

New Jersey's Clean Energy Program  
**Pay for Performance**  
**Partner Conference Call Minutes**

June 24<sup>th</sup>, 2015 2:00-3:00pm (EST)

**Conference Call:**

Call-in #: **888-330-1716**

Access Code: **4502707**

**1. Documents & Tools: Partner Portal**

- A. P4P EB: [Weather data through 6-1-15](#)

Please ensure you are using the latest version of all documents from the partner portal vs. copies previously savings to your computers/networks.

**2. Fiscal Year 2016 Programs**

- A. Proposed program changes have been reviewed by the BPU board on June agenda. Awaiting signed board order to finalize the below.

**B. *Program changes and new incentives effective for applications received July 1, 2015***

- i. Eliminated IRR requirement (Existing Buildings & New Construction)
- ii. Expanded high energy intensity reduced savings threshold (4%) to hospitals, as well as create tiered incentive for savings above 4% (Existing Buildings)
  1. Base incentive \$0.09/kWh with \$0.005 additional for each % over 4% up to max \$0.11/kWh
  2. Base incentive of \$0.90/therm with \$0.05 additional for % over 4% up to max of \$1.25
- iii. Increased cap on lighting savings from 50% up to 70% with increasing minimum source energy/cost savings of 1% for each 1% (Existing Buildings & New Construction)
- iv. Allow TRC autonomy to conduct expedited pre-inspections without appeal/exemption process, rules apply (Existing Buildings)
- v. Continue working with Environmental Defense Fund's Investor Confidence Project (ICP) to develop pilot alternative path (Existing Buildings)

**C. *Program changes effective for applications received August 1, 2015 (30 day grace period)***

- i. Increased minimum demand for participation from 100kW to 200kW; 100kW will remain for multifamily facilities only (Existing Buildings)
- ii. Eliminated kW peak demand waiver currently in place for certain facilities (Existing Buildings)

- iii. Eliminated square feet waiver currently in place for certain facilities (New Construction)
- iv. Added rule prohibiting participation in other programs while doing Pay for Performance (Existing Buildings & New Construction)
- v. Revised partner turn-around time for revisions from 90 days to 30 days (Existing Buildings & New Construction)
- D. Complete proposed filings and summary of program changes for FY 2016 can be found at: <http://www.njcleanenergy.com/main/njcep-policy-updates-request-comments/policy-updates-and-request-comments>
- E. FY2016 Applications, forms, documents, etc. will be available on the NJCEP website and Partner Portal July 1<sup>st</sup>, 2015.

### **3. Housekeeping**

- A. Currently updating P4P Partner contact listing on the NJCEP website, as well as adding new Partners from May's orientation.
- B. Please send any changes you need to make to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) by **June 26<sup>th</sup>, 2015**.

### **4. Tech-topics/Knowledge Share**

- A. *ESIP/NJCEP Interaction Memo.pdf*
- B. *Tech Topic – Modeling Condensing Boilers.pdf*

### **5. “In Every Issue”**

#### **A. Submittal Procedures**

- i. All new submittals (applications, ERPs Rev0, Installations Rev0, etc.) must be submitted to the [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) email
  - 1. This also includes submittals uploaded to FTP or TRCNET. Please send an email to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) notifying us of the upload and/or providing FTP access
- ii. All emails must contain Application Number (except new applications), Project Name, and Revision Number in the subject line.
- iii. Resubmittals/revisions may be emailed directly to your reviewer but should CC [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com) in the event a reviewer is out of the office, etc.
- iv. Sub-consultants must CC partner of record on all email correspondence.
- v. For bulk submittals (e.g. ESIP projects) we will be reaching out to the partner following application approval to advise on how best proceed with ERP submittals.

#### **B. LinkedIn:**

- i. “NJ Pay for Performance Partner Network” group has been established on LinkedIn to facilitate communication between partners.

- ii. If you are not yet a member, please search for the group and request to join. You must register for a free LinkedIn account first at [www.linkedin.com](http://www.linkedin.com)
  - C. Partner Portal:
    - i. <http://www.njcleanenergy.com/p4p-portal-login>
    - ii. Case sensitive password is: **TRP47px**
  - D. Cooperative Marketing
    - i. Coop marketing funds available for Pay for Performance partners for up to 50% of cost of eligible media.
    - ii. Application and instructions available on partner portal. Pre-approval of design and medium required.
6. Q&A
- A. Forward all future questions and points you'd like to discuss to [P4P@njcleanenergy.com](mailto:P4P@njcleanenergy.com)

**Next Partner Conference Call will be**  
**Wednesday, July 22<sup>nd</sup>, 2015**  
**2:00-3:00pm (EST)**