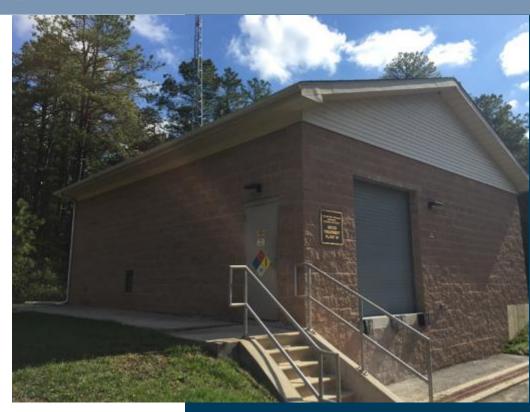


Local Government Energy Audit: Energy Audit Report





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Wells No. I & 2

Township of Waterford

121 Washington Avenue Tansboro, NJ 08009

10/15/2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and evaluate upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures evaluated in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from RS Means. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.





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Appendix A: Equipment Inventory & Evaluations





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I EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Wells No. 1 & 2.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC) as part of a comprehensive effort to assist New Jersey local governments in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

I.I Facility Summary

Wells No. 1 & 2 is a facility comprised of three separate buildings totaling approximately 1,750 square feet. The largest of the three buildings houses well pump #1 and the water treatment equipment. Of the smaller buildings, one houses well pump #2 and the other a back-up generator.

Lighting at Wells No. 1 & 2 consists of a mixture of T5 and T12 4-foot linear fluorescent fixtures for the interior lighting and LED wall packs for exterior lighting. A thorough description of the facility and our observations are located in Section 2.

1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated three measures which together represent an opportunity to reduce annual energy costs by \$44 and annual greenhouse gas emissions by 237 lbs CO₂e. We estimate that if all measures were implemented as evaluated, the project would pay for itself in 35.8 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Wells No. 1 & 2's annual energy use by less than 1%.



Figure 2 - Potential Post-Implementation Costs







A detailed description of Wells No. 1 & 2's existing energy use can be found in Section 3, "Site Energy Use and Costs."

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4, "Energy Conservation Measures."

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure			Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Energy Cost Savings	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (Ibs)
Lighting Upgrades			192	0.4	0.0	\$36.04	\$1,038.80	\$160.00	\$878.80	24.4	193
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	74	0.2	0.0	\$13.99	\$468.00	\$40.00	\$428.00	30.6	75
ECM 2	Retrofit Fixtures with LED Lamps	Yes	117	0.3	0.0	\$22.05	\$570.80	\$120.00	\$450.80	20.4	118
Lighting Control Measures			44	0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44
ECM 3 Install Occupancy Sensor Lighting Controls		Yes	44	0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44
	TOTALS	235	0.5	0.0	\$44.29	\$1,848.80	\$265.00	\$1,583.80	35.8	237	

^{* -} All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Energy Efficient Practices

TRC Energy Services also identified 4 low cost or no cost energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Wells No. 1 & 2 include:

- Perform Lighting Maintenance
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Perform Routine Motor Maintenance

For details on these Energy Efficient Practices, please refer to Section 5.

On-Site Generation Measures

TRC Energy Services evaluated the potential for installing on-Site generation for Wells No. 1 & 2. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures. For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to

^{** -} Simple Payback Period is based on net measure costs (i.e. after incentives).





pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart (SS)
- Direct Install (DI)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SS incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SS program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives that SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated DI contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

Additional information on relevant incentive programs is located in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci





2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 - Project Contacts

Name	Role	E-Mail	Phone#								
Customer											
Susan Danson	Township	augan dangan @waterfordtuin oom	(956) 769 2200								
Susan Danson	Administrator	susan.danson@waterfordtwp.com	(856) 768-2300								
Designated Representative	Designated Representative										
Christopher D. Driglia	Municipal Engineer	abria@arb up com	(609) 561-0482								
Christopher D. Briglia	Municipal Engineer	cbrig@arh-us.com	ext. 3119								
TRC Energy Services											
Moussa Traore	Auditor	MTraore@trcsolutions.com	(732) 855-0033								

2.2 General Site Information

On April 17, 2018, TRC performed an energy audit at Wells No. 1 & 2 located in Tansboro, NJ. TRC's team met with Joe Maltese to review the facility operations and help focus our investigation on specific energy-using systems.

Wells No. 1 & 2 is a 1,750 square foot facility comprised of three single story buildings, two of which house well pumps and the third a back-up generator. The buildings were constructed around 1975. Heating is provided by various types of electric resistance heaters. There is no mechanical cooling.

2.3 Building Occupancy

Building occupancy is minimal and only on an as-needed basis for routine maintenance and water treatment chemicals. When this facility is occupied it is generally by only one or two workers and for a short period of time.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
		Equip: available to operate
Water Treatmeant Plant	Weekday	as needed, 8,760
		Occupancy: varies
		Equip: available to operate
Water Treatmeant Plant	Weekend	as needed, 8,760
		Occupancy: none

2.4 Building Envelope

All three buildings are constructed of concrete block (CMU) and have pitched roofs with composite shingles. There are only steel doors, no windows. The main building, housing Well Pump #1 and the water treatment equipment also has a roll up bay door.







Image 1 Building Envelope

2.5 On-Site Generation

Wells No. 1 & 2 does not have any on-site electric generation capacity.

2.6 Energy-Using Systems

Please see **Appendix A: Equipment Inventory &** for an inventory of the facility's equipment.

Water Pumping and Treatment Systems

Well #1 water pumping is provided by a 75 HP variable speed pump which is approximately 15 years old. Water pumping for Well #2 is provided by a similar arrangement. Water treatment is provided by various fractional horsepower process pumps and by two 3 HP chlorine pumps equipped with variable speed drives. The water treatment building also includes several small exhaust fans.

Lighting System

Lighting at the facility is provided by linear fluorescent T5 and T12 lamps with electronic ballasts. The T5 fixtures are 4-lamp and the T12 fixtures are 2-lamp. All interior lighting is controlled by manual wall switches.

The building's exterior lighting is minimal and consists LED wall pack fixtures that are controlled by photocells.





Heating and Dehumidification

There is a single Therma-Stor dehumidifier and four electric resistance heaters in the main building. The two remaining buildings each have a single overhead electric resistance heater.





Image 2 Main Building electric heater

Image 3 Well #2 and Generator bldg. electric heater





3 SITE ENERGY USE AND COSTS

Utility data for electricity was analyzed to identify opportunities for savings. In addition, data for electricity was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.3 for additional information.

3.1 Total Cost of Energy

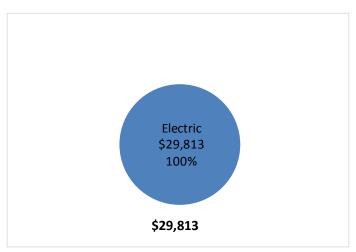
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 6 - Utility Summary

Utility Summary for Wells No. 1 & 2								
Fuel	Usage	Cost						
Electricity	158,428 kWh	\$29,813						
Total	\$29,813							

The current annual energy cost for this facility is \$29,813 as shown in the chart below.

Figure 7 - Energy Cost Breakdown







3.2 Electricity Usage

Electricity is provided by Atlantic City Electric. The average electric cost over the past 12 months was \$0.188/kWh, which is the blended rate that includes energy supply, distribution, and other charges, including demand. This rate is used throughout the analyses in this report to assess energy costs and savings. Electric use and demand (kW) tends to remain higher in the winter. This is likely due to the buildings being heated by electrical resistance heaters. The monthly electricity consumption and peak demand are shown in the chart below.

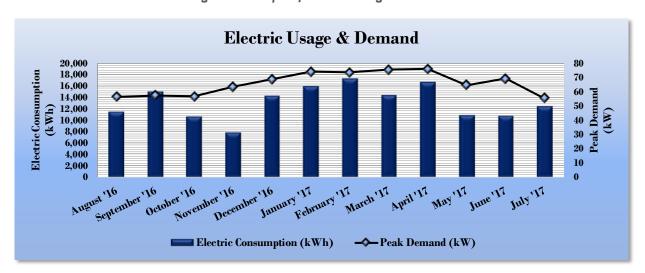


Figure 8 - Graph of Electric Usage & Demand

Figure 9 - Table of Electric Usage & Demand

Electric Billing Data for Wells No. 1 & 2												
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost							
8/16/16	29	11,520	56		\$2,242							
9/19/16	29	15,000	57		\$2,865							
10/18/16	33	10,620	57		\$2,020							
11/15/16	30	7,860	63		\$1,552							
12/15/16	28	14,200	69		\$2,646							
1/18/17	32	15,920	74		\$2,989							
2/15/17	31	17,320	74		\$3,158							
3/17/17	27	14,360	75		\$2,691							
4/17/17	43	16,720	76		\$3,095							
5/17/17	21	10,820	65		\$2,060							
6/15/17	28	10,760	69		\$2,052							
7/17/17	32	12,460	55		\$2,280							
Totals	363	157,560	76	\$0	\$29,650							
Annual	365	158,428	76	\$0	\$29,813							





3.3 Benchmarking

Source Energy Use Intensity (kBtu/ft²) Site Energy Use Intensity (kBtu/ft²)

Site Energy Use Intensity (kBtu/ft²)

This facility was benchmarked using *Portfolio Manager*, an online tool created and managed by the U.S. Environmental Protection Agency (EPA) through the ENERGY STAR™ program. Portfolio Manager analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR Score for select building types.

Energy Use Intensity is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy". Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Energy Use Intensity Comparison - Existing Conditions

National Median

Wells No. 1 & 2

Building Type: Water/Wastewater

Treatment/Pumping

123.1

78.8

78.8

Figure 10 - Energy Use Intensity Comparison - Existing Conditions

Implementation of all evaluated measures in this report would improve the building's estimated EUI significantly, as shown in the Table below:

969.9

308.9

Energy Use Intensity Comparison - Following Installation of Recommended Measures									
Wells No. 1 & 2	National Median Building Type: Water/Wastewater								
	Treatment/Pumping								
968.5	123.1								
	Wells No. 1 & 2								

Figure 11 - Energy Use Intensity Comparison - Following Installation of Evaluated Measures

Many types of commercial buildings are also eligible to receive an ENERGY STAR™ score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. This building type does not currently qualify to receive a score.

308.4

For more information on Energy Star certification go to: https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance. Free online training is available to help you use Energy Star Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training





3.4 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

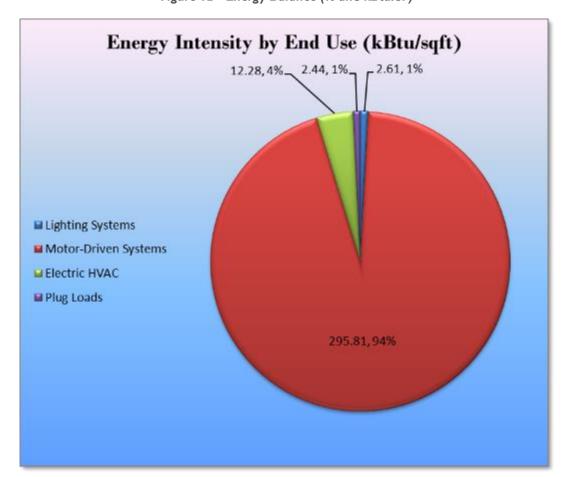


Figure 12 - Energy Balance (% and kBtu/SF)





4 Energy Conservation Measures

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Wells No. 1 & 2 regarding financial incentives for which they may qualify to implement the evaluated measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 Evaluated ECMs

The measures below have been evaluated by the auditor for possible implementation at the facility.

Figure 13 – Summary of Evaluated ECMs

Energy Conservation Measure			Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	•	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	•	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		192	0.4	0.0	\$36.04	\$1,038.80	\$160.00	\$878.80	24.4	193
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	74	0.2	0.0	\$13.99	\$468.00	\$40.00	\$428.00	30.6	75
ECM 2 Retrofit Fixtures with LED Lamps			0.3	0.0	\$22.05	\$570.80	\$120.00	\$450.80	20.4	118
Lighting Control Measures		44	0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44
ECM 3 Install Occupancy Sensor Lighting Controls			0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44
	TOTALS	235	0.5	0.0	\$44.29	\$1,848.80	\$265.00	\$1,583.80	35.8	237

^{* -} All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

Please see **Appendix A: Equipment Inventory &** for a detailed list of the locations and evaluated upgrades for each measure.

^{** -} Simple Payback Period is based on net measure costs (i.e. after incentives).





4.1.1 Lighting Upgrades

Evaluated upgrades to existing lighting fixtures are summarized in Figure 14 below.

Figure 14 - Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)			Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO₂e Emissions Reduction (lbs)
Lighting Upgrades			0.4	0.0	\$36.04	\$1,038.80	\$160.00	\$878.80	24.4	193
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	74	0.2	0.0	\$13.99	\$468.00	\$40.00	\$428.00	30.6	75
ECM 2 Retrofit Fixtures with LED Lamps			0.3	0.0	\$22.05	\$570.80	\$120.00	\$450.80	20.4	118

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Summary of Measure Economics

Interior/ Exterior		Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (Ibs)
Interior	74	0.2	0.0	\$13.99	\$468.00	\$40.00	\$428.00	30.6	75
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We evaluated retrofitting existing fluorescent fixtures which would involve removing fluorescent tubes and ballasts and replacing them with LEDs and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance would be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tube.





ECM 2: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior		Peak Demand Savings (kW)		Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)	Simple Payback Period (yrs)	CO ₂ e Emissions Reduction (lbs)
Interior	117	0.3	0.0	\$22.05	\$570.80	\$120.00	\$450.80	20.4	118
Exterior	0	0.0	0.0	\$0.00	\$0.00	\$0.00	\$0.00	0.0	0

Measure Description

We evaluated retrofitting existing T5 linear fluorescent with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance would be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tube.

4.1.2 Lighting Control Measures

Figure 15 - Summary of Lighting Control ECMs

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)		Energy Cost Savings	Estimated Install Cost (\$)	Estimated Incentive (\$)	Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (lbs)
Lighting Control Measures	44	0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44
ECM 3 Install Occupancy Sensor Lighting Controls	44	0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.





ECM 3: Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Savings	Estimated Install Cost (\$)		Estimated Net Cost (\$)		CO ₂ e Emissions Reduction (Ibs)
44	0.1	0.0	\$8.25	\$810.00	\$105.00	\$705.00	85.4	44

Measure Description

We evaluated installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in these three buildings. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we would recommend lighting controls that use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.





5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Perform Lighting Maintenance

In order to sustain optimal lighting levels, lighting fixtures should undergo routine maintenance. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust on lamps, fixtures and reflective surfaces. Together, these factors can reduce total illumination by 20% - 60% or more, while operating fixtures continue drawing full power. To limit this reduction, lamps, reflectors and diffusers should be thoroughly cleaned of dirt, dust, oil, and smoke film buildup approximately every 6 – 12 months.

Develop a Lighting Maintenance Schedule

In addition to routine fixture cleaning, development of a maintenance schedule can both ensure maintenance is performed regularly and can reduce the overall cost of fixture re-lamping and re-ballasting. By re-lamping and re-ballasting fixtures in groups, lighting levels are better maintained and the number of site visits by a lighting technician or contractor can be minimized, decreasing the overall cost of maintenance.

Ensure Lighting Controls Are Operating Properly

Lighting controls are very cost effective energy efficient devices, when installed and operating correctly. As part of a lighting maintenance schedule, lighting controls should be tested annually to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight sensors, maintenance involves cleaning of sensor lenses and confirming setpoints and sensitivity are appropriately configured.

Perform Routine Motor Maintenance

Motors consist of many moving parts whose collective degradation can contribute to a significant loss of motor efficiency. In order to prevent damage to motor components, routine maintenance should be performed. This maintenance consists of cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.





6 On-Site Generation Measures

On-site generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a **Low** potential for installing a PV array.

In order to be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation.

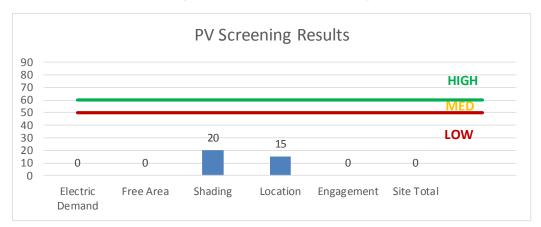


Figure 16 - Photovoltaic Screening





For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- Basic Info on Solar PV in NJ: http://www.njcleanenergy.com/whysolar
- NJ Solar Market FAQs: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- Approved Solar Installers in the NJ Market: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a **Low** potential for installing a cost-effective CHP system.

Lack of gas service, low or infrequent thermal load, and lack of space near the existing boilers are the most significant factors contributing to the Low potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.nicleanenergy.com/commercial-industrial/programs/ni-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/





7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically an electric customer needs to be capable of reducing their electric demand, within minutes, by at least 100 kW or more in order to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (www.pjm.com/markets-and-operations/demand-response/csps.aspx). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (www.pjm.com/training/trainingmaterial.aspx), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion, this facility is not a good candidate for DR.





8 Project Funding / Incentives

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 17 for a list of the eligible programs identified for each evaluated ECM.

Figure 17 - ECM Incentive Program Eligibility

		SmartStart	SmartStart		Pay For Performance	Large Energy	Combined Heat &
Energy Conservation Measure			Custom	Direct Install	Existing	Users	Power and
					Buildings	Program	Fuel Cell
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Х		Х			
ECM 2	Retrofit Fixtures with LED Lamps	Х		Х			
ECM 3	Install Occupancy Sensor Lighting Controls	Х		Х			

SmartStart (SS) is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install (DI) caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SS program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci





8.1 SmartStart

Overview

SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting

Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the Retrofit incentives have been applied in this report. Custom Measure incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less. Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB





8.2 Direct Install

Overview

Direct Install (DI) is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to **70%** of the total installed cost of eligible measures, up to \$125,000 per project. Direct Install participants will also be held to a fiscal year cap of \$250,000 per entity.

How to Participate

To participate in the DI program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of DI program partners is provided on the DI website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since DI offers a free assessment of eligible measures, DI is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract", whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an Energy Services Company or "ESCO";
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations;
- (3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by





the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.





9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities were allowed to charge Cost of Service and customers were given the ability to choose a third party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third party supplier, consider shopping for a reduced rate from third party electric suppliers. If your facility is purchasing electricity from a third party supplier, review and compare prices at the end of the current contract or every couple years.

A list of third party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.





Appendix A: Equipment Inventory & Evaluations

Lighting Inventory & Evaluations

	onditions				Proposed Condition	าร						Energy Impac	t & Financial A	nalysis					
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Onerating	Total Dook	Total Annual kWh Savings		Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Wall Packs	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	45	4,380	None	No	4	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Daylight Dimming	45	4,380	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant	6	Linear Fluorescent - T5: 4' T5 (28W) - 4L	Wall Switch	120	315	Relamp	Yes	6	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	221	0.39	170	0.0	\$31.91	\$840.80	\$155.00	21.49
Treatment Plant / Generator Bldg	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant Well #2	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	315	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	221	0.11	48	0.0	\$9.07	\$504.00	\$55.00	49.51
Generator Bldg	2	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	315	Relamp & Reballast	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	221	0.11	48	0.0	\$9.07	\$504.00	\$55.00	49.51

Motor Inventory

Existing Conditions P												Energy Impac	t & Financial A	nalysis				
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application		Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings		Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Treatment Plant	Well #1	1	Water Supply Pump	75.0	95.0%	Yes	1,580	No	95.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant	Chlorine	2	Other	3.0	85.5%	Yes	1,580	No	85.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant	Line Pump Water Treatment	3	Process Pump	1.0	75.0%	No	1,580	No	75.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant	Water Treatment	1	Process Pump	0.5	75.5%	No	1,580	No	75.5%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant	Treatmenet Plant Bldgs	4	Exhaust Fan	0.8	77.0%	No	1,580	No	77.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Treatment Plant	Well #2	1	Water Supply Pump	75.0	95.0%	Yes	1,580	No	95.0%	No		0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00





Electric HVAC Inventory

		Existing (Conditions			Proposed	Condition	s						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Capacity per Unit	Capacity per Unit	Install High Efficiency System?			Capacity per Unit	Capacity per Unit	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	MMRfu	Total Annual Energy Cost Savings		Total Incentives	Simple Payback w/ Incentives in Years
Well #1	Well #1	4	Electric Resistance Heat		10.24	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Well #2	Well #2	1	Electric Resistance Heat		13.65	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00
Generator Bldg	Generator Bldg	1	Electric Resistance Heat		13.65	No							No	0.00	0	0.0	\$0.00	\$0.00	\$0.00	0.00

Plug Load Inventory

-	Existing (Conditions		
			Energy	ENERGY
Location	Quantity	Equipment Description	Rate	STAR
			(W)	Qualified?
Treatment Plant	1	Dehumidifier	1,000.0	No