



FY18 NJCEP Reporting*

as of February 2018

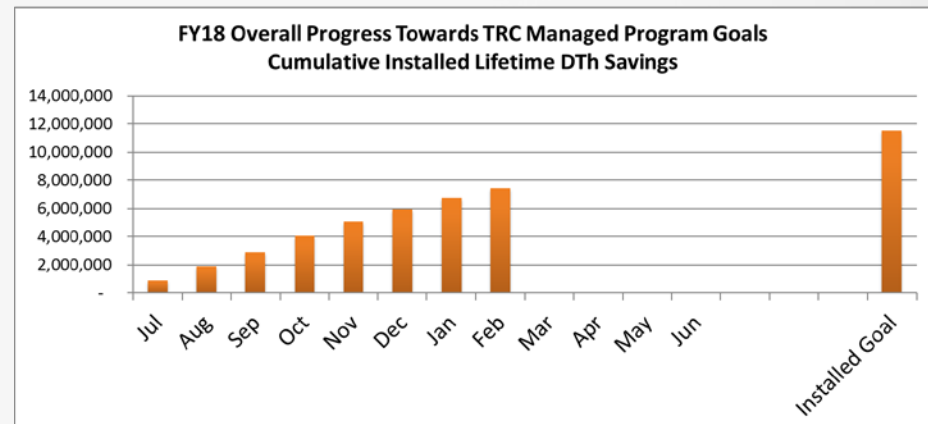
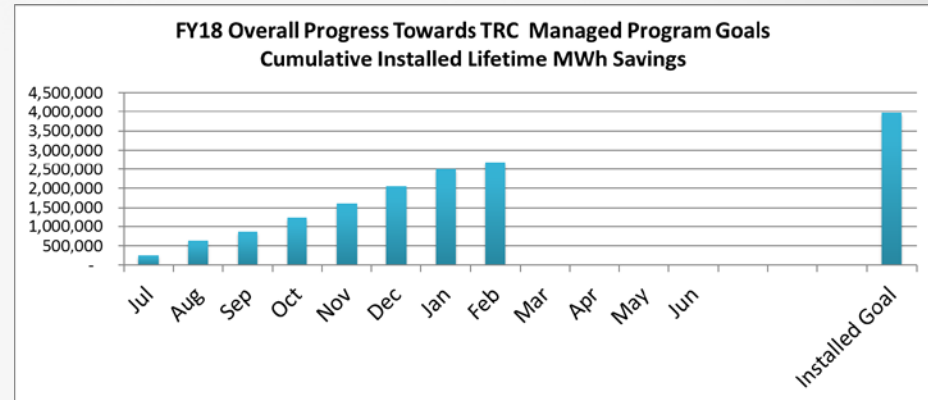
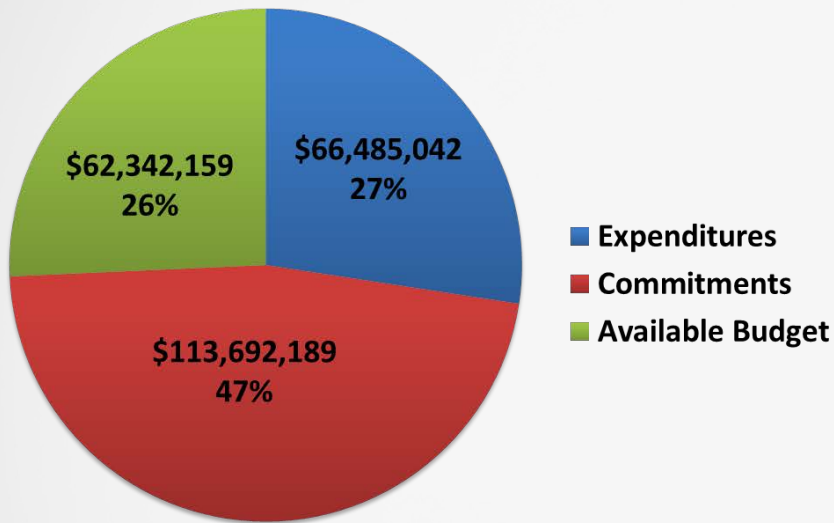
*Note: the results presented here are preliminary and are subject to change

This report reflects the budget changes approved by the Board on February 28, 2018.

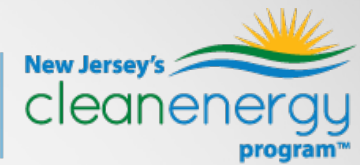
OVERALL PROGRESS TOWARDS TRC MANAGED PROGRAM GOALS



FY18 Incentive Budget: \$242,519,390

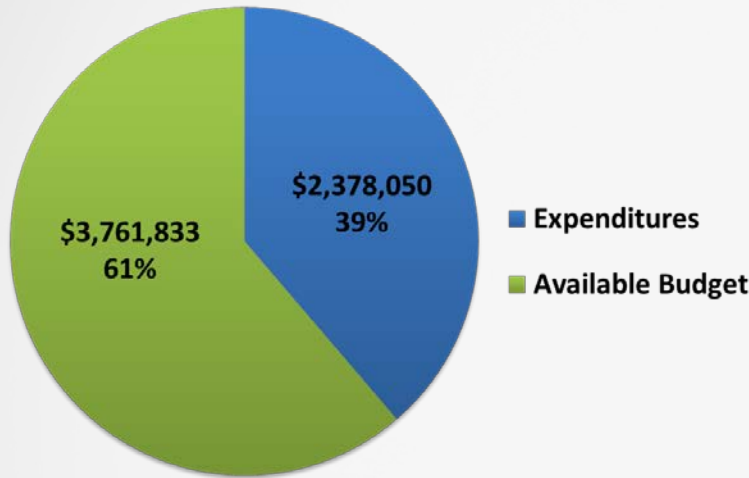


Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result.



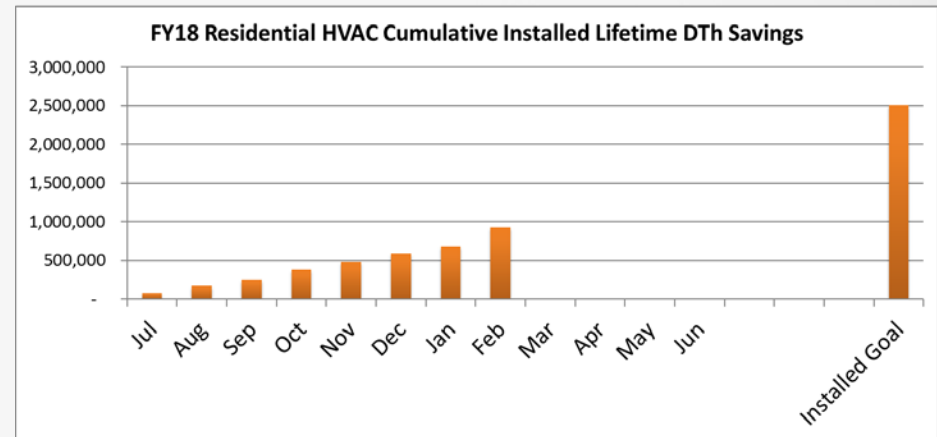
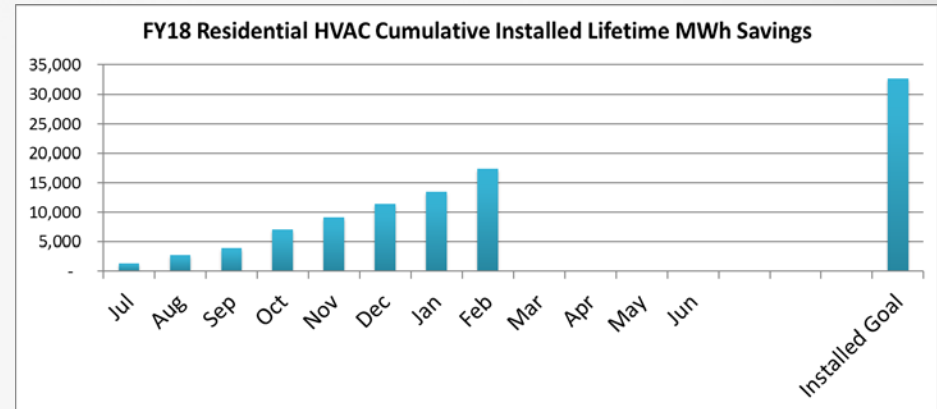
RESIDENTIAL HVAC

FY18 Incentive Budget: \$6,139,883



Program Highlights

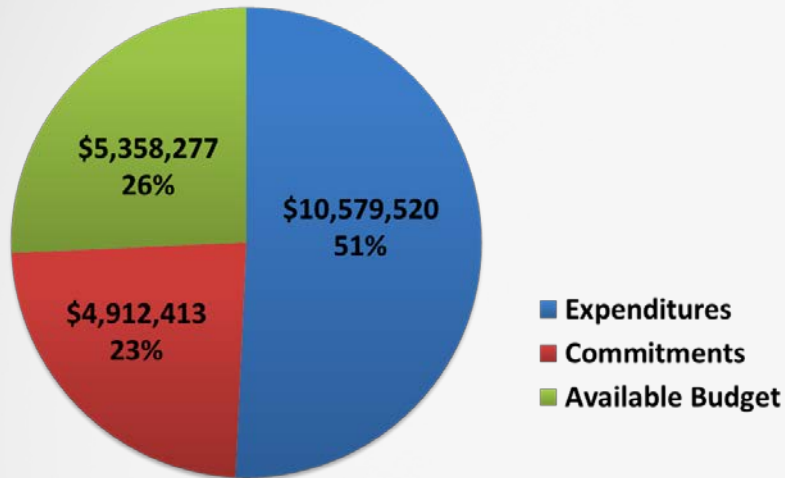
- Conducted 6 Technical Trainings
- 58 new HVAC contractors submitted 116 applications in February as a result of contact with the enhanced outreach team
- Experiencing a backlog in processing times
- State Energy Program (SEP) funding remaining as of 02/28/18: \$129,545



HOME PERFORMANCE WITH ENERGY STAR®

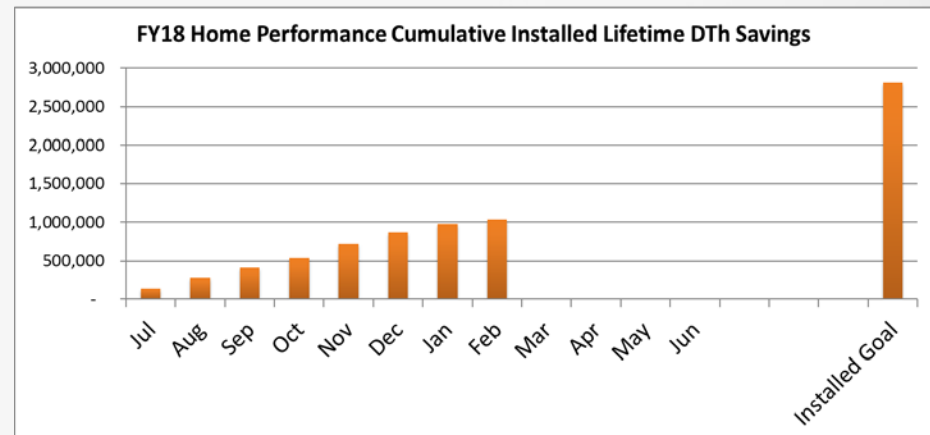
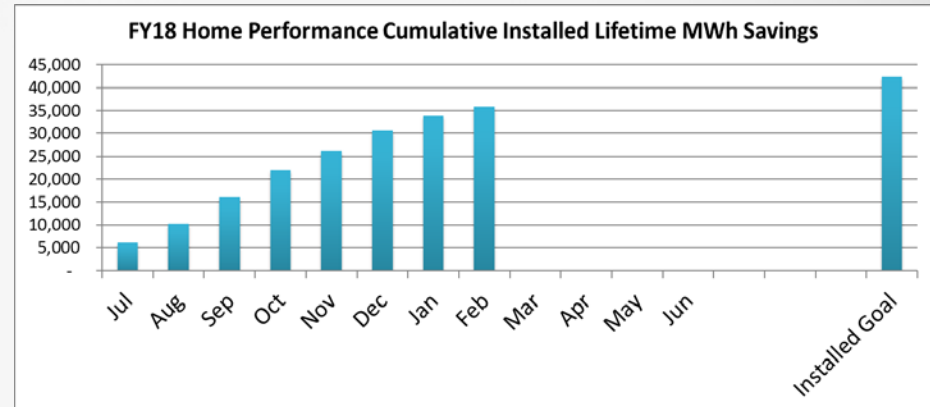


FY18 Incentive Budget: \$20,850,210



Program Highlights

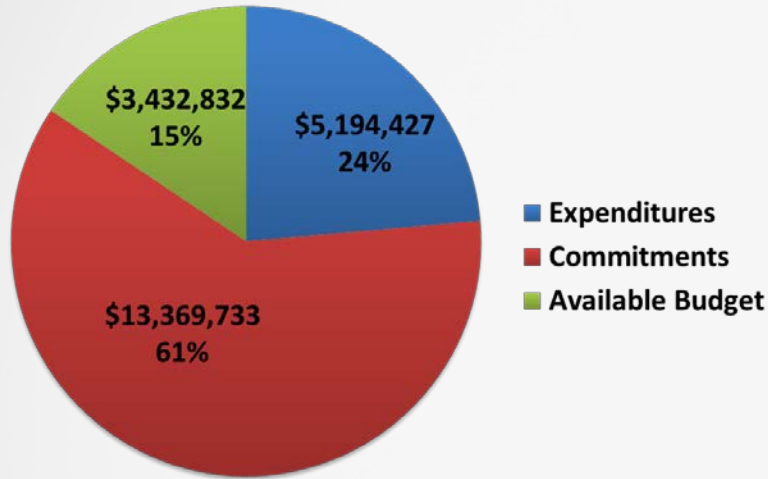
- Launched Direct Install and Building Envelope Pilots, 39 HP firms participated in the kick-off meeting
- 4 firms attended New Contractor Orientation
- 13 firms attended various training courses: Program Overview, Proactive Sales Transactions, Business of Home Performance and the first Building Envelope class
- \$189,374 of co-op advertising incentives have been submitted for consideration this fiscal year
- State Energy Program (SEP) funding remaining as of 02/28/18: \$122,976





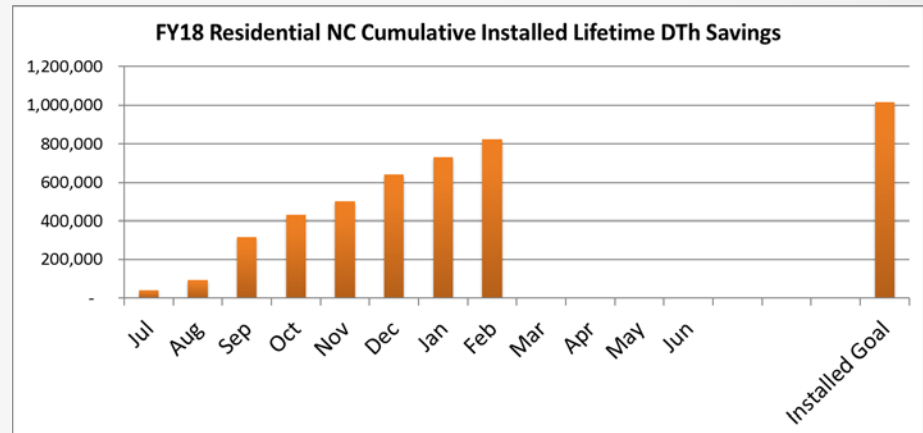
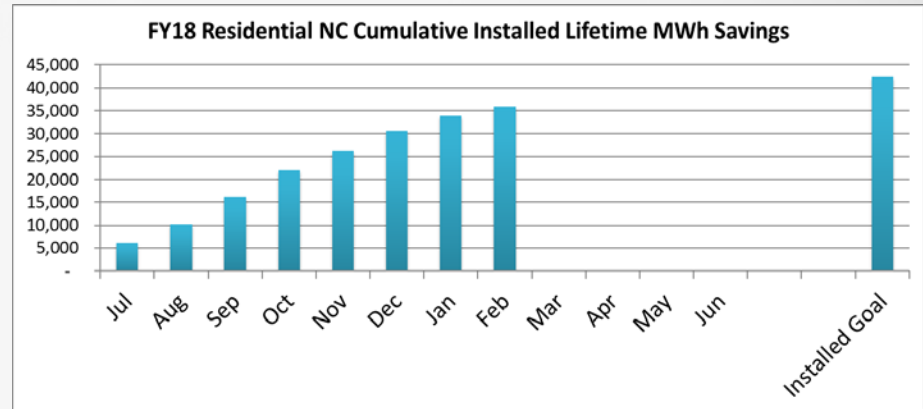
RESIDENTIAL NEW CONSTRUCTION

FY18 Incentive Budget: \$21,996,991



Program Highlights

- Completed one Zero Energy Ready Home (single family project)

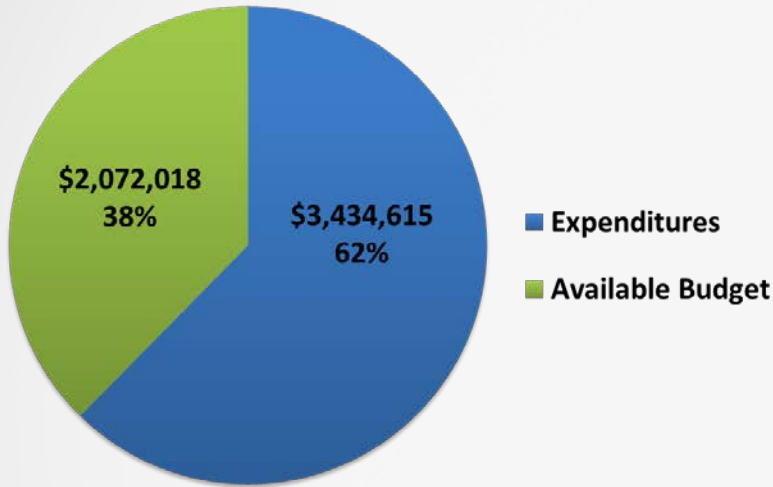


ENERGY EFFICIENT PRODUCTS

(INCLUDES: APPLIANCE REBATES AND RECYCLING, RETAIL LIGHTING)

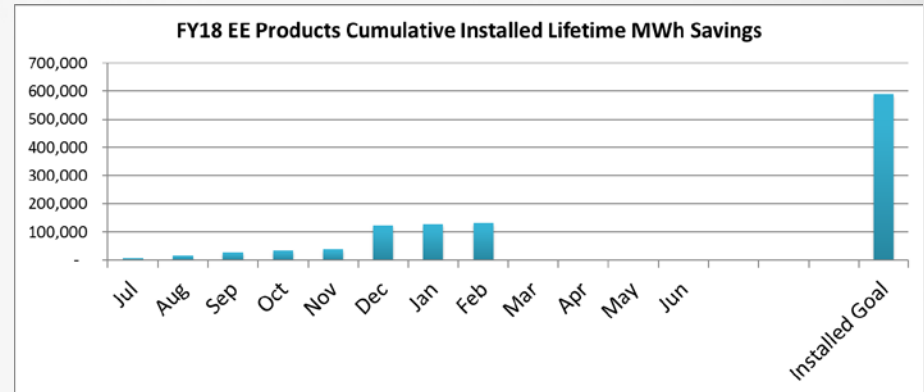


FY18 Incentive Budget: \$5,506,632

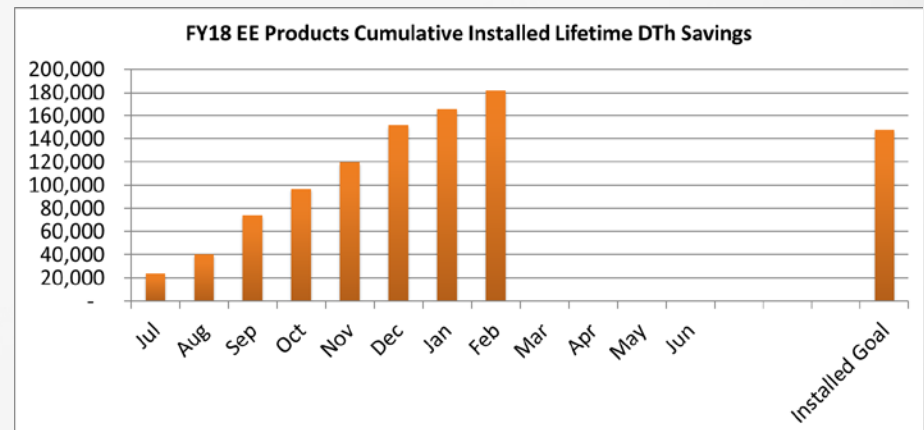


Program Highlights

- Retail lighting remains closed



Note: The MWh goal was developed assuming the retail lighting program would restart in mid-FY18, however, it remains closed and the MWh savings will be below goal as a result. The savings that are depicted to date are associated with the appliance recycling/rebate components of the program, as well as a portion from FY17 lighting invoices paid in FY18.

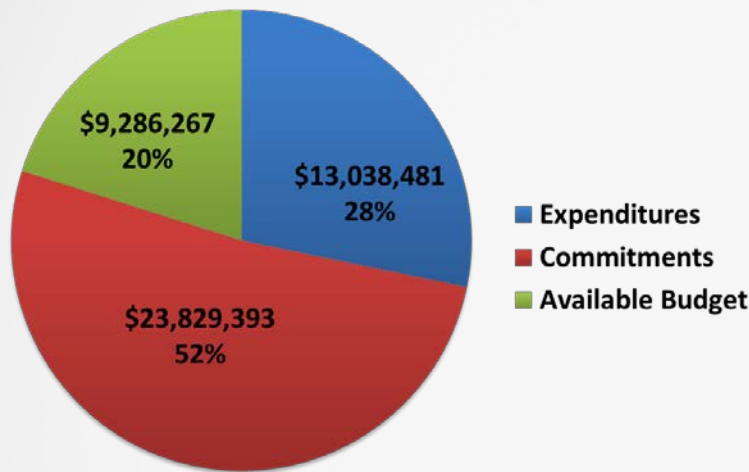


C&I RETROFIT

(SMARTSTART BUILDINGS)

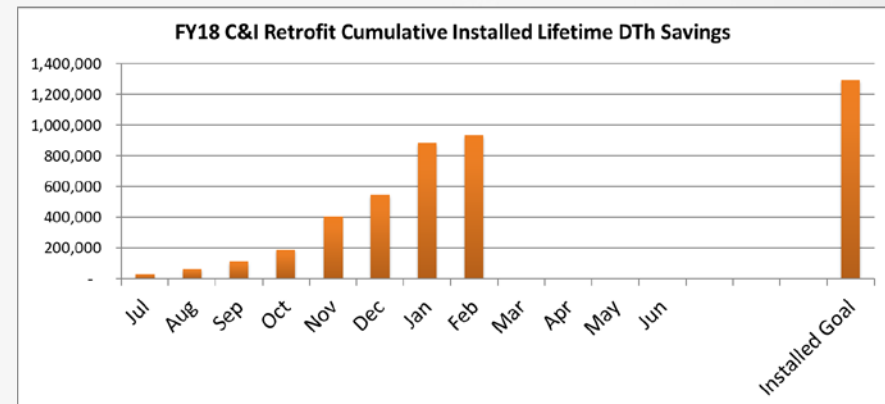
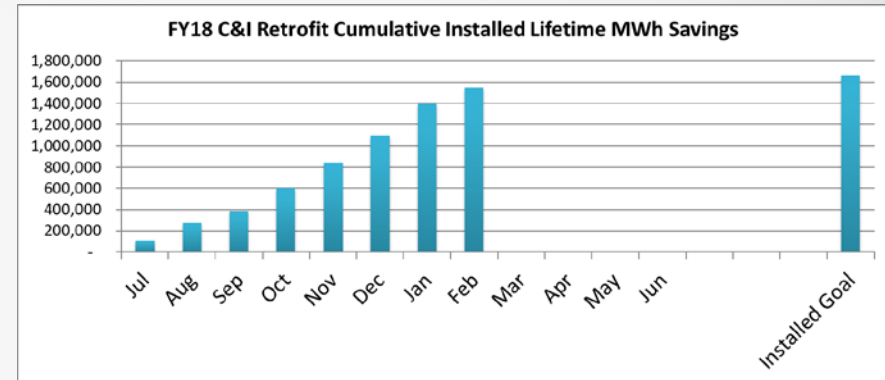


FY18 Incentive Budget: \$46,154,141



Program Highlights

- 222 project completions representing \$1.3M in incentive payments
- 306 applications approved for total potential incentives of \$1.58M
- 8 Customer Tailored Energy Efficiency Pilot (CTEEP) enrollments received since launch

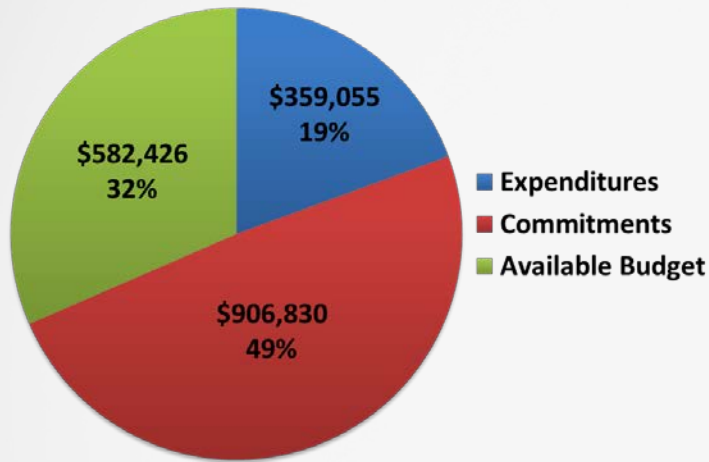


C&I NEW CONSTRUCTION

(SMARTSTART BUILDINGS)

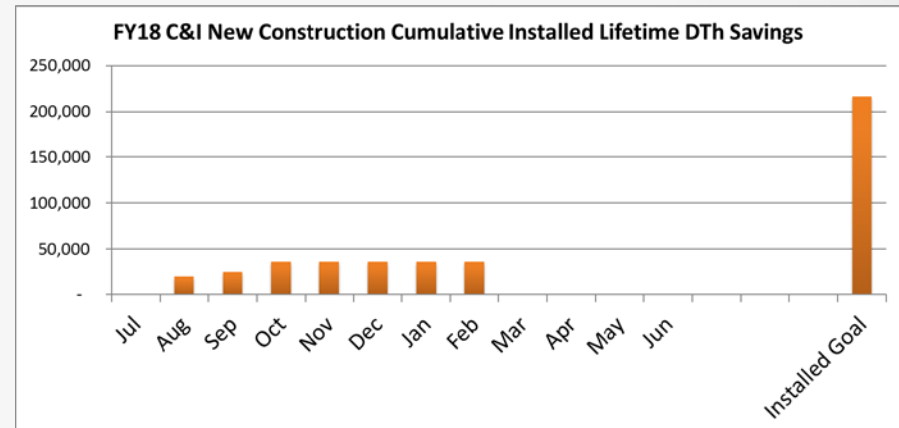
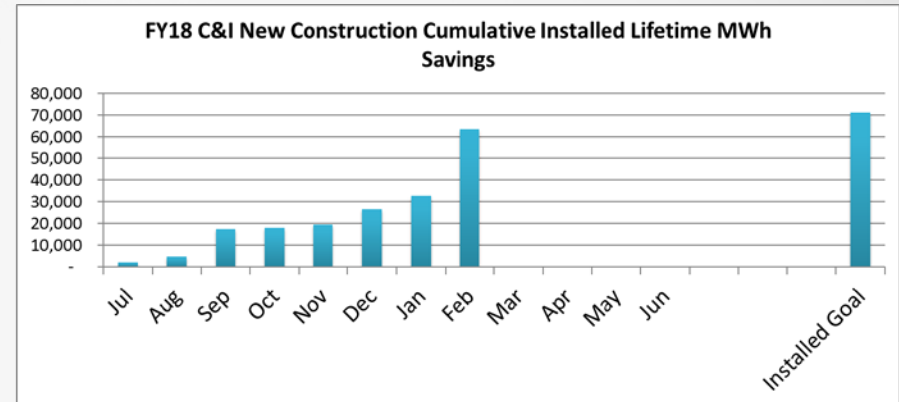


FY18 Incentive Budget: \$1,848,311



Program Highlights

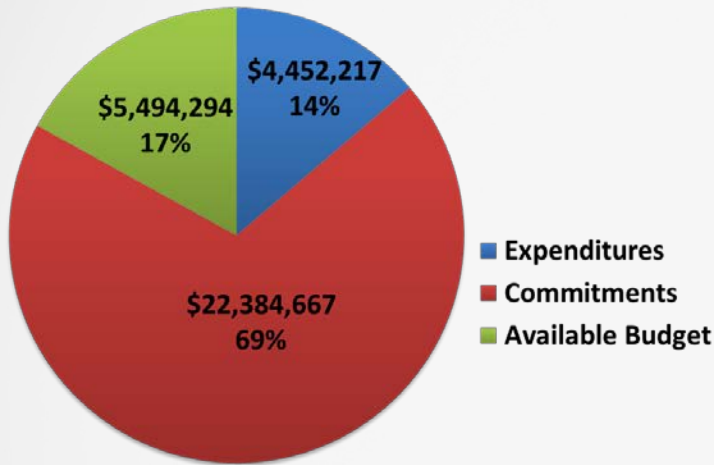
- Completion of a large, electric chiller project (two 985 ton water-cooled units) contributed to the jump in MWh savings this month



PAY FOR PERFORMANCE – EXISTING BUILDINGS

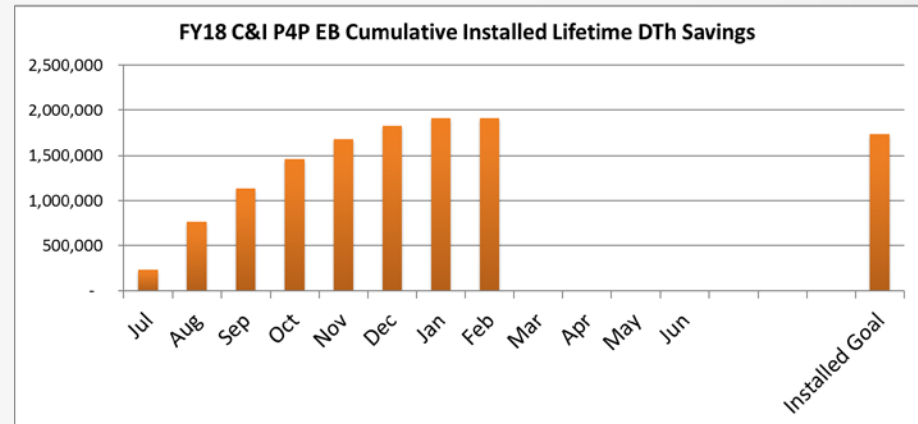
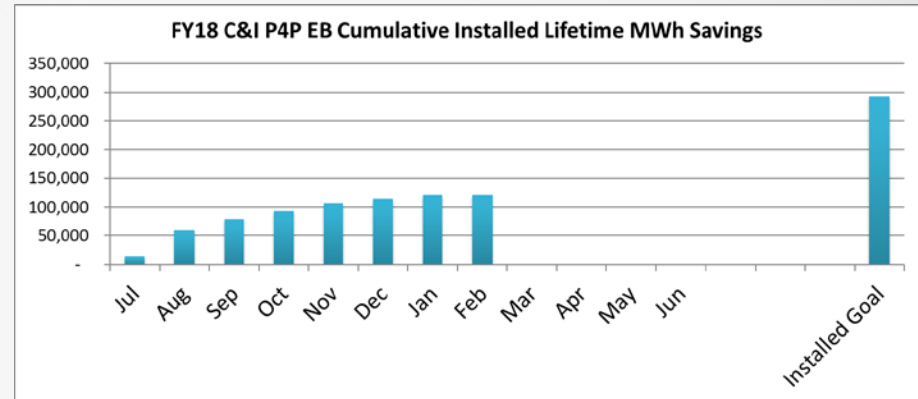


FY18 Incentive Budget: \$32,331,179



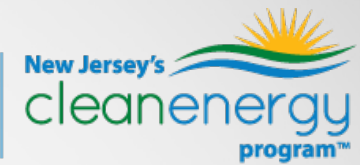
Program Highlights

- Approved 4 new applications and 3 installations
- Reviewed 2 savings verification submissions

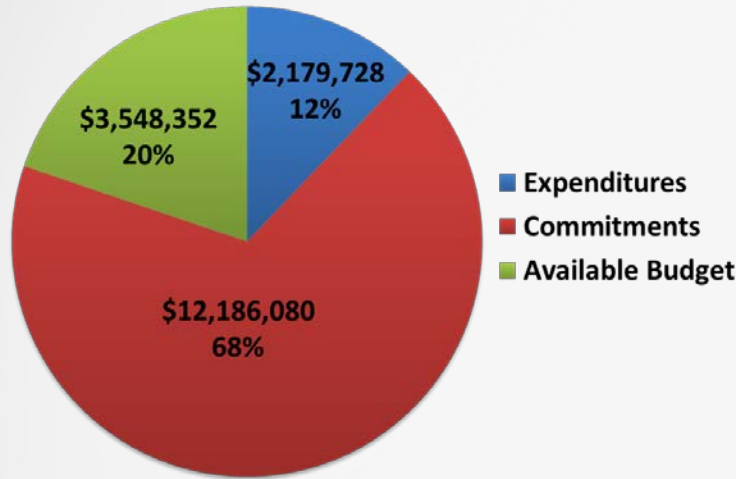


Note: The higher than anticipated thermal savings are due to projects being completed with high gas savings.

PAY FOR PERFORMANCE - NEW CONSTRUCTION

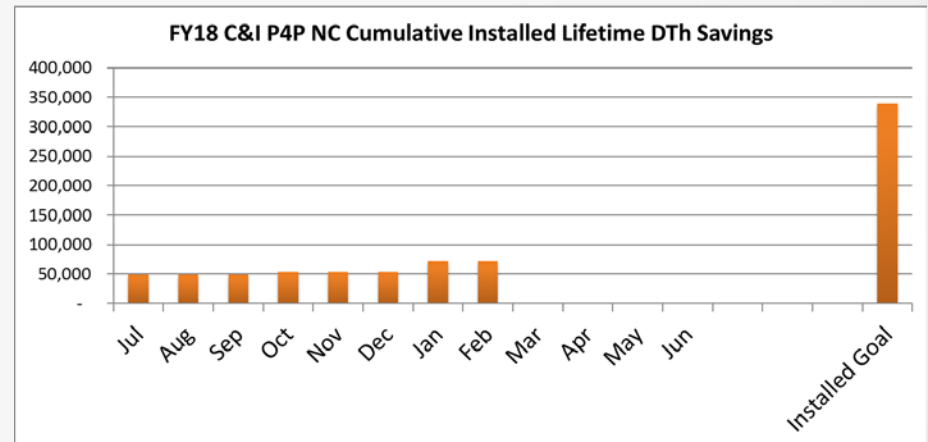
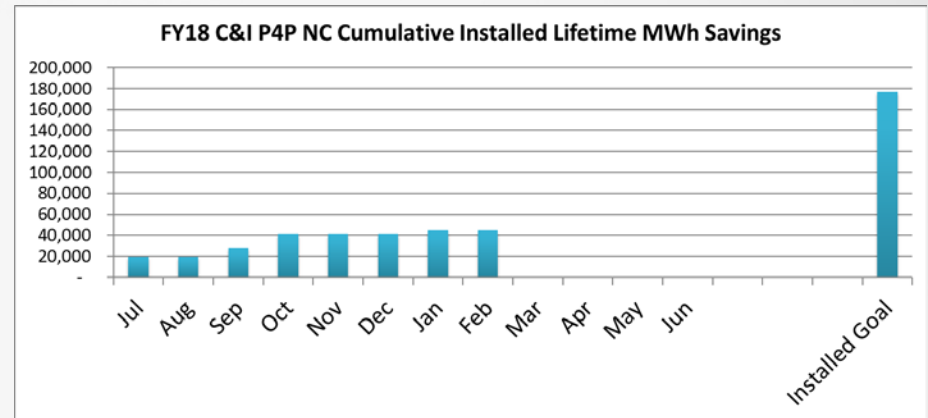


FY18 Incentive Budget: \$17,914,160



Program Highlights

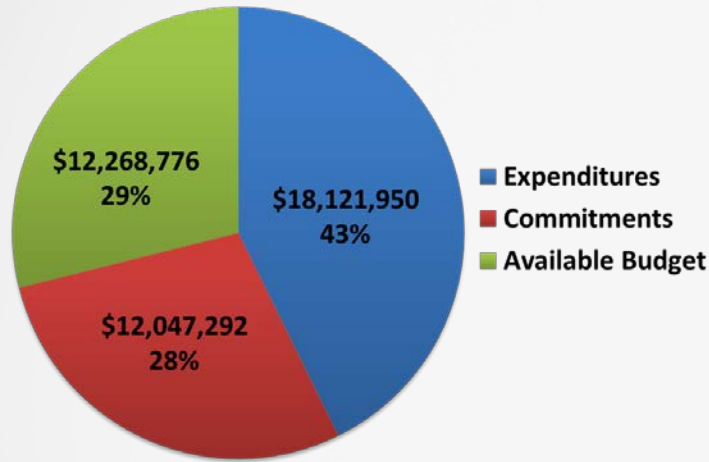
- Approved 1 new Proposed Energy Reduction Plan
- One project submitted documents indicating that construction was completed



DIRECT INSTALL

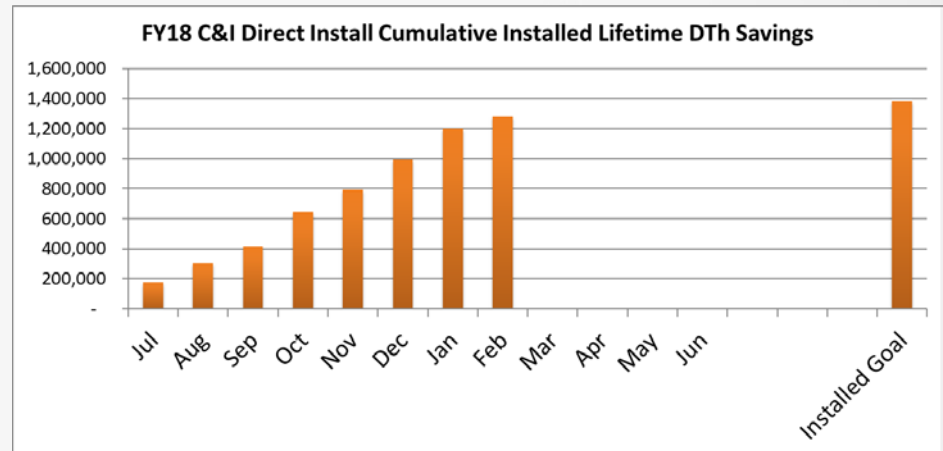
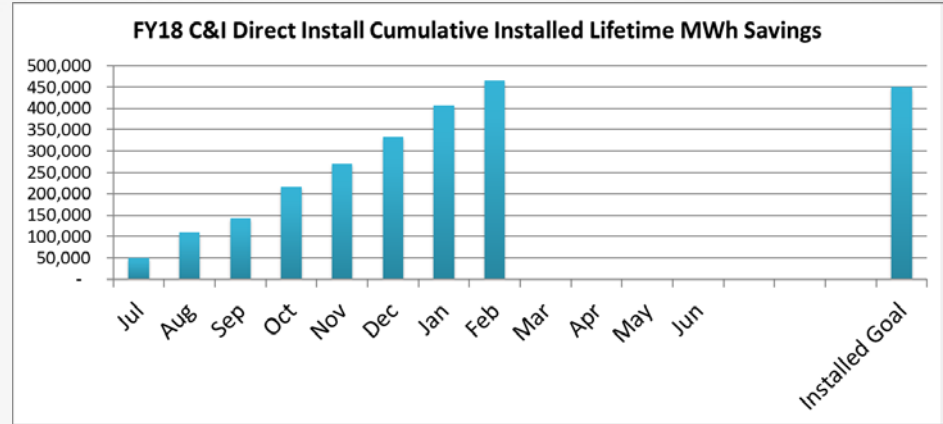


FY18 Incentive Budget: \$42,438,017



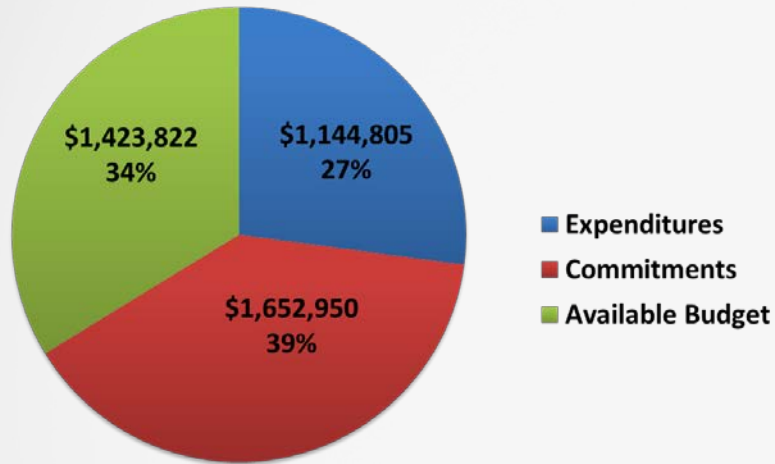
Program Highlights

- Approved 58 project submittals for a total commitment of \$2,382,849 in incentives
- State Energy Program (SEP) funding is fully committed



LOCAL GOVERNMENT ENERGY AUDIT

FY18 Incentive Budget: \$4,221,577



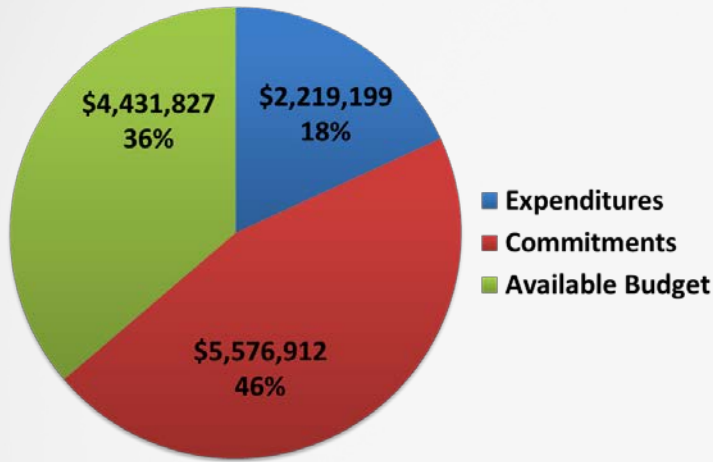
Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

Program Highlights

- 26 audit reports delivered for the following entity types:
 - 1 – State University
 - 6 – School Districts
 - 2 – Municipalities

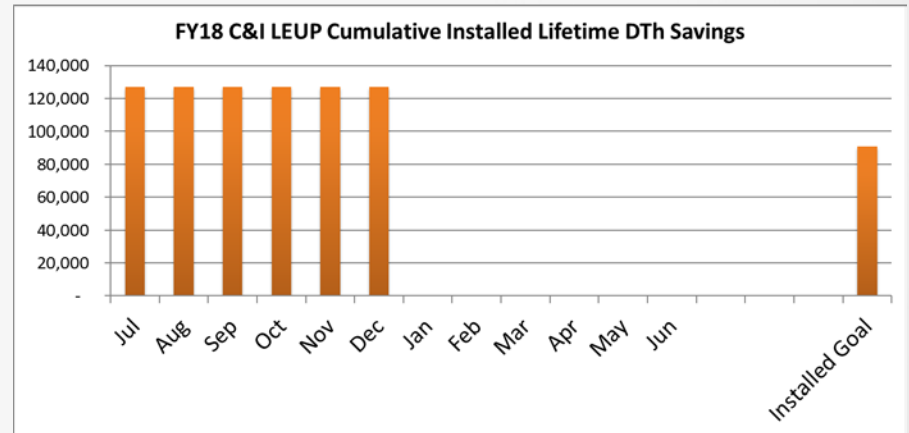
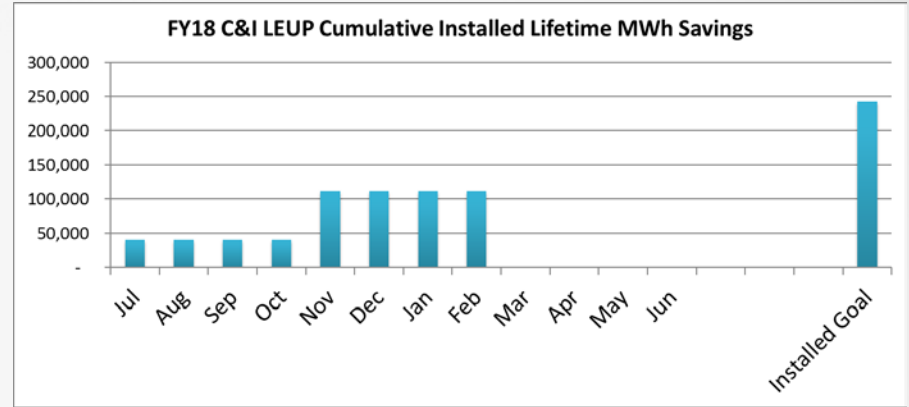
LARGE ENERGY USERS PROGRAM

FY18 Incentive Budget: \$12,227,938



Program Highlights

- One Final Energy Efficiency Plan (FEED) approval for a campus-wide compressed air system upgrade project with an incentive of \$820K

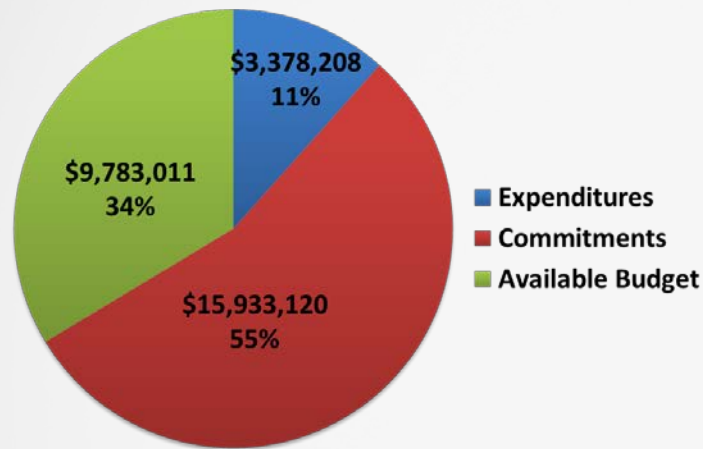


Note: The gas savings for this program are exceeding the goal. With a small volume program like LEUP, with a high volatility of savings, it is challenging to estimate the savings when the goals are being set.



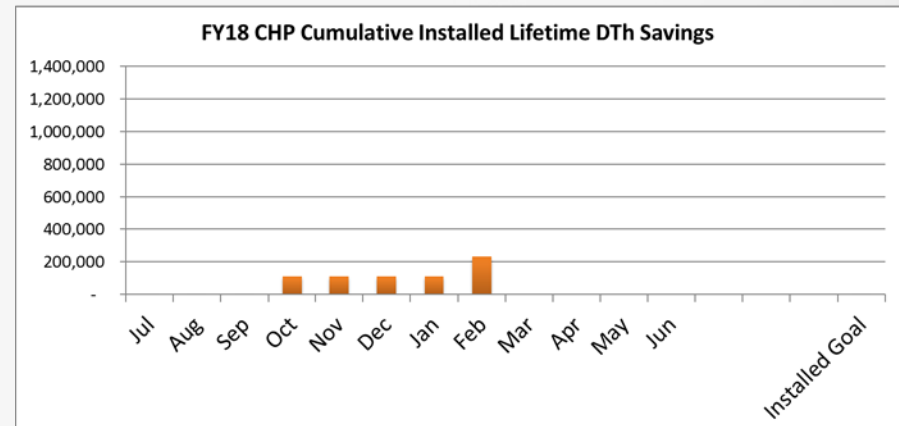
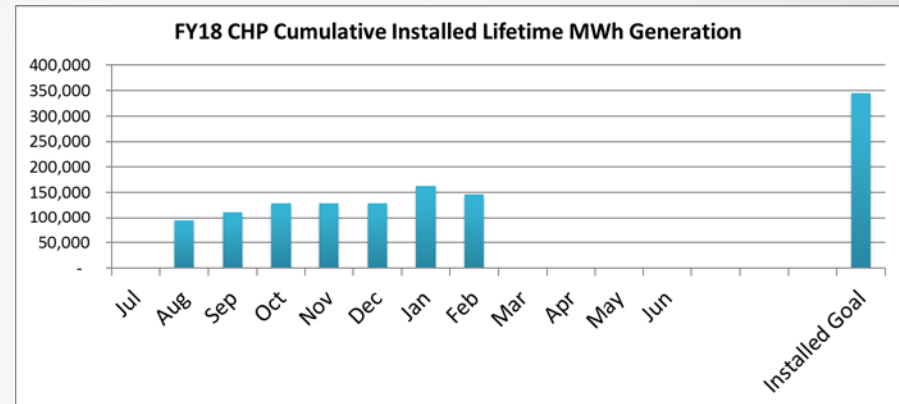
COMBINED HEAT & POWER

FY18 Incentive Budget: \$29,094,339



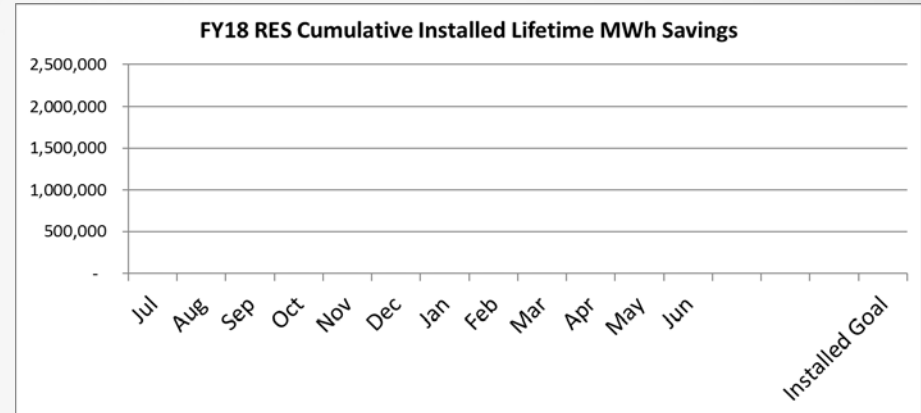
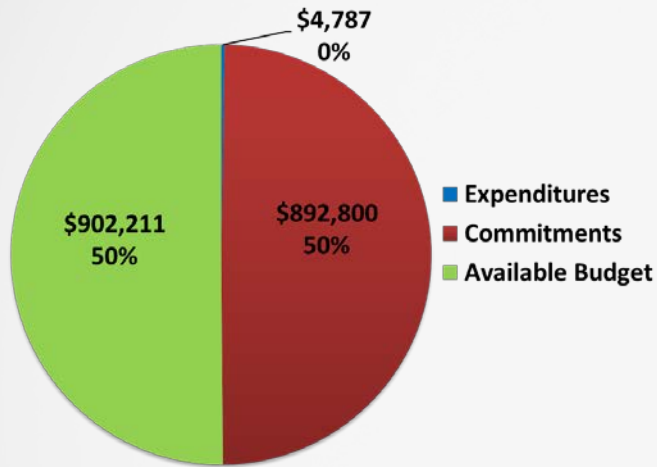
Program Highlights

- 4 projects in the technical review queue, totaling approximately \$2.4M in incentives and 2.2 MW of capacity



RENEWABLE ELECTRIC STORAGE

FY18 Incentive Budget: \$1,799,798



Note: There are no installed savings as none of the approved projects were completed

Program Highlights

- The program is not accepting new applications in FY18
- Two projects from FY17 approved

COMFORT PARTNERS



- Data for the Comfort Partners program will be reported quarterly, starting with the March 2018 report.



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