

Local Government Energy Audit: Energy Audit Report





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Lucy N Holman Elementary School

Jackson, NJ 08527
Jackson Township BOE
June 25, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.





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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Lucy N Holman Elementary School.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey school districts in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.I Facility Summary

Lucy N Holman Elementary School is a 56,280 square foot facility comprised of spaces such as classrooms, offices, cafeteria, media center, storage closets, hallways and a mechanical space. This is a single-story facility. The building also has five trailers that are being used as classrooms. The typical hours of operation are between 9:00 AM and 3:15 PM during the week. On Saturdays there are sports activities taking place in the school and on Sunday the school is closed.

Original building was constructed in 1970 and the gymnasium was added in 2004. The school is conditioned using vertical ground source heat pumps located in the attics and closets. Lighting at Lucy N Holman Elementary School consists of linear T8 tubes and a few incandescent lamp fixtures.

A thorough description of the facility and our observations are in Section 2.

1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

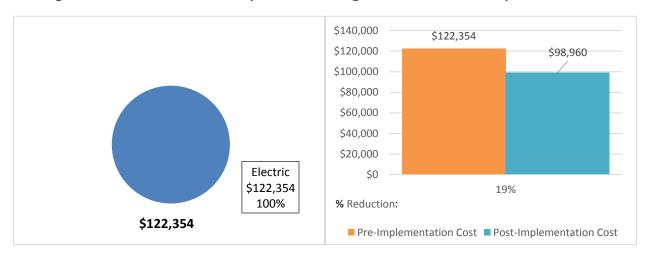
TRC evaluated nine measures and recommends seven measures which together represent an opportunity for Lucy N Holman Elementary School to reduce annual energy costs by \$23,394 and annual greenhouse gas emissions by 172,795 lbs. CO₂e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 7.9 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Lucy N Holman Elementary School's annual energy use by 19%.





Figure I - Previous 12 Month Utility Costs

Figure 2 - Potential Post-Implementation Costs



A detailed description of Lucy N Holman Elementary School's existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

	Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
	Lighting Upgrades		123,233	24.7	0.0	\$16,800.64	\$151,897.11	\$12,030.00	\$139,867.11	8.3	124,095
ECM 1	Install LED Fixtures	Yes	42,763	6.2	0.0	\$5,830.00	\$103,895.73	\$6,100.00	\$97,795.73	16.8	43,062
ECM 2	Retrofit Fixtures with LED Lamps	Yes	80,470	18.6	0.0	\$10,970.64	\$48,001.39	\$5,930.00	\$42,071.39	3.8	81,033
	Lighting Control Measures		23,022	5.3	0.0	\$3,138.64	\$31,866.00	\$5,295.00	\$26,571.00	8.5	23,183
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	20,635	4.7	0.0	\$2,813.21	\$26,466.00	\$5,295.00	\$21,171.00	7.5	20,779
ECM 4	Install High/Low Lighitng Controls	Yes	2,387	0.5	0.0	\$325.43	\$5,400.00	\$0.00	\$5,400.00	16.6	2,404
	Variable Frequency Drive (VFD) Measures		15,851	3.0	0.0	\$2,161.00	\$18,368.32	\$1,040.00	\$17,328.32	8.0	15,962
ECM 5	Install VFDs on Constant Volume (CV) HVAC	Yes	5,898	1.8	0.0	\$804.11	\$11,816.62	\$1,040.00	\$10,776.62	13.4	5,939
ECM 6	Install VFDs on Hot Water Pumps	Yes	9,953	1.3	0.0	\$1,356.89	\$6,551.70	\$0.00	\$6,551.70	4.8	10,022
	Electric Unitary HVAC Measures		64,564	22.5	0.0	\$8,802.19	\$247,463.01	\$8,062.50	\$239,400.51	27.2	65,016
	Install High Efficiency Electric AC	No	3,387	2.0	0.0	\$461.78	\$22,928.49	\$934.50	\$21,993.99	47.6	3,411
	Install High Efficiency Heat Pumps	No	61,177	20.5	0.0	\$8,340.41	\$224,534.53	\$7,128.00	\$217,406.53	26.1	61,605
	Domestic Water Heating Upgrade		9,489	0.0	0.0	\$1,293.70	\$279.63	\$0.00	\$279.63	0.2	9,556
ECM 7	ECM 7 Install Low-Flow Domestic Hot Water Devices Yes		9,489	0.0	0.0	\$1,293.70	\$279.63	\$0.00	\$279.63	0.2	9,556
	TOTALS	236,160	55.5	0.0	\$32,196.16	\$449,874.08	\$26,427.50	\$423,446.58	13.2	237,811	
	TOTAL OF ALL RECOMMENDED ECMS	171,595	33	0	\$ 23,393.97	\$ 202,411.06	\$ 18,365.00	\$ 184,046.06	7.9	172,795	
	TOTAL OF ALL NON-RECOMMENDED ECMS		64,564	22	0	\$ 8,802.19	\$ 247,463.01	\$ 8,062.50	\$ 239,400.51	27.2	65,016

^{* -} All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

^{** -} Simple Pay back Period is based on net measure costs (i.e. after incentives).





Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Variable Frequency Drives (VFDs) are motor control devices. These measures control the speed of a motor so that the motor spins at peak efficiency during partial load conditions. Sensors adapt the speed to flow, temperature, or pressure settings which is much more efficient that usage a valve or damper to control flow rates, or running the motor at full speed when only partial power is needed. These measures save energy by controlling motor usage more efficiently.

Electric Unitary HVAC measures generally involve replacing older inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide equivalent cooling to older air condition systems at a reduced energy cost. These measures save energy by reducing the power used by the air conditioning systems, due to improved electrical efficiency.

Domestic Hot Water upgrade measures generally involve replacing older inefficient domestic water heating systems with modern energy efficient systems. New domestic hot water heating systems can provide equivalent, or greater, water heating capacity compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel used for domestic hot water heating due to improved heating efficiency or reducing standby losses.

Energy Efficient Practices

TRC also identified three low cost (or no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Lucy N Holman Elementary School include:

- Use Window Treatments/Coverings
- Perform Proper Water Heater Maintenance
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for Lucy N Holman Elementary School. Based on the configuration of the site and its loads there is a high potential for installing a photovoltaic (PV) array.

 Potential
 High

 System Potential
 129
 kW DC STC

 Electric Generation
 153,687
 kWh/yr

 Displaced Cost
 \$13,370
 /yr

 Installed Cost
 \$335,400

Figure 4 – Photovoltaic Potential

For details on our evaluation and on-site generation potential, please refer to Section 6.





1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- SREC (Solar Renewable Energy Certificate) Registration Program
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program, you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is in Section 8 or: www.njcleanenergy.com/ci.





2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 5 - Project Contacts

Name	Role	E-Mail	Phone #					
Customer								
Michelle Richardson	Business	mrichardson@iacksond.org	732-833-4600					
Michelle Richardson	Administrator	mrichardson@jacksond.org	732-033-4000					
Designated Representative								
John Blair	Energy Education	iblair@iaakaand ara	732-833-4600					
JOHN BIAII	Specialist	jblair@jacksond.org	ext:4380					
TRC Energy Services								
Smruti Srinivasan	Auditor	ssrinivasan@trcsolutions.com	732-855-0033					

2.2 General Site Information

On October 5, 2017, TRC performed an energy audit at Lucy N Holman Elementary School located in Jackson, New Jersey. TRC's team met with John Blair to review the facility operations and help focus our investigation on specific energy-using systems.

Lucy N Holman Elementary School is a 56,280 square foot facility comprised of spaces such as classrooms, offices, cafeteria, media center, storage closets, hallways and a mechanical space. This is a single-story facility. The building also has five trailers that are being used as classrooms. The typical hours of operation are between 9:00 AM and 3:15 PM during the weekdays. On Saturdays there are sports activities taking place in the school and on Sunday the school is closed.

Original building was constructed in 1970 and the gymnasium was added in 2004. The school is conditioned using vertical ground source heat pumps located in the attics and closets. Lighting at Lucy N Holman Elementary School consists of linear T8 tubes and a few incandescent lamp fixtures.

2.3 Building Occupancy

The typical schedule is presented in the table below. During a typical day, approximately 100 full time staff (including teachers, administration and maintenance) and 690 students occupy the facility.

Figure 6 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Lucy N Holman Elementary School	Weekday	9:00 AM - 3:15 PM
Lucy N Holman Elementary School	Weekend	Saturdays - about 6 hours for sports activities Sunday: remains closed





2.4 Building Envelope

The building is constructed of concrete block and structural steel with a brick facade. The buildings have flat roofs covered with black membrane with a gravel ballast. The building has single pane windows in the older section and double pane windows in the newer addition. The exterior doors are constructed of aluminum and in good condition. The trailers have vinyl and wood construction.



2.5 On-Site Generation

Lucy N Holman Elementary School does not have an on-site electric generation system.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

Lighting is provided mostly by 32-Watt linear fluorescent T8 lamps with electronic ballasts as well as some incandescent fixtures. Most of the fixtures are 2-lamp or 4-lamp, 4-foot long troffers and 2-foot U-bent fixtures.

Lighting control in most spaces is provided by wall switches. The building's exterior lighting consists of poles fixtures with 400-Watt high pressure sodium lamps, 150-Watt wall pack fixtures with metal halide lamps, and canopy fixtures with 42-Watt CFL lamps. The exterior lights are controlled by photocells and timers. The exit lights are 2-Watt LED fixtures.











Air Conditioning System (DX) and Heating System

The heating and cooling is provided using water source heat pumps. Ground source water is circulated throughout the school using constant speed 5HP supply pumps. The classrooms have vertical water source heat pumps from FHP. Typical classrooms units have 2.5-ton Florida Heat Pump (FHP) Manufacturing units. Larger rooms, such as the computer room, media center and the multi-purpose rooms have 6-ton FHP units. These units were installed in 2000 and have been evaluated for replacement. These areas have thermostats in the respective zones which allows the setpoints to be altered by plus or minus 1.5 degrees Fahrenheit. Ventilation to these areas is provided using Greenheck roof top energy recovery ventilation units (ERVs) that precondition the outdoor supply air. Common areas, vestibules and stairwell areas are heated using electric resistance heating.

The gymnasium has two 26-ton Heatex geothermal heat pumps on the roof with 36kW electric backup heating elements.

The trailers have packaged electric heating (5kW) and cooling units (3-5 tons) from Bard Manufacturing. The trailers have been in the school since 1990 and hence the HVAC systems are also as old. Each of the trailers have their own thermostat controlling space temperatures.

The HVAC system schedules and space temperatures are controlled via building automation system provided by Johnson Control Metasys. The occupied heating set point is 70°F and occupied cooling set point is 72°F. The unoccupied heating set point is 65°F and the unoccupied cooling set point is 80°F.









Domestic Hot Water Heating System

The domestic hot water heating system for the facility consists of five electric water heaters located in spaces near the points of use. The tank capacities range 40 gallons to 119 gallons. Four out of these five units have past their useful life. Some of these units are rusted and with degraded insulation. It is suggested that these systems be replaced with newer units that are sized to t their respective loads.











Food Service & Refrigeration

The school has an all-electric kitchen that consists of two convection ovens, food holding cabinets, milk coolers, ice cream chest and commercial refrigerators. The kitchen serves lunch to the students in the facility and operate from September through June.

Building Plug Load

There are approximately 18 computer work stations throughout the facility. Other office plug loads in the facility include laptops, printer, projectors and smart boards. Spaces such as the teachers' lounge and a few private offices have kitchenette equipment such as microwave over, various sizes of refrigerators, toasters, toaster ovens and coffee machines. Most of these plug loads are ENERGY STAR® rated equipment. There is no centralized PC power management software installed.

The teachers' lounge also has on non-refrigerated and one refrigerated vending machine in the facility. No controls were observed to be installed on them.

2.7 Water-Using Systems

The restrooms and classroom faucets were observed to be 2.2 gallons per minute (gpm) or higher, the toilets are rated at 1.6 gallons per flush (gpf). These have been evaluated against having low flow fixtures at the facility.





3 SITE ENERGY USE AND COSTS

Utility data for electricity was analyzed to identify opportunities for savings. In addition, data for electricity was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are many factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.3 for additional information.

3.1 Total Cost of Energy

The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 7 - Utility Summary

Utility Summary for Lucy N Holman Elementary School							
Fuel	Cost						
Electricity	897,470 kWh	\$122,354					
Total	\$122,354						

The current annual energy cost for this facility is \$122,354 as shown in the chart below.

Electric \$122,354 100%

Figure 8 - Energy Cost Breakdown





3.2 Electricity Usage

Electricity is provided by JCP&L. The average electric cost over the past 12 months was \$0.136/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. Third party electric provider at this facility is Constellation Energy. This is an all-electric building and the consumption pattern looks normal for a typical building such as this. The monthly electricity consumption and peak demand are shown in the chart below. This usage profile (overall pattern) is normal for an all-electric building in this climate.

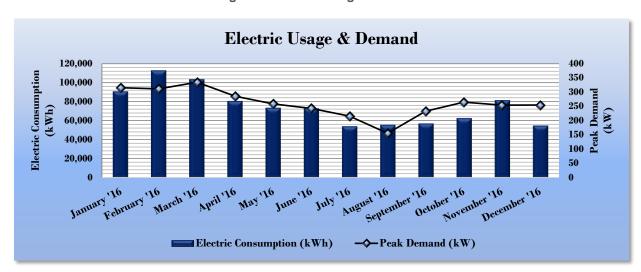


Figure 9 - Electric Usage & Demand

Figure 10 - Electric Usage & Demand

Electric Billing Data for Lucy N Holman Elementary School										
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost					
1/31/16	30	90,586	316		\$12,230					
2/28/16	28	112,531	311		\$14,663					
3/31/16	32	103,219	335		\$13,775					
4/30/16	30	80,442	286		\$11,031					
5/31/16	31	73,380	258		\$9,877					
6/30/16	30	72,684	242		\$10,032					
7/31/16	31	53,883	215		\$7,637					
8/31/16	31	55,407	155		\$7,381					
9/30/16	30	56,820	233		\$7,973					
10/31/16	31	62,487	265		\$8,839					
11/30/16	30	81,322	254		\$11,108					
12/31/16	31	54,709	255		\$7,809					
Totals	365	897,470	334.7	\$0	\$122,354					
Annual	365	897,470	334.7	\$0	\$122,354					





3.3 Benchmarking

This facility was benchmarked using Portfolio Manager, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy." Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 11 - Energy Use Intensity Comparison - Existing Conditions

Energy Use Intensity Comparison - Existing Conditions							
	Lucy N Holman Elementary	National Median					
	School	Building Type: School (K-12)					
Source Energy Use Intensity (kBtu/ft²)	170.8	141.4					
Site Energy Use Intensity (kBtu/ft²)	54.4	58.2					

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the table below:

Figure 12 - Energy Use Intensity Comparison - Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures							
Lucy N Holman Elementary National Median							
	School	Building Type: School (K-12)					
Source Energy Use Intensity (kBtu/ft²)	138.2	141.4					
Site Energy Use Intensity (kBtu/ft²)	44.0	58.2					

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. This facility has a current score of 39.

A Portfolio Manager Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.

For more information on ENERGY STAR® certification go to: https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1.





A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training.

3.4 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

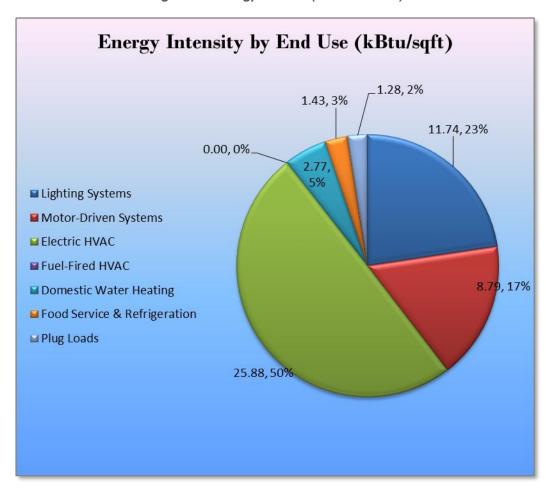


Figure 13 - Energy Balance (% and kBtu/SF)





4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Lucy N Holman Elementary School regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Annual Annual Annual Simple CO₂e Peak **Estimated** Estimated **Estimated Net** Payback Emissions Electric Demand Fuel **Energy Cost Energy Conservation Measure Install Cost** Cost Incentive Savings Savings Savings Savings Period Reduction (\$) (\$)* (\$) (kWh) (kW) (MMBtu) (\$) (yrs)** (lbs) 123,233 **Lighting Upgrades** 24.7 0.0 \$16,800.64 \$151,897.11 \$12,030.00 \$139,867.11 8.3 124,095 ECM 1 Install LED Fixtures 42,763 6.2 0.0 \$5,830.00 \$103,895.73 \$6,100.00 \$97,795.73 16.8 43,062 ECM 2 Retrofit Fixtures with LED Lamps 80,470 18.6 0.0 \$10,970.64 \$48,001.39 \$5,930.00 \$42,071.39 3.8 81,033 **Lighting Control Measures** 5.3 0.0 \$3,138.64 \$31,866.00 \$5,295.00 \$26,571.00 8.5 23,183 20,635 4.7 0.0 \$2,813.21 \$26,466.00 \$5,295.00 \$21,171.00 7.5 20,779 ECM 3 Install Occupancy Sensor Lighting Controls ECM 4 Install High/Low Lighting Controls 2,387 0.5 0.0 \$325.43 \$5,400.00 \$0.00 \$5,400.00 16.6 2,404 3.0 Variable Frequency Drive (VFD) Measures 15,851 0.0 \$2,161.00 \$18,368.32 \$1,040.00 \$17,328.32 8.0 15,962 \$1,040.00 ECM 5 Install VFDs on Constant Volume (CV) HVAC 5,898 1.8 0.0 \$804.11 \$11,816.62 \$10,776.62 13.4 5,939 ECM 6 Install VFDs on Hot Water Pumps 9,953 1.3 0.0 \$1,356.89 \$6,551.70 \$0.00 \$6,551.70 4.8 10,022 **Domestic Water Heating Upgrade** 0.0 \$1,293.70 \$279.63 \$0.00 \$279.63 0.2 9,556 9,489 0.0 ECM 7 Install Low-Flow Domestic Hot Water Devices 9,489 0.0 0.0 \$1,293.70 \$279.63 0.2 \$279.63 \$0.00 9,556 TOTAL OF ALL RECOMMENDED ECMS 171,595 33 \$ 23,393.97 \$ 202,411.06 \$ 18,365.00 184,046.06 7.9 172,795

Figure 14 - Summary of Recommended ECMs





4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 15 below.

Figure 15 - Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)			Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		123,233	24.7	0.0	\$16,800.64	\$151,897.11	\$12,030.00	\$139,867.11	8.3	124,095
ECM 1	Install LED Fixtures	42,763	6.2	0.0	\$5,830.00	\$103,895.73	\$6,100.00	\$97,795.73	16.8	43,062
ECM 2	ECM 2 Retrofit Fixtures with LED Lamps			0.0	\$10,970.64	\$48,001.39	\$5,930.00	\$42,071.39	3.8	81,033

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled..

ECM I: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior		Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO₂e Emissions Reduction (lbs)
Interior	5,925	1.4	0.0	\$807.70	\$64,444.80	\$3,600.00	\$60,844.80	75.3	5,966
Exterior	36,839	4.8	0.0	\$5,022.30	\$39,450.93	\$2,500.00	\$36,950.93	7.4	37,096

Measure Description

We recommend replacing existing fixtures containing HID lamps with new high-performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have life cycles which are more than most other lighting technologies.





ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior		Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (Ibs)
Interior	79,201	18.4	0.0	\$10,797.59	\$46,926.33	\$5,930.00	\$40,996.33	3.8	79,754
Exterior	1,269	0.2	0.0	\$173.05	\$1,075.06	\$0.00	\$1,075.06	6.2	1,278

Measure Description

We recommend retrofitting existing incandescent and linear T8 (4-foot and 2-foot) lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have life cycles which are more than twice that of fluorescent tubes.

4.1.2 Lighting Control Measures

Our recommendations for lighting control measures are summarized in Figure 16 below.

Figure 16 - Summary of Lighting Control ECMs

	Energy Conservation Measure		Peak Demand Savings (kW)		_	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO₂e Emissions Reduction (Ibs)
	Lighting Control Measures	23,022	5.3	0.0	\$3,138.64	\$31,866.00	\$5,295.00	\$26,571.00	8.5	23,183
ECM 3	ECM 3 Install Occupancy Sensor Lighting Controls		4.7	0.0	\$2,813.21	\$26,466.00	\$5,295.00	\$21,171.00	7.5	20,779
ECM 4	Install High/Low Lighitng Controls	2,387	0.5	0.0	\$325.43	\$5,400.00	\$0.00	\$5,400.00	16.6	2,404

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.





ECM 3: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

	Peak Demand Savings (kW)		Savings	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
20,635	4.7	0.0	\$2,813.21	\$26,466.00	\$5,295.00	\$21,171.00	7.5	20,779

Measure Description

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in the restrooms, storage rooms, classrooms and offices areas. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.





ECM 4: Install High/Low Lighting Controls

Summary of Measure Economics

	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Savings	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (Ibs)
2,387	0.5	0.0	\$325.43	\$5,400.00	\$0.00	\$5,400.00	16.6	2,404

Measure Description

We recommend installing occupancy sensors to provide dual level lighting control for lighting fixtures in the hallways that are infrequently occupied but may require some level of continuous lighting for safety or security reasons. Typical areas for such lighting control are stairwells, interior corridors, parking lots, and parking garages.

Lighting fixtures with these controls operate at default low levels when the area is not occupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. The lighting systems are switched to full lighting levels whenever an occupant is detected. Fixtures are automatically switched back to low level after an area has been vacant for a preset period of time.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage needs to be provided to ensure that lights turn on in each area as an occupant approaches.

Additional savings from reduced lighting maintenance may also result from this measure, due to reduced lamp operation.





4.1.3 Variable Frequency Drive Measures

Our recommendations for variable frequency drive (VFD) measures are summarized in Figure 17 below.

Figure 17 - Summary of Variable Frequency Drive ECMs

	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		•	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
	Variable Frequency Drive (VFD) Measures	15,851	3.0	0.0	\$2,161.00	\$18,368.32	\$1,040.00	\$17,328.32	8.0	15,962
ECM 5	Install VFDs on Constant Volume (CV) HVAC	5,898	1.8	0.0	\$804.11	\$11,816.62	\$1,040.00	\$10,776.62	13.4	5,939
ECM 6	Install VFDs on Hot Water Pumps	9,953	1.3	0.0	\$1,356.89	\$6,551.70	\$0.00	\$6,551.70	4.8	10,022

ECM 5: Install VFDs on Constant Volume (CV) HVAC

Summary of Measure Economics

	c Demand s Savings			Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
5,89	1.8	0.0	\$804.11	\$11,816.62	\$1,040.00	\$10,776.62	13.4	5,939

Measure Description

We recommend installing variable frequency drives (VFDs) to control supply fan motor speeds to convert a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system in the gym. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor, if present. Zone thermostats will cause the VFD to modulate fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature. Energy savings results from reducing fan speed (and power) when there is a reduced load required for the zone. The magnitude of energy savings is based on the estimated amount of time that fan motors operate at partial load.

For air handlers with direct expansion (DX) cooling systems, the minimum air flow across the cooling coil required to prevent the coil from freezing will have to be determined during the final project design. The control system should be programmed to maintain the minimum air flow whenever the compressor is operating.





ECM 6: Install VFDs on Hot Water Pumps

Summary of Measure Economics

	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Savings	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (Ibs)
9,953	1.3	0.0	\$1,356.89	\$6,551.70	\$0.00	\$6,551.70	4.8	10,022

Measure Description

We recommend installing a variable frequency drives (VFD) to control the 5 HP water source heat-pump circulation pumps. This measure requires that a majority of the hot water coils be served by 2-way valves and that a differential pressure sensor is installed in the hot water loop. As the hot water valves close, the differential pressure increases. The VFD modulates pump speed to maintain a differential pressure setpoint. Energy savings results from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.





4.1.4 Domestic Hot Water Heating System Upgrades

Our recommendations for domestic water heating system improvements are summarized in Figure 18 below.

Figure 18 - Summary of Domestic Water Heating ECMs

Energy Conservation Measure Domestic Water Heating Upgrade		Peak Demand Savings (kW)			Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
Domestic Water Heating Upgrade	9,489	0.0	0.0	\$1,293.70	\$279.63	\$0.00	\$279.63	0.2	9,556
ECM 7 Install Low-Flow Domestic Hot Water Devices	9,489	0.0	0.0	\$1,293.70	\$279.63	\$0.00	\$279.63	0.2	9,556

ECM 7: Install Low-Flow DHW Devices

Summary of Measure Economics

El Sa		Peak Demand Savings (kW)		· ·	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
9	9,489	0.0	0.0	\$1,293.70	\$279.63	\$0.00	\$279.63	0.2	9,556

Measure Description

We recommend installing low-flow domestic hot water devices to reduce overall hot water demand. Energy demand from domestic hot water heating systems can be reduced by reducing water usage in general.

Low-flow devices reduce the overall water flow from the fixtures having a flow rate of 2.2 gpm or higher, while still adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.





4.2 ECMs Evaluated But Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

Figure 19 - Summary of Measures Evaluated, But Not Recommended

Energy Conservation Measure		Peak Demand Savings (kW)		_	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
Electric Unitary HVAC Measures	70,432	22.5	0.0	\$9,602.19	\$247,463.01	\$8,062.50	\$239,400.51	24.9	70,925
Install High Efficiency Electric AC	3,387	2.0	0.0	\$461.78	\$22,928.49	\$934.50	\$21,993.99	47.6	3,411
Install High Efficiency Heat Pumps	67,045	20.5	0.0	\$9,140.42	\$224,534.53	\$7,128.00	\$217,406.53	23.8	67,514
TOTALS	70,432	22.5	0.0	\$9,602.19	\$247,463.01	\$8,062.50	\$239,400.51	24.9	70,925

^{* -} All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Install High Efficiency Air Conditioning Units

Summary of Measure Economics

	Peak Demand Savings (kW)		Energy Cost Savings	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO₂e Emissions Reduction (Ibs)
3,387	2.0	0.0	\$461.78	\$22,928.49	\$934.50	\$21,993.99	47.6	3,411

Measure Description

We evaluated replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

^{** -} Simple Payback Period is based on net measure costs (i.e. after incentives).





Install High Efficiency Heat Pumps

Summary of Measure Economics

	Peak Demand Savings (kW)		Savings	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO₂e Emissions Reduction (lbs)
67,045	20.5	0.0	\$9,140.42	\$224,534.53	\$7,128.00	\$217,406.53	23.8	67,514

Measure Description

We evaluated replacing standard efficiency ground source heat pumps with high efficiency heat pumps. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system and a higher coefficient of performance rating indicates more efficient heating mode. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average heating and cooling loads, and the estimated annual operating hours.

Reasons for not Recommending

Although these units are old enough to be evaluated for replacement, the payback period on this investment is higher than the useful life of the equipment themselves. When these units are due for replacement we suggest that they be replaced with a higher efficiency equipment at the time.





5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Use Window Treatments/Coverings

A substantial amount of heat gain can occur through uncovered or untreated windows, especially older single pane windows and east or west-facing windows. Treatments such as high-reflectivity films or covering windows with shades or shutters can reduce solar heat gain and, consequently, cooling load and can reduce internal heat loss and the associated heating load.

Perform Proper Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (http://www3.epa.gov/watersense/products) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.4 for any low-flow ECM recommendations.





6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before deciding to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a High potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the high potential for PV at the site. A PV array located on the roof of the main building/ground next to the building/over the main parking lot may be feasible. If Lucy N Holman Elementary School, being an all-electric building, is interested in pursuing the installation of PV, we recommended a full feasibility study be conducted. There is a good potential to offset the usage and the demand.

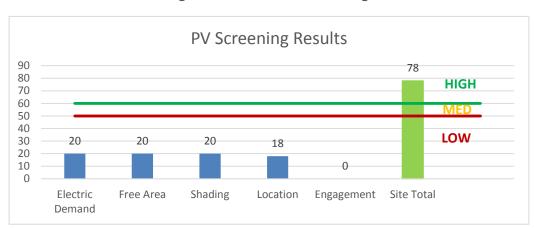


Figure 20 - Photovoltaic Screening





Solar projects must register their projects in the SREC (Solar Renewable Energy Certificate) Registration Program (SRP) prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about developed new solar projects and insight into future SREC pricing. Refer to Section 8.2 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- Basic Info on Solar PV in NJ: http://www.njcleanenergy.com/whysolar
- NJ Solar Market FAQs: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a Low potential for installing a cost-effective CHP system.

Lack of gas service is the most significant factor contributing to the potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.nicleanenergy.com/commercial-industrial/programs/ni-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.





7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (http://www.pjm.com/markets-and-operations/demand-response/csps.aspx). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (http://www.pjm.com/training/training%20material.aspx), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion this building is not a good candidate for demand response program.





8 Project Funding / Incentives

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 21 for a list of the eligible programs identified for each recommended ECM.

Figure 21 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom
ECM 1	Install LED Fixtures	Х	
ECM 2	Retrofit Fixtures with LED Lamps	Х	
ECM 3	Install Occupancy Sensor Lighting Controls	Х	
ECM 4	Install High/Low Lighitng Controls		
ECM 5	Install VFDs on Constant Volume (CV) HVAC	Х	
ECM 6	Install VFDs on Hot Water Pumps		Х
ECM 7	Install Low-Flow Domestic Hot Water Devices		

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.





8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting

Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom Measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less. Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.





8.2 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: www.njcleanenergy.com/srec.





8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.





9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.





Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

<u>Lighting Inv</u>	<u>ento</u> i	<u>ry & Recommendatio</u>	<u>ns</u>																
	Existing C	onditions				Proposed Condition	าร						Energy Impac	t & Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Gym	24	Compact Fluorescent: Ceiling mount fixture - 8 lamps	Wall Switch	336	2,496	Fixture Replacement	Yes	24	LED - Fixtures: High-Bay	Occupancy Sensor	250	1,747	2.53	11,091	0.0	\$1,512.09	\$69,724.80	\$4,440.00	43.18
District storage	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,496	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,747	0.25	1,077	0.0	\$146.87	\$567.20	\$110.00	3.11
Holman Storage	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,496	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,747	0.25	1,077	0.0	\$146.87	\$567.20	\$110.00	3.11
Mechanical Room	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	520	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	520	0.06	59	0.0	\$8.07	\$175.50	\$30.00	18.03
Coach's office	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.08	359	0.0	\$48.96	\$291.50	\$50.00	4.93
Coach's office restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,496	Relamp	Yes	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,747	0.04	180	0.0	\$24.48	\$191.20	\$15.00	7.20
New Entrance	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,496	0.13	568	0.0	\$77.48	\$351.00	\$60.00	3.76
New Entrance	3	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	No	3	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,496	0.09	405	0.0	\$55.18	\$189.60	\$0.00	3.44
New Entrance hall	7	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	No	7	LED - Linear Tubes: (2) U-Lamp	Wall Switch Occupancy	33	2,496	0.22	944	0.0	\$128.75	\$442.40	\$0.00	3.44
Girls' restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Sensor Occupancy	15	1,747	0.01	63	0.0	\$8.55	\$151.90	\$5.00	17.18
Girls' restroom	4	U-Bend Fluorescent - T8: U T8 (32W) - 3L	Wall Switch	120	2,496	Relamp	Yes	4	LED - Linear Tubes: (3) U-Lamp	Sensor	50	1,747	0.22	980	0.0	\$133.60	\$589.60	\$35.00	4.15
Boys' restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Sensor	15	1,747	0.01	63	0.0	\$8.55	\$151.90	\$5.00	17.18
Boys' restroom	4	U-Bend Fluorescent - T8: U T8 (32W) - 3L	Wall Switch	120	2,496	Relamp	Yes	4	LED - Linear Tubes: (3) U-Lamp	Sensor	50	1,747	0.22	980	0.0	\$133.60	\$589.60	\$35.00	4.15
Hallway	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	6	LED - Linear Tubes: (2) U-Lamp	High/Low Control High/Low	33	1,747	0.22	980	0.0	\$133.60	\$579.20	\$0.00	4.34
Hallway	16	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	16	LED - Linear Tubes: (2) U-Lamp	Control	33	1,747	0.60	2,613	0.0	\$356.26	\$2,611.20	\$0.00	7.33
Girls' restroom	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Sensor Occupancy	29	1,747	0.14	598	0.0	\$81.59	\$562.50	\$85.00	5.85
Boys' restroom	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Sensor	29	1,747	0.14	598	0.0	\$81.59	\$562.50	\$85.00	5.85
Facultyrestroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	None	No	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch Occupancy	33	2,496	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
CR101	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Sensor Occupancy	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR101	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR111	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Sensor Occupancy	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR111	5	Linear Fluorescent - T8: 4'T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Sensor Occupancy	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR102	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR102	5	Linear Fluorescent - T8: 4'T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Sensor Occupancy	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR112	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41





	Existing C	onditions				Proposed Conditio	ns						Energy Impac	t & Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
CR112	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR103	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR103	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR104	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR104	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR113	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR113	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR105	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR105	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
CR114	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR114	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$179.50	\$60.00	2.80
Hallway	8	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	8	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.30	1,307	0.0	\$178.13	\$705.60	\$0.00	3.96
Computer lab	20	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	20	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.75	3,267	0.0	\$445.33	\$1,534.00	\$35.00	3.37
Office computer lab	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.07	327	0.0	\$44.53	\$242.40	\$20.00	4.99
Office computer lab	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.11	479	0.0	\$65.27	\$350.00	\$60.00	4.44
329 room	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.05	223	0.0	\$30.45	\$242.40	\$20.00	7.30
312 office	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.05	223	0.0	\$30.45	\$242.40	\$20.00	7.30
Library	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	No	6	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,496	0.11	499	0.0	\$68.09	\$379.20	\$0.00	5.57
Library	40	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	40	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	1.09	4,788	0.0	\$652.73	\$3,740.00	\$1,800.00	2.97
Cafeteria	25	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	25	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.68	2,992	0.0	\$407.96	\$2,262.50	\$1,125.00	2.79
322 - closet	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	52	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	52	0.04	4	0.0	\$0.54	\$117.00	\$20.00	180.27
Kitchen	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,440	Relamp	No	18	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,440	0.39	984	0.0	\$134.10	\$1,053.00	\$180.00	6.51
Kitchen office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,440	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,008	0.03	69	0.0	\$9.41	\$174.50	\$30.00	15.35
Kitchen restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	1,440	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	1,440	0.01	26	0.0	\$3.61	\$48.20	\$10.00	10.58
Kitchen storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,440	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,008	0.03	69	0.0	\$9.41	\$174.50	\$10.00	17.47





	Existing C	onditions				Proposed Condition	18						Energy Impact	t & Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Hallway	9	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	9	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.23	1,005	0.0	\$137.00	\$768.80	\$0.00	5.61
Custodian main office	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,496	0.06	284	0.0	\$38.74	\$175.50	\$30.00	3.76
Facultylounge	7	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	7	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.26	1,143	0.0	\$155.87	\$558.40	\$20.00	3.45
Faculty lounge restroom	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	None	No	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
CR211	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR211	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR212	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR212	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR201	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR201	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR213	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR213	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR202	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR202	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR203	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR203	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR214	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR214	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR204	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR204	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR215	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR215	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
Girls' restroom	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.14	598	0.0	\$81.59	\$562.50	\$85.00	5.85
Boys' restroom	5	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	None	Yes	5	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Occupancy Sensor	33	1,747	0.03	142	0.0	\$19.37	\$116.00	\$0.00	5.99
Faculty restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 1L	Wall Switch	22	2,496	Relamp	Yes	1	LED - Linear Tubes: (1) 2' Lamp	Occupancy Sensor	9	1,747	0.01	46	0.0	\$6.28	\$147.90	\$5.00	22.75





	Existing C	onditions				Proposed Condition	ıs						Energy Impact	& Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	52	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	52	0.02	2	0.0	\$0.27	\$58.50	\$10.00	180.27
Hallway	15	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	15	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.56	2,450	0.0	\$334.00	\$2,748.00	\$0.00	8.23
Generator room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,496	0.09	379	0.0	\$51.66	\$234.00	\$40.00	3.76
Hallway	9	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	9	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.34	1,470	0.0	\$200.40	\$1,368.80	\$0.00	6.83
CR404	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.33	1,436	0.0	\$195.82	\$972.00	\$155.00	4.17
CR404	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$449.50	\$60.00	9.11
CR403	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.33	1,436	0.0	\$195.82	\$972.00	\$155.00	4.17
CR403	5	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	5	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.07	314	0.0	\$42.75	\$449.50	\$60.00	9.11
CR402	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR402	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR401	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR401	6	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	6	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.09	376	0.0	\$51.30	\$485.40	\$65.00	8.19
CR 404 restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,747	0.01	61	0.0	\$8.26	\$164.20	\$10.00	18.68
CR 403 restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,747	0.01	61	0.0	\$8.26	\$164.20	\$10.00	18.68
Nurse's office	5	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	No	5	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,496	0.10	416	0.0	\$56.74	\$316.00	\$0.00	5.57
Nurse's office restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,747	0.01	61	0.0	\$8.26	\$164.20	\$10.00	18.68
Hallway	7	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	7	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.26	1,143	0.0	\$155.87	\$642.40	\$0.00	4.12
Main office	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	No	6	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	2,496	0.18	809	0.0	\$110.35	\$379.20	\$0.00	3.44
Principal office	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.07	327	0.0	\$44.53	\$242.40	\$20.00	4.99
Principal office restroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.04	163	0.0	\$22.27	\$179.20	\$0.00	8.05
Copyroom	3	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	3	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.11	490	0.0	\$66.80	\$305.60	\$20.00	4.28
Entrance	13	Incandescent 1 Lamp	Wall Switch	40	2,496	Relamp	No	13	LED Screw-In Lamps: 1 Lamp	Wall Switch	6	2,496	0.29	1,269	0.0	\$172.97	\$698.79	\$65.00	3.66
Display light focus	3	Incandescent 1 Lamp	Wall Switch	100	2,496	Relamp	No	3	LED Screw-In Lamps: 1 Lamp	Wall Switch	15	2,496	0.17	732	0.0	\$99.79	\$161.26	\$15.00	1.47
Hallway	7	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	7	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.26	1,143	0.0	\$155.87	\$642.40	\$0.00	4.12
Office	12	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	12	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.45	1,960	0.0	\$267.20	\$874.40	\$20.00	3.20





	Existing C	Conditions				Proposed Condition	ıs						Energy Impact	& Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Office 341	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,747	0.07	327	0.0	\$44.53	\$242.40	\$20.00	4.99
Women's restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.08	359	0.0	\$48.96	\$445.50	\$65.00	7.77
Men's restroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.08	359	0.0	\$48.96	\$445.50	\$65.00	7.77
Custodial closet	1	Incandescent: 1 Lamp	Wall Switch	60	2,496	Relamp	Yes	1	LED Screw-In Lamps: 1 Lamp	Occupancy Sensor	9	1,747	0.04	154	0.0	\$21.01	\$169.75	\$5.00	7.84
Hallway	7	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	80	2,496	Relamp	Yes	7	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	1,747	0.26	1,143	0.0	\$155.87	\$642.40	\$0.00	4.12
CR 304	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.22	958	0.0	\$130.55	\$738.00	\$115.00	4.77
CR 304	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.14	598	0.0	\$81.59	\$562.50	\$85.00	5.85
CR 302	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.33	1,436	0.0	\$195.82	\$972.00	\$155.00	4.17
CR 302	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.16	718	0.0	\$97.91	\$621.00	\$95.00	5.37
CR 301	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.33	1,436	0.0	\$195.82	\$972.00	\$155.00	4.17
CR 301	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.16	718	0.0	\$97.91	\$621.00	\$95.00	5.37
CR 303	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
CR 303	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.11	479	0.0	\$65.27	\$504.00	\$75.00	6.57
CR 303 restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	2,496	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,747	0.01	61	0.0	\$8.26	\$164.20	\$10.00	18.68
Trailer 1	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.36	1,556	0.0	\$212.14	\$1,030.50	\$165.00	4.08
Trailer 2	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.36	1,556	0.0	\$212.14	\$1,030.50	\$165.00	4.08
Trailer 3	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.36	1,556	0.0	\$212.14	\$1,030.50	\$165.00	4.08
Trailer 5	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.36	1,556	0.0	\$212.14	\$1,030.50	\$165.00	4.08
Trailer 1	1	Incandescent: 2 Lamps	Wall Switch	80	2,496	Relamp	Yes	1	LED Screw-In Lamps: 2 Lamps	Occupancy Sensor	12	1,747	0.05	206	0.0	\$28.02	\$223.51	\$10.00	7.62
Trailer 2	1	Incandescent: 2 Lamps	Wall Switch	80	2,496	Relamp	Yes	1	LED Screw-In Lamps: 2 Lamps	Occupancy Sensor	12	1,747	0.05	206	0.0	\$28.02	\$223.51	\$10.00	7.62
Trailer 3	1	Incandescent: 2 Lamps	Wall Switch	80	2,496	Relamp	Yes	1	LED Screw-In Lamps: 2 Lamps	Occupancy Sensor	12	1,747	0.05	206	0.0	\$28.02	\$223.51	\$10.00	7.62
Trailer 5	1	Incandescent: 2 Lamps	Wall Switch	80	2,496	Relamp	Yes	1	LED Screw-In Lamps: 2 Lamps	Occupancy Sensor	12	1,747	0.05	206	0.0	\$28.02	\$223.51	\$10.00	7.62
Trailer 4	1	High-Pressure Sodium: (1) 70W Lamp	Wall Switch	95	2,496	Fixture Replacement	No	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Wall Switch	36	2,496	0.04	169	0.0	\$23.09	\$390.68	\$100.00	12.59
Trailer 4 classroom	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
Trailer 4 corridor	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,496	0.04	189	0.0	\$25.83	\$117.00	\$20.00	3.76





	Existing C	onditions				Proposed Condition	ns						Energy Impac	t & Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Operating	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings		Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Trailer 4 restroom (Girls)	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.01	63	0.0	\$8.55	\$151.90	\$5.00	17.18
Trailer 4 restroom (Boys)	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	32	2,496	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,747	0.01	63	0.0	\$8.55	\$151.90	\$5.00	17.18
Trailer 4 classroom	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	2,496	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,747	0.27	1,197	0.0	\$163.18	\$855.00	\$135.00	4.41
Exit Signs	27	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	27	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Exterior - Pole with two fixtures	19	High-Pressure Sodium: (1) 400W Lamp	Daylight Dimming	465	4,380	Fixture Replacement	No	19	LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture	Daylight Dimming	120	4,380	4.30	33,018	0.0	\$4,501.35	\$37,106.87	\$1,900.00	7.82
Exterior Canopy recessed fixtures under doorways	9	Compact Fluorescent: 1 Lamp	Daylight Dimming	42	4,380	Relamp	No	9	LED Screw-In Lamps: 1 Lamp	Daylight Dimming	29	4,380	0.07	571	0.0	\$77.87	\$483.78	\$0.00	6.21
Exterior - Wall mounted fixtures	11	Compact Fluorescent: 1 Lamp	Daylight Dimming	42	4,380	Relamp	No	11	LED Screw-In Lamps: 1 Lamp	Daylight Dimming	29	4,380	0.09	698	0.0	\$95.18	\$591.28	\$0.00	6.21
Exterior - Wall pack fixtures	5	Metal Halide: (1) 150W Lamp	Daylight Dimming	190	4,380	Fixture Replacement	No	5	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	45	4,380	0.48	3,652	0.0	\$497.86	\$1,953.39	\$500.00	2.92





Motor Inventory & Recommendations

		Existing (Conditions					Proposed	Conditions			Energy Impac	t & Financial A	nalysis				
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application		Full Load Efficiency	VFD Control?	Annual Operating Hours		Full Load Efficiency				Total Annual kWh Savings	I MMRtii	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Head custodians office	Head custodians office	1	Supply Fan	1.5	86.5%	No	2,745	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Unknown	1	Supply Fan	1.0	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Unknown	1	Supply Fan	1.5	86.5%	No	2,745	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Computer room	Computer room	1	Supply Fan	1.0	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Mechanical room	All school	2	Water-Source Heat Pump Circulation Pump	5.0	89.5%	No	2,745	No	89.5%	Yes	2	1.26	9,953	0.0	\$1,356.89	\$6,551.70	\$0.00	4.83
Roof	ERV	12	Other	1.5	86.5%	No	2,745	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	ERV	2	Other	0.5	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Gym	2	Supply Fan	5.0	89.5%	No	3,000	No	89.5%	Yes	2	1.35	4,501	0.0	\$613.63	\$6,551.70	\$800.00	9.37
Roof	Gym	2	Exhaust Fan	1.5	86.5%	No	3,000	No	86.5%	Yes	2	0.42	1,397	0.0	\$190.47	\$5,264.92	\$240.00	26.38
Head custodians office	Head custodians office	1	Supply Fan	1.5	86.5%	No	2,745	No	86.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Computer room	Computer room, Library, Multi purpose room	5	Supply Fan	1.0	85.5%	No	2,745	No	85.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Classrooms	Classrooms	30	Supply Fan	0.5	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Mech room	New addition	1	Other	0.5	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	All school	10	Exhaust Fan	0.3	60.0%	No	2,745	No	60.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





Electric HVAC Inventory & Recommendations

	-	Existing (Conditions			Proposed	Condition	S						Energy Impac	t & Financial A	Analysis				
Location	Area(s)/System(s) Served	System Quantity	System Type	Capacity per Unit		Install High Efficiency System?		System Type	per Unit	Capacity per Unit		Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?		Total Annual kWh Savings	I MMRtu	Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Head custodians office	Head custodians office	1	Water Source HP	7.00	77.00	Yes	1	Water Source HP	7.00	77.00	14.00	4.50	No	5.27	10,130	0.0	\$1,381.00	\$8,649.32	\$567.00	5.85
Roof	Unknown	1	Packaged AC	5.00		Yes	1	Packaged AC	5.00		14.00		No	1.30	2,199	0.0	\$299.85	\$11,344.80	\$460.00	36.30
Roof	Unknown	1	Packaged AC	6.50		Yes	1	Packaged AC	6.50		14.00		No	0.70	1,188	0.0	\$161.93	\$11,583.69	\$474.50	68.60
Computer room	Computer room, Library, Multi purpose room	5	Water Source HP	6.00	66.00	Yes	1	Water Source HP	6.00	66.00	14.00	4.50	No	9.45	40,622	0.0	\$5,538.04	\$7,413.70	\$486.00	1.25
Computer room office	Computer room office	1	Ductless Mini-Split HP	0.75	9.00	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Trailers	Trailers 1,2,3,5	4	Packaged AC	3.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Trailers 1,2,3,5	Trailers 1,2,3,5	4	Electric Resistance Heat		38.40	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Trailer 4	Trailer 4	1	Packaged AC	5.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Trailer 4	Trailer 4	1	Electric Resistance Heat		38.40	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Small stoage spaces and closets	Small stoage spaces and closets	21	Electric Resistance Heat		10.23	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Classrooms	Classrooms	30	Water Source HP	2.50	19.00	Yes	30	Water Source HP	2.50	19.00	18.50	4.80	No	5.75	16,294	0.0	\$2,221.38	\$208,471.50	\$6,075.00	91.11
Roof	Gym	2	Water Source HP	26.00	266.00	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





DHW Inventory & Recommendations

		Existing (Conditions	Proposed	Condition	s				Energy Impac	t & Financial A	nalysis				
Location	Area(s)/System(s) Served	System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units		Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Mech room	New addition	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Closet	Bathrooms	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Closet	Bathrooms	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Closet	Bathrooms	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Closet	Faculty restrooms	1	Storage Tank Water Heater (≤ 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Low-Flow Device Recommendations

	Recomme	edation Inputs			Energy Impac	t & Financial A	nalysis				
Location	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak	Total Annual kWh Savings	MMBtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Coach's office RR, teachers' lounge RR, CR401-405, Nurse's office, Principal's office, Trailer 1,2,3,5	14	Faucet Aerator (Lavatory)	2.50	1.00	0.00	6,992	0.0	\$953.25	\$100.38	\$0.00	0.11
CR 101,102,103,104,105,111, 112,113,114, Fac lounge,CR 201-215, CR 401-405, Nurse's office	25	Faucet Aerator (Kitchen)	2.50	2.20	0.00	2,497	0.0	\$340.45	\$179.25	\$0.00	0.53





Commercial Refrigerator/Freezer Inventory & Recommendations

	Existing (Conditions		Proposed Condi	Energy Impac	t & Financial A	nalysis				
Location	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak	Total Annual kWh Savings	MMBtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	1	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	2	Refrigerator Chest	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	2	Freezer Chest	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Cooking Equipment Inventory & Recommendations

	Existing Con	nditions		Proposed Conditions	Energy Impac	t & Financial A	nalysis				
Location	Quantity	Equipment Type	High Efficiency Equipement?	Install High Efficiency Equipment?		Total Annual kWh Savings	MMBtu	Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Electric Convection Oven (Half Size)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Kitchen	1	Insulated Food Holding Cabinet (1/2 Size)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





Plug Load Inventory

	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate	ENERGY STAR
			(W)	Qualified?
Lucy N Holman ES	18	Computer	150.0	Yes
Lucy N Holman ES	7	Laptop	45.0	Yes
Lucy N Holman ES	6	Printer - small	20.0	Yes
Lucy N Holman ES	3	Printer - medium	60.0	Yes
Lucy N Holman ES	3	Printer - big	200.0	Yes
Lucy N Holman ES	26	Projector	200.0	Yes
Lucy N Holman ES	4	Microwave	1,000.0	Yes
Lucy N Holman ES	1	Refrigerator - medium	60.0	Yes
Lucy N Holman ES	3	Refrigerator - large	216.0	Yes
Lucy N Holman ES	1	Toaster	850.0	Yes
Lucy N Holman ES	2	Toaster oven	1,200.0	Yes
Lucy N Holman ES	31	Smart board	5.0	Yes
Lucy N Holman ES	7	Hand dryer	1,500.0	No





Appendix B: ENERGY STAR® Statement of Energy Performance



ENERGY STAR® Statement of Energy **Performance**

Lucy N. Holman Elementary School

Primary Property Type: K-12 School Gross Floor Area (ft2): 56,280

Built: 1970

ENERGY STAR® Score¹

For Year Ending: December 31, 2016 Date Generated: March 28, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information Property Address Property Owner Primary Contact Lucy N. Holman Elementary School Jackson Township BOE Michelle Richardson 125 Manhattan Street 151 Don Connor Boulevard 151 Don Connor Boulevard Jackson, New Jersey 08527 Jackson, NJ 08527 Jackson, NJ 08527 (732) 833-4600 (732) 833-4600 sstewart@trcsolutions.com Property ID: 2552310 Energy Consumption and Energy Use Intensity (EUI) Annual Energy by Fuel National Median Comparison Site EUI Electric - Grid (kBtu) 2,734,377 (100%) 44.2 National Median Site EUI (kBtu/ft²) 48.6 kBtu/ft2 National Median Source EUI (kBtu/ft²) 138.8 % Diff from National Median Source EUI 10% Source EUI Annual Emissions Greenhouse Gas Emissions (Metric Tons 152.6 kBtu/ft2 CO2e/year) Signature & Stamp of Verifying Professional

I(Name) verify that the above information is true and correct to the best of my knowledge.				
Signature:	Date:	_		
Licensed Professional				
		Professional Engineer Stamp (if applicable)		