

Local Government Energy Audit: Energy Audit Report





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Public Works

Maplewood, Township of

359 Boyden Avenue Maplewood, NJ 07040

November 16, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Public Works.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey local governments in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.I Facility Summary

The Public Works Department building at Maplewood Township is a 22,162 square foot facility originally constructed in 1979. The facility is comprised of various space types located in two connected buildings. The main building houses the administrative offices while the second building houses storage and supplies and includes a garage area. The facility is occupied year round. The recycling area of the facility is used on weekends.

The buildings have flat roof sections with a buildup membrane covering the main building and metal standing seam covering the storage and supplies building. Exterior walls are constructed with a steel frame and concrete block for some portions of the main building.

Interior lighting is provided mostly by 32-Watt linear fluorescent T8 fixtures which are controlled by a combination of manual wall switches and occupancy sensors.

The heating system consists of one rooftop unit, 12 gas-fired unit heaters and 11 indoor furnaces. Cooling is provided to administrative offices by a 10 ton York packaged air conditioner.

Air is exhausted from the toilet rooms and other common areas through the roof exhausters.

A thorough description of the facility and our observations are located in Section 2.

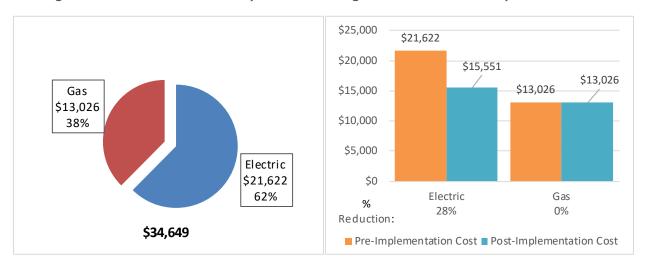
1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated four measures which together represent an opportunity for Public Works to reduce annual energy costs by \$6,072 and annual greenhouse gas emissions by 41,068 lbs CO_2e . We estimate that if all measures were implemented as recommended, the project would pay for itself in 3.1 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Public Works' annual energy use by 7%.

Figure I - Previous 12 Month Utility Costs

Figure 2 - Potential Post-Implementation Costs



A detailed description of Public Works' existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 - Summary of Energy Reduction Opportunities

Energy Conservation Measure			Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	3	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	,	CO ₂ e Emissions Reduction (lbs)
	Lighting Upgrades		36,575	8.2	0.0	\$5,445.46	\$20,459.21	\$3,315.00	\$17,144.21	3.1	36,831
ECM 1	Install LED Fixtures	Yes	5,063	0.8	0.0	\$753.84	\$2,408.06	\$230.00	\$2,178.06	2.9	5,099
ECM 2	Retrofit Fixtures with LED Lamps	Yes	31,512	7.3	0.0	\$4,691.62	\$18,051.15	\$3,085.00	\$14,966.15	3.2	31,732
	Lighting Control Measures		2,253	0.5	0.0	\$335.43	\$1,392.00	\$120.00	\$1,272.00	3.8	2,269
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	2,253	0.5	0.0	\$335.43	\$1,392.00	\$120.00	\$1,272.00	3.8	2,269
	Plug Load Equipment Control - Vending Machine		1,954	0.0	0.0	\$290.97	\$460.00	\$0.00	\$460.00	1.6	1,968
ECM 4	Vending Machine Control	Yes	1,954	0.0	0.0	\$290.97	\$460.00	\$0.00	\$460.00	1.6	1,968
	TOTALS FOR HIGH PRIORITY MEASURES	40,782	8.7	0.0	\$6,071.86	\$22,311.21	\$3,435.00	\$18,876.21	3.1	41,068	
	TOTALS FOR ALL EVALUATED MEASURES	40,782	8.7	0.0	\$6,071.86	\$22,311.21	\$3,435.00	\$18,876.21	3.1	41,068	

^{* -} All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Plug Load Equipment control measures generally involve installing automated devices that limit the power usage or operation of equipment that is plugged into an electric outlets when not in use.

 $^{^{\}star\star}$ - Simple Payback Period is based on net measure costs (i.e. after incentives).

Energy Efficient Practices

TRC also identified 11 low cost (or no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Public Works include:

- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Turn Off Unneeded Motors
- Practice Proper Use of Thermostat Schedules and Temperature Resets
- Clean Evaporator/Condenser Coils on AC Systems
- Clean and/or Replace HVAC Filters
- Perform Proper Furnace Maintenance
- Perform Proper Water Heater Maintenance
- Install Plug Load Controls
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for Public Works. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures.

For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart

incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 - Project Contacts

Name	Role	E-Mail	Phone #						
Customer									
Joseph Manning	Business Administrator	Joseph F. Manning <twpadmin@twp.maplewood.nj.us< td=""><td>973-762-8120 ex. 2000</td></twpadmin@twp.maplewood.nj.us<>	973-762-8120 ex. 2000						
Designated Representative									
Joe Pukatch	Maintenance Personnel		973-762-8120 ex. 2000						
TRC Energy Services	TRC Energy Services								
Moussa Traore	Auditor	mtraore@trcsolutions.com	(732) 855-0033						

2.2 General Site Information

On May 04, 2018, TRC performed an energy audit at Public Works located in Maplewood, New Jersey. TRC's team met with Joe Pukatch, Maintenance Personnel to review the facility operations and help focus our investigation on specific energy-using systems.

The Public Works Department building at Maplewood Township is a 22,162 square foot facility originally constructed in 1979. The facility is comprised of various space types located in two connected buildings. The main building houses the administrative offices while the second building houses storage and supplies and incudes a garage area. The facility is occupied year round. The recycling area of the facility is used on weekends.

2.3 Building Occupancy

The administrative offices are open Monday through Friday and the recycling area is open on Saturday. The typical schedule is presented in the table below. The entire facility is used year round.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Public Works	Weekday	7:00 AM - 6:00 PM
Public Works	Weekend	8:00 AM - 1:00 PM

2.4 Building Envelope

The main building has concrete foundation. It is a metal structure with a flat built up membrane roof and a heavy grade steel frame for the exterior walls. The supplies and storage building is a metal structure with metal standing seams for the exterior walls and roof covering. The main building entrance doors are all constructed in metal while the garage has motorized movable type doors. The buildings appear in good condition.





Image 1: Supplies and Main Building Envelope

2.5 On-Site Generation

Public Works does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

Lighting at the facility is provided mostly by 32-Watt linear fluorescent T8 lamps with electronic ballasts. Most of the fixtures are 2-lamp, 4-foot long troffers with diffusers. Exit sign throughout the facility are LED. Lighting in the administrative offices is controlled with occupancy sensors while the remaining spaces are controlled by manual switches. Most of the facility's exterior perimeter lighting system has been retrofitted to LED fixtures. The gas serving station area is illuminated with 150-Watt metal halide fixtures. Exterior lighting system is controlled with photocells.







Image 2: Lighting System

Direct Expansion Air Conditioning System (DX)

One 10 ton York rooftop packaged unit (RTU) is used to condition the administrative offices and the lunch room. The unit provides constant air volume with a single constant speed 3 hp supply fan. It utilizes a scroll compressor and a direct-expansion (DX) coil. The unit also has a 192 MBh output gas-fired furnace section that provides heating as needed. The unit is controlled with programmable thermostat. It is four year old and is in good condition.



Heating System

Heating is provided in main garage by twelve 120 MBh suspended Robert Gordon gas-fired unit heaters while eleven 38 MBh output York gas-fired furnaces are used to provide heating in various spaces of the facility. They are controlled with local thermostats and all appear in good condition.





Image 3: York Furnace



Image 4: Garage Warm Air Unit Heater

Domestic Water Heating System

The domestic hot water heating system for the facility consists of one A O Smith gas-fired non-condensing water heater with an input rating of 40 MBh and a combustion efficiency of 80%. It has a 38 gallon storage tank. The heater is eleven years old and appears in good condition.

Building Plug Load

There are eight computer work stations which are mostly desktop units with LCD monitors throughout the facility. There is no centralized PC power management software installed. There are two vending machines located in the lunch room.

2.7 Water-Using Systems

There are several restrooms at this facility. A sampling of restrooms found that the faucets are rated as low flow.

3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

3.1 Total Cost of Energy

The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

 Utility Summary for Public Works

 Fuel
 Usage
 Cost

 Electricity
 145,230 kWh
 \$21,622

 Natural Gas
 14,402 Therms
 \$13,026

 Total
 \$34,649

Figure 6 - Utility Summary

The current annual energy cost for this facility is \$34,649 as shown in the chart below.

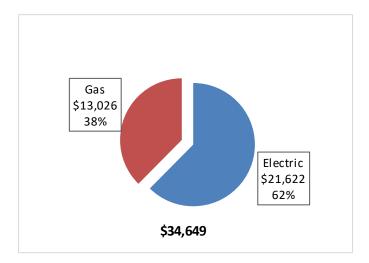


Figure 7 - Energy Cost Breakdown

3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was \$0.149/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below.

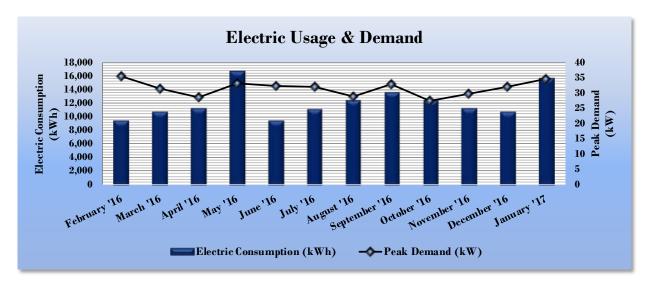


Figure 8 - Electric Usage & Demand

Figure 9 - Electric Usage & Demand

	Electric Billing Data for Public Works											
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost							
2/19/16	28	9,510	35	\$154	\$1,334							
3/18/16	31	10,770	32	\$138	\$1,464							
4/18/16	30	11,310	29	\$126	\$1,519							
5/18/16	31	16,680	33	\$147	\$2,183							
6/17/16	30	9,480	32	\$143	\$1,646							
7/20/16	31	11,130	32	\$141	\$1,857							
8/18/16	31	12,500	29	\$127	\$1,954							
9/16/16	30	13,580	33	\$147	\$2,123							
10/17/16	31	12,500	27	\$122	\$1,954							
11/19/16	30	11,310	30	\$133	\$1,768							
12/16/16	31	10,770	32	\$143	\$1,684							
1/18/17	31	15,690	35	\$154	\$2,137							
Totals	365	145,230	35.4	\$1,674	\$21,622							
Annual	365	145,230	35.4	\$1,674	\$21,622							

3.3 Natural Gas Usage

Natural gas is provided by PSE&G. The average gas cost for the past 12 months is \$0.904/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below. As expected in a building dominated by space heating, the bulk of the gas use occurs during the winter months.

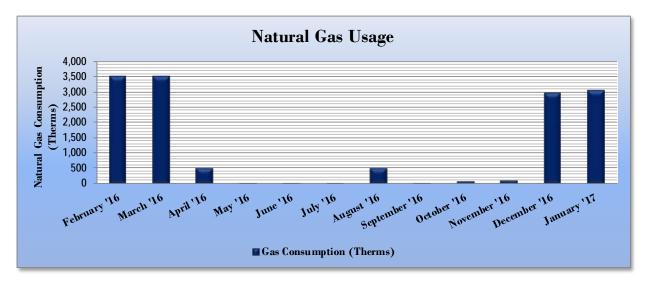


Figure 10 - Natural Gas Usage

Figure 11 - Natural Gas Usage

	Gas Billing Data for Public Works										
Period Ending	Usage		Natural Gas Cost								
2/19/16	28	3,517	\$2,642								
3/18/16	31	3,511	\$2,357								
4/18/16	30	538	\$375								
5/18/16	31	21	\$118								
6/17/16	30	2	\$108								
7/20/16	31	2	\$108								
8/18/16	31	536	\$428								
9/16/16	30	8	\$219								
10/17/16	31	97	\$167								
11/19/16	30	127	\$504								
12/16/16	31	2,975	\$3,032								
1/18/17	31	3,068	\$2,968								
Totals	365	14,402	\$13,026								
Annual	365	14,402	\$13,026								

3.4 Benchmarking

Site Energy Use Intensity (kBtu/ft²)

This facility was benchmarked using *Portfolio Manager*®, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR® program. Portfolio Manager® analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR® score for select building types.

The EUI is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy." Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Energy Use Intensity Comparison - Existing Conditions

Public Works

National Median
Building Type: Garage

Source Energy Use Intensity (kBtu/ft²)

138.4

123.1

Site Energy Use Intensity (kBtu/ft²)

87.3

78.8

Figure 12 - Energy Use Intensity Comparison - Existing Conditions

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the table below:

Energy Use Intensity Comparison - Following Installation of Recommended Measures							
	Public Works	National Median Building Type: Garage					
Source Energy Use Intensity (kBtu/ft²)	118.7	123.1					

78.8

81.1

Figure 13 - Energy Use Intensity Comparison - Following Installation of Recommended Measures

Many types of commercial buildings are also eligible to receive an ENERGY STAR® score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75% of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. This building is not eligible to receive a score because the property type falls under repair services type, which is currently not being rated with an ENERGY STAR® score.

A Portfolio Manager® Statement of Energy Performance (SEP) was generated for this facility, see Appendix B: ENERGY STAR® Statement of Energy Performance.

For more information on ENERGY STAR® certification go to: https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1.

A Portfolio Manager® account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance. Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: https://www.energystar.gov/buildings/training.

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

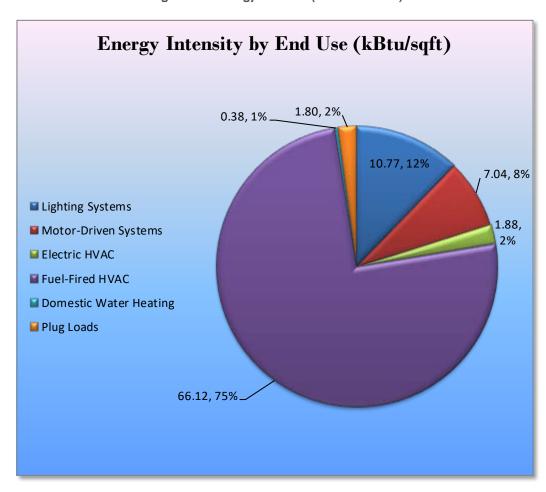


Figure 14 - Energy Balance (% and kBtu/SF)

4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Public Works regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Annual Annual Annual Simple CO₂e **Estimated Estimated Estimated** Electric Fuel Demand **Energy Cost** Payback **Emissions Energy Conservation Measure** Install Cost Incentive **Net Cost** Savings Savings Reduction Savings Savings Period (\$)* (\$) (\$) (kWh) (kW) (MMBtu) (yrs)* (\$) (lbs) 36,575 8.2 0.0 \$5,445.46 \$20,459.21 \$3,315.00 \$17,144.21 3.1 36,831 **Lighting Upgrades** ECM 1 Install LED Fixtures 5,099 5,063 0.8 0.0 \$753.84 \$2,408.06 \$230.00 \$2,178.06 2.9 ECM 2 Retrofit Fixtures with LED Lamps 7.3 \$4,691.62 \$18,051.15 \$3,085.00 31,732 31.512 0.0 \$14,966.15 3.2 ECM 3 Install Occupancy Sensor Lighting Controls 0.5 2,269 2,253 0.0 \$335.43 \$1,392.00 \$120.00 \$1,272.00 3.8 Plug Load Equipment Control \$290.97 ECM 4 Vending Machine Control 1,954 0.0 0.0 \$290.97 \$460.00 \$0.00 \$460.00 1,968 40,782 \$3,435.00 41,068 **TOTALS** 8.7 0.0 \$6.071.86 \$22,311,21 \$18.876.21

Figure 15 - Summary of Recommended ECMs

^{* -} All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

^{** -} Simple Payback Period is based on net measure costs (i.e. after incentives).

4.1.1 Lighting Upgrades

Our recommendations for existing lighting upgrades are summarized in Figure 16 below.

Figure 16 - Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)		J	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	-	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades			8.2	0.0	\$5,445.46	\$20,459.21	\$3,315.00	\$17,144.21	3.1	36,831
ECM 1	Install LED Fixtures	5,063	0.8	0.0	\$753.84	\$2,408.06	\$230.00	\$2,178.06	2.9	5,099
ECM 2	ECM 2 Retrofit Fixtures with LED Lamps		7.3	0.0	\$4,691.62	\$18,051.15	\$3,085.00	\$14,966.15	3.2	31,732

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO₂e Emissions Reduction (lbs)
Interior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0
Exterior	5,063	0.8	0.0	\$753.84	\$2,408.06	\$230.00	\$2,178.06	2.9	5,099

Measure Description

We recommend replacing exterior fixtures containing HID lamps with new high performance LED light fixtures. Target fixtures are located in the fueling area along the building exterior. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output. Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of metal halide or high pressure sodium sources.

ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Ŭ	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	31,512	7.3	0.0	\$4,691.62	\$18,051.15	\$3,085.00	\$14,966.15	3.2	31,732
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend retrofitting existing linear fluorescent T8 and incandescent lamp with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

4.1.2 Lighting Control Measures

Our recommendation for existing lighting control upgrades is summarized in Figure 17 below.

Annual Annual Peak Annual CO₂e **Fstimated Fstimated Fstimated** Electric Demand Fuel **Energy Cost** Payback Emissions **Energy Conservation Measure** Install Cost Incentive Net Cost Savings Savings Savings Savings Period Reduction (\$) (\$) (\$) (kWh) (kW) (MMBtu) (\$) (vrs) (lbs) \$1,392.00 \$120.00 ECM 3 Install Occupancy Sensor Lighting Controls 0.0 \$335.43 \$1,392.00 \$120.00 3.8 \$1,272.00

Figure 17 – Summary of Lighting Control ECMs

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 3: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

	Peak Demand Savings (kW)		Ŭ	Estimated Install Cost (\$)		Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO₂e Emissions Reduction (lbs)
2,253	0.5	0.0	\$335.43	\$1,392.00	\$120.00	\$1,272.00	3.8	2,269

Measure Description

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in the foreman's office, lunch room and parts room. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

4.1.3 Plug Load Equipment Control - Vending Machines

Our recommendation for existing plug load equipment control – vending machines upgrades is summarized in Figure 18 below.

Figure 18 – Summary of Plug Load Equipment Control ECMs

	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Energy Cost Savings	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	•	CO ₂ e Emissions Reduction (lbs)
	Plug Load Equipment Control - Vending Machine	1,954	0.0	0.0	\$290.97	\$460.00	\$0.00	\$460.00	1.6	1,968
ECM 4	Vending Machine Control	1,954	0.0	0.0	\$290.97	\$460.00	\$0.00	\$460.00	1.6	1,968

ECM 4: Vending Machine Control

Summary of Measure Economics

	Peak Demand Savings (kW)			Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
1,954	0.0	0.0	\$290.97	\$460.00	\$0.00	\$460.00	1.6	1,968

Measure Description

Vending machines operate continuously, even during non-business hours. We recommend installing occupancy sensor controls to control vending machines located in the lunch room in order to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, then power up at regular intervals, as needed, to turn machine lights on or keep the product cool. Energy savings are a dependent on vending machine and activity level in the area surrounding the machines.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20%-60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6–12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Ensure Lighting Controls Are Operating Properly

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

Turn Off Unneeded Motors

Electric motors often run unnecessarily, and this is an overlooked opportunity to save energy. These motors should be identified and turned off when appropriate. For example, exhaust fans often run unnecessarily when ventilation requirements are already met. Reducing run hours for these motors can result in significant energy savings. Whenever possible, use automatic devices such as twist timers or occupancy sensors to ensure that motors are turned off when not needed.

Practice Proper Use of Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5°F -10°F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Clean Evaporator/Condenser Coils on AC Systems

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Perform Proper Furnace Maintenance

Preventative furnace maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should include tasks such as checking for gas / carbon monoxide leaks; changing the air and fuel filters; checking components for cracks, corrosion, dirt, or debris build-up; ensuring the ignition system is working properly; testing and adjusting operation and safety controls; inspecting the electrical connections; and ensuring proper lubrication for motors and bearings.

Perform Proper Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

Plug Load Controls

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to "Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices.

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (http://www3.epa.gov/watersense/products) labeled devices are 1.5 gallons per minute (gpm) for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSenseTM ratings for urinals is 0.5 gallons per flush (gpf) and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a Low potential for installing a PV array.

In order to be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation.

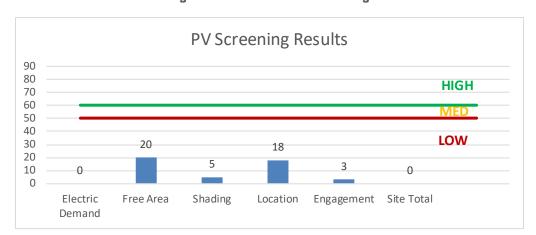


Figure 19 - Photovoltaic Screening

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- Basic Info on Solar PV in NJ: http://www.njcleanenergy.com/whysolar
- NJ Solar Market FAQs: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- Approved Solar Installers in the NJ Market: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a Low potential for installing a cost-effective CHP system.

Low or infrequent thermal load, and the non-existence of a boiler in the facility are the most significant factors contributing to the low potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

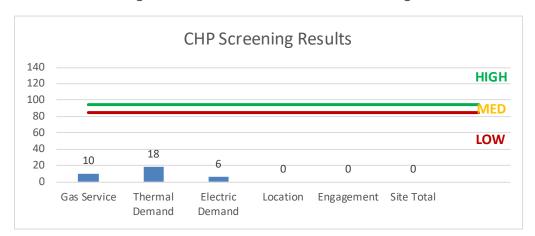


Figure 20 - Combined Heat and Power Screening

7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (http://www.pjm.com/markets-and-operations/demand-response/csps.aspx). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (http://www.pjm.com/training/training%20material.aspx), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion, the facility has no potential for DR curtailment.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund, your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 20 for a list of the eligible programs identified for each recommended ECM.

Pay For Combined Large SmartStart SmartStart Performance Energy **Energy Conservation Measure** Direct Install Custom Prescriptive Existing Users Power and **Buildings** Program Fuel Cell Install LED Fixtures Χ Χ Retrofit Fixtures with LED Lamps ECM 2 Χ Χ ECM 3 Install Occupancy Sensor Lighting Controls Χ Χ ECM 4 Vending Machine Control Χ

Figure 21 - ECM Incentive Program Eligibility

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting

Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

8.2 Direct Install

Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Each entity is limited to incentives up to \$250,000 per fiscal year.

How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program description and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e., non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.





Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

Ligiting inv	Existing C	y & Recommendation	113			Proposed Condition	ns						Energy Impact	: & Financial Ar	nalvsis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Exterior Wall Pack	12	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	55	4,380	None	No	12	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Day light Dimming	55	4,380	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Exterior Wall Pack	6	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	25	4,380	None	No	6	LED - Fix tures: Outdoor Wall-Mounted Area Fix ture	Day light Dimming	25	4,380	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Exterior Wall Pack	2	High-Pressure Sodium: (1) 150W Lamp	Daylight Dimming	188	4,380	Fixture Replacement	No	2	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Day light Dimming	45	4,380	0.23	1,416	0.0	\$210.75	\$781.35	\$200.00	2.76
Gas Station	6	Metal Halide: (1) 150W Lamp	Daylight Dimming	190	4,380	Fixture Replacement	No	6	LED - Fixtures: Downlight Recessed	Day light Dimming	45	4,380	0.71	4,306	0.0	\$641.09	\$1,626.70	\$30.00	2.49
Wash Rack	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	8	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	0.21	931	0.0	\$138.58	\$468.00	\$80.00	2.80
Corridor - Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	0.05	233	0.0	\$34.64	\$117.00	\$20.00	2.80
Corridor - Office	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Office	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Occupancy Sensor	62	2,500	Relamp	No	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,500	0.32	1,119	0.0	\$166.56	\$702.00	\$120.00	3.49
Office	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Occupancy Sensor	33	2,500	Relamp	No	2	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	2,500	0.03	90	0.0	\$13.46	\$96.40	\$20.00	5.68
Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	0.05	233	0.0	\$34.64	\$117.00	\$20.00	2.80
Office - Restroom	2	LED - Fixtures: Screw in	Wall Switch	10	3,120	None	No	2	LED - Fixtures: Screw in	Wall Switch	10	3,120	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Forman Office	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.20	882	0.0	\$131.33	\$467.00	\$80.00	2.95
Restroom	2	LED - Fixtures: Screw in	Occupancy Sensor	10	2,500	None	No	2	LED - Fixtures: Screw in	Occupancy Sensor	10	2,500	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Garage	162	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	162	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	4.35	18,848	0.0	\$2,806.15	\$9,477.00	\$1,620.00	2.80
Main Garage	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Storage Room	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.41	1,764	0.0	\$262.66	\$818.00	\$120.00	2.66
Storage Room	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Part Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.20	882	0.0	\$131.33	\$467.00	\$80.00	2.95
Part Room	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Road Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.20	882	0.0	\$131.33	\$467.00	\$80.00	2.95
Road Room	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Shade Tree Department	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.20	882	0.0	\$131.33	\$467.00	\$80.00	2.95
Shade Tree Department	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Electrical Room	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	0.16	698	0.0	\$103.93	\$351.00	\$60.00	2.80
Electrical Room	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





-	Existing C	Conditions				Proposed Condition	ns						Energy Impac	& Financial A	nalysis				
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings		Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Lunch Room	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.31	1,323	0.0	\$197.00	\$642.50	\$110.00	2.70
Lunch Room	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Locker Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.14	588	0.0	\$87.55	\$350.00	\$60.00	3.31
Restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.07	294	0.0	\$43.78	\$233.00	\$20.00	4.87
Maintenance Shop	19	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	19	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	0.51	2,211	0.0	\$329.12	\$1,111.50	\$190.00	2.80
Maintenance Shop	1	Incandescent: Screw in	Wall Switch	65	3,120	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	10	3,120	0.04	194	0.0	\$28.87	\$53.75	\$5.00	1.69
Park Shop	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	No	12	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	3,120	0.32	1,396	0.0	\$207.86	\$702.00	\$120.00	2.80
Park Shop - Storage	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.14	588	0.0	\$87.55	\$350.00	\$40.00	3.54
Storage Room	24	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	24	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.81	3,528	0.0	\$525.33	\$1,636.00	\$240.00	2.66
Supply Room	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	3,120	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	2,184	0.14	588	0.0	\$87.55	\$350.00	\$40.00	3.54





Motor Inventory & Recommendations

		Existing C	onditions					Proposed	Conditions		Energy Impac	t & Financial A	nalysis				
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency			Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Roof	Mechanical Room	1	Exhaust Fan	0.8	78.0%	No	2,652	No	78.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Maintenance Garage	4	Exhaust Fan	0.8	78.0%	No	2,652	No	78.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Lunch Room	1	Exhaust Fan	0.3	78.0%	No	2,652	No	78.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Restroom	2	Exhaust Fan	0.3	78.0%	No	2,652	No	78.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Salt Shed	Salt Shed	1	Exhaust Fan	0.8	78.0%	No	2,652	No	78.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Wash Rack	Wash Rack - Metali Doors	2	Other	1.5	84.0%	No	936	No	84.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Trash Shed Area	Trash Shed Area	1	Process Pump	5.0	86.0%	No	2,496	No	86.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Garage	Main Garage	5	Other	1.5	84.0%	No	936	No	84.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Garage	Main Garage	1	Exhaust Fan	1.0	84.0%	No	2,652	No	84.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Garage	Tool	1	Other	1.0	82.0%	No	1,560	No	82.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Garage	Tool	2	Other	2.0	82.0%	No	1,560	No	82.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Storage Room	Door	1	Other	0.8	78.0%	No	1,560	No	78.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Storage Room	Tool	2	Other	1.0	84.0%	No	1,560	No	84.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Part Storage Room	PWG Compressed Air System	2	Air Compressor	5.0	86.0%	No	1,560	No	86.0%	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Electric HVAC Inventory & Recommendations

		Existing (Conditions			Proposed	Condition	s					Energy Impac	t & Financial A	nalysis				
Location	***	System Quantity		per Unit	Capacity per Unit			System Type	Capacity per Unit	Cooling Mode Efficiency (SEER/EER)	Mode Efficiency	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	I MMRtu	Total Annual Energy Cost Savings			Simple Payback w/ Incentives in Years
Roof	Offices - Lunch Room - Locker Room	1	Packaged AC	10.00		No						No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





Fuel Heating Inventory & Recommendations

	-	Existing (Conditions		Proposed	Condition	S			Energy Impac	t & Financial A	nalysis				
Location	Area(s)/System(s) Served	System Quantity	System Type			System Quantity	System Lyne	 Heating Efficiency	Heating Efficiency Units		Total Annual kWh Savings	MMRtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Wash Rack	Wash Rack	2	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Main Garage	Main Garage	12	Warm Air Unit Heater	120.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Storage Room	Storage Room	1	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Road Room	Road Room	1	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Shade tree Dept	Shade tree Dept	1	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Electrical Room	Electrical Room	1	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Maintenance Shop	Maintenance Shop	2	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Park Shop	Park Shop	1	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Supply Room	Supply Room	1	Furnace	38.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Roof	Offices - Lunch Room - Locker Room	1	Furnace	192.00	No					0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

DHW Inventory & Recommendations

	-	Existing (Conditions	Proposed	Condition	s				Energy Impact	& Financial A	nalysis				
Location	Area(s)/System(s) Served	System Quantity	System Type	Renlace?	System Quantity	System Type	Fuel Type	System Efficiency	,	Total Peak kW Savings	Total Annual	MMRtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Main Garage	Public Works Garage	1	Storage Tank Water Heater (≤ 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





Plug Load Inventory

	Existing C	Conditions		
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
PWG	1	Copy Machine	800.0	Yes
PWG	8	Computer with LCD Monitor	191.0	Yes
PWG	2	Printer	56.0	Yes
PWG	5	Refrigerator	275.0	Yes
PWG	4	Microwave	800.0	No
PWG	2	Small Freezer	85.0	Yes
PWG	1	C offee Machine	1,800.0	No
PWG	1	Toaster	750.0	No
PWG	1	Electric Range	1,500.0	No
PWG	1	Electric Washer	1,200.0	No
PWG	1	Electric Dryer	1,500.0	No
PWG	1	TV	224.0	Yes

Vending Machine Inventory & Recommendations

	Existing (Conditions	Proposed Conditions	Energy Impac	t & Financial A	nalysis				
Location	Quantity	Vending Machine Type	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	MMRtu	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Lunch Room	1	Refrigerated	Yes	0.00	1,612	0.0	\$239.98	\$230.00	\$0.00	0.96
Lunch Room	1	Non-Refrigerated	Yes	0.00	343	0.0	\$51.00	\$230.00	\$0.00	4.51





Appendix B: ENERGY STAR® Statement of Energy Performance



ENERGY STAR[®] Statement of Energy Performance



Public Works Building

Primary Property Type: Repair Services (Vehicle, Shoe, Locksmith, etc.)

Gross Floor Area (ft2): 22,162

Built: 1979

ENERGY STAR® Score¹ For Year Ending: December 31, 2016 Date Generated: May 25, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address Public Works Building 359 Boyden Avenue Maplewood, New Jersey 07040 Property Owner Township of Maplewood 574 Valley Street Maplewood, NJ 07040 (973) 762-8120 Primary Contact Joseph Manning 574 Valley Street Maplewood, NJ 07040 (973) 762-8120 Ext. 2000 twpadmin@twp.maplewood.nj.us

Property ID: 6359503

Energy Consumption and Energy Use Intensity (EUI)

Site EUI 86.7 kBtu/ft²	Annual Energy by Fu Electric - Grid (kBtu) Natural Gas (kBtu)	el 493,616 (26%) 1,427,541 (74%)	National Median Comparison National Median Site EUI (kBtu/ft²) National Median Source EUI (kBtu/ft²) % Diff from National Median Source EUI	63.3 100.4 37%
Source EUI 137.6 kBtu/ft ²	2		Annual Emissions Greenhouse Gas Emissions (Metric Tons CO2e/year)	131

Signature & Stamp of Verifying Professional

1	(Name) verify that the above information i	s true and correct to the best of my knowledge.
Signature:	Date:	
Licensed Profession	al	
 ()	-	
		2-6-15-15-1

Professional Engineer Stamp (if applicable)