

Agenda Date: 6/29/16 Agenda Item: 8G

CLEAN ENERGY

STATE OF NEW JERSEY

Board of Public Utilities
44 South Clinton Avenue, 3rd Floor, Suite 314
Post Office Box 350
Trenton, New Jersey 08625-0350
www.nj.gov/bpu/

		OLL, III LIIIO I
IN THE MATTER OF THE CLEAN ENERGY PROGRAMS)	ORDER
AND BUDGET FOR FISCAL YEAR 2016 (FY16) -	Ś	
FY16 FOURTH REVISED BUDGET).	DOCKET NO QO15040477

Parties of Record:

Janja Lupse, CLEAResult Consulting Inc.
Diane Zukas, TRC Energy Services
Michael Ambrosio, Applied Energy Group
Mark Mader, Jersey Central Power & Light
Timothy White, Atlantic City Electric
Sandra Eason-Perez, Orange & Rockland Utilities
Bruce Grossman, South Jersey Gas Company
Susan Ringhof, Public Service Electric and Gas Company
Andrew Dembia, Esq., New Jersey Natural Gas
Mary Patricia Keefe, Esq., Elizabethtown Gas
Stefanie A. Brand, Esq., Director, Rate Counsel

BY THE BOARD:

This Order memorializes action taken by the Board of Public Utilities ("Board") at its June 29, 2016 public meeting, where the Board considered certain revisions to the Fiscal Year 2016 ("FY16") budget for New Jersey's Clean Energy Program ("NJCEP").1

BACKGROUND AND PROCEDURAL HISTORY

In accordance with the Electric Discount and Energy Competition Act, N.J.S.A. 48:3-49 et seq. ("EDECA"), and by Order dated June 25, 2015 ("FY16 Budget Order"), Docket No. QO15040477, the Board approved FY16 programs and budgets for NJCEP. In the FY16 Budget Order, the Board also approved the FY16 compliance filings of Honeywell International, Inc. ("Honeywell"), which managed the Residential EE and RE Programs, TRC Energy Solutions, Inc. ("TRC"), which manages the commercial and industrial ("C&I") EE Programs, the Office of

¹ The budgets approved in this Order are subject to State appropriations law.

Clean Energy ("OCE"), which includes the programs managed by the OCE and the New Jersey Economic Development Authority ("EDA"), and the electric and gas utilities (collectively referred to as "the Utilities"), which administer the Comfort Partners Program.² The compliance filings included detailed budgets for each program.

By Order dated November 16, 2015, the Board approved revisions to the FY16 NJCEP budget to reflect a true-up of actual and estimated FY15 expenses and commitments, as well as a true-up of certain actual and estimated FY15 funding; by Order dated January 27, 2016, the Board approved a second set of revisions to the FY16 NJCEP budget, reallocating funds to programs that were experiencing higher than anticipated participation levels; and by Order dated March 18, 2016, the Board approved a third set of revisions to the FY16 NJCEP budget, again reallocating funds to programs that were experiencing higher than anticipated participation levels. The FY16 NJCEP Budget, as revised according to the foregoing, is referred to as the "Current Budget" in the below tables.

On May 31, 2016, OCE Staff provided the public with notice of and the opportunity to comment on the proposed revisions to the FY16 NJCEP Budget that are identified and discussed in more detail below. On that same day, those proposed revisions were also circulated to the EE and RE Committee listservs and posted on the NJCEP website. Comments were due by June 15, 2016. Finally, the proposed revisions were also discussed at the June 14, 2016 meetings of the EE Committee and RE Committee.

This Order makes revisions to the NJCEP Budget as set forth below.

PROPOSED FY16 BUDGET REVISIONS

After the adoption of the original FY16 NJCEP Budget, the administration of NJCEP has been transitioned to a new Program Administrator, thereby requiring the realignment of the budgets to reflect the new pricing structures related to that transition; a new initiative has been identified; a program has experienced higher than anticipated participation levels; and other programs have been identified as requiring either greater or lesser amounts of funding than originally anticipated. Accordingly, OCE Staff has proposed revisions to the FY16 NJCEP Budget as shown in the tables below, the combined effect of which is to leave the total amount of the overall FY16 NJCEP Budget unchanged and to increase the amount of the overall FY16 "Rebate" budget category by \$1,400,000 as compared to the Current Budget.

The following summarizes OCE Staff's proposed revisions to the FY16 NJCEP Budget (collectively, the "Proposed Budget Revisions") to address and implement the foregoing:

² Applied Energy Group ("AEG"), the previous Program Coordinator, was awarded a contract to provide a broad scope of Program Administrator services on December 1, 2015. Since then, and as discussed in more detail elsewhere in this Order, the parties have transitioned responsibilities from the outgoing Market Managers to the incoming Program Administrator, AEG, and its team of subcontractors.

Re-align Detailed Budgets

In April 2015, the Board issued RFP 16-X-23938, seeking proposals for a single Program Administrator. On December 1, 2015, the New Jersey Department of the Treasury awarded AEG a contract to provide Program Administrator services to the Board. The transition of the management of NJCEP to AEG and its team was accomplished by March 1, 2016, and the then-existing contracts ("Old Contracts") expired on March 31, 2016. AEG will be paid in accordance with its new PA Contract, which provides for payments different than those in the Old Contracts. The related budgets therefore need to be realigned to reflect the payments due under the new PA Contract.

The most recent NJCEP detailed budgets (i.e., those including allocations among Cost Categories such as "Administration" and "Training") approved by the Board for FY16 for the programs currently managed by AEG were those included in Honeywell's and TRC's (i.e., the previous Market Managers') most recent compliance filings, and they reflected the Old Contracts.

To ensure the funds remaining in detailed budgets will be sufficient to cover anticipated costs through the remainder of FY16, AEG performed the following analysis and shared the results with OCE Staff:

- 1. Identified the fees charged against each Cost Category for each program by AEG, Honeywell, and TRC under the Old Contracts.
- 2. Estimated AEG fees under the PA Contract for each Cost Category for each program for the period from March 1, 2016 through June 30, 2016.
- 3. Added #1 to #2 to estimate the updated total FY16 fees for each Cost Category for each program.
- 4. Compared the updated total to the detailed budgets last approved by the Board.

The above analysis identified Cost Categories in a number of programs that lacked sufficient funding to cover all anticipated program expenses through the remainder of FY16 and also identified other Cost Categories that had an excess of funding for their currently anticipated expenses. The foregoing resulted primarily from pricing structure differences between the Old Contracts and the new PA Contract.

To ensure the budget for each cost category for each program has sufficient, but not excess, funding, AEG and, in turn, OCE Staff have proposed to realign the detailed budgets through the budget revisions reflected in the tables set forth below in this Order.

HVAC Program

During FY16, the HVAC Program has experienced higher than anticipated participation levels. To ensure sufficient funding to cover Program expenses incurred through June 30, 2016, OCE Staff has proposed the transfer of \$1,500,000 to the HVAC Program's "Rebate, Grants, and Other Direct Incentives" Cost Category.

State Facility Initiatives

During FY16, OCE staff identified a new initiative which would serve the goals of the NJCEP program. The State Facilities Initiative would implement and fund energy efficiency and energy savings projects for State-owned and operated-buildings and grounds. This includes air handling and movement, lighting and equipment upgrades and replacements, and other energy efficient measures. OCE Staff has proposed the transfer of \$7,500,000 to this new initiative.

TRUE Grant

The Temporary Relief for Utility Expenses (TRUE) Grant Program was required by legislation that transferred \$25,000,000 away from NJCEP and towards financial assistance to help low-income customers pay utility bills. The Board originally budgeted \$3,000,000 for the TRUE Grant Program in FY16, leaving a remaining balance of \$3,291,000 to meet the requirements of the legislation. To complete the funding of those requirements, OCE Staff has proposed transferring the remaining \$3,291,000 to the TRUE Grant Program.

Budget Tables

As previously mentioned, the Proposed Budget Revisions are shown in the following tables, with the first table showing the current budgets, the second table showing the increases/decreases proposed by OCE Staff, and the third table showing the budgets that would result from the adoption of the proposed increases/decreases.

[Tables Follow]

Table 1: Current Budge	QUI SIM VEGES						
Program/Budget Line	Total Approved Budget	Administration	Sales, Marketing, Website	Training	Rebates, Grants and Other Direct Incentives	Rebate Processing, and QA	Evaluation
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Elkopinik Mari	\$282401,624.00				\$255,591,197/30		\$0.00
Res EE Programs	\$86,757,161.56	\$5,015,630.22	\$1,249,033.75	\$755,203.84	\$75,497,902.57	\$4,239,391.18	\$0.00
HVAC	\$13,187,678.81	\$1,306,764.00	\$0.00	\$755,203.84	\$9,792,288.57	\$1,333,422.40	\$0.00
RNC	\$18,677,692.95	· · · · · · · · · · · · · · · · · · ·	\$0.00	\$0.00			\$0.00
EE Products	\$15,791,045.25	\$1,415,053.14	\$0.00		\$14,051,035.53		\$0.00
HPwES	\$37,851,710.80	\$1,044,421.08	. \$0.00			\$2,134,671.25	\$0.00
Marketing - Res EE	\$1,249,033.75	\$0.00	\$1,249,033.75	\$0.00	\$0.00		\$0.00
Res Low Income	\$30,000,000.00	\$2,001,695.87	\$811,566.43	\$345,549.97			\$0.00
Comfort Partners	\$30,000,000.00		\$811,566.43		\$25,286,683.42		\$0.00
C&I EE Programs	\$165,344,462.53	\$2,582,620.80	\$1,075,000.00	\$1,625,864.00	\$154,806,611.31	\$5,254,366.42	\$0.00
C&I NC	\$2,966,229.94	\$237,454.00	\$0.00	\$356,091.00	\$2,251,840.24		\$0.00
C&I EB	\$54,970,880.80	\$772,550.80	\$0.00	\$384,578.28	\$50,425,411.72	\$3,388,340.00	\$0.00
P4P NC	\$18,140,835.90	\$174,600.00	\$0.00	\$366,860.08			\$0.00
P4P EB	\$34,771,374.30	\$554,800.00	\$0.00	\$508,334.64			\$0.00
LGEA	\$3,232,012.50	\$220,000.00	\$0.00			\$504,000.00	\$0.00
DI	\$32,661,579.73	\$485,000.00	\$0.00	\$10,000.00	\$31,718,079.73	\$448,500.00	\$0.00
Marketing - C&I EE	\$1,075,000.00		\$1,075,000.00	\$0.00	\$0.00	\$0.00	\$0.00
LEUP	\$17,526,549.36	\$138,216.00	\$0.00	\$0.00	\$17,203,651.64	\$184,681.72	\$0.00
State Facilities Initiative	\$0.00	\$0.00	\$0.00	\$0.00	\$0,00	\$0.00	\$0.00
State Facilities Initiative	\$0.00		\$0.00				\$0.00
GHA FOE CE IS TO BE SEEN AND A	\$411568,487.50	\$50,000.00	P	Extraction to co	\$41,371,180,19	解於\$137;306.92	建 20.00
CHP - Fuel Cell Lg/Sm	\$41,558,487.11	\$50,000.00	\$0.00				\$0.00
REPOSTITUE	\$17,314,908,72	\$1,376,206 92	900	\$ 50.00	\$1206270021	\$2,845,596,66	\$460 A32 A1
Offshore Wind	\$450,433.41	\$0.00	\$0.00	\$0.00	\$0.00		\$450,433.41
REIP	\$16,864,472.81	\$1,376,206.92	\$0.00				\$0.00
EDA Proprama	# \$1X37/17#57A	\$234,366.00	10.00 E	\$9.00	\$14139/1167	100	\$0.00
· CEMF	\$6,579,560.26	\$79,456.00	\$0.00	\$0.00			\$0.00
GGF	\$3,768,544.45	\$79,456.00	\$0.00	\$0.00	\$3,689,088.45	\$0.00	\$0.00
LSCHP/FC	\$4,023,680.00						\$0.00
NCEPAdministration	\$14,014,017/10	\$5,842/42236	\$2,194,721.70	# \$0.00			
OCEAdmin/OH	\$3,720,995.51	\$2,811,446.51	\$377,299.00	\$0.00	\$0.00	\$509,750.00	\$22,500.00
OCEStaff/OH	\$2,400,000.00	\$2,400,000.00			\$0.00	\$0.00	\$0.00
PC	\$1,320,995.51	\$411,446.51	\$377,299.00	\$0.00	\$0.00		\$22,500.00
Memberships-Dues	\$10,000.00		\$0.00				\$0.00
Sponsorships	\$10,000.00	\$0.00	\$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00
OCE Eval/Research	\$4,740,890.12	\$0.00	\$0.00	\$0.00	50.00	\$0.00	\$4,740,890.12
Rutgers-CEEEP	\$1,752,478.12	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1,752,478.12
Program Evaluation	\$2,988,412.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$2,988,412.00
Miscellanéous	\$6,140,331.53	\$3,030,976.79	\$1,807,422.70	\$0.00	\$1,301,932.04	\$0.00	\$0.00
CE Business Website	\$92,488.14	\$0.00	\$92,488.14	\$0.00	\$0.00	\$0.00	\$0.00
Rutgers LESS	\$150,000.00	\$0.00	\$0.00	\$0.00	\$150,000.00	\$0.00	\$0.00
NJIT CE Learning Center	\$375,000.00	\$0.00	\$0.00	\$0.00	\$375,000.00	\$0.00	\$0.00
Sustainable Jersey	\$776,932.04		\$0.00	\$0.00			\$0.00
New Marketing Contract			\$1,714,934.56	\$0.00			
Program Transition	\$3,030,976.79	\$3,030,976.79	\$0.00				
	\$ \$1,000,000 00	\$0.00	## WE TO CO	\$0.00	# 13 000 000 0		
TRUE Grant	\$3,000,000.00						

Table 2: Proposed Budget Modifications

	CONCENCION DE LA CONTRACTION D							
Program/BudgetLine	Total Approved Budget	Administration	Sales, Marketing, Website	Training	Rebates, Grants and Other Direct Incentives	Rebate Processing, and QA	Evaluation	
					64M0000		(Stanceau)	
EROPALIS CONTRACTOR	\$7,339,913.50	\$1,900,151.41	(\$259,646.59)	(\$979,880 11)	\$6,700,000.00	(\$20,71121)	Si S	
Res EE Programs	\$2,795,580.54	\$703,260.77	(\$185,662.04)	(\$94,001.05)	\$1,300,000.00	51,071,982.86	\$0.00	
HVAC	\$1,458,418.79	\$138,146.49	\$14,720.00	(\$181,751.05)	\$1,500,000.00	(\$12,696.65)		
RNC	\$336,407.10	\$157,297.11	\$14,720.00	\$40,500.00		\$123,889.99		
EE Products	\$1,021,830.35	\$253,582.96	\$14,720.00		(\$200,000.00)	\$953,527.39		
HPWES	\$223,466.34	\$154,234.21	\$14,720.00	\$47,250.00		\$7,262.13		
Marketing - Res EE	(\$244,542.04)		(\$244,542.04)			•		
Res Low Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Comfort Partners	\$0.00							
C&I EE Programs	(\$2,955,667.04)	\$1,196,890.64	(\$73,984.55)	(\$885,879.06)	(\$2,100,000.00)	(\$1,092,694.07)	\$0.00	
C&I NC	\$24,836.13	\$220,112.38	\$14,720.00	(\$188,996.25)		(\$21,000.00)		
C&I E8	(\$734,272.91)	\$132,288.62	\$14,720.00	(\$206,210.00)		(\$675,071.53)		
P4P NC	\$4,317.84	\$222,907.15	\$14,720.00	(\$197,716.71)		(\$35,592.60)		
P4P EB	(\$216,536.52)	\$129,199.58	\$14,720.00	(\$295,456.10)		(\$65,000.00)		
LGEA	\$88,086.34	\$160,396.28	\$14,720.00			(\$87,029.94)		
DI ·	(\$2,202,265.67)	\$77,514.33	\$14,720.00	\$2,500.00	(\$2,100,000.00)	(\$197,000.00)		
Marketing - C&I EE	(\$177,024.55)		(\$177,024.55)				-	
LEUP	\$257,192.30	\$254,472.30	\$14,720.00			(\$12,000.00)		
State Facilities initiative	\$7,500,000.00	\$0.00	\$0.00	\$0.00	\$7,500,000.00	\$0.00	\$0.00	
State Facilities Initiative	\$7,500,000.00				\$7,500,000.00			
GIE-EGEI CEIE MINISTRA	(\$1)913/853(94)	\$97,732.52	\$14,720.00	\$0.00	(\$2,000,000.00)	(\$26,306,46)	\$0.00	
CHP - Fuel Cell Lg/Sm	(\$1,913,853.94)		\$14,720.00		(\$2,000,000.00)			
	(\$4)376.611.26)	\$0.00	\$14,720.00	\$0.00	(\$4,591,331,26)	\$200,000.00	\$0.00	
Offshore Wind	\$0.00							
REIP	(\$4,376,611.26)		\$14,720.00		(\$4,591,331.26)	\$200,000.00		
EDA Programe Marie	(\$2,000,000.00)	\$0.00	\$0.00	\$ 100 SO.00	(\$2,000,000.00)	W 18 80 00	\$0.00	
CEMF	(\$500,000.00)				(\$500,000.00)			
GGF	(\$1,500,000.00)				(\$1,500,000.00)			
LSCHP/FC	\$0.00							
NCD Ashinter ation	5 (\$2,340,779.56)	\$6.00	(\$1,340,779.56)	Marie Marie 500 000	\$0.00	\$0.00	(\$1,000,000.00	
OCE Admin/OH	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
OCE Staff/OH	\$0.00							
PC	\$0.00					,		
Memberships-Dues	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Sponsorships	\$0.00							
OCE Eval/Research	(\$1,000,000.00)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	(\$1,000,000.00)	
Rutgers-CEEEP :	\$0.00							
Program Evaluation	(\$1,000,000.00)						(\$1,000,000.00	
Miscellaneous	(\$1,340,779.56)	\$0.00	(\$1,340,779.56)	\$0.00	\$0.00	\$0.00	\$0.00	
CE Business Website	\$0.00							
Rutgers LESS ·	\$0.00						<u> </u>	
NJIT CE Learning Center	\$0.00			i			· .	
Sustainable Jersey	\$0.00			· ·				
New Marketing Contract	(\$1,340,779.56)		(\$1,340,779.56)			<u> </u>		
Program Transition	\$0.00						· · · · · ·	
TRUE Grant Management		Cono	to on	to ma	£3 291 331 26	E 1000	\$0.00	
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Table 3: Revised Budgets

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Program/Budget Line	Total Approved Budget	Administration	Sales, Marketing, Website	Training	Rebates, Grants and Other Direct Incentives	Rebate Processing, and QA	Evaluation
ida (Krisi)					{£0.430.33.45		EXAMPLE DEG
El Programs	\$280,441,537,59	\$11,500,098,30	\$2875,953159	\$1,746,737.70	\$282,291,19730	\$11,027,550.70	\$ 50.00
Res EE Programs	\$89,552,742.10	\$5,718,890.99	\$1,063,371.71	\$661,202.79	\$76,797,902.57	\$5,311,374,04	\$0.00
HVAC	\$14,646,097.60	\$1,444,910.49	\$14,720.00	\$573,452.79	\$11,292,288.57	\$1,320,725.75	\$0.00
RNC	\$19,014,100.05	\$1,406,689.11	\$14,720.00	\$40,500.00	\$16,981,960.00	\$570,230.94	\$0.00
EE Products	\$16,812,875.60	\$1,668,636.10	\$14,720.00	\$0.00	\$13,851,035.53	\$1,278,483.97	\$0.00
HPwES	\$38,075,177.14	\$1,198,655.29	\$14,720.00	\$47,250.00	\$34,672,618.47	\$2,141,933.38	\$0.00
Marketing - Res EE	\$1,004,491.71	\$0.00	\$1,004,491.71	\$0.00	\$0.00	\$0.00	\$0.00
Res Low Income	\$30,000,000.00	\$2,001,695.87	\$811,566.43	\$345,549.97	\$25,286,683,42	\$1,554,504.31	\$0.00
Comfort Partners	\$30,000,000.00	\$2,001,695.87	\$811,566.43	\$345,549.97	\$25,286,683.42	\$1,554,504.31	\$0.00
C&I EE Programs	\$162,388,795.49	\$3,779,511.44	\$1,001,015.45	\$739,981.94	\$152,706,611.31	\$4,161,672.35	\$0.00
C&I NC	\$2,991,066.07	\$457,566.38	\$14,720.00	\$167,094.75	\$2,251,840.24	\$99,844.70	\$0.00
C&I EB	\$54,236,607.89	\$904,839.42	\$14,720.00	\$178,368.28	\$50,425,411.72	\$2,713,268.47	\$0.00
P4P NC	\$18,145,153.74	\$397,507.15	\$14,720.00	\$169,143.37	\$17,440,375.82	\$123,407.40	\$0.00
P4P EB	\$34,554,837.78	\$683,999.58	\$14,720.00	\$212,878.54	\$33,259,239.66	\$384,000.00	\$0.00
LGEA	\$3,320,098.84	\$380,396.28	\$14,720.00	\$0.00	\$2,508,012.50	\$416,970.06	\$0.00
DI	\$30,459,314.06	\$562,514.33	\$14,720.00	\$12,500.00	\$29,618,079.73	\$251,500.00	\$0.00
Marketing - C&I EE	\$897,975.45	\$0.00	\$897,975.45	\$0.00	\$0.00	\$0.00	\$0.00
LEUP	\$17,783,741.66	\$392,688.30	\$14,720.00	. \$0.00	\$17,203,651.64	\$172,681.72	\$0.00
State Facilities initiative	\$7,500,000.00	\$0.00	\$0.00	\$0.00	\$7,500,000.00	\$0.00	\$0.00
State Facilities Initiative	\$7,500,000.00	\$0.00	\$0.00	\$0.00	\$7,500,000.00	\$0.00	\$0.00
CHP-FUELCE NEW TOWN	SECTION.	SE \$147/12/52	\$14,720,00	1000	\$30,37,5180,19	\$111,000/46	\$ \$0.00
CHP - Fuel Cell Lg/Sm	\$39,644,633.17	\$147,732.52	\$14,720.00	\$0.00	\$39,371,180.19	\$111,000.46	\$0.00
RETREMENTAL MARKET AND	# Grander	\$1,375,206.92	\$14,720,00	100	\$ (3 (all 177) 95	STOREGE CO	## \$450,489.41
Offshore Wind	\$450,433.41	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$450,433.41
REIP	\$12,487,861.55	\$1,376,206.92	\$14,720.00	\$0.00		\$3,045,556.68	\$0.00
ECAL PROFITE HEALTH AND	\$ 5047/40/5/	\$2 50 10E 00	AB (9050	90.00	\$12/19/11/71	100 X 100 X 100	\$0.00
CEMF	\$6,079,560.26	\$79,456.00	\$0.00	\$0.00	\$6,000,104.26	\$0.00	\$0.00
GGF	\$2,268,544.45	\$79,456.00	\$0.00	\$0.00	\$2,189,088.45	\$0.00	\$0.00
LSCHP/FC	\$4,023,680.00	\$79,456.00	\$0.00	\$0.00	\$3,944,224.00	\$0.00	\$0.00
N/CEP Administration (III)	\$1477,3760	3653406293	\$843 94264	\$0.00	\$13119326	\$ 5500 750 00	453,753,980,12
OCE Admin/OH	\$3,720,985.51	\$2,811,446.51	\$377,299.00	\$0.00	\$0.00	\$509,750.00	\$22,500.00
OCE Staff/OH	\$2,400,000.00	\$2,400,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
PC	\$1,320,995.51	\$411,446.51	\$377,299.00	\$0.00	\$0.00	\$509,750.00	\$22,500.00
							1 192,62
Memberships-Dues	\$10,000.00	\$0.00		\$0.00	\$10,000.00	\$0.00	50.00
Memberships-Dues Sponsorships	\$16,000.00 \$10,000.00		\$0.00	V			
		\$0.00	\$2.00 \$0.00	\$0.00	\$10,000.00	\$0.00	\$0.00
Sponsorships	\$10,000.00	\$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$10,000.00 \$0.00	\$0.00 \$0.00	\$0.00 \$3,740,890.12
Sponsorships OCE Eval/Research	\$10,000.00 \$3,740,890.12	\$0.00 <i>\$0.00</i> \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00	\$0.00 \$3,740,890.12 \$1,752,478.12
Sponsorships OCE Eval/Research Rutgers-CEEEP	\$10,000.00 \$3,740,890.12 \$1,752,478.12	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,890.12 \$1,752,478.12 \$1,988,412.00
Sponsorships OCE Eval/Research Rutgers-CEEEP Program Evaluation	\$10,000.00 \$3,740,890.12 \$1,752,478.12 \$1,988,412.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$0.00 \$1,301,932.04	\$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,890.12 \$1,752,478.12 \$1,988,412.00 \$0.00
Sponsorships OCE Eval/Research Rutgers-CEEEP Program Evaluation Miscellaneous	\$10,000.00 \$3,740,890.12 \$1,752,478.12 \$1,988,412.00 \$4,799,551.97	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$466,643.14 \$92,488.14	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$1,301,932.04 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,890.12 \$1,752,478.12 \$1,988,412.00 \$0.00
Sponsorships OCE Eval/Research Rutgers-CEEEP Program Evaluation Miscellaneous CE Business Website	\$10,000.00 \$3,740,890.12 \$1,752,478.12 \$1,988,412.00 \$4,799,551.97 \$92,488.14	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$466,643.14 \$92,488.14 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$1,301,932,00 \$1,500,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,390.12 \$1,752,478.12 \$1,988,412.00 \$0.00 \$0.00
Sponsorships OCE Eval/Research Rutgers-CEEEP Program Evaluation Miscellaneous CE Business Website Rutgers LESS	\$10,000.00 \$1,740,890.12 \$1,752,478.12 \$1,988,412.00 \$4,799,551.97 \$92,488.14 \$150,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$456,643.14 \$92,488.14 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$1,301,932.00 \$150,000.00 \$375,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,390.12 \$1,752,478.12 \$1,988,412.00 \$0.00 \$0.00 \$0.00 \$0.00
Sponsorships OCE Eval/Research Rutgers-CEEEP Program Evaluation Miscellaneous CE Business Website Rutgers LESS NJIT CE Learning Center	\$10,000.00 \$1,740,890.12 \$1,752,478.12 \$1,988,412.00 \$4,799,551.97 \$92,488.14 \$150,000.00 \$375,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030 \$76.79 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$456,643.14 \$92,488.14 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$1,301,932.06 \$1,500,000.00 \$375,000.00 \$776,932.04	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,390,12 \$1,752,478.12 \$1,988,412.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Sponsorships OCE Evai/Research Rutgers-CEEEP Program Evaluation Miscelloneous CE Business Website Rutgers LESS NJIT CE Learning Center Sustainable Jersey	\$10,000.00 \$1,741,890.12 \$1,752,478.12 \$1,988,412.00 \$4,799,552.97 \$92,488.14 \$150,000.00 \$375,000.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$456,643.14 \$92,488.14 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$1,301,932.04 \$0.00 \$150,000.00 \$375,000.00 \$776,932.04	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$3,740,860.12 \$1,752,478.12 \$1,988,412.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00
Sponsorships OCE Eval/Research Rutgers-CEEEP Program Evaluation Miscelloneous CE Business Website Rutgers LESS NJIT CE Learning Center Sustainable Jersey New Marketing Contract	\$10,000.00 \$3,740,850.12 \$1,752,478.12 \$1,988,412.00 \$4,759,551.97 \$92,488.14 \$150,000.00 \$375,000.00 \$776,932.04 \$374,155.00	\$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79 \$0.00 \$0.00 \$0.00 \$0.00 \$3,030,976.79	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$486,643.14 \$92,488.14 \$0.00 \$0.00 \$374,155.00 \$0.00	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$10,000.00 \$0.00 \$0.00 \$1,301,932.04 \$150,000.00 \$375,000.00 \$776,932.04	\$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00 \$1,740,860,12 \$1,752,478.12 \$1,988,412.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00 \$0.00

SUMMARY OF COMMENTS FROM PUBLIC STAKEHOLDERS AND OCE STAFF RESPONSES

In response to OCE's Staff's solicitation for public comments on the Proposed Changes to the Budget, only the Division of Rate Counsel ("Rate Counsel") submitted written comments. Rate Counsel commented that it does not oppose the Proposed Budget Revisions.

OCE STAFF RECOMMENDATIONS

As described above, OCE Staff has considered the written comments and committee discussions regarding the Proposed Budget Revisions.

It is clear that the transition of NJCEP to a new Program Administrator requires the realignment of the budgets to reflect the new pricing structures related to that transition.

As to the other proposed revisions, OCE Staff has attempted over the last several years to better align program budgets with realistic projections of the level of funds that can be expended or committed in a fiscal year. OCE Staff has encouraged the practice of transferring funds from programs that are under budget due to lower than anticipated participation levels to programs with higher than anticipated participation levels. This practice minimizes the potential for funds to remain unspent or uncommitted at the end of the fiscal year.

The Proposed Budget Revisions are projected to cover anticipated expenses for the remainder of FY16 without negatively impacting the programs from which funds are being transferred. Based on the above, OCE Staff believes the Proposed Budget Revisions are reasonable and appropriate and recommends their approval.

DISCUSSION AND FINDINGS

Consistent with the Board's contract with its Program Administrator, OCE Staff has coordinated with the Program Administrator regarding the Proposed Budget Revisions. Further, OCE Staff, in conjunction with the Program Administrator, has discussed the Proposed Budget Revisions at public meetings of the EE and RE committees to receive comments and input. Finally, the Proposed Budget Revisions were circulated to the EE and RE committee listservs and posted on the NJCEP web site, and written comments were accepted from the public. Accordingly, the Board <u>HEREBY FINDS</u> that the process utilized in developing the Proposed Budget Revisions was appropriate and provided stakeholders and interested members of the public adequate notice and the opportunity to comment on them.

The Board has reviewed the Proposed Budget Revisions and OCE Staff's recommendations regarding same, and <u>HEREBY FINDS</u> that the Proposed Budget Revisions will benefit customers, are consistent with the EMP goal of reducing energy usage and associated emissions, and support the Board's objective of fully expending the NJCEP program budget. Therefore, the Board <u>HEREBY APPROVES</u> the Proposed Budget Revisions.

The effective date of this Order is July 9, 2016.

DATED: 6 29 16

BOARD OF PUBLIC UTILITIES BY:

ŘICHARD S. MROZ

PRESIDENT

JOSÉPH L. FIORDALISO

COMMISSIONER

COMMISSIONER

COMMISSIONER

ATTEST:

SECRETARY

COMMISSIONER

I HEREBY CERTIFY that the within document is a true copy of the original in the files of the Board of Public Utilities

IN THE MATTER OF THE CLEAN ENERGY PROGRAMS AND BUDGET FOR FISCAL YEAR 2016 (FY16) - FY16 FOURTH REVISED BUDGET

DOCKET NO. QO150040477

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