

Monthly Report of Progress Toward Goals

March 2013

Table of Contents

Progress Toward Goals by Program	2
Residential HVAC	3
Residential New Construction	4
Energy Efficient Products	5
Home Performance with Energy Star	8
Comfort Partners	10
C&I New Construction	11
C&I Retrofit	12
Local Government Energy Audit	13
Pay for Performance	14
Pay for Performance New Construction	15
Direct Install	16
Combined Heat & Power (CHP)	17
Large Energy Users Pilot	18
REIP	19
SRP	20
CORE	22

Summary Financials - Expenses vs. Budgets	23
Statewide Total – All Programs and Administration	23
Energy Efficiency Programs	24
Renewable Energy Programs	25
EDA Programs	26
Office of Clean Energy	27
TRUE Grant	28
Detailed Financials - Expenses by Cost Category	29

Statewide Total – All Programs and Administration	29
Energy Efficiency Programs	30
Renewable Energy Programs	31
EDA Programs	32
Office of Clean Energy	33
TRUE Grant	34

Tracking Metrics	35
Energy Efficiency Programs	35
Renewable Energy Programs / EDA Programs	36

Table of Contents (Cont'd)

Energy Savings and Generation	37
Electric Energy Savings vs. Annual Goals	37
Gas Energy Savings vs. Annual Goals	38
Electric Energy Savings	39
Electric Generation - CHP	40
Electric Generation - Renewable Energy	41
Natural Gas Energy Savings	42

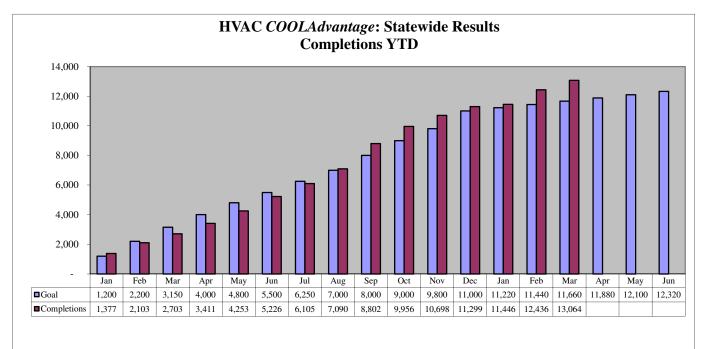
Emissions Reductions	<i>43</i>
Statewide Total – All Programs and Administration	43
Energy Efficiency Programs - Electric	44
Energy Efficiency Programs - Gas	45
Renewable Energy Programs	46

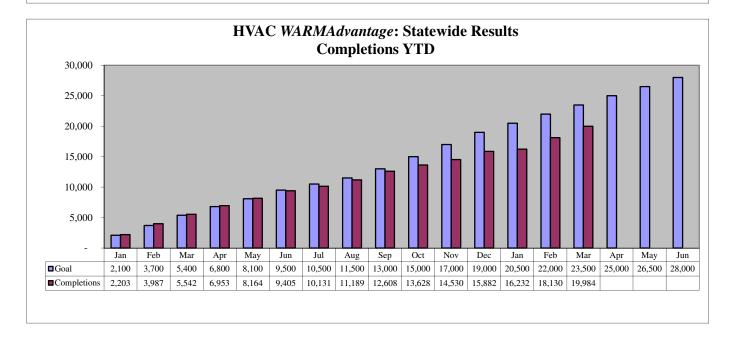
Notes and Definitions

Progress Toward Goals by Program

Residential HVAC - Electric and Gas

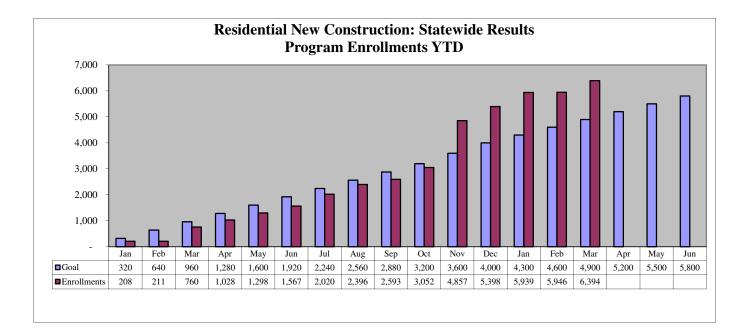
Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$27,641,450	\$18,252,670	66.03%

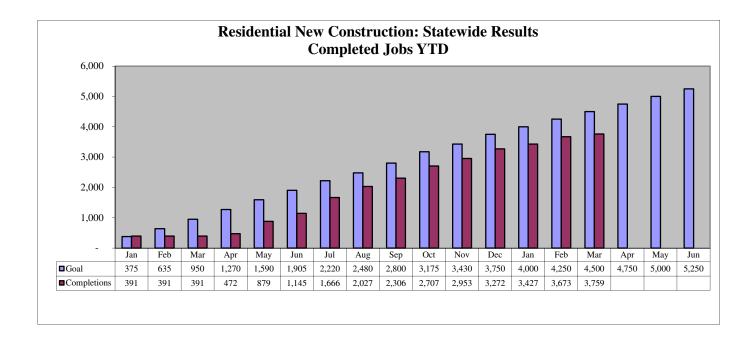




Residential New Construction

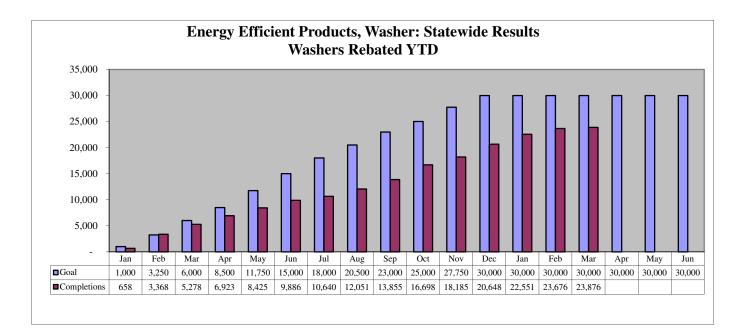
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$27,764,931	\$12,421,928	\$11,117,284	44.74%	84.78%

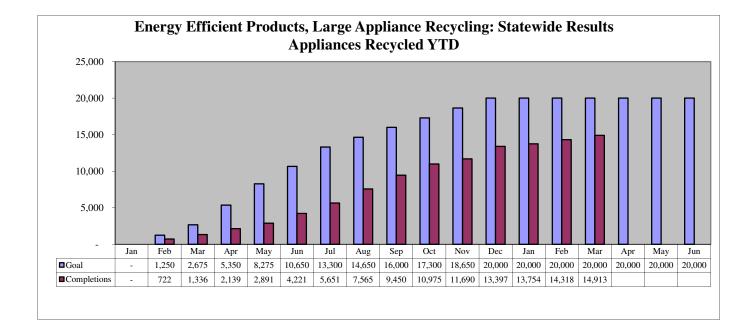




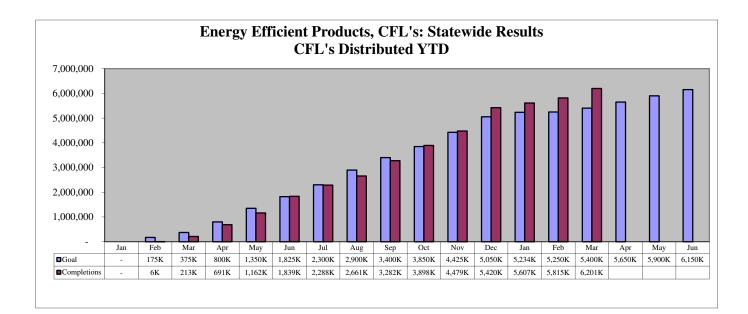
Energy Efficient Products

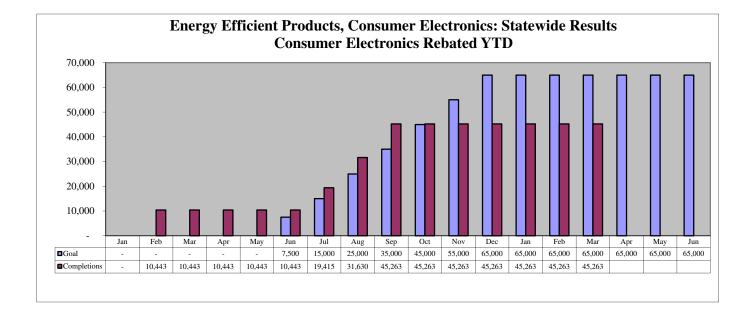
Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$26,137,799	\$16,891,285	64.62%





Energy Efficient Products



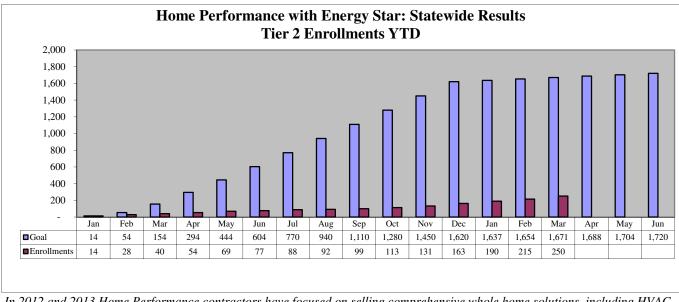


Green New Jersey Resource Team Progress Report			
Partner	Distribution Target	Amount Distributed	Progress
Project Porchlight	6,060	1,957	32%
TechniArt	250,000	213,838	86%

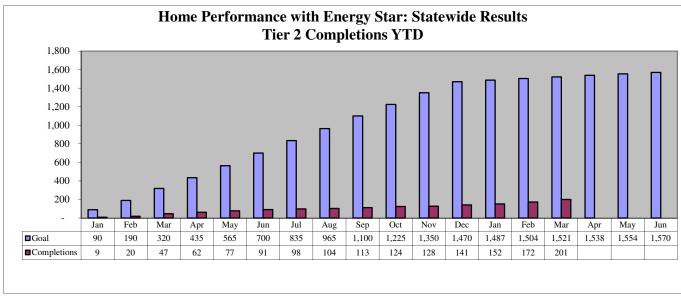
The numbers above represent GNJRT activity through March 31, 2013.

Home Performance with ENERGY STAR

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$42,708,735	\$30,190,450	\$6,054,709	70.69%	84.87%

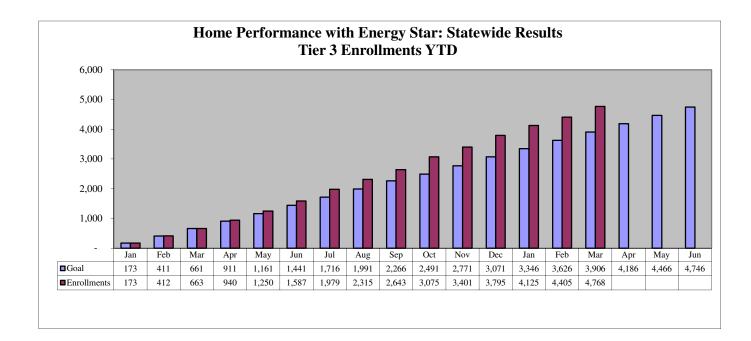


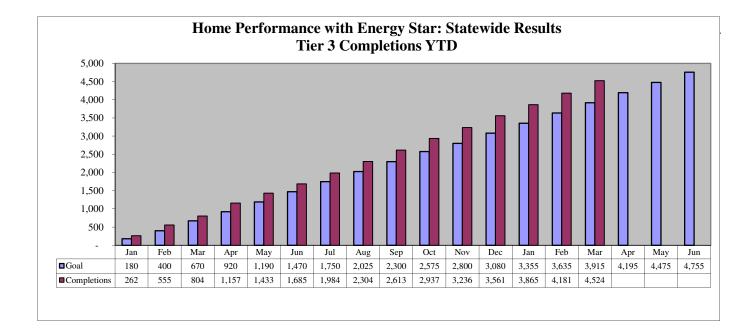
In 2012 and 2013 Home Performance contractors have focused on selling comprehensive whole home solutions, including HVAC, domestic hot water, air sealing and insulation measures to reach total energy savings for most projects of over 25%. This has resulted in lower participation at the Tier 2 incentive level for HPwES.



See note above.

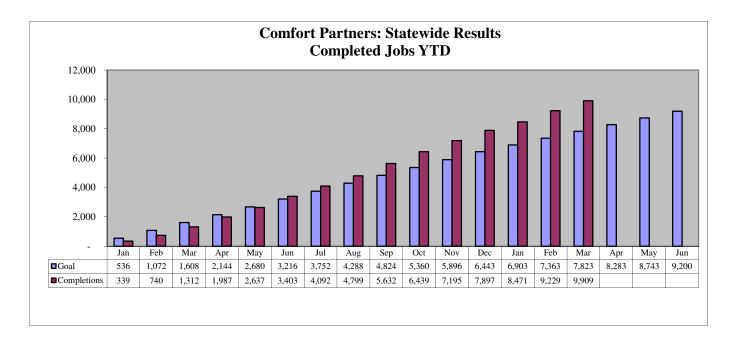
Home Performance with ENERGY STAR





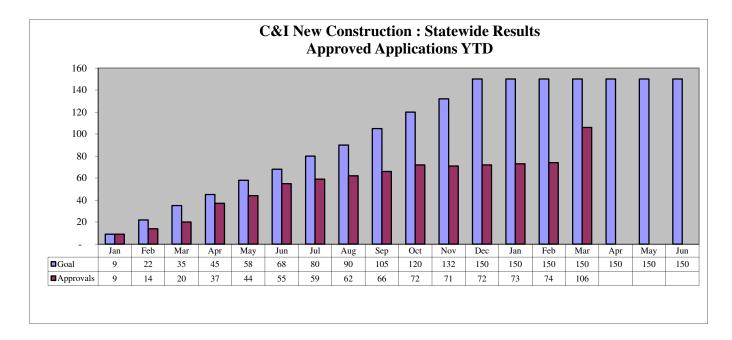
Comfort Partners

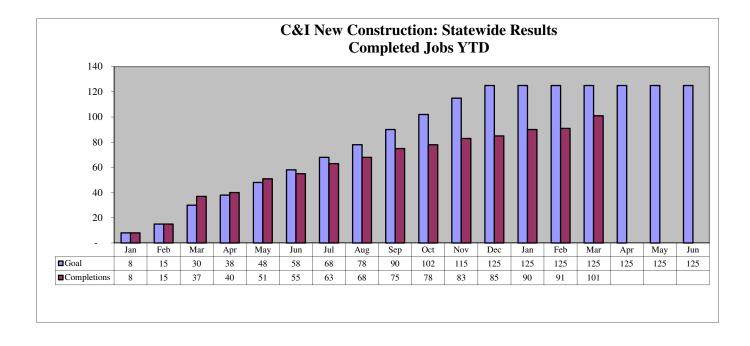
Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$50,000,000	\$38,122,884	76.25%



C & I New Construction

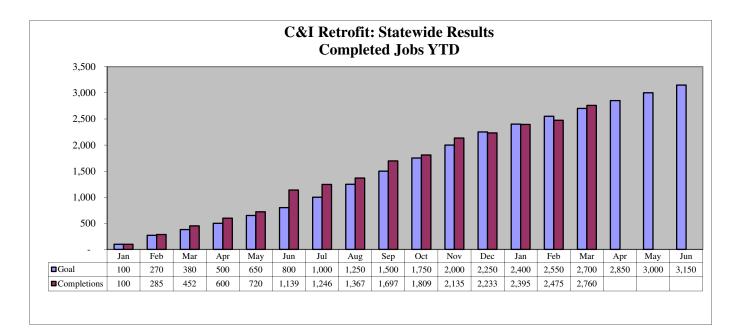
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$4,524,122	\$2,039,075	\$645,857	45.07%	59.35%





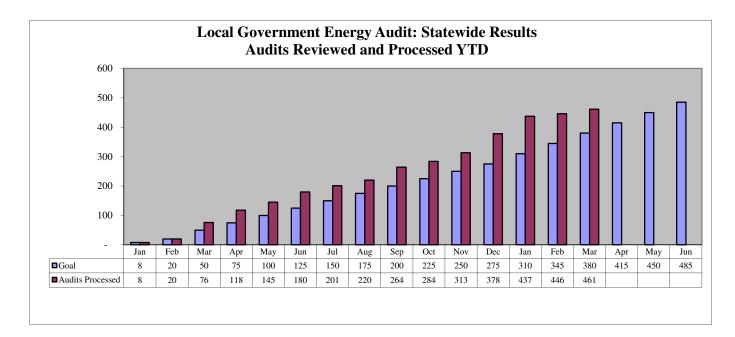
C & I Retrofit

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$57,257,019	\$27,388,676	\$21,765,412	47.83%	85.85%



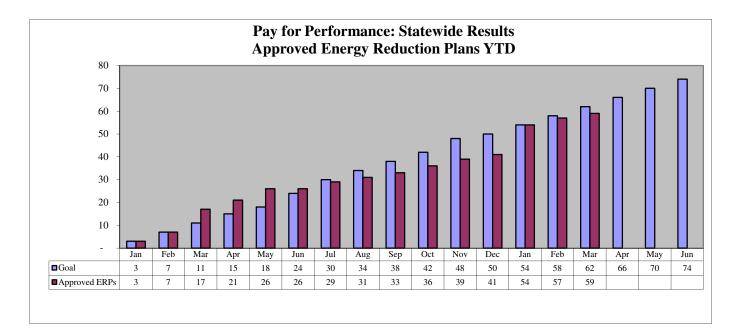
Local Government Energy Audit

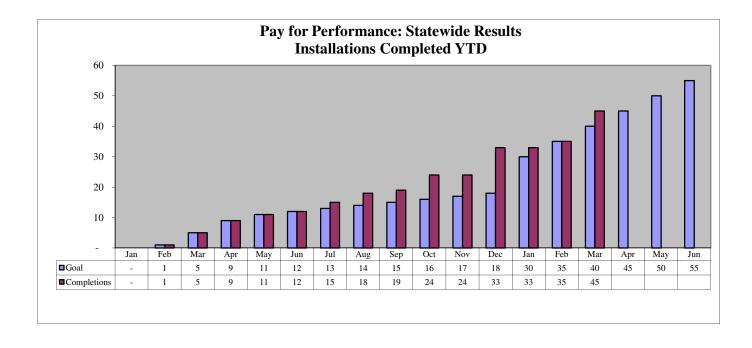
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget	
\$5,500,000	\$3,164,810	\$1,993,815	57.54%	93.79%	



Pay-for-Performance

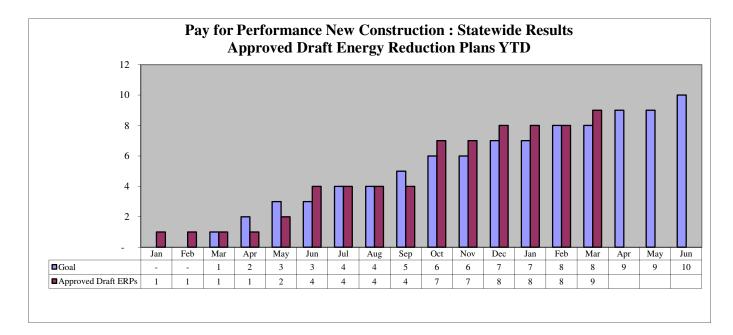
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$50,055,958	\$10,764,021	\$28,411,727	21.50%	78.26%





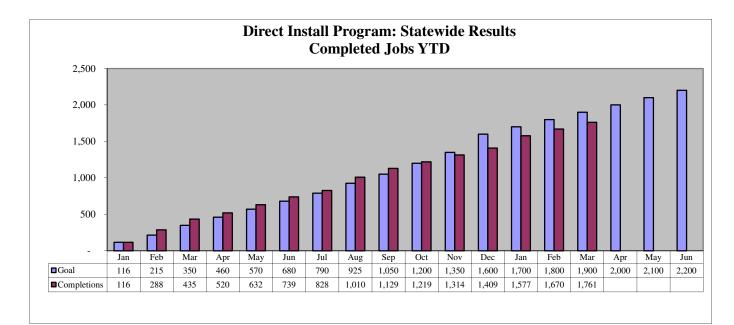
Pay-for-Performance New Construction

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$7,610,818	\$1,180,880	\$2,671,623	15.52%	50.62%



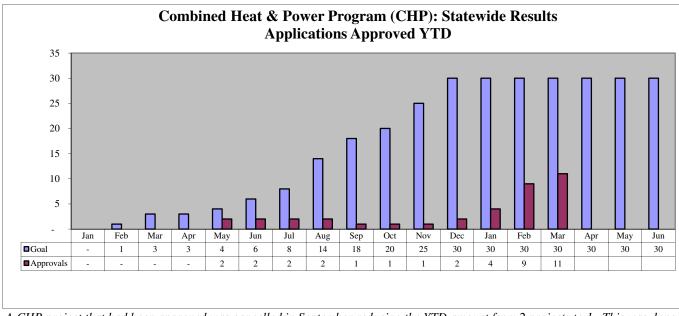
Direct Install

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$56,632,162	\$27,629,509	\$11,218,796	48.79%	68.60%



Combined Heat & Power (CHP)

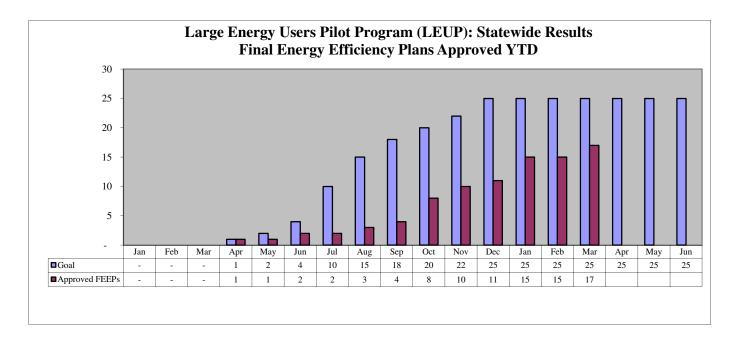
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$13,500,000	\$194,445	\$5,102,000	1.44%	39.23%



A CHP project that had been approved was cancelled in September reducing the YTD amount from 2 projects to 1. This was done based on information received from the customer about their desire/ability to move forward with the project.

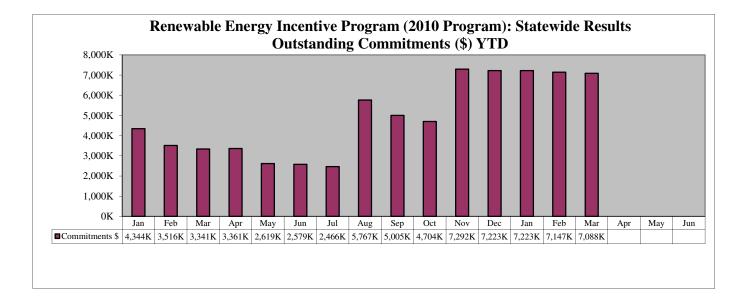
Large Energy Users Pilot

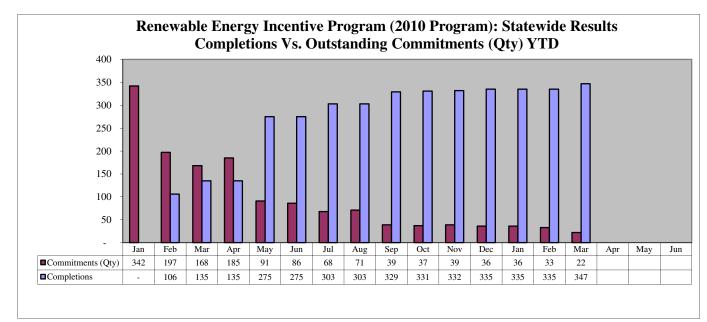
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$20,835,057	\$323,829	\$9,939,211	1.55%	49.26%



Renewable Energy Incentive Program

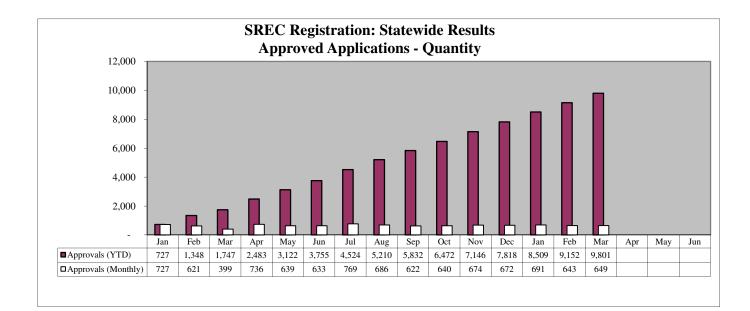
Annual Budget	Expenditures YTD	Commitments Annual Budget		Expenditures and Committed as % of Annual Budget
\$19,074,184	\$6,189,095	\$7,087,844	32.45%	69.61%

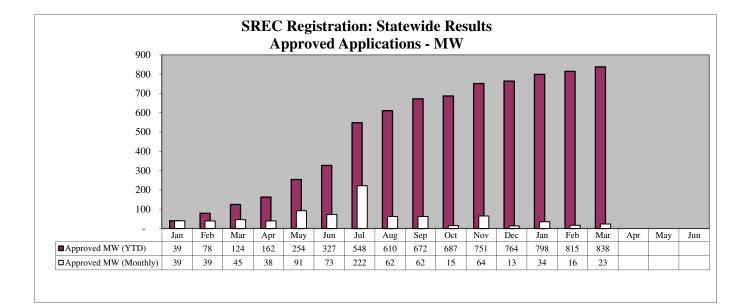




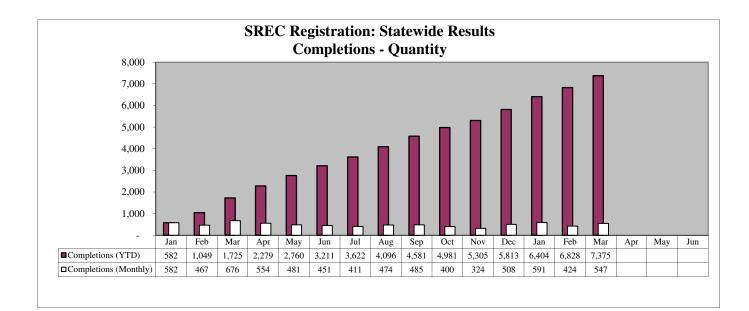
The committed dollars listed above represent 7 REIP solar projects totaling \$59K which adhere to the 2010 program guidelines. These commitments should gradually reduce over time. In addition, there are 15 REIP projects totaling \$7.03M in outstanding commitments which include 3 wind projects committed prior to 2012 and 12 biomass projects committed in 2012. It is not necessarily true that the commitments should reduce by exactly the number of completions due to scrubbed projects, new biomass project approvals and project re-activations.

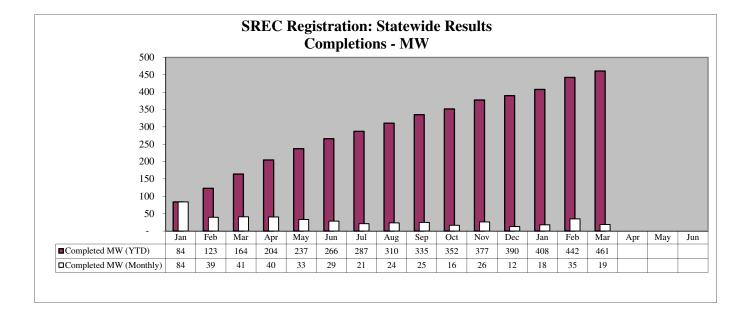
SREC Registration





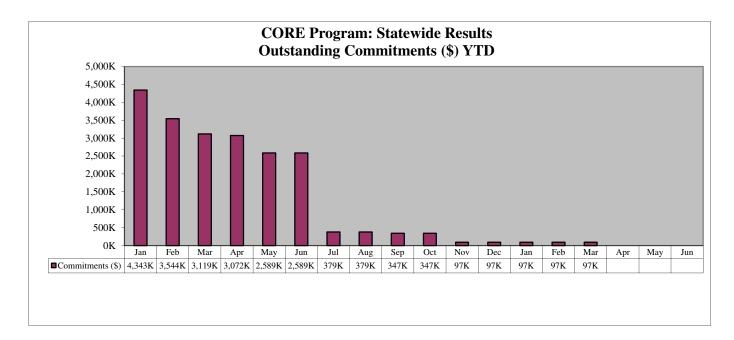
SREC Registration

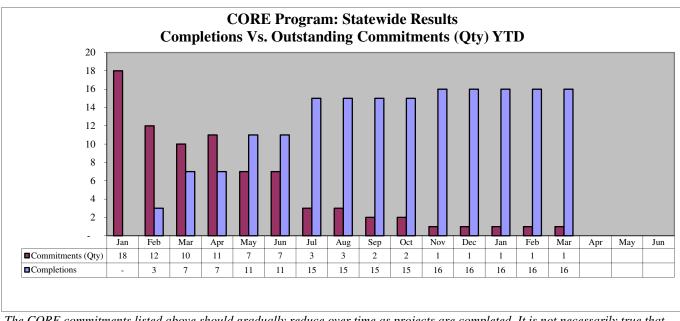




Customer On-Site Renewable Energy (CORE)

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$4,150,000	\$3,940,354	\$96,852	94.95%	97.28%





The CORE commitments listed above should gradually reduce over time as projects are completed. It is not necessarily true that the commitments should reduce by exactly the number of completions due to scrubbed projects and project re-activations.

Statewide Summary: New Jerseys Clean Energy Program Reporting Period: 01-01-2012 thru 03-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
Energy Efficiency Programs	\$395,313,328.46	\$192,327,616.24	\$98,920,434.63	\$291,248,050.87	48.65%	73.68%
Renewable Energy Programs	\$31,031,421.20	\$15,577,159.80	\$9,290,254.38	\$24,867,414.18	50.20%	80.14%
EDA Programs	\$49,045,280.92	\$3,589,451.98	\$16,285,043.00	\$19,874,494.98	7.32%	40.52%
Office of Clean Energy	\$14,186,401.28	\$6,283,738.64		\$6,283,738.64	44.29%	44.29%
TRUE Grant	\$21,789,874.29	\$5,812,013.91	\$15,977,860.38	\$21,789,874.29	26.67%	100.00%
TOTAL	\$511,366,306.15	\$223,589,980.57	\$140,473,592.39	\$364,063,572.96	43.72%	71.19%

Statewide Summary: Energy Efficiency Programs Reporting Period: 01-01-2012 thru 03-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$27,641,450.41	\$18,252,669.54		\$18,252,669.54	66.03%	66.03%
Residential New Construction	\$27,764,931.10	\$12,421,928.43	\$11,117,284.00	\$23,539,212.43	44.74%	84.78%
Energy Efficient Products	\$26,137,799.26	\$16,891,285.20		\$16,891,285.20	64.62%	64.62%
Home Performance with Energy Star	\$42,708,734.71	\$30,190,450.39	\$6,054,709.00	\$36,245,159.39	70.69%	84.87%
Marketing - Residential EE	\$1,743,976.16	\$1,385,116.03		\$1,385,116.03	79.42%	79.42%
Sub-Total: Residential Energy Efficiency Programs	\$125,996,891.64	\$79,141,449.59	\$17,171,993.00	\$96,313,442.59	62.81%	76.44%
RESIDENTIAL LOW INCOME						
Comfort Partners	\$50,000,000.01	\$38,122,884.38		\$38,122,884.38	76.25%	76.25%
Sub-Total: Residential Low Income	\$50,000,000.01	\$38,122,884.38	\$0.00	\$38,122,884.38	76.25%	76.25%
C & I ENERGY EFFICIENCY PROGRAMS						
C&I New Construction	\$4,524,122.02	\$2,039,075.46	\$645,856.88	\$2,684,932.34	45.07%	59.35%
C&I Retrofit	\$57,257,018.97	\$27,388,676.12	\$21,765,411.72	\$49,154,087.84	47.83%	85.85%
Pay-for-Performance New Construction	\$7,610,817.58	\$1,180,880.10	\$2,671,623.20	\$3,852,503.30	15.52%	50.62%
Pay-for-Performance	\$50,055,958.00	\$10,764,020.90	\$28,411,727.15	\$39,175,748.05	21.50%	78.26%
Combined Heat & Power (CHP)	\$13,500,000.00	\$194,444.79	\$5,102,000.00	\$5,296,444.79	1.44%	39.23%
Local Government Energy Audit	\$5,500,000.00	\$3,164,809.50	\$1,993,815.43	\$5,158,624.93	57.54%	93.79%
Direct Install	\$56,632,162.20	\$27,629,508.92	\$11,218,796.14	\$38,848,305.06	48.79%	68.60%
Marketing - Commercial & Industrial EE	\$1,575,000.00	\$1,365,122.08		\$1,365,122.08	86.67%	86.67%
Large Energy Users Pilot	\$20,835,056.68	\$323,829.18	\$9,939,211.11	\$10,263,040.29	1.55%	49.26%
Sub-Total: C & I Energy Efficiency Programs	\$217,490,135.45	\$74,050,367.05	\$81,748,441.63	\$155,798,808.68	34.05%	71.63%
OTHER ENERGY EFFICIENCY PROGRAMS						
Green Jobs and Building Code Training	\$386,450.47	\$280,151.35		\$280,151.35	72.49%	72.49%
Sustainable Jersey	\$1,439,850.89	\$732,763.87		\$732,763.87	50.89%	50.89%
Sub-Total: Other Energy Efficiency Programs	\$1,826,301.36	\$1,012,915.22	\$0.00	\$1,012,915.22	55.46%	55.46%
TOTAL	\$395,313,328.46	\$192,327,616.24	\$98,920,434.63	\$291,248,050.87	48.65%	73.68%

Statewide Summary: Renewable Energy Programs Reporting Period: 01-01-2012 thru 03-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
Customer On-Site Renewable Energy (CORE)	\$4,150,000.00	\$3,940,353.82	\$96,852.00	\$4,037,205.82	94.95%	97.28%
Clean Power Choice	\$32,400.00	\$28,865.04		\$28,865.04	89.09%	89.09%
Offshore Wind	\$5,518,408.00	\$4,248,270.71	\$1,188,771.29	\$5,437,042.00	76.98%	98.53%
Renewable Energy Program: Grid Connected (REDI)	\$425,386.40	\$0.00	\$256,320.00	\$256,320.00	0.00%	60.26%
Renewable Energy Incentive Program	\$19,074,184.40	\$6,189,095.12	\$7,087,843.80	\$13,276,938.92	32.45%	69.61%
Edison Innovation Clean Energy Fund (CST)	\$1,831,042.40	\$1,170,575.11	\$660,467.29	\$1,831,042.40	63.93%	100.00%
TOTAL	\$31,031,421.20	\$15,577,159.80	\$9,290,254.38	\$24,867,414.18	50.20%	80.14%

Statewide Summary: EDA Programs Reporting Period: 01-01-2012 thru 03-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$8,364,735.63	\$1,280,984.02	\$3,975,983.00	\$5,256,967.02	15.31%	62.85%
Edison Innovation Green Growth Fund (EIGGF)	\$3,440,545.29	\$1,462,483.99	\$1,200,000.00	\$2,662,483.99	42.51%	77.39%
EE Revolving Loan Fund (EERLF)	\$270,000.00	\$270,000.00	\$0.00	\$270,000.00	100.00%	100.00%
Large Scale CHP/Fuel Cells	\$36,970,000.00	\$575,983.97	\$11,109,060.00	\$11,685,043.97	1.56%	31.61%
TOTAL	\$49,045,280.92	\$3,589,451.98	\$16,285,043.00	\$19,874,494.98	7.32%	40.52%

New Jersey's Clean Energy Program Actual Expenses for Reporting Year 2012-2013

Statewide Summary: Office of Clean Energy Reporting Period: 01-01-2012 thru 03-31-2013	Approved Budget	Actual Expenditures	Actual Expenditures as % of Authorized
Program	(a)	(b)	(c)=(b)/(a)
OCE ADMINISTRATION AND OVERHEAD			
OCE Staff and Overhead	\$8,556,461.64	\$3,283,537.16	38.37%
Program Coordinator	\$2,985,498.69	\$2,420,291.00	81.07%
Sub-Total: Oce Administration And Overhead	\$11,541,960.33	\$5,703,828.16	49.42%
MEMBERSHIPS-DUES			
2012 Sponsorships	\$200,000.00	\$0.00	0.00%
Sub-Total: Memberships-Dues	\$200,000.00	\$0.00	0.00%
OCE EVALUATION AND RELATED RESEARCH			
Rutgers-CEEEP	\$1,320,613.64	\$502,245.95	38.03%
Funding Reconciliation	\$71,055.00	\$17,455.00	24.57%
Other Studies	\$10,000.00	\$0.00	0.00%
Program Evaluation	\$800,000.00	\$0.00	0.00%
Sub-Total: Oce Evaluation And Related Research	\$2,201,668.64	\$519,700.95	23.60%
OCE MARKET AND COMMUNICATIONS			
Web Site	\$120,000.00	\$0.00	0.00%
Outreach and Education/Community Partner Grants	\$122,772.31	\$60,209.53	49.04%
Sub-Total: Oce Market And Communications	\$242,772.31	\$60,209.53	24.80%
TOTAL	\$14,186,401.28	\$6,283,738.64	44.29%

Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: TRUE Grant Reporting Period: 01-01-2012 thru 03-31-2013 Program	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
TRUE Grant ⁽¹⁾	\$21,789,874.29	\$5,812,013.91	\$15,977,860.38	\$21,789,874.29	26.67%	100.00%
TOTAL	\$21,789,874.29	\$5,812,013.91	\$15,977,860.38	\$21,789,874.29	26.67%	100.00%

(1) The 2012-2013 Budget for the True Grant program is the original \$25 million grant less 2011 actual expenditures.

(1) Actual TRUE Grant expenses are reported to IMS periodically. Program expenditures are reported to IMS once they near \$3 million and an additional advanced payment in the amount of \$3 million is disbursed to the TRUE Grant program.

Statewide Summary: New Jersey's Clean Energy Program Reporting Period: 01-01-2012 thru 03-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Energy Efficiency Programs	\$192,327,616.24	\$11,295,673.54	\$3,289,109.02	\$2,355,933.80	\$164,077,736.71	\$11,252,440.61	\$56,722.56
Renewable Energy Programs	\$15,577,159.80	\$1,749,123.69			\$11,315,401.08		
EDA Programs	\$3,589,451.98	\$1,397,951.98	\$0.00	\$0.00	\$2,191,500.00	\$0.00	\$0.00
Office of Clean Energy	\$6,283,738.64	\$3,979,288.16	\$668,670.00	\$0.00	\$60,209.53	\$957,165.00	\$618,405.95
TRUE Grant	\$5,812,013.91	\$907,916.08	\$138,991.47	\$1,182.00	\$4,586,726.86	\$177,197.50	\$0.00
TOTAL	\$223,589,980.57	\$19,329,953.45	\$4,096,770.49	\$2,357,115.80	\$182,231,574.18	\$14,699,438.14	\$875,128.51
Percent of Total	100.00%	8.65%	1.83%	1.05%	81.50%	6.57%	0.39%

Statewide Summary: Energy Efficiency Programs					Dehetee	Rebate	
Reporting Period: 01-01-2012 thru 03-31-2013	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and	Training	Rebates, Grants, and Other Direct	Processing, Inspections, and Other Quality	Evaluation and Related Research
Program	•	•	Website		Incentives	Control	
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS							
Residential HVAC - Electric & Gas	\$18,252,669.54	\$1,633,455.00	\$0.00	\$820,104.17	\$13,814,041.54	\$1,985,068.83	\$0.00
Residential New Construction	\$12,421,928.43	\$1,561,740.00	\$0.00	\$0.00	\$10,565,691.01	\$237,774.86	\$56,722.56
Energy Efficient Products	\$16,891,285.20	\$2,237,093.05	\$0.00	\$0.00	\$14,174,032.07	\$480,160.08	\$0.00
Home Performance with Energy Star	\$30,190,450.39	\$1,305,526.35	\$0.00	\$0.00	\$26,880,332.70	\$2,004,591.34	\$0.00
Marketing - Residential EE	\$1,385,116.03	\$0.00	\$1,385,116.03	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Residential Energy Efficiency Programs	\$79,141,449.59	\$6,737,814.40	\$1,385,116.03	\$820,104.17	\$65,434,097.32	\$4,707,595.11	\$56,722.56
RESIDENTIAL LOW INCOME							
Comfort Partners	\$38,122,884.38	\$2,124,506.94	\$538,870.91	\$241,974.63	\$33,236,316.45	\$1,981,215.45	\$0.00
Sub-Total: Residential Low Income	\$38,122,884.38	\$2,124,506.94	\$538,870.91	\$241.974.63	\$33,236,316.45	\$1,981,215.45	\$0.00
C & I ENERGY EFFICIENCY PROGRAMS	. , ,				. , ,		
C&I New Construction	\$2,039,075.46	\$246,817.50	\$0.00	\$304,488.75	\$1,326,871.88	\$160,897.33	\$0.00
C&I Retrofit	\$27,388,676.12	\$742,438.50	\$0.00	\$328,847.85	\$23,434,914.56	\$2,882,475.21	\$0.00
Pay-for-Performance New Construction	\$1,180,880.10	\$124,500.00	\$0.00	\$300,150.10	\$731,480.00	\$24,750.00	\$0.00
Pay-for-Performance	\$10,764,020.90	\$568,500.00	\$0.00	\$360,368.30	\$9,493,539.06	\$341,613.54	\$0.00
Combined Heat & Power (CHP)	\$194,444.79	\$0.00	\$0.00	\$0.00	\$175,500.00	\$18,944.79	\$0.00
Local Government Energy Audit	\$3,164,809.50	\$150,000.00	\$0.00	\$0.00	\$2,542,199.50	\$472,610.00	\$0.00
Direct Install	\$27,629,508.92	\$475,201.20	\$0.00	\$0.00	\$26,689,902.72	\$464,405.00	\$0.00
Marketing - Commercial & Industrial EE	\$1,365,122.08	\$0.00	\$1,365,122.08	\$0.00	\$0.00	\$0.00	\$0.00
Large Energy Users Pilot	\$323,829.18	\$125,895.00	\$0.00	\$0.00	\$0.00	\$197,934.18	\$0.00
Sub-Total: C & I Energy Efficiency Programs	\$74,050,367.05	\$2,433,352.20	\$1,365,122.08	\$1,293,855.00	\$64,394,407.72	\$4,563,630.05	\$0.00
OTHER ENERGY EFFICIENCY PROGRAMS							
Green Jobs and Building Code Training	\$280,151.35	\$0.00	\$0.00	\$0.00	\$280,151.35	\$0.00	\$0.00
Sustainable Jersey	\$732,763.87	\$0.00	\$0.00	\$0.00	\$732,763.87	\$0.00	\$0.00
Sub-Total: Other Energy Efficiency Programs	\$1,012,915.22	\$0.00	\$0.00	\$0.00	\$1,012,915.22	\$0.00	\$0.00
TOTAL	\$192,327,616.24	\$11,295,673.54	\$3,289,109.02	\$2,355,933.80	\$164,077,736.71	\$11,252,440.61	\$56,722.56
Percent of Total	100.00%	5.87%	1.71%	1.22%	85.31%	5.85%	0.03%

Statewide Summary: Renewable Energy Programs Reporting Period: 01-01-2012 thru 03-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Customer On-Site Renewable Energy (CORE)	\$3,940,353.82	\$0.00	\$0.00	\$0.00	\$3,940,353.82	\$0.00	\$0.00
Clean Power Choice	\$28,865.04	\$28,865.04	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Offshore Wind	\$4,248,270.71	\$0.00	\$0.00	\$0.00	\$4,048,270.71	\$0.00	\$200,000.00
Renewable Energy Program: Grid Connected (REDI)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable Energy Incentive Program	\$6,189,095.12	\$1,720,258.65	\$0.00	\$0.00	\$2,156,201.44	\$2,312,635.03	\$0.00
Edison Innovation Clean Energy Fund (CST)	\$1,170,575.11	\$0.00	\$0.00	\$0.00	\$1,170,575.11	\$0.00	\$0.00
TOTAL	\$15,577,159.80	\$1,749,123.69	\$0.00	\$0.00	\$11,315,401.08	\$2,312,635.03	\$200,000.00
Percent of Total	100.00%	11.23%	0.00%	0.00%	72.64%	14.85%	1.28%

New Jersey's Clean Energy Program Detailed Expense Data for Reporting Year 2012-2013

Statewide Summary: EDA Programs Reporting Period: 01-01-2012 thru 03-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Edison Inneustica Olson Energy Manufasturing Eurol (OEME)	¢1,000,001,00	#0.40, 40.4, 00	#0.00	\$0.00	#007 500 00	#0.00	#0.00
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$1,280,984.02	. ,		\$0.00	\$937,500.00		
Edison Innovation Green Growth Fund (EIGGF)	\$1,462,483.99	\$208,483.99	\$0.00	\$0.00	\$1,254,000.00	\$0.00	\$0.00
EE Revolving Loan Fund (EERLF)	\$270,000.00	\$270,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Large Scale CHP/Fuel Cells	\$575,983.97	\$575,983.97	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$3,589,451.98	\$1,397,951.98	\$0.00	\$0.00	\$2,191,500.00	\$0.00	\$0.00
Percent of Total	100.00%	38.95%	0.00%	0.00%	61.05%	0.00%	0.00%

New Jersey's Clean Energy Program Detailed Expense Data for Reporting Year 2012-2013

Statewide Summary: Office of Clean Energy Reporting Period: 01-01-2012 thru 03-31-2013	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality	Evaluation and Related Research
Program			Website		Incentives	Control	
OCE ADMINISTRATION AND OVERHEAD							
OCE Staff and Overhead	\$3,283,537.16	\$3,283,537.16	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Coordinator	\$2,420,291.00	\$695,751.00	\$668,670.00	\$0.00	\$0.00	\$957,165.00	\$98,705.00
Sub-Total: Oce Administration And Overhead	\$5,703,828.16	\$3,979,288.16	\$668,670.00	\$0.00	\$0.00	\$957,165.00	\$98,705.00
MEMBERSHIPS-DUES							
2012 Sponsorships	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Memberships-Dues	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
OCE EVALUATION AND RELATED RESEARCH							
Rutgers-CEEEP	\$502,245.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$502,245.95
Funding Reconciliation	\$17,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,455.00
Other Studies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Evaluation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Oce Evaluation And Related Research	\$519,700.95	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$519,700.95
OCE MARKET AND COMMUNICATIONS							
Web Site	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outreach and Education/Community Partner Grants	\$60,209.53	\$0.00	\$0.00	\$0.00	\$60,209.53	\$0.00	\$0.00
Sub-Total: Oce Market And Communications	\$60,209.53	\$0.00	\$0.00	\$0.00	\$60,209.53	\$0.00	\$0.00
TOTAL	\$6,283,738.64	\$3,979,288.16	\$668,670.00	\$0.00	\$60,209.53	\$957,165.00	\$618,405.95
Percent of Total	100.00%	63.33%	10.64%	0.00%	0.96%	15.23%	9.84%

Statewide Summary: TRUE Grant Reporting Period: 01-01-2012 thru 03-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Centers, Marketing and		Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
TRUE Grant	\$5,812,013.91	\$907,916.08	\$138,991.47	\$1,182.00	\$4,586,726.86	\$177,197.50	\$0.00
TOTAL	\$5,812,013.91	\$907,916.08	\$138,991.47	\$1,182.00	\$4,586,726.86	\$177,197.50	\$0.00
Percent of Total	100.00%	15.62%	2.39%	0.02%	78.92%	3.05%	0.00%

New Jersey's Clean Energy Program Tracking Metrics for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs Reporting Period: 01-01-2012 thru 03-31-2013	Actual YTD
Program - Tracking Metric	
RESIDENTIAL PROGRAMS	
Residential HVAC - COOL Advantage Completed Applications	13,064
Residential HVAC - WARM Advantage Completed Applications	19,984
Residential New Construction - Enrollments	6,394
Residential New Construction - Completions	3,759
Energy Efficient Products - Change a Light - CFLs Distributed	6,201,031
Energy Efficiency Products - Clothes Washer Applications Completed	23,876
Energy Efficiency Products - Large Appliance Recyling Applications Completed	14,913
Energy Efficiency Products - Consumer Electronics Applications Completed	45,263
Home Performance with ENERGY STAR - Tier 2 Enrollments	250
Home Performance with ENERGY STAR - Tier 2 Completions	201
Home Performance with ENERGY STAR - Tier 3 Enrollments	4,768
Home Performance with ENERGY STAR - Tier 3 Completions	4,524
RESIDENTIAL LOW INCOME PROGRAMS	
Comfort Partners - Homes Completed	0.000
	9,909
COMMERCIAL & INDUSTRIAL PROGRAMS	
C&I New Construction - Applications Approved	106
C&I New Construction - Applications Completed	101
C&I Retrofit - Applications Completed	2.760
Pay-for Performance New Construction - Approved Draft Energy Reduction Plans	9
Pay-for Performance - Approved Energy Reduction Plans	59
Pay-for Performance - Installations Completed	45
Pay-for Performance - M&V Reports Completed	8
Combined Heat and Power (CHP) - Applications Approved	11
Local Government Energy Audit - Audits Reviewed and Processed	461
Local Government Energy Audit - Audits Rebated	434
Direct Install - Applications Completed	1.761
Large Energy Users Pilot - Approved FEEPs	17

New Jersey's Clean Energy Program Tracking Metrics for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs / EDA Programs Reporting Period: 01-01-2012 thru 03-31-2013	Actual YTD
Program - Tracking Metric	
RENEWABLE PROGRAMS	
Customer On-Site Renewable Energy (CORE) - Applications Completed	16
Renewable Energy Incentive Program (REIP) - Applications Completed	347
SREC Registration - Applications Approved	9,801
SREC Registration - Applications Completed	7,375
Renewable Energy Program: Grid Connected (REDI) - Completed Grants	0
Renewable Energy Program: Grid Connected (REDI) - Number of Open Grants	1
Edison Innovation Clean Energy Fund (CST) - Completed Grants	4
Edison Innovation Clean Energy Fund (CST) - Number of Open Grants	4
EDA PROGRAMS	
Edison Innovation Clean Energy Manufacturing Fund (CEMF) - Completed Grants	3
Edison Innovation Clean Energy Manufacturing Fund (CEMF) - Number of Open Grants	5
Edison Innovation Green Growth Fund (EIGGF) - Completed Grants	0
Edison Innovation Green Growth Fund (EIGGF) - Number of Open Grants	2
EE Revolving Loan Fund (EERLF) - Number of Open Loans	0
Large Scale CHP/Fuel Cells - Number of Open Grants	6

New Jersey's Clean Energy Program Electric Energy Savings vs. Annual Goals for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs		Annual Savings			Lifetime Savings	
Reporting Period: 01-01-2012 thru 03-31-2013	Annual Goal	Actual YTD	Actual YTD	Annual Goal	Actual YTD	Actual YTD
(Energy Savings)	Annual Goal	Actual 11D	as % of Goal	Annual Goul	Actual 11D	as % of Goal
Program	MWh	MWh	%	MWh	MWh	%
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	15,464	11,268	73%	284,975	193,597	68%
Residential New Construction	4,684	3,793	81%	93,687	75,748	81%
Energy Efficient Products	318,185	279,168	88%	1,991,262	1,975,759	99%
Home Performance with ENERGY STAR	2,019	3,185	158%	40,375	51,571	128%
Sub-Total: Residential EE Programs	340,352	297,415	87%	2,410,299	2,296,675	95%
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	14,995	7,379	49%	269,926	111,117	41%
C&I Retrofit	178,472	133,227	75%	2,677,069	2,071,921	77%
Pay-for-Performance New Construction	5,061	0	0%	91,098	0	0%
Pay-for-Performance	94,045	26,840	29%	1,692,794	447,523	26%
Combined Heat & Power (CHP)	51,708	0	0%	620,496	0	0%
Direct Install	61,906	50,227	81%	1,114,308	709,180	64%
Large Energy Users Pilot	19,861	0	0%	357,499	0	0%
Sub-Total: C&I Programs	426,048	217,673	51%	6,823,190	3,339,741	49%
TOTAL Energy Efficiency Programs	766,400	515,088	67%	9,233,489	5,636,416	61%

New Jersey's Clean Energy Program Gas Energy Savings vs. Annual Goals for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs		Annual Savings			Lifetime Savings	
Reporting Period: 01-01-2012 thru 03-31-2013	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD
(Energy Savings)						as % of Goal
Program	DTh	DTh	%	DTh	DTh	%
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	365,713	241,744	66%	7,306,521	4,783,592	65%
Residential New Construction	264,098	59,430	23%	5,281,960	1,187,782	22%
Energy Efficient Products	25,755	21,479	83%	393,900	429,588	109%
Home Performance with ENERGY STAR	99,025	124,048	125%	1,980,500	2,700,447	136%
Sub-Total: Residential EE Programs	754,591	446,701	59%	14,962,881	9,101,409	61%
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	3,623	2,890	80%	65,219	57,789	89%
C&I Retrofit	124,132	108,747	88%	1,861,992	2,001,701	108%
Pay-for-Performance New Construction	11,914	0	0%	214,452	0	0%
Pay-for-Performance	536,122	99,366	19%	9,650,181	1,911,078	20%
Combined Heat & Power (CHP)	95,505	83,277	87%	1,146,060	999,324	87%
Direct Install	73,792	61,889	84%	1,328,258	981,093	74%
Large Energy Users Pilot	225,595	0	0%	4,060,710	0	0%
Sub-Total: C&I Programs	1,070,683	356,169	33%	18,326,872	5,950,985	32%
TOTAL Energy Efficiency Programs	1,825,274	802,870	44%	33,289,753	15,052,394	45%

New Jersey's Clean Energy Program Electric Savings for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs	[Demand Savings	6		Annual Savings		L	_ifetime Savings	5
Reporting Period: 01-01-2012 thru 03-31-2013	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
(Energy Savings)									
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
RESIDENTIAL PROGRAMS									
Residential HVAC - Electric & Gas	5,973		5,973	11,268		11,268	193,597		193,597
Residential New Construction	5,920	15,848	21,768	3,793	14,858	18,651	75,748	336,473	412,221
Energy Efficient Products	35,910		35,910	279,168		279,168	1,975,759		1,975,759
Home Performance with ENERGY STAR	970		970	3,185		3,185	51,571		51,571
Sub-Total: Residential EE Programs	48,773	15,848	64,620	297,415	14,858	312,273	2,296,675	336,473	2,633,148
RESIDENTIAL LOW INCOME PROGRAMS									
Comfort Partners	945		945	8,324		8,324	71,473		71,473
Sub-Total: Residential Low Income Programs	945		945	8,324		8,324	71,473		71,473
COMMERCIAL & INDUSTRIAL PROGRAMS									
C&I New Construction	1,659	1,030	2,689	7,379	3,464	10,843	111,117	51,925	163,042
C&I Retrofit	35,311	54,836	90,147	133,227	108.016	241,243	2,071,921	1,602,615	3,674,536
Pay-for-Performance New Construction	0	1,005	1,005	0	4,049	4,049	0	69,642	69,642
Pay-for-Performance	7,050	8,664	15,714	26.840	45,934	72,774	447,523	762,107	1,209,630
Combined Heat & Power (CHP)	0	0	0	0	0	, 0	0	0	0
Direct Install	11,578	4.801	16,379	50,227	19,988	70,215	709,180	290,353	999,533
Large Energy Users Pilot	۰۱,570 ۱	1,408	1,408	00,227	13,524	13,524	, 00,100	215,022	215,022
	0	1,400	1,400	0	10,024	10,024	0	210,022	210,022
Sub-Total: C&I Programs	55.598	71,744	127,342	217,673	194,975	412,648	3,339,741	2.991.664	6,331,405
TOTAL Energy Efficiency Programs	105,316		192,907	523,412	209,833	733,245	5,707,889	3,328,137	9,036,026

New Jersey's Clean Energy Program CHP Electric Generation for Reporting Year 2012-2013

Statewide Summary: Combined Heat and Power		Capacity			nnual Generatio	on	Lifetime Generation			
Reporting Period: 01-01-2012 thru 03-31-2013	Installed	Committed	Installed and	Installed	Committed	Installed and	Installed	Committed	Installed and	
(Electric Generation)		•••••	Committed		••••	Committed		•••••	Committed	
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh	
Pay-for-Performance New Construction	0	0	0	0	0	0	0	0	0	
Pay-for-Performance	2,000	1,792	3,792	17,520	7,952	25,472	210,240	95,419	305,659	
Combined Heat & Power (CHP)	0	3,125	3,125	0	24,558	24,558	0	294,695	294,695	
TOTAL CHP	2,000	4,917	6,917	17,520	32,510	50,030	210,240	390,114	600,354	

New Jersey's Clean Energy Program RE Electric Generation for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs		Capacity		A	nnual Generatio	on	Lifetime Generation		
Reporting Period: 01-01-2012 thru 03-31-2013	Installed	Committed	Installed and	Installed	Committed	Installed and	Installed	Committed	Installed and
(Electric Generation)	instance	Committee	Committed	motuneu	Committee	Committed	motuneu	Committee	Committed
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
RENEWABLE PROGRAMS									
Customer On-Site Renewable Energy (CORE)	2,264	50	2,314	3,544	88	3,632	70,886	1,752	72,638
Renewable Energy Incentive Program	2,244	3,420	5,664	2,693	23,090	25,783	53,860	461,798	515,658
Renewable Energy Program: Grid Connected (REDI)	0	2,000	2,000	0	13,924	13,924	0	278,480	278,480
SREC Registration	460,868	698,499	1,159,367	553,042	838,199	1,391,241	11,060,840	16,763,980	27,824,820
Sub-Total: Renewable Programs	465,376	703,969	1,169,345	559,279	875,301	1,434,580	11,185,586	17,506,010	28,691,596
TOTAL Renewable Energy Programs	465,376	703,969	1,169,345	559,279	875,301	1,434,580	11,185,586	17,506,010	28,691,596

New Jersey's Clean Energy Program

Gas Savings for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs		Annual Savings			Lifetime Savings	
Reporting Period: 01-01-2012 thru 03-31-2013			Installed and			Installed and
(Energy Savings)	Installed	Committed	Committed	Installed	Committed	Committed
Program	DTh	DTh	DTh	DTh	DTh	DTh
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	241,744		241,744	4,783,592		4,783,592
Residential New Construction	59,430	274,247	333,677	1,187,782	5,484,932	6,672,714
Energy Efficient Products	21,479		21,479	429,588		429,588
Home Performance with ENERGY STAR	124,048		124,048	2,700,447		2,700,447
Sub-Total: Residential EE Programs	446,701	274,247	720,948	9,101,409	5,484,932	14,586,341
RESIDENTIAL LOW INCOME PROGRAMS						
Comfort Partners	55,558		55,558	739,161		739,161
Sub-Total: Residential Low Income Programs	55,558		55,558	739,161		739,161
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	2,890	3,824	6,714	57,789	68,125	125,914
C&I Retrofit	108,747	45,184	153,931	2,001,701	803,529	2,805,230
Pay-for-Performance New Construction	0	9,531	9,531	0	254,303	254,303
Pay-for-Performance	99,366	302,136	401,502	1,911,078	5,597,394	7,508,472
Combined Heat & Power (CHP)	83,277	98,994	182,271	999,324	1,187,929	2,187,253
Direct Install	61,889	30,169	92,058	981,093	471,596	1,452,689
Large Energy Users Pilot	0	140,320	140,320	0	2,168,391	2,168,391
Sub-Total: C&I Programs	356,169	630,158	986,327	5,950,985	10,551,267	16,502,252
TOTAL Energy Efficiency Programs	858,428	904,405	1,762,833	15,791,555	16,036,199	31,827,754

Statewide Summary: New Jersey's Clean Energy Program		Annual Emissio (metric			Lifetime Emissions Reductions (metric tons)			
Reporting Period: 01-01-2012 thru 03-31-2013	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Program								
Energy Efficiency Programs (Electric and Gas)	477,230	393	1,118	0.0085	5,546,238	4,552	12,194	0.0924
Renewable Energy Programs	461,151	381	1,195	0.0091	9,223,024	7,627	23,896	0.1810
TOTAL - All Programs	938,381	774	2,313	0.0175	14,769,262	12,179	36,091	0.2734

Statewide Summary: Energy Efficiency Programs (Electric)		Annual Emissio (metric					Lifetime Emissions Reductions (metric tons)				
Reporting Period: 01-01-2012 thru 03-31-2013	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg			
Program											
RESIDENTIAL PROGRAMS											
Residential HVAC - Electric & Gas	9,291	8	24	0.0002	159,629	132	414	0.0031			
Residential New Construction	3,127	3	8	0.0001	62,458	52	162	0.0012			
Energy Efficient Products	230,187	190	596	0.0045	1,629,103	1,347	4,221	0.0320			
Home Performance with ENERGY STAR	2,627	2	7	0.0001	42,523	35	110	0.0008			
Sub-Total: Residential EE Programs	245,232	203	635	0.0048	1,893,713	1,566	4,907	0.0372			
RESDIENTIAL LOW INCOME PROGRAMS											
Comfort Partners	6,864	6	18	0.0001	58,933	49	153	0.0012			
Sub-Total: Residential Low Income Programs	6,864	6	18	0.0001	58,933	49	153	0.0012			
COMMERCIAL & INDUSTRIAL PROGRAMS											
C&I New Construction	6,084	5	16	0.0001	91,621	76	237	0.0018			
C&I Retrofit	109,852	91	285	0.0022	1,708,393	1,413	4,426	0.0335			
Pay-for-Performance New Construction	0	0	0	0.0000		0	0	0.0000			
Pay-for-Performance	22,131	18	57	0.0004	369,003	305	956	0.0072			
Combined Heat & Power (CHP)	0	0	0	0.0000		0	0	0.0000			
Direct Install	41,414	34	107	0.0008	584,751	484	1,515	0.0115			
Large Energy Users Pilot	0	0	0	0.0000	0	0	0	0.0000			
Sub-Total: C&I Programs	179,481	148	465	0.0035	2,753,768	2,277	7,135	0.0540			
TOTAL Energy Efficiency Programs	431,577	357	1,118	0.0085	4,706,414	3,892	12,194	0.0924			

Statewide Summary: Energy Efficiency Programs (Gas)	Annual Emissio (metric		Lifetime Emissions Reductions (metric tons)		
Reporting Period: 01-01-2012 thru 03-31-2013	CO2	NOx	CO2	NOx	
Program					
RESIDENTIAL PROGRAMS					
Residential HVAC - Electric & Gas	12,856	10	254,400	200	
Residential New Construction	3,161	2	63,168	50	
Energy Efficient Products	1,142	1	22,846	18	
Home Performance with ENERGY STAR	6,597	5	143,615	113	
Sub-Total: Residential EE Programs	23,756	19	484,029	381	
RESDIENTIAL LOW INCOME PROGRAMS					
Comfort Partners	2,955	2	39,310	31	
Sub-Total: Residential Low Income Programs	2,955	2	39,310	31	
COMMERCIAL & INDUSTRIAL PROGRAMS					
C&I New Construction	154	0	3,073	2	
C&I Retrofit	5,783	5	106,454	84	
Pay-for-Performance New Construction	0	0	0	0	
Pay-for-Performance	5,284	4	101,635	80	
Combined Heat & Power (CHP)	4,429	3	53,146	42	
Direct Install	3,291	3	52,176	41	
Large Energy Users Pilot	0	0	0	0	
Sub-Total: C&I Programs	18,942	15	316,484	249	
TOTAL Energy Efficiency Programs	45,653	36	839,824	660	

Statewide Summary: Renewable Energy Programs	Annual Emisions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
Reporting Period: 01-01-2012 thru 03-31-2013	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Program								
RENEWABLE PROGRAMS								
Customer On-Site Renewable Energy (CORE)	2,922	2	8	0.0001	58,449	48	151	0.0011
Renewable Energy Incentive Program	2,221	2	6	0.0000	44,410	37	115	0.0009
Renewable Energy Program: Grid Connected (REDI)	0	0	0	0.0000	0	0	0	0.0000
SREC Registration	456,008	377	1,181	0.0089	9,120,165	7,541	23,630	0.1790
TOTAL Renewable Energy Programs	461,151	381	1,195	0.0091	9,223,024	7,627	23,896	0.1810

	Notes
1	For Residential New Construction actual participation figures represent results reported by Honeywell and electric utilities only. For Utility Comfort Partners actual participation figures represent results reported by electric utilities only.
2	Expenses for the REC Certificates/SREC Program are reported under the Renewable Energy Incentive Program (REIP) in the following worksheets. The capacity, generation and emissions reductions for the REC Certificate/SREC Program are reported seperately from the Renewable Energy Incentive Program (REIP).

	Definitions						
1	the project is slated for completion prior to an expiration date. Once completed and paid, a committed project is shifted from "Committed" to "Installed". Committed figures are adjusted to reflect any commitments that are cancelled.						
2	future reporting period. A committed expenditure may also be represented by a contractor who has completed the work, but has yet to be paid.						
3	Administration and Program Development Expenditures are direct labor and employee overhead costs incurred in developing and managing the New Jersey's Clean Energy Programs by the NJBPU's Office of Clean Energy, the utility program managers, the Economic Development Authority, or any other program manager, except those costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services. For the NJCEP Market Managers, Administration and Program Development Expenditures are those costs identified in the market manager contrac as "Program Administration" costs.						
4	 Sales, Call Centers, Marketing and Website Expenditures Sales and Call Center Expenditures are expenses related to the enrollment of program participants and in working with trade allies. This category includes activities that close leads and those that involve direct interaction with customers, either in person or over the telephone. It also includes inbound and outbound telemarketing and call center activities. Marketing and Website Expenditures are costs incurred for advertising, promotions, third-party or internal marketing, advertising agency activities and services, postage, and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, direct mail materials, etc. 						
5	Training Expenditures are costs related to training including the planning and execution of training events, seminar materials, etc.						
6	Rebates, Grants and Other Direct Incentives are rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any Clean Energy Program grant.						
7	Rebate Processing, Inspections and Other Quality Control Expenditures are costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures.						
8	Evaluation and Related Research Expenditures are costs related to market research and program evaluation, including the collection and input of information, technical support, collaborative input, process support, and any required outside studies.						
9	Performance Incentives are costs related to any performance incentives awarded to Market Managers or other program managers pursuant to an NJBPU Order.						
10	Installed Savings represents the savings accrued as a result of the initiation of a given program and the installation of recorded measures.						
11	Committed Savings represents the savings that will accrue from commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.						
12	2 Annual Savings means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.						
13	Lifetime Savings means the savings to be accrued over the expected life of a measure installed or committed to during the program year.						
14	DEP Emissions Reduction Factors for electric programs are as follows:						
	- CO2 (Carbon Dioxide) emissions are reduced by 1,814 lbs per MWh saved						
	- NOx (Nitric Oxide) emissions are reduced by 1.5 lbs. per MWh saved						
	- SO2 (Sulfur Dioxide) emissions are reduced by 4.7 lbs per MWh saved						
	- Hg (Mercury) emissions are reduced by .0000356 lbs per MWh saved						
15	DEP Emissions Reduction Factors for gas programs are as follows:						
	- CO2 (Carbon Dioxide) emissions are reduced by 11.7 lbs per Therm saved						
	- NOx (Nitric Oxide) emissions are reduced by .0092 lbs. per Therm saved						

De	efini	tions (Cont'd)				
Units of Measure for Tracking Metrics:						
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS						
Residential HVAC						
- COOL Advantage Completed Applications	=	Number of central air conditioners and heat pumps rebated				
- WARM Advantage Completed Applications	=	Number of furnaces, boilers and hot water heaters rebated				
Residential New Construction	-	•				
- Enrollments	=	Number of homes enrolled with commitments to build to RNC efficiency standards				
- Completions	=	Number of homes completed per RNC efficiency standards				
Energy Efficient Products						
- CFLs Distributed	=	Number of CFLs and Fixtures distributed				
- Clothes Washer Applications Completed	=	Number of clothes washers rebated				
- Large Appliance Recycling Applications Completed	=	Number of recycled large appliances rebated				
- Consumer Electronics Applications Completed	=	Number of set-top boxes, televisions, etc. distributed				
Home Performance with ENERGY STAR						
- Tier 2 Enrollments	=	Number of homes approved to complete Tier 2 HPwES measures				
- Tier 2 Completions	=	Number of homes that completed Tier 2 HPwES measures				
- Tier 3 Enrollments	=	Number of homes approved to complete Tier 3 HPwES measures				
- Tier 3 Completions	=	Number of homes that completed Tier 3 HPwES measures				
RESIDENTIAL LOW INCOME PROGRAMS						
Comfort Partners						
- Homes Completed	=	Number of homes with electric measures installed (gas homes completed i subset of electric homes completed)				
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction						
- Applications Approved	=	Number of applications approved				
- Applications Completed	=	Number of applications rebated				
C&I Retrofit						
- Applications Completed	=	Number of applications rebated				
Pay-for-Performance (Retrofit and New Construction)						
 Energy Reduction Plans Approved 	=	Number of projects that have approved ERPs				
- Installations Completed	=	Number of projects that have completed installation of recommended meas				
- M&V Reports Completed	=	Number of projects that have completed their measurement and verification report				
- M&V Reports Completed Combined Heat and Power	=					
· · ·	= 					
Combined Heat and Power	=	report				
Combined Heat and Power - Applications Completed	= = =	report				
Combined Heat and Power - Applications Completed Local Government Energy Audit	=	report Number of applications rebated				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed	=	report Number of applications rebated Number of audit applications reviewed and processed				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated	=	report Number of applications rebated Number of audit applications reviewed and processed				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install	=	report Number of applications rebated Number of audit applications reviewed and processed Number of audit applications rebated				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed	=	report Number of applications rebated Number of audit applications reviewed and processed Number of audit applications rebated				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH	=	report Number of applications rebated Number of audit applications reviewed and processed Number of audit applications rebated Number of projects completed				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH - School Districts	=	report Number of applications rebated Number of audit applications reviewed and processed Number of audit applications rebated Number of projects completed Number of school districts participating				
Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH - School Districts - Schools	=	Number of applications rebated Number of audit applications reviewed and processed Number of audit applications rebated Number of projects completed Number of school districts participating				

	De	fini	tions (Cont'd)			
6 nt'd)	RENEWABLE ENERGY PROGRAMS					
n u)	Customer On-Site Renewable Energy (CORE)					
	- Applications Completed	=	Number of applications rebated			
	Renewable Energy Incentive Program (REIP)					
	- Applications Completed	=	Number of applications rebated			
	SREC Registration Program					
	- Applications Approved	=	Number of applications approved			
	- Applications Completed	=	Number of applications rebated			
	CleanPower Choice					
	- Total Enrollments	=	Number of customers signed in for all utilities			
	Renewable Energy Program: Grid Connected (Formerly REDI)					
	- Completed Grants	=	Number of grants that have been paid in full			
	- Number of Open Grants	=	Number of grants with outstanding commitments			
	Edison Innovation Clean Energy Fund (CST)					
	- Completed Grants	=	Number of grants that have been paid in full			
	- Number of Open Grants	=	Number of grants with outstanding commitments			
	EDA PROGRAMS					
	Edison Innovation Clean Energy Manufacturing Fund (CEMF)					
	- Completed Grants	=	Number of grants that have been paid in full			
	- Number of Open Grants	=	Number of grants with outstanding commitments			
	Edison Innovation Green Growth Fund (EIGGF)					
	- Completed Grants	=	Number of grants that have been paid in full			
	- Number of Open Grants	=	Number of grants with outstanding commitments			
	EE Revolving Loan Fund (EERLF)					
	- Number of Open Loans	=	Number of loans with outstanding commitments			