Local Government Energy Audit:
Energy Audit Report

Senior Citizens Center

Township of Waterford, Camden County

474 E Atlantic Avenue
Atco, NJ 08004

10/15/2018

Final Report by:

TRC Energy Services

Disclaimer

The intent of this energy analysis report is to identify energy savings opportunities and recommend upgrades to the facility's energy using equipment and systems. Approximate savings are included in this report to help make decisions about reducing energy use at the facility. This report, however, is not intended to serve as a detailed engineering design document. Further design and analysis may be necessary in order to implement some of the measures recommended in this report.

The energy conservation measures and estimates of energy savings have been reviewed for technical accuracy. However, estimates of final energy savings are not guaranteed, because final savings may depend on behavioral factors and other uncontrollable variables. TRC Energy Services and New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

Estimated installation costs are based on TRC's experience at similar facilities, pricing from local contractors and vendors, and/or cost estimates from *RS Means*. The owner of the facility is encouraged to independently confirm these cost estimates and to obtain multiple estimates when considering measure installations. Since actual installed costs can vary widely for certain measures and conditions, TRC and NJBPU do not guarantee installed cost estimates and shall in no event be held liable should actual installed costs vary from estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. The owner of the facility should review available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

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1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPU) has sponsored this Local Government Energy Audit (LGEA) Report for Senior Citizens Center.

The goal of an LGEA report is to provide you with information on how your facility uses energy, identify energy conservation measures (ECMs) that can reduce your energy use, and provide information and assistance to help facilities implement ECMs. The LGEA report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

This study was conducted by TRC Energy Services (TRC) as part of a comprehensive effort to assist New Jersey local governments in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

1.1 Facility Summary

The Senior Citizens' Center is a 5,500 square-foot facility comprised of spaces such as common areas, games room, restrooms, kitchen and furnace rooms. This is a single-story facility. The building is utilized throughout the week, all year and does not have a set schedule for occupancy.

The building is heated using four gas-fired furnaces and cooled using split AC units. Lighting is provided by linear T8 fixtures, incandescent lamps and LED screw-in lamps. The exterior lighting of the building consists of fixtures with high pressure sodium lamps and metal halide lamps. A thorough description of the facility and our observations are in Section 2.

1.2 Your Cost Reduction Opportunities

Energy Conservation Measures

TRC evaluated five measures. Four of those measures are recommended, which together represent an opportunity to reduce annual energy costs by $2,336 and annual greenhouse gas emissions by 10,934 lbs. CO_2e. We estimate that if all measures were implemented as recommended, the project would pay for itself in 2.3 years. The breakdown of existing and potential utility costs after project implementation are illustrated in Figure 1 and Figure 2, respectively. Together these measures represent an opportunity to reduce Senior Citizens Center's annual energy use by 11%.

Figure 1 – Previous 12 Month Utility Costs

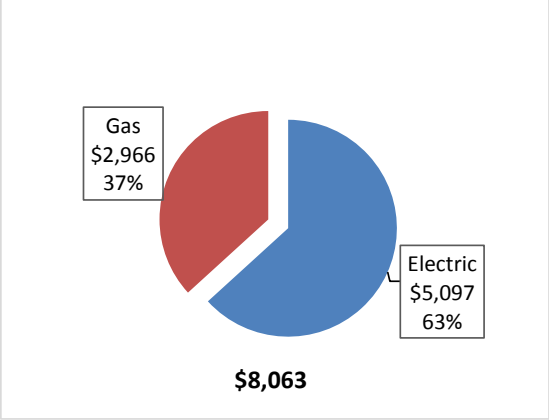
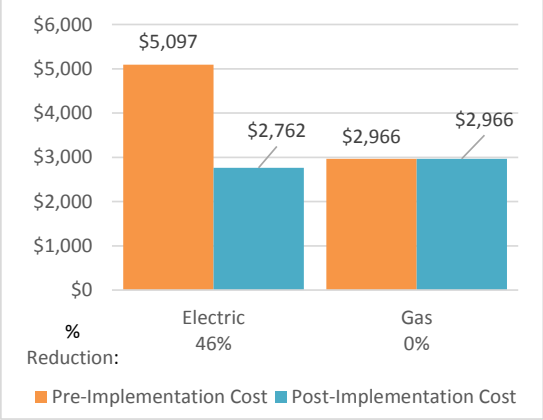


Figure 2 – Potential Post-Implementation Costs



A detailed description of Senior Citizens Center's existing energy use can be found in Section 3 "Site Energy Use and Costs."

Estimates of the total cost, energy savings, and financial incentives for the proposed energy efficient upgrades are summarized below in Figure 3.. A brief description of each category can be found below and a description of savings opportunities can be found in Section 4, "Energy Conservation Measures."

Figure 3 – Summary of Energy Reduction Opportunities

Energy Conservation Measure		Recommend?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades			**7,449**	**2.5**	**0.0**	**$1,602.49**	**$6,495.80**	**$1,060.00**	**$5,435.80**	**3.4**	**7,502**
ECM 1	Install LED Fixtures	Yes	5,114	0.8	0.0	$1,100.11	$2,509.00	$270.00	$2,239.00	2.0	5,150
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	8	0.0	0.0	$1.79	$117.00	$10.00	$107.00	59.8	8
ECM 3	Retrofit Fixtures with LED Lamps	Yes	2,327	1.7	0.0	$500.59	$3,869.81	$780.00	$3,089.81	6.2	2,343
Lighting Control Measures			**129**	**0.1**	**0.0**	**$27.71**	**$1,468.00**	**$70.00**	**$1,398.00**	**50.5**	**130**
	Install Occupancy Sensor Lighting Controls	No	129	0.1	0.0	$27.71	$1,468.00	$70.00	$1,398.00	50.5	130
Domestic Water Heating Upgrade			**3,409**	**0.0**	**0.0**	**$733.25**	**$50.19**	**$0.00**	**$50.19**	**0.1**	**3,432**
ECM 4	Install Low-Flow Domestic Hot Water Devices	Yes	3,409	0.0	0.0	$733.25	$50.19	$0.00	$50.19	0.1	3,432
TOTALS			**10,987**	**2.7**	**0.0**	**$2,363.45**	**$8,013.99**	**$1,130.00**	**$6,883.99**	**2.9**	**11,064**
TOTAL OF ALL RECOMMENDED MEASURES			**10,858**	**3**	**0**	**$ 2,335.74**	**$ 6,545.99**	**$ 1,060.00**	**$ 5,485.99**	**2.3**	**10,934**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Lighting Upgrades generally involve the replacement of existing lighting components such as lamps and ballasts (or the entire fixture) with higher efficiency lighting components. These measures save energy by reducing the power used by the lighting components due to improved electrical efficiency.

Lighting Controls measures generally involve the installation of automated controls to turn off lights or reduce light output when not needed. Automated control reduces reliance on occupant behavior for adjusting lights. These measures save energy by reducing the amount of time lights are on.

Domestic Hot Water upgrade measures generally involve replacing older inefficient domestic water heating systems with modern energy efficient systems. New domestic hot water heating systems can provide equivalent, or greater, water heating capacity compared to older systems at a reduced energy cost. These measures save energy by reducing the fuel used for domestic hot water heating due to improved heating efficiency or reducing standby losses.

Energy Efficient Practices

TRC Energy Services also identified 6 low cost or no cost energy efficient practices. A facility's energy performance can be significantly improved by employing certain behavioral or operational adjustments and by performing better routine maintenance on building systems. These practices can extend equipment lifetime, improve occupant comfort, provide better health and safety, as well as reduce annual energy and O&M costs. Potential opportunities identified at Senior Citizens Center include:

- Use Fans to Reduce Cooling Load
- Use Thermostat Schedules and Temperature Resets
- Clean Evaporator/Condenser Coils on AC Systems
- Perform Water Heater Maintenance
- Install Plug Load Controls
- Water Conservation

For details on these Energy Efficient Practices, please refer to Section 5.

On-Site Generation Measures

TRC Energy Services evaluated the potential for installing on-site generation for Senior Citizens Center. Based on the configuration of the site and its loads there is a low potential for installing any PV and combined heat and power self-generation measures. For details on our evaluation and on-site generation potential, please refer to Section 6.

1.3 Implementation Planning

To realize the energy savings from the ECMs listed in this report, a project implementation plan must be developed. Available capital must be considered and decisions need to be made whether it is best to pursue individual ECMs separately, groups of ECMs, or a comprehensive approach where all ECMs are implemented together, possibly in conjunction with other facility upgrades or improvements.

Rebates, incentives, and financing are available from NJCEP, as well as other sources, to help reduce the costs associated with the implementation of energy efficiency projects. Prior to implementing any measure, please review the relevant incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives prior to purchasing materials or commencing with installation.

The ECMs outlined in this report may qualify under the following program(s):

- SmartStart (SS)
- Direct Install (DI)
- Energy Savings Improvement Program (ESIP)

For facilities wanting to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate in this program you may utilize internal resources, or an outside firm or contractor, to do the final design of the ECM(s) and do the installation. Program pre-approval is required for some SS incentives, so only after receiving pre-approval should you proceed with ECM installation. The incentive estimates listed above in Figure 3 are based on the SS program. More details on this program and others are available in Section 8.

This facility may also qualify for the Direct Install program which can provide turnkey installation of multiple measures, through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70% of the cost of selected measures, although measure eligibility will have to be assessed and be verified by the designated DI contractor and, in most cases, they will perform the installation work.

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the Energy Savings Improvement Program (ESIP). Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services as well as attractive financing for implementing ECMs. An LGEA report (or other approved energy audit) is required for participation in ESIP. Please refer to Section 8.3 for additional information on the ESIP Program.

Additional information on relevant incentive programs is in Section 8. You may also check the following website for more details: www.njcleanenergy.com/ci

2 FACILITY INFORMATION AND EXISTING CONDITIONS

2.1 Project Contacts

Figure 4 – Project Contacts

Name	Role	E-Mail	Phone #
Customer			
Susan Danson	Township Administrator	susan.danson@waterfordtwp.com	(856) 768-2300
Designated Representative			
Christopher D. Briglia	Municipal Engineer	cbrig@arh-us.com	(609) 561-0482 ext. 3119
TRC Energy Services			
Moussa Traore	Auditor	MTraore@trcsolutions.com	(732) 855-0033

2.2 General Site Information

On April 17, 2018, TRC performed an energy audit at Senior Citizens Center located in Atco, NJ. TRC's team met with Joe Maltese to review the facility operations and help focus our investigation on specific energy-using systems.

The Senior Citizens Center is a single-story 5,500 square-foot facility comprised of spaces such as common areas, a game room, restrooms, kitchen and a furnace room. It was built in 1982. The building is occupied throughout the week, all year and does not have a set schedule for occupancy.

The Senior Citizens Center heated using four gas-fired furnaces and cooled using split AC units. The lighting includes linear T8 fixtures, incandescent lamps and LED screw-in lamps. The exterior lighting consists of fixtures with high-pressure sodium lamps and metal halide lamps.

2.3 Building Occupancy

The typical schedule is presented in the table below. The typical schedule is presented in the table below. During a typical day, the facility is occupied by approximately 6 staff and a number of community members.

Figure 5 - Building Schedule

Building Name	Weekday/Weekend	Operating Schedule
Senior Citizens' Center	Weekday	11AM - 3PM
Senior Citizens' Center	Weekend	11AM - 3PM

2.4 Building Envelope

The building is constructed of poured concrete, concrete block and a brick façade. The building has a sloped roof with asphalt shingles that were observed to be in good condition. The building has single pane glass windows with vinyl cladding. The entrance doors are also glass with aluminum frames and exit doors are constructed of metal and in good condition.

Image 1 Building Envelope

2.5 On-Site Generation

Senior Citizens' Center does not have any on-site electric generation systems currently installed.

2.6 Energy-Using Systems

Please see **Appendix A: Equipment Inventory & Recommendations** for an inventory of the facility's equipment.

Lighting System

Lighting is provided mostly by linear 32-Watt fluorescent 4-foot and 2-foot T8 lamps with electronic ballasts as well as some (60-lamp) incandescent and LED screw-in lamps in the smaller spaces. The furnace room has a 4-foot, T-12 fixture recommended for replacement. The exit lights are all LED fixtures.

Lighting control in most spaces is provided by manual switches. The building's exterior lighting consists of pole and wall pack fixtures with high pressure sodium (150-watt HPS) lamps and metal halide (400-watt) lamps respectively. The fixtures are controlled by photocells.

Image 2 Lighting System

Heating and Air Conditioning System (DX)

The building is heated using four (Lennox) gas-fired furnaces. Three of the furnaces have an output capacity 107 kBtu/hr. and the fourth has an output capacity of 71 kBtu/hr. The furnaces have an efficiency of 81%. All furnaces were installed in 2016 and are in good condition.

Space cooling is performed by split AC units (Lennox) of cooling capacities ranging from 2-5 tons. These units were all installed in 2016 and are in good condition.

The temperature in the spaces are controlled using programmable thermostats.

Image 3 Heating and Air Conditioning System

Domestic Hot Water Heating System

The domestic hot water heating system consists of one electric domestic hot water heater. The heater has an input capacity of 4.5 kW and a tank capacity of 40 gallons. The water heater was installed in the year 2015 and is in good condition.

Image 4 Domestic Hot Water Heating System

Building Plug Load and Food Service Equipment

Plug loads at the facility include kitchenette equipment such as microwave, coffee machine, freezers, electric cooking range, CRT television, printers and refrigerators. There is a gas fired cooking range with 6 burners in the kitchen used to serve food at the building.

2.7 Water-Using Systems

The restroom faucets are rated for 2.2 gpm or higher, the toilets are rated at 1.6 gallons per flush and the urinals are rated at 2 gallons per flush.

3 SITE ENERGY USE AND COSTS

Utility data for electricity and natural gas was analyzed to identify opportunities for savings. In addition, data for electricity and natural gas was evaluated to determine the annual energy performance metrics for the building in energy cost per square foot and energy usage per square foot. These metrics are an estimate of the relative energy efficiency of this building. There are a number of factors that could cause the energy use of this building to vary from the "typical" energy usage profile for facilities with similar characteristics. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and energy efficient behavior of occupants all contribute to benchmarking scores. Please refer to the Benchmarking section within Section 3.4 for additional information.

3.1 Total Cost of Energy

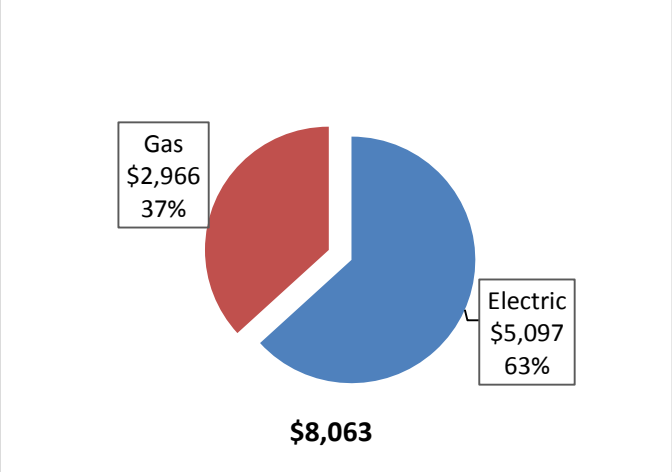
The following energy consumption and cost data is based on the last 12-month period of utility billing data that was provided for each utility. A profile of the annual energy consumption and energy cost of the facility was developed from this information.

Figure 6 - Utility Summary

Utility Summary for Senior Citizen's Center		
Fuel	**Usage**	**Cost**
Electricity	23,696 kWh	$5,097
Natural Gas	2,699 Therms	$2,966
Total		**$8,063**

The current annual energy cost for this facility is $8,063 as shown in the chart below.

Figure 7 - Energy Cost Breakdown



3.2 Electricity Usage

Electricity is provided by Atlantic City Electric. The average electric cost over the past 12 months was $0.215/kWh, which is the blended rate that includes energy supply, distribution, and other charges. This rate is used throughout the analyses in this report to assess energy costs and savings. The monthly electricity consumption and peak demand are shown in the chart below. This profile looks normal for a commercial building with an air conditioning load.

Figure 8 - Graph of Electric Usage & Demand

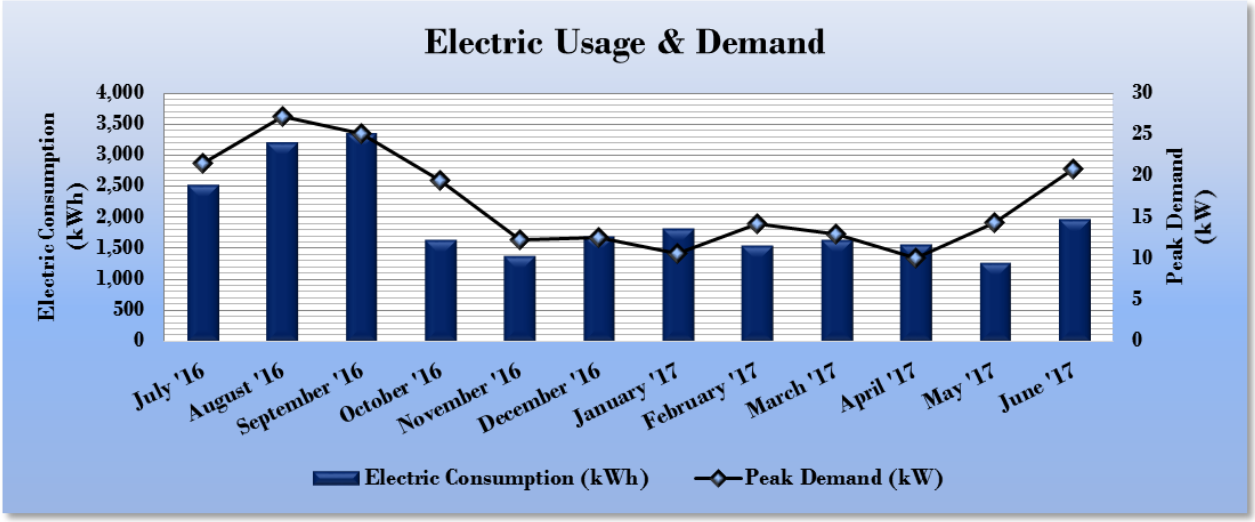


Figure 9 - Table of Electric Usage & Demand

Electric Billing Data for Senior Citizen's Center					
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost
7/19/16	30	2,525	22		$537
8/16/16	28	3,202	27		$659
9/19/16	34	3,366	25		$701
10/20/16	31	1,649	19		$354
11/15/16	26	1,396	12		$271
12/16/16	31	1,703	13		$331
1/19/17	34	1,838	11		$349
2/15/17	27	1,554	14		$305
3/16/17	29	1,637	13		$623
4/14/17	29	1,566	10		$302
5/16/17	32	1,285	14		$262
6/19/17	34	1,975	21		$405
Totals	**365**	**23,696**	**27.12**	**$0**	**$5,097**
Annual	**365**	**23,696**	**27.12**	**$0**	**$5,097**

3.3 Natural Gas Usage

Natural Gas is provided by South Jersey Gas. The average gas cost for the past 12 months is $1.099/therm, which is the blended rate used throughout the analyses in this report. The monthly gas consumption is shown in the chart below. There was an unexplained deviation from expected levels of consumption in January 2017 in an otherwise normal gas usage profile.

Figure 10 - Graph of Natural Gas Usage

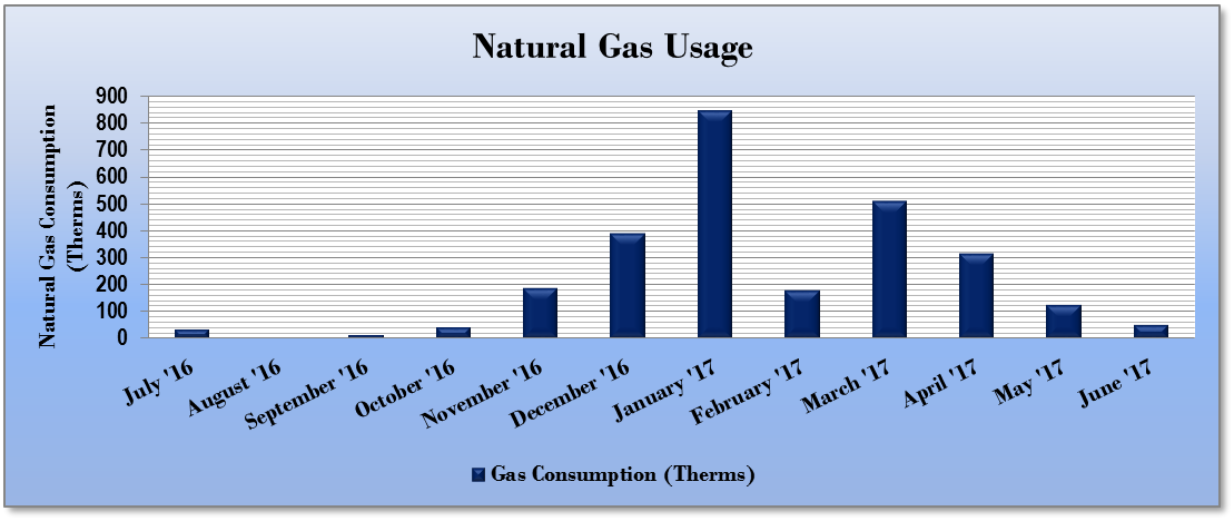


Figure 11 - Table of Natural Gas Usage

Gas Billing Data for Senior Citizen's Center			
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost
7/19/16	30	32	$65
8/16/16	28	5	$33
9/19/16	34	10	$44
10/20/16	31	40	$70
11/15/16	26	185	$201
12/16/16	31	390	$404
1/19/17	34	843	$849
2/15/17	27	177	$197
3/17/17	30	510	$522
4/19/17	33	315	$337
5/17/17	28	122	$146
6/16/17	30	48	$75
Totals	**362**	**2,677**	**$2,941**
Annual	**365**	**2,699**	**$2,966**

3.4 Benchmarking

This facility was benchmarked using *Portfolio Manager*, an online tool created and managed by the U.S. Environmental Protection Agency (EPA) through the ENERGY STAR™ program. Portfolio Manager analyzes your building's consumption data, cost information, and operational use details and then compares its performance against a national median for similar buildings of its type. Metrics provided by this analysis are Energy Use Intensity (EUI) and an ENERGY STAR Score for select building types.

Energy Use Intensity is a measure of a facility's energy consumption per square foot, and it is the standard metric for comparing buildings' energy performance. Comparing the EUI of a building with the national median EUI for that building type illustrates whether that building uses more or less energy than similar buildings of its type on a square foot basis. EUI is presented in terms of "site energy" and "source energy". Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.

Figure 12 - Energy Use Intensity Comparison – Existing Conditions

Energy Use Intensity Comparison - Existing Conditions		
	Senior Citizen's Center	National Median Building Type: Center/Meeting Hall
Source Energy Use Intensity (kBtu/ft^2)	97.7	69.8
Site Energy Use Intensity (kBtu/ft^2)	63.8	45.3

Implementation of all recommended measures in this report would improve the building's estimated EUI significantly, as shown in the Table below:

Figure 13 - Energy Use Intensity Comparison – Following Installation of Recommended Measures

Energy Use Intensity Comparison - Following Installation of Recommended Measures		
	Senior Citizen's Center	National Median Building Type: Center/Meeting Hall
Source Energy Use Intensity (kBtu/ft^2)	76.5	69.8
Site Energy Use Intensity (kBtu/ft^2)	57.0	45.3

Many types of commercial buildings are also eligible to receive an ENERGY STAR™ score. This score is a percentile ranking from 1 to 100. It compares your building's energy performance to similar buildings nationwide. A score of 50 represents median energy performance, while a score of 75 means your building performs better than 75 percent of all similar buildings nationwide and may be eligible for ENERGY STAR® certification. Your building is not one of the building categories that are eligible to receive a score.

A Portfolio Manager Statement of Energy Performance (SEP) was generated for this facility, see **Appendix B: ENERGYSTAR® Statement of Energy Performance**.

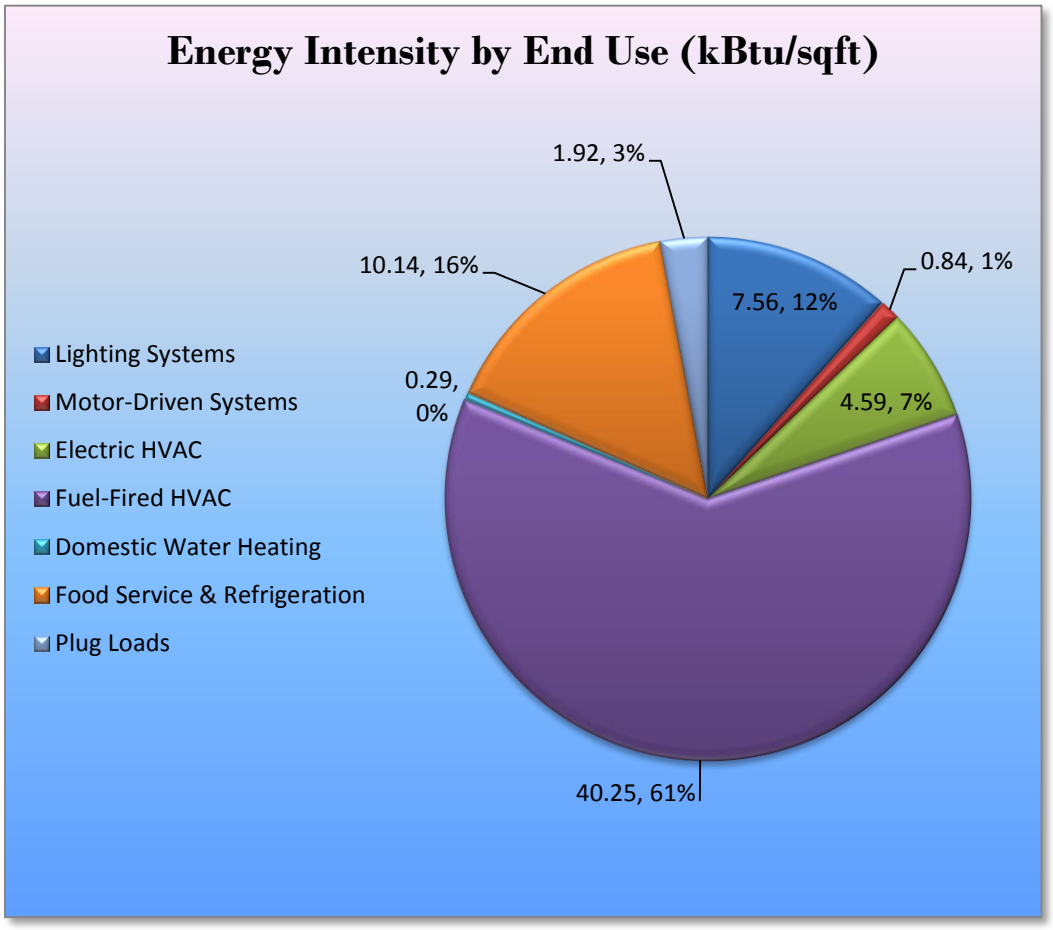
For more information on Energy Star certification go to: https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1

A Portfolio Manager account has been created online for your facility and you will be provided with the login information for the account. We encourage you to update your utility information in Portfolio Manager regularly, so that you can keep track of your building's performance. Free online training is available to help you use Energy Star Portfolio Manager to track your building's performance at: https://www.energystar.gov/buildings/training

3.5 Energy End-Use Breakdown

In order to provide a complete overview of energy consumption across building systems, an energy balance was performed at this facility. An energy balance utilizes standard practice engineering methods to evaluate all components of the various electric and fuel-fired systems found in a building to determine their proportional contribution to overall building energy usage. This chart of energy end uses highlights the relative contribution of each equipment category to total energy usage. This can help determine where the greatest benefits might be found from energy efficiency measures.

Figure 14 - Energy Balance (% and kBtu/SF)



4 ENERGY CONSERVATION MEASURES

Level of Analysis

The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information to the Senior Citizens Center regarding financial incentives for which they may qualify to implement the recommended measures. For this audit report, most measures have received only a preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to demonstrate project cost-effectiveness and help prioritize energy measures. Savings are based on the New Jersey Clean Energy Program Protocols to Measure Resource Savings dated June 29, 2016, approved by the New Jersey Board of Public Utilities. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances. A higher level of investigation may be necessary to support any custom SmartStart or Pay for Performance, or Direct Install incentive applications. Financial incentives for the ECMs identified in this report have been calculated based the NJCEP prescriptive SmartStart program. Some measures and proposed upgrade projects may be eligible for higher incentives than those shown below through other NJCEP programs as described in Section 8.

The following sections describe the evaluated measures.

4.1 Recommended ECMs

The measures below have been evaluated by the auditor and are recommended for implementation at the facility.

Figure 15 – Summary of Recommended ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**7,449**	**2.5**	**0.0**	**$1,602.49**	**$6,495.80**	**$1,060.00**	**$5,435.80**	**3.4**	**7,502**
ECM 1	Install LED Fixtures	5,114	0.8	0.0	$1,100.11	$2,509.00	$270.00	$2,239.00	2.0	5,150
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	8	0.0	0.0	$1.79	$117.00	$10.00	$107.00	59.8	8
ECM 3	Retrofit Fixtures with LED Lamps	2,327	1.7	0.0	$500.59	$3,869.81	$780.00	$3,089.81	6.2	2,343
Domestic Water Heating Upgrade		**3,409**	**0.0**	**0.0**	**$733.25**	**$50.19**	**$0.00**	**$50.19**	**0.1**	**3,432**
ECM 4	Install Low-Flow Domestic Hot Water Devices	3,409	0.0	0.0	$733.25	$50.19	$0.00	$50.19	0.1	3,432
TOTALS		**10,858**	**2.5**	**0.0**	**$2,335.74**	**$6,545.99**	**$1,060.00**	**$5,485.99**	**2.3**	**10,934**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Please see **Appendix A: Equipment Inventory & Recommendations** for a detailed list of the locations and recommended upgrades for each measure.

4.1.1 Lighting Upgrades

Recommended upgrades to existing lighting fixtures are summarized in Figure 16 below.

Figure 16 – Summary of Lighting Upgrade ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Lighting Upgrades		**7,449**	**2.5**	**0.0**	**$1,602.49**	**$6,495.80**	**$1,060.00**	**$5,435.80**	**3.4**	**7,502**
ECM 1	Install LED Fixtures	5,114	0.8	0.0	$1,100.11	$2,509.00	$270.00	$2,239.00	2.0	5,150
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	8	0.0	0.0	$1.79	$117.00	$10.00	$107.00	59.8	8
ECM 3	Retrofit Fixtures with LED Lamps	2,327	1.7	0.0	$500.59	$3,869.81	$780.00	$3,089.81	6.2	2,343

During lighting upgrade planning and design, we recommend a comprehensive approach that considers both the efficiency of the lighting fixtures and how they are controlled.

ECM 1: Install LED Fixtures

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0
Exterior	5,114	0.8	0.0	$1,100.11	$2,509.00	$270.00	$2,239.00	2.0	5,150

Measure Description

We recommend replacing existing fixtures containing high pressure sodium and metal halide lamp fixtures in the exterior poles and wall packs with new high-performance LED light fixtures. This measure saves energy by installing LEDs which use less power than other technologies with a comparable light output.

Additional savings from lighting maintenance can be anticipated since LEDs longer have lifetimes than other lighting technologies.

ECM 2: Retrofit Fluorescent Fixtures with LED Lamps and Drivers

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	8	0.0	0.0	$1.79	$117.00	$10.00	$107.00	59.8	8
Exterior	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0

Measure Description

We recommend replacing existing T12 in the furnace room fluorescent fixtures by removing fluorescent tubes and ballasts and installing LEDs and LED drivers (if necessary), which are designed for retrofitting fluorescent fixtures. The measure uses the existing fixture housing but replaces the rest of the components with more efficient lighting technology. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

ECM 3: Retrofit Fixtures with LED Lamps

Summary of Measure Economics

Interior/ Exterior	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Interior	2,327	1.7	0.0	$500.59	$3,869.81	$780.00	$3,089.81	6.2	2,343
Exterior	0	0.0	0.0	$0.00	$0.00	$0.00	$0.00	0.0	0

Measure Description

We recommend retrofitting existing incandescent, and 2-foot and 4-foot T8 linear fluorescent lighting technologies with LED lamps. Many LED tube lamps are direct replacements for existing fluorescent lamps and can be installed while leaving the fluorescent fixture ballast in place. LED bulbs can be used in existing fixtures as a direct replacement for most other lighting technologies. This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space.

Additional savings from lighting maintenance can be anticipated since LEDs have lifetimes which are more than twice that of a fluorescent tubes and more than 10 times longer than many incandescent lamps.

4.1.2 Domestic Hot Water Heating System Upgrades

Our recommendations for domestic water heating system improvements are summarized in Figure 17 below.

Figure 17 - Summary of Domestic Water Heating ECMs

Energy Conservation Measure		Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		**3,409**	**0.0**	**0.0**	**$733.25**	**$50.19**	**$0.00**	**$50.19**	**0.1**	**3,432**
ECM 4	Install Low-Flow Domestic Hot Water Devices	3,409	0.0	0.0	$733.25	$50.19	$0.00	$50.19	0.1	3,432

ECM 4: Install Low-Flow DHW Devices

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
3,409	0.0	0.0	$733.25	$50.19	$0.00	$50.19	0.1	3,432

Measure Description

We recommend installing low-flow domestic hot water devices in the restrooms and kitchen to reduce overall hot water demand. Energy demand from domestic hot water heating systems can be reduced by reducing water usage in general.

Low-flow devices reduce the overall water flow from the fixture, while still adequate pressure for washing. This reduces the amount of water used per day resulting in energy and water savings.

4.2 ECMs Evaluated but Not Recommended

The measures below have been evaluated by the auditor but are not recommended for implementation at the facility. Reasons for exclusion can be found in each measure description section.

Figure 18 – Summary of Measures Evaluated, But Not Recommended

Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)*	Estimated Net Cost ($)	Simple Payback Period (yrs)**	CO_2e Emissions Reduction (lbs)
Lighting Control Measures	**129**	**0.1**	**0.0**	**$27.71**	**$1,468.00**	**$70.00**	**$1,398.00**	**50.5**	**130**
Install Occupancy Sensor Lighting Controls	129	0.1	0.0	$27.71	$1,468.00	$70.00	$1,398.00	50.5	130
TOTALS	**129**	**0.1**	**0.0**	**$27.71**	**$1,468.00**	**$70.00**	**$1,398.00**	**50.5**	**130**

* - All incentives presented in this table are based on NJ Smart Start Building equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

** - Simple Payback Period is based on net measure costs (i.e. after incentives).

Install Occupancy Sensor Lighting Controls

Summary of Measure Economics

Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings ($)	Estimated Install Cost ($)	Estimated Incentive ($)	Estimated Net Cost ($)	Simple Payback Period (yrs)	CO_2e Emissions Reduction (lbs)
129	0.1	0.0	$27.71	$1,468.00	$70.00	$1,398.00	50.5	130

Measure Description

We evaluated installing occupancy sensors to control lighting fixtures that are currently controlled by manual switches in the restrooms, common areas and game room. Lighting sensors detect occupancy using ultrasonic and/or infrared sensors. For most spaces, we recommend lighting controls use dual technology sensors, which can eliminate the possibility of any lights turning off unexpectedly. Lighting systems are enabled when an occupant is detected. Fixtures are automatically turned off after an area has been vacant for a preset period. Some controls also provide dimming options and all modern occupancy controls can be easily over-ridden by room occupants to allow them to manually turn fixtures on or off, as desired. Energy savings results from only operating lighting systems when they are required.

Occupancy sensors may be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are recommended for single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in locations without local switching or where wall switches are not in the line-of-sight of the main work area and in large spaces. We typically recommend a comprehensive approach to lighting design that upgrades both the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

Reasons for not Recommending

This measure was evaluated to save energy occurring from switching off the lights when the spaces are unused. The payback period on such an investment seems to be higher than the energy savings that can be obtained within a reasonable time or useful life of the equipment itself. Factors contributing to the high pay back might be due to the lesser number of lighting fixtures, low operating hours of the building

or occupancy sensors in some spaces not being eligible for incentives. In any case, this measure is not being recommended for the facility at the time.

5 ENERGY EFFICIENT PRACTICES

In addition to the quantifiable savings estimated in Section 4, a facility's energy performance can also be improved through application of many low cost or no-cost energy efficiency strategies. By employing certain behavioral and operational changes and performing routine maintenance on building systems, equipment lifetime can be extended; occupant comfort, health and safety can be improved; and energy and O&M costs can be reduced. The recommendations below are provided as a framework for developing a whole building maintenance plan that is customized to your facility. Consult with qualified equipment specialists for details on proper maintenance and system operation.

Use Fans to Reduce Cooling Load

Utilizing ceiling fans to supplement cooling is a low cost strategy to reduce cooling load considerably. Thermostat settings can be increased by 4°F with no change in overall occupant comfort when the wind chill effect of moving air is employed for cooling.

Use Thermostat Schedules and Temperature Resets

Ensure thermostats are correctly set back. By employing proper set back temperatures and schedules, facility heating and cooling costs can be reduced dramatically during periods of low or no occupancy. As such, thermostats should be programmed for a setback of 5-10 °F during low occupancy hours (reduce heating setpoints and increase cooling setpoints). Cooling load can be reduced further by increasing the facility's occupied setpoint temperature. In general, during the cooling season, thermostats should be set as high as possible without sacrificing occupant comfort.

Clean Evaporator/Condenser Coils on AC Systems

Dirty evaporators and condensers coils cause a restriction to air flow and restrict heat transfer. This results in increased evaporator and condenser fan load and a decrease in cooling system performance. Keeping the coils clean allows the fans and cooling system to operate more efficiently.

Perform Water Heater Maintenance

At least once a year, drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Once a year check for any leaks or heavy corrosion on the pipes and valves. For gas water heaters, check the draft hood and make sure it is placed properly, with a few inches of air space between the tank and where it connects to the vent. Look for any corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional. For electric water heaters, look for any signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank. For water heaters over three to four years old have a technician inspect the sacrificial anode annually.

Plug Load Controls

There are a variety of ways to limit the energy use of plug loads including increasing occupant awareness, removing under-utilized equipment, installing hardware controls, and using software controls. Some control steps to take are to enable the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips. For additional information refer to "Assessing and Reducing Plug and Process Loads in Office Buildings" http://www.nrel.gov/docs/fy13osti/54175.pdf, or

"Plug Load Best Practices Guide" http://www.advancedbuildings.net/plug-load-best-practices-guide-offices

Water Conservation

Installing low-flow faucets or faucet aerators, low-flow showerheads, and kitchen sink pre-rinse spray valves saves both energy and water. These devices save energy by reducing the overall amount of hot water used hence reducing the energy used to heat the water. The flow ratings for EPA WaterSense™ (http://www3.epa.gov/watersense/products) labeled devices are 1.5 gpm for bathroom faucets, 2.0 gpm for showerheads, and 1.28 gpm for pre-rinse spray valves.

Installing dual flush or low-flow toilets and low-flow or waterless urinals are additional ways to reduce the sites water use, however, these devices do not provide energy savings at the site level. Any reduction in water use does however ultimately reduce grid level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users. The EPA WaterSense™ ratings for urinals is 0.5 gallons per flush (gpf) and toilets that use as little as 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

Refer to Section 0 for any low-flow ECM recommendations.

6 On-Site Generation Measures

On-Site Generation measure options include both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) on-site technologies that generate power to meet all or a portion of the electric energy needs of a facility, often repurposing any waste heat where applicable. Also referred to as distributed generation, these systems contribute to Greenhouse Gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, resulting in the electric system reliability through improved transmission and distribution system utilization.

The State of New Jersey's Energy Master Plan (EMP) encourages new distributed generation of all forms and specifically focuses on expanding use of combined heat and power (CHP) by reducing financial, regulatory and technical barriers and identifying opportunities for new entries. The EMP also outlines a goal of 70% of the State's electrical needs to be met by renewable sources by 2050.

Preliminary screenings were performed to determine the potential that a generation project could provide a cost-effective solution for your facility. Before making a decision to implement, a feasibility study should be conducted that would take a detailed look at existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

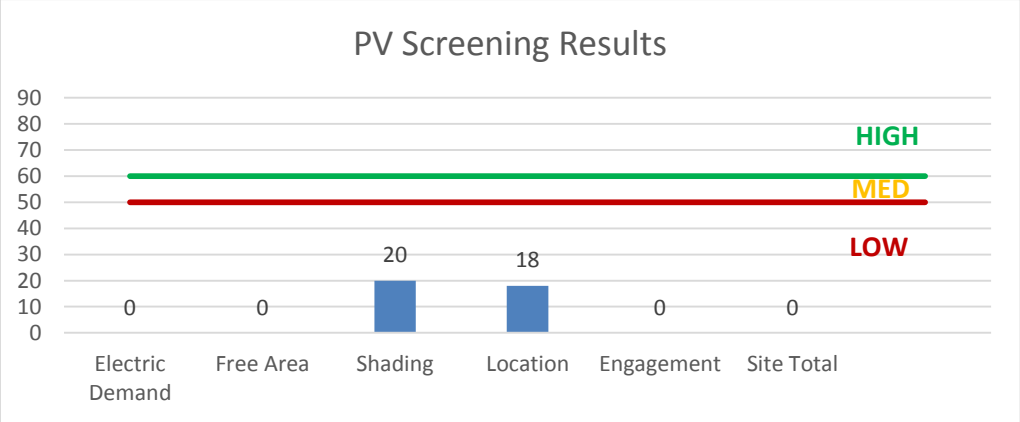
6.1 Photovoltaic

Sunlight can be converted into electricity using photovoltaics (PV) modules. Modules are racked together into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is interconnected to the facility's electrical distribution system. The amount of unobstructed area available determines how large of a solar array can be installed. The size of the array combined with the orientation, tilt, and shading elements determines the energy produced.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has a **Low** potential for installing a PV array.

In order to be cost-effective, a solar PV array needs certain minimum criteria, such as flat or south-facing rooftop or other unshaded space on which to place the PV panels. In our opinion, the facility does appear not meet these minimum criteria for cost-effective PV installation.

Figure 19 - Photovoltaic Screening



For more information on solar PV technology and commercial solar markets in New Jersey, or to find a qualified solar installer, who can provide a more detailed assessment of the specific costs and benefits of solar develop of the site, please visit the following links below:

- **Basic Info on Solar PV in NJ**: http://www.njcleanenergy.com/whysolar
- **NJ Solar Market FAQs**: http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs
- **Approved Solar Installers in the NJ Market**: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1

6.2 Combined Heat and Power

Combined heat and power (CHP) is the on-site generation of electricity along with the recovery of heat energy, which is put to beneficial use. Common technologies for CHP include reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines. Electric generation from a CHP system is typically interconnected to local power distribution systems. Heat is recovered from exhaust and ancillary cooling systems and interconnected to the existing hot water (or steam) distribution systems.

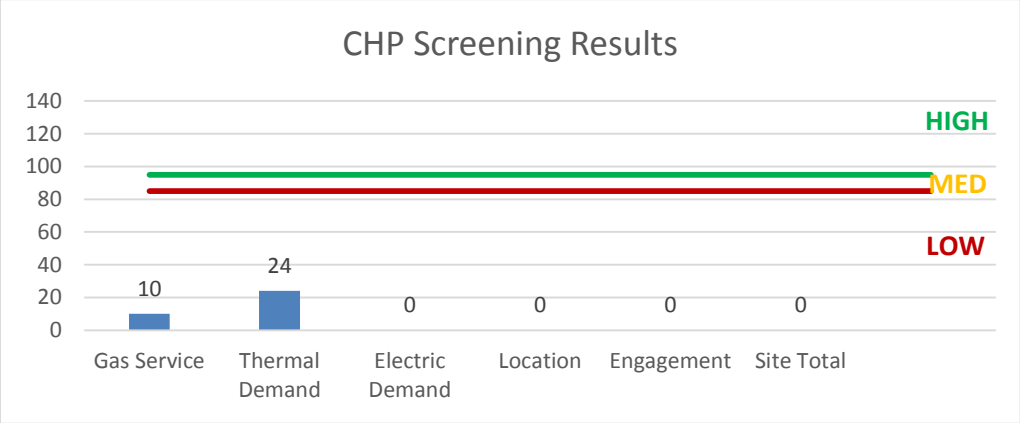
CHP systems are typically used to produce a portion of the electric power used onsite by a facility, with the balance of electric power needs supplied by grid purchases. The heat is used to supplement (or supplant) existing boilers for the purpose of space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for the purpose of space cooling. The key criteria used for screening, however, is the amount of time the system operates at full load and the facility's ability to use the recovered heat. Facilities with continuous use for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has a **Low** potential for installing a cost-effective CHP system.

Low or infrequent thermal load and lack of space near the existing boilers are the most significant factors contributing to the potential for CHP at the site. In our opinion, the facility does not appear to meet the minimum requirements for a cost-effective CHP installation.

For a list of qualified firms in New Jersey specializing in commercial CHP cost assessment and installation, go to: http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/

Figure 20 - Combined Heat and Power Screening



7 DEMAND RESPONSE

Demand Response (DR) is a program designed to reduce the electric load of commercial facilities when electric wholesale prices are high or when the reliability of the electric grid is threatened due to peak demand. Demand Response service providers (a.k.a. Curtailment Service Providers) are registered with PJM, the independent system operator (ISO) for mid-Atlantic state region that is charged with maintaining electric grid reliability.

By enabling grid operators to call upon Curtailment Service Providers and commercial facilities to reduce electric usage during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment Service Providers provide regular payments to medium and large consumers of electric power for their participation in DR programs. Program participation is voluntary and participants receive payments whether or not their facility is called upon to curtail their electric usage.

Typically, an electric customer needs to be able to reduce their electric demand, within minutes, by at least 100 kW or more to participate in a DR program. Customers with a greater capability to quickly curtail their demand during peak hours will receive higher payments. Customers with back-up generators onsite may also receive additional DR payments for their generating capacity if they agree to run the generators for grid support when called upon. Eligible customers who have chosen to participate in a DR programs often find it to be a valuable source of revenue for their facility because the payments can significantly offset annual electric costs.

Participating customers can often quickly reduce their peak load through simple measures, such as temporarily raising temperature set points on thermostats, so that air conditioning units run less frequently, or agreeing to dim or shut off less critical lighting. This usually requires some level of building automation and controls capability to ensure rapid load reduction during a DR curtailment event. DR program participants may need to install smart meters or may need to also sub-meter larger energy-using equipment, such as chillers, in order to demonstrate compliance with DR program requirements.

DR does not include the reduction of electricity consumption based on normal operating practice or behavior. For example, if a company's normal schedule is to close for a holiday, the reduction of electricity due to this closure or scaled-back operation is not considered a demand response activity in most situations.

The first step toward participation in a DR program is to contact a Curtailment Service Provider. A list of these providers is available on PJM's website and it includes contact information for each company, as well as the states where they have active business (www.pjm.com/markets-and-operations/demand-response/csps.aspx). PJM also posts training materials that are developed for program members interested in specific rules and requirements regarding DR activity (www.pjm.com/training/trainingmaterial.aspx), along with a variety of other DR program information.

Curtailment Service Providers typically offer free assessments to determine a facility's eligibility to participate in a DR program. They will provide details regarding program rules and requirements for metering and controls, assess a facility's ability to temporarily reduce electric load, and provide details on payments to be expected for participation in the program. Providers usually offer multiple options for DR to larger facilities and may also install controls or remote monitoring equipment of their own to help ensure compliance with all terms and conditions of a DR contract.

In our opinion this building is not a good candidate for demand response program.

8 PROJECT FUNDING / INCENTIVES

The NJCEP is able to provide the incentive programs described below, and other benefits to ratepayers, because of the Societal Benefits Charge (SBC) Fund. The SBC was created by the State of New Jersey's Electricity Restructuring Law (1999), which requires all customers of investor-owned electric and gas utilities to pay a surcharge on their monthly energy bills. As a customer of a state-regulated electric or gas utility and therefore a contributor to the fund your organization is eligible to participate in the LGEA program and also eligible to receive incentive payment for qualifying energy efficiency measures. Also available through the NJBPU are some alternative financing programs described later in this section. Please refer to Figure 21 for a list of the eligible programs identified for each recommended ECM.

Figure 21 - ECM Incentive Program Eligibility

Energy Conservation Measure		SmartStart Prescriptive	Direct Install
ECM 1	Install LED Fixtures	x	x
ECM 2	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	x	x
ECM 3	Retrofit Fixtures with LED Lamps	x	x
ECM 4	Install Low-Flow Domestic Hot Water Devices		x

SmartStart is generally well-suited for implementation of individual measures or small group of measures. It provides flexibility to install measures at your own pace using in-house staff or a preferred contractor. Direct Install (DI) caters to small to mid-size facilities that can bundle multiple ECMs together. This can greatly simplify participation and may lead to higher incentive amounts, but requires the use of pre-approved contractors. The Pay for Performance (P4P) program is a "whole-building" energy improvement program designed for larger facilities. It requires implementation of multiple measures meeting minimum savings thresholds, as well as use of pre-approved consultants. The Large Energy Users Program (LEUP) is available to New Jersey's largest energy users giving them flexibility to install as little or as many measures, in a single facility or several facilities, with incentives capped based on the entity's annual energy consumption. LEUP applicants can use in-house staff or a preferred contractor.

Generally, the incentive values provided throughout the report assume the SS program is utilized because it provides a consistent basis for comparison of available incentives for various measures, though in many cases incentive amounts may be higher through participation in other programs.

Brief descriptions of all relevant financing and incentive programs are located in the sections below. Further information, including most current program availability, requirements, and incentive levels can be found at: www.njcleanenergy.com/ci

8.1 SmartStart

Overview

SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. Routinely the program adds, removes or modifies incentives from year to year for various energy efficiency equipment based on market trends and new technologies.

Equipment with Prescriptive Incentives Currently Available:

Electric Chillers
Electric Unitary HVAC
Gas Cooling
Gas Heating
Gas Water Heating
Ground Source Heat Pumps
Lighting
Lighting Controls
Refrigeration Doors
Refrigeration Controls
Refrigerator/Freezer Motors
Food Service Equipment
Variable Frequency Drives

Most equipment sizes and types are served by this program. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades.

Incentives

The SmartStart prescriptive incentive program provides fixed incentives for specific energy efficiency measures, whereas the custom SmartStart program provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentive offerings for specific devices.

Since your facility is an existing building, only the Retrofit incentives have been applied in this report. Custom Measure incentives are calculated at $0.16/kWh and $1.60/therm based on estimated annual savings, capped at 50% of the total installed incremental project cost, or a project cost buy down to a one year payback (whichever is less. Program incentives are capped at $500,000 per electric account and $500,000 per natural gas account, per fiscal year.

How to Participate

To participate in the SmartStart program you will need to submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. Applicants may work with a contractor of their choosing and can also utilize internal personnel, which provides added flexibility to the program. Using internal personnel also helps improve the economics of the ECM by reducing the labor cost that is included in the tables in this report.

Detailed program descriptions, instructions for applying and applications can be found at: www.njcleanenergy.com/SSB

8.2 Direct Install

Overview

Direct Install (DI) is a turnkey program available to existing small to medium-sized facilities with a peak electric demand that does not exceed 200 kW for any recent 12-month period. You will work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives and controls.

Incentives

The program pays up to **70%** of the total installed cost of eligible measures, up to $125,000 per project. Direct Install participants will also be held to a fiscal year cap of $250,000 per entity.

How to Participate

To participate in the DI program you will need to contact the participating contractor who the region of the state where your facility is located. A complete list of DI program partners is provided on the DI website linked below. The contractor will be paid the measure incentives directly by the program which will pass on to you in the form of reduced material and implementation costs. This means up to 70% of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30% of the cost is paid to the contractor by the customer.

Since DI offers a free assessment of eligible measures, DI is also available to small businesses and other commercial facilities too that may not be eligible for the more detailed facility audits provided by LGEA.

Detailed program descriptions and applications can be found at: www.njcleanenergy.com/DI

8.3 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) is an alternate method for New Jersey's government agencies to finance the implementation of energy conservation measures. An ESIP is a type of "performance contract", whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. This is done in a manner that ensures that annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive in year one, and every year thereafter. ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs can be leveraged to help further reduce the total project cost of eligible measures.

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

(1) Use an Energy Services Company or "ESCO";
(2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations;
(3) Use a hybrid approach of the two options described above where the ESCO is utilized for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the Energy Savings Plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used

to pay for the financing. The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Entities should carefully consider all alternatives to develop an approach that best meets their needs. A detailed program descriptions and application can be found at: www.njcleanenergy.com/ESIP

Please note that ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you may utilize NJCEP incentive programs to help further reduce costs when developing the ESP. You should refer to the ESIP guidelines at the link above for further information and guidance on next steps.

9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

9.1 Retail Electric Supply Options

In 1999, New Jersey State Legislature passed the Electric Discount & Energy Competition Act (EDECA) to restructure the electric power industry in New Jersey. This law deregulated the retail electric markets, allowing all consumers to shop for service from competitive electric suppliers. The intent was to create a more competitive market for electric power supply in New Jersey. As a result, utilities could charge Cost of Service and customers were given the ability to choose a third-party (i.e. non-utility) energy supplier.

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility is purchasing electricity from a third-party supplier, review and compare prices at the end of the current contract or every couple of years.

A list of third-party electric suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey has also been deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate on a monthly basis. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier is typically dependent upon whether a customer seeks budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility is not purchasing natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility is purchasing natural gas from a third-party supplier, review and compare prices at the end of the current contract or every couple of years.

A list of third-party natural gas suppliers, who are licensed by the state to provide service in New Jersey, can be found online at: www.state.nj.us/bpu/commercial/shopping.html.

Appendix A: Equipment Inventory & Recommendations

Lighting Inventory & Recommendations

	Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Main Area	24	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,092	Relamp	No	24	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,092	0.97	1,468	0.0	$315.71	$2,283.20	$480.00	5.71
Main Area	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	None	No	5	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Kitchen	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,092	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,092	0.03	41	0.0	$8.76	$58.50	$10.00	5.54
Men's restroom	2	Incandescent: 1 Lamp - Screw in	Wall Switch	65	728	Relamp	Yes	1	LED Screw-In Lamps: 1 Lamp - Screw in	Occupancy Sensor	10	510	0.10	101	0.0	$21.80	$169.75	$5.00	7.56
Women's restroom	2	LED Screw-In Lamps: 1 lamp - Screw in	Wall Switch	11	728	None	Yes	2	LED Screw-In Lamps: 1 lamp - Screw in	Occupancy Sensor	11	510	0.01	5	0.0	$1.17	$116.00	$0.00	99.32
Furnace room	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	88	520	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	72	520	0.01	9	0.0	$2.02	$117.00	$10.00	52.91
Copy room	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,092	Relamp	No	1	LED - Linear Tubes: (4) 4' Lamps	Wall Switch	58	1,092	0.05	69	0.0	$14.86	$95.13	$20.00	5.05
Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,092	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	764	0.12	181	0.0	$38.97	$460.27	$75.00	9.89
Closet	2	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	52	Relamp	Yes	2	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	36	0.12	9	0.0	$1.86	$306.27	$40.00	143.50
Front entrance	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,092	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	764	0.06	91	0.0	$19.48	$365.13	$55.00	15.92
Front entrance	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,092	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	764	0.03	51	0.0	$11.07	$174.50	$10.00	14.86
Electrical room	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	208	Relamp	Yes	1	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	146	0.03	10	0.0	$2.11	$174.50	$10.00	78.02
Kitchen	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	62	1,092	Relamp	No	6	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	1,092	0.16	244	0.0	$52.56	$351.00	$60.00	5.54
Kitchen	1	Incandescent: 1 Lamp - Screw in	Wall Switch	65	1,092	Relamp	No	1	LED Screw-In Lamps: 1 Lamp - Screw in	Wall Switch	10	1,092	0.04	68	0.0	$14.67	$53.75	$5.00	3.32
Men's restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	728	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	510	0.06	60	0.0	$12.99	$211.13	$20.00	14.72
Men's restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	728	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	510	0.02	17	0.0	$3.73	$48.20	$10.00	10.23
Women's restroom	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	728	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	510	0.06	60	0.0	$12.99	$211.13	$20.00	14.72
Women's restroom	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	33	728	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	Occupancy Sensor	17	510	0.02	17	0.0	$3.73	$48.20	$10.00	10.23
Game room	1	Linear Fluorescent - T8: 4' T8 (32W) - 4L	Wall Switch	114	1,092	Relamp	Yes	1	LED - Linear Tubes: (4) 4' Lamps	Occupancy Sensor	58	764	0.06	91	0.0	$19.48	$211.13	$20.00	9.81
Wall pack	4	High-Pressure Sodium: (1) 150W Lamp	Daylight Dimming	188	4,380	Fixture Replacement	No	4	LED - Fixtures: Ambient - 4' - Direct Fixture	Daylight Dimming	56	4,380	0.43	2,605	0.0	$560.45	$1,672.66	$180.00	2.66
Pole light	2	Metal Halide: (1) 400W Lamp	Daylight Dimming	458	4,380	Fixture Replacement	No	2	LED - Fixtures: Ambient - 4' - Direct Fixture	Daylight Dimming	137	4,380	0.52	3,174	0.0	$682.67	$836.33	$90.00	1.09

Motor Inventory & Recommendations

		Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Annual Operating Hours	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Main Area	Main area	8	Ventilation Fan	0.1	60.0%	Yes	1,820	No	60.0%	No		0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Electric HVAC Inventory & Recommendations

		Existing Conditions				Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (kBtu/hr)	Cooling Mode Efficiency (SEER/EER)	Heating Mode Efficiency (COP)	Install Dual Enthalpy Economizer?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Grounf floor	Senior Center	2	Split-System AC	4.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Grounf floor	Senior Center	1	Split-System AC	2.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Grounf floor	Senior Center	1	Split-System AC	3.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Grounf floor	Senior Center	1	Split-System AC	5.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Electrical room	Senior Center	1	Split-System AC	3.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Electrical room	Senior Center	1	Split-System AC	5.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Storage room	Senior Center	2	Split-System AC	5.00		No							No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Fuel Heating Inventory & Recommendations

		Existing Conditions			Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Furnace	Senior Center	3	Furnace	107.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00
Furnace	Senior Center	1	Furnace	71.00	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

DHW Inventory & Recommendations

		Existing Conditions		Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Electrical room	Restrooms and sinks	1	Storage Tank Water Heater (≤ 50 Gal)	No						0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Low-Flow Device Recommendations

	Recommedation Inputs				Energy Impact & Financial Analysis						
Location	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	2	Faucet Aerator (Kitchen)	2.50	2.20	0.00	252	0.0	$54.31	$14.34	$0.00	0.26
Restrooms	5	Faucet Aerator (Lavatory)	2.50	1.00	0.00	3,156	0.0	$678.93	$35.85	$0.00	0.05

Cooking Equipment Inventory & Recommendations

	Existing Conditions			Proposed Conditions	Energy Impact & Financial Analysis						
Location	Quantity	Equipment Type	High Efficiency Equipement?	Install High Efficiency Equipment?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Total Installation Cost	Total Incentives	Simple Payback w/ Incentives in Years
Kitchen	1	Gas Combination Oven/Steam Cooker (<15 Pans)	Yes	No	0.00	0	0.0	$0.00	$0.00	$0.00	0.00

Plug Load Inventory

	Existing Conditions			
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified?
Senior Citizen's Center	3	Microwave	900.0	Yes
Senior Citizen's Center	5	Coffee Machine	400.0	Yes
Senior Citizen's Center	2	Small freezer	200.0	Yes
Senior Citizen's Center	1	Electric range	1,500.0	Yes
Senior Citizen's Center	1	CRT TV	100.0	Yes
Senior Citizen's Center	1	Printer and copier	1.0	Yes
Senior Citizen's Center	3	Refrigerator	218.0	Yes

Appendix B: ENERGYSTAR® Statement of Energy Performance

ENERGY STAR® Statement of Energy Performance

LEARN MORE AT energystar.gov

N/A

ENERGY STAR® Score[1]

Waterford Township Senior Citizen Center

Primary Property Type: Social/Meeting Hall
Gross Floor Area (ft²): 5,500
Built: 1982

For Year Ending: May 31, 2017
Date Generated: May 02, 2018

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information

Property Address	Property Owner	Primary Contact
Waterford Township Senior Citizen Center 474 E. Atlantic Avenue Atco, New Jersey 08004	Township of Waterford 2131 Auburn Avenue Atco, NJ 08004 856-768-2300	Susan Danson 2131 Auburn Avenue Atco, NJ 08004 856-768-2300 susan.danson@waterfordtwp.com

Property ID: 6320819

Energy Consumption and Energy Use Intensity (EUI)

Site EUI
64.2 kBtu/ft²

Source EUI
100 kBtu/ft²

Annual Energy by Fuel	
Electric - Grid (kBtu)	85,605 (24%)
Natural Gas (kBtu)	267,624 (76%)

National Median Comparison	
National Median Site EUI (kBtu/ft²)	44.9
National Median Source EUI (kBtu/ft²)	69.8
% Diff from National Median Source EUI	43%
Annual Emissions	
Greenhouse Gas Emissions (Metric Tons CO2e/year)	24

Signature & Stamp of Verifying Professional

I _____ (Name) verify that the above information is true and correct to the best of my knowledge.

Signature: _____ Date: _____

Licensed Professional

____ _____
,
(____)____-_____
_____

Professional Engineer Stamp
(if applicable)