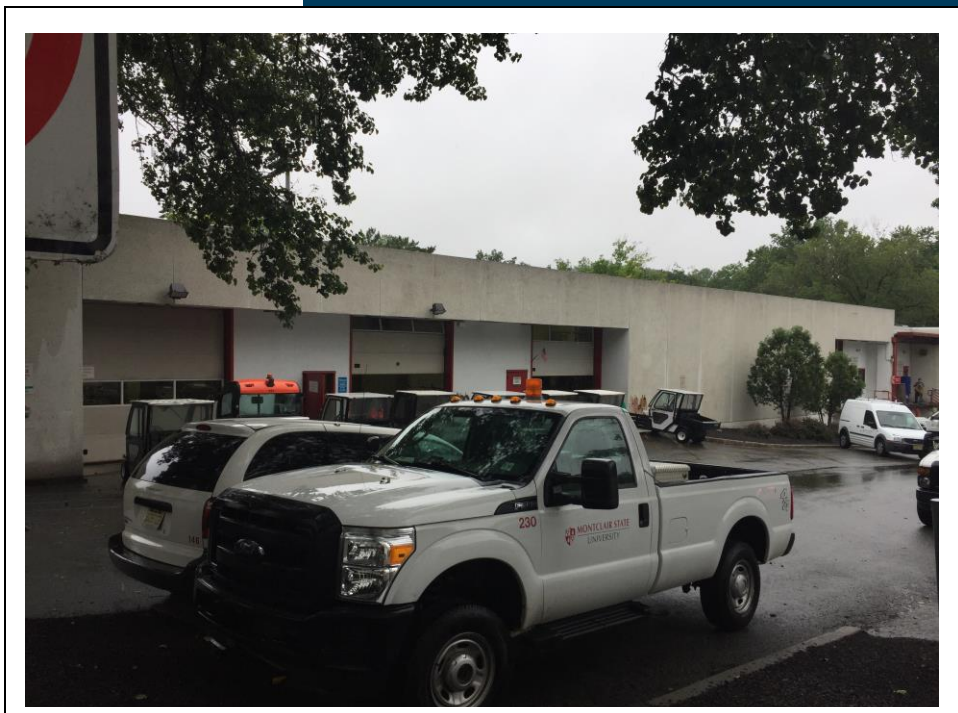




Local Government Energy Audit: Energy Audit Report



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Maintenance Building

1 Normal Avenue

Montclair, New Jersey 07043

Montclair State University

July 23, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Maintenance Building.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey higher education facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.1 Facility Summary

The Maintenance Building is a 23,967-square foot facility comprised primarily of offices, workshops, service bays, and warehouse space. The building was constructed in 1974.

Lighting at the Maintenance Building consists primarily of a mixture of T8 and T12 fluorescent sources and compact fluorescent lamps (CFLs) all of which are inefficient as compared to currently available alternatives. Cooling is provided to individual spaces by window, split-system, and packaged air conditioning (AC) units by direct expansion (DX). Steam is provided from the District Energy Plant to the building's heat ventilation (HV) units. Domestic hot water (DHW) is produced by a single electric water heater with an 80-gallon storage capacity. The workshops contain a variety of tools and machines for repair and fabrication.

A thorough description of the facility and our observations are located in Section 2.

I.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated seven (7) measures including six (6) measures that together represent an opportunity for Maintenance Building to reduce annual energy costs by \$12,750 and annual greenhouse gas emissions by 76,423 lbs CO₂e. We estimate that if all high priority measures are implemented as recommended, the project will pay for itself in 2.6 years. TRC has defined high priority measures as the evaluated measures that have a simple payback less than the typical equipment life of the proposed equipment. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Maintenance Building's annual energy use by 9%.

Figure 1 – Previous 12 Month Utility Costs

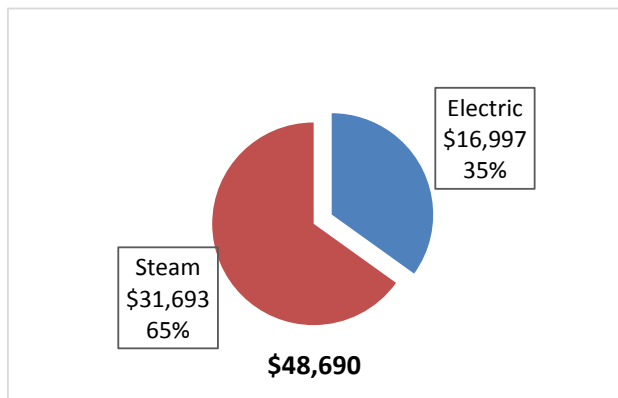
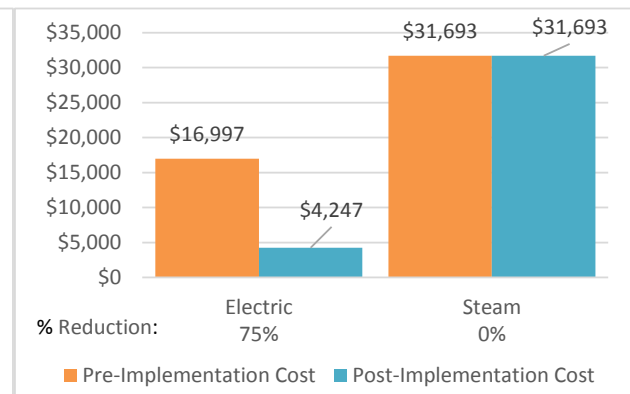


Figure 2 – Potential Post-Implementation Costs



A detailed description of Maintenance Building’s existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the evaluated energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure	High Priority?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)	
Lighting Upgrades		67,016	10.3	0.0	\$11,258.63	\$31,198.75	\$2,675.00	\$28,523.75	2.5	67,484	
ECM 1	Install LED Fixtures	Yes	14,042	2.1	0.0	\$2,359.10	\$3,906.77	\$1,000.00	\$2,906.77	1.2	14,140
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	37,413	5.8	0.0	\$6,285.43	\$19,985.17	\$650.00	\$19,335.17	3.1	37,675
ECM 3	Retrofit Fixtures with LED Lamps	Yes	15,560	2.4	0.0	\$2,614.11	\$7,306.81	\$1,025.00	\$6,281.81	2.4	15,669
Lighting Control Measures		7,265	1.1	0.0	\$1,220.54	\$5,310.00	\$455.00	\$4,855.00	4.0	7,316	
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	4,098	0.6	0.0	\$688.49	\$3,510.00	\$455.00	\$3,055.00	4.4	4,127
ECM 5	Install High/Low Lighting Controls	Yes	3,167	0.5	0.0	\$532.05	\$1,800.00	\$0.00	\$1,800.00	3.4	3,189
Electric Unitary HVAC Measures		1,423	1.0	0.0	\$239.01	\$6,532.56	\$0.00	\$6,532.56	27.3	1,433	
	Install High Efficiency Electric AC	No	1,423	1.0	0.0	\$239.01	\$6,532.56	\$0.00	\$6,532.56	27.3	1,433
Plug Load Equipment Control - Vending Machine		1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623	
ECM 6	Vending Machine Control	Yes	1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623
TOTALS FOR HIGH PRIORITY MEASURES		75,893	11.4	0.0	\$12,749.96	\$36,738.75	\$3,130.00	\$33,608.75	2.6	76,423	
TOTALS FOR ALL EVALUATED MEASURES		77,315	12.4	0.0	\$12,988.97	\$43,271.31	\$3,130.00	\$40,141.31	3.1	77,856	

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Electric Unitary HVAC measures generally involve replacing older inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide equivalent cooling to older air condition systems at a reduced energy cost. These measures save energy by reducing the power used by the air conditioning systems, due to improved electrical efficiency.

Plug Load Equipment control measures generally involve installing automated devices that limit the power usage or operation of equipment that is plugged into an electric outlet when not in use.

Energy Efficient Practices

TRC also identified eight (8) low cost or no cost energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Maintenance Building include:

- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Perform Routine Motor Maintenance
- Clean Evaporator/Condenser Coils on AC Systems
- Clean and/or Replace HVAC Filters
- Repair/Replace Steam Traps
- Perform Maintenance on Compressed Air Systems
- Water Conservation

For details on these Energy Efficient Practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-Site generation for Maintenance Building. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures.

For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Pay for Performance - Existing Building (P4P)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program, you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

Larger facilities with an interest in a more comprehensive whole building approach to energy conservation should consider participating in the Pay for Performance (P4P) program. Projects eligible for this project program must meet minimum savings requirements. Final incentives are calculated based on actual measured performance achieved at the end of the project. The application process is more involved, and it requires working with a qualified P4P contractor, but the process may result in greater energy savings overall and more lucrative incentives, up to 50% of project's total cost.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Ana Pinto	Director of Energy Management	pintoa@mail.montclair.edu	973-655-3244
TRC Energy Services			
Moussa Traore	Auditor	MTraore@trcsolutions.com	732-902-1797

2.2 General Site Information

On July 12, 2017, TRC performed an energy audit at Montclair State University’s Maintenance Building located in Montclair, New Jersey. TRC met with Ana Pinto to review the facility operations and help focus our investigation on specific energy-using systems.

The Maintenance Building is a 23,967-square foot facility comprised primarily of offices, workshops, service bays, and warehouse space. The building was constructed in 1974.

Lighting at the Maintenance Building consists primarily of a mixture of T8 and T12 fluorescent sources and compact fluorescent lamps (CFLs), all of which are inefficient as compared to currently available alternatives. Cooling is provided to individual spaces by windows as well as split system and packaged air conditioning (AC) units by direct expansion (DX). Steam is provided from the District Energy Plant to the building’s heat ventilation (HV) units. Domestic hot water (DHW) is produced by a single electric water heater with an 80-gallon storage capacity. The workshops contain a variety of tools and machines for repair and fabrication.

2.3 Building Occupancy

The Maintenance Building is open 52 weeks a year. The facility operates Monday through Sunday from 7:00 AM – 7:00 PM. During a typical day, the facility is occupied by approximately 60 staff members.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Maintenance Building	Weekday	7 AM - 7 PM
Maintenance Building	Weekend	7 AM - 7 PM

2.4 Building Envelope

The Maintenance Building is two stories and constructed of a concrete and structural steel with a concrete facade. The building has a flat, built-up roof that is in good condition. The building has double-pane, metal framed windows which are in good condition. The exterior doors are constructed of metal and glass, appear to be well-sealed, and are in good condition. There are also three (3) metal roll-up service bay door that do not appear to allow excessive infiltration.



2.5 On-Site Generation

The campus has a central cogeneration plant. The cogeneration plant uses natural gas fired turbines to produce electricity. Waste heat from the turbines is used to produce steam. The steam is delivered to some of the buildings on campus and used to produce chilled water which is delivered to some of the buildings on campus. See the campus summary report for additional information regarding the campus cogeneration plant.

The Maintenance Building does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

Interior lighting is provided mostly by fixtures which contain linear fluorescent T8 lamps with electronic ballasts, T12 lamps with magnetic ballasts, or fixtures with compact fluorescent screw-in and plug-in lamps. The linear fluorescent fixtures are located in all areas of the building. Most of the fixtures are 2-lamp or 4-lamp with 2-foot, 4-foot, and 8-foot long troffers. The site has upgraded some fixtures to more efficient LED technology, including the building exit signs. All interior lighting fixtures are controlled by manually operated switches.

Exterior lighting is provided by metal halide high-intensity discharge (HID) and compact fluorescent fixtures with photocell controls.

Steam Heating System

The heating system uses steam from the District Energy Plant. At the building, the steam is distributed to the heat ventilation (HV) units. These fan-powered units provide heating and ventilation to individual spaces.

The equipment is in good condition.

Direct Expansion Air Conditioning System (DX)

There is no central cooling for the building. Instead, offices, the mail room, and receiving room are cooled by individual DX air conditioning units including small window units, split systems, and packaged units. These systems range in capacity from 0.75 to 10 tons of cooling with efficiencies ranging from 9.7 to 11.0 SEER.

The units range in age from approximately 7 to 10 years old and are in varying states of condition.

Domestic Hot Water Heating System

DHW for the building is provided by a Bradford White electric water heater. The unit has an 80-gallon storage capacity.

The unit is approximately ten years old and in good condition.

Building Plug Load

Office plug loads include multiple computer workstations, printers, and copiers. Other plug load equipment includes an electric range and coffee makers.

This facility also has numerous pieces of equipment associated with fabrication and repair including drill presses, table saws, and shop exhaust.

2.7 Water-Using Systems

There are four (4) restrooms at the Maintenance Center. The typical men's and women's restroom faucets have 1.5 to 2.2 gallons per minute (gpm) flow rates.

3 SITE ENERGY USE AND COSTS

This building receives electricity through a master meter. It also receives electricity and steam from the campus central cogeneration plant. These utilities were prorated for individual buildings based on building size and function.

Prorated utility data were evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

3.1 Total Cost of Energy

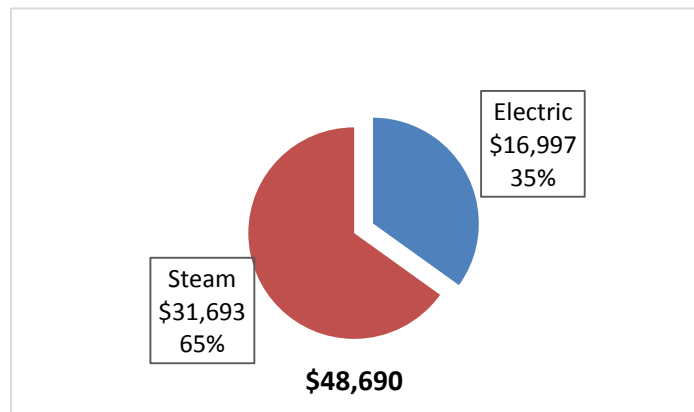
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 6 - Utility Summary

Utility Summary for Maintenance Building		
Fuel	Usage	Cost
Electricity	248,369 kWh	\$16,997
Steam	1,739 kLbs	\$31,693
Total		\$48,690

The current annual energy cost for this facility is \$48,690 as shown in the chart below.

Figure 7 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by PSE&G and the campus cogeneration plant. The average cost for electricity purchased from PSE&G was \$0.168/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings.

Demand data (kW) is absent from the table below because it was not provided for the electric cogeneration plant generation, therefore, kW totals would be incomplete for this facility. The monthly electricity consumption is shown in the chart below.

Figure 8 - Electric Usage & Demand

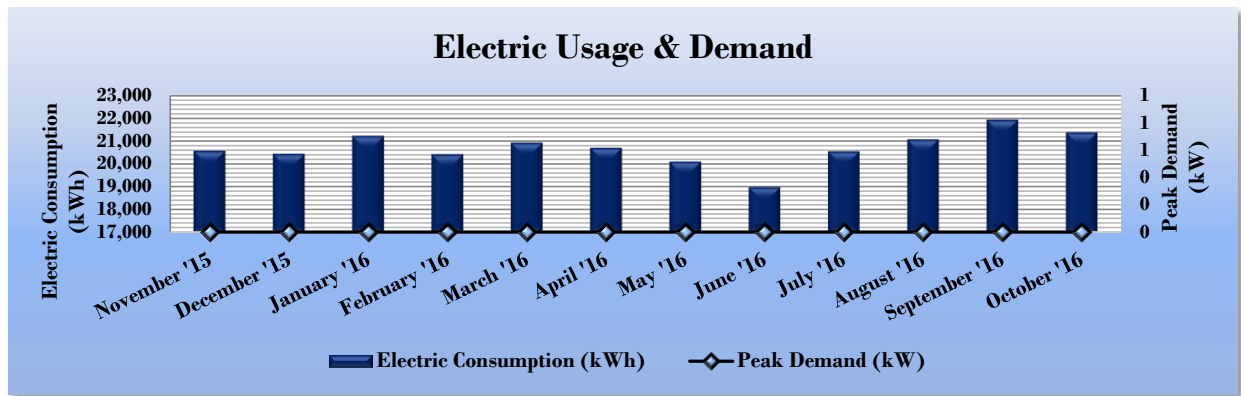


Figure 9 - Electric Usage & Demand

Electric Billing Data for Maintenance Building			
Period Ending	Days in Period	Electric Usage (kWh)	Total Electric Cost
11/30/15	30	20,576	\$1,213
12/31/15	31	20,448	\$1,536
1/31/16	31	21,230	\$1,264
2/28/16	28	20,427	\$2,934
3/31/16	31	20,928	\$1,175
4/30/16	30	20,706	\$1,173
5/31/16	31	20,108	\$1,148
6/30/16	30	18,987	\$1,235
7/31/16	31	20,552	\$1,307
8/31/16	31	21,075	\$1,386
9/30/16	30	21,946	\$1,352
10/31/16	31	21,388	\$1,273
Totals	365	248,369	\$16,997
Annual	365	248,369	\$16,997

3.3 Steam Usage

Steam is provided by Campus CHP. The average steam cost for the past 12 months is \$18.227/kLb, which is the blended rate used throughout the analyses in this report. The steam consumption is shown in the table below.

Figure 10 –Steam Usage

Steam Billing Data for Maintenance Building				
Period Ending	Days in Period	Steam Usage (kLbs)	Fuel Cost	TRC Estimated Usage?
11/30/15	30	115	\$1,753	Yes
12/31/15	31	154	\$2,369	Yes
1/31/16	31	219	\$3,422	Yes
2/28/16	28	198	\$8,197	Yes
3/31/16	31	165	\$2,510	Yes
4/30/16	30	135	\$2,031	Yes
5/31/16	31	103	\$1,602	Yes
6/30/16	30	100	\$1,520	Yes
7/31/16	31	129	\$1,942	Yes
8/31/16	31	135	\$2,030	Yes
9/30/16	30	132	\$1,986	Yes
10/31/16	31	154	\$2,330	Yes
Totals	365	1,739	\$31,693	12
Annual	365	1,739	\$31,693	

3.4 Benchmarking

This facility was benchmarked using *Portfolio Manager*, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 11 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Maintenance Building	National Median Building Type: Higher Education - Public
Source Energy Use Intensity (kBtu/ft ²)	215.0	262.6
Site Energy Use Intensity (kBtu/ft ²)	122.0	130.7

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the table below:

Figure 12 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Maintenance Building	National Median Building Type: Higher Education - Public
Source Energy Use Intensity (kBtu/ft ²)	179.3	262.6
Site Energy Use Intensity (kBtu/ft ²)	110.6	130.7

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification.

As the electric and gas accounts were shared between various buildings, it was not possible to benchmark these buildings and provide a score individually. A campus wide Portfolio Manager Statement of Energy Performance (SEP) was generated, see Appendix B: ENERGY STAR® Statement of Energy Performance.

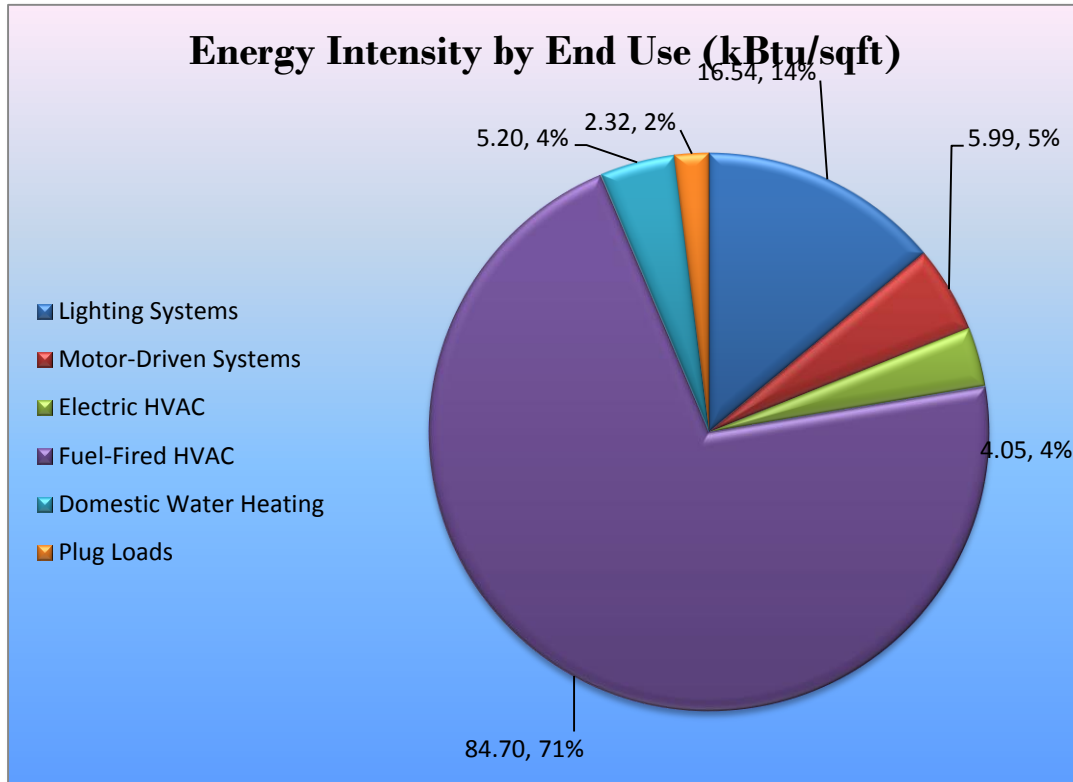
For more information on ENERGY STAR® certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 13 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Maintenance Building regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 High Priority ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 14 – Summary of High Priority ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		67,016	10.3	0.0	\$11,258.63	\$31,198.75	\$2,675.00	\$28,523.75	2.5	67,484
ECM 1	Install LED Fixtures	14,042	2.1	0.0	\$2,359.10	\$3,906.77	\$1,000.00	\$2,906.77	1.2	14,140
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	37,413	5.8	0.0	\$6,285.43	\$19,985.17	\$650.00	\$19,335.17	3.1	37,675
ECM 3	Retrofit Fixtures with LED Lamps	15,560	2.4	0.0	\$2,614.11	\$7,306.81	\$1,025.00	\$6,281.81	2.4	15,669
Lighting Control Measures		7,265	1.1	0.0	\$1,220.54	\$5,310.00	\$455.00	\$4,855.00	4.0	7,316
ECM 4	Install Occupancy Sensor Lighting Controls	4,098	0.6	0.0	\$688.49	\$3,510.00	\$455.00	\$3,055.00	4.4	4,127
ECM 5	Install High/Low Lighting Controls	3,167	0.5	0.0	\$532.05	\$1,800.00	\$0.00	\$1,800.00	3.4	3,189
Plug Load Equipment Control - Vending Machine		1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623
ECM 6	Vending Machine Control	1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623
TOTALS		75,893	11.4	0.0	\$12,749.96	\$36,738.75	\$3,130.00	\$33,608.75	2.6	76,423

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.2 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 15 below.

Figure 15 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		67,016	10.3	0.0	\$11,258.63	\$31,198.75	\$2,675.00	\$28,523.75	2.5	67,484
ECM 1	Install LED Fixtures	14,042	2.1	0.0	\$2,359.10	\$3,906.77	\$1,000.00	\$2,906.77	1.2	14,140
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	37,413	5.8	0.0	\$6,285.43	\$19,985.17	\$650.00	\$19,335.17	3.1	37,675
ECM 3	Retrofit Fixtures with LED Lamps	15,560	2.4	0.0	\$2,614.11	\$7,306.81	\$1,025.00	\$6,281.81	2.4	15,669

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0
Exterior	14,042	2.1	0.0	\$2,359.10	\$3,906.77	\$1,000.00	\$2,906.77	1.2	14,140

Measure Description

We recommend replacing existing fixtures containing fluorescent and HID lamps with new high-performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of fluorescent tubes.

ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	37,413	5.8	0.0	\$6,285.43	\$19,985.17	\$650.00	\$19,335.17	3.1	37,675
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend retrofitting existing T12 fluorescent fixtures by removing fluorescent tubes and ballasts and replacing them with LEDs and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes that are more than twice that of fluorescent tubes.

ECM 3: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	14,922	2.3	0.0	\$2,506.82	\$6,911.24	\$1,025.00	\$5,886.24	2.3	15,026
Exterior	639	0.1	0.0	\$107.29	\$395.58	\$0.00	\$395.58	3.7	643

Measure Description

We recommend retrofitting existing T8 and compact fluorescent lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies, yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of fluorescent tubes.

4.3 Lighting Control Measures

Our recommendations for lighting control measures are summarized in Figure 16 below.

Figure 16 – Summary of Lighting Control ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Lighting Control Measures	7,265	1.1	0.0	\$1,220.54	\$5,310.00	\$455.00	\$4,855.00	4.0	7,316
ECM 4 Install Occupancy Sensor Lighting Controls	4,098	0.6	0.0	\$688.49	\$3,510.00	\$455.00	\$3,055.00	4.4	4,127
ECM 5 Install High/Low Lighting Controls	3,167	0.5	0.0	\$532.05	\$1,800.00	\$0.00	\$1,800.00	3.4	3,189

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 4: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
4,098	0.6	0.0	\$688.49	\$3,510.00	\$455.00	\$3,055.00	4.4	4,127

Measure Description

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in offices, storage areas, and the loading dock. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 5: Install High/Low Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
3,167	0.5	0.0	\$532.05	\$1,800.00	\$0.00	\$1,800.00	3.4	3,189

Measure Description

We recommend installing occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons. Typical areas for such lighting control are interior corridors and loading docks.

Lighting fixtures with these controls operate at default low levels when the area is not occupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. The lighting systems are switched to full lighting levels whenever an occupant is detected. Fixtures are automatically switched back to low level after an area has been vacant for a preset period of time. Energy savings results from only providing full lighting levels when it is required.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage needs to be provided to ensure that lights turn on in each area as an occupant approaches.

Additional savings from reduced lighting maintenance may also result from this measure, due to reduced lamp operation.

4.4 Plug Load Equipment Control - Vending Machines

Our recommendations for plug load equipment control are summarized in Figure 17 below.

Figure 17 – Summary of Plug Load Equipment Control ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Plug Load Equipment Control - Vending Machine		1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623
ECM 6	Vending Machine Control	1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623

ECM 6: Vending Machine Control

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
1,612	0.0	0.0	\$270.79	\$230.00	\$0.00	\$230.00	0.8	1,623

Measure Description

Vending machines operate continuously, even during non-business hours. It is recommended to install occupancy sensor controls to reduce the energy use. These controls power down vending machines when the vending machine area has been vacant for some time, then power up at regular intervals, as needed, to turn machine lights on or keep the product cool. Energy savings are a dependent on vending machine and activity level in the area surrounding the machines.

4.5 Other Evaluated ECMs

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

Figure 18 – Summary of Other Evaluated ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Electric Unitary HVAC Measures	1,423	1.0	0.0	\$239.01	\$6,532.56	\$0.00	\$6,532.56	27.3	1,433
Install High Efficiency Electric AC	1,423	1.0	0.0	\$239.01	\$6,532.56	\$0.00	\$6,532.56	27.3	1,433
TOTALS	1,423	1.0	0.0	\$239.01	\$6,532.56	\$0.00	\$6,532.56	27.3	1,433

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Install High Efficiency Air Conditioning Units

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
1,423	1.0	0.0	\$239.01	\$6,532.56	\$0.00	\$6,532.56	27.3	1,433

Measure Description

We evaluated replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours. The payback period for replacing existing units did not support the recommendation of this measure.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures, and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors, and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Perform Routine Motor Maintenance

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Clean Evaporator/Condenser Coils on AC Systems

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Repair/Replace Steam Traps

Properly functioning steam traps ensure that all latent heat in the steam is delivered to the end use by preventing pressurized steam from leaking. Steam traps should be inspected as part of the regular steam system maintenance. Traps that are blocked, venting, or allowing steam to leak through should be repaired or replaced. Repairing or replacing existing steam traps will reduce steam losses.

Perform Maintenance on Compressed Air Systems

Like all electro-mechanical equipment, compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan should be developed for process related compressed air systems to include inspection, cleaning, and replacement of inlet filter cartridges, cleaning of drain traps, daily inspection of lubricant levels to reduce unwanted friction, inspection of belt condition and tension, checking for system leaks and adjustment of loose connections, and overall system cleaning. Contact a qualified technician for help with setting up periodic maintenance schedule.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<http://www3.epa.gov/watersense/products>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory, and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the campus' electric demand and the size and location of free areas on campus was performed and is addressed in the campus level summary report.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

The campus has a CHP plant that uses natural gas fired turbines to generate electricity. Waste heat from the turbines is used to produce steam which is either delivered to buildings on campus or used to produce chilled water which is delivered to buildings on campus. Since the campus has a CHP that serves a significant portion of the campus further evaluation of individual building CHP applications were not done.

7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically, an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion this building is not a good candidate for DR.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 19 for a list of the eligible programs identified for each recommended ECM.

Figure 19 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	X			X		
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	X			X		
ECM 3	Retrofit Fixtures with LED Lamps	X			X		
ECM 4	Install Occupancy Sensor Lighting Controls	X			X		
ECM 5	Install High/Low Lighting Controls				X		
ECM 6	Vending Machine Control				X		

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. This facility does not meet all of the criteria for participating in the P4P program based on the measures identified in this study. However, since additional measures may be identified during the P4P evaluation and the facility is close to meeting the P4P program criteria it is worth considering the P4P program for this site. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes, or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers

Electric Unitary HVAC

Gas Cooling

Gas Heating

Gas Water Heating

Ground Source Heat Pumps

Lighting

Lighting Controls

Refrigeration Doors

Refrigeration Controls

Refrigerator/Freezer Motors

Food Service Equipment

Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

8.2 Pay for Performance - Existing Buildings

Overview

The Pay for Performance – Existing Buildings (P4P EB) program is designed for larger customers with a peak demand over 200 kW in any of the preceding 12 months. Under this program the minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings. P4P is a generally a good option for medium to large sized facilities looking to implement as many measures as possible under a single project in order to achieve deep energy savings. This program has an added benefit of evaluating a broad spectrum of measures that may not otherwise qualify under other programs. Many facilities pursuing an Energy Savings Improvement Program (ESIP) loan also utilize the P4P program.

Incentives

Incentives are calculated based on estimated and achieved energy savings ranging from \$0.18-\$0.22/kWh and \$1.80-\$2.50/therm, capped at the lesser of 50% total project cost, or \$1 million per electric account and \$1 million per natural gas account, per fiscal year, not to exceed \$2 million per project. An incentive of \$0.15/square foot is also available to offset the cost of developing the Energy Reduction Plan (see below) contingent on the project moving forward with measure installation.

How to Participate

To participate in the P4B EB program you will need to contact one of the pre-approved consultants and contractors (“Partners”). Under direct contract to you, the Partner will help further evaluate the measures identified in this report through development of the Energy Reduction Plan (ERP), assist you in implementing selected measures, and verify actual savings one year after the installation. At each of these three milestones your Partner will also facilitate securing program incentives.

Approval of the final scope of work is required by the program prior to installation completion. Although installation can be accomplished by a contractor of your choice (some P4P Partners are also contractors) or by internal personnel, the Partner must remain involved to ensure compliance with the program guidelines and requirements.

Detailed program descriptions, instructions for applying, applications and list of Partners can be found at: www.njcleanenergy.com/P4P.

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third-party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
HVAC Shop	10	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	No	10	LED - Linear Tubes: (2) 8' Lamps	Wall Switch	72	4,150	0.55	3,569	0.0	\$599.53	\$2,020.00	\$0.00	3.37
HVAC Shop	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.15	945	0.0	\$158.74	\$351.00	\$60.00	1.83
HVAC Shop	3	Compact Fluorescent 4 pin (26W)	Wall Switch	26	4,150	Relamp	No	3	LED Screw-In Lamps: Screw-in 1L	Wall Switch	18	4,150	0.02	112	0.0	\$18.76	\$131.86	\$0.00	7.03
Corridor	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	4,150	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	High/Low Control	58	2,905	0.43	2,802	0.0	\$470.76	\$961.07	\$160.00	1.70
Open office	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	4,150	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	2,905	0.32	2,102	0.0	\$353.07	\$840.80	\$155.00	1.94
Open office	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	4,150	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,905	0.18	1,194	0.0	\$200.59	\$570.80	\$95.00	2.37
Open office	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Operations office	3	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	Yes	3	LED - Linear Tubes: (2) 8' Lamps	Occupancy Sensor	72	2,905	0.24	1,540	0.0	\$258.79	\$876.00	\$35.00	3.25
Operations office	6	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	4,150	Relamp	Yes	6	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,905	0.09	604	0.0	\$101.50	\$559.20	\$95.00	4.57
206	6	LED Screw-In Lamps: Screw-in (9W)	Wall Switch	9	4,150	None	No	6	LED Screw-In Lamps: Screw-in (9W)	Wall Switch	9	4,150	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Break room	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	4,150	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	4,150	0.04	267	0.0	\$44.90	\$95.13	\$20.00	1.67
Break room	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	4,150	0.02	138	0.0	\$23.25	\$63.20	\$0.00	2.72
Conference room	8	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	Yes	8	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	2,905	0.23	1,485	0.0	\$249.49	\$775.60	\$35.00	2.97
Womens room	1	LED Screw-In Lamps: Screw-in (9W)	Wall Switch	9	4,150	None	No	1	LED Screw-In Lamps: Screw-in (9W)	Wall Switch	9	4,150	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Womens room	1	Linear Fluorescent - T12: 2' T12 (20W) - 2L	Wall Switch	50	4,150	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	4,150	0.02	157	0.0	\$26.46	\$107.00	\$10.00	3.67
Mens room	1	LED Screw-In Lamps: Screw-in (9W)	Wall Switch	9	4,150	None	No	1	LED Screw-In Lamps: Screw-in (9W)	Wall Switch	9	4,150	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Mens room	1	Linear Fluorescent - T12: 2' T12 (20W) - 2L	Wall Switch	50	4,150	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	4,150	0.02	157	0.0	\$26.46	\$107.00	\$10.00	3.67
Storage	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.04	282	0.0	\$47.30	\$117.00	\$10.00	2.26
Plumbing shop	9	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	No	9	LED - Linear Tubes: (2) 8' Lamps	Wall Switch	72	4,150	0.57	3,694	0.0	\$620.52	\$1,818.00	\$0.00	2.93
Plumbing shop	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.05	315	0.0	\$52.91	\$117.00	\$20.00	1.83
Plumbing shop	2	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	4,150	Relamp & Reballast	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	4,150	0.17	1,126	0.0	\$189.20	\$323.67	\$40.00	1.50
Plumbing shop	2	Compact Fluorescent: Screw-in (24W)	Wall Switch	24	4,150	Relamp	No	2	LED Screw-In Lamps: Screw-in (54W)	Wall Switch	17	4,150	0.01	69	0.0	\$11.54	\$87.91	\$0.00	7.61
Loading dock	6	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	4,150	Relamp	Yes	6	LED - Linear Tubes: (2) 2' Lamps	High/Low Control	17	2,905	0.09	604	0.0	\$101.50	\$489.20	\$60.00	4.23
Loading dock	20	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	Yes	20	LED - Linear Tubes: (2) 8' Lamps	High/Low Control	72	2,905	1.58	10,269	0.0	\$1,725.26	\$4,640.00	\$0.00	2.69
Loading dock	6	Linear Fluorescent - T12: 4' T12 (40W) - 1L	Wall Switch	46	4,150	Relamp & Reballast	Yes	6	LED - Linear Tubes: (1) 4' Lamp	High/Low Control	15	2,905	0.16	1,026	0.0	\$172.45	\$788.00	\$30.00	4.40

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Loading dock	4	LED Screw-in Lamps: Screw-in (9W)	Wall Switch	9	4,150	None	No	4	LED Screw-in Lamps: Screw-in (9W)	Wall Switch	9	4,150	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Loading dock	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Loading dock	1	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	4,150	Relamp & Reballast	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	4,150	0.09	563	0.0	\$94.60	\$161.83	\$20.00	1.50
Loading dock	4	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	Yes	4	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,905	0.20	1,292	0.0	\$217.10	\$668.00	\$40.00	2.89
House keeping office	4	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,905	0.20	1,292	0.0	\$217.10	\$738.00	\$75.00	3.05
Receiving	7	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	Yes	7	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	2,905	0.35	2,261	0.0	\$379.93	\$1,019.00	\$70.00	2.50
Mail room	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,905	0.49	3,184	0.0	\$534.90	\$1,206.00	\$195.00	1.89
Mail room	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	4,150	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,905	0.09	597	0.0	\$100.29	\$420.40	\$65.00	3.54
Womens room	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.09	563	0.0	\$94.60	\$234.00	\$20.00	2.26
Mens room	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.09	563	0.0	\$94.60	\$234.00	\$20.00	2.26
Storage	24	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	Yes	24	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,905	1.20	7,754	0.0	\$1,302.61	\$3,078.00	\$275.00	2.15
Storage	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Stairs	3	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.13	845	0.0	\$141.90	\$351.00	\$30.00	2.26
Office	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,905	0.34	2,189	0.0	\$367.74	\$913.50	\$145.00	2.09
210	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,905	0.12	796	0.0	\$133.72	\$504.00	\$75.00	3.21
Stairs	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	No	4	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	4,150	0.09	554	0.0	\$93.00	\$252.80	\$0.00	2.72
Stairs	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Carpenter shop	12	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	No	12	LED - Linear Tubes: (2) 8' Lamps	Wall Switch	72	4,150	0.76	4,925	0.0	\$827.36	\$2,424.00	\$0.00	2.93
Carpenter shop	2	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	4,150	Relamp & Reballast	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	4,150	0.17	1,126	0.0	\$189.20	\$323.67	\$40.00	1.50
Office	3	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	Yes	3	LED - Linear Tubes: (2) 8' Lamps	Occupancy Sensor	72	2,905	0.24	1,540	0.0	\$258.79	\$876.00	\$35.00	3.25
Office	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,150	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,150	0.04	282	0.0	\$47.30	\$117.00	\$10.00	2.26
Office	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,905	0.18	1,194	0.0	\$200.59	\$621.00	\$95.00	2.62
Paint shop	5	Linear Fluorescent - T12: 8' T12 (75W) - 2L	Wall Switch	158	4,150	Relamp & Reballast	No	5	LED - Linear Tubes: (2) 8' Lamps	Wall Switch	72	4,150	0.32	2,052	0.0	\$344.73	\$1,010.00	\$0.00	2.93
Paint shop	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	4,150	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	4,150	0.08	534	0.0	\$89.79	\$190.27	\$40.00	1.67

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Paint shop	2	Compact Fluorescent 4 pin (26W)	Wall Switch	26	4,150	Relamp	No	2	LED Screw-In Lamps: Screw-in 1L	Wall Switch	18	4,150	0.01	74	0.0	\$12.51	\$87.91	\$0.00	7.03
Corridor	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	2,905	0.11	743	0.0	\$124.74	\$452.80	\$0.00	3.63
Corridor	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Womens room	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	4,150	0.02	138	0.0	\$23.25	\$63.20	\$0.00	2.72
Womens room	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	4,150	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	4,150	0.01	76	0.0	\$12.83	\$48.20	\$10.00	2.98
Mens room	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,150	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	4,150	0.02	138	0.0	\$23.25	\$63.20	\$0.00	2.72
Mens room	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	4,150	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	4,150	0.04	236	0.0	\$39.68	\$75.20	\$15.00	1.52
Strage	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	250	Relamp & Reballast	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	250	0.09	34	0.0	\$5.70	\$234.00	\$20.00	37.55
Wall pack	10	Metal Halide: (1) 400W Lamp	Daylight Dimming	458	4,380	Fixture Replacement	No	10	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	137	4,380	2.36	16,149	0.0	\$2,712.97	\$3,906.77	\$1,000.00	1.07
Recessed	9	Compact Fluorescent: Screw-in (54W)	Daylight Dimming	54	4,380	Relamp	No	9	LED Screw-In Lamps: Screw-in (54W)	Daylight Dimming	38	4,380	0.11	734	0.0	\$123.38	\$395.58	\$0.00	3.21

Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Carpenter shop	Carpenter shop	2	Other	0.5	82.5%	No	1,373	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Carpenter shop	Carpenter shop	2	Exhaust Fan	3.0	86.5%	No	3,000	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Restrooms	3	Exhaust Fan	0.8	82.5%	No	3,000	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Restrooms	2	Exhaust Fan	0.5	82.5%	No	3,000	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Corridors	1	Exhaust Fan	0.3	82.5%	No	3,000	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Shop	Air compressor	1	Air Compressor	5.0	81.5%	No	1,000	No	81.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Shop	Air compressor	1	Air Compressor	3.0	86.5%	No	1,000	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Outside	Carpenter shop	1	Exhaust Fan	3.0	85.5%	No	500	No	85.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Whole building	Heating unit ventilators	5	Ventilation Fan	1.0	82.5%	No	1,373	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Offices	1	Supply Fan	5.0	89.5%	No	3,000	No	89.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Offices	1	Supply Fan	1.0	85.5%	No	3,000	No	85.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis							
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Receiving room	Receiving room	1	Window AC	0.75		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Offices	Offices	2	Window AC	1.00		Yes	2	Window AC	1.00		12.00		No	0.32	474	0.0	\$79.67	\$2,177.52	\$0.00	27.33
Offices	Offices	2	Window AC	2.00		Yes	2	Window AC	2.00		12.00		No	0.64	948	0.0	\$159.34	\$4,355.04	\$0.00	27.33
Rooftop	Mail center	1	Packaged AC	6.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Offices	1	Packaged AC	10.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Offices	1	Split-System AC	1.50		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions							Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical room	Space heating	1	Forced Draft Steam Boiler	1,550.00	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Mechanical room	Maintenance	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Plug Load Inventory

Location	Existing Conditions			
	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Whole building	20	Computer	110.0	Yes
Whole building	10	Printer/copier	300.0	Yes
Kitchen	1	Electric range	3,000.0	No
Whole building	1	Shop equipment	14,800.0	No

Vending Machine Inventory & Recommendations

Location	Existing Conditions		Proposed Conditions	Energy Impact & Financial Analysis						
	Quantity	Vending Machine Type	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Hallway	1	Refrigerated	Yes	0.00	1,612	0.0	\$270.79	\$230.00	\$0.00	0.85

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

Montclair State University Campus (Buildings 1-41)

Primary Property Type: College/University
Gross Floor Area (ft²): 2,925,896
Built: 1908

For Year Ending: October 31, 2016
Date Generated: October 10, 2017

ENERGY STAR® Score¹

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
Property Address Montclair State University Campus (Buildings 1-41) 1 Normal Avenue Montclair, New Jersey 07043	Property Owner Montclair Statet University 1 Normal Avenue Montclair, NJ 07043 973-655-3244	Primary Contact Ana Pinto 1 Normal Avenue Montclair, NJ 07043 973-655-3244 pintoa@montclair.edu
Property ID: 6069294		

Energy Consumption and Energy Use Intensity (EUI)			
Site EUI 172.3 kBtu/ft²	Annual Energy by Fuel		National Median Comparison
	District Chilled Water - 81,507,530 (16%)		National Median Site EUI (kBtu/ft²) 147.6
	Other (kBtu)		National Median Source EUI (kBtu/ft²) 262.6
	District Steam (kBtu) 223,798,259 (44%)		% Diff from National Median Source EUI 17%
	Electric - Grid (kBtu) 161,334,839 (32%)		
	Natural Gas (kBtu) 37,406,141 (7%)		
Source EUI 306.4 kBtu/ft²			Annual Emissions
			Greenhouse Gas Emissions (Metric Tons CO2e/year) N/A

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

 () _____



Professional Engineer Stamp (if applicable)