



# Local Government Energy Audit: Energy Audit Report



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## ***Pequannock Township High School***

85 Sunset Rd.

Pompton Plains, NJ 07444

Pequannock Township BOE

October 31, 2018

Final Report by:

**TRC Energy Services**

## Disclaimer

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The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the building's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the building. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services (TRC) and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the building is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the building should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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# I EXECUTIVE SUMMARY

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The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Pequannock Township High School.

The goal of an LGEA report is to provide you with information on how your building uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC), as part of a comprehensive effort to assist New Jersey public schools in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

## I.1 Building Summary

Pequannock Township High School is a 130,547 square-foot building comprised of various space types including classrooms, offices, an auditorium, two gymnasiums, a weight room, media center, kitchen, cafeteria, as well as mechanical and storage spaces. Behind the building, there are three baseball fields, four tennis courts, and two football fields that double as soccer fields.

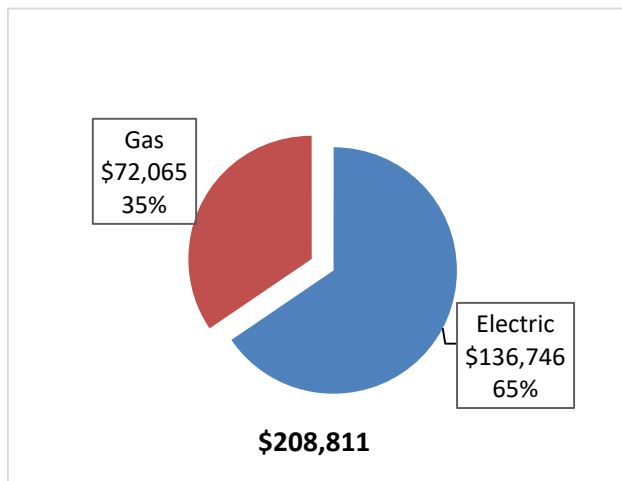
Lighting at Pequannock Township High School consists of aging and inefficient fluorescent and incandescent lighting. The small gymnasium and exterior light fixtures contains metal halide lamps. Heating is supplied mostly by condensing hot water boilers with hot water distribution piping. Cooling is supplied by a mixture of window air conditioners and packaged rooftop units. Domestic hot water is produced by a separate hot water boiler located in the boiler room. A thorough description of the building and our observations are in Section 2.

## I.2 Your Cost Reduction Opportunities

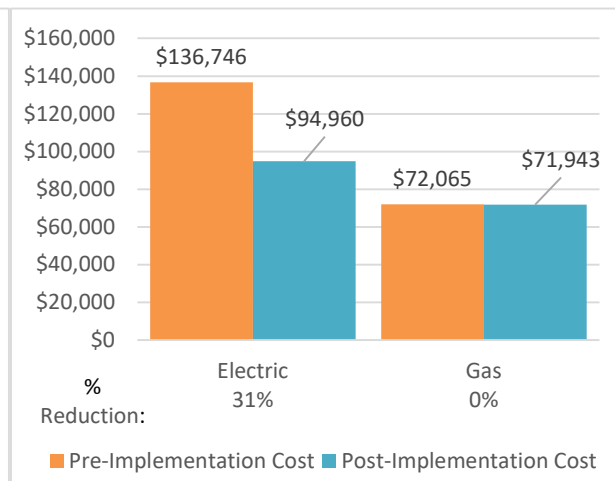
### Energy Conservation Measures

TRC recommends nine out of ten evaluated measures which together represent an opportunity for Pequannock Township High School to reduce annual energy costs by \$41,907 and annual greenhouse gas emissions by 327,662 lbs. CO<sub>2</sub>e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 4.6 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Pequannock Township High School's annual energy use by 9%.

**Figure 1 – Previous 12 Month Utility Costs**



**Figure 2 – Potential Post-Implementation Costs**



A detailed description of Pequannock Township High School’s existing energy use can be found in Section 3.

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4.

**Figure 3 – Summary of Energy Reduction Opportunities**

| Energy Conservation Measure                                      | Recommend? | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$)* | Estimated Net Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--|------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------|-------------------------|-------------------------------|---|
| <b>Lighting Upgrades</b>   |            | <b>231,754</b>                | <b>42.3</b>              | <b>0.0</b>                  | <b>\$29,912.25</b>              | <b>\$149,651.12</b>         | <b>\$20,705.00</b>        | <b>\$128,946.12</b>     | <b>4.3</b>                    | <b>233,375</b>                              |
| ECM 1   Install LED Fixtures                                     | Yes        | 46,345                        | 8.3                      | 0.0                         | \$5,981.73                      | \$55,074.19                 | \$5,500.00                | \$49,574.19             | 8.3                           | 46,669                                      |
| ECM 2   Retrofit Fluorescent Fixtures with LED Lamps and Drivers | Yes        | 1,864                         | 0.3                      | 0.0                         | \$240.59                        | \$819.00                    | \$70.00                   | \$749.00                | 3.1                           | 1,877                                       |
| ECM 3   Retrofit Fixtures with LED Lamps                         | Yes        | 183,545                       | 33.6                     | 0.0                         | \$23,689.93                     | \$93,757.94                 | \$15,135.00               | \$78,622.94             | 3.3                           | 184,828                                     |
| <b>Lighting Control Measures</b>                                 |            | <b>55,221</b>                 | <b>9.9</b>               | <b>0.0</b>                  | <b>\$7,127.30</b>               | <b>\$43,228.00</b>          | <b>\$3,955.00</b>         | <b>\$39,273.00</b>      | <b>5.5</b>                    | <b>55,607</b>                               |
| ECM 4   Install Occupancy Sensor Lighting Controls               | Yes        | 49,055                        | 8.8                      | 0.0                         | \$6,331.45                      | \$39,628.00                 | \$3,955.00                | \$35,673.00             | 5.6                           | 49,398                                      |
| ECM 5   Install High/Low Lighting Controls                       | Yes        | 6,166                         | 1.1                      | 0.0                         | \$795.85                        | \$3,600.00                  | \$0.00                    | \$3,600.00              | 4.5                           | 6,209                                       |
| <b>Motor Upgrades</b>  |            | <b>1,986</b>                  | <b>0.5</b>               | <b>0.0</b>                  | <b>\$256.36</b>                 | <b>\$5,991.82</b>           | <b>\$0.00</b>             | <b>\$5,991.82</b>       | <b>23.4</b>                   | <b>2,000</b>                                |
| Premium Efficiency Motors  | No         | 1,986                         | 0.5                      | 0.0                         | \$256.36                        | \$5,991.82                  | \$0.00                    | \$5,991.82              | 23.4                          | 2,000                                       |
| <b>Variable Frequency Drive (VFD) Measures</b>                   |            | <b>23,071</b>                 | <b>3.5</b>               | <b>0.0</b>                  | <b>\$2,977.79</b>               | <b>\$20,317.00</b>          | <b>\$800.00</b>           | <b>\$19,517.00</b>      | <b>6.6</b>                    | <b>23,233</b>                               |
| ECM 6   Install VFDs on Constant Volume (CV) HVAC                | Yes        | 4,118                         | 1.4                      | 0.0                         | \$531.56                        | \$6,551.70                  | \$800.00                  | \$5,751.70              | 10.8                          | 4,147                                       |
| ECM 7   Install VFDs on Hot Water Pumps                          | Yes        | 18,953                        | 2.2                      | 0.0                         | \$2,446.23                      | \$13,765.30                 | \$0.00                    | \$13,765.30             | 5.6                           | 19,085                                      |
| <b>Domestic Water Heating Upgrade</b>                            |            | <b>0</b>                      | <b>0.0</b>               | <b>14.1</b>                 | <b>\$121.46</b>                 | <b>\$1,085.94</b>           | <b>\$0.00</b>             | <b>\$1,085.94</b>       | <b>8.9</b>                    | <b>1,651</b>                                |
| ECM 8   Install Low-Flow Domestic Hot Water Devices              | Yes        | 0                             | 0.0                      | 14.1                        | \$121.46                        | \$1,085.94                  | \$0.00                    | \$1,085.94              | 8.9                           | 1,651                                       |
| <b>Plug Load Equipment Control - Vending Machine</b>             |            | <b>13,701</b>                 | <b>0.0</b>               | <b>0.0</b>                  | <b>\$1,768.32</b>               | <b>\$2,070.00</b>           | <b>\$0.00</b>             | <b>\$2,070.00</b>       | <b>1.2</b>                    | <b>13,796</b>                               |
| ECM 9   Vending Machine Control                                  | Yes        | 13,701                        | 0.0                      | 0.0                         | \$1,768.32                      | \$2,070.00                  | \$0.00                    | \$2,070.00              | 1.2                           | 13,796                                      |
| <b>TOTAL FOR RECOMMENDED MEASURES</b>                            |            | <b>323,747</b>                | <b>55.7</b>              | <b>14.1</b>                 | <b>\$41,907.12</b>              | <b>\$216,352.06</b>         | <b>\$25,460.00</b>        | <b>\$190,892.06</b>     | <b>4.6</b>                    | <b>327,662</b>                              |
| <b>TOTAL FOR ALL MEASURES</b>                                    |            | <b>325,734</b>                | <b>56.2</b>              | <b>14.1</b>                 | <b>\$42,163.48</b>              | <b>\$222,343.88</b>         | <b>\$25,460.00</b>        | <b>\$196,883.88</b>     | <b>4.7</b>                    | <b>329,662</b>                              |

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

**Lighting Upgrades** generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

**Lighting Controls** measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

**Motor Upgrades** involve replacing older standard efficiency motors with high efficiency standard (NEMA Premium). Motors replacements generally assume the same size motors, just higher efficiency. Although occasionally additional savings can be achieved by downsizing motors to better meet current load requirements. This measure saves energy by reducing the power used by the motors, due to improved electrical efficiency.

**Variable Frequency Drives (VFDs)** are motor control devices. These measures control the speed of a motor so that the motor spins at peak efficiency during partial load conditions. Sensors adapt the speed to flow, temperature, or pressure settings which is much more efficient than usage a valve or damper to control flow rates, or running the motor at full speed when only partial power is needed. These measures save energy by controlling motor usage more efficiently.

**Domestic Hot Water** upgrade measures involve replacing older inefficient domestic water heating systems with modern energy efficient systems. New domestic hot water heating systems can provide equivalent, or greater, water heating capacity compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel used for domestic hot water heating due to improved heating efficiency or reducing standby losses.

**Plug Load Equipment** control measures include installing automated devices that limit the power usage or operation of equipment that is plugged into an electric outlet when not in use.

### **Energy Efficient Practices**

TRC also identified 15 low cost (or no cost) energy efficient practices. A building's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Pequannock Township High School include:

- Reduce Air Leakage
- Perform Proper Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Perform Routine Motor Maintenance
- Use Fans to Reduce Cooling Load
- Clean Evaporator/Condenser Coils on AC Systems
- Clean and/or Replace HVAC Filters
- Check for and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Furnace Maintenance
- Perform Proper Water Heater Maintenance
- Install Plug Load Controls
- Replace Computer Monitors
- Water Conservation

For details on these energy efficient practices, please refer to Section 5.



## On-Site Generation Measures

TRC evaluated the potential for installing on-site generation for Pequannock Township High School. Based on the configuration of the site and its loads there is a high potential for installing a photovoltaic (PV) array.

**Figure 4 – Photovoltaic Potential**

|                     |           |           |
|---------------------|-----------|-----------|
| Potential           | High      |           |
| System Potential    | 202       | kW DC STC |
| Electric Generation | 240,657   | kWh/yr    |
| Displaced Cost      | \$20,940  | /yr       |
| Installed Cost      | \$525,200 |           |

For details on our evaluation and on-site generation potential, please refer to Section 6.

### I.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other building upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart
- SREC (Solar Renewable Energy Certificate) Registration Program (SRP)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SmartStart program. More details on this program and others are available in Section 8.

This building may also qualify for incentives through the Large Energy Users Program (LEUP). This program provides facilities with greater energy usage added flexibility in the types of measures to be installed, where they are installed, and when. You may use internal resources or an outside contractor. Depending on your facilities' annual energy consumption and ECMs, LEUP incentives may be significantly higher compared to other programs.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

The Demand Response Energy Aggregator is a (non-NJCEP) program designed to reduce electric loads at commercial facilities, when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. Demand Response (DR) service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability. By enabling grid operators to call upon commercial facilities to reduce their electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and facilities receive payments whether or not they are called upon to curtail their load during times of peak demand. Refer to Section 7 for additional information on this program.

Additional information on relevant incentive programs is in Section 8. You may also check the following website for more details: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

## 2 BUILDING INFORMATION AND EXISTING CONDITIONS

### 2.1 Project Contacts

*Figure 5 – Project Contacts*

| Name                      | Role                   | E-Mail                      | Phone #        |
|---------------------------|------------------------|-----------------------------|----------------|
| Customer                  |                        |                             |                |
| Kathy Bechtel             | Business Administrator | kathy.becht@pequannock.org  | 973-616-6030   |
| Designated Representative |                        |                             |                |
| Peter Riffel              | Grounds Supervisor     | peter.riffel@pequannock.org | 973-479-6860   |
| TRC Energy Services       |                        |                             |                |
| Alexander Klieverik       | Auditor                | aklieverik@trcsolutions.com | (732) 855-0033 |

### 2.2 General Site Information

On January 9 and 10, 2018, TRC performed an energy audit at Pequannock Township High School located in Pompton Plains, New Jersey. TRC's team met with Peter Riffel, Grounds Supervisor to review the building operations and help focus our investigation on specific energy-using systems.

Pequannock Township High School is a 130,547 square foot building comprised of various space types including classrooms, offices, an auditorium, two gymnasiums, a weight room, media center, kitchen, cafeteria, as well as mechanical and storage spaces. Behind the building, there are three baseball fields, four tennis courts, and two football fields that double as soccer fields.

The building was constructed in 1957. Over the last six years the building has replaced all of its existing T12 fluorescent fixtures with T8 fluorescent fixtures.

### 2.3 Building Occupancy

The school building is open Monday through Friday and as needed on weekends. Most weekend's activity happens on Saturday, but the building is occasionally used on Sundays for community events. The typical schedule is presented in the table below. The entire building is used year round by the community and camps are run throughout the summer. During a typical day, the building is occupied by 100 staff and 700 students.

*Figure 6 - Building Schedule*

| Building Name          | Weekday/Weekend | Operating Schedule |
|------------------------|-----------------|--------------------|
| Pequannock High School | Weekday         | 9:00 AM to 6:00 PM |
| Pequannock High School | Weekend         | As Needed          |

### 2.4 Building Envelope

The building is constructed of concrete block, and structural steel with a brick facade. The building has mostly flat roofs covered with black membrane and gravel ballast that is in fair condition. There is one section of the building with a pitched roof over the gymnasium. The buildings have double-pane windows which are in good condition and show little sign of excessive infiltration. The exterior doors are constructed of aluminum and in good condition.



## 2.5 On-Site Generation

Pequannock Township High School does not have any on-site electric generation capacity.

## 2.6 Energy-Using Systems

Please see Appendix A: Equipment Inventory & Recommendations for an inventory of the building's equipment.

### Lighting System

Lighting at the building is provided mostly by 32-Watt linear and U-bend fluorescent T8 lamps with electronic ballasts as well as some compact fluorescent lamps (CFL). Most of the fixtures are 2-lamp, 4-foot long troffers or ceiling-mounted fixtures with diffusers, but the building also has some 1-lamp, 3-lamp, and 4-lamp fluorescent fixtures.



A small area of the building has LED fixtures or lamps installed. The maintenance shop, main gymnasium, two classrooms, and three hallway fixtures have LED lighting technology.

Lighting control in most spaces is provided by wall switches. Occupancy sensors are installed in the media center, band room, and vocal room. Stairwells, corridors, and main lobby areas do not contain any occupancy sensors and are on when the building is open. Only when custodial staff leaves at the end of the day, are the stairwell, hallway, and lobby lights turned off.



The building's exterior lighting consists of high pressure sodium (HPS) fixtures, compact fluorescent lamps, metal halide fixtures, and LED fixtures. Exterior lighting is controlled by either timers or photocell sensors on the fixture itself.

## Hot Water Heating System

The hot water system consists of five AERCO Benchmark 3.0 condensing hot water boilers with a rated combustion efficiency of 90%. The boilers are configured in a constant flow primary distribution with two separate distribution loops which serve most of the building. One loop has two 5 HP pumps, and one 1.5 HP backup pump; the second loop has a 7.5 HP pump, and one backup pump of the same size. Hot water is supplied at 160°F when the outside air temperature is below 50°F and the setpoint is reset to 145°F when the outside air is above 65°F. The boilers provide hot water to unit ventilators in classrooms and air handler units on the roof.



The boilers operate in a lead/lag configuration. Most of the year, only two boilers are required to heat the building. All five boilers are required during extremely cold weather. The lead boiler is rotated weekly.

The boilers are in good condition and well maintained.

## Direct Expansion Cooling (DX)

There are 19 window air conditioners providing cooling for classrooms and offices throughout the building. Window ACs vary in size from 8,000 Btuh to 12,000 Btuh and have a SEER of 9 or 10 depending on the age of the unit. There are a few spaces of the building that are cooled via split-system ACs located on the roof. The professional development room and classroom 303, are cooled by a 3.5 ton Trane split-system cooling unit. The guidance office is cooled by a Carrier unit with a capacity of 3 tons. Both units are more than 20 years old, and nearing the end of their useful life.



## Central Air Distribution and Conditioning System

There are nine Trane air handler units with hot water coils that provide heat to various spaces in the building. Each AHU has its own supply and return. Spaces that are served by these units include the shop room, gymnasium, five classrooms, the weight room, the 500 section, and the kitchen. The air handlers serving the gymnasium and five classrooms have variable frequency drives (VFDs) installed.



## Local Direct Expansion Air Conditioning System (DX) and Heating Systems

The majority of the building is heated via the hot water system. Areas not served by the hot water system are heated and cooled by rooftop units with direct expansion cooling and gas-fired burner components. The media center, IT office, and four classrooms are served by rooftop units.

The media center is served by two Trane rooftop units. The unit serving the main area has a cooling capacity of 15 tons, and a heating output capacity of 203 kBtu/h. The second unit serves two smaller rooms attached to the media center, and has a cooling capacity of 4 tons, and a heating output capacity of 64 kBtu/h.



The unit serving the IT office has a cooling capacity of 2 tons, and a heating output capacity of 80 kBtu/h. Classrooms 401 and 402 are heated and cooled by a 6-ton Trane unit with a heating output capacity of 120 kBtu/h, and a 10-ton Trane unit with a heating output capacity of 200 kBtu/h. Classrooms 507 and 509 share a single Trane unit which has a cooling capacity of 5 tons, and a heating output capacity of 104kBtu/h.

The locker rooms are not cooled, but heated separately by four individual gas-fired 250 kBtu/h RTUs with thermal efficiencies of 80%.



### Domestic Hot Water Heating System

The domestic hot water heating system for the building consists of one Laars gas-fired hot water heater with an input rating of 750 kBtu/hr. each and a nominal efficiency of 85%. The water heater has a separate 1,750 gallon storage tank. Two ½ HP recirculation pumps distribute 120°F water throughout the whole building. The recirculation pumps operate based on an aquastat. All hot water piping has fiberglass insulation installed, and observed to be continuous and in good condition.



### Food Service & Laundry Equipment

The building has a commercial kitchen that is used to prepare meals for the students and staff. The ovens, range tops and griddle are all gas fired. There are six insulated heating cabinets that are used every day to store prepared food. The ovens and griddle are turned on at 7:00 AM when the kitchen staff arrive and turned off at 1:30 PM when lunch service stops. There is a conveyor dishwasher with an electric booster heater that provides 145°F rinse water.



## Refrigeration

There is a variety of refrigeration equipment in the building. Throughout the building there are eight refrigerators with a top freezer, and ten compact refrigerators. The kitchen contains three reach-in refrigerated cases, two reach-in freezer cases, four compact refrigerated cases with a glass front, and a chest freezer used for storing ice cream.

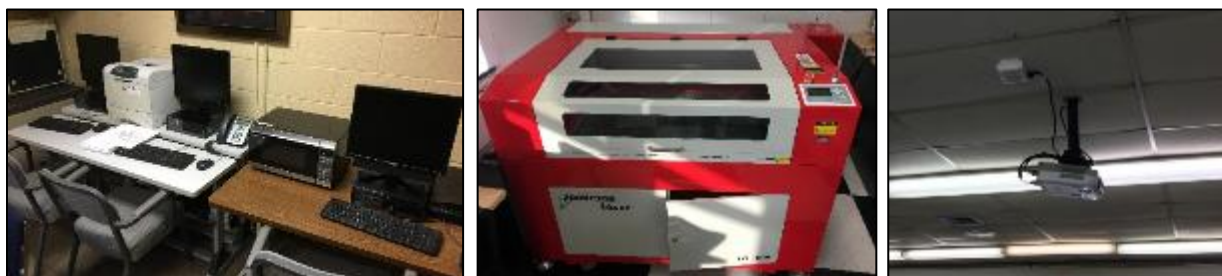
The kitchen has two different storage cold storage areas: a walk-in cooler area and a walk-in freezer area. The cooler area is maintained at a constant temperature of 40°F and freezer area is maintained at a constant 0°F. Cooler area is served by one evaporator and the freezer area is served by two evaporators each having a single 1/2 HP fan. There are two 5 hp condensing units with reciprocating compressors connected to evaporators serving the cooler section and the freezer area.



## Building Plug Load

There are 220 computer work stations throughout the building. Ninety percent of the computers are desktop units with LCD monitors. There is no centralized PC power management software installed.

Typical classrooms contain a projector and smartboard, as well as a desk printer. Throughout the building, there are six large photocopiers, eleven microwave ovens, five coffee makers, and a clothes washer. The clothes washer is mainly used by kitchen staff approximately three to four times per week.



The building also has a laser cutter, two 3D printers, a driving simulator, and eight LCD TVs of varying sizes.

## 2.7 Water-Using Systems

There are 14 restrooms at this building. A sampling of restrooms found that the faucets are rated for 2.2 gallons per minute (gpm) or lower, the toilets are rated at 2.5 gallons per flush (gpf) and the urinals are rated at 2 gpf.



### 3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the “typical” energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

#### 3.1 Total Cost of Energy

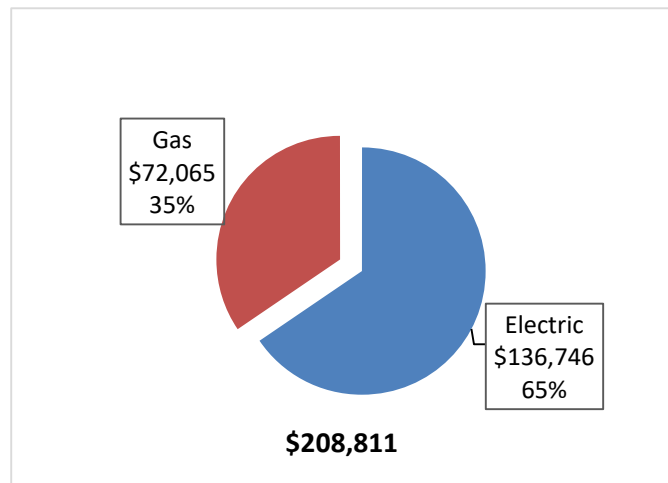
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the building was developed from this information.

*Figure 7 - Utility Summary*

| Utility Summary for Pequannock Township High School |               |           |
|---|---------------|-----------|
| Fuel  | Usage         | Cost      |
| Electricity   | 1,059,483 kWh | \$136,746 |
| Natural Gas   | 83,656 Therms | \$72,065  |
| Total   |               | \$208,811 |

The current annual energy cost for this building is \$208,811 as shown in the chart below.

*Figure 8 - Energy Cost Breakdown*



### 3.2 Electricity Usage

Electricity is provided by JCP&L. The average electric cost over the past 12 months was \$0.129/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below. The energy use profile shown is normal for a school with air conditioning equipment and a school schedule including evening activities and summer programs.

Figure 9 - Electric Usage & Demand

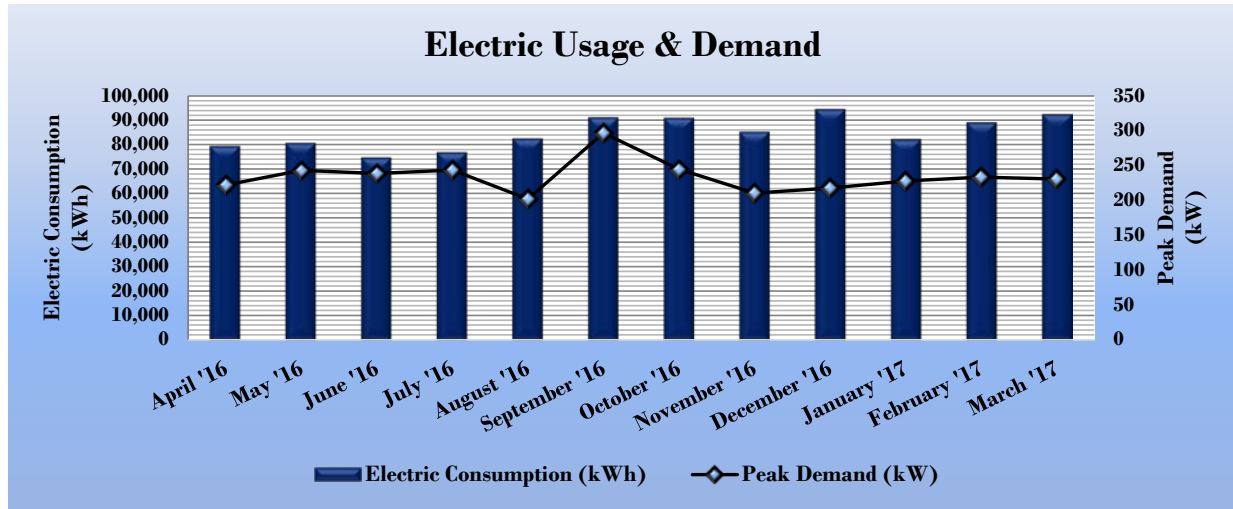


Figure 10 - Electric Usage & Demand

| Electric Billing Data for Pequannock Township High School |                |                      |              |                 |                     |
|---|----------------|----------------------|--------------|-----------------|---------------------|
| Period Ending   | Days in Period | Electric Usage (kWh) | Demand (kW)  | Demand Cost     | Total Electric Cost |
| 5/6/16  | 27             | 79,633               | 222          | \$1,247         | \$9,877             |
| 6/7/16  | 31             | 80,812               | 243          | \$1,461         | \$10,252            |
| 7/7/16  | 29             | 74,895               | 239          | \$1,435         | \$9,871             |
| 8/5/16  | 28             | 77,063               | 244          | \$1,463         | \$10,155            |
| 9/6/16  | 31             | 82,737               | 202          | \$1,213         | \$10,518            |
| 10/5/16   | 28             | 91,330               | 297          | \$1,665         | \$12,002            |
| 11/4/16   | 29             | 91,057               | 245          | \$1,372         | \$11,669            |
| 12/6/16   | 31             | 85,430               | 210          | \$1,180         | \$10,885            |
| 1/9/17  | 33             | 94,636               | 218          | \$1,281         | \$11,786            |
| 2/6/17  | 27             | 82,333               | 228          | \$1,508         | \$10,858            |
| 3/8/17  | 29             | 89,261               | 233          | \$1,545         | \$11,916            |
| 4/7/17  | 29             | 92,561               | 231          | \$1,527         | \$12,087            |
| <b>Totals</b>   | <b>352</b>     | <b>1,021,748</b>     | <b>296.8</b> | <b>\$16,897</b> | <b>\$131,876</b>    |
| <b>Annual</b>   | <b>365</b>     | <b>1,059,483</b>     | <b>296.8</b> | <b>\$17,521</b> | <b>\$136,746</b>    |

### 3.3 Natural Gas Usage

Natural gas is provided by PSE&G. The average gas cost for the past 12 months is \$0.861/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below.

Figure 11 - Natural Gas Usage

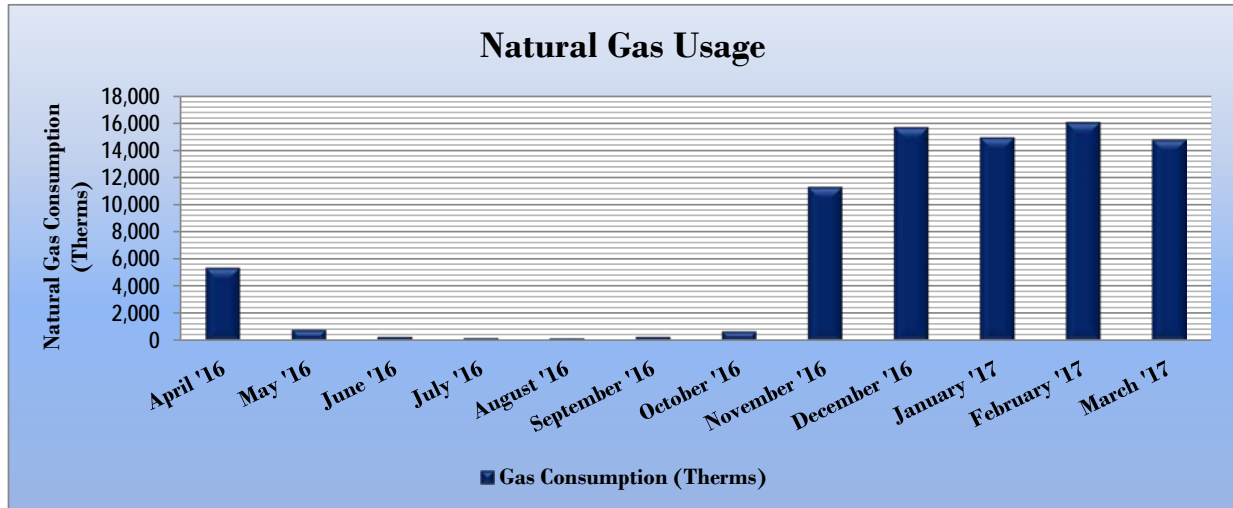


Figure 12 - Natural Gas Usage

| Gas Billing Data for Pequannock Township High School |                |                            |                  |
|--|----------------|----------------------------|------------------|
| Period Ending  | Days in Period | Natural Gas Usage (Therms) | Natural Gas Cost |
| 5/6/16   | 27             | 5,367                      | \$3,003          |
| 6/7/16   | 31             | 792                        | \$536            |
| 7/7/16   | 29             | 284                        | \$261            |
| 8/5/16   | 28             | 190                        | \$210            |
| 9/6/16   | 31             | 187                        | \$208            |
| 10/5/16  | 28             | 281                        | \$260            |
| 11/4/16  | 29             | 688                        | \$485            |
| 12/6/16  | 31             | 11,320                     | \$9,510          |
| 1/9/17   | 33             | 15,720                     | \$13,435         |
| 2/6/17   | 27             | 14,966                     | \$13,622         |
| 3/8/17   | 29             | 16,078                     | \$14,467         |
| 4/7/17   | 29             | 14,803                     | \$13,500         |
| Totals   | 352            | 80,676                     | \$69,498         |
| Annual   | 365            | 83,656                     | \$72,065         |

### 3.4 Benchmarking

This building was benchmarked using *Portfolio Manager*<sup>®</sup>, an online tool created and managed by the United States Environmental Protection Agency (EPA) through the ENERGY STAR<sup>®</sup> program. Portfolio Manager<sup>®</sup> analyzes your building’s consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR<sup>®</sup> score for select building types.

The EUI is a measure of a building’s energy consumption per square foot, and it is the standard metric for comparing buildings’ energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of “site energy” and “source energy.” Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

**Figure 13 - Energy Use Intensity Comparison – Existing Conditions**

| Energy Use Intensity Comparison - Existing Conditions |                                 |  |
|---|---------------------------------|--|
|   | Pequannock Township High School | National Median Building Type: School (K-12) |
| Source Energy Use Intensity (kBtu/ft <sup>2</sup> )   | 154.2                           | 141.4  |
| Site Energy Use Intensity (kBtu/ft <sup>2</sup> )     | 91.8                            | 58.2   |

Implementation of all recommended measures in this report would improve the building’s estimated EUI significantly, as shown in the table below:

**Figure 14 - Energy Use Intensity Comparison – Following Installation of Recommended Measures**

| Energy Use Intensity Comparison - Following Installation of Recommended Measures |                                 |  |
|--|---------------------------------|--|
|  | Pequannock Township High School | National Median Building Type: School (K-12) |
| Source Energy Use Intensity (kBtu/ft <sup>2</sup> )                              | 127.6                           | 141.4  |
| Site Energy Use Intensity (kBtu/ft <sup>2</sup> )                                | 83.2                            | 58.2   |

Many types of commercial buildings are also eligible to receive an ENERGY STAR<sup>®</sup> score. This score is a percentile ranking from 1 to 100. It compares your building’s energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75% of all similar buildings nationwide and may be eligible for ENERGY STAR<sup>®</sup> certification. This building has a current score of 59.

A Portfolio Manager<sup>®</sup> Statement of Energy Performance (SEP) was generated for this building, see Appendix B: ENERGY STAR<sup>®</sup> Statement of Energy Performance.

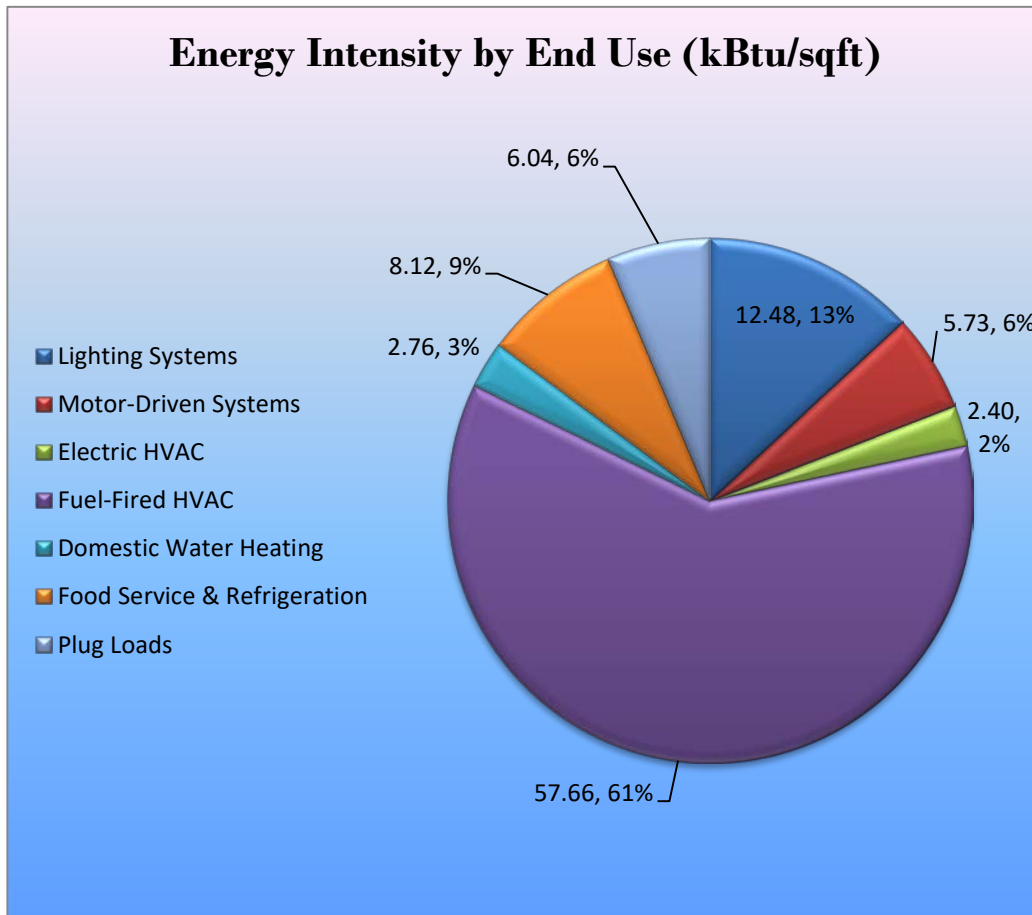
For more information on ENERGY STAR<sup>®</sup> certification go to: <https://www.energystar.gov/buildings/building-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.

A Portfolio Manager<sup>®</sup> account has been created online for your building and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager<sup>®</sup> regularly, so that you can keep track of your building’s performance. Free online training is available to help you use ENERGY STAR<sup>®</sup> Portfolio Manager<sup>®</sup> to track your building’s performance at: <https://www.energystar.gov/buildings/training>.

### 3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this building. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 15 - Energy Balance (% and kBtu/SF)



## 4 ENERGY CONSERVATION MEASURES

### Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Pequannock Township High School regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

### 4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the building.

*Figure 16 – Summary of Recommended ECMs*

| Energy Conservation Measure                          |  | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$)* | Estimated Net Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------|-------------------------|-------------------------------|---|
| <b>Lighting Upgrades</b>                             |  | <b>231,754</b>                | <b>42.3</b>              | <b>0.0</b>                  | <b>\$29,912.25</b>              | <b>\$149,651.12</b>         | <b>\$20,705.00</b>        | <b>\$128,946.12</b>     | <b>4.3</b>                    | <b>233,375</b>                              |
| ECM 1  | Install LED Fixtures                                     | 46,345                        | 8.3                      | 0.0                         | \$5,981.73                      | \$55,074.19                 | \$5,500.00                | \$49,574.19             | 8.3                           | 46,669                                      |
| ECM 2  | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | 1,864                         | 0.3                      | 0.0                         | \$240.59                        | \$819.00                    | \$70.00                   | \$749.00                | 3.1                           | 1,877                                       |
| ECM 3  | Retrofit Fixtures with LED Lamps                         | 183,545                       | 33.6                     | 0.0                         | \$23,689.93                     | \$93,757.94                 | \$15,135.00               | \$78,622.94             | 3.3                           | 184,828                                     |
| <b>Lighting Control Measures</b>                     |  | <b>55,221</b>                 | <b>9.9</b>               | <b>0.0</b>                  | <b>\$7,127.30</b>               | <b>\$43,228.00</b>          | <b>\$3,955.00</b>         | <b>\$39,273.00</b>      | <b>5.5</b>                    | <b>55,607</b>                               |
| ECM 4  | Install Occupancy Sensor Lighting Controls               | 49,055                        | 8.8                      | 0.0                         | \$6,331.45                      | \$39,628.00                 | \$3,955.00                | \$35,673.00             | 5.6                           | 49,398                                      |
| ECM 5  | Install High/Low Lighting Controls                       | 6,166                         | 1.1                      | 0.0                         | \$795.85                        | \$3,600.00                  | \$0.00                    | \$3,600.00              | 4.5                           | 6,209                                       |
| <b>Variable Frequency Drive (VFD) Measures</b>       |  | <b>23,071</b>                 | <b>3.5</b>               | <b>0.0</b>                  | <b>\$2,977.79</b>               | <b>\$20,317.00</b>          | <b>\$800.00</b>           | <b>\$19,517.00</b>      | <b>6.6</b>                    | <b>23,233</b>                               |
| ECM 6  | Install VFDs on Constant Volume (CV) HVAC                | 4,118                         | 1.4                      | 0.0                         | \$531.56                        | \$6,551.70                  | \$800.00                  | \$5,751.70              | 10.8                          | 4,147                                       |
| ECM 7  | Install VFDs on Hot Water Pumps                          | 18,953                        | 2.2                      | 0.0                         | \$2,446.23                      | \$13,765.30                 | \$0.00                    | \$13,765.30             | 5.6                           | 19,085                                      |
| <b>Domestic Water Heating Upgrade</b>                |  | <b>0</b>                      | <b>0.0</b>               | <b>14.1</b>                 | <b>\$121.46</b>                 | <b>\$1,085.94</b>           | <b>\$0.00</b>             | <b>\$1,085.94</b>       | <b>8.9</b>                    | <b>1,651</b>                                |
| ECM 8  | Install Low-Flow Domestic Hot Water Devices              | 0                             | 0.0                      | 14.1                        | \$121.46                        | \$1,085.94                  | \$0.00                    | \$1,085.94              | 8.9                           | 1,651                                       |
| <b>Plug Load Equipment Control - Vending Machine</b> |  | <b>13,701</b>                 | <b>0.0</b>               | <b>0.0</b>                  | <b>\$1,768.32</b>               | <b>\$2,070.00</b>           | <b>\$0.00</b>             | <b>\$2,070.00</b>       | <b>1.2</b>                    | <b>13,796</b>                               |
| ECM 9  | Vending Machine Control                                  | 13,701                        | 0.0                      | 0.0                         | \$1,768.32                      | \$2,070.00                  | \$0.00                    | \$2,070.00              | 1.2                           | 13,796                                      |
| <b>TOTALS</b>  |  | <b>323,747</b>                | <b>55.7</b>              | <b>14.1</b>                 | <b>\$41,907.12</b>              | <b>\$216,352.06</b>         | <b>\$25,460.00</b>        | <b>\$190,892.06</b>     | <b>4.6</b>                    | <b>327,662</b>                              |

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

## 4.1.1 Lighting Upgrades

Our recommendations for upgrades to existing lighting fixtures are summarized in Figure 17 below.

**Figure 17 – Summary of Lighting Upgrade ECMs**

| Energy Conservation Measure |  | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| <b>Lighting Upgrades</b>    |  | <b>231,754</b>                | <b>42.3</b>              | <b>0.0</b>                  | <b>\$29,912.25</b>              | <b>\$149,651.12</b>         | <b>\$20,705.00</b>       | <b>\$128,946.12</b>     | <b>4.3</b>                  | <b>233,375</b>                              |
| ECM 1                       | Install LED Fixtures                                     | 46,345                        | 8.3                      | 0.0                         | \$5,981.73                      | \$55,074.19                 | \$5,500.00               | \$49,574.19             | 8.3                         | 46,669                                      |
| ECM 2                       | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | 1,864                         | 0.3                      | 0.0                         | \$240.59                        | \$819.00                    | \$70.00                  | \$749.00                | 3.1                         | 1,877                                       |
| ECM 3                       | Retrofit Fixtures with LED Lamps                         | 183,545                       | 33.6                     | 0.0                         | \$23,689.93                     | \$93,757.94                 | \$15,135.00              | \$78,622.94             | 3.3                         | 184,828                                     |

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

### **ECM 1: Install LED Fixtures**

#### *Summary of Measure Economics*

| Interior/<br>Exterior | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| Interior              | 19,727                        | 3.5                      | 0.0                         | \$2,546.18                      | \$42,963.20                 | \$2,400.00               | \$40,563.20             | 15.9                        | 19,865                                      |
| Exterior              | 26,618                        | 4.8                      | 0.0                         | \$3,435.55                      | \$12,110.99                 | \$3,100.00               | \$9,010.99              | 2.6                         | 26,804                                      |

#### *Measure Description*

We recommend replacing existing fixtures containing fluorescent, HID, or incandescent lamps with new high performance LED light fixtures. LED fixtures use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than ten times longer than many incandescent lamps.

### **ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

#### *Summary of Measure Economics*

| Interior/<br>Exterior | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| Interior              | 1,864                         | 0.3                      | 0.0                         | \$240.59                        | \$819.00                    | \$70.00                  | \$749.00                | 3.1                         | 1,877                                       |
| Exterior              | 0                             | 0.0                      | 0.0                         | \$0.00                          | \$0.00                      | \$0.00                   | \$0.00                  | 0.0                         | 0   |

*Measure Description*

We recommend retrofitting existing fluorescent fixtures by removing fluorescent tubes and ballasts and replacing them with LEDs and LED drivers (if necessary), which are designed to be used in existing fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. The LED components use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than ten times longer than many incandescent lamps.

**ECM 3: Retrofit Fixtures with LED Lamps**

*Summary of Measure Economics*

| Interior/<br>Exterior | Annual<br>Electric<br>Savings<br>(kWh) | Peak<br>Demand<br>Savings<br>(kW) | Annual<br>Fuel<br>Savings<br>(MMBtu) | Annual<br>Energy Cost<br>Savings<br>(\$) | Estimated<br>Install Cost<br>(\$) | Estimated<br>Incentive<br>(\$) | Estimated<br>Net Cost<br>(\$) | Simple<br>Payback<br>Period<br>(yrs) | CO <sub>2</sub> e<br>Emissions<br>Reduction<br>(lbs) |
|-----------------------|--|-----------------------------------|--------------------------------------|--|-----------------------------------|--------------------------------|-------------------------------|--------------------------------------|--|
| Interior              | 183,385                                | 33.6                              | 0.0                                  | \$23,669.22                              | \$93,166.65                       | \$15,135.00                    | \$78,031.65                   | 3.3                                  | 184,667  |
| Exterior              | 161                                    | 0.0                               | 0.0                                  | \$20.72                                  | \$591.28                          | \$0.00                         | \$591.28                      | 28.5                                 | 162  |

*Measure Description*

We recommend retrofitting existing incandescent, fluorescent, HID or other lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than ten times longer than many incandescent lamps.



## 4.1.2 Lighting Control Measures

Our recommendations for upgrades to existing lighting controls are summarized in Figure 18 below

**Figure 18 – Summary of Lighting Control ECMs**

| Energy Conservation Measure      |  | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|----------------------------------|--|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| <b>Lighting Control Measures</b> |  | <b>55,221</b>                 | <b>9.9</b>               | <b>0.0</b>                  | <b>\$7,127.30</b>               | <b>\$43,228.00</b>          | <b>\$3,955.00</b>        | <b>\$39,273.00</b>      | <b>5.5</b>                  | <b>55,607</b>                               |
| ECM 4                            | Install Occupancy Sensor Lighting Controls | 49,055                        | 8.8                      | 0.0                         | \$6,331.45                      | \$39,628.00                 | \$3,955.00               | \$35,673.00             | 5.6                         | 49,398                                      |
| ECM 5                            | Install High/Low Lighting Controls         | 6,166                         | 1.1                      | 0.0                         | \$795.85                        | \$3,600.00                  | \$0.00                   | \$3,600.00              | 4.5                         | 6,209                                       |

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

### **ECM 4: Install Occupancy Sensor Lighting Controls**

#### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 49,055                        | 8.8                      | 0.0                         | \$6,331.45                      | \$39,628.00                 | \$3,955.00               | \$35,673.00             | 5.6                         | 49,398                                      |

#### *Measure Description*

We recommend installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in all restrooms, storage rooms, classrooms, offices areas, etc. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

## **ECM 5: Install High/Low Lighting Controls**

### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 6,166                         | 1.1                      | 0.0                         | \$795.85                        | \$3,600.00                  | \$0.00                   | \$3,600.00              | 4.5                         | 6,209                                       |

### *Measure Description*

We recommend installing occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons. Typical areas for such lighting control are stairwells, interior corridors, parking lots, and parking garages.

Lighting fixtures with these controls operate at default low levels when the area is not occupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. The lighting systems are switched to full lighting levels whenever an occupant is detected. Fixtures are automatically switched back to low level after an area has been vacant for a preset period of time. Energy savings results from only providing full lighting levels when it is required.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage needs to be provided to ensure that lights turn on in each area as an occupant approaches.

Additional savings from reduced lighting maintenance may also result from this measure, due to reduced lamp operation.

### 4.1.3 Variable Frequency Drive Measures

Our recommendations for variable frequency drive (VFD) measures are summarized in Figure 19 below.

**Figure 19 – Summary of Variable Frequency Drive ECMs**

| Energy Conservation Measure                    |   | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|--|---|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| <b>Variable Frequency Drive (VFD) Measures</b> |   | <b>23,071</b>                 | <b>3.5</b>               | <b>0.0</b>                  | <b>\$2,977.79</b>               | <b>\$20,317.00</b>          | <b>\$800.00</b>          | <b>\$19,517.00</b>      | <b>6.6</b>                  | <b>23,233</b>                               |
| ECM 6  | Install VFDs on Constant Volume (CV) HVAC | 4,118                         | 1.4                      | 0.0                         | \$531.56                        | \$6,551.70                  | \$800.00                 | \$5,751.70              | 10.8                        | 4,147                                       |
| ECM 7  | Install VFDs on Hot Water Pumps           | 18,953                        | 2.2                      | 0.0                         | \$2,446.23                      | \$13,765.30                 | \$0.00                   | \$13,765.30             | 5.6                         | 19,085                                      |

#### **ECM 6: Install VFDs on Constant Volume (CV) HVAC**

##### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 4,118                         | 1.4                      | 0.0                         | \$531.56                        | \$6,551.70                  | \$800.00                 | \$5,751.70              | 10.8                        | 4,147                                       |

##### *Measure Description*

We recommend installing variable frequency drives (VFDs) to control supply fan motor speeds to convert a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. For Pequannock High School, we recommend the installation of VFDs on two rooftop Trane units; model YSC120 serving rooms 401 and 402, as well as model YCH181 serving the media center. Zone thermostats will cause the VFD to modulate fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature. Energy savings results from reducing fan speed (and power) when there is a reduced load required for the zone. The magnitude of energy savings is based on the estimated amount of time that fan motors operate at partial load.

VAV systems should not be controlled such that the supply air temperature is raised at the expense of the fan power. A common mistake is to reset the supply air temperature to achieve chiller energy savings, which can lead to additional air flow requirements. Supply air temperature should be kept low, e.g., 55°F, until the minimum fan speed (typically about 50%) is met. At this point, it is efficient to raise the supply air temperature as the load decreases, but not such that additional air flow and thus fan energy is required.

For air handlers with direct expansion (DX) cooling systems, the minimum air flow across the cooling coil required to prevent the coil from freezing will have to be determined during the final project design. The control system should be programmed to maintain the minimum air flow whenever the compressor is operating.

## **ECM 7: Install VFDs on Hot Water Pumps**

### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 18,953                        | 2.2                      | 0.0                         | \$2,446.23                      | \$13,765.30                 | \$0.00                   | \$13,765.30             | 5.6                         | 19,085                                      |

### *Measure Description*

We recommend installing a variable frequency drives (VFD) to control heating hot water pumps. This measure requires that a majority of the hot water coils be served by 2-way valves and that a differential pressure sensor is installed in the hot water loop. As the hot water valves close, the differential pressure increases. The VFD modulates pump speed to maintain a differential pressure setpoint. Energy savings results from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.

## 4.1.4 Domestic Hot Water Heating System Upgrades

Our recommendation for domestic water heating system improvements is summarized in Figure 20 below.

*Figure 20 - Summary of Domestic Water Heating ECMs*

| Energy Conservation Measure                         | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| <b>Domestic Water Heating Upgrade</b>               | <b>0</b>                      | <b>0.0</b>               | <b>14.1</b>                 | <b>\$121.46</b>                 | <b>\$1,085.94</b>           | <b>\$0.00</b>            | <b>\$1,085.94</b>       | <b>8.9</b>                  | <b>1,651</b>                                |
| ECM 8   Install Low-Flow Domestic Hot Water Devices | 0                             | 0.0                      | 14.1                        | \$121.46                        | \$1,085.94                  | \$0.00                   | \$1,085.94              | 8.9                         | 1,651                                       |

### **ECM 8: Install Low-Flow DHW Devices**

#### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 0                             | 0.0                      | 14.1                        | \$121.46                        | \$1,085.94                  | \$0.00                   | \$1,085.94              | 8.9                         | 1,651                                       |

#### *Measure Description*

We recommend installing low-flow domestic hot water devices to reduce overall hot water demand. Energy demand from domestic hot water heating systems can be reduced by reducing water usage in general. Faucet aerators and low-flow showerheads can reduce hot water usage, relative to standard showerheads and aerators, which saves energy.

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.

## 4.1.5 Plug Load Equipment Control - Vending Machines

Our recommendation for plug load equipment control – vending machines is summarized in Figure 21 below.

*Figure 21 - Summary of Plug Load Equipment Control ECMs*

| Energy Conservation Measure                   | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$)* | Estimated Net Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|---|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------|-------------------------|-------------------------------|---|
| Plug Load Equipment Control - Vending Machine | 13,701                        | 0.0                      | 0.0                         | \$1,768.32                      | \$2,070.00                  | \$0.00                    | \$2,070.00              | 1.2                           | 13,796                                      |
| ECM 9   Vending Machine Control               | 13,701                        | 0.0                      | 0.0                         | \$1,768.32                      | \$2,070.00                  | \$0.00                    | \$2,070.00              | 1.2                           | 13,796                                      |

### ECM 9: Vending Machine Control

#### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 13,701                        | 0.0                      | 0.0                         | \$1,768.32                      | \$2,070.00                  | \$0.00                   | \$2,070.00              | 1.2                         | 13,796                                      |

#### *Measure Description*

Vending machines operate continuously, even during non-business hours. We recommend installing occupancy sensor controls to reduce the energy use. These controls power down vending machines when the vending machine area has been vacant for some time, then power up at regular intervals, as needed, to turn machine lights on or keep the product cool. Energy savings are a dependent on vending machine and activity level in the area surrounding the machines.

## 4.2 ECMs Evaluated But Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the building. Reasons for exclusion can be found in each measure description section.

**Figure 22 – Summary of Measures Evaluated, But Not Recommended**

| Energy Conservation Measure | Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$)* | Estimated Net Cost (\$) | Simple Payback Period (yrs)** | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-----------------------------|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|---------------------------|-------------------------|-------------------------------|---|
| <b>Motor Upgrades</b>       | 1,986                         | 0.5                      | 0.0                         | \$256.36                        | \$5,991.82                  | \$0.00                    | \$5,991.82              | 23.4                          | 2,000                                       |
| Premium Efficiency Motors   | 1,986                         | 0.5                      | 0.0                         | \$256.36                        | \$5,991.82                  | \$0.00                    | \$5,991.82              | 23.4                          | 2,000                                       |
| <b>TOTALS</b>               | 1,986                         | 0.5                      | 0.0                         | \$256.36                        | \$5,991.82                  | \$0.00                    | \$5,991.82              | 23.4                          | 2,000                                       |

\* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

### Premium Efficiency Motors

#### *Summary of Measure Economics*

| Annual Electric Savings (kWh) | Peak Demand Savings (kW) | Annual Fuel Savings (MMBtu) | Annual Energy Cost Savings (\$) | Estimated Install Cost (\$) | Estimated Incentive (\$) | Estimated Net Cost (\$) | Simple Payback Period (yrs) | CO <sub>2</sub> e Emissions Reduction (lbs) |
|-------------------------------|--------------------------|-----------------------------|---------------------------------|-----------------------------|--------------------------|-------------------------|-----------------------------|---|
| 1,986                         | 0.5                      | 0.0                         | \$256.36                        | \$5,991.82                  | \$0.00                   | \$5,991.82              | 23.4                        | 2,000                                       |

#### *Measure Description*

We do not recommend replacing standard efficiency motors with *NEMA Premium™* efficiency motors. Our evaluation assumes that existing motors will be replaced with motors of equivalent size and type, although occasionally additional savings can be achieved by downsizing motors to better meet the motor's current load requirements. The base case motor efficiencies are estimated from nameplate information and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings (2016)*. Savings are based on the difference between baseline and proposed efficiencies and the assumed annual operating hours.

#### *Reasons for not Recommending*

Due to the long payback period, we do not recommend replacing motors with NEMA Premium efficiency motors at this time.

## 5 ENERGY EFFICIENT PRACTICES

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In addition to the quantifiable savings estimated in Section 4, a building's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your building. Consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Reduce Air Leakage**

Air leakage, or infiltration, occurs when outside air enters a building uncontrollably through cracks and openings. Properly sealing such cracks and openings can significantly reduce heating and cooling costs, improve building durability, and create a healthier indoor environment. This includes caulking or installing weather stripping around leaky doors and windows allowing for better control of indoor air quality through controlled ventilation.

### **Perform Proper Lighting Maintenance**

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20%-60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6–12 months.

### **Develop a Lighting Maintenance Schedule**

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

### **Ensure Lighting Controls Are Operating Properly**

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

### **Perform Routine Motor Maintenance**

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.



## **Use Fans to Reduce Cooling Load**

Utilizing ceiling fans to supplement cooling is a low cost strategy to reduce cooling load considerably. Thermostat settings can be increased by 4°F with no change in overall occupant comfort when the wind chill effect of moving air is employed for cooling.

## **Clean Evaporator/Condenser Coils on AC Systems**

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

## **Clean and/or Replace HVAC Filters**

Air filters work to reduce the amount of indoor air pollution and increase occupant comfort. Over time, filters become less and less effective as particulate buildup increases. In addition to health concerns related to clogged filters, filters that have reached saturation also restrict air flow through the building's air conditioning or heat pump system, increasing the load on the distribution fans and decreasing occupant comfort levels. Filters should be checked monthly and cleaned or replaced when appropriate.

## **Check for and Seal Duct Leakage**

Duct leakage in commercial buildings typically accounts for 5% to 25% of the supply airflow. In the case of rooftop air handlers, duct leakage can occur to the outside of the building, significantly increasing cooling and heating costs. By sealing sources of leakage, cooling, heating, and ventilation energy use can be reduced significantly, depending on the severity of air leakage.

## **Perform Proper Boiler Maintenance**

Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to retain proper functionality and efficiency of the heating system. Fuel burning equipment should undergo yearly tune-ups to ensure they are operating as safely and efficiently as possible from a combustion standpoint. A tune-up should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Buildup of dirt, dust, or deposits on the internal surfaces of a boiler can greatly affect its heat transfer efficiency. These deposits can accumulate on the water side or fire side of the boiler. Boilers should be cleaned regularly according to the manufacturer's instructions to remove this build up in order to sustain efficiency and equipment life.

## **Perform Proper Furnace Maintenance**

Preventative furnace maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. Following the manufacturer's instructions, a yearly tune-up should include tasks such as checking for gas/carbon monoxide leaks; changing the air and fuel filters; checking components for cracks, corrosion, dirt, or debris build-up; ensuring the ignition system is working properly; testing and adjusting operation and safety controls; inspecting the electrical connections; and ensuring proper lubrication for motors and bearings.

## **Perform Proper Water Heater Maintenance**

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between

the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

### **Plug Load Controls**

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to “Plug Load Best Practices Guide” <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>.

### **Replace Computer Monitors**

Replacing old computer monitors or displays with efficient monitors will reduce energy use. ENERGY STAR® rated monitors have specific requirements for on mode power consumption as well as idle and sleep mode power. According to the ENERGY STAR® website monitors that have earned the ENERGY STAR® label are 25% more efficient than standard monitors.

### **Water Conservation**

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (<http://www3.epa.gov/watersense/products>) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gpf and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 4.1.4 for any low-flow ECM recommendations.

## 6 ON-SITE GENERATION MEASURES

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a building, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey’s Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State’s electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your building. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

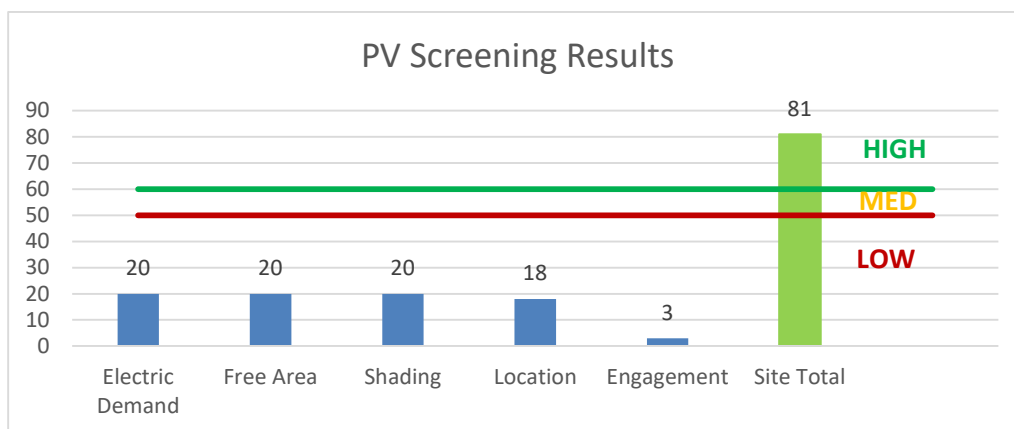
### 6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the building’s electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the building’s electric demand, size and location of free area, and shading elements shows that the building has a high potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the high potential for PV at the site. A PV array located on the roof of the main building/ground next to the building/over the main parking lot may be feasible. If Pequannock Township High School is interested in pursuing the installation of PV, we recommended a full feasibility study be conducted.

**Figure 23 - Photovoltaic Screening**



Solar projects must register their projects in the SREC (Solar Renewable Energy Certificate) Registration Program (SRP) prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about developed new solar projects and insight into future SREC pricing. Refer to Section 8.4 for additional information.

For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ:** <http://www.njcleanenergy.com/whysolar>
- **NJ Solar Market FAQs:** <http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs>
- **Approved Solar Installers in the NJ Market:** [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1)

## 6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

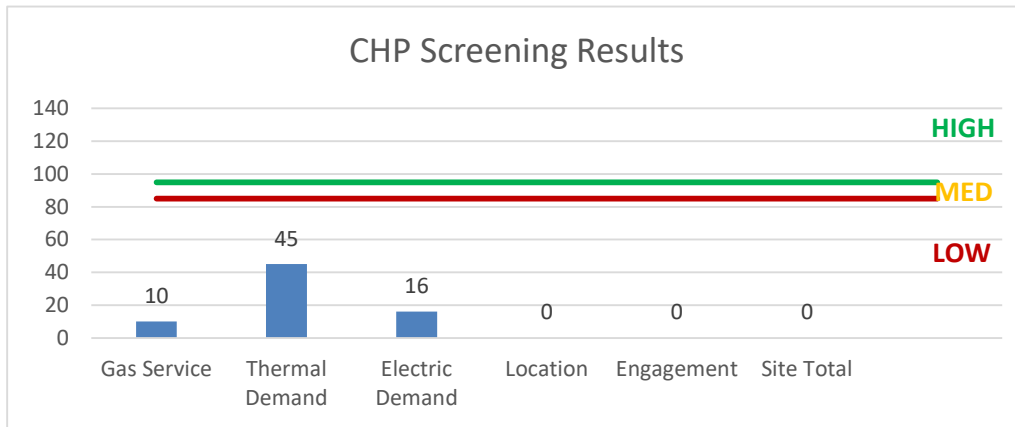
CHP systems are typically used to produce a portion of the electric power used onsite by a building, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the building's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the building has a low potential for installing a cost-effective CHP system.

Lack of gas service, low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the low potential for CHP at the site. In our opinion, the building does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: [http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/).

Figure 24 - Combined Heat and Power Screening



## 7 DEMAND RESPONSE

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Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their building is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their building because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (<http://www.pjm.com/markets-and-operations/demand-response/csps.aspx>). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (<http://www.pjm.com/training/training%20material.aspx>), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a building's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a building's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

We do not think this building is a good candidate for Demand Response.

## 8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey’s Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 24 for a list of the eligible programs identified for each recommended ECM.

**Figure 25 - ECM Incentive Program Eligibility**

| Energy Conservation Measure |  | SmartStart Prescriptive | SmartStart Custom | Direct Install | Pay For Performance Existing Buildings | Large Energy Users Program | Combined Heat & Power and Fuel Cell |
|-----------------------------|--|-------------------------|-------------------|----------------|--|----------------------------|-------------------------------------|
| ECM 1                       | Install LED Fixtures                                     | X                       |                   |                |  |                            |                                     |
| ECM 2                       | Retrofit Fluorescent Fixtures with LED Lamps and Drivers | X                       |                   |                |  |                            |                                     |
| ECM 3                       | Retrofit Fixtures with LED Lamps                         | X                       |                   |                |  |                            |                                     |
| ECM 4                       | Install Occupancy Sensor Lighting Controls               | X                       |                   |                |  |                            |                                     |
| ECM 5                       | Install High/Low Lighting Controls                       |                         |                   |                |  |                            |                                     |
| ECM 6                       | Install VFDs on Constant Volume (CV) HVAC                | X                       |                   |                |  |                            |                                     |
| ECM 7                       | Install VFDs on Hot Water Pumps                          |                         |                   |                |  |                            |                                     |
| ECM 8                       | Install Low-Flow Domestic Hot Water Devices              |                         |                   |                |  |                            |                                     |
| ECM 9                       | Vending Machine Control                                  |                         |                   |                |  |                            |                                     |

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a “whole-building” energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey’s largest energy users giving them flexibility to install as little or as many measures, in a single building or several facilities, with incentives capped based on the entity’s annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SmartStart program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: [www.njcleanenergy.com/ci](http://www.njcleanenergy.com/ci).

## 8.1 SmartStart

### Overview

The SmartStart program offers incentives for installing prescriptive and custom energy efficiency measures at your building. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

*Electric Chillers*

*Electric Unitary HVAC*

*Gas Cooling*

*Gas Heating*

*Gas Water Heating*

*Ground Source Heat Pumps*

*Lighting*

*Lighting Controls*

*Refrigeration Doors*

*Refrigeration Controls*

*Refrigerator/Freezer Motors*

*Food Service Equipment*

*Variable Frequency Drives*

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

### Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your building is an existing building, only the retrofit incentives have been applied in this report. Custom measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at r 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB).



## 8.2 SREC Registration Program

The SREC (Solar Renewable Energy Certificate) Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SRP prior to the start of construction in order to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number which enables it to generate New Jersey SRECs. SRECs are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SRECs to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar RPS. One way they can meet the RPS requirements is by purchasing SRECs. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period can and will fluctuate depending on supply and demand.

Information about the SRP can be found at: [www.njcleanenergy.com/srec](http://www.njcleanenergy.com/srec).

## 8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract," whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program description and application can be found at: [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

## 9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e., non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your building's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your building is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your building is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

### 9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your building is not purchasing natural gas from a third party supplier, consider shopping for a reduced rate from third party natural gas suppliers. If your building is purchasing natural gas from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

# Appendix A: Equipment Inventory & Recommendations

## Lighting Inventory & Recommendations

| Location                   | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                            | Fixture Quantity    | Fixture Description                         | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room                | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 4L   | Wall Switch    | 114               | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (4) 4' Lamps              | Occupancy Sensor | 58                | 2,220                  | 0.10                               | 535                      | 0.0                        | \$69.12                          | \$460.27                | \$75.00          | 5.57                                  |
| Boiler Room                | 1                   | Linear Fluorescent - T5: 4' T5 (28W) - 4L   | Wall Switch    | 120               | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (4) 4' Lamps              | Occupancy Sensor | 58                | 2,220                  | 0.05                               | 290                      | 0.0                        | \$37.38                          | \$95.13                 | \$20.00          | 2.01                                  |
| Boiler Room Ceiling        | 3                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 3                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.10                               | 584                      | 0.0                        | \$75.35                          | \$209.28                | \$15.00          | 2.58                                  |
| Boiler Room Boiler Light   | 3                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | None                   | No            | 3                | Incandescent: Screw-In (60W) - 1L             | Wall Switch      | 60                | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room Boiler Light   | 2                   | Compact Fluorescent: Screw-In (13W) - 1L    | Wall Switch    | 13                | 3,172                  | None                   | No            | 2                | Compact Fluorescent: Screw-In (13W) - 1L      | Wall Switch      | 13                | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Maintenance Shop           | 28                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 28               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.77                               | 4,259                    | 0.0                        | \$549.73                         | \$2,178.00              | \$350.00         | 3.33                                  |
| Maintenance Shop           | 1                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | No            | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Wall Switch      | 10                | 3,172                  | 0.03                               | 184                      | 0.0                        | \$23.78                          | \$69.76                 | \$5.00           | 2.72                                  |
| Maintenance Shop Office    | 8                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 8                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.22                               | 1,217                    | 0.0                        | \$157.06                         | \$738.00                | \$115.00         | 3.97                                  |
| Maintenance Shop Storage   | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$445.50                | \$30.00          | 7.05                                  |
| Maintenance Shop Storage   | 1                   | LED - Fixtures: Close to Ceiling Mount      | Wall Switch    | 40                | 3,172                  | None                   | No            | 1                | LED - Fixtures: Close to Ceiling Mount        | Wall Switch      | 40                | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Janitor Room (Roof Access) | 1                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | No            | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Wall Switch      | 10                | 3,172                  | 0.03                               | 184                      | 0.0                        | \$23.78                          | \$69.76                 | \$5.00           | 2.72                                  |
| Janitor Room (Roof Access) | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L   | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (1) 4' Lamp               | Occupancy Sensor | 15                | 2,220                  | 0.01                               | 80                       | 0.0                        | \$10.29                          | \$305.90                | \$5.00           | 29.25                                 |
| Weight Room (102)          | 20                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 20               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.55                               | 3,042                    | 0.0                        | \$392.66                         | \$1,710.00              | \$270.00         | 3.67                                  |
| Weight Room (102)          | 1                   | Linear Fluorescent - T12: 4' T12 (48W) - 2L | Wall Switch    | 106               | 3,172                  | Relamp & Reballast     | No            | 1                | LED - Linear Tubes: (2) 4' Lamps              | Wall Switch      | 29                | 3,172                  | 0.05                               | 281                      | 0.0                        | \$36.25                          | \$117.00                | \$10.00          | 2.95                                  |
| Weight Room (102) Office   | 4                   | Linear Fluorescent - T12: 4' T12 (48W) - 2L | Wall Switch    | 106               | 3,172                  | Relamp & Reballast     | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.22                               | 1,250                    | 0.0                        | \$161.40                         | \$738.00                | \$75.00          | 4.11                                  |
| Main Gym                   | 36                  | LED - Fixtures: High-Bay                    | Wall Switch    | 200               | 3,172                  | None                   | Yes           | 36               | LED - Fixtures: High-Bay                      | Occupancy Sensor | 200               | 2,220                  | 1.42                               | 7,879                    | 0.0                        | \$1,016.96                       | \$660.00                | \$105.00         | 0.55                                  |
| Main Gym                   | 6                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 6                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Girls Locker Room Closet   | 1                   | Compact Fluorescent: Screw-In (13W) - 1L    | Wall Switch    | 13                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 9                 | 2,220                  | 0.00                               | 24                       | 0.0                        | \$3.15                           | \$169.75                | \$0.00           | 53.81                                 |
| Girls Locker Room          | 43                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 43               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 1.18                               | 6,541                    | 0.0                        | \$844.22                         | \$3,595.50              | \$570.00         | 3.58                                  |
| Girls Locker Room          | 1                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Girls Locker Room Office   | 5                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 5                | LED - Linear Tubes: (2) U-Lamp                | Occupancy Sensor | 33                | 2,220                  | 0.13                               | 709                      | 0.0                        | \$91.57                          | \$586.00                | \$35.00          | 6.02                                  |
| Coach's Office             | 4                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) U-Lamp                | Occupancy Sensor | 33                | 2,220                  | 0.10                               | 568                      | 0.0                        | \$73.26                          | \$522.80                | \$35.00          | 6.66                                  |
| Boys Locker Room           | 43                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 43               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 1.18                               | 6,541                    | 0.0                        | \$844.22                         | \$3,595.50              | \$570.00         | 3.58                                  |
| Boys Locker Room           | 2                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boys Locker Room Office    | 5                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 5                | LED - Linear Tubes: (2) U-Lamp                | Occupancy Sensor | 33                | 2,220                  | 0.13                               | 709                      | 0.0                        | \$91.57                          | \$586.00                | \$35.00          | 6.02                                  |

| Location                     | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|------------------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                              | Fixture Quantity    | Fixture Description                       | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Boys Locker Room Office      | 1                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | No            | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Wall Switch      | 10                | 3,172                  | 0.03                               | 184                      | 0.0                        | \$23.78                          | \$69.76                 | \$5.00           | 2.72                                  |
| Boys Locker Team Room        | 27                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 27               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.74                               | 4,107                    | 0.0                        | \$530.09                         | \$1,849.50              | \$305.00         | 2.91                                  |
| Boys Locker Team Room        | 2                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boys Locker Team Room closet | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Gym Foyer                    | 2                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L  | Wall Switch    | 62                | 3,172                  | Relamp                 | No            | 2                | LED - Linear Tubes: (2) U-Lamp                | Wall Switch      | 33                | 3,172                  | 0.04                               | 212                      | 0.0                        | \$27.31                          | \$126.40                | \$0.00           | 4.63                                  |
| Gym Foyer                    | 1                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boys Locker Closet           | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Storage 12                   | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |
| Storage 14                   | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$350.00                | \$40.00          | 3.95                                  |
| Storage 15                   | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$350.00                | \$40.00          | 3.95                                  |
| Janitor Closet 18            | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Electrical Room 17           | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |
| Small Gym                    | 16                  | Metal Halide: (1) 400W Lamp               | Wall Switch    | 458               | 3,172                  | Fixture Replacement    | Yes           | 16               | LED - Fixtures: High-Bay                      | Occupancy Sensor | 120               | 2,220                  | 3.92                               | 21,828                   | 0.0                        | \$2,817.37                       | \$43,503.20             | \$2,470.00       | 14.56                                 |
| Small Gym                    | 4                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 4                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Trainter Room (8)            | 6                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L  | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 6                | LED - Linear Tubes: (2) U-Lamp                | Occupancy Sensor | 33                | 2,220                  | 0.15                               | 851                      | 0.0                        | \$109.89                         | \$649.20                | \$35.00          | 5.59                                  |
| Team Room (6)                | 8                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 8                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.22                               | 1,217                    | 0.0                        | \$157.06                         | \$738.00                | \$115.00         | 3.97                                  |
| Team Room (5)                | 10                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 10               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.27                               | 1,521                    | 0.0                        | \$196.33                         | \$855.00                | \$135.00         | 3.67                                  |
| Team Room (4)                | 10                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 10               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.27                               | 1,521                    | 0.0                        | \$196.33                         | \$855.00                | \$135.00         | 3.67                                  |
| Janitor Closet (3)           | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Gym Closet                   | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| 1B Storage                   | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |
| 1A Storage                   | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |
| E101                         | 3                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 3                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.10                               | 584                      | 0.0                        | \$75.35                          | \$325.28                | \$15.00          | 4.12                                  |
| E102                         | 1                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |
| C104                         | 1                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |

| Location             | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                      | Fixture Quantity    | Fixture Description                         | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| C105                 | 1                   | Compact Fluorescent: Screw-In (13W) - 1L    | Wall Switch    | 13                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 9                 | 2,220                  | 0.00                               | 24                       | 0.0                        | \$3.15                           | \$169.75                | \$0.00           | 53.81                                 |
| E103                 | 1                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |
| S103                 | 3                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 3                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.10                               | 584                      | 0.0                        | \$75.35                          | \$325.28                | \$15.00          | 4.12                                  |
| E104                 | 4                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 4                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.14                               | 778                      | 0.0                        | \$100.47                         | \$395.04                | \$20.00          | 3.73                                  |
| E106                 | 2                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 2                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.07                               | 389                      | 0.0                        | \$50.24                          | \$255.52                | \$10.00          | 4.89                                  |
| Auditorium & Stage   | 82                  | Halogen Incandescent: Candelabra can lights | Wall Switch    | 250               | 3,172                  | None                   | No            | 82               | Halogen Incandescent: Candelabra can lights   | Wall Switch      | 250               | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Auditorium & Stage   | 6                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 6                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Auditorium & Stage   | 26                  | Compact Fluorescent: 4-Pin (7W)             | Wall Switch    | 7                 | 3,172                  | None                   | No            | 26               | Compact Fluorescent: 4-Pin (7W)               | Wall Switch      | 7                 | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Auditorium & Stage   | 6                   | Compact Fluorescent: 4-Pin (9W)             | Wall Switch    | 9                 | 3,172                  | None                   | No            | 6                | Compact Fluorescent: 4-Pin (9W)               | Wall Switch      | 9                 | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Auditorium & Stage   | 5                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | No            | 5                | LED - Linear Tubes: (2) 4' Lamps              | Wall Switch      | 29                | 3,172                  | 0.11                               | 602                      | 0.0                        | \$77.68                          | \$292.50                | \$50.00          | 3.12                                  |
| Auditorium & Stage   | 10                  | Halogen Incandescent: Ellipsoidal 750W 1L   | Wall Switch    | 750               | 3,172                  | None                   | No            | 10               | Halogen Incandescent: Ellipsoidal 750W 1L     | Wall Switch      | 750               | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| M103                 | 2                   | Incandescent: Screw-In (60W) - 2L           | Wall Switch    | 120               | 3,172                  | Relamp                 | Yes           | 2                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 2L | Occupancy Sensor | 19                | 2,220                  | 0.14                               | 778                      | 0.0                        | \$100.47                         | \$395.04                | \$20.00          | 3.73                                  |
| Cafeteria            | 28                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 28               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.77                               | 4,259                    | 0.0                        | \$549.73                         | \$2,178.00              | \$350.00         | 3.33                                  |
| Cafeteria            | 12                  | Linear Fluorescent - T8: 2' T8 (17W) - 3L   | Wall Switch    | 53                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (3) 2' Lamps              | Occupancy Sensor | 26                | 2,220                  | 0.28                               | 1,539                    | 0.0                        | \$198.59                         | \$1,010.40              | \$215.00         | 4.01                                  |
| Cafeteria            | 5                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 5                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen              | 40                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 40               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 1.09                               | 6,085                    | 0.0                        | \$785.32                         | \$3,420.00              | \$540.00         | 3.67                                  |
| Kitchen              | 2                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen Office       | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |
| Back Kitchen         | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L   | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (1) 4' Lamp               | Occupancy Sensor | 15                | 2,220                  | 0.04                               | 239                      | 0.0                        | \$30.86                          | \$377.70                | \$15.00          | 11.75                                 |
| Back Kitchen         | 4                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 4                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.14                               | 778                      | 0.0                        | \$100.47                         | \$549.04                | \$55.00          | 4.92                                  |
| Back Kitchen Storage | 4                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 4                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.14                               | 778                      | 0.0                        | \$100.47                         | \$549.04                | \$55.00          | 4.92                                  |
| Kitchen Vent Hoods   | 1                   | Incandescent: Screw-In (60W) - 1L           | Wall Switch    | 60                | 3,172                  | Relamp                 | No            | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Wall Switch      | 10                | 3,172                  | 0.03                               | 184                      | 0.0                        | \$23.78                          | \$69.76                 | \$5.00           | 2.72                                  |
| Kitchen Vent Hoods   | 9                   | Compact Fluorescent: Screw-In (13W) - 1L    | Wall Switch    | 13                | 3,172                  | Relamp                 | No            | 9                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Wall Switch      | 9                 | 3,172                  | 0.02                               | 131                      | 0.0                        | \$16.95                          | \$483.78                | \$0.00           | 28.54                                 |
| Kitchen Store Room A | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Kitchen Store Room B | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |

| Location                 | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |  |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|--------------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|--|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                          | Fixture Quantity    | Fixture Description                         | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                            | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Faculty Cafeteria        | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$972.00                | \$155.00         | 3.47                                  |
| C100 Custodial           | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 4L   | Wall Switch    | 114               | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (4) 4' Lamps               | Occupancy Sensor | 58                | 2,220                  | 0.05                               | 268                      | 0.0                        | \$34.56                          | \$211.13                | \$20.00          | 5.53                                  |
| C100 Custodial           | 2                   | Incandescent - Screw-In (60W) - 1L          | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 2                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L  | Occupancy Sensor | 10                | 2,220                  | 0.07                               | 389                      | 0.0                        | \$50.24                          | \$255.52                | \$10.00          | 4.89                                  |
| Storage (Nat gas Valve)  | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$58.50                 | \$10.00          | 2.47                                  |
| Storage (Nat gas Valve)  | 1                   | Linear Fluorescent - T12: 4' T12 (40W) - 2L | Wall Switch    | 96                | 3,172                  | Relamp & Reballast     | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 276                      | 0.0                        | \$35.64                          | \$117.00                | \$10.00          | 3.00                                  |
| Storage (Nat gas Valve)  | 2                   | Incandescent - Screw-In (60W) - 1L          | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 2                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L  | Occupancy Sensor | 10                | 2,220                  | 0.07                               | 389                      | 0.0                        | \$50.24                          | \$139.52                | \$10.00          | 2.58                                  |
| Storage (Nat gas Valve)  | 1                   | Linear Fluorescent - T12: 4' T12 (40W) - 2L | Wall Switch    | 88                | 3,172                  | Relamp & Reballast     | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.04                               | 247                      | 0.0                        | \$31.87                          | \$117.00                | \$10.00          | 3.36                                  |
| Safe                     | 1                   | Compact Fluorescent - Screw-In (18W) - 1L   | Wall Switch    | 18                | 3,172                  | Relamp                 | No            | 1                | LED Screw-In Lamps: LED: Screw-In (13W) - 1L   | Wall Switch      | 13                | 3,172                  | 0.00                               | 18                       | 0.0                        | \$2.35                           | \$53.75                 | \$0.00           | 22.83                                 |
| Main Gym Entry           | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | No            | 3                | LED - Linear Tubes: (2) 4' Lamps               | Wall Switch      | 29                | 3,172                  | 0.06                               | 361                      | 0.0                        | \$46.61                          | \$175.50                | \$30.00          | 3.12                                  |
| Gym Area Hallway         | 1                   | Linear Fluorescent - T8: 2' T8 (17W) - 4L   | Wall Switch    | 63                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (4) 2' Lamps               | High/Low Control | 34                | 2,220                  | 0.03                               | 143                      | 0.0                        | \$18.46                          | \$76.53                 | \$20.00          | 3.06                                  |
| Gym Area Hallway         | 9                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 9                | LED - Linear Tubes: (2) 4' Lamps               | High/Low Control | 29                | 2,220                  | 0.25                               | 1,369                    | 0.0                        | \$176.70                         | \$726.50                | \$90.00          | 3.60                                  |
| Gym Area Hallway         | 1                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp                     | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Gym Area Bathrooms       | 1                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | No            | 1                | LED - Linear Tubes: (2) U-Lamp                 | Wall Switch      | 33                | 3,172                  | 0.02                               | 106                      | 0.0                        | \$13.65                          | \$63.20                 | \$0.00           | 4.63                                  |
| Gym Area Mens RR         | 2                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) U-Lamp                 | Occupancy Sensor | 33                | 2,220                  | 0.05                               | 284                      | 0.0                        | \$36.63                          | \$396.40                | \$35.00          | 9.87                                  |
| Gym Area Mens RR         | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L   | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (1) 4' Lamp                | Occupancy Sensor | 15                | 2,220                  | 0.03                               | 159                      | 0.0                        | \$20.57                          | \$71.80                 | \$10.00          | 3.00                                  |
| Gym Area Women's RR      | 2                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) U-Lamp                 | Occupancy Sensor | 33                | 2,220                  | 0.05                               | 284                      | 0.0                        | \$36.63                          | \$396.40                | \$35.00          | 9.87                                  |
| Gym Area Women's RR      | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L   | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (1) 4' Lamp                | Occupancy Sensor | 15                | 2,220                  | 0.03                               | 159                      | 0.0                        | \$20.57                          | \$71.80                 | \$10.00          | 3.00                                  |
| Gym Exterior Entry Foyer | 2                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | No            | 2                | LED - Linear Tubes: (2) U-Lamp                 | Wall Switch      | 33                | 3,172                  | 0.04                               | 212                      | 0.0                        | \$27.31                          | \$126.40                | \$0.00           | 4.63                                  |
| Gym Area                 | 7                   | Compact Fluorescent - Pin-Style (17W) - 1L  | Wall Switch    | 17                | 3,172                  | Relamp                 | No            | 7                | LED Screw-In Lamps: LED: Pin-Style (9.5W) - 1L | Wall Switch      | 12                | 3,172                  | 0.02                               | 130                      | 0.0                        | \$16.81                          | \$163.17                | \$0.00           | 9.71                                  |
| Gym Area Hallway         | 7                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L    | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 7                | LED - Linear Tubes: (2) U-Lamp                 | High/Low Control | 33                | 2,220                  | 0.18                               | 993                      | 0.0                        | \$128.20                         | \$642.40                | \$0.00           | 5.01                                  |
| Gym Area Hallway         | 3                   | Exit Signs: LED - 2 W Lamp                  | None           | 6                 | 8,760                  | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp                     | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Gym Area Hallway         | 16                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 16               | LED - Linear Tubes: (2) 4' Lamps               | High/Low Control | 29                | 2,220                  | 0.44                               | 2,434                    | 0.0                        | \$314.13                         | \$1,136.00              | \$160.00         | 3.11                                  |
| Custodial (103)          | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$233.00                | \$20.00          | 5.42                                  |
| 207-C                    | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$328.50                | \$10.00          | 16.22                                 |
| CR 206 Art Room          | 19                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L   | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 19               | LED - Linear Tubes: (2) 4' Lamps               | Occupancy Sensor | 29                | 2,220                  | 0.52                               | 2,890                    | 0.0                        | \$373.03                         | \$1,651.50              | \$260.00         | 3.73                                  |

| Location                     | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|------------------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                              | Fixture Quantity    | Fixture Description                       | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| CR 207                       | 22                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 22               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.60                               | 3,346                    | 0.0                        | \$431.93                         | \$1,827.00              | \$290.00         | 3.56                                  |
| CR 207                       | 4                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 4                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.14                               | 778                      | 0.0                        | \$100.47                         | \$549.04                | \$55.00          | 4.92                                  |
| CR 207A (Storage)            | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$350.00                | \$40.00          | 3.95                                  |
| Room 208                     | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (1) 4' Lamp               | Occupancy Sensor | 15                | 2,220                  | 0.03                               | 159                      | 0.0                        | \$20.57                          | \$341.80                | \$10.00          | 16.13                                 |
| Computer Lab (205)           | 9                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 9                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.25                               | 1,369                    | 0.0                        | \$176.70                         | \$796.50                | \$125.00         | 3.80                                  |
| CR 204                       | 10                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 10               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.27                               | 1,521                    | 0.0                        | \$196.33                         | \$855.00                | \$135.00         | 3.67                                  |
| CR 203                       | 18                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 18               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.49                               | 2,738                    | 0.0                        | \$353.40                         | \$1,323.00              | \$215.00         | 3.14                                  |
| S 102 (Electrical Room)      | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$350.00                | \$40.00          | 3.95                                  |
| CR 202                       | 22                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 22               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.60                               | 3,346                    | 0.0                        | \$431.93                         | \$1,827.00              | \$290.00         | 3.56                                  |
| Guidance Office (201)        | 19                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 19               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.52                               | 2,890                    | 0.0                        | \$373.03                         | \$1,651.50              | \$260.00         | 3.73                                  |
| Guidance Office Closet (201) | 1                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |
| Guidance Office 1            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Guidance Office 2            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Guidance Office 3            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Guidance Office 4            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Guidance Office 5            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Guidance Office 6            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Guidance Office 7            | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$504.00                | \$75.00          | 5.46                                  |
| Guidance Office 8            | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| Athletic Director's Office   | 6                   | Linear Fluorescent - T8: 4' T8 (32W) - 4L | Wall Switch    | 114               | 3,172                  | Relamp                 | Yes           | 6                | LED - Linear Tubes: (4) 4' Lamps              | Occupancy Sensor | 58                | 2,220                  | 0.29                               | 1,606                    | 0.0                        | \$207.35                         | \$840.80                | \$155.00         | 3.31                                  |
| Athletic Director's Office   | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$445.50                | \$65.00          | 6.46                                  |
| Main Office                  | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,417.50              | \$220.00         | 4.07                                  |
| Principal's Bathroom         | 2                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 2                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.07                               | 389                      | 0.0                        | \$50.24                          | \$255.52                | \$10.00          | 4.89                                  |
| Special Service Area         | 9                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 9                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.25                               | 1,369                    | 0.0                        | \$176.70                         | \$796.50                | \$125.00         | 3.80                                  |
| Nurse's Office               | 5                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 5                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.14                               | 761                      | 0.0                        | \$98.17                          | \$562.50                | \$85.00          | 4.86                                  |



| Location                          | Existing Conditions |   |                  |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-----------------------------------|---------------------|---|------------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                                   | Fixture Quantity    | Fixture Description                       | Control System   | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Nurse's Office Bathroom           | 2                   | Compact Fluorescent: Screw-In (13W) - 1L  | Wall Switch      | 13                | 3,172                  | Relamp                 | Yes           | 2                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 9                 | 2,220                  | 0.01                               | 49                       | 0.0                        | \$6.31                           | \$223.51                | \$0.00           | 35.43                                 |
| WC-113                            | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Women's RR                        | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| Faculty Lounge                    | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$445.50                | \$65.00          | 6.46                                  |
| Men's RR                          | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.03                               | 152                      | 0.0                        | \$19.63                          | \$174.50                | \$10.00          | 8.38                                  |
| CR 305 Computer Lab               | 24                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 24               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.66                               | 3,651                    | 0.0                        | \$471.19                         | \$1,944.00              | \$310.00         | 3.47                                  |
| CR 307                            | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 309                            | 21                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 21               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.57                               | 3,194                    | 0.0                        | \$412.29                         | \$1,768.50              | \$280.00         | 3.61                                  |
| CR 308                            | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 3L | Wall Switch      | 93                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (3) 4' Lamps              | Occupancy Sensor | 44                | 2,220                  | 0.49                               | 2,738                    | 0.0                        | \$353.40                         | \$1,172.40              | \$215.00         | 2.71                                  |
| CR 306                            | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$175.50                | \$30.00          | 2.47                                  |
| CR 306                            | 9                   | Linear Fluorescent - T8: 4' T8 (32W) - 3L | Wall Switch      | 93                | 3,172                  | Relamp                 | Yes           | 9                | LED - Linear Tubes: (3) 4' Lamps              | Occupancy Sensor | 44                | 2,220                  | 0.37                               | 2,054                    | 0.0                        | \$265.05                         | \$946.80                | \$170.00         | 2.93                                  |
| Media Center                      | 34                  | Linear Fluorescent - T5: 2' T5 (14W) - 2L | Occupancy Sensor | 34                | 2,220                  | Relamp                 | No            | 34               | LED - Linear Tubes: (2) 2' Lamps              | Occupancy Sensor | 17                | 2,220                  | 0.38                               | 1,476                    | 0.0                        | \$190.49                         | \$1,638.80              | \$340.00         | 6.82                                  |
| Media Center                      | 16                  | Compact Fluorescent: Screw-In (13W) - 1L  | Occupancy Sensor | 13                | 2,220                  | Relamp                 | No            | 16               | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 9                 | 2,220                  | 0.04                               | 163                      | 0.0                        | \$21.09                          | \$860.05                | \$0.00           | 40.77                                 |
| Media Center                      | 3                   | Exit Signs: LED - 2 W Lamp                | None             | 6                 | 8,760                  | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Media Center                      | 21                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Occupancy Sensor | 62                | 2,220                  | Relamp                 | No            | 21               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.45                               | 1,770                    | 0.0                        | \$228.39                         | \$1,228.50              | \$210.00         | 4.46                                  |
| Media Center                      | 15                  | Linear Fluorescent - T8: 2' T8 (17W) - 2L | Occupancy Sensor | 33                | 2,220                  | Relamp                 | No            | 15               | LED - Linear Tubes: (2) 2' Lamps              | Occupancy Sensor | 17                | 2,220                  | 0.16                               | 613                      | 0.0                        | \$79.10                          | \$723.00                | \$150.00         | 7.24                                  |
| Media Center                      | 7                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L | Occupancy Sensor | 32                | 2,220                  | Relamp                 | No            | 7                | LED - Linear Tubes: (1) 4' Lamp               | Occupancy Sensor | 15                | 2,220                  | 0.08                               | 313                      | 0.0                        | \$40.37                          | \$251.30                | \$35.00          | 5.36                                  |
| Room 304                          | 8                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 8                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.22                               | 1,217                    | 0.0                        | \$157.06                         | \$738.00                | \$115.00         | 3.97                                  |
| Room 304                          | 2                   | Linear Fluorescent - T8: 2' T8 (17W) - 2L | Wall Switch      | 33                | 3,172                  | Relamp                 | No            | 2                | LED - Linear Tubes: (2) 2' Lamps              | Wall Switch      | 17                | 3,172                  | 0.02                               | 117                      | 0.0                        | \$15.07                          | \$96.40                 | \$20.00          | 5.07                                  |
| Girl's RR (WC-110)                | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$445.50                | \$65.00          | 6.46                                  |
| CR 303                            | 11                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 11               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.30                               | 1,673                    | 0.0                        | \$215.96                         | \$913.50                | \$145.00         | 3.56                                  |
| Room 302 (Staff Development Room) | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$972.00                | \$155.00         | 3.47                                  |
| 302A (MDF)                        | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$504.00                | \$40.00          | 5.91                                  |
| IT Dept.                          | 9                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 9                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.25                               | 1,369                    | 0.0                        | \$176.70                         | \$796.50                | \$125.00         | 3.80                                  |
| Faculty Mens RR                   | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$445.50                | \$65.00          | 6.46                                  |

| Location                   | Existing Conditions |   |                  |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------------------|---------------------|---|------------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                            | Fixture Quantity    | Fixture Description                       | Control System   | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| C106 Custodial             | 1                   | Incandescent - Screw-In (60W) - 1L        | Wall Switch      | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |
| Faculty Womens RR          | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.08                               | 456                      | 0.0                        | \$58.90                          | \$445.50                | \$65.00          | 6.46                                  |
| Band Room (401)            | 26                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Occupancy Sensor | 62                | 2,220                  | Relamp                 | No            | 26               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.56                               | 2,191                    | 0.0                        | \$282.77                         | \$1,521.00              | \$260.00         | 4.46                                  |
| Band Practice Room/Storage | 3                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Occupancy Sensor | 62                | 2,220                  | Relamp                 | No            | 3                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.06                               | 253                      | 0.0                        | \$32.63                          | \$175.50                | \$30.00          | 4.46                                  |
| Band Room Office           | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Occupancy Sensor | 62                | 2,220                  | Relamp                 | No            | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.04                               | 169                      | 0.0                        | \$21.75                          | \$117.00                | \$20.00          | 4.46                                  |
| Vocal Room (402)           | 4                   | Compact Fluorescent - Screw-In (13W) - 1L | Occupancy Sensor | 13                | 2,220                  | Relamp                 | No            | 4                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 9                 | 2,220                  | 0.01                               | 41                       | 0.0                        | \$5.27                           | \$215.01                | \$0.00           | 40.77                                 |
| Vocal Room (402)           | 16                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Occupancy Sensor | 62                | 2,220                  | Relamp                 | No            | 16               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.35                               | 1,348                    | 0.0                        | \$174.01                         | \$936.00                | \$160.00         | 4.46                                  |
| Vocal Room (402)           | 4                   | Exit Signs: LED - 2 W Lamp                | None             | 6                 | 8,760                  | None                   | No            | 4                | Exit Signs: LED - 2 W Lamp                    | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Vocal Room (402)           | 2                   | Linear Fluorescent - T5: 2' T5 (14W) - 2L | Occupancy Sensor | 34                | 2,220                  | Relamp                 | No            | 2                | LED - Linear Tubes: (2) 2' Lamps              | Occupancy Sensor | 17                | 2,220                  | 0.02                               | 87                       | 0.0                        | \$11.21                          | \$96.40                 | \$20.00          | 6.82                                  |
| 402-A Storage              | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| 402-B Storage              | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| 403-A                      | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| 403-B                      | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| 404 Science Lab            | 24                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 24               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.66                               | 3,651                    | 0.0                        | \$471.19                         | \$1,944.00              | \$310.00         | 3.47                                  |
| 404-A                      | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$504.00                | \$75.00          | 5.46                                  |
| 408 Office                 | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$504.00                | \$75.00          | 5.46                                  |
| CR 410 Science Lab         | 17                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 17               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.46                               | 2,586                    | 0.0                        | \$333.76                         | \$1,264.50              | \$205.00         | 3.17                                  |
| CR 407                     | 18                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 18               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.49                               | 2,738                    | 0.0                        | \$353.40                         | \$1,323.00              | \$215.00         | 3.14                                  |
| CR 409                     | 8                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 8                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.22                               | 1,217                    | 0.0                        | \$157.06                         | \$738.00                | \$115.00         | 3.97                                  |
| CR 411                     | 18                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 18               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.49                               | 2,738                    | 0.0                        | \$353.40                         | \$1,323.00              | \$215.00         | 3.14                                  |
| WC-111 Girl's RR           | 4                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L  | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) U-Lamp                | Occupancy Sensor | 33                | 2,220                  | 0.10                               | 568                      | 0.0                        | \$73.26                          | \$522.80                | \$35.00          | 6.66                                  |
| WC-111 Girl's RR           | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | No            | 2                | LED - Linear Tubes: (2) 4' Lamps              | Wall Switch      | 29                | 3,172                  | 0.04                               | 241                      | 0.0                        | \$31.07                          | \$117.00                | \$20.00          | 3.12                                  |
| CR 412                     | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 414                     | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$972.00                | \$155.00         | 3.47                                  |
| CR 413                     | 9                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch      | 62                | 3,172                  | Relamp                 | Yes           | 9                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.25                               | 1,369                    | 0.0                        | \$176.70                         | \$796.50                | \$125.00         | 3.80                                  |

| Location         | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                  | Fixture Quantity    | Fixture Description                       | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                           | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| CR 416           | 11                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 11               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.30                               | 1,673                    | 0.0                        | \$215.96                         | \$913.50                | \$145.00         | 3.56                                  |
| CR 415           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 417           | 17                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 17               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.46                               | 2,586                    | 0.0                        | \$333.76                         | \$1,264.50              | \$205.00         | 3.17                                  |
| CR 403           | 11                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 11               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.30                               | 1,673                    | 0.0                        | \$215.96                         | \$913.50                | \$145.00         | 3.56                                  |
| CR 403           | 2                   | Linear Fluorescent - T8: 2' T8 (17W) - 2L | Wall Switch    | 33                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 2' Lamps              | Occupancy Sensor | 17                | 2,220                  | 0.03                               | 154                      | 0.0                        | \$19.87                          | \$96.40                 | \$20.00          | 3.85                                  |
| CR 501           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 502           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 503           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| WC-116 Men's RR  | 1                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L  | Wall Switch    | 62                | 3,172                  | Relamp                 | No            | 1                | LED - Linear Tubes: (2) U-Lamp                | Wall Switch      | 33                | 3,172                  | 0.02                               | 106                      | 0.0                        | \$13.65                          | \$63.20                 | \$0.00           | 4.63                                  |
| WC-116 Men's RR  | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.05                               | 304                      | 0.0                        | \$39.27                          | \$387.00                | \$20.00          | 9.35                                  |
| CR 504           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| C 107 Custodial  | 1                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |
| WC-117 Womens RR | 5                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 5                | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.14                               | 761                      | 0.0                        | \$98.17                          | \$562.50                | \$85.00          | 4.86                                  |
| CR 507           | 15                  | LED - Linear Tubes: (1) 4' Lamp           | Wall Switch    | 15                | 3,172                  | None                   | Yes           | 15               | LED - Linear Tubes: (1) 4' Lamp               | Occupancy Sensor | 15                | 2,220                  | 0.04                               | 238                      | 0.0                        | \$30.72                          | \$270.00                | \$35.00          | 7.65                                  |
| CR 507 RR        | 1                   | Incandescent: Screw-In (60W) - 1L         | Wall Switch    | 60                | 3,172                  | Relamp                 | Yes           | 1                | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L | Occupancy Sensor | 10                | 2,220                  | 0.03                               | 195                      | 0.0                        | \$25.12                          | \$185.76                | \$5.00           | 7.20                                  |
| CR 509           | 18                  | LED - Linear Tubes: (1) 4' Lamp           | Wall Switch    | 15                | 3,172                  | None                   | Yes           | 18               | LED - Linear Tubes: (1) 4' Lamp               | Occupancy Sensor | 15                | 2,220                  | 0.05                               | 286                      | 0.0                        | \$36.86                          | \$270.00                | \$35.00          | 6.37                                  |
| CR 505           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 506           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 508           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 511           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 510           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 513           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 512           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 515           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 514           | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps              | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |

| Location                       | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |                                  |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|--------------------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|----------------------------------|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                                | Fixture Quantity    | Fixture Description                       | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description              | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| CR 516                         | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 517                         | 10                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 10               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.27                               | 1,521                    | 0.0                        | \$196.33                         | \$855.00                | \$135.00         | 3.67                                  |
| CR 518                         | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 519                         | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$972.00                | \$155.00         | 3.47                                  |
| CR 521                         | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$972.00                | \$155.00         | 3.47                                  |
| CR 520                         | 15                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 15               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.41                               | 2,282                    | 0.0                        | \$294.50                         | \$1,147.50              | \$185.00         | 3.27                                  |
| CR 523                         | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps | Occupancy Sensor | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$972.00                | \$155.00         | 3.47                                  |
| 500 Wing Hallway               | 2                   | Linear Fluorescent - T8: 2' T8 (17W) - 2L | Wall Switch    | 33                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (2) 2' Lamps | High/Low Control | 17                | 2,220                  | 0.03                               | 154                      | 0.0                        | \$19.87                          | \$96.40                 | \$20.00          | 3.85                                  |
| 500 Wing Hallway               | 3                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| 500 Wing Hallway               | 16                  | Linear Fluorescent - T8: 4' T8 (32W) - 1L | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 16               | LED - Linear Tubes: (1) 4' Lamp  | High/Low Control | 15                | 2,220                  | 0.23                               | 1,275                    | 0.0                        | \$164.60                         | \$774.40                | \$80.00          | 4.22                                  |
| 500 Wing Hallway               | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (2) 4' Lamps | High/Low Control | 29                | 2,220                  | 0.11                               | 608                      | 0.0                        | \$78.53                          | \$234.00                | \$40.00          | 2.47                                  |
| 500 Wing Hallway               | 8                   | Linear Fluorescent - T8: 4' T8 (32W) - 4L | Wall Switch    | 114               | 3,172                  | Relamp                 | Yes           | 8                | LED - Linear Tubes: (4) 4' Lamps | High/Low Control | 58                | 2,220                  | 0.38                               | 2,142                    | 0.0                        | \$276.46                         | \$961.07                | \$160.00         | 2.90                                  |
| Band Wing Hallway              | 2                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Band Wing Hallway              | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 4                | LED - Linear Tubes: (1) 4' Lamp  | High/Low Control | 15                | 2,220                  | 0.06                               | 319                      | 0.0                        | \$41.15                          | \$343.60                | \$20.00          | 7.86                                  |
| Band Wing Hallway              | 1                   | U-Bend Fluorescent - T8: U T8 (32W) - 2L  | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (2) U-Lamp   | High/Low Control | 33                | 2,220                  | 0.03                               | 142                      | 0.0                        | \$18.31                          | \$63.20                 | \$0.00           | 3.45                                  |
| 400 Wing Hallway               | 21                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 21               | LED - Linear Tubes: (2) 4' Lamps | High/Low Control | 29                | 2,220                  | 0.57                               | 3,194                    | 0.0                        | \$412.29                         | \$1,628.50              | \$210.00         | 3.44                                  |
| 400 Wing Hallway               | 1                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Media Center Wing              | 10                  | Linear Fluorescent - T8: 4' T8 (32W) - 4L | Wall Switch    | 114               | 3,172                  | Relamp                 | Yes           | 10               | LED - Linear Tubes: (4) 4' Lamps | High/Low Control | 58                | 2,220                  | 0.48                               | 2,677                    | 0.0                        | \$345.58                         | \$1,151.33              | \$200.00         | 2.75                                  |
| 300 Wing Hallway               | 1                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 1                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| 300 Wing Hallway               | 19                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 19               | LED - Linear Tubes: (2) 4' Lamps | High/Low Control | 29                | 2,220                  | 0.52                               | 2,890                    | 0.0                        | \$373.03                         | \$1,511.50              | \$190.00         | 3.54                                  |
| 300 Wing Hallway               | 1                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 1                | LED - Linear Tubes: (1) 4' Lamp  | High/Low Control | 15                | 2,220                  | 0.01                               | 80                       | 0.0                        | \$10.29                          | \$35.90                 | \$5.00           | 3.00                                  |
| Auditorium / Cafeteria Hallway | 17                  | Linear Fluorescent - T8: 4' T8 (32W) - 4L | Wall Switch    | 114               | 3,172                  | Relamp                 | Yes           | 17               | LED - Linear Tubes: (4) 4' Lamps | High/Low Control | 58                | 2,220                  | 0.82                               | 4,552                    | 0.0                        | \$587.49                         | \$2,017.27              | \$340.00         | 2.85                                  |
| Auditorium / Cafeteria Hallway | 3                   | Exit Signs: LED - 2 W Lamp                | None           | 6                 | 8,760                  | None                   | No            | 3                | Exit Signs: LED - 2 W Lamp       | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Auditorium / Cafeteria Hallway | 2                   | Linear Fluorescent - T8: 2' T8 (17W) - 4L | Wall Switch    | 63                | 3,172                  | Relamp                 | Yes           | 2                | LED - Linear Tubes: (4) 2' Lamps | High/Low Control | 34                | 2,220                  | 0.05                               | 286                      | 0.0                        | \$36.91                          | \$153.07                | \$40.00          | 3.06                                  |
| 200 Wing Hallway               | 5                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 5                | LED - Linear Tubes: (2) 4' Lamps | High/Low Control | 29                | 2,220                  | 0.14                               | 761                      | 0.0                        | \$98.17                          | \$492.50                | \$50.00          | 4.51                                  |

| Location                        | Existing Conditions |   |                |                   |                        | Proposed Conditions    |               |                  |   |                  |                   |                        | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|---------------------------------|---------------------|---|----------------|-------------------|------------------------|------------------------|---------------|------------------|---|------------------|-------------------|------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                                 | Fixture Quantity    | Fixture Description                               | Control System | Watts per Fixture | Annual Operating Hours | Fixture Recommendation | Add Controls? | Fixture Quantity | Fixture Description                               | Control System   | Watts per Fixture | Annual Operating Hours | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| 200 Wing Hallway                | 3                   | LED - Linear Tubes: (2) 4' Lamps                  | Wall Switch    | 29                | 3,172                  | None                   | Yes           | 3                | LED - Linear Tubes: (2) 4' Lamps                  | High/Low Control | 29                | 2,220                  | 0.02                               | 95                       | 0.0                        | \$12.29                          | \$200.00                | \$0.00           | 16.28                                 |
| Connector Hallway (Courtyard 3) | 7                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L         | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 7                | LED - Linear Tubes: (2) 4' Lamps                  | High/Low Control | 29                | 2,220                  | 0.19                               | 1,065                    | 0.0                        | \$137.43                         | \$609.50                | \$70.00          | 3.93                                  |
| Connector Hallway (Courtyard 1) | 2                   | Exit Signs: LED - 2 W Lamp                        | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp                        | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Connector Hallway (Courtyard 1) | 8                   | Linear Fluorescent - T8: 4' T8 (32W) - 1L         | Wall Switch    | 32                | 3,172                  | Relamp                 | Yes           | 8                | LED - Linear Tubes: (1) 4' Lamp                   | High/Low Control | 15                | 2,220                  | 0.11                               | 638                      | 0.0                        | \$82.30                          | \$487.20                | \$40.00          | 5.43                                  |
| Connector Hallway (Courtyard 3) | 2                   | Exit Signs: LED - 2 W Lamp                        | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp                        | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Main Lobby                      | 12                  | Linear Fluorescent - T8: 4' T8 (32W) - 2L         | Wall Switch    | 62                | 3,172                  | Relamp                 | Yes           | 12               | LED - Linear Tubes: (2) 4' Lamps                  | High/Low Control | 29                | 2,220                  | 0.33                               | 1,825                    | 0.0                        | \$235.60                         | \$902.00                | \$120.00         | 3.32                                  |
| Main Lobby                      | 2                   | Exit Signs: LED - 2 W Lamp                        | None           | 6                 | 8,760                  | None                   | No            | 2                | Exit Signs: LED - 2 W Lamp                        | None             | 6                 | 8,760                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Exterior                        | 7                   | High-Pressure Sodium: (1) 150W Lamp               | Wall Switch    | 188               | 3,172                  | Fixture Replacement    | No            | 7                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 45                | 3,172                  | 0.66                               | 3,651                    | 0.0                        | \$471.29                         | \$2,734.74              | \$700.00         | 4.32                                  |
| Exterior                        | 5                   | High-Pressure Sodium: (1) 100W Lamp               | Wall Switch    | 138               | 3,172                  | Fixture Replacement    | No            | 5                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 30                | 3,172                  | 0.35                               | 1,970                    | 0.0                        | \$254.24                         | \$1,953.39              | \$500.00         | 5.72                                  |
| Parking Lot                     | 2                   | High-Pressure Sodium: (1) 400W Lamp               | Wall Switch    | 465               | 3,172                  | Fixture Replacement    | No            | 2                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 120               | 3,172                  | 0.45                               | 2,517                    | 0.0                        | \$324.86                         | \$781.35                | \$200.00         | 1.79                                  |
| Building Lights                 | 4                   | High-Pressure Sodium: (1) 400W Lamp               | Wall Switch    | 465               | 3,172                  | Fixture Replacement    | No            | 4                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 120               | 3,172                  | 0.90                               | 5,034                    | 0.0                        | \$649.73                         | \$1,562.71              | \$400.00         | 1.79                                  |
| Building Lights                 | 6                   | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch    | 20                | 3,172                  | None                   | No            | 6                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 20                | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Building Lights                 | 11                  | Compact Fluorescent: Screw-In (13W) - 1L          | Wall Switch    | 13                | 3,172                  | Relamp                 | No            | 11               | LED Screw-In Lamps: LED: Screw-In (9.5W) - 1L     | Wall Switch      | 9                 | 3,172                  | 0.03                               | 161                      | 0.0                        | \$20.72                          | \$591.28                | \$0.00           | 28.54                                 |
| Building Lights                 | 5                   | Metal Halide: (1) 250W Lamp                       | Wall Switch    | 295               | 3,172                  | Fixture Replacement    | No            | 5                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 75                | 3,172                  | 0.72                               | 4,013                    | 0.0                        | \$517.90                         | \$1,953.39              | \$500.00         | 2.81                                  |
| Building Lights                 | 3                   | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch    | 20                | 3,172                  | None                   | No            | 3                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 20                | 3,172                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Building Lights                 | 7                   | Metal Halide: (1) 400W Lamp                       | Wall Switch    | 458               | 3,172                  | Fixture Replacement    | No            | 7                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 120               | 3,172                  | 1.55                               | 8,631                    | 0.0                        | \$1,113.95                       | \$2,734.74              | \$700.00         | 1.83                                  |
| Building Lights                 | 1                   | High-Pressure Sodium: (1) 250W Lamp               | Wall Switch    | 295               | 3,172                  | Fixture Replacement    | No            | 1                | LED - Fixtures: Outdoor Wall-Mounted Area Fixture | Wall Switch      | 75                | 3,172                  | 0.14                               | 803                      | 0.0                        | \$103.58                         | \$390.68                | \$100.00         | 2.81                                  |
| Football Field                  | 100                 | Metal Halide: (1) 400W Lamp                       | Wall Switch    | 458               | 100                    | None                   | No            | 100              | Metal Halide: (1) 400W Lamp                       | Wall Switch      | 458               | 100                    | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Garage                          | 2                   | Linear Fluorescent - T8: 4' T8 (32W) - 4L         | Wall Switch    | 114               | 100                    | None                   | No            | 2                | Linear Fluorescent - T8: 4' T8 (32W) - 4L         | Wall Switch      | 114               | 100                    | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Consession Stand                | 4                   | Linear Fluorescent - T8: 4' T8 (32W) - 4L         | Wall Switch    | 114               | 60                     | None                   | No            | 4                | Linear Fluorescent - T8: 4' T8 (32W) - 4L         | Wall Switch      | 114               | 60                     | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Press Boxes                     | 4                   | Compact Fluorescent: Screw-In (13W) - 1L          | Wall Switch    | 13                | 60                     | None                   | No            | 4                | Compact Fluorescent: Screw-In (13W) - 1L          | Wall Switch      | 13                | 60                     | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Press Boxes                     | 6                   | Linear Fluorescent - T8: 4' T8 (32W) - 2L         | Wall Switch    | 62                | 60                     | None                   | No            | 6                | Linear Fluorescent - T8: 4' T8 (32W) - 2L         | Wall Switch      | 62                | 60                     | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |

### Motor Inventory & Recommendations

| Location             | Area(s)/System(s) Served    | Existing Conditions |                        |              |                      |              |                        | Proposed Conditions             |                      |               |                | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------------|-----------------------------|---------------------|------------------------|--------------|----------------------|--------------|------------------------|---------------------------------|----------------------|---------------|----------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                      |                             | Motor Quantity      | Motor Application      | HP Per Motor | Full Load Efficiency | VFD Control? | Annual Operating Hours | Install High Efficiency Motors? | Full Load Efficiency | Install VFDs? | Number of VFDs | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room          | DHW Circulation             | 2                   | Water Supply Pump      | 0.5          | 75.0%                | No           | 2,745                  | No                              | 75.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room          | Hot Water Heating System    | 2                   | Heating Hot Water Pump | 5.0          | 87.5%                | No           | 2,745                  | Yes                             | 89.5%                | Yes           | 2              | 1.35                               | 10,306                   | 0.0                        | \$1,330.16                       | \$8,393.82              | \$0.00           | 6.31                                  |
| Boiler Room          | Hot Water Heating System    | 1                   | Heating Hot Water Pump | 1.5          | 89.5%                | No           | 0                      | No                              | 89.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room          | Hot Water Heating System    | 1                   | Heating Hot Water Pump | 7.5          | 84.0%                | No           | 3,391                  | Yes                             | 91.7%                | Yes           | 1              | 1.20                               | 10,280                   | 0.0                        | \$1,326.87                       | \$4,760.59              | \$0.00           | 3.59                                  |
| Boiler Room          | Hot Water Heating System    | 1                   | Heating Hot Water Pump | 7.5          | 84.0%                | No           | 0                      | Yes                             | 91.7%                | Yes           | 1              | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$4,760.59              | \$0.00           | 0.00                                  |
| Shop                 | Shop Area                   | 1                   | Supply Fan             | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Shop                 | Shop Area                   | 1                   | Exhaust Fan            | 0.5          | 75.0%                | No           | 2,745                  | No                              | 75.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Crawlspace Above Gym | Gym                         | 1                   | Supply Fan             | 1.5          | 84.0%                | Yes          | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Crawlspace Above Gym | Gym                         | 1                   | Exhaust Fan            | 0.8          | 75.0%                | No           | 2,745                  | No                              | 75.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Crawlspace Above Gym | Gym                         | 1                   | Supply Fan             | 2.0          | 84.0%                | Yes          | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Crawlspace Above Gym | Gym                         | 1                   | Exhaust Fan            | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Crawlspace Above Gym | Rooms 205, 206, 207, & 207C | 1                   | Supply Fan             | 2.0          | 84.0%                | Yes          | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Crawlspace Above Gym | Rooms 205, 206, 207, & 207C | 1                   | Exhaust Fan            | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                 | Room 401 & 402              | 1                   | Supply Fan             | 2.0          | 84.0%                | No           | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                 | Room 401 & 402              | 1                   | Supply Fan             | 5.0          | 87.5%                | No           | 2,745                  | Yes                             | 89.5%                | Yes           | 1              | 0.72                               | 2,236                    | 0.0                        | \$288.56                         | \$4,196.91              | \$400.00         | 13.16                                 |
| Roof                 | Room 404                    | 1                   | Supply Fan             | 2.0          | 84.0%                | No           | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                 | Room 404                    | 1                   | Exhaust Fan            | 1.5          | 84.0%                | No           | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                 | Rooms 507 & 509             | 1                   | Supply Fan             | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                 | Media Center                | 1                   | Supply Fan             | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                 | Media Center                | 1                   | Supply Fan             | 5.0          | 87.5%                | No           | 2,745                  | Yes                             | 89.5%                | Yes           | 1              | 0.72                               | 2,236                    | 0.0                        | \$288.56                         | \$4,196.91              | \$400.00         | 13.16                                 |

|                         |   | Existing Conditions |                   |              |                      |              |                        | Proposed Conditions             |                      |               |                | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-------------------------|---|---------------------|-------------------|--------------|----------------------|--------------|------------------------|---------------------------------|----------------------|---------------|----------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
| Location                | Area(s)/System(s) Served  | Motor Quantity      | Motor Application | HP Per Motor | Full Load Efficiency | VFD Control? | Annual Operating Hours | Install High Efficiency Motors? | Full Load Efficiency | Install VFDs? | Number of VFDs | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Roof                    | Room 303 & Professional Development Room                              | 1                   | Supply Fan        | 3.0          | 86.5%                | No           | 2,745                  | No                              | 86.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | IT Office   | 1                   | Supply Fan        | 0.8          | 75.0%                | No           | 2,745                  | No                              | 75.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Guidance Office   | 1                   | Supply Fan        | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Auditorium  | 2                   | Supply Fan        | 10.0         | 91.7%                | No           | 3,391                  | No                              | 91.7%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Auditorium  | 2                   | Exhaust Fan       | 7.5          | 88.5%                | No           | 3,391                  | No                              | 88.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Gym Small Team Rooms & Locker Room Hallway & Girls & Boys Locker Room | 4                   | Supply Fan        | 1.5          | 84.0%                | No           | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Weight Room Closet      | Weight Room   | 1                   | Supply Fan        | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Weight Room Closet      | Weight Room   | 1                   | Exhaust Fan       | 0.5          | 75.0%                | No           | 2,745                  | No                              | 75.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| E104                    | 500 Area  | 1                   | Supply Fan        | 1.5          | 84.0%                | No           | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| M103                    | 403A  | 1                   | Supply Fan        | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen Storage Room    | Kitchen   | 1                   | Supply Fan        | 2.0          | 86.5%                | No           | 2,745                  | No                              | 86.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| E101                    | Sump Pump   | 1                   | Process Pump      | 2.0          | 84.0%                | No           | 500                    | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Whole Building Hallways | Hallways  | 12                  | Supply Fan        | 0.1          | 60.0%                | No           | 2,745                  | No                              | 60.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Whole Building  | 4                   | Exhaust Fan       | 1.5          | 84.0%                | No           | 2,745                  | No                              | 84.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Whole Building  | 18                  | Exhaust Fan       | 0.3          | 65.0%                | No           | 2,745                  | No                              | 65.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Room 403  | 1                   | Supply Fan        | 1.0          | 82.5%                | No           | 2,745                  | No                              | 82.5%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof                    | Room 403  | 1                   | Exhaust Fan       | 0.5          | 75.0%                | No           | 2,745                  | No                              | 75.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Whole Building          | Whole Building  | 10                  | Supply Fan        | 0.1          | 60.0%                | No           | 500                    | No                              | 60.0%                | No            |                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |

### Electric HVAC Inventory & Recommendations

| Location       | Area(s)/System(s) Served                 | Existing Conditions |                 | Proposed Conditions              |                                     |                                 |                 |             |                                  |                                     |                                    |                               |                                   | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------------|--|---------------------|-----------------|----------------------------------|-------------------------------------|---------------------------------|-----------------|-------------|----------------------------------|-------------------------------------|------------------------------------|-------------------------------|-----------------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                |  | System Quantity     | System Type     | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (kBtu/hr) | Install High Efficiency System? | System Quantity | System Type | Cooling Capacity per Unit (Tons) | Heating Capacity per Unit (kBtu/hr) | Cooling Mode Efficiency (SEER/EER) | Heating Mode Efficiency (COP) | Install Dual Enthalpy Economizer? | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Whole Building | Classrooms                               | 19                  | Window AC       | 0.75                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Room 401                                 | 1                   | Packaged AC     | 6.00                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Room 402                                 | 1                   | Packaged AC     | 10.00                            |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Rooms 507 & 509                          | 1                   | Packaged AC     | 5.00                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Media Center                             | 1                   | Packaged AC     | 4.00                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Media Center                             | 1                   | Packaged AC     | 15.00                            |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Room 303 & Professional Development Room | 1                   | Split-System AC | 3.50                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | IT Office                                | 1                   | Packaged AC     | 3.00                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Guidance Office                          | 1                   | Split-System AC | 6.00                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof           | Auditorium                               | 1                   | Split-System AC | 5.00                             |                                     | No                              |                 |             |                                  |                                     |                                    |                               | No                                | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |



### Fuel Heating Inventory & Recommendations

| Location    | Area(s)/System(s) Served  | Existing Conditions |                             |                                | Proposed Conditions             |                 |             |                                |                    |                          | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-------------|---|---------------------|-----------------------------|--------------------------------|---------------------------------|-----------------|-------------|--------------------------------|--------------------|--------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|             |   | System Quantity     | System Type                 | Output Capacity per Unit (MBh) | Install High Efficiency System? | System Quantity | System Type | Output Capacity per Unit (MBh) | Heating Efficiency | Heating Efficiency Units | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room | Whole Building  | 1                   | Condensing Hot Water Boiler | 3,000.00                       | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room | Whole Building  | 1                   | Condensing Hot Water Boiler | 3,000.00                       | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room | Whole Building  | 1                   | Condensing Hot Water Boiler | 3,000.00                       | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room | Whole Building  | 1                   | Condensing Hot Water Boiler | 3,000.00                       | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Boiler Room | Whole Building  | 1                   | Condensing Hot Water Boiler | 3,000.00                       | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Room 401  | 1                   | Furnace                     | 120.00                         | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Room 402  | 1                   | Furnace                     | 200.00                         | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Rooms 507 & 509   | 1                   | Furnace                     | 104.00                         | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Media Center  | 1                   | Furnace                     | 64.00                          | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Media Center  | 1                   | Furnace                     | 203.00                         | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | IT Office   | 1                   | Furnace                     | 80.00                          | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Gym Small Team Rooms & Locker Room Hallway & Girls & Boys Locker Room | 4                   | Furnace                     | 100.00                         | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Roof        | Room 403  | 1                   | Furnace                     | 80.00                          | No                              |                 |             |                                |                    |                          | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |

### DHW Inventory & Recommendations

| Location    | Area(s)/System(s) Served | Existing Conditions |                 | Proposed Conditions |                 |             |           |                   |                  | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-------------|--------------------------|---------------------|-----------------|---------------------|-----------------|-------------|-----------|-------------------|------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|             |                          | System Quantity     | System Type     | Replace?            | System Quantity | System Type | Fuel Type | System Efficiency | Efficiency Units | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Boiler Room | Whole Building           | 1                   | Indirect System | No                  |                 |             |           |                   |                  | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |

### Low-Flow Device Recommendations

| Location           | Recommendation Inputs |                          |                          |                          | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|--------------------|-----------------------|--------------------------|--------------------------|--------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                    | Device Quantity       | Device Type              | Existing Flow Rate (gpm) | Proposed Flow Rate (gpm) | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Shop               | 1                     | Faucet Aerator (Kitchen) | 3.00                     | 2.20                     | 0.00                               | 0                        | 1.4                        | \$11.75                          | \$7.17                  | \$0.00           | 0.61                                  |
| Weight Room        | 1                     | Faucet Aerator (Kitchen) | 3.00                     | 2.20                     | 0.00                               | 0                        | 1.4                        | \$11.75                          | \$7.17                  | \$0.00           | 0.61                                  |
| Girl's Locker Room | 4                     | Showerhead               | 2.50                     | 2.00                     | 0.00                               | 0                        | 3.8                        | \$32.65                          | \$357.20                | \$0.00           | 10.94                                 |
| Boys Locker Room   | 8                     | Showerhead               | 2.50                     | 2.00                     | 0.00                               | 0                        | 7.6                        | \$65.30                          | \$714.40                | \$0.00           | 10.94                                 |

### Walk-In Cooler/Freezer Inventory & Recommendations

| Location | Existing Conditions     |                                 | Proposed Conditions               |                                   |                                 | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------|-------------------------|---------------------------------|-----------------------------------|-----------------------------------|---------------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|          | Cooler/Freezer Quantity | Case Type/Temperature           | Install EC Evaporator Fan Motors? | Install Electric Defrost Control? | Install Evaporator Fan Control? | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Kitchen  | 1                       | Medium Temp Freezer (0F to 30F) | No                                | No                                | No                              | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen  | 1                       | Cooler (35F to 55F)             | No                                | No                                | No                              | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |

### Cooking Equipment Inventory & Recommendations

| Location | Existing Conditions |  |                            | Proposed Conditions                | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|----------|---------------------|--|----------------------------|------------------------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|          | Quantity            | Equipment Type                             | High Efficiency Equipment? | Install High Efficiency Equipment? | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Kitchen  | 6                   | Insulated Food Holding Cabinet (Full Size) | Yes                        | No                                 | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen  | 2                   | Gas Convection Oven (Full Size)            | Yes                        | No                                 | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen  | 1                   | Gas Convection Oven (Full Size)            | Yes                        | No                                 | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen  | 1                   | Gas Griddle (≤2 Feet Width)                | Yes                        | No                                 | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen  | 1                   | Gas Rack Oven (Double)                     | Yes                        | No                                 | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |
| Kitchen  | 1                   | Electric Convection Oven (Half Size)       | Yes                        | No                                 | 0.00                               | 0                        | 0.0                        | \$0.00                           | \$0.00                  | \$0.00           | 0.00                                  |


### Plug Load Inventory

| Existing Conditions |          |                           |                 |                        |
|---------------------|----------|---------------------------|-----------------|------------------------|
| Location            | Quantity | Equipment Description     | Energy Rate (W) | ENERGY STAR Qualified? |
| Whole Building      | 223      | Desktop Computer          | 150.0           | Yes                    |
| Whole Building      | 1,000    | Laptops                   | 45.0            | Yes                    |
| Whole Building      | 25       | Desk Printer              | 40.0            | Yes                    |
| Whole Building      | 6        | Photocopier               | 600.0           | Yes                    |
| Whole Building      | 8        | LCD TV                    | 71.0            | Yes                    |
| Whole Building      | 12       | Tube TV                   | 120.0           | Yes                    |
| Whole Building      | 2        | Large Desk Printer        | 60.0            | Yes                    |
| Shop                | 1        | Smoke Eater               | 950.0           | Yes                    |
| Whole Building      | 8        | Refrigerator              | 172.0           | Yes                    |
| Whole Building      | 10       | Minifridge                | 153.0           | Yes                    |
| Whole Building      | 44       | Projector                 | 200.0           | Yes                    |
| Whole Building      | 4        | 3ft Fan                   | 100.0           | Yes                    |
| Whole Building      | 11       | Microwave                 | 1,000.0         | Yes                    |
| Whole Building      | 5        | Coffee Maker              | 900.0           | Yes                    |
| Classroom           | 1        | Driving Simulator         | 1,000.0         | Yes                    |
| Whole Building      | 2        | Shredder                  | 150.0           | Yes                    |
| Whole Building      | 32       | Smartboard                | 100.0           | Yes                    |
| Whole Building      | 2        | 3D Printer                | 500.0           | Yes                    |
| Computer Lab        | 1        | Laser Cutter              | 1,500.0         | No                     |
| Kitchen             | 1        | Clothes Washer            | 900.0           | No                     |
| Kitchen             | 2        | Kitchen Refrigerators     | 218.0           | Yes                    |
| Kitchen             | 2        | Kitchen Freezers          | 207.0           | Yes                    |
| Kitchen             | 4        | Compact Refrigerated Case | 125.0           | Yes                    |
| Kitchen             | 1        | Tall Refrigerated Case    | 150.0           | Yes                    |
| Kitchen             | 1        | Ice Cream Freezer         | 127.0           | Yes                    |

### Vending Machine Inventory & Recommendations

| Location          | Existing Conditions |                            | Proposed Conditions | Energy Impact & Financial Analysis |                          |                            |                                  |                         |                  |                                       |
|-------------------|---------------------|----------------------------|---------------------|------------------------------------|--------------------------|----------------------------|----------------------------------|-------------------------|------------------|---------------------------------------|
|                   | Quantity            | Vending Machine Type       | Install Controls?   | Total Peak kW Savings              | Total Annual kWh Savings | Total Annual MMBtu Savings | Total Annual Energy Cost Savings | Total Installation Cost | Total Incentives | Simple Payback w/ Incentives in Years |
| Cafeteria         | 2                   | Refrigerated               | Yes                 | 0.00                               | 3,224                    | 0.0                        | \$416.08                         | \$460.00                | \$0.00           | 1.11                                  |
| Cafeteria         | 1                   | Glass Fronted Refrigerated | Yes                 | 0.00                               | 1,209                    | 0.0                        | \$156.03                         | \$230.00                | \$0.00           | 1.47                                  |
| Faculty Cafeteria | 2                   | Refrigerated               | Yes                 | 0.00                               | 3,224                    | 0.0                        | \$416.08                         | \$460.00                | \$0.00           | 1.11                                  |
| Gym Area          | 3                   | Refrigerated               | Yes                 | 0.00                               | 4,836                    | 0.0                        | \$624.11                         | \$690.00                | \$0.00           | 1.11                                  |
| Gym Area          | 1                   | Glass Fronted Refrigerated | Yes                 | 0.00                               | 1,209                    | 0.0                        | \$156.03                         | \$230.00                | \$0.00           | 1.47                                  |

# Appendix B: ENERGY STAR® Statement of Energy Performance



**ENERGY STAR® Statement of Energy Performance**

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# 59

ENERGY STAR®  
Score <sup>1</sup>

## Pequannock Township High School

Primary Property Type: K-12 School  
Gross Floor Area (ft<sup>2</sup>): 130,547  
Built: 1957

For Year Ending: February 28, 2017  
Date Generated: March 19, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

| Property & Contact Information   |  |   |
|--|--|---|
| <b>Property Address</b><br>Pequannock Township High School<br>85 Sunset Road<br>Pompton Plains, New Jersey 07444 | <b>Property Owner</b><br>Pequannock Township Board of Education<br>538 Newark Pompton Turnpike<br>Pompton Plains, NJ 07444<br>973-616-6030 | <b>Primary Contact</b><br>Kateryna Bechtel<br>538 Newark Pompton Turnpike<br>Pompton Plains, NJ 07444<br>973-616-6030 Ext. 7201<br>kathy.becht@pequannock.org |
| Property ID: 6254558   |  |   |

| Energy Consumption and Energy Use Intensity (EUI) |                              |                 |   |
|---|------------------------------|-----------------|---|
| <b>Site EUI</b><br>81.5 kBtu/ft <sup>2</sup>      | <b>Annual Energy by Fuel</b> |                 | <b>National Median Comparison</b>                             |
|   | Electric - Grid (kBtu)       | 3,296,338 (31%) | National Median Site EUI (kBtu/ft <sup>2</sup> )              |
|   | Natural Gas (kBtu)           | 7,339,646 (69%) | National Median Source EUI (kBtu/ft <sup>2</sup> )            |
|   |                              |                 | % Diff from National Median Source EUI                        |
| <b>Source EUI</b><br>138.3 kBtu/ft <sup>2</sup>   |                              |                 | <b>Annual Emissions</b>                                       |
|   |                              |                 | Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year) |
|   |                              |                 | 756   |

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) - \_\_\_\_\_  
\_\_\_\_\_



Professional Engineer Stamp  
(if applicable)