

## Pay for Performance Program



### The greater the energy savings, the greater your incentive!

Whether making improvements to your existing building or planning a new construction project, with Pay for Performance (P4P) you have the opportunity to improve the overall energy use and efficiency of your facilities. Designed for larger buildings, the P4P program can help you achieve 15% or more in energy savings or construct a new building that is 5% more efficient (15% for multifamily) than current energy code requirements.

P4P utilizes a network of partner contractors that work with you to develop an energy reduction plan for each project, a financial plan for funding the energy-efficient measures and a construction schedule for installation.

#### ***Existing Buildings***

The P4P Existing Buildings program is designed for commercial and industrial buildings with a peak demand greater than 200 kW in any of the preceding twelve months. Eligible participants include hotels, casinos, large office buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Select multifamily buildings with a peak demand over 100 kW are also eligible. Incentives are paid in three installments at a rate of \$0.18-0.22/kWh and \$1.80-2.50/therm of first year energy savings, not to exceed 50% of project cost, or \$2 million, whichever is less. Projects in buildings located in Urban Enterprise Zones, Opportunity Zones, owned by a municipality, or K-12 public school are eligible for enhanced incentives at double the rate above not to exceed 80% of project cost.

#### ***New Construction***

Buildings with 50,000 square feet or more of planned, conditioned space are eligible to participate in the P4P New Construction program. This includes buildings such as hotels, casinos, large office buildings, select multifamily buildings, supermarkets, manufacturing facilities, schools, shopping malls and restaurants. Existing buildings undergoing substantial renovations may also be eligible to participate in the P4P New Construction program if the project involves:

- Change of use and reconstruction of space within
- Construction work that requires the building to be out of service for 30 days or more
- Reconstruction of a vacant structure

Incentives are paid in three installments at a rate of \$0.88 to \$1.98 per square foot, not to exceed \$2 million.

See the reverse side to learn about the application process for the Pay for Performance program. For more information on all the NJCEP offerings, visit [NJCleanEnergy.com/CI](http://NJCleanEnergy.com/CI) or contact us at 866-657-6278.

*New Jersey's Clean Energy Program* is brought to you by the New Jersey Board of Public Utilities.



## New Jersey's Clean Energy Program

# Pay for Performance Existing Buildings (EB) and New Construction (NC) Program Application Process

Select an approved program partner for your existing building or new construction project at [NJCleanEnergy.com/P4P](http://NJCleanEnergy.com/P4P).  
With your partner's assistance, complete and submit the application with all required forms and documentation.

Receive approval of application and notice to proceed

With your program partner, create and submit an Energy Reduction Plan (ERP) with a comprehensive scope of work resulting in a minimum of 15% energy savings for your existing building or 5% energy/energy cost savings for New Construction (excluding multifamily which is 15%).

Receive Energy Reduction Plan approval letter

A pre-construction inspection is required for approval of an Existing Building ERP.

Request 1<sup>st</sup> incentive payment and submit a tax clearance certificate.

Receive your 1<sup>st</sup> incentive payment

With your program partner, complete installation/construction of approved measures and submit the As-Built Energy Reduction Plan and Commissioning Report (NC only). Request 2<sup>nd</sup> incentive payment.

Receive your 2<sup>nd</sup> incentive payment

A post-construction inspection will also be completed at this time.

After 12 months, submit a Post-Construction Benchmarking Report to ensure projected savings were met. Request 3<sup>rd</sup> incentive payment.

Receive your 3<sup>rd</sup> incentive payment



For an application and more information:  
[NJCleanEnergy.com/P4P](http://NJCleanEnergy.com/P4P) or call 866-657-6278