

# **Monthly Report of Progress Toward Goals**

December 2013

#### **Table of Contents**

Progress Toward Goals by Program	3
Residential HVAC	3
Residential New Construction	4
Energy Efficient Products	5
Home Performance with Energy Star	8
Comfort Partners	10
C&I New Construction	11
C&I Retrofit	12
Local Government Energy Audit	13
Pay for Performance	14
Pay for Performance New Construction	15
Direct Install	16
CHP and Fuel Cell: Large and Small	17
Large Energy Users Pilot	18
SRP	19

Summary Financials - Expenses vs. Budgets	21
Statewide Total – All Programs and Administration	21
Energy Efficiency Programs	22
C&I CHP-Fuel Cell Programs	23
Renewable Energy Programs	24
EDA Programs	25
NJCEP Administration	26
TRUE Grant	27

Detailed Financials - Expenses by Cost Category	28
Statewide Total – All Programs and Administration	28
Energy Efficiency Programs	29
C&I CHP-Fuel Cell Programs	30
Renewable Energy Programs	31
EDA Programs	32
NJCEP Administration	33
TRUE Grant	34

#### Table of Contents (Cont'd)

Tracking Metrics	35
Energy Efficiency Programs	35
CHP-Fuel Cell/Renewable Energy/EDA Programs	36

Energy Savings and Generation	37
Electric Energy Savings vs Annual Goals - Energy Efficiency Programs	37
Electric Energy Savings vs Annual Goals - All CHP/Fuel Cell Programs	38
Gas Energy Savings vs Annual Goals - Energy Efficiency Programs	39
Gas Energy Savings vs Annual Goals - All CHP/Fuel Cell Programs	40
Electric Energy Savings - Energy Efficiency Programs	41
Electric Energy Savings - All CHP/Fuel Cell Programs	42
Electric Generation - All CHP/Fuel Cell Programs	43
Electric Generation - Renewable Energy Programs	44
Natural Gas Energy Savings - Energy Efficiency Programs	45
Natural Gas Energy Savings - All CHP/Fuel Cell Programs	46

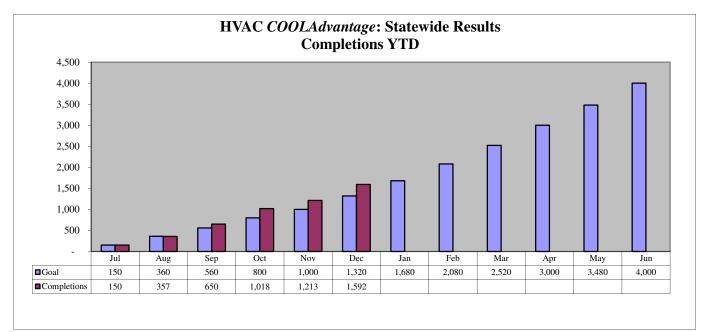
Emissions Reductions	47
Statewide Total – All Programs and Administration	47
Energy Efficiency Programs - Electric	48
Energy Efficiency Programs - Gas	49
All CHP/Fuel Cell Programs	50
Renewable Energy Programs	51

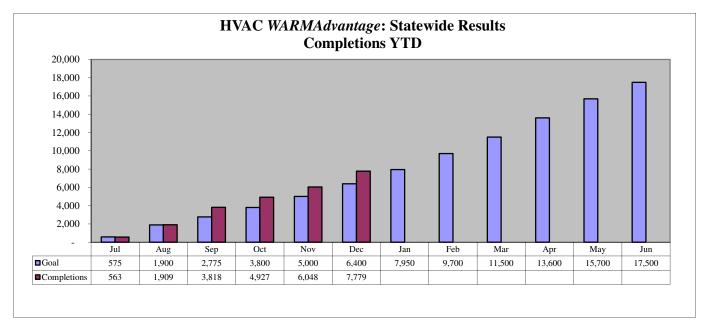
Notes and Definitions

## **Progress Toward Goals by Program**

#### **Residential HVAC - Electric and Gas**

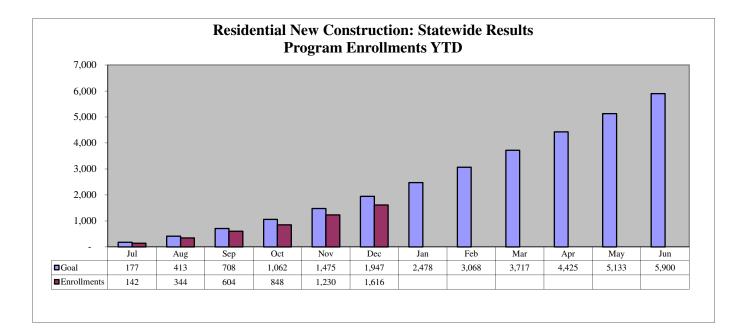
Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$13,730,769	\$5,982,772	43.57%

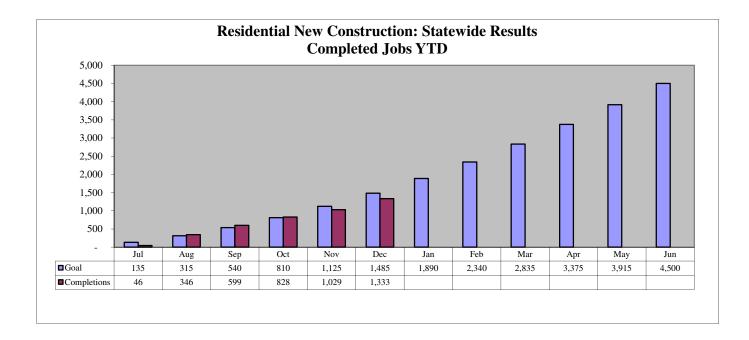




#### **Residential New Construction**

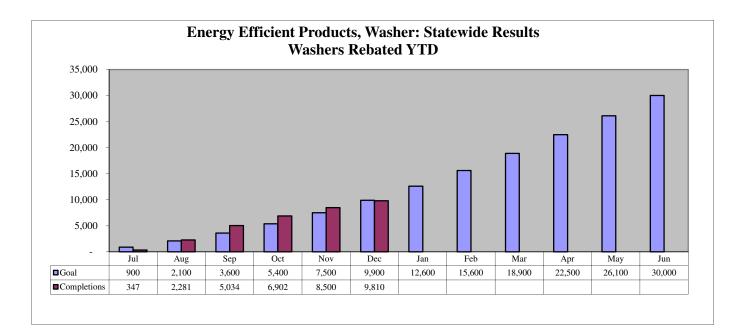
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$18,910,093	\$3,159,673	\$9,018,420	16.71%	64.40%

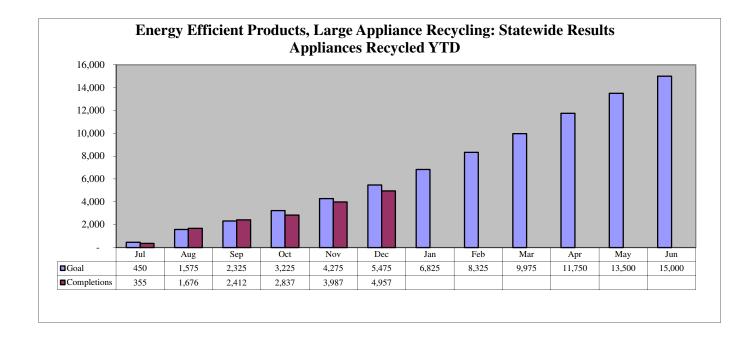




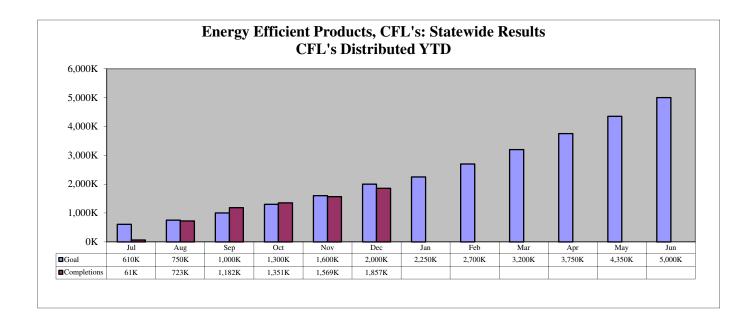
#### **Energy Efficient Products**

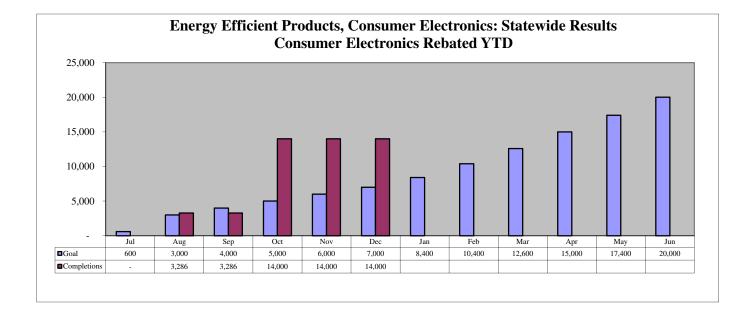
Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$18,256,233	\$8,115,105	44.45%



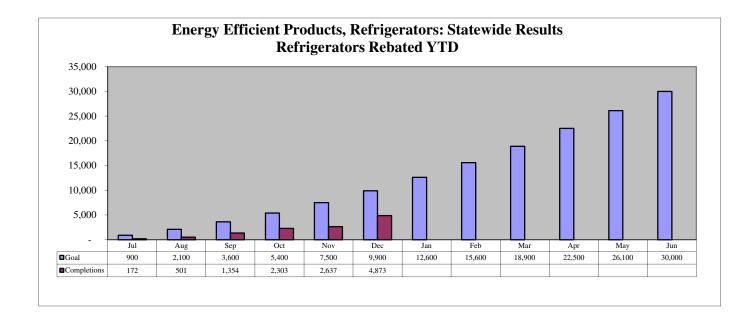


## **Energy Efficient Products**





## **Energy Efficient Products**

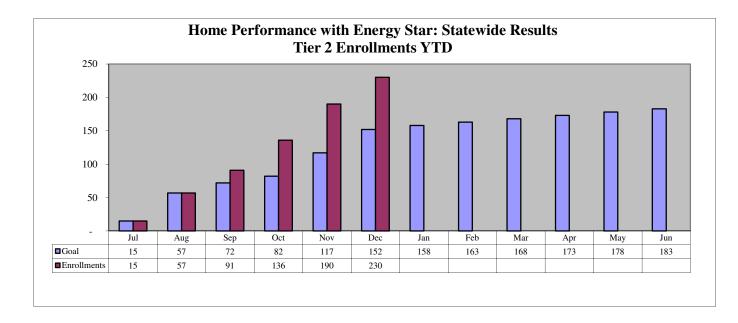


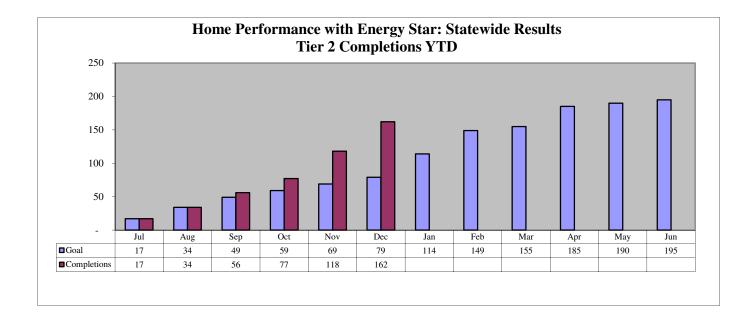
Green New Jersey Resource Team Progress Report			
Partner	Distribution Target	Amount Distributed	Progress
Megalight	144,433	59,115	41%
TechniArt	151,323	85,253	56%

GNJRT progress as of 12/31/2013

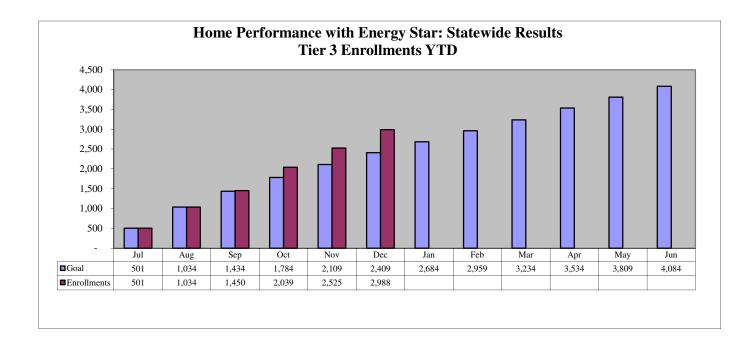
## Home Performance with ENERGY STAR

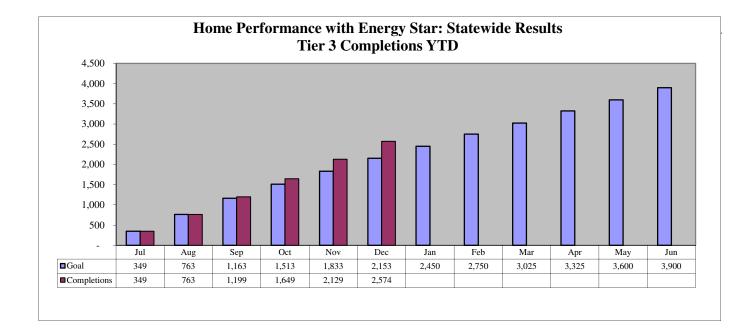
Annual H	Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$36,862	2,092	\$16,446,169	\$8,288,762	44.62%	67.10%





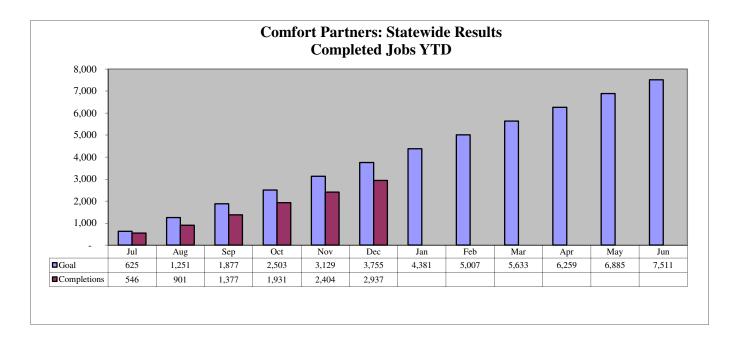
#### Home Performance with ENERGY STAR





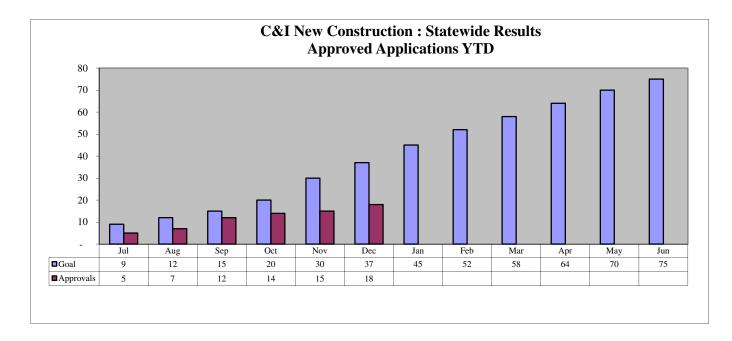
## **Comfort Partners**

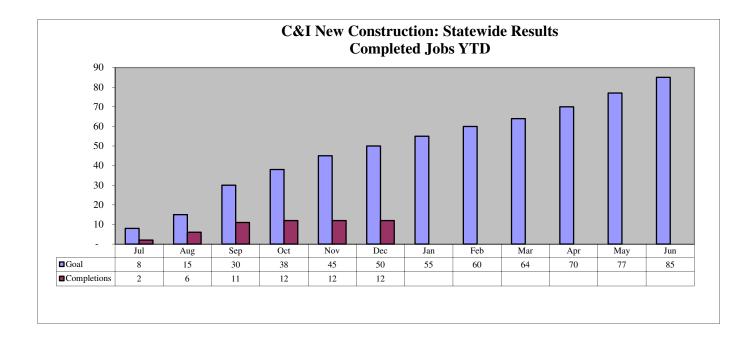
Annual Budget	Expenditures YTD	Expenditures as % of Annual Budget
\$35,102,473	\$14,304,826	40.75%



#### C & I New Construction

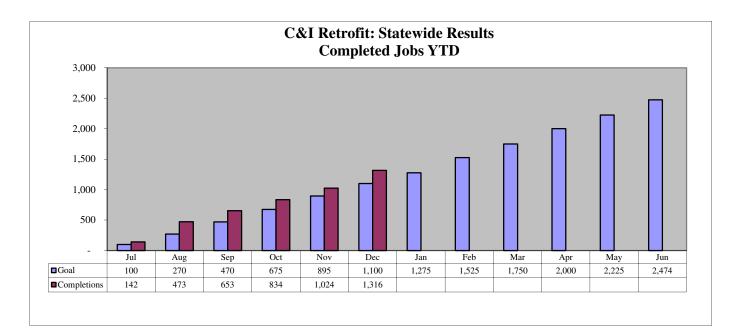
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$1,812,226	\$377,683	\$706,844	20.84%	59.85%





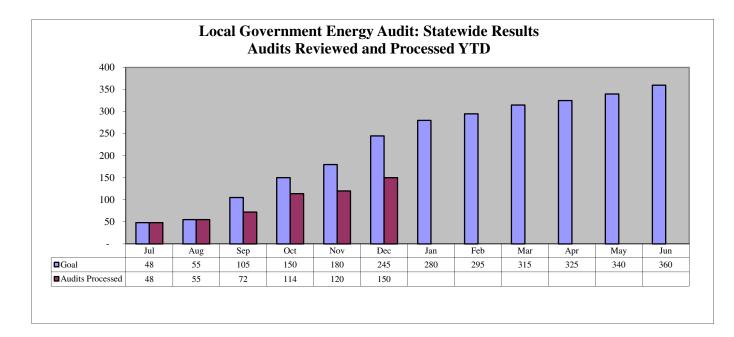
## C & I Retrofit

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$46,293,828	\$12,335,146	\$27,512,012	26.65%	86.07%



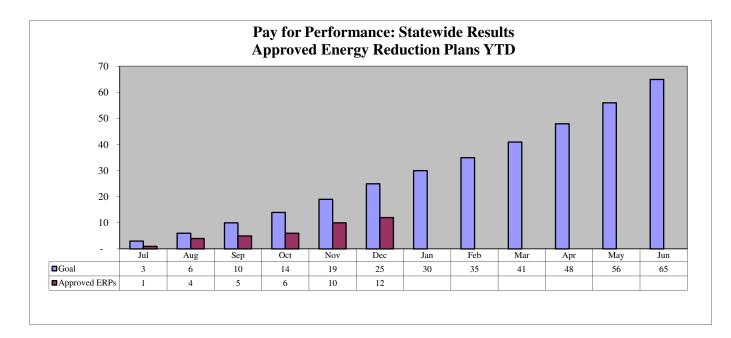
## Local Government Energy Audit

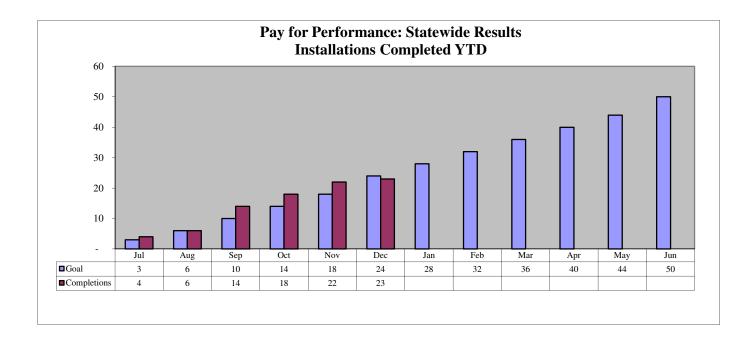
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$3,345,760	\$1,176,902	\$1,252,997	35.18%	72.63%



## Pay-for-Performance

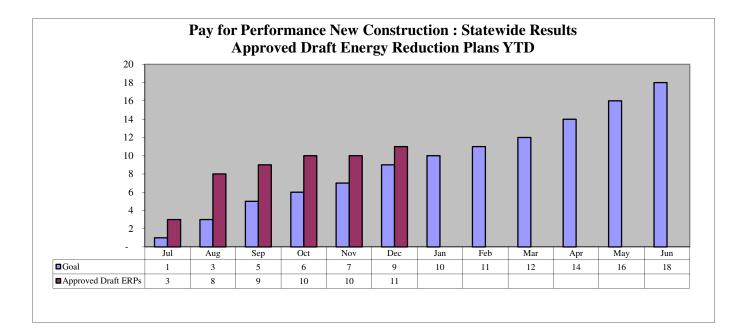
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$51,952,274	\$5,446,833	\$24,956,767	10.48%	58.52%





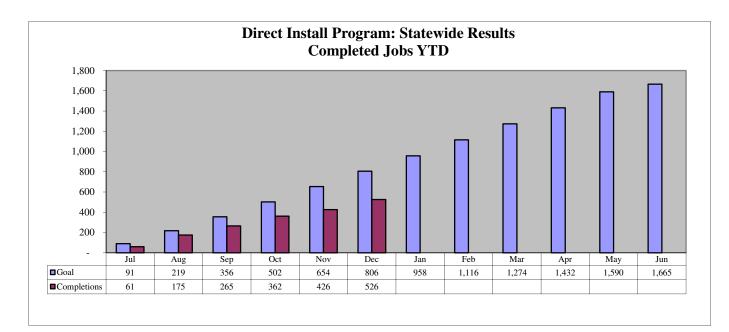
## Pay-for-Performance New Construction

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$7,265,275	\$645,524	\$6,122,943	8.89%	93.16%



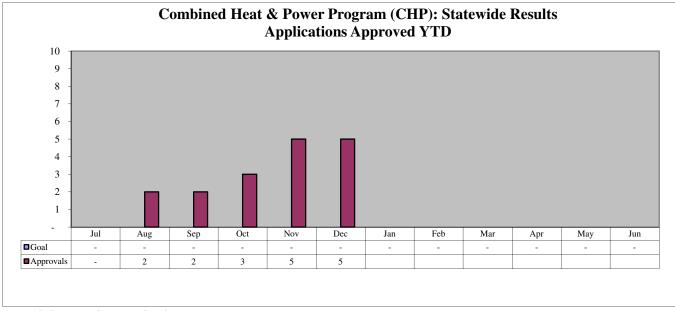
### Direct Install

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$36,244,603	\$11,558,463	\$18,382,796	31.89%	82.61%



## CHP-Fuel Cell: Large and Small

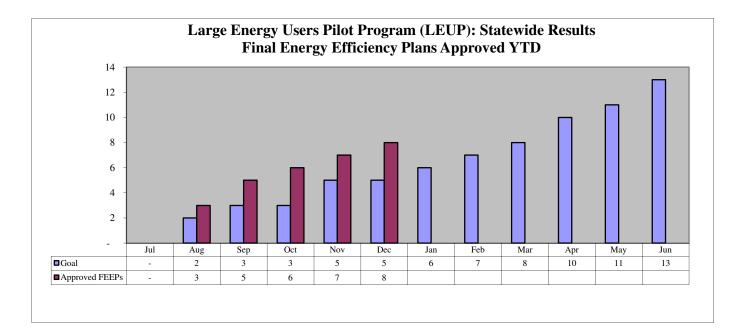
Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$37,964,526	\$1,103,782	\$5,242,956	2.91%	16.72%



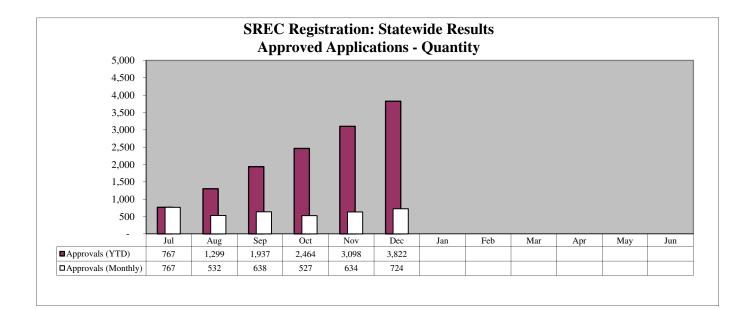
\* Goals have not been set for the CHP program.

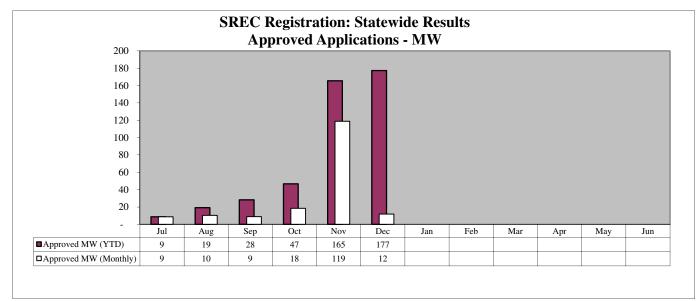
## Large Energy Users Program

Annual Budget	Expenditures YTD	Outstanding Commitments	Expenditures as % of Annual Budget	Expenditures and Committed as % of Annual Budget
\$30,853,782	\$1,928,051	\$11,637,698	6.25%	43.97%



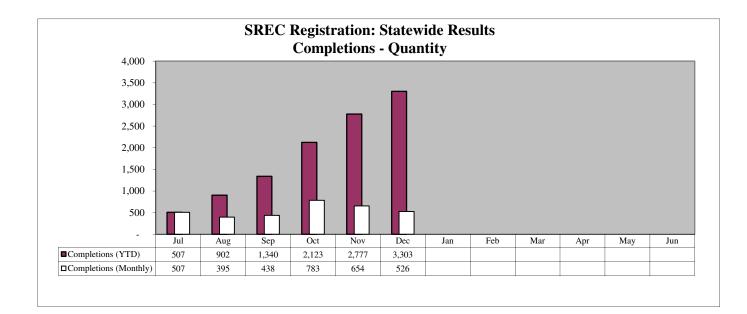
### SREC Registration

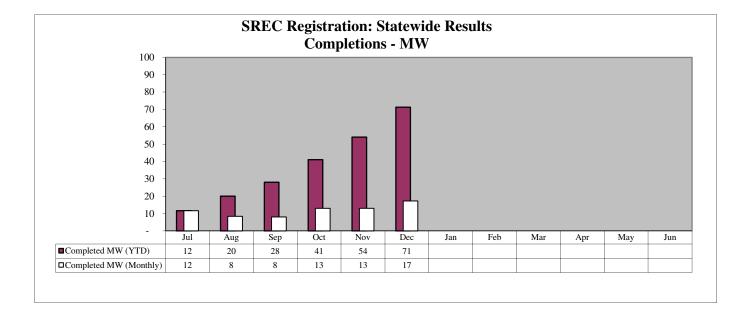




The November SRP approvals includes 105.5 MW of capacity for eighteen subsection q projects that were approved by the Board.

## SREC Registration





Statewide Summary: New Jerseys Clean Energy Program Reporting Period: 07-01-2013 thru 12-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
Energy Efficiency Programs	\$303,014,392.03	\$82,631,229.43	\$107,879,239.93	\$190,510,469.36	27.27%	62.87%
C&I CHP-Fuel Cell Programs	\$37,964,525.92	\$1,103,782.34	\$5,242,956.00	\$6,346,738.34	2.91%	16.72%
Renewable Energy Programs	\$20,311,137.42	\$1,761,563.32	\$11,585,698.27	\$13,347,261.59	8.67%	65.71%
EDA Programs	\$31,367,385.35	\$4,667,766.06	\$8,906,179.38	\$13,573,945.44	14.88%	43.27%
NJCEP Administration	\$12,635,232.71	\$1,570,258.94		\$1,570,258.94	12.43%	12.43%
TRUE Grant	\$12,793,600.21	\$0.00	\$12,793,600.21	\$12,793,600.21	0.00%	100.00%
TOTAL	\$418,086,273.64	\$91,734,600.09	\$146,407,673.79	\$238,142,273.88	21.94%	56.96%

Statewide Summary: Energy Efficiency Programs Reporting Period: 07-01-2013 thru 12-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$13,730,768.98	\$5,982,771.52		\$5,982,771.52	43.57%	43.57%
Residential New Construction	\$18,910,092.90	\$3,159,673.09	\$9,018,419.50	\$12,178,092.59	16.71%	64.40%
Energy Efficient Products	\$18,256,232.84	\$8,115,105.49		\$8,115,105.49	44.45%	44.45%
Home Performance with Energy Star	\$36,862,091.99	\$16,446,169.41	\$8,288,762.30	\$24,734,931.71	44.62%	67.10%
Marketing - Residential EE	\$1,309,984.00	\$617,814.34		\$617,814.34	47.16%	47.16%
Sub-Total: Residential Energy Efficiency Programs	\$89,069,170.71	\$34,321,533.85	\$17,307,181.80	\$51,628,715.65	38.53%	<b>57.96%</b>
RESIDENTIAL LOW INCOME						
Comfort Partners	\$35,102,473.20	\$14,304,825.62		\$14,304,825.62	40.75%	40.75%
Sub-Total: Residential Low Income	\$35,102,473.20	\$14,304,825.62	\$0.00	\$14,304,825.62	40.75%	40.75%
C & I ENERGY EFFICIENCY PROGRAMS						
C&I New Construction	\$1,812,226.30	\$377,682.99	\$706,844.46	\$1,084,527.45	20.84%	59.85%
C&I Retrofit	\$46,293,828.21	\$12,335,145.87	\$27,512,011.78	\$39,847,157.65	26.65%	86.07%
Pay-for-Performance New Construction	\$7,265,275.46	\$645,524.24	\$6,122,943.30	\$6,768,467.54	8.89%	93.16%
Pay-for-Performance	\$51,952,273.75	\$5,446,833.10	\$24,956,766.75	\$30,403,599.85	10.48%	58.52%
Local Government Energy Audit	\$3,345,759.50	\$1,176,902.00	\$1,252,997.23	\$2,429,899.23	35.18%	72.63%
Direct Install	\$36,244,603.07	\$11,558,463.40	\$18,382,796.30	\$29,941,259.70	31.89%	82.61%
Marketing - Commercial & Industrial EE	\$1,075,000.00	\$536,267.52		\$536,267.52	49.89%	49.89%
Large Energy Users Program	\$30,853,781.83	\$1,928,050.84	\$11,637,698.31	\$13,565,749.15	6.25%	43.97%
Sub-Total: C & I Energy Efficiency Programs	\$178,842,748.12	\$34,004,869.96	\$90,572,058.13	\$124,576,928.09	19.01%	69.66%
TOTAL	\$303,014,392.03	\$82,631,229.43	\$107,879,239.93	\$190,510,469.36	27.27%	62.87%

Statewide Summary - C&I CHP-Fuel Cell Programs Reporting Period: 07-01-2013 thru 12-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
CHP-Fuel Cell: Large and Small	\$37,964,525.92	\$1,103,782.34	\$5,242,956.00	\$6,346,738.34	2.91%	16.72%
TOTAL	\$37,964,525.92	\$1,103,782.34	\$5,242,956.00	\$6,346,738.34	2.91%	16.72%

Statewide Summary: Renewable Energy Programs Reporting Period: 07-01-2013 thru 12-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
Offshore Wind	\$350,800.70	\$100,367.29	\$0.00	\$100,367.29	28.61%	28.61%
Renewable Energy Program: Grid Connected (REDI)	\$256,320.00	\$0.00	\$256,320.00	\$256,320.00	0.00%	100.00%
Renewable Energy Incentive Program	\$19,487,818.30	\$1,661,196.03	\$11,283,055.00	\$12,944,251.03	8.52%	66.42%
Edison Innovation Clean Energy Fund (CST)	\$216,198.42	\$0.00	\$46,323.27	\$46,323.27	0.00%	21.43%
TOTAL	\$20,311,137.42	\$1,761,563.32	\$11,585,698.27	\$13,347,261.59	8.67%	65.71%

Statewide Summary: EDA Programs Reporting Period: 07-01-2013 thru 12-31-2013	Approved Budget	Actual Expenditures	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
Program	(a)	(b)	(c)	(d)=(b)+(c)	(e)=(b)/(a)	(f)=(d)/(a)
Clean Energy Manufacturing Fund (CEMF) Edison Innovation Green Growth Fund (EIGGF) Large CHP Solicitation	\$9,268,556.05 \$5,696,319.29 \$16,402,510.01	\$356,095.38 \$1,830,785.34 \$2,480,885.34	. , ,	\$3,043,314.76 \$2,900,785.34 \$7,629,845.34	32.14%	50.92%
TOTAL	\$31,367,385.35	\$4,667,766.06	\$8,906,179.38	\$13,573,945.44	14.88%	43.27%

#### New Jersey's Clean Energy Program Actual and Committed Expenses for Fiscal Year 2014

Statewide Summary: NJCEP Administration Reporting Period: 07-01-2013 thru 12-31-2013	Approved Budget	Actual Expenditures	Actual Expenditures as % of Authorized
Program	(a)	(b)	(c)=(b)/(a)
OCE ADMINISTRATION AND OVERHEAD			
OCE Staff and Overhead	\$3,076,659.54	\$5,347.88	0.17%
Program Coordinator	\$1,862,870.58	\$955,842.00	51.31%
Sub-Total: Oce Administration And Overhead	\$4,939,530.12	\$961,189.88	19.46%
MEMBERSHIPS-DUES			
Sponsorships	\$100,000.00	\$83,179.38	83.18%
Sub-Total: Memberships-Dues	\$100,000.00	\$83,179.38	83.18%
OCE EVALUATION AND RELATED RESEARCH			
Rutgers-CEEEP	\$1,884,236.87	\$355,985.98	18.89%
Funding Reconciliation	\$52,545.00	\$0.00	0.00%
Program Evaluation	\$2,000,000.00	\$0.00	0.00%
Sub-Total: Oce Evaluation And Related Research	\$3,936,781.87	\$355,985.98	9.04%
MISCELLANEOUS			
Outreach and Education/Community Partner Grants	\$62,562.78	\$0.00	0.00%
Clean Energy Business Website	\$60,000.00	\$0.00	0.00%
Sustainable Jersey	\$1,001,357.94	\$169,903.70	16.97%
DCA RE Firefighter Training	\$35,000.00	\$0.00	0.00%
Program Transition	\$2,500,000.00	\$0.00	0.00%
Sub-Total: Miscellaneous	\$3,658,920.72	\$169,903.70	4.64%
TOTAL	\$12,635,232.71	\$1,570,258.94	12.43%

#### Actual and Committed Expenses for Fiscal Year 2014

Statewide Summary: TRUE Grant Reporting Period: 07-01-2013 thru 12-31-2013 Program	Approved Budget <sup>(1)</sup>	Actual Expenditures <sup>(2)</sup>	Committed Expenditures	Actual and Committed Expenditures	Actual Expenditures as % of Authorized	Actual and Committed Expenditures as % of Authorized
TRUE Grant	\$12,793,600.21	\$0.00	\$12,793,600.21	\$12,793,600.21	0.00%	100.00%
TOTAL	\$12,793,600.21	\$0.00	\$12,793,600.21	\$12,793,600.21	0.00%	100.00%

(1) The FY2014 Budget for the True Grant program represents the original \$25 million grant less actual expenditures reported through June 30, 2013.

(2) The Actual Expenditures reported here are those incurred during the reporting period by the Affordable Housing Alliance, Inc. (AHA) in the implementation and management of the TRUE Grant program.

Disbursements from the Clean Energy Trust Fund are made in accordance with the provisions of the Agreement between the AHA and the NJBPU dated March 4, 2011. As of December 31, 2013, such disbursements total \$16,625,500.00

Statewide Summary: New Jersey's Clean Energy Program Reporting Period: 07-01-2013 thru 12-31-2013	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality	Evaluation and Related Research
Program			Trebolic		incentives	Control	
Energy Efficiency Programs	\$82,631,229.43	\$4,715,511.45	\$1,357,705.23	\$1,002,741.67	\$69,987,159.91	\$5,280,434.13	\$287,677.04
C&I CHP-Fuel Cell Programs	\$1,103,782.34	\$0.00	\$0.00	\$0.00	\$1,078,364.00	\$25,418.34	\$0.00
Renewable Energy Programs	\$1,761,563.32	\$688,103.46	\$0.00	\$0.00	\$197,966.05	\$875,493.81	\$0.00
EDA Programs	\$4,667,766.06	\$302,356.02	\$0.00	\$0.00	\$4,365,410.04	\$0.00	\$0.00
NJCEP Administration	\$1,570,258.94	\$309,171.88	\$267,468.00	\$0.00	\$253,083.08	\$383,850.00	\$356,685.98
TRUE Grant	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$91,734,600.09	\$6,015,142.81	\$1,625,173.23	\$1,002,741.67	\$75,881,983.08	\$6,565,196.28	\$644,363.02
Percent of Total	100.00%	6.56%	1.77%	1.09%	82.72%	7.16%	0.70%

Statewide Summary: Energy Efficiency Programs Reporting Period: 07-01-2013 thru 12-31-2013	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and	Training	Rebates, Grants, and Other Direct	Rebate Processing, Inspections, and Other Quality	Evaluation and Related Research
Program			Website		Incentives	Control	
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS							
Residential HVAC - Electric & Gas	\$5,982,771.52	\$653,382.00	\$0.00	\$365,801.86	\$3,976,850.02	\$986,737.64	\$0.00
Residential New Construction	\$3,159,673.09	\$624,696.00	\$0.00	\$0.00	\$2,365,886.07	\$169,091.02	\$0.00
Energy Efficient Products	\$8,115,105.49	\$940,455.92	\$0.00	\$0.00	\$6,961,145.21	\$213,504.36	\$0.00
Home Performance with Energy Star	\$16,446,169.41	\$522,210.54	\$0.00	\$0.00	\$14,798,634.50	\$1,125,324.37	\$0.00
Marketing - Residential EE	\$617,814.34	\$0.00	\$617,814.34	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Residential Energy Efficiency Programs	\$34,321,533.85	\$2,740,744.46	\$617,814.34	\$365,801.86	\$28,102,515.80	\$2,494,657.39	\$0.00
RESIDENTIAL LOW INCOME							
Comfort Partners	\$14,304,825.62	\$1,000,706.59	\$203,623.37	\$108,357.81	\$11,897,510.31	\$806,950.50	\$287,677.04
Sub-Total: Residential Low Income	\$14,304,825.62	\$1,000,706.59	\$203,623.37	\$108,357.81	\$11,897,510.31	\$806,950.50	\$287,677.04
C & I ENERGY EFFICIENCY PROGRAMS							
C&I New Construction	\$377,682.99	\$98,727.00	\$0.00	\$121,795.50	\$134,892.92	\$22,267.57	\$0.00
C&I Retrofit	\$12,335,145.87	\$307,775.40	\$0.00	\$131,539.14	\$10,609,874.56	\$1,285,956.77	\$0.00
Pay-for-Performance New Construction	\$645,524.24	\$49,800.00	\$0.00	\$125,580.04	\$437,644.20	\$32,500.00	\$0.00
Pay-for-Performance	\$5,446,833.10	\$227,400.00	\$0.00	\$149,667.32	\$4,943,346.76	\$126,419.02	\$0.00
Local Government Energy Audit	\$1,176,902.00	\$60,000.00	\$0.00	\$0.00	\$789,662.00	\$327,240.00	\$0.00
Direct Install	\$11,558,463.40	\$180,000.00	\$0.00	\$0.00	\$11,251,908.40	\$126,555.00	\$0.00
Marketing - Commercial & Industrial EE	\$536,267.52	\$0.00	\$536,267.52	\$0.00	\$0.00	\$0.00	\$0.00
Large Energy Users Program	\$1,928,050.84	\$50,358.00	\$0.00	\$0.00	\$1,819,804.96	\$57,887.88	\$0.00
Sub-Total: C & I Energy Efficiency Programs	\$34,004,869.96	\$974,060.40	\$536,267.52	<b>\$528,582.00</b>	\$29,987,133.80	\$1,978,826.24	\$0.00
TOTAL	\$82,631,229.43	\$4,715,511.45	\$1,357,705.23	\$1,002,741.67	\$69,987,159.91	\$5,280,434.13	\$287,677.04
Percent of Total	100.00%	5.71%	1.64%	1.21%	84.70%	6.39%	0.35%

Statewide Summary: C&I CHP-Fuel Cell Programs Reporting Period: 07-01-2013 thru 12-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
CHP-Fuel Cell: Large and Small	\$1,103,782.34	\$0.00	\$0.00	\$0.00	\$1,078,364.00	\$25,418.34	\$0.00
TOTAL	\$1,103,782.34	\$0.00	\$0.00	\$0.00	\$1,078,364.00	\$25,418.34	\$0.00
Percent of Total	100.00%	0.00%	0.00%	0.00%	<b>97.70</b> %	2.30%	0.00%

Statewide Summary: Renewable Energy Programs Reporting Period: 07-01-2013 thru 12-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Offshore Wind	\$100,367.29	\$0.00	\$0.00	\$0.00	\$100,367.29	\$0.00	\$0.00
Renewable Energy Program: Grid Connected (REDI)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	
Renewable Energy Incentive Program	\$1,661,196.03	\$688,103.46	\$0.00	\$0.00	\$97,598.76	\$875,493.81	\$0.00
Edison Innovation Clean Energy Fund (CST)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$1,761,563.32	\$688,103.46	\$0.00	\$0.00	\$197,966.05	\$875,493.81	\$0.00
Percent of Total	100.00%	39.06%	0.00%	0.00%	11.24%	49.70%	0.00%

Statewide Summary: EDA Programs Reporting Period: 07-01-2013 thru 12-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
Clean Energy Manufacturing Fund (CEMF)	\$356,095.38	\$100,785.34	\$0.00	\$0.00	\$255,310.04	\$0.00	\$0.00
Edison Innovation Green Growth Fund (EIGGF)	\$1,830,785.34	. ,		\$0.00	\$1,730,000.00	\$0.00	\$0.00
Large CHP Solicitation	\$2,480,885.34	\$100,785.34	\$0.00	\$0.00	\$2,380,100.00	\$0.00	\$0.00
TOTAL	\$4,667,766.06	\$302,356.02	\$0.00	\$0.00	\$4,365,410.04	\$0.00	\$0.00
Percent of Total	100.00%	6.48%	0.00%	0.00%	93.52%	0.00%	0.00%

#### New Jersey's Clean Energy Program Detailed Expense Data for Fiscal Year 2014

Statewide Summary: NJCEP Administration Reporting Period: 07-01-2013 thru 12-31-2013 Program	Total Actual NJCEP Expenditures	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
OCE ADMINISTRATION AND OVERHEAD						Control	
OCE Staff and Overhead	\$5,347.88	\$5,347.88	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Coordinator	\$955,842.00	\$303,824.00	\$267,468.00	\$0.00	\$0.00	\$383,850.00	\$700.00
Sub-Total: Oce Administration And Overhead	\$961,189.88	\$309,171.88	\$267,468.00	\$0.00	\$0.00	\$383,850.00	\$700.00
MEMBERSHIPS-DUES							
FY14 Sponsorships	\$83,179.38	\$0.00	\$0.00	\$0.00	\$83,179.38	\$0.00	\$0.00
Sub-Total: Memberships-Dues	\$83,179.38	\$0.00	\$0.00	\$0.00	\$83,179.38	\$0.00	\$0.00
OCE EVALUATION AND RELATED RESEARCH							
Rutgers-CEEEP	\$355,985.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,985.98
Funding Reconciliation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Evaluation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Oce Evaluation And Related Research	\$355,985.98	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$355,985.98
MISCELLANEOUS							
Outreach and Education/Community Partner Grants	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Clean Energy Business Website	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sustainable Jersey	\$169,903.70	\$0.00	\$0.00	\$0.00	\$169,903.70	\$0.00	\$0.00
DCA RE Firefighter Training	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Program Transition	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Sub-Total: Miscellaneous	\$169,903.70	\$0.00	\$0.00	\$0.00	\$169,903.70	\$0.00	\$0.00
TOTAL	\$1,570,258.94	\$309,171.88	\$267,468.00	\$0.00	\$253,083.08	\$383,850.00	\$356,685.98
Percent of Total	100.00%	19.69%	17 <b>.03</b> %	0.00%	16.12%	24.45%	22.72%

Detailed Expense Data for Fiscal Year 2014

Statewide Summary: TRUE Grant Reporting Period: 07-01-2013 thru 12-31-2013 Program	Total Actual NJCEP Expenditures <sup>(1)</sup>	Administration & Program Development	Sales, Call Centers, Marketing and Website	Training	Rebates, Grants, and Other Direct Incentives	Rebate Processing, Inspections, and Other Quality Control	Evaluation and Related Research
TRUE Grant	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
TOTAL	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Percent of Total	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

(1) The Actual Expenditures reported here are those incurred during the reporting period by the Affordable Housing Alliance, Inc. (AHA) in the implementation and management of the TRUE Grant program. Disbursements from the Clean Energy Trust Fund are made in accordance with the provisions of the Agreement between the AHA and the NJBPU dated March 4, 2011. As of December 31, 2013, such disbursements total \$16,625,500.00

Tracking Metrics for Fiscal Year 2014

Reporting Period: 07-01-2013 thru 12-31-2013	Actual YTD
Program - Tracking Metric	
RESIDENTIAL PROGRAMS	
Residential HVAC - COOL Advantage Completed Applications	1,592
Residential HVAC - WARM Advantage Completed Applications	7,779
Residential New Construction - Enrollments	1,616
Residential New Construction - Completions	1,333
Energy Efficient Products - Change a Light - CFLs Distributed	1,856,900
Energy Efficiency Products - Clothes Washer Applications Completed	9,810
Energy Efficiency Products - Large Appliance Recyling Applications Completed	4,957
Energy Efficiency Products - Consumer Electronics Applications Completed	14,000
Energy Efficiency Products - Refrigerator Applications Completed	4,873
Home Performance with ENERGY STAR - Tier 2 Enrollments	230
Home Performance with ENERGY STAR - Tier 2 Completions	162
Home Performance with ENERGY STAR - Tier 3 Enrollments	2,988
Home Performance with ENERGY STAR - Tier 3 Completions	2,574
Comfort Partners - Homes Completed	2,937
COMMERCIAL & INDUSTRIAL PROGRAMS	
	18
C&I New Construction - Applications Approved	
C&I New Construction - Applications Approved C&I New Construction - Applications Completed	12
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed	12 1,310
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans	12 1,316 11
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed	12 1,316 11 2
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed	12 1,316 11 2 0
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans	12 1,310 11 2 ( 12
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans Pay-for Performance - Installations Completed (Non-CHP)	12 1,316 11 2 0 12 23
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans Pay-for Performance - Installations Completed (Non-CHP) Pay-for Performance - Installations Completed (CHP)	12 1,316 11 2 0 12 23 1
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans Pay-for Performance - Installations Completed (Non-CHP) Pay-for Performance - Installations Completed (CHP) Pay-for Performance - M&V Reports Completed	12 1,316 11 2 0 12 23 1 1 23
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans Pay-for Performance - Installations Completed (Non-CHP) Pay-for Performance - Installations Completed (CHP) Pay-for Performance - M&V Reports Completed Local Government Energy Audit - Audits Reviewed and Processed	12 1,316 11 2 0 12 23 12 23 12 12 12 12 12 12 15 15
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans Pay-for Performance - Installations Completed (Non-CHP) Pay-for Performance - Installations Completed Pay-for Performance - M&V Reports Completed Local Government Energy Audit - Audits Rebated	12 1,316 11 2 0 12 23 1 1 23 150 150 157
C&I New Construction - Applications Approved C&I New Construction - Applications Completed C&I Retrofit - Applications Completed Pay-for Performance New Construction - Approved Draft Energy Reduction Plans Pay-for Performance New Construction - As Built Energy Reduction Plans Completed Pay-for Performance New Construction - Commissioning Reports Completed Pay-for Performance - Approved Energy Reduction Plans Pay-for Performance - Installations Completed (Non-CHP) Pay-for Performance - Installations Completed (CHP) Pay-for Performance - M&V Reports Completed Local Government Energy Audit - Audits Reviewed and Processed	18 12 1,316 11 2 0 0 12 23 1 23 1 9 150 157 526 8

#### New Jersey's Clean Energy Program Tracking Metrics for Fiscal Year 2014

Statewide Summary: CHP-Fuel Cell / Renewable Energy / EDA Programs Actual Reporting Period: 07-01-2013 thru 12-31-2013 YTD Program - Tracking Metric C&I CHP-FUEL CELL PROGRAMS CHP-Fuel Cell: Large and Small - Approved Applications 5 CHP-Fuel Cell: Large and Small - Completed Installations 1 RENEWABLE PROGRAMS Renewable Energy Program: Grid Connected (REDI) - Completed Grants 0 Renewable Energy Program: Grid Connected (REDI) - Number of Open Grants 1 Renewable Energy Incentive Program (REIP) - Applications Completed 4 SREC Registration - Applications Approved 3,822 SREC Registration - Applications Completed 3.303 Edison Innovation Clean Energy Fund (CST) - Completed Grants 0 Edison Innovation Clean Energy Fund (CST) - Number of Open Grants 2 EDA PROGRAMS Edison Innovation Clean Energy Manufacturing Fund (CEMF) - Completed Grants 0 Edison Innovation Clean Energy Manufacturing Fund (CEMF) - Number of Open Grants 3 Edison Innovation Green Growth Fund (EIGGF) - Completed Grants 2 Edison Innovation Green Growth Fund (EIGGF) - Number of Open Grants 1 Large Scale CHP/Fuel Cells - Number of Approved Grants 1 Large Scale CHP/Fuel Cells - Number of Completed Grants 1 Large Scale CHP/Fuel Cells - Number of Open Grants 5

Electric Energy Savings vs. Annual Goals for Fiscal Year 2014

Statewide Summary: Energy Efficiency Programs		Annual Savings			Lifetime Savings	
Reporting Period: 07-01-2013 thru 12-31-2013	Annual Goal	Actual YTD	Actual YTD	Annual Goal	Actual YTD	Actual YTD
(Energy Savings)	Annual Goal	Actual TTD	as % of Goal	Annual Goal	Actual TTD	as % of Goal
Program	MWh	MWh	%	MWh	MWh	%
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	7,598	889	12%	143,593	13,338	9%
Residential New Construction	5,811	3,303	57%	116,212	69,407	60%
Energy Efficient Products	242,192	135,315	56%	1,325,437	1,055,329	80%
Home Performance with ENERGY STAR	1,698	2,314	136%	33,950	37,579	111%
Sub-Total: Residential EE Programs	257,299	141,821	55%	1,619,192	1,175,653	73%
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	8,037	1,167	15%	144,675	17,236	12%
C&I Retrofit	132,976	61,131	46%	1,994,637	953,633	48%
Pay-for-Performance New Construction	7,085	0	0%	127,530	0	0%
Pay-for Performance <sup>(1)</sup>	68,627	19,481	28%	1,235,293	323,004	26%
Direct Install	34,808	17,209	49%	626,544	245,361	39%
Large Energy Users Pilot	9,533	8,444	89%	171,596	140,236	82%
Sub Totali Cel Brograma	261,066	107,432	41%	4,300,275	1,679,470	39%
Sub-Total: C&I Programs TOTAL Energy Efficiency Programs	518,365			<u>4,300,275</u> 5,919,467	2,855,123	

(1) The electric energy savings shown above for P4P represent ALL P4P projects, including CHP projects

# New Jersey's Clean Energy Program Electric Energy Savings vs. Annual Goals for Fiscal Year 2014

Statewide Summary: All CHP/Fuel Cell Programs		Annual Savings		Lifetime Savings			
Reporting Period: 07-01-2013 thru 12-31-2013 (Energy Savings)	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal	
Program	MWh	MWh	%	MWh	MWh	%	
CHP-Fuel Cell: Large and Small	12,065	0	0%	144,781	0	0%	
TOTAL CHP	12,065	0	0	144,781	0	0	

Gas Energy Savings vs. Annual Goals for Fiscal Year 2014

Statewide Summary: Energy Efficiency Programs		Annual Savings			Lifetime Savings	
Reporting Period: 07-01-2013 thru 12-31-2013	Annual Goal	Actual YTD	Actual YTD	Annual Goal	Actual YTD	Actual YTD
(Energy Savings)	Annual Goal	Actual 11D	as % of Goal	Annual Goul	Actual 11D	as % of Goal
Program	DTh	DTh	%	DTh	DTh	%
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	213,496	47,182	22%	4,138,222	861,138	21%
Residential New Construction	332,246	267,424	80%	6,644,920	791,812	12%
Energy Efficient Products	29,419	15,015	51%	323,611	300,312	93%
Home Performance with ENERGY STAR	82,450	41,054	50%	1,649,000	980,213	59%
Sub-Total: Residential EE Programs	657,611	370,675	<b>56%</b>	12,755,753	2,933,475	23%
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	1,942	19	1%	34,960	347	1%
C&I Retrofit	92,377	18,926	20%	1,385,660	351,289	25%
Pay-for-Performance New Construction	16,702	0	0%	300,636	0	0%
Pay-for Performance <sup>(1)</sup>	390,062	176,227	45%	7,021,115	3,087,763	44%
Direct Install	41,483	39,499	95%	746,693	657,394	88%
Large Energy Users Pilot	110,792	155,052	140%	1,994,262	2,790,936	140%
Sub-Total: C&I Programs	653,358	389,723	<b>60%</b>	11,483,326	6,887,729	60%
TOTAL Energy Efficiency Programs	1,310,969	760,398	58%	24,239,079	9,821,204	41%

(1) The gas energy savings shown above for P4P represent ALL P4P projects, including CHP projects

# New Jersey's Clean Energy Program Gas Energy Savings vs. Annual Goals for Fiscal Year 2014

Statewide Summary: All CHP/Fuel Cell Programs		Annual Savings		Lifetime Savings			
Reporting Period: 07-01-2013 thru 12-31-2013 (Energy Savings)	Annual Goal	Actual YTD	Actual YTD as % of Goal	Annual Goal	Actual YTD	Actual YTD as % of Goal	
Program	DTh	DTh	%	DTh	DTh	%	
CHP-Fuel Cell: Large and Small	22,285	7,360	33%	267,417	88,320	33%	
TOTAL CHP	22,285	7,360	0	267,417	88,320	0	

Electric Savings for Fiscal Year 2014

Statewide Summary: Energy Efficiency Programs	0	emand Savings	;		Annual Savings			Lifetime Saving	S
Reporting Period: 07-01-2013 thru 12-31-2013	Installed	Committed	Installed and	Installed	Committed	Installed and	Installed	Committed	Installed and
(Energy Savings)	motaneu	Committee	Committed	motaneo	Committee	Committed	instancu	Committee	Committed
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
RESIDENTIAL PROGRAMS									
Residential HVAC - Electric & Gas	679		679	889		889	13,338		13,338
Residential New Construction	2,745	15,283	18,028	3,303	18,697	22,000	69,407	386,247	455,654
Energy Efficient Products									
Energy Star Clothes Washers	157		157	1,181		1,181	23,634		23,634
Energy Star Refrigerators	36		36	313		313	5,316		5,316
Energy Efficient Lighting	12,267		12,267	125,919		125,919	968,425		968,425
Refrigerator/Freezer Recycling Program	1,594		1,594	6,586		6,586	52,690		52,690
Consumer Electronics	150		150	1,316		1,316	5,264		5,264
Home Performance with ENERGY STAR	735		735	2,314		2,314	37,579		37,579
Sub-Total: Residential EE Programs	18,363	15,283	33,646	141,821	18,697	160,518	1,175,653	386,247	1,561,900
RESIDENTIAL LOW INCOME PROGRAMS									
Comfort Partners	182		182	1,518		1,518	13,977		13,977
Sub-Total: Residential Low Income Programs	182		182	1,518		1.518	13.977		13,977
COMMERCIAL & INDUSTRIAL PROGRAMS				.,		.,			
C&I New Construction	571	624	1,195	1,167	2,829	3,996	17,236	45,395	62,631
C&I Retrofit	11,145	26,186	37,331	61,131	145,930	207,061	953,633	2,477,718	3,431,351
Pay-for-Performance New Construction	0	7	7	0	449	449	0	6,425	6,425
Pay-for Performance <sup>(1)</sup>	3,532	6,899	10,431	19,481	29,340	48,821	323,004	481,991	804,995
Direct Install	4,140	6,526	10,666	17,209	24,941	42,150	245,361	366,079	611,440
Large Energy Users Pilot	1,201	6,012	7,213	8,444	34,026	42,470	140,236	525,014	665,250
Sub-Total: C&I Programs	20,589	46,254	66,843	107,432	237,515	344,947	1,679,470	3,902,622	5,582,092
TOTAL Energy Efficiency Programs	39,134	61,537	100,671	250,771	256,212				

(1) The numbers listed above for Pay-for-Performance include electric energy savings from P4P projects that **DO NOT** include CHP.

Electric Savings for Fiscal Year 2014

Statewide Summary: All CHP/Fuel Cell Programs	[	Demand Savings	6		Annual Savings			_ifetime Savings	6
Reporting Period: 07-01-2013 thru 12-31-2013	Installed	Committed	Installed and	Installed	Committed	Installed and	Installed	Committed	Installed and
(Energy Savings)	instaneu	Committee	Committed	mstaneu	Committee	Committed	instaneu	Committee	Committed
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Pay-for-Performance <sup>(1)</sup>	0	0	0	0	0	0	0	0	0
CHP-Fuel Cell: Large and Small	0	0	0	0	0	0	0	0	0
Large Scale CHP/Fuel Cells <sup>(2)</sup>	680	0	680	5,655	0	5,655	169,644	0	169,644
TOTAL CHP	680	0	680	5,655	0	5,655	169,644	0	169,644

(1) The numbers listed above for Pay-for-Performance include electric energy savings from P4P projects that **DO** include CHP.

(2) The committed energy savings listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc. or Verizon. This information will be added to the report as soon as it becomes available.

CHP Electric Generation for Fiscal Year 2014

Statewide Summary: All CHP/Fuel Cell Programs	Capacity			А	nnual Generatio	on	Lifetime Generation		
Reporting Period: 07-01-2013 thru 12-31-2013	Installed	Committed	Installed and	Installed	Committed	Installed and	Installed	Committed	Installed and
(Electric Generation)	motanou	oominited	Committed		••••	Committed	motunou	Committee	Committed
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Pay-for-Performance	320	1,475	1,795	2,462	5,490	7,952	29,539	65,880	95,419
CHP-Fuel Cell: Large and Small	390	3,665	4,055	980	28,669	29,649	11,759	344,028	355,787
Large Scale CHP/Fuel Cells <sup>(1)</sup>	5,469	7,110	12,579	45,513	56,801	102,314	1,365,391	803,148	2,168,539
									ı – – – – – – – – – – – – – – – – – – –
TOTAL CHP	6,179	12,250	18,429	48,955	90,960	139,915	1,406,689	1,213,056	2,619,745

(1) The committed energy generation listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc. or Verizon. This information will be added to the report as soon as it becomes available.

RE Electric Generation for Fiscal Year 2014

Statewide Summary: Renewable Energy Programs	Capacity			Ai	nnual Generatio	on	Lifetime Generation		
Reporting Period: 07-01-2013 thru 12-31-2013	Installed	Committed	Installed and	Installed	Committed	Installed and	Installed	Committed	Installed and
(Electric Generation)	Installed		Committed		oominitou	Committed	motunou	oominitou	Committed
Program	kW	kW	kW	MWh	MWh	MWh	MWh	MWh	MWh
Renewable Energy Program: Grid Connected (REDI)	0	2,000	2,000	0	13,924	13,924	0	278,480	278,480
Renewable Energy Incentive Program	62	5,330	5,392	102	37,142	37,244	2,035	742,840	744,875
SREC Registration	71,270	337,141	408,411	85,524	404,569	490,093	1,710,480	8,091,384	9,801,864
TOTAL Renewable Energy Programs	71,332	344,471	415,803	85,626	455,635	541,261	1,712,515	9,112,704	10,825,219

Gas Savings for Fiscal Year 2014

Statewide Summary: Energy Efficiency Programs		Annual Savings			Lifetime Savings	
Reporting Period: 07-01-2013 thru 12-31-2013			Installed and			Installed and
(Energy Savings)	Installed	Committed	Committed	Installed	Committed	Committed
Program	DTh	DTh	DTh	DTh	DTh	DTh
RESIDENTIAL PROGRAMS						
Residential HVAC - Electric & Gas	47,182		47,182	861,138		861,138
Residential New Construction	267,424	1,187,912	1,455,336	791,812	4,403,271	5,195,083
Energy Efficient Products						
Energy Star Clothes Washers	15,015		15,015	300,312		300,312
Home Performance with ENERGY STAR	41,054		41,054	980,213		980,213
Sub-Total: Residential EE Programs	370,675	1,187,912	1,558,587	2,933,475	4,403,271	7,336,746
RESIDENTIAL LOW INCOME PROGRAMS						
Comfort Partners	16,226		16,226	184,236		184,236
Sub-Total: Residential Low Income Programs	16,226		16,226	184,236		184,236
COMMERCIAL & INDUSTRIAL PROGRAMS						
C&I New Construction	19	4,279	4,298	347	77,263	77,610
C&I Retrofit	18,926	76,134	95,060	351,289	1,332,780	1,684,069
Pay-for-Performance New Construction	0	113	113	0	1,631	1,631
Pay-for Performance <sup>(1)</sup>	163,474	186,886	350,360	2,934,727	3,592,379	6,527,106
Direct Install	39,499	90,166	129,665	657,394	1,474,909	2,132,303
Large Energy Users Pilot	155,052	82,165	237,217	2,790,936	1,121,136	3,912,072
Sub-Total: C&I Programs	376,970	439,743	816,713	6,734,693	7,600,098	14,334,791
TOTAL Energy Efficiency Programs	763,871	1,627,655	2,391,526	9,852,404	12,003,369	21,855,773

(1) The numbers listed above for Pay-for-Performance include gas savings from P4P projects that **<u>DO NOT</u>** include CHP.

Gas Savings for Fiscal Year 2014

Statewide Summary: All CHP/Fuel Cell Programs		Annual Savings		Lifetime Savings				
Reporting Period: 07-01-2013 thru 12-31-2013			Installed and			Installed and		
(Energy Savings)	Installed	Committed	Committed	Installed	Committed	Committed		
Program	DTh	DTh	DTh	DTh	DTh	DTh		
Pay-for Performance <sup>(1)</sup>	12,753	22,565	35,318	153,036	270,780	423,816		
CHP-Fuel Cell: Large and Small	7,360	73,182	80,542	88,320	918,178	1,006,498		
Large Scale CHP/Fuel Cells <sup>(2)</sup>	348,585	201,463	550,048	10,457,550	2,791,350	13,248,900		
TOTAL CHP	368,698	297,210	665,908	10,698,906	3,980,308	14,679,214		

(1) The numbers listed above for Pay-for-Performance include gas savings from P4P projects that <u>D0</u> include CHP.

(2) The committed natural gas savings listed above for EDA's LSCHP program **DO NOT** include savings for New CMC, Inc. or Verizon. This information will be added to the report as soon as it becomes available.

Statewide Summary: New Jersey's Clean Energy Program	Annual Emissions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
Reporting Period: 07-01-2013 thru 12-31-2013	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Program								
Energy Efficiency Programs (Electric)	206,772	171	536	0.0041	2,365,703	1,956	6,129	0.0464
Energy Efficiency Programs (Gas)	39,826	31			507,998	399		
All CHP/Fuel Cell Programs	33,950	38	116	0.0009	959,817	1,101	3,337	0.0255
Renewable Energy Programs	70,602	58	183	0.0014	1,412,047	1,168	3,659	0.0277
TOTAL - All Programs	351,150	299	834	0.0063	5,245,564	4,624	13,125	0.0996

Lifetime Emissions Reductions Annual Emissions Reductions Statewide Summary: Energy Efficiency Programs (Electric) (metric tons) (metric tons) Reporting Period: 07-01-2013 thru 12-31-2013 CO2 NOx SO2 CO2 NOx SO2 Hg Hg Program RESIDENTIAL PROGRAMS Residential HVAC - Electric & Gas 733 0.0000 10,998 9 28 0.0002 2 Residential New Construction 2,723 2 7 0.0001 57,229 47 148 0.0011 **Energy Efficient Products** Energy Star Clothes Washers 974 0.0000 19,487 16 50 0.0004 З Energy Star Refrigerators 258 0 0.0000 4,383 4 11 0.0001 Energy Efficient Lighting 86 269 0.0020 798,510 660 2,069 0.0157 103,826 Refrigerator/Freezer Recycling Program 0.0001 36 0.0009 5,430 14 43,445 113 Λ Consumer Electronics 1.085 3 0.0000 4.340 4 11 0.0001 Home Performance with ENERGY STAR 1,908 2 0.0000 30,986 26 80 0.0006 5 Sub-Total: Residential EE Programs 116,938 97 303 0.0023 969,379 802 2,512 0.0190 RESDIENTIAL LOW INCOME PROGRAMS Comfort Partners 1,252 0.0000 11,525 10 30 0.0002 3 Sub-Total: Residential Low Income Programs 1,252 1 3 0.0000 11,525 10 30 0.0002 COMMERCIAL & INDUSTRIAL PROGRAMS C&I New Construction 962 0.0000 14,212 12 37 0.0003 2 C&I Retrofit 50,405 42 131 0.0010 786,314 650 2,037 0.0154 Pay-for-Performance New Construction 0 0.0000 0.0000 0 ſ C 0 Pay-for-Performance<sup>(1)</sup> 13 0.0003 220 0.0052 16,063 42 266,331 690 12 37 167 Direct Install 14,190 0.0003 202.311 524 0.0040 Large Energy Users Pilot 6,962 6 18 0.0001 115,631 96 300 0.0023 Sub-Total: C&I Programs 88,583 73 230 0.0017 1,384,799 1,145 3,588 0.0272 2,365,703 206,772 171 TOTAL Energy Efficiency Programs 536 0.0041 1,956 6.129 0.0464

(1) The numbers listed above for Pay-for-Performance include emissions reductions from P4P projects that **DO NOT** include CHP.

Statewide Summary: Energy Efficiency Programs (Gas)		ons Reductions c tons)		ons Reductions c tons)
Reporting Period: 07-01-2013 thru 12-31-2013	CO2	NOx	CO2	NOx
Program				
RESIDENTIAL PROGRAMS				
Residential HVAC - Electric & Gas	2,509	2	45,797	36
Residential New Construction	14,222	11	42,110	33
Energy Efficient Products	0	0	0	0
Home Performance with ENERGY STAR	2,183	2	52,130	41
Sub-Total: Residential EE Programs	18,915	15	140,036	110
RESDIENTIAL LOW INCOME PROGRAMS				
Comfort Partners	863	1	9,798	8
Sub-Total: Residential Low Income Programs	863	1	9,798	8
COMMERCIAL & INDUSTRIAL PROGRAMS				
C&I New Construction	1	0	18	0
C&I Retrofit	1,007	1	18,682	15
Pay-for-Performance New Construction	0	0	0	0
Pay-for-Performance <sup>(1)</sup>	8,694	7	156,074	123
Direct Install	2,101	2	34,961	27
Large Energy Users Pilot	8,246	6	148,427	117
Sub-Total: C&I Programs	20,048	16	358,163	282
TOTAL Energy Efficiency Programs	39,826	31	507,998	399

(1) The numbers listed above for Pay-for-Performance include emissions reductions from P4P projects that **DO NOT** include CHP.

Statewide Summary: All CHP/Fuel Cell Programs	Annual Emisions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
Reporting Period: 07-01-2013 thru 12-31-2013	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Program								
Pay-for-Performance <sup>(1)</sup>	2,339	2	5	0.0000	28,065	23	63	0.0005
CHP-Fuel Cell: Large and Small	921	1	2	0.0000	11,052	9	25	0.0002
Large Scale CHP/Fuel Cells	30,690	36	108	0.0008	920,699	1,069	3,249	0.0248
TOTAL All CHP/Fuel Cell Programs	33,950	38	116	0.0009	959,817	1,101	3,337	0.0255

(1) The numbers listed above for Pay-for-Performance include emissions reductions from P4P projects that <u>D0</u> include CHP.

Statewide Summary: Renewable Energy Programs	Annual Emisions Reductions (metric tons)				Lifetime Emissions Reductions (metric tons)			
Reporting Period: 07-01-2013 thru 12-31-2013	CO2	NOx	SO2	Hg	CO2	NOx	SO2	Hg
Program								
Renewable Energy Program: Grid Connected (REDI)	0	0	0	0.0000	0	0	0	0.0000
Renewable Energy Incentive Program	84	0	0	0.0000	1,678	1	4	0.0000
SREC Registration	70,518	58	183	0.0014	1,410,369	1,166	3,654	0.0277
TOTAL Renewable Energy Programs	70,602	58	183	0.0014	1,412,047	1,168	3,659	0.0277

	Notes
1	For Residential New Construction actual participation figures represent results reported by Honeywell and electric utilities only. For Utility Comfort Partners actual participation figures represent results reported by electric utilities only.
2	Expenses for the REC Certificates/SREC Program are reported in the Renewable Energy Incentive Program (REIP) worksheets. The capacity, generation and emissions reductions for the REC Certificate/SREC Program are reported seperately from the Renewable Energy Incentive Program (REIP).

	Definitions
1	A <b>commitment</b> exists where the associated customer has received a letter of commitment or other signed agreement from the NJCEP and the project is slated for completion prior to an expiration date. Once completed and paid, a committed project is shifted from "Committed" to "Installed". Committed figures are adjusted to reflect any commitments that are cancelled.
2	<b>Committed Expenditures</b> are those expenditures related to commitments made in the reporting period, but not expected to arise until some future reporting period. A committed expenditure may also be represented by a contractor who has completed the work, but has yet to be paid.
3	Administration and Program Development Expenditures are direct labor and employee overhead costs incurred in developing and managing the New Jersey's Clean Energy Programs by the NJBPU's Office of Clean Energy, the utility program managers, the Economic Development Authority, or any other program manager, except those costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services. For the NJCEP Market Managers, Administration and Program Development Expenditures are those costs identified in the market manager contracts as "Program Administration" costs.
4	<ul> <li>Sales, Call Centers, Marketing and Website Expenditures</li> <li>Sales and Call Center Expenditures are expenses related to the enrollment of program participants and in working with trade allies. This category includes activities that close leads and those that involve direct interaction with customers, either in person or over the telephone. It also includes inbound and outbound telemarketing and call center activities.</li> <li>Marketing and Website Expenditures are costs incurred for advertising, promotions, third-party or internal marketing, advertising agency activities and services, postage, and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, direct mail materials, etc.</li> </ul>
5	Training Expenditures are costs related to training including the planning and execution of training events, seminar materials, etc.
6	<b>Rebates, Grants and Other Direct Incentives</b> are rebates and other direct incentives paid to participating customers, along with the cost of any measures installed in customer homes, and any payments made pursuant to any Clean Energy Program grant.
7	<b>Rebate Processing, Inspections and Other Quality Control Expenditures</b> are costs incurred in processing and tracking rebate, grant and other program applications and payments, and in inspecting qualified projects to ensure compliance with program requirements and other quality control measures.
8	<i>Evaluation and Related Research Expenditures</i> are costs related to market research and program evaluation, including the collection and input of information, technical support, collaborative input, process support, and any required outside studies.
9	<b>Performance Incentives</b> are costs related to any performance incentives awarded to Market Managers or other program managers pursuant to an NJBPU Order.
10	Installed Savings represents the savings accrued as a result of the initiation of a given program and the installation of recorded measures.
11	<b>Committed Savings</b> represents the savings that will accrue from commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.
12	Annual Savings means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.
13	Lifetime Savings means the savings to be accrued over the expected life of a measure installed or committed to during the program year.
14	DEP Emissions Reduction Factors for electric programs are as follows:
	- CO2 (Carbon Dioxide) emissions are reduced by 1,814 lbs per MWh saved
	- NOx (Nitric Oxide) emissions are reduced by 1.5 lbs. per MWh saved
	- SO2 (Sulfur Dioxide) emissions are reduced by 4.7 lbs per MWh saved
	- Hg (Mercury) emissions are reduced by .0000356 lbs per MWh saved
15	DEP Emissions Reduction Factors for gas programs are as follows:
	- CO2 (Carbon Dioxide) emissions are reduced by 11.7 lbs per Therm saved
	- NOx (Nitric Oxide) emissions are reduced by .0092 lbs. per Therm saved

Definitions (Cont'd)					
Units of Measure for Tracking Metrics:					
RESIDENTIAL ENERGY EFFICIENCY PROGRAMS					
Residential HVAC					
- COOL Advantage Completed Applications	=	Number of central air conditioners and heat pumps rebated			
- WARM Advantage Completed Applications	=	Number of furnaces, boilers and hot water heaters rebated			
Residential New Construction		•			
- Enrollments	=	Number of homes enrolled with commitments to build to RNC efficiency standards			
- Completions	=	Number of homes completed per RNC efficiency standards			
Energy Efficient Products					
- CFLs Distributed	=	Number of CFLs and Fixtures distributed			
- Clothes Washer Applications Completed	=	Number of clothes washers rebated			
- Large Appliance Recycling Applications Completed	=	Number of recycled large appliances rebated			
- Consumer Electronics Applications Completed	=	Number of set-top boxes, televisions, etc. distributed			
Home Performance with ENERGY STAR	1				
- Tier 2 Enrollments	=	Number of homes approved to complete Tier 2 HPwES measures			
- Tier 2 Completions	=	Number of homes that completed Tier 2 HPwES measures			
- Tier 3 Enrollments	=	Number of homes approved to complete Tier 3 HPwES measures			
- Tier 3 Completions	=	Number of homes that completed Tier 3 HPwES measures			
RESIDENTIAL LOW INCOME PROGRAMS	1				
Comfort Partners					
- Homes Completed	=	Number of homes with electric measures installed (gas homes completed i subset of electric homes completed)			
COMMERCIAL & INDUSTRIAL PROGRAMS					
C&I New Construction					
- Applications Approved	=	Number of applications approved			
- Applications Completed					
	=	Number of applications rebated			
C&I Retrofit	=	Number of applications rebated			
	=	Number of applications rebated Number of applications rebated			
C&I Retrofit	=	· · · · · · · · · · · · · · · · · · ·			
C&I Retrofit - Applications Completed	=	· · · · · · · · · · · · · · · · · · ·			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction)	=   =   =	Number of applications rebated Number of projects that have approved ERPs			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved	=	Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed	=	Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed	=	Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed	=	Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification report			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power	=	Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification report			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit	=	Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification report Number of applications rebated			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed		Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification report Number of applications rebated Number of audit applications reviewed and processed			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install		Number of applications rebated Number of projects that have approved ERPs Number of projects that have completed installation of recommended meas Number of projects that have completed their measurement and verification report Number of applications rebated Number of audit applications reviewed and processed			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed		Number of applications rebated         Number of projects that have approved ERPs         Number of projects that have completed installation of recommended meas         Number of projects that have completed their measurement and verification report         Number of applications rebated         Number of audit applications reviewed and processed         Number of audit applications rebated			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH		Number of applications rebated         Number of projects that have approved ERPs         Number of projects that have completed installation of recommended meas         Number of projects that have completed their measurement and verification report         Number of applications rebated         Number of audit applications reviewed and processed         Number of audit applications rebated         Number of projects completed			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH - School Districts		Number of applications rebated         Number of projects that have approved ERPs         Number of projects that have completed installation of recommended mease         Number of projects that have completed their measurement and verification report         Number of applications rebated         Number of audit applications reviewed and processed         Number of audit applications rebated         Number of projects completed         Number of school districts participating			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH - School Districts - Schools		Number of applications rebated         Number of projects that have approved ERPs         Number of projects that have completed installation of recommended meas         Number of projects that have completed their measurement and verification report         Number of applications rebated         Number of audit applications reviewed and processed         Number of audit applications rebated         Number of projects completed			
C&I Retrofit - Applications Completed Pay-for-Performance (Retrofit and New Construction) - Energy Reduction Plans Approved - Installations Completed - M&V Reports Completed Combined Heat and Power - Applications Completed Local Government Energy Audit - Audits Reviewed and Processed - Audits Rebated Direct Install - Applications Completed TEACH - School Districts		Number of applications rebated         Number of projects that have approved ERPs         Number of projects that have completed installation of recommended meas         Number of projects that have completed their measurement and verification report         Number of applications rebated         Number of audit applications reviewed and processed         Number of audit applications rebated         Number of projects completed         Number of school districts participating			

	Defin	itio	ons (Cont'd)			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)						
- Applications Completed	=	Ν	lumber of applications rebated			
Renewable Energy Incentive Program (REIP)						
- Applications Completed	=	N	lumber of applications rebated			
SREC Registration Program						
- Applications Approved	=	Ν	lumber of applications approved			
- Applications Completed	=	Ν	lumber of applications rebated			
CleanPower Choice	CleanPower Choice					
- Total Enrollments	=	N	lumber of customers signed in for all utilities			
Renewable Energy Program: Grid Connected (Formerly REDI)						
- Completed Grants	=	Ν	lumber of grants that have been paid in full			
- Number of Open Grants	=	N	lumber of grants with outstanding commitments			
Edison Innovation Clean Energy Fund (CST)						
- Completed Grants	=	Ν	lumber of grants that have been paid in full			
- Number of Open Grants	=	Ν	lumber of grants with outstanding commitments			
EDA PROGRAMS						
Edison Innovation Clean Energy Manufacturing Fund (CEMF)						
- Completed Grants	=	Ν	lumber of grants that have been paid in full			
- Number of Open Grants	=	Ν	lumber of grants with outstanding commitments			
Edison Innovation Green Growth Fund (EIGGF)						
- Completed Grants	=	Ν	lumber of grants that have been paid in full			
- Number of Open Grants	=	Ν	lumber of grants with outstanding commitments			
EE Revolving Loan Fund (EERLF)						
- Number of Open Loans	=	N	lumber of loans with outstanding commitments			