



# Local Government Energy Audit Report

Bliss Hall and Bliss Annex

May 6, 2021

*Prepared for:*

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## Disclaimer

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The goal of this audit report is to identify potential energy efficiency opportunities, help prioritize specific measures for implementation, and provide information about financial incentives that may be available. Most energy conservation measures have received preliminary analysis of feasibility that identifies expected ranges of savings and costs. This level of analysis is usually considered sufficient to establish a basis for further discussion and to help prioritize energy measures.

TRC reviewed the energy conservation measures and estimates of energy savings for technical accuracy. Actual, achieved energy savings depend on behavioral factors and other uncontrollable variables and, therefore, estimates of final energy savings are not guaranteed. TRC and the New Jersey Board of Public Utilities (NJBPU) shall in no event be liable should the actual energy savings vary.

TRC bases estimated material and labor costs primarily on RS Means cost manuals as well as on our experience at similar facilities. This approach is based on standard cost estimating manuals and is vendor neutral. Cost estimates include material and labor pricing associated with one for one equipment replacements. Cost estimates do not include demolition or removal of hazardous waste. The actual implementation costs for energy savings projects are anticipated to be significantly higher based on the specific conditions at your site(s). We strongly recommend that you work with your design engineer or contractor to develop actual project costs for your specific scope of work for the installation of high efficiency equipment. We encourage you to obtain multiple estimates when considering measure installations. Actual installation costs can vary widely based on selected products and installers. TRC and NJBPU do not guarantee cost estimates and shall in no event be held liable should actual installed costs vary from these material and labor estimates.

New Jersey's Clean Energy Program (NJCEP) incentive values provided in this report are estimates based on program information available at the time of the report. Incentive levels are not guaranteed. The NJBPU reserves the right to extend, modify, or terminate programs without prior notice. Please review all available program incentives and eligibility requirements prior to selecting and installing any energy conservation measures.

The customer and their respective contractor(s) are responsible to implement energy conservation measures in complete conformance with all applicable local, state, and federal requirements.

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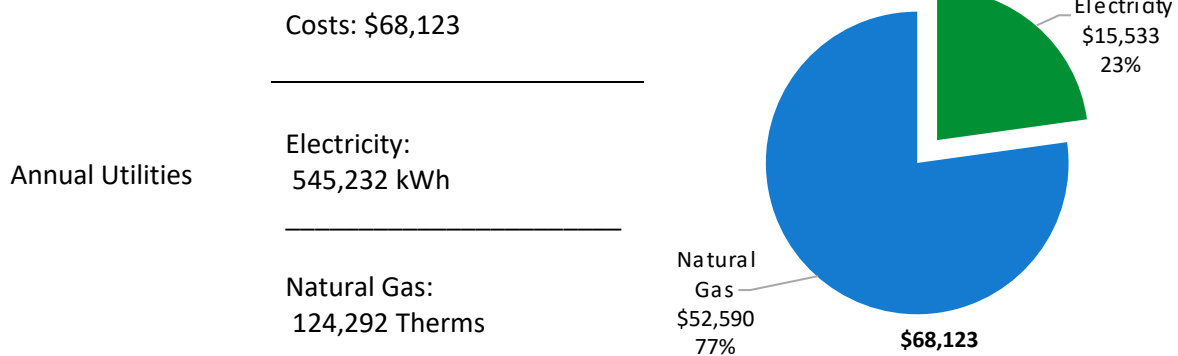


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# 1 EXECUTIVE SUMMARY

The New Jersey Board of Public Utilities (NJBPB) has sponsored this Local Government Energy Audit (LGEA) report for Bliss Hall and Bliss Annex. This report provides you with information about your facility's energy use, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help make changes in your facility. TRC conducted this study as part of a comprehensive effort to assist New Jersey school districts and local governments in controlling their energy costs and to help protect our environment by reducing statewide energy consumption.

## BUILDING PERFORMANCE REPORT



ENERGY STAR®  
Benchmarking Score

N/A  
(1-100 scale)

A standard energy use benchmark is not available for this facility type. This report contains suggestions about how to improve building performance and reduce energy costs.

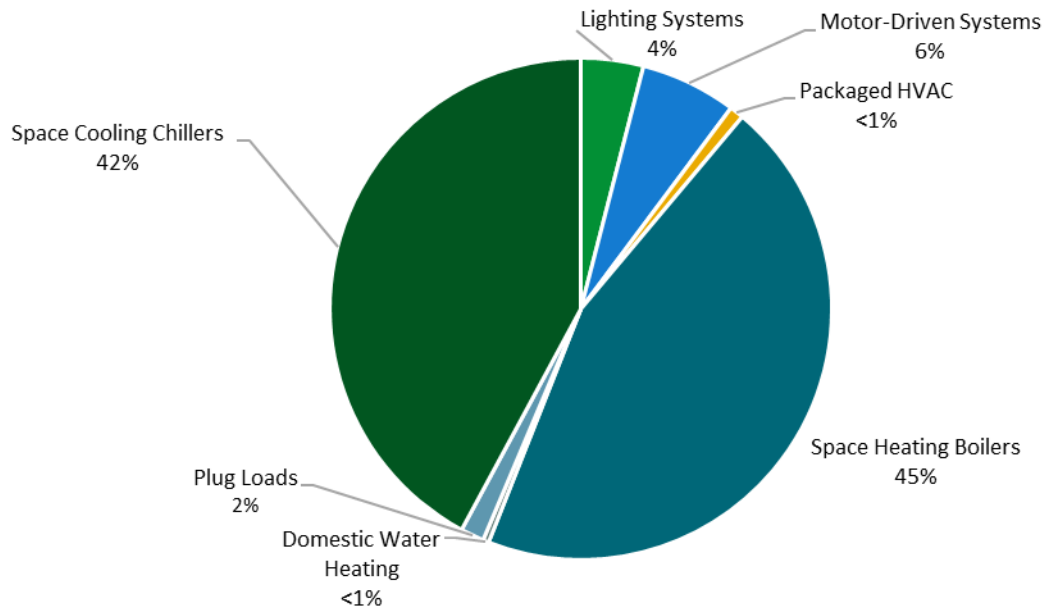


Figure 1 - Energy Use by System

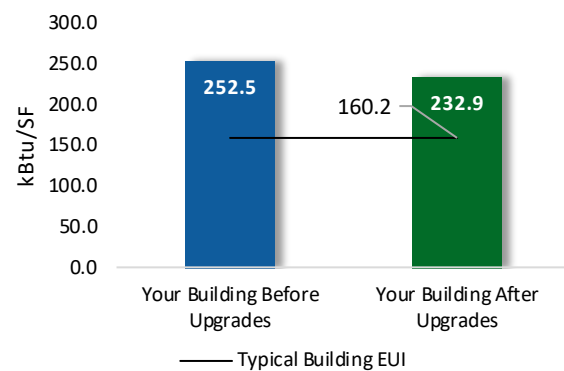
## POTENTIAL IMPROVEMENTS



This energy audit considered a range of potential energy improvements in your building. Costs and savings will vary between improvements. Presented below are two potential scopes of work for your consideration.

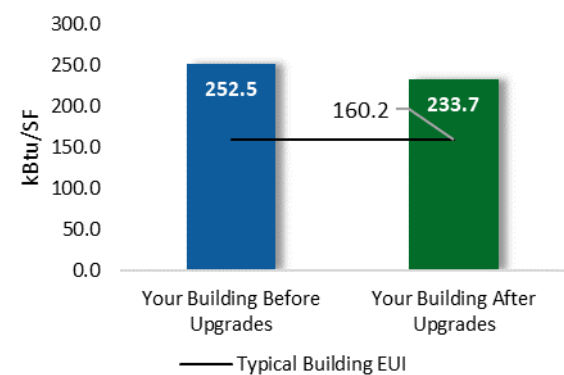
### Scenario 1: Full Package (all evaluated measures)

Installation Cost	\$201,127	300.0
Potential Rebates & Incentives <sup>1</sup>	\$25,027	250.0
Annual Cost Savings	\$31,940	200.0
Annual Energy Savings	Electricity: 205,357 kWh Natural Gas: 4,084 Therms	150.0
Greenhouse Gas Emission Savings	127 Tons	100.0
Simple Payback	5.5 Years	50.0
Site Energy Savings (all utilities)	8%	0.0



### Scenario 2: Cost Effective Package<sup>2</sup>

Installation Cost	\$138,649	300.0
Potential Rebates & Incentives	\$22,912	250.0
Annual Cost Savings	\$30,163	200.0
Annual Energy Savings	Electricity: 193,278 kWh Natural Gas: 4,084 Therms	150.0
Greenhouse Gas Emission Savings	121 Tons	100.0
Simple Payback	3.8 Years	50.0
Site Energy Savings (all utilities)	7%	0.0



### On-site Generation Potential

Photovoltaic	None
Combined Heat and Power	None

<sup>1</sup> Incentives are based on current SmartStart Prescriptive incentives. Other program incentives may apply.

<sup>2</sup> A cost-effective measure is defined as one where the simple payback does not exceed two-thirds of the expected proposed equipment useful life. Simple payback is based on the net measure cost after potential incentives.



#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>83,316</b>	<b>14.0</b>	<b>-19</b>	<b>\$12,176</b>	<b>\$31,729</b>	<b>\$8,309</b>	<b>\$23,420</b>	<b>1.9</b>	<b>81,655</b>
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	30	0.0	0	\$4	\$69	\$10	\$59	13.6	29
ECM 2	Retrofit Fixtures with LED Lamps	Yes	83,287	14.0	-19	\$12,172	\$31,661	\$8,299	\$23,362	1.9	81,626
<b>Lighting Control Measures</b>			<b>23,929</b>	<b>3.6</b>	<b>-6</b>	<b>\$3,497</b>	<b>\$35,955</b>	<b>\$8,785</b>	<b>\$27,170</b>	<b>7.8</b>	<b>23,452</b>
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	15,016	2.7	-3	\$2,194	\$29,430	\$3,815	\$25,615	11.7	14,716
ECM 4	Install High/Low Lighting Controls	Yes	8,913	0.9	-2	\$1,303	\$6,525	\$4,970	\$1,555	1.2	8,736
<b>Motor Upgrades</b>			<b>1,204</b>	<b>0.3</b>	<b>0</b>	<b>\$177</b>	<b>\$3,190</b>	<b>\$0</b>	<b>\$3,190</b>	<b>18.0</b>	<b>1,212</b>
ECM 5	Premium Efficiency Motors	No	1,204	0.3	0	\$177	\$3,190	\$0	\$3,190	18.0	1,212
<b>Variable Frequency Drive (VFD) Measures</b>			<b>70,814</b>	<b>18.5</b>	<b>0</b>	<b>\$10,418</b>	<b>\$77,998</b>	<b>\$7,500</b>	<b>\$70,498</b>	<b>6.8</b>	<b>71,309</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	64,947	17.4	0	\$9,555	\$32,346	\$5,700	\$26,646	2.8	65,401
ECM 7	Install VFDs on Heating Water Pumps	No	5,867	1.1	0	\$863	\$45,652	\$1,800	\$43,852	50.8	5,908
<b>Unitary HVAC Measures</b>			<b>5,009</b>	<b>1.4</b>	<b>0</b>	<b>\$737</b>	<b>\$13,636</b>	<b>\$315</b>	<b>\$13,321</b>	<b>18.1</b>	<b>5,044</b>
ECM 8	Install High Efficiency Air Conditioning Units	No	5,009	1.4	0	\$737	\$13,636	\$315	\$13,321	18.1	5,044
<b>HVAC System Improvements</b>			<b>955</b>	<b>0.0</b>	<b>0</b>	<b>\$140</b>	<b>\$52</b>	<b>\$18</b>	<b>\$34</b>	<b>0.2</b>	<b>961</b>
ECM 9	Install Pipe Insulation	Yes	955	0.0	0	\$140	\$52	\$18	\$34	0.2	961
<b>Domestic Water Heating Upgrade</b>			<b>3,475</b>	<b>0.0</b>	<b>0</b>	<b>\$511</b>	<b>\$179</b>	<b>\$100</b>	<b>\$79</b>	<b>0.2</b>	<b>3,500</b>
ECM 10	Install Low-Flow DHW Devices	Yes	3,475	0.0	0	\$511	\$179	\$100	\$79	0.2	3,500
<b>Food Service &amp; Refrigeration Measures</b>			<b>343</b>	<b>0.0</b>	<b>0</b>	<b>\$50</b>	<b>\$230</b>	<b>\$0</b>	<b>\$230</b>	<b>4.6</b>	<b>345</b>
ECM 11	Vending Machine Control	Yes	343	0.0	0	\$50	\$230	\$0	\$230	4.6	345
<b>Custom Measures</b>			<b>16,313</b>	<b>0.0</b>	<b>433</b>	<b>\$4,233</b>	<b>\$38,158</b>	<b>\$0</b>	<b>\$38,158</b>	<b>9.0</b>	<b>67,131</b>
ECM 12	Retro-Commissioning Study	Yes	5,949	0.0	249	\$1,927	\$16,975	\$0	\$16,975	8.8	35,095
ECM 13	Sub Metering	Yes	5,452	0.0	184	\$1,583	\$18,800	\$0	\$18,800	11.9	27,090
ECM 14	Install Heat Pump Water Heater	Yes	4,912	0.0	0	\$723	\$2,383	\$0	\$2,383	3.3	4,946
<b>TOTALS (COST EFFECTIVE MEASURES)</b>			<b>193,278</b>	<b>35.0</b>	<b>408</b>	<b>\$30,163</b>	<b>\$138,649</b>	<b>\$22,912</b>	<b>\$115,737</b>	<b>3.8</b>	<b>242,445</b>
<b>TOTALS (ALL MEASURES)</b>			<b>205,357</b>	<b>37.8</b>	<b>408</b>	<b>\$31,940</b>	<b>\$201,127</b>	<b>\$25,027</b>	<b>\$176,100</b>	<b>5.5</b>	<b>254,609</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 2 – Evaluated Energy Improvements

For more detail on each evaluated energy improvement and a break out of cost-effective improvements, see **Section 4: Energy Conservation Measures**.



## 1.1 Planning Your Project

Careful planning makes for a successful energy project. When considering this scope of work, you will have some decisions to make, such as:

- ◆ How will the project be funded and/or financed?
- ◆ Is it best to pursue individual ECMs, groups of ECMs, or use a comprehensive approach where all ECMs are installed together?
- ◆ Are there other facility improvements that should happen at the same time?

### Pick Your Installation Approach

New Jersey's Clean Energy Programs give you the flexibility to do a little or a lot. Rebates, incentives, and financing are available to help reduce both your installation costs and your energy bills. If you are planning to take advantage of these programs, make sure to review incentive program guidelines before proceeding. This is important because in most cases you will need to submit applications for the incentives before purchasing materials or starting installation.

The potential ECMs identified for this building likely qualify for multiple incentive and funding programs. Based on current program rules and requirements, your measures are likely to qualify for the following programs:

Energy Conservation Measure		SmartStart	Direct Install	Pay For Performance
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and	x		x
ECM 2	Retrofit Fixtures with LED Lamps	x		x
ECM 3	Install Occupancy Sensor Lighting Controls	x		x
ECM 4	Install High/Low Lighting Controls	x		x
ECM 5	Premium Efficiency Motors			x
ECM 6	Install VFDs on Constant Volume (CV) Fans	x		x
ECM 7	Install VFDs on Heating Water Pumps	x		x
ECM 8	Install High Efficiency Air Conditioning Units	x		x
ECM 9	Install Pipe Insulation	x		x
ECM 10	Install Low-Flow DHW Devices	x		x
ECM 11	Vending Machine Control			x
ECM 12	Retro-Commissioning Study			
ECM 13	Sub Metering			
ECM 14	Install Heat Pump Water Heater			x

*Figure 3 – Funding Options*



## New Jersey's Clean Energy Programs At-A-Glance

	<b>SmartStart</b> Flexibility to install at your own pace	<b>Direct Install</b> Turnkey installation	<b>Pay for Performance</b> Whole building upgrades
<b>Who should use it?</b>	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
<b>How does it work?</b>	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
<b>What are the Incentives?</b>	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project.  You pay the remaining 30% directly to the contractor.	Incentives are paid out in three installments. The first installment is meant to help offset the costs of the initial engineering study. The subsequent incentives are paid based on the level of energy savings up to 50% of the total project cost.  See Section 7.3 for all incentive details.
<b>How do I participate?</b>	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.

Take the next step by visiting [www.njcleanenergy.com](http://www.njcleanenergy.com) for program details, applications, and to contact a qualified contractor.

### *Individual Measures with SmartStart*

For facilities wishing to pursue only selected individual measures (or planning to phase implementation of selected measures over multiple years), incentives are available through the SmartStart program. To participate, you can use internal resources or an outside firm or contractor to perform the final design of the ECM(s) and install the equipment. Program pre-approval is required for some SmartStart incentives, so only after receiving pre-approval should you proceed with ECM installation.

### *Turnkey Installation with Direct Install*

The Direct Install program provides turnkey installation of multiple measures through an authorized network of participating contractors. This program can provide substantially higher incentives than SmartStart, up to 70 percent of the cost of selected measures. Direct Install contractors will assess and verify individual measure eligibility and, in most cases, they perform the installation work. The Direct Install program is available to sites with an average peak demand of less than 200 kW.

### *Whole Building Approach with Pay for Performance*

Pay for Performance can be a good option for medium to large sized facilities to achieve deep energy savings. Pay for Performance allows you to install as many measures as possible under a single project as well as address measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program (ESIP) loan also use this program. Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures resulting in at least 15 percent energy savings, where lighting cannot make up the majority of the savings.

## **More Options from Around the State**

### *Financing and Planning Support with the Energy Savings Improvement Program (ESIP)*

For larger facilities with limited capital availability to implement ECMs, project financing may be available through the ESIP. Supported directly by the NJBPU, ESIP provides government agencies with project development, design, and implementation support services, as well as, attractive financing for implementing ECMs. You have already taken the first step as an LGEA customer, because this report is required to participate in ESIP.

### *Resiliency with Return on Investment through Combined Heat & Power (CHP)*

The CHP program provides incentives for combined heat and power (aka cogeneration) and waste heat to power projects. Combined heat and power systems generate power on-site and recover heat from the generation system to meet on-site thermal loads. Waste heat to power systems use waste heat to generate power. You will work with a qualified developer who will design a system that meets your building's heating and cooling needs.

### *Ongoing Electric Savings with Demand Response*

The Demand Response Energy Aggregator program reduces electric loads at commercial facilities when wholesale electricity prices are high or when the reliability of the electric grid is threatened due to peak power demand. By enabling commercial facilities to reduce electric demand during times of peak demand, the grid is made more reliable and overall transmission costs are reduced for all ratepayers. Curtailment service providers provide regular payments to medium and large consumers of electric power for their participation in demand response (DR) programs. Program participation is voluntary, and facilities receive payments regardless of whether they are called upon to curtail their load during times of peak demand.

## 2 EXISTING CONDITIONS

The New Jersey Board of Public Utilities (NJBP) has sponsored this Local Government Energy Audit (LGEA) Report for Bliss Hall and Bliss Annex. This report provides information on how your facility uses energy, identifies energy conservation measures (ECMs) that can reduce your energy use, and provides information and assistance to help you implement the ECMs. This report also contains valuable information on financial incentives from New Jersey's Clean Energy Program (NJCEP) for implementing ECMs.

TRC conducted this study as part of a comprehensive effort to assist New Jersey educational and local government facilities in controlling energy costs and protecting our environment by offering a wide range of energy management options and advice.

### 2.1 Site Overview

On November 11, 2020, TRC performed an energy audit at Bliss Hall and Bliss Annex located in Ewing, New Jersey. TRC met with Al Gonzalez to review the facility operations and help focus our investigation on specific energy-using systems.

Bliss Hall is a 4-story, 35,915 square foot building built in 1935. Bliss Annex is a 3-story, 20,667 square foot building built in 1978. These buildings are connected and for the purpose of this energy audit, have been combined into one report. Space include classrooms, offices, vestibules, conference rooms, computer labs, copy rooms, lounges, hallways, stairwells, corridors, rest rooms, closets, storage spaces, electrical rooms, and mechanical spaces.

Facility concerns include installing utility sub metering which is addressed in Section 4.

### 2.2 Building Occupancy

The facility is occupied from September through June. Typical weekday occupancy is 95 staff and 573 students. These buildings are typically open from 7:00 AM to 10:00 PM during the school year.

Summer occupancy includes continuing maintenance activities.

Building Name	Weekday/Weekend	Operating Schedule
Bliss Hall & Bliss Annex	Weekday	7:00 AM - 10:00 PM
	Weekend	7:00 AM - 10:00 PM
	Summer	Closed

*Figure 4 - Building Occupancy Schedule*

## 2.3 Building Envelope

At Bliss Hall, building walls are concrete with a brick facade. The roof is pitched, covered with asphalt-fiberglass composition strip shingles, and it is in fair condition.

At Bliss Annex, building walls are concrete masonry units (CMUs) over structural steel with a brick facade. The roof is flat, insulated, covered with a black membrane, and it is in fair condition.

At both buildings, most of the windows are double pane, clear, operable, and have aluminum frames with insulating glass. Most of the windows have internal shading. The glass-to-frame seals are in fair condition. The operable window weather seals are in fair condition, showing little evidence of excessive wear. Exterior doors have metal frames and are in fair condition with undamaged door seals. Degraded window and door seals increase drafts and outside air infiltration.



*Bliss Hall Building Envelope*



*Bliss Annex Roof Material*



*Bliss Hall Exterior Window*



*Bliss Hall Exterior Door*



## 2.4 Lighting Systems

Lighting technologies used at Bliss Hall and Bliss Annex are similar. The primary interior lighting systems use 32-Watt linear fluorescent T8 lamps. There is also one 40-Watt T12 fixture. Additionally, there are some compact fluorescent lamps (CFL), incandescent, halogen incandescent, and LED general purpose lamps. Typically, T8 fluorescent lamps use electronic ballasts and T12 fluorescent lamps use magnetic ballasts.

Fixture types include 1- 2- or 3-lamp, 2- or 4-foot long troffer, recessed, and pendent mounted fixtures. There are also several other fixtures types present including recessed can, ceiling mounted, chain mounted, and 2-foot fixtures with U-bend tube lamps.

Most fixtures are in fair condition. Interior lighting levels were generally sufficient.

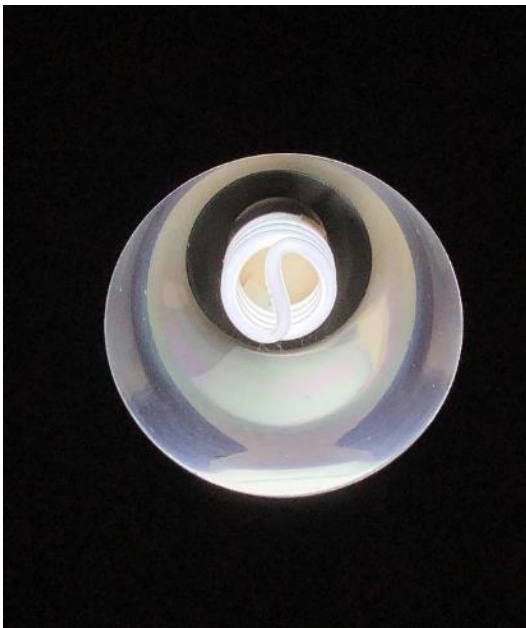
All exit signs are LED.



*Bliss Annex Classroom Recessed Fixtures*



*Bliss Hall Stairwell Ceiling Mounted Fixture*



*Walkway Recessed Can Fixture*



*Walkway Pendent Mounted Fixtures*

At both buildings, all lighting fixtures are controlled manually by wall switches.



*Wall Switch*

Exterior fixtures include wall mounted fixtures, wall packs, and pole mounted fixtures with LED lamps.

The pole mounted flood fixtures have LED lamps and are controlled through a central campus timeclock. Other exterior light fixtures are controlled by a time clock or photocell, depending on the fixture.



*Wall Mounted Fixture*



*Pole Mounted Fixture*





*Wall Pack Fixture*



*Wall Pack Fixture*

## 2.5 Air Handling Systems

### Unit Ventilators & Fan Coil Units

Both Bliss Hall and Bliss Annex use unit ventilators and fan coil units to condition spaces. Unit ventilators are equipped with fractional hp supply fan motors, outdoor air dampers, chilled water coils, and hot water coils. The fan coil units located in the ceiling of the rest rooms are equipped with fractional hp supply fan motors and hot water coils.

The Bliss Hall offices are controlled by occupancy-based thermostats so that the spaces are conditioned when someone is occupying the space.

The HVAC system in both buildings is partially pneumatically controlled. At Bliss Hall, a 1/3 hp air compressor located in the Bliss Hall mechanical room serves the pneumatic system for Bliss Hall. At Bliss Annex, a two motor, 2.0 hp air compressor located in the Annex mechanical room serves the pneumatic system for Bliss Annex.



*Bliss Hall Unit Ventilator*



*Rest Room Fan Coil Unit*



*Bliss Annex Air Compressor*



*Bliss Hall Air Compressor*

### Unitary Electric HVAC Equipment

Bliss Annex is served by a Trane split system air conditioning unit manufactured in 1985. This unit is listed as generally serving the building because the facility personnel interviewed during the site visit did not know specifically what area this unit serves. The information about this unit was estimated due to lack of nameplate information available during the site visit. This air conditioning unit is estimated to have a cooling capacity of 3.0-tons and efficiency of 9.50 EER.

Bliss Hall's electrical room is served by a Sanyo ductless mini-split system air conditioning unit. This unit has a cooling capacity of 2.83-tons and a cooling efficiency of 10.60 EER.



*Bliss Annex Split System AC*



*Bliss Hall Ductless Mini Split System AC*

### Air Handling Units (AHUs)

Bliss Hall is conditioned by two air handling units (AHUs), each equipped with a constant speed supply fan motor, a constant speed return fan motor, hot water coils, chilled water coils, and an outdoor air damper. The information about the motors has been estimated due to lack of nameplate information available during the site visit as well as inaccessibility to the motors. These AHUs are controlled by the facility EMS.

Refer to the table below for more information about each unit:

Area Served	Unit Tag	Supply Fan Motor (HP)	Return Fan Motor (HP)
Bliss Hall West Side Hallways & 3rd Floor Offices	AHU-1	15.0	10.0
Bliss Hall East Side Hallways & Rest Rooms	AHU-2	15.0	10.0





*AHU-1*



*AHU-2*

Bliss Annex is conditioned by two air handling units each equipped with a supply fan motor, a return fan motor, hot water coils, chilled water coils, and an outdoor air damper. These AHUs each have a fractional hp dedicated hot water circulation pump. These AHUs are controlled by the facility EMS. Refer to the table below for more information about each unit:

Area Served	Unit Tag	Supply Fan Motor (HP)	Return Fan Motor (HP)	VFD?
Bliss Annex	AHU-001	15.0*	10.0	Yes
Bliss Annex	AHU-002	5.0	3.0*	No

\*Please note that the information about the motors has been estimated due to lack of nameplate information during the site visit as well as inaccessibility to the motors.



*AHU-002*



*AHU-002 Hot Water Circulation Pump*



*AHU-001 Hot Water Circulation Pump*



*AHU-001 VFD*

## 2.6 Steam System

Steam is supplied to Bliss Hall and Bliss Annex by boilers and the cogeneration heat recovery system located in the Power House/Cogen Building. Steam is used in this building to produce space heating water through steam heat exchangers. Space heating water is circulated to radiant baseboard heaters, air handling units, unit ventilators, and fan coil units by four 5.0 hp hot water pumps. Two of these hot water pumps serve Bliss Hall and are equipped with VFD controls. The other two hot water pumps serve Bliss Annex and operate at constant speed. Energy use associated with producing steam was allocated to individual buildings served by the cogeneration system and boilers. Please see the Power House/Cogen building report for details regarding the steam system.



*Bliss Annex Heat Exchanger*



*Bliss Hall Heat Exchanger*



*Bliss Hall Hot Water Pumps*



*Bliss Annex Hot Water Pumps*



## 2.7 Chilled Water Systems

Chilled water is supplied by chillers located in the Power House/Cogen Building. Energy use associated with the steam engine and electric chillers used to produce chilled water was allocated to the individual buildings served by the chiller plant.

Bliss Hall is equipped with two 10.0 hp, VFD controlled chilled water pumps, while Bliss Annex has one 5.0 hp and one 7.5 hp constant speed chilled water pump.

Site staff indicated that since the chilled water system plant shifted from tertiary to secondary distribution, the building CHW pumps are not used. Chilled water is provided by the chilled water pumps located at the Power House/Cogen Building.

Please see the Power House/Cogen Building report for details regarding the chiller plant.



*Bliss Annex Chilled Water Pumps*



*Bliss Hall Chilled Water Pumps*



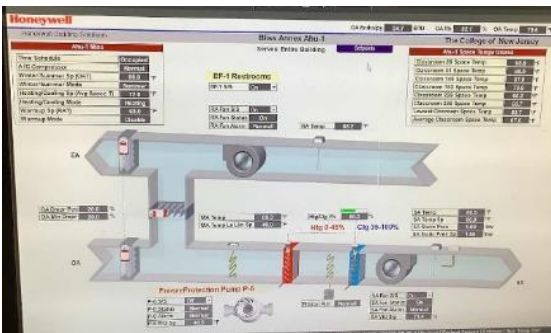
*Bliss Hall Chilled Water Pump VFDs*



## 2.8 Building Energy Management Systems (EMS)

For both buildings, a Honeywell EMS controls the air handling units, hot water system, chilled water system, and exhaust fan motors. The EMS provides equipment scheduling control and monitors and controls space temperatures, supply air temperatures, return air temperatures, humidity, supply fan motor operation status, return fan motor operation status, pump speed, occupancy status, outside air damper position, heating and cooling status, heating water loop temperatures, hot water pump status operation, pump lead/lag status, chilled water loop temperatures, and chilled water pump status operation.

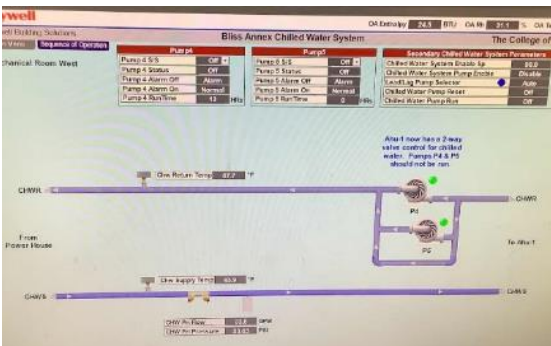
The site staff was pleased with the current operation of the EMS; however, we are recommending performing a retro-commissioning study which is addressed in Section 4.



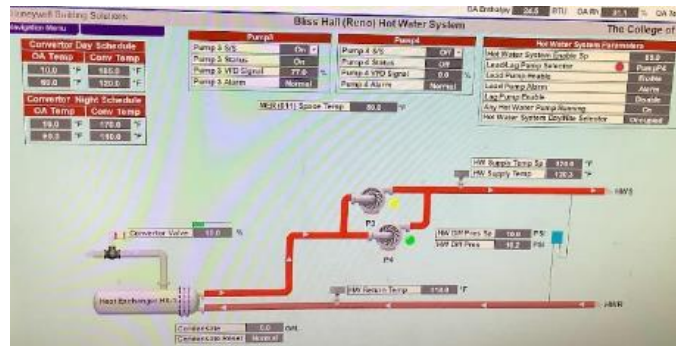
Bliss Annex AHU-1 EMS Display



Bliss Hall AHU-001 EMS Display



Bliss Annex Chilled Water System EMS Display



Bliss Hall Chilled Water System EMS Display

## 2.9 Domestic Hot Water

At Bliss Hall, hot water is produced by an AO Smith 50.0-gallon, 9.0-kW electric storage water heater.

One fractional hp circulation pump distributes water to end uses at Bliss Hall. The circulation pump operates continuously and has a switch control. There are also two 5.0 hp cold water supply pressure pumps.

The domestic hot water pipes are not insulated, and the insulation is in fair condition.



*Bliss Hall DHW Storage Tank Water Heater*



*Bliss Hall DHW Circulation Pump*



*Bliss Hall Cold Water Supply Pumps*

At Bliss Annex, hot water is supplied by two 28.0-gallon, 4.5-kW electric storage water heaters. One of these units has been estimated due to lack of nameplate information and inaccessibility during the site visit.

The domestic hot water pipes are partially insulated, and the insulation is in fair condition.



*Bliss Annex DHW Storage Tank Water Heater*



*Bliss Annex DHW Storage Tank Water Heater*



## 2.10 Plug Load & Vending Machines

Bliss Hall and Bliss Annex are doing a great job managing their electrical plug loads. This report makes additional suggestions for ECMs in this area as well as Energy Efficient Best Practices.

There are approximately 151 computer workstations throughout both facilities. Plug loads throughout the building include general office, classroom, and café equipment. There are typical loads such as coffee machines, dehumidifiers, electric space heaters, portable fans, laptops, microwaves, paper shredders, printers, projectors, mini fridges, speakers, TVs, toasters, toaster ovens, and water coolers.

There are several residential style refrigerators throughout the building that are used to store personal food and beverage items. These vary in condition and efficiency.

At Bliss Annex, there is one non-refrigerated vending machine that is not equipped with occupancy-based controls.



*Bliss Annex Vending Machine*



*Computers*



*Large Printer/Copier*



*Residential Refrigerator*

## 2.11 Water-Using Systems

There are nine restrooms with toilets, urinals, and sinks. Faucet flow rates are at 2.2 gallons per minute (gpm) or higher.

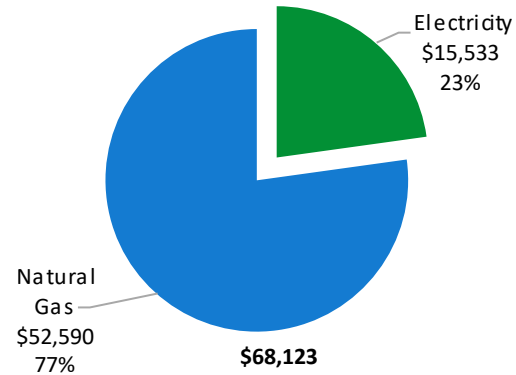


*Rest Room Faucet*

### 3 ENERGY USE AND COSTS

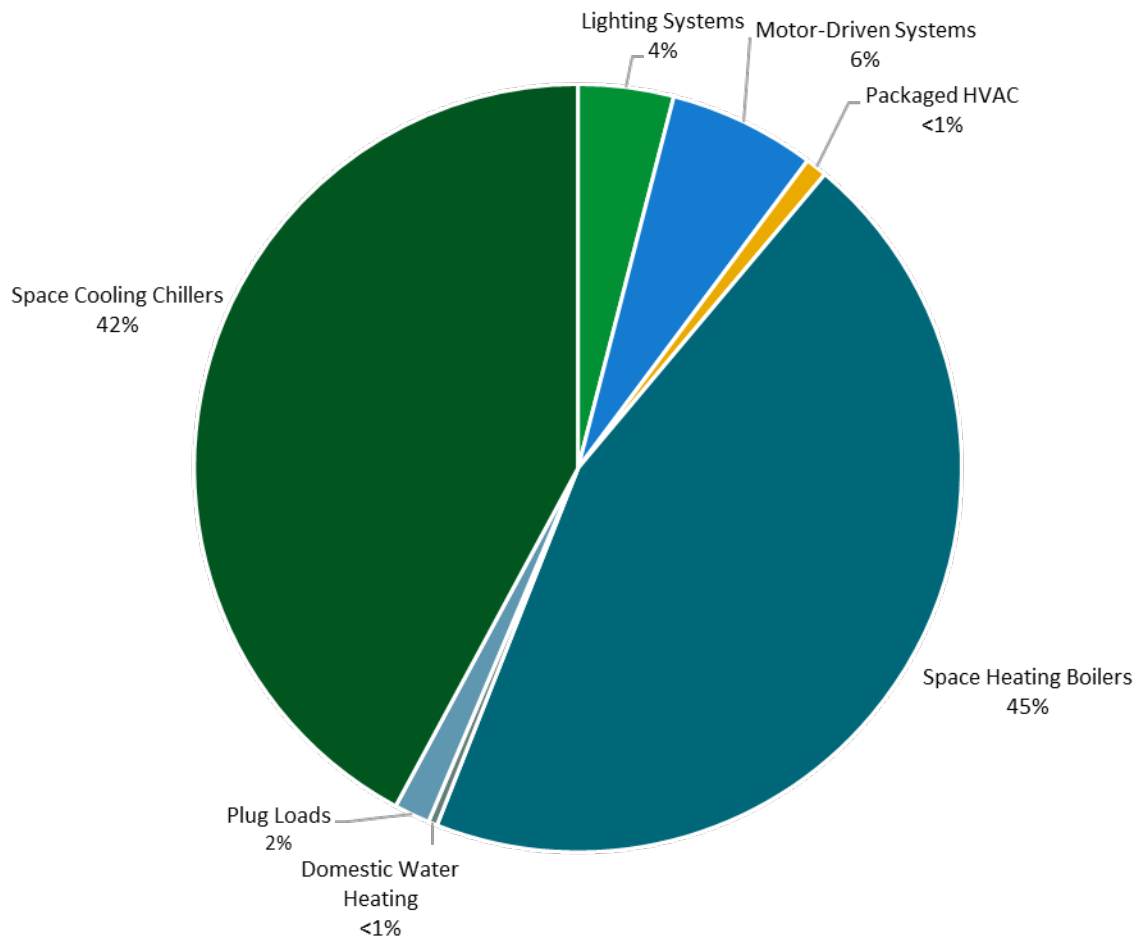
Twelve months of utility billing data are used to develop annual energy consumption and cost data. This information creates a profile of the annual energy consumption and energy costs.

Utility Summary		
Fuel	Usage	Cost
Electricity	545,232 kWh	\$15,533
Natural Gas	124,292 Therms	\$52,590
Total		\$68,123



An energy balance identifies and quantifies energy use in your various building systems. This can highlight areas with the most potential for improvement. This energy balance was developed using calculated energy use for each of the end uses noted in the figure.

The energy auditor collects information regarding equipment operating hours, capacity, efficiency, and other operational parameters from facility staff, drawings, and on-site observations. This information is used as the inputs to calculate the existing conditions energy use for the site. The calculated energy use is then compared to the historical energy use and the initial inputs are revised, as necessary, to balance the calculated energy use to the historical energy use.

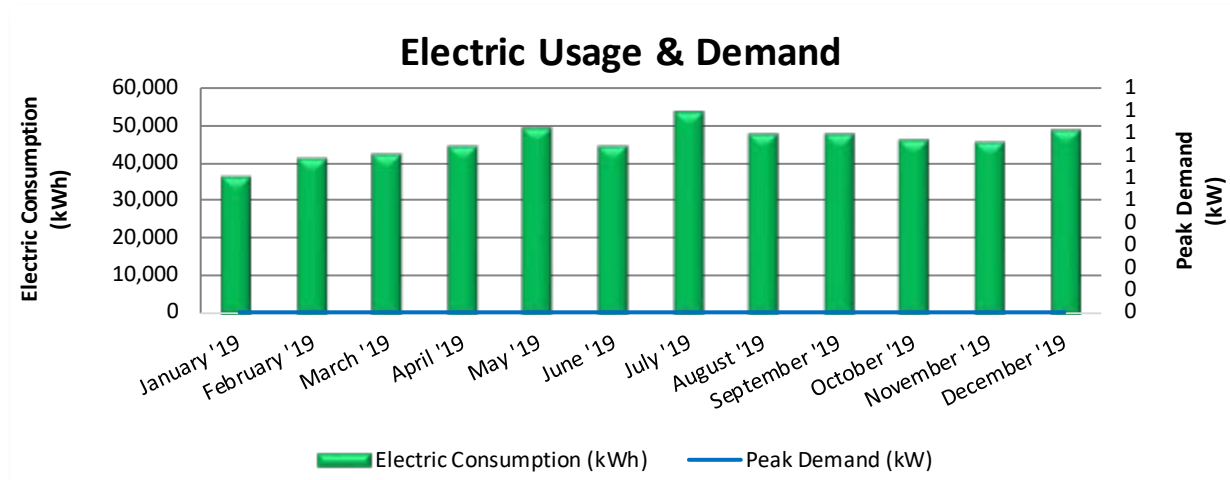


**Figure 5 - Energy Balance**



### 3.1 Electricity

PSE&G delivers electricity under rate class High Tension Service (HTS). Electricity for both buildings are supplemented by the cogeneration plant.



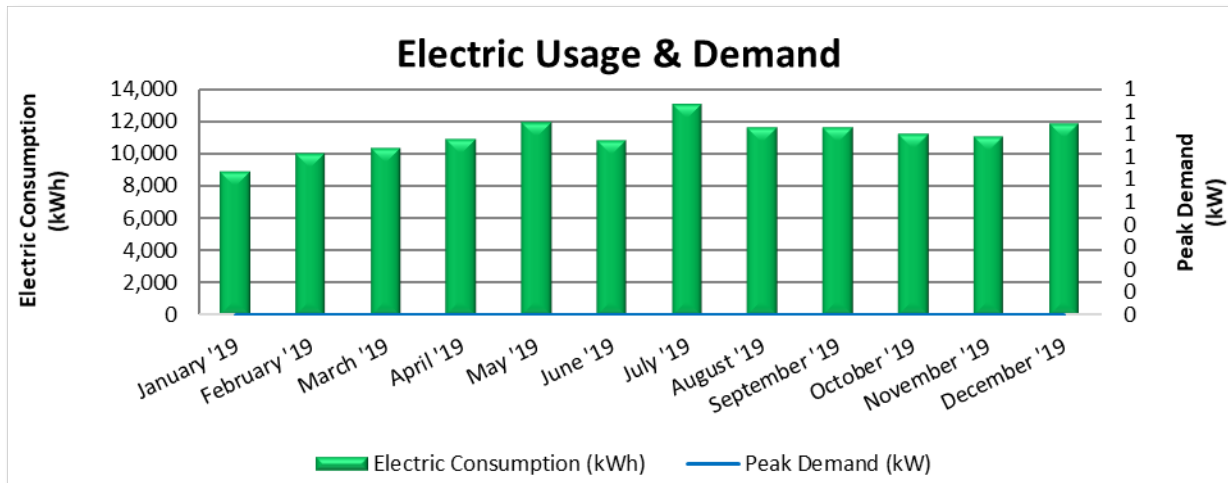
Electric Billing Data						
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost	TRC Estimated Usage?
1/28/19	31	36,314	0	\$0	\$792	Yes
2/28/19	31	40,986	0	\$0	\$1,008	Yes
3/28/19	28	42,399	0	\$0	\$922	Yes
4/28/19	31	44,547	0	\$0	\$1,003	Yes
5/29/19	31	48,924	0	\$0	\$1,804	Yes
6/27/19	29	44,207	0	\$0	\$1,405	Yes
7/29/19	32	53,374	0	\$0	\$1,924	Yes
8/27/19	29	47,408	0	\$0	\$1,346	Yes
9/26/19	30	47,383	0	\$0	\$1,474	Yes
10/25/19	29	45,788	0	\$0	\$1,271	Yes
11/25/19	31	45,353	0	\$0	\$1,096	Yes
12/11/19	33	48,549	0	\$0	\$1,489	Yes
<b>Totals</b>	<b>365</b>	<b>545,232</b>	<b>0</b>	<b>\$0</b>	<b>\$15,533</b>	
<b>Annual</b>	<b>365</b>	<b>545,232</b>	<b>0</b>	<b>\$0</b>	<b>\$15,533</b>	

**Notes:**

- Electric data has been estimated based on a campus wide approach and utilization of sub metered data. Please refer to the Power House/Cogen Building report for details regarding utility baseline and campus building utility desegregation.
- The peak demand for this facility was unavailable because the building is served with electricity from the master meter.
- The average purchased electric cost over the past 12 months was \$0.147/kWh, which is the blended rate that includes energy supply, distribution, demand, and other charges. This report uses this blended rate to estimate energy cost savings.
- Effectively all of the electricity generated on-site is used on-site.

### Bliss Hall Electricity Usage

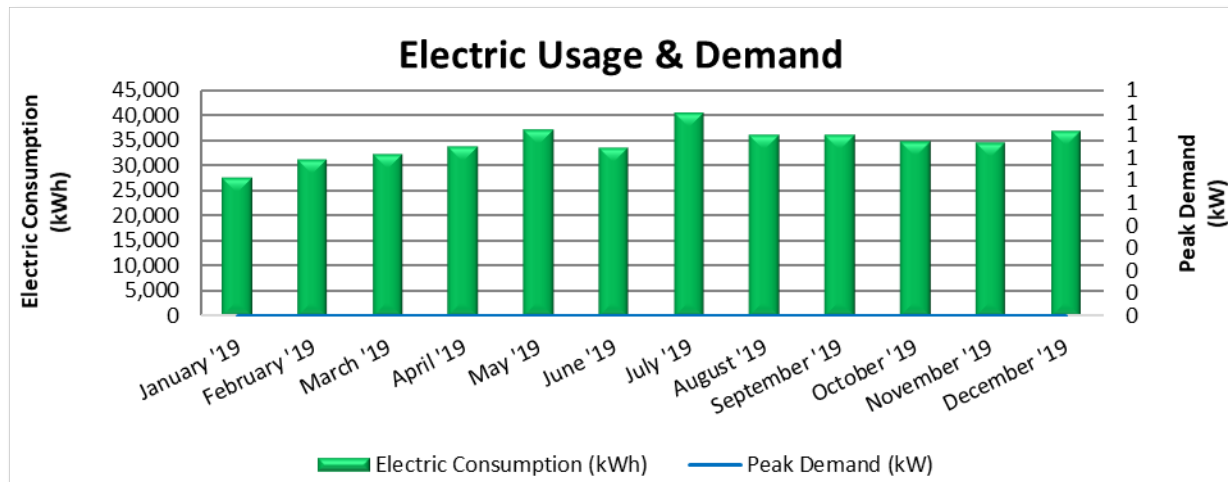
The following graph and chart represent the estimated allocation of the campus electricity usage for this building.



Electric Billing Data						
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost	TRC Estimated Usage?
1/28/19	31	8,851	0	\$0	\$193	Yes
2/28/19	31	9,990	0	\$0	\$246	Yes
3/28/19	28	10,334	0	\$0	\$225	Yes
4/28/19	31	10,858	0	\$0	\$244	Yes
5/29/19	31	11,925	0	\$0	\$440	Yes
6/27/19	29	10,775	0	\$0	\$342	Yes
7/29/19	32	13,009	0	\$0	\$469	Yes
8/27/19	29	11,555	0	\$0	\$328	Yes
9/26/19	30	11,549	0	\$0	\$359	Yes
10/25/19	29	11,160	0	\$0	\$310	Yes
11/25/19	31	11,054	0	\$0	\$267	Yes
12/11/19	33	11,833	0	\$0	\$363	Yes
<b>Totals</b>	<b>365</b>	<b>132,893</b>	<b>0</b>	<b>\$0</b>	<b>\$3,786</b>	
<b>Annual</b>	<b>365</b>	<b>132,893</b>	<b>0</b>	<b>\$0</b>	<b>\$3,786</b>	

### Bliss Annex Electricity Usage

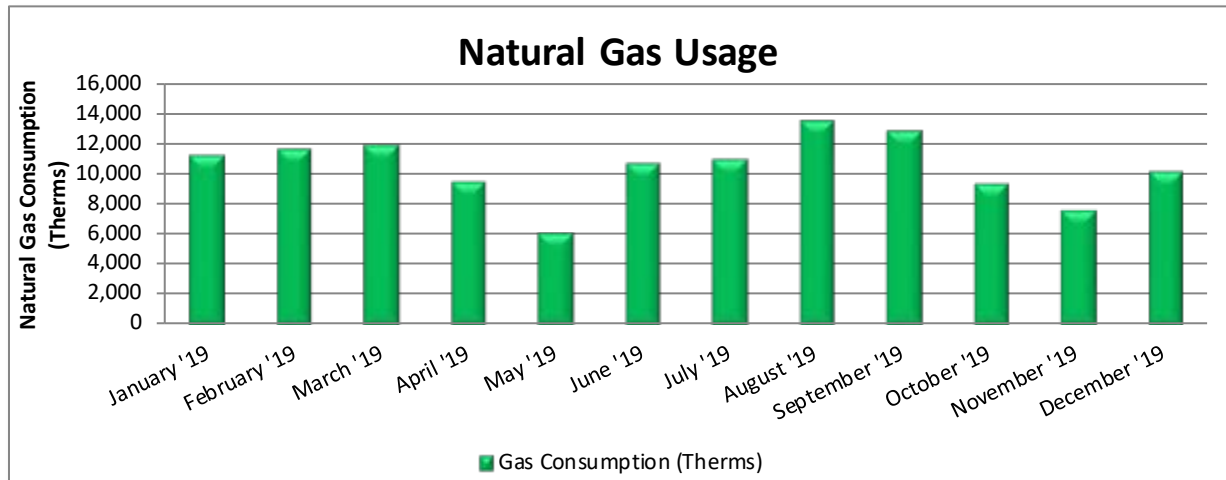
The following graph and chart represent the estimated allocation of the campus electricity usage for this building.



Electric Billing Data						
Period Ending	Days in Period	Electric Usage (kWh)	Demand (kW)	Demand Cost	Total Electric Cost	TRC Estimated Usage?
1/28/19	31	27,463	0	\$0	\$599	Yes
2/28/19	31	30,996	0	\$0	\$763	Yes
3/28/19	28	32,065	0	\$0	\$697	Yes
4/28/19	31	33,689	0	\$0	\$758	Yes
5/29/19	31	36,999	0	\$0	\$1,364	Yes
6/27/19	29	33,432	0	\$0	\$1,062	Yes
7/29/19	32	40,365	0	\$0	\$1,455	Yes
8/27/19	29	35,853	0	\$0	\$1,018	Yes
9/26/19	30	35,834	0	\$0	\$1,115	Yes
10/25/19	29	34,628	0	\$0	\$961	Yes
11/25/19	31	34,299	0	\$0	\$829	Yes
12/11/19	33	36,716	0	\$0	\$1,126	Yes
<b>Totals</b>	<b>365</b>	<b>412,339</b>	<b>0</b>	<b>\$0</b>	<b>\$11,747</b>	
<b>Annual</b>	<b>365</b>	<b>412,339</b>	<b>0</b>	<b>\$0</b>	<b>\$11,747</b>	

## 3.2 Natural Gas

PSE&G delivers natural gas for the main boiler meter under rate class TSGNF.



Gas Billing Data				
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost	TRC Estimated Usage?
1/31/19	31	11,112	\$4,168	Yes
2/28/19	28	11,553	\$5,498	Yes
3/31/19	31	11,837	\$5,313	Yes
4/30/19	30	9,347	\$3,913	Yes
5/31/19	31	6,014	\$2,601	Yes
6/30/19	30	10,561	\$4,556	Yes
7/31/19	31	10,877	\$4,397	Yes
8/31/19	31	13,381	\$5,240	Yes
9/30/19	30	12,692	\$5,082	Yes
10/31/19	31	9,275	\$3,961	Yes
11/30/19	30	7,594	\$3,342	Yes
12/31/19	31	10,049	\$4,519	Yes
<b>Totals</b>	<b>365</b>	<b>124,292</b>	<b>\$52,590</b>	
<b>Annual</b>	<b>365</b>	<b>124,292</b>	<b>\$52,590</b>	

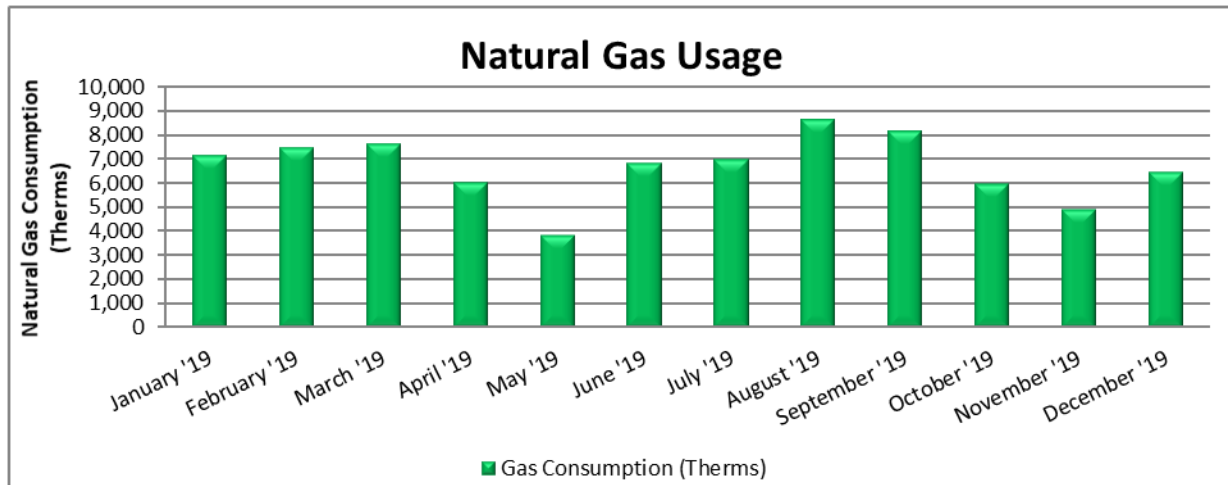
Notes:

- Natural gas data has been estimated based on a campus wide approach. Please refer to the Power House/Cogen Building report for details regarding the utility baseline and campus building utility desegregation analysis.
- The average gas cost for the past 12 months is \$0.423/therm, which is the blended rate used throughout the analysis.



### Bliss Hall Natural Gas Usage

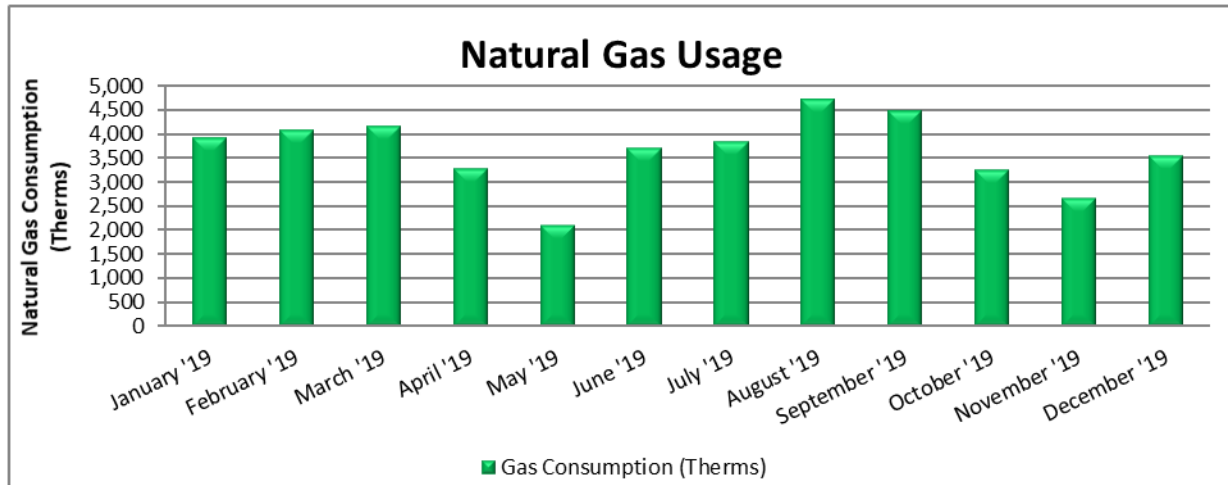
The following graph and chart represent the estimated allocation of the campus natural gas usage for this building.



Gas Billing Data				
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost	TRC Estimated Usage?
1/31/19	31	7,185	\$2,695	Yes
2/28/19	28	7,470	\$3,555	Yes
3/31/19	31	7,654	\$3,435	Yes
4/30/19	30	6,044	\$2,530	Yes
5/31/19	31	3,889	\$1,682	Yes
6/30/19	30	6,829	\$2,946	Yes
7/31/19	31	7,033	\$2,843	Yes
8/31/19	31	8,652	\$3,388	Yes
9/30/19	30	8,207	\$3,286	Yes
10/31/19	31	5,997	\$2,561	Yes
11/30/19	30	4,910	\$2,161	Yes
12/31/19	31	6,498	\$2,922	Yes
<b>Totals</b>	<b>365</b>	<b>80,368</b>	<b>\$34,004</b>	
<b>Annual</b>	<b>365</b>	<b>80,368</b>	<b>\$34,004</b>	

### Bliss Annex Natural Gas Usage

The following graph and chart represent the estimated allocation of the campus natural gas usage for this building.



Gas Billing Data				
Period Ending	Days in Period	Natural Gas Usage (Therms)	Natural Gas Cost	TRC Estimated Usage?
1/31/19	31	3,927	\$1,473	Yes
2/28/19	28	4,083	\$1,943	Yes
3/31/19	31	4,183	\$1,878	Yes
4/30/19	30	3,303	\$1,383	Yes
5/31/19	31	2,125	\$919	Yes
6/30/19	30	3,732	\$1,610	Yes
7/31/19	31	3,844	\$1,554	Yes
8/31/19	31	4,729	\$1,852	Yes
9/30/19	30	4,485	\$1,796	Yes
10/31/19	31	3,278	\$1,400	Yes
11/30/19	30	2,684	\$1,181	Yes
12/31/19	31	3,551	\$1,597	Yes
<b>Totals</b>	<b>365</b>	<b>43,924</b>	<b>\$18,586</b>	
<b>Annual</b>	<b>365</b>	<b>43,924</b>	<b>\$18,586</b>	

### 3.3 Benchmarking

Your building was benchmarked using the United States Environmental Protection Agency's (EPA) *Portfolio Manager*® software. Benchmarking compares your building's energy use to that of similar buildings across the country, while neutralizing variations due to location, occupancy, and operating hours. Some building types can be scored with a 1-100 ranking of a building's energy performance relative to the national building market. A score of 50 represents the national average and a score of 100 is best.

This ENERGY STAR® benchmarking score provides a comprehensive snapshot of your building's energy performance. It assesses the building's physical assets, operations, and occupant behavior, which is compiled into a quick and easy-to-understand score.

#### Benchmarking Score

N/A

Due to its unique characteristics, this building type is not able to receive a benchmarking score. This report contains suggestions about how to improve building performance and reduce energy costs.

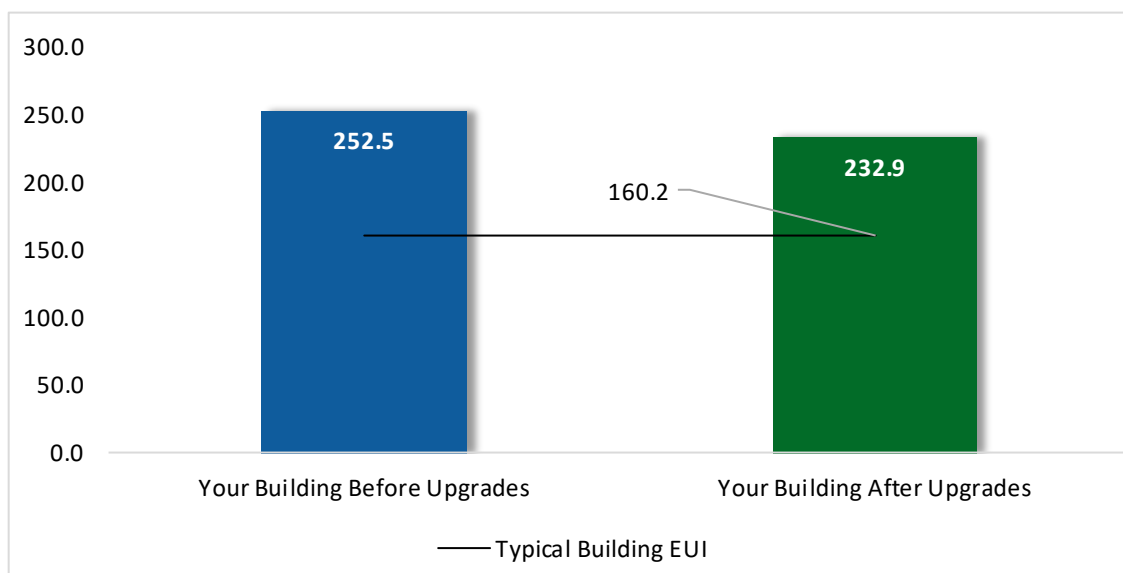


Figure 6 - Energy Use Intensity Comparison<sup>3</sup>

Energy use intensity (EUI) measures energy consumption per square foot and is the standard metric for comparing buildings' energy performance. A lower EUI means better performance and less energy consumed. A number of factors can cause a building to vary from the "typical" energy usage. Local weather conditions, building age and insulation levels, equipment efficiency, daily occupancy hours, changes in occupancy throughout the year, equipment operating hours, and occupant behavior all contribute to a building's energy use and the benchmarking score.

Benchmarking is provided for The College of New Jersey's campus. Please refer to the Power House/Cogen report for additional details regarding the benchmarking approach within Portfolio Manager®.

<sup>3</sup> Based on all evaluated ECMs

### **Tracking Your Energy Performance**

Keeping track of your energy use on a monthly basis is one of the best ways to keep energy costs in check. Update your utility information in Portfolio Manager® regularly, so that you can keep track of your building's performance.

**We have created a Portfolio Manager® account for your facility and we have already entered the monthly utility data shown above for you. Account login information for your account will be sent via email.**

Free online training is available to help you use ENERGY STAR® Portfolio Manager® to track your building's performance at: <https://www.energystar.gov/buildings/training>.

For more information on ENERGY STAR® and Portfolio Manager®, visit their website<sup>4</sup>.

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<sup>4</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/earn-recognition/energy-star-certification/how-app-1>.



## 4 ENERGY CONSERVATION MEASURES

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The goal of this audit report is to identify and evaluate potential energy efficiency improvements, provide information about the cost effectiveness of those improvements, and recognize potential financial incentives from NJBPU. Most energy conservation measures have received preliminary analysis of feasibility which identifies expected ranges of savings and costs. This level of analysis is typically sufficient to demonstrate project cost-effectiveness and help prioritize energy measures.

Calculations of energy use and savings are based on the current version of the *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*, which is approved by the NJBPU. Further analysis or investigation may be required to calculate more precise savings based on specific circumstances.

Operation and maintenance costs for the proposed new equipment will generally be lower than the current costs for the existing equipment—especially if the existing equipment is at or past its normal useful life. We have conservatively assumed there to be no impact on overall maintenance costs over the life of the equipment.

Financial incentives are based on the current NJCEP prescriptive SmartStart program. A higher level of investigation may be necessary to support any SmartStart Custom, Pay for Performance, or Direct Install incentive applications. Some measures and proposed upgrades may be eligible for higher incentives than those shown below through other NJCEP programs described in a following section of this report.

For a detailed list of the locations and recommended energy conservation measures for all inventoried equipment, see **Appendix A: Equipment Inventory & Recommendations**.

#	Energy Conservation Measure	Cost Effective?	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>			<b>83,316</b>	<b>14.0</b>	<b>-19</b>	<b>\$12,176</b>	<b>\$31,729</b>	<b>\$8,309</b>	<b>\$23,420</b>	<b>1.9</b>	<b>81,655</b>
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	Yes	30	0.0	0	\$4	\$69	\$10	\$59	13.6	29
ECM 2	Retrofit Fixtures with LED Lamps	Yes	83,287	14.0	-19	\$12,172	\$31,661	\$8,299	\$23,362	1.9	81,626
<b>Lighting Control Measures</b>			<b>23,929</b>	<b>3.6</b>	<b>-6</b>	<b>\$3,497</b>	<b>\$35,955</b>	<b>\$8,785</b>	<b>\$27,170</b>	<b>7.8</b>	<b>23,452</b>
ECM 3	Install Occupancy Sensor Lighting Controls	Yes	15,016	2.7	-3	\$2,194	\$29,430	\$3,815	\$25,615	11.7	14,716
ECM 4	Install High/Low Lighting Controls	Yes	8,913	0.9	-2	\$1,303	\$6,525	\$4,970	\$1,555	1.2	8,736
<b>Motor Upgrades</b>			<b>1,204</b>	<b>0.3</b>	<b>0</b>	<b>\$177</b>	<b>\$3,190</b>	<b>\$0</b>	<b>\$3,190</b>	<b>18.0</b>	<b>1,212</b>
ECM 5	Premium Efficiency Motors	No	1,204	0.3	0	\$177	\$3,190	\$0	\$3,190	18.0	1,212
<b>Variable Frequency Drive (VFD) Measures</b>			<b>70,814</b>	<b>18.5</b>	<b>0</b>	<b>\$10,418</b>	<b>\$77,998</b>	<b>\$7,500</b>	<b>\$70,498</b>	<b>6.8</b>	<b>71,309</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	Yes	64,947	17.4	0	\$9,555	\$32,346	\$5,700	\$26,646	2.8	65,401
ECM 7	Install VFDs on Heating Water Pumps	No	5,867	1.1	0	\$863	\$45,652	\$1,800	\$43,852	50.8	5,908
<b>Unitary HVAC Measures</b>			<b>5,009</b>	<b>1.4</b>	<b>0</b>	<b>\$737</b>	<b>\$13,636</b>	<b>\$315</b>	<b>\$13,321</b>	<b>18.1</b>	<b>5,044</b>
ECM 8	Install High Efficiency Air Conditioning Units	No	5,009	1.4	0	\$737	\$13,636	\$315	\$13,321	18.1	5,044
<b>HVAC System Improvements</b>			<b>955</b>	<b>0.0</b>	<b>0</b>	<b>\$140</b>	<b>\$52</b>	<b>\$18</b>	<b>\$34</b>	<b>0.2</b>	<b>961</b>
ECM 9	Install Pipe Insulation	Yes	955	0.0	0	\$140	\$52	\$18	\$34	0.2	961
<b>Domestic Water Heating Upgrade</b>			<b>3,475</b>	<b>0.0</b>	<b>0</b>	<b>\$511</b>	<b>\$179</b>	<b>\$100</b>	<b>\$79</b>	<b>0.2</b>	<b>3,500</b>
ECM 10	Install Low-Flow DHW Devices	Yes	3,475	0.0	0	\$511	\$179	\$100	\$79	0.2	3,500
<b>Food Service &amp; Refrigeration Measures</b>			<b>343</b>	<b>0.0</b>	<b>0</b>	<b>\$50</b>	<b>\$230</b>	<b>\$0</b>	<b>\$230</b>	<b>4.6</b>	<b>345</b>
ECM 11	Vending Machine Control	Yes	343	0.0	0	\$50	\$230	\$0	\$230	4.6	345
<b>Custom Measures</b>			<b>16,313</b>	<b>0.0</b>	<b>433</b>	<b>\$4,233</b>	<b>\$38,158</b>	<b>\$0</b>	<b>\$38,158</b>	<b>9.0</b>	<b>67,131</b>
ECM 12	Retro-Commissioning Study	Yes	5,949	0.0	249	\$1,927	\$16,975	\$0	\$16,975	8.8	35,095
ECM 13	Sub Metering	Yes	5,452	0.0	184	\$1,583	\$18,800	\$0	\$18,800	11.9	27,090
ECM 14	Install Heat Pump Water Heater	Yes	4,912	0.0	0	\$723	\$2,383	\$0	\$2,383	3.3	4,946
<b>TOTALS</b>			<b>205,357</b>	<b>37.8</b>	<b>408</b>	<b>\$31,940</b>	<b>\$201,127</b>	<b>\$25,027</b>	<b>\$176,100</b>	<b>5.5</b>	<b>254,609</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 7 – All Evaluated ECMs

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>83,316</b>	<b>14.0</b>	<b>-19</b>	<b>\$12,176</b>	<b>\$31,729</b>	<b>\$8,309</b>	<b>\$23,420</b>	<b>1.9</b>	<b>81,655</b>
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	30	0.0	0	\$4	\$69	\$10	\$59	13.6	29
ECM 2	Retrofit Fixtures with LED Lamps	83,287	14.0	-19	\$12,172	\$31,661	\$8,299	\$23,362	1.9	81,626
<b>Lighting Control Measures</b>		<b>23,929</b>	<b>3.6</b>	<b>-6</b>	<b>\$3,497</b>	<b>\$35,955</b>	<b>\$8,785</b>	<b>\$27,170</b>	<b>7.8</b>	<b>23,452</b>
ECM 3	Install Occupancy Sensor Lighting Controls	15,016	2.7	-3	\$2,194	\$29,430	\$3,815	\$25,615	11.7	14,716
ECM 4	Install High/Low Lighting Controls	8,913	0.9	-2	\$1,303	\$6,525	\$4,970	\$1,555	1.2	8,736
<b>Variable Frequency Drive (VFD) Measures</b>		<b>64,947</b>	<b>17.4</b>	<b>0</b>	<b>\$9,555</b>	<b>\$32,346</b>	<b>\$5,700</b>	<b>\$26,646</b>	<b>2.8</b>	<b>65,401</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	64,947	17.4	0	\$9,555	\$32,346	\$5,700	\$26,646	2.8	65,401
<b>HVAC System Improvements</b>		<b>955</b>	<b>0.0</b>	<b>0</b>	<b>\$140</b>	<b>\$52</b>	<b>\$18</b>	<b>\$34</b>	<b>0.2</b>	<b>961</b>
ECM 9	Install Pipe Insulation	955	0.0	0	\$140	\$52	\$18	\$34	0.2	961
<b>Domestic Water Heating Upgrade</b>		<b>3,475</b>	<b>0.0</b>	<b>0</b>	<b>\$511</b>	<b>\$179</b>	<b>\$100</b>	<b>\$79</b>	<b>0.2</b>	<b>3,500</b>
ECM 10	Install Low-Flow DHW Devices	3,475	0.0	0	\$511	\$179	\$100	\$79	0.2	3,500
<b>Food Service &amp; Refrigeration Measures</b>		<b>343</b>	<b>0.0</b>	<b>0</b>	<b>\$50</b>	<b>\$230</b>	<b>\$0</b>	<b>\$230</b>	<b>4.6</b>	<b>345</b>
ECM 11	Vending Machine Control	343	0.0	0	\$50	\$230	\$0	\$230	4.6	345
<b>Custom Measures</b>		<b>16,313</b>	<b>0.0</b>	<b>433</b>	<b>\$4,233</b>	<b>\$38,158</b>	<b>\$0</b>	<b>\$38,158</b>	<b>9.0</b>	<b>67,131</b>
ECM 12	Retro-Commissioning Study	5,949	0.0	249	\$1,927	\$16,975	\$0	\$16,975	8.8	35,095
ECM 13	Sub Metering	5,452	0.0	184	\$1,583	\$18,800	\$0	\$18,800	11.9	27,090
ECM 14	Install Heat Pump Water Heater	4,912	0.0	0	\$723	\$2,383	\$0	\$2,383	3.3	4,946
<b>TOTALS</b>		<b>193,278</b>	<b>35.0</b>	<b>408</b>	<b>\$30,163</b>	<b>\$138,649</b>	<b>\$22,912</b>	<b>\$115,737</b>	<b>3.8</b>	<b>242,445</b>

\* - All incentives presented in this table are based on NJ SmartStart equipment incentives and assume proposed equipment meets minimum performance criteria for that program.

\*\* - Simple Payback Period is based on net measure costs (i.e. after incentives).

Figure 8 – Cost Effective ECMs

## 4.1 Lighting

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Upgrades</b>		<b>83,316</b>	<b>14.0</b>	<b>-19</b>	<b>\$12,176</b>	<b>\$31,729</b>	<b>\$8,309</b>	<b>\$23,420</b>	<b>1.9</b>	<b>81,655</b>
ECM 1	Retrofit Fluorescent Fixtures with LED Lamps and Drivers	30	0.0	0	\$4	\$69	\$10	\$59	13.6	29
ECM 2	Retrofit Fixtures with LED Lamps	83,287	14.0	-19	\$12,172	\$31,661	\$8,299	\$23,362	1.9	81,626

When considering lighting upgrades, we suggest using a comprehensive design approach that simultaneously upgrades lighting fixtures and controls to maximize energy savings and improve occupant lighting. Comprehensive design will also consider appropriate lighting levels for different space types to make sure that the right amount of light is delivered where needed. If conversion to LED light sources are proposed, we suggest converting all of a specific lighting type (e.g. linear fluorescent) to LED lamps to minimize the number of lamp types in use at the facility, which should help reduce future maintenance costs.

### **ECM 1: Retrofit Fluorescent Fixtures with LED Lamps and Drivers**

Retrofit fluorescent fixtures by removing the fluorescent tubes and ballasts and replacing them with LED tubes and LED drivers (if necessary), which are designed to be used in retrofitted fluorescent fixtures.

The measure uses the existing fixture housing but replaces the electric components with more efficient lighting technology which use less power than other lighting technologies but provides equivalent lighting output. Maintenance savings may also be achieved since LED tubes last longer than fluorescent tubes and therefore do not need to be replaced as often.

**Affected building areas:** all areas with fluorescent fixtures with T12 tubes.

### **ECM 2: Retrofit Fixtures with LED Lamps**

Replace fluorescent and incandescent lamps with LED lamps. Many LED tubes are direct replacements for existing fluorescent tubes and can be installed while leaving the fluorescent fixture ballast in place. LED lamps can be used in existing fixtures as a direct replacement for most other lighting technologies.

This measure saves energy by installing LEDs which use less power than other lighting technologies yet provide equivalent lighting output for the space. Maintenance savings may also be available, as longer-lasting LEDs lamps will not need to be replaced as often as the existing lamps.

**Affected building areas:** vestibules, classrooms, computer labs, conference rooms, copy rooms, electrical rooms, hallways, janitorial rooms, lounges, mechanical rooms, offices, rest rooms, stairwells, storage rooms, the walkway, and all areas with fluorescent fixtures with T8 tubes.



#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Lighting Control Measures</b>		<b>23,929</b>	<b>3.6</b>	<b>-6</b>	<b>\$3,497</b>	<b>\$35,955</b>	<b>\$8,785</b>	<b>\$27,170</b>	<b>7.8</b>	<b>23,452</b>
ECM 3	Install Occupancy Sensor Lighting Controls	15,016	2.7	-3	\$2,194	\$29,430	\$3,815	\$25,615	11.7	14,716
ECM 4	Install High/Low Lighting Controls	8,913	0.9	-2	\$1,303	\$6,525	\$4,970	\$1,555	1.2	8,736

Lighting controls reduce energy use by turning off or lowering lighting fixture power levels when not in use. A comprehensive approach to lighting design should upgrade the lighting fixtures and the controls together for maximum energy savings and improved lighting for occupants.

### **ECM 3: Install Occupancy Sensor Lighting Controls**

Install occupancy sensors to control lighting fixtures in areas that are frequently unoccupied, even for short periods. For most spaces, we recommend that lighting controls use dual technology sensors, which reduce the possibility of lights turning off unexpectedly.

Occupancy sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Most occupancy sensor lighting controls allow users to manually turn fixtures on/off, as needed. Some controls can also provide dimming options.

Occupancy sensors can be mounted on the wall at existing switch locations, mounted on the ceiling, or in remote locations. In general, wall switch replacement sensors are best suited to single occupant offices and other small rooms. Ceiling-mounted or remote mounted sensors are used in large spaces, locations without local switching, and where wall switches are not in the line-of-sight of the main work area.

This measure provides energy savings by reducing the lighting operating hours.

**Affected building areas:** classrooms, computer labs, conference rooms, copy rooms, lounges, offices, and rest rooms.

### **ECM 4: Install High/Low Lighting Controls**

Install occupancy sensors to provide dual level lighting control for lighting fixtures in spaces that are infrequently occupied but may require some level of continuous lighting for safety or security reasons.

Lighting fixtures with these controls operate at default low levels when the area is unoccupied to provide minimal lighting to meet security or safety code requirements for egress. Sensors detect occupancy using ultrasonic and/or infrared sensors. When an occupant enters the space, the lighting fixtures switch to full lighting levels. Fixtures automatically switch back to low level after a predefined period of vacancy. In parking lots and parking garages with significant ambient lighting, this control can sometimes be combined with photocell controls to turn the lights off when there is sufficient daylight.

The controller lowers the light level by dimming the fixture output. Therefore, the controlled fixtures need to have a dimmable ballast or driver. This will need to be considered when selecting retrofit lamps and bulbs for the areas proposed for high/low control.

This measure provides energy savings by reducing the light fixture power draw when reduced light output is appropriate.

**Affected building areas:** hallways, stairwells, and walkway.

For this type of measure the occupancy sensors will generally be ceiling or fixture mounted. Sufficient sensor coverage must be provided to ensure that lights turn on in each area as an occupant approaches.

## 4.3 Motors

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Motor Upgrades</b>		<b>1,204</b>	<b>0.3</b>	<b>0</b>	<b>\$177</b>	<b>\$3,190</b>	<b>\$0</b>	<b>\$3,190</b>	<b>18.0</b>	<b>1,212</b>
ECM 5	Premium Efficiency Motors	1,204	0.3	0	\$177	\$3,190	\$0	\$3,190	18.0	1,212

### ECM 5: Premium Efficiency Motors

We evaluated replacing standard efficiency motors with IHP 2014 efficiency motors. This evaluation assumes that existing motors will be replaced with motors of equivalent size and type. In some cases, additional savings may be possible by downsizing motors to better meet the motor's current load requirements.

#### Affected motors:

Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Additional Motor Description
Bliss Annex Mechanical Room	Bliss Annex (AHU-001)	1	Supply Fan	15.0	AHU-001 Supply Fan Motor
Bliss Annex Mechanical Room	Bliss Annex (AHU-001)	1	Return Fan	10.0	AHU-001 Return Fan Motor (RF-001)

Savings are based on the difference between baseline and proposed efficiencies and the assumed annual operating hours. The base case motor energy consumption is estimated using the efficiencies found on nameplates or estimated based on the age of the motor and our best estimates of motor run hours. Efficiencies of proposed motor upgrades are obtained from the current *New Jersey's Clean Energy Program Protocols to Measure Resource Savings*.

## 4.4 Variable Frequency Drives (VFD)

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Variable Frequency Drive (VFD) Measures</b>		<b>70,814</b>	<b>18.5</b>	<b>0</b>	<b>\$10,418</b>	<b>\$77,998</b>	<b>\$7,500</b>	<b>\$70,498</b>	<b>6.8</b>	<b>71,309</b>
ECM 6	Install VFDs on Constant Volume (CV) Fans	64,947	17.4	0	\$9,555	\$32,346	\$5,700	\$26,646	2.8	65,401
ECM 7	Install VFDs on Heating Water Pumps	5,867	1.1	0	\$863	\$45,652	\$1,800	\$43,852	50.8	5,908

Variable frequency drives control motors for fans, pumps, and process equipment based on the actual output required of the driven equipment. Energy savings result from more efficient control of motor energy usage when equipment operates at partial load. The magnitude of energy savings depends on the estimated amount of time that the motor would operate at partial load. For equipment with proposed VFDs, we have included replacing the controlled motor with a new inverter duty rated motor to conservatively account for the cost of an inverter duty rated motor.

### **ECM 6: Install VFDs on Constant Volume (CV) Fans**

Install VFDs to control constant volume fan motor speeds. This converts a constant-volume, single-zone air handling system into a variable-air-volume (VAV) system. A separate VFD is usually required to control the return fan motor or dedicated exhaust fan motor, if the air handler has one.

Zone thermostats signal the VFD to adjust fan speed to maintain the appropriate temperature in the zone, while maintaining a constant supply air temperature.

VAV system controls should not raise the supply air temperature at the expense of the fan power. A common mistake is to reset the supply air temperature to achieve chiller energy savings, which can lead to additional air flow requirements. Supply air temperature should be kept low (e.g. 55°F) until the minimum fan speed (typically about 50%) is met. At this point, it is efficient to raise the supply air temperature as the load decreases, but not such that additional air flow and thus fan energy is required.

Energy savings result from reducing the fan speed (and power) when conditions allow for reduced air flow.

**Affected air handlers:** AHU-1 & AHU-2 at Bliss Hall and AHU-002 at Bliss Annex.

### **ECM 7: Install VFDs on Heating Water Pumps**

We evaluated installing variable frequency drives (VFD) to control heating water pumps. Two-way valves must serve the hot water coils and the hot water loop must have a differential pressure sensor installed. If three-way valves or a bypass leg are used in the hot water distribution they will need to be modified when this measure is implemented. As the hot water valves close, the differential pressure increases and the VFD modulates the pump speed to maintain a differential pressure setpoint.

Energy savings result from reducing pump motor speed (and power) as hot water valves close. The magnitude of energy savings is based on the estimated amount of time that the system will operate at reduced load.

**Affected pumps:** (2) 5.0 heating hot water pumps at Bliss Annex.

## 4.5 Unitary HVAC

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Unitary HVAC Measures</b>		<b>5,009</b>	<b>1.4</b>	<b>0</b>	<b>\$737</b>	<b>\$13,636</b>	<b>\$315</b>	<b>\$13,321</b>	<b>18.1</b>	<b>5,044</b>
ECM 8	Install High Efficiency Air Conditioning Units	5,009	1.4	0	\$737	\$13,636	\$315	\$13,321	18.1	5,044

Replacing the unitary HVAC units has a long payback period and may not be justifiable based simply on energy considerations. However, most of the units at this facility are nearing or have reached the end of their normal useful life. Typically, the marginal cost of purchasing a high efficiency unit can be justified by the marginal savings from the improved efficiency. When the air conditioning units are eventually replaced, consider purchasing equipment that exceeds the minimum efficiency required by building codes.

## ECM 8: Install High Efficiency Air Conditioning Units

We evaluated replacing standard efficiency air conditioning units with high efficiency air conditioning units. The magnitude of energy savings for this measure depends on the relative efficiency of the older unit versus the new high efficiency unit, the average cooling and heating load and the estimated annual operating hours.

**Affected units:** (1) 3.0-ton split system AC at Bliss Annex and (1) 2.83-ton ductless mini-split AC at Bliss Hall.

## 4.6 HVAC Improvements

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
HVAC System Improvements		955	0.0	0	\$140	\$52	\$18	\$34	0.2	961
ECM 9	Install Pipe Insulation	955	0.0	0	\$140	\$52	\$18	\$34	0.2	961

## ECM 9: Install Pipe Insulation

Install insulation on domestic hot water system piping. Distribution system losses are dependent on system fluid temperature, the size of the distribution system, and the level of insulation of the piping. Significant energy savings can be achieved when insulation has not been well maintained. When the insulation is exposed to water, when the insulation has been removed from some areas of the pipe, or when valves have not been properly insulated system efficiency can be significantly reduced. This measure saves energy by reducing heat transfer in the distribution system.

**Affected Systems:** domestic hot water piping in two janitorial closets at Bliss Annex.

## 4.7 Domestic Water Heating

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
Domestic Water Heating Upgrade		3,475	0.0	0	\$511	\$179	\$100	\$79	0.2	3,500
ECM 10	Install Low-Flow DHW Devices	3,475	0.0	0	\$511	\$179	\$100	\$79	0.2	3,500

## ECM 10: Install Low-Flow DHW Devices

Install low-flow devices to reduce overall hot water demand. The following low flow devices are recommended to reduce hot water usage:

Device	Flow Rate
Faucet aerators (lavatory)	0.5 gpm

Low-flow devices reduce the overall water flow from the fixture, while still providing adequate pressure for washing. Additional cost savings may result from reduced water usage.

## 4.8 Food Service & Refrigeration Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Food Service &amp; Refrigeration Measures</b>		<b>343</b>	<b>0.0</b>	<b>0</b>	<b>\$50</b>	<b>\$230</b>	<b>\$0</b>	<b>\$230</b>	<b>4.6</b>	<b>345</b>
ECM 11	Vending Machine Control	343	0.0	0	\$50	\$230	\$0	\$230	4.6	345

### ECM 11: Vending Machine Control

Vending machines operate continuously, even during unoccupied hours. Install occupancy sensor controls to reduce energy use. These controls power down vending machines when the vending machine area has been vacant for some time, and they power up the machines at necessary regular intervals or when the surrounding area is occupied. Energy savings are dependent on the vending machine and activity level in the area surrounding the machines.

## 4.9 Custom Measures

#	Energy Conservation Measure	Annual Electric Savings (kWh)	Peak Demand Savings (kW)	Annual Fuel Savings (MMBtu)	Annual Energy Cost Savings (\$)	Estimated M&L Cost (\$)	Estimated Incentive (\$)*	Estimated Net M&L Cost (\$)	Simple Payback Period (yrs)**	CO <sub>2</sub> e Emissions Reduction (lbs)
<b>Custom Measures</b>		<b>16,313</b>	<b>0.0</b>	<b>433</b>	<b>\$4,233</b>	<b>\$38,158</b>	<b>\$0</b>	<b>\$38,158</b>	<b>9.0</b>	<b>67,131</b>
ECM 12	Retro-Commissioning Study	5,949	0.0	249	\$1,927	\$16,975	\$0	\$16,975	8.8	35,095
ECM 13	Sub Metering	5,452	0.0	184	\$1,583	\$18,800	\$0	\$18,800	11.9	27,090
ECM 14	Install Heat Pump Water Heater	4,912	0.0	0	\$723	\$2,383	\$0	\$2,383	3.3	4,946

### ECM 12: Retro-Commissioning Study

Due to the complexity of today's HVAC systems and controls a thorough analysis and rebalance of heating, ventilation, and cooling systems should periodically be conducted. There are indications at both sites that systems may be not be operating correctly or as efficiently as they could be. One important tool available to building operators to ensure proper system operation is retro-commissioning.

Retro-commissioning is a common practice recommended by the American Society of Heating, Refrigerating and Air-Conditioning Engineers (ASHRAE) to be implemented every few years. We recommend that you contact a reputable engineering firm that specializes in energy control systems and retro-commissioning. Ask them to propose a scope of work and an outline of the procedures and processes to be implemented, including a schedule and the roles of all responsible parties.

Once goals and responsibilities are established, the objective of the investigation process is to understand how the building is currently operating, identify the issues, and determine the most cost-effective way to improve performance. The retro-commissioning agent will review building documentation, interview building occupants, and inspect and test the equipment. Information is then compiled into a report and shared with facility staff, who will select which recommendations to implement after reviewing the findings.



The implementation phase puts the selected processes into place. Typical measures may include sensor calibration, equipment schedule changes, damper linkage repair and similar relatively low-cost adjustments -- although more expensive sophisticated programming and building control system upgrades may be warranted. Approved measures may be implemented by the agent, the building staff, or by subcontractors. Typically, a combination of these individuals makes up the retro-commissioning team.

After the approved measures are implemented, the team will verify that the changes are working as expected. Baseline and post-case measurements will allow building staff to monitor equipment and ensure that the benefits are maintained.

A high-level evaluation of potential savings and costs is provided for demonstration purposes only. It is a screening evaluation for the potential in HVAC Control Improvements. Based on industry standards and previous project experience, the potential energy savings may be up to 15% of existing HVAC energy use. The average cost of retro-commissioning studies and control improvements is \$0.30 per square foot. Actual savings and costs will need to be outlined by the specific contractor engaged to perform the study. For the purposes of this report, we have conservatively estimated savings to be 2% of the total HVAC energy consumption baseline.

### **ECM 13: Sub Metering**

Facility staff expressed interest in utility sub metering key buildings which are currently served by a master meter and the central plant. Utility submeters alone do not save energy, but they are a useful tool under the right circumstances. Utility sub-meters can provide facility staff with real-time energy use data for specific buildings, information that enhances the potential for greater energy management activities. Revenue grade submeters are a tool that allow owners to bill tenants or departments for the energy consumed in the spaces they occupy. Better resolution on building system performance can lead to occupant behavioral changes which often result in reduced energy use.

A high-level evaluation of potential savings and costs is provided for demonstration purposes only. Based on industry standards and case studies, the potential energy savings may be up to 5% of existing energy usage. For the purposes of this report, a conservative assumed savings of 1% was applied to both building allocated electrical and natural gas consumption of the sub metered buildings based on the premise of occupant behavioral changes. For both buildings the following submeters are proposed: smart electric meter, steam flow meter, and chilled water flow meter. Meter costs for the evaluation are based on average building use across the campus: smart electric meter \$2,400, steam flow meter \$6,700, and chilled water flow meter \$9,700. The actual scope of work and implementation costs must be provided by a contractor in the future. This measure is recommended for implementation based on the initial energy and economic results but primarily for enhancing the potential for greater energy management activities.

### **ECM 14: Install Heat Pump Water Heater**

A typical electric water heater uses electric resistance coils to heat water at a coefficient of performance (COP) of 1. Heat pump water heaters (HPWH) use a refrigeration cycle to transfer heat from the air to the domestic water. The typical average COP for a HPWH is about 2.5 so they require significantly less electricity to produce the same amount of hot water as a traditional electric water heater. HPWH also reject cold air. As such, they need to be in an unconditioned space with good ventilation. Ideal locations are garages or large enclosed, unconditioned storage areas.

Most HPWH operate effectively down to an air temperature of 40 °F. Below that temperature, an electric resistance booster heater is typically required to achieve full heating capacity. It is critical that the HPWH controls are set up so that the electric resistance heat only engages when the air temperature is too cold for the HPWH to extract heat from it.

HPWH operate most effectively when the temperature difference between the incoming and outgoing water is high. Generally, this means that cold make-up water should be piped to the bottom of the tank and return water should be piped to the top of the tank in order to maintain stratification within the storage tank. Water should be drawn from the bottom of the tank to be heated. If there is a DHW recirculation pump, it should only be operated during high hot water demand periods.

## 5 ENERGY EFFICIENT BEST PRACTICES

A whole building maintenance plan will extend equipment life; improve occupant comfort, health, and safety; and reduce energy and maintenance costs.

Operation and maintenance (O&M) plans enhance the operational efficiency of HVAC and other energy intensive systems and could save between 5 to 20 percent of the energy usage in your building without substantial capital investment. A successful plan includes your records of energy usage trends and costs, building equipment lists, current maintenance practices, planned capital upgrades, and incorporates your ideas for improved building operation. Your plan will address goals for energy-efficient operation, provide detail on how to reach the goals, and will outline procedures for measuring and reporting whether goals have been achieved.

You may already be doing some of these things— see our list below for potential additions to your maintenance plan. Be sure to consult with qualified equipment specialists for details on proper maintenance and system operation.

### **Energy Tracking with ENERGY STAR® Portfolio Manager®**



You've heard it before - you can't manage what you don't measure. ENERGY STAR® Portfolio Manager® is an online tool that you can use to measure and track energy and water consumption, as well as greenhouse gas emissions<sup>5</sup>. Your account has already been established. Now you can continue to keep tabs on your energy performance every month.

### **Doors and Windows**

Close exterior doors and windows in heated and cooled areas. Leaving doors and windows open leads to a loss of heat during the winter and chilled air during the summer. Reducing air changes per hour (ACH) can lead to increased occupant comfort as well as heating and cooling savings, especially when combined with proper HVAC controls and adequate ventilation.

### **Lighting Maintenance**



- Clean lamps, reflectors and lenses of dirt, dust, oil, and smoke buildup every six to twelve months. Light levels decrease over time due to lamp aging, lamp and ballast failure, and buildup of dirt and dust. Together, this can reduce total light output by up to 60% while still drawing full power.

In addition to routine cleaning, developing a maintenance schedule can ensure that maintenance is performed regularly, and it can reduce the overall cost of fixture re-lamping and re-ballasting. Group re-lamping and re-ballasting maintains lighting levels and minimizes the number of site visits by a lighting technician or contractor, decreasing the overall cost of maintenance.

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<sup>5</sup> <https://www.energystar.gov/buildings/facility-owners-and-managers/existing-buildings/use-portfolio-manager>.

## **Lighting Controls**

As part of a lighting maintenance schedule, test lighting controls to ensure proper functioning. For occupancy sensors, this requires triggering the sensor and verifying that the sensor's timer settings are correct. For daylight and photocell sensors, maintenance involves cleaning sensor lenses and confirming that setpoints and sensitivity are configured properly. Adjust exterior lighting time clock controls seasonally as needed to match your lighting requirements.

## **Motor Maintenance**

Motors have many moving parts. As these parts degrade over time, the efficiency of the motor is reduced. Routine maintenance prevents damage to motor components. Routine maintenance should include cleaning surfaces and ventilation openings on motors to prevent overheating, lubricating moving parts to reduce friction, inspecting belts and pulleys for wear and to ensure they are at proper alignment and tension, and cleaning and lubricating bearings. Consult a licensed technician to assess these and other motor maintenance strategies.

## **HVAC Filter Cleaning and Replacement**

Air filters should be checked regularly (often monthly) and cleaned or replaced when appropriate. Air filters reduce indoor air pollution, increase occupant comfort, and help keep equipment operating efficiently. If the building has a building management system, consider installing a differential pressure switch across filters to send an alarm about premature fouling or overdue filter replacement. Over time, filters become less and less effective as particulate buildup increases. Dirty filters also restrict air flow through the air conditioning or heat pump system, which increases the load on the distribution fans.

## **Steam Trap Repair and Replacement**

Steam traps are a crucial part of delivering heat from the boiler to the space heating units. Steam traps are automatic valves that remove condensate from the system. If the traps fail closed, condensate can build up in the steam supply side of the trap which reduces the flow in the steam lines and thermal capacity of the radiators. Or they may fail open, allowing steam into the condensate return lines resulting in wasted energy, and water hammering. Losses can be significantly reduced by testing and replacing equipment as they start to fail. Repair or replace traps that are blocked or allowing steam to pass. Inspect steam traps as part of a regular steam system maintenance plan.

## **Water Heater Maintenance**

The lower the supply water temperature that is used for hand washing sinks, the less energy is needed to heat the water. Reducing the temperature results in energy savings and the change is often unnoticeable to users. Be sure to review the domestic water temperature requirements for sterilizers and dishwashers as you investigate reducing the supply water temperature.

Also, preventative maintenance can extend the life of the system, maintain energy efficiency, and ensure safe operation. At least once a year, follow manufacturer instructions to drain a few gallons out of the water heater using the drain valve. If there is a lot of sediment or debris, then a full flush is recommended. Turn the temperature down and then completely drain the tank. Annual checks should include checks for:

- Leaks or heavy corrosion on the pipes and valves.
- Corrosion or wear on the gas line and on the piping. If you noticed any black residue, soot, or charred metal, this is a sign you may be having combustion issues and you should have the unit serviced by a professional.

- For electric water heaters, look for signs of leaking such as rust streaks or residue around the upper and lower panels covering the electrical components on the tank.
- For water heaters more than three years old, have a technician inspect the sacrificial anode annually.

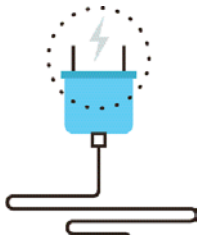
### **Compressed Air System Maintenance**

Compressed air systems require periodic maintenance to operate at peak efficiency. A maintenance plan for compressed air systems should include:

- Inspection, cleaning, and replacement of inlet filter cartridges
- Cleaning of drain traps
- Daily inspection of lubricant levels to reduce unwanted friction
- Inspection of belt condition and tension
- Check for leaks and adjust loose connections
- Overall system cleaning

Contact a qualified technician for help with setting up periodic maintenance schedule.

### **Plug Load Controls**



Reducing plug loads is a common way to decrease your electrical use. Limiting the energy use of plug loads can include increasing occupant awareness, removing under-used equipment, installing hardware controls, and using software controls. Consider enabling the most aggressive power settings on existing devices or install load sensing or occupancy sensing (advanced) power strips<sup>6</sup>. Your local utility may offer incentives or rebates for this equipment.

### **Computer Power Management Software**

Many computers consume power during nights, weekends, and holidays. Screen savers are commonly confused as a power management strategy. This contributes to avoidable, excessive electrical energy consumption. There are innovative power management software packages available that are designed to deliver significant energy saving and provide ongoing tracking measurements. A central power management platform helps enforce energy savings policies as well as identify and eliminate underutilized devices.

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<sup>6</sup> For additional information refer to “Assessing and Reducing Plug and Process Loads in Office Buildings” <http://www.nrel.gov/docs/fy13osti/54175.pdf>, or “Plug Load Best Practices Guide” <http://www.advancedbuildings.net/plug-load-best-practices-guide-offices>.



## **Water Conservation**



Installing dual flush or low-flow toilets and low-flow/waterless urinals are ways to reduce water use. The EPA WaterSense® ratings for urinals is 0.5 gallons per flush (gpf) and for flush valve toilets is 1.28 gpf (this is lower than the current 1.6 gpf federal standard).

For more information regarding water conservation go to the EPA's WaterSense® website<sup>7</sup> or download a copy of EPA's "WaterSense® at Work: Best Management Practices for Commercial and Institutional Facilities"<sup>8</sup> to get ideas for creating a water management plan and best practices for a wide range of water using systems.

Water conservation devices that do not reduce hot water consumption will not provide energy savings at the site level, but they may significantly affect your water and sewer usage costs. Any reduction in water use does however ultimately reduce grid-level electricity use since a significant amount of electricity is used to deliver water from reservoirs to end users.

If the facility has detached buildings with a master water meter for the entire campus, check for unnatural wet areas in the lawn or water seeping in the foundation at water pipe penetrations through the foundation. Periodically check overnight meter readings when the facility is unoccupied, and there is no other scheduled water usage.

Manage irrigation systems to use water more effectively outside the building. Adjust spray patterns so that water lands on intended lawns and plantings and not on pavement and walls. Consider installing an evapotranspiration irrigation controller that will prevent over-watering.

## **Procurement Strategies**

Purchasing efficient products reduces energy costs without compromising quality. Consider modifying your procurement policies and language to require ENERGY STAR® or WaterSense® products where available.

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<sup>7</sup> <https://www.epa.gov/watersense>.

<sup>8</sup> <https://www.epa.gov/watersense/watersense-work-0>.

## 6 ON-SITE GENERATION

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You don't have to look far in New Jersey to see one of the thousands of solar electric systems providing clean power to homes, businesses, schools, and government buildings. On-site generation includes both renewable (e.g., solar, wind) and non-renewable (e.g., fuel cells) technologies that generate power to meet all or a portion of the facility's electric energy needs. Also referred to as distributed generation, these systems contribute to greenhouse gas (GHG) emission reductions, demand reductions and reduced customer electricity purchases, which results in improved electric grid reliability through better use of transmission and distribution systems.

Preliminary screenings were performed to determine if an on-site generation measure could be a cost-effective solution for your facility. Before deciding to install an on-site generation system, we recommend conducting a feasibility study to analyze existing energy profiles, siting, interconnection, and the costs associated with the generation project including interconnection costs, departing load charges, and any additional special facilities charges.

## 6.1 Solar Photovoltaic

Photovoltaic (PV) panels convert sunlight into electricity. Individual panels are combined into an array that produces direct current (DC) electricity. The DC current is converted to alternating current (AC) through an inverter. The inverter is then connected to the building's electrical distribution system.

A preliminary screening based on the facility's electric demand, size and location of free area, and shading elements shows that the facility has **no** potential for installing a PV array.

This facility **does not** appear to meet the minimum criteria for a cost-effective solar PV installation. To be cost-effective, a solar PV array needs certain minimum criteria, such as sufficient and sustained electric demand and sufficient flat or south-facing rooftop or other unshaded space on which to place the PV panels.

The graphic below displays the results of the PV potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.

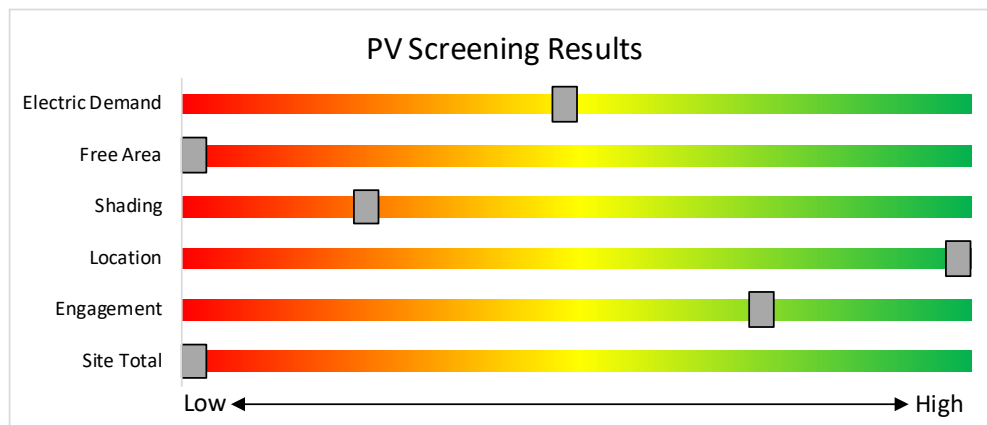


Figure 9 - Photovoltaic Screening

### Transition Incentive (TI) Program

The TI program is a bridge between the Legacy SREC Program and a to-be determined Successor Incentive Program. The program is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn TRECs (Transition Incentive Renewable Energy Certificates). The Transition Incentive is structured as a factorized renewable energy certificate. The factors allow the TI Program to provide differentiated financial incentives for different types of solar installation.

Get more information about solar power in New Jersey or find a qualified solar installer who can help you decide if solar is right for your building:

**Transition Incentive (TI) Program:** <https://www.njcleanenergy.com/renewable-energy/programs/transition-incentive-program>

- **Basic Info on Solar PV in NJ:** [www.njcleanenergy.com/whysolar](http://www.njcleanenergy.com/whysolar).
- **NJ Solar Market FAQs:** [www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs](http://www.njcleanenergy.com/renewable-energy/program-updates-and-background-information/solar-transition/solar-market-faqs).
- **Approved Solar Installers in the NJ Market:** [www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/?id=60&start=1](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/?id=60&start=1).

## 6.2 Combined Heat and Power

Combined heat and power (CHP) generates electricity at the facility and puts waste heat energy to good use. Common types of CHP systems are reciprocating engines, microturbines, fuel cells, backpressure steam turbines, and (at large facilities) gas turbines.

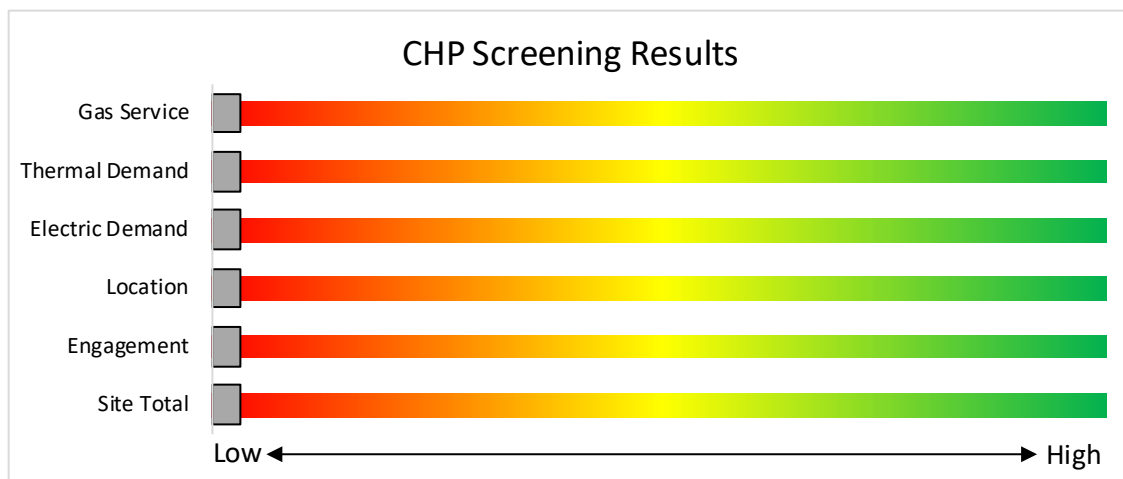
CHP systems typically produce a portion of the electric power used on-site, with the balance of electric power needs supplied by the local utility company. The heat is used to supplement (or replace) existing boilers and provide space heating and/or domestic hot water heating. Waste heat can also be routed through absorption chillers for space cooling.

The key criteria used for screening is the amount of time that the CHP system would operate at full load and the facility's ability to use the recovered heat. Facilities with a continuous need for large quantities of waste heat are the best candidates for CHP.

A preliminary screening based on heating and electrical demand, siting, and interconnection shows that the facility has **no** potential for installing a cost-effective CHP system.

Based on a preliminary analysis, the facility **does not** appear to meet the minimum requirements for a cost-effective CHP installation. The lack of gas service, low or infrequent thermal load, and lack of space for siting the equipment are the most significant factors contributing to the lack of CHP potential.

The graphic below displays the results of the CHP potential screening conducted as a part of this audit. The position of each slider indicates the potential (potential increases to the right) that each factor contributes to the overall site potential.



*Figure 10 - Combined Heat and Power Screening*

Find a qualified firm that specializes in commercial CHP cost assessment and installation:  
[http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved\\_vendorsearch/](http://www.njcleanenergy.com/commercial-industrial/programs/nj-smartstart-buildings/tools-and-resources/tradeally/approved_vendorsearch/)

## 7 PROJECT FUNDING AND INCENTIVES

Ready to improve your building's performance? New Jersey's Clean Energy Programs can help. Pick the program that works best for you. Incentive programs that may apply to this facility are identified in the Executive Summary. This section provides an overview of currently available New Jersey's Clean Energy Programs.

	<b>SmartStart</b> <i>Flexibility to install at your own pace</i>	<b>Direct Install</b> <i>Turnkey installation</i>	<b>Pay for Performance</b> <i>Whole building upgrades</i>
<b>Who should use it?</b>	Buildings installing individual measures or small group of measures.	Small to mid-size facilities that can bundle multiple measures together.  Average peak demand should be below 200 kW.  Not suitable for significant building shell issues.	Mid to large size facilities looking to implement as many measures as possible at one time.  Peak demand should be over 200 kW.
<b>How does it work?</b>	Use in-house staff or your preferred contractor.	Pre-approved contractors pass savings along to you via reduced material and labor costs.	Whole-building approach to energy upgrades designed to reduce energy use by at least 15%. The more you save, the higher the incentives.
<b>What are the Incentives?</b>	Fixed incentives for specific energy efficiency measures.	Incentives pay up to 70% of eligible costs, up to \$125,000 per project.  You pay the remaining 30% directly to the contractor.	Incentives are paid out in three installments. The first installment is meant to help offset the costs of the initial engineering study. The subsequent incentives are paid based on the level of energy savings up to 50% of the total project cost.  See Section 7.3 for all incentive details.
<b>How do I participate?</b>	Submit an application for the specific equipment to be installed.	Contact a participating contractor in your region.	Contact a pre-qualified Partner to develop your Energy Reduction Plan and set your energy savings targets.

Take the next step by visiting [www.njcleanenergy.com](http://www.njcleanenergy.com) for program details, applications, and to contact a qualified contractor.



## 7.1 SmartStart



SmartStart offers incentives for installing prescriptive and custom energy efficiency measures at your facility. This program provides an effective mechanism for securing incentives for energy efficiency measures installed individually or as part of a package of energy upgrades. This program serves most common equipment types and sizes.

SmartStart routinely adds, removes, or modifies incentives from year-to-year for various energy efficient equipment based on market trends and new technologies.

### **Equipment with Prescriptive Incentives Currently Available:**

*Electric Chillers*  
*Electric Unitary HVAC*  
*Gas Cooling*  
*Gas Heating*  
*Gas Water Heating*  
*Ground Source Heat Pumps*  
*Lighting*

*Lighting Controls*  
*Refrigeration Doors*  
*Refrigeration Controls*  
*Refrigerator/Freezer Motors*  
*Food Service Equipment*  
*Variable Frequency Drives*

### **Incentives**

The SmartStart Prescriptive program provides fixed incentives for specific energy efficiency measures. Prescriptive incentives vary by equipment type.

SmartStart Custom provides incentives for more unique or specialized technologies or systems that are not addressed through prescriptive incentives. Custom incentives are calculated at \$0.16/kWh and \$1.60/therm based on estimated annual savings. Incentives are capped at 50% of the total installed incremental project cost, or a project cost buy down to a one-year payback (whichever is less). Program incentives are capped at \$500,000 per electric account and \$500,000 per natural gas account, per fiscal year.

### **How to Participate**

Submit an application for the specific equipment to be installed. Many applications are designed as rebates, although others require application approval prior to installation. You can work with your preferred contractor or use internal staff to install measures.

Visit [www.njcleanenergy.com/SSB](http://www.njcleanenergy.com/SSB) for a detailed program description, instructions for applying, and applications.

## 7.2 Direct Install



Direct Install is a turnkey program available to existing small to medium-sized facilities with an average peak electric demand that does not exceed 200 kW over the recent 12-month period. You work directly with a pre-approved contractor who will perform a free energy assessment at your facility, identify specific eligible measures, and provide a clear scope of work for

installation of selected measures. Energy efficiency measures may include lighting and lighting controls, refrigeration, HVAC, motors, variable speed drives, and controls.

Based on the site building and utility data provided, the facility does not meet the requirements of the current DI program.

### Incentives

The program pays up to 70 percent of the total installed cost of eligible measures, up to \$125,000 per project. Each entity is limited to incentives up to \$250,000 per fiscal year.

### How to Participate

To participate in Direct Install, you will need to contact the participating contractor assigned to the region of the state where your facility is located. A complete list of Direct Install program partners is provided on the Direct Install website linked below. The contractor will be paid the measure incentives directly by the program, which will pass on to you in the form of reduced material and implementation costs. This means up to 70 percent of eligible costs are covered by the program, subject to program caps and eligibility, while the remaining 30 percent of the cost is paid to the contractor by the customer.

Detailed program descriptions and applications can be found at: [www.njcleanenergy.com/DI](http://www.njcleanenergy.com/DI).

## 7.3 Pay for Performance - Existing Buildings



Pay for Performance works for larger customers with a peak demand over 200 kW. The minimum installed scope of work must include at least two unique measures that results in at least 15 percent source energy savings, and lighting cannot make up the majority of the savings.

P4P is a generally a good option for medium-to-large sized facilities looking to implement as many measures as possible under a single project to achieve deep energy savings. This program has an added benefit of addressing measures that may not qualify for other programs. Many facilities pursuing an Energy Savings Improvement Program loan also use this program.

For master metered campuses, such as The College of New Jersey, P4P eligibility is evaluated at the campus level. For the purposes of reporting P4P eligibility is being presented at all of the buildings. Final eligibility will be assessed once all of the reports are completed and will be addressed at the Exit Meeting. If the campus does not meet the 15% savings threshold based on measures identified during the LGEA Program process it is possible that additional measures could be identified at a later point in time, for example through further evaluation or the Energy Savings Improvement Program process.

### Incentives

Incentives are based on estimated and achieved energy savings ranging from \$0.18-\$0.22/kWh and \$1.80-\$2.50/therm, capped at the lesser of 50% total project cost, or \$1 million per electric account and \$1 million per natural gas account, per fiscal year, not to exceed \$2 million per project. An incentive of \$0.15/square foot is also available to offset the cost of developing the Energy Reduction Plan (see below) contingent on the project moving forward with measure installation.

### How to Participate

Contact one of the pre-approved consultants and contractors ("Partners"). Under direct contract to you, they will help further evaluate the measures identified in this report through development of the energy reduction plan), assist you in implementing selected measures, and verify actual savings one year after the installation. Your Partner will also help you apply for incentives.

Approval of the final scope of work is required by the program prior to installation. Installation can be done by the contractor of your choice (some P4P Partners are also contractors) or by internal staff, but the Partner remains involved throughout construction to ensure compliance with the program requirements.

Detailed program descriptions, instructions for applying, applications and list of Partners can be found at [www.njcleanenergy.com/P4P](http://www.njcleanenergy.com/P4P).

## 7.4 Combined Heat and Power

The Combined Heat & Power (CHP) program provides incentives for eligible CHP or waste heat to power (WHP) projects. Eligible CHP or WHP projects must achieve an annual system efficiency of at least 65% (lower heating value, or LHV), based on total energy input and total utilized energy output. Mechanical energy may be included in the efficiency evaluation.

### Incentives

Eligible Technologies	Size (Installed Rated Capacity) <sup>1</sup>	Incentive (\$/kW)	% of Total Cost Cap per Project <sup>3</sup>	\$ Cap per Project <sup>3</sup>		
Powered by non-renewable or renewable fuel source <sup>4</sup>	≤500 kW	\$2,000	30-40% <sup>2</sup>	\$2 million		
Gas Internal Combustion Engine	>500 kW - 1 MW	\$1,000				
Gas Combustion Turbine	> 1 MW - 3 MW	\$550	30%	\$3 million		
Microturbine	>3 MW	\$350				
Fuel Cells with Heat Recovery						
Waste Heat to Power*	<1 MW	\$1,000	30%	\$2 million		
	> 1MW	\$500		\$3 million		

\*Waste Heat to Power: Powered by non-renewable fuel source, heat recovery or other mechanical recovery from existing equipment utilizing new electric generation equipment (e.g. steam turbine).

Check the NJCEP website for details on program availability, current incentive levels, and requirements.

### How to Participate

You work with a qualified developer or consulting firm to complete the CHP application. Once the application is approved the project can be installed. Information about the CHP program can be found at [www.njcleanenergy.com/CHP](http://www.njcleanenergy.com/CHP).

## 7.5 Energy Savings Improvement Program

The Energy Savings Improvement Program (ESIP) serves New Jersey's government agencies by financing energy projects. An ESIP is a type of performance contract, whereby school districts, counties, municipalities, housing authorities and other public and state entities enter in to contracts to help finance building energy upgrades. Annual payments are lower than the savings projected from the ECMs, ensuring that ESIP projects are cash flow positive for the life of the contract.

ESIP provides government agencies in New Jersey with a flexible tool to improve and reduce energy usage with minimal expenditure of new financial resources. NJCEP incentive programs described above can also be used to help further reduce the total project cost of eligible measures.

### How to Participate

This LGEA report is the first step to participating in ESIP. Next, you will need to select an approach for implementing the desired ECMs:

- (1) Use an energy services company or "ESCO."
- (2) Use independent engineers and other specialists, or your own qualified staff, to provide and manage the requirements of the program through bonds or lease obligations.
- (3) Use a hybrid approach of the two options described above where the ESCO is used for some services and independent engineers, or other specialists or qualified staff, are used to deliver other requirements of the program.

After adopting a resolution with a chosen implementation approach, the development of the energy savings plan (ESP) can begin. The ESP demonstrates that the total project costs of the ECMs are offset by the energy savings over the financing term, not to exceed 15 years. The verified savings will then be used to pay for the financing.

The ESIP approach may not be appropriate for all energy conservation and energy efficiency improvements. Carefully consider all alternatives to develop an approach that best meets your needs. A detailed program descriptions and application can be found at [www.njcleanenergy.com/ESIP](http://www.njcleanenergy.com/ESIP).

*ESIP is a program delivered directly by the NJBPU and is not an NJCEP incentive program. As mentioned above, you can use NJCEP incentive programs to help further reduce costs when developing the energy savings plan. Refer to the ESIP guidelines at the link above for further information and guidance on next steps.*

## 7.6 Transition Incentive (TI) Program

The TI program is a bridge between the Legacy SREC Program and a to-be determined Successor Incentive Program. The program is used to register the intent to install solar projects in New Jersey. Rebates are not available for solar projects, but owners of solar projects *must* register their projects prior to the start of construction to establish the project's eligibility to earn TRECs (Transition Incentive Renewable Energy Certificates). The Transition Incentive is structured as a factorized renewable energy certificate. The factors allow the TI Program to provide differentiated financial incentives for different types of solar installations. NJBPU calculates the value of a Transition Renewable Energy Certificate (TREC) by multiplying the base compensation rate (\$152/MWh) by the project's assigned factor (i.e.  $\$152 \times 0.85 = \$129.20/\text{MWh}$ ). The TREC factors are defined based on the chart below:

Project Type	Factor
Subsection (t): landfill, brownfield, areas of historic fill	1.00
Grid supply (Subsection (r)) rooftop	1.00
Net metered non-residential rooftop and carport	1.00
Community solar	0.85
Grid supply (Subsection (r)) ground mount	0.60
Net metered residential ground mount	0.60
Net metered residential rooftop and carport	0.60
Net metered non-residential ground mount	0.60

After the registration is accepted, construction is complete, and final paperwork has been submitted and is deemed complete, the project is issued a New Jersey certification number, which enables it to generate New Jersey TRECs.

Eligible projects may generate TRECs for 15 years following the commencement of commercial operations (also referred to as the "Transition Incentive Qualification Life"). After 15 years, projects may be eligible for a NJ Class I REC.

TRECs will be used by the identified compliance entities to satisfy a compliance obligation tied to a new Transition Incentive Renewable Portfolio Standard ("TI-RPS"), which will exist in parallel with, and completely separate from, the existing Solar RPS for Legacy SRECs. The TI-RPS is a carve-out of the current Class I RPS requirement. The creation of TRECs is based upon metered generation supplied to PJM-EIS General Attribute Tracking System ("GATS") by the owners of eligible facilities or their agents. GATS would create one TREC for each MWh of energy produced from a qualified facility.

TRECs will be purchased monthly by a TREC Administrator who will allocate the TRECs to the Load Serving Entities (BGS Providers and Third-Party Suppliers) annually based on their market share of retail electricity sold during the relevant Energy Year.

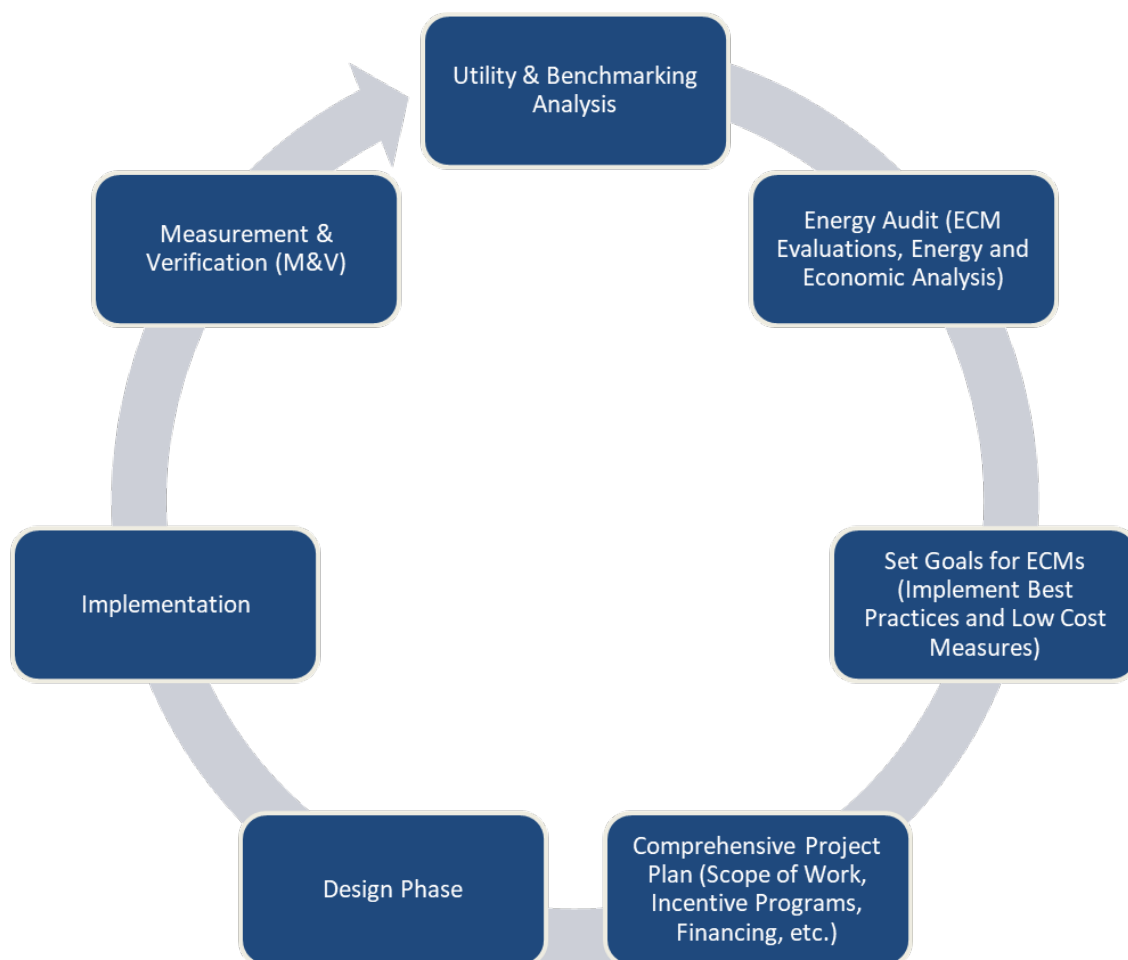
Solar projects help the State of New Jersey reach renewable energy goals outlined in the state's Energy Master Plan. The Transition Incentive Program online portal is now open to new applications effective May 1, 2020. There are instructions on "How and When to Transfer my SRP Registration to the Transition Incentive Program". If you are considering installing solar photovoltaics on your building, visit the following link for more information:

<https://www.njcleanenergy.com/renewable-energy/programs/transition-incentive-program>



## 8 PROJECT DEVELOPMENT

Energy conservation measures (ECMs) have been identified for your site and their energy and economic analyses are provided within this LGEA report. The next steps with project development are to set goals and create a comprehensive project plan. The graphic below provides an overview of the process flow for a typical energy efficiency or renewable energy project. We recommend implementing as many ECMs as possible prior to undertaking a feasibility study for a renewable project. The cyclical nature of this process flow demonstrates the ongoing work required to continually improve building energy efficiency over time. If your building(s) scope of work is relatively simple to implement or small in scope, the measurement and verification (M&V) step may not be required. It should be noted through a typical project cycle, there will be changes in costs based on specific scopes of work, contractor selections, design considerations, construction, etc. The estimated costs provided throughout this LGEA report demonstrate the unburdened turn-key material and labor cost only. There will be contingencies and additional costs at the time of implementation. We recommend comprehensive project planning includes the review of multiple bids for project work, incorporate potential operational & maintenance (O&M) cost savings and maximize your incentive potential.



*Figure 11 – Project Development Cycle*

## 9 ENERGY PURCHASING AND PROCUREMENT STRATEGIES

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### 9.1 Retail Electric Supply Options

Energy deregulation in New Jersey has increased energy buyers' options by separating the function of electricity distribution from that of electricity supply. So, though you may choose a different company from which to buy your electric power, responsibility for your facility's interconnection to the grid and repair to local power distribution will still reside with the traditional utility company serving your region.

If your facility is not purchasing electricity from a third-party supplier, consider shopping for a reduced rate from third-party electric suppliers. If your facility already buys electricity from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party electric suppliers is available at the NJBPU website<sup>9</sup>.

### 9.2 Retail Natural Gas Supply Options

The natural gas market in New Jersey is also deregulated. Most customers that remain with the utility for natural gas service pay rates that are market-based and that fluctuate monthly. The utility provides basic gas supply service (BGSS) to customers who choose not to buy from a third-party supplier for natural gas commodity.

A customer's decision about whether to buy natural gas from a retail supplier typically depends on whether a customer prefers budget certainty and/or longer-term rate stability. Customers can secure longer-term fixed prices by signing up for service through a third-party retail natural gas supplier. Many larger natural gas customers may seek the assistance of a professional consultant to assist in their procurement process.

If your facility does not already purchase natural gas from a third-party supplier, consider shopping for a reduced rate from third-party natural gas suppliers. If your facility already purchases natural gas from a third-party supplier, review and compare prices at the end of each contract year.

A list of licensed third-party natural gas suppliers is available at the NJBPU website<sup>10</sup>.

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<sup>9</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).

<sup>10</sup> [www.state.nj.us/bpu/commercial/shopping.html](http://www.state.nj.us/bpu/commercial/shopping.html).



APPENDIX A: EQUIPMENT INVENTORY & RECOMMENDATIONS

Lighting Inventory & Recommendations

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Annex Vestibule	1	Compact Fluorescent: (1) 42W Screw-In Lamp	Wall Switch	S	42	5,040	2	Relamp	No	1	LED Lamps: (1) 29W Screw-In Lamp	Wall Switch	29	5,040	0.0	66	0	\$10	\$17	\$1	1.7
Classroom 145	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,905	0	\$278	\$763	\$170	2.1
Classroom 146	8	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	8	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,693	0	\$247	\$708	\$155	2.2
Classroom 146	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	3,360	2, 3	Relamp	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	2,318	0.0	132	0	\$19	\$72	\$10	3.2
Classroom 147	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,905	0	\$278	\$763	\$170	2.1
Classroom 148	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,905	0	\$278	\$763	\$170	2.1
Classroom 151	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,905	0	\$278	\$763	\$170	2.1
Classroom 152	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,905	0	\$278	\$763	\$170	2.1
Classroom 153	9	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	9	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	1,905	0	\$278	\$763	\$170	2.1
Classroom 228	11	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	11	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	2,328	-1	\$340	\$872	\$200	2.0
Classroom 229	11	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	11	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.3	2,328	-1	\$340	\$872	\$200	2.0
Classroom 233	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.4	2,540	-1	\$371	\$927	\$215	1.9
Classroom 234	20	Halogen Incandescent: (1) 80W A19 Screw-In Lamp	Wall Switch	S	80	0	2	Relamp	No	20	LED Lamps: (1) 12W Screw-In Lamp	Wall Switch	12	0	0.7	0	0	\$0	\$345	\$20	0.0
Classroom 234	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.4	2,540	-1	\$371	\$927	\$215	1.9
Classroom 235	20	Halogen Incandescent: (1) 80W A19 Screw-In Lamp	Wall Switch	S	80	0	2	Relamp	No	20	LED Lamps: (1) 12W Screw-In Lamp	Wall Switch	12	0	0.7	0	0	\$0	\$345	\$20	0.0
Classroom 235	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.4	2,540	-1	\$371	\$927	\$215	1.9
Classroom 30	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.2	1,270	0	\$186	\$599	\$125	2.6
Computer Lab 28	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	12	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.4	3,809	-1	\$557	\$927	\$215	1.3
Computer Lab 31	15	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	15	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.5	4,762	-1	\$696	\$1,092	\$260	1.2
Conference 101	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.1	847	0	\$124	\$489	\$95	3.2
Conference 114	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	3,360	2, 3	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	2,318	0.2	1,270	0	\$186	\$599	\$125	2.6
Conference 131	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Conference 131	5	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	5	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.2	605	0	\$88	\$544	\$110	4.9
Conference 332	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	484	0	\$71	\$489	\$95	5.6
Copy Room 124	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Copy Room 326	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Electrical Room 111	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Electrical Room 23	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	33	0	\$5	\$73	\$20	11.0
Elevator 2 Hall	6	LED Lamps: (1) 15W A19 Screw-In Lamp	Breaker Panel	S	15	5,040		None	No	6	LED Lamps: (1) 15W A19 Screw-In Lamp	Breaker Panel	15	5,040	0.0	0	0	\$0	\$0	\$0	0.0
Elevator Annex	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Breaker Panel	S	93	5,040	2	Relamp	No	1	LED - Linear Tubes: (3) 4' Lamps	Breaker Panel	44	5,040	0.0	249	0	\$36	\$55	\$15	1.1
Elevator Room 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Elevator Room 25	1	Linear Fluorescent - T12: 4' T12 (40W) - 2L	Wall Switch	S	88	500	1	Relamp & Reballast	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	30	0	\$4	\$69	\$10	13.6
Annex Roof Access	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Exterior Ground Level Bliss Hall	8	LED Lamps: (1) 15W A19 Screw-In Lamp	Timeclock		15	4,380		None	No	8	LED Lamps: (1) 15W A19 Screw-In Lamp	Timeclock	15	4,380	0.0	0	0	\$0	\$0	\$0	0.0
Exterior Ground Level Bliss Hall	20	LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture	Timeclock		30	4,380		None	No	20	LED - Fixtures: Outdoor Pole/Arm-Mounted Area/Roadway Fixture	Timeclock	30	4,380	0.0	0	0	\$0	\$0	\$0	0.0
Exterior Ground Level Bliss Annex	1	LED - Fixtures: Wall Pack	Photocell		15	4,380		None	No	1	LED - Fixtures: Wall Pack	Photocell	15	4,380	0.0	0	0	\$0	\$0	\$0	0.0
Exterior Ground Level Bliss Annex	2	LED - Fixtures: Wall Pack	Timeclock		20	4,380		None	No	2	LED - Fixtures: Wall Pack	Timeclock	20	4,380	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Annex	3	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	3	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Annex	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,478	0.2	1,905	0	\$278	\$779	\$405	1.3
Hallway Annex	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,478	0.0	198	0	\$29	\$72	\$10	2.2
Hallway Hall	14	Compact Fluorescent: (2) 42W Screw-In Lamps	Wall Switch	S	84	5,040	2, 4	Relamp	Yes	14	LED Lamps: (2) 29W Screw-In Lamp	High/Low Control	58	3,478	0.3	3,103	-1	\$454	\$1,157	\$518	1.4
Hallway Hall	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Hall	11	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 4	Relamp	Yes	11	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	3,478	0.3	3,492	-1	\$510	\$1,052	\$550	1.0
Janitorial 1	1	Compact Fluorescent: (1) 42W Screw-In Lamp	Wall Switch	S	42	500	2	Relamp	No	1	LED Lamps: (1) 29W Screw-In Lamp	Wall Switch	29	500	0.0	7	0	\$1	\$17	\$1	17.1
Janitorial 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Janitorial 21	1	Compact Fluorescent: (1) 42W Screw-In Lamp	Wall Switch	S	42	500	2	Relamp	No	1	LED Lamps: (1) 29W Screw-In Lamp	Wall Switch	29	500	0.0	7	0	\$1	\$17	\$1	17.1
Janitorial 4	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Janitorial 5	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Janitorial Room 121	1	Compact Fluorescent: (1) 42W Screw-In Lamp	Wall Switch	S	42	500	2	Relamp	No	1	LED Lamps: (1) 29W Screw-In Lamp	Wall Switch	29	500	0.0	7	0	\$1	\$17	\$1	17.1
Lounge 125	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4

Existing Conditions							Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Main Vestibule	1	Compact Fluorescent: (2) 18W Biacial Plug-In Lamps	Wall Switch	S	36	5,040	2	Relamp	No	1	LED Lamps: (2) 13W Plug-In Lamps	Wall Switch	26	5,040	0.0	50	0	\$7	\$25	\$2	3.1
Mechanical 1	12	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	12	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.2	198	0	\$29	\$438	\$120	11.0
Mechanical Bliss Hall	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	33	0	\$5	\$73	\$20	11.0
Mechanical Bliss Hall 2	8	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	8	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Bliss Hall 2	32	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	32	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.5	528	0	\$77	\$1,168	\$320	11.0
Office 100	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 102	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 103	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.2	726	0	\$106	\$599	\$125	4.5
Office 103	1	U-Bend Fluorescent - T8: U T8 (32W) - 3L	Wall Switch	S	92	1,920	2, 3	Relamp	Yes	1	LED - Linear Tubes: (3) U-Lamp	Occupancy Sensor	50	1,325	0.0	111	0	\$16	\$109	\$15	5.8
Office 104	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 105	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 106	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 108	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 109	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 110	1	LED Lamps: (1) 15W A19 Screw-In Lamp	Wall Switch	S	15	1,920	3	None	Yes	1	LED Lamps: (1) 15W A19 Screw-In Lamp	Occupancy Sensor	15	1,325	0.0	9	0	\$1	\$0	\$0	0.0
Office 110	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 112	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 115	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 116	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.2	726	0	\$106	\$599	\$125	4.5
Office 117	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 122	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 122	4	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,920	2, 3	Relamp	Yes	4	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,325	0.1	301	0	\$44	\$560	\$75	11.0
Office 128	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	484	0	\$71	\$489	\$95	5.6
Office 129	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Office 129	13	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	13	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.4	1,572	0	\$230	\$982	\$230	3.3



	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years	
Office 130	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 135	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	484	0	\$71	\$489	\$95	5.6	
Office 201	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 202	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 203	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 204	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 205	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 206	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 207	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	484	0	\$71	\$489	\$95	5.6	
Office 208	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 210	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 211	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 212	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 214	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 215	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	S	33	1,920	3	None	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,325	0.0	20	0	\$3	\$0	\$0	0.0	
Office 215	5	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	1,920	2, 3	Relamp	Yes	5	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,325	0.1	377	0	\$55	\$632	\$85	9.9	
Office 216	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 217	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 218	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 219	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 220	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 221	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 222	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 223	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 224	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	



	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years	
Office 225	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 226	1	LED - Linear Tubes: (2) U-Lamp	Wall Switch	S	33	1,920	3	None	Yes	1	LED - Linear Tubes: (2) U-Lamp	Occupancy Sensor	33	1,325	0.0	20	0	\$3	\$0	\$0	0.0	
Office 226	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (2) 4' Lamps	Occupancy Sensor	29	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 228	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 229	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 230	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7	
Office 231	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 232	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 234	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 236	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 237	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 239	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 301	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 302	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 303	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 304	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 305	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 306	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 307	1	Compact Fluorescent: (1) 42W Screw-In Lamp	Wall Switch	S	42	1,920	2, 3	Relamp	Yes	1	LED Lamps: (1) 29W Screw-In Lamp	Occupancy Sensor	29	1,325	0.0	42	0	\$6	\$17	\$1	2.6	
Office 307	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7	
Office 308	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 310	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 312	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 313	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	
Office 314	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9	

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Office 317	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 318	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 319	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 320	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 321	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 322	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 323	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 324	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 325	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 328	6	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	6	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.2	726	0	\$106	\$599	\$125	4.5
Office 330	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Office 333	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Office 337	3	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	3	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	363	0	\$53	\$434	\$80	6.7
Restroom - Female 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Female 2	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Female 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Female 4	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	5,040	2, 3	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	3,478	0.0	111	0	\$16	\$18	\$5	0.8
Restroom - Female 4	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Female 4	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	5,040	2, 3	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	3,478	0.0	111	0	\$16	\$18	\$5	0.8
Restroom - Female 4	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Male 1	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Male 2	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	5,040	2, 3	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	3,478	0.0	111	0	\$16	\$18	\$5	0.8
Restroom - Male 2	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4
Restroom - Male 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	5,040	2, 3	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	3,478	0.0	111	0	\$16	\$18	\$5	0.8
Restroom - Male 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.1	635	0	\$93	\$380	\$65	3.4

Existing Conditions							Proposed Conditions							Energy Impact & Financial Analysis							
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Restroom 129A	1	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	5,040	2, 3	Relamp	Yes	1	LED - Linear Tubes: (1) 4' Lamp	Occupancy Sensor	15	3,478	0.0	111	0	\$16	\$18	\$5	0.8
Restroom 129A	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 3	Relamp	Yes	1	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	3,478	0.0	317	0	\$46	\$325	\$50	5.9
Stairs Annex	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Stairs Annex	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,478	0.1	1,058	0	\$155	\$408	\$225	1.2
Stairs Annex 2	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Stairs Annex 2	5	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	5	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,478	0.1	1,058	0	\$155	\$408	\$225	1.2
Stairs Bliss Hall 3	5	Compact Fluorescent: (2) 42W A19 Screw-In Lamps	Wall Switch	S	84	5,040	2, 4	Relamp	Yes	5	LED Lamps: (2) 29W Screw-In Lamps	High/Low Control	58	3,478	0.1	1,108	0	\$162	\$397	\$185	1.3
Stairs Bliss Hall 3	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Stairs Bliss Hall 3	2	LED - Fixtures: Ambient 2x2 Fixture	Wall Switch	S	30	5,040	4	None	Yes	2	LED - Fixtures: Ambient 2x2 Fixture	High/Low Control	30	3,478	0.0	94	0	\$14	\$225	\$70	11.3
Stairs Bliss Hall 3	1	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 4	Relamp	Yes	1	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	3,478	0.0	317	0	\$46	\$55	\$15	0.9
Stairs Hall 4	6	Compact Fluorescent: (2) 42W Plug-In Lamps	Wall Switch	S	84	5,040	2, 4	Relamp	Yes	6	LED Lamps: (2) 29W Plug-In Lamps	High/Low Control	58	3,478	0.1	1,330	0	\$194	\$375	\$222	0.8
Stairs Hall 4	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Storage 2	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	10	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.2	165	0	\$24	\$365	\$100	11.0
Storage 230	12	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	500	2	Relamp	No	12	LED - Linear Tubes: (3) 4' Lamps	Wall Switch	44	500	0.3	297	0	\$43	\$657	\$180	11.0
Storage 3	2	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	2	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	33	0	\$5	\$73	\$20	11.0
Storage 4	1	Compact Fluorescent: (1) 42W A19 Screw-In Lamp	Wall Switch	S	42	500	2	Relamp	No	1	LED Lamps: (1) 29W Screw-In Lamp	Wall Switch	29	500	0.0	7	0	\$1	\$17	\$1	17.1
Storage 5	1	Compact Fluorescent: (1) 42W A19 Screw-In Lamp	Wall Switch	S	42	500	2	Relamp	No	1	LED Lamps: (1) 29W Screw-In Lamp	Wall Switch	29	500	0.0	7	0	\$1	\$17	\$1	17.1
Walkway	4	Compact Fluorescent: (1) 42W A19 Screw-In Lamp	Wall Switch	S	42	5,040	2, 4	Relamp	Yes	4	LED Lamps: (1) 29W Screw-In Lamp	High/Low Control	29	3,478	0.0	443	0	\$65	\$294	\$144	2.3
Walkway	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Walkway	1	LED Lamps: (1) 15W A19 Screw-In Lamp	Wall Switch	S	15	5,040	4	None	Yes	1	LED Lamps: (1) 15W A19 Screw-In Lamp	High/Low Control	15	3,478	0.0	23	0	\$3	\$0	\$0	0.0
Hallway Annex	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Annex	10	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	10	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,478	0.2	2,116	0	\$309	\$815	\$450	1.2
Hallway Annex	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,478	0.0	198	0	\$29	\$72	\$10	2.2
Hallway Hall	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Hall	1	Linear Fluorescent - T8: 2' T8 (17W) - 2L	Wall Switch	S	33	5,040	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) 2' Lamps	High/Low Control	17	3,478	0.0	107	0	\$16	\$33	\$6	1.7

	Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Fixture Quantity	Fixture Description	Control System	Light Level	Watts per Fixture	Annual Operating Hours	ECM #	Fixture Recommendation	Add Controls?	Fixture Quantity	Fixture Description	Control System	Watts per Fixture	Annual Operating Hours	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Hallway Hall	22	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 4	Relamp	Yes	22	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	3,478	0.7	6,984	-2	\$1,021	\$2,105	\$1,100	1.0
Office	2	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	1,920	2, 3	Relamp	Yes	2	LED - Linear Tubes: (3) 4' Lamps	Occupancy Sensor	44	1,325	0.1	242	0	\$35	\$380	\$65	8.9
Storage	1	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	1	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	17	0	\$2	\$37	\$10	11.0
Walkway	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Walkway	11	Linear Fluorescent - T8: 4' T8 (32W) - 1L	Wall Switch	S	32	5,040	2, 4	Relamp	Yes	11	LED - Linear Tubes: (1) 4' Lamp	High/Low Control	15	3,478	0.1	1,219	0	\$178	\$651	\$440	1.2
Hallway Hall	4	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	4	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Hall	19	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 4	Relamp	Yes	19	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	3,478	0.6	6,031	-1	\$881	\$1,941	\$950	1.1
Hallway Hall	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,478	0.0	198	0	\$29	\$72	\$10	2.2
Annex Hallway	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Annex Hallway	9	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	9	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,478	0.2	1,905	0	\$278	\$779	\$405	1.3
Annex Hallway	1	U-Bend Fluorescent - T8: U T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	1	LED - Linear Tubes: (2) U-Lamp	High/Low Control	33	3,478	0.0	198	0	\$29	\$72	\$10	2.2
Electrical Room Bliss	3	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	500	2	Relamp	No	3	LED - Linear Tubes: (2) 4' Lamps	Wall Switch	29	500	0.0	50	0	\$7	\$110	\$30	11.0
Hallway Bliss Hall	1	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	1	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Hallway Bliss Hall	4	Linear Fluorescent - T8: 4' T8 (32W) - 3L	Wall Switch	S	93	5,040	2, 4	Relamp	Yes	4	LED - Linear Tubes: (3) 4' Lamps	High/Low Control	44	3,478	0.1	1,270	0	\$186	\$444	\$200	1.3
Walkway 3	2	Exit Signs: LED - 2 W Lamp	None		6	8,760		None	No	2	Exit Signs: LED - 2 W Lamp	None	6	8,760	0.0	0	0	\$0	\$0	\$0	0.0
Walkway 3	6	Linear Fluorescent - T8: 4' T8 (32W) - 2L	Wall Switch	S	62	5,040	2, 4	Relamp	Yes	6	LED - Linear Tubes: (2) 4' Lamps	High/Low Control	29	3,478	0.1	1,270	0	\$186	\$444	\$270	0.9

# Motor Inventory & Recommendations

		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Bliss Hall Mechanical Room	Bliss Hall West Side Hallways & 3rd Floor Offices (AHU-1)	1	Supply Fan	15.0	91.0%	No	McQuay	CAH008FDAC	B	3,456	6	No	93.0%	Yes	1	4.4	16,553	0	\$2,435	\$7,041	\$1,200	2.4
Bliss Hall Mechanical Room	Bliss Hall West Side Hallways & 3rd Floor Offices (AHU-1)	1	Return Fan	10.0	89.5%	No	McQuay	CAH008FDAC	B	3,456	6	No	91.7%	Yes	1	3.1	11,269	0	\$1,658	\$5,152	\$1,100	2.4
Bliss Hall Mechanical Room	Bliss Hall East Side Hallways & Rest Rooms (AHU-2)	1	Supply Fan	15.0	91.0%	No	McQuay	CAH008FDAC	B	3,456	6	No	93.0%	Yes	1	4.4	16,553	0	\$2,435	\$7,041	\$1,200	2.4
Bliss Hall Mechanical Room	Bliss Hall East Side Hallways & Rest Rooms (AHU-2)	1	Return Fan	10.0	89.5%	No	McQuay	CAH008FDAC	B	3,456	6	No	91.7%	Yes	1	3.1	11,269	0	\$1,658	\$5,152	\$1,100	2.4
Bliss Annex Mechanical Room	Bliss Annex (AHU-001)	1	Supply Fan	15.0	91.0%	Yes	Dunham-Bush	HAH-MA-240	B	3,456	5	Yes	93.0%	No		0.1	685	0	\$101	\$1,847	\$0	18.3
Bliss Annex Mechanical Room	Bliss Annex (AHU-001)	1	Return Fan	10.0	89.5%	Yes	Reliance	6T3XT	B	3,456	5	Yes	91.7%	No		0.1	518	0	\$76	\$1,344	\$0	17.6
Bliss Annex Mechanical Room	Bliss Annex (AHU-002)	1	Supply Fan	5.0	87.5%	No	Century	S1841	B	3,456	6	No	89.5%	Yes	1	1.5	5,747	0	\$845	\$4,076	\$900	3.8
Bliss Annex Mechanical Room	Bliss Annex (AHU-002)	1	Return Fan	3.0	86.5%	No	Dunham-Bush		B	3,456	6	No	89.5%	Yes	1	0.9	3,555	0	\$523	\$3,884	\$200	7.0
Bliss Annex Mechanical Room	Bliss Annex (AHU-001)	1	Heating Hot Water Pump	0.5	70.0%	No	US Electrical Motors	VE 56T17D1030P	W	2,520		No	70.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Mechanical Room	Bliss Annex (AHU-002)	1	Heating Hot Water Pump	0.3	65.0%	No	Emerson	SA55NXEFN-2915	W	2,520		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Offices, Hallways & Stairwells	Offices, Hallways & Stairwells	104	Supply Fan	0.1	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Rest Room Ceilings	Rest Rooms	6	Supply Fan	0.1	65.0%	No			B	3,150		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Bliss Hall	1	Supply Fan	0.1	65.0%	No	McQuay	TSH061ER	B	2,520		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Mechanical Room	Pneumatic Controls	2	Air Compressor	2.0	71.0%	No	Baldor	30D01-117	W	500		No	71.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Pneumatic Controls	1	Air Compressor	0.3	65.0%	No	Emerson	SA55NXHNE-4872	W	500		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Mechanical Room	Chilled Water System	1	Chilled Water Pump	7.5	89.5%	No	Marathon Electric	JVK 213TTDR7359BB-F1W	B	0		No	89.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Mechanical Room	Chilled Water System	1	Chilled Water Pump	5.0	87.5%	No	Marathon Electric	JC184TTDR7627 AC F1W	B	0		No	87.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Chilled Water System	1	Chilled Water Pump	10.0	91.0%	Yes	US Electrical Motors	C03 98043748 001	B	339		No	91.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Chilled Water System	1	Chilled Water Pump	10.0	91.0%	Yes	US Electrical Motors	C03 98043748 001	B	339		No	91.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Mechanical Room	Condensate Return	1	Condensate Pump	1.5	82.5%	No	MagneTek	H807	B	1,512		No	82.5%	No		0.0	0	0	\$0	\$0	\$0	0.0



		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Bliss Annex Mechanical Room	Condensate	1	Condensate Pump	7.5	88.5%	No	Marathon Electric	JVK 213TTDR7359BB-F1W	B	1,512		No	88.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Roof	Building Ventilation	1	Exhaust Fan	0.1	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No	Greenheck	LBE104	B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No	Greenheck	LBE104	B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Roof	Building Ventilation	1	Exhaust Fan	0.3	65.0%	No	Greenheck	LBE104	B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Bliss Hall Mechanical Room	1	Exhaust Fan	0.2	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Bliss Hall Mechanical Room	1	Exhaust Fan	0.2	65.0%	No			B	3,456		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Annex Mechanical Room	Heating Hot Water System	1	Heating Hot Water Pump	5.0	87.5%	No	Marathon Electric	JL 184TTDR7627AC-F1W	B	1,764	7	No	89.5%	Yes	1	0.5	2,933	0	\$432	\$22,826	\$900	50.8
Bliss Annex Mechanical Room	Heating Hot Water System	1	Heating Hot Water Pump	5.0	87.5%	No	Marathon Electric	JL 184TTDR7627AC-F1W	B	1,764	7	No	89.5%	Yes	1	0.5	2,933	0	\$432	\$22,826	\$900	50.8
Bliss Hall Mechanical Room	Heating Hot Water System	1	Heating Hot Water Pump	5.0	88.5%	Yes	US Electrical Motors	C03 98043753 001	W	1,764		No	88.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Heating Hot Water System	1	Heating Hot Water Pump	5.0	88.5%	Yes	US Electrical Motors	C03 98043753 001	W	1,764		No	88.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Elevator Room	Elevator	1	Other	30.0	92.4%	No	Otis	AAA21241U	B	168		No	92.4%	No		0.0	0	0	\$0	\$0	\$0	0.0
Elevator Room 25	Elevator	1	Other	30.0	92.4%	No	Jenkins		B	168		No	92.4%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Cold Water Supply	1	Water Supply Pump	5.0	86.5%	Yes	Armstrong	00536OT3E182T C-S	W	2,688		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0



		Existing Conditions									Proposed Conditions					Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Motor Quantity	Motor Application	HP Per Motor	Full Load Efficiency	VFD Control?	Manufacturer	Model	Remaining Useful Life	Annual Operating Hours	ECM #	Install High Efficiency Motors?	Full Load Efficiency	Install VFDs?	Number of VFDs	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Bliss Hall Mechanical Room	Cold Water Supply	1	Water Supply Pump	5.0	86.5%	Yes	Armstrong	00536OT3E182T C-S	W	2,688		No	86.5%	No		0.0	0	0	\$0	\$0	\$0	0.0
Bliss Hall Mechanical Room	Domestic Hot Water System	1	DHW Circulation Pump	0.1	65.0%	No	Taco	0011-BF4	W	8,760		No	65.0%	No		0.0	0	0	\$0	\$0	\$0	0.0

#### Packaged HVAC Inventory & Recommendations

		Existing Conditions									Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Cooling Capacity per Unit (Tons)	Heating Capacity per Unit (MBh)	Cooling Mode Efficiency (SEER/IEER/EER)	Heating Mode Efficiency	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Exterior Ground Bliss Annex	Bliss Annex	1	Split-System	3.00		9.50		Trane	RAUF-B306-B	B	8	Yes	1	Split-System	3.00		16.00		0.8	1,053	0	\$155	\$6,286	\$315	38.5
Exterior Ground Bliss Hall	Electrical Room	1	Ductless Mini-Split AC	2.83		10.60		Sanyo	TS3632	B	8	Yes	1	Ductless Mini-Split AC	2.83		18.00		0.7	3,956	0	\$582	\$7,349	\$0	12.6

#### Electric Chiller Inventory & Recommendations

		Existing Conditions						Proposed Conditions								Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	Chiller Quantity	System Type	Cooling Capacity per Unit (Tons)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency Chillers?	Chiller Quantity	System Type	Constant/Variable Speed	Cooling Capacity (Tons)	Full Load Efficiency (kW/Ton)	IPLV Efficiency (kW/Ton)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Central Plant	Building Chilled Water	1	Water-Cooled Centrifugal Chiller	250.00	Central Plant	Proxy Chiller	W		No							0.0	0	0	\$0	\$0	\$0	0.0

#### Space Heating Boiler Inventory & Recommendations

		Existing Conditions							Proposed Conditions						Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Output Capacity per Unit (MBh)	Manufacturer	Model	Remaining Useful Life	ECM #	Install High Efficiency System?	System Quantity	System Type	Output Capacity per Unit (MBh)	Heating Efficiency	Heating Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Central Plant	Building Space Heating	1	Forced Draft Steam Boiler	2,986	Central Plant	Proxy Boiler	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Central Plant	Building Chilled Water	1	Other	3,000	Central Plant	Proxy Steam Chiller	W		No						0.0	0	0	\$0	\$0	\$0	0.0

# Pipe Insulation Recommendations

		Recommendation Inputs			Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Affected	ECM #	Length of Uninsulated Pipe (ft)	Pipe Diameter (in)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Janitorial Room	Domestic Hot Water System	9	4	1.00	0.0	424	0	\$62	\$23	\$8	0.2
Janitorial Room 121	Domestic Hot Water System	9	5	1.00	0.0	530	0	\$78	\$29	\$10	0.2

# DHW Inventory & Recommendations

		Existing Conditions					Proposed Conditions							Energy Impact & Financial Analysis						
Location	Area(s)/System(s) Served	System Quantity	System Type	Manufacturer	Model	Remaining Useful Life	ECM #	Replace?	System Quantity	System Type	Fuel Type	System Efficiency	Efficiency Units	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Janitorial Room	Domestic Hot Water System Bliss Annex	1	Storage Tank Water Heater (≤ 50 Gal)	Bradford White	RE230L6-1NCWW	W		No						0.0	0	0	\$0	\$0	\$0	0.0
Janitorial Room	Domestic Hot Water System Bliss Annex	1	Storage Tank Water Heater (≤ 50 Gal)	Rheem		W		No						0.0	0	0	\$0	\$0	\$0	0.0
Mechanical Room Bliss Hall	Domestic Hot Water System Bliss Hall	1	Storage Tank Water Heater (≤ 50 Gal)	AO Smith	DRE 52 917	B		No						0.0	0	0	\$0	\$0	\$0	0.0

# Low-Flow Device Recommendations

		Recommendation Inputs				Energy Impact & Financial Analysis						
Location	ECM #	Device Quantity	Device Type	Existing Flow Rate (gpm)	Proposed Flow Rate (gpm)	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Rest Rooms	10	25	Faucet Aerator (Lavatory)	2.20	0.50	0.0	3,475	0	\$511	\$179	\$100	0.2



Plug Load Inventory

Existing Conditions						
Location	Quantity	Equipment Description	Energy Rate (W)	ENERGY STAR Qualified ?	Manufacturer	Model
Building	6	Coffee Machine	800			
Building	1	Dehumidifer	600			
Building	151	Computer	125			
Building	1	Electric Space Heater	1,500			
Building	4	Portable Fan	100			
Building	1	Laptop	45			
Building	7	Microwave	800			
Building	4	Paper Shredder	150			
Building	50	Small/Medium Printer	150			
Building	7	Large Printer/Copier	400			
Building	17	Projector	175			
Building	6	Mini Fridge	260			
Building	2	Residential Refrigerator	800			
Building	2	Small/Medium Speakers	250			
Building	2	TV	130			
Building	1	Toaster	1,000			
Building	4	Toaster Oven	1,200			
Building	4	Water Cooler	1,500			

Vending Machine Inventory & Recommendations

Existing Conditions		Proposed Conditions			Energy Impact & Financial Analysis						
Location	Quantity	Vending Machine Type	ECM #	Install Controls?	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
Annex Hallway	1	Non-Refrigerated	11	Yes	0.0	343	0	\$50	\$230	\$0	4.6

Custom (High Level) Measure Analysis

Retro-Commissioning Study

Retro-Commissioning Study						Building Square Footage		56,582		Fuel Utility Rate		\$4.231		MMBtu			
						Percent of Conditioned Area Impacted		100%		Blended Electric Utility Rate		\$0.147		kWh			
Existing Conditions						Proposed Conditions					Energy Impact & Financial Analysis						
Description	Area(s)/System(s) Served	Remaining Useful Life	Total HVAC Motor Usage kWh	Total HVAC Electric Usage kWh	Total HVAC Fuel Usage MMBtu	Description	% Savings HVAC Motor Usage kWh	% Savings HVAC Electric Usage kWh	% Savings HVAC Fuel Usage MMBtu	Estimated Cost per Sqft	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Simple Payback w/ Incentives in Years
HVAC Controls Not Currently Optimized	HVAC Equipment & Systems	3	259,175	38,252	12,429	Retro-Commissioning Study	2%	2%	2%	\$0.30	0.00	5,949	249	\$1,927	\$16,975	\$0	8.81


Existing Conditions					Proposed Conditions					Energy Impact & Financial Analysis						
Description	Existing Main Meter Annual kWh	Electric (kWh)	Steam (MMBtu)	Chilled Water (MMBtu)	Description	% Electric Savings	% Gas Savings	Number of Meters	Estimated Unit Cost	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total Incentives	Payback w/ Incentives in Years
Campus Wide Metering	No Current Metering	545,232	12,429	6,018	Electric Smart Sub Meter, Steam Flow and Chilled Water Meters	1%	1%	3	Varies	0.00	5,452	184	\$1,583	\$18,800	\$0	11.88

Heat Pump Water Heater


Existing Conditions						Proposed Conditions				Energy Impact & Financial Analysis						
Description	Area(s)/System(s) Served	SF of Area Served	Fuel Type	Input Capacity per Unit (kW)	Tank Capacity per Unit (Gal)	Description	COP	Tank Capacity per Unit (Gal)	Estimated Unit Cost	Total Peak kW Savings	Total Annual kWh Savings	Total Annual MMBtu Savings	Total Annual Energy Cost Savings	Estimated M&L Cost (\$)	Total NJCEP Incentives	Payback w/ Incentives in Years
Storage Tank Water Heater (≤50 Gal)	Bliss Hall	3,592	Electric	9.0	50	Heat Pump Water Heater	3.0	50	\$2,383.17	0.00	4,912	0	\$723	\$2,383	\$0	3.30

## APPENDIX B: ENERGY STAR® STATEMENT OF ENERGY PERFORMANCE

EUI is presented in terms of *site energy* and *source energy*. Site energy is the amount of fuel and electricity consumed by a building as reflected in utility bills. Source energy includes fuel consumed to generate electricity consumed at the site, factoring in electric production and distribution losses for the region.



### ENERGY STAR® Statement of Energy Performance



**ENERGY STAR®**  
Score<sup>1</sup>

**The College of New Jersey**

Primary Property Type: College/University  
Gross Floor Area (ft²): 2,830,421  
Built: 1855

For Year Ending: January 31, 2020  
Date Generated: December 13, 2020

1. The ENERGY STAR score is a 1-100 assessment of a building's energy efficiency as compared with similar buildings nationwide, adjusting for climate and business activity.

Property & Contact Information			
<b>Property Address</b> The College of New Jersey 2000 Pennington Road Ewing, New Jersey 08628	<b>Property Owner</b> The College of New Jersey 2000 Pennington Rd Ewing, NJ 08628 609-771-2874	<b>Primary Contact</b> David Matlack 2000 Pennington Road Ewing, NJ 08628 609-771-2874 sstewart@trccompanies.com	
Property ID: 5984875			

Energy Consumption and Energy Use Intensity (EUI)			
<b>Site EUI</b>	<b>Annual Energy by Fuel</b>	<b>National Median Comparison</b>	
229 kBtu/ft²	Natural Gas (kBtu) 619,522,872 (96%) Electric - Grid (kBtu) 28,774,949 (4%)	National Median Site EUI (kBtu/ft²) 160.2 National Median Source EUI (kBtu/ft²) 180.6 % Diff from National Median Source EUI 43%	
<b>Source EUI</b>		<b>Annual Emissions</b>	
258.3 kBtu/ft²		Greenhouse Gas Emissions (Metric Tons CO2e/year) 35,660	

### Signature & Stamp of Verifying Professional

I \_\_\_\_\_ (Name) verify that the above information is true and correct to the best of my knowledge.

LP Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Licensed Professional

\_\_\_\_\_  
( ) - \_\_\_\_\_



Professional Engineer or Registered Architect Stamp  
(if applicable)

## APPENDIX C: GLOSSARY

TERM	DEFINITION
<b>Blended Rate</b>	Used to calculate fiscal savings associated with measures. The blended rate is calculated by dividing the amount of your bill by the total energy use. For example, if your bill is \$22,217.22, and you used 266,400 kilowatt-hours, your blended rate is 8.3 cents per kilowatt-hour.
<b>Btu</b>	<i>British thermal unit</i> : a unit of energy equal to the amount of heat required to increase the temperature of one pound of water by one-degree Fahrenheit.
<b>CHP</b>	<i>Combined heat and power</i> . Also referred to as cogeneration.
<b>COP</b>	<i>Coefficient of performance</i> : a measure of efficiency in terms of useful energy delivered divided by total energy input.
<b>Demand Response</b>	Demand response reduces or shifts electricity usage at or among participating buildings/sites during peak energy use periods in response to time-based rates or other forms of financial incentives.
<b>DCV</b>	<i>Demand control ventilation</i> : a control strategy to limit the amount of outside air introduced to the conditioned space based on actual occupancy need.
<b>US DOE</b>	<i>United States Department of Energy</i>
<b>EC Motor</b>	<i>Electronically commutated motor</i>
<b>ECM</b>	<i>Energy conservation measure</i>
<b>EER</b>	<i>Energy efficiency ratio</i> : a measure of efficiency in terms of cooling energy provided divided by electric input.
<b>EUI</b>	<i>Energy Use Intensity</i> : measures energy consumption per square foot and is a standard metric for comparing buildings' energy performance.
<b>Energy Efficiency</b>	Reducing the amount of energy necessary to provide comfort and service to a building/area. Achieved through the installation of new equipment and/or optimizing the operation of energy use systems. Unlike conservation, which involves some reduction of service, energy efficiency provides energy reductions without sacrifice of service.
<b>ENERGY STAR®</b>	ENERGY STAR® is the government-backed symbol for energy efficiency. The ENERGY STAR® program is managed by the EPA.
<b>EPA</b>	<i>United States Environmental Protection Agency</i>
<b>Generation</b>	The process of generating electric power from sources of primary energy (e.g., natural gas, the sun, oil).
<b>GHG</b>	<i>Greenhouse gas</i> gases that are transparent to solar (short-wave) radiation but opaque to long-wave (infrared) radiation, thus preventing long-wave radiant energy from leaving Earth's atmosphere. The net effect is a trapping of absorbed radiation and a tendency to warm the planet's surface.
<b>gpf</b>	<i>Gallons per flush</i>



<b>gpm</b>	<i>Gallon per minute</i>
<b>HID</b>	<i>High intensity discharge:</i> high-output lighting lamps such as high-pressure sodium, metal halide, and mercury vapor.
<b>hp</b>	<i>Horsepower</i>
<b>HPS</b>	<i>High-pressure sodium:</i> a type of HID lamp
<b>HSPF</b>	<i>Heating seasonal performance factor:</i> a measure of efficiency typically applied to heat pumps. Heating energy provided divided by seasonal energy input.
<b>HVAC</b>	<i>Heating, ventilating, and air conditioning</i>
<b>IHP 2014</b>	US DOE Integral Horsepower rule. The current ruling regarding required electric motor efficiency.
<b>IPLV</b>	<i>Integrated part load value:</i> a measure of the part load efficiency usually applied to chillers.
<b>kBtu</b>	One thousand British thermal units
<b>kW</b>	<i>Kilowatt:</i> equal to 1,000 Watts.
<b>kWh</b>	<i>Kilowatt-hour:</i> 1,000 Watts of power expended over one hour.
<b>LED</b>	<i>Light emitting diode:</i> a high-efficiency source of light with a long lamp life.
<b>LGEA</b>	<i>Local Government Energy Audit</i>
<b>Load</b>	The total power a building or system is using at any given time.
<b>Measure</b>	A single activity, or installation of a single type of equipment, that is implemented in a building system to reduce total energy consumption.
<b>MH</b>	<i>Metal halide:</i> a type of HID lamp
<b>MBh</b>	<i>Thousand Btu per hour</i>
<b>MBtu</b>	<i>One thousand British thermal units</i>
<b>MMBtu</b>	<i>One million British thermal units</i>
<b>MV</b>	<i>Mercury Vapor:</i> a type of HID lamp
<b>NJBPU</b>	<i>New Jersey Board of Public Utilities</i>
<b>NJCEP</b>	<i>New Jersey's Clean Energy Program:</i> NJCEP is a statewide program that offers financial incentives, programs and services for New Jersey residents, business owners and local governments to help them save energy, money and the environment.
<b>psig</b>	<i>Pounds per square inch gauge</i>
<b>Plug Load</b>	Refers to the amount of power used in a space by products that are powered by means of an ordinary AC plug.
<b>PV</b>	<i>Photovoltaic:</i> refers to an electronic device capable of converting incident light directly into electricity (direct current).

<b>SEER</b>	<i>Seasonal energy efficiency ratio:</i> a measure of efficiency in terms of annual cooling energy provided divided by total electric input.
<b>SEP</b>	<i>Statement of energy performance:</i> a summary document from the ENERGY STAR® Portfolio Manager®.
<b>Simple Payback</b>	The amount of time needed to recoup the funds expended in an investment or to reach the break-even point between investment and savings.
<b>SREC</b>	<i>Solar renewable energy credit:</i> a credit you can earn from the state for energy produced from a photovoltaic array.
<b>TREC</b>	<i>Transition Incentive Renewable Energy Certificate:</i> a factorized renewable energy certificate you can earn from the state for energy produced from a photovoltaic array.
<b>T5, T8, T12</b>	A reference to a linear lamp diameter. The number represents increments of 1/8 <sup>th</sup> of an inch.
<b>Temperature Setpoint</b>	The temperature at which a temperature regulating device (thermostat, for example) has been set.
<b>therm</b>	100,000 Btu. Typically used as a measure of natural gas consumption.
<b>tons</b>	A unit of cooling capacity equal to 12,000 Btu/hr.
<b>Turnkey</b>	Provision of a complete product or service that is ready for immediate use
<b>VAV</b>	<i>Variable air volume</i>
<b>VFD</b>	<i>Variable frequency drive:</i> a controller used to vary the speed of an electric motor.
<b>WaterSense®</b>	The symbol for water efficiency. The WaterSense® program is managed by the EPA.
<b>Watt (W)</b>	Unit of power commonly used to measure electricity use.