

From: [Matthew Kaplan](#)
To: publiccomments@njcleanenergy.com
Cc: [Jeff Kolakowski](#)
Subject: Proposed 2nd Revision to FY18 NJCEP Budget
Date: Monday, January 8, 2018 7:23:12 PM

To Whom It May Concern:

I want to express my incredibly strong support for the proposal to allocate an additional \$3,400,000, to the Residential Energy Efficiency (EE) Residential New Construction (RNC) Program, on behalf of my firm (ReVireo) as well as on behalf of the NJ Builders Association.

As previously stated in prior communications to the BPU on related matters, it is crucial for the RNC program's long-term viability that the BPU continue to allocate any additional funds, as necessary, to ensure the continual functioning of the program. Any failure to do this will erode confidence in the RNC program among the builder community, which would have cascading, and potentially irreparable, deleterious effects on participation.

The builder community is tight-knit and word spreads quickly throughout builder trade associations. Individual consumers (e.g., homeowners) and municipal governments may wait extended periods of time to receive rebates. Businesses simply will not, and they also cannot risk any uncertainty about receiving payments.

The BPU would be well served to think of their business-serving programs (i.e., RNC, P4P) as B2B service enterprises. In that context, it should be especially clear that the RNC program should not reasonably expect to just stop servicing clients and still maintain business relationships with them.

Given that participation in the ENERGY STAR Homes Program through the EE RNC Program is also an acceptable means of demonstrating energy sub-code compliance in the State of New Jersey; any interruption of RNC functions could have reverberating effects on construction activity in the State.

Please do not hesitate to contact me via email or at direct number below to discuss.

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