





# **Local Government Energy Audit Report**

High School Field House July 11, 2019

### Prepared for:

Egg Harbor Township School District 24 High School Drive Egg Harbor Township, New Jersey 08234

### Prepared by:

TRC Energy Services 900 Route 9 North Woodbridge, New Jersey 07095

# **Disclaimer**

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. We encourage the owner of the facility to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state and federal requirements.

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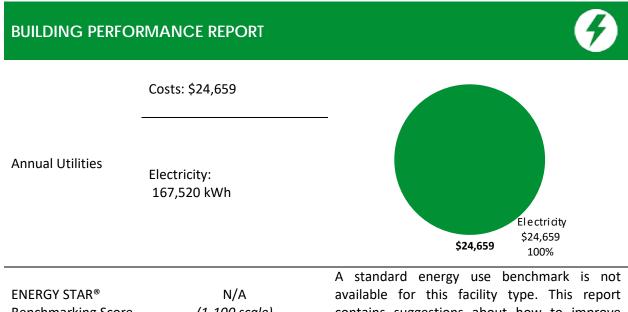
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# **EXECUTIVE SUMMARY**

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) report for the High School Field House. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC Energy Services (TRC) conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.



Benchmarking Score

(1-100 scale)

contains suggestions about how to improve building performance and reduce energy costs.

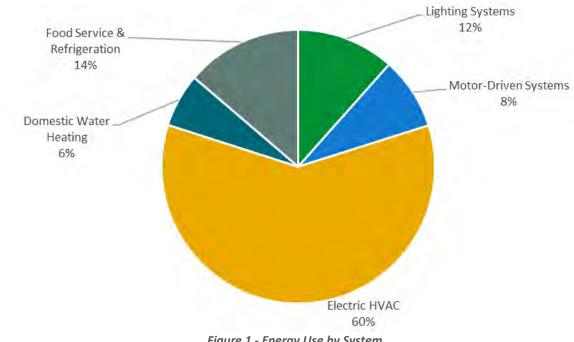


Figure 1 - Energy Use by System





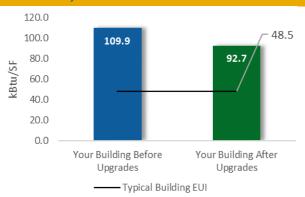
### POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

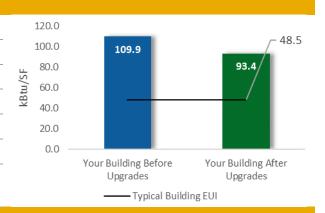
### Scenario 1: Full Package (all evaluated measures)

Installation Cost	\$8,510
Potential Rebates & Incentives	<sup>1</sup> \$1,279
Annual Cost Savings	\$3,856
Annual Energy Savings	Electricity: 26,195 kWh
Greenhouse Gas Emission Savi	ngs 13 Tons
Simple Payback	1.9 Years
Site Energy Savings (all utilities	5) 16%



### Scenario 2: Cost Effective Package<sup>2</sup>

Installation Cost	\$5,070
Potential Rebates & Incentives	\$859
Annual Cost Savings	\$3,702
Annual Energy Savings	Electricity: 25,147 kWh
Greenhouse Gas Emission Savi	ngs 13 Tons
Simple Payback	1.1 Years
Site Energy Savings (all utilities	5) 15%



# **On-site Generation Potential**

Photovoltaic	Medium
Combined Heat and Power	None

<sup>&</sup>lt;sup>1</sup> Incentives are based on current SmartStart Prescriptive incentives. Other Program incentives may apply.

<sup>&</sup>lt;sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.





#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Lifetime Energy Cost Savings (\$)	Estimated Install Cost (\$)			Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting Upgrades		7,548	2.0	0	\$1,111	\$16,665	\$3,953	\$859	\$3,094	2.8	7,600
ECM 1	Install LED Fixtures	2,246	0.4	0	\$331	\$4,960	\$219	\$30	\$189	0.6	2,262
ECM 2	Retrofit Fixtures with LED Lamps	5,301	1.6	0	\$780	\$11,705	\$3,734	\$829	\$2,905	3.7	5,338
Lighting Control Measures		1,049	0.4	0	\$154	\$1,235	\$3,440	\$420	\$3,020	19.6	1,056
	Install Occupancy Sensor Lighting Controls	1,009	0.3	0	\$149	\$1,188	\$3,240	\$420	\$2,820	19.0	1,016
	Install High/Low Lighting Controls	40	0.0	0	\$6	\$47	\$200	\$0	\$200	34.1	40
Domestic Water Heating Upgrade		17,599	0.0	0	\$2,591	\$25,906	\$1,118	\$0	\$1,118	0.4	17,722
ECM 3 Install Low-Flow DHW Devices		17,599	0.0	0	\$2,591	\$25,906	\$1,118	\$0	\$1,118	0.4	17,722
	TOTALS	26,195	2.3	0	\$3,856	\$43,806	\$8,510	\$1,279	\$7,231	1.9	26,379

<sup>\* -</sup> All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).





# 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ♦ How will the project be funded and/or financed?
- Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- Are there other facility improvements that should happen at the same time?

### **Pick Your Installation Approach**

New Jersey's Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

	Energy Conservation Measure	SmartStart	Direct Install	Pay For Performance
ECM 1	Install LED Fixtures	X	X	
ECM 2	Retrofit Fixtures with LED Lamps	Х	X	
ECM 3	Install Low-Flow Domestic Hot Water Devices		X	

Figure 3 - Funding Options







# **New Jersey's Clean Energy Programs At-A-Glance**

	SmartStart Flexibility to install at your own pace	<b>Direct Install</b> Turnkey installation	Pay for Performance Whole building upgrades
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
Incentives?  specific energy efficiency measures.  How do I participate?  Submit an application for the specific		Incentives pay up to 70% of eligible costs, up to \$125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
		Contact a participating contractor in your region.	Contact a pre-qualified partner to develop your energy reduction plan and set your energy savings targets.

Take the next step by visiting **www.njcleanenergy.com** for program details, applications, and to contact a qualified contractor.





#### Individual Measures with SmartStart

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

### Turnkey Installation with Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

### Whole Building Approach with Pay for Performance

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings.

### **More Options from Around the State**

### Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

#### Resiliency with Return on Investment through Combined Heat & Power (CHP)

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.





### 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for High School Field House. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On December 18, 2018, TRC performed an energy audit at High School Field House located in Egg Harbor Township, New Jersey. TRC met with Shawn Braue to review the facility operations and help focus our investigation on specific energy-using systems.

High School Field House is a one-story, 5,200 square foot building built in 1996. Spaces include: locker rooms, storage rooms, a coach office, and a kitchen concession area.

Recent improvements include: over the last several years the Field House has replaced all of its existing T12 fluorescent fixtures with T8 fluorescent fixtures.

The Field House does have a gas service but there are no gas using equipment at present.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

# 2.2 Building Occupancy

The facility is occupied from April to the end of November and during football season. Typical weekday occupancy is 2 staff and 20 students.

Summer occupancy includes summer football practice and continuing training activities. There are weekend activities during tournaments in the high school.

Building Name	Weekday/Weekend	Operating Schedule		
High School Field House	Weekday	2:00 PM - 8:00 PM		
High School Field House	Weekend	8:00 AM - 4:00 PM		

Figure 4 - Building Occupancy Schedule





# 2.3 Building Envelope

The walls are made of poured concrete with a brick veneer and painted CMU interior finish.

Wood trusses support a pitched roof with a wood deck covered with asphalt shingles. Roof encloses semi-conditioned space (e.g. a space that is not intentionally heated but escaping heat from HVAC equipment caused the space to be conditioned). The thermal barrier is between the occupied space and the semi-conditioned space below the roof.

There are no windows in the Field House. Exterior doors have metal frames and are in good condition with undamaged door seals.



**Building Exterior** 



**Building Door** 



**Building Front** 





# 2.4 Lighting Systems

The primary interior lighting system uses 32-Watt linear fluorescent T8 lamps with electronic ballasts. Additionally, there are some compact fluorescent lamps (CFL) and halogen incandescent lamps. Fixture types include 2-lamp, 4-foot long troffers, and surface-mounted linear fluorescent fixtures. Most fixtures are in good condition. Interior lighting levels were generally sufficient. All lighting fixtures are controlled by wall switches.

Exterior fixtures include metal halide, halogen incandescent, and CFL lamps with porch-mounted LED flood lamps. Exterior light fixtures are manually controlled at the breaker panel.

All exit signs are LED units.



Locker Room Lighting



Shower Room Lighting



Exterior Wall-mounted Fixture



Restroom Lighting



Hallway Lighting



Fixture Housing







### **Electric heating units**

Three Trane 51 MBh electric forced air fan coil units (HV-1 to 3) recessed in the ceiling provide heating needs for the field house. Each unit has a 1 hp supply fan motor. These units are controlled by room thermostats. There is no cooling in the building.

Three PennBarry® exhaust fans with 0.75 hp motors recessed in the ceiling serve the restrooms and locker rooms.

One Trane 11 Mbh and two TPI Taskmaster 17 Mbh unit heaters provide heating in the kitchen concession area.



Heating Unit in Attic



Room Thermostat



Heating Unit Nameplate



Electric Unit Heater





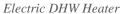
# 2.6 Domestic Hot Water

Hot water is produced with a 120-gallon Bradford White 18 kW electric storage water heater with nominal 100% efficiency.

At the time of the site visit, the domestic water heaters were set at 131°F.

The domestic hot water pipes are insulated, and the insulation is in good condition.







DHW Heater Nameplate





# 2.7 Food Service Equipment

The kitchen has all-electric equipment that is used to store meals for students and staff. Bulk prepared foods are held in two electric holding cabinets. Equipment is not high-efficiency and is in good condition.

Visit <a href="https://www.energystar.gov/products/commercial food service equipment">https://www.energystar.gov/products/commercial food service equipment</a> for the latest information on high-efficiency food service equipment.





Insulated Heated Cabinet

Heated Cabinet Nameplate





# 2.8 Refrigeration

The kitchen has two stand-up refrigerators with glass doors. There is also a stand-up solid door freezer and a stand-up solid door refrigerator. All equipment is high-efficiency and in good condition. There are two Manitowoc ice machines to produce ice.

Our analysis determined that this building's refrigeration equipment accounts for a relatively high proportion of overall energy use. While cost effective opportunities to replace equipment are limited at this time, we recommend that you work with your refrigeration suppliers to maintain equipment in a way that minimizes energy use. When refrigeration equipment does need to be replaced, consider installing high-efficiency or ENERGY STAR® labeled equipment.

Visit <a href="https://www.energystar.gov/products/commercial food service equipment">https://www.energystar.gov/products/commercial food service equipment</a> for the latest information on high-efficiency food service equipment.



Stand-up Refrigerators



Refrigerator Nameplate



Glass Door Refrigerator



Ice Machine





# 2.9 Plug Load & Vending Machines

The utility bill analysis indicates that plug loads consume approximately 0.20% percent of total building energy use. This is lower than a typical building.

Field house staff seems to be doing a great job managing your electrical plug loads. This report makes additional suggestions for ECMs in this area as well as Energy Efficient Best Practices.

There are approximately three computers for the concession area only. There are three portable fans in kitchen area for typical loads.

There are no vending machines in the Field House.

# 2.10 Water-Using Systems

There are eight restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher. Toilets are rated at 1.6 gallons per flush (gpf), and urinals are rated at 1.2 gpf. There are three restrooms with showers and showerheads that are rated at 2.5 gpm. Girls and boy's locker rooms are frequently used during playing season.



Kitchen Sink



Shower Heads



Restroom Sinks



Girls' Restroom Sinks

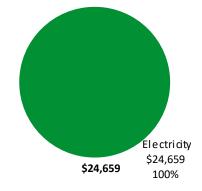




# 3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary						
Fuel	Usage	Cost				
Electricity	167,520 kWh	\$24,659				
Total	\$24,659					



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.





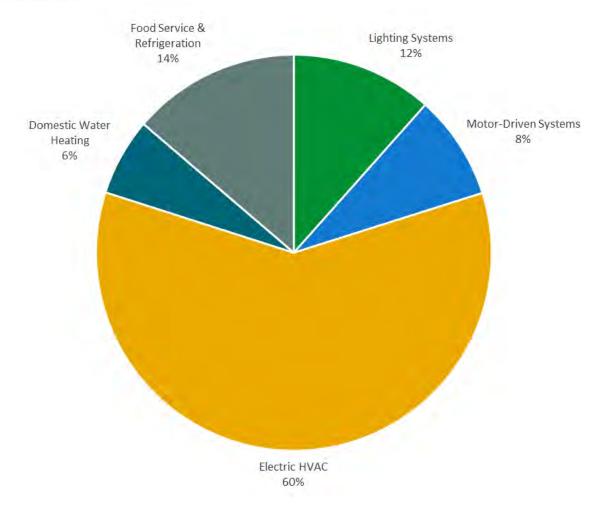


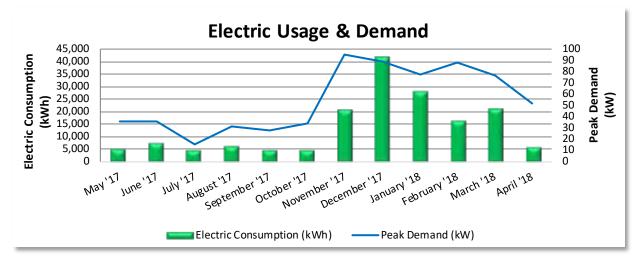
Figure 5 - Energy Balance





# 3.1 Electricity

Atlantic City Electric delivers electricity under rate class Annual General Service Secondary.



	Electric Billing Data										
Period Days in Ending Period		Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost						
5/31/17	31	5,200	35		\$1,043						
6/30/17	30	7,440	35		\$1,248						
7/31/17	7/31/17 31 4,800 8/31/17 31 6,560		15		\$844						
8/31/17			31		\$1,111						
9/30/17	9/30/17 30 4,800		27		\$852						
10/31/17	31	4,800	34		\$945						
11/30/17	30	20,880	95		\$3,041						
12/31/17	31	41,600	89		\$5,154						
1/31/18	31	28,080	78		\$3,602						
2/28/18	28	16,480	88		\$2,572						
3/31/18	31	21,040	77		\$3,084						
4/30/18	30	5,840	51		\$1,164						
Totals	365	167,520	95	\$0	\$24,659						
Annual	365	167,520	95	\$0	\$24,659						

### Notes:

- Peak demand of 95 kW occurred in November '17.
- The average electric cost over the past 12 months was \$0.147/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.





# 3.2 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager®* software. Benchmarking compares your building's energy use to that of similar buildings across the county, while neutralizing variations due to location, occupancy and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

# **Benchmarking Score**

N/A

Due to its unique characteristics, this building type is not able to receive a benchmarking score. This report contains suggestions about how to improve building performance and reduce energy costs.

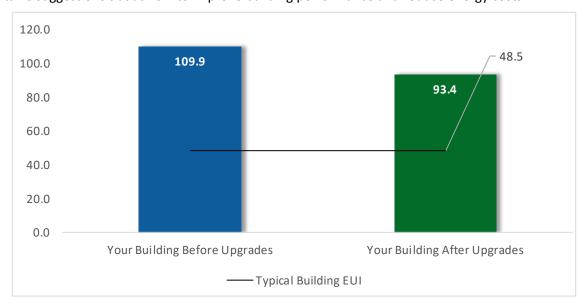


Figure 6 - Energy Use Intensity Comparison

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause as building to vary from the "typical" energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.





### **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: https://www.energystar.gov/buildings/training.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website<sup>3</sup>.

<sup>&</sup>lt;sup>3</sup> https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1





# **4 ENERGY CONSERVATION MEASURES**

The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.





#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting Upgrades		7,548	2.0	0	\$1,111	\$3,953	\$859	\$3,094	2.8	7,600
ECM 1 Install LED Fixtures		2,246	0.4	0	\$331	\$219	\$30	\$189	0.6	2,262
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Lighting Control Measures		1,049	0.4	0	\$154	\$3,440	\$420	\$3,020	19.6	1,056
	Install Occupancy Sensor Lighting Controls	1,009	0.3	0	\$149	\$3,240	\$420	\$2,820	19.0	1,016
	Install High/Low Lighting Controls	40	0.0	0	\$6	\$200	\$0	\$200	34.1	40
Domestic Water Heating Upgrade		17,599	0.0	0	\$2,591	\$1,118	\$0	\$1,118	0.4	17,722
ECM 3 Install Low-Flow DHW Devices		17,599	0.0	0	\$2,591	\$1,118	\$0	\$1,118	0.4	17,722
	TOTALS	26,195	2.3	0	\$3,856	\$8,510	\$1,279	\$7,231	1.9	26,379

<sup>\* -</sup> All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Figure 7 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting Upgrades		7,548	2.0	0	\$1,111	\$3,953	\$859	\$3,094	2.8	7,600
ECM 1	Install LED Fixtures	2,246	0.4	0	\$331	\$219	\$30	\$189	0.6	2,262
ECM 2	Retrofit Fixtures with LED Lamps	5,301	1.6	0	\$780	\$3,734	\$829	\$2,905	3.7	5,338
Domestic Water Heating Upgrade		17,599	0.0	0	\$2,591	\$1,118	\$0	\$1,118	0.4	17,722
ECM 3	Install Low-Flow DHW Devices	17,599	0.0	0	\$2,591	\$1,118	\$0	\$1,118	0.4	17,722
	TOTALS	25,147	2.0	0	\$3,702	\$5,070	\$859	\$4,211	1.1	25,322

<sup>\* -</sup> All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Figure 8 – Cost Effective ECMs

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).

<sup>\*\* -</sup> Simple Payback Period is based on net measure costs (i.e. after incentives).





### 4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*			CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Upgrades	7,548	2.0	0	\$1,111	\$3,953	\$859	\$3,094	2.8	7,600
ECM 1	Install LED Fixtures	2,246	0.4	0	\$331	\$219	\$30	\$189	0.6	2,262
ECM 2	Retrofit Fixtures with LED Lamps	5,301	1.6	0	\$780	\$3,734	\$829	\$2,905	3.7	5,338

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources is proposed, we suggest converting all fixtures of a specific lighting type (e.g. linear fluorescent) to LED lamps to minimize the number of lamp types in use at the Field House, which should help reduce future maintenance costs.

### **ECM 1: Install LED Fixtures**

Replace existing fixtures containing metal halide lamps with new LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixtures.

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected building areas: exterior fixtures.

### **ECM 2: Retrofit Fixtures with LED Lamps**

Replace linear fluorescent, CFL, and halogen incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies.

This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected building areas: boys' and girls' locker room, restrooms, storage area, and coach locker room.





# 4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*			CO <sub>2</sub> e Emissions Reduction (lbs)
Lighting	Lighting Control Measures		0.4	0	\$154	\$3,440	\$420	\$3,020	19.6	1,056
	Install Occupancy Sensor Lighting Controls	1,009	0.3	0	\$149	\$3,240	\$420	\$2,820	19.0	1,016
	Install High/Low Lighting Controls	40	0.0	0	\$6	\$200	\$0	\$200	34.1	40

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote-mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Installing occupancy-based lighting controls has a long payback period and may not be justifiable based simply on energy considerations. Typically, the marginal cost of purchasing occupancy controls can be justified by the marginal savings from the improved energy savings.

**Affected building areas:** boys' and girls' locker room, restrooms, storage area, and coach locker room.

### **Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be taken into account when selecting retrofit lamps and bulbs for the areas proposed for high/low control.





Installing high/low lighting controls has a long payback period and may not be justifiable based simply on energy considerations. Typically, the marginal cost of purchasing high/low controls can be justified by the marginal savings from the improved energy savings.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

### Affected building areas: hallway.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

# 4.3 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)				CO <sub>2</sub> e Emissions Reduction (lbs)
Domest	tic Water Heating Upgrade	17,599	0.0	0	\$2,591	\$1,118	\$0	\$1,118	0.4	17,722
ECM 3	Install Low-Flow DHW Devices	17,599	0.0	0	\$2,591	\$1,118	\$0	\$1,118	0.4	17,722

### **ECM 3: Install Low-Flow DHW Devices**

Install low-flow devices to reduce overall hot water demand. The following low-flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm
Faucet aerator (kitchen)	1.5 gpm
Showerhead	2.0 gpm
Pre-rinse spray valve (kitchen)	1.28 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Pre-rinse spray valves (PRSVs)—often used in commercial and institutional kitchens—remove food waste from dishes prior to dishwashing.

Additional cost savings may result from reduced water usage.





# 5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs. You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR® Portfolio Manager®**



You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>4</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Doors and Windows**

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour (ACH) can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

### **Window Treatments/Coverings**

Use high-reflectivity films or cover windows with shades or shutters to reduce solar heat gain and reduce the load on cooling and heating systems. Older, single pane windows and east or west-facing windows are especially prone to solar heat gain. In addition, use shades or shutters at night during cold weather to reduce heat loss.

### **Lighting Controls**

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly.

### **Thermostat Schedules and Temperature Resets**



Use thermostat setback temperatures and schedules to reduce heating and cooling energy use during periods of low or no occupancy. Thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

<sup>&</sup>lt;sup>4</sup> https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager





### **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less, and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

### **Furnace Maintenance**

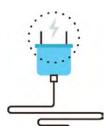
Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should: check for gas / carbon monoxide leaks; change the air and fuel filters; check components for cracks, corrosion, dirt, or debris build-up; ensure the ignition system is working properly; test and adjust operation and safety controls; inspect electrical connections; and lubricate motors and bearings.

### Water Heater Maintenance

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

### **Plug Load Controls**



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips<sup>5</sup>. Your local utility may offer incentives or rebates for this equipment.

<sup>&</sup>lt;sup>5</sup> For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" <a href="http://www.nrel.gov/docs/fy13osti/54175.pdf">http://www.nrel.gov/docs/fy13osti/54175.pdf</a>, or "Plug Load Best Practices Guide" <a href="http://www.advancedbuildings.net/plug-load-best-practices-guide-offices">http://www.advancedbuildings.net/plug-load-best-practices-guide-offices</a>





### Water Conservation



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gpf and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website<sup>6</sup> or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities" to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the Field House has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

### **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

<sup>&</sup>lt;sup>6</sup> https://www.epa.gov/watersense

<sup>&</sup>lt;sup>7</sup> https://www.epa.gov/watersense/watersense-work-0





### 6 ON-SITE GENERATION

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the Field House's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

### 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

The amount of free area, ease of installation roof, and the lack of shading elements contribute to the **medium** potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

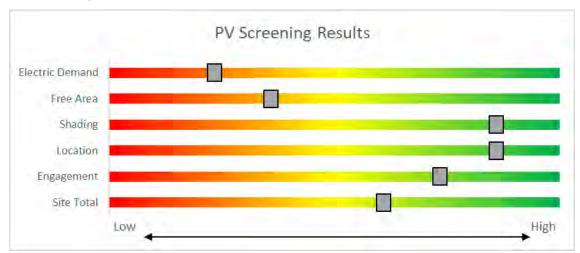


Figure 9 - Photovoltaic Screening





### Solar Renewable Energy Credit (SREC) Registration Program (SRP)

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program before starting construction. Once your PV system is up and running, you periodically earn credits, which can then be sold on the open market for up to 15 years.

If you are considering installing solar photovoltaics on your building, visit <a href="www.njcleanenergy.com/srec">www.njcleanenergy.com/srec</a> for more information about the SREC Registration Program.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- Basic Info on Solar PV in New Jersey: www.njcleanenergy.com/whysolar
- **New Jersey Solar Market FAQs**: <u>www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs</u>
- Approved Solar Installers in the New Jersey Market: <a href="www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved">www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved</a> vendorsearch/?id=60&start=1





### 6.2 Combined Heat and Power

Combined heat and power (CHP) generate electricity at the Field House and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the Field House's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the Field House has **no** potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the Field House does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

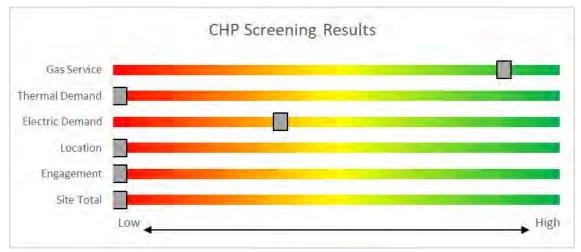


Figure 10 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation: <a href="http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved vendorsearch/">http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved vendorsearch/</a>





# 7 Project Funding and Incentives

Ready to improve your building's performance? Pick the program that works best for you. Incentive programs that may apply to the Field House are identified in the Executive Summary. This section provides an overview of currently available New Jersey's Clean Energy Programs.

	SmartStart Flexibility to install at your own pace	Direct Install  Turnkey installation	Pay for Performance Whole building upgrades
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.

Take the next step by visiting **www.njcleanenergy.com** for program details, applications, and to contact a qualified contractor.





### 7.1 SmartStart



SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energy efficienct equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting

Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

#### **Incentives**

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

#### **How to Participate**

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit <u>www.njcleanenergy.com/SSB</u> for a detailed program description, instructions for applying, and applications.





#### 7.2 Direct Install



Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a preapproved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for

installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

#### Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Each entity is limited to incentives up to \$250,000 per fiscal year.

#### **How to Participate**

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.





### 7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

#### **How to Participate**

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.





## 7.4 SREC Registration Program

The SREC Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar Renewable Portfolio Standard. Purchasing SRECs can help them meet those requirements. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period fluctuates depending on supply and demand.

Information about the SRP can be found at: <a href="https://www.njcleanenergy.com/srec.">www.njcleanenergy.com/srec.</a>





### 8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

## 8.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website8.

## 8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>9</sup>.

<sup>&</sup>lt;sup>8</sup> www.state.nj.us/bpu/commercial/shopping.html.

<sup>&</sup>lt;sup>9</sup> www.state.nj.us/bpu/commercial/shopping.html





## **APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS**

**Lighting Inventory & Recommendations** 

Ligitung inv		ry & Recommenda	LIUIIS												_						
	Existin	g Conditions					Prop	osed Condition	ns						Energy Ir	npact & F	inancial A	nalysis			
Location	Fixture Quantit y	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantit Y	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Men Locker Room	29	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	2,080	2, NR	Relamp	Yes	29	LED - Linear Tubes: (2) 4' Lamps	Occupano y Sensor	29	1,435	0.6	1,798	0	\$265	\$1,869	\$395	5.6
Men Locker Room	2	Compact Fluorescent: Spiral Bulb (20W) - 1L	Wall Switch	S	20	2,080	2	Relamp	No	2	LED Screw-In Lamps: Bulb - 1L	Wall Switch	14	2,080	0.0	18	0	\$3	\$34	\$2	12.4
Men Locker Room	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Restroom	2	Compact Fluorescent: Spiral Bulb (20W) - 1L	Wall Switch	S	20	2,080	2	Relamp	No	2	LED Screw-In Lamps: Bulb - 1L	Wall Switch	14	2,080	0.0	18	0	\$3	\$34	\$2	12.4
Restroom	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Restroom	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2, NR	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupano y Sensor	29	1,435	0.1	434	0	\$64	\$526	\$105	6.6
Restroom	2	Halogen Incandescent: Ceiling Mount	Wall Switch	s	50	2,080	2	Relamp	No	2	LED - Fixtures: Ceiling Mount	Wall Switch	15	2,080	0.0	103	0	\$15	\$73	\$0	4.8
Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,080	0.0	49	0	\$7	\$37	\$10	3.7
Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2, NR	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupano y Sensor	29	1,435	0.1	186	0	\$27	\$380	\$65	11.5
Coach Locker Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2, NR	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupanc y Sensor	29	1,435	0.1	186	0	\$27	\$380	\$65	11.5
Coach Locker Room	1	Compact Fluores cent: Spiral Bulb (20W) - 1L	Wall Switch	S	20	2,080	2	Relamp	No	1	LED Screw-In Lamps: Bulb - 1L	Wall Switch	14	2,080	0.0	9	0	\$1	\$17	\$1	12.4
Coach Locker Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2, NR	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupano y Sensor	29	1,435	0.1	248	0	\$37	\$416	\$75	9.3
Coach Locker Room	1	Halogen Incandescent: Ceiling Mount	Wall Switch	S	50	2,080	2	Relamp	No	1	LED - Fixtures: Ceiling Mount	Wall Switch	15	2,080	0.0	52	0	\$8	\$37	\$0	4.8
Hallway	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	2,080	2, NR	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,435	0.1	186	0	\$27	\$310	\$30	10.2
Women Locker Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	2,080	2, NR	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupano y Sensor	29	1,435	0.1	248	0	\$37	\$416	\$75	9.3
Women Locker Room	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Women Locker Room	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	s	62	2,080	2, NR	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	y Sensor	29	1,435	0.3	806	0	\$119	\$1,015	\$200	6.9
Women Locker Room	2	Compact Fluorescent: Spiral Bulb (20W) - 1L	Wall Switch	S	20	2,080	2	Relamp	No	2	LED Screw-In Lamps: Bulb - 1L	Wall Switch	14	2,080	0.0	18	0	\$3	\$34	\$2	12.4
Restroom	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2, NR	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupanc y Sensor	29	1,435	0.1	434	0	\$64	\$526	\$105	6.6
Restroom	2	Compact Fluores cent: Spiral Bulb (20W) - 1L	Wall Switch	S	20	2,080	2	Relamp	No	2	LED Screw-In Lamps: Bulb - 1L	Wall Switch	14	2,080	0.0	18	0	\$3	\$34	\$2	12.4
Restroom	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Electric Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Switch	S	62	2,080	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Switch	29	2,080	0.0	49	0	\$7	\$37	\$10	3.7
Exterior	8	Halogen Incandes cent: Spots	Breaker Panel		50	3,120	2	Relamp	No	8	LED - Fixtures: Architectural Flood/Spot Luminaire	Breaker Panel	15	3,120	0.1	874	0	\$129	\$292	\$0	2.3
Exterior	6	Metal Halide: (1) 250W Lamp	Breaker Panel		295	3,120	1	Fixture Replacement	No	6	LED - Fixtures: Outdoor Porch Wall Mount	Breaker Panel	175	3,120	0.4	2,246	0	\$331	\$219	\$30	0.6
Exterior	5	Compact Fluorescent: Canopy Bulbs	Wall Switch		42	3,120	2	Relamp	No	5	LED - Fixtures: Canopy Bulbs	Wall Switch	29	3,120	0.0	197	0	\$29	\$183	\$0	6.3





	Existin	g Conditions					Prop	osed Conditio	ns						Energy li	npact & F	inancial A	nalysis			
Location	Fixture Quantit y	Fixture Description	Control System	Light	Watts per Fixture	Annual Operating Hours	ECM	Fixture Recommendation	Add Controls?	Fixture Quantit y	Fixture Description	Control System	Watts per Fixture	Operating	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost		Simple Payback w/ Incentives in Years
Exterior	1	LED - Fixtures: Outdoor Porch Wall Mount	Breaker Panel		65	3,120		None	No	1	LED - Fixtures: Outdoor Porch Wall Mount	Breaker Panel	65	3,120	0.0	0	0	\$0	\$0	\$0	0.0
Concession area	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2, NR	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupanc y Sensor	29	1,435	0.1	372	0	\$55	\$489	\$95	7.2
Storage Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,080	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,080	0.0	49	0	\$7	\$37	\$10	3.7





**Motor Inventory & Recommendations** 

	•	Existin	g Conditions						Prop	osed Co	ndition	s		Energy In	npact & Fir	ancial An	alysis			
Location	Area(s)/System(s) Served	Motor Quantit Y	Motor Application		Full Load Efficienc Y	VFD	Remaining Useful Life	Annual Operating Hours	ECM #	Efficienc	Full Load Efficiency		Numbe r of VFDs	Total Peak kW Savings	Total Annual kWh Savings		Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Recessed Ceiling	EF-1	1	Exhaust Fan	0.8	68.0%	No	w	3,600		No	68.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	EF-2	1	Exhaust Fan	0.8	68.0%	No	W	3,600		No	68.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	EF-3	1	Exhaust Fan	0.8	68.0%	No	w	3,600		No	68.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	HV-1	1	Fan Coil Unit	1.0	78.0%	No	w	3,600		No	78.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	HV-2	1	Fan Coil Unit	1.0	78.0%	No	w	3,600		No	78.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	HV-3	1	Fan Coil Unit	1.0	78.0%	No	W	3,600		No	78.0%	No		0.0	0	0	\$0	\$0	\$0	0.0





**Electric HVAC Inventory & Recommendations** 

	-	Existin	g Conditions				Prop	osed Co	ndition	ıs					Energy Im	pact & Fir	ancial An	alysis			
Location	Area(s)/System(s)	System Quantit y	System Type	v nor	Heating Capacity per Unit (MBh)	Remaining Useful Life	#	Install High Efficienc y System?	System Quantit y		Cooling Capacit y per Unit (Tons)	per Unit	Cooling Mode Efficiency (SEER/EER )	Heating Mode Efficiency (COP)	Total Peak kW Savings			Total Annual Energy Cost Savings	Total Installation Cost		Simple Payback w/ Incentives in Years
Storage	Unit Heater	1	Electric Resistance Heat		11.26	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Concession Area	Unit Heater	2	Electric Resistance Heat		17.06	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	HV-1	1	Electric Forced Air Furnace		50.67	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	HV-2	1	Electric Forced Air Furnace		50.67	W		No							0.0	0	0	\$0	\$0	\$0	0.0
Recessed Ceiling	HV-3	1	Electric Forced Air Furnace		50.67	W		No							0.0	0	0	\$0	\$0	\$0	0.0

**DHW Inventory & Recommendations** 

		Existin	g Conditions		Prop	osed Co	nditio	ns			Energy In	npact & Fir	nancial An	alysis			
Location	Area(s)/System(s)	System Quantit Y	System Tyne	Remaining Useful Life		Replace?	System Quantit y		Fuel Type		Total Peak kW Savings	kWh		Total Annual Energy Cost Savings			Simple Payback w/ Incentives in Years
Storage	Field House	1	Storage Tank Water Heater (> 50 Gal)	w		No					0.0	0	0	\$0	\$0	\$0	0.0

**Low-Flow Device Recommendations** 

	Reco	mmed	ation Inputs			Energy In	pact & Fir	nancial An	alysis			
Location	ECM #	Device Quantit Y		Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings		Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Restrooms	3	14	Faucet Aerator (Lavatory)	2.20	0.50	0.0	11,677	0	\$1,719	\$100	\$0	0.1
Loecker Rooms	3	10	Showerhead	2.50	2.00	0.0	4,592	0	\$676	\$893	\$0	1.3
Kitchen	3	1	Pre-Rinse Spray Valve	1.60	1.28	0.0	1,329	0	\$196	\$124	\$0	0.6





**Commercial Refrigerator/Freezer Inventory & Recommendations** 

	Existin	g Conditions		Proposed	Conditions	Energy In	npact & Fir	ancial An	alysis			
Location	Quantit y	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings		Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Concession Area	2	Stand-Up Refrigerator, Glass Door (≤15 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Concession Area	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Concession Area	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

**Commercial Ice Maker Inventory & Recommendations** 

	Existin	g Conditions		Proposed	Conditions	<b>Energy In</b>	npact & Fir	nancial An	alysis			
Location	Quantit y	Ice Maker Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings		Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Storage & Concession Area	2	Ice Making Head (<450 Ibs/day), Batch	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

**Cooking Equipment Inventory & Recommendations** 

	Existing	Conditions		Proposed	<b>Conditions</b>	Energy I	mpact & F	inancial A	nalysis			
Location	Quantity	Equipment Type	High Efficiency Equipement?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings		Total Annual Energy Cost Savings			Simple Payback w/ Incentives in Years
Concession Area	2	Insulated Food Holding Cabinet (Full Size)	No		No	0.0	0	0	\$0	\$0	\$0	0.0

**Plug Load Inventory** 

	<b>Existin</b>	g Conditions		
Location	Quantit y	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified ?
Concession Area	3	Computer	120.0	Yes
Concession Area	2	Portable Fans	45.0	Yes





# APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

	RGY STAR <sup>®</sup> S ormance	tatement of Energy	
N/A	Egg Harbor To Primary Property Typ Gross Floor Area (ft²) Built: 1996	oe: Other - Recreation 0: 5,200	
ENERGY STAR®	For Year Ending: April Date Generated: Febru		
The ENERGY STAR score is a 1-100 climate and business activity.	assessment of a building's energ	gy efficiency as compared with similar buildings natio	nwide, adjustin
Property & Contact Informati	on	The same of the sa	
Property Address Egg Harbor Township HS Fieldho 24 High School Drive Egg Harbor Township, New Jerse		Primary Contact	
Property ID: 8631330			
Energy Consumption and En	ergy Use Intensity (EUI)	THE CHARLES	
Site EUI Annual Energy 109.9 kBtu/ft² Natural Gas (I Electric - Grid Source EUI 307.8 kBtu/ft²	y by Fuel kBtu) 0 (0%) (kBtu) 571,578 (100%)	National Median Comparison National Median Site EUI (kBtu/ft²) National Median Source EUI (kBtu/ft²) % Diff from National Median Source EUI Annual Emissions Greenhouse Gas Emissions (Metric Tons CO2e/year)	40 112 175%
Signature & Stamp of Ve	erifying Professional		
(Name)	verify that the above informati	on is true and correct to the best of my knowled	ge.
Signature:	Date:		
Licensed Professional			
(			
		Professional Engineer Stamp	





# APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
Btu	British thermal unit: a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
СНР	Combined heat and power. Also referred to as cogeneration.
СОР	Coefficient of performance: a measure of efficiency in terms of useful energy delivered divided by total energy input.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
DCV	Demand control ventilation: a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
US DOE	United States Department of Energy
EC Motor	Electronically commutated motor
ECM	Energy conservation measure
EER	Energy efficiency ratio: a measure of efficiency in terms of cooling energy provided divided by electric input.
EUI	Energy Use Intensity: measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
ENERGY STAR®	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
EPA	United States Environmental Protection Agency
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
GHG	Greenhouse gas: gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
gpf	Gallons per flush





gpm	Gallon per minute
HID	High intensity discharge: high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
hp	Horsepower
HPS	High-pressure sodium: a type of HID lamp.
HSPF	Heating seasonal performance factor: a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
HVAC	Heating, ventilating, and air conditioning
IHP 2014	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
IPLV	Integrated part load value: a measure of the part load efficiency usually applied to chillers.
kBtu	One thousand British thermal units
kW	Kilowatt: equal to 1,000 Watts.
kWh	Kilowatt-hour: 1,000 Watts of power expended over one hour.
LED	Light emitting diode: a high-efficiency source of light with a long lamp life.
LGEA	Local Government Energy Audit
Load	The total power a building or system is using at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
МН	Metal halide: a type of HID lamp.
MBh	Thousand Btu per hour
MBtu	One thousand British thermal units
MMBtu	One million British thermal units
MV	Mercury Vapor: a type of HID lamp.
NJBPU	New Jersey Board of Public Utilities
NJCEP	New Jersey's Clean Energy Program: NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.
psig	Pounds per square inch gauge
Plug Load	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
PV	Photovoltaic: refers to an electronic device capable of converting incident light directly into electricity (direct current).





SEER	Seasonal energy efficiency ratio: a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
SEP	Statement of energy performance: a summary document from the ENERGY STAR® Portfolio Manager®.
Simple Payback	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
SREC	Solar renewable energy credit: a credit you can earn from the state for energy produced from a photovoltaic array.
T5, T8, T12	A reference to a linear lamp diameter. The number represents increments of $1/8^{\text{th}}$ of an inch.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
therm	100,000 Btu. Typically used as a measure of natural gas consumption.
tons	A unit of cooling capacity equal to 12,000 Btu/hr.
Turnkey	Provision of a complete product or service that is ready for immediate use
VAV	Variable air volume
VFD	Variable frequency drive: a controller used to vary the speed of an electric motor.
WaterSense™	The symbol for water efficiency. The WaterSense™ program is managed by the EPA.
Watt (W)	Unit of power commonly used to measure electricity use.