



Local Government Energy Audit: Energy Audit Report



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Whitesboro School

100 E. Main Street

Cape May Courthouse, New Jersey

08252

Middle Township

March 28, 2019

Final Report by:

TRC Energy Services

Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. We encourage the owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

The New Jersey Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state and federal requirements.

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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPUB) has sponsored this Local Government Energy Audit (LGEA) Report for the Whitesboro School.

The goal of a LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey local governments in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.1 Facility Summary

Whitesboro School is a 4,713 square foot facility used as a community resource including a venue for community functions, a food pantry, and office space for social services. This historic building was constructed in 1910 and the structure is in good condition.

A thorough description of the facility and our observations are located in Section 2.

I.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated four measures and recommends two measures which together represent an opportunity for the Whitesboro School to reduce annual energy costs by roughly \$306 and annual greenhouse gas emissions by 2,462 lbs. CO₂e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 3.8 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Whitesboro School’s annual energy use by 4%.

Figure 1 – Previous 12 Month Utility Costs

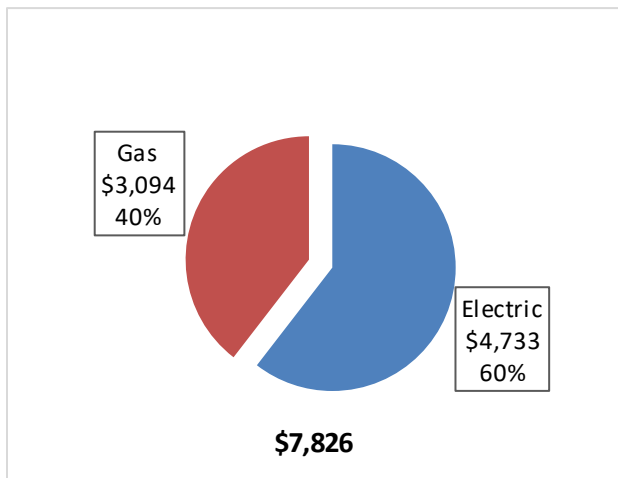
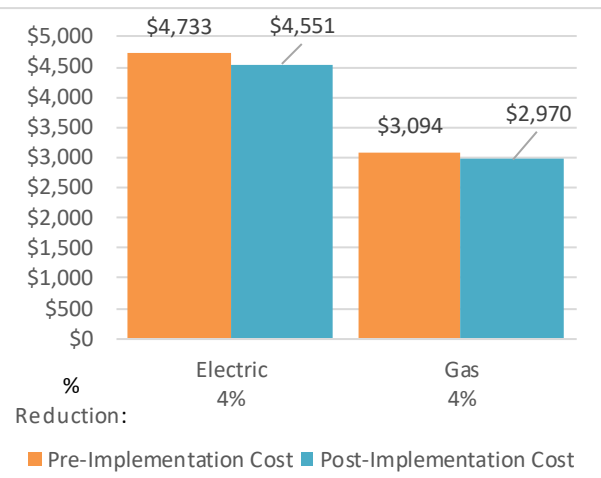


Figure 2 – Potential Post-Implementation Costs



A detailed description of the Whitesboro School’s existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118
ECM 1 Retrofit Fixtures with LED Lamps	Yes	1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118
Lighting Control Measures		103	0.1	0.0	\$16.91	\$348.00	\$60.00	\$288.00	17.0	104
Install Occupancy Sensor Lighting Controls	No	103	0.1	0.0	\$16.91	\$348.00	\$60.00	\$288.00	17.0	104
Gas Heating (HVAC/Process) Replacement		0	0.0	13.3	\$143.43	\$9,759.33	\$761.25	\$8,998.08	62.7	1,561
Install High Efficiency Hot Water Boilers	No	0	0.0	13.3	\$143.43	\$9,759.33	\$761.25	\$8,998.08	62.7	1,561
Domestic Water Heating Upgrade		0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344
ECM 2 Install Low-Flow Domestic Hot Water Devices	Yes	0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344
TOTALS FOR HIGH PRIORITY MEASURES		1,111	1.1	11.5	\$305.50	\$1,562.79	\$400.00	\$1,162.79	3.8	2,462
TOTALS FOR ALL EVALUATED MEASURES		1,214	1.2	24.8	\$465.84	\$11,670.12	\$1,221.25	\$10,448.87	22.4	4,127

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Gas Heating (HVAC/Process) measures generally involve replacing older inefficient hydronic heating systems with modern energy efficient systems. Gas heating systems can provide equivalent heating compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel demands for heating, due to improved combustion and heat transfer efficiency.

Domestic Hot Water upgrade measures generally involve replacing older inefficient domestic water heating systems with modern energy efficient systems. New domestic hot water heating systems can provide equivalent, or greater, water heating capacity compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel used for domestic hot water heating due to improved heating efficiency or reducing standby losses.

Energy Efficient Practices

TRC also identified nine low cost (or no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at the Whitesboro School include:

- Reduce Air Leakage
- Use Window Treatments/Coverings
- Perform Proper Lighting Maintenance
- Use Fans to Reduce Cooling Load
- Practice Proper Use of Thermostat Schedules and Temperature Resets
- Clean and/or Replace HVAC Filters
- Perform Proper Water Heater Maintenance
- Install Plug Load Controls
- Water Conservation

For details on these Energy Efficient Practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for the Whitesboro School. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures.

For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- SREC (Solar Renewable Energy Certificate) Registration Program (SRP)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program, you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services as well as attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.4 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand.

Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Elizabeth Terenik	Township Administrator	eterenik@middletownship.com	609 465 8732
Robert Flynn	Superintendent	rflynn@middletownship.com	609 465-8745
Designated Representative			
Tom Fairman	Technician		
TRC Energy Services			
Robert Grindrod	Auditor	rgrindrod@trcsolutions.com	518 416 7202

2.2 General Site Information

On July 18, 2018, TRC performed an energy audit at Whitesboro School located in Cape May Courthouse, New Jersey. TRC's team met with Tom Fairman to review the facility operations and help focus our investigation on specific energy-using systems.

Whitesboro School is a 4,713 square foot facility used as a community resource including a venue for community functions, a food pantry, and office space for social services. This historic building was constructed in 1910 and the structure is in good condition. This is a wood framed building set over a crawlspace, with wood clapboard siding and a sloped asphalt shingle roof.

Until recently, the building was heated by a hot water boiler, but the boiler failed and as of the date of the audit, the building is heated (and cooled) with air source heat pumps. There is 5-ton condenser that was said to have failed as well.

2.3 Building Occupancy

The school building is open all week; a typical schedule is presented in the table below. The entire facility is used year-round by the community and programs are run throughout the year. During a typical day, the facility is occupied by approximately two to four staff and varying numbers of community members.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Whitesboro School	Weekday	8:00AM - 4:00PM
Whitesboro School	Weekend	8:00AM - 4:00PM

2.4 Building Envelope

This is a wood framed structure over a crawlspace, with wood clapboard siding and asphalt shingle roof. There is an attic crawl space accessible via a scuttle in the ceiling that was not accessible at the time of the audit. The windows are double-hung, double glazed wood frame windows with nine pane divided sashed sashes and are in fair condition.



2.5 On-Site Generation

Middle Township does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

The majority of the lighting in the building is 2-lamp 4-foot, 62-Watt, T8 fluorescent fixtures controlled by wall switches. Exterior fixtures consist of 25-Watt (estimated) LED yard lights controlled by photocells and mounted on the building. There is no parking area lighting.



Figure 6 - Interior Linear Fluorescent Fixtures

Hot Water Heating System

The hot water system consisted of one non-condensing HB Smith model GB300 hot water boiler, with a capacity of 435 kBtuh and a nominal efficiency of 80.00% (see Figure 7 below). Heating hot water was circulated with a 1/6 hp pump. A major cast iron piping connection in had burst and was not repaired at the time of the audit. There was a Honeywell outdoor air reset controller installed but the outdoor temperature sensor was missing. The boiler has served fin tube radiators with thermostatic radiator valves and coils in the unit ventilators.



Figure 7 - Hot Water Heating Boiler

Domestic Hot Water Heating System

The domestic hot water heating system for the facility consists of one 50-gallon, natural draft, natural gas fired storage tank water heater with a 40kBtu/hr. input and nominal 80% combustion efficiency. The unit is in good condition. However, if the boiler is not going to be put into service, the water heater will be the only gas fired appliance on the masonry chimney and therefore the chimney will be over sized for the application. This may lead to exhaust gases spilling into the mechanical room space when the water heater fired and the chimney is cold. This can be rectified by installing a condensing type water heater or installing a chimney liner sized for the Btu output of the water heater.

The water temperature supplied to the building is controlled with an adjustable tempering valve.



Figure 8 - Gas Fired DHW Heater

Direct Expansion Air Conditioning System (DX)

There was an inoperable 5-ton air conditioning condenser that had served two unit ventilators in the classrooms. There are no plans to repair this system. There are three Fujitsu 3-ton multi-split air source heat pumps serving six indoor wall mounted fan coil units. These condensers have a heating capacity of 36 kBtuh, a SEER rating of 14 and a COP of approximate 2.5 and are in good condition. Each indoor fan coil has its own hand-held controller with a programmable thermostat.



Figure 9 - Multi-split Condenser



Figure 10 - Indoor Fan Coil



Figure 11 - Hand Held Thermostat

Food Service & Laundry Equipment

A small kitchen is in use occasionally with an undercounter dishwasher and residential grade clothes washer and dryer used to wash towels and aprons.

Refrigeration

The site supports a community food pantry with two commercial-grade stand up freezers, two commercial-grade stand up refrigerators, two residential-grade chest freezers and two residential refrigerator/freezers.



Figure 12 - Food Pantry Commercial Refrigerators and Freezers

Building Plug Load

There are five desk top personal computers with LCD monitors, a printer, a clothes washer/dryer, six ceiling fans, a water cooler and a microwave oven.

2.7 Water-Using Systems

There are three rest rooms in the facility. There is a girl's rest room with three 1.6 gallon per flush (gpf) toilets and four sinks. A boy's rest room with two 1.6 gpf toilets, a couple of 2 gpf urinals and three sinks. The third rest room has a 1.6 gpf toilet and a sink. The sinks have 2 gallons per minute (gpm) faucets.

3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

3.1 Total Cost of Energy

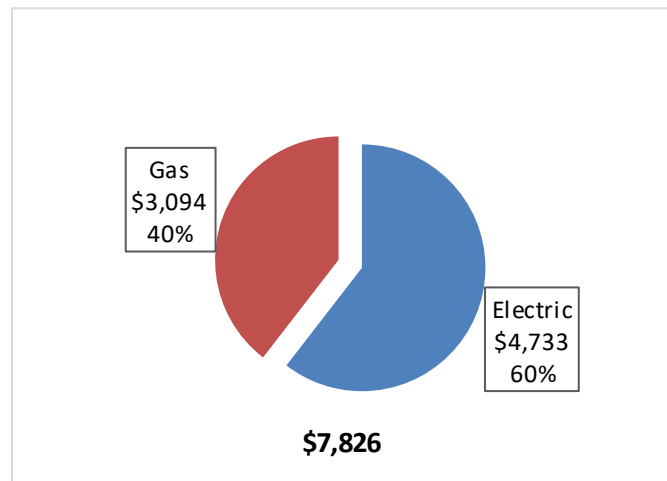
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 13 - Utility Summary

Utility Summary for Middle Township		
Fuel	Usage	Cost
Electricity	28,883 kWh	\$4,733
Natural Gas	2,875 Therms	\$3,094
Total		\$7,826

The current annual energy cost for this facility is \$7,826 as shown in the chart below.

Figure 14 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by Atlantic City Electric. The average electric cost over the past 12 months was \$0.164/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below.

Figure 15 - Electric Usage & Demand

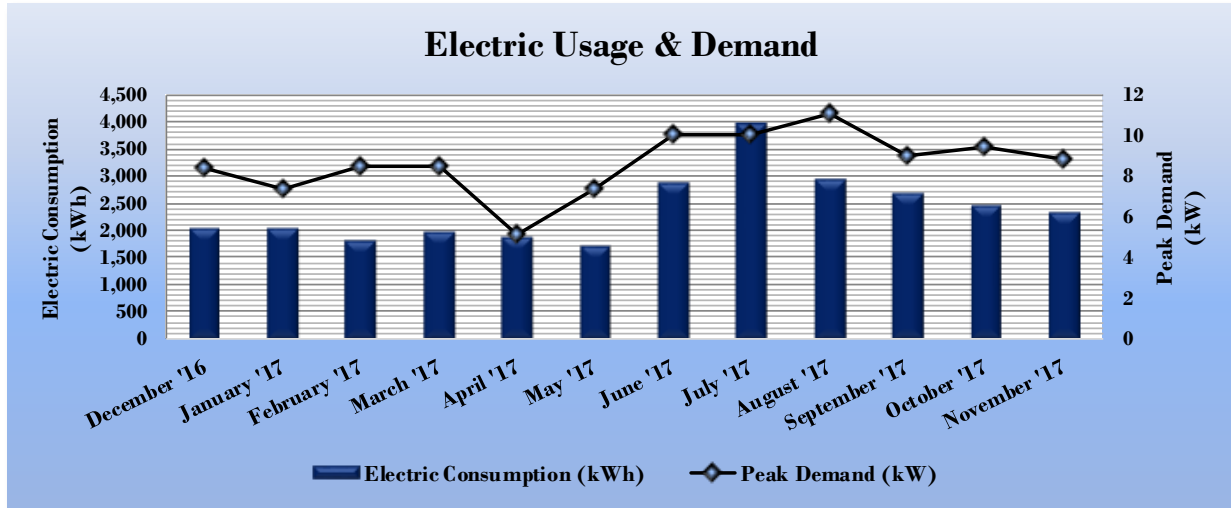


Figure 16 - Electric Usage & Demand

Electric Billing Data for Middle Township					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
12/20/16	29	2,062	8	\$13	\$344
1/23/17	34	2,047	7	\$13	\$345
2/20/17	28	1,836	9	\$12	\$309
3/22/17	30	1,998	9	\$13	\$335
4/24/17	33	1,875	5	\$9	\$314
5/23/17	29	1,725	7	\$11	\$291
6/22/17	30	2,904	10	\$14	\$490
7/24/17	32	3,978	10	\$20	\$634
8/23/17	30	2,959	11	\$21	\$487
9/22/17	30	2,698	9	\$17	\$448
10/23/17	31	2,465	9	\$17	\$380
11/21/17	29	2,336	9	\$15	\$355
Totals	365	28,883	11.1	\$176	\$4,733
Annual	365	28,883	11.1	\$176	\$4,733

3.3 Natural Gas Usage

Natural gas is provided by South Jersey Gas. The average gas cost for the past 12 months is \$1.076/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below. The energy use profile for natural gas is typical for a gas heated building with a small service water load in a temperate climate in the last part of the winter of 2016-17. However, it appears that the boiler was not in service at the beginning of the 2017-2018 winter season.

Figure 17 - Natural Gas Usage

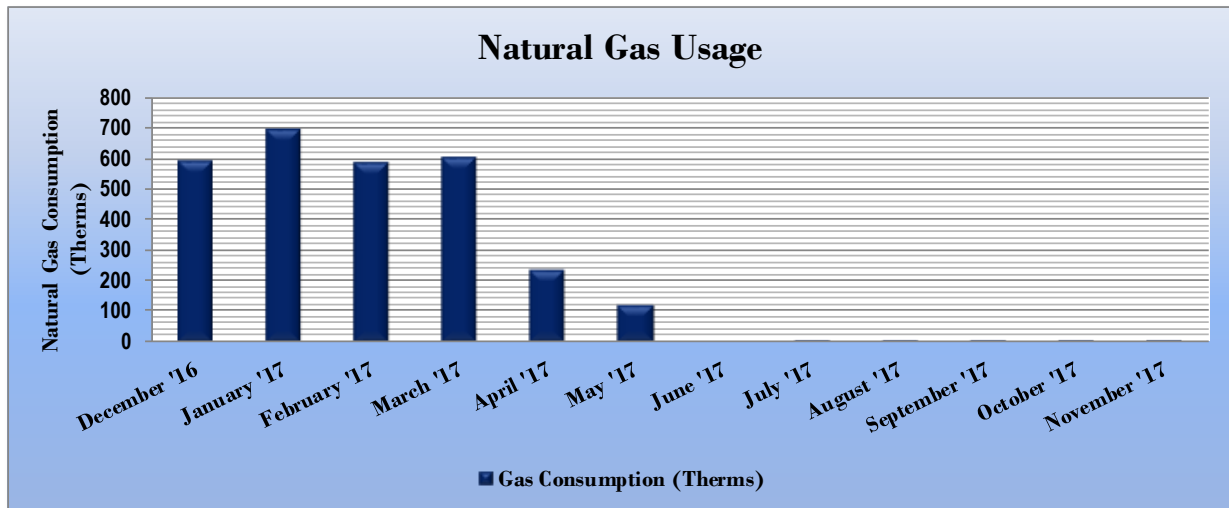


Figure 18 - Natural Gas Usage

Gas Billing Data for Middle Township			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
12/20/16	29	596	\$601
1/23/17	34	699	\$710
2/20/17	28	588	\$596
3/22/17	30	605	\$615
4/24/17	33	240	\$264
5/23/17	29	120	\$122
6/22/17	30	0	\$7
7/24/17	32	5	\$36
8/23/17	30	5	\$34
9/22/17	30	4	\$33
10/23/17	31	6	\$36
11/21/17	29	7	\$39
Totals	365	2,875	\$3,094
Annual	365	2,875	\$3,094

3.4 Benchmarking

This facility was benchmarked using Portfolio Manager®, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager® analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 19 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Middle Township	National Median Building Type: Center/Meeting Hall
Source Energy Use Intensity (kBtu/ft ²)	129.7	69.8
Site Energy Use Intensity (kBtu/ft ²)	81.9	45.3

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the table below:

Figure 20 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Middle Township	National Median Building Type: Center/Meeting Hall
Source Energy Use Intensity (kBtu/ft ²)	124.6	69.8
Site Energy Use Intensity (kBtu/ft ²)	78.7	45.3

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. Your building is not one of the building categories that are eligible to receive a score.

A Portfolio Manager® Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.

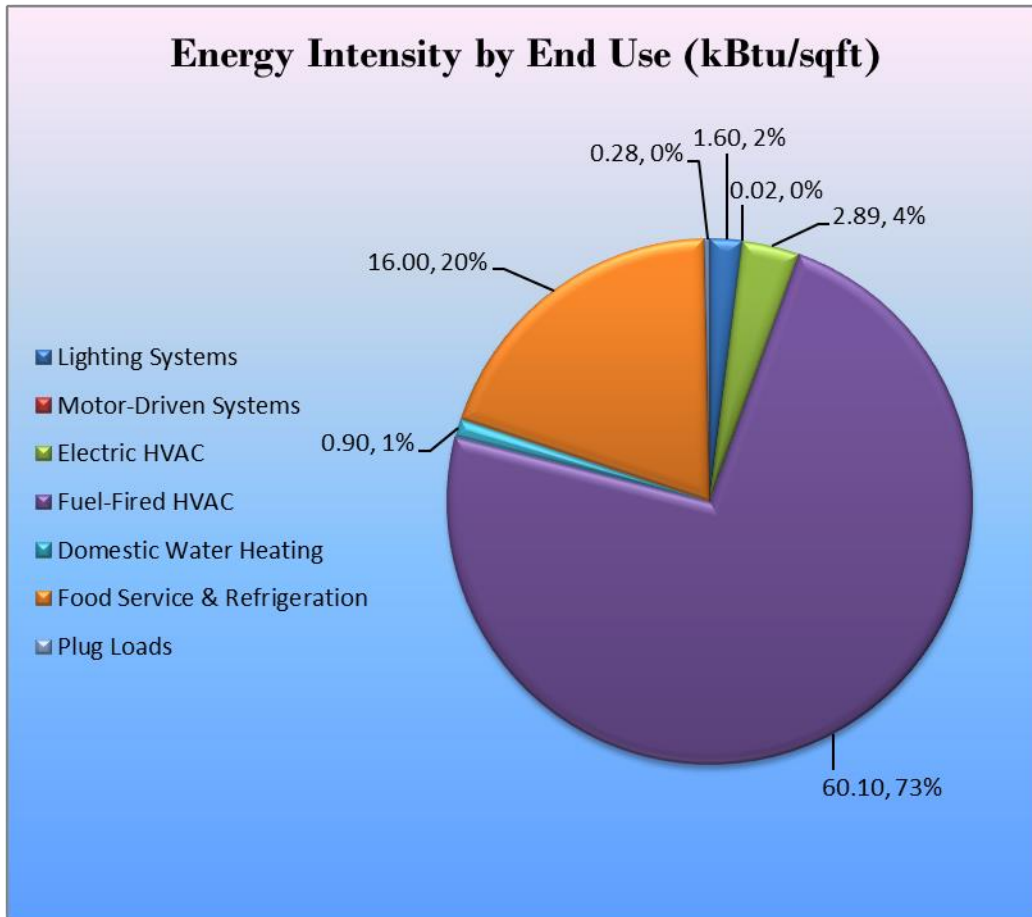
For more information on ENERGY STAR® certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager® account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager® regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 21 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Whitesboro School regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 22 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118
ECM 1	Retrofit Fixtures with LED Lamps	1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118
Domestic Water Heating Upgrade		0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344
ECM 2	Install Low-Flow Domestic Hot Water Devices	0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344
TOTALS		1,111	1.1	11.5	\$305.50	\$1,562.79	\$400.00	\$1,162.79	3.8	2,462

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 23 below.

Figure 23 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118
ECM 1	Retrofit Fixtures with LED Lamps	1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	1,111	1.1	0.0	\$181.97	\$1,512.60	\$400.00	\$1,112.60	6.1	1,118
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend retrofitting existing fluorescent fixtures with LED lamps in the classrooms, hallways kitchen and offices. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of fluorescent tubes.

4.1.2 Domestic Hot Water Heating System Upgrades

Our recommendations for domestic water heating system improvements are summarized in Figure 24 below.

Figure 24 - Summary of Domestic Water Heating ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344
ECM 2	Install Low-Flow Domestic Hot Water Devices	0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344

ECM 2: Install Low-Flow DHW Devices

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
0	0.0	11.5	\$123.52	\$50.19	\$0.00	\$50.19	0.4	1,344

Measure Description

We recommend installing low-flow domestic hot water devices to reduce overall hot water demand. Energy demand from domestic hot water heating systems can be reduced by reducing water usage in general. Low flow faucet aerators and can reduce hot water usage relative to standard aerators which saves energy. Low-flow devices reduce the overall water flow from the fixture, while still adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.

Low-flow devices reduce the overall water flow from the fixture, while still adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.

4.2 ECMs Evaluated but Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

Figure 25 – Summary of Measures Evaluated, But Not Recommended

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Control Measures	103	0.1	0.0	\$16.91	\$348.00	\$60.00	\$288.00	17.0	104
Install Occupancy Sensor Lighting Controls	103	0.1	0.0	\$16.91	\$348.00	\$60.00	\$288.00	17.0	104
Gas Heating (HVAC/Process) Replacement	0	0.0	13.3	\$143.43	\$9,759.33	\$761.25	\$8,998.08	62.7	1,561
Install High Efficiency Hot Water Boilers	0	0.0	13.3	\$143.43	\$9,759.33	\$761.25	\$8,998.08	62.7	1,561
TOTALS	103	0.1	13.3	\$160.35	\$10,107.33	\$821.25	\$9,286.08	57.9	1,665

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
103	0.1	0.0	\$16.91	\$348.00	\$60.00	\$288.00	17.0	104

Measure Description

We evaluated installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in all restrooms, storage rooms, classrooms, offices areas, etc. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

Reasons for not Recommending

Due to a longer simple payback for this measure the replacement would not be cost effective based on energy savings alone. The facility may choose to upgrade for other reasons such as a compressive facility-wide retrofit or additional O&M savings.

Install High Efficiency Hot Water Boilers

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
0	0.0	13.3	\$143.43	\$9,759.33	\$761.25	\$8,998.08	62.7	1,561

Measure Description

We evaluated replacing the hot water boiler with high efficiency units. Significant improvements have been made in combustion technology resulting in increased overall boiler efficiency. Energy savings results from improved combustion efficiency and reduced standby losses at low loads.

The most notable efficiency improvement is condensing hydronic boilers that can achieve over 90% efficiency under the proper conditions. Condensing hydronic boilers typically operate at efficiencies between 85% and 87% (comparable to other high efficiency boilers) when the return water temperature is above 130°F. The boiler efficiency increases as the return water temperature drops below 130°F. Therefore, condensing hydronic boilers were only evaluated when the return water temperature is less than 130°F during most of the operating hours.

Reasons for not Recommending

Due to a longer simple payback for this measure the replacement would not be cost effective based on energy savings alone. The facility may choose to upgrade for other reasons such as a compressive facility-wide retrofit or additional O&M savings.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Reduce Air Leakage

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

Use Window Treatments/Coverings

A substantial amount of heat gain can occur through uncovered or untreated windows, especially older single pane windows and east or west-facing windows. Treatments such as high-reflectivity films or covering windows with shades or shutters can reduce solar heat gain and, consequently, cooling load and can reduce internal heat loss and the associated heating load.

Perform Regular Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Use Fans to Reduce Cooling Load

Utilizing ceiling fans to supplement cooling is a low cost strategy to reduce cooling load considerably. Thermostat settings can be increased by 4°F with no change in overall occupant comfort when the wind chill effect of moving air is employed for cooling.

Practice Use of Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Perform Regular Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

Plug Load Controls

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to "Plug Load Best Practices Guide" <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<http://www3.epa.gov/watersense/products>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.2 for any low-flow ECM recommendations.

6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before deciding to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

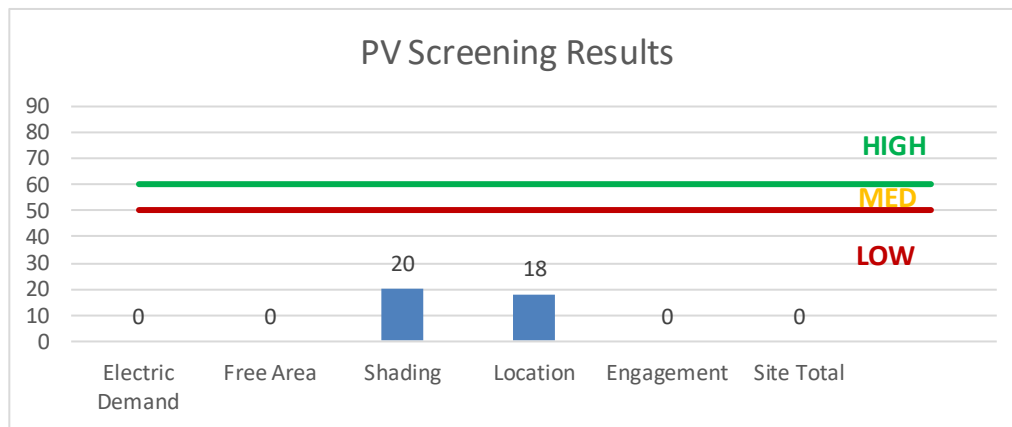
6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility’s electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility’s electric demand, size and location of free area, and shading elements shows that the facility has a **low** potential for installing a PV array.

In order to be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation.

Figure 26 - Photovoltaic Screening



Solar projects must register their projects in the SREC (Solar Renewable Energy Certificate) Registration Program (SRP) prior to the start of construction in order to establish the project’s eligibility to earn SRECs. Registration of the intent to participate in New Jersey’s solar marketplace provides market participants with information about developed new solar projects and insight into future SREC pricing. Refer to Section 8.3 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

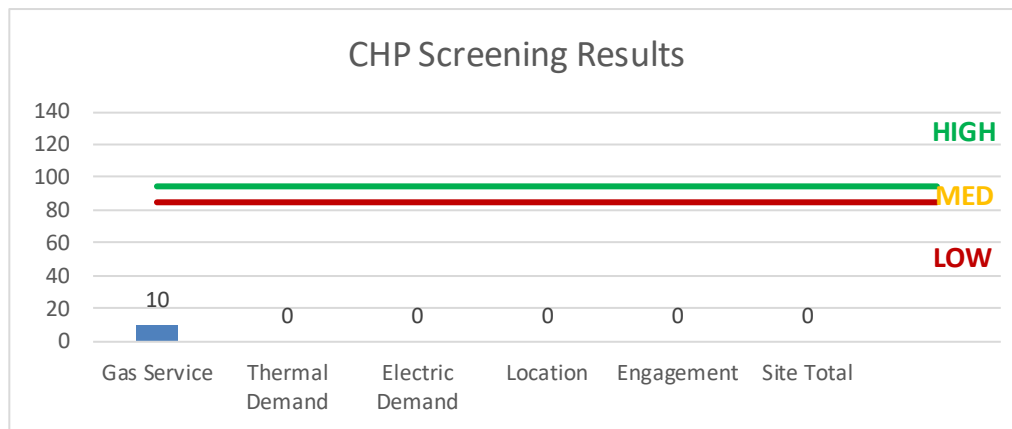
CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a **low** potential for installing a cost-effective CHP system.

Lack of gas service, low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

Figure 27 - Combined Heat and Power Screening



7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically, an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailement Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

High demand is the most significant factor contributing to the potential for a Demand Response application. In our opinion, the facility does not appear to have enough demand for a cost-effective DR measure.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 28 for a list of the eligible programs identified for each recommended ECM.

Figure 28 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Retrofit Fixtures with LED Lamps	x		x			
ECM 2	Install Low-Flow Domestic Hot Water Devices			x			

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers

Electric Unitary HVAC

Gas Cooling

Gas Heating

Gas Water Heating

Ground Source Heat Pumps

Lighting

Lighting Controls

Refrigeration Doors

Refrigeration Controls

Refrigerator/Freezer Motors

Food Service Equipment

Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

8.2 Direct Install

Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

How to Participate

To participate in the Direct Install program, you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

8.3 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: www.njcleanenergy.com/srec.

8.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third-party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple of years.

A list of third-party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility is purchasing natural gas from a third-party supplier, review and compare prices at the end of the current contract or every couple of years.

A list of third-party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Front Hall	6	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.15	147	0.0	\$24.11	\$219.09	\$60.00	6.60
County Office	4	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	490	0.13	126	0.0	\$20.58	\$262.06	\$60.00	9.82
County Office	2	Incandescent: Ceiling fan fixture	Wall Switch	120	700	Relamp	No	2	LED Screw-In Lamps: Ceiling Fan luminaires	Wall Switch	30	700	0.15	142	0.0	\$23.33	\$60.00	\$0.00	2.57
Classroom1	5	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	490	0.16	157	0.0	\$25.73	\$298.58	\$70.00	8.88
Classroom1 closet	1	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.03	25	0.0	\$4.02	\$36.52	\$10.00	6.60
Classroom1 office	1	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.03	25	0.0	\$4.02	\$36.52	\$10.00	6.60
Classroom2	6	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	490	0.19	188	0.0	\$30.87	\$335.09	\$80.00	8.26
Exit	6	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	6	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Side Hall	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	700	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.03	26	0.0	\$4.28	\$36.52	\$10.00	6.20
Bath	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	700	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	700	0.01	13	0.0	\$2.07	\$32.52	\$10.00	10.86
Storage	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	700	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	700	0.01	13	0.0	\$2.07	\$32.52	\$10.00	10.86
Men's Rest Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	700	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.05	52	0.0	\$8.55	\$73.03	\$20.00	6.20
Women's Rest Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	700	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.05	52	0.0	\$8.55	\$73.03	\$20.00	6.20
Food Pantry	4	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.10	98	0.0	\$16.07	\$146.06	\$40.00	6.60
Kitchen	4	Linear Fluorescent - T5: 4' T5 (28W) - 2L	Wall Switch	60	700	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.10	98	0.0	\$16.07	\$146.06	\$40.00	6.60
County Office storage 1	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	700	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.03	26	0.0	\$4.28	\$36.52	\$10.00	6.20
County Office storage 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	700	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	700	0.03	26	0.0	\$4.28	\$36.52	\$10.00	6.20
Yard Light	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Wall Switch	25	700	None	No	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Wall Switch	25	700	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical Room	Whole Building	1	Heating Hot Water Pump	0.2	55.0%	No	200	No	55.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis							
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Ground mount slabs	Whole Building	3	Ductless Mini-Split HP	2.83	36.00	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical Room	Whole Building	1	Non-Condensing Hot Water Boiler	435.00	Yes	1	Non-Condensing Hot Water Boiler	435.00	85.00%	Et	0.00	0	13.3	\$143.43	\$9,759.33	\$761.25	62.73

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions			Proposed Conditions					Energy Impact & Financial Analysis							
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years	
Boiler Room	Whole Building	1	Storage Tank Water Heater (≤ 50 Gal)	No							0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Low-Flow Device Recommendations

Recommendation Inputs		Energy Impact & Financial Analysis									
Location	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rest Rooms	7	Faucet Aerator (Lavatory)	2.00	1.00	0.00	0	11.5	\$123.52	\$50.19	\$0.00	0.41

Commercial Refrigerator/Freezer Inventory & Recommendations

Existing Conditions		Proposed Condi	Energy Impact & Financial Analysis									
Location	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years	
Kitchen	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Kitchen	1	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Kitchen	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Kitchen	1	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Kitchen	1	Freezer Chest	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Kitchen	1	Freezer Chest	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	
Office	1	Stand-Up Refrigerator, Solid Door (≤15 cu. ft.)	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00	

Dishwasher Inventory & Recommendations

Existing Conditions						Proposed Conditions	Energy Impact & Financial Analysis						
Location	Quantity	Dishwasher Type	Water Heater Fuel Type	Booster Heater Fuel Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Payback w/ Incentives in Years
Kitchen	1	Under Counter (High Temp)	Natural Gas	Electric	No	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Kitchen	1	Clothes Dryer	4,686.0	No
Kitchen	1	Clothes Washer	555.0	No
Whole Buildingq	5	Desktop PC	120.0	No
Whole Buildingq	5	LCD Monitor	40.0	No
Whole Buildingq	1	Printer	50.0	No
Kitche/office	2	Microwave	900.0	No
Ceiling Fans	6	Ceiling Fans	50.0	No

Appendix B: ENERGY STAR® Statement of Energy Performance

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

Whitesboro Community Building (formerly grammar school)

Primary Property Type: Other - Public Services
 Gross Floor Area (ft²): 4,713
 Built: 1910

ENERGY STAR®
Score ¹

For Year Ending: October 31, 2017
 Date Generated: October 08, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address Whitesboro Community Building (formerly grammar school) 100 E. Main Street Cape May Court House, New Jersey 08210	Property Owner Township of Middle 33 Mechanic Street Cape May Court House, NJ 08210 609-465-8732	Primary Contact Elizabeth Terenik 33 Mechanic Street Cape May Court House, NJ 08210 609-465-8732 eterenik@middletownship.com
Property ID: 6542598		

Energy Consumption and Energy Use Intensity (EUI)

Site EUI 81.8 kBtu/ft ²	Annual Energy by Fuel		National Median Comparison	
	Natural Gas (kBtu)	287,494 (74%)	National Median Site EUI (kBtu/ft ²)	59.7
	Electric - Grid (kBtu)	98,176 (26%)	National Median Source EUI (kBtu/ft ²)	89.3
			% Diff from National Median Source EUI	37%
Source EUI 122.4 kBtu/ft ²			Annual Emissions	
			Greenhouse Gas Emissions (Metric Tons CO2e/year)	25

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

 () _____



Professional Engineer Stamp
(If applicable)