

New Jersey's Clean Energy Program

Energy Efficiency Committee Meeting

Tuesday, February 14, 2011

Hosted by Honeywell – BPU, Trenton

Progressive Energy Group, LLC.

Presenter: Daniel J. Byrd - dbyrd@progenergygroup.com

Presentation: Review and Discussion Deutsche Bank Model for Renewable and Energy Efficiency Finance

1. see presentation

Program Coordinator and Regulatory Updates

Presenters: Mike Winka (BPU) and Mike Ambrosio (AEG).

1. Mike Winka: In terms of filings, NJNG was approved in filing. SJG was given an approval of CHP which does not affect new projects; all existing projects will be allowed to use funds other than clean energy. The Sustainable Jersey compliance filing was approved in January. The proposal for Smart Growth was on the agenda, but it was deferred. The State is coming out with a Smart Growth plan within the month, and we will modify our proposal to support that. The AEG contract expires in July, and a contract extension could be submitted in the next few months. Honeywell and TRC contracts were extended to July 19, 2012. Discussed rule making office legislative services bill number A2872 and A2528. Also discussed SBC ability for C&I to access SBC funds in some percentage, 50% of total project cost can be accessed against SBC credit. Also bill for PACE financing senate 4106 DCA developed PACE financing push back on PACE from Freddie and Fannie. DCA subordinate loans Freddie and Fannie have not taken a position. Currently the Board is developing an RFP for future administration, address consolidation under one contract, from rebate to financing as discussed in EMP. This is expected to go to the Board soon and be awarded within 6 months.
2. Mike Ambrosio- AEG is working on the true up order. The 2012 budget was built on estimated 2011 expenses, and now that we have the actual expenditures we will propose changes and updates to the 2012 budget.
3. Question from Danielle of TechniArt: In regards to transition, if there is no decision on the new administrative structure, will the programs shut down? Mike Winka replied: there will be a transition, open and transparent. All of that is to be determined based on RFP. Mona Mosser added: The idea is not to let that happen and to have an award in place in time to ensure smooth transition.
4. Question from Cheryl England: What is the time frame for the release of the RFP? Mike Winka replied: Soon.

Commercial/Industrial Programs

Presenters: Roger Kliemish (TRC) and Brian Deluca (TRC)

Presentation/Handout – C&I Market Manager EE Committee Meeting Presentation, February 14th.

1. see presentation
2. CHP: Mike Ambrosio proposed changes for comment.

Residential Programs

Presenters: Dave Wolk (Honeywell) and Joe Gennello (Honeywell)

Presentation/Handout: EE Residential Programs February 2012

1. Mike Ambrosio: commented that it would helpful to see the 35,000 washer's trend as percentage of market.
2. Mike Ambrosio asked how do you get energy efficient set top boxes? You can ask your cable provider.
3. Concerning Residential New Construction Mike Winka asked how many new housing starts? Dave Wolk replied we only have January through September data through DCA, the program goal for 2012 is a hard number.
4. Dave Wolk commented that Home Performance could benefit through marketing relying on contractors to do CO-OP advertising.

Presenters: Jill Sherako, Eastern Heating and Cooling Council

Presentation/Handout

1. see presentation

Presenters: Janja Lypse, CSG

Presentation/Handout: Home Performance

1. see presentation
2. Comment from contractors that the months of January and February are usually slow.
3. Joe Gennello asked question about completions not yet processed. Janja clarified these numbers are projects in the pipeline.
4. Question: in regards to HESP program; 2 categories of outstanding projects but no final inspection stickers. In order to send money, encourage contractors to wrap up by March 18th there are hurdles of final inspection working with HMFA to work around hurdle but if all work completed by March to get you paid.
5. Mike Ambrosio & Mike Winka commented looks like you completed 2584 in regular program, there is a success story what caused this? Joe Gennello commented we had a push to transition regular jobs to supplemental program. Mike Ambrosio there is a good story lets figure out a reason and can we do this on the other side.

Utility Updates

Utility update: no updates

Other Business, Next Meeting

Next Meeting – Next meeting March 13, 2012 BPU Trenton TRC hosting.

Today's Attendees

| Name | Company | In Person | By Phone |
|----------------------|---|------------------|-----------------|
| Ackerman, Elizabeth | BPU | x | |
| Ambrosio, Mike | AEG | x | |
| Barnet, Wayne | Constellation | | x |
| Batchelor, Christine | UGI | x | |
| Berlin, Jake | Willdan | x | |
| Bovio, Brian | Bovio Heating | x | |
| Byrd, Dan | Progressive Energy Group | x | |
| Carpenter, Joseph | NJ DEP | x | |
| DeLuca, Brian | TRC | x | |
| Dempsey, Peter | South Jersey Energy Service Plus | x | |
| Dolan, Brian | Intellidyne | x | |
| Donohue, John | On behalf of Fuel Merchants Assoc | x | |
| Ellman, Susan | NJNG | x | |
| England, Cheryl | Elizabethtown | | x |
| Fahey, Bud | optimal Energy | x | |
| Flannery, Mike | MaGrann | x | |
| Foreman, Sheila | One Change | | x |
| Frederick, Rachael | Apogee Interactive | x | |
| Garcia, Nicholas | Nexant, Inc. | | x |
| Gennello, Joe | Honeywell | X | |
| Giblin, Noreen | Gibbons P.C. | | x |
| Graham, Marianne | ICF working in support of EPA ENERGY STAR ® | | x |
| Grossman, Bruce | SJG | x | |
| Guril, Christine | Sierra Club | x | |
| Haddock, Kyle | EIC, Comfort Home | x | |
| Hambric, Steve | Opower | x | |
| Hartman, Keith | Wildman Group | | x |
| Heise, Dani | Techniart – Energy Saving Outlet | x | |
| Holmes, Bill | SJG | x | |
| Jones, Sherri | BPU | x | |
| Kliemisch, Roger | TRC | x | |
| Lupse, Janja | CSG | X | |
| Makowiecki, Colleen | FirstEnergy Corp. | | x |
| Maurer, Ronald | Constellation | | x |
| Mitchell, Allison | BPU | x | |
| Mosser, Mona | BPU | x | |
| Napolean, Alice | | | x |
| Ortiz, Yennaira | Honeywell | x | |
| Palmer, Bill | Kamson Corp | x | |

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|------------------|-------------------------------------|---|---|
| Pecora, Tom | Honeywell | | x |
| Puma, John | Kamson Corp | | x |
| Ryan, Jerry | NJNG | x | |
| Selverian, Rich | MaGrann | x | |
| Sherako, Jill | Eastern Heating and Cooling Council | x | |
| Stewart, Patrick | PSI | x | |
| Swift, Don | CSG | x | |
| Teng, Elizabeth | BPU | X | |
| Tobian, Carol | National Resource Management, Inc. | | x |
| Tom Desimpel | CMC Energy Services | x | |
| Tong, Elizabeth | BPU | x | |
| Wetzel, Linda | AEG | x | |
| Winka, Mike | BPU | x | |
| Wolfe, Sharon | BPU | x | |
| Wolk, Dave | Honeywell | x | |
| Wong, Doug | BC Express Inc | | x |
| Zukas, Diane | TRC | | x |