Local Government Energy Audit: Energy Audit Report

Science Hall

1 Normal Ave

Montclair, New Jersey 07043

Montclair State University

July 30, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate saving are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Science Hall.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey higher education facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

1.1 Facility Summary

Science Hall is a 56,175 square foot university facility which was constructed in the year 1998. The building is a five-story educational facility having several spaces including classrooms, bathrooms, common areas, hallways, kitchen area, mechanical, electrical, and elevator rooms.

Lighting at Science Hall consists primarily of 32-Watt T8 fluorescent fixtures, which are inefficient in performance when compared to the latest lighting technology available in the market. Exterior lighting is provided by Metal Halide fixtures. Lighting control is provided by a combination of switches and occupancy sensors for interior fixtures and DDC for exterior fixtures.

Cooling is provided by chilled water (CHW) from the District Energy Plant to Science Hall's mechanical room, where it is distributed by pumps to the building's air handling equipment. High pressure steam is provided from the District Energy Plant to Science Hall's mechanical room, where it is converted to heating and domestic hot water by steam to water heat exchangers. Heating hot water is distributed to the building's AHUs and VAV reheat coils.

Cooling and ventilation are provided to the zones by a combination of air handling units, package units, and split systems.

Electricity, natural gas, steam, and chilled water are supplied to the building by the campus central cogeneration plant. A thorough description of the facility and our observations are located in Section 2.

1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated 12 measures and recommends 10 measures that together represent an opportunity for Science Hall to reduce annual energy costs by roughly $47,656 and annual greenhouse gas emissions by 281,605 lbs CO_2e. We estimate that if all high priority measures are implemented as recommended, the project will pay for itself in roughly 3.6 years. TRC has defined high priority measures as the evaluated measures that have a simple payback less than the typical equipment life of the proposed equipment. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Science Hall's annual energy use by 7%.

Figure 1 – Previous 12 Month Utility Costs

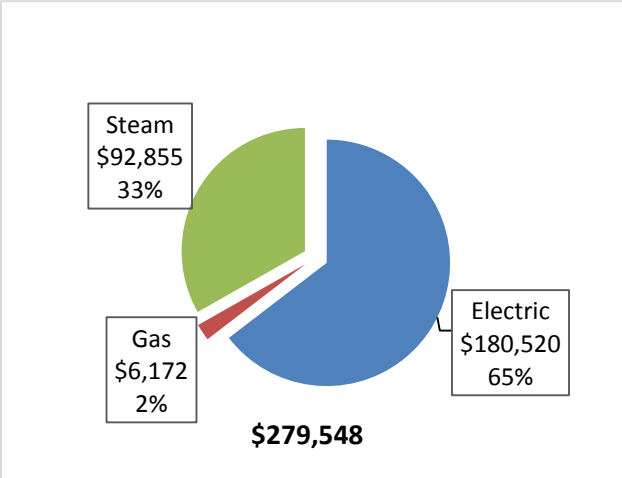
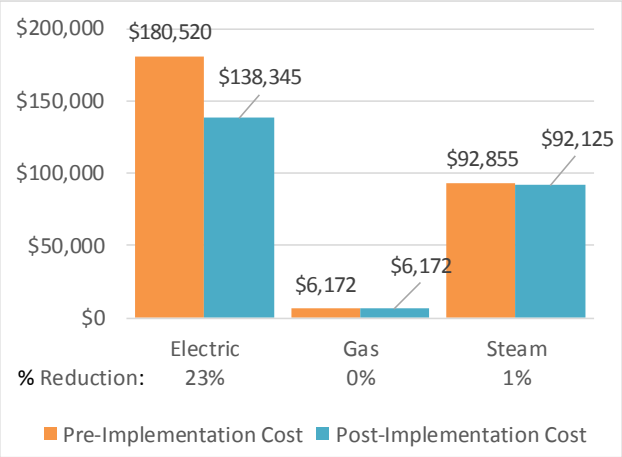


Figure 2 – Potential Post-Implementation Costs



A detailed description of Science Hall's existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the evaluated energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

	Energy Conservation Measure	High Priority?	Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**125,209**	**0**	**26.7**	**0.0**	**$21,035.12**	**$76,828.85**	**$11,205.00**	**$65,623.85**	**3.1**	**126,085**
ECM 1	Install LED Fixtures	Yes	26,154	0	4.1	0.0	$4,393.86	$12,191.89	$1,845.00	$10,346.89	2.4	26,337
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	1,643	0	0.3	0.0	$275.95	$936.00	$80.00	$856.00	3.1	1,654
ECM 3	Retrofit Fixtures with LED Lamps	Yes	93,802	0	22.0	0.0	$15,758.67	$57,140.11	$9,280.00	$47,860.11	3.0	94,457
ECM 4	Install LED Exit Signs	Yes	3,611	0	0.3	0.0	$606.65	$6,560.86	$0.00	$6,560.86	10.8	3,636
Lighting Control Measures			**24,710**	**0**	**5.6**	**0.0**	**$4,151.26**	**$26,624.00**	**$3,255.00**	**$23,369.00**	**5.6**	**24,883**
ECM 5	Install Occupancy Sensor Lighting Controls	Yes	19,387	0	4.8	0.0	$3,257.03	$25,458.00	$3,255.00	$22,203.00	6.8	19,523
ECM 6	Install High/Low Lighitng Controls	Yes	5,323	0	0.8	0.0	$894.24	$1,166.00	$0.00	$1,166.00	1.3	5,360
Motor Upgrades			**0**	**0**	**6.2**	**0.0**	**$4,751.08**	**$47,581.00**	**$0.00**	**$47,581.00**	**10.0**	**28,478**
ECM 7	Premium Efficiency Motors	Yes			6.2	0.0	$4,751.08	$47,581.00	$0.00	$47,581.00	10.0	28,478
Variable Frequency Drive (VFD) Measures			**94,501**	**0**	**8.5**	**0.0**	**$15,876.25**	**$23,621.30**	**$3,000.00**	**$20,621.30**	**1.3**	**95,162**
ECM 8	Install VFDs on Chilled Water Pumps	Yes	70,501	0	6.0	0.0	$11,844.20	$16,005.40	$3,000.00	$13,005.40	1.1	70,994
ECM 9	Install VFDs on Hot Water Pumps	Yes	24,000	0	2.5	0.0	$4,032.05	$7,615.90	$0.00	$7,615.90	1.9	24,168
Electric Unitary HVAC Measures			**1,828**	**0**	**1.8**	**0.0**	**$307.07**	**$28,173.50**	**$1,310.43**	**$26,863.07**	**87.5**	**1,841**
	Install High Efficiency Electric AC	No	1,581	0	1.3	0.0	$265.55	$12,855.02	$790.43	$12,064.59	45.4	1,592
	Install High Efficiency Packaged Terminal AC/HP	No	247	0	0.4	0.0	$41.52	$15,318.48	$520.00	$14,798.48	356.4	249
HVAC System Improvements			**0**	**3,400**	**0.0**	**47.8**	**$1,841.82**	**$16,313.04**	**$0.00**	**$16,313.04**	**8.9**	**6,998**
ECM 10	Implement Demand Control Ventilation	Yes		3,400	0.0	47.8	$1,841.82	$16,313.04	$0.00	$16,313.04	8.9	6,998
TOTALS FOR HIGH PRIORITY MEASURES			**244,420**	**3,400**	**46.9**	**47.8**	**$47,655.53**	**$190,968.19**	**$17,460.00**	**$173,508.19**	**3.6**	**281,605**
TOTALS FOR ALL EVALUATED MEASURES			**246,248**	**3,400**	**48.7**	**47.8**	**$47,962.60**	**$219,141.69**	**$18,770.43**	**$200,371.26**	**4.2**	**283,446**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Motor Upgrades generally involve replacing older standard efficiency motors with high efficiency standard (IHP 2014). Motors replacements generally assume the same size motors, just higher efficiency. Although occasionally additional savings can be achieved by downsizing motors to better meet current load requirements. This measure saves energy by reducing the power used by the motors, due to improved electrical efficiency.

Variable Frequency Drives (VFDs) are motor control devices. These measures control the speed of a motor so that the motor spins at peak efficiency during partial load conditions. Sensors adapt the speed to flow, temperature, or pressure settings which is much more efficient than using a valve or damper to control flow rates, or running the motor at full speed when only partial power is needed. These measures save energy by controlling motor usage more efficiently.

Electric Unitary HVAC measures generally involve replacing older inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide equivalent cooling to older air condition systems at a reduced energy cost. These measures save energy by reducing the power used by the air conditioning systems, due to improved electrical efficiency.

HVAC System Improvements generally involve the installation of automated controls to reduce heating and cooling demand during periods of reduced demand. These measures could encompass changing temperature setpoints, using outside air for free cooling, or limiting excessive outside air during extreme outdoor air temperature conditions. These measures save energy by reducing the demand on HVAC systems and the amount of time systems operate.

Energy Efficient Practices

TRC also identified 12 low cost or no cost energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Science Hall include:

- Close Doors and Windows
- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Perform Routine Motor Maintenance
- Use Fans to Reduce Cooling Load
- Practice Proper Use of Thermostat Schedules and Temperature Resets
- Ensure Economizers are Functioning Properly
- Clean Evaporator/Condenser Coils on AC Systems
- Clean and/or Replace HVAC Filters
- Check for and Seal Duct Leakage
- Install Plug Load Controls
- Water Conservation

For details on these Energy Efficient Practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for Science Hall. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures.

For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Pay for Performance - Existing Building (P4P)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

Larger facilities with an interest in a more comprehensive whole building approach to energy conservation should consider participating in the Pay for Performance (P4P) program. Projects eligible for this project program must meet minimum savings requirements. Final incentives are calculated based on actual measured performance achieved at the end of the project. The application process is more involved, and it requires working with a qualified P4P contractor, but the process may result in greater energy savings overall and more lucrative incentives, up to 50% of project's total cost.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Ana Pinto	Director of Energy Management	pintoa@mail.montclair.edu	973-655-3244
TRC Energy Services			
Moussa Traore	Auditor	MTraore@trcsolutions.com	(732) 855-0033

2.2 General Site Information

On June 16, 2017, TRC performed an energy audit at Science Hall located in Montclair, New Jersey. TRC met with Ana Pinto to review the facility operations and help focus our investigation on specific energy-using systems.

Science Hall is a 56,175 square foot university facility that was constructed in the year 1998. The building is a five-story educational facility having several spaces including classrooms, bathrooms, common areas, hallways, kitchen area, mechanical, electrical, and elevator rooms.

Lighting at Science Hall consists primarily of 32-Watt T8 fluorescent fixtures, which are inefficient in performance when compared to the latest lighting technology available in the market. Exterior lighting is provided by metal halide fixtures. Lighting control is provided by a combination of switches and occupancy sensors for interior fixtures and DDC for exterior fixtures.

Cooling is provided by chilled water (CHW) from the District Energy Plant to Science Hall's mechanical room, where it is distributed by pumps to the building's air handling equipment. High pressure steam is provided from the District Energy Plant to Science Hall's mechanical room, where it is converted to heating and domestic hot water by steam to water heat exchangers. Heating hot water is distributed to the building's AHUs and VAV reheat coils.

Cooling and ventilation are provided to the zones by a combination of air handling units, package units, and split systems.

Electricity, natural gas, steam, and chilled water are supplied to the building by the campuses central cogeneration plant. A thorough description of the facility and our observations are located in Section 2.

2.3 Building Occupancy

The school building is open all days of the week. The typical schedule is presented in the table below. The entire facility is used year-round by the community and camps are run throughout the summer.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Science Hall	Weekday	12 AM - 12 AM
Science Hall	Weekend	12 AM - 12 AM

2.4 Building Envelope

Science Hall is a five-story building. The construction is of concrete masonry block with finished and painted exterior and double pane tinted windows with fixed frames. The flat roof is constructed of built-up roofing material.

Figure 6 – Building Façade

2.5 On-Site Generation

The campus has a central cogeneration plant. The cogeneration plant uses natural gas fired turbines to produce electricity. Waste heat from the turbines is used to produce steam. The steam is delivered to some of the buildings on campus and used to produce chilled water which is delivered to some of the buildings on campus. See the campus summary report for additional information regarding the campus cogeneration plant.

Science Hall does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

Lighting at the facility is provided mostly by 32-Watt linear fluorescent T8 lamps with electronic ballasts, as well as some compact fluorescent lamps (CFL). Most of the fixtures are 2-lamp or 3-lamp, 4-foot long troffers with diffusers.

A small area of the building, including the main lobby, are illuminated with 13-watt CFL lamps in recessed can ceiling fixtures.

Lighting control in most spaces is provided by manual switches and in some areas by occupancy sensors. The occupancy sensors are either wall or ceiling mounted depending on the space layout. Stairwells, elevator lobbies, and main lobby areas do not contain any occupancy sensors and are controlled through manual switches.

Figure 7 - Building Lighting Systems

Typical 4-Foot 2-Lamp F32T8 Fixture

Exterior Fixtures

The building's exterior lighting consists primarily of inefficient 250-Watt and 400-Watt metal halide (MH) fixtures. In addition, there are some 250-Watt mercury vapor (MV) lamps that are controlled by DDC.

Chilled Water System

Chilled water (CHW) is provided from the District Energy Plant to Science Hall's mechanical room, where it is distributed by pumps to the building's air handling equipment. The water is distributed by two (2) constant speed 25 hp pumps.

Steam to Hot Water Heating System

The heating hot water (HHW) system consists of a steam to water heat exchanger in the mechanical room that receives low pressure steam from the District Energy Plant. From there, the HHW is distributed to the building's AHUs and variable air volume (VAV) heating coils. The HHW is distributed by two (2) 10 hp hot water pumps operating at constant speed.

Air Distribution System

There are seven (7) air handling units (AHUs) providing space conditioning and ventilation. The units have supply fans with capacities ranging from 5 hp to 40 hp. Out of the seven (7) supply fans, four (4) fans are equipped with VFDs and three (3) fans are constant speed. All the units have chilled and hot water coils to provide zone side cooling and heating respectively.

Figure 8 – CHW Based Air Side Systems

Air Handling Unit - 1

Air Handling Unit - 3

Generally, the zone temperatures are maintained between 70°F and 73°F.

Direct Expansion Air Conditioning System (DX)

In addition to the air handling units, the facility is also served by split system air conditioners and packaged units. The capacities of the systems range between 0.64 tons to 12.5 tons. The units have efficiencies between 9.8 to 12.5 EER.

Figure 9 – DX Based Air Side Systems

Package Units

Split Systems

Building Energy Management System (BEMS)

The majority of the facility is controlled by Alerton building energy management system (BEMS). The BEMS provides controls for the fans, pumps, and terminal units.

Figure 10 – Building Energy Management System (BEMS)

Domestic Hot Water Heating System

Low pressure steam from the District Energy Plant produces domestic hot water through a dedicated steam to water heat exchanger located in the mechanical room. The distribution pump motors are approximately ten years old and are in good condition.

Refrigeration

The facility also has stand-up freezers and refrigerators of 27 cu. Ft. capacity. All the units are ENERGY STAR® certified. There is a total of 87 units.

Building Plug Load

There are roughly 74 computer work stations throughout the facility. Roughly 90% of the computers are desktop units with LCD monitors. There is no centralized PC power management software installed.

The facility does not have any vending machines; however, there are other plug load systems such as printers, copiers, microwaves, etc.

3 SITE ENERGY USE AND COSTS

This building receives electricity and natural gas through master meters. It also receives electricity, steam and chilled water from the campus central cogeneration plant. These utilities were prorated for individual buildings based on building size and function.

Prorated and direct purchase utility data were evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.6 for additional information.

3.1 Total Cost of Energy

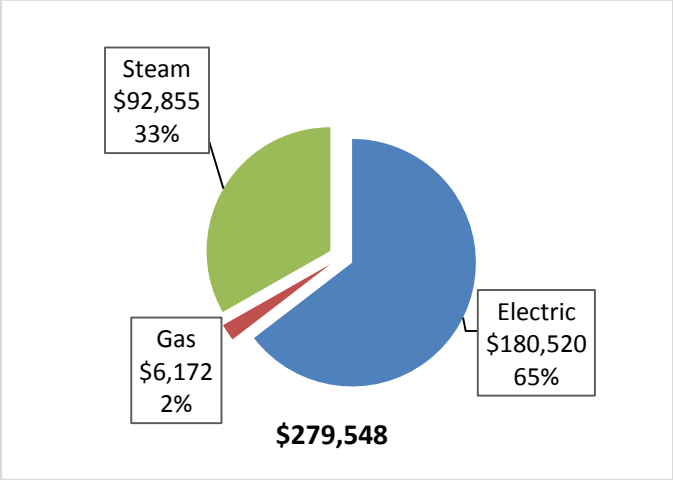
The following energy consumption and cost data is based on data that was provided by the campus for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 11 - Utility Summary

Utility Summary for Science Hall		
Fuel	**Usage**	**Cost**
Electricity	2,379,538 kWh	$180,520
Natural Gas	8,398 Therms	$6,172
Steam	5,094 kLbs	$92,855
Total		**$279,548**

The current annual energy cost for this facility is $279,548 as shown in the chart below.

Figure 12 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by PSE&G and the campus cogeneration plant. The average electric for electricity purchased from PSE&G was $0.168/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption is shown in the chart below.

The initial electricity and chilled water prorates were modified to be consistent with benchmarking information from Lawrence Berkeley National Lab's Labs21 database and the equipment inventoried during the site visit.

Figure 13 - Electric Usage & Demand

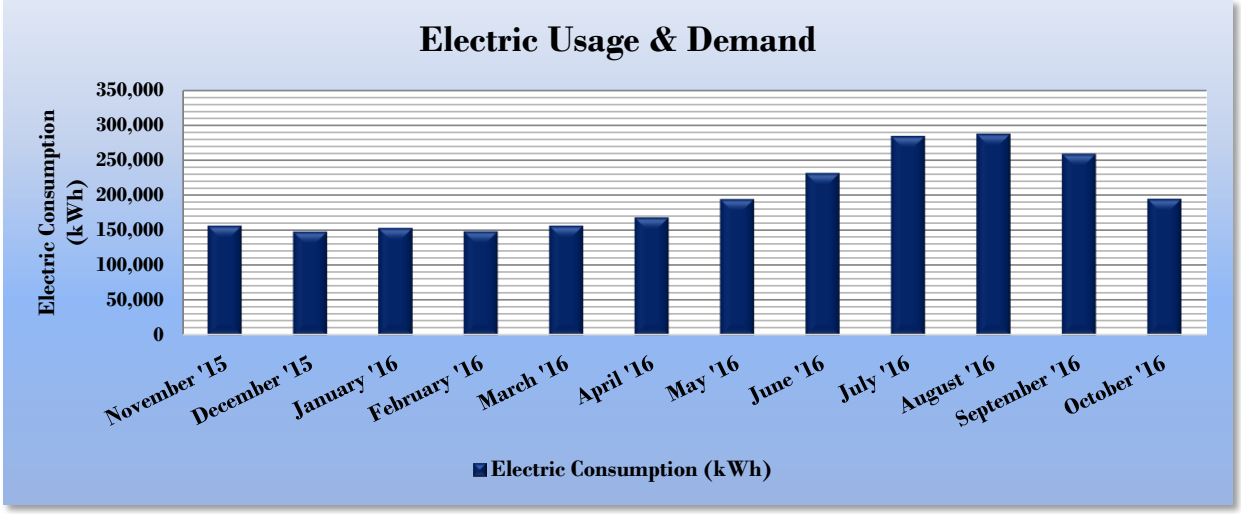


Figure 14 - Electric Usage & Demand

Electric Billing Data for Science Hall				
Period Ending	Days in Period	Electric Usage (kWh)	Total Electric Cost	TRC Estimated Usage?
11/30/15	30	156,383	9,858	Yes
12/31/15	31	147,951	11,321	Yes
1/31/16	31	152,901	9,486	Yes
2/28/16	28	148,398	20,996	Yes
3/31/16	31	156,469	9,389	Yes
4/30/16	30	167,955	10,557	Yes
5/31/16	31	194,164	13,319	Yes
6/30/16	30	231,339	17,948	Yes
7/31/16	31	283,789	22,246	Yes
8/31/16	31	287,289	22,791	Yes
9/30/16	30	258,520	19,330	Yes
10/31/16	31	194,380	13,278	Yes
Totals	**365**	**2,379,538**	**$180,520**	12
Annual	**365**	**2,379,538**	**$180,520**	

3.3 Natural Gas Usage

Natural gas is provided by PSE&G. The average gas cost for the past 12 months is $0.735/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

Figure 15 - Natural Gas Usage

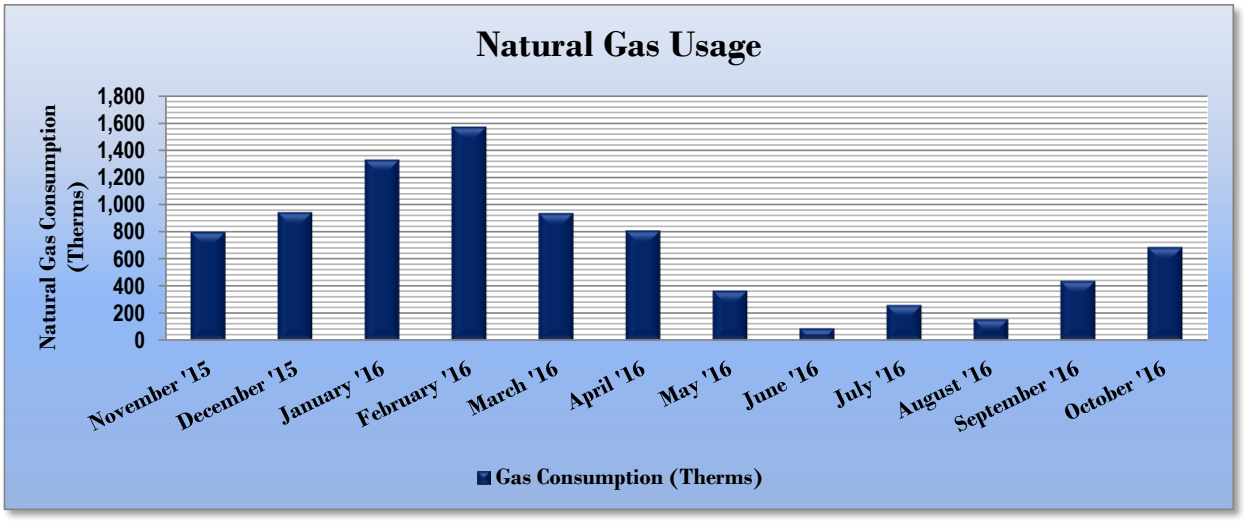


Figure 16 - Natural Gas Usage

Gas Billing Data for Science Hall				
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost	TRC Estimated Usage?
11/30/15	30	799	$944	Yes
12/31/15	31	944	$799	Yes
1/31/16	31	1,331	$1,030	Yes
2/28/16	28	1,575	$1,081	Yes
3/31/16	31	938	$459	Yes
4/30/16	30	810	$411	Yes
5/31/16	31	366	$190	Yes
6/30/16	30	89	$50	Yes
7/31/16	31	261	$161	Yes
8/31/16	31	157	$95	Yes
9/30/16	30	440	$269	Yes
10/31/16	31	688	$682	Yes
Totals	**365**	**8,398**	**$6,172**	12
Annual	**365**	**8,398**	**$6,172**	

3.4 Steam Usage

Steam is provided by Campus CHP. The average steam cost for the past 12 months is $18.227/kLb, which is the blended rate used throughout the analyses in this report. The steam consumption is shown in the table below.

Figure 17 – Steam Usage

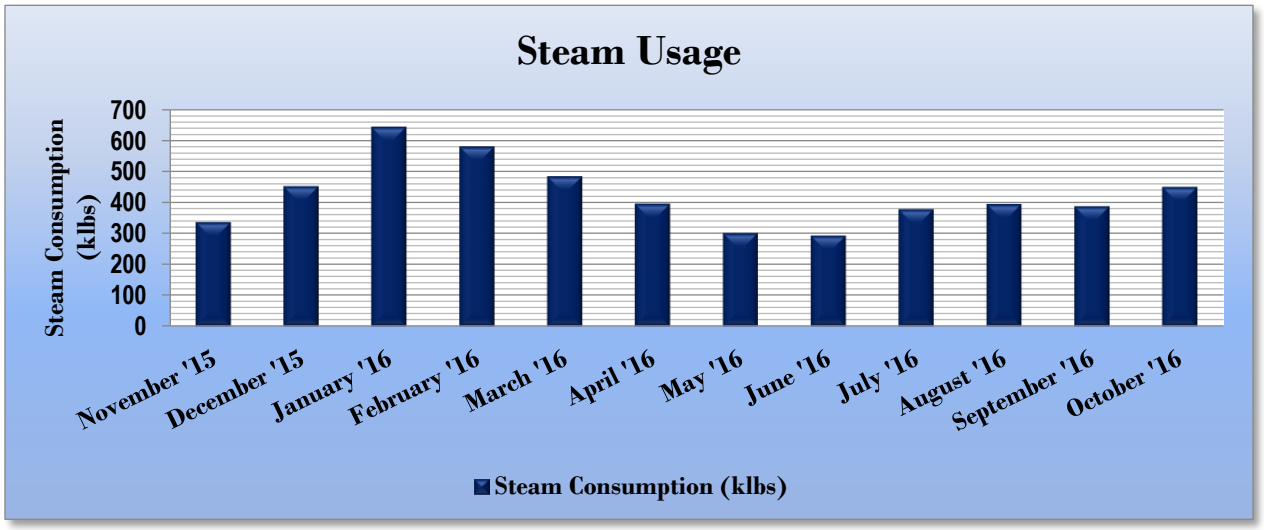


Figure 18 – Steam Usage

Steam Billing Data for Science Hall				
Period Ending	Days in Period	Steam Usage (kLbs)	Fuel Cost	TRC Estimated Usage?
11/30/15	30	337	$5,136	Yes
12/31/15	31	452	$6,941	Yes
1/31/16	31	642	$10,026	Yes
2/28/16	28	579	$24,016	Yes
3/31/16	31	484	$7,353	Yes
4/30/16	30	396	$5,952	Yes
5/31/16	31	301	$4,693	Yes
6/30/16	30	293	$4,455	Yes
7/31/16	31	378	$5,691	Yes
8/31/16	31	394	$5,948	Yes
9/30/16	30	388	$5,819	Yes
10/31/16	31	450	$6,826	Yes
Totals	**365**	**5,094**	**$92,855**	12
Annual	**365**	**5,094**	**$92,855**	

3.5 Chilled Water Usage

Chilled water is provided by the campus cogeneration plant. The average chilled water cost is $0.327/ton-hr, which is the blended rate used throughout the analyses in this report. The chilled water consumption is shown in the table below. Chilled water is produced by steam engine chillers at the cogeneration plant, however, for ease of analysis and reporting chilled water use and cost has been combined with electricity use and cost in this report in the summary graphics.

Figure 19 – Chilled Water Usage

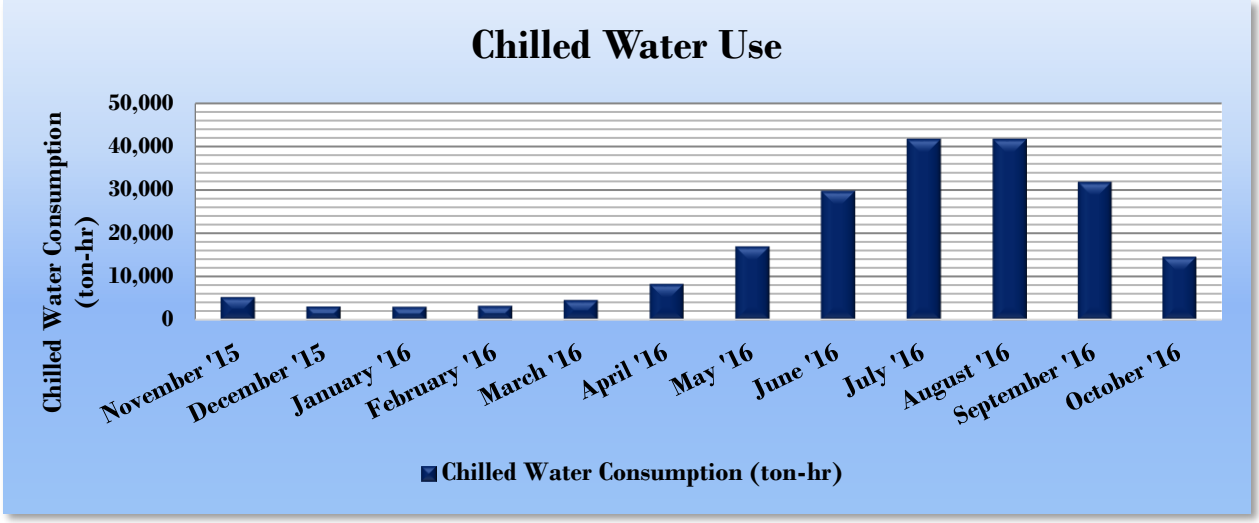


Figure 20 – Chilled Water Usage

Chilled Water Billing Data for Science Hall				
Period Ending	Days in Period	Chilled Water Usage (ton-hr)	Total Electric Cost	TRC Estimated Usage?
11/30/15	30	5,315	$1,740	Yes
12/31/15	31	3,160	$1,040	Yes
1/31/16	31	3,080	$1,025	Yes
2/28/16	28	3,328	$1,363	Yes
3/31/16	31	4,668	$1,524	Yes
4/30/16	30	8,357	$2,709	Yes
5/31/16	31	16,947	$5,637	Yes
6/30/16	30	29,650	$9,681	Yes
7/31/16	31	41,586	$13,503	Yes
8/31/16	31	41,586	$13,516	Yes
9/30/16	30	31,749	$10,280	Yes
10/31/16	31	14,574	$4,757	Yes
Totals	**365**	**204,000**	**$66,778**	12
Annual	**365**	**204,000**	**$66,778**	

3.6 Benchmarking

This facility was benchmarked using *Portfolio Manager®*, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy." Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 21 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Science Hall	National Median Building Type: Higher Education - Public
Source Energy Use Intensity (kBtu/ft^2)	599.5	262.6
Site Energy Use Intensity (kBtu/ft^2)	267.8	130.7

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the table below:

Figure 22 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Science Hall	National Median Building Type: Higher Education - Public
Source Energy Use Intensity (kBtu/ft^2)	546.4	262.6
Site Energy Use Intensity (kBtu/ft^2)	250.3	130.7

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification.

As the electric and gas accounts were shared between various buildings, it was not possible to benchmark these buildings and provide a score individually. A campus wide Portfolio Manager Statement of Energy Performance (SEP) was generated.

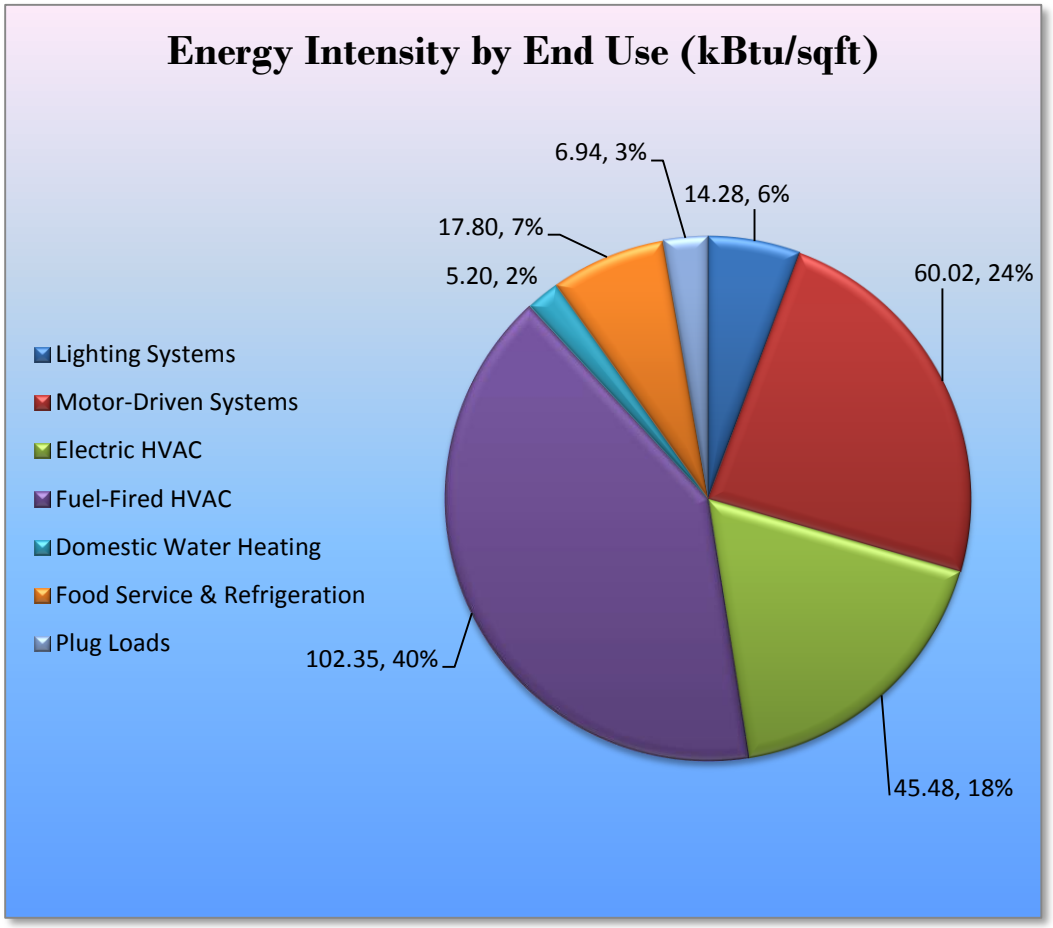
For more information on ENERGY STAR® certification go to: https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1.

A Portfolio Manager® account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: https://www.energystar.gov/buildings/training.

3.7 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 23 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Science Hall regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated May 31, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 High Priority ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 24 – Summary of High Priority ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**125,209**	**0**	**26.7**	**0.0**	**$21,035.12**	**$76,828.85**	**$11,205.00**	**$65,623.85**	**3.1**	**126,085**
ECM 1	Install LED Fixtures	26,154	0	4.1	0.0	$4,393.86	$12,191.89	$1,845.00	$10,346.89	2.4	26,337
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,643	0	0.3	0.0	$275.95	$936.00	$80.00	$856.00	3.1	1,654
ECM 3	Retrofit Fixtures with LED Lamps	93,802	0	22.0	0.0	$15,758.67	$57,140.11	$9,280.00	$47,860.11	3.0	94,457
ECM 4	Install LED Exit Signs	3,611	0	0.3	0.0	$606.65	$6,560.86	$0.00	$6,560.86	10.8	3,636
Lighting Control Measures		**24,710**	**0**	**5.6**	**0.0**	**$4,151.26**	**$26,624.00**	**$3,255.00**	**$23,369.00**	**5.6**	**24,883**
ECM 5	Install Occupancy Sensor Lighting Controls	19,387	0	4.8	0.0	$3,257.03	$25,458.00	$3,255.00	$22,203.00	6.8	19,523
ECM 6	Install High/Low Lighitng Controls	5,323	0	0.8	0.0	$894.24	$1,166.00	$0.00	$1,166.00	1.3	5,360
Motor Upgrades		**0**	**0**	**6.2**	**0.0**	**$4,751.08**	**$47,581.00**	**$0.00**	**$47,581.00**	**10.0**	**28,478**
ECM 7	Premium Efficiency Motors	0	0	6.2	0.0	$4,751.08	$47,581.00	$0.00	$47,581.00	10.0	28,478
Variable Frequency Drive (VFD) Measures		**94,501**	**0**	**8.5**	**0.0**	**$15,876.25**	**$23,621.30**	**$3,000.00**	**$20,621.30**	**1.3**	**95,162**
ECM 8	Install VFDs on Chilled Water Pumps	70,501	0	6.0	0.0	$11,844.20	$16,005.40	$3,000.00	$13,005.40	1.1	70,994
ECM 9	Install VFDs on Hot Water Pumps	24,000	0	2.5	0.0	$4,032.05	$7,615.90	$0.00	$7,615.90	1.9	24,168
HVAC System Improvements		**0**	**3,400**	**0.0**	**47.8**	**$1,841.82**	**$16,313.04**	**$0.00**	**$16,313.04**	**8.9**	**6,998**
ECM 10	Implement Demand Control Ventilation	0	3,400	0.0	47.8	$1,841.82	$16,313.04	$0.00	$16,313.04	8.9	6,998
TOTALS		**244,420**	**3,400**	**46.9**	**47.8**	**$47,655.53**	**$190,968.19**	**$17,460.00**	**$173,508.19**	**3.6**	**281,605**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.2 Lighting Upgrades

Our recommendations for lighting upgrades to existing lighting fixtures are summarized in Figure 25 below.

Figure 25 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**125,209**	**0**	**26.7**	**0.0**	**$21,035.12**	**$76,828.85**	**$11,205.00**	**$65,623.85**	**3.1**	**126,085**
ECM 1	Install LED Fixtures	26,154	0	4.1	0.0	$4,393.86	$12,191.89	$1,845.00	$10,346.89	2.4	26,337
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	1,643	0	0.3	0.0	$275.95	$936.00	$80.00	$856.00	3.1	1,654
ECM 3	Retrofit Fixtures with LED Lamps	93,802	0	22.0	0.0	$15,758.67	$57,140.11	$9,280.00	$47,860.11	3.0	94,457
ECM 4	Install LED Exit Signs	3,611	0	0.3	0.0	$606.65	$6,560.86	$0.00	$6,560.86	10.8	3,636

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	0	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0
Exterior	26,154	0	4.1	0.0	$4,393.86	$12,191.89	$1,845.00	$10,346.89	2.4	26,337

Measure Description

We recommend replacing existing exterior fixtures containing HID lamps with new high-performance LED light fixtures. This measure saves energy by installing LEDs, which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes that are more than twice that of a fluorescent tubes and HID lamps.

ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	1,643	0	0.3	0.0	$275.95	$936.00	$80.00	$856.00	3.1	1,654
Exterior	0	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0

Measure Description

We recommend retrofitting existing fluorescent fixtures by removing fluorescent tubes and ballasts and replacing them with LEDs and LED drivers (if necessary), which are designed to be used retrofitted fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes that are more than twice that of fluorescent tubes.

ECM 3: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	93,802	0	22.0	0.0	$15,758.67	$57,140.11	$9,280.00	$47,860.11	3.0	94,457
Exterior	0	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0

Measure Description

We recommend retrofitting existing fluorescent and compact fluorescent lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs, which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes that are more than twice that of fluorescent tubes and more than 10 times longer than many incandescent lamps.

ECM 4: Install LED Exit Signs

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	3,611	0	0.3	0.0	$606.65	$6,560.86	$0.00	$6,560.86	10.8	3,636
Exterior	0	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0

Measure Description

We recommend replacing all incandescent or compact fluorescent exit signs with LED exit signs. LED exit signs require virtually no maintenance and have a life expectancy of at least 20 years. This measure saves energy by installing LED fixtures, which use less power than other technologies with an equivalent lighting output.

4.3 Lighting Control Measures

Our recommendations for lighting control measures are summarized in Figure 26 below.

Figure 26 – Summary of Lighting Control ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**24,710**	**0**	**5.6**	**0.0**	**$4,151.26**	**$26,624.00**	**$3,255.00**	**$23,369.00**	**5.6**	**24,883**
ECM 5	Install Occupancy Sensor Lighting Controls	19,387	0	4.8	0.0	$3,257.03	$25,458.00	$3,255.00	$22,203.00	6.8	19,523
ECM 6	Install High/Low Lighitng Controls	5,323	0	0.8	0.0	$894.24	$1,166.00	$0.00	$1,166.00	1.3	5,360

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 5: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
19,387	0	4.8	0.0	$3,257.03	$25,458.00	$3,255.00	$22,203.00	6.8	19,523

Measure Description

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in all restrooms, storage rooms, classrooms, offices areas, etc. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 6: Install High/Low Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
5,323	0	0.8	0.0	$894.24	$1,166.00	$0.00	$1,166.00	1.3	5,360

Measure Description

We recommend installing occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons. Typical areas for such lighting control are stairwells and interior corridors.

Lighting fixtures with these controls operate at default low levels when the area is not occupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. The lighting systems are switched to full lighting levels whenever an occupant is detected. Fixtures are automatically switched back to low level after an area has been vacant for a preset period of time. Energy savings results from only providing full lighting levels when it is required.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage needs to be provided to ensure that lights turn on in each area as an occupant approaches.

Additional savings from reduced lighting maintenance may also result from this measure, due to reduced lamp operation.

4.4 Motor Upgrades

Our recommendations for motor upgrades are summarized in Figure 27 below.

Figure 27 – Summary of Motor Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Motor Upgrades		**28,280**	**0**	**6.2**	**0.0**	**$4,751.08**	**$47,581.00**	**$0.00**	**$47,581.00**	**10.0**	**28,478**
ECM 7	Premium Efficiency Motors	28,280		6.2	0.0	$4,751.08	$47,581.00	$0.00	$47,581.00	10.0	28,478

ECM 7: Premium Efficiency Motors

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
28,280	0	6.2	0.0	$4,751.08	$47,581.00	$0.00	$47,581.00	10.0	28,478

Measure Description

We recommend replacing standard efficiency motors with IHP 2014 efficiency motors. Our evaluation assumes that existing motors will be replaced with motors of equivalent size and type. Although occasionally additional savings can be achieved by downsizing motors to better meet the motor's current load requirements. The base case motor efficiencies are estimated from nameplate information and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings (2016)*. Savings are based on the difference between baseline and proposed efficiencies and the assumed annual operating hours.

4.5 Variable Frequency Drive Measures

Our recommendations for variable frequency drive (VFD) measures are summarized in Figure 28 below.

Figure 28 – Summary of Variable Frequency Drive ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures		**94,501**	**0**	**8.5**	**0.0**	**$15,876.25**	**$23,621.30**	**$3,000.00**	**$20,621.30**	**1.3**	**95,162**
ECM 8	Install VFDs on Chilled Water Pumps	70,501	0	6.0	0.0	$11,844.20	$16,005.40	$3,000.00	$13,005.40	1.1	70,994
ECM 9	Install VFDs on Hot Water Pumps	24,000	0	2.5	0.0	$4,032.05	$7,615.90	$0.00	$7,615.90	1.9	24,168

ECM 8: Install VFDs on Chilled Water Pumps

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
70,501	0	6.0	0.0	$11,844.20	$16,005.40	$3,000.00	$13,005.40	1.1	70,994

Measure Description

We recommend installing a variable frequency drives (VFD) to control chilled water pumps. This measure requires that chilled water coils be served by 2-way valves and that a differential pressure sensor be installed in the chilled water loop. As the chilled water valves close, the differential pressure increases. The VFD modulates pump speed to maintain a differential pressure setpoint. Energy savings results from reducing pump motor speed (and power) as chilled water valves close. The magnitude of energy savings is based on the estimated amount of time that the system operates at reduced loads.

For systems with variable chilled water flow through the chiller, the minimum flow to prevent the chiller from tripping off will have to be determined during the final project design. The control system should be programmed to maintain the minimum flow through the chiller and to prevent pump cavitation.

ECM 9: Install VFDs on Hot Water Pumps

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
24,000	0	2.5	0.0	$4,032.05	$7,615.90	$0.00	$7,615.90	1.9	24,168

Measure Description

We recommend installing a variable frequency drives (VFD) to control a hot water pumps. This measure requires that a majority of the hot water coils be served by 2-way valves and that a differential pressure sensor is installed in the hot water loop. As the hot water valves close, the differential pressure increases. The VFD modulates pump speed to maintain a differential pressure setpoint. Energy savings results from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.

4.6 HVAC System Upgrades

Our recommendation for HVAC system improvement are summarized in Figure 29 below.

Figure 29 - Summary of HVAC System Improvement ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
HVAC System Improvements		**0**	**3,400**	**0.0**	**47.8**	**$1,841.82**	**$16,313.04**	**$0.00**	**$16,313.04**	**8.9**	**6,998**
ECM 10	Implement Demand Control Ventilation	0	3,400	0.0	47.8	$1,841.82	$16,313.04	$0.00	$16,313.04	8.9	6,998

ECM 10: Implement Demand Control Ventilation (DCV)

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
0	3,400	0.0	47.8	$1,841.82	$16,313.04	$0.00	$16,313.04	8.9	6,998

Measure Description

Demand control ventilation (DCV) monitors indoor air CO_2 content to measure room occupancy. This data is used to regulate the amount of outdoor provided to the space for ventilation. In order to ensure adequate air quality, standard ventilation systems often provide outside air based on a space's estimated maximum occupancy. However, during low occupancy periods, the space may be over ventilated. This wastes energy through excessive fan more usage and additional cost to heat and cool the excessive air flow. DCV reduces unnecessary outdoor air intake by regulating ventilation based on actual occupancy levels, saving significant amounts of energy. DCV is most suited for facilities where occupancy levels vary significantly hour to hour and day to day.

Energy savings associated with DCV are based on hours of operation, space occupancy, system air flow, outside air reduction, and other factors. Energy savings results from eliminating unnecessary ventilation and space conditioning.

4.7 Other Evaluated ECMs

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

Figure 30 – Summary of Other Evaluated ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Electric Unitary HVAC Measures	**1,828**	**0**	**1.8**	**0.0**	**$307.07**	**$28,173.50**	**$1,310.43**	**$26,863.07**	**87.5**	**1,841**
Install High Efficiency Electric AC	1,581	0	1.3	0.0	$265.55	$12,855.02	$790.43	$12,064.59	45.4	1,592
Install High Efficiency Packaged Terminal AC/HP	247	0	0.4	0.0	$41.52	$15,318.48	$520.00	$14,798.48	356.4	249
TOTALS	**1,828**	**0**	**1.8**	**0.0**	**$307.07**	**$28,173.50**	**$1,310.43**	**$26,863.07**	**87.5**	**1,841**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Install High Efficiency Air Conditioning Units

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
1,581	0	1.3	0.0	$265.55	$12,855.02	$790.43	$12,064.59	45.4	1,592

Measure Description

We recommend replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

Reasons for not Recommending

Even though this measure has been identified, it is not recommended for implementation due to the high payback rate. Replacement of these units now is not recommended on the basis of energy savings alone because the payback period for replacing them exceeds the useful life of the equipment.

Install High Efficiency PTAC/PTHP

Summary of Measure Economics

Annual Electric Savings (kWh)	Chilled Water Savings (Ton-Hr)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
247	0	0.4	0.0	$41.52	$15,318.48	$520.00	$14,798.48	356.4	249

Measure Description

We recommend replacing packaged terminal air conditioners and heat pumps (PTAC and PTHP) with high efficiency PTAC and PTHP. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system and a higher HPSF rating indicates more efficient heating mode for heat pumps. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average heating and cooling loads, and the estimated annual operating hours.

Reasons for not Recommending

Even though this measure has been identified, it is not recommended for implementation due to the high payback rate. Replacement of these units now is not recommended on the basis of energy savings alone because the payback period for replacing them exceeds the useful life of the equipment.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Close Doors and Windows

Ensure doors and windows are closed in conditioned spaces. Leaving doors and windows open leads to a significant increase in heat transfer between conditioned spaces and the outside air. Reducing a facility's air changes per hour (ACH) can lead to increased occupant comfort as well as significant heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Perform Routine Motor Maintenance

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Use Fans to Reduce Cooling Load

Utilizing ceiling fans to supplement cooling is a low-cost strategy to reduce cooling load considerably. Thermostat settings can be increased by 4°F with no change in overall occupant comfort when the wind chill effect of moving air is employed for cooling.

Practice Proper Use of Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Ensure Economizers are Functioning Properly

Economizers, when properly configured, can be used to significantly reduce mechanical cooling. However, if the outdoor thermostat or enthalpy control is malfunctioning or the damper is stuck or improperly adjusted, benefits from the economizer may not be fully realized. As such, periodic inspection and maintenance is required to ensure proper operation. This maintenance should be scheduled with maintenance of the facility's air conditioning system and should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position. A malfunctioning economizer can significantly increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air.

Clean Evaporator/Condenser Coils on AC Systems

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Check for and Seal Duct Leakage

Duct leakage in commercial buildings typically accounts for 5 to 25 percent of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building, significantly increasing cooling and heating costs. By sealing sources of leakage, cooling, heating, and ventilation energy use can be reduced significantly, depending on the severity of air leakage.

Plug Load Controls

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to "Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (http://www3.epa.gov/watersense/products) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

6 On-Site Generation Measures

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the campus' electric demand and the size and location of free areas on campus was performed and is addressed in the campus level summary report.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ**: http://www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

The campus has a CHP plant that uses natural gas fired turbines to generate electricity. Waste heat from the turbines is used to produce steam which is either delivered to buildings on campus or used to produce chilled water which is delivered to buildings on campus. Since the campus has a CHP that serves a significant portion of the campus further evaluation of individual building CHP applications were not done.

7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (http://www.pjm.com/markets-and-operations/demand-response/csps.aspx). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (http://www.pjm.com/training/training%20material.aspx), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion this building is not is a good candidate for DR.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 31 for a list of the eligible programs identified for each recommended ECM.

Figure 31 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	X			X		
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	X			X		
ECM 3	Retrofit Fixtures with LED Lamps	X			X		
ECM 4	Install LED Exit Signs				X		
ECM 5	Install Occupancy Sensor Lighting Controls	X			X		
ECM 6	Install High/Low Lighitng Controls				X		
ECM 7	Premium Efficiency Motors				X		
ECM 8	Install VFDs on Chilled Water Pumps	X			X		
ECM 9	Install VFDs on Hot Water Pumps				X		
ECM 10	Implement Demand Control Ventilation				X		

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. This facility does not meet all of the criteria for participating in the P4P program based on the measures identified in this study. However, since additional measures may be identified during the P4P evaluation and the facility is close to meeting the P4P program criteria it is worth considering the P4P program for this site. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at $0.16/kWh and $1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at $500,000 per electric account and $500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

8.2 Pay for Performance - Existing Buildings

Overview

The Pay for Performance – Existing Buildings (P4P EB) program is designed for larger customers with a peak demand over 200 kW in any of the preceding 12 months. Under this program the minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings. P4P is a generally a good option for medium to large sized facilities looking to implement as many measures as possible under a single project in order to achieve deep energy savings. This program has an added benefit of evaluating a broad spectrum of measures that may not otherwise qualify under other programs. Many facilities pursuing an Energy Savings Improvement Program (ESIP) loan also utilize the P4P program.

Incentives

Incentives are calculated based on estimated and achieved energy savings ranging from $0.18-$0.22/kWh and $1.80-$2.50/therm, capped at the lesser of 50% total project cost, or $1 million per electric account and $1 million per natural gas account, per fiscal year, not to exceed $2 million per project. An incentive of $0.15/square foot is also available to offset the cost of developing the Energy Reduction Plan (see below) contingent on the project moving forward with measure installation.

How to Participate

To participate in the P4B EB program you will need to contact one of the pre-approved consultants and contractors ("Partners"). Under direct contract to you, the Partner will help further evaluate the measures identified in this report through development of the Energy Reduction Plan (ERP), assist you in implementing selected measures, and verify actual savings one year after the installation. At each of these three milestones your Partner will also facilitate securing program incentives.

Approval of the final scope of work is required by the program prior to installation completion. Although installation can be accomplished by a contractor of your choice (some P4P Partners are also contractors) or by internal personnel, the Partner must remain involved to ensure compliance with the program guidelines and requirements.

Detailed program descriptions, instructions for applying, applications and list of Partners can be found at: www.njcleanenergy.com/P4P.

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an Energy Services Company or "ESCO."
(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
(3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility is purchasing natural gas from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Exterior Perimeter	5	Metal Halide: (1) 250W Lamp	DDC	295	4,100	Fixture Replacement	No	5	LED - Fixtures: Outdoor Post-Mount	DDC	100	4,100	0.62	3,998	0.0	$671.58	$2,866.50	$25.00	4.23
Rooftop	4	Mercury Vapor: (1) 250W Lamp	DDC	290	4,100	Fixture Replacement	No	4	LED - Fixtures: Outdoor Post-Mount	DDC	100	4,100	0.56	3,583	0.0	$602.01	$2,293.20	$20.00	3.78
Room 404	6	Metal Halide: (1) 400W Lamp	DDC	458	4,100	Fixture Replacement	No	6	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	DDC	200	4,100	1.14	7,299	0.0	$1,226.20	$2,344.06	$600.00	1.42
Room 405	6	Metal Halide: (1) 400W Lamp	DDC	458	4,100	Fixture Replacement	No	6	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	DDC	200	4,100	1.14	7,299	0.0	$1,226.20	$2,344.06	$600.00	1.42
Room 406	6	Metal Halide: (1) 400W Lamp	DDC	458	4,100	Fixture Replacement	No	6	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	DDC	200	4,100	1.14	7,299	0.0	$1,226.20	$2,344.06	$600.00	1.42
Main Lobby	11	Compact Fluorescent: CFL 2-Pin - 2L - 13W	Wall Switch	26	4,368	Relamp	Yes	11	LED Screw-In Lamps: LED 9-Watt 2-Pin	Occupancy Sensor	18	3,058	0.11	733	0.0	$123.09	$820.00	$35.00	6.38
Main Lobby	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	No	6	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	4,368	0.13	874	0.0	$146.84	$379.20	$0.00	2.58
Main Lobby	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
Corridor B	22	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	22	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,058	0.63	4,299	0.0	$722.21	$1,540.40	$0.00	2.13
Corridor B	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	4,368	Relamp	No	4	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	4,368	0.15	995	0.0	$167.09	$300.80	$60.00	1.44
Corridor B	4	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	4	LED Exit Signs: 2 W Lamp	None	6	8,760	0.02	282	0.0	$47.39	$430.22	$0.00	9.08
102	33	Compact Fluorescent: CFL 2-Pin - 2L - 13W	Wall Switch	26	2,592	Relamp	Yes	33	LED Screw-In Lamps: LED 9-Watt 2-Pin	Occupancy Sensor	18	1,814	0.32	1,304	0.0	$219.13	$2,190.00	$70.00	9.67
102	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
102B	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,592	0.04	148	0.0	$24.79	$75.20	$15.00	2.43
102A	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,592	0.04	148	0.0	$24.79	$75.20	$15.00	2.43
103	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
Mens Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
Womens Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
Staff Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,592	0.04	148	0.0	$24.79	$75.20	$15.00	2.43
126	30	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	30	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.38	5,593	0.0	$939.70	$2,796.00	$520.00	2.42
127	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.55	2,237	0.0	$375.88	$1,172.40	$215.00	2.55
127	1	Exit Signs: Fluorescent	None	13	2,592	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	2,592	0.01	21	0.0	$3.51	$107.56	$0.00	30.68
131	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22
131	1	Exit Signs: Fluorescent	None	13	2,592	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	2,592	0.01	21	0.0	$3.51	$107.56	$0.00	30.68
Lab Room	3	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	3	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,814	0.09	348	0.0	$58.44	$459.60	$35.00	7.27

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Lab Room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,592	0.02	98	0.0	$16.53	$58.50	$10.00	2.93
Storage	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	730	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	511	0.06	70	0.0	$11.76	$233.00	$20.00	18.11
136	21	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	93	2,592	Relamp	No	21	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,592	0.77	3,099	0.0	$520.55	$1,579.20	$315.00	2.43
136	1	Exit Signs: Fluorescent	None	13	2,592	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	2,592	0.01	21	0.0	$3.51	$107.56	$0.00	30.68
125	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
124	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
123	2	Compact Fluorescent: CFL 2-Pin - 2L - 13W	Wall Switch	26	2,592	Relamp	Yes	2	LED Screw-In Lamps: LED 9-Watt 2-Pin	Occupancy Sensor	18	1,814	0.02	79	0.0	$13.28	$216.00	$0.00	16.26
122	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
121	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
120	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
119	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
118	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
117	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
116	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
114	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
112	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
110	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
109	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
108	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
107	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
111	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
115	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
Corridor B	12	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	12	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,058	0.34	2,345	0.0	$393.93	$908.40	$0.00	2.31
Corridor B	5	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	5	LED Exit Signs: 2 W Lamp	None	6	8,760	0.03	353	0.0	$59.24	$537.78	$0.00	9.08
129	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
130	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
132	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
133	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
134	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
135	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
Corridor Basement	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,058	0.21	1,466	0.0	$246.33	$559.50	$70.00	1.99
Corridor Basement	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
Marine Lab	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.25	994	0.0	$167.06	$738.00	$115.00	3.73
B05	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.25	994	0.0	$167.06	$738.00	$115.00	3.73
B04	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	7	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.21	870	0.0	$146.18	$679.50	$105.00	3.93
B02	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
B03	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
Stairwell 2	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,058	0.28	1,885	0.0	$316.71	$676.50	$90.00	1.85
Stairwell 2	1	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	71	0.0	$11.85	$107.56	$0.00	9.08
Corridor 4th Floor	15	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	15	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,058	0.43	2,931	0.0	$492.41	$1,098.00	$0.00	2.23
Corridor 4th Floor	5	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	5	LED Exit Signs: 2 W Lamp	None	6	8,760	0.03	353	0.0	$59.24	$537.78	$0.00	9.08
Mechanical Room	39	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	730	Relamp	No	39	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	730	0.95	1,080	0.0	$181.51	$2,281.50	$390.00	10.42
Mechanical Room	4	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	4	LED Exit Signs: 2 W Lamp	None	6	8,760	0.02	282	0.0	$47.39	$430.22	$0.00	9.08
404	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.18	746	0.0	$125.29	$621.00	$95.00	4.20
405	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.18	746	0.0	$125.29	$621.00	$95.00	4.20
406	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.18	746	0.0	$125.29	$621.00	$95.00	4.20
403	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.18	746	0.0	$125.29	$621.00	$95.00	4.20
402	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
Stairwell 1	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,058	0.25	1,676	0.0	$281.52	$618.00	$80.00	1.91
101	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.09	373	0.0	$62.65	$445.50	$65.00	6.07

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Stairwell 1	1	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	71	0.0	$11.85	$107.56	$0.00	9.08
Corridor 2nd Floor	25	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	25	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,058	0.72	4,885	0.0	$820.69	$1,730.00	$0.00	2.11
Corridor 2nd Floor	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,368	Relamp & Reballast	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,368	0.09	593	0.0	$99.58	$234.00	$20.00	2.15
Corridor 2nd Floor	3	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	3	LED Exit Signs: 2 W Lamp	None	6	8,760	0.02	212	0.0	$35.54	$322.67	$0.00	9.08
218	13	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	13	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.60	2,424	0.0	$407.20	$1,247.60	$230.00	2.50
218	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,592	0.02	86	0.0	$14.52	$63.20	$0.00	4.35
214D	13	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	13	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.60	2,424	0.0	$407.20	$1,247.60	$230.00	2.50
214D	1	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	71	0.0	$11.85	$107.56	$0.00	9.08
214	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
214C	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.28	1,119	0.0	$187.94	$721.20	$125.00	3.17
213	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
212	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
210	27	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	27	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.24	5,034	0.0	$845.73	$2,300.40	$440.00	2.20
210	1	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	71	0.0	$11.85	$107.56	$0.00	9.08
Mens Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
Womens Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,592	0.02	98	0.0	$16.53	$58.50	$10.00	2.93
201	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.12	497	0.0	$83.53	$504.00	$75.00	5.14
202	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
203	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
204	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
208	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.28	1,119	0.0	$187.94	$721.20	$125.00	3.17
207	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.28	1,119	0.0	$187.94	$721.20	$125.00	3.17
211	24	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	24	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.10	4,475	0.0	$751.76	$2,074.80	$395.00	2.23
211	8	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	8	LED Exit Signs: 2 W Lamp	None	6	8,760	0.04	564	0.0	$94.78	$860.44	$0.00	9.08

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
211A	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.37	1,492	0.0	$250.59	$871.60	$155.00	2.86
215	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22
215	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
216	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22
216	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
217	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.28	1,119	0.0	$187.94	$721.20	$125.00	3.17
215A	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,592	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.10	404	0.0	$67.80	$504.00	$55.00	6.62
215B	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,592	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.10	404	0.0	$67.80	$504.00	$55.00	6.62
Corridor 3rd Floor	28	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	4,368	Relamp	Yes	28	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,058	0.80	5,471	0.0	$919.17	$1,885.60	$0.00	2.05
Corridor 3rd Floor	9	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	9	LED Exit Signs: 2 W Lamp	None	6	8,760	0.05	635	0.0	$106.62	$968.00	$0.00	9.08
Corridor 3rd Floor	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	4,368	Relamp & Reballast	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	4,368	0.09	593	0.0	$99.58	$234.00	$20.00	2.15
301	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,814	0.12	497	0.0	$83.53	$504.00	$75.00	5.14
302	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
303	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
Mens Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
Womens Restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	730	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	730	0.02	28	0.0	$4.65	$58.50	$10.00	10.42
310	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22
310B	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.28	1,119	0.0	$187.94	$721.20	$125.00	3.17
310A	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
313	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
314	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,592	0.04	148	0.0	$24.79	$75.20	$15.00	2.43
314	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,592	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,814	0.06	232	0.0	$38.96	$242.40	$0.00	6.22
315	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.09	373	0.0	$62.65	$420.40	$65.00	5.67
316	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
316	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
326	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
324	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
322	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
319	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
320	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
321	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42
318	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.37	1,492	0.0	$250.59	$871.60	$155.00	2.86
317	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22
317	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
Dark Room	2	Incandescent: INC - 100W Screw-in	Wall Switch	100	730	Relamp	Yes	2	LED Screw-In Lamps: LED Screw-in 19-Watt	Occupancy Sensor	19	511	0.13	146	0.0	$24.46	$377.51	$45.00	13.60
311	25	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	25	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	1.15	4,661	0.0	$783.09	$2,150.00	$410.00	2.22
311C	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
311A	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.23	932	0.0	$156.62	$646.00	$110.00	3.42
311	2	Exit Signs: Fluorescent	None	13	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	141	0.0	$23.69	$215.11	$0.00	9.08
309	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.37	1,492	0.0	$250.59	$871.60	$155.00	2.86
308	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.18	746	0.0	$125.29	$570.80	$95.00	3.80
307	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,592	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,814	0.14	559	0.0	$93.97	$495.60	$80.00	4.42

Motor Inventory & Recommendations

		Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	Science Hall	1	Exhaust Fan	0.3	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Rooftop	Science Hall	1	Exhaust Fan	2.0	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 304	Science Hall	2	Water Supply Pump	0.3	77.0%	No	2,745	No	77.0%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 304	Science Hall	2	Other	0.3	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 304	Science Hall	1	Exhaust Fan	10.0	91.7%	No	3,456	No	91.7%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 304	Science Hall	2	Exhaust Fan	7.5	91.5%	No	3,456	No	91.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 304	Science Hall	1	Supply Fan	15.0	91.0%	No	3,456	Yes	92.4%	No		0.10	483	0.0	$81.13	$1,891.42	$0.00	23.31
Stairwell	Science Hall	9	Other	0.3	85.8%	No	2,745	No	85.8%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Rooftop	Science Hall	1	Exhaust Fan	0.3	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Elevator Room	Science Hall	1	Other	50.0	93.0%	No	1,095	Yes	94.5%	No		0.35	523	0.0	$87.84	$4,607.05	$0.00	52.45
Rooftop	Science Hall	1	Exhaust Fan	0.3	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 401	Science Hall	2	Heating Hot Water Pump	10.0	89.5%	No	3,391	Yes	91.7%	Yes	2	2.65	24,916	0.0	$4,185.84	$10,303.00	$0.00	2.46
Room 401	Science Hall	2	Chilled Water Pump	25.0	92.4%	No	4,067	Yes	93.6%	Yes	2	6.27	71,922	0.0	$12,082.89	$21,690.46	$3,000.00	1.55
Room 401	Lab Room	2	Other	3.0	82.6%	Yes	2,745	Yes	89.5%	No		0.23	860	0.0	$144.49	$1,752.72	$0.00	12.13
Room 401	Lab Room	2	Other	20.0	84.0%	No	2,745	Yes	93.0%	No		1.91	7,078	0.0	$1,189.03	$4,495.46	$0.00	3.78
Room 401	Trane AH	1	Supply Fan	10.0	89.5%	No	3,456	Yes	91.7%	No		0.11	518	0.0	$87.08	$1,343.55	$0.00	15.43
Room 401	Main AH	2	Supply Fan	40.0	90.4%	Yes	3,456	Yes	94.1%	No		1.44	6,728	0.0	$1,130.36	$8,011.50	$0.00	7.09
Room 401	Science Hall	1	Other	1.0	82.5%	No	2,745	No	82.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Room 401	Science Hall	1	Supply Fan	20.0	91.0%	Yes	3,456	Yes	93.0%	No		0.20	914	0.0	$153.54	$2,247.73	$0.00	14.64
Room 401	Science Hall	1	Supply Fan	5.0	87.5%	Yes	3,456	Yes	89.5%	No		0.05	247	0.0	$41.48	$921.06	$0.00	22.20

		Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 401	Science Hall	1	Supply Fan	10.0	89.5%	No	3,456	Yes	91.7%	No		0.11	518	0.0	$87.08	$1,567.05	$0.00	18.00
Rooftop	Science Hall	4	Exhaust Fan	20.0	91.0%	No	6,570	Yes	93.0%	No		0.78	6,950	0.0	$1,167.54	$10,063.72	$0.00	8.62
Mech	Science Hall	2	Other	7.5	85.5%	No	1,696	Yes	91.7%	No		0.49	1,125	0.0	$189.04	$2,307.58	$0.00	12.21

Electric HVAC Inventory & Recommendations

		Existing Conditions				Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	Science Hall	1	Split-System Air-Source HP	12.50	100.00	No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Ground Floor	Room 127	2	Split-System AC	1.88		Yes	2	Split-System AC	1.88		14.00		No	0.26	309	0.0	$51.84	$5,610.83	$345.00	101.58
Room 204	Room 204	1	Split-System AC	0.64		Yes	1	Split-System AC	0.64		14.00		No	0.15	176	0.0	$29.57	$960.07	$59.03	30.47
Rooftop	Science Hall	1	Packaged Terminal HP	8.00	108.00	Yes	1	Packaged Terminal HP	8.00	108.00	12.00	3.30	No	0.43	247	0.0	$41.52	$15,318.48	$520.00	356.43
Rooftop	Science Hall	1	Split-System AC	2.00		Yes	1	Split-System AC	2.00		14.00		No	0.41	493	0.0	$82.77	$2,992.44	$184.00	33.93
Science Lab	Science Lab	2	Split-System AC	1.10		Yes	2	Split-System AC	1.10		14.00		No	0.51	603	0.0	$101.38	$3,291.68	$202.40	30.47

Electric Chiller Inventory & Recommendations

		Existing Conditions			Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Chiller Quantity	System Type	Cooling Capacity per Unit (Tons)	Install High Efficiency Chillers?	Chiller Quantity	System Type	Constant/ Variable Speed	Cooling Capacity (Tons)	Full Load Efficiency (kW/Ton)	IPLV Efficiency (kW/Ton)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Central Plant	Science Hall	1	Water-Cooled Centrifugal Chiller	150.00	No							0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Fuel Heating Inventory & Recommendations

		Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Science Hall	Science Hall	1	Forced Draft Steam Boiler	4,390.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Demand Control Ventilation Recommendations

		Recommendation Inputs				Energy Impact & Financial Analysis					
Location	Area(s)/System(s) Affected	Number of Zones	Cooling Capacity of Controlled System (Tons)	Electric Heating Capacity of Controlled System (kBtu/hr)	Output Heating Capacity of Controlled System (MBh)	Total Annual Ton-Hr Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Building	Throughout Building	12	50.00		730.00	3,400	47.8	$1,841.82	$16,313.04	$0.00	8.86

DHW Inventory & Recommendations

		Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 401	Science Hall	1	Indirect System	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Commercial Refrigerator/Freezer Inventory & Recommendations

	Existing Conditions			Proposed Condi	Energy Impact & Financial Analysis						
Location	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Science Hall	61	Stand-Up Freezer, Solid Door (16 - 30 cu. ft.)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Science Hall	26	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Plug Load Inventory

	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Science Building	74	Desktop and LCD Monitor	191.0	Yes
Science Building	38	Printer	515.0	Yes
Science Building	3	Copier	515.0	Yes
Science Building	13	Microwave	1,000.0	No
Science Building	5	Toaster	850.0	No
Science Lab	17	Fumehood	1,828.0	No
Greenhouse	3	Unit Heater	1,000.0	No

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

ENERGY STAR® Score[1]

Montclair State University Campus (Buildings 1-41)

Primary Property Type: College/University
Gross Floor Area (ft²): 2,925,896
Built: 1908

For Year Ending: October 31, 2016
Date Generated: October 10, 2017

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Montclair State University Campus (Buildings 1-41) 1 Normal Avenue Montclair, New Jersey 07043	Montclair Statet University 1 Normal Avenue Montclair, NJ 07043 973-655-3244	Ana Pinto 1 Normal Avenue Montclair, NJ 07043 973-655-3244 pintoa@montclair.edu

Property ID: 6069294

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
172.3 kBtu/ft²

Source EUI
306.4 kBtu/ft²

Annual Energy by Fuel

District Chilled Water - Other (kBtu)	81,507,530 (16%)
District Steam (kBtu)	223,798,259 (44%)
Electric - Grid (kBtu)	161,334,839 (32%)
Natural Gas (kBtu)	37,406,141 (7%)

National Median Comparison

National Median Site EUI (kBtu/ft²)	147.6
National Median Source EUI (kBtu/ft²)	262.6
% Diff from National Median Source EUI	17%

Annual Emissions

Greenhouse Gas Emissions (Metric Tons CO2e/year)	N/A

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

___ _____
,
(___)___-____
_____

Professional Engineer Stamp
(if applicable)