



# Local Government Energy Audit: Energy Audit Report



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## *Dr. Charles C. Polk Elementary School*

Roselle Borough Board of  
Education

1100 Warren Street  
Roselle, New Jersey 07203

November 7, 2018

Final Report by:  
**TRC Energy Services**

## Disclaimer

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The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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# I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPUB) has sponsored this Local Government Energy Audit (LGEA) Report for Dr. Charles C. Polk Elementary School.

The goal of a LGEA is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and put you in a position to implement the ECMs. The LGEA also sets you on the path to receive financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing the ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey district schools in controlling energy costs and protecting our environment by offering a full spectrum of energy management options.

## I.1 Facility Summary

Dr. Charles C. Polk Elementary School is a three-story building totaling 33,834 square feet, constructed in 1922. The building has a flat roof and the exterior walls are constructed of brick masonry. Interior lighting consists mainly of fixtures with linear fluorescent lamps which are mostly controlled with manual wall switches. Cooling is provided by window air conditioners and the heating system consists of one steam boiler.

A thorough description of the facility and our observations are located in Section 2.

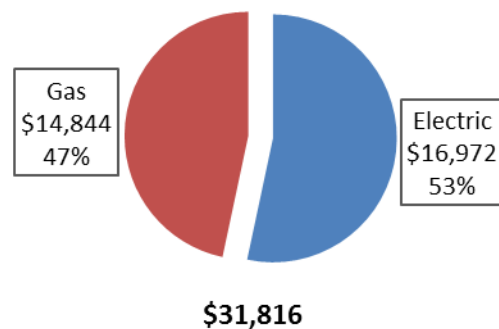
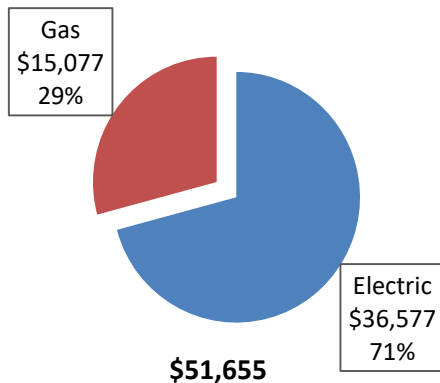
## I.2 Your Cost Reduction Opportunities

### Energy Conservation Measures

TRC evaluated eight measures which represent an opportunity for Dr. Charles C. Polk Elementary School to reduce annual energy costs by roughly \$16,716 and annual greenhouse gas emissions by 113,909 lbs CO<sub>2</sub>e. The measures would pay for themselves in roughly 2.86 years. The breakdown of existing and potential utility costs is illustrated in Figure 1 and Figure 2, respectively. These projects represent an opportunity to reduce Dr. Charles C. Polk Elementary School’s annual energy use by 14.7%.

*Figure 1 – Previous 12 Month Utility Costs*

*Figure 2 – Potential Post-Implementation Costs*



A detailed description of Dr. Charles C. Polk Elementary School’s existing energy use can be found in Section 3.

The evaluated measures have been listed and grouped into major categories as shown in Figure 3. Brief descriptions of the categories can be found below and descriptions of the individual opportunities can be found in Section 4.

**Figure 3 – Summary of Energy Reduction Opportunities**

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>88,046</b>	<b>18.2</b>	<b>0.0</b>	<b>\$13,250.53</b>	<b>\$41,215.78</b>	<b>\$6,560.00</b>	<b>\$34,655.78</b>	<b>2.62</b>	<b>88,662</b>
ECM 1	Install LED Fixtures	11,626	2.4	0.0	\$1,749.71	\$6,694.38	\$55.00	\$6,639.38	3.79	11,708
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	7,987	1.6	0.0	\$1,202.06	\$4,098.67	\$435.00	\$3,663.67	3.05	8,043
ECM 3	Retrofit Fixtures with LED Lamps	68,352	14.1	0.0	\$10,286.63	\$30,315.18	\$6,070.00	\$24,245.18	2.36	68,830
ECM 4	Install LED Exit Signs	81	0.0	0.0	\$12.13	\$107.56	\$0.00	\$107.56	8.87	81
<b>Lighting Control Measures</b>		<b>16,110</b>	<b>3.3</b>	<b>0.0</b>	<b>\$2,424.51</b>	<b>\$8,906.00</b>	<b>\$1,250.00</b>	<b>\$7,656.00</b>	<b>3.16</b>	<b>16,223</b>
ECM 5	Install Occupancy Sensor Lighting Controls	14,246	2.9	0.0	\$2,144.00	\$7,906.00	\$1,250.00	\$6,656.00	3.10	14,346
ECM 6	Install High/Low Lighting Controls	1,864	0.4	0.0	\$280.51	\$1,000.00	\$0.00	\$1,000.00	3.56	1,877
<b>Electric Unitary HVAC Measures</b>		<b>5,369</b>	<b>4.0</b>	<b>0.0</b>	<b>\$808.01</b>	<b>\$5,443.80</b>	<b>\$0.00</b>	<b>\$5,443.80</b>	<b>6.74</b>	<b>5,407</b>
ECM 7	Install High Efficiency Electric AC	5,369	4.0	0.0	\$808.01	\$5,443.80	\$0.00	\$5,443.80	6.74	5,407
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>30.9</b>	<b>\$233.21</b>	<b>\$93.21</b>	<b>\$0.00</b>	<b>\$93.21</b>	<b>0.40</b>	<b>3,617</b>
ECM 8	Install Low-Flow Domestic Hot Water Devices	0	0.0	30.9	\$233.21	\$93.21	\$0.00	\$93.21	0.40	3,617
<b>TOTALS</b>		<b>109,526</b>	<b>25.5</b>	<b>30.9</b>	<b>\$16,716.26</b>	<b>\$55,658.79</b>	<b>\$7,810.00</b>	<b>\$47,848.79</b>	<b>2.86</b>	<b>113,909</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

**Lighting Upgrades** generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measure save energy by reducing the power used by the lighting components due to improved electrical efficiency.

**Lighting Controls** measures generally involve the installation of automated controls to turn off lights or reduce light output when conditions allow. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

**Electric Unitary HVAC** measures generally involve replacing old inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide cooling equivalent to older air condition systems, but use less energy. These measures save energy by reducing the power used by the air condition system due to improved electrical efficiency.

**Domestic Water Heating** upgrade measures generally involve replacing old inefficient domestic water heating systems with modern energy efficient systems. New domestic water heating systems can provide equivalent or greater capacity as older systems, but use less energy. These measures save energy by reducing the fuel used by the domestic water heating systems due to improved efficiency or the removal of standby losses.



## Energy Efficient Practices

TRC also identified 10 low cost (or no cost) energy efficient practices. A facility’s energy performance can be significantly improved by employing certain behavioral and operational adjustments as well as performing routine maintenance on building systems. Through these practices equipment lifetime can be extended; occupant comfort, health and safety can be improved; and annual energy, operation, and maintenance costs can be reduced. Opportunities identified at Dr. Charles C. Polk Elementary School include:

- Reduce Air Leakage
- Close Doors and Windows
- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Perform Routine Motor Maintenance
- Use Fans to Reduce Cooling Load
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

## Self-Generation Measures

TRC evaluated the potential for installing self-generation sources for Dr. Charles C. Polk Elementary School. Based on the configuration of the site and its loads there is a high potential for installing a photovoltaic (PV) array.

**Figure 4 – Photovoltaic Potential**

<b>Potential</b>	High	
<b>System Potential</b>	70	kW DC STC
<b>Electric Generation</b>	83,396	kWh/yr
<b>Displaced Cost</b>	\$7,260	/yr
<b>Installed Cost</b>	\$182,000	

For details on our evaluation and the self-generation potential, please refer to Section 6.



### I.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, the equipment changes outlined for each ECM need to be selected and installed through project implementation. One of the first considerations is if there is capital available for project implementation. Another consideration is whether to pursue individual ECMs, a group of ECMs, or a comprehensive approach wherein all ECMs are pursued, potentially in conjunction with other facility projects or improvements.

Rebates, incentives, and financing are available from the NJBPU, NJCEP, as well as some of the state's investor-owned utilities, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any project, please review the appropriate incentive program guidelines before proceeding. This is important because in most cases you will need to submit an application for the incentives before purchasing materials and beginning installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- SREC (Solar Renewable Energy Certificate) Registration Program (SRP)
- Energy Savings Improvement Program (ESIP)

For facilities with capital available for implementation of selected individual measures or phasing implementation of selected measures over multiple years, incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to design the ECM(s), select the equipment and apply for the incentive(s). Program pre-approval is required for some SmartStart incentives, so only after receiving approval may the ECM(s) be installed. The incentive values listed above in Figure 3 represent the SmartStart program and will be explained further in Section 8.1, as well as the other programs as mentioned below.

This facility also qualifies for the Direct Install program which, through an authorized network of participating contractors, can assist with the implementation of a group of measures versus installing individual measures or phasing implementation. This program is designed to be turnkey and will provide an incentive up to 70% of the cost of the project identified by the designated contractor.

For facilities without capital available to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with external project development, design, and implementation services as well as financing for implementing ECMs. This LGEA report is the first step for participating in ESIP and should help you determine next steps. Refer to Section 8.4 for additional information on the ESIP Program.

Additional descriptions of all relevant incentive programs are located in Section 8 or: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

To ensure projects are implemented such that maximum savings and incentives are achieved, bids and specifications should be reviewed by your procurement personnel and/or consultant(s) to ensure that selected equipment coincides with LGEA recommendations, as well as applicable incentive program guidelines and requirements.

## 2 FACILITY INFORMATION AND EXISTING CONDITIONS

### 2.1 Project Contacts

*Figure 5 – Project Contacts*

Name	Role	E-Mail	Phone #
<b>Customer</b>			
Rhonda Curry	Business Administrator/ Board Secretary	rcurry@roselleschool.org	908-298-2040 Ext. 2111
<b>Designated Representative</b>			
Kelvin T White	Facility Manager	kwhite@roselleschool.org	908-298-2040 Ext. 2007
<b>TRC Energy Services</b>			
Moussa Traore	Auditor	mtraore@trcsolutions.com	(732) 855-2879

### 2.2 General Site Information

On September 20, 2016, TRC performed an energy audit at Dr. Charles C. Polk Elementary School located in Roselle, New Jersey. TRC 's auditor met with Kelvin T. White to review the facility operations and focus the investigation on specific energy-using systems.

The 33,834 square foot building is a three-story facility and is comprised of classrooms, administrative offices, multipurpose room, storage and mechanical rooms. It was built in 1922 and is used primarily for elementary school programs.

### 2.3 Building Occupancy

The school operates on a 10 month schedule and is open Monday through Friday. The typical schedule is presented in the table below. During a typical day, the school is occupied by approximately 291 students and 69 staff.

*Figure 6 - Building Schedule*

Building Name	Weekday/Weekend	Operating Schedule
Dr. Charles C. Polk Elementary School	Weekday	7:00 AM - 7:00 PM
Dr. Charles C. Polk Elementary School	Weekend	Closed

## 2.4 Building Envelope



The three-story building has a reinforced concrete foundation and a flat roof covered with a white membrane that is in good condition. Exterior walls are constructed with brick masonry and appear to be in good condition while the windows throughout the facility are double-paned with aluminum frames and are in acceptable condition with some units showing signs of outside air infiltration. The windows are tinted. Exterior doors are constructed of metal.

## 2.5 On-site Generation

Dr. Charles C. Polk Elementary School does not have any on-site electric generation capacity.

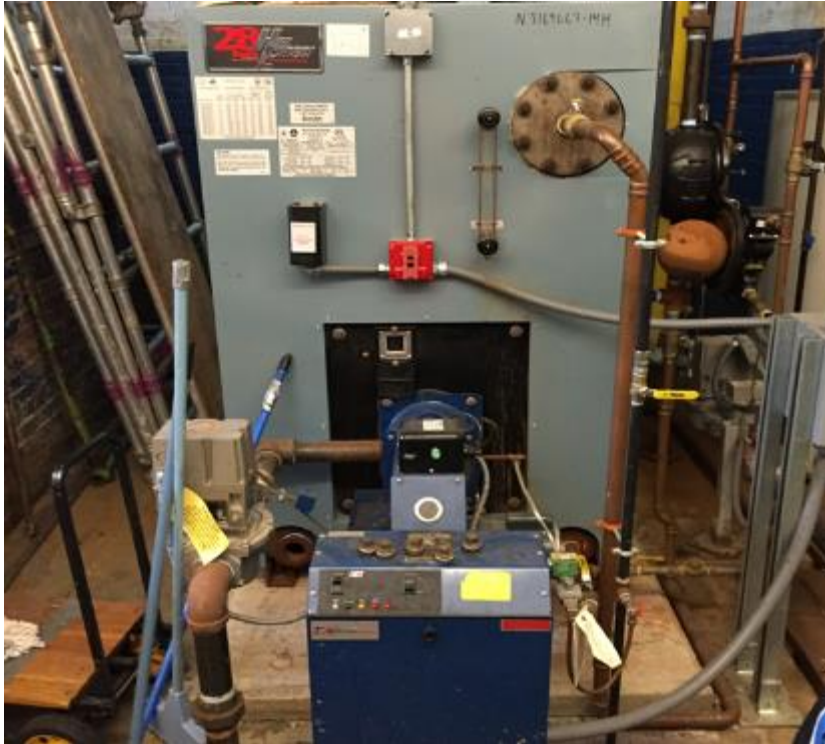
## 2.6 Energy-Using Systems

Please refer to Appendix A: Equipment Inventory & Recommendations for an inventory of your equipment.

### **Lighting System**

Lighting is provided mainly by linear fluorescent fixtures with electronic ballasts. Most of the building spaces use 4-lamp, 4-foot long troffers with diffusers, although lamp types differ. The multipurpose room is lit with a combination of 400-Watt metal halide lamps and 40-Watt linear fluorescent T12 lamps. The kitchen, boiler room, custodian office, boy's restroom, rooms 209, and 205A are all illuminated with 40-Watt linear fluorescent T12 lamps. The remaining building spaces are lit with 32-Watt linear fluorescent T8 lamps. Three 60-Watt incandescent were found in a small closets. Interior lighting control is provided by manual wall switches. Exit signs throughout the facility are incandescent.

## **Steam System**



The steam system consists one 2,513 MBh steam boiler with a nominal combustion efficiency of 83%. It has two 1/3 hp feed water pumps and a control valve that maintains water level in the boiler. Steam is supplied to the zones and distributed through radiators at 15 psig. The boiler is three years old and is well maintained.

## **Air Conditioning**

Cooling is provided by a total of 31 window air conditioners which appear relatively in good condition except three units serving rooms 101, 207 and 206. These three units appear in poor condition and are in need of replacement.

## **Domestic Hot Water**

Domestic hot water for the school is provided by one Bradford White gas fired non-condensing 75 gallon tank water heater with an input rating of 76 MBh and a nominal efficiency of 80%. The water heater is seven years old, is located in the boiler room, and appeared to be in good condition.

## **Food Service & Refrigeration**

The school also houses a small non-commercial kitchen. The kitchen includes gas cooking ovens, two stand-up refrigerators and no walk-in cooler or freezer. The kitchen is well maintained.

## **Plug load & Vending Machines**

There are approximately 62 computer work stations throughout the facility and they are mostly desktop units with LCD monitors. There is no centralized PC power management software installed.

## 2.7 Water-Using Systems

There are several restrooms at this facility. A sampling of restrooms found that the faucets are rated for 2.2 gallons per minute (gpm) or higher, the toilets are rated at 2.5 gallons per flush (gpf) and the urinals are rated at 2 gpf. There is no restroom with showers.

### 3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost/ft<sup>2</sup> and energy use/ft<sup>2</sup>. These energy use indices are indicative of the relative energy effectiveness of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy use for other facilities identified as: School (K-12). Specific local climate conditions, daily occupancy hours of the facility, seasonal fluctuations in occupancy, daily operating hours of energy use systems, and the behavior of the occupants with regard to operating systems that impact energy use such as turning off appliances and leaving windows open. Please refer to the Benchmarking section within Section 3.4 for additional information.

#### 3.1 Total Cost of Energy

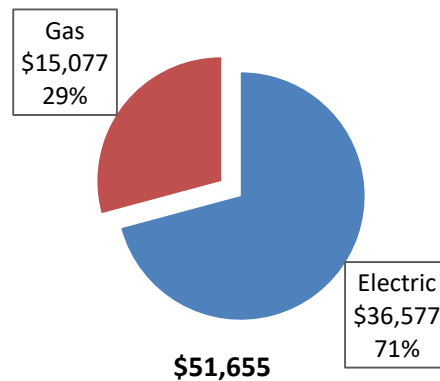
The following energy consumption and cost data is based on the last 12 month period of utility usage data that was provided for each utility. The annual consumption and cost was developed from this information.

*Figure 7 - Utility Summary*

Utility Summary for Dr. Charles C. Polk Elementary School		
Fuel	Usage	Cost
Electricity	219,920 kWh	\$36,577
Natural Gas	19,973 Therms	\$15,077
<b>Total</b>		<b>\$51,655</b>

The current utility cost for this site is \$51,655 as shown in the chart below.

*Figure 8 - Energy Cost Breakdown*



### 3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost (combined for commodity, transmission and distribution) for the past 12 months is \$0.150/kWh, which is the blended rate used throughout the analyses in this report. The monthly electricity consumption and peak demand is represented graphically in the chart below. The electricity use profile reflects lower occupancy in the summer months, although the building is cooled.

Figure 9 - Electric Usage & Demand

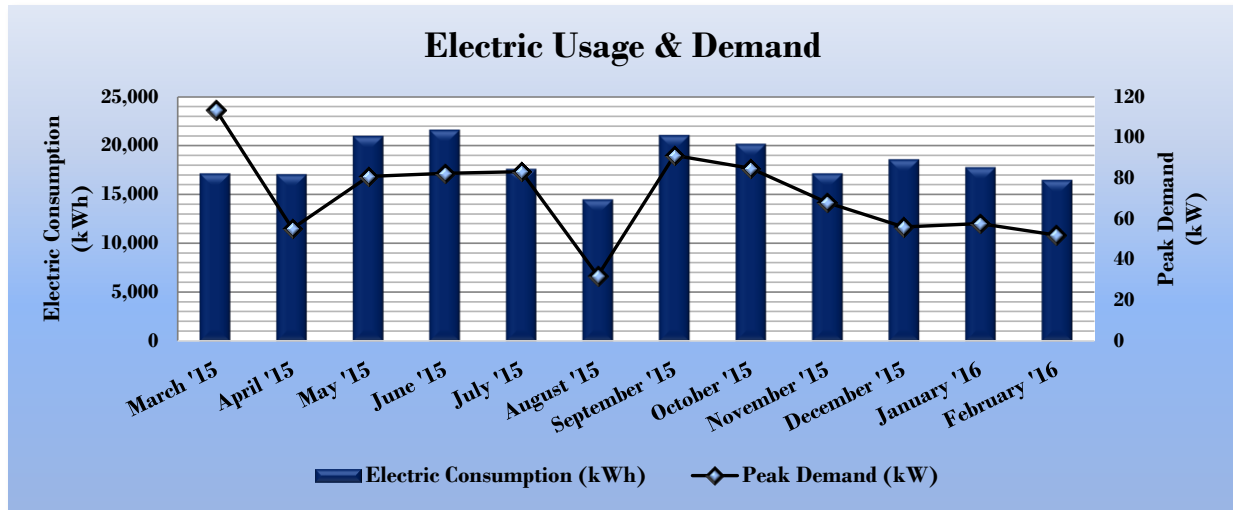


Figure 10 - Electric Usage & Demand

Electric Billing Data for Dr. Charles C. Polk Elementary School					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
3/18/15	30	17,120	114	\$246	\$2,600
4/17/15	29	17,040	55	\$240	\$2,686
5/18/15	31	20,960	81	\$351	\$3,161
6/17/15	31	21,600	82	\$358	\$4,107
7/17/15	30	17,600	83	\$361	\$3,767
8/17/15	33	14,480	32	\$139	\$2,781
9/16/15	28	21,040	91	\$397	\$4,074
10/15/15	32	20,160	85	\$370	\$2,974
11/13/15	29	17,120	68	\$297	\$2,636
12/16/15	31	18,560	56	\$244	\$2,698
1/19/16	30	17,760	58	\$251	\$2,624
2/18/16	31	16,480	52	\$227	\$2,469
<b>Totals</b>	<b>365</b>	<b>219,920</b>	<b>113.6</b>	<b>\$3,481</b>	<b>\$36,577</b>
<b>Annual</b>	<b>365</b>	<b>219,920</b>	<b>113.6</b>	<b>\$3,481</b>	<b>\$36,577</b>



### 3.3 Natural Gas Usage

Natural gas is provided by Elizabethtown Gas. The average gas cost for the past 12 months is \$0.755/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is represented graphically in the chart below. The gas use profile is typical for a facility with a significant heating load relative to other end uses.

Figure 11 - Natural Gas Usage

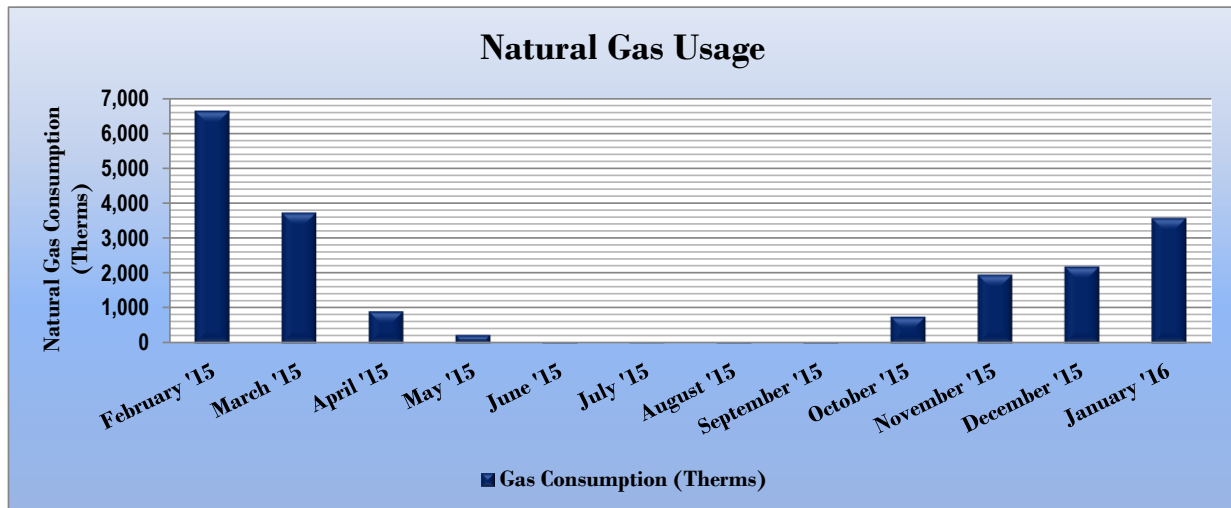


Figure 12 - Natural Gas Usage

Gas Billing Data for Dr. Charles C. Polk Elementary School			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
3/9/15	31	6,638	\$5,386
4/9/15	31	3,733	\$2,944
5/9/15	30	914	\$712
6/11/15	33	238	\$201
7/9/15	28	13	\$30
8/10/15	32	2	\$22
9/8/15	29	10	\$28
10/9/15	31	29	\$41
11/7/15	29	765	\$567
12/8/15	31	1,962	\$1,346
1/8/16	31	2,195	\$1,520
2/8/16	31	3,584	\$2,363
<b>Totals</b>	<b>367</b>	<b>20,083</b>	<b>\$15,160</b>
<b>Annual</b>	<b>365</b>	<b>19,973</b>	<b>\$15,077</b>

### 3.4 Benchmarking

This facility was benchmarked through Portfolio Manager®, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager® analyzes your building’s consumption data, cost information, and operational use details and compares its performance against a yearly baseline, national medians, or similar buildings in your portfolio. Metrics used in this comparison are the Energy Use Intensity (EUI) and ENERGY STAR® score.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more energy than similar buildings on a square foot basis or if that building performs better than the median. EUI is presented in both site energy and source energy. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy is the raw fuel consumed to generate the energy consumed at the site, factoring in energy production and distribution losses.

**Figure 13 - Energy Use Intensity Comparison – Existing Conditions**

Energy Use Intensity Comparison - Existing Conditions		
	Dr. Charles C. Polk Elementary School	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft <sup>2</sup> )	131.6	141.4
Site Energy Use Intensity (kBtu/ft <sup>2</sup> )	81.2	58.2

By implementing all recommended measures covered in this reporting, the project’s estimated post-implementation EUI improves as shown in the table below:

**Figure 14 - Energy Use Intensity Comparison – Following Installation of Recommended Measures**

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Dr. Charles C. Polk Elementary School	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft <sup>2</sup> )	95.6	141.4
Site Energy Use Intensity (kBtu/ft <sup>2</sup> )	68.8	58.2

Many buildings can also receive a 1 – 100 ENERGY STAR® score. This score compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide — and may be eligible for ENERGY STAR® certification. This facility has a current score of 35.

The Portfolio Manager®, Statement of Energy Performance can be found in Appendix B: ENERGY STAR® Statement of Energy Performance.

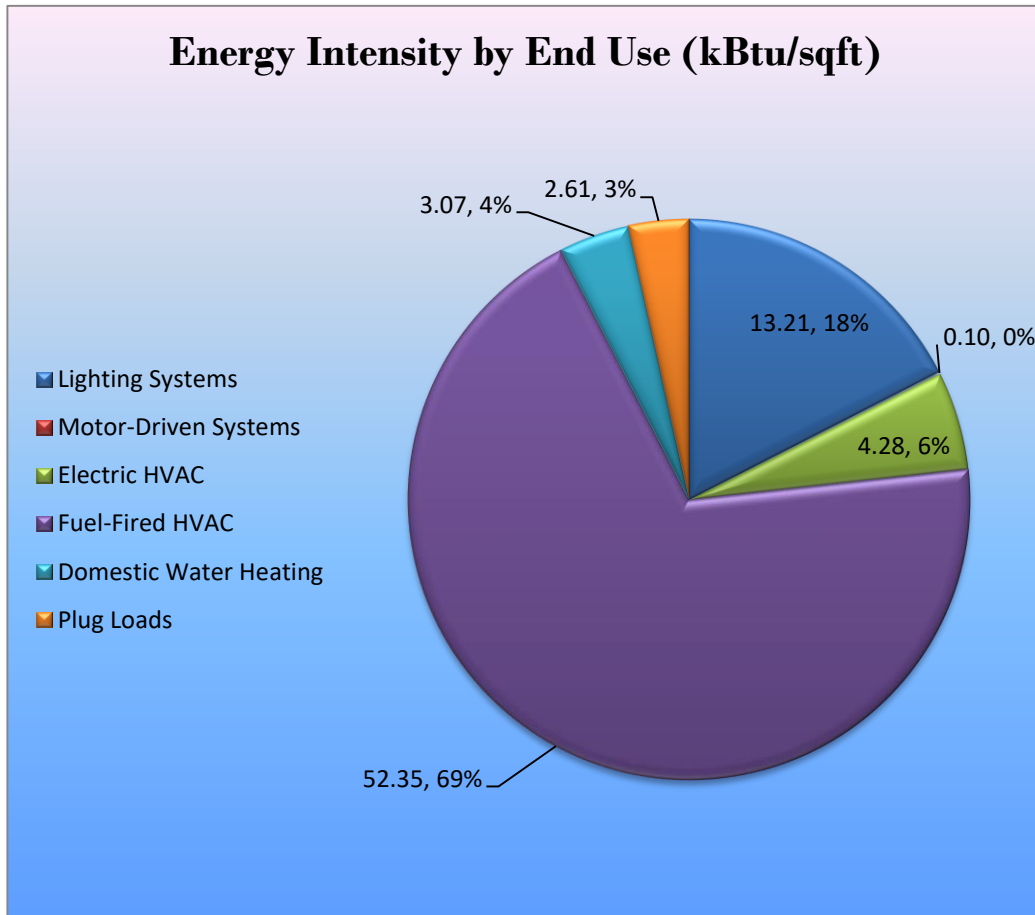
For more information on ENERGY STAR® certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager® account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>

### 3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building and determine their proportional contribution to overall building energy usage. This visual representation of energy end uses highlights systems that may benefit most from energy efficiency projects.

Figure 15 - Energy Balance (% and kBtu/SF)



## 4 ENERGY CONSERVATION MEASURES

### Level of Analysis

The goal of this audit report is to identify potential energy projects, help prioritize specific measures for implementation, and set Dr. Charles C. Polk Elementary School on the path to receive financial incentives. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is considered sufficient to make “Go/No-Go” decisions and to prioritize energy projects. Savings are based on the New Jersey Board of Public Utilities New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016. Further analysis or investigation may be required to calculate more accurate savings to support any custom SmartStart, Pay for Performance, or Large Energy Users incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the New Jersey prescriptive SmartStart program. Depending on your implementation strategy, the project may be eligible for more lucrative incentives through other programs as identified in Section 8.

The following sections describe the evaluated measures.

### 4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 16 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>88,046</b>	<b>18.2</b>	<b>0.0</b>	<b>\$13,250.53</b>	<b>\$41,215.78</b>	<b>\$6,560.00</b>	<b>\$34,655.78</b>	<b>2.62</b>	<b>88,662</b>
ECM 1	Install LED Fixtures	11,626	2.4	0.0	\$1,749.71	\$6,694.38	\$55.00	\$6,639.38	3.79	11,708
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	7,987	1.6	0.0	\$1,202.06	\$4,098.67	\$435.00	\$3,663.67	3.05	8,043
ECM 3	Retrofit Fixtures with LED Lamps	68,352	14.1	0.0	\$10,286.63	\$30,315.18	\$6,070.00	\$24,245.18	2.36	68,830
ECM 4	Install LED Exit Signs	81	0.0	0.0	\$12.13	\$107.56	\$0.00	\$107.56	8.87	81
<b>Lighting Control Measures</b>		<b>16,110</b>	<b>3.3</b>	<b>0.0</b>	<b>\$2,424.51</b>	<b>\$8,906.00</b>	<b>\$1,250.00</b>	<b>\$7,656.00</b>	<b>3.16</b>	<b>16,223</b>
ECM 5	Install Occupancy Sensor Lighting Controls	14,246	2.9	0.0	\$2,144.00	\$7,906.00	\$1,250.00	\$6,656.00	3.10	14,346
ECM 6	Install High/Low Lighting Controls	1,864	0.4	0.0	\$280.51	\$1,000.00	\$0.00	\$1,000.00	3.56	1,877
<b>Electric Unitary HVAC Measures</b>		<b>5,369</b>	<b>4.0</b>	<b>0.0</b>	<b>\$808.01</b>	<b>\$5,443.80</b>	<b>\$0.00</b>	<b>\$5,443.80</b>	<b>6.74</b>	<b>5,407</b>
ECM 7	Install High Efficiency Electric AC	5,369	4.0	0.0	\$808.01	\$5,443.80	\$0.00	\$5,443.80	6.74	5,407
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>30.9</b>	<b>\$233.21</b>	<b>\$93.21</b>	<b>\$0.00</b>	<b>\$93.21</b>	<b>0.40</b>	<b>3,617</b>
ECM 8	Install Low-Flow Domestic Hot Water Devices	0	0.0	30.9	\$233.21	\$93.21	\$0.00	\$93.21	0.40	3,617
<b>TOTALS</b>		<b>109,526</b>	<b>25.5</b>	<b>30.9</b>	<b>\$16,716.26</b>	<b>\$55,658.79</b>	<b>\$7,810.00</b>	<b>\$47,848.79</b>	<b>2.86</b>	<b>113,909</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

### 4.1.1 Lighting Upgrades

Our recommendations of lighting upgrades are summarized in Figure 17 below.

*Figure 17 – Summary of Lighting Upgrade ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>88,046</b>	<b>18.2</b>	<b>0.0</b>	<b>\$13,250.53</b>	<b>\$41,215.78</b>	<b>\$6,560.00</b>	<b>\$34,655.78</b>	<b>2.62</b>	<b>88,662</b>
ECM 1	Install LED Fixtures	11,626	2.4	0.0	\$1,749.71	\$6,694.38	\$55.00	\$6,639.38	3.79	11,708
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	7,987	1.6	0.0	\$1,202.06	\$4,098.67	\$435.00	\$3,663.67	3.05	8,043
ECM 3	Retrofit Fixtures with LED Lamps	68,352	14.1	0.0	\$10,286.63	\$30,315.18	\$6,070.00	\$24,245.18	2.36	68,830
ECM 4	Install LED Exit Signs	81	0.0	0.0	\$12.13	\$107.56	\$0.00	\$107.56	8.87	81

#### **ECM 1: Install LED Fixtures**

##### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	11,626	2.4	0.0	\$1,749.71	\$6,694.38	\$55.00	\$6,639.38	3.79	11,708
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.00	0

##### *Measure Description*

This measure evaluates replacing existing fixtures containing 400-Watt metal halide lamps with new high performance LED light fixtures. This measure saves energy by installing LED sources which use less power than other technologies with a comparable light output.

Maintenance savings are anticipated since LED sources have burn hours which are generally more than twice that of a fluorescent source and more than 10 times incandescent sources. Maintenance savings may be partially offset by the higher material costs associated with LED sources.

During planning and design for the installation of new fixtures, we recommend a holistic approach that considers both the technology of the lighting sources and how they are controlled.

## **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	7,987	1.6	0.0	\$1,202.06	\$4,098.67	\$435.00	\$3,663.67	3.05	8,043
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.00	0

### *Measure Description*

This measure evaluates replacing linear fluorescent T12 lamps, ballasts, and reflectors with LED tube lamps, reflectors, and drivers specifically designed for existing linear fluorescent fixtures. The retrofit uses the existing fixture housing but replaces the rest of the components with an efficient source and reflectors designed for LEDs. This measure saves energy by installing LED sources which use less power than other technologies with a comparable light output and efficiently projects the light into the space.

Maintenance savings are anticipated since LED sources have burn hours which are more than twice that of a fluorescent source. Maintenance savings may be partially offset by the higher material costs associated with LED sources.

During retrofit planning and design, we recommend a holistic approach that considers both the technology of the lighting sources and how they are controlled.



### **ECM 3: Retrofit Fixtures with LED Lamps**

*Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	68,352	14.1	0.0	\$10,286.63	\$30,315.18	\$6,070.00	\$24,245.18	2.36	68,830
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.00	0

*Measure Description*

This measure evaluates replacing linear T8 fluorescent lamps with LED tube lamps and replacing incandescent lamps with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed although there is a fluorescent fixture ballast in place. Other tube lamps require that fluorescent fixture ballasts be removed or replaced with LED drivers. Screw-in/plug-in LED lamps can be used as a direct replacement for most other screw-in/plug-in lamps. This measure saves energy by installing LED sources which use less power than other technologies with a comparable light output.

Maintenance savings are anticipated since LED sources have burn hours which are more than twice that of a fluorescent source and more than 10 times incandescent sources. LED lamps that use the existing fluorescent fixture ballast will be constrained by the remaining hours of the ballast. Maintenance savings may be partially offset by the higher material costs associated with LED sources.

During retrofit planning and design, we recommend a holistic approach that considers both the technology of the lighting sources and how they are controlled.

## **ECM 4: Install LED Exit Signs**

### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	81	0.0	0.0	\$12.13	\$107.56	\$0.00	\$107.56	8.87	81
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.00	0

### *Measure Description*

This measure evaluates replacing incandescent lighting in exit signs with LEDs. LED sources require virtually no maintenance and LED exit signs have a life expectancy of at least 20 years. Many manufacturers can provide retrofit kits that meet fire and safety code requirements. Retrofit kits are less expensive and simpler to install than replacement signs, however, new fixtures would have a longer useful life and are therefore recommended.

A reduction in maintenance costs will be realized with the proposed retrofit because lamps will not have to be replaced as frequently.

## 4.1.2 Lighting Control Measures

Our recommendations for lighting control measures are summarized in Figure 18 below.

*Figure 18 – Summary of Lighting Control ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>		<b>16,110</b>	<b>3.3</b>	<b>0.0</b>	<b>\$2,424.51</b>	<b>\$8,906.00</b>	<b>\$1,250.00</b>	<b>\$7,656.00</b>	<b>3.16</b>	<b>16,223</b>
ECM 5	Install Occupancy Sensor Lighting Controls	14,246	2.9	0.0	\$2,144.00	\$7,906.00	\$1,250.00	\$6,656.00	3.10	14,346
ECM 6	Install High/Low Lighting Controls	1,864	0.4	0.0	\$280.51	\$1,000.00	\$0.00	\$1,000.00	3.56	1,877

### ECM 5: Install Occupancy Sensor Lighting Controls

#### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
14,246	2.9	0.0	\$2,144.00	\$7,906.00	\$1,250.00	\$6,656.00	3.10	14,346

#### *Measure Description*

This measure evaluates installing occupancy sensors to control light fixtures that are currently manually controlled in classrooms, storage rooms, and private offices. Sensors detect occupancy using ultrasonic and/or infrared wave technologies. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Occupants will also be able to manually turn off fixtures. Energy savings result from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. Ceiling-mounted or remote-mounted sensors require the use of low voltage switching relays or a wireless signal to the switch. In general, use wall switch replacement sensors for single occupant offices and other small rooms. Install ceiling-mounted or remote mounted sensors in locations without local switching, in situations where the existing wall switches are not in the line-of-sight of the main work area, and in large spaces. We recommend a holistic design approach that considers both the technology of the lighting sources and how they are controlled.

Maintenance savings are anticipated due to reduced lamp operation, however, additional maintenance costs may be incurred because the occupancy sensors may require periodic adjustment; it is anticipated that the net effect on maintenance costs will be negligible.

## **ECM 6: Install High/Low Lighting Controls**

### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
1,864	0.4	0.0	\$280.51	\$1,000.00	\$0.00	\$1,000.00	3.56	1,877

### *Measure Description*

This measure evaluates installing occupancy sensors to provide dual level lighting control for light fixtures in spaces that are infrequently occupied but require continuous or night lighting for safety or security reasons. Typical areas for such lighting control are interior corridors.

The light fixtures operate at default low levels when the area is not occupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared wave technologies. The lighting systems are switched to the high level setting when an occupant is detected. Fixtures are automatically switched back to low level after an area has been vacant for a preset period.

For this application the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage should be provided to turn lights on in an area as an occupant approaches the area.

Maintenance savings are anticipated due to reduced lamp operation, however, additional maintenance costs may be incurred because the occupancy sensors may require periodic adjustment; it is anticipated that the net effect on maintenance costs will be negligible.

### 4.1.3 Electric Unitary HVAC Measures

Our recommendations for unitary HVAC measures are outlined in Figure 19 below.

*Figure 19 - Summary of Unitary HVAC ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Electric Unitary HVAC Measures</b>		<b>5,369</b>	<b>4.0</b>	<b>0.0</b>	<b>\$808.01</b>	<b>\$5,443.80</b>	<b>\$0.00</b>	<b>\$5,443.80</b>	<b>6.74</b>	<b>5,407</b>
ECM 7	Install High Efficiency Electric AC	5,369	4.0	0.0	\$808.01	\$5,443.80	\$0.00	\$5,443.80	6.74	5,407

### ECM 7: Install High Efficiency Electric AC

*Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
5,369	4.0	0.0	\$808.01	\$5,443.80	\$0.00	\$5,443.80	6.74	5,407

*Measure Description*

This measure evaluates replacing the older, inefficient window air conditioners with high efficiency window air conditioners. There have been significant improvements in both compressor and fan motor efficiencies in the past several years. Therefore, electricity savings can be achieved by replacing old units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the old and new unit, the cooling load, and the annual operating hours.

## 4.1.4 Domestic Water Heating Upgrade

Our recommendations for domestic water heating measures are outlined in Figure 20 below.

*Figure 20 - Summary of Domestic Water Heating ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Domestic Water Heating Upgrade</b>		<b>0</b>	<b>0.0</b>	<b>44.5</b>	<b>\$336.26</b>	<b>\$1,265.01</b>	<b>\$0.00</b>	<b>\$1,265.01</b>	<b>3.76</b>	<b>5,216</b>
ECM 8	Install Low-Flow Domestic Hot Water Devices	0	0.0	44.5	\$336.26	\$1,265.01	\$0.00	\$1,265.01	3.76	5,216

### ECM 8: Install Low-Flow DHW Devices

*Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
0	0.0	44.5	\$336.26	\$1,265.01	\$0.00	\$1,265.01	3.76	5,216

*Measure Description*

This measure evaluates the savings from installing low flow domestic water devices to reduce overall water flow in general and hot water flow in particular. Low flow faucet aerators reduce the water flow, relative to standard aerators, from the fixture.

All of the low flow devices reduce the overall water flow from the fixture which generally reduces the amount of hot water used resulting in energy and water savings.

## 5 ENERGY EFFICIENT PRACTICES

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In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of low or no-cost efficiency strategies. By employing certain behavioral and operational adjustments as well as performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and annual energy, operation, and maintenance costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

### Reduce Air Leakage

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

### Close Doors and Windows

Ensure doors and windows are closed in conditioned spaces. Leaving doors and windows open leads to a significant increase in heat transfer between conditioned spaces and the outside air. Reducing a facility's air changes per hour (ACH) can lead to increased occupant comfort as well as significant heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

### Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

### Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

### Ensure Lighting Controls Are Operating Properly

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.



## **Perform Routine Motor Maintenance**

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **Use Fans to Reduce Cooling Load**

Utilizing ceiling fans to supplement cooling is a low cost strategy to reduce cooling load considerably. Thermostat settings can be increased by 4°F with no change in overall occupant comfort when the wind chill effect of moving air is employed for cooling.

## **Perform Proper Boiler Maintenance**

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to retain proper functionality and efficiency of the heating system. Fuel burning equipment should undergo yearly tune-ups to ensure they are operating as safely and efficiently as possible from a combustion standpoint. A tune-up should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Buildup of dirt, dust, or deposits on the internal surfaces of a boiler can greatly affect its heat transfer efficiency. These deposits can accumulate on the water side or fire side of the boiler. Boilers should be cleaned regularly according to the manufacturer's instructions to remove this build up in order to sustain efficiency and equipment life.

## **Perform Proper Water Heater Maintenance**

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

## **Water Conservation**

Installing low flow faucets or faucet aerators, low flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<http://www3.epa.gov/watersense/products>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low flow toilets and low flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.4 for low-flow ECM recommendations.

## 6 SELF-GENERATION MEASURES

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Self-generation measures include both renewable (e.g., solar, wind) and non-renewable (e.g., microturbines) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

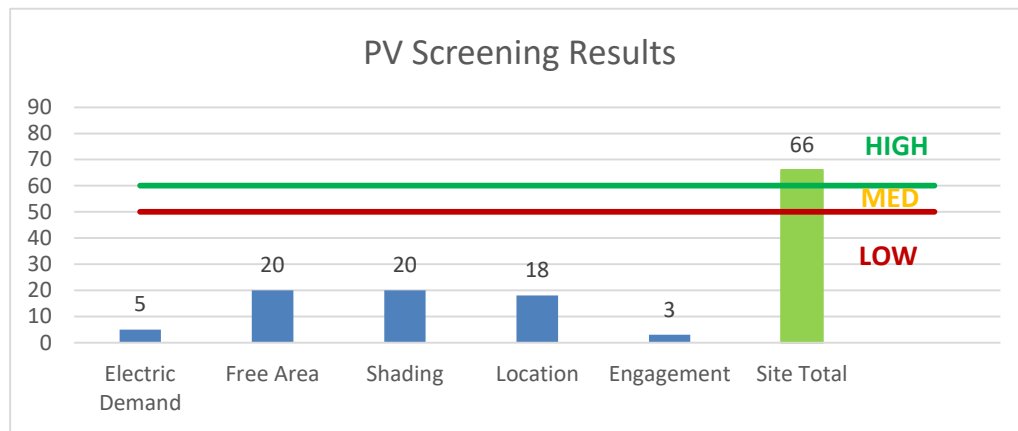
## 6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility’s electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility’s electric demand, size and location of free area, and shading elements shows that the facility has a **High** potential for installing a PV array.

In order to be cost-effective, a solar PV array generally needs a minimum of 4,000 sq ft of flat or south-facing rooftop, or other unshaded space, on which to place the PV panels. In our opinion, the facility does appear meet these minimum criteria for cost-effective PV installation.

**Figure 21 - Photovoltaic Screening**



<b>Potential</b>	High	
<b>System Potential</b>	70	kW DC STC
<b>Electric Generation</b>	83,396	kWh/yr
<b>Displaced Cost</b>	\$7,260	/yr
<b>Installed Cost</b>	\$182,000	

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC (Solar Renewable Energy Certificate) Registration Program (SRP) prior to the start of construction in order to establish the project’s eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing. Refer to Section 8.3 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

In non-industrial settings, combined heat and power (CHP) is the on-site generation of electricity and recovery of heat which is put to beneficial use. Common prime movers in CHP applications include reciprocating engines, microturbines, fuel cells, and (at large facilities) gas turbines. Electricity is typically interconnected to the sites local distribution system. Heat is recovered from the exhaust stream and the ancillary cooling system and interconnected to the existing hot water (or steam) distribution system.

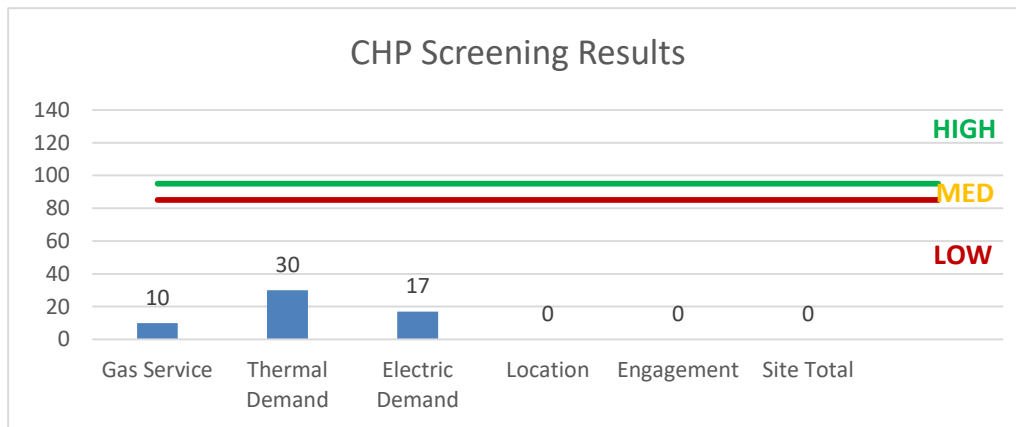
CHP systems are typically used to produce a portion of the electricity needed by a facility, with the balance of electric needs satisfied by purchase from the grid. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a **Low** potential for installing a cost-effective CHP system.

Low or infrequent thermal load, and lack of space near the existing thermal generation are the most significant factors contributing to the low potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in NJ specializing in commercial CHP cost assessment and installation, go to: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).

**Figure 22 - Combined Heat and Power Screening**



## 7 DEMAND RESPONSE

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Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

A preliminary screening based on the facility's electric demand and equipment configuration, shows that the facility has a **Low** potential for participation in a DR program.

## 8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and others, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s 1999 Electricity Restructuring Law which requires all customers of investor-owned electric and gas utilities to pay this charge on their monthly energy bills. As a contributor to the fund you were able to participate in the LGEA program and are also eligible to utilize the equipment incentive programs. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 23 for a list of the eligible programs identified for each recommended ECM.

*Figure 23 - ECM Incentive Program Eligibility*

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	x		x			
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	x		x			
ECM 3	Retrofit Fixtures with LED Lamps	x		x			
ECM 4	Install LED Exit Signs			x			
ECM 5	Install Occupancy Sensor Lighting Controls	x		x			
ECM 6	Install High/Low Lighting Controls			x			
ECM 7	Install High Efficiency Electric AC			x			
ECM 8	Install Low-Flow Domestic Hot Water Devices			x			

SmartStart is generally well suited for implementation of individual or small sets of measures, with the flexibility to install projects at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities to bundle measures and simplify participation, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities and requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption; applicants can use in-house staff or preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent comparison of available incentives.

Brief descriptions of all relevant alternative financing and incentive programs are located in the sections below. You may also check the following website for further information, including most current program availability, requirements, and incentive levels: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

## 8.1 SmartStart

### Overview

The SmartStart program is comprised of new construction and retrofit components that offer incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives for various energy efficiency equipment based on national/market trends, new technologies or changes in efficiency baselines.

### **Prescriptive Equipment Incentives Available:**

*Electric Chillers*

*Electric Unitary HVAC*

*Gas Cooling*

*Gas Heating*

*Gas Water Heating*

*Ground Source Heat Pumps*

*Lighting*

*Lighting Controls*

*Refrigeration Doors*

*Refrigeration Controls*

*Refrigerator/Freezer Motors*

*Food Service Equipment*

*Variable Frequency Drives*

All customer sizes and types may be served by this program. This program provides an effective mechanism for securing incentives for individual projects that may be completed at once or over several years.

### Incentives

The prescriptive path provides fixed incentives for specific energy efficiency measures whereas the custom measure path provides incentives for unique or specialized technologies that are not addressed through prescriptive offerings.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at the lesser of 50% of the total installed incremental project cost, or a buy down to a one-year payback. Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB).



## 8.2 Direct Install

### Overview

Direct Install is a turnkey program available to existing small to mid-sized facilities with a peak electric demand that did not exceed 200 kW in any of the preceding 12 months. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and install those measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

### Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

### How to Participate

To participate in the Direct Install program you will need to contact the participating contractor assigned to the county where your facility is located; a complete list is provided on the Direct Install website identified below. The contractor will be paid the program incentive directly which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps mentioned above, and the remaining 30% of the cost is your responsibility to the contractor.

Since Direct Install offers a free assessment, LGEA applicants that do not meet the audit program eligibility requirements, but do meet the Direct Install requirements, may be moved directly into this program.

Detailed program descriptions and applications can be found at: [www.njcleanenergy.com/DI](http://www.njcleanenergy.com/DI).

### 8.3 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec).

## 8.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize the incentive programs to help further reduce costs when compiling the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third-party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third-party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

### 9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility is purchasing natural gas from a third-party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third-party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

# Appendix A: Equipment Inventory & Recommendations

## Lighting Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Multipurpose Room	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Multipurpose Room	11	Metal Halide: (1) 400W Lamp	Wall Switch	458	2,760	Fixture Replacement	Yes	11	LED - Fixtures: Downlight Pendant	Occupancy Sensor	125	1,932	2.67	12,936	0.0	\$1,946.75	\$9,114.38	\$440.00	4.46
Multipurpose Room	8	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	2,760	Relamp & Reballast	No	8	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,760	0.62	2,996	0.0	\$450.92	\$1,294.67	\$160.00	2.52
Stage	47	Halogen Incandescent PAR38 90W	Wall Switch	90	2,760	Relamp	No	47	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	2.50	12,083	0.0	\$1,818.49	\$2,526.39	\$470.00	1.13
Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,760	0.04	178	0.0	\$26.75	\$95.13	\$20.00	2.81
Storage	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	2	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	2,760	Relamp & Reballast	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,760	0.15	749	0.0	\$112.73	\$323.67	\$40.00	2.52
Kitchen	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Office	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Office	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.25	1,191	0.0	\$179.27	\$567.20	\$110.00	2.55
1st Floor South- West Hallway	13	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	13	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	1,932	0.53	2,581	0.0	\$388.42	\$1,177.60	\$195.00	2.53
1st Floor South- West Hallway	6	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	6	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Boiler Room	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.11	524	0.0	\$78.82	\$292.50	\$50.00	3.08
Boiler Room	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	81	0.0	\$12.13	\$107.56	\$0.00	8.87
Boiler Room	3	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,760	Relamp & Reballast	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.12	562	0.0	\$84.55	\$351.00	\$30.00	3.80
Boiler Room	1	Linear Fluorescent - T12: 4' T12 (40W) - 1L	Wall Switch	46	2,760	Relamp & Reballast	No	1	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	2,760	0.02	100	0.0	\$15.05	\$98.00	\$5.00	6.18
Custodian Office	4	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,760	Relamp & Reballast	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,932	0.18	860	0.0	\$129.35	\$584.00	\$60.00	4.05
Room 106	8	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	8	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.38	1,864	0.0	\$280.49	\$877.07	\$180.00	2.49
Electrical Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.04	209	0.0	\$31.53	\$117.00	\$20.00	3.08
Closet	1	Incandescent: 60W Incandescent	Wall Switch	60	2,760	Relamp	No	1	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	0.03	162	0.0	\$24.36	\$53.75	\$10.00	1.80
Boys Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$460.27	\$75.00	5.49
Girls Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$460.27	\$75.00	5.49
Secretary Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.16	794	0.0	\$119.51	\$416.80	\$80.00	2.82
Principal Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$306.27	\$60.00	3.51
Bathroom	1	Linear Fluorescent - T12: 2' T12 (20W) - 2L	Wall Switch	50	2,760	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	2,760	0.02	105	0.0	\$15.76	\$107.00	\$10.00	6.15

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boys Bathroom	2	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	2,760	Relamp & Reballast	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.18	860	0.0	\$129.35	\$593.67	\$75.00	4.01
Room 101	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.58	2,796	0.0	\$420.73	\$1,257.60	\$260.00	2.37
Stairwys	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	No	12	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	2,760	0.39	1,885	0.0	\$283.74	\$902.40	\$180.00	2.55
Room 102	14	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	14	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.57	2,779	0.0	\$418.30	\$1,168.80	\$230.00	2.24
Bathroom	1	Incandescent: 60W Incandescent	Wall Switch	60	2,760	Relamp	No	1	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	0.03	162	0.0	\$24.36	\$53.75	\$10.00	1.80
Room 103	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.58	2,796	0.0	\$420.73	\$1,257.60	\$260.00	2.37
Room 104	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.58	2,796	0.0	\$420.73	\$1,257.60	\$260.00	2.37
Room 105	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
2nd Floor Copy Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$306.27	\$60.00	3.51
Hallway	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	1,932	0.21	993	0.0	\$149.39	\$576.00	\$75.00	3.35
Hallway	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Girls Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$460.27	\$75.00	5.49
Room 201A	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.14	699	0.0	\$105.18	\$401.40	\$80.00	3.06
Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.04	209	0.0	\$31.53	\$117.00	\$20.00	3.08
Main Hallway	11	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	11	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	1,932	0.45	2,184	0.0	\$328.66	\$1,027.20	\$165.00	2.62
Main Hallway	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 209	3	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,760	Relamp & Reballast	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,932	0.13	645	0.0	\$97.01	\$467.00	\$50.00	4.30
Closet	1	Incandescent: 60W Incandescent	Wall Switch	60	2,760	Relamp	No	1	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	0.03	162	0.0	\$24.36	\$53.75	\$10.00	1.80
Room 207	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08
Room 206	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.58	2,796	0.0	\$420.73	\$1,257.60	\$260.00	2.37
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08
Room 204	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08
Room 205	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08
Room 205A	3	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	2,760	Relamp & Reballast	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,932	0.13	645	0.0	\$97.01	\$467.00	\$50.00	4.30
Room 205A	1	Linear Fluorescent - T12: 2' T12 (20W) - 2L	Wall Switch	50	2,760	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	2,760	0.02	105	0.0	\$15.76	\$107.00	\$10.00	6.15
Closet	1	Incandescent: 60W Incandescent	Wall Switch	60	2,760	Relamp	No	1	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	0.03	162	0.0	\$24.36	\$53.75	\$10.00	1.80
Room 203	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Room 202	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Room 201A	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
3rd Floor Main Hallway	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
3rd Floor Main Hallway	11	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	11	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	1,932	0.45	2,184	0.0	\$328.66	\$1,027.20	\$165.00	2.62
South - East Hallway	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
South - East Hallway	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	1,932	0.21	993	0.0	\$149.39	\$576.00	\$75.00	3.35
Room 300	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.08	397	0.0	\$59.76	\$266.40	\$50.00	3.62
Boys Bathroom	2	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	2,760	Relamp & Reballast	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.18	860	0.0	\$129.35	\$593.67	\$75.00	4.01
Room 301A	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.08	397	0.0	\$59.76	\$266.40	\$50.00	3.62
Room 301B	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.12	596	0.0	\$89.63	\$341.60	\$65.00	3.09
Bathroom	1	Incandescent: 60W Incandescent	Wall Switch	60	2,760	Relamp	No	1	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	0.03	162	0.0	\$24.36	\$53.75	\$10.00	1.80
Closet	1	Incandescent: 60W Incandescent	Wall Switch	60	2,760	Relamp	No	1	LED Screw-In Lamps: Downlight Solid State Retrofit	Wall Switch	9	2,760	0.03	162	0.0	\$24.36	\$53.75	\$10.00	1.80
Room 302	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Room 303	12	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	12	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.58	2,796	0.0	\$420.73	\$1,257.60	\$260.00	2.37
Girls Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$460.27	\$75.00	5.49
Men Teacher Bathroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,760	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,932	0.10	466	0.0	\$70.12	\$460.27	\$75.00	5.49
Room 301	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Room 305	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08
Room 304	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28

Existing Conditions		Proposed Conditions											Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08
Room 306	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Room 307	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,760	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,932	0.49	2,382	0.0	\$358.54	\$1,018.40	\$200.00	2.28
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,760	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,760	0.02	105	0.0	\$15.76	\$58.50	\$10.00	3.08

### Motor Inventory & Recommendations

Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis										
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Boiler	1	Combustion Air Fan	0.8	72.0%	No	1,040	No	72.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Boiler Room	Boiler	2	Boiler Feed Water Pump	0.3	71.0%	No	650	No	71.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Custodian Office	Custodian Office	1	Exhaust Fan	0.1	71.0%	No	1,150	No	71.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00



### Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions									Energy Impact & Financial Analysis							
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Room 106	Room 106	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Secretary Office	Secretary Office	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Principal Office	Principal Office	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 101	Room 101	1	Window AC	1.26		Yes	1	Window AC	1.00		12.00		No	0.58	780	0.0	\$117.39	\$1,088.76	\$0.00	9.28
Room 102	Room 102	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 103	Room 103	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 105	Room 105	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 104	Room 104	2	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Copy Room	Copy Room	1	Window AC	0.67		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 201A	Room 201A	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 209	Room 209	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 207	Room 207	1	Window AC	2.33		Yes	1	Window AC	2.00		12.00		No	0.97	1,307	0.0	\$196.65	\$2,177.52	\$0.00	11.07
Room 206	Room 206	2	Window AC	2.00		Yes	1	Window AC	2.00		12.00		No	2.44	3,282	0.0	\$493.98	\$2,177.52	\$0.00	4.41
Room 204	Room 204	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 205	Room 205	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 205A	Room 205A	1	Window AC	0.80		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 203	Room 203	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 202	Room 202	1	Window AC	1.50		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 201	Room 201	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 300	Room 300	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 301A	Room 301A	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 301B	Room 301B	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 302	Room 302	1	Window AC	1.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 303	Room 303	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 301	Room 301	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 305	Room 305	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 304	Room 304	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 306	Room 306	1	Window AC	1.26		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 307	Room 307	1	Window AC	1.50		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	School Building	1	Natural Draft Steam Boiler	2,513.00	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis					
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	School Building	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Low-Flow Device Recommendations

Location	Recommendation Inputs					Energy Impact & Financial Analysis								
	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Fuel Type	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total NJCEP Incentives	Total Net Cost	Payback w/o Incentives in Years	
Boys bathroom 1st Floor	4	Faucet Aerator (Lavatory)	2.20	1.00	Natural Gas	0.00	0	8.6	\$65.08	\$28.68	\$0.00	\$28.68	0.44	
2nd Floor Bathroom	1	Faucet Aerator (Lavatory)	2.20	1.00	Natural Gas	0.00	0	2.2	\$16.27	\$7.17	\$0.00	\$7.17	0.44	
3rd Floor Boys Bathroom	3	Faucet Aerator (Lavatory)	2.20	1.00	Natural Gas	0.00	0	6.5	\$48.81	\$21.51	\$0.00	\$21.51	0.44	
Men Teacher Bathroom	2	Faucet Aerator (Lavatory)	3.00	1.00	Natural Gas	0.00	0	7.2	\$54.23	\$14.34	\$0.00	\$14.34	0.26	
Men Teacher Bathroom	3	Faucet Aerator (Lavatory)	2.20	1.00	Natural Gas	0.00	0	6.5	\$48.81	\$21.51	\$0.00	\$21.51	0.44	

### Commercial Refrigerator/Freezer Inventory & Recommendations

Location	Existing Conditions			Proposed Condi	Energy Impact & Financial Analysis						
	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	1	Stand-Up Refrigerator, Solid Door (>50 cu. ft.)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00


### Cooking Equipment Inventory & Recommendations


Location	Existing Conditions			Proposed Conditions	Energy Impact & Financial Analysis							
	Quantity	Equipment Type	High Efficiency Equipement?	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years	
Kitchen	1	Gas Convection Oven (Half Size)	Yes	No	0.00	0	0.0	\$0.00	\$7,118.81	\$500.00	0.00	
Kitchen	1	Gas Combination Oven/Steam Cooker (<15 Pans)	Yes	No	0.00	0	0.0	\$0.00	\$16,598.81	\$750.00	0.00	

## Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Secretary Office	1	Printer	437.0	Yes
Secretary Office	1	Printer	684.0	Yes
Secretary Office	1	Desktop With LCD Monitor	191.0	Yes
Principal Office	2	Desktop With LCD Monitor	191.0	Yes
Principal Office	1	Printer	560.0	No
Principal Office	1	Microwave	1,000.0	No
Room 101	2	Desktop With LCD Monitor	191.0	Yes
Room 101	2	Desktop With LCD Monitor	191.0	Yes
Room 102	2	Desktop With LCD Monitor	191.0	Yes
Room 102	2	Desktop With LCD Monitor	191.0	Yes
Room 101	1	Flat Screen TV	148.0	Yes
Room 103	2	Desktop With LCD Monitor	191.0	Yes
Room 103	2	Desktop With LCD Monitor	191.0	Yes
Room 103	1	Printer	360.0	Yes
Room 104	2	Desktop With LCD Monitor	191.0	Yes
Room 104	2	Desktop With LCD Monitor	191.0	Yes
Room 105	2	Desktop With LCD Monitor	191.0	Yes
Room 105	2	Desktop With LCD Monitor	191.0	Yes
Copy Room	1	Printer	1,410.0	Yes
Room 201A	1	Microwave	1,000.0	No
Room 201A	1	Desktop With LCD Monitor	191.0	Yes
Room 201A	1	Water Fountain	540.0	No
Room 209	1	Printer	680.0	Yes
Room 209	1	Printer	450.0	Yes
Room 204	3	Desktop With LCD Monitor	191.0	Yes
Room 207	2	Desktop With LCD Monitor	191.0	Yes
Closet	2	Desktop With LCD Monitor	191.0	Yes
Room 205	2	Desktop With LCD Monitor	191.0	Yes
Room 203	4	Desktop With LCD Monitor	191.0	Yes
Room 202	3	Desktop With LCD Monitor	191.0	Yes
Room 201	3	Desktop With LCD Monitor	191.0	Yes
Room 300	1	Desktop With LCD Monitor	191.0	Yes
Room 300	1	Printer	560.0	Yes
Room 300	1	Desktop With LCD Monitor	191.0	Yes
Room 301A	1	Desktop With LCD Monitor	191.0	Yes
Room 301B	1	Desktop With LCD Monitor	191.0	Yes
Room 302	1	Lex mark	770.0	Yes
Room 302	1	Printer	510.0	Yes
Room 301	3	Desktop With LCD Monitor	191.0	Yes
Room 301	1	Printer	480.0	Yes
Room 305	4	Desktop With LCD Monitor	191.0	Yes
Room 304	3	Desktop With LCD Monitor	191.0	Yes
Room 306	2	Desktop With LCD Monitor	191.0	Yes
Room 307	3	Desktop With LCD Monitor	191.0	Yes
Kitchen	1	Small Refrigerator	75.0	Yes

## Appendix B: ENERGY STAR® Statement of Energy Performance


ENERGY STAR® Statement of Energy Performance



**ENERGY STAR®  
Score<sup>1</sup>**

Dr. Charles C. Polk Elementary School

**Primary Property Type:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 33,834  
**Built:** 1922

**For Year Ending:** January 31, 2016  
**Date Generated:** October 23, 2017

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
<b>Property Address</b> Dr. Charles C. Polk Elementary School 1100 Warren Street Roselle, New Jersey 07203	<b>Property Owner</b> _____ ( ) - _____	<b>Primary Contact</b> _____ ( ) - _____
<b>Property ID:</b> 5692017		

Energy Consumption and Energy Use Intensity (EUI)			
<b>Site EUI</b> 81.8 kBtu/ft <sup>2</sup>	<b>Annual Energy by Fuel</b>		<b>National Median Comparison</b>
	Natural Gas (kBtu)	2,015,783 (73%)	National Median Site EUI (kBtu/ft <sup>2</sup> )
	Electric - Grid (kBtu)	752,814 (27%)	National Median Source EUI (kBtu/ft <sup>2</sup> )
			116.4
			% Diff from National Median Source EUI
			14%
<b>Source EUI</b> 132.4 kBtu/ft <sup>2</sup>			<b>Annual Emissions</b>
			Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year)
			191

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) - \_\_\_\_\_  
\_\_\_\_\_



Professional Engineer Stamp  
(if applicable)