

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

May 1st, 2013 10:00-11:00am (EST)

Conference Call:

Call-in #: **888-330-1716**

Access Code: 6415751

1. Program Statistics

A. Application Status EB & NC:

- i. 494 projects submitted to date
 - 267 approved
 - 11 are under review
 - Remaining are expired/rejected.

- ii. Applications Approved by Building Type:
 - Multifamily (Market & Affordable) – 81
 - K-12 Schools – 73
 - Commercial Office Space – 34
 - Medical Centers/Hospitals/Nursing Homes – 19
 - Colleges/Universities – 15
 - Industrial/Manufacturing – 11
 - Municipal Government Buildings- 9
 - Warehouses/Storage – 7
 - Supermarkets – 4
 - Water Treatment Plants - 4
 - Hospitality/Casino/Convention – 3
 - Sports/Recreational Facilities – 3
 - Datacenter – 2
 - Religious Institutions – 2

B. ERP Status

- i. 218 EB ERPs submitted
 - 134 approved
 - 5 at AEG/BPU for final approval
 - 62 under review
 - 17 expired/cancelled/rejected

- ii. 12 NC Draft ERPs submitted
 - 11 approved

- 1 rejected
- iii. 24 NC Proposed ERPs submitted
 - 9 approved
 - 15 under review
- C. Installations
 - i. EB: 81 Installation Reports received
 - 64 of which have been Approved for 2nd incentive
 - 1 rejected
 - Remaining under review/out on post-inspection
 - ii. NC: 2 As-Built ERPs submitted
 - Both under review.
- B. Post-Retrofit Verification (EB) or Cx Reports (NC)
 - i. 18 Post-Retrofit reports received.
 - 7 approved. All met/exceeded projected savings.
 - 11 under review.
 - ii. 2 CxReports received – part of the 2 As-Built submittals above.
- D. CHP/Fuel Cell Status
 - i. 20 CHP applications submitted & 1 Fuel Cell
 - 13 approved
 - 2 at AEG/BPU for approval
 - 4 CHP project under review
 - 2 cancelled
- E. Current Commitments + Expenditures through 04/30/2013*
 - i. P4P Existing Buildings ~ \$35.2 million
 - Budget through June 2013: \$50 million

Q: So there is about \$15 million remaining in the P4P EB incentive budget?

A: Yes, but please keep in mind this does not include the current pipeline of projects under review but not yet committed for incentives.

- ii. P4P New Construction ~\$3.4 million
 - Budget through June 2013: \$7.6 million
- iii. CHP/FC ~ \$5.3 million
 - Budget through June 2013: \$13.5 million

*Does not include projects under review, not yet approved/committed.

2. General Announcements

A. FY 2014 Program Information:

- i. FY 2014 Program Filings will be released for public comment before the end of the week. Those on the EE Committee list serve will receive information.
 - No major changes planned for P4P Existing or New Construction.
 - Minor changes anticipated for CHP, not finalized yet.
 - Please see circulated proposed Filings, and associated Notice of Program Changes, for full details.
- ii. SBC Credit Program –Program rules, procedures, applications, etc. under development. Anticipated release in FY 2014.
- iii. Future program administrator – BPU/Treasury awarded bid. No information yet on transition plan. Programs are proceeding as usual.

3. P4P Announcements

- A. Updated Model Calibration Tool and Savings Verification Tool are available on the partner portal.
- B. Partner Orientation scheduled for new partners:
 - i. May 22nd – Existing Buildings
 - ii. May 23rd – New Construction
 - iii. Hampton Inn, Woodbridge – 9am to 4pm
 - iv. Open to existing partners as refresher, or for Existing Buildings partners that want to certify in New Construction (and vice versa).
 - v. Please RSVP to P4P@trcsolutions.com no later than May 8th. Space is limited, new partners are given priority, please limit to 2 people per organization.

4. Reminders

A. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on Linkedin to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free Linkedin account first at www.linkedin.com

- B. Partner Portal: <http://www.njcleanenergy.com/p4p-portal-login> and the case sensitive password is: **tRP47px**

5. Q&A

- A. Forward all future questions and points you'd like to discuss to P4P@trcsolutions.com

Next Partner Conference Call will be
Wednesday, May 29th, 2013
10:00-11:00am (EST)