

# New Jersey's Clean Energy Program

LG&E Exit Meeting for:  
*West Side Presbyterian Church*

October 2, 2019



# INTRODUCTIONS

## *West Side Presbyterian Church*

- Jamie Cella
- John Pierce
- Melissa Bangdash
- Deidra Demario
- Craig Matthews
- *NJ Clean Energy Program*
  - Aimee Lalonde – TRC Program Manager
  - Kush Patel – TRC Auditor
  - Amanda Muench – TRC Account Manager
  - Mike Mandzik – TRC Outreach Manager
  - Amanda Newman – TRC Outreach Coordinator



# AGENDA

- The audit process overview
- Energy use & existing conditions
- Review of **E**nergy **C**onservation **M**easures (ECMs) identified
- Questions regarding the draft audit report
- Overview of NJCEP equipment incentives
- Next steps for West Side Presbyterian Church



# LGEA PROCESS

- Application Approval
- Scheduling Call
- Audit
- Benchmarking & Analysis
- Draft Report
- Exit Meeting Presentation
- Final Report



# *WEST SIDE PRESBYTERIAN CHURCH*

## Overview of Systems, Baseline & Existing Conditions:


- Lighting System
- HVAC and Mechanical Systems
- Plug Load Equipment

## Utility Consumption:

- Electric Consumption and Costs
- Natural Gas Consumption and Costs



# BENCHMARKING



**ENERGY STAR® Statement of Energy Performance**

LEARN MORE AT [energystar.gov](http://energystar.gov)

# 61

**West Side Presbyterian Church**

Primary Property Type: Worship Facility  
Gross Floor Area (ft<sup>2</sup>): 200,000  
Built: 2002

For Year Ending: January 31, 2019  
Date Generated: August 05, 2019

ENERGY STAR®  
Score<sup>1</sup>

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information		
<b>Property Address</b>	<b>Property Owner</b>	<b>Primary Contact</b>
West Side Presbyterian Church 8 South Monroe Street Ridgewood, New Jersey 07450	West Side Presbyterian Church 8 South Monroe Street Ridgewood, NJ 07450 (201) 852-1968	Craig Matthews 8 South Monroe Street Ridgewood, NJ 07450 (201) 848-0842 <a href="mailto:craigmatthews@aol.com">craigmatthews@aol.com</a>
Property ID: 7547748		

Energy Consumption and Energy Use Intensity (EUI)			
<b>Site EUI</b>	<b>Annual Energy by Fuel</b>		<b>National Median Comparison</b>
39.6 kBtu/ft <sup>2</sup>	Electric - Grid (kBtu)	3,853,750 (49%)	National Median Site EUI (kBtu/ft <sup>2</sup> )
	Natural Gas (kBtu)	4,062,577 (51%)	National Median Source EUI (kBtu/ft <sup>2</sup> )
			% Diff from National Median Source EUI
			-18%
<b>Source EUI</b>	<b>Annual Emissions</b>		
75.3 kBtu/ft <sup>2</sup>	Greenhouse Gas Emissions (Metric Tons CO <sub>2</sub> e/year)		606

**Site EUI**  
39.6 kBtu/ft<sup>2</sup>

ENERGY STAR® scores are percentile ranking from 1 (least efficient) to 100 (most efficient). It compares your building's energy performance to similar buildings nationwide.



# WEST SIDE PRESBYTERIAN CHURCH

#	Energy Conservation Measure	Cost effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated Install Cost (\$)	Estimated Incentive (\$)*	Estimated Net Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>287,837</b>	<b>54.4</b>	<b>-61</b>	<b>\$37,359</b>	<b>\$41,364</b>	<b>\$6,500</b>	<b>\$34,864</b>	<b>0.9</b>	<b>282,732</b>
ECM 1	Install LED Fixtures	Yes	386	0.0	0	\$51	\$1,460	\$105	\$1,355	26.6	389
ECM 2	Retrofit Fixtures with LED Lamps	Yes	287,451	54.3	-61	\$37,308	\$39,905	\$6,395	\$33,510	0.9	282,343
<b>Lighting Control Measures</b>			<b>34,141</b>	<b>5.0</b>	<b>-7</b>	<b>\$4,437</b>	<b>\$20,425</b>	<b>\$3,385</b>	<b>\$17,040</b>	<b>3.8</b>	<b>33,610</b>
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	23,527	3.5	-5	\$3,053	\$13,500	\$1,540	\$11,960	3.9	23,105
ECM 4	Install Daylight Dimming Controls	Yes	3,278	0.4	0	\$432	\$2,200	\$1,845	\$355	0.8	3,301
ECM 5	Install High/Low Lighting Controls	Yes	7,336	1.1	-2	\$952	\$4,725	\$0	\$4,725	5.0	7,204
<b>Motor Upgrades</b>			<b>2,066</b>	<b>0.5</b>	<b>0</b>	<b>\$272</b>	<b>\$6,338</b>	<b>\$0</b>	<b>\$6,338</b>	<b>23.3</b>	<b>2,080</b>
ECM 6	Premium Efficiency Motors	No	2,066	0.5	0	\$272	\$6,338	\$0	\$6,338	23.3	2,080
<b>Variable Frequency Drive (VFD) Measures</b>			<b>33,464</b>	<b>9.6</b>	<b>0</b>	<b>\$4,406</b>	<b>\$20,063</b>	<b>\$1,950</b>	<b>\$18,113</b>	<b>4.1</b>	<b>33,698</b>
ECM 7	Install VFD on Variable Air Volume (VAV) Fans	Yes	24,613	8.6	0	\$3,241	\$11,911	\$1,950	\$9,961	3.1	24,785
ECM 8	Install VFDs on Heating Water Pumps	Yes	8,852	1.0	0	\$1,166	\$8,152	\$0	\$8,152	7.0	8,913
<b>Electric Unitary HVAC Measures</b>			<b>4,740</b>	<b>2.0</b>	<b>0</b>	<b>\$624</b>	<b>\$122,387</b>	<b>\$1,580</b>	<b>\$120,807</b>	<b>193.6</b>	<b>4,773</b>
ECM 9	Install High Efficiency Air Conditioning Units	No	4,740	2.0	0	\$624	\$122,387	\$1,580	\$120,807	193.6	4,773
<b>Gas Heating (HVAC/Process) Replacement</b>			<b>0</b>	<b>0.0</b>	<b>172</b>	<b>\$1,535</b>	<b>\$65,922</b>	<b>\$2,800</b>	<b>\$63,122</b>	<b>41.1</b>	<b>20,174</b>
ECM 10	Install High Efficiency Hot Water Boilers	No	0	0.0	57	\$511	\$43,899	\$2,000	\$41,899	82.0	6,715
ECM 11	Install High Efficiency Furnaces	No	0	0.0	115	\$1,024	\$22,023	\$800	\$21,223	20.7	13,459
<b>Domestic Water Heating Upgrade</b>			<b>0</b>	<b>0.0</b>	<b>22</b>	<b>\$198</b>	<b>\$280</b>	<b>\$0</b>	<b>\$280</b>	<b>1.4</b>	<b>2,600</b>
ECM 12	Install Low-Flow DHW Devices	Yes	0	0.0	22	\$198	\$280	\$0	\$280	1.4	2,600
<b>Food Service &amp; Refrigeration Measures</b>			<b>1,612</b>	<b>0.2</b>	<b>0</b>	<b>\$212</b>	<b>\$230</b>	<b>\$50</b>	<b>\$180</b>	<b>0.8</b>	<b>1,623</b>
ECM 13	Vending Machine Control	Yes	1,612	0.2	0	\$212	\$230	\$50	\$180	0.8	1,623
<b>Custom Measures</b>			<b>31,854</b>	<b>0.0</b>	<b>132</b>	<b>\$5,373</b>	<b>\$60,000</b>	<b>\$0</b>	<b>\$60,000</b>	<b>11.2</b>	<b>47,565</b>
ECM 14	Retro-Commissioning Study & HVAC Improvements	No	31,854	0.0	132	\$5,373	\$60,000	\$0	\$60,000	11.2	47,565
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>357,054</b>	<b>69.2</b>	<b>-45</b>	<b>\$46,613</b>	<b>\$82,362</b>	<b>\$11,885</b>	<b>\$70,477</b>	<b>1.5</b>	<b>354,263</b>
<b>TOTALS (ALL MEASURES)</b>			<b>395,714</b>	<b>71.7</b>	<b>259</b>	<b>\$54,417</b>	<b>\$337,009</b>	<b>\$16,265</b>	<b>\$320,744</b>	<b>5.9</b>	<b>428,855</b>

# SOLAR ENERGY GENERATION POTENTIAL

	West Side Presbyterian Church
<i>Potential:</i>	<b>Low</b>
<i>System Potential: (kW)</i>	254
<i>Electric Generation: (kWh per year)</i>	191,121
<i>Displaced Cost: (per year)</i>	\$25,170

SREC Registration Program (SRP):

<http://www.NJCleanEnergy.com/SREC>

Community Solar Energy Pilot Program:

<http://www.NJCleanEnergy.com/CommunitySolar>



# ENERGY EFFICIENT BEST PRACTICES

- Reduce Air Leakage
- Close Doors and Windows
- Develop a Lighting Maintenance Schedule
- Ensure Lighting Controls Are Operating Properly
- Use Fans to Reduce Cooling Load
- Use Window Treatments/Coverings
- Clean and/or Replace HVAC filters
- Check and Seal Duct Leakage
- Perform Proper Boiler Maintenance
- Perform Proper Water Heater Maintenance
- Plug Load Controls
- Water Conservation

***See individual reports for specific EE practices by building***

# CLEAN ENERGY PROGRAM PORTFOLIO

## ELIGIBLE SECTORS →

Commercial, Industrial, Government, Non-Profit, Institutional and Multifamily

## INCENTIVE PROGRAMS →

### Equipment Rebates:

- **SmartStart**
- **Customer Tailored Energy Efficiency Pilot (CTEEP)**
- Direct Install
- Large Energy Users

### Whole Buildings:

- **Pay for Performance**

### Energy Generation:

- Combined Heat and Power – Fuel Cells

## OTHER PROGRAMS →

### Renewable Energy Generation:

- SREC Registration Program (SRP)
- **Community Solar**



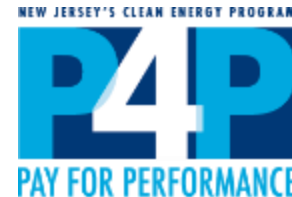
# RECOMMENDED NJCEP INCENTIVES PER BUILDING

West Side Presbyterian Church	Pay For Performance	SmartStart	CTEEP
West Side Presbyterian Church	X	X	X



# PAY FOR PERFORMANCE

NJCleanEnergy.com/P4P



**What is P4P:** Comprehensive, whole-building approach to saving energy in existing or new facilities.

**Qualifications:** Annual peak demand 200 kW+ in the previous year for existing buildings

**About:** Customer choose from a network of pre-approved *Participating Partners*

**Incentives:**

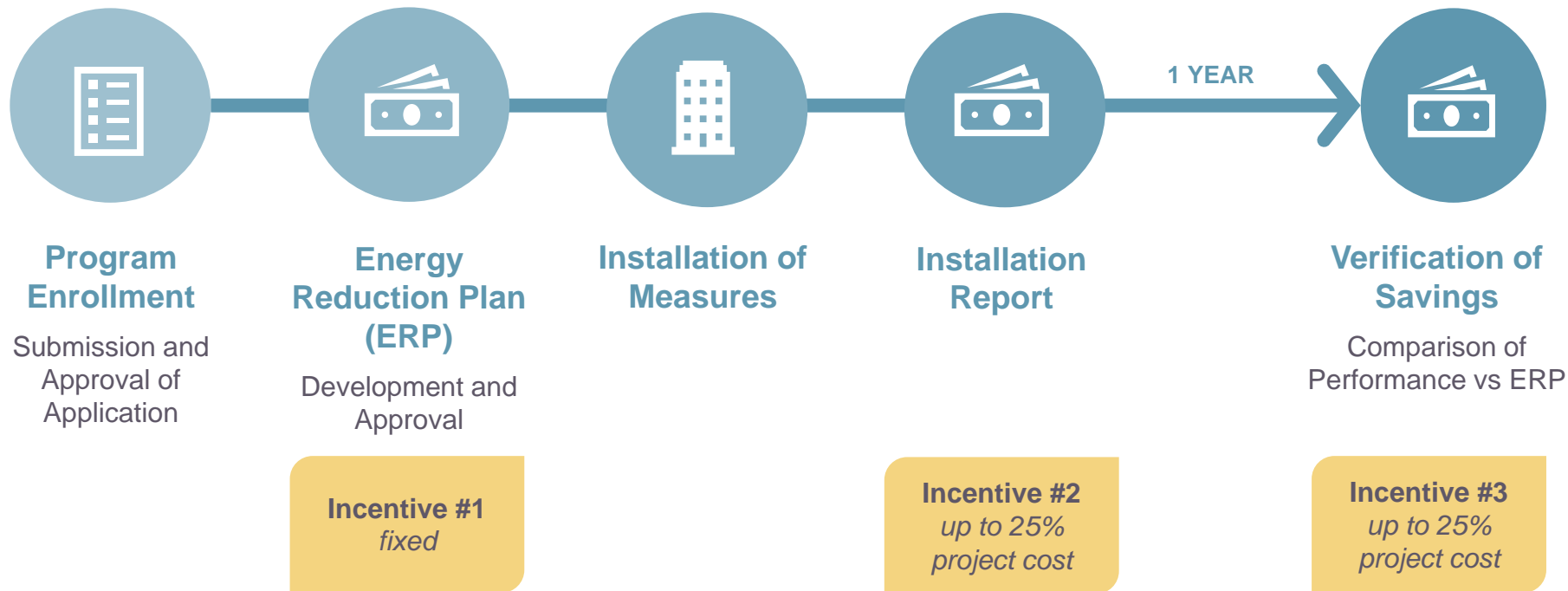
- Incentives paid in *three* installments
  - Up to \$2MM per project
    - \$1 million for electric measures
    - \$1 million for gas measures
  - Up to 50% of project cost

Incentive #2 & #3 are doubles for UEZ/OZ/ MUNI/K-12 Public Schools



# PAY FOR PERFORMANCE

NJCleanEnergy.com/P4P



# SMARTSTART

NJCleanEnergy.com/SSB

**What is SSB:** Individual high efficiency equipment rebates for new construction, renovation, remodeling, equipment replacement

**Qualifications:** • All C&I customer types contributing into the Societal Benefits Charge (SBC)

**About:**

- Prescriptive and custom designed measures
- Pre-approval required only for lighting projects with incentives >\$100,000 and all custom projects
- For measures not requiring pre-approval, applications must be submitted to the program within one year of purchase.

**Incentives:**

- Prescriptive: \$500,000 cap for each electric or gas account
- Custom, lesser of the following:
  - \$0.16/kWh and/or \$1.60/Therm saved annually
  - 50% of incremental installed cost
  - Buy-down to 1 year payback based on incremental cost and savings



## Prescriptive Incentives

- Lighting & Lighting Controls
- Packaged HVAC
- Boilers & Water Heaters
- Chillers
- VFD's
- Food Service
- Refrigeration

## Custom Incentives

- New or innovative technologies proven to be cost-effective and not listed as prescriptive
- Projects must have a minimum first year energy savings of 75,000 kWh or 1,500 therms
- Project pre and post inspection required

# CUSTOMER TAILORED ENERGY EFFICIENCY PILOT

[NJCleanEnergy.com/CTEEP](http://NJCleanEnergy.com/CTEEP)

**What is CTEEP:** A streamlined/single application process for participants submitting multiple different technology types.

**Qualifications:**

- All C&I customer types contributing into the Societal Benefits Charge (SBC)

**About:**

- On site assistance available
- Additional technical incentive available to offset soft costs associated with developing and planning custom projects

**Incentives:**

- \$250,000 fiscal year entity cap
- Technical assistance incentives for custom project evaluation (up to \$10K)

**SAME INCENTIVE  
VALUES AS  
SMARTSTART**



# FOR MORE INFORMATION

**Visit** [NJCleanEnergy.com](http://NJCleanEnergy.com)

**Call** (732) 855-0033

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# QUESTIONS

