



# Local Government Energy Audit: Energy Audit Report



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## ***Piscataway Regional Day School***

**Educational Services Commission  
of New Jersey**  
1670 Stelton Road  
Piscataway, NJ 08854

March 21, 2018

Final Report by:  
**TRC Energy Services**

## Disclaimer

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The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

# Table of Contents

---

<b>1</b>	<b>Executive Summary.....</b>	<b>1</b>
1.1	Facility Summary .....	1
1.2	Your Cost Reduction Opportunities.....	1
	Energy Conservation Measures.....	1
	Energy Efficient Practices .....	2
	On-Site Generation Measures.....	3
1.3	Implementation Planning.....	3
<b>2</b>	<b>Facility Information and Existing Conditions .....</b>	<b>4</b>
2.1	Project Contacts .....	4
2.2	General Site Information.....	4
2.3	Building Occupancy .....	4
2.4	Building Envelope .....	4
2.5	On-Site Generation.....	5
2.6	Energy-Using Systems .....	5
	Lighting System .....	5
	Direct Expansion Air Conditioning System (DX) .....	5
	Domestic Hot Water Heating System.....	5
	Building Plug Load .....	6
2.7	Water-Using Systems .....	6
<b>3</b>	<b>Site Energy Use and Costs.....</b>	<b>7</b>
3.1	Total Cost of Energy .....	7
3.2	Electricity Usage .....	8
3.3	Natural Gas Usage .....	9
3.4	Benchmarking.....	10
3.5	Energy End-Use Breakdown .....	11
<b>4</b>	<b>Energy Conservation Measures .....</b>	<b>12</b>
4.1	Recommended ECMs .....	12
4.1.1	Lighting Upgrades.....	13
	ECM 1: Install LED Fixtures .....	13
	ECM 2: Retrofit Fluorescent Fixtures with LED Lamps .....	13
	ECM 3: Install LED EXIT Signs.....	14
4.1.2	Lighting Control Measures .....	14
	ECM 4: Install Occupancy Sensor Lighting Controls .....	15
4.1.3	Plug Load Equipment Control - Vending Machines.....	16
	ECM 5: Vending Machine Control .....	16
4.2	ECMs Evaluated but Not Recommended .....	16
	Install High Efficiency Electric Air Conditioning Units .....	17
	Install High Efficiency Heat Pumps .....	17

<b>5</b>	<b>Energy Efficient Practices .....</b>	<b>18</b>
	Perform Proper Lighting Maintenance.....	18
	Develop a Lighting Maintenance Schedule .....	18
	Ensure Lighting Controls Are Operating Properly .....	18
	Ensure Economizers are Functioning Properly.....	18
	Clean Evaporator/Condenser Coils on AC Systems .....	19
	Clean and/or Replace HVAC Filters .....	19
	Check for and Seal Duct Leakage .....	19
	Perform Proper Furnace Maintenance .....	19
	Plug Load Controls.....	19
<b>6</b>	<b>On-Site Generation Measures .....</b>	<b>20</b>
6.1	Photovoltaic.....	20
6.2	Combined Heat and Power .....	21
<b>7</b>	<b>Demand Response .....</b>	<b>22</b>
<b>8</b>	<b>Project Funding / Incentives .....</b>	<b>23</b>
8.1	SmartStart .....	24
8.2	Direct Install .....	25
8.3	SREC Registration Program.....	25
8.4	Energy Savings Improvement Program .....	26
<b>9</b>	<b>Energy Purchasing and Procurement Strategies .....</b>	<b>27</b>
9.1	Retail Electric Supply Options.....	27
9.2	Retail Natural Gas Supply Options .....	27

Appendix A: Equipment Inventory & Recommendations

Appendix B: ENERGY STAR® Statement of Energy Performance

# Table of Figures

---

Figure 1 – Previous 12 Month Utility Costs..... 1

Figure 2 – Potential Post-Implementation Costs ..... 1

Figure 3 – Summary of Energy Reduction Opportunities ..... 2

Figure 4 – Project Contacts ..... 4

Figure 5 - Building Schedule..... 4

Figure 6 - Utility Summary ..... 7

Figure 7 - Energy Cost Breakdown ..... 7

Figure 8 - Electric Usage & Demand..... 8

Figure 9 - Electric Usage & Demand..... 8

Figure 10 - Natural Gas Usage..... 9

Figure 11 - Natural Gas Usage..... 9

Figure 12 - Energy Use Intensity Comparison – Existing Conditions..... 10

Figure 13 - Energy Use Intensity Comparison – Following Installation of Recommended Measures ..... 10

Figure 14 - Energy Balance (% and kBtu/SF) ..... 11

Figure 15 – Summary of Recommended ECMs..... 12

Figure 16 – Summary of Lighting Upgrade ECMs..... 13

Figure 17 – Summary of Lighting Control ECMs ..... 14

Figure 18 – Summary of Measures Evaluated, but Not Recommended..... 16

Figure 19 - ECM Incentive Program Eligibility..... 23

# I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Piscataway Regional Day School. The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey school districts in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

## I.1 Facility Summary

Piscataway Regional Day School is a 26,000 square foot facility comprised of various space types. The single story building includes classrooms, offices, gym, locker rooms, restrooms, break rooms, and mechanical spaces.

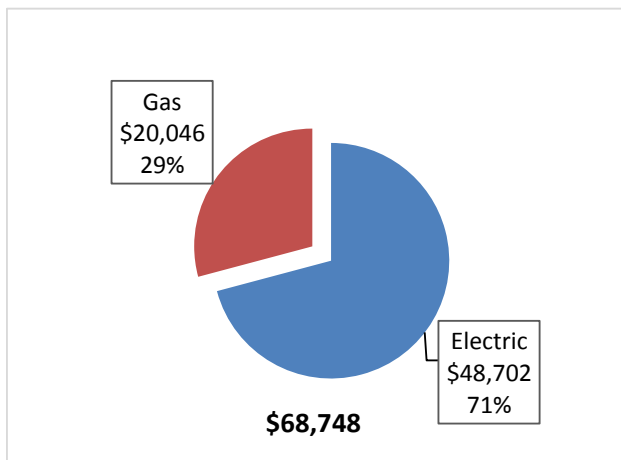
Lighting consists of aging and inefficient fixtures. It is primarily illuminated with linear and U-tube fluorescent fixtures containing 32-Watt T8 lamps. Heating and cooling is supplied by multiple rooftop package units (RTUs) using electricity for cooling and natural gas for heating. The units range in size from 4 tons to 15 tons. A thorough description of the facility and our observations are located in Section 2.

## I.2 Your Cost Reduction Opportunities

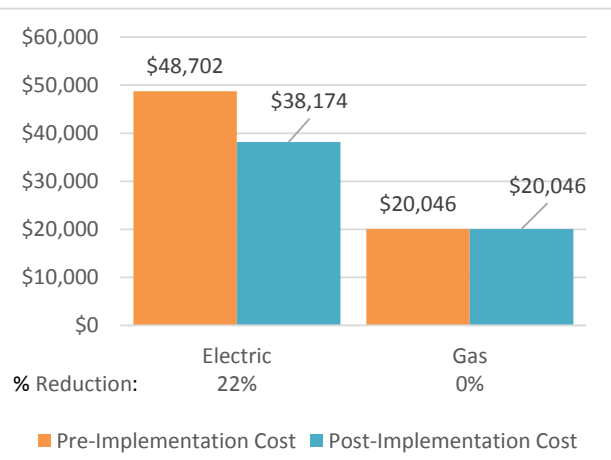
### Energy Conservation Measures

TRC evaluated five (5) measures which together represent an opportunity for Piscataway Regional Day School to reduce annual energy costs by \$10,528 and annual greenhouse gas emissions by 68,183 lbs CO<sub>2</sub>e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 13.2 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Piscataway Regional Day School’s annual energy use by 7%.

*Figure 1 – Previous 12 Month Utility Costs*



*Figure 2 – Potential Post-Implementation Costs*



A detailed description of Piscataway Regional Day School’s existing energy use can be found in Section 3. Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

**Figure 3 – Summary of Energy Reduction Opportunities**

Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)	
<b>Lighting Upgrades</b>		<b>55,075</b>	<b>15.5</b>	<b>0.0</b>	<b>\$8,563.32</b>	<b>\$135,917.52</b>	<b>\$9,815.00</b>	<b>\$126,102.52</b>	<b>14.7</b>	<b>55,460</b>	
ECM 1	Install LED Fixtures	Yes	19,675	5.8	0.0	\$3,059.13	\$87,380.52	\$6,250.00	\$81,130.52	26.5	19,812
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	34,675	9.6	0.0	\$5,391.41	\$47,569.00	\$3,565.00	\$44,004.00	8.2	34,917
ECM 3	Install LED Exit Signs	Yes	725	0.0	0.0	\$112.78	\$968.00	\$0.00	\$968.00	8.6	730
<b>Lighting Control Measures</b>		<b>10,680</b>	<b>3.0</b>	<b>0.0</b>	<b>\$1,660.52</b>	<b>\$14,580.00</b>	<b>\$1,890.00</b>	<b>\$12,690.00</b>	<b>7.6</b>	<b>10,754</b>	
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	10,680	3.0	0.0	\$1,660.52	\$14,580.00	\$1,890.00	\$12,690.00	7.6	10,754
<b>Electric Unitary HVAC Measures</b>		<b>79,351</b>	<b>37.4</b>	<b>0.0</b>	<b>\$12,337.79</b>	<b>\$234,328.38</b>	<b>\$9,873.00</b>	<b>\$224,455.38</b>	<b>18.2</b>	<b>79,906</b>	
	Install High Efficiency Electric AC	No	50,582	28.2	0.0	\$7,864.63	\$172,440.96	\$6,992.00	\$165,448.96	21.0	50,935
	Install High Efficiency Heat Pumps	No	28,769	9.1	0.0	\$4,473.17	\$61,887.42	\$2,881.00	\$59,006.42	13.2	28,970
<b>Plug Load Equipment Control - Vending Machine</b>		<b>1,954</b>	<b>0.0</b>	<b>0.0</b>	<b>\$303.87</b>	<b>\$460.00</b>	<b>\$0.00</b>	<b>\$460.00</b>	<b>1.5</b>	<b>1,968</b>	
ECM 5	Vending Machine Control	Yes	1,954	0.0	0.0	\$303.87	\$460.00	\$0.00	\$460.00	1.5	1,968
<b>TOTALS (Recommended)</b>		<b>67,709</b>	<b>18.5</b>	<b>0.0</b>	<b>\$10,527.71</b>	<b>\$150,957.52</b>	<b>\$11,705.00</b>	<b>\$139,252.52</b>	<b>13.2</b>	<b>68,183</b>	
<b>TOTALS (all)</b>		<b>147,060</b>	<b>55.9</b>	<b>0.0</b>	<b>\$22,865.50</b>	<b>\$385,285.90</b>	<b>\$21,578.00</b>	<b>\$363,707.90</b>	<b>15.9</b>	<b>148,088</b>	

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

**Lighting Upgrades** generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measure save energy by reducing the power used by the lighting components due to improved electrical efficiency.

**Lighting Controls** measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

**Plug Load Equipment** control measures generally involve installing automated devices that limit the power usage or operation of equipment that is plugged into an electric outlets when not in use.

### Energy Efficient Practices

TRC also identified nine (9) low cost (or no cost) energy efficient practices. A facility’s energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Piscataway Regional Day School include:

- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Ensure Economizers are Functioning Properly
- Clean Evaporator/Condenser Coils on AC Systems
- Clean and/or Replace HVAC Filters
- Check for and Seal Duct Leakage
- Perform Proper Furnace Maintenance
- Install Plug Load Controls

For details on these energy efficient practices, please refer to Section 5.

### **On-Site Generation Measures**

TRC evaluated the potential for installing on-site generation for Piscataway Regional Day School. Based on the configuration of the site and its loads there is a low potential for installing photovoltaic (PV) and combined heat and power self-generation measures.

For details on our evaluation and on-site generation potential, please refer to Section 6.

## **I.3 Implementation Planning**

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.4 for additional information on the ESIP Program.

Additional information on relevant incentive programs is located in Section 8: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).



## 2 FACILITY INFORMATION AND EXISTING CONDITIONS

### 2.1 Project Contacts

*Figure 4 – Project Contacts*

Name	Role	E-Mail	Phone #
<b>Customer</b>			
Patrick M. Moran	Business Manager	pmoran@escnj.k12.nj.us	732-777-9848
<b>TRC Energy Services</b>			
Moussa Traore	Auditor	MTraore@trcsolutions.com	(732) 855-0033

### 2.2 General Site Information

On March 21, 2017, TRC performed an energy audit at Piscataway Regional Day School located in Piscataway, New Jersey. TRC’s auditor met with Patrick Moran, Business Manager to review the facility operations and help focus our investigation on specific energy-using systems.

Piscataway Regional Day School is a 26,000 square foot facility comprised of various space types. The single story building includes classrooms, offices, gym, locker rooms, restrooms, break rooms, and mechanical spaces. The building was constructed in 1980.

### 2.3 Building Occupancy

The school building is occupied Monday through Friday, twelve months a year. The typical schedule is presented in the table below.

*Figure 5 - Building Schedule*

Building Name	Weekday/Weekend	Operating Schedule
Regional Day School	Weekday	7:30 am - 5:30 pm
Regional Day School	Weekend	Closed

### 2.4 Building Envelope

The building is constructed of concrete masonry and has a flat built-up roof with gravel ballast, all found to be in good condition. It has double pane windows that showed little sign of excessive infiltration. The exterior doors are constructed of aluminum and in good condition.



## 2.5 On-Site Generation

Piscataway Regional Day School does not have any on-site electric generation capacity.

## 2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

### **Lighting System**

Lighting is provided by 32-Watt linear fluorescent T8 lamps with electronic ballasts as well as some compact fluorescent lamps (CFL). Most fixtures are 2-lamp or 3-lamp, 4-foot long troffers with diffusers. All lighting is manually controlled with wall switches. A small area of the building including office spaces and part of the cafeteria are lit with 13-Watt or 18-Watt CFL lamps in recessed can ceiling fixtures.

Exterior lighting is minimal and consists of metal halide fixtures that are controlled by photocells, although the lights were operating during a sunny day.

### **Direct Expansion Air Conditioning System (DX)**

Heating and cooling is provided by 19 4-ton packaged air conditioning units serving the classrooms and offices. There are two (2) 15-ton heat pumps for the corridors, and one (1) 7-ton heat pump for the gymnasium. The units are all constant volume and operate ten (10) hours a day Monday through Friday. Ages range from 15 to 19 years old. They are controlled by a building management system.

### **Domestic Hot Water Heating System**

The domestic hot water heating system for the facility consists of one (1) natural gas-fired water heater with a 100 gallon storage tank. It has input rating of 75 MBU. The water heater is two (2) years old and in good condition.

## **Building Plug Load**

There are 40 computer work stations. Additional plug loads include printers, copy machines, coffee machines, and refrigerators.

## **2.7 Water-Using Systems**

There are ten (10) restrooms. A sampling of restrooms found that the faucets are rated for 2.2 gallons per minute (gpm) or higher, the toilets are rated at 2.5 gallons per flush (gpf) and the urinals are rated at 2 gpf.

### 3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

#### 3.1 Total Cost of Energy

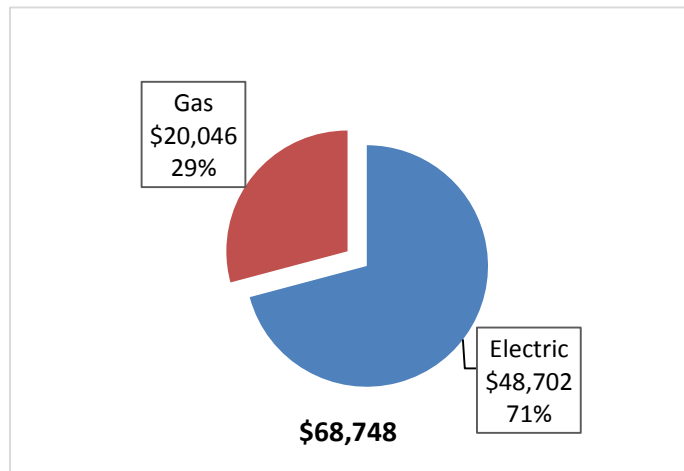
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

*Figure 6 - Utility Summary*

Utility Summary for Piscataway Regional Day School		
Fuel	Usage	Cost
Electricity	313,228 kWh	\$48,702
Natural Gas	24,823 Therms	\$20,046
<b>Total</b>		<b>\$68,748</b>

The current annual energy cost for this facility is \$68,748 as shown in the chart below.

*Figure 7 - Energy Cost Breakdown*



### 3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was \$0.155/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below.

Figure 8 - Electric Usage & Demand

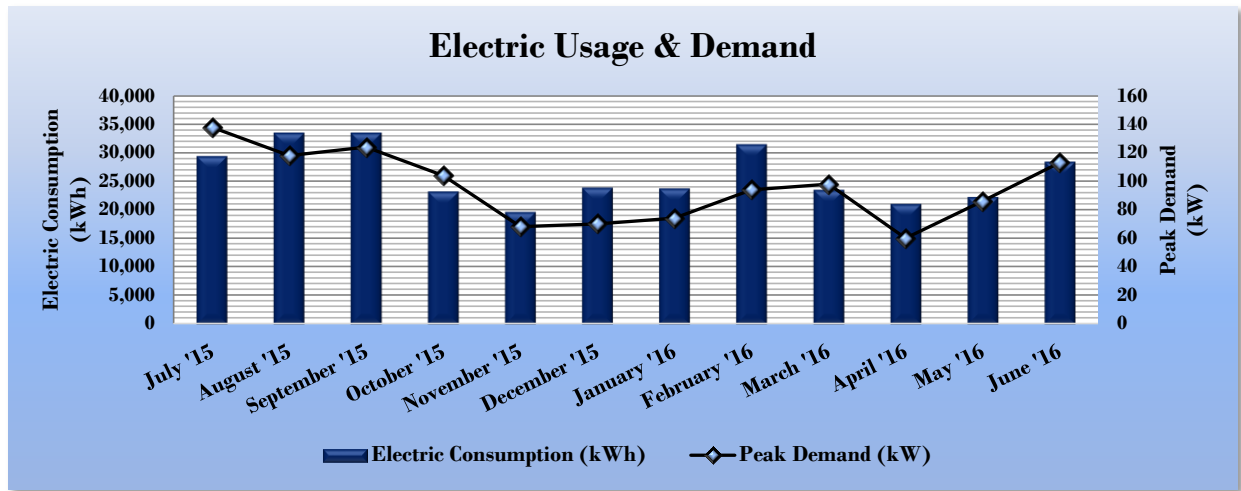


Figure 9 - Electric Usage & Demand

Electric Billing Data for Piscataway Regional Day School					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
7/17/15	31	29,383	138	\$1,675	\$5,672
8/14/15	28	33,485	118	\$1,438	\$5,883
9/15/15	32	33,456	124	\$1,511	\$5,879
10/14/15	29	23,209	104	\$377	\$3,438
11/12/15	29	19,602	68	\$247	\$2,939
12/15/15	33	23,865	70	\$255	\$3,367
1/15/16	31	23,701	74	\$333	\$3,214
2/16/16	32	31,432	94	\$342	\$4,161
3/16/16	29	23,480	98	\$358	\$3,289
4/15/16	30	20,995	60	\$223	\$2,884
5/16/16	31	22,204	86	\$317	\$3,109
6/15/16	30	28,416	113	\$1,405	\$4,867
<b>Totals</b>	<b>365</b>	<b>313,228</b>	<b>138</b>	<b>\$8,481</b>	<b>\$48,702</b>
<b>Annual</b>	<b>365</b>	<b>313,228</b>	<b>138</b>	<b>\$8,481</b>	<b>\$48,702</b>

### 3.3 Natural Gas Usage

Natural Gas is provided by PSE&G. The average gas cost for the past 12 months is \$0.808/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

Figure 10 - Natural Gas Usage

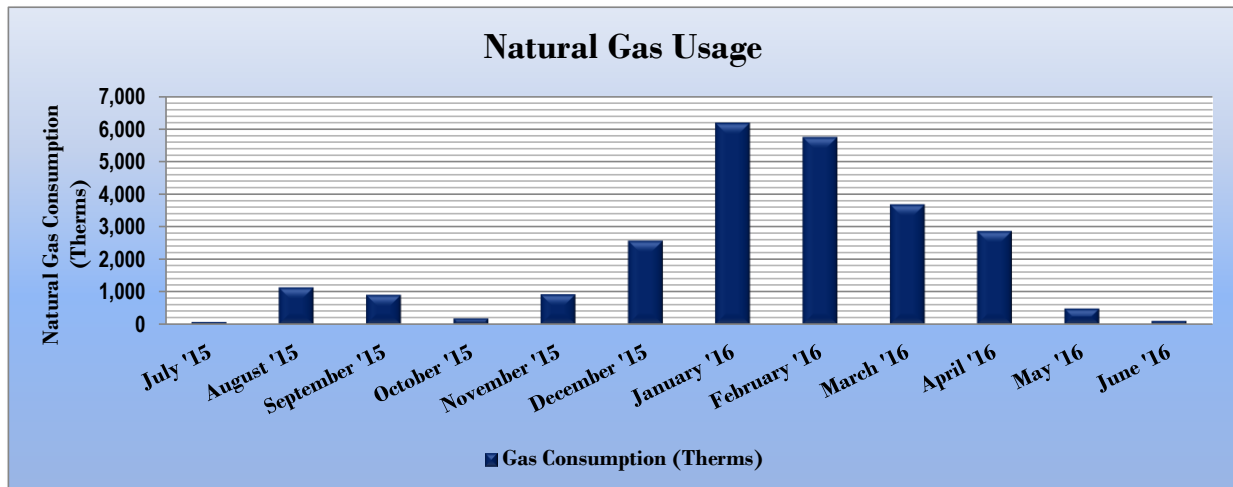


Figure 11 - Natural Gas Usage

Gas Billing Data for Piscataway Regional Day School			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
7/16/15	31	69	\$143
8/17/15	32	1,139	\$760
9/16/15	30	905	\$618
10/14/15	28	182	\$205
11/12/15	29	928	\$1,573
12/15/15	33	2,569	\$2,555
1/15/16	31	6,191	\$4,816
2/16/16	32	5,757	\$4,478
3/16/16	29	3,690	\$2,915
4/15/16	30	2,867	\$1,520
5/18/16	33	488	\$356
6/15/16	28	106	\$162
<b>Totals</b>	<b>366</b>	<b>24,891</b>	<b>\$20,101</b>
<b>Annual</b>	<b>365</b>	<b>24,823</b>	<b>\$20,046</b>

### 3.4 Benchmarking

This facility was benchmarked using Portfolio Manager, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

**Figure 12 - Energy Use Intensity Comparison – Existing Conditions**

Energy Use Intensity Comparison - Existing Conditions		
	Piscataway Regional Day School	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft <sup>2</sup> )	229.3	141.4
Site Energy Use Intensity (kBtu/ft <sup>2</sup> )	136.6	58.2

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the table below:

**Figure 13 - Energy Use Intensity Comparison – Following Installation of Recommended Measures**

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Piscataway Regional Day School	National Median Building Type: School (K-12)
Source Energy Use Intensity (kBtu/ft <sup>2</sup> )	201.4	141.4
Site Energy Use Intensity (kBtu/ft <sup>2</sup> )	127.7	58.2

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. This facility produced a score of 16 which seems low for a building of this type and age. This low score should be further investigated.

A Portfolio Manager Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.

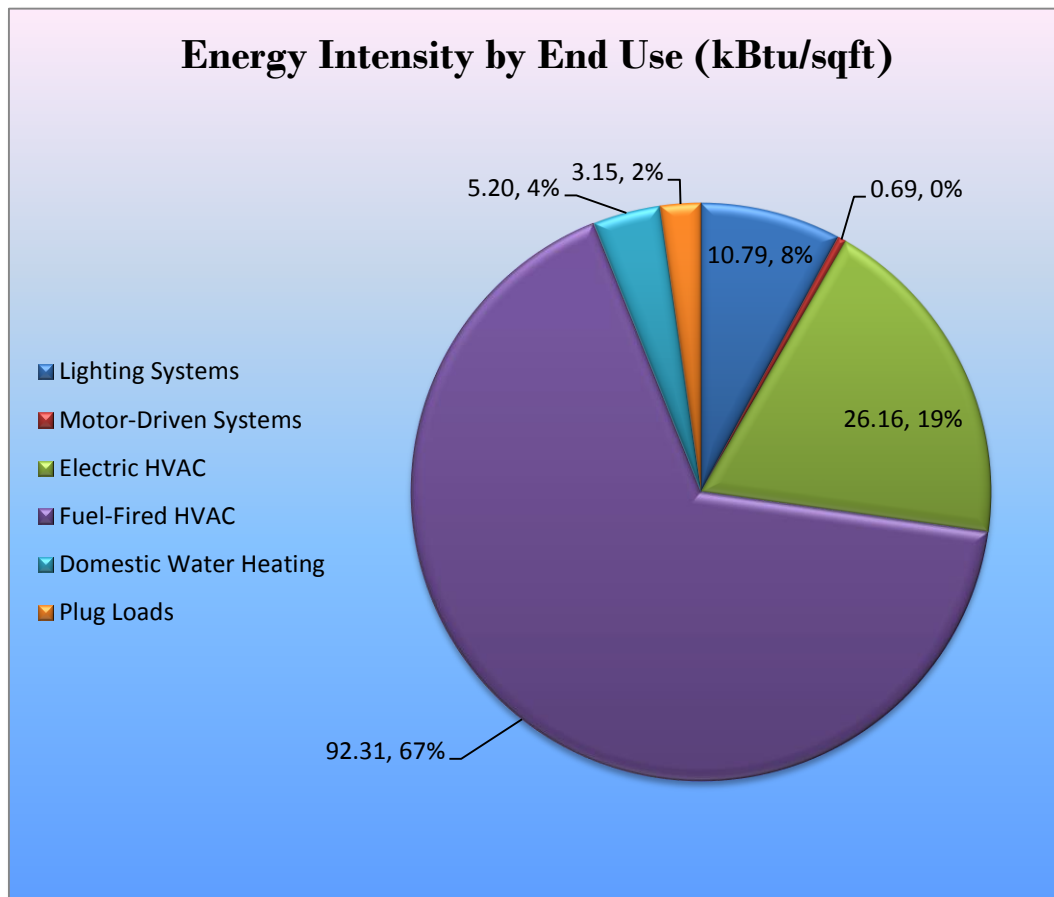
For more information on ENERGY STAR® certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

### 3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 14 - Energy Balance (% and kBtu/SF)





## 4 ENERGY CONSERVATION MEASURES

### Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Piscataway Regional Day School regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

### 4.1 Recommended ECMs

The measures below were evaluated by the auditor and are recommended for implementation at the facility. In addition to the measures listed below, TRC also explored the possibility of replacing the HVAC units because of their age. However, TRC does not recommend this because extremely long payback periods.

*Figure 15 – Summary of Recommended ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>55,075</b>	<b>15.5</b>	<b>0.0</b>	<b>\$8,563.32</b>	<b>\$135,917.52</b>	<b>\$9,815.00</b>	<b>\$126,102.52</b>	<b>14.7</b>	<b>55,460</b>
ECM 1	Install LED Fixtures	19,675	5.8	0.0	\$3,059.13	\$87,380.52	\$6,250.00	\$81,130.52	26.5	19,812
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	34,675	9.6	0.0	\$5,391.41	\$47,569.00	\$3,565.00	\$44,004.00	8.2	34,917
ECM 3	Install LED Exit Signs	725	0.0	0.0	\$112.78	\$968.00	\$0.00	\$968.00	8.6	730
<b>Lighting Control Measures</b>		<b>10,680</b>	<b>3.0</b>	<b>0.0</b>	<b>\$1,660.52</b>	<b>\$14,580.00</b>	<b>\$1,890.00</b>	<b>\$12,690.00</b>	<b>7.6</b>	<b>10,754</b>
ECM 4	Install Occupancy Sensor Lighting Controls	10,680	3.0	0.0	\$1,660.52	\$14,580.00	\$1,890.00	\$12,690.00	7.6	10,754
<b>Plug Load Equipment Control - Vending Machine</b>		<b>1,954</b>	<b>0.0</b>	<b>0.0</b>	<b>\$303.87</b>	<b>\$460.00</b>	<b>\$0.00</b>	<b>\$460.00</b>	<b>1.5</b>	<b>1,968</b>
ECM 5	Vending Machine Control	1,954	0.0	0.0	\$303.87	\$460.00	\$0.00	\$460.00	1.5	1,968
<b>TOTALS</b>		<b>67,709</b>	<b>18.5</b>	<b>0.0</b>	<b>\$10,527.71</b>	<b>\$150,957.52</b>	<b>\$11,705.00</b>	<b>\$139,252.52</b>	<b>13.2</b>	<b>68,183</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

## 4.1.1 Lighting Upgrades

Recommended upgrades to existing lighting fixtures are summarized in Figure 16 below.

*Figure 16 – Summary of Lighting Upgrade ECMs*

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>55,075</b>	<b>15.5</b>	<b>0.0</b>	<b>\$8,563.32</b>	<b>\$135,917.52</b>	<b>\$9,815.00</b>	<b>\$126,102.52</b>	<b>14.7</b>	<b>55,460</b>
ECM 1	Install LED Fixtures	19,675	5.8	0.0	\$3,059.13	\$87,380.52	\$6,250.00	\$81,130.52	26.5	19,812
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	34,675	9.6	0.0	\$5,391.41	\$47,569.00	\$3,565.00	\$44,004.00	8.2	34,917
ECM 3	Install LED Exit Signs	725	0.0	0.0	\$112.78	\$968.00	\$0.00	\$968.00	8.6	730

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

### **ECM 1: Install LED Fixtures**

#### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	16,297	4.3	0.0	\$2,533.89	\$55,741.18	\$3,750.00	\$51,991.18	20.5	16,411
Exterior	3,378	1.5	0.0	\$525.25	\$31,639.35	\$2,500.00	\$29,139.35	55.5	3,402

#### *Measure Description*

We recommend replacing metal halide fixtures with new high performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than ten (10) times longer than many incandescent lamps.

### **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps**

#### *Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	34,675	9.6	0.0	\$5,391.41	\$47,569.00	\$3,565.00	\$44,004.00	8.2	34,917
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

*Measure Description*

We recommend replacing existing fluorescent fixtures with linear LEDs. The measure uses the existing fixture housing and uses a more efficient lighting technology. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than ten (10) times longer than many incandescent lamps.

**ECM 3: Install LED EXIT Signs**

*Summary of Measure Economics*

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
Interior	725	0.0	0.0	\$112.78	\$968.00	\$0.00	\$968.00	8.6	730
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

*Measure Description*

We recommend replacing all incandescent or compact fluorescent EXIT signs with LED EXIT signs. LED EXIT signs require virtually no maintenance and have a life expectancy of at least 20 years. This measure saves energy by installing LED fixtures, which use less power than other technologies with an equivalent lighting output.

**4.1.2 Lighting Control Measures**

*Figure 17 – Summary of Lighting Control ECMs*

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>	<b>10,680</b>	<b>3.0</b>	<b>0.0</b>	<b>\$1,660.52</b>	<b>\$14,580.00</b>	<b>\$1,890.00</b>	<b>\$12,690.00</b>	<b>7.6</b>	<b>10,754</b>
ECM 4   Install Occupancy Sensor Lighting Controls	10,680	3.0	0.0	\$1,660.52	\$14,580.00	\$1,890.00	\$12,690.00	7.6	10,754

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

## **ECM 4: Install Occupancy Sensor Lighting Controls**

### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
10,680	3.0	0.0	\$1,660.52	\$14,580.00	\$1,890.00	\$12,690.00	7.6	10,754

### *Measure Description*

We recommend installing occupancy sensors to control lighting fixtures for all that are currently controlled by manual switches in all restrooms, storage rooms, classrooms, and offices areas. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### 4.1.3 Plug Load Equipment Control - Vending Machines

Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Plug Load Equipment Control - Vending Machine</b>		<b>1,954</b>	<b>0.0</b>	<b>0.0</b>	<b>\$303.87</b>	<b>\$460.00</b>	<b>\$0.00</b>	<b>\$460.00</b>	<b>1.5</b>	<b>1,968</b>
ECM 5   Vending Machine Control	Yes	1,954	0.0	0.0	\$303.87	\$460.00	\$0.00	\$460.00	1.5	1,968
<b>TOTALS</b>		<b>1,954</b>	<b>0</b>	<b>0</b>	<b>303.87</b>	<b>460.00</b>	<b>0.00</b>	<b>460.00</b>	<b>1.5</b>	<b>1,968</b>

### ECM 5: Vending Machine Control

#### Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
1,954	0.0	0.0	\$303.87	\$460.00	\$0.00	\$460.00	1.5	1,968

#### Measure Description

Vending machines operate continuously, even during non-business hours. It is recommended to install occupancy sensor controls to reduce the energy use. These controls power down vending machines when the vending machine area has been vacant for some time, then power up at regular intervals, as needed, to turn machine lights on or keep the product cool. Energy savings are a dependent on vending machine and activity level in the area surrounding the machines.

## 4.2 ECMs Evaluated but Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

*Figure 18 – Summary of Measures Evaluated, but Not Recommended*

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Electric Unitary HVAC Measures</b>	<b>79,351</b>	<b>37.4</b>	<b>0.0</b>	<b>\$12,337.79</b>	<b>\$234,328.38</b>	<b>\$9,873.00</b>	<b>\$224,455.38</b>	<b>18.2</b>	<b>79,906</b>
Install High Efficiency Electric AC	50,582	28.2	0.0	\$7,864.63	\$172,440.96	\$6,992.00	\$165,448.96	21.0	50,935
Install High Efficiency Heat Pumps	28,769	9.1	0.0	\$4,473.17	\$61,887.42	\$2,881.00	\$59,006.42	13.2	28,970
<b>TOTALS</b>	<b>79,351</b>	<b>37.4</b>	<b>0.0</b>	<b>\$12,337.79</b>	<b>\$234,328.38</b>	<b>\$9,873.00</b>	<b>\$224,455.38</b>	<b>18.2</b>	<b>79,906</b>

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

## Install High Efficiency Electric Air Conditioning Units

### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
50,582	28.2	0.0	\$7,864.63	\$172,440.96	\$6,992.00	\$165,448.96	21.0	50,935

### *Measure Description*

We often recommend replacing standard efficiency packaged air conditioning units with high efficiency packaged air conditioning units. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

### *Reasons for not Recommending*

The payback for this project is over ten (10) years, and therefore probably not economically viable.

## Install High Efficiency Heat Pumps

### *Summary of Measure Economics*

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO <sub>2</sub> e Emissions Reduction (lbs)
28,769	9.1	0.0	\$4,473.17	\$61,887.42	\$2,881.00	\$59,006.42	13.2	28,970

### *Measure Description*

We recommend replacing standard efficiency heat pumps with high efficiency heat pumps. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system and a higher HPSF rating indicates more efficient heating mode. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average heating and cooling loads, and the estimated annual operating hours.

### *Reasons for not Recommending*

The payback for this project is over ten (10) years, and therefore probably not economically viable.

## 5 ENERGY EFFICIENT PRACTICES

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In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Perform Proper Lighting Maintenance**

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

### **Develop a Lighting Maintenance Schedule**

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

### **Ensure Lighting Controls Are Operating Properly**

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

### **Ensure Economizers are Functioning Properly**

Economizers, when properly configured, can be used to significantly reduce mechanical cooling. However, if the outdoor thermostat or enthalpy control is malfunctioning or the damper is stuck or improperly adjusted, benefits from the economizer may not be fully realized. As such, periodic inspection and maintenance is required to ensure proper operation. This maintenance should be scheduled with maintenance of the facility's air conditioning system and should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position. A malfunctioning economizer can significantly increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air.

## **Clean Evaporator/Condenser Coils on AC Systems**

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **Clean and/or Replace HVAC Filters**

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

## **Check for and Seal Duct Leakage**

Duct leakage in commercial buildings typically accounts for 5% to 25% of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building, significantly increasing cooling and heating costs. By sealing sources of leakage, cooling, heating, and ventilation energy use can be reduced significantly, depending on the severity of air leakage.

## **Perform Proper Furnace Maintenance**

Preventative furnace maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should include tasks such as checking for gas / carbon monoxide leaks; changing the air and fuel filters; checking components for cracks, corrosion, dirt, or debris build-up; ensuring the ignition system is working properly; testing and adjusting operation and safety controls; inspecting the electrical connections; and ensuring proper lubrication for motors and bearings.

## **Plug Load Controls**

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to "Plug Load Best Practices Guide" <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>.



## 6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey’s Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State’s electrical needs to be met by renewable sources by 2050.

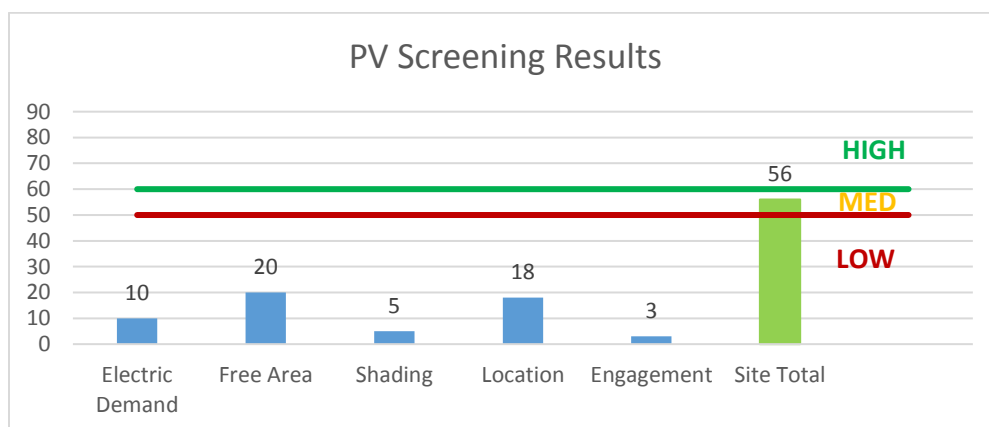
Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

### 6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility’s electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility’s electric demand, size and location of free area, and shading elements shows that the facility has a *Medium potential* for installing a PV array.

Figure 19 –PV Screening Results



Solar projects must register their projects in the SREC Registration Program prior to the start of construction in order to establish the project’s eligibility to earn SRECs. Registration of the intent to participate in New Jersey’s solar marketplace provides market participants with information about

developed new solar projects and insight into future SREC pricing. Refer to Section 8.3 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a *Low potential* for installing a cost-effective CHP system.

The magnitude, type, and duration of the thermal demand, the coincident electric load, and the ease of interconnection contribute to the potential for CHP at the site. Based on the amount of steam/hot water used throughout the year and the concurrent electric demand a gas turbine/reciprocating engine/microturbine/fuel cell may be feasible. If Piscataway Regional Day School is interested in pursuing the installation of CHP, we recommended a more detailed feasibility study be conducted.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).

## 7 DEMAND RESPONSE

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Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

## 8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 19 for a list of the eligible programs identified for each recommended ECM.

*Figure 19 - ECM Incentive Program Eligibility*

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	X		X			
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	X		X			
ECM 3	Install LED Exit Signs			X			
ECM 4	Install Occupancy Sensor Lighting Controls	X		X			
ECM 5	Vending Machine Control			X			

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

## 8.1 SmartStart

### Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

*Electric Chillers*

*Electric Unitary HVAC*

*Gas Cooling*

*Gas Heating*

*Gas Water Heating*

*Ground Source Heat Pumps*

*Lighting*

*Lighting Controls*

*Refrigeration Doors*

*Refrigeration Controls*

*Refrigerator/Freezer Motors*

*Food Service Equipment*

*Variable Frequency Drives*

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

### Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom Measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB).

## 8.2 Direct Install

### Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for a recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

### Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

### How to Participate

To participate in the Direct Install program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: [www.njcleanenergy.com/DI](http://www.njcleanenergy.com/DI).

## 8.3 SREC Registration Program

The SREC Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec).

## 8.4 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

## 9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

### 9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).



# Appendix A: Equipment Inventory & Recommendations

## Lighting Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
B pad speech rm	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.10	367	0.0	\$57.04	\$738.00	\$35.00	12.33
D1-D3	36	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	93	2,050	Relamp & Reballast	Yes	36	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,435	1.48	5,309	0.0	\$825.41	\$5,544.00	\$645.00	5.94
Speech Room	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.10	367	0.0	\$57.04	\$738.00	\$35.00	12.33
Men's restroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.03	92	0.0	\$14.26	\$387.00	\$35.00	24.69
Women's restroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.03	92	0.0	\$14.26	\$387.00	\$35.00	24.69
Therapy room	16	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	93	2,050	Relamp & Reballast	Yes	16	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,435	0.66	2,359	0.0	\$366.85	\$2,374.00	\$275.00	5.72
Closet	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	None	88	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.04	160	0.0	\$24.82	\$387.00	\$35.00	14.18
Cafeteria	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	93	2,050	Relamp & Reballast	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,435	0.49	1,770	0.0	\$275.14	\$1,848.00	\$215.00	5.94
Cafeteria	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	6	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.15	550	0.0	\$85.55	\$972.00	\$35.00	10.95
Cafeteria	1	Compact Fluorescent: 2 pin, 2 lamp	None	26	2,050	None	No	1	Compact Fluorescent: 2 pin, 2 lamp	None	26	2,050	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Restroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.03	92	0.0	\$14.26	\$387.00	\$35.00	24.69
Main office	9	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	9	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.23	825	0.0	\$128.33	\$1,323.00	\$35.00	10.04
Principal's office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.03	98	0.0	\$15.29	\$387.00	\$45.00	22.37
Principal's office	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.03	92	0.0	\$14.26	\$387.00	\$35.00	24.69
Copy rm	8	Linear Fluorescent - T12: 4' T12 (40W) - 2L	None	88	2,050	Relamp & Reballast	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.36	1,277	0.0	\$198.53	\$1,206.00	\$35.00	5.90
Storage	1	Linear Fluorescent - T12: 4' T12 (40W) - 1L	None	46	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	1,435	0.02	85	0.0	\$13.14	\$368.00	\$35.00	25.34
Nurse rm	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	None	88	2,050	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.09	319	0.0	\$49.63	\$504.00	\$35.00	9.45
Nurse rm	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	6	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.15	550	0.0	\$85.55	\$972.00	\$35.00	10.95
Music rm	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	93	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,435	0.04	147	0.0	\$22.93	\$401.50	\$50.00	15.33
Staff rm	6	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	6	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.15	550	0.0	\$85.55	\$972.00	\$35.00	10.95
Restroom	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.05	183	0.0	\$28.52	\$504.00	\$35.00	16.45
Kitchen	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	None	114	2,050	Relamp & Reballast	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,435	0.10	346	0.0	\$53.81	\$593.67	\$75.00	9.64
Gym	16	Metal Halide: (1) 400W Lamp	None	458	2,050	Fixture Replacement	Yes	16	LED - Fixtures: High-Bay	Occupancy Sensor	146	1,435	3.73	13,421	0.0	\$2,086.72	\$43,503.20	\$2,470.00	19.66
Gym	2	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	161	0.0	\$25.06	\$215.11	\$0.00	8.58
B1-B4, C1-C4	96	Linear Fluorescent - T8: 4' T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	96	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	2.62	9,438	0.0	\$1,467.39	\$13,392.00	\$1,240.00	8.28

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
A1-A4	44	Linear Fluorescent - T8: 4' T8 (32W) - 3L	None	93	2,050	Relamp & Reballast	Yes	44	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,435	1.80	6,488	0.0	\$1,008.83	\$6,866.00	\$800.00	6.01
B pad, C pad, D pad	24	Linear Fluorescent - T8: 4' T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	24	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.66	2,359	0.0	\$366.85	\$3,618.00	\$345.00	8.92
A pad	7	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	7	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.18	642	0.0	\$99.81	\$1,089.00	\$35.00	10.56
Gym office	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.05	183	0.0	\$28.52	\$504.00	\$35.00	16.45
Speech rm	2	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.05	183	0.0	\$28.52	\$504.00	\$35.00	16.45
Restroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.03	92	0.0	\$14.26	\$387.00	\$35.00	24.69
Storage	5	Linear Fluorescent - T12: 4' T12 (40W) - 2L	None	88	2,050	Relamp & Reballast	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.22	798	0.0	\$124.08	\$855.00	\$35.00	6.61
Team rm	12	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	12	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.31	1,100	0.0	\$171.11	\$1,674.00	\$35.00	9.58
Women's restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.03	98	0.0	\$15.29	\$387.00	\$45.00	22.37
Women's restroom	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	None	88	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.04	160	0.0	\$24.82	\$387.00	\$35.00	14.18
Front entrance	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.25	885	0.0	\$137.57	\$1,323.00	\$125.00	8.71
Sprinkler rm	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	None	88	2,050	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.09	319	0.0	\$49.63	\$504.00	\$35.00	9.45
Maintenance rm	6	Linear Fluorescent - T8: 4' T8 (32W) - 4L	None	114	2,050	Relamp & Reballast	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,435	0.29	1,038	0.0	\$161.43	\$1,241.00	\$155.00	6.73
Maintenance rm	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	81	0.0	\$12.53	\$107.56	\$0.00	8.58
Medic center	13	U-Bend Fluorescent - T8: U T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	13	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,435	0.33	1,192	0.0	\$185.37	\$1,791.00	\$35.00	9.47
Medic center	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	81	0.0	\$12.53	\$107.56	\$0.00	8.58
Provost rm	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	None	62	2,050	Relamp & Reballast	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,435	0.49	1,770	0.0	\$275.14	\$2,376.00	\$215.00	7.85
Provost rm	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	None	114	2,050	Relamp & Reballast	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,435	0.05	173	0.0	\$26.91	\$161.83	\$20.00	5.27
Main corridor	4	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	4	LED Exit Signs: 2 W Lamp	None	6	8,760	0.02	322	0.0	\$50.12	\$430.22	\$0.00	8.58
Main corridor	26	Linear Fluorescent - T5: 2' T5 (14W) - 2L	None	34	2,050	Relamp & Reballast	No	26	LED - Linear Tubes: (2) 2' Lamps	None	17	2,050	0.29	1,042	0.0	\$162.02	\$2,782.00	\$260.00	15.57
Main lobby	9	Metal Halide: (1) 175W Lamp	Wall Switch	215	2,500	Fixture Replacement	No	9	LED - Fixtures: Low-Bay	Wall Switch	40	2,500	1.03	4,528	0.0	\$704.05	\$12,777.98	\$1,350.00	16.23
Main lobby	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	81	0.0	\$12.53	\$107.56	\$0.00	8.58
Rm A1 restroom	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	2,500	Relamp & Reballast	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,750	0.03	112	0.0	\$17.39	\$387.00	\$35.00	20.24
Parking lot	14	Metal Halide: (1) 100W Lamp	Daylight Dimming	128	1,250	Fixture Replacement	No	14	LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture	Daylight Dimming	45	1,250	0.76	1,670	0.0	\$259.72	\$27,341.90	\$1,400.00	99.89
Exterior perimeter	11	Metal Halide: (1) 100W Lamp	Daylight Dimming	128	1,250	Fixture Replacement	No	11	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	20	1,250	0.78	1,708	0.0	\$265.53	\$4,297.45	\$1,100.00	12.04

### Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	Bathroom	2	Exhaust Fan	0.0	82.5%	No	2,550	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Corridor	1	Exhaust Fan	0.0	82.5%	No	2,550	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Kitchen	2	Exhaust Fan	0.0	82.5%	No	2,550	No	82.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Sprinkler Room	School	1	Water Supply Pump	3.0	87.5%	No	2,550	No	87.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis							
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	Classrooms/Offices	19	Packaged AC	4.00		No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	North/South Corridor	2	Packaged Air-Source HP	15.00	45.00	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Rooftop	Gym	1	Packaged Air-Source HP	7.00	45.00	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	Classrooms/Offices	19	Packaged AC	59.20	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis					
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Sprinkler Room	School	1	Storage Tank Water Heater (> 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

### Plug Load Inventory

Location	Existing Conditions			
	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
School	40	Desktop computer	110.0	Yes
Break room	1	Microwave	900.0	No
Break room	1	Small freezer	56.0	Yes
Break room	2	Copy machine	1,400.0	Yes
Break room	8	Printer	460.0	Yes
Break room	4	Refrigerator	225.0	Yes
Break room	1	Refrigerator	255.0	Yes
Break room	1	Electric range	1,500.0	Yes
Break room	4	Coffee machine	1,800.0	Yes
Break room	1	Washing machine	1,400.0	Yes
Break room	1	Dryer	1,500.0	Yes

### Vending Machine Inventory & Recommendations

Location	Existing Conditions		Proposed Conditions	Energy Impact & Financial Analysis						
	Quantity	Vending Machine Type	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Break room	1	Refrigerated	Yes	0.00	1,612	0.0	\$250.62	\$230.00	\$0.00	0.92
Break room	1	Non-Refrigerated	Yes	0.00	343	0.0	\$53.26	\$230.00	\$0.00	4.32

# Appendix B: ENERGY STAR® Statement of Energy Performance

## ENERGY STAR® Statement of Energy Performance

LEARN MORE AT [energystar.gov](http://energystar.gov)

# 16

**ENERGY STAR®  
Score<sup>1</sup>**

### Piscataway Regional Day School

**Primary Property Type:** K-12 School  
**Gross Floor Area (ft²):** 26,000  
**Built:** 2000

**For Year Ending:** June 30, 2016  
**Date Generated:** May 24, 2017

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
Property Address	Property Owner	Primary Contact
Piscataway Regional Day School 1670 Stelton Road Piscataway, New Jersey 08854	_____ ( ) - _____	_____ ( ) - _____ _____
<b>Property ID:</b> 5857450		

Energy Consumption and Energy Use Intensity (EUI)				
Site EUI	Annual Energy by Fuel		National Median Comparison	
134.8 kBtu/ft²	Electric - Grid (kBtu)	1,020,224 (29%)	National Median Site EUI (kBtu/ft²)	97.1
	Natural Gas (kBtu)	2,485,558 (71%)	National Median Source EUI (kBtu/ft²)	161
			% Diff from National Median Source EUI	39%
<b>Source EUI</b>				
223.6 kBtu/ft²			<b>Annual Emissions</b>	
			Greenhouse Gas Emissions (Metric Tons CO2e/year)	249

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

**Licensed Professional**

\_\_\_\_\_  
( ) - \_\_\_\_\_  
\_\_\_\_\_



**Professional Engineer Stamp  
(if applicable)**