

New Jersey's Clean Energy Program Report
Submitted to the
New Jersey Board of Public Utilities

Reporting Period:
January 1, 2012 through June 30, 2013

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I. Executive Summary

This document reports the results of New Jersey's Clean Energy Program (NJCEP), administered by the New Jersey Board of Public Utilities' (the "Board" or "NJBPU") Office of Clean Energy. Included are financial, tracking metric, energy savings/generation and emissions reduction data for the statewide energy efficiency and renewable energy programs. The success of these programs has been well documented in previous monthly, quarterly and annual reports for 2001 through 2011. This report captures the progress of the clean energy programs in place during the period from January 1, 2012 through June 30, 2013.

In its role as NJCEP Program Coordinator Applied Energy Group, Inc. (AEG) coordinates the activities of the Office of Clean Energy, Honeywell Utility Solutions, TRC Energy Services, the NJ Economic Development Authority and New Jersey's seven investor-owned electric and natural gas utilities as related to their involvement in the operation of the programs.

Section III of this report shows 2012-2013 program activity compared to goals. Section IV of this report includes detailed worksheets showing:

1. Expenditures compared to budgets for each program;
2. Expenditures broken down by the following specific expense categories:
 - a. Administration & Program Development
 - b. Sales, Call Centers, Marketing and Website
 - c. Training
 - d. Rebates, Grants, and Other Direct Incentives
 - e. Rebate Processing, Inspections, and Other Quality Control
 - f. Evaluation and Related Research
3. Metric tracking results from implementation of any given program.
4. Annual electric and gas energy savings compared to annual goals.
5. Annual and lifetime:
 - a. electric and natural gas energy savings and demand reductions;
 - b. CHP electric capacity and generation; and
 - c. renewable energy capacity and generation; and
6. Annual and lifetime emissions reductions for Carbon Dioxide (CO₂), Nitric Oxide (NO_x), Sulfur Dioxide (SO₂) and Mercury (Hg)

The tables presented below summarize the program results reported in more detail in Section IV. Table 1 (below) includes program budgets, actual spending year-to-date and commitments for the energy efficiency programs, the renewable energy programs, the EDA programs, the TRUE Grant and for the Office of Clean Energy program administration costs. Committed expenditures in Tables 1-5 represent firm commitments for incentives that will be paid upon project completion, which for certain programs such as Pay-for-Performance and REIP could be up to two years after the commitment is made. Committed expenses are paid out of the budget in the year the project is completed.

Table 1: Budgets and Expenditures

Summary of Budget and Expenditures				
Statewide: Jan 2012 - Jun 2013				
	Budget	Expenses		
		Actual	Committed	Total
Energy Efficiency (EE)	\$395,313,328.45	\$236,467,134.94	\$106,178,396.85	\$342,645,531.79
Renewable Energy (RE)	\$31,031,421.20	\$18,003,594.66	\$8,373,817.07	\$26,377,411.73
EDA Programs	\$49,045,280.92	\$5,268,131.56	\$8,103,589.32	\$13,371,720.88
OCE Administration	\$14,186,401.28	\$9,108,808.90	-	\$9,108,808.90
TRUE Grant	\$21,789,874.29	\$8,996,274.08	\$12,793,600.21	\$21,789,874.29
Total	\$511,366,306.14	\$277,843,944.14	\$135,449,403.45	\$413,293,347.59

Table 2 (below) includes program budgets, actual spending for the 18 month period, and outstanding commitments for the energy efficiency programs.

Table 2: Energy Efficiency Program Budgets and YTD Expenses

Summary of Energy Efficiency Program Budgets and YTD Expenditures				
Statewide: Jan 2012 - Jun 2013				
Program	Budget	Expenses		
		Actual	Committed	Total
RESIDENTIAL PROGRAMS				
Residential HVAC - Electric & Gas	\$26,341,450.41	\$22,360,770.42		\$22,360,770.42
Residential New Construction	\$27,764,931.10	\$14,982,601.57	\$9,495,520.00	\$24,478,121.57
Energy Efficient Products	\$26,137,799.26	\$21,407,141.07		\$21,407,141.07
Home Performance with Energy Star	\$44,008,734.71	\$35,243,215.71	\$8,267,565.00	\$43,510,780.71
Marketing - Residential EE	\$1,743,976.16	\$1,705,193.20		\$1,705,193.20
Sub-Total: Residential Programs	\$125,996,891.64	\$95,698,921.97	\$17,763,085.00	\$113,462,006.97
RESIDENTIAL LOW INCOME				
Comfort Partners	\$50,000,000.00	\$48,397,526.80		\$48,397,526.80
Sub-Total: Residential Low Income	\$50,000,000.00	\$48,397,526.80		\$48,397,526.80
COMMERCIAL & INDUSTRIAL PROGRAMS				
C&I New Construction	\$4,524,122.02	\$2,211,895.72	\$816,292.57	\$3,028,188.29
C&I Retrofit	\$57,257,018.97	\$33,463,190.76	\$24,239,268.42	\$57,702,459.18
Pay-for-Performance New Construction	\$7,610,817.58	\$1,345,542.12	\$3,021,189.20	\$4,366,731.32
Pay-for-Performance	\$50,055,958.00	\$12,518,684.25	\$28,460,787.45	\$40,979,471.70
Combined Heat & Power (CHP)	\$13,500,000.00	\$200,653.63	\$5,911,320.00	\$6,111,973.63
Local Government Energy Audit	\$5,500,000.00	\$3,654,240.50	\$1,964,246.43	\$5,618,486.93
Direct Install	\$56,632,162.20	\$34,203,559.13	\$14,874,180.48	\$49,077,739.61
Marketing - Commercial & Industrial EE	\$1,575,000.00	\$1,573,000.91		\$1,573,000.91
Large Energy Users Pilot	\$20,835,056.68	\$1,981,274.85	\$9,128,027.30	\$11,109,302.15
Sub-Total: C&I Programs	\$217,490,135.45	\$91,152,041.87	\$88,415,311.85	\$179,567,353.72
OTHER PROGRAMS				
Green Jobs and Building Code Training	\$386,450.47	\$280,151.35		\$280,151.35
Sustainable Jersey	\$1,439,850.89	\$938,492.95		\$938,492.95
Sub-Total: Other Programs	\$1,826,301.36	\$1,218,644.30		\$1,218,644.30
TOTAL Energy Efficiency Programs	\$395,313,328.45	\$236,467,134.94	\$106,178,396.85	\$342,645,531.79

Table 3 (below) includes program budgets, actual spending for the 18 month period, and outstanding commitments for the renewable energy programs.

Table 3: Renewable Energy Program Budgets and YTD Expenses

Summary of Renewable Energy Program Budgets and YTD Expenditures Statewide: Jan 2012 - Jun 2013				
Program	Budget	Expenses		
		Actual	Committed	Total
RENEWABLE PROGRAMS				
Customer On-Site Renewable Energy (CORE)	\$4,150,000.00	\$4,037,205.82	\$0.00	\$4,037,205.82
Clean Power Choice	\$32,400.00	\$28,529.94		\$28,529.94
Offshore Wind	\$5,518,408.00	\$5,336,674.71	\$100,367.29	\$5,437,042.00
Renewable Energy Program: Grid Connected (REDI)	\$425,386.40	\$0.00	\$256,320.00	\$256,320.00
Renewable Energy Incentive Program	\$19,074,184.40	\$6,999,160.28	\$7,788,112.30	\$14,787,272.58
Edison Innovation Clean Energy Fund (CST)	\$1,831,042.40	\$1,602,023.91	\$229,017.48	\$1,831,041.39
TOTAL Renewable Energy Programs	\$31,031,421.20	\$18,003,594.66	\$8,373,817.07	\$26,377,411.73

Table 4 (below) includes program budgets, actual spending for the 18 month period, and outstanding commitments for the EDA programs.

Table 4: EDA Program Budgets and YTD Expenses

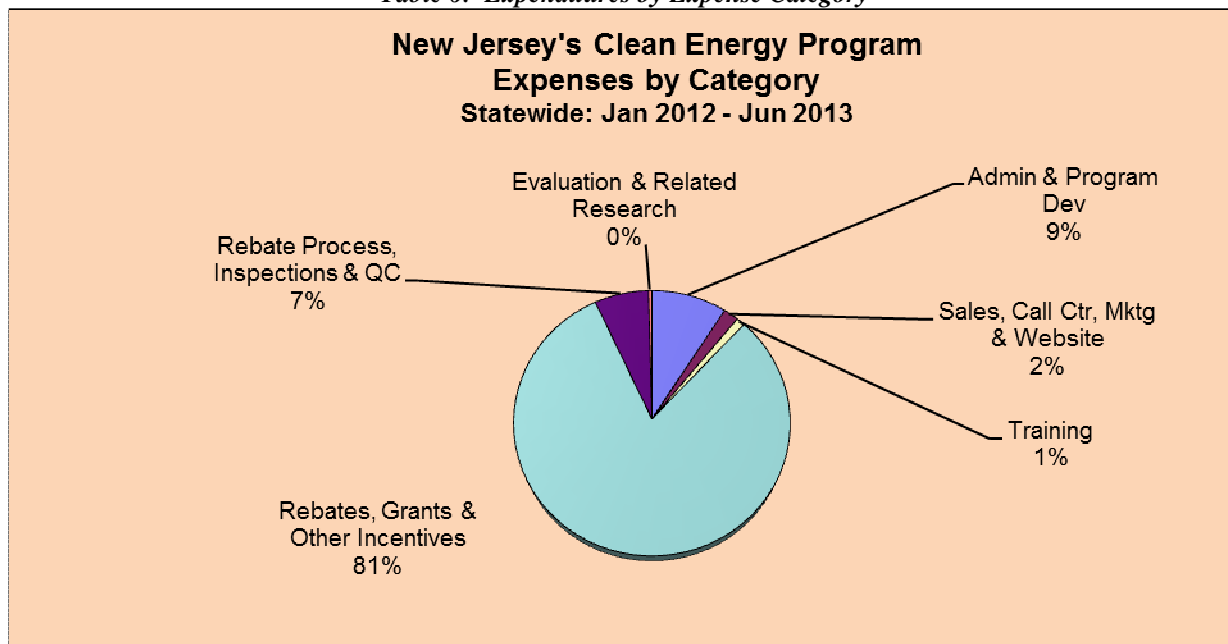
Summary of EDA Program Budgets and YTD Expenditures Statewide: Jan 2012 - Jun 2013				
Program	Budget	Expenses		
		Actual	Committed	Total
EDA PROGRAMS				
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$8,364,735.63	\$2,396,179.58	\$2,942,529.32	\$5,338,708.90
Edison Innovation Green Growth Fund (EIGGF)	\$3,440,545.29	\$1,944,226.00	\$800,000.00	\$2,744,226.00
EE Revolving Loan Fund (EERLF)	\$270,000.00	\$270,000.00	\$0.00	\$270,000.00
Large Scale CHP/Fuel Cells (LSCHP)	\$36,970,000.00	\$657,723.00	\$4,361,060.00	\$5,018,783.00
TOTAL EDA Programs	\$49,045,280.92	\$5,268,128.58	\$8,103,589.32	\$13,371,717.90

The Office of Clean Energy (OCE) strives to minimize administration costs thereby maximizing the percentage of funding spent on direct incentives for the installation of energy efficiency and renewable energy measures. Table 5 (below) compares the OCE's actual expenditures with its approved budget for program oversight.

Table 5: Office of Clean Energy Program Oversight Expenses

Summary of Office of Clean Energy Program Oversight Expenses Statewide: Jan 2012 - Jun 2013		
	Budget	Actual
Administration and Overhead Expenses	\$11,541,960.33	\$8,294,767.60
Memberships-Dues	\$200,000.00	\$0.00
Evaluation and Related Research Expenses	\$2,201,668.64	\$753,831.77
Marketing and Communications Expenses	\$242,772.31	\$60,209.53
TOTAL OCE Program Oversight	\$14,186,401.28	\$9,108,808.90

Table 6: Expenditures by Expense Category



As shown in Table 6 (above), 81% of 2012-2013 program expenditures were for rebates, grants and other incentives, and an additional 7% were for rebate processing and inspections. The former includes rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any NJCEP grant. The latter are those costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures

The worksheets provided in Section IV include detailed energy savings data, Combined Heat and Power (CHP) generation data and renewable energy generation data by program. The annual and lifetime savings/generation data are for measures installed between January 1, 2012 and June 30, 2013. Savings include reductions in electric energy and natural gas usage as well as reductions in electric capacity requirements. CHP and renewable energy generation include both electric generation and capacity.

Annual savings/generation is equal to the annual savings/generation of any measure installed from January 1, 2012 through June 30, 2013. The lifetime savings/generation is the expected savings/generation over the expected life of a measure installed from January 1, 2012 through June 30, 2013. Measure lives range from 6 years for certain lighting such as CFLs to 25 years for renewable energy systems and new home measures.

Table 7 (below) summarizes annual and lifetime energy savings, CHP generation and renewable energy generation from measures installed from January 1, 2012 through June 30, 2013.

Table 7: Energy Savings/Energy Capacity and Generation

Summary of Energy Savings/Energy Capacity and Generation Statewide: Jan 2012 - Jun 2013			
	<u>Actual</u>	<u>Committed</u>	<u>Total</u>
<u>Demand</u>			
kW Reduced			
Energy Efficiency (EE)	118,792	65,917	184,709
Combined Heat and Power	0	680	680
kW Installed (Capacity)			
Renewable Energy (RE)	533,150	585,046	1,118,196
Combined Heat and Power	2,000	18,799	20,799
<u>Annual</u>			
MWh Saved			
Energy Efficiency (EE)	638,801	232,116	870,918
Combined Heat and Power	0	5,655	5,655
Dekatherms Saved			
Energy Efficiency (EE)	1,145,929	801,212	1,947,141
Combined Heat and Power	83,277	659,596	742,873
MWh Generated			
Renewable Energy (RE)	640,636	734,018	1,374,654
Combined Heat and Power	17,520	143,570	161,090
<u>Lifetime</u>			
MWh Saved			
Energy Efficiency (EE)	6,830,470	3,712,892	10,543,362
Combined Heat and Power	0	169,644	169,644
Dekatherms Saved			
Energy Efficiency (EE)	21,444,076	14,670,884	36,114,960
Combined Heat and Power	999,324	14,603,476	15,602,800
MWh Generated			
Renewable Energy (RE)	12,812,718	14,680,358	27,493,076
Combined Heat and Power	210,240	2,663,601	2,873,841

Reducing electric and natural gas usage and generating electricity using renewable sources of electricity reduces the greenhouse gases that would have been emitted if the saved electricity or natural gas was otherwise used or if the electricity was generated on the electric grid. CHP projects also reduce greenhouse gas emissions, since they tend to use cleaner technologies that produce fewer emissions than if the electricity was generated by the grid. Table 8 (below) summarizes the emission reductions that result from the installation of program measures.

Table 8: Summary Annual Emission Reductions

Summary of Annual Emissions Reductions Statewide: Jan 2012 - Jun 2013			
	Electric Programs	Gas Programs	All Programs
<u>CO2 (Metric Tons)</u>			
Energy Efficiency (EE)	526,721	60,943	587,663
Combined Heat and Power (CHP)	6,560	N/A	6,560
Renewable Energy (RE)	528,233	N/A	528,233
Total	<u>1,054,954</u>	<u>60,943</u>	<u>1,115,897</u>
<u>NOX (Metric Tons)</u>			
Energy Efficiency (EE)	436	48	483
Combined Heat and Power (CHP)	11	N/A	11
Renewable Energy (RE)	437	N/A	437
Total	<u>872</u>	<u>48</u>	<u>920</u>
<u>SO2 (Metric Tons)</u>			
Energy Efficiency (EE)	1,365	N/A	1,365
Combined Heat and Power (CHP)	37	N/A	37
Renewable Energy (RE)	1,369	N/A	1,369
Total	<u>2,733</u>	<u>N/A</u>	<u>2,733</u>
<u>Hg (Pounds)</u>			
Energy Efficiency (EE)	23	N/A	23
Combined Heat and Power (CHP)	1	N/A	1
Renewable Energy (RE)	23	N/A	23
Total	<u>46</u>	<u>N/A</u>	<u>46</u>

Additional information about New Jersey's Clean Energy Program can be found at www.njcleanenergy.com.

II. Introduction

This document reports the results of the New Jersey's Clean Energy Program. With its 2001 Comprehensive Resource Analysis ("CRA") Order, the Board required the implementation of new energy efficiency programs to replace existing Demand Side Management ("DSM") programs, and the development of programs to foster new clean energy resources, such as those provided by renewable energy sources. Since 2007 the majority of the programs have been managed by the OCE through contracts with Honeywell Utility Solutions (Honeywell) and TRC Energy Services (TRC). Included in this report are financial, tracking metric, energy savings and emissions reduction data for the energy efficiency and renewable energy programs managed by Honeywell and TRC as well as New Jersey's seven investor-owned electric and natural gas utilities which continue to manage the Comfort Partners low-income program and/or the Clean Power Choice program, i.e., Atlantic City Electric Company ("ACE"), Jersey Central Power & Light Co. ("JCP&L"), Rockland Electric Company (RECO), New Jersey Natural Gas Co. ("NJNG"), Elizabethtown Gas Co. ("E-Town"), Public Service Electric & Gas Co. ("PSE&G"), and South Jersey Gas Co. ("SJG"), by the NJ Economic Development Authority, and by the Board's Office of Clean Energy. The success of these programs has been well documented in previous quarterly reports and annual reports for 2001 through 2011.

This report presents program results for the period from January 1, 2012 through June 30, 2013. The data worksheets included in Section IV have been formatted to reflect the Board's actions in adding, deleting or modifying the lineup of programs offered through that time period. In addition, the budget figures reported on those worksheets are the same as those approved by the Board in its final 2013 budget order dated March 20, 2013. Program financial results for the period from January 1, 2012 through June 30, 2013, are measured against those budgets.

The Board approved the following 2012-2013 Clean Energy Programs:

RESIDENTIAL ENERGY EFFICIENCY PROGRAMS

Residential HVAC – Electric & Gas
Residential New Construction
Residential Energy Efficient Products (Change-A-Light & Other,
Clothes Washers, Consumer Electronics and Large Appliance Turn-In)
Home Performance with ENERGY STAR®

RESIDENTIAL LOW INCOME PROGRAMS

Comfort Partners

NONRESIDENTIAL ENERGY EFFICIENCY PROGRAMS

Commercial & Industrial New Construction
Commercial & Industrial Retrofit
Pay-for-Performance New Construction
Pay-for-Performance
Combined Heat and Power
Local Government Energy Audit
Direct Install
Large Energy Users Pilot

OTHER ENERGY EFFICIENCY PROGRAMS

Green Jobs and Building Code Training
Sustainable Jersey

RENEWABLE ENERGY PROGRAMS

Customer On-Site Renewable Energy (CORE)
Clean Power Choice
Offshore Wind
Renewable Energy Program: Grid Connected (REDI)
Renewable Energy Incentive Program (REIP)
Edison Innovation Clean Energy Fund (CST)

EDA PROGRAMS

Edison Innovation Clean Energy Manufacturing Fund (CEMF)
Edison Innovation Green Growth Fund (EIGGF)
EE Revolving Loan Fund (EERLF)
Large Scale CHP/Fuel Cells

The Board also approved several line items for Residential EE, C&I EE and RE marketing expenses. In addition, the Board approved an OCE oversight budget which includes staff salaries, Program Coordinator expenses, memberships and evaluation activities.

Following are expense and metric tracking information for each program. In addition, Section IV consists of detailed reporting data worksheets that support the expense and metric tracking results.

Section III

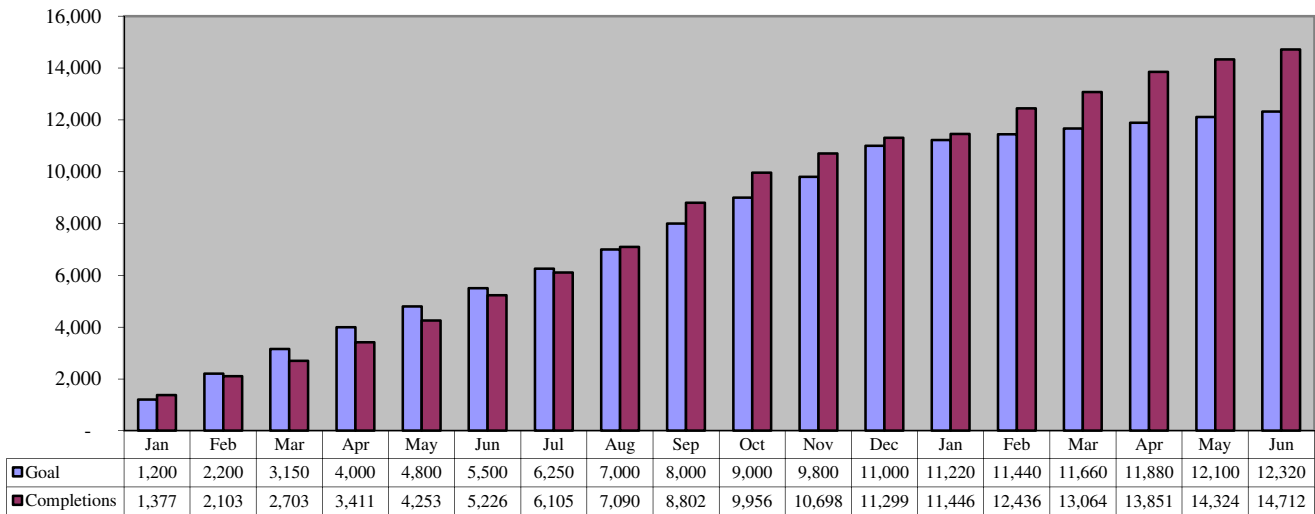
2012-2013 Program Activity vs. Goals

Progress Toward Goals by Program

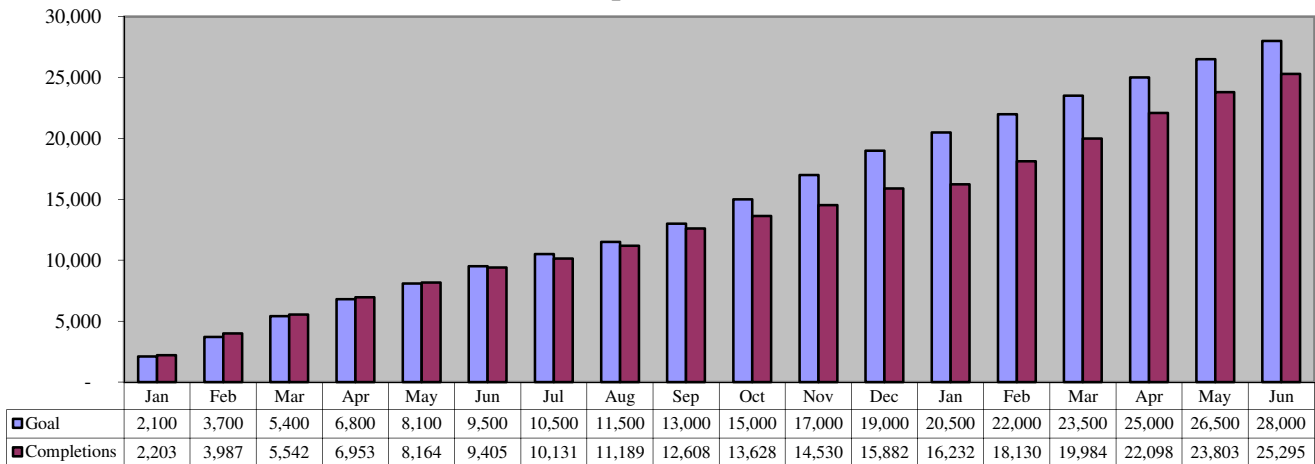
Residential HVAC - Electric and Gas

Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$26,341,450	\$22,360,770	84.89%

**HVAC COOLAdvantage: Statewide Results
Completions YTD**



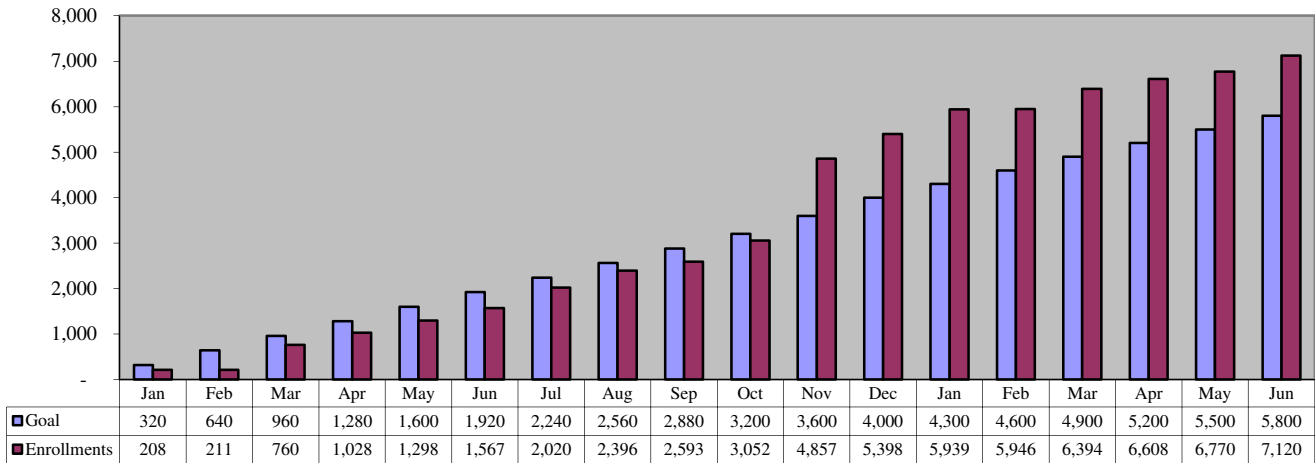
**HVAC WARMAdvantage: Statewide Results
Completions YTD**



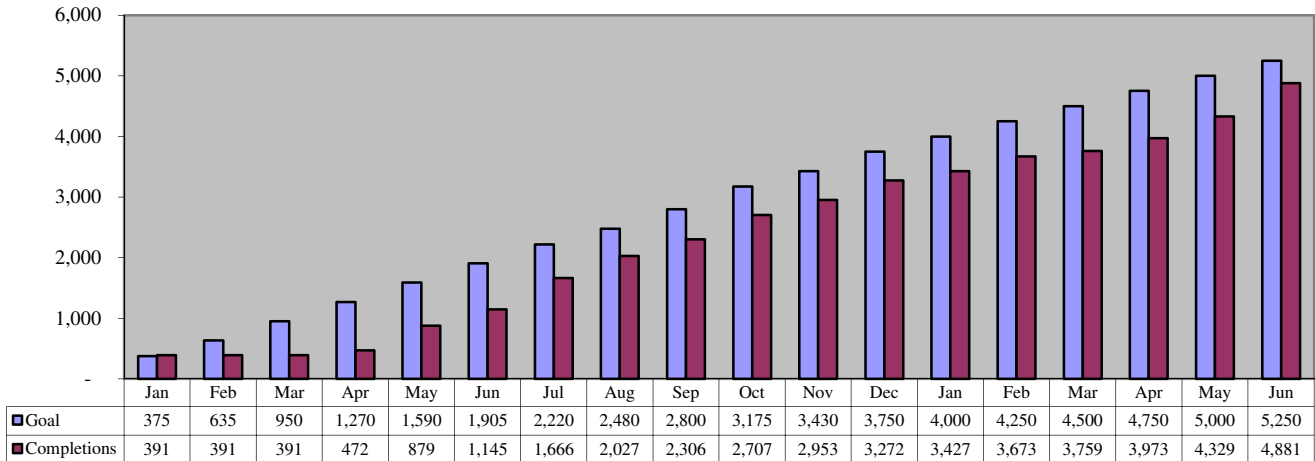
Residential New Construction

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$27,764,931	\$14,982,602	\$9,495,520	53.96%	88.16%

**Residential New Construction: Statewide Results
Program Enrollments YTD**



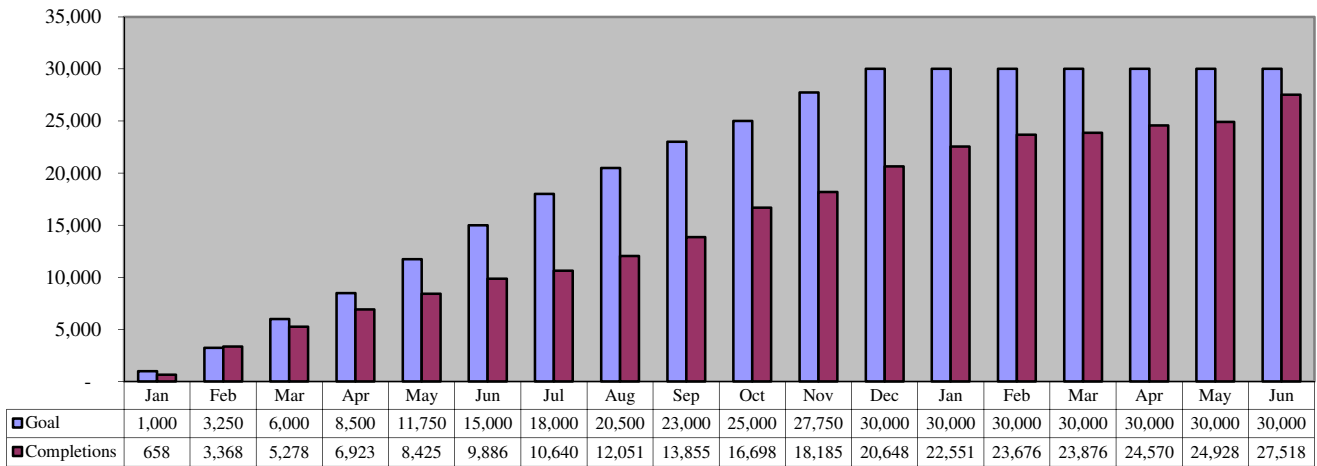
**Residential New Construction: Statewide Results
Completed Jobs YTD**



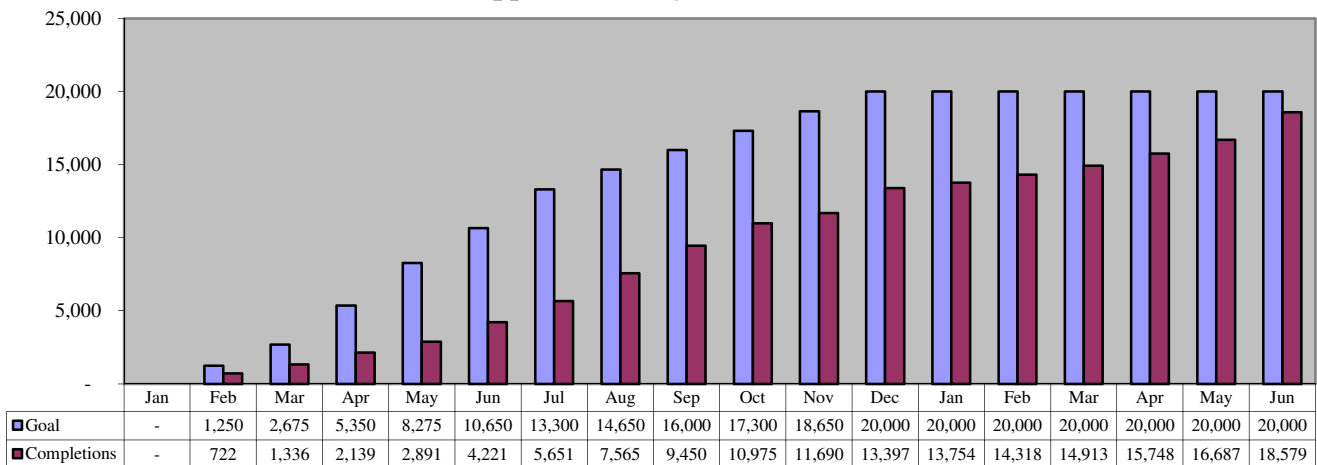
Energy Efficient Products

Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$26,137,799	\$21,407,141	81.90%

Energy Efficient Products, Washer: Statewide Results Washers Rebated YTD

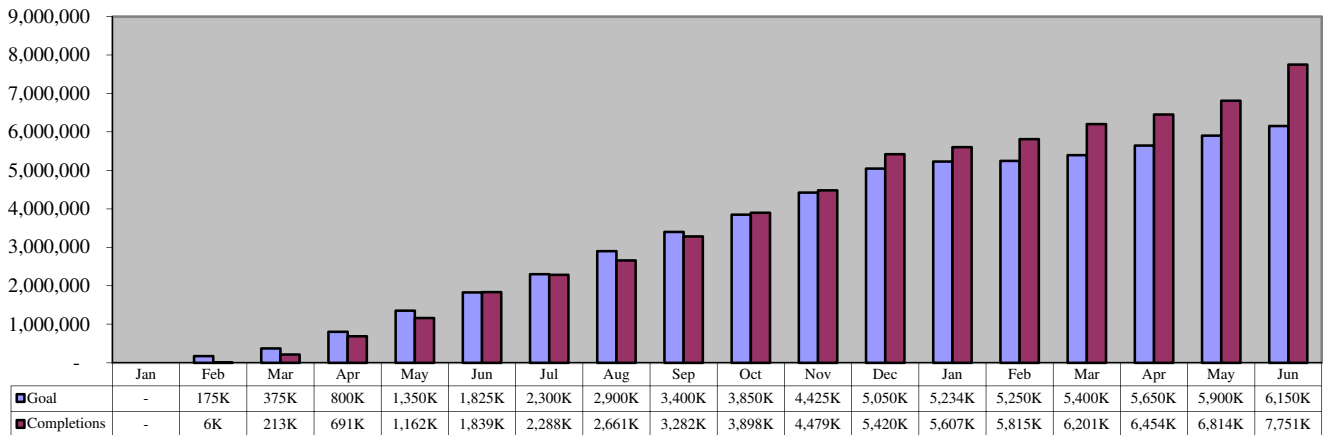


Energy Efficient Products, Large Appliance Recycling: Statewide Results Appliances Recycled YTD

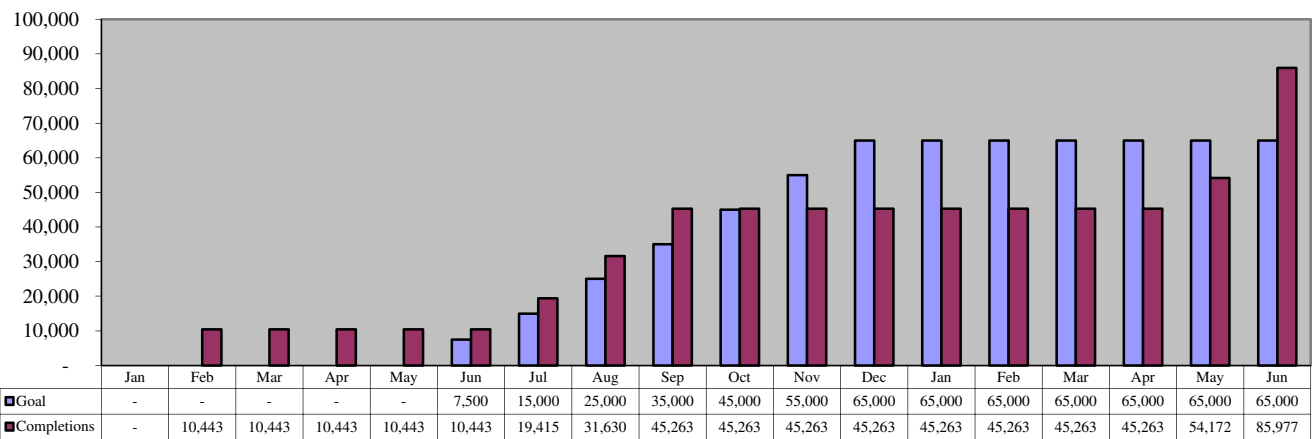


Energy Efficient Products

**Energy Efficient Products, CFL's: Statewide Results
CFL's Distributed YTD**



**Energy Efficient Products, Consumer Electronics: Statewide Results
Consumer Electronics Rebated YTD**



Energy Efficient Products

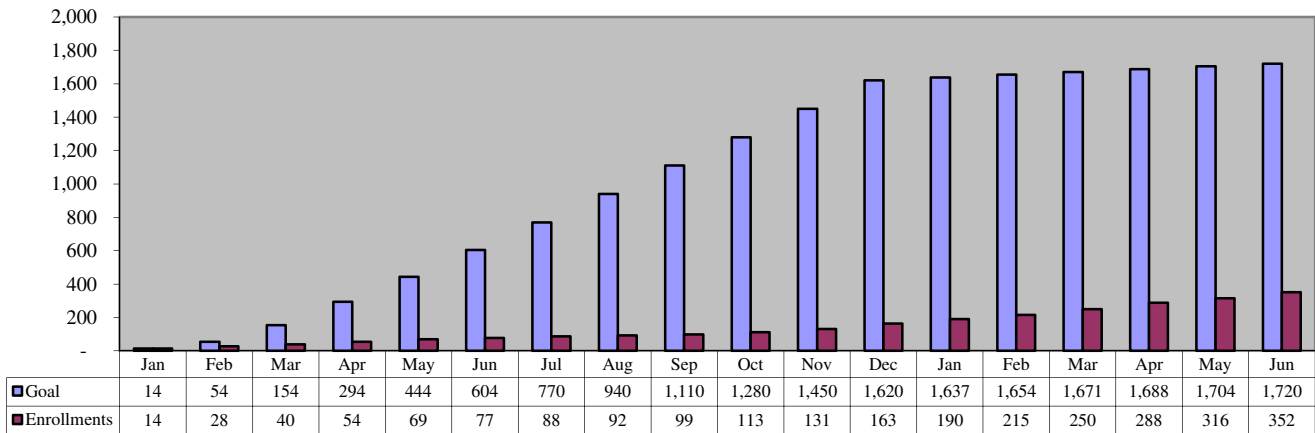
Green New Jersey Resource Team Progress Report			
Partner	Distribution Target	Amount Distributed	Progress
Project Porchlight	6,060	1,957	32%
TechniArt	300,000	309,562	103%

The numbers above represent GNJRT activity through June 30, 2013.

Home Performance with ENERGY STAR

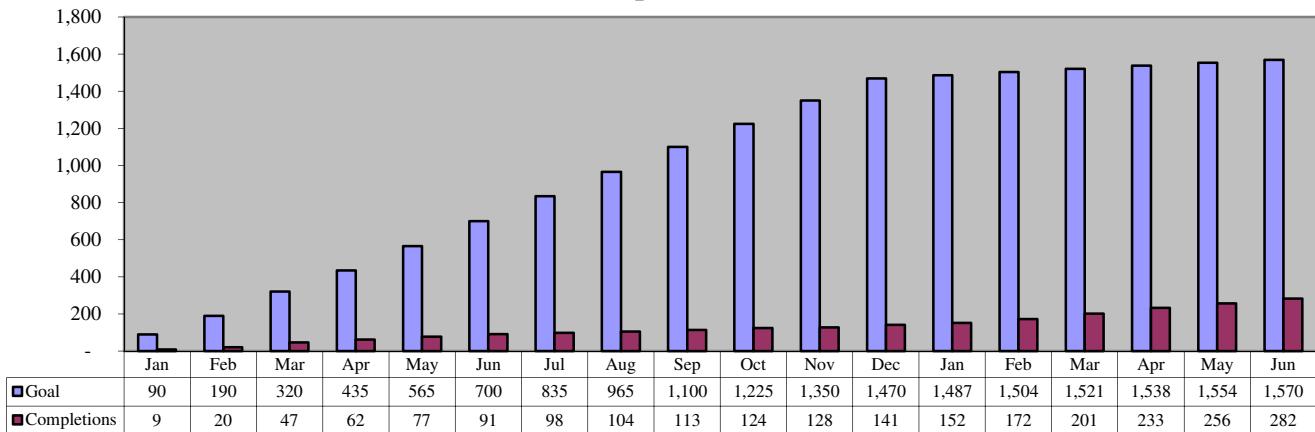
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$44,008,735	\$35,243,216	\$8,267,565	80.08%	98.87%

Home Performance with Energy Star: Statewide Results Tier 2 Enrollments YTD



In 2012-2013 Home Performance contractors have focused on selling comprehensive whole home solutions, including HVAC, domestic hot water, air sealing and insulation measures to reach total energy savings for most projects of over 25%. This has resulted in lower participation at the Tier 2 incentive level for HPwES.

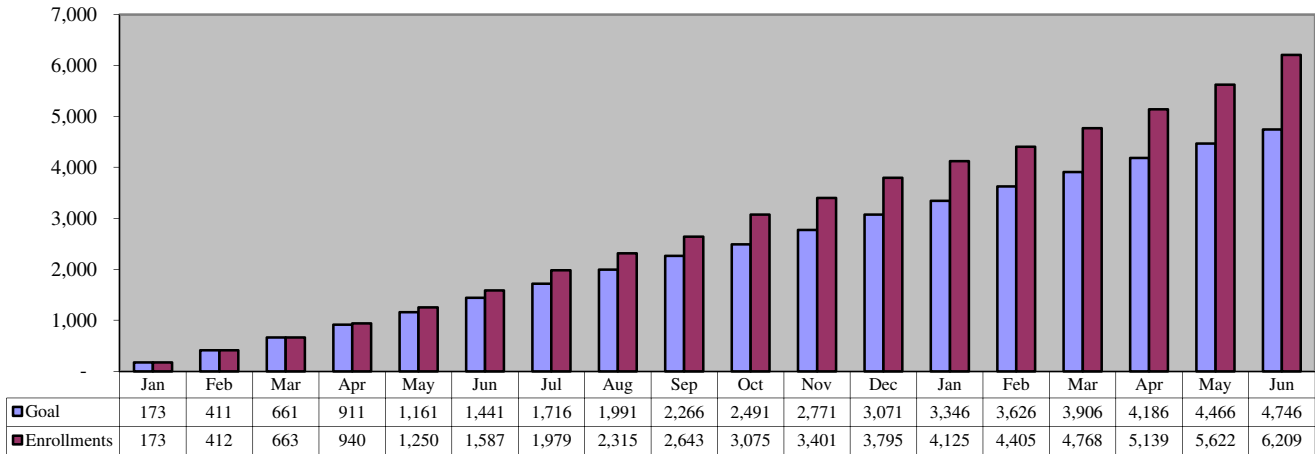
Home Performance with Energy Star: Statewide Results Tier 2 Completions YTD



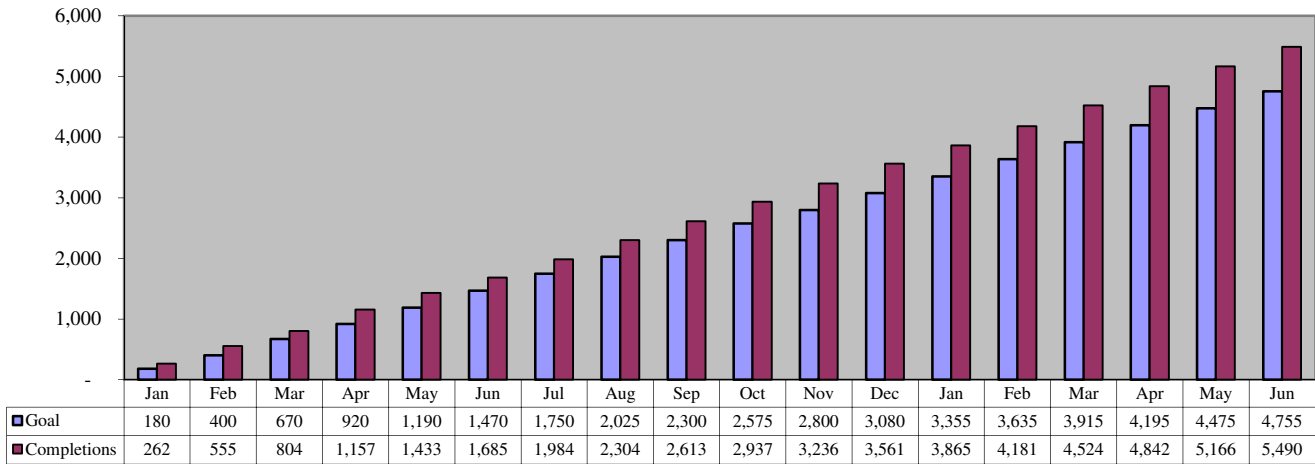
See note above.

Home Performance with ENERGY STAR

**Home Performance with Energy Star: Statewide Results
Tier 3 Enrollments YTD**



**Home Performance with Energy Star: Statewide Results
Tier 3 Completions YTD**

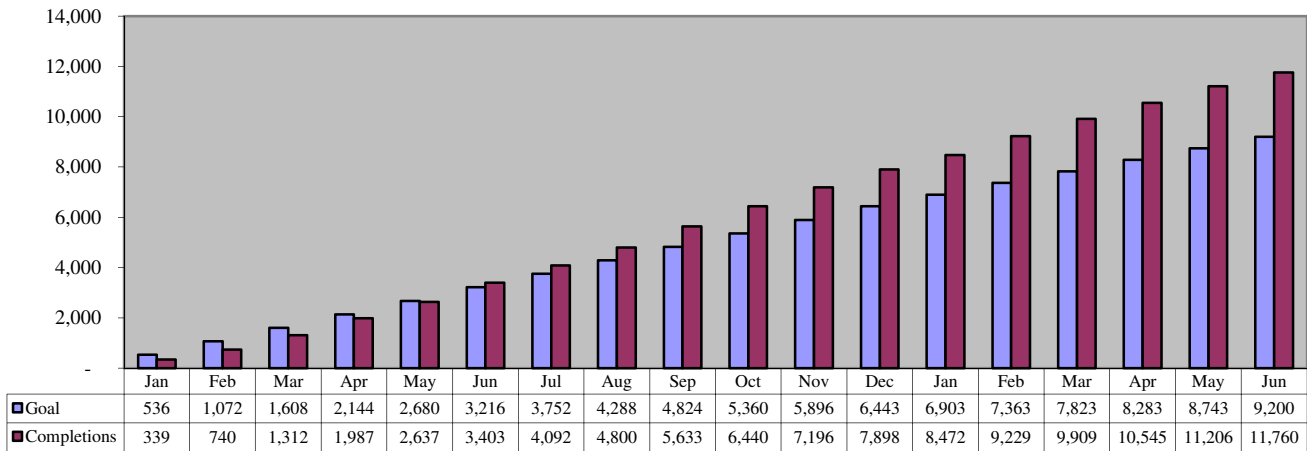


NJNG paid the incentives for 1,860 projects in 2012-2013.

Comfort Partners

Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$50,000,000	\$48,397,527	96.80%

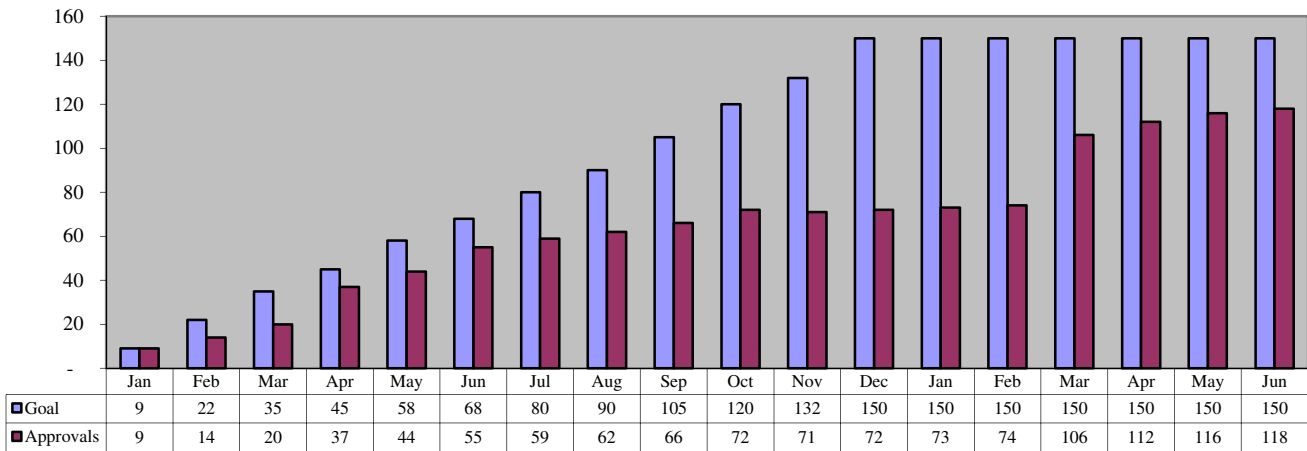
**Comfort Partners: Statewide Results
Completed Jobs YTD**



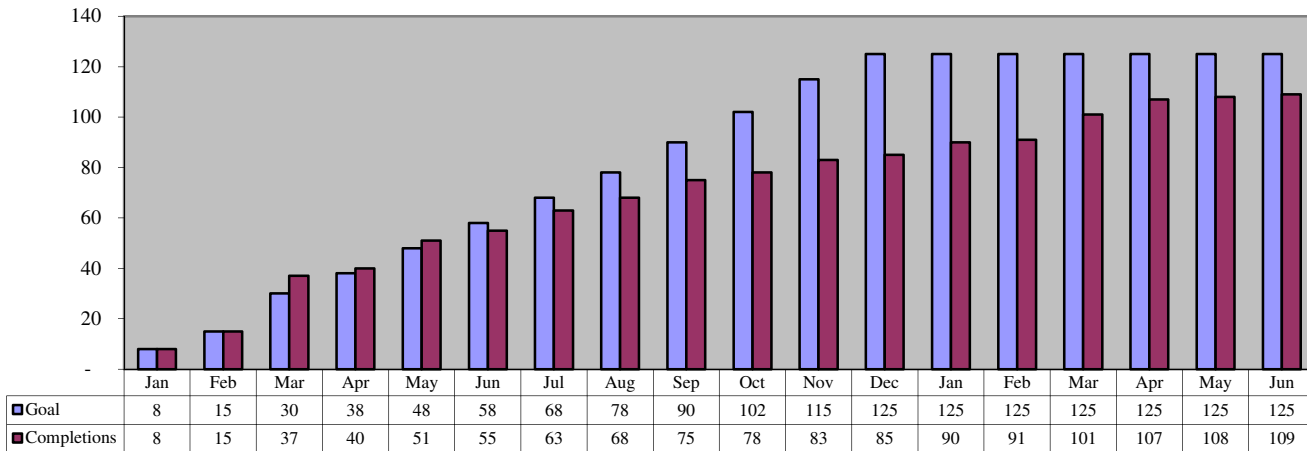
C & I New Construction

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$4,524,122	\$2,211,896	\$816,293	48.89%	66.93%

**C&I New Construction : Statewide Results
Approved Applications YTD**

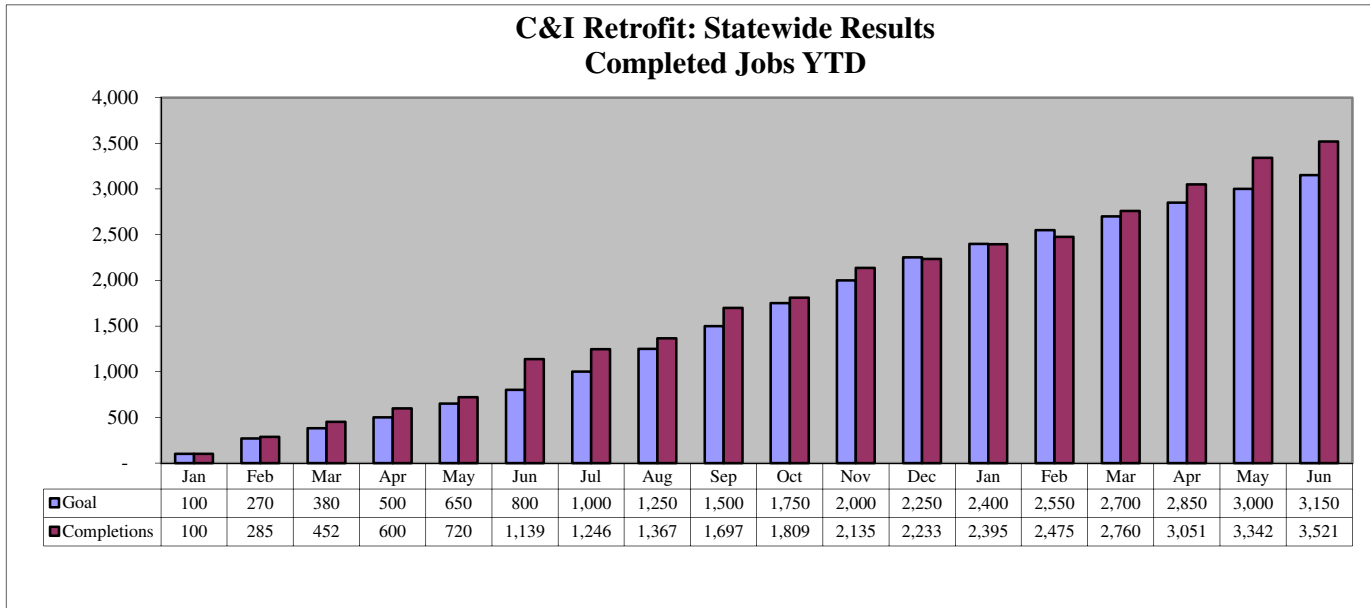


**C&I New Construction: Statewide Results
Completed Jobs YTD**



C & I Retrofit

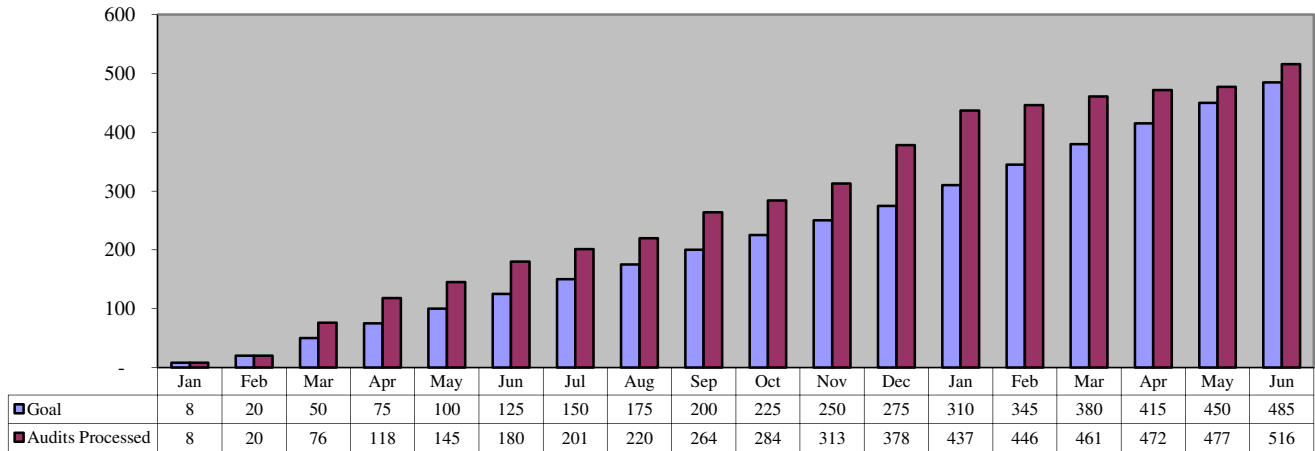
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$57,257,019	\$33,463,191	\$24,239,268	58.44%	100.78%



Local Government Energy Audit

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$5,500,000	\$3,654,241	\$1,964,246	66.44%	102.15%

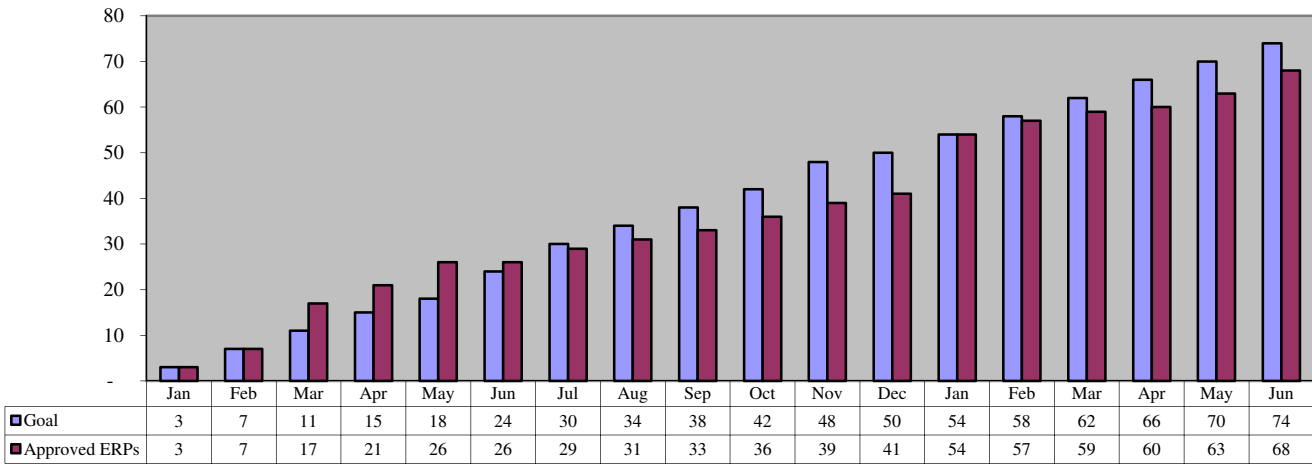
**Local Government Energy Audit: Statewide Results
Audits Reviewed and Processed YTD**



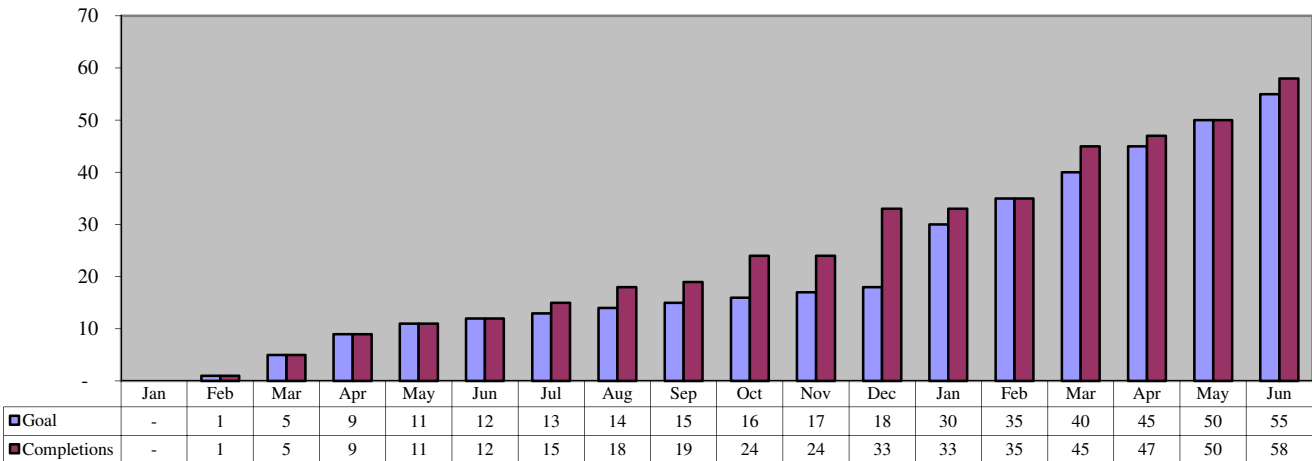
Pay-for-Performance

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$50,055,958	\$12,518,684	\$28,460,787	25.01%	81.87%

**Pay for Performance: Statewide Results
Approved Energy Reduction Plans YTD**



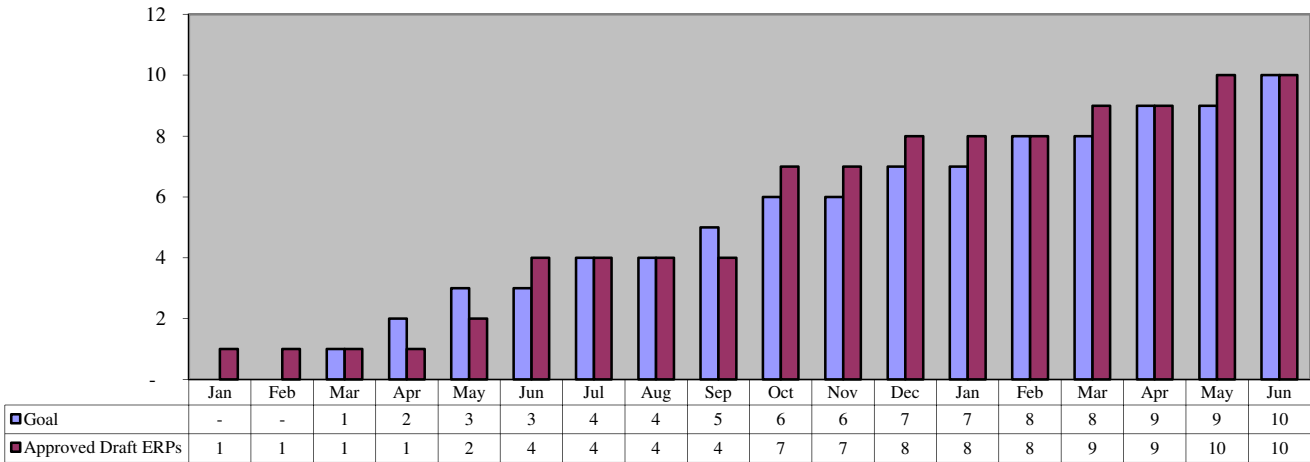
**Pay for Performance: Statewide Results
Installations Completed YTD**



Pay-for-Performance New Construction

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$7,610,818	\$1,345,542	\$3,021,189	17.68%	57.38%

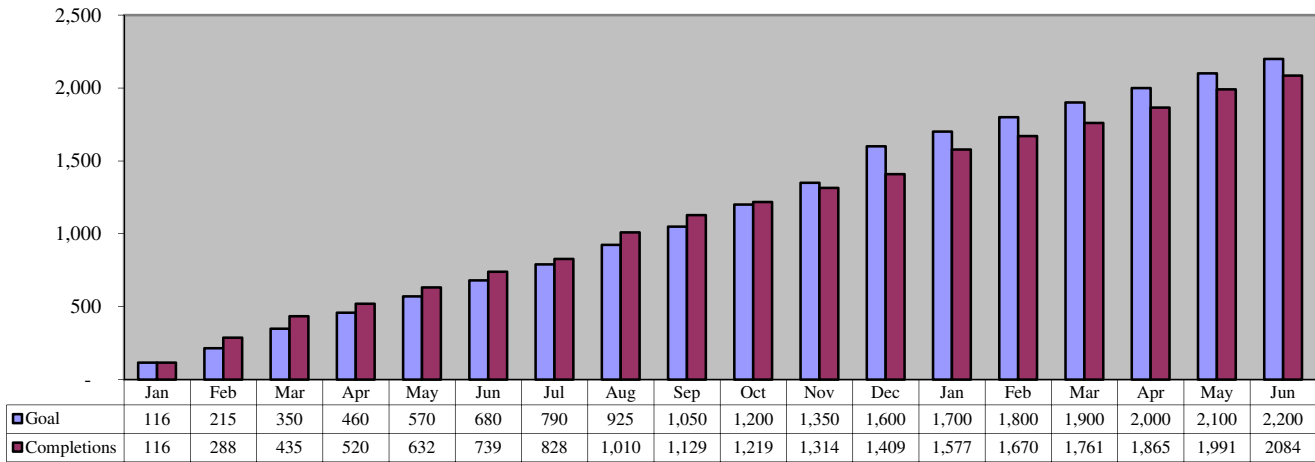
**Pay for Performance New Construction : Statewide Results
Approved Draft Energy Reduction Plans YTD**



Direct Install

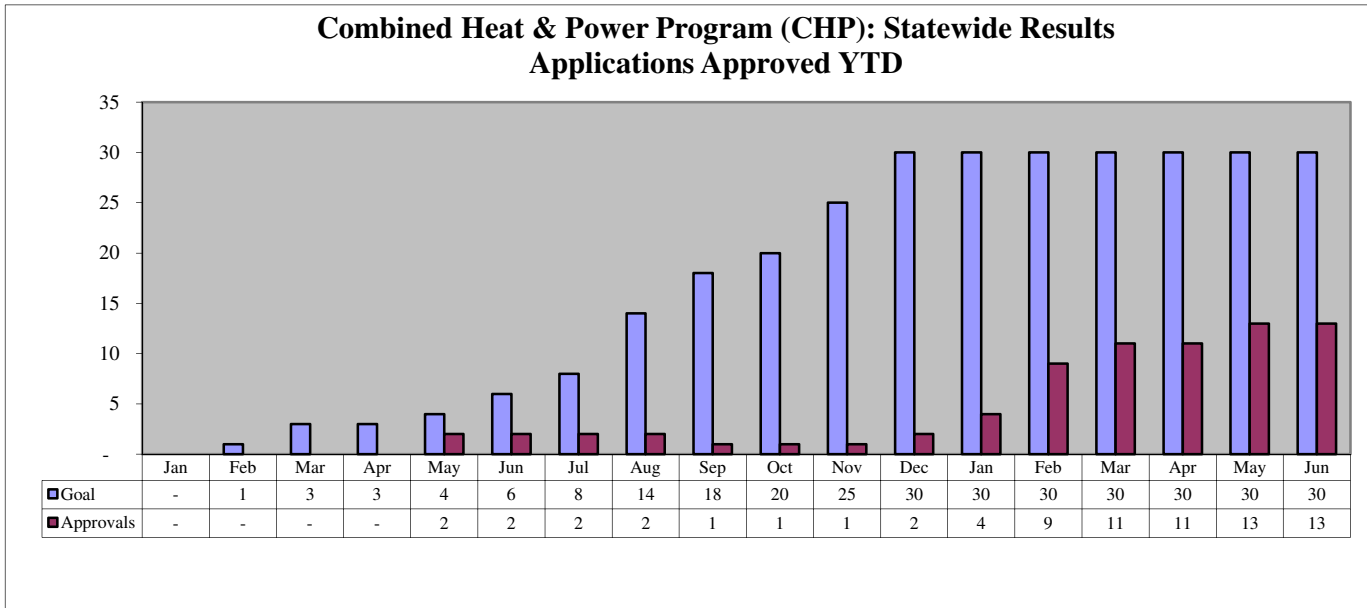
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$56,632,162	\$34,203,559	\$14,874,180	60.40%	86.66%

**Direct Install Program: Statewide Results
Completed Jobs YTD**



Combined Heat & Power (CHP)

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$13,500,000	\$200,654	\$5,911,320	1.49%	45.27%

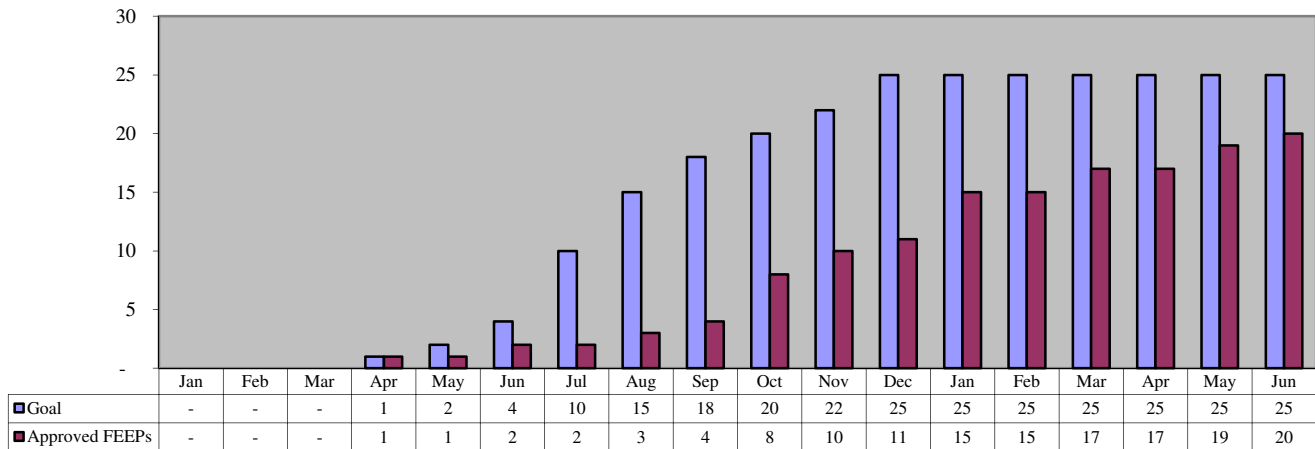


A CHP project that had been approved was cancelled in September reducing the YTD amount from 2 projects to 1. This was done based on information received from the customer about their desire/ability to move forward with the project.

Large Energy Users Pilot

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$20,835,057	\$1,981,275	\$9,128,027	9.51%	53.32%

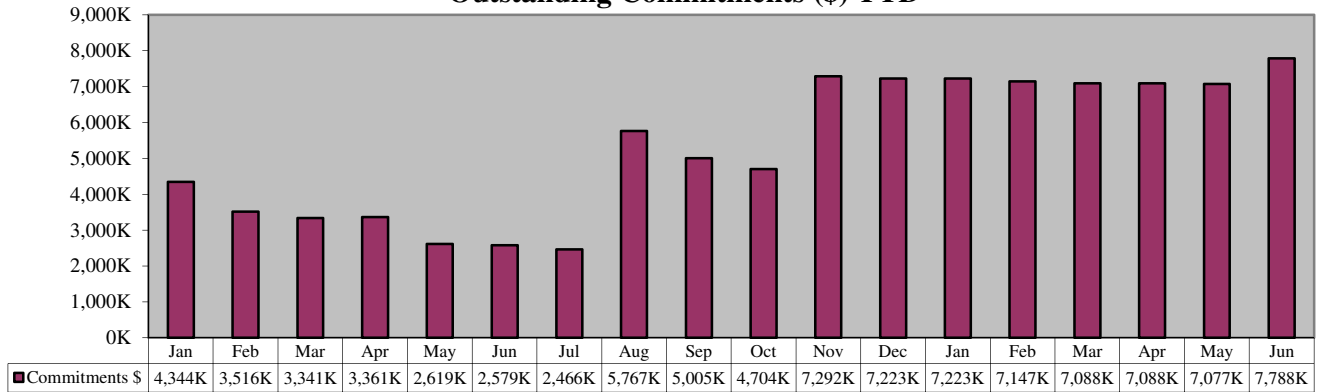
**Large Energy Users Pilot Program (LEUP): Statewide Results
Final Energy Efficiency Plans Approved YTD**



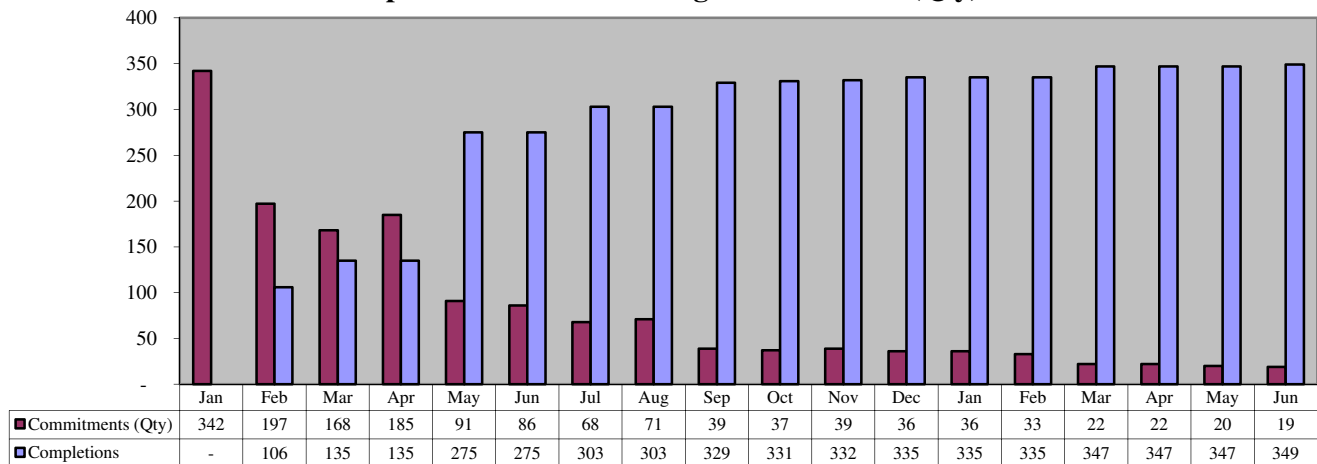
Renewable Energy Incentive Program

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$19,074,184	\$6,999,160	\$7,788,112	36.69%	77.53%

**Renewable Energy Incentive Program (2010 Program): Statewide Results
Outstanding Commitments (\$) YTD**



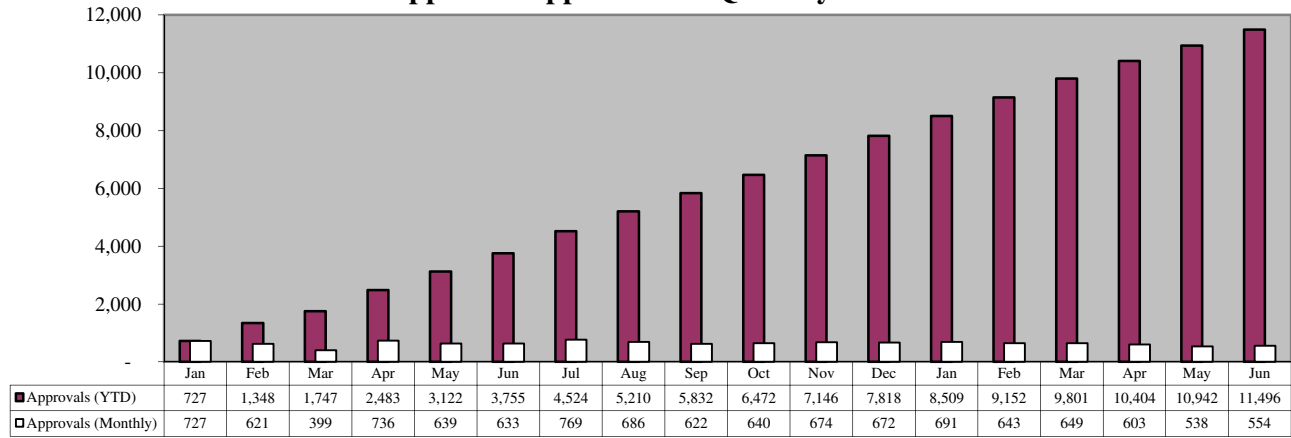
**Renewable Energy Incentive Program (2010 Program): Statewide Results
Completions Vs. Outstanding Commitments (Qty) YTD**



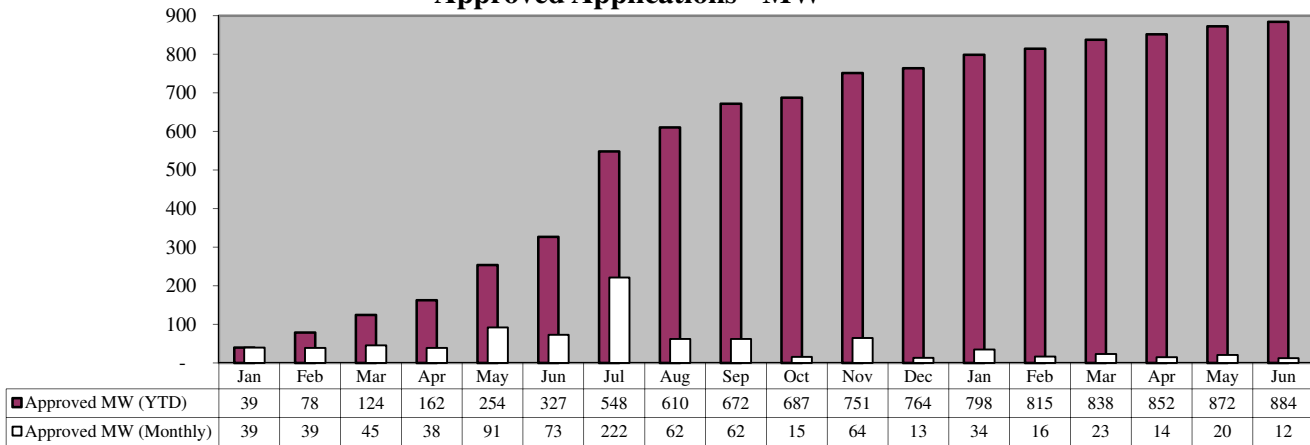
The committed dollars listed above represent 4 REIP solar projects totaling \$43K which adhere to the 2010 program guidelines. These commitments should gradually reduce over time. In addition, there are 15 REIP projects totaling \$7.74M in outstanding commitments which include 3 wind projects committed prior to 2012 and 12 biomass projects committed in 2012-13. It is not necessarily true that the commitments should reduce by exactly the number of completions due to scrubbed projects, new biomass project approvals and project re-activations.

SREC Registration

**SREC Registration: Statewide Results
Approved Applications - Quantity**

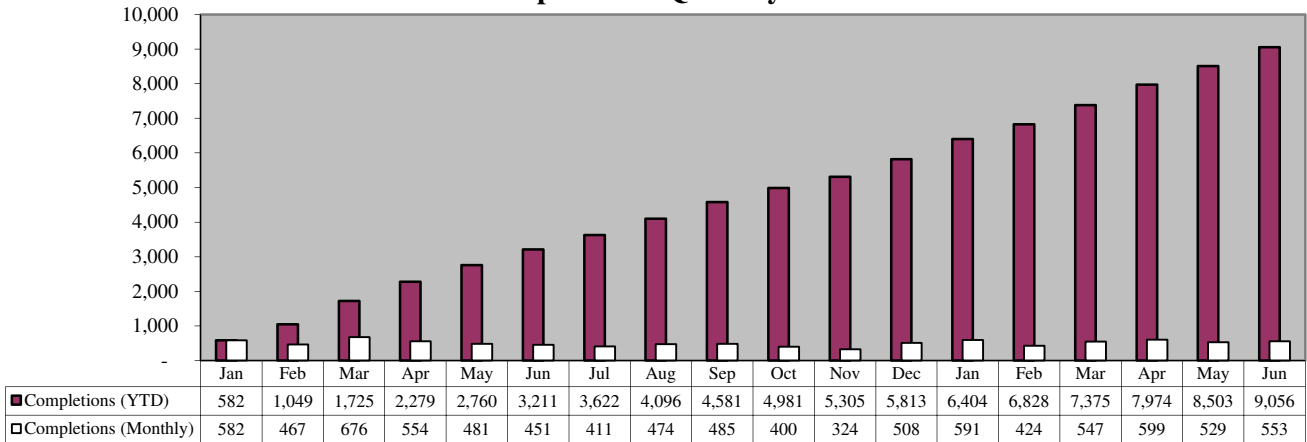


**SREC Registration: Statewide Results
Approved Applications - MW**

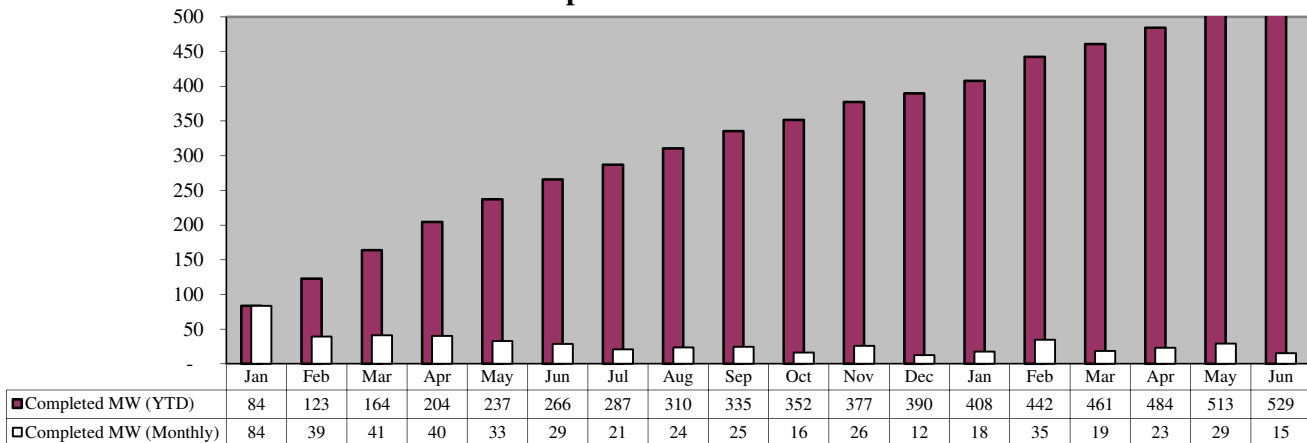


SREC Registration

**SREC Registration: Statewide Results
Completions - Quantity**

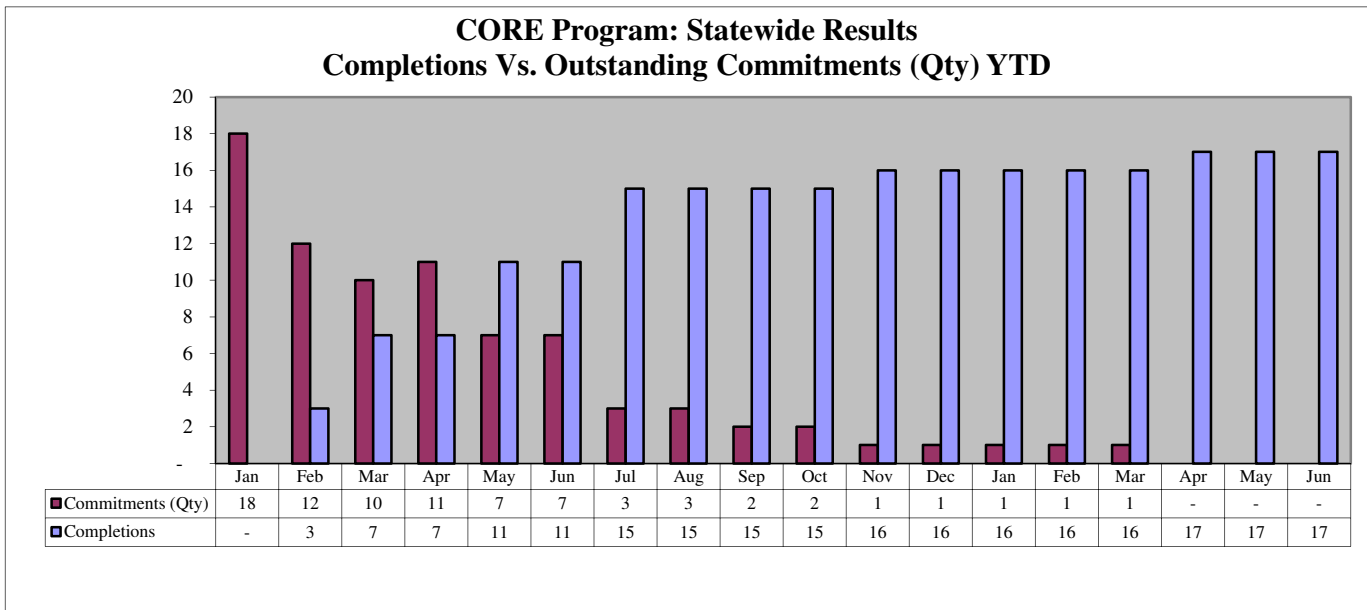
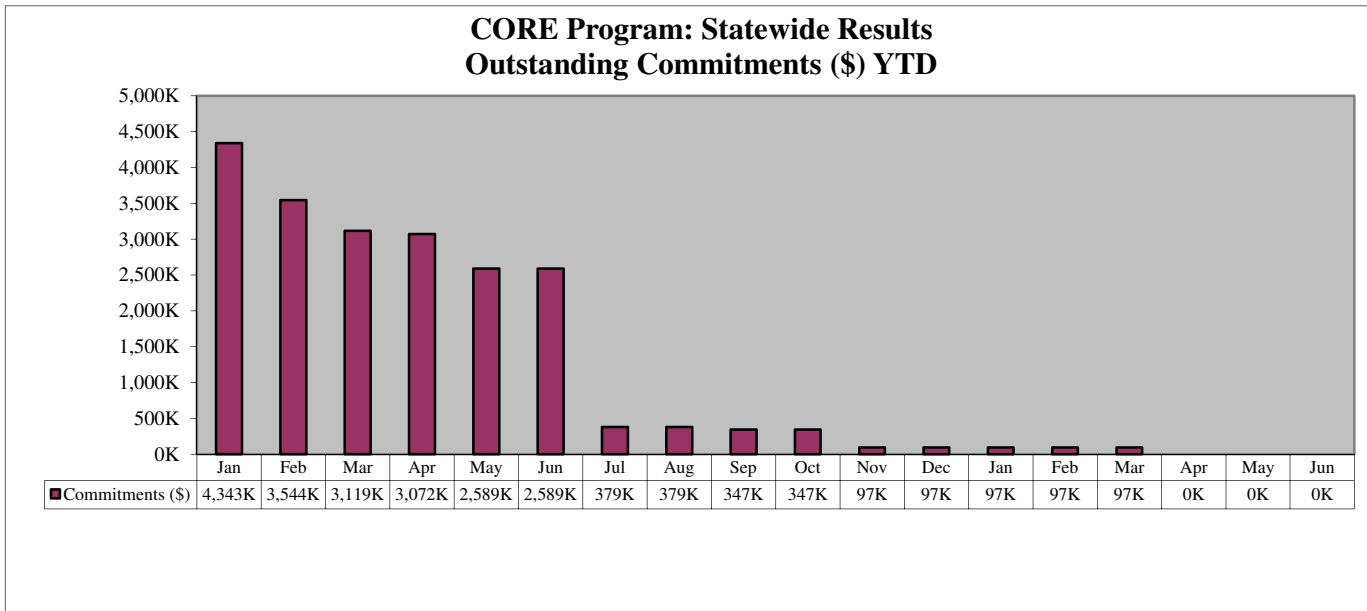


**SREC Registration: Statewide Results
Completions - MW**



Customer On-Site Renewable Energy (CORE)

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$4,150,000	\$4,037,206	\$0	97.28%	97.28%



The CORE commitments listed above should gradually reduce over time as projects are completed. It is not necessarily true that the commitments should reduce by exactly the number of completions due to scrubbed projects and project re-activations.

Section IV

Reporting Data Worksheets

New Jersey's Clean Energy Program
Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: New Jersey's Clean Energy Program
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Energy Efficiency Programs	\$395,313,328.45	\$236,467,134.94	\$106,178,396.85	\$342,645,531.79	59.82%	86.68%
Renewable Energy Programs	\$31,031,421.20	\$18,003,594.66	\$8,373,817.07	\$26,377,411.73	58.02%	85.00%
EDA Programs	\$49,045,280.92	\$5,268,131.56	\$8,103,589.32	\$13,371,720.88	10.74%	27.26%
Office of Clean Energy	\$14,186,401.28	\$9,108,808.90		\$9,108,808.90	64.21%	64.21%
TRUE Grant	\$21,789,874.29	\$8,996,274.08	\$12,793,600.21	\$21,789,874.29	41.29%	100.00%
TOTAL	\$511,366,306.14	\$277,843,944.14	\$135,449,403.45	\$413,293,347.59	54.33%	80.82%

New Jersey's Clean Energy Program
Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs
Reporting Period: 01-01-2012 thru 06-30-2013

Program	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$26,341,450.41	\$22,360,770.42		\$22,360,770.42	84.89%	84.89%
Residential New Construction	\$27,764,931.10	\$14,982,601.57	\$9,495,520.00	\$24,478,121.57	53.96%	88.16%
Energy Efficient Products	\$26,137,799.26	\$21,407,141.07		\$21,407,141.07	81.90%	81.90%
Home Performance with Energy Star	\$44,008,734.71	\$35,243,215.71	\$8,267,565.00	\$43,510,780.71	80.08%	98.87%
Marketing - Residential EE	\$1,743,976.16	\$1,705,193.20		\$1,705,193.20	97.78%	97.78%
Sub-Total: Residential Energy Efficiency Programs	\$125,996,891.64	\$95,698,921.97	\$17,763,085.00	\$113,462,006.97	75.95%	90.05%
RESIDENTIAL LOW INCOME						
Comfort Partners	\$50,000,000.00	\$48,397,526.80		\$48,397,526.80	96.80%	96.80%
Sub-Total: Residential Low Income	\$50,000,000.00	\$48,397,526.80	\$0.00	\$48,397,526.80	96.80%	96.80%
C & I ENERGY EFFICIENCY PROGRAMS						
C&I New Construction	\$4,524,122.02	\$2,211,895.72	\$816,292.57	\$3,028,188.29	48.89%	66.93%
C&I Retrofit	\$57,257,018.97	\$33,463,190.76	\$24,239,268.42	\$57,702,459.18	58.44%	100.78%
Pay-for-Performance New Construction	\$7,610,817.58	\$1,345,542.12	\$3,021,189.20	\$4,366,731.32	17.68%	57.38%
Pay-for-Performance	\$50,055,958.00	\$12,518,684.25	\$28,460,787.45	\$40,979,471.70	25.01%	81.87%
Combined Heat & Power (CHP)	\$13,500,000.00	\$200,653.63	\$5,911,320.00	\$6,111,973.63	1.49%	45.27%
Local Government Energy Audit	\$5,500,000.00	\$3,654,240.50	\$1,964,246.43	\$5,618,486.93	66.44%	102.15%
Direct Install	\$56,632,162.20	\$34,203,559.13	\$14,874,180.48	\$49,077,739.61	60.40%	86.66%
Marketing - Commercial & Industrial EE	\$1,575,000.00	\$1,573,000.91		\$1,573,000.91	99.87%	99.87%
Large Energy Users Pilot	\$20,835,056.68	\$1,981,274.85	\$9,128,027.30	\$11,109,302.15	9.51%	53.32%
Sub-Total: C & I Energy Efficiency Programs	\$217,490,135.45	\$91,152,041.87	\$88,415,311.85	\$179,567,353.72	41.91%	82.56%
OTHER ENERGY EFFICIENCY PROGRAMS						
Green Jobs and Building Code Training	\$386,450.47	\$280,151.35		\$280,151.35	72.49%	72.49%
Sustainable Jersey	\$1,439,850.89	\$938,492.95		\$938,492.95	65.18%	65.18%
Sub-Total: Other Energy Efficiency Programs	\$1,826,301.36	\$1,218,644.30	\$0.00	\$1,218,644.30	66.73%	66.73%
TOTAL	\$395,313,328.45	\$236,467,134.94	\$106,178,396.85	\$342,645,531.79	59.82%	86.68%

New Jersey's Clean Energy Program
Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs Reporting Period: 01-01-2012 thru 06-30-2013		Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program							
Customer On-Site Renewable Energy (CORE)		\$4,150,000.00	\$4,037,205.82	\$0.00	\$4,037,205.82	97.28%	97.28%
Clean Power Choice ⁽¹⁾		\$32,400.00	\$28,529.94		\$28,529.94	88.06%	88.06%
Offshore Wind		\$5,518,408.00	\$5,336,674.71	\$100,367.29	\$5,437,042.00	96.71%	98.53%
Renewable Energy Program: Grid Connected (REDI)		\$425,386.40	\$0.00	\$256,320.00	\$256,320.00	0.00%	60.26%
Renewable Energy Incentive Program		\$19,074,184.40	\$6,999,160.28	\$7,788,112.30	\$14,787,272.58	36.69%	77.53%
Edison Innovation Clean Energy Fund (CST)		\$1,831,042.40	\$1,602,023.91	\$229,017.48	\$1,831,041.39	87.49%	100.00%
TOTAL		\$31,031,421.20	\$18,003,594.66	\$8,373,817.07	\$26,377,411.73	58.02%	85.00%

(1) This report does not show \$550.65 representing expenses reported for January-May 2013 for the Clean Power Choice Program for which funding was discontinued as of December 31, 2012.

New Jersey's Clean Energy Program
Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: EDA Programs
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$8,364,735.63	\$2,396,179.58	\$2,942,529.32	\$5,338,708.90	28.65%	63.82%
Edison Innovation Green Growth Fund (EIGGF)	\$3,440,545.29	\$1,944,226.00	\$800,000.00	\$2,744,226.00	56.51%	79.76%
EE Revolving Loan Fund (EERLF)	\$270,000.00	\$270,000.00	\$0.00	\$270,000.00	100.00%	100.00%
Large Scale CHP/Fuel Cells	\$36,970,000.00	\$657,723.00	\$4,361,060.00	\$5,018,783.00	1.78%	13.58%
TOTAL	\$49,045,280.92	\$5,268,128.58	\$8,103,589.32	\$13,371,717.90	10.74%	27.26%

New Jersey's Clean Energy Program
Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: Office of Clean Energy
Reporting Period: 01-01-2012 thru 06-30-2013

Program	Approved Budget	Actual Expenditures	Actual Expenditures as % of Authorized
OCE ADMINISTRATION AND OVERHEAD			
OCE Staff and Overhead	\$8,556,461.64	\$5,440,158.85	63.58%
Program Coordinator	\$2,985,498.69	\$2,854,608.75	95.62%
<i>Sub-Total: Oce Administration And Overhead</i>	<i>\$11,541,960.33</i>	<i>\$8,294,767.60</i>	<i>71.87%</i>
MEMBERSHIPS-DUES			
2012 Sponsorships	\$200,000.00	\$0.00	0.00%
<i>Sub-Total: Memberships-Dues</i>	<i>\$200,000.00</i>	<i>\$0.00</i>	<i>0.00%</i>
OCE EVALUATION AND RELATED RESEARCH			
Rutgers-CEEEP	\$1,320,613.64	\$736,376.77	55.76%
Funding Reconciliation	\$71,055.00	\$17,455.00	24.57%
Other Studies	\$10,000.00	\$0.00	0.00%
Program Evaluation	\$800,000.00	\$0.00	0.00%
<i>Sub-Total: Oce Evaluation And Related Research</i>	<i>\$2,201,668.64</i>	<i>\$753,831.77</i>	<i>34.24%</i>
OCE MARKET AND COMMUNICATIONS			
Clean Energy Business Website	\$120,000.00	\$0.00	0.00%
Outreach and Education/Community Partner Grants	\$122,772.31	\$60,209.53	49.04%
<i>Sub-Total: Oce Market And Communications</i>	<i>\$242,772.31</i>	<i>\$60,209.53</i>	<i>24.80%</i>
TOTAL	<i>\$14,186,401.28</i>	<i>\$9,108,808.90</i>	<i>64.21%</i>

New Jersey's Clean Energy Program
Actual and Committed Expenses for Reporting Year 2012-2013

Statewide Summary: TRUE Grant Reporting Period: 01-01-2012 thru 06-30-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program						
TRUE Grant ⁽¹⁾⁽²⁾	\$21,789,874.29	\$8,996,274.08	\$12,793,600.21	\$21,789,874.29	41.29%	100.00%
TOTAL	\$21,789,874.29	\$8,996,274.08	\$12,793,600.21	\$21,789,874.29	41.29%	100.00%

(1) The 2012-2013 Budget for the True Grant program is the original \$25 million grant less 2011 actual expenditures.

(2) Actual TRUE Grant expenses are reported to IMS periodically. Program expenditures are reported to IMS once they near \$3 million and an additional advanced payment in the amount of \$3 million is disbursed to the TRUE Grant program.

New Jersey's Clean Energy Program
Detailed Expenses Data for Reporting Year 2012-2013

Statewide Summary: New Jersey's Clean Energy Program
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Energy Efficiency Programs	\$236,467,134.94	\$13,827,550.03	\$4,043,282.29	\$2,870,746.68	\$201,686,608.63	\$13,945,828.53	\$93,118.78
Renewable Energy Programs	\$18,003,594.66	\$2,092,840.32	\$0.00	\$0.00	\$12,965,805.88	\$2,744,948.46	\$200,000.00
EDA Programs	\$5,268,128.58	\$1,643,175.00	\$0.00	\$0.00	\$3,624,953.58	\$0.00	\$0.00
Office of Clean Energy	\$9,108,808.90	\$6,247,028.60	\$802,404.00	\$0.00	\$60,209.53	\$1,146,630.00	\$852,536.77
TRUE Grant	\$8,996,274.08	\$1,464,959.83	\$209,655.31	\$1,245.04	\$7,062,721.40	\$257,692.50	\$0.00
TOTAL	\$277,843,941.16	\$25,275,553.78	\$5,055,341.60	\$2,871,991.72	\$225,400,299.02	\$18,095,099.49	\$1,145,655.55
Percent of Total	100.00%	9.10%	1.82%	1.03%	81.12%	6.51%	0.41%

New Jersey's Clean Energy Program
Detailed Expenses Data for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs
Reporting Period: 01-01-2012 thru 06-30-2013

Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS							
Residential HVAC - Electric & Gas	\$22,360,770.42	\$1,960,146.00	\$0.00	\$979,404.98	\$16,932,716.54	\$2,488,502.90	\$0.00
Residential New Construction	\$14,982,601.57	\$1,874,088.00	\$0.00	\$0.00	\$12,692,268.51	\$359,522.50	\$56,722.56
Energy Efficient Products	\$21,407,141.07	\$2,812,509.76	\$0.00	\$0.00	\$18,040,730.57	\$553,900.74	\$0.00
Home Performance with Energy Star	\$35,243,215.71	\$1,566,631.62	\$0.00	\$0.00	\$31,240,603.09	\$2,435,981.00	\$0.00
Marketing - Residential EE	\$1,705,193.20	\$0.00	\$1,705,193.20	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Residential Energy Efficiency Programs	\$95,698,921.97	\$8,213,375.38	\$1,705,193.20	\$979,404.98	\$78,906,318.71	\$5,837,907.14	\$56,722.56
RESIDENTIAL LOW INCOME							
Comfort Partners	\$48,397,526.80	\$2,702,792.25	\$765,088.18	\$307,895.70	\$42,016,277.30	\$2,569,077.15	\$36,396.22
Sub-Total: Residential Low Income	\$48,397,526.80	\$2,702,792.25	\$765,088.18	\$307,895.70	\$42,016,277.30	\$2,569,077.15	\$36,396.22
C & I ENERGY EFFICIENCY PROGRAMS							
C&I New Construction	\$2,211,895.72	\$296,181.00	\$0.00	\$365,386.50	\$1,364,756.21	\$185,572.01	\$0.00
C&I Retrofit	\$33,463,190.76	\$887,326.20	\$0.00	\$394,617.42	\$28,635,170.23	\$3,546,076.91	\$0.00
Pay-for-Performance New Construction	\$1,345,542.12	\$149,400.00	\$0.00	\$369,840.12	\$797,552.00	\$28,750.00	\$0.00
Pay-for-Performance	\$12,518,684.25	\$682,200.00	\$0.00	\$453,601.96	\$10,980,222.56	\$402,659.73	\$0.00
Combined Heat & Power (CHP)	\$200,653.63	\$0.00	\$0.00	\$0.00	\$175,500.00	\$25,153.63	\$0.00
Local Government Energy Audit	\$3,654,240.50	\$180,000.00	\$0.00	\$0.00	\$2,883,410.50	\$590,830.00	\$0.00
Direct Install	\$34,203,559.13	\$565,201.20	\$0.00	\$0.00	\$33,099,112.93	\$539,245.00	\$0.00
Marketing - Commercial & Industrial EE	\$1,573,000.91	\$0.00	\$1,573,000.91	\$0.00	\$0.00	\$0.00	\$0.00
Large Energy Users Pilot	\$1,981,274.85	\$151,074.00	\$0.00	\$0.00	\$1,609,643.89	\$220,556.96	\$0.00
Sub-Total: C & I Energy Efficiency Programs	\$91,152,041.87	\$2,911,382.40	\$1,573,000.91	\$1,583,446.00	\$79,545,368.32	\$5,538,844.24	\$0.00
OTHER ENERGY EFFICIENCY PROGRAMS							
Green Jobs and Building Code Training	\$280,151.35	\$0.00	\$0.00	\$0.00	\$280,151.35	\$0.00	\$0.00
Sustainable Jersey	\$938,492.95	\$0.00	\$0.00	\$0.00	\$938,492.95	\$0.00	\$0.00
Sub-Total: Other Energy Efficiency Programs	\$1,218,644.30	\$0.00	\$0.00	\$0.00	\$1,218,644.30	\$0.00	\$0.00
TOTAL	\$236,467,134.94	\$13,827,550.03	\$4,043,282.29	\$2,870,746.68	\$201,686,608.63	\$13,945,828.53	\$93,118.78
Percent of Total	100.00%	5.85%	1.71%	1.21%	85.29%	5.90%	0.04%

New Jersey's Clean Energy Program
Detailed Expenses Data for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs
Reporting Period: 01-01-2012 thru 06-30-2013

Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Customer On-Site Renewable Energy (CORE)	\$4,037,205.82	\$0.00	\$0.00	\$0.00	\$4,037,205.82	\$0.00	\$0.00
CleanPower Choice ⁽¹⁾	\$28,529.94	\$28,529.94	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Offshore Wind	\$5,336,674.71	\$0.00	\$0.00	\$0.00	\$5,136,674.71	\$0.00	\$200,000.00
Renewable Energy Program: Grid Connected (REDI)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Renewable Energy Incentive Program	\$6,999,160.28	\$2,064,310.38	\$0.00	\$0.00	\$2,189,901.44	\$2,744,948.46	\$0.00
Edison Innovation Clean Energy Fund (CST)	\$1,602,023.91	\$0.00	\$0.00	\$0.00	\$1,602,023.91	\$0.00	\$0.00
TOTAL	\$18,003,594.66	\$2,092,840.32	\$0.00	\$0.00	\$12,965,805.88	\$2,744,948.46	\$200,000.00
Percent of Total	100.00%	11.62%	0.00%	0.00%	72.02%	15.25%	1.11%

(1) This report does not show \$550.65 representing expenses reported for January-May 2013 for the Clean Power Choice Program for which funding was discontinued as of December 31, 2012.

New Jersey's Clean Energy Program
Detailed Expenses Data for Reporting Year 2012-2013

Statewide Summary: EDA Programs
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Edison Innovation Clean Energy Manufacturing Fund (CEMF)	\$2,396,179.58	\$425,226.00	\$0.00	\$0.00	\$1,970,953.58	\$0.00	\$0.00
Edison Innovation Green Growth Fund (EIGGF)	\$1,944,226.00	\$290,226.00	\$0.00	\$0.00	\$1,654,000.00	\$0.00	\$0.00
EE Revolving Loan Fund (EERLF)	\$270,000.00	\$270,000.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Large Scale CHP/Fuel Cells	\$657,723.00	\$657,723.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$5,268,128.58	\$1,643,175.00	\$0.00	\$0.00	\$3,624,953.58	\$0.00	\$0.00
Percent of Total	100.00%	31.19%	0.00%	0.00%	68.81%	0.00%	0.00%

New Jersey's Clean Energy Program
Detailed Expenses Data for Reporting Year 2012-2013

Statewide Summary: Office of Clean Energy
Reporting Period: 01-01-2012 thru 06-30-2013

Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
OCE ADMINISTRATION AND OVERHEAD							
OCE Staff and Overhead	\$5,440,158.85	\$5,440,158.85	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Coordinator	\$2,854,608.75	\$806,869.75	\$802,404.00	\$0.00	\$0.00	\$1,146,630.00	\$98,705.00
Sub-Total: Oce Administration And Overhead	\$8,294,767.60	\$6,247,028.60	\$802,404.00	\$0.00	\$0.00	\$1,146,630.00	\$98,705.00
MEMBERSHIPS-DUES							
2012 Sponsorships	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Memberships-Dues	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
OCE EVALUATION AND RELATED RESEARCH							
Rutgers-CEEEP	\$736,376.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$736,376.77
Funding Reconciliation	\$17,455.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,455.00
Other Studies	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Evaluation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Oce Evaluation And Related Research	\$753,831.77	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$753,831.77
OCE MARKET AND COMMUNICATIONS							
Clean Energy Business Website	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Outreach and Education/Community Partner Grants	\$60,209.53	\$0.00	\$0.00	\$0.00	\$60,209.53	\$0.00	\$0.00
Sub-Total: Oce Market And Communications	\$60,209.53	\$0.00	\$0.00	\$0.00	\$60,209.53	\$0.00	\$0.00
TOTAL	\$9,108,808.90	\$6,247,028.60	\$802,404.00	\$0.00	\$60,209.53	\$1,146,630.00	\$852,536.77
Percent of Total	100.00%	68.58%	8.81%	0.00%	0.66%	12.59%	9.36%

New Jersey's Clean Energy Program
Detailed Expenses Data for Reporting Year 2012-2013

Statewide Summary: TRUE Grant
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
TRUE Grant ⁽¹⁾⁽²⁾	\$8,996,274.08	\$1,464,959.83	\$209,655.31	\$1,245.04	\$7,062,721.40	\$257,692.50	\$0.00
TOTAL	\$8,996,274.08	\$1,464,959.83	\$209,655.31	\$1,245.04	\$7,062,721.40	\$257,692.50	\$0.00
Percent of Total	100.00%	16.28%	2.33%	0.01%	78.51%	2.86%	0.00%

(1) The 2012-2013 Budget for the True Grant program is the original \$25 million grant less 2011 actual expenditures.

(2) Actual TRUE Grant expenses are reported to IMS periodically. Program expenditures are reported to IMS once they near \$3 million and an additional advanced payment in the amount of \$3 million is disbursed to the TRUE Grant program.

New Jersey's Clean Energy Program
Tracking Metrics for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs Reporting Period: 01-01-2012 thru 06-30-2013	Actual YTD
Program - Tracking Metric	
RESIDENTIAL PROGRAMS	
Residential HVAC - <i>COOL Advantage Completed Applications</i>	14,712
Residential HVAC - <i>WARM Advantage Completed Applications</i>	25,295
Residential New Construction - <i>Enrollments</i>	7,120
Residential New Construction - <i>Completions</i>	4,881
Energy Efficient Products - <i>Change a Light - CFLs Distributed</i>	7,751,359
Energy Efficiency Products - <i>Clothes Washer Applications Completed</i>	27,518
Energy Efficiency Products - <i>Large Appliance Recycling Applications Completed</i>	18,579
Energy Efficiency Products - <i>Consumer Electronics Applications Completed</i>	85,977
Home Performance with ENERGY STAR - <i>Tier 2 Enrollments</i>	352
Home Performance with ENERGY STAR - <i>Tier 2 Completions</i>	282
Home Performance with ENERGY STAR - <i>Tier 3 Enrollments</i>	6,209
Home Performance with ENERGY STAR - <i>Tier 3 Completions⁽¹⁾</i>	5,490
RESIDENTIAL LOW INCOME PROGRAMS	
Comfort Partners - <i>Homes Completed</i>	11,760
COMMERCIAL & INDUSTRIAL PROGRAMS	
C&I New Construction - <i>Applications Approved</i>	118
C&I New Construction - <i>Applications Completed</i>	109
C&I Retrofit - <i>Applications Completed</i>	3,521
Pay-for Performance New Construction - <i>Approved Draft Energy Reduction Plans</i>	10
Pay-for Performance New Construction - <i>As Built Energy Reduction Plans Completed</i>	1
Pay-for Performance New Construction - <i>Commissioning Reports Completed</i>	1
Pay-for Performance - <i>Approved Energy Reduction Plans</i>	68
Pay-for Performance - <i>Installations Completed (Non-CHP)</i>	57
Pay-for Performance - <i>Installations Completed (CHP)</i>	1
Pay-for Performance - <i>M&V Reports Completed</i>	12
Combined Heat and Power (CHP) - <i>Applications Approved</i>	13
Combined Heat and Power (CHP) - <i>Installations Completed</i>	0
Local Government Energy Audit - <i>Audits Reviewed and Processed</i>	516
Local Government Energy Audit - <i>Audits Rebated</i>	534
Direct Install - <i>Applications Completed</i>	2,084
Large Energy Users Pilot - <i>Approved FEEPs</i>	20

(1)NJNG paid the incentives for 1,860 projects in 2012-2013.

New Jersey's Clean Energy Program
Tracking Metrics for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs Reporting Period: 01-01-2012 thru 06-30-2013	Actual YTD
Program - Tracking Metric	
RENEWABLE PROGRAMS	
Customer On-Site Renewable Energy (CORE) - <i>Applications Completed</i>	17
Renewable Energy Incentive Program (REIP) - <i>Applications Completed</i>	349
SREC Registration - <i>Applications Approved</i>	11,496
SREC Registration - <i>Applications Completed</i>	9,056
Renewable Energy Program: Grid Connected (REDI) - <i>Completed Grants</i>	0
Renewable Energy Program: Grid Connected (REDI) - <i>Number of Open Grants</i>	1
Edison Innovation Clean Energy Fund (CST) - <i>Completed Grants</i>	6
Edison Innovation Clean Energy Fund (CST) - <i>Number of Open Grants</i>	2
EDA/CST/HMFA PROGRAMS	
Edison Innovation Clean Energy Manufacturing Fund (CEMF) - <i>Completed Grants</i>	6
Edison Innovation Clean Energy Manufacturing Fund (CEMF) - <i>Number of Open Grants</i>	3
Edison Innovation Green Growth Fund (EIGGF) - <i>Completed Grants</i>	0
Edison Innovation Green Growth Fund (EIGGF) - <i>Number of Open Grants</i>	3
EE Revolving Loan Fund (EERLF) - <i>Number of Open Loans</i>	0
Large Scale CHP/Fuel Cells - <i>Number of Open Grants</i>	5

New Jersey's Clean Energy Program
Electric Energy Savings vs. Annual Goals for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs Reporting Period: 01-01-2012 thru 06-30-2013 (Energy Savings)	Annual Savings			Lifetime Savings		
	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal
	Program	MWh	MWh	%	MWh	MWh
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	15,464	13,149	85%	284,975	227,057	80%
Residential New Construction	4,684	5,281	113%	93,687	105,487	113%
Energy Efficient Products	318,185	353,325	111%	1,991,262	2,485,886	125%
Home Performance with ENERGY STAR	2,019	3,479	172%	40,375	56,224	139%
Sub-Total: Residential EE Programs	340,352	375,233	110%	2,410,299	2,874,654	119%
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	14,995	7,693	51%	269,926	115,970	43%
C&I Retrofit	178,472	153,265	86%	2,677,069	2,379,957	89%
Pay-for-Performance New Construction	5,061	0	0%	91,098	0	0%
Pay-for Performance ⁽¹⁾	94,045	29,077	31%	1,692,794	485,339	29%
Combined Heat & Power (CHP)	51,708	0	0%	620,496	0	0%
Direct Install	61,906	61,416	99%	1,114,308	869,610	78%
Large Energy Users Pilot	19,861	69	0%	357,499	1,247	0%
Sub-Total: C&I Programs	426,048	251,520	59%	6,823,190	3,852,123	56%
TOTAL Energy Efficiency Programs	766,400	626,753	82%	9,233,489	6,726,777	73%

(1) The electric energy savings shown above for P4P represent ALL P4P projects, including CHP projects

New Jersey's Clean Energy Program
Gas Energy Savings vs. Annual Goals for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs Reporting Period: 01-01-2012 thru 06-30-2013 (Energy Savings)	Annual Savings			Lifetime Savings		
	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal
	DTh	DTh	%	DTh	DTh	%
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	365,713	343,517	94%	7,306,521	6,728,822	92%
Residential New Construction	264,098	74,397	28%	5,281,960	1,487,097	28%
Energy Efficient Products	25,755	24,756	96%	393,900	495,126	126%
Home Performance with ENERGY STAR	99,025	136,412	138%	1,980,500	2,972,663	150%
Sub-Total: Residential EE Programs	754,591	579,083	77%	14,962,881	11,683,708	78%
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	3,623	3,407	94%	65,219	68,120	104%
C&I Retrofit	124,132	138,155	111%	1,861,992	2,541,686	137%
Pay-for-Performance New Construction	11,914	0	0%	214,452	0	0%
Pay-for Performance ⁽¹⁾	536,122	200,241	37%	9,650,181	3,224,174	33%
Combined Heat & Power (CHP)	95,505	0	0%	1,146,060	0	0%
Direct Install	73,792	75,657	103%	1,328,258	1,198,392	90%
Large Energy Users Pilot	225,595	145,315	64%	4,060,710	2,615,671	64%
Sub-Total: C&I Programs	1,070,683	562,775	53%	18,326,872	9,648,043	53%
TOTAL Energy Efficiency Programs	1,825,274	1,141,858	63%	33,289,753	21,331,751	64%

(1) The gas energy savings shown above for P4P represent ALL P4P projects, including CHP projects

New Jersey's Clean Energy Program
Electric Savings for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs
 Reporting Period: 01-01-2012 thru 06-30-2013
 (Energy Savings)

Program	Demand Savings			Annual Savings			Lifetime Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
RESIDENTIAL PROGRAMS									
Residential HVAC - Electric & Gas	6,715		6,715	13,149		13,149	227,057		227,057
Residential New Construction	7,298	13,715	21,013	5,281	12,799	18,080	105,487	295,243	400,730
Energy Efficient Products	50,083		50,083	353,325		353,325	2,485,886		2,485,886
Home Performance with ENERGY STAR	1,081		1,081	3,479		3,479	56,224		56,224
Sub-Total: Residential EE Programs	65,176	13,715	78,891	375,233	12,799	388,033	2,874,654	295,243	3,169,897
RESIDENTIAL LOW INCOME PROGRAMS									
Comfort Partners	1,368		1,368	12,048		12,048	103,693		103,693
Sub-Total: Residential Low Income Programs	1,368		1,368	12,048		12,048	103,693		103,693
COMMERCIAL & INDUSTRIAL PROGRAMS									
C&I New Construction	1,736	989	2,725	7,693	3,082	10,775	115,970	46,239	162,209
C&I Retrofit	28,158	31,594	59,752	153,265	127,375	280,640	2,379,957	1,934,753	4,314,710
Pay-for-Performance New Construction	0	200	200	0	2,147	2,147	0	33,006	33,006
Pay-for Performance ⁽¹⁾	7,626	9,585	17,211	29,077	48,001	77,078	485,339	793,618	1,278,957
Direct Install	14,288	5,416	19,704	61,416	21,602	83,018	869,610	313,871	1,183,481
Large Energy Users Pilot	440	4,418	4,858	69	17,110	17,179	1,247	296,162	297,409
Sub-Total: C&I Programs	52,248	52,202	104,450	251,520	219,317	470,837	3,852,123	3,417,649	7,269,772
TOTAL Energy Efficiency Programs	118,792	65,917	184,709	638,801	232,116	870,918	6,830,470	3,712,892	10,543,362

(1) The numbers listed above for Pay-for-Performance include electric savings from P4P projects that **DO NOT** include CHP.

New Jersey's Clean Energy Program
Electric Savings for Reporting Year 2012-2013

Statewide Summary: Combined Heat and Power
Reporting Period: 01-01-2012 thru 06-30-2013
(Energy Savings)

Program	Demand Savings			Annual Savings			Lifetime Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Pay-for-Performance ⁽¹⁾	0	0	0	0	0	0	0	0	0
Combined Heat & Power (CHP)	0	0	0	0	0	0	0	0	0
Large Scale CHP/Fuel Cells ⁽²⁾	0	680	680	0	5,655	5,655	0	169,644	169,644
TOTAL CHP	0	680	680	0	5,655	5,655	0	169,644	169,644

(1) The numbers listed above for Pay-for-Performance include electric savings from P4P projects that **DO** include CHP.

(2) The committed energy savings listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc. This information will be added to the report as soon as it becomes available.

New Jersey's Clean Energy Program
CHP Electric Generation for Reporting Year 2012-2013

Statewide Summary: Combined Heat and Power Reporting Period: 01-01-2012 thru 06-30-2013 (Electric Generation)	Capacity			Annual Generation			Lifetime Generation		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Program									
Pay-for-Performance	2,000	1,795	3,795	17,520	7,952	25,472	210,240	95,419	305,659
Combined Heat & Power (CHP)	0	4,425	4,425	0	33,304	33,304	0	399,643	399,643
Large Scale CHP/Fuel Cells ⁽¹⁾	0	12,579	12,579	0	102,314	102,314	0	2,168,539	2,168,539
TOTAL CHP	2,000	18,799	20,799	17,520	143,570	161,090	210,240	2,663,601	2,873,841

(1) The committed energy generation listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc. This information will be added to the report as soon as it becomes available.

New Jersey's Clean Energy Program
RE Electric Generation for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs Reporting Period: 01-01-2012 thru 06-30-2013 (Electric Generation)	Capacity			Annual Generation			Lifetime Generation		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Customer On-Site Renewable Energy (CORE)	2,314	0	2,314	3,632	0	3,632	72,638	0	72,638
Renewable Energy Incentive Program	2,251	3,652	5,904	2,702	24,821	27,523	54,040	496,418	550,458
Renewable Energy Program: Grid Connected (REDI)	0	2,000	2,000	0	13,924	13,924	0	278,480	278,480
SREC Registration	528,585	579,394	1,107,979	634,302	695,273	1,329,575	12,686,040	13,905,460	26,591,500
TOTAL Renewable Energy Programs	533,150	585,046	1,118,196	640,636	734,018	1,374,654	12,812,718	14,680,358	27,493,076

New Jersey's Clean Energy Program
Gas Savings for Reporting Year 2012-2013

Statewide Summary: Energy Efficiency Programs Reporting Period: 01-01-2012 thru 06-30-2013 (Energy Savings)	Annual Savings			Lifetime Savings		
	Installed	Committed	Installed and Committed	Installed	Committed	Installed and Committed
	DTh	DTh	DTh	DTh	DTh	DTh
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	343,517		343,517	6,728,822		6,728,822
Residential New Construction	74,397	224,799	299,197	1,487,097	4,495,881	5,982,978
Energy Efficient Products	24,756		24,756	495,126		495,126
Home Performance with ENERGY STAR	136,412		136,412	2,972,663		2,972,663
Sub-Total: Residential EE Programs	579,083	224,799	803,882	11,683,708	4,495,881	16,179,589
RESIDENTIAL LOW INCOME PROGRAMS						
Comfort Partners	87,348		87,348	1,111,649		1,111,649
Sub-Total: Residential Low Income Programs	87,348		87,348	1,111,649		1,111,649
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	3,407	4,051	7,458	68,120	72,665	140,785
C&I Retrofit	138,155	81,439	219,594	2,541,686	1,431,661	3,973,347
Pay-for-Performance New Construction	0	9,247	9,247	0	254,619	254,619
Pay-for Performance ⁽¹⁾	116,964	291,973	408,937	2,224,850	5,426,910	7,651,759
Direct Install	75,657	63,986	139,643	1,198,392	1,068,728	2,267,120
Large Energy Users Pilot	145,315	125,717	271,032	2,615,671	1,920,420	4,536,091
Sub-Total: C&I Programs	479,498	576,413	1,055,911	8,648,719	10,175,003	18,823,721
TOTAL Energy Efficiency Programs	1,145,929	801,212	1,947,141	21,444,076	14,670,884	36,114,960

⁽¹⁾ The numbers listed above for Pay-for-Performance include gas savings from P4P projects that **DO NOT** include CHP.

New Jersey's Clean Energy Program
Gas Savings for Reporting Year 2012-2013

Statewide Summary: Combined Heat and Power
 Reporting Period: 01-01-2012 thru 06-30-2013
 (Energy Savings)

Program	Annual Savings			Lifetime Savings		
	Installed DTh	Committed DTh	Installed and Committed DTh	Installed DTh	Committed DTh	Installed and Committed DTh
Pay-for-Performance ⁽¹⁾	83,277	35,318	118,595	999,324	423,816	1,423,140
Combined Heat & Power (CHP)	0	74,230	74,230	0	930,760	930,760
Large Scale CHP/Fuel Cells	0	550,048	550,048	0	13,248,900	13,248,900
TOTAL CHP	83,277	659,596	742,873	999,324	14,603,476	15,602,800

(1) The numbers listed above for Pay-for-Performance include gas savings from P4P projects that **DO** include CHP.

(2) The committed natural gas savings listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc. This information will be added to the report as soon as it becomes available.

New Jersey's Clean Energy Program
Emissions Reductions for Reporting Year 2012-2013

Statewide Summary: New Jersey's Clean Energy Program
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Annual Emissions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Energy Efficiency Programs (Electric and Gas)	587,663	483	1,365	0.0103	6,772,468	5,554	14,592	0.1105
Combined Heat and Power	6,560	11	37	0.0003	78,723	136	449	0.0034
Renewable Energy Programs	528,233	437	1,369	0.0104	10,564,668	8,736	27,373	0.2073
TOTAL - All Programs	1,122,457	932	2,771	0.0210	17,415,860	14,426	42,414	0.3213

New Jersey's Clean Energy Program
Emissions Reductions for Reporting Year 2012-2013

Statewide Summary: Electric Energy Efficiency Programs
 Reporting Period: 01-01-2012 thru 06-30-2013

Program	Annual Emissions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
RESIDENTIAL PROGRAMS								
Residential HVAC - Electric & Gas	10,842	9	28	0.0002	187,219	155	485	0.0037
Residential New Construction	4,354	4	11	0.0001	86,979	72	225	0.0017
Energy Efficient Products	291,332	241	755	0.0057	2,049,726	1,695	5,311	0.0402
Home Performance with ENERGY STAR	2,869	2	7	0.0001	46,359	38	120	0.0009
Sub-Total: Residential EE Programs	309,397	256	802	0.0061	2,370,283	1,960	6,141	0.0465
RESIDENTIAL LOW INCOME PROGRAMS								
Comfort Partners	9,934	8	26	0.0002	85,500	71	222	0.0017
Sub-Total: Residential Low Income Programs	9,934	8	26	0.0002	85,500	71	222	0.0017
COMMERCIAL & INDUSTRIAL PROGRAMS								
C&I New Construction	6,343	5	16	0.0001	95,623	79	248	0.0019
C&I Retrofit	126,374	104	327	0.0025	1,962,383	1,623	5,084	0.0385
Pay-for-Performance New Construction	0	0	0	0.0000	0	0	0	0.0000
Pay-for Performance ⁽¹⁾	23,975	20	62	0.0005	400,184	331	1,037	0.0079
Direct Install	50,640	42	131	0.0010	717,033	593	1,858	0.0141
Large Energy Users Pilot	57	0	0	0.0000	1,028	1	3	0.0000
Sub-Total: C&I Programs	207,390	171	537	0.0041	3,176,251	2,626	8,230	0.0623
TOTAL Energy Efficiency Programs	526,721	436	1,365	0.0103	5,632,033	4,657	14,592	0.1105

(1) The numbers listed above for Pay-for-Performance include emissions reductions from P4P projects that **DO NOT** include CHP.

New Jersey's Clean Energy Program
Emissions Reductions for Reporting Year 2012-2013

Statewide Summary: Gas Energy Efficiency Programs Reporting Period: 01-01-2012 thru 06-30-2013	Annual Emissions Reductions (metric tons)		Lifetime Emissions Reductions (metric tons)	
	CO2	NOx	CO2	NOx
Program				
RESIDENTIAL PROGRAMS				
Residential HVAC - Electric & Gas	18,269	14	357,851	281
Residential New Construction	3,957	3	79,087	62
Energy Efficient Products	1,317	1	26,332	21
Home Performance with ENERGY STAR	7,255	6	158,092	124
Sub-Total: Residential EE Programs	30,797	24	621,361	489
RESIDENTIAL LOW INCOME PROGRAMS				
Comfort Partners	4,645	4	59,120	46
Sub-Total: Residential Low Income Programs	4,645	4	59,120	46
COMMERCIAL & INDUSTRIAL PROGRAMS				
C&I New Construction	181	0	3,623	3
C&I Retrofit	7,347	6	135,171	106
Pay-for-Performance New Construction	0	0	0	0
Pay-for Performance ⁽¹⁾	6,220	5	118,322	93
Direct Install	4,024	3	63,733	50
Large Energy Users Pilot	7,728	6	139,106	109
Sub-Total: C&I Programs	25,501	20	459,955	362
TOTAL Energy Efficiency Programs	60,943	48	1,140,435	897

(1) The numbers listed above for Pay-for-Performance include emissions reductions from P4P projects that **DO NOT** include CHP.

New Jersey's Clean Energy Program
Emissions Reductions for Reporting Year 2012-2013

Statewide Summary: Combined Heat and Power Reporting Period: 01-01-2012 thru 06-30-2013 Generation		Annual Emissions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
		CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Program									
Pay-for-Performance ⁽¹⁾		6,560	11	37	0.0003	78,723	136	449	0.0034
Combined Heat & Power (CHP)		0	0	0	0.0000	0	0	0	0.0000
Large Scale CHP/Fuel Cells		0	0	0	0.0000	0	0	0	0.0000
TOTAL Combined Heat and Power		6,560	11	37	0.0003	78,723	136	449	0.0034

(1) The numbers listed above for Pay-for-Performance include emissions reductions from P4P projects that DO include CHP.

New Jersey's Clean Energy Program
Emissions Reductions for Reporting Year 2012-2013

Statewide Summary: Renewable Energy Programs
Reporting Period: 01-01-2012 thru 06-30-2013

Program	Annual Emissions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Customer On-Site Renewable Energy (CORE)	2,995	2	8	0.0001	59,893	50	155	0.0012
Renewable Energy Incentive Program	2,228	2	6	0.0000	44,558	37	115	0.0009
Renewable Energy Program: Grid Connected (REDI)	0	0	0	0.0000	0	0	0	0.0000
SREC Registration	523,011	432	1,355	0.0103	10,460,217	8,650	27,102	0.2053
TOTAL Renewable Energy Programs	528,233	437	1,369	0.0104	10,564,668	8,736	27,373	0.2073

Section V

Notes and Definitions

Notes

1	For Residential New Construction actual participation figures represent results reported by Honeywell and electric utilities only. For Utility Comfort Partners actual participation figures represent results reported by electric utilities only.
2	Expenses for the REC Certificates/SREC Program are reported under the Renewable Energy Incentive Program (REIP) in the following worksheets. The capacity, generation and emissions reductions for the REC Certificate/SREC Program are reported separately from the Renewable Energy Incentive Program (REIP).

Definitions

1	A commitment exists where the associated customer has received a letter of commitment or other signed agreement from the NJCEP and the project is slated for completion prior to an expiration date. Once completed and paid, a committed project is shifted from "Committed" to "Installed". Committed figures are adjusted to reflect any commitments that are cancelled.
2	Committed Expenditures are those expenditures related to commitments made in the reporting period, but not expected to arise until some future reporting period. A committed expenditure may also be represented by a contractor who has completed the work, but has yet to be paid.
3	Administration and Program Development Expenditures are direct labor and employee overhead costs incurred in developing and managing the New Jersey's Clean Energy Programs by the NJBPU's Office of Clean Energy, the utility program managers, the Economic Development Authority, or any other program manager, except those costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services. For the NJCEP Market Managers, Administration and Program Development Expenditures are those costs identified in the market manager contracts as "Program Administration" costs.
4	Sales, Call Centers, Marketing and Website Expenditures - Sales and Call Center Expenditures are expenses related to the enrollment of program participants and in working with trade allies. This category includes activities that close leads and those that involve direct interaction with customers, either in person or over the telephone. It also includes inbound and outbound telemarketing and call center activities. - Marketing and Website Expenditures are costs incurred for advertising, promotions, third-party or internal marketing, advertising agency activities and services, postage, and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, direct mail materials, etc.
5	Training Expenditures are costs related to training including the planning and execution of training events, seminar materials, etc.
6	Rebates, Grants and Other Direct Incentives are rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any Clean Energy Program grant.
7	Rebate Processing, Inspections and Other Quality Control Expenditures are costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures.
8	Evaluation and Related Research Expenditures are costs related to market research and program evaluation, including the collection and input of information, technical support, collaborative input, process support, and any required outside studies.
9	Performance Incentives are costs related to any performance incentives awarded to Market Managers or other program managers pursuant to an NJBPU Order.
10	Installed Savings represents the savings accrued as a result of the initiation of a given program and the installation of recorded measures.
11	Committed Savings represents the savings that will accrue from commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.
12	Annual Savings means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.
13	Lifetime Savings means the savings to be accrued over the expected life of a measure installed or committed to during the program year.
14	DEP Emissions Reduction Factors for electric programs are as follows: - CO ₂ (Carbon Dioxide) emissions are reduced by 1,814 lbs per MWh saved - NO _x (Nitric Oxide) emissions are reduced by 1.5 lbs. per MWh saved - SO ₂ (Sulfur Dioxide) emissions are reduced by 4.7 lbs per MWh saved - Hg (Mercury) emissions are reduced by .0000356 lbs per MWh saved
15	DEP Emissions Reduction Factors for gas programs are as follows: - CO ₂ (Carbon Dioxide) emissions are reduced by 11.7 lbs per Therm saved - NO _x (Nitric Oxide) emissions are reduced by .0092 lbs. per Therm saved

Definitions (Cont'd)

16	Units of Measure for Tracking Metrics:	
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS		
Residential HVAC		
- COOL Advantage Completed Applications	=	Number of central air conditioners and heat pumps rebated
- WARM Advantage Completed Applications	=	Number of furnaces, boilers and hot water heaters rebated
Residential New Construction		
- Enrollments	=	Number of homes enrolled with commitments to build to RNC efficiency standards
- Completions	=	Number of homes completed per RNC efficiency standards
Energy Efficient Products		
- CFLs Distributed	=	Number of CFLs and Fixtures distributed
- Clothes Washer Applications Completed	=	Number of clothes washers rebated
- Large Appliance Recycling Applications Completed	=	Number of recycled large appliances rebated
- Consumer Electronics Applications Completed	=	Number of set-top boxes, televisions, etc. distributed
Home Performance with ENERGY STAR		
- Tier 2 Enrollments	=	Number of homes approved to complete Tier 2 HPwES measures
- Tier 2 Completions	=	Number of homes that completed Tier 2 HPwES measures
- Tier 3 Enrollments	=	Number of homes approved to complete Tier 3 HPwES measures
- Tier 3 Completions	=	Number of homes that completed Tier 3 HPwES measures
RESIDENTIAL LOW INCOME PROGRAMS		
Comfort Partners		
- Homes Completed	=	Number of homes with electric measures installed (gas homes completed is a subset of electric homes completed)
COMMERCIAL & INDUSTRIAL PROGRAMS		
C&I New Construction		
- Applications Approved	=	Number of applications approved
- Applications Completed	=	Number of applications rebated
C&I Retrofit		
- Applications Completed	=	Number of applications rebated
Pay-for-Performance (Retrofit and New Construction)		
- Energy Reduction Plans Approved	=	Number of projects that have approved ERPs
- Installations Completed	=	Number of projects that have completed installation of recommended measures
- M&V Reports Completed	=	Number of projects that have completed their measurement and verification report
Combined Heat and Power		
- Applications Completed	=	Number of applications rebated
Local Government Energy Audit		
- Audits Reviewed and Processed	=	Number of audit applications reviewed and processed
- Audits Rebated	=	Number of audit applications rebated
Direct Install		
- Applications Completed	=	Number of projects completed
TEACH		
- School Districts	=	Number of school districts participating
- Schools	=	Number of schools participating
Large Energy Users Pilot		
- Applications Approved	=	Number of applications approved
- Applications Completed	=	Number of applications rebated

Definitions (Cont'd)

16 (cont'd)	RENEWABLE ENERGY PROGRAMS	
	Customer On-Site Renewable Energy (CORE)	
	- Applications Completed	= Number of applications rebated
	Renewable Energy Incentive Program (REIP)	
	- Applications Completed	= Number of applications rebated
	SREC Registration Program	
	- Applications Approved	= Number of applications approved
	- Applications Completed	= Number of applications rebated
	CleanPower Choice	
	- Total Enrollments	= Number of customers signed in for all utilities
	Renewable Energy Program: Grid Connected (Formerly REDI)	
	- Completed Grants	= Number of grants that have been paid in full
	- Number of Open Grants	= Number of grants with outstanding commitments
	Edison Innovation Clean Energy Fund (CST)	
	- Completed Grants	= Number of grants that have been paid in full
	- Number of Open Grants	= Number of grants with outstanding commitments
	EDA PROGRAMS	
	Edison Innovation Clean Energy Manufacturing Fund (CEMF)	
	- Completed Grants	= Number of grants that have been paid in full
	- Number of Open Grants	= Number of grants with outstanding commitments
	Edison Innovation Green Growth Fund (EIGGF)	
	- Completed Grants	= Number of grants that have been paid in full
	- Number of Open Grants	= Number of grants with outstanding commitments
	EE Revolving Loan Fund (EERLF)	
	- Number of Open Loans	= Number of loans with outstanding commitments