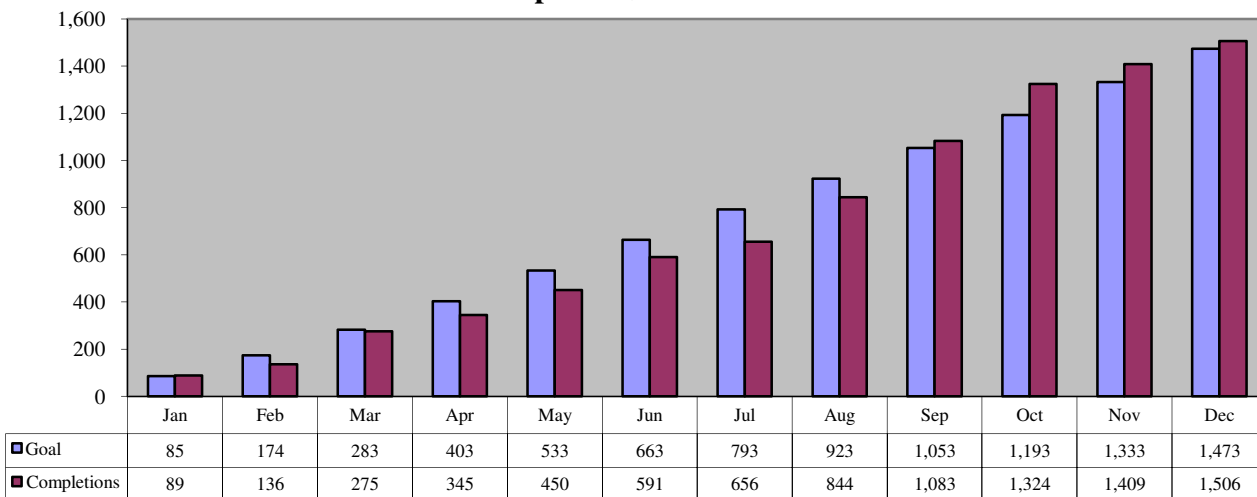
## Renewable Energy Incentive Program

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$66,771,768	\$27,829,023	\$27,845,676	41.68%	83.38%

**Renewable Energy Incentive Program: Statewide Results  
Approved Applications YTD**



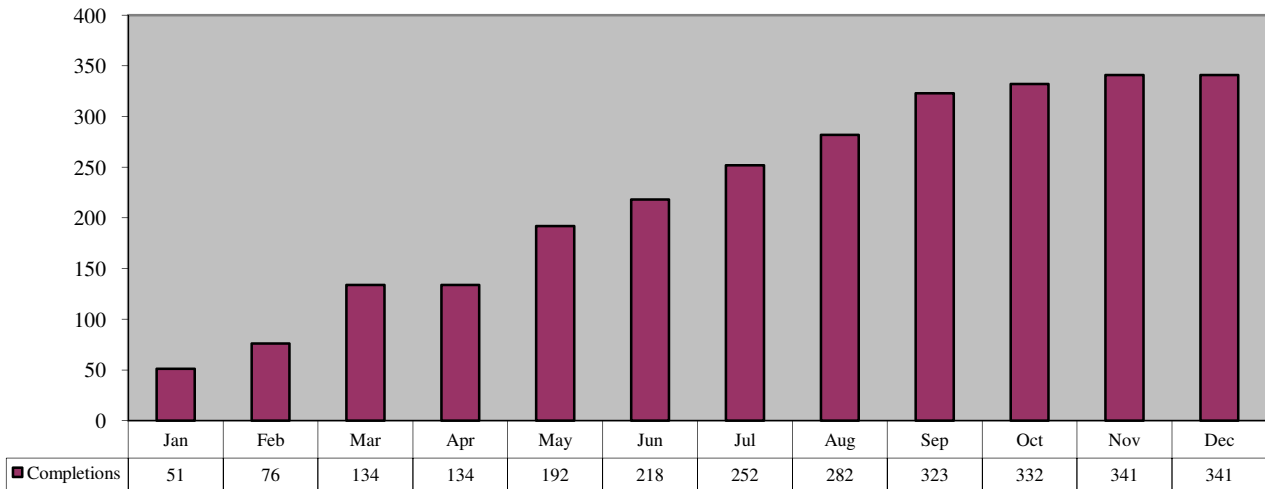
**Renewable Energy Incentive Program: Statewide Results  
Completed Jobs YTD**



## Customer On-Site Renewable Energy (CORE)

Annual Budget	Expenditures YTD	Committed Expenses	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$54,778,433	\$28,526,247	\$25,616,684	52.08%	98.84%

**Customer On-Site Renewable Energy: Statewide Results  
Completions YTD**



**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Reporting Year 2010*

Statewide Summary: All Programs and Administration  
 Reporting Period: YTD thru 4th Quarter 2010

Program	NJBPU Approved Budget (a)	Actual Expenditures (b)	Committed Expenditures (c)	Actual and Committed Expenditures (d) = (b)+(c)	Actual Expenditures as % of Authorized (e) = (b)/(a)	Actual and Committed Expenditures as % of Authorized (f) = (d)/(a)
Energy Efficiency Programs	\$275,568,372.46	\$153,712,920.29	\$62,873,145.18	\$216,586,065.47	55.78%	78.60%
Renewable Energy Programs	\$177,346,129.96	\$62,334,485.13	\$78,895,209.29	\$141,229,694.42	35.15%	79.64%
OCE Program Oversight	\$7,813,849.75	\$3,537,798.94		\$3,537,798.94	45.28%	45.28%
<b>TOTAL</b>	<b>\$460,728,352.17</b>	<b>\$219,585,204.36</b>	<b>\$141,768,354.47</b>	<b>\$361,353,558.83</b>	<b>47.66%</b>	<b>78.43%</b>

*While the percentages shown in Column (f) are derived by comparing the sum of the actual and committed expenditures reported in Columns (b) and (c), respectively, with the NJBPU budget approved for 2009 and shown in Column (a), it is expected that some of those committed expenses ultimately will be paid from future program budgets.*

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**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Reporting Year 2010*

Statewide Summary: Energy Efficiency Programs  
 Reporting Period: YTD thru 4th Quarter 2010

Program	NJBPU Approved Budget (a)	Actual Expenditures (b)	Committed Expenditures (c)	Actual and Committed Expenditures (d) = (b)+(c)	Actual Expenditures as % of Authorized (e) = (b)/(a)	Actual and Committed Expenditures as % of Authorized (f) = (d)/(a)
<b>RESIDENTIAL PROGRAMS</b>						
Residential HVAC - Electric & Gas	\$16,268,617.09	\$15,167,546.97		\$15,167,546.97	93.23%	93.23%
Residential New Construction	\$20,262,610.08	\$9,059,247.24	\$9,569,800.00	\$18,629,047.24	44.71%	91.94%
Energy Efficient Products	\$17,936,073.74	\$16,082,752.06		\$16,082,752.06	89.67%	89.67%
Home Performance with Energy Star	\$58,782,277.65	\$41,380,830.32	\$10,957,079.00	\$52,337,909.32	70.40%	89.04%
Marketing - Residential EE	\$3,260,238.50	\$3,014,826.67		\$3,014,826.67	92.47%	92.47%
Community Partners Initiative	\$992,612.00	\$715,151.23		\$715,151.23	72.05%	72.05%
<b>Sub-Total: Residential EE Programs</b>	<b>\$117,502,429.06</b>	<b>\$85,420,354.49</b>	<b>\$20,526,879.00</b>	<b>\$105,947,233.49</b>	<b>72.70%</b>	<b>90.17%</b>
<b>RESIDENTIAL LOW INCOME PROGRAMS</b>						
Comfort Partners	\$32,206,497.01	\$31,377,188.90		\$31,377,188.90	97.43%	97.43%
<b>Sub-Total: Residential Low Income Programs</b>	<b>\$32,206,497.01</b>	<b>\$31,377,188.90</b>	<b>\$0.00</b>	<b>\$31,377,188.90</b>	<b>97.43%</b>	<b>97.43%</b>
<b>COMMERCIAL &amp; INDUSTRIAL PROGRAMS</b>						
C&I New Construction	\$6,813,711.71	\$2,446,568.30	\$2,342,660.00	\$4,789,228.30	35.91%	70.29%
C&I Retrofit	\$35,109,759.60	\$17,220,583.18	\$14,323,180.00	\$31,543,763.18	49.05%	89.84%
Pay-for-Performance New Construction	\$4,966,134.59	\$494,488.64	\$152,900.00	\$647,388.64	9.96%	13.04%
Combined Heat & Power (CHP)	\$5,859,508.79	\$2,708,013.72	\$2,000,000.00	\$4,708,013.72	46.22%	80.35%
Local Government Energy Audit	\$13,232,385.46	\$7,187,364.49	\$3,390,200.00	\$10,577,564.49	54.32%	79.94%
Direct Install	\$24,532,976.50	\$3,970,159.58	\$7,980,220.00	\$11,950,379.58	16.18%	48.71%
Pay-for-Performance	\$32,305,102.62	\$1,242,734.12	\$11,258,420.00	\$12,501,154.12	3.85%	38.70%
Teaching Energy Awareness with Children's Help (TEACH)	\$1,000,000.00	\$317,170.50	\$626,120.00	\$943,290.50	31.72%	94.33%
Marketing - Commercial & Industrial EE	\$1,038,200.00	\$905,480.35		\$905,480.35	87.22%	87.22%
Clean Energy Conference and Awards	\$123,866.12	\$123,866.12		\$123,866.12	100.00%	100.00%
<b>Sub-Total: C&amp;I Programs</b>	<b>\$124,981,645.39</b>	<b>\$36,616,429.00</b>	<b>\$42,073,700.00</b>	<b>\$78,690,129.00</b>	<b>29.30%</b>	<b>62.96%</b>
<b>OTHER EE PROGRAMS</b>						
Special Studies	\$877,801.00	\$298,947.90	\$272,566.18	\$571,514.08	34.06%	65.11%
<b>Sub-Total: Other EE Programs</b>	<b>\$877,801.00</b>	<b>\$298,947.90</b>	<b>\$272,566.18</b>	<b>\$571,514.08</b>	<b>34.06%</b>	<b>65.11%</b>
<b>TOTAL Energy Efficiency Programs</b>	<b>\$275,568,372.46</b>	<b>\$153,712,920.29</b>	<b>\$62,873,145.18</b>	<b>\$216,586,065.47</b>	<b>55.78%</b>	<b>78.60%</b>

While the percentages shown in Column (f) are derived by comparing the sum of the actual and committed expenditures reported in Columns (b) and (c), respectively, with the NJBPU budget approved for 2009 and shown in Column (a), it is expected that some of those committed expenses ultimately will be paid from future program budgets.

**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Reporting Year 2010*

Statewide Summary: Renewable Energy Programs  
 Reporting Period: YTD thru 4th Quarter 2010

Program	NJBPU Approved Budget (a)	Actual Expenditures (b)	Committed Expenditures (c)	Actual and Committed Expenditures (d) = (b)+(c)	Actual Expenditures as % of Authorized (e) = (b)/(a)	Actual and Committed Expenditures as % of Authorized (f) = (d)/(a)
<b>RENEWABLE PROGRAMS</b>						
Customer On-Site Renewable Energy (CORE)	\$54,778,432.50	\$28,526,247.32	\$25,616,683.86	\$54,142,931.18	52.08%	98.84%
Clean Power Choice	\$123,115.25	\$66,748.64		\$66,748.64	54.22%	54.22%
Offshore Wind	\$13,870,253.00	\$0.00	\$13,870,253.00	\$13,870,253.00	0.00%	100.00%
Renewable Energy Program: Grid Connected (REDI)	\$6,201,605.00	\$0.00	\$3,856,320.00	\$3,856,320.00	0.00%	62.18%
Renewable Energy Incentive Program	\$66,771,767.89	\$27,829,023.33	\$27,845,676.43	\$55,674,699.76	41.68%	83.38%
Marketing - RE	\$394,755.50	\$327,384.84		\$327,384.84	82.93%	82.93%
<b>Sub-Total: Renewable Programs</b>	<b>\$142,139,929.14</b>	<b>\$56,749,404.13</b>	<b>\$71,188,933.29</b>	<b>\$127,938,337.42</b>	<b>39.93%</b>	<b>90.01%</b>
<b>EDA/CST/HMFA PROGRAMS</b>						
RE Project Grants and Financing	\$1,284,714.00	\$1,284,714.00	\$0.00	\$1,284,714.00	100.00%	100.00%
Renewable Energy Business Venture Financing/REED	\$250,000.00	\$250,000.00	\$0.00	\$250,000.00	100.00%	100.00%
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$27,731,486.82	\$3,211,000.00	\$5,551,000.00	\$8,762,000.00	11.58%	31.60%
Edison Innovation Clean Energy Fund (CST)	\$5,940,000.00	\$839,367.00	\$2,155,276.00	\$2,994,643.00	14.13%	50.41%
<b>Sub-Total: EDA/CST/HMFA Programs</b>	<b>\$35,206,200.82</b>	<b>\$5,585,081.00</b>	<b>\$7,706,276.00</b>	<b>\$13,291,357.00</b>	<b>15.86%</b>	<b>37.75%</b>
<b>TOTAL Renewable Energy Programs</b>	<b>\$177,346,129.96</b>	<b>\$62,334,485.13</b>	<b>\$78,895,209.29</b>	<b>\$141,229,694.42</b>	<b>35.15%</b>	<b>79.64%</b>

*While the percentages shown in Column (f) are derived by comparing the sum of the actual and committed expenditures reported in Columns (b) and (c), respectively, with the NJBPU budget approved for 2009 and shown in Column (a), it is expected that some of those committed expenses ultimately will be paid from future program budgets.*

**New Jersey's Clean Energy Program**  
*Actual and Committed Expenses for Reporting Year 2010*

Statewide Summary: OCE Program Oversight  
 Reporting Period: YTD thru 4th Quarter 2010

Program	NJBPU Approved Budget (a)	Actual Expenditures (b)	Actual Expenditures as % of Authorized (e) = (b)/(a)
<b>ADMINISTRATION AND OVERHEAD</b>			
OCE Staff and Overhead	\$1,532,521.03	\$925,899.24	60.42%
Program Coordinator	\$2,289,480.00	\$1,948,086.75	85.09%
<i>Memberships-Dues</i>			
Northeast Energy Efficiency Partnership Sponsorship <sup>1</sup>	\$316,300.00	\$252,947.00	79.97%
Clean Energy States Alliance	\$134,114.00	\$100,000.00	74.56%
Consortium for Energy Efficiency	\$133,817.00	\$0.00	0.00%
<b>Sub-Total: Administration and Overhead</b>	<b>\$4,406,232.03</b>	<b>\$3,226,932.99</b>	<b>73.24%</b>
<b>EVALUATION AND RELATED RESEARCH</b>			
Rutgers-CEEEP	\$400,000.00	\$31,584.29	7.90%
Funding Reconciliation	\$33,715.00	\$12,660.00	37.55%
O&M Scoping Study/Online Academy	\$450,000.00	\$0.00	0.00%
Other Studies/Job Training Pilot	\$57,937.60	\$13,370.85	23.08%
Program Evaluation	\$1,511,779.65	\$0.00	0.00%
Financial Audits	\$700,000.00	\$201,837.65	28.83%
Green Jobs and Building Code Training	\$100,000.00	\$0.00	0.00%
<b>Sub-Total: Evaluation and Related Research</b>	<b>\$3,253,432.25</b>	<b>\$259,452.79</b>	<b>7.97%</b>
<b>MARKETING AND COMMUNICATIONS</b>			
Outreach and Education/Community Partner Grants <sup>2</sup>	\$154,185.47	\$51,413.16	33.35%
<b>Sub-Total: Marketing and Communications</b>	<b>\$154,185.47</b>	<b>\$51,413.16</b>	<b>33.35%</b>
<b>TOTAL OCE Program Oversight Expenses</b>	<b>\$7,813,849.75</b>	<b>\$3,537,798.94</b>	<b>45.28%</b>

(1) Includes EMV Regional Protocol Forum

(2) Expenses for the Outreach and Education/Community Partner Grants program include a prior period adjustment of \$0.13 discovered in the course of the 2010 Treasury-IMS reconciliation.