

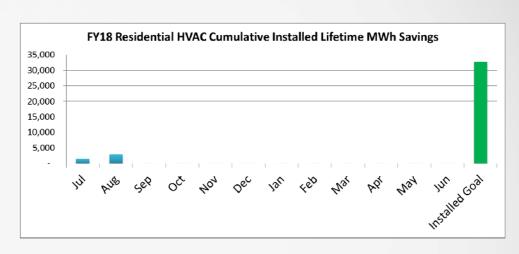


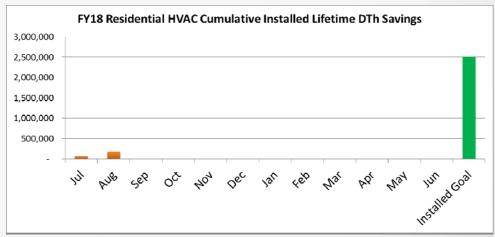


FY18 Incentive Budget: \$8,145,919



- Effective, August 1, 2017, geothermal heat pump and solar water heater rebates have been discontinued. Geothermal heat pumps will remain eligible for HPwES
- Added 18 new HVAC contractors who submitted 23 online applications
- Conducted 5 HVAC technical trainings

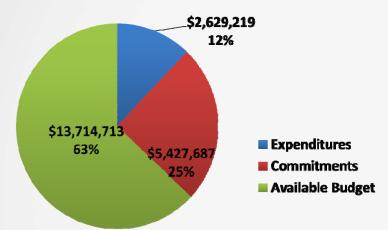




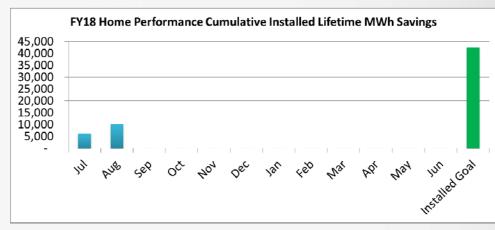


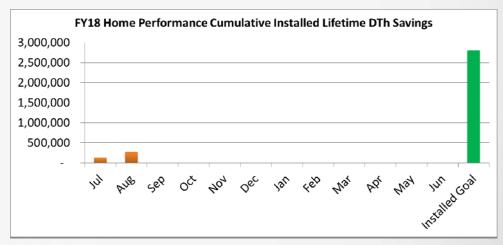
HOME PERFORMANCE WITH ENERGY STAR®

FY18 Incentive Budget: \$21,771,619



- HPwES Contractor Co-op Advertising launched on August 15, 2017. To date, 14 contractors have submitted applications
- Continued focus on bringing in new HPwES contractors
- Conducted 1 program software training

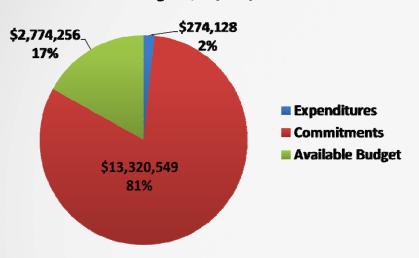




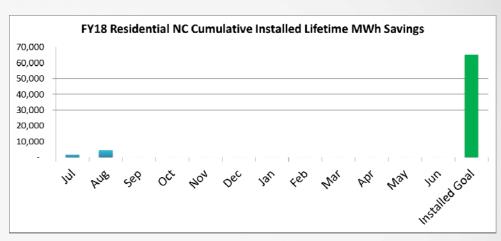


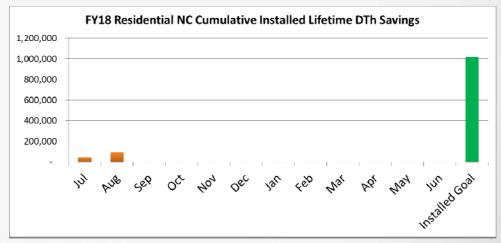
RESIDENTIAL NEW CONSTRUCTION

FY18 Incentive Budget: \$16,368,932



- Continued high enrollment and commitment levels
- 2 new raters and 8 new builders began participating in the program







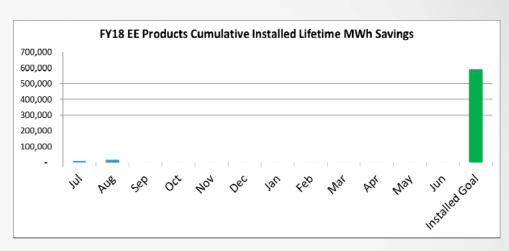


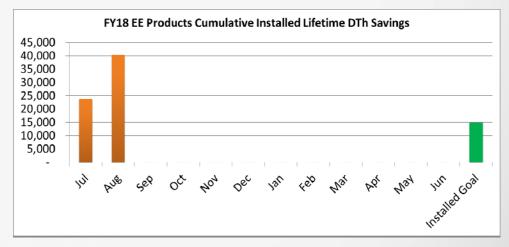
(INCLUDES: RETAIL LIGHTING, APPLIANCE REBATES AND RECYCLING)

FY18 Incentive Budget: \$7,469,121



- Appliance rebate program continues to show strong results
- Gas dryers are currently a more popular measure than electric dryers by 2:1
- Retail Lighting remains closed

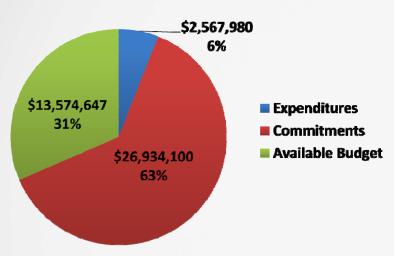




C&I RETROFIT

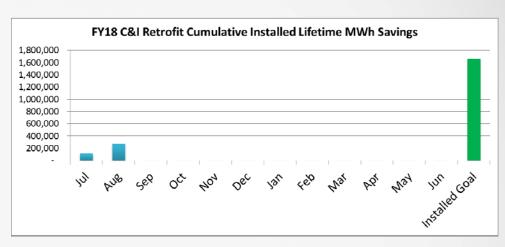


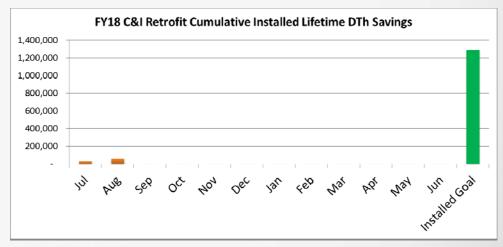
FY18 Incentive Budget: \$43,076,727



Program Highlights

Over \$5.6M in new commitments

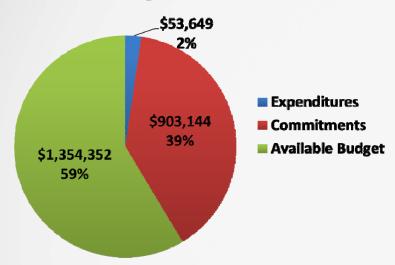






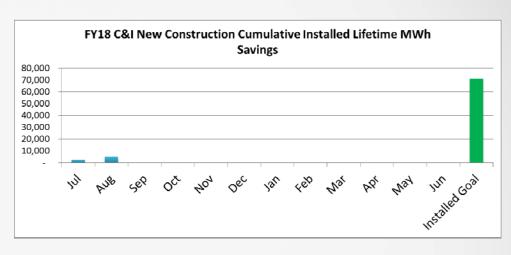


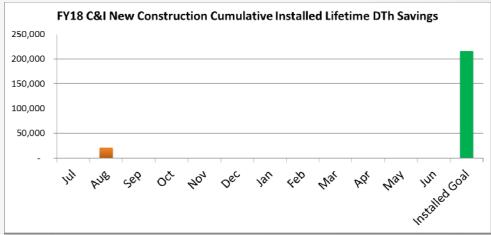
FY18 Incentive Budget: \$2,311,146



Program Highlights

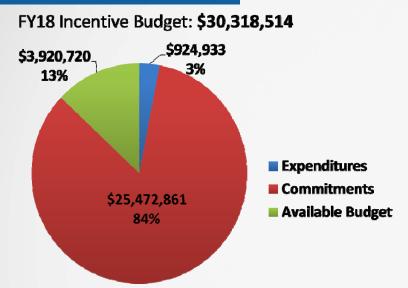
• \$38,712 in new commitments





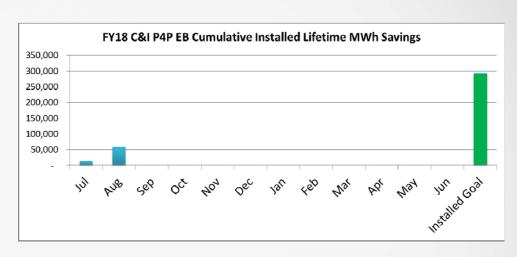


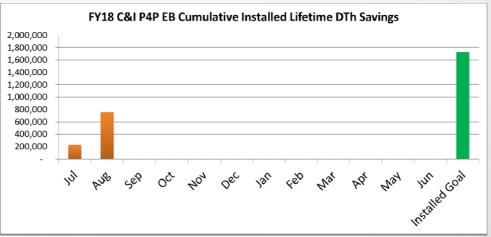
PAY FOR PERFORMANCE - EXISTING BUILDINGS



Program Highlights

 TRC is preparing a presentation on the results of actual savings of projects to date to be presented at upcoming ASHRAE conference.
Presentation will be converted to white paper and shared with partner network and others.

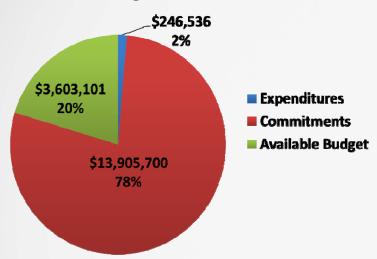






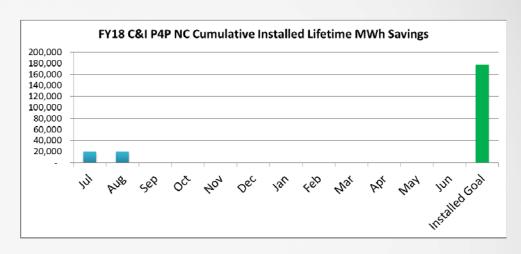
PAY FOR PERFORMANCE - NEW CONSTRUCTION

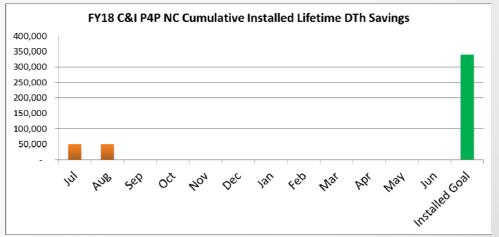
FY18 Incentive Budget: \$17,755,336



Program Highlights

 Completed 2nd part of live partner training in June, focus on ASHRAE 90.1-2013 mandatory requirements, addendum BM, and Energy Reduction Plan template. Ondemand version will be available on the Clean Energy Learning Center shortly.

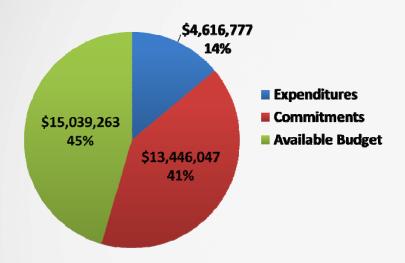






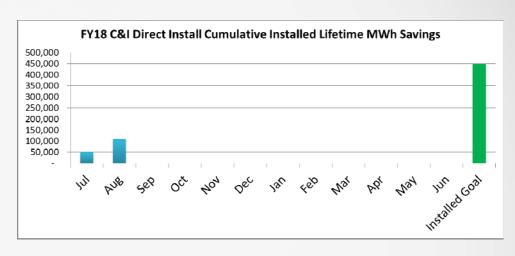


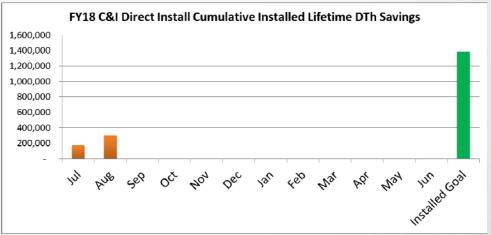
FY18 Incentive Budget: \$33,102,087



Program Highlights

• \$1,694,641 in new commitments

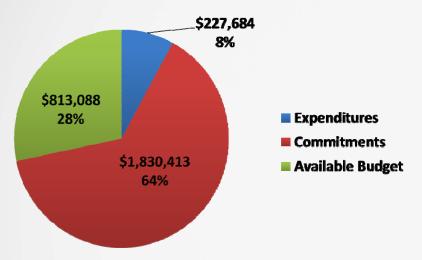






LOCAL GOVERNMENT ENERGY AUDIT

FY18 Incentive Budget: \$2,871,185



Note: The LGEA shows no installed savings as there are no associated savings with an energy audit.

Program Highlights

Three new entity submissions (two school districts and one municipality)



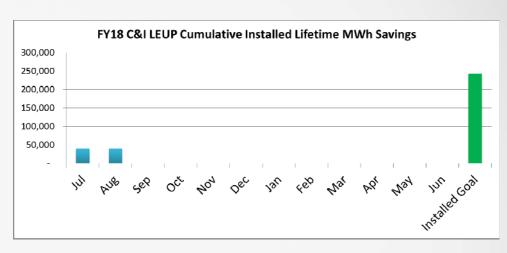
LARGE ENERGY USERS PROGRAM

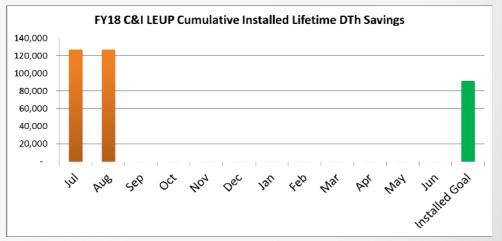
FY18 Incentive Budget: \$15,235,009



Program Highlights

Two new entity enrollments

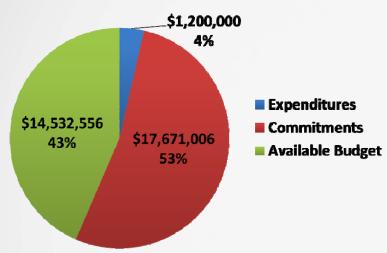




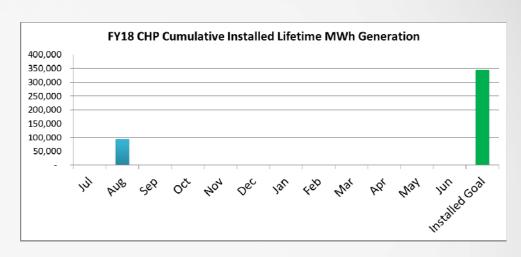


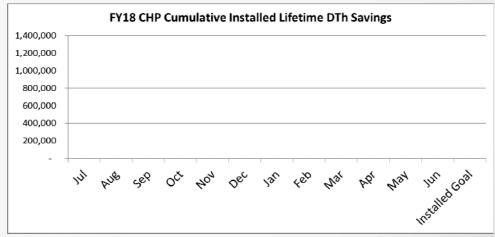


FY17 Incentive Budget: \$33,403,562



- 13 projects in technical review queue, totaling \$2.3M in incentives and 1.18
 MW
- Average capacity of CHP projects has decreased considerably
 - o 90.8 kW average in review queue
 - 680 kW average of all FY17 commitments

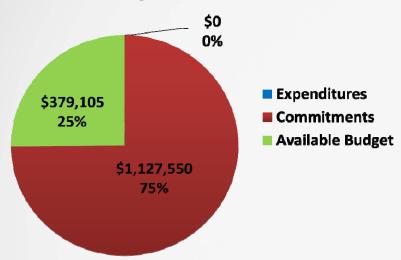






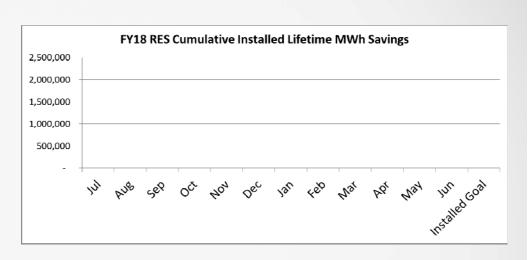
RENEWABLE ELECTRIC STORAGE

FY18 Incentive Budget: \$1,506,655



Program Highlights

- The program is not accepting new applications in FY18.
- One FY17 Commitment was cancelled
- Applications received in the last week of FY17 are under review.



Note: There are no installed savings as none of the approved projects were completed



FOR MORE INFORMATION

Visit: NJCleanEnergy.com

CALL: 866-NJSMART

Stay Informed: NJCleanEnergy.com/NEWSLETTER