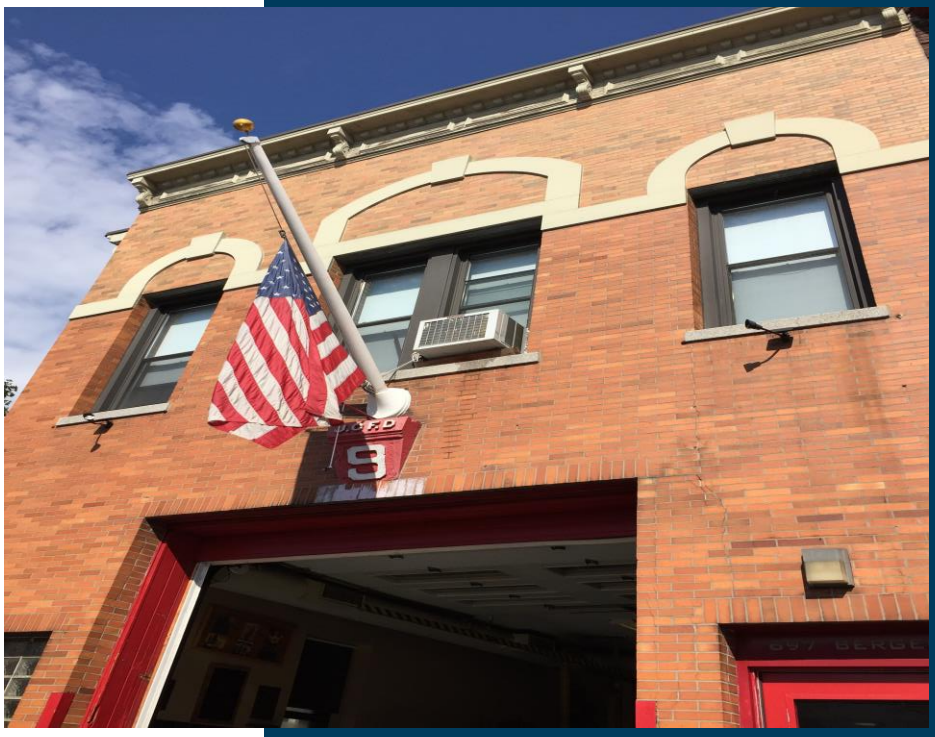
Local Government Energy Audit:
Energy Audit Report



Firehouse

City of Jersey City

697 Bergen Avenue

Jersey City, NJ 07305

February 19, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for the Firehouse located at 697 Bergen Avenue in Jersey City. The goal of a LGEA report is to provide local government agencies with information on how their facilities uses energy, identify energy conservation measures (ECMs) that can help reduce energy usage, and provide information on incentives and other assistance to help facilities implement ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist Jersey City in controlling its energy costs and help protect our environment by reducing energy usage statewide.

1.1 Facility Summary

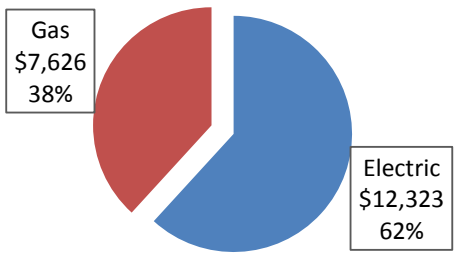
The Firehouse (a.k.a. Engine Co. 9) is a 5,000 square foot facility. It is comprised of two (2) floors and a basement. The first floor has one fire truck bay and a fully equipped kitchen. The second floor has the Fire Chief's office and a dormitory for the firefighters. The basement has the boiler that provides heat to the building and the roof contains two packaged rooftop units and an exhaust fan. The Firehouse was recently renovated and has fairly new light fixtures and ballasts. A thorough description of the facility and our observations are contained in Section 2.

1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

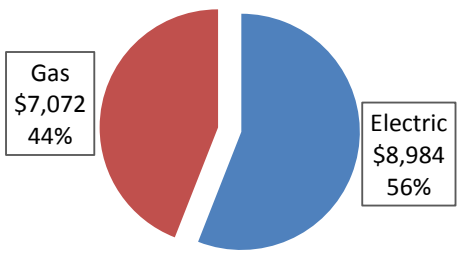
TRC recommends eight (8) energy conservation measures which together represent an opportunity for the Firehouse to reduce its energy costs by roughly $3,046 per year and its annual greenhouse gas emissions by 24,371 lbs CO_2e. The measures would likely pay for themselves in energy savings roughly 7.1 years. The breakdown of existing energy usage and estimated future energy costs are shown in Figure 1 and Figure 2, respectively. We estimate that the recommended ECMs would reduce annual energy usage at the Firehouse by 10.8%.

Figure 1 – Previous 12 Month Utility Costs



$19,948

Figure 2 – Potential Post-Implementation Costs



$16,056

A detailed description of current energy usage at the Firehouse can be found in Section 3. The recommended measures have been grouped by category in Figure 3. Brief descriptions of each category can be found below. Descriptions of the individual ECMs can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure		Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**9,342**	**1.4**	**0.0**	**$1,355.21**	**$4,375.27**	**$545.00**	**$3,830.27**	**2.83**	**9,408**
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	775	0.3	0.0	$112.46	$415.38	$0.00	$415.38	3.69	781
ECM 2	Retrofit Fixtures with LED Lamps	Yes	7,542	1.1	0.0	$1,094.08	$3,637.22	$545.00	$3,092.22	2.83	7,595
ECM 3	Install LED Exit Signs	Yes	1,025	0.1	0.0	$148.67	$322.67	$0.00	$322.67	2.17	1,032
Lighting Control Measures			**429**	**0.1**	**0.0**	**$62.19**	**$232.00**	**$40.00**	**$192.00**	**3.09**	**432**
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	429	0.1	0.0	$62.19	$232.00	$40.00	$192.00	3.09	432
Electric Unitary HVAC Measures			**5,779**	**3.4**	**0.0**	**$838.32**	**$12,433.56**	**$460.00**	**$11,973.56**	**14.28**	**5,820**
ECM 5	Install High Efficiency Electric AC	Yes	5,779	3.4	0.0	$838.32	$12,433.56	$460.00	$11,973.56	14.28	5,820
HVAC System Improvements			**1,634**	**0.4**	**0.0**	**$237.07**	**$500.00**	**$250.00**	**$250.00**	**1.05**	**1,646**
ECM 6	Install Dual Enthalpy Outside Economizer Control	Yes	1,634	0.4	0.0	$237.07	$500.00	$250.00	$250.00	1.05	1,646
Domestic Water Heating Upgrade			**0**	**0.0**	**60.4**	**$553.65**	**$5,481.28**	**$50.00**	**$5,431.28**	**9.81**	**7,066**
ECM 7	Install High Efficiency Gas Water Heater	Yes	0	0.0	25.5	$233.76	$5,274.00	$50.00	$5,224.00	22.35	2,984
ECM 8	Install Low-Flow Domestic Hot Water Devices	Yes	0	0.0	34.9	$319.89	$207.28	$0.00	$207.28	0.65	4,083
TOTALS			**17,185**	**5.4**	**60.4**	**$3,046.43**	**$23,022.11**	**$1,345.00**	**$21,677.11**	**7.12**	**24,371**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measure save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when conditions allow. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Electric Unitary HVAC measures generally involve replacing old inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide cooling equivalent to older air condition systems, but use less energy. These measures save energy by reducing the power used by the air condition system due to improved electrical efficiency.

HVAC System Improvements generally involve the installation of automated controls to reduce heating and cooling demand when conditions allow. These measures could encompass changing temperature setpoints, using outside air for free cooling, or limiting excessive outside air during extreme outdoor air temperatures. These measures save energy by reducing the demand on the systems and the amount of time systems operate.

Domestic Water Heating upgrade measures generally involve replacing old inefficient domestic water heating systems with modern energy efficient systems. New domestic water heating systems can provide equivalent or greater capacity as older systems, but use less energy. These measures save energy by reducing the fuel used by the domestic water heating systems due to improved efficiency or the removal of standby losses.

Energy Efficient Practices

TRC also identified seven (7) low or no cost energy efficient practices that might benefit the facility. A facility's energy performance can be significantly improved by employing certain behavioral and operational adjustments as well as performing routine maintenance on building systems. Through these practices, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and annual energy, operation, and maintenance costs can be reduced. Opportunities identified at the Firehouse include:

- Reduce Air Leakage
- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Practice Proper Use of Thermostat Schedules and Temperature Resets
- Clean and/or Replace HVAC Filters
- Install Plug Load Controls
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

Self-Generation Measures

TRC evaluated the potential for installing self-generation sources for the Firehouse. Based on the configuration of the site and its electric load there appears to be a low potential for cost effective installation a solar photovoltaic (PV) system. There is no potential for installation of a combined heat and power (CHP) system at this site due to low hot water usage.

For details on our evaluation of self-generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives that SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP.

Additional descriptions of relevant incentive programs can be found in Section 8 or: www.njcleanenergy.com/ci.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
John Mercer	Assistant Business Administrator	jmercer@jcnj.org	201-547-4417
TRC Energy Services			
Smruti Srinivasan	Auditor	ssrinivasan@trcsolutions.com	(732) 855-0033

2.2 General Site Information

On July 15, 2016, TRC performed an energy audit at the Firehouse on Bergen Avenue, located in Jersey City, New Jersey. TRC's team met with Chief Michael Conforti to review the facility operations and focus the investigation on specific energy-using equipment.

The Firehouse is a 5,000 square foot facility. It is comprised of two (2) floors and a basement. The building was originally constructed in the 1900 and recently renovated. The first floor has one fire truck bay and a fully equipped kitchen. The second floor has the Chief's office and the dormitory for the fire fighters.

2.3 Building Occupancy

The building is a firehouse with lodging facility and is occupied 24 hours per day, seven (7) days a week throughout the year. The typical schedule is presented in the table below.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Firehouse	Weekday	7:30AM - 7:30AM
Firehouse	Weekend	7:30AM - 7:30AM

2.4 Building Envelope

The building is made of brick and first floor is concrete. The building has a flat roof covered with a black rubber membrane. The roof appears to be in good condition as the building was recently renovated. The building has double pane windows throughout which are in good condition and show little sign of excessive air infiltration. The exterior door and the garage door appear to be in good condition, though there is energy loss through the garage door every time the door opens in the winter.

2.5 On-site Generation

The Firehouse does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Lighting System

Lighting at the facility is predominately by 4-foot linear, 32-Watt fluorescent T8 lamps with electronic ballasts as well as compact fluorescent lamps (CFLs). Lighting control throughout the facility is provided by wall switches. Please refer to Appendix A: Equipment Inventory & Recommendations for an inventory of your equipment.

Heating and Air Conditioning (DX)

The Firehouse has two (2) gas-fired air handling units on the rooftop for heating and cooling. One of them is a Reznor 12.5 ton packaged unit with a SEER rating at 13. The furnace of this unit has an output capacity of 117 MBh and a combustion efficiency of 80%. This unit is 15 years old and is in fair working condition.

The second rooftop unit is a Trane 10-ton packaged unit with a SEER rating of 10. The furnace of this unit has an output capacity of 97.20 MBh and a combustion efficiency of 80%. This unit is 21 years old and has been evaluated for replacement.

The Chief's office, located on the second floor is cooled by a 1-ton window air conditioner. We also recommend replacement of this equipment with a higher efficiency ENERGY STAR® rated unit.

Reznor air handling unit (left); Trane air handling unit - rooftop of the firehouse (right)

Domestic Hot Water

The domestic hot water system consists of a gas-fired Rheem Fury system. It has a capacity of 75 gallons and a nominal efficiency of 53%. The input capacity of the system is 70 MBh. Although the unit is 12 years old the unit is a low efficiency one. It has been well maintained and in satisfactory condition. When the unit is eventually replaced, it should be replaced with a higher efficiency unit.

Food Service & Laundry Equipment

The facility has a full commercial kitchen that is used regularly. All units are gas-fired. Other equipment in the kitchen include a fridge, microwave oven, coffee machines, and kettle. The facility also has a washing machine (Maytag) and a dryer (Admiral).

Kitchen Equipment – Burners, Oven and Griddle

Electric Plug Load

The electric plug load in the Firehouse primarily consists of office equipment (e.g. two (2) computers printers and three (3) paper shredders), and kitchen equipment. The pantry also has three (3) televisions and water dispensers. There is no centralized PC power management software installed to reduce computer power usage.

2.7 Water-Using Systems

The Firehouse has one (1) restroom which has three (3) sinks and two (2) shower heads with flow rates of 2.5 gallons per minute (gpm) and 3 gpm respectively. The kitchen sink has a flowrate of 2.5 gallons per minute (gpm). Energy used to heat domestic hot water could be saved by installing water-efficient low-flow devices.

3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 0 for additional information.

3.1 Total Cost of Energy

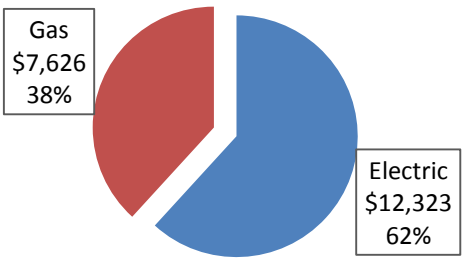
The following energy consumption and cost data is based on the most recent 12-month period of utility billing data that was available. A profile of the annual energy consumption and costs for the facility was developed from this information.

Figure 6 - Utility Summary

Utility Summary for Firehouse Bergen & Duncan		
Fuel	**Usage**	**Cost**
Electricity	78,442 kWh	$12,323
Natural Gas	8,312 Therms	$7,626
Total		**$19,948**

The current utility cost for this site is $19,948 as shown in the chart below.

Figure 7 - Energy Cost Breakdown



$19,948

3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was $0.145/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The third party electric supply is provided by Constellation Energy. The monthly electricity consumption and peak demand are shown in the chart below.

Figure 8 - Electric Usage & Demand

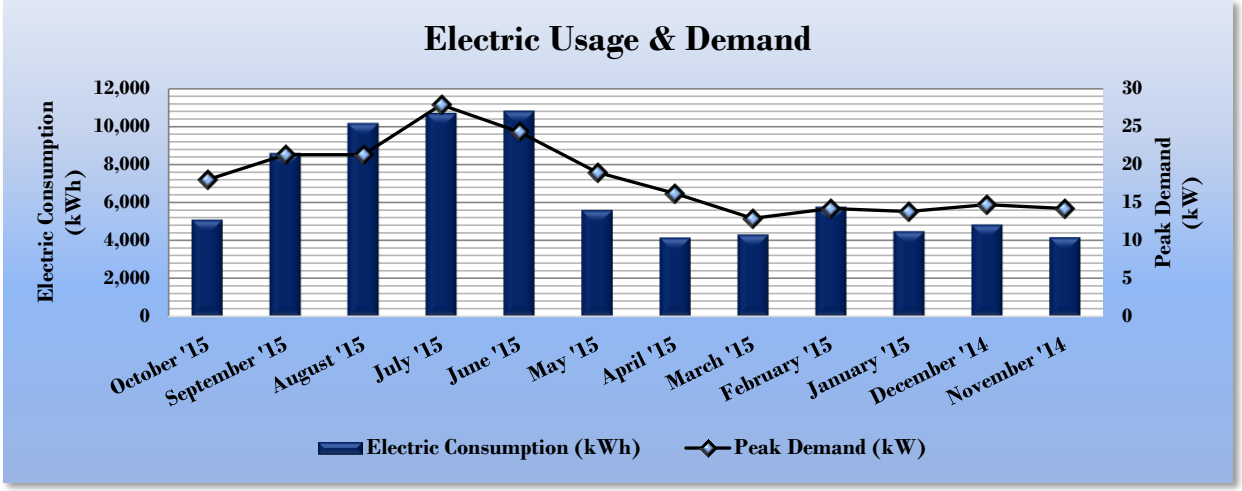


Figure 9 - Electric Usage & Demand

Electric Billing Data for Firehouse Bergen & Duncan						
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost	TRC Estimated Usage?
11/4/15	30	5,095	18	$79	$720	No
10/5/15	31	8,593	21	$93	$1,867	No
9/4/15	30	10,163	21	$93	$1,829	Yes
8/5/15	29	10,698	28	$121	$1,803	No
7/7/15	32	10,824	24	$105	$1,111	No
6/5/15	30	5,597	19	$82	$1,008	No
5/6/15	29	4,151	16	$70	$618	No
4/7/15	32	4,303	13	$56	$623	No
3/6/15	30	5,774	14	$62	$821	No
2/4/15	29	4,477	14	$60	$650	No
1/6/15	33	4,825	15	$64	$699	No
12/4/14	31	4,157	14	$62	$609	No
Totals	**366**	**78,657**	**27.9**	**$947**	**$12,356**	
Annual	**365**	**78,442**	**27.9**	**$944**	**$12,323**	

3.3 Natural Gas Usage

Natural gas is provided by PSE&G. The average gas cost for the past 12 months is $0.917/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

Figure 10 - Natural Gas Usage

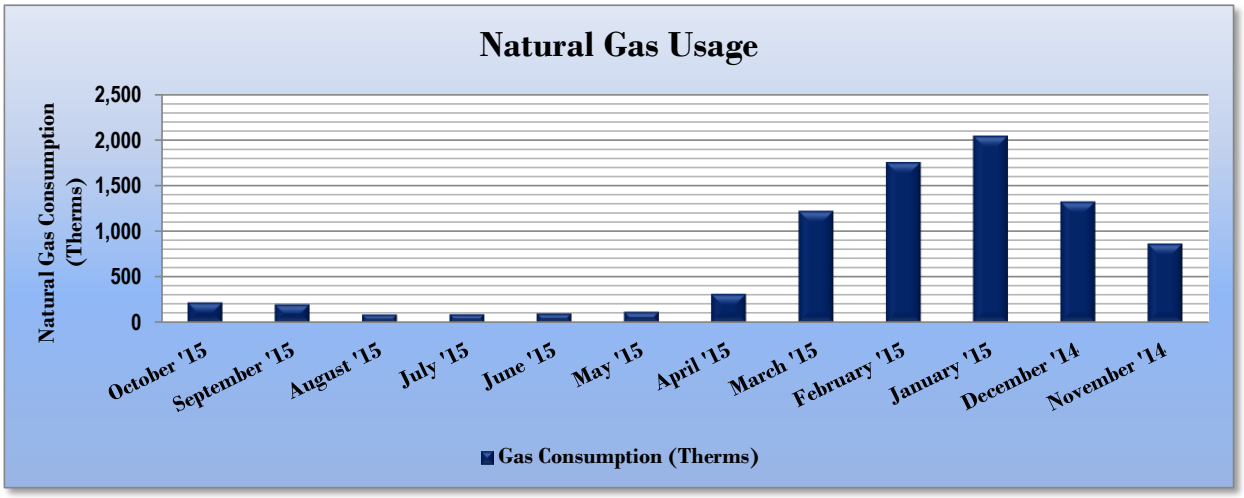


Figure 11 - Natural Gas Usage

Gas Billing Data for Firehouse Bergen & Duncan			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
11/4/15	30	218	$181
10/5/15	32	197	$176
9/3/15	29	87	$80
8/5/15	29	89	$81
7/7/15	32	99	$88
6/5/15	30	116	$100
5/6/15	29	311	$250
4/7/15	32	1,223	$992
3/6/15	30	1,758	$1,575
2/4/15	29	2,048	$1,905
1/6/15	33	1,326	$1,361
12/4/14	31	863	$857
Totals	**366**	**8,335**	**$7,647**
Annual	**365**	**8,312**	**$7,626**

3.4 Benchmarking

This facility was benchmarked using Portfolio Manager, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of site energy and source energy. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 12 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Firehouse Bergen & Duncan	National Median Building Type: Fire/Police Station
Source Energy Use Intensity (kBtu/ft^2)	342.6	154.4
Site Energy Use Intensity (kBtu/ft^2)	219.8	88.3

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the table below:

Figure 13 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

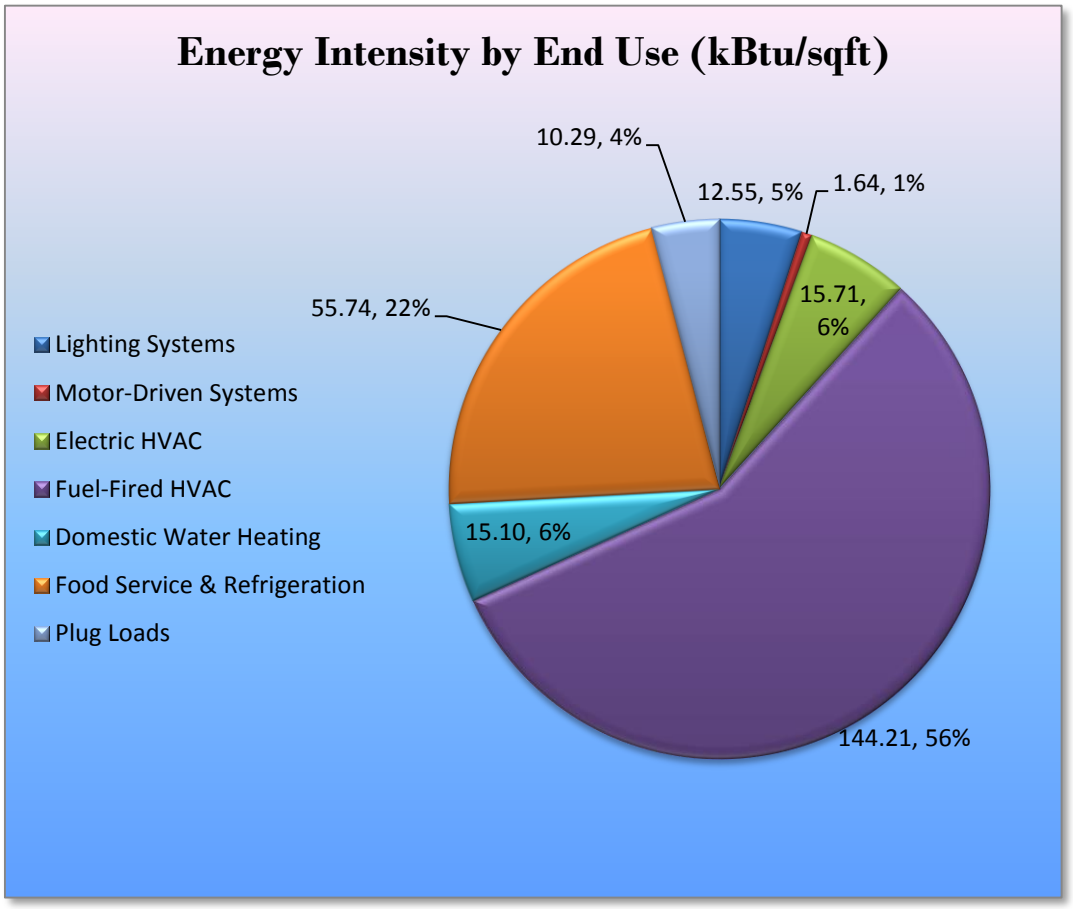
Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Firehouse Bergen & Duncan	National Median Building Type: Fire/Police Station
Source Energy Use Intensity (kBtu/ft^2)	293.1	154.4
Site Energy Use Intensity (kBtu/ft^2)	196.0	88.3

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. Your building is not is one of the building categories that are eligible to receive a score. This building type is currently not eligible for an ENERGY STAR® score. However, a Portfolio Manager "Statement of Energy Performance" was developed for this site and can be found in Appendix B: ENERGY STAR® Statement of Energy Performance.

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 14 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Firehouse regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016 approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the recommended measures.

4.1 Recommended ECMs

The following measures below have been evaluated by the auditor for cost effectiveness and are recommended for implementation at the facility.

Figure 15 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
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ECM 7	Install High Efficiency Gas Water Heater	0	0.0	25.5	$233.76	$5,274.00	$50.00	$5,224.00	22.35	2,984
ECM 8	Install Low-Flow Domestic Hot Water Devices	0	0.0	34.9	$319.89	$207.28	$0.00	$207.28	0.65	4,083
TOTALS		**17,185**	**5.4**	**60.4**	**$3,046.43**	**$23,022.11**	**$1,345.00**	**$21,677.11**	**7.12**	**24,371**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.1.1 Lighting Upgrades

Recommended Lighting Upgrades are summarized in Figure 16 below.

Figure 16 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**9,342**	**1.4**	**0.0**	**$1,355.21**	**$4,375.27**	**$545.00**	**$3,830.27**	**2.83**	**9,408**
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	775	0.3	0.0	$112.46	$415.38	$0.00	$415.38	3.69	781
ECM 2	Retrofit Fixtures with LED Lamps	7,542	1.1	0.0	$1,094.08	$3,637.22	$545.00	$3,092.22	2.83	7,595
ECM 3	Install LED Exit Signs	1,025	0.1	0.0	$148.67	$322.67	$0.00	$322.67	2.17	1,032

ECM 1: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	775	0.3	0.0	$112.46	$415.38	$0.00	$415.38	3.69	781
Exterior	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.00	0

Measure Description

We recommend replacing linear fluorescent lamps, ballasts, and reflectors with LED tube lamps and drivers specifically designed for existing linear fluorescent fixtures. The retrofit uses the existing fixture housing but replaces the rest of the components with an efficient source and reflectors designed for LEDs. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output and efficiently projects the light into the space.

Additional maintenance savings can be anticipated as well, since LEDs have burn hours which are more than twice that of a fluorescent source.

During retrofit planning and design, we recommend a comprehensive approach that considers both the efficiency of lighting fixtures and how they are controlled.

ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	7,402	1.0	0.0	$1,073.74	$3,050.11	$545.00	$2,505.11	2.33	7,454
Exterior	140	0.0	0.0	$20.33	$587.12	$0.00	$587.12	28.88	141

Measure Description

We recommend replacing linear fluorescent lamps with LED tube lamps and replacing CFL screw-in or plug-in based lamps with LED lamps. Screw-in or plug-in LED lamps can be used as a direct replacement for most other screw-in/plug-in lamps. This measure saves energy by installing LEDs which use less power than other lighting technologies with a comparable light output.

Some additional maintenance savings can also be anticipated since LEDs have lifetimes which are more than twice as long as standard fluorescent tubes and more than ten (10) times longer than most incandescent bulbs.

During retrofit planning and design, we recommend a comprehensive approach that considers both the technology of the lighting fixtures and how they are controlled.

ECM 3: Install LED Exit Signs

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	1,025	0.1	0.0	$148.67	$322.67	$0.00	$322.67	2.17	1,032
Exterior	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.00	0

Measure Description

We recommend replacing all incandescent or compact fluorescent EXIT signs with LED EXIT signs. LED EXIT signs require virtually no maintenance and have a life expectancy of at least 20 years. This measure saves energy by installing LED fixtures, which use less power than other technologies with an equivalent lighting output.

4.1.2 Lighting Control Measures

Recommended Lighting Control Measures are summarized in Figure 17 below.

Figure 17 – Summary of Lighting Control ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Control Measures		**429**	**0.1**	**0.0**	**$62.19**	**$232.00**	**$40.00**	**$192.00**	**3.09**	**432**
ECM 4	Install Occupancy Sensor Lighting Controls	429	0.1	0.0	$62.19	$232.00	$40.00	$192.00	3.09	432

ECM 4: Install Occupancy Sensor Lighting Controls

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
429	0.1	0.0	$62.19	$232.00	$40.00	$192.00	3.09	432

Measure Description

We recommend installing occupancy sensors to control light fixtures that are currently manually controlled in restrooms, the dorm area and private office. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

4.1.3 Electric Unitary HVAC Measures

Recommended Unitary HVAC are summarized in Figure 18 below.

Figure 18 - Summary of Unitary HVAC ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Electric Unitary HVAC Measures		**5,779**	**3.4**	**0.0**	**$838.32**	**$12,433.56**	**$460.00**	**$11,973.56**	**14.28**	**5,820**
ECM 5	Install High Efficiency Electric AC	5,779	3.4	0.0	$838.32	$12,433.56	$460.00	$11,973.56	14.28	5,820

ECM 5: Install High Efficiency Electric AC

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
5,779	3.4	0.0	$838.32	$12,433.56	$460.00	$11,973.56	14.28	5,820

Measure Description

We recommend replacing package air conditioners with high efficiency package air conditioners. There have been significant improvements in both compressor and fan motor efficiencies in the past several years. Therefore, electricity savings can be achieved by replacing old units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the old and new unit, the cooling load, and the annual operating hours.

4.1.4 HVAC System Improvements

Recommended HVAC System Improvement are summarized in Figure 19 below.

Figure 19 - Summary of HVAC System Improvement ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
HVAC System Improvements		**1,634**	**0.4**	**0.0**	**$237.07**	**$500.00**	**$250.00**	**$250.00**	**1.05**	**1,646**
ECM 6	Install Dual Enthalpy Outside Economizer Control	1,634	0.4	0.0	$237.07	$500.00	$250.00	$250.00	1.05	1,646

ECM 6: Install Dual-Enthalpy Economizer Controls

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
1,634	0.4	0.0	$237.07	$500.00	$250.00	$250.00	1.05	1,646

Measure Description

We recommend installing dual-enthalpy economizer controls. Dual enthalpy economizers are used to control a ventilation system's outside air intake in order to reduce a facility's total cooling load. A dual enthalpy economizer monitors the air temperature and humidity of both the outside and return air. The control supplies the lowest energy (temperature and humidity) air to the air handling system. When outside air conditions allow, outside air can be used for cooling in place of the air handling system's compressor. This reduces the demand on the cooling system, lowering its usage hours, saving energy.

Savings result from using outside air instead of mechanical cooling whenever possible.

4.1.5 Domestic Water Heating Upgrade

Recommended upgrades to the domestic water heating system are summarized in Figure 20 below.

Figure 20 - Summary of Domestic Water Heating ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**0**	**0.0**	**60.4**	**$553.65**	**$5,481.28**	**$50.00**	**$5,431.28**	**9.81**	**7,066**
ECM 7	Install High Efficiency Gas Water Heater	0	0.0	25.5	$233.76	$5,274.00	$50.00	$5,224.00	22.35	2,984
ECM 8	Install Low-Flow Domestic Hot Water Devices	0	0.0	34.9	$319.89	$207.28	$0.00	$207.28	0.65	4,083

ECM 7: Install High Efficiency Gas Water Heater

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
0	0.0	25.5	$233.76	$5,274.00	$50.00	$5,224.00	22.35	2,984

Measure Description

We recommend replacing the current tank water heater with a higher efficiency tank water heater. Improvements in combustion efficiency and reductions in heat loss have improved the overall efficiency of water heaters. Savings result from less gas used during combustion and less time operating during standby to maintain the water tank temperature.

ECM 8: Install Low-Flow DHW Devices

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
0	0.0	34.9	$319.89	$207.28	$0.00	$207.28	0.65	4,083

Measure Description

We recommend installing low flow domestic water devices to reduce overall water flow in general and hot water flow in particular. Low flow showerheads and faucet aerators reduce the water flow, relative to standard showerheads and aerators, from the fixture. Pre-rinse spray valves often used in commercial and institutional kitchens are designed to remove food waste from dishes prior to dishwashing. Replacing standard pre-rinse spray valves with low flow valves will reduce water use.

All of the low flow devices reduce the overall water flow from the fixture which generally reduces the amount of hot water used resulting in energy and water savings.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of low or no-cost efficiency strategies. By employing certain behavioral and operational adjustments as well as performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and annual energy, operation, and maintenance costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Reduce Air Leakage

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Practice Proper Use of Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5-10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Plug Load Controls

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips

Water Conservation

Installing low flow faucets or faucet aerators, low flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (http://www3.epa.gov/watersense/products) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low flow toilets and low flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.5 for any low-flow ECM recommendations.

6 On-Site Generation Measures

On-Site Generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

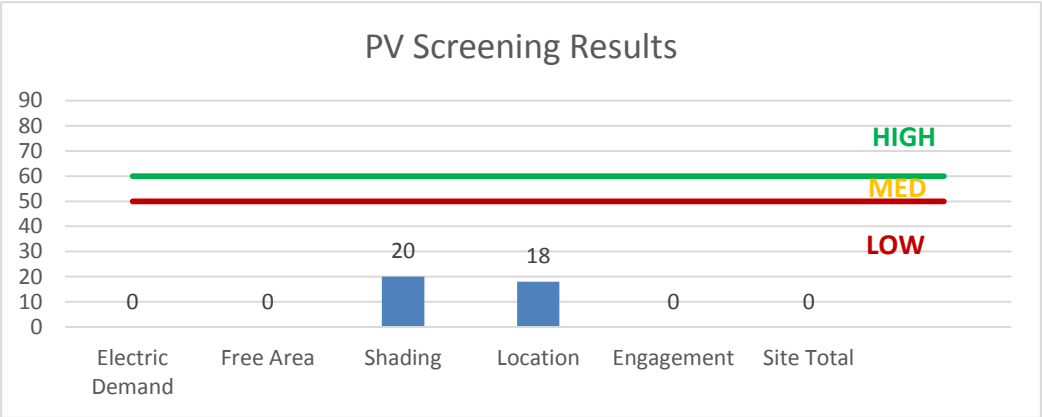
6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a low potential for cost-effective installation of a solar PV array. However, a more comprehensive analysis is necessary to verify the site's solar potential.

If the Firehouse is interested in pursuing the installation of PV, we recommended a full feasibility study be conducted.

Figure 21 - Photovoltaic Screening



Solar projects must register their projects in the SREC Registration Program prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ**: http://www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

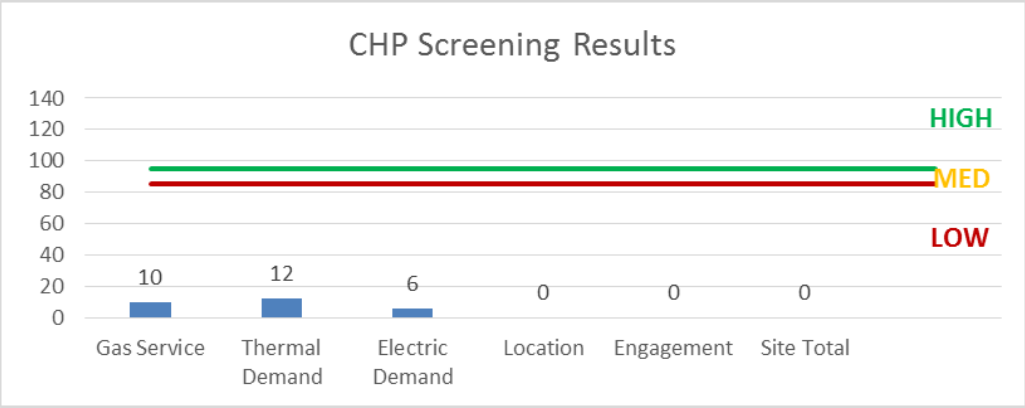
Combined heat and power (CHP) is the on-site generation of electricity and recovery of heat which is put to beneficial use. Common prime movers in CHP applications include reciprocating engines, microturbines, fuel cells, and (at large facilities) gas turbines. Electricity is typically interconnected to the sites local distribution system. Heat is recovered from the exhaust stream and the ancillary cooling system and interconnected to the existing hot water (or steam) distribution system.

CHP systems are typically used to produce a portion of the electricity needed by a facility, with the balance of electric needs satisfied by purchase from the grid. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a low potential for installing a cost-effective CHP system, due to low hot water demand.

For a list of qualified firms in NJ specializing in commercial CHP cost assessment and installation, go to: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

Figure 22 – CHP Screening



7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce consumer electric load when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. DR service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for Mid-Atlantic state region that is charged with maintaining electric grid reliability locally.

By enabling grid operators to call upon Curtailment Service Providers and energy consumers to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants will receive payments whether or not their facility is called upon to curtail their load.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. So, this facility likely would not qualify.

Customers with a greater capability to quickly curtail their electric demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR program often find it to be a valuable source of revenue for their facility or facilities because the payments can significantly offset annual utility costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats so that air conditioning units run less frequently or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR event cycle. DR program participants often have to install smart meters and may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding the program rules and requirements for metering and controls, a facility's ability to temporarily reduce electric load, as well as the payments involved in participating in the program. Also, these providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment to help ensure compliance of all terms and conditions of a DR contract.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and others, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay this charge on their monthly energy bills. As a contributor to the fund you were able to participate in the LGEA program and are also eligible to utilize the equipment incentive programs. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 23 for a list of the eligible programs identified for each recommended ECM.

Figure 23 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	x		x			
ECM 2	Retrofit Fixtures with LED Lamps	x		x			
ECM 3	Install LED Exit Signs	x					
ECM 4	Install Occupancy Sensor Lighting Controls	x					
ECM 5	Install High Efficiency Electric AC			x			
ECM 6	Install Dual Enthalpy Outside Economizer Control			x			
ECM 7	Install High Efficiency Gas Water Heater			x			
ECM 8	Install Low-Flow Domestic Hot Water Devices						

SmartStart is generally well suited for implementation of individual or small sets of measures, with the flexibility to install projects at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities to bundle measures and simplify participation, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities and requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption; applicants can use in-house staff or preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent comparison of available incentives.

Brief descriptions of all relevant alternative financing and incentive programs are located in the sections below or: www.njcleanenergy.com/ci.

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom Measure incentives are calculated at $0.16/kWh and $1.60/therm based on estimated annual savings, capped at the lesser of 50% of the total installed incremental project cost, or a buy down to a one year payback. Program incentives are capped at $500,000 per electric account and $500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

8.2 Direct Install

Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to $125,000 per project. Direct Install participants will also be held to a fiscal year cap of $250,000 per entity.

How to Participate

To participate in the Direct Install program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since Direct Install offers a free assessment of eligible measures, Direct Install is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an Energy Services Company or "ESCO."
(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
(3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by

the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Apparatus floor	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	8,736	Relamp	No	12	LED - Linear Tubes: (4) 2' Lamps	Wall Switch	34	8,736	0.27	3,317	0.0	$481.14	$918.40	$240.00	1.41
Apparatus floor	8	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	8,736	Relamp	No	8	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	8,736	0.19	2,290	0.0	$332.22	$505.60	$0.00	1.52
Stairwell	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	62	8,736	Relamp	No	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	33	8,736	0.02	286	0.0	$41.53	$63.20	$0.00	1.52
Stairwell	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	8,736	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	8,736	0.05	553	0.0	$80.19	$95.13	$20.00	0.94
Kitchen	2	CFL Screw-In Lamps: Recessed Fixture	Wall Switch	13	2,190	None	No	2	CFL Screw-In Lamps: Recessed Fixture	Wall Switch	13	2,190	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
2nd Floor	9	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,190	Relamp	Yes	9	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,533	0.54	1,635	0.0	$237.14	$972.20	$200.00	3.26
2nd Floor	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	2,190	Relamp	No	2	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,190	0.09	277	0.0	$40.21	$190.27	$40.00	3.74
Bathroom	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	93	2,190	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,533	0.15	464	0.0	$67.36	$341.60	$65.00	4.11
Bathroom	2	CFL Screw-In Lamps: Recessed Fixture	Wall Switch	26	728	Relamp	No	2	LED Screw-In Lamps: Recessed fixture	Wall Switch	10	728	0.03	26	0.0	$3.82	$195.71	$20.00	46.01
Captain's office	3	Linear Fluorescent - T12: 4' T12 (40W) - 4L	Wall Switch	176	2,190	Fixture Replacement	No	3	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,190	0.29	876	0.0	$127.08	$415.38	$0.00	3.27
2nd floor	1	Exit Signs: Incandescent	None	45	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.03	386	0.0	$56.00	$107.56	$0.00	1.92
2nd Floor	2	Exit Signs: Incandescent	None	45	8,760	Fixture Replacement	No	2	LED Exit Signs: 2 W Lamp	None	6	8,760	0.06	772	0.0	$112.00	$215.11	$0.00	1.92
Outside	3	CFL Screw-In Lamps: Wall mount fixture	Wall Switch	26	2,920	Relamp	No	3	LED Screw-In Lamps: Wall mount fixture	Wall Switch	10	2,920	0.04	158	0.0	$22.97	$587.12	$0.00	25.56

Motor Inventory & Recommendations

		Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Apparatus floor	Apparatus area	1	Exhaust Fan	0.2	69.5%	No	2,745	No	69.5%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Apparatus floor	Apparatus area	1	Other	0.5	78.2%	No	2,745	No	78.2%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Rooftop	Fire engines	1	Exhaust Fan	0.5	78.2%	No	2,745	No	78.2%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Electric HVAC Inventory & Recommendations

		Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
2nd floor	2nd floor	1	Window AC	1.00		Yes	1	Window AC	1.00		14.00		No	0.12	186	0.0	$27.03	$1,088.76	$0.00	40.28
Rooftop	Firehouse	1	Packaged AC	12.50		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Rooftop	Firehouse	1	Packaged AC	10.00		Yes	1	Packaged AC	5.00		14.00		Yes	3.68	7,227	0.0	$1,048.36	$11,844.80	$710.00	10.62

Fuel Heating Inventory & Recommendations

		Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rooftop	Dormitory, kitchen and Captain's room	1	Furnace	97.20	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Rooftop	Dormitory, kitchen and Captain's room	1	Furnace	117.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

DHW Inventory & Recommendations

		Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Apparatus Area	Firehouse	1	Storage Tank Water Heater (> 50 Gal)	Yes	1	Storage Tank Water Heater (≤ 50 Gal)	Natural Gas	80.00%	EF	0.00	0	25.5	$233.76	$5,274.00	$50.00	22.35

Low-Flow Device Recommendations

	Recommedation Inputs				Energy Impact & Financial Analysis						
Location	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Faucet Aerator (Kitchen)	2.50	2.20	0.00	0	1.7	$15.65	$7.17	$0.00	0.46
Bathroom	3	Faucet Aerator (Lavatory)	2.50	1.00	0.00	0	25.6	$234.70	$21.51	$0.00	0.09
Bathroom	2	Showerhead	3.00	2.00	0.00	0	7.6	$69.54	$178.60	$0.00	2.57

Commercial Ice Maker Inventory & Recommendations

	Existing Conditions			Proposed Condi	Energy Impact & Financial Analysis						
Location	Quantity	Ice Maker Type	ENERGY STAR Qualified?	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Apparatus Area	1	Ice Making Head (<450 lbs/day), Batch	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Cooking Equipment Inventory & Recommendations

	Existing Conditions			Proposed Conditions	Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	High Efficiency Equipement?	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Gas Convection Oven (Full Size)	No	No	0.00	0	0.0	$0.00	$9,290.04	$500.00	0.00
Kitchen	1	Electric Griddle (≤2 Feet Width)	No	No	0.00	0	0.0	$0.00	$1,361.82	$300.00	0.00

Plug Load Inventory

	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Apparatus area	2	Computers	75.0	Yes
Apparatus area	3	Printer small	20.0	No
Kitchen	3	Television	250.0	Yes
Kitchen	1	Microwave	1,000.0	No
Kitchen	1	Pop up toaster	850.0	No
Kitchen	1	Water Dispenser	12.5	No
Apparatus area	1	Refrigerator Big	600.0	Yes
Kitchen	2	Coffee machine	400.0	No
Apparatus area	1	Washing machine	900.0	No
Apparatus area	1	Dryer	1,600.0	No
Kitchen	1	Toaster oven	1,200.0	No
Kitchen	1	Double door refrigerator	600.0	Yes
2nd floor	1	Paper shredder	360.0	No
2nd floor	1	Space Heater	1,500.0	No

Appendix B: ENERGY STAR® Statement of Energy Performance

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

ENERGY STAR® Score[1]

Firehouse - Bergen & Duncan

Primary Property Type: Fire Station
Gross Floor Area (ft²): 5,000
Built: 1900

For Year Ending: October 31, 2015
Date Generated: October 21, 2016

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Firehouse - Bergen & Duncan 697 Bergen Ave Jersey City, New Jersey 07305	_____ , (___)___-_____	___ _____ , (___)___-_____ _____

Property ID: 5082926

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
219.9 kBtu/ft²

Source EUI
342.8 kBtu/ft²

Annual Energy by Fuel	
Electric - Grid (kBtu)	267,691 (24%)
Natural Gas (kBtu)	832,058 (76%)

National Median Comparison	
National Median Site EUI (kBtu/ft²)	99
National Median Source EUI (kBtu/ft²)	154.4
% Diff from National Median Source EUI	122%
Annual Emissions	
Greenhouse Gas Emissions (Metric Tons CO2e/year)	80

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

___ _____
,
(___)___-_____
_____

Professional Engineer Stamp (if applicable)