

New Jersey's Clean Energy Program
Pay for Performance
Partner Conference Call Minutes

June 26th, 2013 10:00-11:00am (EST)

1. Program Statistics

A. Application Status EB & NC:

- i. 506 projects submitted to date
 - 290 approved
 - 6 are under review
 - Remaining are expired/rejected.
- ii. Applications Approved by Building Type:
 - Multifamily (Market & Affordable) – 84
 - K-12 Schools – 87
 - Commercial Office Space – 36
 - Medical Centers/Hospitals/Nursing Homes – 19
 - Colleges/Universities – 15
 - Industrial/Manufacturing – 15
 - Municipal Government Buildings- 9
 - Warehouses/Storage – 7
 - Supermarkets – 4
 - Water Treatment Plants - 4
 - Hospitality/Casino/Convention – 3
 - Sports/Recreational Facilities – 3
 - Datacenter – 2
 - Religious Institutions – 2

B. ERP Status

- i. 225 EB ERPs submitted
 - 139 approved
 - 6 at AEG/BPU for final approval
 - 62 under review
 - 18 expired/cancelled/rejected
- ii. 12 NC Draft ERPs submitted
 - 11 approved
 - 1 rejected
- iii. 26 NC Proposed ERPs submitted

- 10 approved
- 16 under review

C. Installations

- EB: 90 Installation Reports received
 - 72 of which have been Approved for 2nd incentive
 - 1 rejected
 - Remaining under review/out on post-inspection
- NC: 5 As-Built ERPs submitted
 - All under review/out on post-inspection

B. Post-Retrofit Verification (EB) or Cx Reports (NC)

- 19 Post-Retrofit reports received.
 - 11 approved.
 - 8 under review.
- 5 CxReports received – part of the 2 As-Built submittals above.

D. CHP/Fuel Cell Status

- 26 CHP applications submitted & 1 Fuel Cell
 - 14 approved
 - 9 under review
 - 4 cancelled/rejected
 - 5 purchased and/or installed

E. Current Commitments + Expenditures through 06/25/2013*

- P4P Existing Buildings ~ \$39.0 million
 - Budget through June 2013: \$50 million
- P4P New Construction ~\$3.6 million
 - Budget through June 2013: \$7.6 million
- CHP/FC ~ \$6.1 million
 - Budget through June 2013: \$13.5 million

*Does not include projects under review, not yet approved/committed.

Q: So is the \$13.5 million the entire CHP budget?

A: Yes, but only through June 30th, 2013. As of July 1st we start a new budget with CHP/FC having about \$65 million budget through June 30, 2014.

2. General Announcements

A. FY 2014 Program:

- i. FY 2014 Program Compliance Filings (and associated program budgets) have been approved by the BPU. Board Order and Final filings will be posted here: <http://www.njcleanenergy.com/filings#2014>

Filing were approved on June 21st. Current filings posted that are dated May 2013 are out of date. Updated filing dated June/July should be available on the website shortly.

Q: Which document on the website lists the approved budgets?

A: Once you click on the link above, locate the “Fiscal Year 2014” heading, and click on the first link that says “[Board Order Approving Programs and Budgets for Fiscal Year 2014](#)” The final budgets are just before the signature page.

- ii. FY 2014 Changes (See NJCEP website: C&I “Program Updates” for full list of program changes by end of the week):
 - Pay for Performance New Construction
 - a. Clarifying language was added so that entities that need to start construction prior to approval of the Energy Reduction Plan may do so. TRC must conduct a pre-inspection of the site prior to installation which will require an application submission. Measures installed prior to pre-inspection will not qualify. Entities proceed at their own risk pending approval of the ERP.
 - CHP/FC
 - a. The existing small and large scale CHP/Fuel Cell programs will be combined into a single program for fiscal year 2014. Please review the final FY14 TRC C&I Compliance Filing and CHP/Fuel Cell application (to be released July 1st, 2013) for further details.
 - SBC Credit Program
 - a. Program rules, procedures, applications, etc. under development. Anticipated release in FY 2014.

B. SmartGrowth:

- i. BPU voted to remove SmartGrowth requirement. This no longer applies to new construction applications across all NJCEP programs.

Q: Is this effective July 1st?

A: No, it is effective immediately.

- C. Future program administrator – BPU/Treasury awarded bid. No information yet on transition plan. Programs are proceeding as usual.

3. P4P Announcements

A. Partner Contact List:

- i. New Partner contact information will be uploaded to website in the next 1-2 weeks. Currently focused on uploading updated FY 2014 program information/documents.
- ii. Existing partners: Final list of contact information will be circulated via email prior to posting on the website (likely next week). If you have a change, please email P4P@trcsolutions.com (If you haven't already).

B. Form & Documents

- i. FY 2014 Application forms, Incentive Requests, Installation Agreement will be available July 1st.
- ii. Program Guidelines, ERP documents, Installation Report will be updated over the next month and made available on partner portal. Continue to use current documents.
- iii. Updated weather data and new versions of the Model Calibration and Savings Verification tools will be available mid-July. **Please use existing tools for all current projects.**

Q: If I am working on a project now, do I need to update to the new Calibration Tool when it becomes available?

A: No, not unless specifically required to due to errors/bugs found in the previous versions.

4. Reminders

A. Linkedin:

- i. **“NJ Pay for Performance Partner Network”** group has been established on LinkedIn to facilitate communication between partners.
- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at www.linkedin.com

- B. Partner Portal: <http://www.njcleanenergy.com/p4p-portal-login> and the case sensitive password is: **tRP47px**

5. Q&A

- A. Forward all future questions and points you'd like to discuss to P4P@trcsolutions.com

Next Partner Conference Call will be
Wednesday, July 24th, 2013
10:00-11:00am (EST)