

DEPARTMENT OF TREASURY
DIVISION OF ADMINISTRATION
FISCAL AND RESOURCES
M E M O R A N D U M

April 6, 2011

TO: Mike Winka
Office of Clean Energy

FROM: Kenneth E. Kutch
Fiscal Manager

SUBJECT: **March 2011 Clean Energy Program
Comprehensive Financial System Report**

Attached is the March 2011 program spending reports for expenses recorded in the New Jersey Comprehensive Financial System (CFS). The program incurred expenses of \$12.0 million for the month.

The actual expenses reflect program operational expenses through February invoicing and rebate expenses through February invoicing.

C:	R. Brekka	A. Mitchell	K. Miller	B. Goldberg
	G. Reinert	M. Ambrosio	M. Mosser	J. Nappi
	B. Hunter	L. Wetzel	R. Csira	

CLEAN ENERGY PROGRAM
MARCH 2011 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>ENERGY EFFICIENCY PROGRAMS</u>				
<u>RESIDENTIAL HVAC: REBATES</u>				
3/21/2011	PV08220146479521	HONEYWELL INTERNATIONAL INC	\$ 1,752,125.00	212512_HW
3/21/2011	PV08220146480003	HONEYWELL INTERNATIONAL INC	1,932,425.00	212564_HW
			<u>3,684,550.00</u>	
<u>RESIDENTIAL NEW CONSTRUCTION: REBATES</u>				
3/21/2011	PV08220146479556	HONEYWELL INTERNATIONAL INC	\$ 842,401.01	212521_HW
			<u>842,401.01</u>	
<u>ENERGY EFFICIENCY PRODUCTS: REBATES</u>				
3/21/2011	PV08220146479506	HONEYWELL INTERNATIONAL INC	\$ 98,800.00	212513_HW
3/21/2011	PV08220146479510	HONEYWELL INTERNATIONAL INC	133,245.00	212520_HW
3/21/2011	PV08220146479994	HONEYWELL INTERNATIONAL INC	213,132.00	212568_HW
3/21/2011	PV08220146479999	HONEYWELL INTERNATIONAL INC	201,363.20	212567_HW
3/21/2011	PV08220146480467	HONEYWELL INTERNATIONAL INC	92,210.00	212558_HW
3/29/2011	PV08220146487285	HONEYWELL INTERNATIONAL INC	436,346.00	212592_HW
3/29/2011	PV08220146487289	HONEYWELL INTERNATIONAL INC	595,739.20	212469_HW
			<u>1,770,835.40</u>	
<u>HOME PERFORMANCE W/ENERGY STAR: REBATES</u>				
3/29/2011	PV08220146487335	HONEYWELL INTERNATIONAL INC	\$ 792,723.88	212561_HW
			<u>792,723.88</u>	
<u>RESIDENTIAL FIXED MARKETING: MKT., CALL CENTER, WEBSITE</u>				
3/21/2011	PV08220146480563	TRC ENVIRONMENTAL CORPORATION	\$ 284.42	122010-0018-V_TRC
3/22/2011	PV08220146480442	TRC ENVIRONMENTAL CORPORATION	57,500.00	012011-0018_TRC
			<u>57,784.42</u>	
<u>COMMUNITY PARTNERS: REBATES</u>				
3/23/2011	PV08220146482279	HONEYWELL INTERNATIONAL INC	\$ 800.00	212553_HW
			<u>800.00</u>	
<u>C/I NEW CONSTRUCTION: REBATES</u>				
3/21/2011	PV08220146480464	TRC ENVIRONMENTAL CORPORATION	\$ 203,516.92	022011-1-NC_TRC
			<u>203,516.92</u>	

CLEAN ENERGY PROGRAM
MARCH 2011 ACTUAL

<u>PAYMENT</u>	<u>DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>C/I RETROFIT: ADMIN & PROGRAM DEVELOPMENT</u>					
	3/22/2011	PV08220146480433	TRC ENVIRONMENTAL CORPORATION	\$ 11,441.40	012011-0012_TRC
	3/29/2011	PV08220146487665	TRC ENVIRONMENTAL CORPORATION	10,000.00	122010-0090_TRC
<u>S/TOTAL : C/I RETROFIT: ADMIN & PROGRAM DEVELOPMENT</u>				<u>21,441.40</u>	
<u>C/I RETROFIT: REBATES</u>					
	3/21/2011	PV08220146479527	TRC ENVIRONMENTAL CORPORATION	\$ 423,019.75	012011-2-R_TRC
	3/21/2011	PV08220146480010	TRC ENVIRONMENTAL CORPORATION	358,169.23	022011-1-R_TRC
<u>S/TOTAL : C/I RETROFIT: REBATES</u>				<u>781,188.98</u>	
<u>C/I RETROFIT: REBATE PROCESSING</u>					
	3/29/2011	PV08220146487665	TRC ENVIRONMENTAL CORPORATION	\$ 685,940.00	122010-0090_TRC
<u>S/TOTAL : C/I RETROFIT: REBATE PROCESSING</u>				<u>685,940.00</u>	
<u>C/I DIRECT INSTALL: REBATES</u>					
	3/29/2011	PV08220146487326	TRC ENVIRONMENTAL CORPORATION	\$ 261,041.09	012011-2-DI_TRC
	3/29/2011	PV08220146487330	TRC ENVIRONMENTAL CORPORATION	452,640.52	022011-1-DI_TRC
<u>S/TOTAL : C/I DIRECT INSTALL: REBATES</u>				<u>713,681.61</u>	
<u>C/I DIRECT INSTALL: REBATE PROCESSING</u>					
	3/22/2011	PV08220146481146	TRC ENVIRONMENTAL CORPORATION	\$ 5,310.00	012011-0100-EECBG_TRC
	3/22/2011	PV08220146481151	TRC ENVIRONMENTAL CORPORATION	250.00	012011-0100-NJNG_TRC
	3/31/2011	PV08220146481159	TRC ENVIRONMENTAL CORPORATION	270.00	012011-0100-NIOU_TRC
<u>S/TOTAL : C/I DIRECT INSTALL: REBATE PROCESSING</u>				<u>5,830.00</u>	
<u>C/I MUNICIPAL AUDIT: ADMIN & PROGRAM DEVELOPMENT</u>					
	3/22/2011	PV08220146480421	TRC ENVIRONMENTAL CORPORATION	\$ 10,000.00	012011-0090_TRC
<u>S/TOTAL : C/I MUNICIPAL AUDIT: ADMIN & PROGRAM DEVELOPMENT</u>				<u>10,000.00</u>	
<u>C/I MUNICIPAL AUDIT: REBATES</u>					
	3/21/2011	PV08220146479519	TRC ENVIRONMENTAL CORPORATION	\$ 211,082.25	012011-2-LGEA_TRC
	3/21/2011	PV08220146480008	TRC ENVIRONMENTAL CORPORATION	142,592.25	022011-1-LGEA_TRC
<u>S/TOTAL : C/I MUNICIPAL AUDIT: REBATES</u>				<u>353,674.50</u>	

CLEAN ENERGY PROGRAM
MARCH 2011 ACTUAL

<u>PAYMENT</u>	<u>DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>C/I MUNICIPAL AUDIT: REBATE PROCESSING</u>					
	3/22/2011	PV08220146480421	TRC ENVIRONMENTAL CORPORATION	\$ 28,420.00	012011-0090_TRC
	3/22/2011	PV08220146480427	TRC ENVIRONMENTAL CORPORATION	720.00	012011-0090-NIOU_TRC
S/TOTAL : C/I MUNICIPAL AUDIT: REBATE PROCESSING				<u>29,140.00</u>	
<u>C/I TEACH: ADMIN & PROGRAM DEVELOPMENT</u>					
	3/22/2011	PV08220146481133	TRC ENVIRONMENTAL CORPORATION	\$ 2,000.00	012011-0080_TRC
S/TOTAL : C/I TEACH: ADMIN & PROGRAM DEVELOPMENT				<u>2,000.00</u>	
<u>C/I TEACH: REBATES</u>					
	3/22/2011	PV08220146481133	TRC ENVIRONMENTAL CORPORATION	\$ 3,075.00	012011-0080_TRC
S/TOTAL : C/I TEACH: REBATES				<u>3,075.00</u>	
TOTAL ENERGY EFFICIENCY PROGRAMS				<u>\$ 9,958,583.12</u>	

CLEAN ENERGY PROGRAM
MARCH 2011 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>RENEWABLE ENERGY PROGRAMS</u>				
3/15/2011	PV08220146474216	HONEYWELL INTERNATIONAL INC	\$ 1,452,322.96	212501_HW
S/TOTAL CUSTOMER SITED: REBATES			<u>1,452,322.96</u>	
TOTAL RENEWABLE ENERGY PROGRAMS			\$ 1,452,322.96	

CLEAN ENERGY PROGRAM
MARCH 2011 ACTUAL

<u>PAYMENT DATE</u>	<u>TRANSACTION</u>	<u>VENDOR</u>	<u>AMOUNT</u>	<u>COMMENTS</u>
<u>PROGRAM ADMINISTRATION</u>				
3/9/2011	AV08220146001899	RUTGERS THE STATE UNIV OF NJ	\$ 189,518.87	431667-0939-1/2/3/4
3/9/2011	AV08220146001899	RUTGERS THE STATE UNIV OF NJ	198,283.20	431667-0939-1/2/3/3
S/TOTAL ADMINISTRATION AND OVERHEAD			<u>387,802.07</u>	
<u>OCE STAFF & OVERHEAD</u>				
3/1/2011	PV08220146461307	APPLIED ENERGY GROUP INC	\$ 147,704.75	NJ1210
3/3/2011	PV08220146464843	APPLIED ENERGY GROUP INC	142,492.75	NJ0111
S/TOTAL OCE STAFF & OVERHEAD			<u>290,197.50</u>	
<u>TOTAL PROGRAM ADMINISTRATION</u>			<u>\$ 677,999.57</u>	
<u>TOTAL CLEAN ENERGY PROGR.</u>			<u>\$12,088,905.65</u>	

**CLEAN ENERGY PROGRAM
MARCH 2011 YEAR TO DATE PROGRAM EXPENSES**

PROGRAM	CY 2011 REVISED BUDGET	TOTAL	ADMIN & PROG DEVELOP	SALES, MARKET CALL, WEB SITE	TRAINING	REBATES, GRANTS & INCENTIVES	REBATE PROCESS, INSPECTION & QC	EVAL & RESEARCH	PERFORMANCE INCENTIVES
ENERGY EFFICIENCY PROGRAMS									
RESIDENTIAL EE PROGRAMS									
RESIDENTIAL HVAC - ELECTRIC & GAS	\$ 19,786,157.98	\$ 8,936,349.11	\$ 236,594.40	\$ -	\$ 104,735.55	\$ 8,301,975.00	\$ 293,044.16	\$ -	\$ -
RESIDENTIAL NEW CONSTRUCTION	19,943,969.50	2,846,064.43	272,232.00	-	1,993.05	2,173,420.90	398,418.48	-	-
ENERGY EFFICIENT PRODUCTS	12,684,764.52	3,545,752.00	225,822.68	129,347.40	51,392.88	2,964,066.50	175,122.54	-	-
HOME PERFORMANCE WITH ENERGY STAR	34,826,860.71	8,183,537.81	174,070.18	-	-	7,317,068.83	692,398.80	-	-
COMMUNITY BASED EFFICIENCY INITIATIVE	-	1,900.00	-	-	-	1,900.00	-	-	-
RESIDENTIAL MARKETING	1,309,984.00	593,733.56	-	593,733.56	-	-	-	-	-
SUBTOTAL RESIDENTIAL	\$ 88,551,736.71	\$ 24,107,336.91	\$ 908,719.26	\$ 723,080.96	\$ 166,121.48	\$ 20,758,431.23	\$ 1,558,983.98	\$ -	\$ -
C&I EE PROGRAMS									
COMMERCIAL / INDUSTRIAL CONSTRUCTION									
C&I NEW CONSTRUCTION	\$ 9,275,462.98	\$ 687,089.55	\$ 46,748.30	\$ -	\$ -	\$ 607,160.83	\$ 33,180.42	\$ -	\$ -
C&I RETROFIT	36,478,000.37	3,925,110.71	(127,246.66)	-	-	2,947,073.00	1,105,284.37	-	-
PAY-FOR-PERFORMANCE NEW CONSTRUCTION	7,487,494.56	149,597.16	31,500.00	-	34,500.00	82,847.16	750.00	-	-
PAY-FOR-PERFORMANCE	53,849,676.30	562,479.28	70,500.00	-	29,900.00	418,829.28	43,250.00	-	-
COMBINED HEAT & POWER	1,003,979.92	530.45	-	-	-	-	530.45	-	-
LOCAL GOVERNMENT AUDIT	12,115,170.97	1,186,674.50	10,000.00	-	-	1,147,534.50	29,140.00	-	-
DIRECT INSTALL	29,330,115.70	2,042,000.76	81,467.30	-	-	1,894,818.46	65,715.00	-	-
TEACH	338,462.00	143,265.00	8,000.00	-	-	135,265.00	-	-	-
C&I MARKETING	1,075,000.00	-	-	-	-	-	-	-	-
BUSINESS CONFERENCE	-	-	-	-	-	-	-	-	-
SUBTOTAL C&I	\$ 150,953,362.80	\$ 8,896,747.41	\$ 120,968.64	\$ -	\$ 64,400.00	\$ 7,233,528.23	\$ 1,277,850.24	\$ -	\$ -
OTHER EE PROGRAMS									
SPECIAL STUDIES	\$ 477,801.00	\$ 15,906.85	\$ -	\$ -	\$ -	\$ 15,906.85	\$ -	\$ -	\$ -
COMPETITIVE GRANT-LOAN SOLICITATION	30,000,000.00	-	-	-	-	-	-	-	-
STATE OF NJ STATEWIDE EE PROJECTS	-	-	-	-	-	-	-	-	-
SUBTOTAL OTHER EE PROGRAMS	\$ 30,477,801.00	\$ 15,906.85	\$ -	\$ -	\$ -	\$ 15,906.85	\$ -	\$ -	\$ -
EDA PROGRAMS	\$ 33,000,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL ENERGY EFFICIENCY PROGRAMS	\$ 302,982,900.51	\$ 32,819,991.17	\$ 1,029,688.20	\$ 723,080.96	\$ 222,521.48	\$ 28,007,866.31	\$ 2,836,834.22	\$ -	\$ -
RENEWABLE ENERGY PROGRAMS									
CUSTOMER ON-SITE RENEWABLE (CORE)	\$ 20,608,432.52	\$ 1,937,705.28	\$ -	\$ -	\$ -	\$ 1,937,705.28	\$ -	\$ -	\$ -
CLEAN POWER CHOICE	68,400.00	-	-	-	-	-	-	-	-
OFFSHORE WIND SOLICITATION	10,970,253.00	-	-	-	-	-	-	-	-
RENEWABLE ENERGY GRID CONNECTED	10,455,973.00	-	-	-	-	-	-	-	-
RENEWABLE ENERGY CUSTOMER SITED MARKETING	39,761,309.89	3,998,727.60	126,086.00	-	-	3,708,656.24	163,973.36	-	-
EDISON INNOVATION CLEAN ENERGY FUND	2,770,083.00	-	-	-	-	-	-	-	-
SUBTOTAL RENEWABLE ENERGY	\$ 84,534,451.41	\$ 5,936,432.88	\$ 126,086.00	\$ -	\$ -	\$ 5,646,361.52	\$ 163,973.36	\$ -	\$ -
EDA PROGRAMS (RE)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL RENEWABLE ENERGY PROGRAMS	\$ 84,534,451.41	\$ 5,936,432.88	\$ 126,086.00	\$ -	\$ -	\$ 5,646,361.52	\$ 163,973.36	\$ -	\$ -

**CLEAN ENERGY PROGRAM
MARCH 2011 YEAR TO DATE PROGRAM EXPENSES**

PROGRAM	CY 2011 REVISED BUDGET	TOTAL	ADMIN & PROG DEVELOP	SALES, MARKET CALL, WEB SITE	TRAINING	REBATES, GRANTS & INCENTIVES	REBATE PROCESS, INSPECTION & QC	EVAL & RESEARCH	PERFORMANCE INCENTIVES
OVERSIGHT									
ADMINISTRATION AND OVERHEAD									
OCE STAFF AND OVERHEAD	\$ 1,815,943.83	\$ 689,411.07	\$ 301,609.00	\$ -	\$ -	\$ 387,802.07	\$ -	\$ -	\$ -
PROGRAM COORDINATOR	2,067,983.00	290,197.50	290,197.50	-	-	-	-	-	-
SPECIAL STUDIES	-	-	-	-	-	-	-	-	-
ACI CONFERENCE	-	-	-	-	-	-	-	-	-
APPLIANCE STANDARDS	-	-	-	-	-	-	-	-	-
SUBTOTAL SPECIAL STUDIES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MEMBERSHIP - DUES									
NE ENERGY EFFICIENCY PARTNERSHIP	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
CLEAN ENERGY STATES ALLIANCE	-	-	-	-	-	-	-	-	-
CONSORTIUM FOR ENERGY EFFICIENCY	-	-	-	-	-	-	-	-	-
NASEO	-	-	-	-	-	-	-	-	-
NARUC	-	-	-	-	-	-	-	-	-
USBGC/OTHER	-	-	-	-	-	-	-	-	-
SUBTOTAL MEMBERSHIP - DUES	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
SF TOTAL ADMINISTRATION & OVERHEAD	\$ 3,883,926.83	\$ 979,608.57	\$ 591,806.50	\$ -	\$ -	\$ 387,802.07	\$ -	\$ -	\$ -
EVALUATION & RELATED RESEARCH									
RUTGERS CEEEP	\$ 368,415.71	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
RENEWABLE ENERGY MARKET ASSESSMENT	-	-	-	-	-	-	-	-	-
IMPACT EVALUATION	-	-	-	-	-	-	-	-	-
FUNDING RECONCILIATION	-	-	-	-	-	-	-	-	-
O&M SCOPING STUDY/ONLINE ACADEMY	-	-	-	-	-	-	-	-	-
OTHER STUDIES/JOB TRAINING PILOT	-	-	-	-	-	-	-	-	-
PROGRAM EVALUATION	1,951,779.65	-	-	-	-	-	-	-	-
FINANCIAL AUDITS	1,008,497.80	-	-	-	-	-	-	-	-
GREEN JOBS AND BUILDING CODE TRAINING	100,000.00	-	-	-	-	-	-	-	-
N EAST EE PARTNERSHIP SCOPING STUDY	-	-	-	-	-	-	-	-	-
SF TOTAL EVAL & RELATED RESEARCH	\$ 3,429,893.16	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
MARKETING AND COMMUNICATIONS									
BUSINESS OUTREACH	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
ENERGY SAVINGS CAMPAIGNS	-	-	-	-	-	-	-	-	-
WEB SITE	-	-	-	-	-	-	-	-	-
ANNUAL REPORT, MARKETING ADMINISTRATIVE	-	-	-	-	-	-	-	-	-
OUT AND ED GRANTS/COMMUNITY PARTNERS	29,017.82	-	-	-	-	-	-	-	-
SUSTAINABLE JERSEY	625,000.00	-	-	-	-	-	-	-	-
SF TOTAL MARKET AND COMMUNICATIONS	\$ 654,017.82	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
TOTAL OVERSIGHT	\$ 7,968,637.81	\$ 379,608.57	\$ 591,806.50	\$ -	\$ -	\$ 387,802.07	\$ -	\$ -	\$ -
TOTAL CLEAN ENERGY PROGRAMS	\$ 395,483,989.73	\$ 39,736,082.82	\$ 1,747,592.70	\$ 723,080.96	\$ 222,521.48	\$ 34,042,029.90	\$ 3,000,807.88	\$ -	\$ -

NOTE: 1) STAFF SALARY EXPENSE OF \$1,570,592.05 FOR FISCAL YEAR 2011 NOT INCLUDED; THESE EXPENSES WILL BE RECORDED IN AUGUST 2011.
2) INCLUDES EXPENDITURES FOR COSTS INCURRED IN CY 2010.