





Prescriptive Lighting Application July 1, 2013 - June 30, 2014

| Company | Electric Utility Se | | Electric | Accour | it No. | Anticipated | Installation Date | |
|---|--|--|------------------------|-----------------------------|---|--|---|--|
| | | | | | (Approval required prior to installation) | | | |
| acility Address | I | City | 1 | | | State | Zip | |
| Type of Project | | | | | | Size of Buil | ding | |
| Renovation | t | | | | | | | |
| Company Mailing Address | | City | | | | State | Zip | |
| Contact Person (Name/Title) | | Telephone | | No. | | | Fax No. | |
| Incorporated? | corporated? | | Federal Tax ID# or SSN | | | E-mail Address | | |
| Incentive Payment to | | Please assig | n payment | to cont | ractor/vendor/oth | er indicated below | | |
| ☐ Customer ☐ Contractor ☐ | Other | Customer Signatur | | | nature | | | |
| | | | | Zip | Telephon | e ino. | | |
| | Information (| if different fr | State | voo) | () | E-mail A | Fax No. | |
| Contractor/Vendor | | | | | Incorporated? | E-mail A | ddress | |
| Contractor/Vendor Company Street Address | Information (| | | | Incorporated? Yes No | E-mail A | ddress | |
| Contractor/Vendor | Information (Contact Name City one) hity College; Education-University Office-Small; Restaurant-Sit Down | r; Grocery; Medical- | Om Pa | Zip Medical- | Yes No No Telephon () | E-mail A Federal ' P No. | ddress Tax ID# Fax No. () ooms); Lodging Motel; | |
| Contractor/Vendor Company Street Address Building Type (circle o Education-Primary School; Education-Commun Manufacturing-Light Industrial; Office-Large; O Storage Conditioned; V | Information (Contact Name City City One) Onity College; Education-University Office-Small; Restaurant-Sit Down Varehouse; Other | r; Grocery; Medical- | Om Pa | Zip Medical- | Yes No No Telephon () | E-mail A Federal ' P No. | ddress Tax ID# Fax No. () ooms); Lodging Motel; | |
| Contractor/Vendor Company Street Address Building Type (circle o Education-Primary School; Education-Commun Manufacturing-Light Industrial; Office-Large; C | Information (Contact Name City Cit | r; Grocery; Medical- n; Restaurant-Fast F | Om Pa | Zip Medical- l-3 Stor | Yes No No Telephon () | E-mail A Federal ' No. No. Iotel(Guest R ingle Story L | ddress Tax ID# Fax No. () ooms); Lodging Motel; arge; Retail-Small; | |







Prescriptive Lighting Incentive Worksheet

July 1, 2013 - June 30, 2014

For large projects, please use excel spreadsheet.

| Custo | omer Intorma | tion | | | | | | |
|-----------------------------------|------------------------------------|-----------------------------|--|-----------------------|--|------------------|------------|---------------------------|
| Company | | | | Facility | Address | | | |
| Che | ck here if multiple worksheets are | e being submitted for one p | project/building. | Date S | ubmitted | | | |
| Prescriptive Lighting Information | | | | | For additional fixtures, attach additional sheets and check here | | | |
| Reason N-New R-Replaced | Fixture Type Installed | Fixture Type Removed | Permanent Delamp w/ New Reflector (Y/N) | Location (Bldg/Rm) | Size of Replaced Lamps in Watts | Α | B # of | Total Incentives (AxB) |
| (Examples) R | 2x4 3L T-5 | 2x4 3L T-12 | N | Office | 40 | \$10 | 8 | \$10 x 8 = \$80 |
| R | 2x2 2L T-8 | 2x2 2L T-12 | N | Office | 34 | \$10 | 10 | \$10 x 10 = \$100 |
| R | 250w Pulse Start Metal Halide | 400w Mercury Vapor | N | Warehouse | 450 | \$25 | 3 | \$25 x 3 = \$75 |
| N | New Doors 5' LED-Center | 1L T-8 5' | N | Dairy Case #5 | 38 | \$42 | 25 | \$42 x 25=\$1,050 |
| N | New Doors 5' LED-End | 1L T-8 5' | N | Dairy Case #5 | 38 | \$42 | 25 | \$42 x 25=\$1,050 |
| N | New 127w LED High Bay | 400w Metal Halide | N | Warehouse | 450 | \$150 | 10 | \$150 x 10=\$1,500 |
| | | | | | | | | |
| | | | | | Total (in | cluding addition | al sheets) | |

Specific Program Requirements* (these requirements are in addition to the Program Terms and Conditions.)

- 1. Please refer to the program guide for additional applicable technical requirements.
- 2. Include the manufacturer's specification sheet with the application package and mail or fax directly to the Commercial/Industrial Program Manager.
- 3. Incentives for T-5 and T-8 lamps with electronic ballasts are available only for fixtures with a Total Harmonic Distortion of ≤20%.
- 4. Incentives for retrofits/replacement of existing fixtures ≤250W to T-8 lighting requires high performance or reduced wattage lamps (4' only) and ballasts qualified by CEE. http://library.cee1.org/content/commercial-lighting-qualifying-products-lists
 - Incentives for delamped T-8 lamps with new reflectors are available only for fixtures with a total Harmonic Distortion of <20%. Electronic ballast replacement required for all eligible de-lamped fixtures. Eligible de-lamping can include reduction in linear lamp feet from existing conditions. For example, 1-8' linear fluorescent lamp can be considered as 2-4' linear lamps. U-bend lamps 4' in total length can be considered as 2-F17/T8 lamps.
 - Electronic ballast replacement is necessary for all eligible de-lamped fixtures.
 - Reduced wattage T8 (28W/25W 4') (1-4 lamps) retrofit requires lamp and ballast
- 5. For all eligible lighting devices, fixture or lamp must be listed by UL or other OSHA approved Nationally Recognized Testing Laboratory (NRTL) in accordance with applicable US standards.

- 6. Pulse Start Metal Halide (including pole-mounted parking lot lighting) must have a 12% minimum wattage reduction.
- 7. T-5 or T-8 Fixtures replacing incandescent or T-12 fluorescent fixtures greater than 250 watt or High Intensity Discharge shall comply as follows:
 - T-5 fixtures replacing T-12 fluorescent or incandescent fixtures 250 watts or greater, or HID fixtures shall have a ballast factor greater than or equal to 1.0; have reflectivity greater than or equal to 91%; have a minimum 2 lamps; and be designated as F54T5 HO.
 - T-8 fixtures replacing T-12 fluorescent or incandescent fixtures 250 watts or greater, or HID fixtures shall have a ballast factor greater than or equal to 1.14; have reflectivity greater than or equal to 91%; have a minimum of 4 lamps; and be designated as F32T8, minimum 32 watts.
- 8. Incentive requirements for LED fixtures and lamps (excluding LED Exit Signs)
 - LED fixture or lamp must be listed on ENERGY STAR® or Design Lights Consortium (DLC) Product Lists and be designated as per the description noted on the qualifying LED list.
 - For replacement of incandescent, fluorescent and HID only
 - LEDs categories not listed by ENERGY STAR®(1)(2) or DLC(3) qualified products will not be evaluated through Custom for incentive eligibility.
 - (1) http://www.energystar.gov/index.cfm?c=ssl.pr_commercial
 - (2) http://www.energystar.gov/index.cfm?fuseaction=find_a_product.showProductGroup&pgw_code=LB
 - (3) http://www.designlights.org/

| Tip prication and an action of admitting your application, prease make so | are you have signed in the space below and completed the following items. |
|---|---|
| Payee Information is filled out and a signed W-9 form of the payee | ☐ Check the box if an Energy Savings Improvement Pro |
| is included | (ESIP) will be a source of funding. ESIP allows govern |

| a rayee information is fined out and a signed w-3 form of the payee | - Check the box if an Energy Savings Improvement I rogram |
|--|--|
| is included | (ESIP) will be a source of funding. ESIP allows government |
| ☐ Manufacturer's specification sheets for proposed technology are included | agencies to pay for energy related improvements using the value of the resulting energy savings. |
| ☐ A copy (all pages) of a recent bill from a NJ utility | |

ACKNOWLEDGEMENT

(as defined in Terms and Conditions)

| CUSTOMER'S SIGNATURE | |
|----------------------|--|

By signing, I certify that I have read, understand and agree to the Specific Program Requirements/Terms and Conditions listed on this application form, I will also submit for approval a properly completed application package, which includes this signed application, worksheet (if applicable), manufacturer's specification sheets and complete utility bill (name and address on utility bill). must match name and address on application).

Mail or fax your application package DIRECTLY to the Commercial/Industrial Program Manager.

New Jersey's Clean Energy Program c/o TRC Energy Services 900 Route 9 North, Suite 404 • Woodbridge, NJ 07095

Phone: 866-657-6278 • Fax: 732-855-0422

Visit our website: NJCleanEnergy.com/ssb

*Incentives/Requirements subject to change.

| Prescriptive Lighting Measures and Incentives | | | | | | |
|--|---|--------------|---|--------------------------------|--|--|
| NEW FIXTURE INCENTIVES | | | | | | |
| Ту | pe of Fixture | Incentive | | | | |
| Linear Fluorescent | | | | | | |
| Type of Old Fixture | Wattage of Old Fixture | Type of Nev | w Fixture | Incentive Per Fixture Replaced | | |
| HID, T-12, Incandescent | ≥ 1000 Watts | T-5, | T-8 | \$200 | | |
| HID, T-12, Incandescent HID, T-12, Incandescent | 400-999 Watt 250-399 Watt | T-5, T-5, | | \$100 \$50 | | |
| HID only | 175-249 Watt 100-174 Watt | T-5, T-5, | T-8 | \$43 \$30 | | |
| HID only HID only | 75-99 Watt | T-5, | T-8 | \$16 | | |
| T-12 only | <250 Watt | T-5, T-8 (1 | -4 lamps) | \$25 | | |
| Induction Lighting | | | | | | |
| Replacement of HID | | | \$70 per HID (≥100w) fixture replaced with a new induction fixture. Replacement unit must use 30% less wattage per fixture than existing HID system. | | | |
| LED Lighting | | | | | | |
| LED Display Case Lighting | | | \$30 per display case | | | |
| LED Shelf-Mounted Display and Task | Lights | | \$15 per linear foot | | | |
| LED Portable Desk Lamps | | | \$20 per fixture | | | |
| LED Wall-Wash Lights | | | \$30 per fixture | | | |
| LED Recessed Down Lights | | | \$35 per fixture | | | |
| LED Outdoor Pole/Arm-Mounted Are | a and Roadway Luminaires | | \$175 per fixture | | | |
| LED Outdoor Pole/Arm-Mounted Dec | corative Luminaires | | \$175 per fixture | | | |
| LED Outdoor Wall-Mounted Area Lu | minaires | | \$100 per fixture | | | |
| LED Parking Garage Luminaires | | | \$100 per fixture | | | |
| LED Track or Mono-Point Directional | Lighting Fixtures | | \$50 per fixture | | | |
| | for Commercial & Industrial Buildings | | \$150 per fixture | | | |
| LED High-Bay-Aisle Lighting | 5 | | \$150 per fixture | | | |
| LED Stairwell and Passageway Luminaires | | | \$40 per fixture | | | |
| LED Bollard Fixtures | | | \$50 per fixture | | | |
| Luminaires for Ambient Lighting of In | terior Commercial Spaces (1x4, 2x2, 2x4) | | \$50 per fixture | | | |
| LED Fuel Pump Canopy | • • • • • • | | \$100 per fixture | | | |
| LED Fuel Fump Canopy LED Screw-based & Pin-based (PAR, MR, BR, R) Standards (A-Style) and Decorative (globe, candelabra, etc.) Lamps | | | \$10 per lamp for R/PAR20, MR/PAR16, Globe, Candelabra and other miscellaneous types \$20 per lamp for R/BR/PAR 30, R/BR/PAR 38-40, A-Lamp | | | |
| LED Refrigerated/Freezer Case Lighti | ng: Incentive for replacement of fluorescent lighting | ng systems | \$30 per 4' fixture | | | |
| in medium or low temperature display | cases | | \$42 per 5' fixture | | | |
| | | | \$65 per 6' fixture | | | |
| LED Retrofit Kits | | | To be evaluated through the custom measures path | | | |
| Pulse-Start Metal Halide | | | | | | |
| Pulse Start metal Halide (for fixtures | ≥ 150 watts) | | \$25 per fixture (includ | les parking lot lighting) | | |
| | RETROFIT I | INCENTIVES | | | | |
| Linear Fluorescent Lighting | | | | | | |
| High-Efficiency Fluorescent Fixtures: For retrofit of T-12 fixtures to T-5 or T-8 with electric ballasts Incentives for T12 replacements and retrofits were discontinued as of March 1, 2013. Incentives are still available for Hurricane Sandy Relief applicants. See website for Hurricane Sandy requirements. | | | \$10 per fixture (1-4 lamps retrofits) | | | |
| For retrofit of T-8 fixtures by permanent delamping & new reflectors. Electronic ballast replacement required for all eligible delamped fixtures. | | | \$15 per fixture | | | |
| T-12 to T-8 fixtures by permanent delamping & new reflectors. Electronic ballast replacement required for all eligible delamped fixtures. Incentives for T12 replacements and retrofits were discontinued as of March 1, 2013. Incentives are still available for Hurricane Sandy Relief applicants. See website for Hurricane Sandy requirements. | | | \$20 per fixture | | | |
| Retrofit of existing 32 watt T-8 system to | reduced wattage (28w/25w 4') | | \$10 per fixture (1-4 lan | nps) | | |
| Induction Lighting | | | | | | |
| \$50 per HID (≥100w) fixture retrofitted with induction lamp | | | \$50 per HID (≥100w) fixture retrofitted with induction lamp, power coupler and generator. Replacement unit must use 30% less wattage per fixture than existing HID system. | | | |
| New Construction - Performance | based only | | | | | |

NJ SmartStart Buildings®

Program Terms and Conditions

Definitions:

Design Incentives - Incentives that may be offered to design professionals by the Program.

Design Services - Services that may be offered to design professionals under the Program.

Energy-Efficient Measures – Any device eligible to receive a Program Incentive payment through the NJ Clean Energy Commercial and Industrial Program (New Jersey SmartStart Buildings).

New Jersey Utilities – The regulated electric and/or gas utilities in the State of New Jersey. They are: Atlantic City Electric, Jersey Central Power & Light, Rockland Electric Company, New Jersey Natural Gas, Elizabethtown Gas, PSE&G, and South Jersey Gas.

Administrator - New Jersey Board of Public Utilities, Office of Clean Energy

Participating Customers – Those non-residential electric and/or gas service customers of the New Jersey Utilities who participate in this Program.

Product Installation or Equipment Installation - Installation of the Energy-Efficient Measures.

Program – The Commercial and Industrial Energy-Efficient Construction Program (New Jersey SmartStart Buildings) offered herein by the New Jersey Board of Public Utilities, Office of Clean Energy pursuant to state regulatory approval under the New Jersey Electric Discount and Energy Competition Act, NJSA 48:3-49, et seq.

Program Incentives – Refers to the amount or level of incentive that the Program provides to Participating Customers pursuant to the Program offered herein (see description under "Incentive Amount" heading).

Program Offer – Program Incentives are available to non-residential retail electric and/or gas service customers of the New Jersey Utilities identified above.

Program Manager - TRC Energy Services.

Application and Eligibility Process - The Program pays incentives after the installation of qualified energy-efficient measures that were pre-approved (for exceptions to this condition, please refer to "Exceptions for Approval".) In order to be eligible for Program Incentives, a Customer, or an agent (contractor/vendor) authorized by a Customer, must submit a properly completed application package. The package must include an application signed by the customer; a complete (current) utility bill; and technology worksheet and manufacturer's cut sheets (where appropriate). This information must be submitted to the Program Manager before equipment is installed. Applications for measures that are self installed by customers must be submitted by the customer and not the sales vendor of the measure, however, the customer may elect to assign payment of the incentive to the sales vendor. This application package must be received by the Program Manager on or before June 30, 2014 in order to be eligible for the fiscal year July 1, 2013-June 30, 2014 incentives. The Program Manager will review the application package to determine if the project is eligible for a Program Incentive. If eligible, the Customer will receive an approval letter with the estimated authorized incentive amount and the date by which the equipment must be installed in order for the approval to remain in effect. Upon receipt of an approval letter, the Customer may then proceed to install the equipment listed on the approved application. Equipment installed prior to the date of the Program Manager's approval letter is not eligible for an incentive. The Program Manager reserves the right to conduct a pre-inspection of the facility prior to the installation of equipment. This will be done prior to the issuance of the approval letter. All equipment must be purchased within 12 months of date of application. Any Customer and/or agent who purchases equipment prior to the receipt of an incentive approval letter does so at his/her own risk.

Exceptions for Approval – The Application and Eligibility Process pertains to all projects except for those involving either Gas Heating, Unitary HVAC or Motors having an incentive amount less than \$5,000 that were installed within 12 months of receipt of the application. These measures, at this incentive level, may be installed without prior approval. In addition, but at the sole discretion of the Program Manager, emergency replacement of equipment may not require a prior approval determination and letter. In such cases, please notify the Program Manager of such emergencies as early as possible, that an application will soon be sent in that was not pre-approved.

Post-Installation Approval – After installation is completed, the Customer, or an agent authorized by the Customer, must finalize and submit an invoice for the purchase of the equipment (material cost must be broken out from labor costs), and any other required documentation as specified on the equipment application or in the Program Manager's initial approval letter.

Please refer to the program guide on the NJClean Energy.com/ssb website for the complete Application and Eligibility Process.

The Program Manager reserves the right to verify sales transactions and to have reasonable access to Participating Customer's facility to inspect both pre-existing product or equipment (if applicable) and the Energy-Efficient Measures installed under this Program, either prior to issuing incentives or at a later time.

Energy-Efficient Measures must be installed in buildings located within a New Jersey Utilities' service territory and designated on the Participating Customer's incentive application. Program Incentives are available for qualified Energy-Efficient Measures as listed and described in the Program materials and incentive applications. The Participating Customer must ultimately own the equipment, either through an up-front purchase or at the end of a short-term lease. Design Incentives are available to design professionals as described in the Program materials and applications. A different and separate agreement must be executed by participating design professionals to be eligible for this type of incentive. The design professional does not need to be based in New Jersey.

Equipment procured by Participating Customers through another program offered by New Jersey's Clean Energy Program or the New Jersey Utilities, as applicable, is not eligible for incentives through this program. Customers who have not contributed to the Societal Benefits Charge of the applicable New Jersey Utility are not be eligible for incentives offered through this program.

Incentive Amount – Program Incentives will equal either: a) the approved Program Incentive amount, or b) the actual equipment cost of the Energy-Efficient Measure, whichever is less, as determined by the Program Manager. Products offered at no direct cost to the customer are ineligible. Incomplete application submissions, applications requiring inspections and unanticipated high volume of activities may cause processing delays. Program Incentives are limited to \$500,000 per utility account in a calendar year. Contact the Program Manager regarding any questions.

Tax Liability – The Program Manager will not be responsible for any tax liability that may be imposed on any Participating Customer as a result of the payment of Program Incentives. All Participating Customers must supply their federal tax identification number or social security number to the Program Manager on the application form in order to receive a Program Incentive. In addition, Participating Customers must also provide a Tax Clearance Form (entitled "Business Assistance or Incentive Clearance Certificate") that is dated within 90 days of equipment installation.

Endorsement – The Program Manager and Administrator do not endorse, support or recommend any particular manufacturer, product or system design in promoting this Program.

Warranties – THE PROGRAM MANAGER AND ADMINISTRATOR DO NOT WARRANT THE PERFORMANCE OF INSTALLED EQUIPMENT, AND/OR SERVICES RENDERED AS PART OF THIS PROGRAM, EITHER EXPRESSLY OR IMPLICITLY. NO WARRANTIES OR REPRESENTATIONS OF ANY KIND, WHETHER STATUTORY, EXPRESSED, OR IMPLIED, INCLUDING, WITHOUT LIMITATIONS, WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE REGARDING EQUIPMENT OR SERVICES PROVIDED BY A MANUFACTURER OR VENDOR. CONTACT YOUR VENDOR/SERVICES PROVIDER FOR DETAILS REGARDING PERFORMANCE AND WARRANTIES.

Limitation of Liability – By virtue of participating in this Program, Participating Customers agree to waive any and all claims or damages against the Program Manager or the Administrator, except the receipt of the Program Incentive. Participating Customers agree that the Program Manager's and Administrator's liability, in connection with this Program, is limited to paying the Program Incentive specified. Under no circumstances shall the Program Manager, its representatives, or subcontractors, or the Administrator, be liable for any lost profits, special, punitive, consequential or incidental damages or for any other damages or claims connected with or resulting from participation in this Program. Further, any liability attributed to the Program Manager under this Program shall be individual, and not joint and/or several.

Assignment - The Participating Customer may assign Program Incentive payments to a specified vendor.

Participating Customer's Certification – Participating Customer certifies that he/she purchased and installed the equipment listed in their application at their defined New Jersey location. Participating Customer agrees that all information is true and that he/she has conformed to all of the Program and equipment requirements listed in the application.

Termination – The New Jersey Board of Public Utilities reserves the right to extend, modify (this includes modification of Program Incentive levels) or terminate this Program without prior or further notice.

Acknowledgement – I have read, understood and am in compliance with all rules and regulations concerning this incentive program. I certify that all information provided is correct to the best of my knowledge, and I give the Program Manager permission to share my records with the New Jersey Board of Public Utilities, and contractors it selects to manage, coordinate or evaluate the NJ SmartStart Buildings Program. Additionally, I allow reasonable access to my property to inspect the installation and performance of the technologies and installations that are eligible for incentives under the guidelines of New Jersey's Clean Energy Program.