



# Local Government Energy Audit: Energy Audit Report



Copyright ©2018 TRC Energy Services. All rights reserved.

Reproduction or distribution of the whole, or any part of the contents of this document without written permission of TRC is prohibited. Neither TRC nor any of its employees makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any data, information, method, product or process disclosed in this document, or represents that its use will not infringe upon any privately-owned rights, including but not limited to, patents, trademarks or copyrights.

## Lake Tract School

690 Iszard Road

Deptford, NJ 08096

Deptford Township Board of  
Education

July 31, 2018

Final Report by:

**TRC Energy Services**

## Disclaimer

---

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

# Table of Contents

---

<b>1</b>	<b>Executive Summary.....</b>	<b>1</b>
1.1	Facility Summary .....	1
1.2	Your Cost Reduction Opportunities.....	1
	Energy Conservation Measures.....	1
	Energy Efficient Practices .....	3
	On-Site Generation Measures.....	3
1.3	Implementation Planning.....	4
<b>2</b>	<b>Facility Information and Existing Conditions .....</b>	<b>6</b>
2.1	Project Contacts .....	6
2.2	General Site Information.....	6
2.3	Building Occupancy .....	6
2.4	Building Envelope .....	7
2.5	On-Site Generation.....	7
2.6	Energy-Using Systems .....	7
	Lighting System .....	7
	Hot Water Heating System.....	8
	Direct Expansion Air Conditioning System (DX) .....	8
	Domestic Water Heating System .....	9
	Food Service Equipment .....	9
	Building Plug Load .....	10
2.7	Water-Using Systems .....	10
<b>3</b>	<b>Site Energy Use and Costs.....</b>	<b>11</b>
3.1	Total Cost of Energy .....	11
3.2	Electricity Usage .....	12
3.3	Natural Gas Usage .....	13
3.4	Benchmarking.....	14
3.5	Energy End-Use Breakdown .....	15
<b>4</b>	<b>Energy Conservation Measures .....</b>	<b>16</b>
4.1	Recommended ECMs .....	16
4.1.1	Lighting Upgrades.....	17
	ECM 1: Install LED Fixtures.....	17
	ECM 2: Retrofit Fixtures with LED Lamps.....	18
4.1.2	Lighting Control Measures .....	19
	ECM 3: Install Occupancy Sensor Lighting Controls .....	19
	ECM 4: Install High/Low Lighting Controls .....	20
4.1.3	Variable Frequency Drive Measures .....	21
	ECM 5: Install VFDs on Constant Volume (CV) HVAC .....	21
	ECM 6: Install VFDs on Hot Water Pumps.....	22
4.1.4	Plug Load Equipment Control - Vending Machines.....	22

ECM 7: Vending Machine Control .....	22
4.2 ECMs Evaluated But Not Recommended .....	23
Install High Efficiency Air Conditioning Units .....	23
<b>5 Energy Efficient Practices .....</b>	<b>24</b>
Reduce Air Leakage .....	24
Use Window Treatments/Coverings .....	24
Practice Proper Use of Thermostat Schedules and Temperature Resets .....	24
Clean Evaporator/Condenser Coils on AC Systems .....	24
Perform Proper Boiler Maintenance .....	24
Perform Proper Water Heater Maintenance .....	25
Perform Maintenance on Compressed Air Systems .....	25
Plug Load Controls.....	25
Water Conservation .....	25
<b>6 On-Site Generation Measures .....</b>	<b>26</b>
6.1 Photovoltaic.....	26
6.2 Combined Heat and Power .....	28
<b>7 Demand Response .....</b>	<b>29</b>
<b>8 Project Funding / Incentives .....</b>	<b>30</b>
8.1 SmartStart .....	31
8.2 Direct Install .....	32
8.3 SREC Registration Program.....	33
8.4 Energy Savings Improvement Program .....	34
<b>9 Energy Purchasing and Procurement Strategies .....</b>	<b>35</b>
9.1 Retail Electric Supply Options.....	35
9.2 Retail Natural Gas Supply Options .....	35

Appendix A: Equipment Inventory & Recommendations

Appendix B: ENERGY STAR® Statement of Energy Performance

# Table of Figures

---

Figure 1 – Previous 12 Month Utility Costs..... 2

Figure 2 – Potential Post-Implementation Costs ..... 2

Figure 3 – Summary of Energy Reduction Opportunities ..... 2

Figure 4 – Photovoltaic Potential..... 3

Figure 5 – Project Contacts ..... 6

Figure 6 - Building Schedule..... 6

Figure 7 - Utility Summary ..... 11

Figure 8 - Energy Cost Breakdown ..... 11

Figure 9 - Electric Usage & Demand..... 12

Figure 10 - Electric Usage & Demand..... 12

Figure 11 - Natural Gas Usage..... 13

Figure 12 - Natural Gas Usage..... 13

Figure 13 - Energy Use Intensity Comparison – Existing Conditions..... 14

Figure 14 - Energy Use Intensity Comparison – Following Installation of Recommended Measures ..... 14

Figure 15 - Energy Balance (% and kBtu/SF) ..... 15

Figure 16 – Summary of Recommended ECMs..... 16

Figure 17 – Summary of Lighting Upgrade ECMs..... 17

Figure 18 – Summary of Lighting Control ECMs ..... 19

Figure 19 – Summary of Variable Frequency Drive ECMs ..... 21

Figure 20 – Summary of Plug Load Equipment Control ECMs ..... 22

Figure 21 – Summary of Measures Evaluated, But Not Recommended ..... 23

Figure 22 - Photovoltaic Screening ..... 26

Figure 23 – Combined Heat and Power Screening ..... 28

Figure 24 - ECM Incentive Program Eligibility..... 30

# I EXECUTIVE SUMMARY

---

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for the Lake Tract School.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey school districts in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

## I.1 Facility Summary

Lake Tract School is a 25,256 square foot facility comprised of offices, classrooms, restrooms, storage areas, janitor closets, kitchen, gymnasium and a mechanical space. This is a single story facility. The school functions from 7:55 AM to 3:10 PM during the week and is closed on the weekends. The building was constructed in 1964.

Space heating in the building is provided by two gas-fired condensing hot water boilers and the building is cooled by several split AC units and window AC units. The lighting in the building consists of aging and inefficient linear T8 lamps, compact fluorescent fixtures (CFL) and incandescent lamp fixtures that are in need of replacement. A thorough description of the facility and our observations are located in Section 2.

## I.2 Your Cost Reduction Opportunities

### Energy Conservation Measures

TRC Energy Services evaluated eight measures and recommends seven measures which together represent an opportunity for the Lake Tract School to reduce annual energy costs by roughly \$12,580 and annual greenhouse gas emissions by 85,544 lbs CO<sub>2</sub>e. We estimate that if all measures were implemented as recommended, the project would pay for itself in roughly 5.7 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce the Lake Tract School's annual energy use by 17%.

Figure 1 – Previous 12 Month Utility Costs

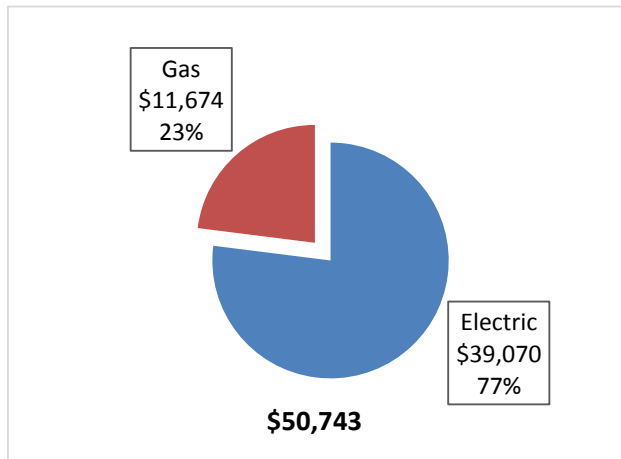
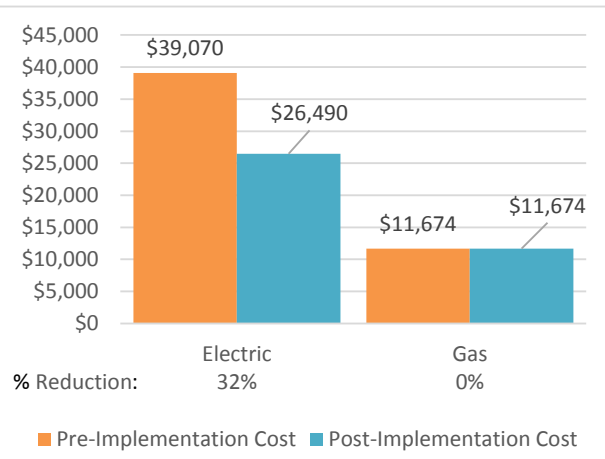


Figure 2 – Potential Post-Implementation Costs



A detailed description of the Lake Tract School’s existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>										
ECM 1	Install LED Fixtures	4,721	1.2	0.0	\$699.16	\$12,789.44	\$525.00	\$12,264.44	17.5	4,754
ECM 2	Retrofit Fixtures with LED Lamps	56,236	13.9	0.0	\$8,327.73	\$37,702.60	\$6,505.00	\$31,197.60	3.7	56,629
<b>Lighting Control Measures</b>										
ECM 3	Install Occupancy Sensor Lighting Controls	11,851	2.9	0.0	\$1,754.94	\$13,222.00	\$1,840.00	\$11,382.00	6.5	11,934
ECM 4	Install High/Low Lighting Controls	1,023	0.3	0.0	\$151.46	\$1,800.00	\$0.00	\$1,800.00	11.9	1,030
<b>Variable Frequency Drive (VFD) Measures</b>										
ECM 5	Install VFDs on Constant Volume (CV) HVAC	4,530	1.5	0.0	\$670.86	\$9,291.15	\$880.00	\$8,411.15	12.5	4,562
ECM 6	Install VFDs on Hot Water Pumps	4,976	1.3	0.0	\$736.93	\$6,551.70	\$0.00	\$6,551.70	8.9	5,011
<b>Electric Unitary HVAC Measures</b>										
	Install High Efficiency Electric AC	4,300	2.5	0.0	\$636.81	\$16,458.42	\$1,012.00	\$15,446.42	24.3	4,330
<b>Plug Load Equipment Control - Vending Machine</b>										
ECM 7	Vending Machine Control	1,612	0.0	0.0	\$238.69	\$230.00	\$0.00	\$230.00	1.0	1,623
<b>TOTAL OF ALL EVALUATED MEASURES</b>		<b>89,250</b>	<b>23.5</b>	<b>0.0</b>	<b>\$13,216.59</b>	<b>\$98,315.31</b>	<b>\$10,797.00</b>	<b>\$87,518.31</b>	<b>6.6</b>	<b>89,874</b>
<b>TOTAL OF ALL RECOMMENDED MEASURES</b>		<b>84,950</b>	<b>21</b>	<b>0</b>	<b>\$ 12,579.78</b>	<b>\$ 81,586.89</b>	<b>\$ 9,750.00</b>	<b>\$ 71,836.89</b>	<b>5.7</b>	<b>85,544</b>
<b>TOTAL OF ALL NON-RECOMMENDED MEASURES</b>		<b>4,300</b>	<b>3</b>	<b>0</b>	<b>\$ 636.81</b>	<b>\$ 16,458.42</b>	<b>\$ 1,012.00</b>	<b>\$ 15,446.42</b>	<b>24.3</b>	<b>4,330</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

**Lighting Upgrades** generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measure save energy by reducing the power used by the lighting components due to improved electrical efficiency.

**Lighting Controls** measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

**Variable Frequency Drives (VFDs)** are motor control devices. These measures control the speed of a motor so that the motor spins at peak efficiency during partial load conditions. Sensors adapt the speed to flow, temperature, or pressure settings which is much more efficient than using a valve or damper to control flow rates, or running the motor at full speed when only partial power is needed. These measures save energy by controlling motor usage more efficiently.

**Electric Unitary HVAC** measures generally involve replacing older inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide equivalent cooling to older air conditioning systems at a reduced energy cost. These measures save energy by reducing the power used by the air conditioning systems, due to improved electrical efficiency.

**Plug Load Equipment** control measures generally involve installing automated devices that limit the power usage or operation of equipment that is plugged into an electric outlet when not in use.

### Energy Efficient Practices

TRC also identified nine low cost (or no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Lake Tract School include:

- Reduce Air Leakage
- Use Window Treatments/Coverings
- Practice Proper Use of Thermostat Schedules and Temperature Resets
- Clean Evaporator/Condenser Coils on AC Systems
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Perform Maintenance on Compressed Air Systems
- Install Plug Load Controls
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

### On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for the Lake Tract School. Based on the configuration of the site and its loads there is a high potential for installing a photovoltaic (PV) array.

*Figure 4 – Photovoltaic Potential*

<b>Potential</b>	High	
<b>System Potential</b>	60	kW DC STC
<b>Electric Generation</b>	71,482	kWh/yr
<b>Displaced Cost</b>	\$6,220	/yr
<b>Installed Cost</b>	\$156,000	

For details on our evaluation and on-site generation potential, please refer to Section 6.



### I.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- SREC (Solar Renewable Energy Certificate) Registration Program
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.4 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8 or: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

## 2 FACILITY INFORMATION AND EXISTING CONDITIONS

### 2.1 Project Contacts

*Figure 5 – Project Contacts*

Name	Role	E-Mail	Phone #
<b>Customer</b>			
William Blatchley	Business Administrator	blatchley.w@deptford.k12.nj.us	856-232-2700 x 3007
<b>Designated Representative</b>			
Samuel Ringelberg	Development Engineer	Sam.Ringelberg@schneider-electric.com	717-579-0958
<b>TRC Energy Services</b>			
Smruti Srinivasan	Auditor	ssrinivasan@trcsolutions.com	732-855-0033

### 2.2 General Site Information

On May 3, 2017, TRC performed an energy audit at the Lake Tract School located in Deptford, New Jersey. TRC's team met with John Fountain to review the facility operations and help focus our investigation on specific energy-using systems.

Lake Tract School is a 25,256 square foot facility comprised of offices, classrooms, restrooms, storage areas, janitor closets, kitchen, gymnasium and a mechanical space. This is a single story facility. The school functions from 7:55 AM to 3:10 PM during the week and is closed on the weekends. The building was constructed in 1964.

Space heating in the building is provided by two gas-fired condensing hot water boilers and the building is cooled by several split AC units and window AC units. The lighting in the building consists of aging and inefficient linear T8 lamps, compact fluorescent fixtures (CFL) and incandescent lamp fixtures that are in need of replacement.

### 2.3 Building Occupancy

The typical schedule is presented in the table below. The school serves students from second grade to fifth grade. During a typical day, the facility is occupied by approximately 60 staff (teachers, administration and maintenance) and 481 students.

*Figure 6 - Building Schedule*

Building Name	Weekday/Weekend	Operating Schedule
Lake Tract School	Weekday	7:55 AM - 3:10 PM
Lake Tract School	Weekend	No operation

## 2.4 Building Envelope

The building is constructed of concrete block and structural steel with brick facade. The building has a flat roof with a white TPO membrane layer. The roof was found to be in good condition. The building has single pane windows and the exterior doors are constructed of aluminum. No signs of excessive air infiltration were observed in the facility.



*Image 1 Building Envelope*

## 2.5 On-Site Generation

The Lake Tract School does not have any on-site electric generation systems currently installed.

## 2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

### Lighting System

Lighting is provided mostly by 32-Watt linear fluorescent T8 lamps with electronic ballasts as well as some incandescent lamps. Most of the fixtures are 2-lamp or 4-lamp, 2-foot or 4-foot long troffers. A small area of the building and the majority of the office spaces are primarily lit with 75-Watt incandescent lamp fixtures.

Lighting control in all of the spaces is provided by manual wall switches. The building's exterior lighting consists primarily of 26-Watt compact fluorescent fixtures and are controlled by photocells. The exit lights at the facility are 2-Watt LED fixtures.



*Image 2 Typical lighting fixtures*

## **Hot Water Heating System**

The hot water heating system consists of two gas-fired condensing Weil Mc Lain boilers, each with an output capacity of 1906 MBh and a combustion efficiency of 95.8%. Hot water is circulated in the building using two constant speed 5 hp pumps. Hot water is supplied at 180°F when the outside air temperature is below 50°F, and the temperature setpoint is modulated until the outside air reaches 65°F, at which point the boiler is shut off. The boilers provide hot water to air handlers serving the main office, gym, and library, and unit ventilators which serve the classrooms. The boilers operate in a lead/lag configuration. Both boilers may be required during cold weather. Space temperatures are regulated by a pneumatically controlled building automation system. The boilers are two years old, in good condition and well maintained.



*Image 3 Hot water system*

## **Direct Expansion Air Conditioning System (DX)**

The space cooling in the classrooms are provided by 1.25 ton Frigidaire window AC units. These units are two years old, have a SEER of 10.8 and in good condition.

Offices, teachers' lounge and library are cooled using split system AC units with cooling capacities ranging from 1 to 4 tons. Space temperatures are controlled using programmable thermostats in the respective zones. Few of the units are over 20 years old. All older units have been evaluated for replacement.







*Image 4 Air conditioning system*

### **Domestic Water Heating System**

The domestic water heating system for the facility consists of two electric Whirlpool water heaters serving the kitchen and restrooms. The input rating on these are 3.4 kW and 5.5 kW and both of them have a tank capacity of 80 gallons. The water heaters are 10 years old and in good condition.



*Image 5 Domestic hot water heater*

### **Food Service Equipment**

The school has an all-electric kitchen that is used to store, reheat and serve food for the students. The kitchen consists of two electric convection oven, one solid door refrigerator and a freezer chest. All kitchen equipment were in good condition and well maintained.



*Image 6 Kitchen equipment*

## **Building Plug Load**

There are roughly 109 computer work stations and 38 laptops throughout the facility. Other office plug loads include printers and copy machines, paper shredders, projectors, standing fans, space heaters and staff laptops. The kitchenette equipment include refrigerators, microwave oven, coffee machines, toasters and toaster ovens. There is no centralized PC power management software installed.

There is one refrigerated beverage machine in the teachers' lounge without controls.

## **2.7 Water-Using Systems**

The restrooms were found to have faucets rated for 2.2 gallons per minute (gpm) or lower, the toilets are rated at 1.6 gallons per flush (gpf) and the urinals are rated at 2 gpf.

### 3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

#### 3.1 Total Cost of Energy

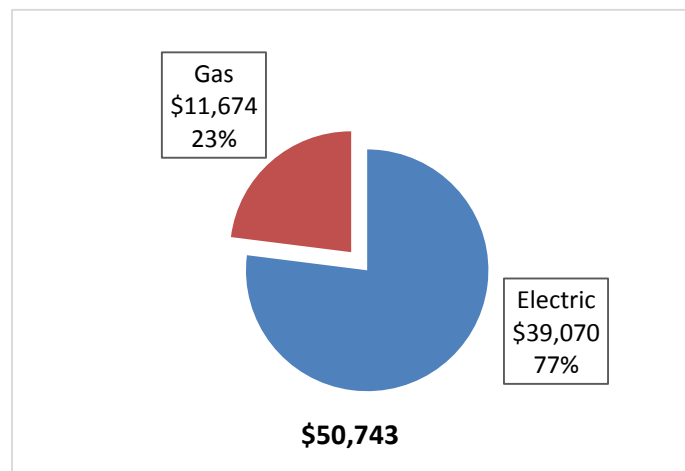
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

*Figure 7 - Utility Summary*

Utility Summary for Lake Tract School		
Fuel	Usage	Cost
Electricity	263,834 kWh	\$39,070
Natural Gas	7,860 Therms	\$11,674
<b>Total</b>		<b>\$50,743</b>

The current annual energy cost for this facility is \$50,743 as shown in the chart below.

*Figure 8 - Energy Cost Breakdown*





### 3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was \$0.148/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The electric third party supply is provided by South Jersey Energy Company. The monthly electricity consumption and peak demand are shown in the chart below. During the months of April and November, the consumption of the facility has almost doubled. If there were no special events to corroborate the consumption during these months we suggest that the meters be verified for appropriate readings every month.

Figure 9 - Electric Usage & Demand

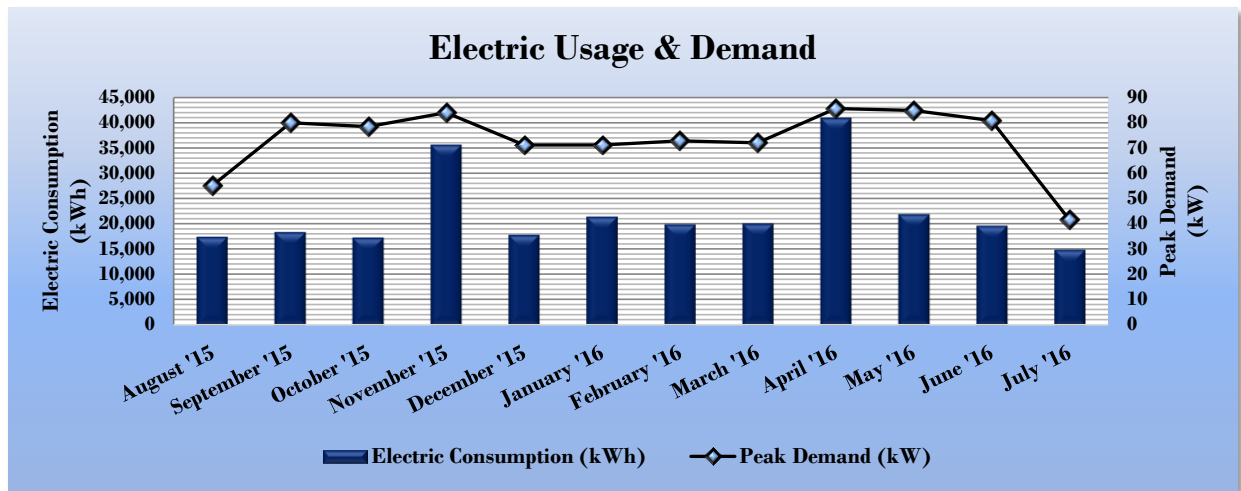


Figure 10 - Electric Usage & Demand

Electric Billing Data for Lake Tract School					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
8/31/15	30	17,440	55	\$684	\$3,064
10/1/15	31	18,400	80	\$997	\$3,509
10/29/15	28	17,280	78	\$342	\$2,568
12/2/15	34	35,600	84	\$336	\$4,934
12/30/15	28	17,840	71	\$311	\$2,479
2/1/16	33	21,440	71	\$311	\$2,880
3/2/16	30	19,920	73	\$318	\$2,660
4/1/16	30	20,080	72	\$317	\$2,747
5/2/16	31	40,880	86	\$377	\$5,320
6/1/16	30	21,920	85	\$373	\$3,027
6/30/16	29	19,600	81	\$1,016	\$3,605
8/2/16	33	14,880	42	\$523	\$2,490
<b>Totals</b>	<b>367</b>	<b>265,280</b>	<b>85.6</b>	<b>\$5,906</b>	<b>\$39,284</b>
<b>Annual</b>	<b>365</b>	<b>263,834</b>	<b>85.6</b>	<b>\$5,873</b>	<b>\$39,070</b>

### 3.3 Natural Gas Usage

Natural gas is provided by South Jersey Gas. The average gas cost for the past 12 months is \$1.485/therm, which is the blended rate used throughout the analyses in this report. The third party gas supply has been provided by Direct Energy. The monthly gas consumption is shown in the chart below.

Figure 11 - Natural Gas Usage

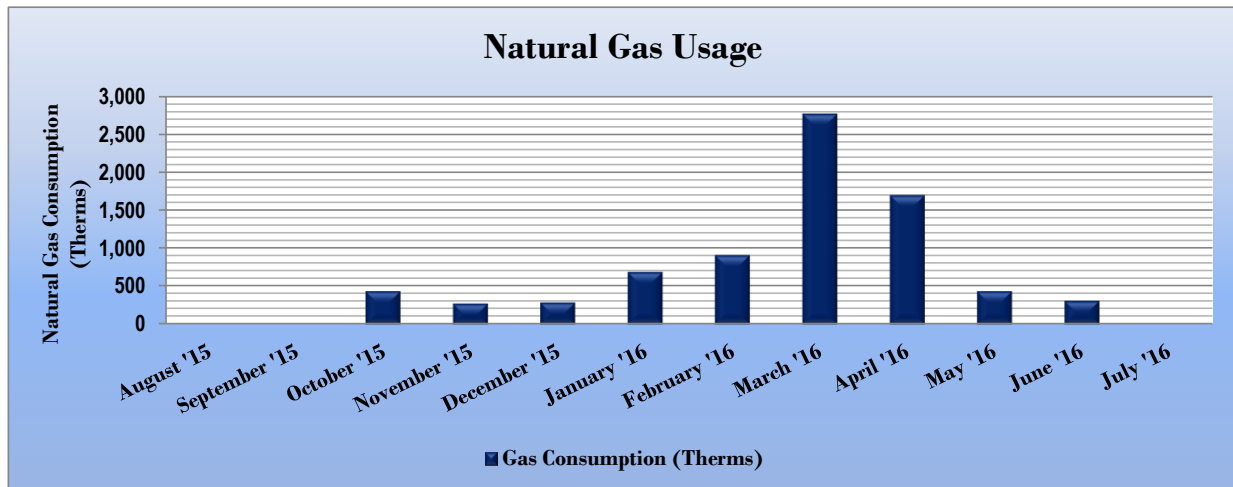


Figure 12 - Natural Gas Usage

Gas Billing Data for Lake Tract School			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
8/24/15	30	0	\$28
9/22/15	29	0	\$438
10/22/15	30	438	\$524
11/20/15	29	272	\$1,388
12/22/15	32	287	\$3,317
1/21/16	30	688	\$880
2/19/16	29	912	\$2,622
3/22/16	32	2,772	\$1,607
4/20/16	29	1,701	\$430
5/23/16	33	436	\$314
6/22/16	30	311	\$29
7/22/16	30	0	\$32
<b>Totals</b>	<b>363</b>	<b>7,817</b>	<b>\$11,610</b>
<b>Annual</b>	<b>365</b>	<b>7,860</b>	<b>\$11,674</b>

### 3.4 Benchmarking

This facility was benchmarked using Portfolio Manager, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

**Figure 13 - Energy Use Intensity Comparison – Existing Conditions**

Energy Use Intensity Comparison - Existing Conditions		
	Lake Tract School	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft <sup>2</sup> )	144.6	141.4
Site Energy Use Intensity (kBtu/ft <sup>2</sup> )	66.8	58.2

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the table below:

**Figure 14 - Energy Use Intensity Comparison – Following Installation of Recommended Measures**

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Lake Tract School	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft <sup>2</sup> )	108.6	141.4
Site Energy Use Intensity (kBtu/ft <sup>2</sup> )	55.3	58.2

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. This facility has a current score of 70.

A Portfolio Manager Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.

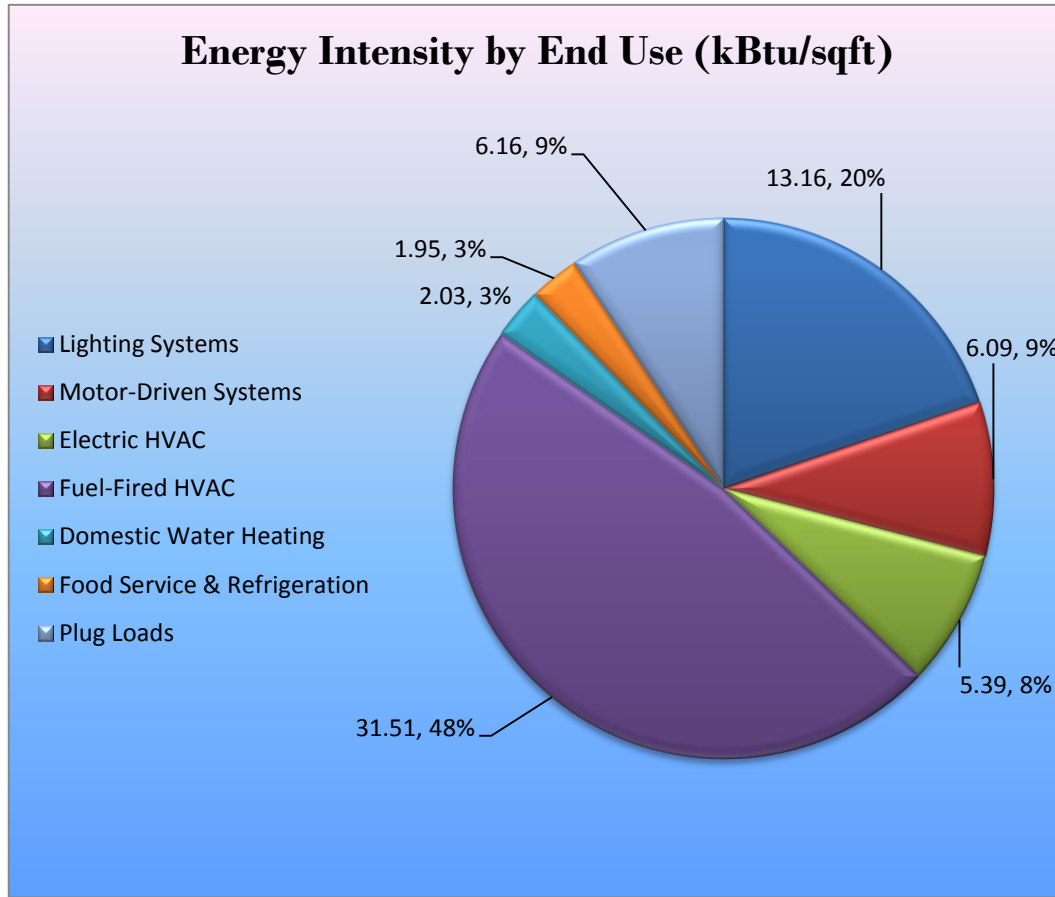
For more information on ENERGY STAR® certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

### 3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 15 - Energy Balance (% and kBtu/SF)



## 4 ENERGY CONSERVATION MEASURES

### Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Lake Tract School regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

### 4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

*Figure 16 – Summary of Recommended ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>60,958</b>	<b>15.1</b>	<b>0.0</b>	<b>\$9,026.89</b>	<b>\$50,492.04</b>	<b>\$7,030.00</b>	<b>\$43,462.04</b>	<b>4.8</b>	<b>61,384</b>
ECM 1	Install LED Fixtures	4,721	1.2	0.0	\$699.16	\$12,789.44	\$525.00	\$12,264.44	17.5	4,754
ECM 2	Retrofit Fixtures with LED Lamps	56,236	13.9	0.0	\$8,327.73	\$37,702.60	\$6,505.00	\$31,197.60	3.7	56,629
<b>Lighting Control Measures</b>		<b>12,874</b>	<b>3.2</b>	<b>0.0</b>	<b>\$1,906.41</b>	<b>\$15,022.00</b>	<b>\$1,840.00</b>	<b>\$13,182.00</b>	<b>6.9</b>	<b>12,964</b>
ECM 3	Install Occupancy Sensor Lighting Controls	11,851	2.9	0.0	\$1,754.94	\$13,222.00	\$1,840.00	\$11,382.00	6.5	11,934
ECM 4	Install High/Low Lighting Controls	1,023	0.3	0.0	\$151.46	\$1,800.00	\$0.00	\$1,800.00	11.9	1,030
<b>Variable Frequency Drive (VFD) Measures</b>		<b>9,507</b>	<b>2.7</b>	<b>0.0</b>	<b>\$1,407.80</b>	<b>\$15,842.85</b>	<b>\$880.00</b>	<b>\$14,962.85</b>	<b>10.6</b>	<b>9,573</b>
ECM 5	Install VFDs on Constant Volume (CV) HVAC	4,530	1.5	0.0	\$670.86	\$9,291.15	\$880.00	\$8,411.15	12.5	4,562
ECM 6	Install VFDs on Hot Water Pumps	4,976	1.3	0.0	\$736.93	\$6,551.70	\$0.00	\$6,551.70	8.9	5,011
<b>Plug Load Equipment Control - Vending Machine</b>		<b>1,612</b>	<b>0.0</b>	<b>0.0</b>	<b>\$238.69</b>	<b>\$230.00</b>	<b>\$0.00</b>	<b>\$230.00</b>	<b>1.0</b>	<b>1,623</b>
ECM 7	Vending Machine Control	1,612	0.0	0.0	\$238.69	\$230.00	\$0.00	\$230.00	1.0	1,623
<b>TOTALS</b>		<b>84,950</b>	<b>21.0</b>	<b>0.0</b>	<b>\$12,579.78</b>	<b>\$81,586.89</b>	<b>\$9,750.00</b>	<b>\$71,836.89</b>	<b>5.7</b>	<b>85,544</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

## 4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 17 below.

*Figure 17 – Summary of Lighting Upgrade ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>60,958</b>	<b>15.1</b>	<b>0.0</b>	<b>\$9,026.89</b>	<b>\$50,492.04</b>	<b>\$7,030.00</b>	<b>\$43,462.04</b>	<b>4.8</b>	<b>61,384</b>
ECM 1	Install LED Fixtures	4,721	1.2	0.0	\$699.16	\$12,789.44	\$525.00	\$12,264.44	17.5	4,754
ECM 2	Retrofit Fixtures with LED Lamps	56,236	13.9	0.0	\$8,327.73	\$37,702.60	\$6,505.00	\$31,197.60	3.7	56,629

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

### **ECM 1: Install LED Fixtures**

#### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	4,721	1.2	0.0	\$699.16	\$12,789.44	\$525.00	\$12,264.44	17.5	4,754
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

#### *Measure Description*

We recommend replacing existing gym/cafeteria 4-foot fixtures containing T9 linear tubes lamps with new high performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

## **ECM 2: Retrofit Fixtures with LED Lamps**

### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	55,922	13.9	0.0	\$8,281.19	\$36,842.55	\$6,505.00	\$30,337.55	3.7	56,313
Exterior	314	0.0	0.0	\$46.54	\$860.05	\$0.00	\$860.05	18.5	317

### *Measure Description*

We recommend retrofitting existing linear T8 tube fixtures and incandescent lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

## 4.1.2 Lighting Control Measures

Our recommendations for lighting control measures are summarized in Figure 18 below.

**Figure 18 – Summary of Lighting Control ECMs**

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>	<b>12,874</b>	<b>3.2</b>	<b>0.0</b>	<b>\$1,906.41</b>	<b>\$15,022.00</b>	<b>\$1,840.00</b>	<b>\$13,182.00</b>	<b>6.9</b>	<b>12,964</b>
ECM 3   Install Occupancy Sensor Lighting Controls	11,851	2.9	0.0	\$1,754.94	\$13,222.00	\$1,840.00	\$11,382.00	6.5	11,934
ECM 4   Install High/Low Lighting Controls	1,023	0.3	0.0	\$151.46	\$1,800.00	\$0.00	\$1,800.00	11.9	1,030

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

### **ECM 3: Install Occupancy Sensor Lighting Controls**

#### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
11,851	2.9	0.0	\$1,754.94	\$13,222.00	\$1,840.00	\$11,382.00	6.5	11,934

#### *Measure Description*

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in all restrooms, storage rooms, classrooms, hallways, offices areas and gym. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.



## **ECM 4: Install High/Low Lighting Controls**

### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
1,023	0.3	0.0	\$151.46	\$1,800.00	\$0.00	\$1,800.00	11.9	1,030

### *Measure Description*

We recommend installing occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons. Typical areas for such lighting control are stairwells, interior corridors, parking lots, and parking garages.

Lighting fixtures with these controls operate at default low levels when the area is not occupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. The lighting systems are switched to full lighting levels whenever an occupant is detected. Fixtures are automatically switched back to low level after an area has been vacant for a preset period of time.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage needs to be provided to ensure that lights turn on in each area as an occupant approaches.

Additional savings from reduced lighting maintenance may also result from this measure, due to reduced lamp operation.

### 4.1.3 Variable Frequency Drive Measures

Our recommendations for variable frequency drive (VFD) measures are summarized in Figure 19 below.

*Figure 19 – Summary of Variable Frequency Drive ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Variable Frequency Drive (VFD) Measures</b>		<b>9,507</b>	<b>2.7</b>	<b>0.0</b>	<b>\$1,407.80</b>	<b>\$15,842.85</b>	<b>\$880.00</b>	<b>\$14,962.85</b>	<b>10.6</b>	<b>9,573</b>
ECM 5	Install VFDs on Constant Volume (CV) HVAC	4,530	1.5	0.0	\$670.86	\$9,291.15	\$880.00	\$8,411.15	12.5	4,562
ECM 6	Install VFDs on Hot Water Pumps	4,976	1.3	0.0	\$736.93	\$6,551.70	\$0.00	\$6,551.70	8.9	5,011

#### **ECM 5: Install VFDs on Constant Volume (CV) HVAC**

##### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
4,530	1.5	0.0	\$670.86	\$9,291.15	\$880.00	\$8,411.15	12.5	4,562

##### *Measure Description*

We recommend installing variable frequency drives (VFDs) to control supply fan motor speeds serving the main office, library and gymnasium to convert a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor, if the air handler has one. Zone thermostats will cause the VFD to modulate fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature. Energy savings results from reducing fan speed (and power) when there is a reduced load required for the zone. The magnitude of energy savings is based on the estimated amount of time that fan motors operate at partial load.

VAV systems should not be controlled such that the supply air temperature is raised at the expense of the fan power. A common mistake is to reset the supply air temperature to achieve chiller energy savings, which can lead to additional air flow requirements. Supply air temperature should be kept low, e.g. 55°F, until the minimum fan speed (typically about 50%) is met. At this point, it is efficient to raise the supply air temperature as the load decreases, but not such that additional air flow and thus fan energy is required.

For air handlers with direct expansion (DX) cooling systems, the minimum air flow across the cooling coil required to prevent the coil from freezing will have to be determined during the final project design. The control system should be programmed to maintain the minimum air flow whenever the compressor is operating.

## ECM 6: Install VFDs on Hot Water Pumps

### Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
4,976	1.3	0.0	\$736.93	\$6,551.70	\$0.00	\$6,551.70	8.9	5,011

### Measure Description

We recommend installing a variable frequency drives (VFD) to control the two 5 hp hot water pumps. This measure requires that a majority of the hot water coils be served by 2-way valves and that a differential pressure sensor is installed in the hot water loop. As the hot water valves close, the differential pressure increases. The VFD modulates pump speed to maintain a differential pressure setpoint. Energy savings results from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.

### 4.1.4 Plug Load Equipment Control - Vending Machines

Our recommendations for plug load equipment controls are summarized in Figure 20 below.

Figure 20 – Summary of Plug Load Equipment Control ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Plug Load Equipment Control - Vending Machine</b>	<b>1,612</b>	<b>0.0</b>	<b>0.0</b>	<b>\$238.69</b>	<b>\$230.00</b>	<b>\$0.00</b>	<b>\$230.00</b>	<b>1.0</b>	<b>1,623</b>
ECM 7   Vending Machine Control	1,612	0.0	0.0	\$238.69	\$230.00	\$0.00	\$230.00	1.0	1,623

## ECM 7: Vending Machine Control

### Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
1,612	0.0	0.0	\$238.69	\$230.00	\$0.00	\$230.00	1.0	1,623

### Measure Description

Vending machines operate continuously, even during non-business hours. It is recommended to install occupancy sensor controls to reduce the energy use. These controls power down vending machines when the vending machine area has been vacant for some time, then power up at regular intervals, as needed, to turn machine lights on or keep the product cool. Energy savings are a dependent on vending machine and activity level in the area surrounding the machines.

## 4.2 ECMs Evaluated But Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

*Figure 21 – Summary of Measures Evaluated, But Not Recommended*

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Electric Unitary HVAC Measures</b>	<b>4,300</b>	<b>2.5</b>	<b>0.0</b>	<b>\$636.81</b>	<b>\$16,458.42</b>	<b>\$1,012.00</b>	<b>\$15,446.42</b>	<b>24.3</b>	<b>4,330</b>
Install High Efficiency Electric AC	4,300	2.5	0.0	\$636.81	\$16,458.42	\$1,012.00	\$15,446.42	24.3	4,330
<b>TOTALS</b>	<b>4,300</b>	<b>2.5</b>	<b>0.0</b>	<b>\$636.81</b>	<b>\$16,458.42</b>	<b>\$1,012.00</b>	<b>\$15,446.42</b>	<b>24.3</b>	<b>4,330</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

### Install High Efficiency Air Conditioning Units

#### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
4,300	2.5	0.0	\$636.81	\$16,458.42	\$1,012.00	\$15,446.42	24.3	4,330

#### *Measure Description*

We typically recommend replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units when cost effective. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

#### *Reasons for not Recommending*

The payback period associated with replacing the air conditioning equipment is longer than the average useful life of the equipment. However, when these units are scheduled to be replaced, we suggest that they be replaced with energy efficient equipment.

## 5 ENERGY EFFICIENT PRACTICES

---

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

### Reduce Air Leakage

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

### Use Window Treatments/Coverings

A substantial amount of heat gain can occur through uncovered or untreated windows, especially older single pane windows and east or west-facing windows. Treatments such as high-reflectivity films or covering windows with shades or shutters can reduce solar heat gain and, consequently, cooling load and can reduce internal heat loss and the associated heating load.

### Practice Proper Use of Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

### Clean Evaporator/Condenser Coils on AC Systems

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

### Perform Proper Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to retain proper functionality and efficiency of the heating system. Fuel burning equipment should undergo yearly tune-ups to ensure they are operating as safely and efficiently as possible from a combustion standpoint. A tune-up should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Buildup of dirt, dust, or deposits on the internal surfaces of a boiler can greatly affect its heat transfer efficiency. These deposits can accumulate on the water side or fire side of the boiler. Boilers should be cleaned regularly according to the manufacturer's instructions to remove this build up in order to sustain efficiency and equipment life.

## **Perform Proper Water Heater Maintenance**

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

## **Perform Maintenance on Compressed Air Systems**

Like all electro-mechanical equipment, compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan should be developed for process related compressed air systems to include inspection, cleaning, and replacement of inlet filter cartridges, cleaning of drain traps, daily inspection of lubricant levels to reduce unwanted friction, inspection of belt condition and tension, checking for system leaks and adjustment of loose connections, and overall system cleaning. Contact a qualified technician for help with setting up periodic maintenance schedule.

## **Plug Load Controls**

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to “Plug Load Best Practices Guide” <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>.

## **Water Conservation**

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<http://www3.epa.gov/watersense/products>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

## 6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey’s Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State’s electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

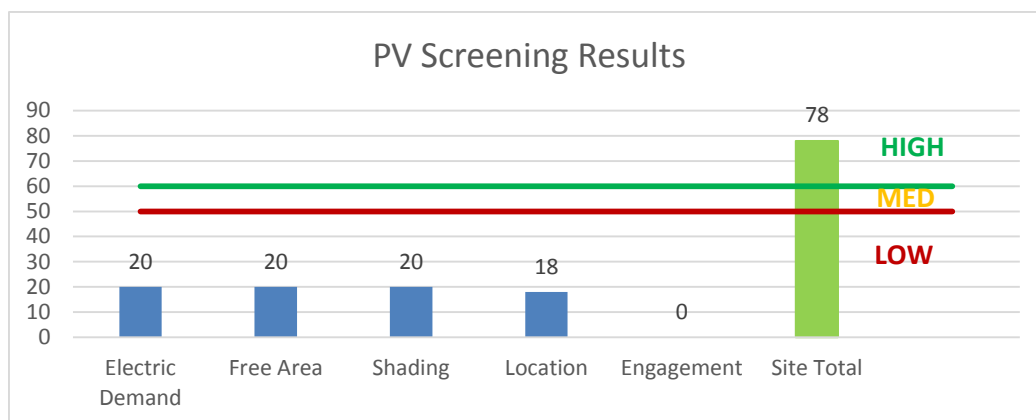
### 6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility’s electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility’s electric demand, size and location of free area, and shading elements shows that the facility has a **High** potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the high potential for PV at the site. A PV array located on the roof of the main building/ground next to the building/over the main parking lot may be feasible. If Lake Tract School is interested in pursuing the installation of PV, we recommended a full feasibility study be conducted.

*Figure 22 - Photovoltaic Screening*



<b>Potential</b>	High	
<b>System Potential</b>	60	kW DC STC
<b>Electric Generation</b>	71,482	kWh/yr
<b>Displaced Cost</b>	\$6,220	/yr
<b>Installed Cost</b>	\$156,000	

Solar projects must register their projects in the SREC (Solar Renewable Energy Certificate) Registration Program (SRP) prior to the start of construction in order to establish the project’s eligibility to earn SRECs. Registration of the intent to participate in New Jersey’s solar marketplace provides market participants with information about developed new solar projects and insight into future SREC pricing. Refer to Section 8.3 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)



## 6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

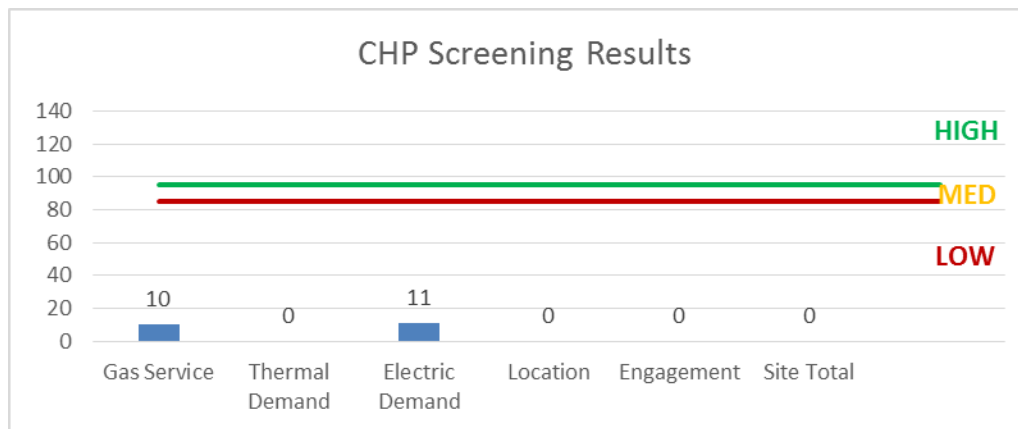
CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a **Low** potential for installing a cost-effective CHP system.

Low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).

**Figure 23 – Combined Heat and Power Screening**



## 7 DEMAND RESPONSE

---

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion this facility is not a good candidate for the Demand Response program.

## 8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 24 for a list of the eligible programs identified for each recommended ECM.

*Figure 24 - ECM Incentive Program Eligibility*

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install
ECM 1	Install LED Fixtures	x		x
ECM 2	Retrofit Fixtures with LED Lamps	x		x
ECM 3	Install Occupancy Sensor Lighting Controls	x		x
ECM 4	Install High/Low Lighting Controls	x		x
ECM 5	Install VFDs on Constant Volume (CV) HVAC	x		x
ECM 6	Install VFDs on Hot Water Pumps		x	x
ECM 7	Vending Machine Control			x

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

## 8.1 SmartStart

### Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

*Electric Chillers*

*Electric Unitary HVAC*

*Gas Cooling*

*Gas Heating*

*Gas Water Heating*

*Ground Source Heat Pumps*

*Lighting*

*Lighting Controls*

*Refrigeration Doors*

*Refrigeration Controls*

*Refrigerator/Freezer Motors*

*Food Service Equipment*

*Variable Frequency Drives*

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

### Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB).

## 8.2 Direct Install

### Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

### Incentives

The program pays up to **70%** of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

### How to Participate

To participate in the Direct Install program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of DI program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: [www.njcleanenergy.com/DI](http://www.njcleanenergy.com/DI).

### 8.3 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec).

## 8.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

---

### 9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

### 9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).



# Appendix A: Equipment Inventory & Recommendations

## Lighting Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Main Office	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	11	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.24	960	0.0	\$142.18	\$643.50	\$110.00	3.75
Nurse's office	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	No	4	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,300	0.15	592	0.0	\$87.74	\$380.53	\$80.00	3.43
Nurse's office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.02	87	0.0	\$12.93	\$58.50	\$10.00	3.75
Hallway	12	Linear Fluorescent - T8: 2' T8 (17W) - 4L	Wall Switch	63	2,300	Relamp	Yes	12	LED - Linear Tubes: (4) 2' Lamps	High/Low Control	34	1,610	0.31	1,244	0.0	\$184.25	\$1,318.40	\$240.00	5.85
Storage	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,610	0.11	441	0.0	\$65.33	\$350.00	\$40.00	4.74
Hallway	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,610	0.14	551	0.0	\$81.67	\$492.50	\$50.00	5.42
Hallway	8	Linear Fluorescent - T8: 2' T8 (17W) - 4L	Wall Switch	63	2,300	Relamp	Yes	8	LED - Linear Tubes: (4) 2' Lamps	High/Low Control	34	1,610	0.21	829	0.0	\$122.83	\$812.27	\$160.00	5.31
Library	47	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	47	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,610	1.28	5,184	0.0	\$767.66	\$4,369.50	\$680.00	4.81
Library	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,300	Relamp	No	5	LED - Linear Tubes: (1) 4' Lamp	Wall Switch	15	2,300	0.06	231	0.0	\$34.27	\$179.50	\$25.00	4.51
Room 17,18,19,24,21,20,23,22,25	162	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	162	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,610	4.43	17,868	0.0	\$2,645.99	\$11,907.00	\$1,935.00	3.77
Girls' restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.04	175	0.0	\$25.85	\$117.00	\$20.00	3.75
Boys' restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,610	0.08	331	0.0	\$49.00	\$445.50	\$65.00	7.77
Gym/cafeateria	21	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Fixture Replacement	Yes	21	LED - Fixtures: Ambient 2x4 Fixture	Occupancy Sensor	29	1,610	1.29	5,205	0.0	\$770.72	\$17,409.44	\$1,260.00	20.95
PE room	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,300	0.07	296	0.0	\$43.87	\$190.27	\$40.00	3.43
PE room	1	Linear Fluorescent - T8: 2' T8 (17W) - 4L	Wall Switch	63	2,300	Relamp	No	1	LED - Linear Tubes: (4) 2' Lamps	Wall Switch	34	2,300	0.02	77	0.0	\$11.36	\$76.53	\$20.00	4.98
Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,300	0.04	148	0.0	\$21.93	\$95.13	\$20.00	3.43
Hallway	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	No	3	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,300	0.11	444	0.0	\$65.80	\$285.40	\$60.00	3.43
Hallway	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,610	0.16	662	0.0	\$98.00	\$551.00	\$60.00	5.01
VP office	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,300	0.04	148	0.0	\$21.93	\$95.13	\$20.00	3.43
Girls' restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.04	175	0.0	\$25.85	\$117.00	\$20.00	3.75
Boys' restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.04	175	0.0	\$25.85	\$117.00	\$20.00	3.75
Room 12,11	18	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	Yes	18	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,610	0.87	3,495	0.0	\$517.49	\$2,252.40	\$430.00	3.52
Room 13,14,15,16,9,8,7,6,5,4,3,2,1	234	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	234	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,610	6.40	25,809	0.0	\$3,821.98	\$17,199.00	\$2,795.00	3.77
Room 13,14,15,16,9,8,7,6,5,4,3,2,1	13	Incandescent: 1 lamp	Wall Switch	75	2,300	Relamp	No	13	LED Screw-In Lamps: 1 lamp	Wall Switch	8	2,300	0.57	2,304	0.0	\$341.16	\$698.79	\$65.00	1.86
Hallway	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,610	0.27	1,103	0.0	\$163.33	\$1,385.00	\$100.00	7.87

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Hallway	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	No	3	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,300	0.11	444	0.0	\$65.80	\$285.40	\$60.00	3.43
Teachers room	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,300	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,610	0.19	777	0.0	\$115.00	\$496.53	\$100.00	3.45
Girls' restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.04	175	0.0	\$25.85	\$117.00	\$20.00	3.75
Boys' restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.04	175	0.0	\$25.85	\$117.00	\$20.00	3.75
Room 3A	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.35	1,397	0.0	\$206.81	\$1,206.00	\$195.00	4.89
Office	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.06	262	0.0	\$38.78	\$175.50	\$30.00	3.75
Custodian room	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,300	Relamp	No	14	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,300	0.30	1,222	0.0	\$180.96	\$819.00	\$140.00	3.75
Entrance	8	Compact Fluorescent: 1 lamp	Wall Switch	26	4,380	Relamp	No	8	LED Screw-In Lamps: 1 lamp	Wall Switch	18	4,380	0.04	314	0.0	\$46.54	\$860.05	\$0.00	18.48
Teachers room	1	Incandescent: 1 lamp	Wall Switch	75	2,300	Relamp	No	1	LED Screw-In Lamps: 1 lamp	Wall Switch	8	2,300	0.04	177	0.0	\$26.24	\$53.75	\$5.00	1.86
Room 3A	1	Incandescent: 1 lamp	Wall Switch	75	2,300	Relamp	No	1	LED Screw-In Lamps: 1 lamp	Wall Switch	8	2,300	0.04	177	0.0	\$26.24	\$53.75	\$5.00	1.86
Office	1	Incandescent: 1 lamp	Wall Switch	75	2,300	Relamp	No	1	LED Screw-In Lamps: 1 lamp	Wall Switch	8	2,300	0.04	177	0.0	\$26.24	\$53.75	\$5.00	1.86
All school	7	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	7	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler room	All school	2	Heating Hot Water Pump	5.0	89.5%	No	1,373	No	89.5%	Yes	2	1.26	4,976	0.0	\$736.93	\$6,551.70	\$0.00	8.89
Boiler room	Boiler	2	Other	1.5	79.0%	No	1,373	No	79.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Boiler room	DHW water	1	Other	0.1	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Boiler room	Air compressor	1	Air Compressor	0.8	60.0%	No	4,957	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
AHU	Main office, Library	2	Supply Fan	3.0	89.5%	No	2,745	No	89.5%	Yes	2	0.81	2,471	0.0	\$365.93	\$6,015.30	\$480.00	15.13
AHU	Gym	1	Supply Fan	5.0	89.5%	No	2,745	No	89.5%	Yes	1	0.68	2,059	0.0	\$304.94	\$3,275.85	\$400.00	9.43
Classrooms	Unit ventilators	27	Supply Fan	0.3	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Rooms	7	Exhaust Fan	0.2	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions									Energy Impact & Financial Analysis						
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives
Room 18,19,20,23,25	Room 18,19,20,23,25	5	Window AC	1.26		No						No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
VP office	VP office	1	Split-System AC	1.00		No						No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Room 12, 14, 16,10, 7,5,3,2	Room 12, 14, 16,10, 7,5,3,2	8	Window AC	1.26		No						No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Teacher's room	Teacher's room	1	Split-System AC	2.00		No						No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Main office	1	Split-System AC	3.00		Yes	1	Split-System AC	3.00		14.00	No	0.96	1,616	0.0	\$239.26	\$4,488.66	\$276.00	17.61
Roof	Library	2	Split-System AC	4.00		Yes	2	Split-System AC	4.00		14.00	No	1.59	2,685	0.0	\$397.54	\$11,969.76	\$736.00	28.26

### Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions							Energy Impact & Financial Analysis								
		System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years		
Boiler Room	All school	2	Condensing Hot Water Boiler	1,906.00	No								0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis									
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years			
Boiler Room	Kitchen and restroom	1	Storage Tank Water Heater (> 50 Gal)	No									0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Boiler Room	Kitchen and restroom	1	Storage Tank Water Heater (> 50 Gal)	No									0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Commercial Refrigerator/Freezer Inventory & Recommendations

Location	Existing Conditions			Proposed Condi	Energy Impact & Financial Analysis						
	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	1	Freezer Chest	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Cooking Equipment Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions	Energy Impact & Financial Analysis						
	Quantity	Equipment Type	High Efficiency Equipement?	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Electric Convection Oven (Half Size)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00


### Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Lake Tract School	109	Computer	145.0	Yes
Lake Tract School	38	Laptop	45.0	Yes
Lake Tract School	30	Printer - Small	20.0	Yes
Lake Tract School	2	Printer - medium	40.0	Yes
Lake Tract School	3	Printer - large	200.0	Yes
Lake Tract School	1	Paper Shredder	150.0	Yes
Lake Tract School	27	Projector	200.0	Yes
Lake Tract School	1	Microwave	1,000.0	No
Lake Tract School	1	Refrigerator - medium	172.0	No
Lake Tract School	2	Refrigerator - large	218.0	No
Lake Tract School	3	Coffee machine	900.0	Yes
Lake Tract School	1	Water dispenser	500.0	Yes
Lake Tract School	2	Standing fan	100.0	Yes
Lake Tract School	27	Smart board	5.0	Yes

### Vending Machine Inventory & Recommendations

Existing Conditions			Proposed Conditions	Energy Impact & Financial Analysis						
Location	Quantity	Vending Machine Type	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Lake tract school	1	Refrigerated	Yes	0.00	1,612	0.0	\$238.69	\$230.00	\$0.00	0.96

## Appendix B: ENERGY STAR® Statement of Energy Performance



LEARN MORE AT [energystar.gov](http://energystar.gov)

# ENERGY STAR® Statement of Energy Performance

# 70

ENERGY STAR®  
Score<sup>1</sup>

### Lake Tract School

**Primary Property Type:** K-12 School  
**Gross Floor Area (ft<sup>2</sup>):** 25,256  
**Built:** 1964

**For Year Ending:** October 31, 2016  
**Date Generated:** January 04, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

#### Property & Contact Information

Property Address	Property Owner	Primary Contact
Lake Tract School 690 Iszard Road Deptford, New Jersey 08096	_____ ( ) - _____	_____ ( ) - _____
<b>Property ID:</b> 6136528		

#### Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison	
69 kBtu/ft <sup>2</sup>	Electric - Grid (kBtu) 932,036 (54%) Natural Gas (kBtu) 811,184 (46%)	National Median Site EUI (kBtu/ft <sup>2</sup> ) National Median Source EUI (kBtu/ft <sup>2</sup> ) % Diff from National Median Source EUI	82.3 178.4 -16%
<b>Source EUI</b> 149.6 kBtu/ft <sup>2</sup>		<b>Annual Emissions</b> Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year)	146

#### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) - \_\_\_\_\_  
\_\_\_\_\_



Professional Engineer Stamp  
(If applicable)