Dear New Jersey HVAC Contractor/ Dealer:

Re: 2005 NATE Certification Requirements

Beginning in September 2003, the New Jersey Board of Public Utilities (NJBPU) and New Jersey electric utilities allowed a waiver of completion of "Form B" when applying for rebates under the CoolAdvantage High Efficiency Air Conditioner Program for HVAC Contractors who have 50% of their technicians NATE certified. A listing of Contractors qualifying for this waiver was assembled and maintained on the website of the Eastern Heating and Cooling Council (EHCC). Effective July 2004, the requirement to be maintained on their NATE list increased to 75% of technicians holding NATE certification. Contractors were notified of this change by the EHCC in April 2004.

The NJBPU and New Jersey electric utilities recognize the importance of proper training and certification for HVAC technicians. As a result, the CoolAdvantage Program, at the direction of the New Jersey Board of Public Utilities, will increase its requirement for Contractors eligible to waive the submission of "Form B" to 75%, consistent with the current listing maintained by EHCC. Effective July 1, 2005, HVAC firms that have at least 75% of their technicians holding NATE certification will be required to submit only the Manual J sizing calculation and signed certification of proper charge and airflow according to equipment manufacturers specifications as part of the rebate processing requirements. Those firms that do not meet the 75% certification level at the July 1, 2005 effective date will still be required to complete Form B of the rebate application.

As a courtesy to those HVAC firms who are not at the 75% certification level, we have scheduled additional NATE training classes and testing sessions at the Holiday Inn in Carteret. The first class is June 8 with the test administered June 9 and the second session is July 13 with testing held July 14. EHCC provides NATE refresher classes as well as certification testing across New Jersey in many areas including gas, air conditioning, and heat pumps. A schedule of classes being offered in 2005 is available on their website at **www.eh-cc.org**. If you have any questions regarding NATE training and/or testing for your company, or to have your company listed on the website, please contact Jill Sherako, Director of Operations for EHCC, at 1-800-247-6547.

Thank you again for your commitment to an energy efficient New Jersey.