Local Government Energy Audit:
Energy Audit Report

Ellen T. Briggs Elementary School

Jefferson Township Board of Education

1 Jefferson Drive
Lake Hopatcong, NJ 07849

July 17, 2018

Final Report by:
TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate saving are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Ellen T. Briggs Elementary School.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey school districts in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

1.1 Facility Summary

Ellen T. Briggs Elementary School is a one-story building totaling 33,828 square feet and was constructed in 1955. The building has a flat roof and exterior walls are finished with brick masonry. The windows throughout the facility are double paned. Exterior doors are constructed of metal and are in good condition. Interior lighting consists mainly of linear fluorescent T8 lamps and fixtures with both electronic and magnetic ballasts. Lighting control is provided by manual wall switches. Heating is provided by three condensing hot water boilers. Cooling is provided by windows AC units and units ventilators.

A thorough description of the facility and our observations are located in Section 2.

1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated seven measures which together represent an opportunity for Ellen T. Briggs Elementary School to reduce annual energy costs by $8,475 and annual greenhouse gas emissions by 66,700 lbs CO_2e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 5.7 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Ellen T. Briggs Elementary School's annual energy use by 10%.

Figure 1 – Previous 12 Month Utility Costs

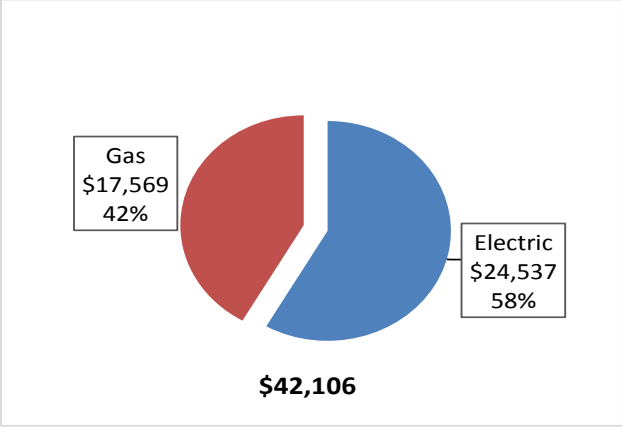
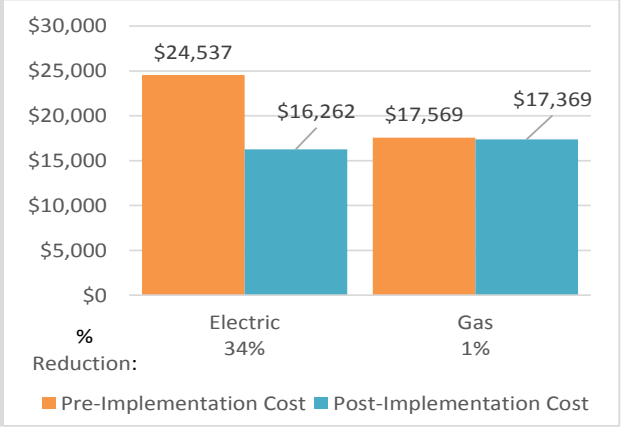


Figure 2 – Potential Post-Implementation Costs



A detailed description of Ellen T. Briggs Elementary School's existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure		Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**45,221**	**14.4**	**0.0**	**$5,853.02**	**$42,848.62**	**$8,790.00**	**$34,058.62**	**5.8**	**45,537**
ECM 1	Install LED Fixtures	Yes	8,798	4.2	0.0	$1,138.78	$15,545.89	$3,850.00	$11,695.89	10.3	8,860
ECM 2	Retrofit Fixtures with LED Lamps	Yes	36,422	10.2	0.0	$4,714.24	$27,302.73	$4,940.00	$22,362.73	4.7	36,677
Lighting Control Measures			**9,545**	**2.7**	**0.0**	**$1,235.46**	**$4,988.00**	**$860.00**	**$4,128.00**	**3.3**	**9,612**
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	9,545	2.7	0.0	$1,235.46	$4,988.00	$860.00	$4,128.00	3.3	9,612
Motor Upgrades			**1,012**	**0.4**	**0.0**	**$130.96**	**$1,600.74**	**$0.00**	**$1,600.74**	**12.2**	**1,019**
ECM 4	Premium Efficiency Motors	Yes	1,012	0.4	0.0	$130.96	$1,600.74	$0.00	$1,600.74	12.2	1,019
Variable Frequency Drive (VFD) Measures			**7,658**	**1.3**	**0.0**	**$991.16**	**$6,551.70**	**$0.00**	**$6,551.70**	**6.6**	**7,711**
ECM 5	Install VFDs on Hot Water Pumps	Yes	7,658	1.3	0.0	$991.16	$6,551.70	$0.00	$6,551.70	6.6	7,711
Electric Unitary HVAC Measures			**500**	**0.7**	**0.0**	**$64.72**	**$2,177.52**	**$0.00**	**$2,177.52**	**33.6**	**503**
ECM 6	Install High Efficiency Electric AC	Yes	500	0.7	0.0	$64.72	$2,177.52	$0.00	$2,177.52	33.6	503
Domestic Water Heating Upgrade			**0**	**0.0**	**19.8**	**$199.87**	**$114.72**	**$0.00**	**$114.72**	**0.6**	**2,317**
ECM 7	Install Low-Flow Domestic Hot Water Devices	Yes	0	0.0	19.8	$199.87	$114.72	$0.00	$114.72	0.6	2,317
TOTALS			**63,935**	**19.3**	**19.8**	**$8,475.18**	**$58,281.30**	**$9,650.00**	**$48,631.30**	**5.7**	**66,700**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measure save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Motor Upgrades generally involve replacing older standard efficiency motors with high efficiency standard (NEMA Premium). Motors replacements generally assume the same size motors, just higher efficiency. Although occasionally additional savings can be achieved by downsizing motors to better meet current load requirements. This measure saves energy by reducing the power used by the motors, due to improved electrical efficiency.

Variable Frequency Drives (VFDs) are motor control devices. These measures control the speed of a motor so that the motor spins at peak efficiency during partial load conditions. Sensors adapt the speed to flow, temperature, or pressure settings which is much more efficient that usage a valve or damper to control flow rates, or running the motor at full speed when only partial power is needed. These measures save energy by controlling motor usage more efficiently.

Electric Unitary HVAC measures generally involve replacing older inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide equivalent cooling to older air condition systems at a reduced energy cost. These measures save energy by reducing the power used by the air conditioning systems, due to improved electrical efficiency.

Domestic Hot Water upgrade measures generally involve replacing older inefficient domestic water heating systems with modern energy efficient systems. New domestic hot water heating systems can provide equivalent, or greater, water heating capacity compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel used for domestic hot water heating due to improved heating efficiency or reducing standby losses.

Energy Efficient Practices

TRC also identified 11 low cost or (no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Ellen T. Briggs include:

- Reduce Air Leakage
- Close Doors and Windows
- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Perform Routine Motor Maintenance
- Practice Proper Use of Thermostat Schedules and Temperature Resets
- Clean and/or Replace HVAC Filters
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for Ellen T. Briggs. Based on the configuration of the site and its loads there is a moderate potential for installing a photovoltaic (PV) array.

Figure 4 – Photovoltaic Potential

Potential	Medium	
System Potential	52	kW DC STC
Electric Generation	61,951	kWh/yr
Displaced Cost	$5,390	/yr
Installed Cost	$135,200	

For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- SREC (Solar Renewable Energy Certificate) Program (SRP)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 7.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives that SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 7.4 for additional information on the ESIP Program. Additional information on relevant incentive programs is located in Section 7 or: www.njcleanenergy.com/ci.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 5 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Rita Giacchi	Assistant Business Administrator	rgiacchi@jefftwp.org	973-663-3387
Designated Representative			
Joe Yuhas	Supervisor Custodian		(973) 479-9360
TRC Energy Services			
Moussa Traore	Auditor	mtraore@trcsolutions.com	(732) 855-0033

2.2 General Site Information

On February 27, 2017, TRC performed an energy audit at Ellen T. Briggs Elementary School located in Lake Hopatcong, New Jersey. TRC's auditor met with Joe Yuhas to review the facility operations and help focus our investigation on specific energy-using systems.

Ellen T. Briggs Elementary School is a 33,828 square feet single floor facility comprised of classrooms, offices, nurse room, computer room, multipurpose room, mechanical room and various storage areas. The building was constructed in 1955.

The building's foundation consists of conventional, reinforced concrete foundation. The exterior walls are finished with brick masonry. The building has a flat roof covered with a combination of bituminous built-up membrane and white membrane and appears to be in good condition. The windows throughout the facility are double paned with tinted glass and exterior doors are constructed of metal. Overall, the building's envelope is in good condition with no signs of outside air infiltration.

Interior lighting is provided mainly by linear fluorescent T8 lamps and fixtures. Lighting system in the building is controlled by manual wall switches. The facility has exterior light which consists of metal halide outdoor wall-mounted area fixture. They are controlled with photocells.

Heating is provided by three condensing hot water gas-fired boilers. The cooling system consists of window AC units and unit ventilators. Air is exhausted from bathrooms, corridors, and meeting areas through the roof exhausters. The school has a small non-commercial kitchen with a gas cooking oven, a stand-up refrigerator, and a walk-in medium temperature freezer which appeared to be in good condition.

2.3 Building Occupancy

The school operates on a 10 month schedule and is open Monday through Friday. The typical schedule is presented in the table below.

Figure 6 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Ellen T. Briggs School	Weekday	7:00 AM - 5:30 PM
Ellen T. Briggs School	Weekend	N/A

2.4 Building Envelope

The building foundation consists of conventional, reinforced concrete foundation. Exterior walls are finished with brick masonry. The building has a flat roof covered with a combination of bituminous built-up membrane and white membrane. The portions of the roof covered with a white membrane can contribute to cooling savings by reflecting heat. The roof appears to be in good condition. The windows are double paned with tinted glass. Windows, shading devices, sills, related flashing and caulking were inspected for signs of moisture, air-leakage and other energy compromising issues. Overall, the windows were found to be in good condition. Exterior doors are constructed of metal and are in also in good condition.

2.5 On-Site Generation

Ellen T. Briggs Elementary School does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

Interior lighting is provided mostly by linear fluorescent 32-Watt T8 lamps with both electronic and magnetic ballast. The classrooms, offices, corridors, multipurpose room, nurse's office, mechanical rooms and storage areas are all lit with 32-Watt fluorescent T8 lamps and fixtures. Exit signs throughout the facility are LED fixtures. Lighting control is provided by manual wall switches throughout the facility. The facility has exterior lights which consist of 125-Watt and 175-Watt metal halide lamps which are controlled with photocells.

Energy savings could be achieved by replacing the existing lighting system with LED linear tubes and LED lamps fixtures. Installing occupancy sensors in select areas will yield additional energy savings.

Hot Water Heating System

The hot water system consists of three PK-MACH 987 kBtu/hr output condensing boilers. The boilers are eight years old, and have a combustion efficiency of 94%. The boilers operate in lead/lag operation with only two boilers operating at one time. The heating hot water generated by the boilers is circulated to the unit ventilators with two 5 horse power (hp) hot water pumps. The unit ventilators are equipped with hot water coils, and direct-expansion (DX) coils for cooling and dehumidification in the classrooms. The heating system is controlled by manual thermostats.

Air Conditioning System (DX)

Cooling is provided by windows AC units and units ventilators. The main office, library, teacher room, and room 102 each have one window AC unit. The units are sized from 0.42 ton to 2 tons. The classrooms have unit ventilators equipped with DX coils for cooling and dehumidification. The units appeared to be original to the building, and may need to be replaced in the near future. Air is exhausted from toilet rooms, corridors, and meeting areas through the roof exhausters.

Domestic Hot Water Heating System

Domestic hot water for the school consists of one Rheem gas fired non-condensing hot water heater with an input rating of 2,000 KBtu/hr and a nominal efficiency of 80%. The water heater has 76 gallon storage tank. The domestic hot water is circulated throughout the building by 1/2 hp domestic hot water supply pump.

Food Service & Refrigeration

The school houses a small non-commercial kitchen. The kitchen includes a gas cooking oven, stand-up refrigerator, and a walk-in medium temperature freezer and all appeared to be in good condition.

Building Plug Load

There are 79 computer work stations throughout the facility and they are mostly desktop units with LCD monitors. There is no centralized PC power management software installed.

There is one server closest in the facility that has cooling provided by a portable AC unit.

2.7 Water-Using Systems

There are several restrooms at this facility and a sampling of them found that all of the faucets are rated for 2.2 gallons per minute (gpm) or higher, the toilets are rated at 2.5 gallons per flush (gpf) and the urinals are rated at 2 gpf.

3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

3.1 Total Cost of Energy

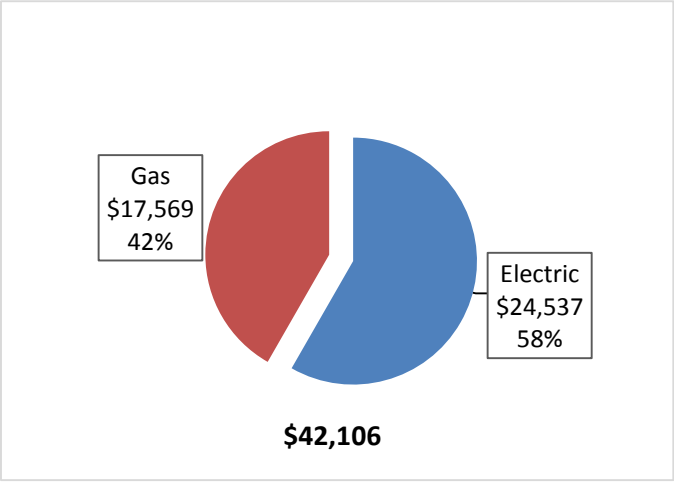
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 7 - Utility Summary

Utility Summary for Ellen T. Briggs Elemetary School		
Fuel	**Usage**	**Cost**
Electricity	189,574 kWh	$24,537
Natural Gas	17,398 Therms	$17,569
Total		**$42,106**

The current annual energy cost for this facility is $42,106 as shown in the chart below.

Figure 8 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by JCP&L. The average electric cost over the past 12 months was $0.129/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below.

Figure 9 - Electric Usage & Demand

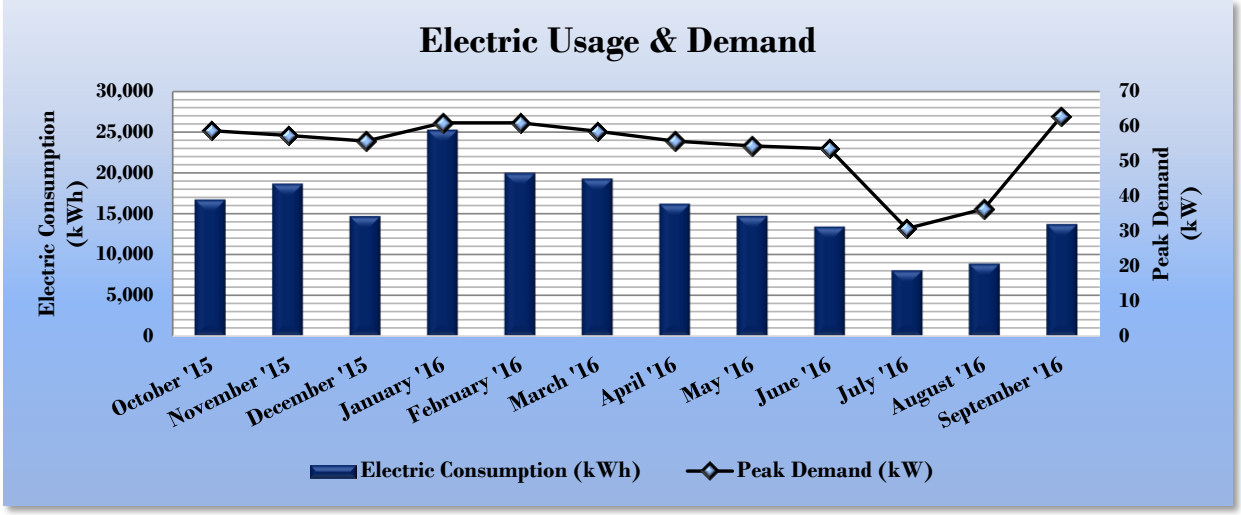


Figure 10 - Electric Usage & Demand

Electric Billing Data for Ellen T. Briggs Elemetary School					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
10/27/15	31	16,720	59		$2,153
11/28/15	32	18,674	57		$2,219
12/29/15	31	14,680	56		$2,008
1/28/16	30	25,240	61		$2,928
2/26/16	29	19,980	61		$2,475
3/29/16	32	19,280	59		$2,403
4/27/16	30	16,200	56		$2,085
5/25/16	28	14,720	54		$1,936
6/24/16	30	13,400	54		$1,823
7/26/16	32	8,080	31		$1,207
8/24/16	31	8,880	36		$1,310
9/22/16	29	13,720	63		$1,991
Totals	**365**	**189,574**	**62.9**	**$0**	**$24,537**
Annual	**365**	**189,574**	**62.9**	**$0**	**$24,537**

3.3 Natural Gas Usage

Natural Gas is provided by NJ Natural Gas. The average gas cost for the past 12 months is $1.010/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

Figure 11 - Natural Gas Usage

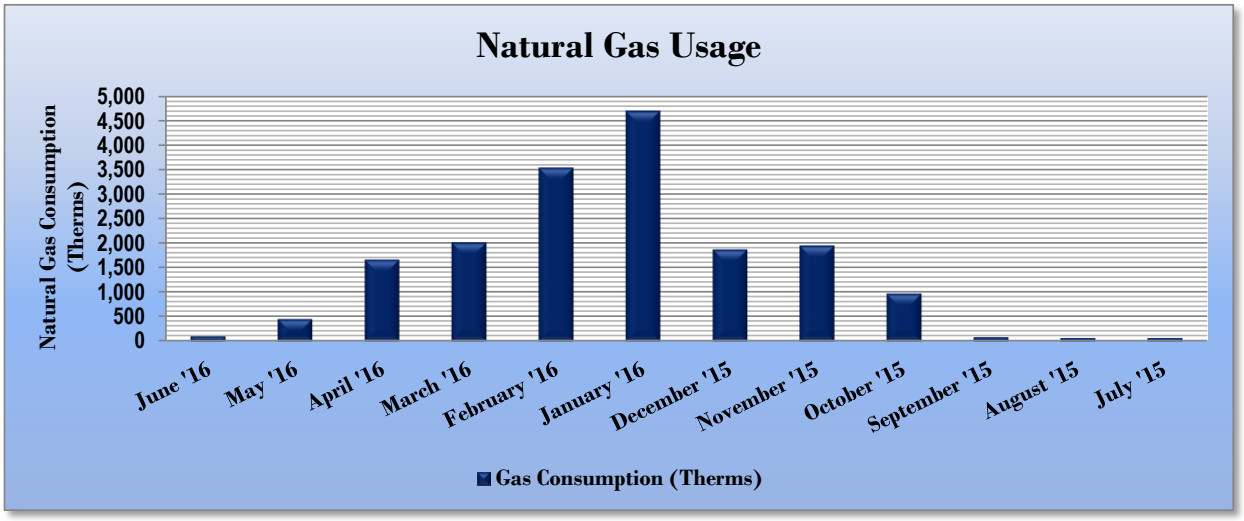


Figure 12 - Natural Gas Usage

Gas Billing Data for Ellen T. Briggs Elemetary School			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
6/29/16	29	102	$380
5/31/16	29	453	$670
5/2/16	32	1,660	$1,664
3/31/16	30	2,010	$1,952
3/1/16	31	3,532	$3,206
2/2/16	33	4,687	$4,157
12/29/15	29	1,866	$1,834
11/30/15	32	1,947	$1,710
10/26/15	32	967	$994
9/29/15	29	87	$359
8/31/15	30	67	$346
8/1/15	30	67	$346
Totals	**366**	**17,445**	**$17,617**
Annual	**365**	**17,398**	**$17,569**

3.4 Benchmarking

This facility was benchmarked using *Portfolio Manager*, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy." Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 13 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Ellen T. Briggs	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft^2)	114.0	141.4
Site Energy Use Intensity (kBtu/ft^2)	70.6	58.2

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the table below:

Figure 14 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Ellen T. Briggs	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft^2)	93.2	141.4
Site Energy Use Intensity (kBtu/ft^2)	63.5	58.2

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. Your building is not is one of the building categories that are eligible to receive a score. This facility has a current score of 78 which could possibly earn the facility an ENERGY STAR® certification. Please refer to the link below for more information.

A Portfolio Manager Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.

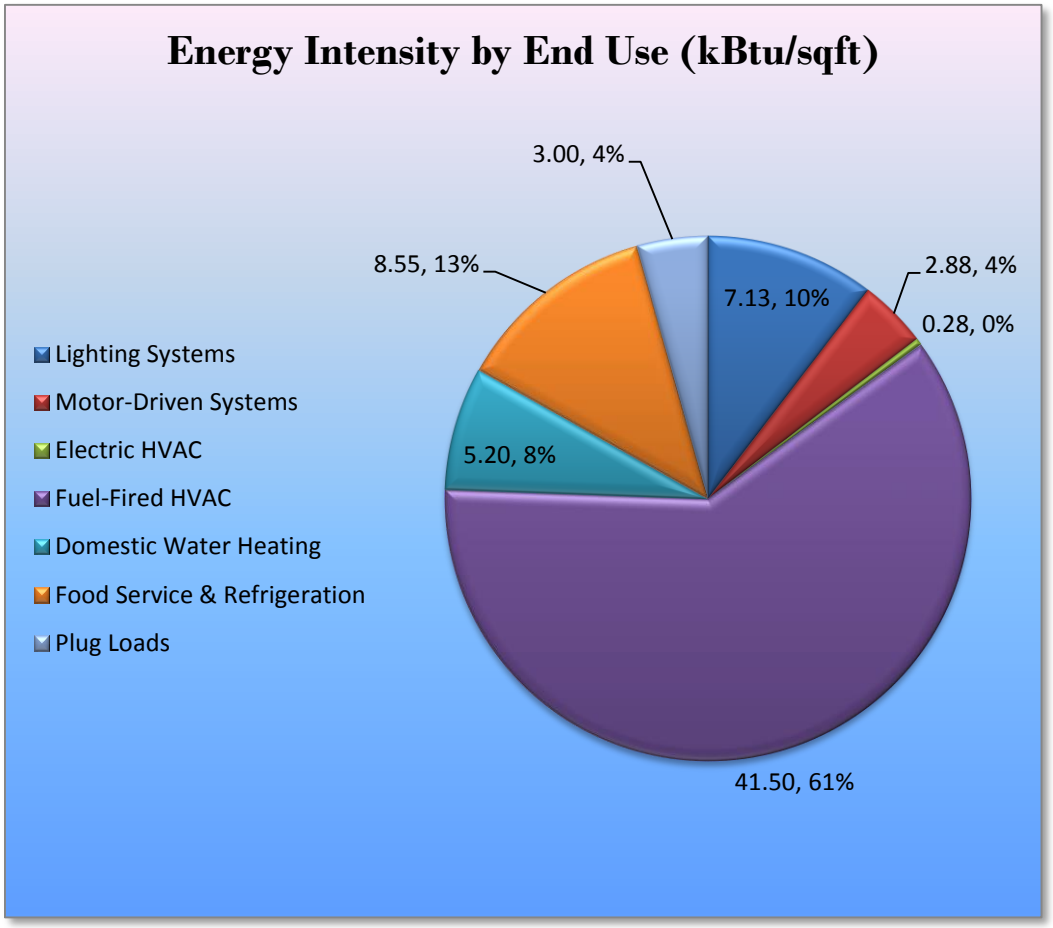
For more information on ENERGY STAR® certification go to: https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1.

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training.

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 15 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Ellen T. Briggs regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 7.

The following sections describe the evaluated measures.

4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 16 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**45,221**	**14.4**	**0.0**	**$5,853.02**	**$42,848.62**	**$8,790.00**	**$34,058.62**	**5.8**	**45,537**
ECM 1	Install LED Fixtures	8,798	4.2	0.0	$1,138.78	$15,545.89	$3,850.00	$11,695.89	10.3	8,860
ECM 2	Retrofit Fixtures with LED Lamps	36,422	10.2	0.0	$4,714.24	$27,302.73	$4,940.00	$22,362.73	4.7	36,677
Lighting Control Measures		**9,545**	**2.7**	**0.0**	**$1,235.46**	**$4,988.00**	**$860.00**	**$4,128.00**	**3.3**	**9,612**
ECM 3	Install Occupancy Sensor Lighting Controls	9,545	2.7	0.0	$1,235.46	$4,988.00	$860.00	$4,128.00	3.3	9,612
Motor Upgrades		**1,012**	**0.4**	**0.0**	**$130.96**	**$1,600.74**	**$0.00**	**$1,600.74**	**12.2**	**1,019**
ECM 4	Premium Efficiency Motors	1,012	0.4	0.0	$130.96	$1,600.74	$0.00	$1,600.74	12.2	1,019
Variable Frequency Drive (VFD) Measures		**7,658**	**1.3**	**0.0**	**$991.16**	**$6,551.70**	**$0.00**	**$6,551.70**	**6.6**	**7,711**
ECM 5	Install VFDs on Hot Water Pumps	7,658	1.3	0.0	$991.16	$6,551.70	$0.00	$6,551.70	6.6	7,711
Electric Unitary HVAC Measures		**500**	**0.7**	**0.0**	**$64.72**	**$2,177.52**	**$0.00**	**$2,177.52**	**33.6**	**503**
ECM 6	Install High Efficiency Electric AC	500	0.7	0.0	$64.72	$2,177.52	$0.00	$2,177.52	33.6	503
Domestic Water Heating Upgrade		**0**	**0.0**	**19.8**	**$199.87**	**$114.72**	**$0.00**	**$114.72**	**0.6**	**2,317**
ECM 7	Install Low-Flow Domestic Hot Water Devices	0	0.0	19.8	$199.87	$114.72	$0.00	$114.72	0.6	2,317
TOTALS		**63,935**	**19.3**	**19.8**	**$8,475.18**	**$58,281.30**	**$9,650.00**	**$48,631.30**	**5.7**	**66,700**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 17 below.

Figure 17 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**45,221**	**14.4**	**0.0**	**$5,853.02**	**$42,848.62**	**$8,790.00**	**$34,058.62**	**5.8**	**45,537**
ECM 1	Install LED Fixtures	8,798	4.2	0.0	$1,138.78	$15,545.89	$3,850.00	$11,695.89	10.3	8,860
ECM 2	Retrofit Fixtures with LED Lamps	36,422	10.2	0.0	$4,714.24	$27,302.73	$4,940.00	$22,362.73	4.7	36,677

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	1,241	0.4	0.0	$160.56	$700.16	$50.00	$650.16	4.0	1,249
Exterior	7,558	3.7	0.0	$978.22	$14,845.73	$3,800.00	$11,045.73	11.3	7,611

Measure Description

We recommend replacing existing fixtures containing fluorescent, HID, or incandescent lamps with new high performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	36,422	10.2	0.0	$4,714.24	$27,302.73	$4,940.00	$22,362.73	4.7	36,677
Exterior	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0

Measure Description

We recommend retrofitting existing incandescent, halogen, HID or other lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

4.1.2 Lighting Control Measures

Our recommendations for lighting control measures are summarized in Figure 18 below.

Figure 18 – Summary of Lighting Control ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**9,545**	**2.7**	**0.0**	**$1,235.46**	**$4,988.00**	**$860.00**	**$4,128.00**	**3.3**	**9,612**
ECM 3	Install Occupancy Sensor Lighting Controls	9,545	2.7	0.0	$1,235.46	$4,988.00	$860.00	$4,128.00	3.3	9,612

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 3: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
9,545	2.7	0.0	$1,235.46	$4,988.00	$860.00	$4,128.00	3.3	9,612

Measure Description

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in all restrooms, storage rooms, classrooms, offices areas, and corridors. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

4.1.3 Motor Upgrades

Our recommendations for motor upgrades are summarized in Figure 19 below.

Figure 19 – Summary of Lighting Control ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	*Annual Natural Gas Savings (MMBtu)*	*Annual N/A Savings (MMBtu)*	*Annual N/A Savings (MMBtu)*	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Motor Upgrades		**1,012**	**0.4**	**0.0**	**0.0**	**0.0**	**0.0**	**$130.96**	**$1,600.74**	**$0.00**	**$1,600.74**	**12.2**	**1,019**
ECM 4	Premium Efficiency Motors	1,012	0.4	0.0	0.0	0.0	0.0	$130.96	$1,600.74	$0.00	$1,600.74	12.2	1,019

ECM 4: Premium Efficiency Motors

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
1,012	0.4	0.0	$130.96	$1,600.74	$0.00	$1,600.74	12.2	1,019

Measure Description

We recommend replacing standard efficiency motors with *NEMA Premium™* efficiency motors. Our evaluation assumes that existing motors will be replaced with motors of equivalent size and type. Although occasionally additional savings can be achieved by downsizing motors to better meet the motor's current load requirements. The base case motor efficiencies are estimated from nameplate information and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings (2016)*. Savings are based on the difference between baseline and proposed efficiencies and the assumed annual operating hours.

4.1.4 Variable Frequency Drive Measures

Our recommendations for variable frequency drive (VFD) measures are summarized in Figure 20 below.

Figure 20 – Summary of Variable Frequency Drive ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures		**7,658**	**1.3**	**0.0**	**$991.16**	**$6,551.70**	**$0.00**	**$6,551.70**	**6.6**	**7,711**
ECM 5	Install VFDs on Hot Water Pumps	7,658	1.3	0.0	$991.16	$6,551.70	$0.00	$6,551.70	6.6	7,711

ECM 5: Install VFDs on Hot Water Pumps

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
7,658	1.3	0.0	$991.16	$6,551.70	$0.00	$6,551.70	6.6	7,711

Measure Description

We recommend installing a variable frequency drives (VFD) to control a hot water pumps. This measure requires that a majority of the hot water coils be served by 2-way valves and that a differential pressure sensor is installed in the hot water loop. As the hot water valves close, the differential pressure increases. The VFD modulates pump speed to maintain a differential pressure setpoint. Energy savings results from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.

4.1.5 Electric Unitary HVAC Measures

Our recommendations for unitary HVAC measures are summarized in Figure 21 below.

Figure 21 - Summary of Unitary HVAC ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Electric Unitary HVAC Measures		**500**	**0.7**	**0.0**	**$64.72**	**$2,177.52**	**$0.00**	**$2,177.52**	**33.6**	**503**
ECM 6	Install High Efficiency Electric AC	500	0.7	0.0	$64.72	$2,177.52	$0.00	$2,177.52	33.6	503

ECM 6: Install High Efficiency Air Conditioning Units

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
500	0.7	0.0	$64.72	$2,177.52	$0.00	$2,177.52	33.6	503

Measure Description

We recommend replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

4.1.6 Domestic Hot Water Heating System Upgrades

Our recommendations for domestic water heating system improvements are summarized in Figure 22 below.

Figure 22 - Summary of Domestic Water Heating ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**0**	**0.0**	**19.8**	**$199.87**	**$114.72**	**$0.00**	**$114.72**	**0.6**	**2,317**
ECM 7	Install Low-Flow Domestic Hot Water Devices	0	0.0	19.8	$199.87	$114.72	$0.00	$114.72	0.6	2,317

ECM 7: Install Low-Flow DHW Devices

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
0	0.0	19.8	$199.87	$114.72	$0.00	$114.72	0.6	2,317

Measure Description

We recommend installing low-flow domestic hot water devices to reduce overall hot water demand. Energy demand from domestic hot water heating systems can be reduced by reducing water usage in general. Faucet aerators can reduce hot water usage, relative to standard and aerators, which saves energy. Low-flow devices reduce the overall water flow from the fixture, while still adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Reduce Air Leakage

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

Close Doors and Windows

Ensure doors and windows are closed in conditioned spaces. Leaving doors and windows open leads to a significant increase in heat transfer between conditioned spaces and the outside air. Reducing a facility's air changes per hour (ACH) can lead to increased occupant comfort as well as significant heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Ensure Lighting Controls Are Operating Properly

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

Perform Routine Motor Maintenance

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Practice Proper Use of Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Perform Proper Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to retain proper functionality and efficiency of the heating system. Fuel burning equipment should undergo yearly tune-ups to ensure they are operating as safely and efficiently as possible from a combustion standpoint. A tune-up should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Buildup of dirt, dust, or deposits on the internal surfaces of a boiler can greatly affect its heat transfer efficiency. These deposits can accumulate on the water side or fire side of the boiler. Boilers should be cleaned regularly according to the manufacturer's instructions to remove this build up in order to sustain efficiency and equipment life.

Perform Proper Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (http://www3.epa.gov/watersense/products) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.6 for any low-flow ECM recommendations.

6 On-Site Generation Measures

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

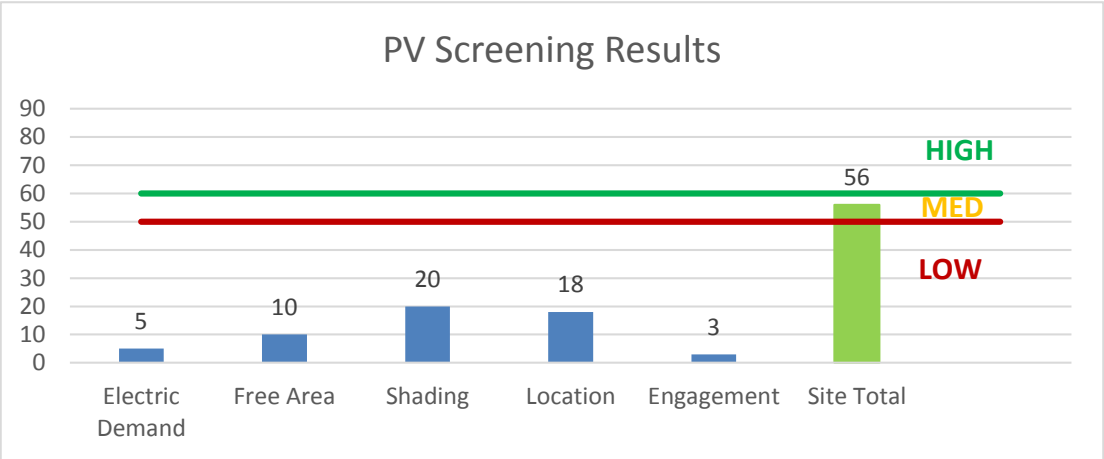
6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a **Medium** potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the potential for PV at the site. If Ellen T. Briggs Elementary School is interested in pursuing the installation of PV, we recommended a full feasibility study be conducted.

Figure 23 - Photovoltaic Screening



Potential	Medium	
System Potential	52	kW DC STC
Electric Generation	61,951	kWh/yr
Displaced Cost	$5,390	/yr
Installed Cost	$135,200	

Solar projects must register their projects in the SREC (Solar Renewable Energy Certificate) Registration Program (SRP) prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about developed new solar projects and insight into future SREC pricing. Refer to Section 7.3 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ**: http://www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

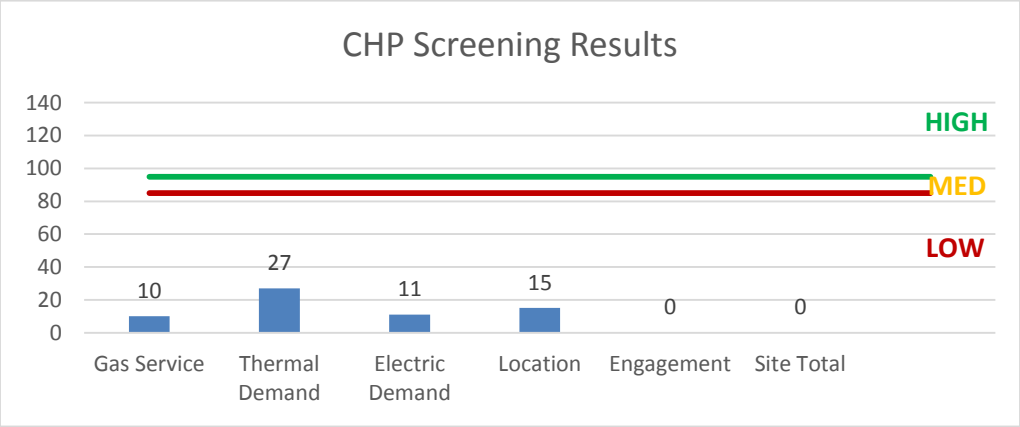
CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a Low potential for installing a cost-effective CHP system.

Low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the low potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/

Figure 24 - Combined Heat and Power Screening



7 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 25 for a list of the eligible programs identified for each recommended ECM.

Figure 25 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install
ECM 1	Install LED Fixtures	x		x
ECM 2	Retrofit Fixtures with LED Lamps	x		x
ECM 3	Install Occupancy Sensor Lighting Controls	x		x
ECM 4	Premium Efficiency Motors			x
ECM 5	Install VFDs on Hot Water Pumps			x
ECM 6	Install High Efficiency Electric AC			x
ECM 7	Install Low-Flow Domestic Hot Water Devices			x

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.

7.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at $0.16/kWh and $1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at $500,000 per electric account and $500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

7.2 Direct Install

Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to $125,000 per project. Direct Install participants will also be held to a fiscal year cap of $250,000 per entity.

How to Participate

To participate in the Direct Install program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

7.3 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: www.njcleanenergy.com/srec.

7.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an Energy Services Company or "ESCO."
(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
(3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

8.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,112	0.06	240	0.0	$31.12	$175.50	$30.00	4.68
Main Corridor	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,244	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,571	0.49	1,937	0.0	$250.71	$1,285.00	$220.00	4.25
Main Corridor	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Corridor - Kintergarden	7	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	2,112	None	Yes	7	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,478	0.02	87	0.0	$11.22	$116.00	$20.00	8.55
Corridor - Kintergarden	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Corridor - Kitchen	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,112	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,478	0.10	357	0.0	$46.15	$306.27	$60.00	5.34
Corridor - 1st Grade	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,478	0.30	1,114	0.0	$144.20	$759.50	$130.00	4.37
Corridor - 1st Grade	1	Exit Signs: LED - 2 W Lamp	None	6	2,112	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	2,112	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Corridor - 2nd Grade	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,478	0.30	1,114	0.0	$144.20	$759.50	$130.00	4.37
Corridor - 2nd Grade	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Storage	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,584	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,109	0.10	267	0.0	$34.61	$306.27	$60.00	7.12
Girl's Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,376	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,663	0.08	342	0.0	$44.24	$291.50	$50.00	5.46
Main Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,376	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,376	0.04	180	0.0	$23.34	$117.00	$20.00	4.16
Main Office	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,376	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,663	0.38	1,604	0.0	$207.67	$877.07	$180.00	3.36
Room 101 Teacher Room	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,478	0.38	1,418	0.0	$183.53	$935.00	$160.00	4.22
Room 102	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.38	1,329	0.0	$172.06	$935.00	$160.00	4.50
Room 103	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.38	1,329	0.0	$172.06	$935.00	$160.00	4.50
Room 104	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.38	1,329	0.0	$172.06	$935.00	$160.00	4.50
Room 105	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.41	1,424	0.0	$184.35	$993.50	$170.00	4.47
Room 106	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.33	1,139	0.0	$147.48	$818.00	$140.00	4.60
Room 107 - Music Room	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,478	0.38	1,418	0.0	$183.53	$935.00	$160.00	4.22
Room 108	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.33	1,139	0.0	$147.48	$818.00	$140.00	4.60
Child Study Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,980	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,386	0.14	501	0.0	$64.90	$401.40	$80.00	4.95
Custodian	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,584	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,584	0.02	60	0.0	$7.78	$58.50	$10.00	6.23
Nurse Room	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,478	0.14	506	0.0	$65.55	$408.50	$70.00	5.16

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Men's Restroom	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	2,244	None	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	2,244	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Men's Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,376	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,663	0.03	114	0.0	$14.75	$174.50	$30.00	9.80
Library	14	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,112	Relamp	Yes	14	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,478	0.67	2,496	0.0	$323.04	$1,447.87	$300.00	3.55
Library	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,112	0.04	160	0.0	$20.75	$117.00	$20.00	4.68
Library Offie	2	Incandescent: 60W A Lamp	Wall Switch	60	2,112	Fixture Replacement	Yes	2	LED - Fixtures: Downlight Solid State Retrofit	Occupancy Sensor	9	1,478	0.07	261	0.0	$33.76	$243.30	$30.00	6.32
Room 109	19	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	19	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.52	1,804	0.0	$233.51	$1,227.50	$210.00	4.36
Room 109	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,980	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,980	0.07	255	0.0	$33.01	$190.27	$40.00	4.55
Room 110	19	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	19	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.52	1,804	0.0	$233.51	$1,227.50	$210.00	4.36
Room 110	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,980	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,980	0.07	255	0.0	$33.01	$190.27	$40.00	4.55
Mechanical Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,584	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,584	0.06	180	0.0	$23.34	$175.50	$30.00	6.23
Room 120	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.33	1,139	0.0	$147.48	$818.00	$140.00	4.60
Room 121	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.33	1,139	0.0	$147.48	$818.00	$140.00	4.60
Room 9	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.30	1,044	0.0	$135.19	$759.50	$130.00	4.66
Room 9	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,980	None	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,980	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 12	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 14	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 16	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 18	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 19	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 17	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 15	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Room 13	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,980	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,386	0.27	950	0.0	$122.90	$701.00	$120.00	4.73
Electrical Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,584	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,584	0.04	120	0.0	$15.56	$117.00	$20.00	6.23
Room 4	11	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,980	Relamp	Yes	11	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,386	0.53	1,838	0.0	$237.96	$1,162.47	$240.00	3.88
Room 4	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,980	None	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,980	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 5	11	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,980	Relamp	Yes	11	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,386	0.53	1,838	0.0	$237.96	$1,162.47	$240.00	3.88
Room 5	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,980	None	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,980	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Boys Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,244	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,571	0.05	215	0.0	$27.86	$233.00	$40.00	6.93
Girl's Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,244	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,571	0.05	215	0.0	$27.86	$233.00	$40.00	6.93
Custodian	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,584	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,584	0.02	60	0.0	$7.78	$58.50	$10.00	6.23
Computer Room	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,112	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,478	0.27	1,013	0.0	$131.09	$701.00	$120.00	4.43
Multipurpose Room	15	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,244	Relamp	Yes	15	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,571	0.72	2,841	0.0	$367.75	$1,659.00	$340.00	3.59
Multipurpose Room	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Closet	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,584	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,109	0.11	304	0.0	$39.33	$350.00	$60.00	7.37
Stage Area	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,584	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,584	0.11	301	0.0	$38.90	$292.50	$50.00	6.23
Stage Area	4	Halogen Incandescent: PAR38 90W Sreen in	Wall Switch	90	1,584	Fixture Replacement	No	4	LED - Fixtures: Downlight Solid State Retrofit	Wall Switch	9	1,584	0.21	590	0.0	$76.39	$254.60	$20.00	3.07
Kitchen	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,980	Relamp	No	3	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,980	0.11	383	0.0	$49.51	$285.40	$60.00	4.55
Exterior Perimeter	17	Metal Halide: 125 W Sreen in	Daylight Dimming	125	1,155	Fixture Replacement	No	17	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	25	1,155	1.11	2,258	0.0	$292.26	$6,641.51	$1,700.00	16.91
Exterior Perimeter	21	Metal Halide: (1) 175W Lamp	Daylight Dimming	215	1,155	Fixture Replacement	No	21	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	25	1,155	2.62	5,300	0.0	$685.96	$8,204.22	$2,100.00	8.90
Storage - Exterior	4	Incandescent: 60W A Lamp	Wall Switch	60	1,584	Fixture Replacement	No	4	LED - Fixtures: Downlight Solid State Retrofit	Wall Switch	9	1,584	0.13	372	0.0	$48.10	$254.60	$20.00	4.88
Walk-in Freezer	1	Compact Fluorescent: 26W CFL Screen in	Wall Switch	26	1,584	Fixture Replacement	No	1	LED - Fixtures: Downlight Solid State Retrofit	Wall Switch	9	1,584	0.01	31	0.0	$4.01	$63.65	$0.00	15.88

Motor Inventory & Recommendations

		Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	School Building	1	Heating Hot Water Pump	5.0	78.0%	No	2,112	Yes	89.5%	Yes	1	0.94	4,705	0.0	$608.96	$4,076.22	$0.00	6.69
Boiler Room	School Building	1	Heating Hot Water Pump	5.0	87.5%	No	2,112	Yes	89.5%	Yes	1	0.68	3,965	0.0	$513.16	$4,076.22	$0.00	7.94
Boiler Room	Air Compressor	1	Air Compressor	1.5	77.0%	No	2,112	No	77.0%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Boiler Room	Domestic Hot Water System	1	Other	0.5	75.0%	No	2,112	No	75.0%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
School	School Building	50	Other	0.3	75.0%	No	1,848	No	75.0%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Electric HVAC Inventory & Recommendations

		Existing Conditions				Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Main Office	Main Office	1	Window AC	0.42		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 101 - Teacher Room	Room 101 - Teacher Room	1	Window AC	2.00		Yes	1	Window AC	2.00		12.00		No	0.67	500	0.0	$64.72	$2,177.52	$0.00	33.65
Room 102	Room 102	1	Window AC	0.83		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Library	Library	1	Window AC	1.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Fuel Heating Inventory & Recommendations

		Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	School Building	1	Condensing Hot Water Boiler	987.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Boiler Room	School Building	1	Condensing Hot Water Boiler	987.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Boiler Room	School Building	1	Condensing Hot Water Boiler	987.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Boiler Room	Boiler Room	2	Warm Air Unit Heater	31.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

DHW Inventory & Recommendations

		Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	School Building	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Low-Flow Device Recommendations

	Recommedation Inputs				Energy Impact & Financial Analysis						
Location	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
School Restroom	16	Faucet Aerator (Lavatory)	2.20	1.00	0.00	0	19.8	$199.87	$114.72	$0.00	0.57

Walk-In Cooler/Freezer Inventory & Recommendations

	Existing Conditions		Proposed Conditions			Energy Impact & Financial Analysis						
Location	Cooler/ Freezer Quantity	Case Type/Temperature	Install EC Evaporator Fan Motors?	Install Electric Defrost Control?	Install Evaporator Fan Control?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rear School Building	1	Medium Temp Freezer (0F to 30F)	No	No	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Commercial Refrigerator/Freezer Inventory & Recommendations

	Existing Conditions			Proposed Condi	Energy Impact & Financial Analysis						
Location	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Cooking Equipment Inventory & Recommendations

	Existing Conditions			Proposed Conditions	Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	High Efficiency Equipement?	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Electric Convection Oven (Full Size)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Kitchen	1	Gas Combination Oven/Steam Cooker (<15 Pans)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Kitchen	4	Insulated Food Holding Cabinet (Full Size)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Plug Load Inventory

	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
School	79	Desktop LCD Computer	110.0	Yes
School	3	Microwave	950.0	No
School	2	Copy Machine	1,400.0	Yes
School	2	Printer	460.0	Yes
School	30	Small Printer	45.0	Yes
School	4	Refrigerator	255.0	Yes
School	3	Small Freezer	55.0	Yes

Appendix B: ENERGY STAR® Statement of Energy Performance

ENERGY STAR® Statement of Energy Performance

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ENERGY STAR® Score[1]

Ellen T. Briggs Elementary School

Primary Property Type: K-12 School
Gross Floor Area (ft²): 33,828
Built: 1955

For Year Ending: July 31, 2016
Date Generated: April 22, 2017

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Ellen T. Briggs Elementary School 1 Jefferson Drive Hopatcong, New Jersey 07849	_____ . (___)___-_____	___ _____ . (___)___-_____ _____

Property ID: 5864260

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
70.6 kBtu/ft²

Source EUI
113.9 kBtu/ft²

Annual Energy by Fuel

Natural Gas (kBtu)	1,746,009 (73%)
Electric - Grid (kBtu)	642,797 (27%)

National Median Comparison

National Median Site EUI (kBtu/ft²)	93.8
National Median Source EUI (kBtu/ft²)	151.2
% Diff from National Median Source EUI	-25%

Annual Emissions

Greenhouse Gas Emissions (Metric Tons CO2e/year)	166

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

___ _____
,
(___)___-_____
_____

Professional Engineer Stamp (if applicable)