

# **New Jersey's Clean Energy Program Energy Efficiency Committee Meeting Minutes January 14, 2014**

## ***Program Coordinator and Regulatory Updates***

*Betsy Ackerman, Mike Ambrosio*

### Updates on Filings, Board Orders and Regulatory Items

- At the December agenda meeting the budget order was passed — in January Staff will propose the transfer of funds from under-performing programs to over-performing programs.

### Discussion of NJCEP Program Administrator RFP/Transition Status

- A new evaluation team is being assembled to review the Program Administrator RFP. It is anticipated to take about one year for the evaluation process and transition to take place.
- Staff is working with Treasury to create a reasonable timeline for contract extensions for existing contracts, and will propose longer extensions than in the past.

### Budget Revisions FY14

- There is an indication that there will be enough money to get through the fiscal year without eliminating any programs or decreasing any incentives.
- Staff has requested more flexibility to move money quickly; this will be discussed at the PC meeting in February. A draft will be released for public comment in March with review by the Board targeted for April.
- Some programs are proceeding ahead of pace, while some lag.
  - P4P New Construction is currently at 99% of budget.
  - P4P Existing Buildings has \$50 million and is projected not to be full spent.
  - LEUP – Some eligible companies did not enroll in this program and chose other programs for incentives.
- Budgets are being moved from programs where funds are available to over-performing programs. Worst case scenario, applications will be held until the new fiscal year in order to remain in line with the budget.
- C&I budget is raised by \$1.25 million transfer from Administrative Transition budget line item. No budget changes proposed to Residential EE programs at this time.

### Status of CHP program

- Discussion on calculating efficiencies of equipment to determine spending. EIT bill sets up an energy trust fund. There is a question of whether the DEP will see this expanded bill as an asset. The bill is currently on the Governor's desk for review.
  - Pros: allows more infrastructure/expanded model
  - Cons: may dilute triple-A rating
- Mike Winka is looking at programs that might be eligible for funding. There is a desire for the Local Government Energy Audit program to include buildings adjacent to eligible buildings, even if these adjacent buildings themselves are not currently eligible. The purpose is to incorporate a CHP feasibility analysis in to the audit report. Carl and team are working on a proposal to present this at the next meeting.
- A finalized definition of "critical facility" is being discussed. There is a possibility of a lowered threshold for facilities deemed critical. This will also be presented at the next meeting.

One additional issue to be worked through—a small percentage of P4P program customers are not following through to installation, which technically means the incentive must then be refunded to the

program. One solution discussed involves not paying any incentives until the project show advancement.

There is a general interest in changing direction and format of the EE meetings—one idea is to create a list of topics instead of going over detailed numbers in order to facilitate a discussion-style meeting instead of a lecture-style meeting.

### **Residential Program**

*Honeywell Team – Kevin Burke, Janja Lupse*

#### Fiscal Year 2014 Program Result

- COOL Advantage is a bit ahead of goal, while WARM Advantage is near goal including the uptick in applications during December/January.
- Trailing on washer installation goals.
- Refrigerator results lagging, but there was a slight rise in December.
- Question: When will LED be implemented in programs?
  - Answer: LED is already included in CFL program reporting; however, LED data will soon be separated from CFL in order to make the trends clearer.
- Residential new construction is at 90% of budget.
- Discussion on finding out how many applications represent those in Sandy-affected areas. One solution is to use Sandy zip codes to find out how much longer those incentive programs should remain open.
- Home Performance w/ ENERGY STAR is ahead of goal.

#### Hurricane Sandy Response Update

- Total incentives paid total just over \$2.5 million for Sandy applications.
- HVAC installations have a lead over central air.
- Many theories are discussed on potential reasons for this lead:
  - Homes near Sandy areas perhaps don't have central air.
  - Central air is not a necessity (like heat) and does not need to be immediately replaced.
  - Interior equipment survived the storm and only the outside unit was replaced – a matched set must be installed to qualify for COOL rebates.

#### Home Performance

- Completions in 2013 were much higher than in 2012.
- SEP- remaining available funds: \$90K.
- New contractors are expected to join and participate in Home Performance.

### **Commercial & Industrial Program**

*TRC Team – Carl Teter, Valentina Rozanova*

#### Filing Updates

- P4P Existing buildings can grant additional 12 month extension for savings verification due to extenuating circumstances; this is revised from 6 months.
- For P4P New Construction, a new policy was approved where pre-inspections will not be performed and projects can proceed with construction on their own timeline at their own risk. "Old" projects cannot enter the program.
- Multi-family decision tree has been slightly modified to correctly align with Honeywell's residential filing.
- Question: How would you treat multifamily projects with individual tenant electric meters, a central gas meter, but the project will be going to individual gas meters?

- Answer: That would not qualify for Home Performance. Guidelines state that we look at the metering that you start with not what is being installed.
- CHP minimum 5000 hour runtime requirement added, 3500 for critical facilities.
- There seems to be great interest in Direct Install because 111 new applications were received in December.
- SEP funding for this fiscal year is exhausted – recent applications for Direct Install will commit most of remaining funds.

#### Fiscal Year 2014 Program Results

- New Construction approved applications were half of goal (15 approved with a goal of 30).
- New Construction completed projects were under goal (12 completed with a goal of 34).
- Retrofit completed projects were above goal (tracking 1024 with a goal of 895).
- Direct Install was under application goal, but the monetary value is high.
- LGEA program has 120 approved audits and a goal of 260 completions.
- P4P Existing Buildings – approved Energy Reduction Plans were just under goal (10 with a goal of 19).
- P4P New Construction was above goal (10 with a goal of 7).
- CHP & Fuel Cells – approved applications were above goal (5 with a goal of 4).
- LEUP completed projects were above goal (7 completions with a goal of 5).

#### Hurricane Sandy Response Update

- As of 1/9/14, 386 applications have been approved for payment with an incentive value totaling \$11 million.

#### ***Utility Updates***

##### New Jersey Natural Gas:

- It has been 3 months since the launch of web-based system Energy Savvy. There are 800 projects, and customers can now upload proposals and monitor their project throughout it's lifecycle.
- Energy Savvy has been well-received by contractors so far.
- Audits can be scanned, and rebate information loaded, through Energy Savvy.
- The DOE energy score can also be extracted through the Energy Savvy system, which will then be provided to customers to persuade them to upgrade to a higher-efficiency home.
- Real Home Analyzer is still being used to actually enter the application data.
- Contractor training on Manual J and Manual S is coming up end of the month.
- The first realtor training will begin at the end of January. The goal is to train realtors to sell high-efficiency homes.
- QA/QC evaluation still ongoing for the Comfort Partners Program.

#### ***Other Business, Next Meeting***

Next meeting – February 11, 2014.

**ATTENDANCE:**

<b>Name</b>	<b>Company</b>	<b>In Person</b>	<b>By Phone</b>
Ackerman, Elizabeth	BPU	X	
Bain, Rick	Cree		X
Barnes, Anthony	Energy Savvy		X
Burke, Kevin	Honeywell	X	
Carpenter, Joseph	NJ DEP	X	
Desimpel, Tom	CMC ENERGY SERVICES	X	
Dolan, Brian	Intellidyne	X	
Donohue, John	On behalf of Fuel Merchants Assoc		X
Evans, Frank	Comverge	X	
Fisk, Andrew	CSG	X	
Flynn, Don	Nexant, Inc		X
Foster, Rebecca	VEIC		X
Grossman, Bruce	SJG	X	
Heise, Dani	Techniart – Energy Saving Outlet	X	
Hendricks, Mahogany	BPU	X	
Hoff, Kim	CSG	X	
Holmes, Bill	SJG	X	
Hornick-Becker, Audrey	Environmental Defense Fund		X
Ingelido, Rich	ConEdison Solutions		X
Jones, Sherri	BPU	X	
Kish, James	Trane		X
Lubeck, Christopher	Osram Sylvania		X
Lupse, Janja	CSG	X	
Marx, Rick	EAM Assoc.		X
Miller, Ashley	TRC		X
Muench, Amanda	TRC	X	
O'Donnell, Tony	Sustainable Jersey	X	
Ortiz, Yennaira	Honeywell		
Paine, Karen	TRC		X
Perracchio, Anne-Marie	NJNG	X	
Rozanova, Valentina	TRC	X	
Ryan, Jerry	NJNG	X	
Seelaus, Andy	EMC2 Development Co.		X
Sherako, Jill	Eastern Heating and Cooling Council	X	
Sparrow-Hood, Walt	PSE&G	X	
Swift, Don	CSG	X	
Tantillo, Cheryl	Elizabethtown	X	
Teng, Elizabeth	BPU	X	
Torsello, Lou	O'Neill Contracting		X
Wetzel, Linda	Applied Energy Group	X	
Wong, Doug	BC Express Inc		X

