



Local Government Energy Audit: Energy Audit Report



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The Woodland

Maplewood, Township of

60 Woodland Road
Maplewood, NJ 07040

November 16, 2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPUB) has sponsored this Local Government Energy Audit (LGEA) Report for The Woodland.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey local governments in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.1 Facility Summary

The Woodland is a historic venue located in the heart of Maplewood, New Jersey. The mansion and adjoining auditorium have been a hub for Maplewood's vibrant cultural and civic life for over eight decades. Completed in 1930 as an elegant home for the Maplewood Women's Club, The Woodland is owned and operated by the Township of Maplewood which is dedicated to its use for cultural, educational and recreational activities that reflect the diverse character of this unique community.

The building is undergoing a major restoration and remodeling process which consists of repairs to interior and exterior building elements and the addition of a new elevator.

The building is constructed of brick with vinyl siding. It has pitched roof sections covered with asphalt shingles. The windows and exterior doors are all constructed of wood. Overall, the building envelope is in poor condition and in need of immediate attention. Interior lighting is provided by a combination of linear fluorescent lamps, LED, and compact fluorescent lamps (CFLs) which are mainly controlled with manual switches. Cooling and ventilation systems consist of window air conditioners and two indoor air handlers while heating is provided by a steam boiler.

A thorough description of the facility and our observations are located in Section 2.

I.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated six measures and recommended four measures which together represent an opportunity for The Woodland to reduce annual energy costs by \$2,481 and annual greenhouse gas emissions by 12,222 lbs CO₂e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 5 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce The Woodland's annual energy use by 6%.

Figure 1 – Previous 12 Month Utility Costs

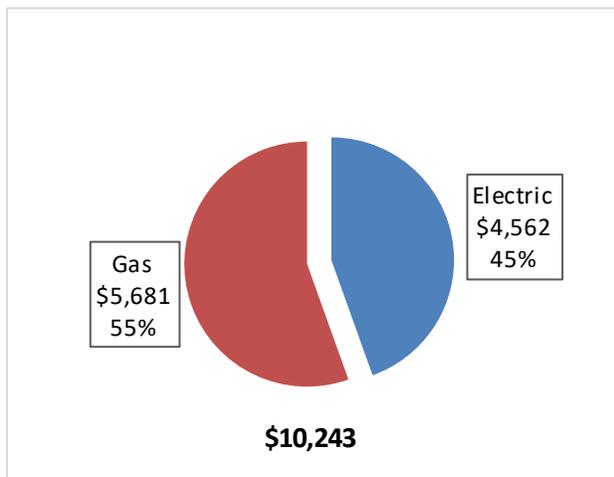
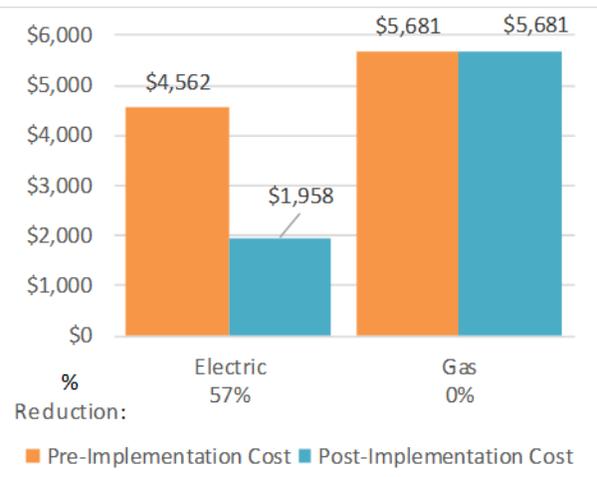


Figure 2 – Potential Post-Implementation Costs



A detailed description of The Woodland’s existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure	Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)	
Lighting Upgrades		11,512	3.7	0.0	\$2,353.18	\$12,335.49	\$1,905.00	\$10,430.49	4.4	11,592	
ECM 1	Install LED Fixtures	Yes	5,899	1.2	0.0	\$1,205.74	\$7,500.00	\$1,340.00	\$6,160.00	5.1	5,940
ECM 2	Retrofit Fixtures with LED Lamps	Yes	5,123	2.4	0.0	\$1,047.17	\$4,082.60	\$565.00	\$3,517.60	3.4	5,159
ECM 3	Install LED Exit Signs	Yes	491	0.0	0.0	\$100.28	\$752.89	\$0.00	\$752.89	7.5	494
Lighting Control Measures		625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629	
ECM 4	Install Occupancy Sensor Lighting Controls	Yes	625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629
Variable Frequency Drive (VFD) Measures		599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603	
	Install VFDs on Constant Volume (CV) HVAC	No	599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603
Electric Unitary HVAC Measures		342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344	
	Install High Efficiency Electric AC	No	342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344
TOTALS FOR HIGH PRIORITY MEASURES		12,137	3.9	0.0	\$2,480.90	\$14,497.49	\$2,120.00	\$12,377.49	5.0	12,222	
TOTALS FOR ALL EVALUATED MEASURES		13,077	4.9	0.0	\$2,673.07	\$22,680.28	\$2,360.00	\$20,320.28	7.6	13,168	

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Variable Frequency Drives (VFDs) are motor control devices. These measures control the speed of a motor so that the motor spins at peak efficiency during partial load conditions. Sensors adapt the speed to flow, temperature, or pressure settings which is much more efficient than usage of a valve or damper to control flow rates, or running the motor at full speed when only partial power is needed. These measures save energy by controlling motor usage more efficiently.

Electric Unitary HVAC measures generally involve replacing older inefficient air conditioning systems with modern energy efficient systems. New air conditioning systems can provide equivalent cooling to older air conditioning systems at a reduced energy cost. These measures save energy by reducing the power used by the air conditioning systems, due to improved electrical efficiency.

Energy Efficient Practices

TRC also identified nine low cost (or no cost) energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at The Woodland include:

- Reduce Air Leakage
- Use Window Treatments/Coverings
- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Clean and/or Replace HVAC Filters
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.

On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for The Woodland. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures.

For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- Direct Install
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SS program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated Direct Install contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci.

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Joseph Manning	Business Administrator	Joseph.F.Manning <twpadmin@twp.maplewood.nj.us>	973-762-8120 ex. 2000
Designated Representative			
Joe Pukatch	Maintenance Personnel		973-762-8120 ex. 2000
TRC Energy Services			
Moussa Traore	Auditor	mtraore@trcsolutions.com	(732) 855-0033

2.2 General Site Information

On April 27, 2018, TRC performed an energy audit at The Woodland located in Maplewood, New Jersey. TRC’s auditor met with Joe Pukatch, Maintenance Personnel to review the facility operations and help focus our investigation on specific energy-using systems.

The Woodland is a historic venue located in the heart of Maplewood, New Jersey. The mansion and adjoining auditorium have been a hub for Maplewood’s vibrant cultural and civic life for over eight decades. Completed in 1930 as an elegant home for the Maplewood Women’s Club, The Woodland is owned and operated by the Township of Maplewood which is dedicated to its use for cultural, educational and recreational activities that reflect the diverse character of this unique community.

2.3 Building Occupancy

The Woodland is open to the community every day. The typical schedule is presented in the table below. The entire facility is used year round by the community.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
The Woodland	Weekday	12 PM - 5:00 PM
The Woodland	Weekend	10:00 AM to 3:00 PM

2.4 Building Envelope

The building has a concrete foundation, and exterior walls are constructed of brick with vinyl siding. It has pitched roof sections covered with asphalt shingles. Some sections of the roof are in poor condition. The windows and exterior doors are all constructed of wood. Overall, the building envelope is undergoing a major renovation and remodeling process.



Image 1: Building Envelope



2.5 On-Site Generation

The Woodland does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the facility's equipment.

Lighting System

Lighting at the facility is provided by a combination of 32-Watt linear fluorescent T8 lamps with electronic ballasts, LED screw in lamps, and some CFLs and incandescent lamps. Most of the T8 fixtures are 4-lamp, 4-foot long troffers with diffusers. The Parlor and Theatre are illuminated with LED screw in lamps while the stage uses halogen incandescent lamps. The kitchen, restrooms, lower stage, and the storage room are all illuminated with 32-Watt linear T8 lamps. Exit signs use LED lamps. Interior lighting is controlled mainly with manual wall switches except for the restrooms which have occupancy sensors. The parking lot of the facility is illuminated with 100-Watt metal halide pole mounted fixtures which are controlled with photocells.

Steam Heating System

The steam system consists of one Weil Mclain 634 MBh output steam boiler with a combustion efficiency of 80%. Steam is supplied to the radiators for heating at 15 psig. Space temperatures are controlled by local thermostats. We were not able to have complete access to the boiler room as the area was undergoing renovation. The boiler is approximately 12 years old and appears in good condition.

Cooling and Ventilation Systems

The facility has minimal cooling equipment, consisting of four 0.67 ton window air conditioners that are used to condition the Parlor. The units appear in fair condition.

Two air handlers located in the basement are equipped with heating coils to provide tempered air to the Theatre and other spaces. The units are constant air volume with a single supply fan. They are controlled with local thermostats.



Image 2: Indoor Air Handler Unit

Domestic Water Heating System

The domestic hot water heating system consists of one electric Bradford White water heater with an input rating of 4.5 kW. It has a 40 gallon storage tank. The heater is in good condition.

Building Plug Load

The building minimal plug load equipment that consist of microwaves, refrigerators and small ventilation fans.

2.7 Water-Using Systems

There are several restrooms at this facility. A sampling of restrooms found that the faucets are rated as low flow.

3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

3.1 Total Cost of Energy

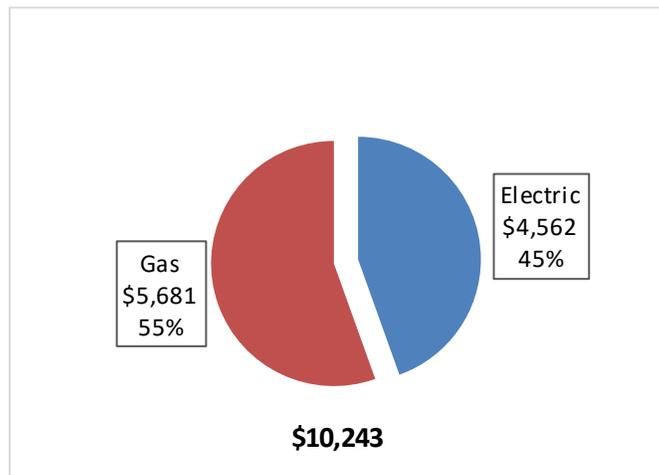
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 6 - Utility Summary

Utility Summary for The Woodland		
Fuel	Usage	Cost
Electricity	22,316 kWh	\$4,562
Natural Gas	6,569 Therms	\$5,681
Total		\$10,243

The current annual energy cost for this facility is \$10,243 as shown in the chart below.

Figure 7 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by PSE&G. The average electric cost over the past 12 months was \$0.204/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below.

Figure 8 - Electric Usage & Demand

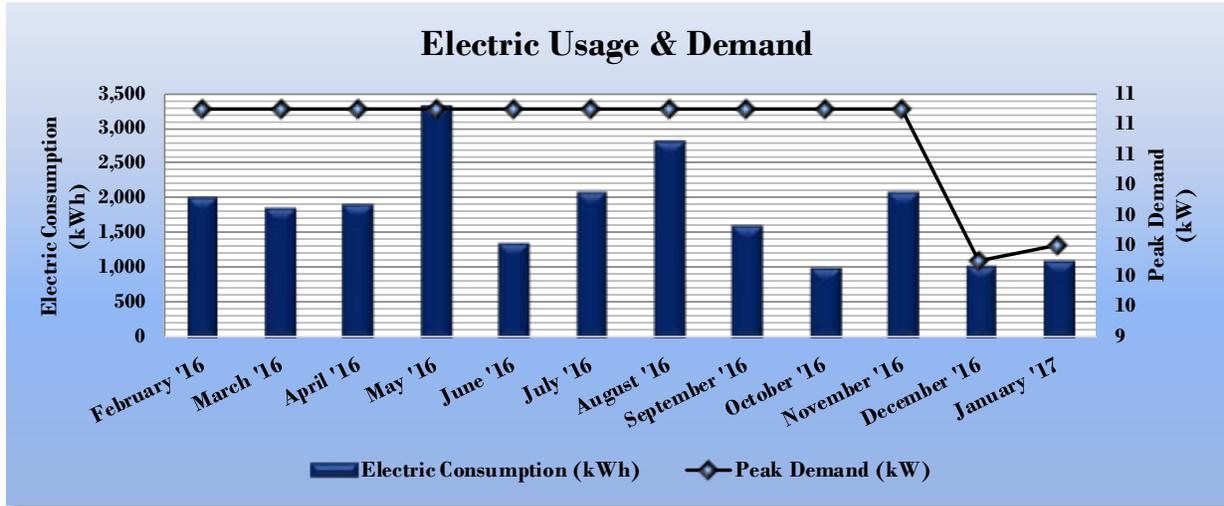


Figure 9 - Electric Usage & Demand

Electric Billing Data for The Woodland					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
2/19/16	28	2,013	11		\$403
3/18/16	31	1,863	11		\$373
4/18/16	30	1,925	11		\$385
5/18/16	31	3,329	11		\$666
6/17/16	30	1,376	11		\$275
7/20/16	31	2,102	11		\$420
8/18/16	31	2,829	11		\$566
9/16/16	30	1,625	11		\$325
10/17/16	31	1,011	11		\$202
11/19/16	30	2,103	11		\$428
12/16/16	31	1,028	10		\$206
1/18/17	31	1,110	10		\$313
Totals	365	22,316	10.9	\$0	\$4,562
Annual	365	22,316	10.9	\$0	\$4,562

3.3 Natural Gas Usage

Natural gas is provided by PSE&G. The average gas cost for the past 12 months is \$0.865/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

Figure 10 - Natural Gas Usage

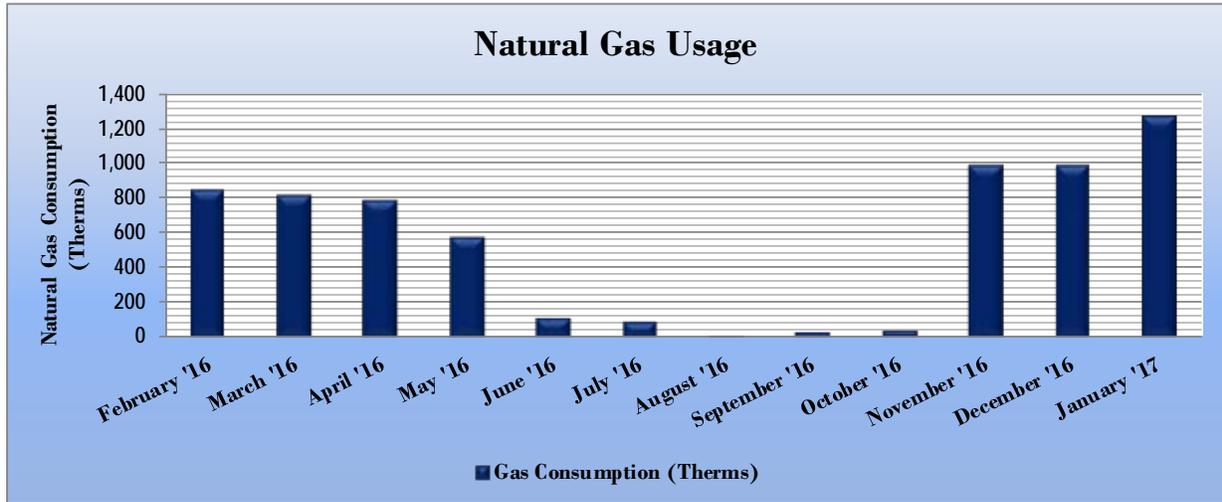


Figure 11 - Natural Gas Usage

Gas Billing Data for The Woodland			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
2/19/16	28	847	\$728
3/18/16	31	817	\$703
4/18/16	30	786	\$676
5/18/16	31	581	\$500
6/17/16	30	112	\$96
7/20/16	31	95	\$82
8/18/16	31	2	\$13
9/16/16	30	35	\$39
10/17/16	31	45	\$50
11/19/16	30	987	\$849
12/16/16	31	992	\$853
1/18/17	31	1,270	\$1,092
Totals	365	6,569	\$5,681
Annual	365	6,569	\$5,681

3.4 Benchmarking

This facility was benchmarked using *Portfolio Manager*[®], an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR[®] program. Portfolio Manager[®] analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR[®] score for select building types.

The EUI is a measure of a facility’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 12 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	The Woodland	National Median Building Type: Center/Meeting Hall
Source Energy Use Intensity (kBtu/ft ²)	47.6	69.8
Site Energy Use Intensity (kBtu/ft ²)	37.6	45.3

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the table below:

Figure 13 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	The Woodland	National Median Building Type: Center/Meeting Hall
Source Energy Use Intensity (kBtu/ft ²)	40.6	69.8
Site Energy Use Intensity (kBtu/ft ²)	35.4	45.3

Many types of commercial buildings are also eligible to receive an ENERGY STAR[®] score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75% of all similar buildings nationwide and may be eligible for ENERGY STAR[®] certification. This building is not eligible to receive a score because the property type falls under Social/meeting Hall type, which is currently not being rated by ENERGY STAR[®] score.

A Portfolio Manager[®] Statement of Energy Performance (SEP) was generated for this facility, see **Appendix B: ENERGY STAR[®] Statement of Energy Performance.**

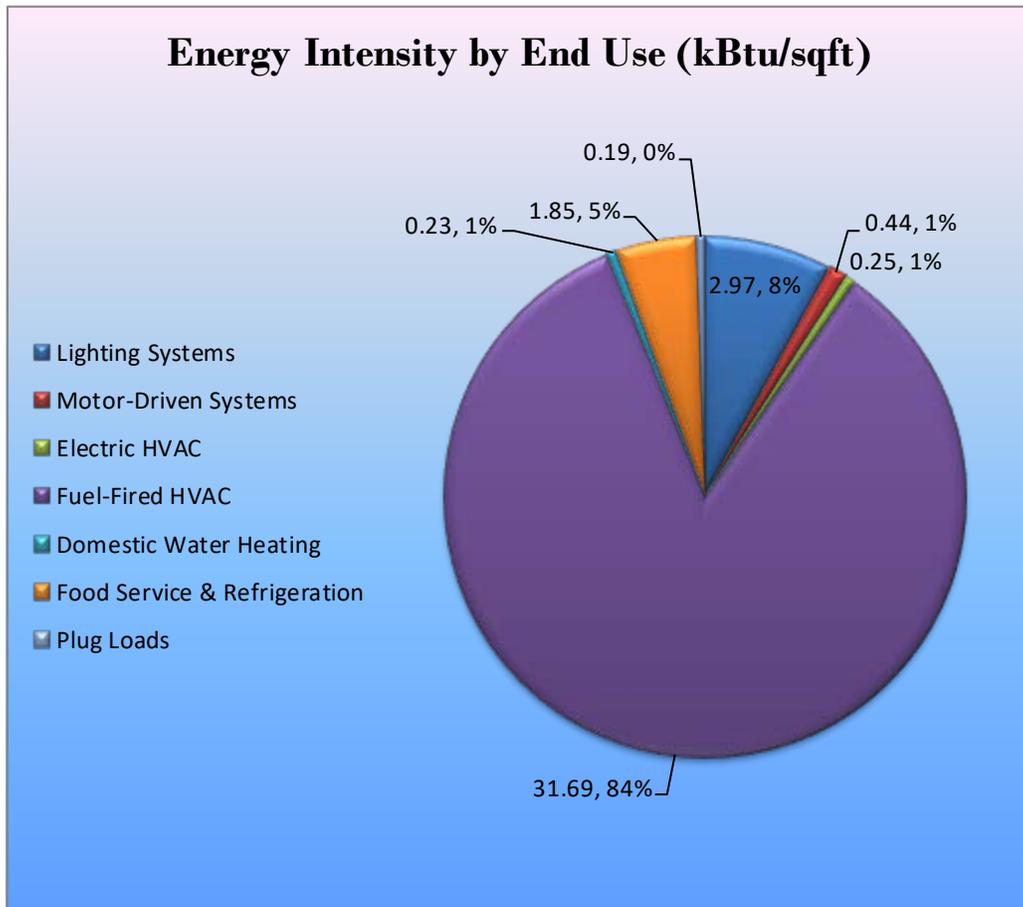
For more information on ENERGY STAR[®] certification go to: <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager[®] account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager[®] regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENREGY STAR[®] Portfolio Manager[®] to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 14 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to The Woodland regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 15 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		11,512	3.7	0.0	\$2,353.18	\$12,335.49	\$1,905.00	\$10,430.49	4.4	11,592
ECM 1	Install LED Fixtures	5,899	1.2	0.0	\$1,205.74	\$7,500.00	\$1,340.00	\$6,160.00	5.1	5,940
ECM 2	Retrofit Fixtures with LED Lamps	5,123	2.4	0.0	\$1,047.17	\$4,082.60	\$565.00	\$3,517.60	3.4	5,159
ECM 3	Install LED Exit Signs	491	0.0	0.0	\$100.28	\$752.89	\$0.00	\$752.89	7.5	494
Lighting Control Measures		625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629
ECM 4	Install Occupancy Sensor Lighting Controls	625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629
TOTALS		12,137	3.9	0.0	\$2,480.90	\$14,497.49	\$2,120.00	\$12,377.49	5.0	12,222

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 16 below.

Figure 16 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Reduction (lbs)
Lighting Upgrades		11,512	3.7	0.0	\$2,353.18	\$12,335.49	\$1,905.00	\$10,430.49	4.4	11,592
ECM 1	Install LED Fixtures	5,899	1.2	0.0	\$1,205.74	\$7,500.00	\$1,340.00	\$6,160.00	5.1	5,940
ECM 2	Retrofit Fixtures with LED Lamps	5,123	2.4	0.0	\$1,047.17	\$4,082.60	\$565.00	\$3,517.60	3.4	5,159
ECM 3	Install LED Exit Signs	491	0.0	0.0	\$100.28	\$752.89	\$0.00	\$752.89	7.5	494

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	936	0.4	0.0	\$191.33	\$2,000.00	\$240.00	\$1,760.00	9.2	943
Exterior	4,963	0.8	0.0	\$1,014.41	\$5,500.00	\$1,100.00	\$4,400.00	4.3	4,997

Measure Description

We recommend replacing exterior metal halide fixtures and interior halogen flood lamps in the theater with new high performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of metal halide sources and more than ten times longer than many incandescent lamps.

ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	5,123	2.4	0.0	\$1,047.17	\$4,082.60	\$565.00	\$3,517.60	3.4	5,159
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend retrofitting existing fluorescent T8 lamps, incandescent and CFLs lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than ten times longer than many incandescent lamps.

ECM 3: Install LED Exit Signs

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	491	0.0	0.0	\$100.28	\$752.89	\$0.00	\$752.89	7.5	494
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We recommend replacing all incandescent Exit signs with LED Exit signs. LED Exit signs require virtually no maintenance and have a life expectancy of at least 20 years. This measure saves energy by installing LED fixtures, which use less power than other technologies with an equivalent lighting output.

4.1.2 Lighting Control Measures

Our recommendation for upgrades to existing lighting controls is summarized in Figure 17 below.

Figure 17 – Summary of Lighting Control ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Lighting Control Measures	625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629
ECM 4 Install Occupancy Sensor Lighting Controls	625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 4: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
625	0.3	0.0	\$127.71	\$2,162.00	\$215.00	\$1,947.00	15.2	629

Measure Description

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in restrooms, kitchen and on the stage. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

4.2 ECMs Evaluated but Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

Figure 18 – Summary of Measures Evaluated, But Not Recommended

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures	599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603
Install VFDs on Constant Volume (CV) HVAC	599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603
Electric Unitary HVAC Measures	342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344
Install High Efficiency Electric AC	342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344
TOTALS	940	0.9	0.0	\$192.18	\$8,182.80	\$240.00	\$7,942.80	41.3	947

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

4.2.1 Variable Frequency Drive Measures

Our evaluation of variable frequency drive (VFD) measures are summarized in Figure 19 below.

Figure 19 – Summary of Variable Frequency Drive ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Variable Frequency Drive (VFD) Measures	599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603
ECM 5 Install VFDs on Constant Volume (CV) HVAC	599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603

Install VFDs on Constant Volume (CV) HVAC

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
599	0.3	0.0	\$122.34	\$5,264.92	\$240.00	\$5,024.92	41.1	603

Measure Description

We evaluated installing variable frequency drives (VFDs) to control the air handler supply fan motor speeds to convert a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor, if the air handler has one. Zone thermostats will cause the VFD to modulate fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature. Energy savings results from reducing fan speed (and power) when there is a reduced load required for the zone. The magnitude of energy savings is based on the estimated amount of time that fan motors operate at partial load.

Reasons for not Recommending

The simple payback of this measure exceeds the expected useful life of the equipment and is, therefore, not recommended on the basis of energy savings alone.

4.2.2 Electric Unitary HVAC Measures

Our evaluation of variable frequency drive (VFD) measures are summarized in Figure 20 below.

Figure 20 – Summary of Electric Unitary HVAC ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Electric Unitary HVAC Measures	342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344
Install High Efficiency Electric AC	342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344

Install High Efficiency Air Conditioning Units

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
342	0.6	0.0	\$69.83	\$2,917.88	\$0.00	\$2,917.88	41.8	344

Measure Description

We evaluated replacing standard efficiency window air conditioning units with high efficiency window air conditioning units. There have been significant improvements in both compressor and fan motor efficiencies over the past several years. Therefore, electricity savings can be achieved by replacing older units with new high efficiency units. A higher EER or SEER rating indicates a more efficient cooling system. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

Reasons for not Recommending

The simple payback of this measure exceeds the expected useful life of the equipment and is, therefore, not recommended on the basis of energy savings alone.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Reduce Air Leakage

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

Use Window Treatments/Coverings

A substantial amount of heat gain can occur through uncovered or untreated windows, especially older single pane windows and east or west-facing windows. Treatments such as high-reflectivity films or covering windows with shades or shutters can reduce solar heat gain and, consequently, cooling load and can reduce internal heat loss and the associated heating load.

Perform Proper Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20%-60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6– 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Ensure Lighting Controls Are Operating Properly

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

Clean and/or Replace HVAC Filters

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the facility's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

Perform Proper Boiler Maintenance

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to retain proper functionality and efficiency of the heating system. Fuel burning equipment should undergo yearly tune-ups to ensure they are operating as safely and efficiently as possible from a combustion standpoint. A tune-up should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Buildup of dirt, dust, or deposits on the internal surfaces of a boiler can greatly affect its heat transfer efficiency. These deposits can accumulate on the water side or fire side of the boiler. Boilers should be cleaned regularly according to the manufacturer's instructions to remove this build up in order to sustain efficiency and equipment life.

Perform Proper Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey’s Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State’s electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

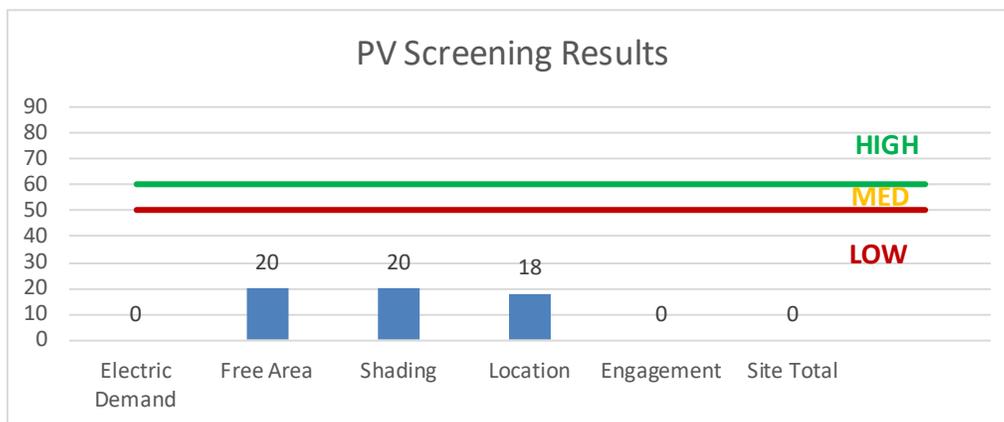
6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility’s electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility’s electric demand, size and location of free area, and shading elements shows that the facility has a Low potential for installing a PV array.

In order to be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation.

Figure 21 - Photovoltaic Screening



For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-fags>
- **Approved Solar Installers in the NJ Market:** http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

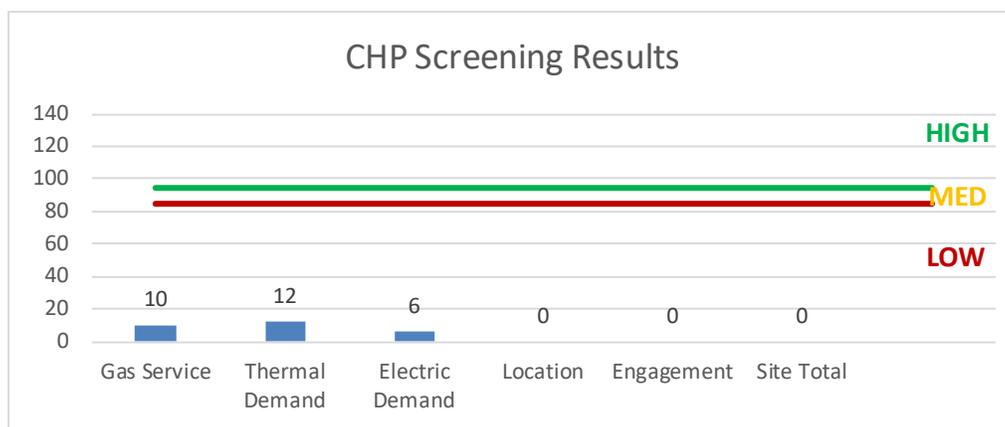
CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility’s ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a Low potential for installing a cost-effective CHP system.

Low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the low potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/.

Figure 22 - Combined Heat and Power Screening



7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

This facility has no potential for DR curtailment.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 22 for a list of the eligible programs identified for each recommended ECM.

Figure 23 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	SmartStart Custom	Direct Install	Pay For Performance Existing Buildings	Large Energy Users Program	Combined Heat & Power and Fuel Cell
ECM 1	Install LED Fixtures	X		X			
ECM 2	Retrofit Fixtures with LED Lamps	X		X			
ECM 3	Install LED Exit Signs			X			
ECM 4	Install Occupancy Sensor Lighting Controls	X		X			

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity’s annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci.

8.1 SmartStart

Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers

Electric Unitary HVAC

Gas Cooling

Gas Heating

Gas Water Heating

Ground Source Heat Pumps

Lighting

Lighting Controls

Refrigeration Doors

Refrigeration Controls

Refrigerator/Freezer Motors

Food Service Equipment

Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB.

8.2 Direct Install

Overview

Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Each entity is limited to incentives up to \$250,000 per fiscal year.

How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program description and application can be found at: www.njcleanenergy.com/ESIP.

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e., non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your facility is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Parking Lot	11	Metal Halide: (1) 100W Lamp	Daylight Dimming	128	4,380	Fixture Replacement	No	11	LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture	Daylight Dimming	25	4,380	0.82	4,963	0.0	\$1,014.41	\$5,500.00	\$1,100.00	4.34
Front Entrance	1	Compact Fluorescent: Screw in	Wall Switch	32	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	11	1,560	0.02	37	0.0	\$7.57	\$53.75	\$0.00	7.10
Meeting Room	24	LED - Fixtures: Screw in	Wall Switch	7	1,560	None	Yes	24	LED - Fixtures: Screw in	Occupancy Sensor	7	1,092	0.04	89	0.0	\$18.16	\$540.00	\$70.00	25.88
Meeting Room	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	79	0.0	\$16.19	\$107.56	\$0.00	6.64
Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,560	0.05	99	0.0	\$20.18	\$95.13	\$20.00	3.72
Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,092	0.06	129	0.0	\$26.45	\$211.13	\$20.00	7.23
Kitchen	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,092	0.06	129	0.0	\$26.45	\$211.13	\$20.00	7.23
Kitchen	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	79	0.0	\$16.19	\$107.56	\$0.00	6.64
Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Occupancy Sensor	93	1,560	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,560	0.04	87	0.0	\$17.84	\$75.20	\$15.00	3.38
Restroom	1	LED - Fixtures: Screw in	Wall Switch	11	1,560	None	No	1	LED - Fixtures: Screw in	Wall Switch	11	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
2nd Floor Main Area	3	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	Yes	3	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,092	0.18	388	0.0	\$79.35	\$555.40	\$95.00	5.80
2nd Floor Main Area	3	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	3	LED Exit Signs: 2 W Lamp	None	6	8,760	0.02	238	0.0	\$48.56	\$322.67	\$0.00	6.64
2nd Floor Main Area	4	Incandescent: Screw in	Wall Switch	65	1,560	Relamp	No	4	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	10	1,560	0.18	388	0.0	\$79.27	\$215.01	\$20.00	2.46
2nd Floor Kitchen	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,560	0.05	99	0.0	\$20.18	\$95.13	\$20.00	3.72
Basement	3	Compact Fluorescent: Screw in	Wall Switch	32	1,560	Relamp	No	3	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	11	1,560	0.05	111	0.0	\$22.70	\$161.26	\$0.00	7.10
Basement	1	LED - Fixtures: Screw in	Wall Switch	11	1,560	None	No	1	LED - Fixtures: Screw in	Wall Switch	11	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Basement	3	LED - Fixtures: Screw in	Wall Switch	7	1,560	None	No	3	LED - Fixtures: Screw in	Wall Switch	7	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Occupancy Sensor	114	1,347	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,347	0.05	85	0.0	\$17.42	\$95.13	\$20.00	4.31
Women restroom	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,092	0.12	259	0.0	\$52.90	\$460.27	\$75.00	7.28
Men Restroom	2	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	1,560	Relamp	Yes	2	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,092	0.03	74	0.0	\$15.21	\$212.40	\$20.00	12.65
Basement - Kitchen	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	Yes	4	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,092	0.24	518	0.0	\$105.80	\$496.53	\$100.00	3.75
Closet	1	Compact Fluorescent: Screw in	Wall Switch	32	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	11	1,560	0.02	37	0.0	\$7.57	\$53.75	\$0.00	7.10
Electrical Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,560	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,092	0.07	147	0.0	\$30.05	\$233.00	\$20.00	7.09
Basement	1	Compact Fluorescent: Screw in	Wall Switch	32	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	11	1,560	0.02	37	0.0	\$7.57	\$53.75	\$0.00	7.10
Basement	1	LED - Fixtures: Screw in	Wall Switch	11	1,560	None	No	1	LED - Fixtures: Screw in	Wall Switch	11	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Location	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Closet	1	Incandescent: Screw in	Wall Switch	65	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	10	1,560	0.04	97	0.0	\$19.82	\$53.75	\$5.00	2.46
Elevator Room	1	Compact Fluorescent: Screw in	Wall Switch	32	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	11	1,560	0.02	37	0.0	\$7.57	\$53.75	\$0.00	7.10
Main Entrance	7	Incandescent: Candelabra	Wall Switch	40	1,560	Relamp	No	7	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	7	1,560	0.19	407	0.0	\$83.24	\$376.27	\$35.00	4.10
Main Entrance	1	Incandescent: Screw in	Wall Switch	65	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	10	1,560	0.04	97	0.0	\$19.82	\$53.75	\$5.00	2.46
Theater	35	LED - Fixtures: Screw in	Wall Switch	11	1,560	None	No	35	LED - Fixtures: Screw in	Wall Switch	11	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Theater	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Theater	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	79	0.0	\$16.19	\$107.56	\$0.00	6.64
Stage	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,560	None	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Stage	18	Halogen Incandescent: Screw in	Wall Switch	90	1,560	Relamp	Yes	18	LED Screw-In Lamps: LED Screw-In Lamps	Occupancy Sensor	13	1,092	1.18	2,567	0.0	\$524.73	\$1,237.55	\$125.00	2.12
Men Restroom	2	LED - Fixtures: Screw in	Wall Switch	11	1,560	None	No	2	LED - Fixtures: Screw in	Wall Switch	11	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Lower Stage	1	Incandescent: Screw in	Wall Switch	65	1,560	Relamp	No	1	LED Screw-In Lamps: LED Screw-In Lamps	Wall Switch	10	1,560	0.04	97	0.0	\$19.82	\$53.75	\$5.00	2.46
Lower Stage	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,560	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,092	0.10	221	0.0	\$45.08	\$291.50	\$50.00	5.36
Women restroom	4	LED - Fixtures: Screw in	Wall Switch	11	1,560	None	No	4	LED - Fixtures: Screw in	Wall Switch	11	1,560	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Storage Room	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,560	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,092	0.12	259	0.0	\$52.90	\$306.27	\$40.00	5.03
Storage Room	1	Exit Signs: Incandescent	None	14	8,760	Fixture Replacement	No	1	LED Exit Signs: 2 W Lamp	None	6	8,760	0.01	79	0.0	\$16.19	\$107.56	\$0.00	6.64
Theater	8	Halogen Incandescent: Flood Light	Wall Switch	90	1,560	Fixture Replacement	No	8	LED - Fixtures: Track or Mono-Point Directional Lighting Fixtures	Wall Switch	15	1,560	0.49	1,058	0.0	\$216.20	\$2,000.00	\$240.00	8.14

Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Basement	Theater & Stage	2	Supply Fan	1.5	84.0%	No	1,560	No	84.0%	Yes	2	0.35	599	0.0	\$122.34	\$5,264.92	\$240.00	41.07

Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions										Energy Impact & Financial Analysis						
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Meeting Room	Meeting Room	4	Window AC	0.67		Yes	4	Window AC	0.67		12.00		No	0.57	342	0.0	\$69.83	\$2,917.88	\$0.00	41.78

Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions							Energy Impact & Financial Analysis						
		System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Basement	The Woodland	1	Forced Draft Steam Boiler	634.00	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Basement Kitchen	The Woodland	1	Storage Tank Water Heater (≤ 50 Gal)	No						0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Cooking Equipment Inventory & Recommendations

Location	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Equipment Type	High Efficiency Equipment?	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Gas Convection Oven (Half Size)	Yes	No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Plug Load Inventory

Existing Conditions				
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
The Woodland	2	Microwave	800.0	No
The Woodland	1	Refrigerator	125.0	Yes
2nd Floor Kitchen	1	Electric Range	1,200.0	No
Meeting Room	2	Ventilation Fan	180.0	No
Kitchen	1	Refrigerator	165.0	Yes

Appendix B: ENERGY STAR® Statement of Energy Performance

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

The Woodland

Primary Property Type: Social/Meeting Hall
Gross Floor Area (ft²): 19,505
Built: 1930

For Year Ending: December 31, 2016
Date Generated: June 01, 2018

ENERGY STAR® Score¹

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
The Woodland 60 Woodland Road Maplewood, New Jersey 07040	Township of Maplewood 574 Valley Street Maplewood, NJ 07040 (973) 762-8120	Joseph Manning 574 Valley Street Maplewood, NJ 07040 (973) 762-8120 Ext. 2000 twpadmin@twp.maplewood.nj.us

Property ID: 6359510

Energy Consumption and Energy Use Intensity (EUI)

Site EUI	Annual Energy by Fuel	National Median Comparison	
47.7 kBtu/ft ²	Natural Gas (kBtu) 851,786 (92%) Electric - Grid (kBtu) 79,083 (8%)	National Median Site EUI (kBtu/ft ²) National Median Source EUI (kBtu/ft ²) % Diff from National Median Source EUI	56.9 69.8 -16%
Source EUI 58.6 kBtu/ft ²		Annual Emissions Greenhouse Gas Emissions (Metric Tons CO ₂ e/year)	54

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

() _____



Professional Engineer Stamp
(if applicable)