



2012 PAY FOR PERFORMANCE PROGRAM Existing Buildings Incentive Structure

Incentive #1: Energy Reduction Plan

Incentive Amount:..... \$0.10 per sq ft
Minimum Incentive:..... \$5,000
Maximum Incentive:..... \$50,000 or 50% of facility annual energy cost (whichever is less)

This incentive is designed to offset the cost of services associated with the development of the Energy Reduction Plan (ERP) and is paid upon ERP approval. Incentive is contingent on implementation of recommended measures outlined in the ERP.

Incentive #2: Installation of Recommended Measures

Minimum Performance Target:..... 15%

Electric Incentives

Base Incentive based on 15% savings:\$0.09 per projected kWh saved
For each % over 15% add:.....\$0.005 per projected kWh saved
Maximum Incentive:.....\$0.11 per projected kWh saved

Gas Incentives

Base Incentive based on 15% savings:\$0.90 per projected Therm saved
For each % over 15% add:.....\$0.05 per projected Therm saved
Maximum Incentive:\$1.25 per projected Therm saved

Incentive Cap:25% of total project cost

This incentive is based on projected energy savings outlined in the ERP. Incentive is paid upon successful installation of recommended measures.

Incentive #3: Post-Construction Benchmarking Report

Minimum Performance Target:..... 15%

Electric Incentives

Base Incentive based on 15% savings:\$0.09 per actual kWh saved
For each % over 15% add:.....\$0.005 per actual kWh saved
Maximum Incentive:.....\$0.11 per actual kWh saved

Gas Incentives

Base Incentive based on 15% savings:\$0.90 per actual Therm saved
For each % over 15% add:.....\$0.05 per actual Therm saved
Maximum Incentive:\$1.25 per actual Therm saved

Incentive Cap:25% of total project cost

This incentive will be released upon submittal of a Post-Construction Benchmarking Report that verifies that the level of savings actually achieved by the installed measures meets or exceeds the minimum performance threshold. To validate the savings and achievement of the Energy Target, the EPA Portfolio Manager shall be used. Savings should be rounded to the nearest percent. Total value of Incentive #2 and Incentive #3 may not exceed 50% of the total project cost. Incentives will be limited to \$1 million per gas and electric account per building; maximum of \$2 million per project. See Participation Agreement for details.