



Local Government Energy Audit Report

Washington Elementary School

April 19, 2019

Prepared for:

Union Township Public Schools
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Union, NJ 07083

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Disclaimer

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC Energy Services (TRC) reviewed the energy conservation measures and estimates of energy savings were reviewed for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated installation costs on our experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. We encourage the owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on individual measures and conditions. TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

Perform any implementation of energy conservation measures in strict conformance with applicable local, state and federal requirements.

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Table of Contents

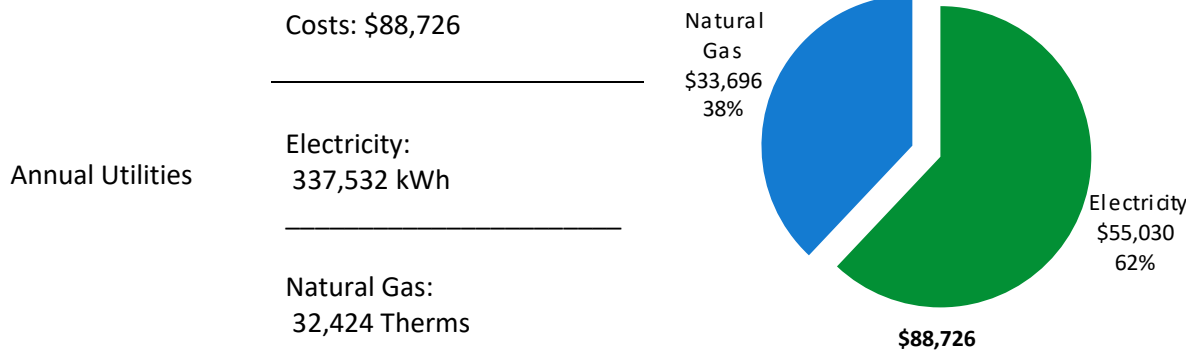
1	Executive Summary.....	5
1.1	Planning Your Project	8
	Pick Your Installation Approach	8
	More Options from Around the State.....	10
2	Existing Conditions.....	11
2.1	Site Overview.....	11
2.2	Building Occupancy	11
2.3	Building Envelope	11
2.4	Lighting Systems.....	12
2.5	Air Handling Systems.....	14
	Unit Ventilators	14
	Packaged Units and Air Conditioners	14
2.6	Steam Heating Systems.....	15
2.7	Domestic Hot Water	17
2.8	Food Service Equipment.....	18
2.9	Plug Load & Vending Machines.....	19
2.10	Water-Using Systems	19
3	Energy Use and Costs	20
3.1	Electricity.....	21
3.2	Natural Gas.....	22
3.3	Benchmarking.....	23
	Tracking Your Energy Performance.....	24
4	Energy Conservation Measures	25
4.1	Lighting	28
	ECM 1: Install LED Fixtures	28
	ECM 2: Retrofit Fixtures with LED Lamps.....	28
4.2	Lighting Controls.....	29
	ECM 3: Install Occupancy Sensor Lighting Controls	29
	ECM 4: Install High/Low Lighting Controls	29
4.3	Electric Unitary HVAC	30
	Install High Efficiency Air Conditioning Units	30
4.4	HVAC.....	30
	ECM 5: Install Pipe Insulation.....	30
4.5	Domestic Water Heating	31
	Install High Efficiency Gas-Fired Water Heater	31
4.6	Food Service & Refrigeration Measures.....	31

ECM 6: Replace Refrigeration Equipment.....	31
ECM 7: Vending Machine Control	31
5 Energy Efficient Best Practices	32
Energy Tracking with ENERGY STAR® Portfolio Manager®	32
Motor Maintenance	32
Economizer Maintenance	32
AC System Evaporator/Condenser Coil Cleaning	32
HVAC Filter Cleaning and Replacement	32
Boiler Maintenance	33
Water Heater Maintenance	33
Plug Load Controls.....	33
Water Conservation	34
Procurement Strategies	34
6 On-site Generation	35
6.1 Solar Photovoltaic	35
6.2 Combined Heat and Power	36
7 Project Funding and Incentives.....	38
7.1 SmartStart	39
7.2 Direct Install	40
7.3 Energy Savings Improvement Program	40
7.4 SREC Registration Program.....	41
8 Energy Purchasing and Procurement Strategies	42
8.1 Retail Electric Supply Options.....	42
8.2 Retail Natural Gas Supply Options	42
Appendix A: Equipment Inventory & Recommendations	A-1
Appendix B: ENERGY STAR® Statement of Energy Performance	B-1
Appendix C: Glossary	C-1

1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) report for Washington Elementary School. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC Energy Services (TRC) conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and help protect our environment by reducing statewide energy consumption.

BUILDING PERFORMANCE REPORT



ENERGY STAR® Benchmarking Score	66 <i>(1-100 scale)</i>	This building performs at the national average. This report contains suggestions about how to improve building performance and reduce energy costs.
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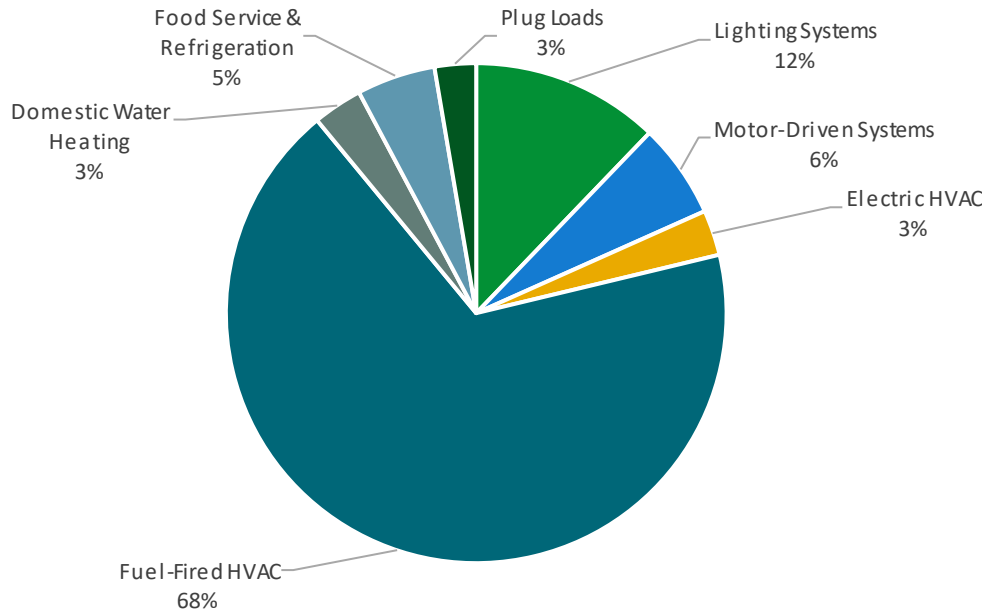


Figure 1 - Energy Use by System

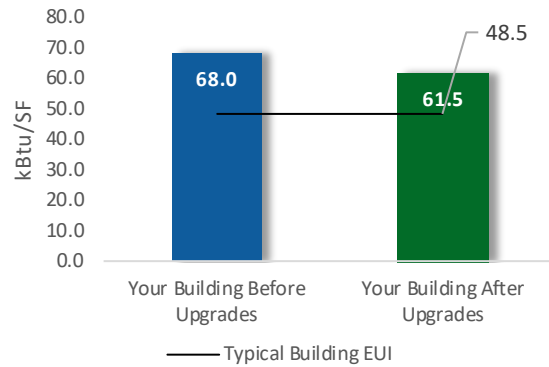
POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

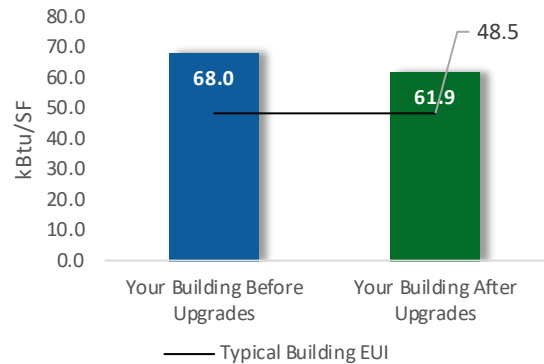
Scenario 1: Full Package (all evaluated measures)

Installation Cost	\$93,684
Potential Rebates & Incentives ¹	\$12,652
Annual Cost Savings	\$19,679
Annual Energy Savings	Electricity: 120,094 kWh Natural Gas: 96 Therms
Greenhouse Gas Emission Savings	61 Tons
Simple Payback	4.1 Years
Site Energy Savings (all utilities)	10%



Scenario 2: Cost Effective Package²

Installation Cost	\$63,544
Potential Rebates & Incentives	\$11,610
Annual Cost Savings	\$19,213
Annual Energy Savings	Electricity: 118,485 kWh
Greenhouse Gas Emission Savings	59 Tons
Simple Payback	2.7 Years
Site Energy Savings (all utilities)	9%



On-site Generation Potential

Photovoltaic	Medium
Combined Heat and Power	None

¹ Incentives are based on current SmartStart Prescriptive incentives. Other Program incentives may apply.

² A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Lifetime Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		95,245	23.9	-20	\$15,324	\$229,862	\$39,997	\$9,255	\$30,742	2.0	93,610
ECM 1	Install LED Fixtures	8,484	2.0	-2	\$1,367	\$20,512	\$11,231	\$2,000	\$9,231	6.7	8,367
ECM 2	Retrofit Fixtures with LED Lamps	86,761	21.9	-18	\$13,957	\$209,350	\$28,767	\$7,255	\$21,512	1.5	85,243
Lighting Control Measures		17,857	4.5	-4	\$2,873	\$22,981	\$20,906	\$2,230	\$18,676	6.5	17,545
ECM 3	Install Occupancy Sensor Lighting Controls	15,856	4.0	-3	\$2,551	\$20,405	\$17,106	\$2,230	\$14,876	5.8	15,579
ECM 4	Install High/Low Lighting Controls	2,001	0.5	0	\$322	\$2,575	\$3,800	\$0	\$3,800	11.8	1,966
Electric Unitary HVAC Measures		1,609	2.0	0	\$262	\$3,935	\$18,639	\$644	\$17,995	68.6	1,620
	Install High Efficiency Air Conditioning Units	1,609	2.0	0	\$262	\$3,935	\$18,639	\$644	\$17,995	68.6	1,620
HVAC System Improvements		2,949	0.0	13	\$620	\$6,818	\$527	\$0	\$527	0.9	4,536
ECM 5	Install Pipe Insulation	2,949	0.0	13	\$620	\$6,818	\$527	\$0	\$527	0.9	4,536
Domestic Water Heating Upgrade		0	0.0	20	\$203	\$3,051	\$11,500	\$398	\$11,102	54.6	2,291
	Install High Efficiency Gas-Fired Water Heater	0	0.0	20	\$203	\$3,051	\$11,500	\$398	\$11,102	54.6	2,291
Food Service & Refrigeration Measures		2,434	0.3	0	\$397	\$2,923	\$2,214	\$125	\$2,089	5.3	2,451
ECM 6	Replace Refrigeration Equipment	822	0.1	0	\$134	\$1,609	\$1,984	\$125	\$1,859	13.9	828
ECM 7	Vending Machine Control	1,612	0.2	0	\$263	\$1,314	\$230	\$0	\$230	0.9	1,623
TOTALS		120,094	30.7	10	\$19,679	\$269,569	\$93,784	\$12,652	\$81,132	4.1	122,054

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.

1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

Pick Your Installation Approach

New Jersey’s Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

Energy Conservation Measure		SmartStart	Direct Install	Pay For Performance
ECM 1	Install LED Fixtures	x	x	
ECM 2	Retrofit Fixtures with LED Lamps	x	x	
ECM 3	Install Occupancy Sensor Lighting Controls	x	x	
ECM 4	Install High/Low Lighting Controls		x	
ECM 5	Install Pipe Insulation			
ECM 6	Replace Refrigeration Equipment	x	x	
ECM 7	Vending Machine Control		x	

Figure 3 – Funding Options



New Jersey's Clean Energy Programs At-A-Glance

	SmartStart Flexibility to install at your own pace	Direct Install Turnkey installation	Pay for Performance Whole building upgrades
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together. Average peak demand should be below 200 kW. Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time. Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified partner to develop your energy reduction plan and set your energy savings targets.

Take the next step by visiting www.njcleanenergy.com for program details, applications, and to contact a qualified contractor.

Individual Measures with SmartStart

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

Turnkey Installation with Direct Install

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

Whole Building Approach with Pay for Performance

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15% energy savings, where lighting cannot make up the majority of the savings.

More Options from Around the State

Financing and Planning Support with the Energy Savings Improvement Program (ESIP)

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

Resiliency with Return on Investment through Combined Heat & Power (CHP)

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

Ongoing Electric Savings with Demand Response

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Washington Elementary School. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey’s Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

2.1 Site Overview

On September 12, 2018, TRC performed an energy audit at Washington Elementary School located in Union, NJ. TRC met with Mike LoGuidice to review the facility operations and help focus our investigation on specific energy-using systems.

Washington Elementary School is a 2-story, 64,615 square foot building built in 1930. Spaces include: classrooms, gymnasium, auditorium, offices, cafeteria, corridors, stairwells, offices, a commercial kitchen, and basement mechanical space.

Facility concerns include: leakage in flat roof section, old double pane windows, air infiltration.

2.2 Building Occupancy

The building is in operation 10 months out of the year. General operation is 6:30 AM to 10:00 PM Monday through Friday. The school is cleaned after hours between 6:30 PM and 10:00 PM. The building is occupied by 608 students and about 92 staff. The typical schedule is presented in the table below.

Building Name	Weekday/Weekend	Operating Schedule
Washington Elementary School - General Hours of Operation	Weekday	6:30 AM - 10:00 AM
	Weekend	Closed
Washington Elementary School - Classe's Hours of operation	Weekday	8:30 AM - 3:05 PM
	Weekend	Closed

Figure 4 - Building Occupancy Schedule

2.3 Building Envelope

Building walls are concrete block over structural steel with a brick facade. The flat roof is covered with gravel, has leakages in various parts, and is in poor condition. The pitched roof has asphalt shingle layering and is in good condition.

Most of the windows are double glazed. The operable window weather seals are in poor condition, showing evidence of excessive wear. Exterior doors have aluminum frames and are in good condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.

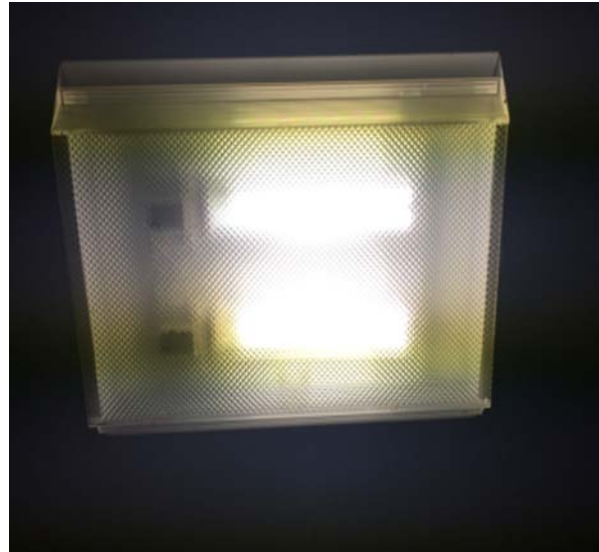


Building Envelope

2.4 Lighting Systems

The primary interior lighting systems use fluorescent sources, including 32-Watt linear fluorescent T8 lamps, and compact fluorescent lamps (CFL). Linear fluorescent fixtures types include 2- 3- or 4-lamps, 2- or 4-foot long troffers, and compact fluorescent lamp fixtures types are either recessed or surface mounted. Incandescent lamp fixtures are also used, particularly in the Auditorium, which also contains a few LED screw-based lamps. The gymnasium has high bay 250-Watt metal halide fixtures. All exit signs are LED 2-Watt units. The lighting fixtures in the spaces are controlled using wall switches. Most of the fixtures are in good condition and the spaces are sufficiently lit.

Exterior fixtures include LED fixtures (125-Watt, 155-Watt, and 19-Watt), recessed fixtures (9-Watt), and metal halide (400-Watt and 100-Watt) that are controlled using timers.



Typical Interior Lighting System



Exterior Light Fixtures

2.5 Air Handling Systems

Unit Ventilators

The facility has 35 unit ventilators with supply fan motors, pneumatically controlled outside air dampers and fan coil valves that operate with a pneumatic control system to provide heat. This system was installed in 1993 and appears to be in fair operating condition.



Typical Classroom Unit Ventilator

Packaged Units and Air Conditioners

The media center is served using a split system air source HP that has a cooling capacity of 4-tons and a heating capacity of 48 MBh. Classrooms and office spaces are cooled using window AC units with capacities ranging from 0.8 ton to 1.5 ton, and with split AC units with capacities ranging from 1.5-ton to 3-ton. The window AC units have an EER value of 9.8 - 10.8 whereas the EER values for the split ACs range from 10-13. Most of the units are within the useful life of the equipment. Older units have been evaluated for replacement.

The auditorium is cooled using four 5-ton York packaged AC units that have an EER value of 13. Space temperatures for areas served by the packaged units and split AC units are controlled using programmable thermostats.



Direct Expansion Cooling System

2.6 Steam Heating Systems

The steam system consists of two Unilux gas-fired 2,490 MBh output, forced draft boilers. The boilers have a combustion efficiency of 83%. Each boiler has a 1.5 hp forced draft fan with discharge dampers to control the volume of combustion air. There are two 0.8 hp boiler feed water pumps and two 1.5 hp condensate pumps. Steam is distributed to the spaces by unit ventilators in the classrooms, smaller fan coil units in the attic, via radiators in the hallways, and through air handling units with steam coils to the larger spaces. The boilers operate in a lead/lag configuration. The boilers were installed in the year 2014, are in good condition and well maintained.

The steam heating system is controlled by a Platinum MPQC Heat Timer which, is a steam outdoor reset boiler heating control that varies the duration of steam flow into the building radiation in accordance with changes in outdoor temperature. Heating temperature in spaces is controlled by local thermostats.

In addition to the steam heating system, six York roof top units equipped with 96 MBh output gas fired furnace are used to provided supplemental heating to the auditorium (4 units) and gymnasium (2 units). They are controlled with programmable thermostats.



Steam Heating System

2.7 Domestic Hot Water

Hot water is produced by a 119 gallon 199 MBh gas-fired Teledyne Laars storage water heater which is 80% efficient. The water heater serves the restrooms and the kitchen in the facility. The domestic hot water pipes are not insulated. The water heater was installed in the year 2001 and has been evaluated for replacement.



Domestic Hot Water Heater

2.8 Food Service Equipment

The kitchen has a mixture of gas and electric equipment that is used to prepare lunches for students. Most cooking is done using a convection oven and a gas-fired cooking range. Bulk prepared foods are held in several holding cabinets. All equipment is energy efficient and maintained well.

The dishwasher is an ENERGY STAR® high temperature, door type unit equipped with an electric booster.

The kitchen has several stand-up refrigerators and freezers with either solid or glass doors and a couple of refrigerator chests. There is also an energy efficient stand-up solid door freezer. Most equipment is old and have been evaluated for replacement.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.

Visit https://www.energystar.gov/products/commercial_food_service_equipment for the latest information on high efficiency food service equipment.



Cooking and Refrigeration Equipment

2.9 Plug Load & Vending Machines

The utility bill analysis indicates that plug loads consume approximately 2.68% percent of total building energy use. This is lower than a typical building.

The location is already be doing a great job managing their electrical plug loads. This report makes additional suggestions for ECMs in this area as well as Energy Efficient Best Practices.

There are approximately 143 computer work stations throughout the facility. Plug loads throughout the building include general café and office equipment.

There are several residential style refrigerators throughout the building that are used to store food for faculty onsite. These vary in condition and efficiency.

There is one refrigerated and one non-refrigerated beverage vending machines. Vending machines are not equipped with occupancy-based controls.

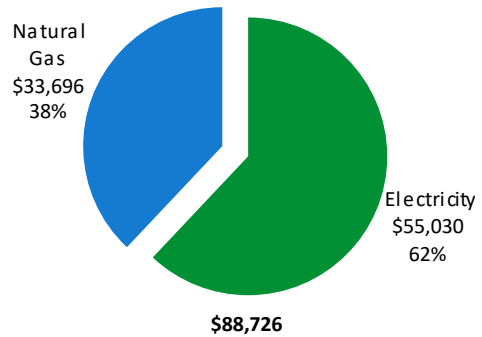
2.10 Water-Using Systems

There are seven restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.5 gallons per minute (gpm) or higher. Toilets are rated at 2.2 gallons per flush (gpf) and urinals are rated at 1.5 gpf.

3 ENERGY USE AND COSTS

Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	337,532 kWh	\$55,030
Natural Gas	32,424 Therms	\$33,696
Total		\$88,726



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

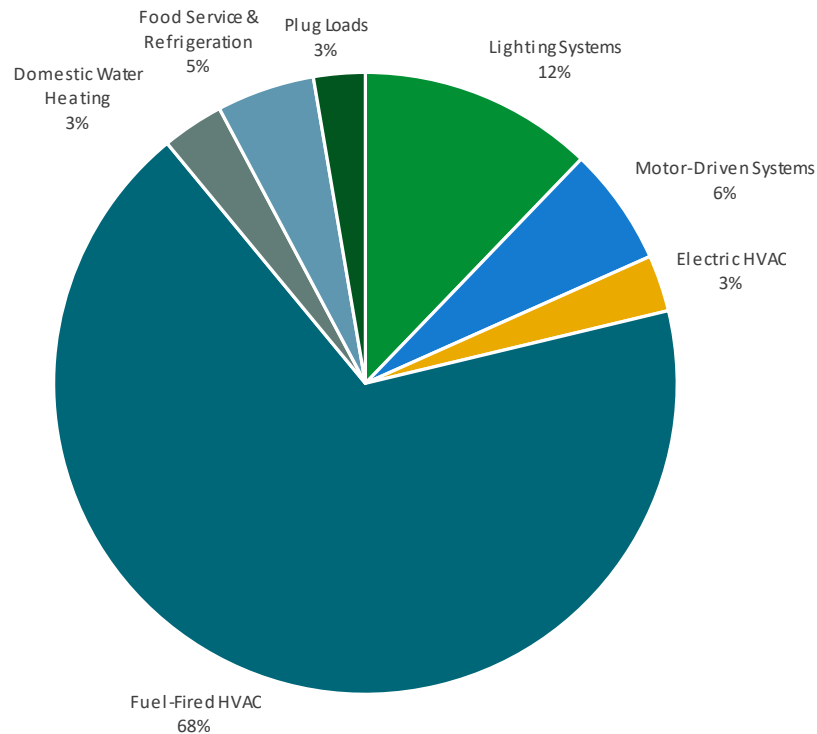
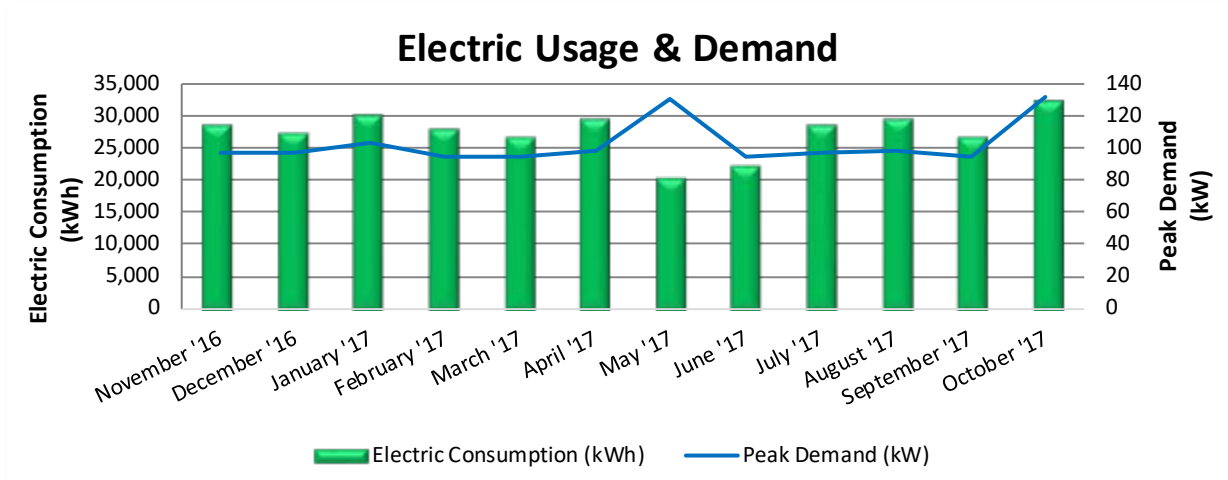


Figure 5 - Energy Balance

3.1 Electricity

PSE&G delivers electricity under rate class LPLS, with electric production provided by South Jersey Energy Company, a third-party supplier.



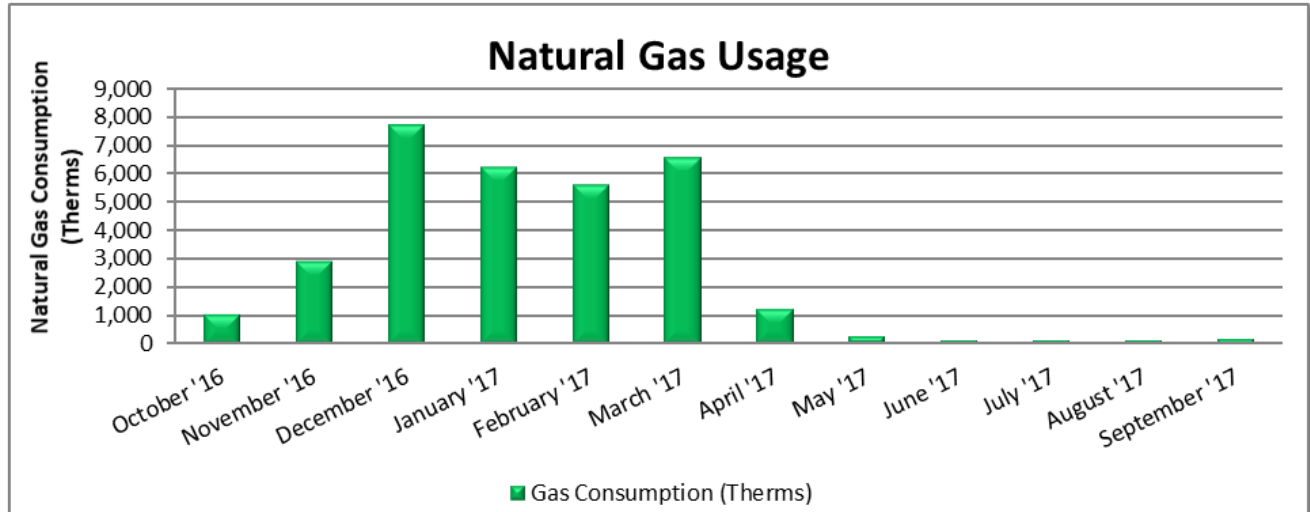
Electric Billing Data					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
12/6/16	30	28,480	97	\$361	\$4,674
1/6/17	31	26,960	97	\$360	\$4,496
2/6/17	31	29,760	103	\$384	\$4,910
3/8/17	30	27,760	94	\$352	\$4,705
4/6/17	29	26,560	95	\$359	\$4,539
5/8/17	32	29,200	98	\$371	\$4,928
5/30/17	22	20,240	131	\$362	\$2,937
6/27/17	28	22,240	95	\$359	\$3,575
7/27/17	30	28,480	97	\$361	\$4,674
8/27/17	31	29,200	98	\$371	\$4,928
9/27/17	31	26,560	95	\$359	\$4,539
10/26/17	29	31,920	132	\$448	\$4,466
Totals	354	327,360	132	\$4,446	\$53,372
Annual	365	337,532	132	\$4,584	\$55,030

Notes:

- Peak demand of 132 kW occurred in October '17.
- The average electric cost over the past 12 months was \$0.163/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.

3.2 Natural Gas

Elizabethtown Gas delivers natural gas under rate class 231, with natural gas supply provided by Hudson Energy, a third-party supplier.



Gas Billing Data			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
11/1/16	30	1,053	\$1,597
12/2/16	31	2,952	\$3,826
1/3/17	32	7,760	\$9,998
1/31/17	28	6,269	\$4,993
3/1/17	29	5,646	\$4,527
3/31/17	30	6,617	\$5,342
5/1/17	31	1,258	\$1,227
6/1/17	31	285	\$516
6/30/17	29	180	\$439
8/1/17	32	141	\$437
8/31/17	30	140	\$417
10/3/17	33	213	\$470
Totals	366	32,513	\$33,789
Annual	365	32,424	\$33,696

Notes:

- The average gas cost for the past 12 months is \$1.039/therm, which is the blended rate used throughout the analysis.

3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's *Portfolio Manager*® software. Benchmarking compares your building's energy use to that of similar buildings across the county, while neutralizing variations due to location, occupancy and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

Benchmarking Score	66
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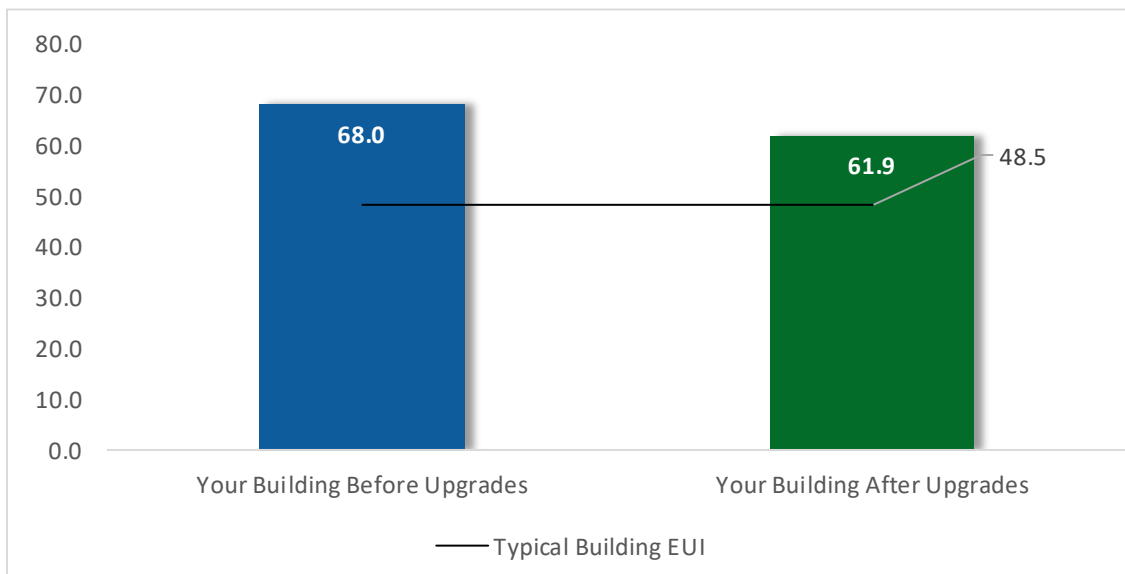


Figure 6 - Energy Use Intensity Comparison

This building performs at the national average. This report contains suggestions about how to improve building performance and reduce energy costs.

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause a building to vary from the "typical" energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.



Tracking Your Energy Performance

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website³.

³ <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>

4 ENERGY CONSERVATION MEASURES

The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.

For a detailed list of the locations and recommended energy conservation measure for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		95,245	23.9	-20	\$15,324	\$39,997	\$9,255	\$30,742	2.0	93,610
ECM 1	Install LED Fixtures	8,484	2.0	-2	\$1,367	\$11,231	\$2,000	\$9,231	6.7	8,367
ECM 2	Retrofit Fixtures with LED Lamps	86,761	21.9	-18	\$13,957	\$28,767	\$7,255	\$21,512	1.5	85,243
Lighting Control Measures		17,857	4.5	-4	\$2,873	\$20,806	\$2,230	\$18,576	6.5	17,545
ECM 3	Install Occupancy Sensor Lighting Controls	15,856	4.0	-3	\$2,551	\$17,106	\$2,230	\$14,876	5.8	15,579
ECM 4	Install High/Low Lighting Controls	2,001	0.5	0	\$322	\$3,700	\$0	\$3,700	11.5	1,966
Electric Unitary HVAC Measures		1,609	2.0	0	\$262	\$18,639	\$644	\$17,995	68.6	1,620
	Install High Efficiency Air Conditioning Units	1,609	2.0	0	\$262	\$18,639	\$644	\$17,995	68.6	1,620
HVAC System Improvements		2,949	0.0	13	\$620	\$527	\$0	\$527	0.9	4,536
ECM 5	Install Pipe Insulation	2,949	0.0	13	\$620	\$527	\$0	\$527	0.9	4,536
Domestic Water Heating Upgrade		0	0.0	20	\$203	\$11,500	\$398	\$11,102	54.6	2,291
	Install High Efficiency Gas-Fired Water Heater	0	0.0	20	\$203	\$11,500	\$398	\$11,102	54.6	2,291
Food Service & Refrigeration Measures		2,434	0.3	0	\$397	\$2,214	\$125	\$2,089	5.3	2,451
ECM 6	Replace Refrigeration Equipment	822	0.1	0	\$134	\$1,984	\$125	\$1,859	13.9	828
ECM 7	Vending Machine Control	1,612	0.2	0	\$263	\$230	\$0	\$230	0.9	1,623
TOTALS		120,094	30.7	10	\$19,679	\$93,684	\$12,652	\$81,032	4.1	122,054

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		95,245	23.9	-20	\$15,324	\$39,997	\$9,255	\$30,742	2.0	93,610
ECM 1	Install LED Fixtures	8,484	2.0	-2	\$1,367	\$11,231	\$2,000	\$9,231	6.7	8,367
ECM 2	Retrofit Fixtures with LED Lamps	86,761	21.9	-18	\$13,957	\$28,767	\$7,255	\$21,512	1.5	85,243
Lighting Control Measures		17,857	4.5	-4	\$2,873	\$20,806	\$2,230	\$18,576	6.5	17,545
ECM 3	Install Occupancy Sensor Lighting Controls	15,856	4.0	-3	\$2,551	\$17,106	\$2,230	\$14,876	5.8	15,579
ECM 4	Install High/Low Lighting Controls	2,001	0.5	0	\$322	\$3,700	\$0	\$3,700	11.5	1,966
HVAC System Improvements		2,949	0.0	13	\$620	\$527	\$0	\$527	0.9	4,536
ECM 5	Install Pipe Insulation	2,949	0.0	13	\$620	\$527	\$0	\$527	0.9	4,536
Food Service & Refrigeration Measures		2,434	0.3	0	\$397	\$2,214	\$125	\$2,089	5.3	2,451
ECM 6	Replace Refrigeration Equipment	822	0.1	0	\$134	\$1,984	\$125	\$1,859	13.9	828
ECM 7	Vending Machine Control	1,612	0.2	0	\$263	\$230	\$0	\$230	0.9	1,623
TOTALS		118,485	28.6	-10	\$19,213	\$63,544	\$11,610	\$51,934	2.7	118,142

* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 8 – Cost Effective ECMs

4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Upgrades		95,245	23.9	-20	\$15,324	\$39,997	\$9,255	\$30,742	2.0	93,610
ECM 1	Install LED Fixtures	8,484	2.0	-2	\$1,367	\$11,231	\$2,000	\$9,231	6.7	8,367
ECM 2	Retrofit Fixtures with LED Lamps	86,761	21.9	-18	\$13,957	\$28,767	\$7,255	\$21,512	1.5	85,243

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources are proposed, we suggest converting all of a specific lighting type (e.g. linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

ECM 1: Install LED Fixtures

Replace existing exterior and gymnasium fixtures containing metal halide lamps with new LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

In some cases, HID fixtures can be retrofit with screw-based LED lamps. Replacing an existing HID fixture with a new LED fixture will generally provide better overall lighting optics; however, replacing the HID lamp with a LED screw-in lamp is typically a less expensive retrofit. We recommend you work with your lighting contractor to determine which retrofit solution is best suited to your needs and will be compatible with the existing fixture(s).

Maintenance savings may also be achieved since LED lamps last longer than other light sources and therefore do not need to be replaced as often.

Affected building areas: gymnasium, exterior fixtures

ECM 2: Retrofit Fixtures with LED Lamps

Replace fluorescent T8, CFL and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies.

This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

Affected building areas: all areas with fluorescent fixtures with T8 tubes, CFL, and incandescent lamps

4.2 Lighting Controls

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Lighting Control Measures		17,857	4.5	-4	\$2,873	\$20,806	\$2,230	\$18,576	6.5	17,545
ECM 3	Install Occupancy Sensor Lighting Controls	15,856	4.0	-3	\$2,551	\$17,106	\$2,230	\$14,876	5.8	15,579
ECM 4	Install High/Low Lighting Controls	2,001	0.5	0	\$322	\$3,700	\$0	\$3,700	11.5	1,966

Lighting controls reduce energy use by turning off or lowering, lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

ECM 3: Install Occupancy Sensor Lighting Controls

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

Affected building areas: offices, conference rooms, classrooms, gymnasium, library, restrooms, and storage rooms

ECM 4: Install High/Low Lighting Controls

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety requirements. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

Affected building areas: hallways

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

4.3 Electric Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Electric Unitary HVAC Measures		1,609	2.0	0	\$262	\$18,639	\$644	\$17,995	68.6	1,620
	Install High Efficiency Air Conditioning Units	1,609	2.0	0	\$262	\$18,639	\$644	\$17,995	68.6	1,620

Install High Efficiency Air Conditioning Units

We have evaluated replacing standard efficiency split system and window air conditioning units with high efficiency split system and window air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling load, and the estimated annual operating hours.

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units at this facility have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the split system and window AC units are eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

4.4 HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
HVAC System Improvements		2,949	0.0	13	\$620	\$527	\$0	\$527	0.9	4,536
ECM 5	Install Pipe Insulation	2,949	0.0	13	\$620	\$527	\$0	\$527	0.9	4,536

ECM 5: Install Pipe Insulation

Install insulation on heating water system piping. Distribution system losses are dependent on water system temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

4.5 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		0	0.0	20	\$203	\$11,500	\$398	\$11,102	54.6	2,291
	Install High Efficiency Gas-Fired Water Heater	0	0.0	20	\$203	\$11,500	\$398	\$11,102	54.6	2,291

Install High Efficiency Gas-Fired Water Heater

We have evaluated replacing the existing tank water heater with a high efficiency tank water heater. Energy savings result from the increased efficiency of the unit, which uses less gas to heat water, and fewer operating hours to maintain the tank water temperature. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the equipment is eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

4.6 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO ₂ e Emissions Reduction (lbs)
Food Service & Refrigeration Measures		2,434	0.3	0	\$397	\$2,214	\$125	\$2,089	5.3	2,451
ECM 6	Replace Refrigeration Equipment	822	0.1	0	\$134	\$1,984	\$125	\$1,859	13.9	828
ECM 7	Vending Machine Control	1,612	0.2	0	\$263	\$230	\$0	\$230	0.9	1,623

ECM 6: Replace Refrigeration Equipment

Replace existing commercial refrigerator with new ENERGY STAR® rated equipment. The energy savings associated with this measure come from reduced energy usage, due to more efficient technology, and reduced run times.

ECM 7: Vending Machine Control

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and, they power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs. You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

Energy Tracking with ENERGY STAR® Portfolio Manager®



You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions.⁴ Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

Motor Maintenance

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

Economizer Maintenance

Economizers can significantly reduce cooling system load. A malfunctioning economizer can increase the amount of heating and mechanical cooling required by introducing excess amounts of cold or hot outside air. Common economizer malfunctions include broken outdoor thermostat or enthalpy control, or dampers that are stuck or improperly adjusted.

Periodic inspection and maintenance will keep economizers working in sync with the heating and cooling system. This maintenance should be part of annual system maintenance, and it should include proper setting of the outdoor thermostat/enthalpy control, inspection of control and damper operation, lubrication of damper connections, and adjustment of minimum damper position.

AC System Evaporator/Condenser Coil Cleaning

Dirty evaporator and condenser coils restrict air flow and restrict heat transfer. This increases the loads on the evaporator and condenser fan and decreases overall cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

HVAC Filter Cleaning and Replacement

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating

⁴ <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>

efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

Boiler Maintenance

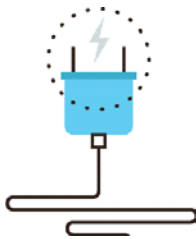
Many boiler problems develop slowly over time, so regular inspection and maintenance is essential to keeping the heating system running efficiently and preventing expensive repairs. Annual tune-ups should include a combustion analysis to analyze the exhaust from the boilers and to ensure the boiler is operating safely. Boilers should be cleaned according to the manufacturer's instructions to remove soot and scale from the water side or fire side of the boiler.

Water Heater Maintenance

Preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.
- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

Plug Load Controls



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips⁵. Your local utility may offer incentives or rebates for this equipment.

⁵ For additional information refer to “Assessing and Reducing Plug and Process Loads in Office Buildings” <http://www.nrel.gov/docs/fy13osti/54175.pdf>, or “Plug Load Best Practices Guide” <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>

Water Conservation



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense™ website⁶ or download a copy of EPA's "WaterSense™ at Work: Best Management Practices for Commercial and Institutional Facilities"⁷ to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

Procurement Strategies

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense™ products where available.

⁶ <https://www.epa.gov/watersense>

⁷ <https://www.epa.gov/watersense/watersense-work-0>

6 ON-SITE GENERATION

You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases reduction, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a **medium** potential for installing a PV array.

The amount of free area, ease of installation (location), and the lack of shading elements contribute to the medium potential. A PV array located on the roof may be feasible. If you are interested in pursuing the installation of PV, we recommend conducting a full feasibility study.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

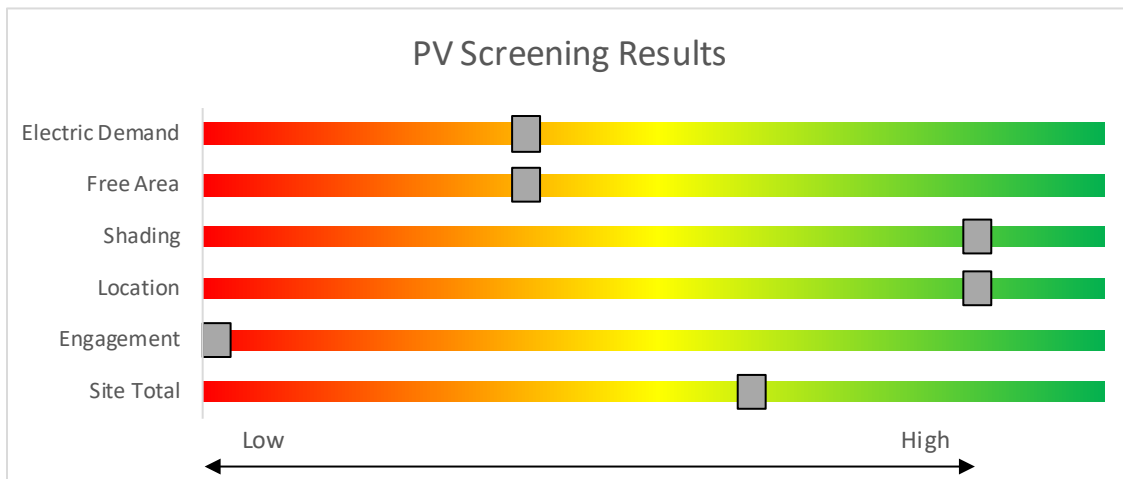


Figure 9 - Photovoltaic Screening

Solar Renewable Energy Credit (SREC) Registration Program

Rebates are not available for solar projects, but owners of solar projects MUST register their projects in the SREC Registration Program before starting construction. Once your PV system is up and running, you periodically earn credits, which can then be sold on the open market for up to 15 years.

If you are considering installing solar photovoltaics on your building, visit www.njcleanenergy.com/srec for more information about the SREC Registration Program.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

- **Basic Info on Solar PV in NJ:** www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs:** www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market:** www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has **low** potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

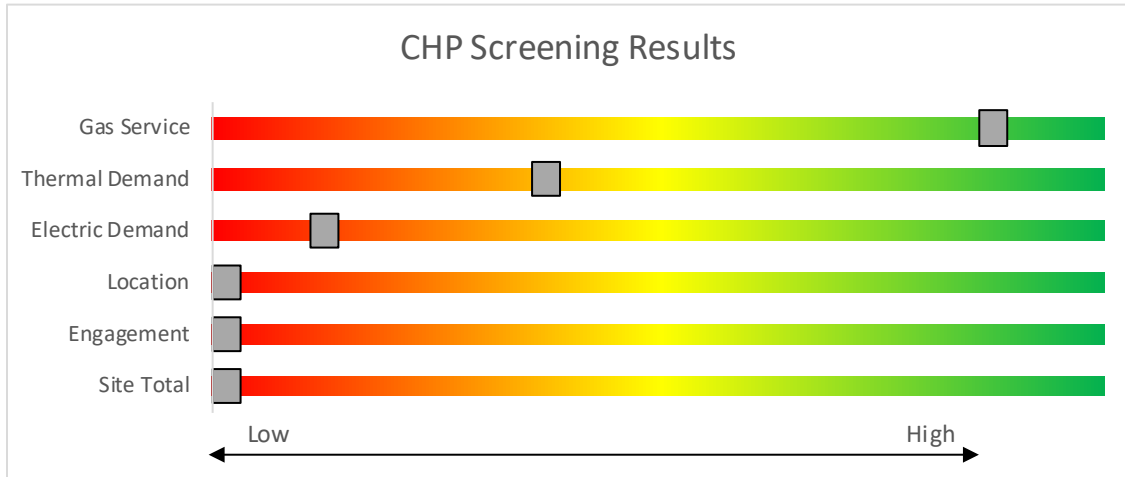


Figure 10 - Combined Heat and Power Screening

Find a qualified firm that specializes in commercial CHP cost assessment and installation:
http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/

7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building’s performance? New Jersey’s Clean Energy Programs can help. Pick the program that works best for you. Incentive programs that may apply to this facility are identified in the Executive Summary. This section provides an overview of currently available New Jersey’s Clean Energy Programs.

	SmartStart <i>Flexibility to install at your own pace</i>	Direct Install <i>Turnkey installation</i>	Pay for Performance <i>Whole building upgrades</i>
Who should use it?	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together. Average peak demand should be below 200 kW. Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time. Peak demand should be over 200 kW.
How does it work?	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
What are the Incentives?	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project. You pay the remaining 30% directly to the contractor.	Up to 25% of installation cost, calculated based on level of energy savings per square foot.
How do I participate?	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.
<p>Take the next step by visiting www.njcleanenergy.com for program details, applications, and to contact a qualified contractor.</p>			

7.1 SmartStart



SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energy efficient equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers

Electric Unitary HVAC

Gas Cooling

Gas Heating

Gas Water Heating

Ground Source Heat Pumps

Lighting

Lighting Controls

Refrigeration Doors

Refrigeration Controls

Refrigerator/Freezer Motors

Food Service Equipment

Variable Frequency Drives

Incentives

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

How to Participate

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit www.njcleanenergy.com/SSB for a detailed program description, instructions for applying, and applications.

7.2 Direct Install



Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for

installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls.

Incentives

The program pays up to 70% of the total installed cost of eligible measures, up to \$125,000 per project. Each entity is limited to incentives up to \$250,000 per fiscal year.

How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the DI website linked below. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI.

7.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP.

ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.

7.4 SREC Registration Program

The SREC Registration Program (SRP) is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn SRECs. Registration of the intent to participate in New Jersey's solar marketplace provides market participants with information about the pipeline of anticipated new solar capacity and insight into future SREC pricing.

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey SRECs. SREC's are generated once the solar project has been authorized to be energized by the Electric Distribution Company (EDC).

Each time a solar installation generates 1,000 kilowatt-hours (kWh) of electricity, an SREC is earned. Solar project owners report the energy production to the SREC Tracking System. This reporting allows SREC's to be placed in the customer's electronic account. SRECs can then be sold on the SREC Tracking System, providing revenue for the first 15 years of the project's life.

Electricity suppliers, the primary purchasers of SRECs, are required to pay a Solar Alternative Compliance Payment (SACP) if they do not meet the requirements of New Jersey's Solar Renewable Portfolio Standard. Purchasing SRECs can help them meet those requirements. As SRECs are traded in a competitive market, the price may vary significantly. The actual price of an SREC during a trading period fluctuates depending on supply and demand.

Information about the SRP can be found at: www.njcleanenergy.com/srec.

8 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

8.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website⁸.

8.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website⁹.

⁸ www.state.nj.us/bpu/commercial/shopping.html.

⁹ www.state.nj.us/bpu/commercial/shopping.html

APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Attic Rm	1	Compact Fluorescent: 4-Pin, 2 Lamp	Wall Switch	S	26	400	2	Relamp	No	1	LED Screw-In Lamps: 4-pin, 2 Lamps	Wall Switch	18	400	0.0	3	0	\$1	\$54	\$0	98.5
Boiler Room	12	LED Screw-In Lamps: LED	Wall Switch	S	38	400		None	No	12	LED Screw-In Lamps: LED	Wall Switch	38	400	0.0	0	0	\$0	\$0	\$0	0.0
Boiler Room	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Supply Rm	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	288	0	\$46	\$110	\$30	1.7
Basement	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	288	0	\$46	\$110	\$30	1.7
Basement	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Music Class	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.5	1,955	0	\$314	\$854	\$195	2.1
Elec Rm	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	400	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	29	0	\$5	\$73	\$20	11.4
Exit 7	7	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	7	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.2	672	0	\$108	\$256	\$70	1.7
Exit 7	1	Incandescent: (1) 65W	Wall Switch	S	65	2,645	2	Relamp	No	1	LED Screw-In Lamps: Screw-in 1 lamp	Wall Switch	10	2,645	0.0	161	0	\$26	\$17	\$1	0.6
1st Floor Hallway	22	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 4	Relamp	Yes	22	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,825	0.7	2,688	-1	\$432	\$1,403	\$220	2.7
1st Floor Hallway	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Main Hallway	14	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 4	Relamp	Yes	14	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	1,825	0.4	1,710	0	\$275	\$911	\$140	2.8
Main Entrance	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,645	2, 3	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	1,825	0.1	430	0	\$69	\$146	\$40	1.5
Main Entrance	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Main Entrance	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.0	122	0	\$20	\$37	\$10	1.3
Main Entrance	12	Incandescent: (1) 65W	Wall Switch	S	65	2,645	2, 3	Relamp	Yes	12	LED Screw-In Lamps: Screw-in 1 lamp	Occupancy Sensor	10	1,825	0.5	2,035	0	\$327	\$477	\$47	1.3
Main Hallway	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Stair 6	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	384	0	\$62	\$146	\$40	1.7
Rm 127	17	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	17	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.5	2,077	0	\$334	\$891	\$205	2.1
Rm 126	15	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	15	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.5	1,833	0	\$295	\$818	\$185	2.1
Rm 125	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.3	1,344	0	\$216	\$672	\$145	2.4
Closet	1	Compact Fluorescent: 4-Pin, 2 Lamp	Wall Switch	S	26	400	2	Relamp	No	1	LED Screw-In Lamps: 4-pin, 2 Lamps	Wall Switch	18	400	0.0	3	0	\$1	\$54	\$0	98.5
Rm 123 - Rest	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$416	\$75	4.3
Rm 123 - Rest	1	Compact Fluorescent: 4-Pin, 2 Lamp	Wall Switch	S	26	2,645	2	Relamp	No	1	LED Screw-In Lamps: 4-pin, 2 Lamps	Wall Switch	18	2,645	0.0	23	0	\$4	\$54	\$0	14.9

		Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rm 122	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 121	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 119	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.2	611	0	\$98	\$453	\$85	3.7
Gym	12	Metal Halide: (1) 250W Lamp	Wall Switch	S	295	2,645	1, 3	Fixture Replacement	Yes	12	LED - Fixtures: High-Bay	Occupancy Sensor	89	1,825	2.0	8,168	-2	\$1,314	\$11,939	\$2,220	7.4
Closet	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	400	2, 3	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	276	0.4	240	0	\$39	\$745	\$130	15.9
Office	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.0	96	0	\$15	\$37	\$10	1.7
Gym	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Custodian Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$262	\$60	2.6
Rm 117	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$416	\$75	4.3
Rm 116	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.2	977	0	\$157	\$562	\$115	2.8
Auditorium	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.0	192	0	\$31	\$73	\$20	1.7
Auditorium Stage	120	Incandescent: (1) 60W	Wall Switch	S	60	2,645	2	Relamp	No	120	LED Screw-In Lamps: Screw-in 1 lamp	Wall Switch	9	2,645	4.4	17,806	-4	\$2,864	\$2,067	\$120	0.7
Auditorium	8	LED Screw-In Lamps: LED	Wall Switch	S	108	2,645		None	No	8	LED Screw-In Lamps: LED	Wall Switch	108	2,645	0.0	0	0	\$0	\$0	\$0	0.0
Auditorium	6	LED Screw-In Lamps: LED	Wall Switch	S	11	2,645		None	No	6	LED Screw-In Lamps: LED	Wall Switch	11	2,645	0.0	0	0	\$0	\$0	\$0	0.0
Auditorium	5	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Auditorium	3	LED Screw-In Lamps: LED	Wall Switch	S	36	2,645		None	No	3	LED Screw-In Lamps: LED	Wall Switch	36	2,645	0.0	0	0	\$0	\$0	\$0	0.0
Rm 115	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 114	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Boys Rest	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$416	\$75	4.3
Stairwell 8	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	384	0	\$62	\$146	\$40	1.7
Rm 112	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Principal Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$262	\$60	2.6
Main Office	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	367	0	\$59	\$380	\$65	5.3
Teacher Lounge	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.3	1,100	0	\$177	\$599	\$125	2.7
Teacher Lounge	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,645	2, 3	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	1,825	0.0	62	0	\$10	\$33	\$6	2.7

Location	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis								
	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Lady's Rest	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	244	0	\$39	\$189	\$20	4.3
Closet	1	Compact Fluorescent: Screw In	Wall Switch	S	14	400	2	Relamp	No	1	LED Screw-In Lamps: Screw-in	Wall Switch	10	400	0.0	2	0	\$0	\$17	\$1	54.6
Exit 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.0	192	0	\$31	\$73	\$20	1.7
Exit 3	1	LED Screw-In Lamps: LED	Wall Switch	S	9	2,645		None	No	1	LED Screw-In Lamps: LED	Wall Switch	9	2,645	0.0	0	0	\$0	\$0	\$0	0.0
Exit 3	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Women Rest	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$416	\$75	4.3
Rm 105	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.3	1,344	0	\$216	\$672	\$145	2.4
Rm 104	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 103	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 102	16	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	16	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.5	1,955	0	\$314	\$854	\$195	2.1
Rm 102 Rest	2	Compact Fluorescent: 4-Pin, 2 Lamp	Wall Switch	S	26	2,645	2	Relamp	No	2	LED Screw-In Lamps: 4-pin, 2 lamps	Wall Switch	18	2,645	0.0	45	0	\$7	\$109	\$0	14.9
Rm 102 Closet	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	400	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	29	0	\$5	\$73	\$20	11.4
Rm 102 Closet	1	Compact Fluorescent: 4-Pin, 2 Lamp	Wall Switch	S	26	400	2	Relamp	No	1	LED Screw-In Lamps: 4-pin, 2 lamps	Wall Switch	18	400	0.0	3	0	\$1	\$54	\$0	98.5
Rm 101	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Stairwell 2	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	5	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	480	0	\$77	\$183	\$50	1.7
Stairwell 2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
2nd Floor Hall	81	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	2,645	2, 4	Relamp	Yes	81	LED - Linear Tubes: (1) 4' Lamp	High/Low Control	15	1,825	1.3	5,184	-1	\$834	\$4,179	\$405	4.5
2nd Floor Hall	7	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	7	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Rm 201	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 202	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 203	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 204	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 205	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Girls Rest	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	367	0	\$59	\$380	\$65	5.3
Nurse Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	384	0	\$62	\$146	\$40	1.7

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Closet	1	Compact Fluorescent: Screw In	Wall Switch	S	14	400	2	Relamp	No	1	LED Screw-In Lamps: Screw-in	Wall Switch	10	400	0.0	2	0	\$0	\$17	\$1	54.6
Rm 209	18	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	18	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.5	2,199	0	\$354	\$927	\$215	2.0
Rm 210	8	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	8	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.2	977	0	\$157	\$562	\$115	2.8
Rm 211	11	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	11	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.3	1,344	0	\$216	\$672	\$145	2.4
Rm 213	13	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	13	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,588	0	\$255	\$745	\$165	2.3
Roof Access	1	Compact Fluorescent: 4-Pin, 2 Lamp	Wall Switch	S	26	400	2	Relamp	No	1	LED Screw-In Lamps: 4-pin, 2 Lamps	Wall Switch	18	400	0.0	3	0	\$1	\$54	\$0	98.5
Storage Closet	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	400	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	400	0.0	15	0	\$2	\$37	\$10	11.4
Rm 215	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Boys Rest	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	244	0	\$39	\$189	\$20	4.3
Rm 217	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 218	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Office	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	489	0	\$79	\$262	\$60	2.6
Media Center	23	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	23	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.7	2,810	-1	\$452	\$1,380	\$300	2.4
Rm 221	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	244	0	\$39	\$343	\$55	7.3
Rm 221	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	2,645	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,825	0.1	367	0	\$59	\$110	\$30	1.3
Rm 222	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 223	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Girls Rest	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	2	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.1	244	0	\$39	\$189	\$20	4.3
Girls Rest	1	Compact Fluorescent: Screw In	Wall Switch	S	14	2,645	2	Relamp	No	1	LED Screw-In Lamps: Screw-in	Wall Switch	10	2,645	0.0	12	0	\$2	\$17	\$1	8.3
Closet	1	Compact Fluorescent: Screw In	Wall Switch	S	14	400	2	Relamp	No	1	LED Screw-In Lamps: Screw-in	Wall Switch	10	400	0.0	2	0	\$0	\$17	\$1	54.6
Rm 226	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 227	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3
Rm 228	20	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	20	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.6	2,443	-1	\$393	\$1,000	\$235	1.9
Cafeteria	38	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	38	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	1.1	4,642	-1	\$747	\$2,198	\$485	2.3
Rm 100A	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	12	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.4	1,466	0	\$236	\$708	\$155	2.3

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Rm 100B	22	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2, 3	Relamp	Yes	22	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,825	0.7	2,688	-1	\$432	\$1,343	\$290	2.4
Kitchen Hall	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	384	0	\$62	\$146	\$40	1.7
Kitchen Hall	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	4	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	2,645	2	Relamp	No	4	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	2,645	0.1	384	0	\$62	\$146	\$40	1.7
Kitchen	4	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	2,645	2	Relamp	No	4	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	2,645	0.2	652	0	\$105	\$292	\$80	2.0
Kitchen Hood	1	Compact Fluorescent: Screw In	Wall Switch	S	32	2,645	2	Relamp	No	1	LED Screw-In Lamps: Screw-in	Wall Switch	22	2,645	0.0	28	0	\$4	\$17	\$1	3.6
Kitchen	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	2,645	2	Relamp	No	1	LED - Linear Tubes: (2) 2' Lamps	Wall Switch	17	2,645	0.0	47	0	\$7	\$33	\$6	3.5
Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	S	114	400	2	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	400	0.0	25	0	\$4	\$73	\$20	13.4
Wall Pack	7	LED - Fixtures: Porch (Wall Mounted)	Timeclock		125	3,640		None	No	7	LED - Fixtures: Porch (Wall Mounted)	Timeclock	125	3,640	0.0	0	0	\$0	\$0	\$0	0.0
Wall Pack	1	LED - Fixtures: Porch (Wall Mounted)	Timeclock		155	3,640		None	No	1	LED - Fixtures: Porch (Wall Mounted)	Timeclock	155	3,640	0.0	0	0	\$0	\$0	\$0	0.0
Wall Pack	6	LED - Fixtures: Porch (Wall Mounted)	Timeclock		19	3,640		None	No	6	LED - Fixtures: Porch (Wall Mounted)	Timeclock	19	3,640	0.0	0	0	\$0	\$0	\$0	0.0
Recessed	4	LED - Fixtures: Porch (Wall Mounted)	Timeclock		9	3,640		None	No	4	LED - Fixtures: Porch (Wall Mounted)	Timeclock	9	3,640	0.0	0	0	\$0	\$0	\$0	0.0
Wall Pack	1	Metal Halide: Screw In	Timeclock		400	3,640	1	Fixture Replacement	No	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	120	3,640	0.1	1,019	0	\$166	\$966	\$100	5.2
Main Entrance	1	Metal Halide: Screw In	Timeclock		100	3,640	1	Fixture Replacement	No	1	LED - Fixtures: Outdoor Wall-Mounted Area Fixture	Timeclock	30	3,640	0.0	255	0	\$42	\$966	\$100	20.8

Motor Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions							Proposed Conditions				Energy Impact & Financial Analysis							
		Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler room	Combustion	2	Combustion Air Fan	1.5	83.0%	No	W	2,745		No	83.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Boiler room	Feed water	2	Boiler Feed Water Pump	0.8	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Boiler room	Condensate pump	2	Process Pump	1.5	83.0%	No	W	2,745		No	83.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Boiler room	Sump pump	1	Process Pump	0.8	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Classrooms	Classrooms	35	Supply Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Auditorium	4	Supply Fan	2.0	86.5%	No	W	2,745		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Auditorium	4	Exhaust Fan	0.3	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Attic	Unknown	1	Supply Fan	0.5	60.0%	No		2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Various spaces	5	Supply Fan	0.5	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Roof	Various spaces	5	Exhaust Fan	0.5	60.0%	No	W	2,745		No	60.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

Electric HVAC Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives
Roof	Media Center	1	Split-System Air-Source HP	4.00	48.00	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Auditorium	4	Packaged AC	5.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Stage	2	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room 211	1	Split-System AC	1.50		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room 210	1	Split-System AC	2.00		B	NR	Yes	1	Split-System AC	2.00		14.00	0.3	270	0	\$44	\$2,992	\$184	63.8
Roof	Room 209	1	Split-System AC	3.00		B	NR	Yes	1	Split-System AC	3.00		14.00	0.5	405	0	\$66	\$4,489	\$276	63.8
Roof	Room 213	1	Split-System AC	2.00		B	NR	Yes	1	Split-System AC	2.00		14.00	0.3	270	0	\$44	\$2,992	\$184	63.8
Roof	Gym	2	Packaged AC	5.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Auditorium backside	2	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room 116	1	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room behind stage	1	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Roof	Room 228	1	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Room 126	Room 126	1	Window AC	2.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Room 125	Room 125	1	Window AC	2.67		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Teachers lounge	Teachers lounge	1	Window AC	1.50		W		No						0.0	0	0	\$0	\$0	\$0	0.0
102	102	1	Window AC	2.00		B	NR	Yes	1	Window AC	2.00		12.00	0.2	177	0	\$29	\$2,178	\$0	75.5
Nurse's office	Nurse's office	1	Window AC	0.83		W		No						0.0	0	0	\$0	\$0	\$0	0.0
209	209	1	Window AC	1.50		B	NR	Yes	1	Window AC	1.50		12.00	0.2	133	0	\$22	\$1,633	\$0	75.5
221	221	1	Window AC	1.50		B	NR	Yes	1	Window AC	1.50		12.00	0.2	133	0	\$22	\$1,633	\$0	75.5
Principal's office	Principal's office	1	Window AC	1.50		W		No						0.0	0	0	\$0	\$0	\$0	0.0

Location	Area(s)/System(s) Served	Existing Conditions						Proposed Conditions						Energy Impact & Financial Analysis						
		System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives
Main office	Main office	1	Window AC	1.00		B	NR	Yes	1	Window AC	1.00		12.00	0.1	88	0	\$14	\$1,089	\$0	75.5
100B	100B	1	Window AC	1.50		B	NR	Yes	1	Window AC	1.50		12.00	0.2	133	0	\$22	\$1,633	\$0	75.5
Cafeteria	Cafeteria	2	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Attic	Unknown	1	Split-System AC	3.00		W		No						0.0	0	0	\$0	\$0	\$0	0.0

Fuel Heating Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis								
		System Quantity	System Type	Output Capacity per Unit (MBh)	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives
Roof	Auditorium	4	Furnace	96.00	W		No								0.0	0	0	\$0	\$0	\$0	0.0
Boiler	All school	2	Forced Draft Steam Boiler	#####	W		No								0.0	0	0	\$0	\$0	\$0	0.0
Roof	Gymnasium	2	Furnace	96.00	W		No								0.0	0	0	\$0	\$0	\$0	0.0

Pipe Insulation Recommendations

Location	Area(s)/System(s) Affected	Recommendation Inputs			Energy Impact & Financial Analysis						
		ECM #	Length of Uninsulated Pipe (ft)	Pipe Diameter (in)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler Room	Domestic Hot Water	5	20	1.50	0.0	0	13	\$139	\$176	\$0	1.3
Roof Top Units (RTUs)	Cooling Refrigerant Pipes	5	40	0.50	0.0	2,949	0	\$481	\$352	\$0	0.7

DHW Inventory & Recommendations

Location	Area(s)/System(s) Served	Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis					
		System Quantity	System Type	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Boiler room	All school	1	Storage Tank Water Heater (> 50 Gal)	B	NR	Yes	1	Storage Tank Water Heater (> 50 Gal)	Natural Gas	93.00%	Et	0.0	0	20	\$203	\$11,500	\$398	54.6

Commercial Refrigerator/Freezer Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Refrigerator/ Freezer Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Cafeteria	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Stand-Up Freezer, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Cafeteria	2	Refrigerator Chest	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Stand-Up Refrigerator, Solid Door (31 - 50 cu. ft.)	No	6	Yes	0.1	822	0	\$134	\$1,984	\$125	13.9
Kitchen	1	Stand-Up Refrigerator, Solid Door (16 - 30 cu. ft.)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

Cooking Equipment Inventory & Recommendations

Location	Existing Conditions			Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Equipment Type	High Efficiency Equipment?	ECM #	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Insulated Food Holding Cabinet (1/2 Size)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Gas Combination Oven/Steam Cooker (<15 Pans)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0
Kitchen	1	Gas Convection Oven (Half Size)	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

Dishwasher Inventory & Recommendations

Location	Existing Conditions					Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Dishwasher Type	Water Heater Fuel Type	Booster Heater Fuel Type	ENERGY STAR Qualified?	ECM #	Install ENERGY STAR Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Payback w/ Incentives in Years
Kitchen	1	Single Tank Conveyor (High Temp)	Electric	N/A	Yes		No	0.0	0	0	\$0	\$0	\$0	0.0

Plug Load Inventory

Location	Existing Conditions			
	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Washington ES	143	Computer	145.0	Yes
Washington ES	23	Printer	60.0	Yes
Washington ES	32	Small freezer	80.0	Yes
Washington ES	3	Coffee Machine	400.0	Yes
Washington ES	7	Microwave	900.0	Yes
Washington ES	5	Wall TV	120.0	Yes
Washington ES	4	Copy Machine	200.0	Yes
Washington ES	2	Toaster	1,200.0	Yes
Washington ES	1	Water cooler	500.0	Yes

Vending Machine Inventory & Recommendations

Location	Existing Conditions		Proposed Conditions		Energy Impact & Financial Analysis						
	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Teachers lounge	1	Refrigerated	7	Yes	0.2	1,612	0	\$263	\$230	\$0	0.9

APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

66

**ENERGY STAR®
Score¹**

Washington

Primary Property Type: K-12 School
Gross Floor Area (ft²): 64,615
Built: 1930

For Year Ending: September 30, 2017
Date Generated: December 03, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
Property Address	Property Owner	Primary Contact
Washington 301 Washington Avenue Union, New Jersey 07083	_____ () - _____	_____ () - _____
Property ID: 6455070		

Energy Consumption and Energy Use Intensity (EUI)				
Site EUI 67.5 kBtu/ft²	Annual Energy by Fuel		National Median Comparison	
	Natural Gas (kBtu)	3,250,999 (74%)		National Median Site EUI (kBtu/ft²)
	Electric - Grid (kBtu)	1,110,750 (26%)	National Median Source EUI (kBtu/ft²)	119.5
			% Diff from National Median Source EUI	-16%
Source EUI 101 kBtu/ft²	Annual Emissions			
			Greenhouse Gas Emissions (Metric Tons CO2e/year)	285

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

() - _____



**Professional Engineer Stamp
(if applicable)**

APPENDIX C: GLOSSARY

TERM	DEFINITION
Blended Rate	Used to calculate financial savings. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
BTU	A British thermal unit is the amount of heat required to increase the temperature of one pound water by one-degree Fahrenheit. Commonly used to measure natural gas consumption.
Demand Response	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
Energy Efficiency	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing energy management systems.
Generation	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
HVAC	Heating, ventilation, and air conditioning.
kW	Kilowatt. Equal to 1,000 Watts.
Load	The total amount of power used by a building system at any given time.
Measure	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
MMBtu	One million British thermal units.
psig	Pounds per square inch.
Plug Load	Refers to the amount of energy used in a space by products that are powered by means of an ordinary AC plug.
Simple Payback	The amount of time needed to recoup the funds expended in an investment, or to reach the break-even point.
Temperature Setpoint	The temperature at which a temperature regulating device (thermostat, for example) has been set.
Turnkey	Provision of a complete product or service that is ready for immediate use
Watt (W)	Unit of power commonly used to measure electricity use.