New Jersey Clean Energy Program Report submitted to the New Jersey Board of Public Utilities

June 3, 2004 (Revised: August 20, 2004)

Reporting Period: Year-to-Date through Fourth Quarter 2003 (January 1, 2003 through December 31, 2003)

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I. Executive Summary

This document represents the twelfth quarterly report of the results of the New Jersey Clean Energy Program, administered by the New Jersey Board of Public Utilities (the "Board" or "NJBPU"). Included are financial, participation, energy savings and emissions reduction data for the energy efficiency programs that are currently managed by New Jersey's seven investor-owned electric and natural gas utilities, for the "*Cool Cities*" program managed by the NJ Department of Environmental Protection, for the financing programs managed by the NJ Economic Development Authority and for the renewable energy programs, which have been administered and managed by the Board since early 2003. The success of these programs has been well documented in eleven previous quarterly reports and annual reports for 2001, 2002 and 2003.

Summary of Statewide Results as of December 31, 2003 Utility-Administered NJ Clean Energy Programs						
Total Expenditures	<u>Actual</u> \$97,785,000	<u>Committed</u> \$79,453,000	<u>Total</u> \$177,238,000			
Energy Savings:						
Annual:						
MWh	292,815	246,299	539,114			
Dekatherms	410,517	636,044	1,046,562			
Cumulative Lifetime:						
MWh	7,251,871	6,088,510	13,340,381			
Dekatherms	19,042,113	27,392,968	46,435,081			
Demand Savings (in Mws)	264	87	351			
Emissions Savings	Annual Metric Tons					
_	Elect	ric Programs	Gas Programs			
CO_2		202,309	21,832			
NOX		373	17			
SO_2		865	N/A			
Hg (shown in lbs)		10.34	N/A			

In the first quarter of 2003, the Board issued additional Orders terminating and/or altering some programs and budgets, directing the development and implementation of others, and, as noted above, shifting administrative control of all renewable energy programs from the utilities to the NJBPU's Office of Clean Energy. Additional changes to programs and budgets were approved by the Office of Clean Energy as authorized by the Board. The programs and related budget amounts approved by the Office of Clean Energy are presented here.

This report captures the progress of the programs during the period between January 1, 2003 and December 31, 2003. In that time, the approved energy efficiency programs have resulted in 292,815 MWh and 410,517 dekatherms of reduced annual energy

requirements for the homes and businesses of New Jersey, and CO₂ emissions have been reduced by 224,141 metric tons annually. In addition, commitments have been made for 12,168 new homes to be constructed in compliance with the high standards of the New Jersey ENERGY STAR® Homes Program, 206 commercial and industrial construction projects, 2,239 retrofit projects, and 158 school projects all to be completed in accordance with the requirements of the New Jersey SmartStart Buildings® Program, and 226 Customer On-Site Renewable Energy (CORE) projects. These represent additional projected savings of 246,299 MWh and 636,044 dekatherms annually.

Additional information about New Jersey Clean Energy Program can be found at <u>www.njcleanenergy.com</u>.

II. Introduction

This document represents the twelfth quarterly report of the results of the New Jersey Board of Public Utilities' (the "Board's") Clean Energy Program. With its 2001 Comprehensive Resource Analysis ("CRA") Order¹, the Board required the implementation of new energy efficiency programs to replace existing Demand Side Management ("DSM") programs, and the development of programs to foster new clean energy resources, such as those provided by renewable energy sources. Included in this report are financial, participation, energy savings and emissions reduction data for the energy efficiency and renewable energy programs that are managed by New Jersey's seven investor-owned electric and natural gas utilities, i.e., Conectiv Power Delivery ("Conectiv"), Jersey Central Power & Light Co. ("JCP&L"), New Jersey Natural Gas Co. ("NJNG"), NUI Elizabethtown Gas Co. ("E-Town"), Public Service Electric & Gas Co. ("PSE&G"), Rockland Electric Co. ("RECo"), and South Jersey Gas Co. ("SJG"), by the NJ Department of Environmental Protection, by the NJ Economic Development Authority and by the Board's Office of Clean Energy. The success of these programs has been well documented in eleven previous quarterly reports and annual reports for 2001, 2002 and 2003.

In the first quarter of 2003, the Board issued additional Orders terminating and/or altering some programs, directing the development and implementation of others, and shifting implementation of all renewable energy programs from the utilities to the Office of Clean Energy. More specifically, the Board:

- 1. combined the Residential HVAC Electric and HVAC Gas programs into one HVAC rebate program;
- 2. placed the Residential ENERGY STAR® Products program into "maintenance mode", directed the development and implementation of a Residential Appliance Rebate program, which for the 2003 cooling season offered rebates for efficient room air conditioners, and directed the development and implementation of a lighting program to promote the sale of efficient lights and fixtures ;
- directed the development and implementation of a pilot program (the Comfort Partners Senior Pilot program) to address the concerns of residents of senior communities living in all-electric dwellings in Monroe Township;
- 4. restricted the application of the Residential New Construction (NJ ENERGY STAR® Homes) program to designated "Smart Growth" areas across the State;
- 5. terminated and then reinstated the Residential Retrofit program which offers home energy audits to customers and is now known by that name;
- 6. restructured the Commercial & Industrial Construction (New Jersey SmartStart Buildings®) program into three component programs, i.e., the Commercial Construction Program, the Business Retrofit Program and the School Efficiency

¹ In the Matter of the Petition of the Filings of the Comprehensive Resource Analysis of Energy Programs Pursuant to Section 12 of the Electric Discount and Energy Competition Act of 1999, BPU Docket Nos.: EX99050347, EO99050348, EO99050349, EO99050350, EO99050351, GO99050352, GO99050353, and GO99050354, issued March 9, 2001.

Program, the first of which is also embedded with the former Building Operations and Maintenance and Compressed Air programs;

- 7. terminated the Schools EE&R program; and
- 8. directed the development and implementation of a Tree Planting program.

Additional changes to programs and budgets were approved by the Office of Clean Energy as authorized by the Board. The programs and related budget amounts approved by the Office of Clean Energy are presented here.

The data worksheets that are included here as Appendix 2 have been formatted to reflect the Board's actions. In addition, the budget figures reported on those worksheets are the same as those approved by the Board in its Order, as modified by the Office of Clean Energy, and program financial results for YTD through the fourth quarter are measured against those budgets. No such comparison is provided for participation results, since no participation goals were established for 2003.

Overall, through the fourth quarter 2003, approved efficiency programs resulted in 292,815 MWh and 410,517 dekatherms of reduced annual energy requirements for the homes and businesses of New Jersey, and CO_2 emissions have been reduced by 224,141 metric tons annually. These savings are in addition to those annual savings generated by the programs in 2001 and 2002, and over the expected lifetime of the measures installed since inception of the programs these savings are expected to grow to 7,251,871 MWh and 24,724,333 dekatherms.

In addition, between January 1, 2003 and December 31, 2003, commitments have been made for 12,168 new homes to be constructed in compliance with the high standards of the New Jersey ENERGY STAR® Homes Program, 206 commercial and industrial construction projects, 2,239 retrofit projects, and 158 school projects all to be completed in accordance with the requirements of the New Jersey SmartStart Buildings® Program, and 226 Customer On-Site Renewable Energy (CORE) projects. These represent additional projected savings of 246,299 MWh and 636,044 dekatherms annually.

As of December 31, 2003, the Board has approved the following Clean Energy Programs:

RESIDENTIAL ENERGY EFFICIENCY PROGRAMS

Residential HVAC – Electric & Gas Residential New Construction Residential ENERGY STAR® Products (Maintenance, Room AC, Lighting & Other, Home Energy Audit) Residential Low Income (Comfort Partners, Senior Weatherization Pilot) **NONRESIDENTIAL ENERGY EFFICIENCY PROGRAMS** Commercial & Industrial Construction (New Construction, Retrofit, School Construction and Retrofit) OTHER ENERGY EFFICIENCY PROGRAMS Appliance Cycling Cool Cities

RENEWABLE ENERGY PROGRAMS

Customer On-Site Renewable Energy (CORE) NJBPU Grid Infrastructure Redevelopment

ECONOMIC DEVELOPMENT AUTHORITY PROGRAMS

Municipal Financing Business Financing REAP

In addition, the following programs have been terminated and are included in this report only to the extent necessary to present information regarding any closeout activities conducted in the first quarter of 2003:

TERMINATED PROGRAMS

Schools EE&R Education

Following are highlights and expense and participation information for each program. In addition, Appendix 2 consists of detailed Reporting Data Worksheets that support the expense and participation results.

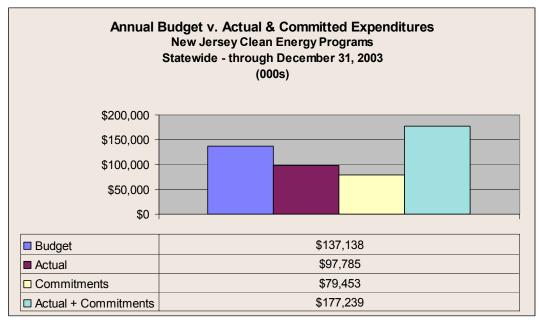
III. Overall Program Expenditures and Results²

A. Expenditures

Worksheet R-A1-B1, *Actual and Committed Expenses and Participants*, compares *Budgeted Expenditures* to *Actual and Committed Expenditures* and provides data regarding program participation for the reporting period. Worksheet R-A2T, *Detailed Expense Data - Total*, breaks down the total statewide cost of each program into the specific categories defined below. Worksheet R-A2U, *Detailed Expense Data – Utility*, provides similar breakdowns for expenses related to utility personnel and overhead only. All of these worksheets provide both statewide and individual utility data.

1. Total NJ Clean Energy Program Expenditures Statewide and Individual Utilities

As noted above, Worksheet R-A1-B1 provides a comparison of budget to actual expenditures. It shows these results both in dollar and percentage terms.



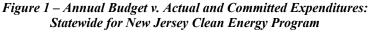


Figure 1, above, provides a graphic representation of Statewide actual expenses, committed expenses, and actual + committed expenses, as compared with authorized budgets, for the New Jersey Clean Energy Program. Statewide expenditures for approved energy efficiency programs through December 31, 2003, are \$97,785,000, or approximately 71.3% of the statewide total of \$137,138,000 approved by the Board for

² All worksheets referred to in this section are provided in Appendix 2.

these same programs. Additional committed expenditures of \$79,453,000 raise that figure to just over 129.0%.

2. Detailed Expenditures Statewide per Program

Worksheet R-A2T breaks down the data regarding the total statewide cost of each program into eight specific categories, which are defined in Appendix 1, Notes and Definitions. These include:

- a. Administration Expenditures
- b. Sales Expenditures
- c. Marketing and Promotions Expenditures
- d. Training Expenditures
- e. Market Research, Evaluation and Program Development Expenditures
- f. Direct Payments:
 - i. Grants, Incentives, and Arrears Reduction Expenditures
 - ii. Implementation Contractor Expenditures
- g. 2002 Performance Incentive

The Worksheet also calculates what percent of total expenditures is represented by each of the individual categories. These percentages are graphically depicted in Figure 2, below. Worksheet R-A2U provides the same information for those costs associated with utility personnel and overhead.

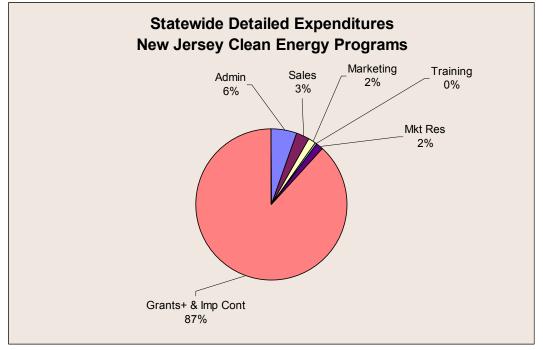


Figure 2 – Statewide Detailed Expenditures: New Jersey Clean Energy Programs

B. Participation – Statewide per Program

Worksheet R-A1-B1 also presents the number of participants resulting from implementation of any given program (i.e., *Actual Participants*) and those resulting from contractual commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods (i.e., *Commitments*). Units of measure for counting participants are defined in Appendix 1. As noted above, no participation goals were established for 2003.

C. Energy Savings

Worksheets R-CE1 through R-CE3 provide statewide summary data regarding the annual and lifetime electric savings or renewable energy generation to be realized from the implementation of each program. R-CE1 shows the annual electric savings or generation that will result from a measure installed or committed to during the program year; R-CE2 shows the electric savings or generation to be accrued over the expected life of a measure installed or committed to during the program year; and R-CE3 shows the cumulative electric savings or generation to be accrued over the expected life of a measure installed or committed to since program inception, i.e., for 2001, 2002 and 2003.

For natural gas, Worksheets R-CG1 and R-CG2 provide statewide summary of annual and lifetime savings as a result of the implementation of the energy efficiency and renewable energy programs approved by the Board. R-CG1 shows the annual and lifetime gas savings that will result from a measure installed or committed to during the program year, and R-CE2 shows the shows the cumulative gas savings to be accrued over the expected life of a measure installed or committed to since program inception, i.e., for 2001, 2002 and 2003.

D. Emissions Savings

Worksheets R-DE1, R-DE2 and R-DE3 capture statewide data, calculated pursuant to conversion formulas developed by the New Jersey Department of Environmental Protection (NJDEP), regarding the annual, lifetime and cumulative lifetime reductions in sulfur dioxide, nitric oxide, carbon dioxide and mercury emissions to be realized as a result of electric program implementation. Similar reductions in nitric oxide and carbon dioxide are realized as a result of gas program implementation. These are also calculated with formulas developed and provided by the NJDEP and are reported on Worksheet R-DG1.

IV. Detailed Program Results³

A. Residential HVAC – Electric & Gas

1. Program Highlights

During 2003:

- Trained 1,244 contractors in courses covering air-conditioning, air flow/charging, NATE refresher, ACCA Manual J and ACCA Manual D. As in previous years, all training was provided through the Eastern Heating & Cooling Council. This year's results are 32% higher than last year.
- Added 212 contractors to the list of NATE certified technicians during the fourth quarter, bringing the total for the year to 427.
- Provided ENERGY STAR® sales training to 131 additional HVAC contractors and/or salespeople during the fourth quarter, bringing the year-to-date total to 172 trained. This year's results are 493% higher than last year.
- Completed preparation for continuation of the Program through June 2004, including: (a) drafting program descriptions; (b) developing statewide and utility marketing plans; (c) preparing budgets; (d) finalizing rebate level modifications; and (e) implementing revisions to rebate forms and other Program literature.

2. Expenditures

Worksheet R-A1-B1 shows statewide expenditures for the HVAC–Electric & Gas program of \$14,444,000. This represents just over 103% of the authorized budget for 2003. Additional details regarding the spending levels of the individual utilities/program managers are also provided on Worksheet R-A1-B1.

3. Participation

Worksheet R-A1-B1 shows statewide participation for the HVAC-Electric & Gas program of 24,786 for the reporting period. This means that between for 2003, participating utilities paid rebates for the installation of 24,786 high-efficiency central air conditioners, heat pumps, and ENERY STAR®-qualifying furnaces and hot water boilers.

³ All worksheets referred to in this section are provided in Appendix 2.

B. Residential New Construction (ENERGY STAR® Homes)

1. Program Highlights

During the fourth quarter of 2003, the Residential New Construction working group, consisting of representatives of all of the utilities:

- Between July 1, 2003 and September 30, 2003, certified 1,769 homes under the New Jersey ENERGY STAR® Homes program (Note: the YTD full certification result is provided under *Participation*, below.)
- Trained 24 builders/subcontractors on program participation requirements
- Attended the 2003 Governor's Conference on Housing with the statewide program booth and literature
- Continued efforts to reduce program costs
- Continued to distribute statewide program materials though builder contacts to raise the level of awareness of the program statewide
- Continued builder plan analysis and performed inspections and home ratings through program implementation
- Some utilities received US EPA recognition via "Outstanding Achievement Awards" for sponsoring more than 1,000 homes in the program in 2002.
- Acted on the NJBPU Order to develop a New Jersey Builder Code training program.

The curriculum was finalized and customized for New Jersey, marketing materials were developed, training location and dates for pilot classes were set, and "train the trainer" classes were held

• A statewide Program Lighting Guide was finalized and submitted to the NJBPU for approval

2. Expenditures

Worksheet R-A1-B1 shows statewide expenditures for the Residential New Construction program of \$15,365,000. In addition, the utilities report committed expenses \$30,765,000 through the fourth quarter. Together, these represent over 234% of the approved budget for 2003. Additional details regarding the spending levels of the individual utilities are also provided on Worksheet R-A1-B1.

3. Participation

Worksheet R-A1-B1 shows for the reporting period 12,168 statewide commitments for homes to be constructed in accordance with the requirements of the Residential New Construction program, i.e., in accordance with New Jersey ENERGY STAR® Homes standards. In addition, records indicate that for the same period, 4,936 homes have been certified as complete under the program.

C. ENERGY STAR® Products

1. Program Highlights

- Maintenance Support for ENERGY® STAR Partners During the fourth quarter of 2003, field service representatives performed 517 maintenance visits to various ENERGY® STAR Partners continuing to distribute lighting, appliance and window products that meet ENERGY® STAR standards. During the quarter, there were over 850 stores enrolled in the program. Maintenance visits consisted of supplying the retail locations with Point-of-Purchase materials, providing them with training and sales tools, and keeping them informed of upcoming national and State-specific promotions, such as the Change-A-Light promotion noted above.
- ENERGY® STAR Room Air Conditioner (RAC) Rebate Program In its initial year, the RAC Rebate program resulted in the granting of 25,387 rebates to purchasers of qualifying window air conditioners.
- Change-A-Light Co-Operative Program On October 1, 2003, the Board launched its ENERGY STAR® Lighting Incentive Program in conjunction with the national Change-a-Light, Change-the-World campaign. Designed to offer energy efficient lighting to New Jersey consumers at special discounted prices, the Program contracted 15 lighting manufacturers representing 20 unique retailer groups located in 705 store locations. Funding was allocated to provide approximately 1.27 million ENERGY STAR® compact fluorescent lighting (CFL) bulbs and fixtures to the consumers of New Jersey. The Retailers represented included all marketplace segments, including grocery, hardware, Do It Yourself (DIY), department, discount, wholesale clubs, drug stores, lighting showrooms, electrical supply houses and lumberyards. The initiative resulted in sales of 1,314,622 standard CFLs and 142,913 specialty CFLs for a total of 1,457,535 CFLs. In addition, sales of 24,554 hardwire and 8,251 portable fixtures were recorded.
- Home Energy Audit As noted in the third quarter report, this program was delivered from January through March, terminated as of April 1st, and reactivated in September. The financial data noted below represents program expenses for January through March, any "program wind-down" expenses incurred from April through August, reactivation costs incurred in September and program running expenses for October through December. Participation figures are for January through March and September through December.

2. Expenditures

For Maintenance Support for ENERGY STAR® Products, Worksheet R-A1-B1 shows statewide expenditures for the reporting period of \$911,000. This represents just over 103% of the authorized budget for 2003. Actual expenditures for the ENERGY STAR® Room Air Conditioner (RAC) Rebate Program are reported at \$872,000, or just over 35% of the authorized budget for 2003. The Change-A-Light Co-Operative Program reports expenditures of \$4,219,000 for January through December 2003, or just over 111% of the

authorized budget for lighting and other Energy Star Products initiatives. And for the Home Energy Audit, expenses of \$303,000, or just over 200% of the authorized budget, are reported. Additional details regarding the spending levels of the individual utilities are also provided on Worksheet R-A1-B1.

3. Participation

Worksheet R-A1-B1 also shows statewide participation for the ENERY STAR® Room Air Conditioner (RAC) Rebate program of 25,387, for the reporting period. This means that between January 1, 2003, and December 31, 2003, participating utilities paid rebates for the purchase of 25,387 high-efficiency, ENERY STAR®-qualifying room central air conditioners. The levels of 'participation' for Maintenance Support and for the Change-A-Light Co-Operative program are noted in the Highlights section above and the latter are summarized on Worksheet R-A1-B1.

For the Home Energy Audit program, utility data indicates that through December 2003, 8,153 customers visited the program's website and completed the on-line home analyzer, an additional 609 paper surveys were mailed to customers, and 929 CDs were distributed. These results are also summarized on Worksheet R-A1-B1.

D. Residential Low Income

1. Program Highlights

The primary long-term goal of the Residential Low Income program, known as *NJ Comfort Partners*, is to improve energy affordability for low-income households.

During the fourth quarter, the New Jersey Comfort Partners Program was selected by the American Council for an Energy-Efficient Economy (ACEEE) to be recognized and profiled as an exemplary natural gas efficiency program. The program was selected as a model of exemplary practices for program design and implementation. ACEEE conducted a national search to identify such program models in order both to recognize the individual achievements of the selected programs and to showcase these programs for possible emulation by other organizations interested in promoting similar energy-efficient technologies and practices. Fred Lynk of PSE&G accepted the award.

The U.S. Department of Energy on behalf of the ENERGY STAR® Program and Sears Contract Sales recognized FirstEnergy for leadership in providing weatherization homes with ENERGY STAR® qualified appliances in the year 2003. Comfort Partners was a contributing factor in obtaining this award.

During the fourth quarter 2003, the NJ Comfort Partners working group also accomplished the following:

- Met with implementation contractor Honeywell DMC and inspectors to discuss current quality assurance issues and changes to the materials and specifications manual.
- Created a new refrigerator signoff form to help create realistic customer expectations.
- Initiated changes to the Clean Energy Web Site and changed applications and brochures to prepare for 2004 program eligibility changes to 175 percent of federal poverty guidelines.
- Renegotiated energy education video talent and script proposal from Conservation Connection and Constructive Consulting and submitted revised project costs and outline along with 2004 plan and budgets for NJBPU staff approval.
- Refined the quality assurance report for Comfort Partners and conducted monthly quality assurance conference call with contractors and inspectors.
- Provided hundreds of data points for each Comfort Partners participant to program evaluators, APPRISE Inc., so they could complete the Affordability Study and energy saving Impact Evaluation.
- Attended and participated in the Office of Consumer Advocate Conference in Monroe Township, NJ
- Attended the NJCAA Conference in East Brunswick, NJ and attended workshops on state weatherization, HEAP, solar water heating and Universal Service Fund.

- Prepared 2004 final budgets, transition plans, marketing plans, program plans and goals.
- Reviewed and approved hundreds of participant invoices in the month of December, which helped to achieve the statewide production goals.

Comfort Partners Senior Weatherization Pilot

A total of 632 homes in Monroe Township were completed during 2003. A total of 393 customers participated in the Comfort Partners Seniors Pilot and 239 participated in the existing Comfort Partners program.

Jersey Central Power & Light sent more than 240 customer satisfaction surveys to early participants of the Pilot. A spreadsheet was developed to track the results and a Preliminary Participant Survey Report was prepared. Results indicate that 93% of customers were satisfied with the Pilot. The report was submitted to NJBPU staff.

In addition, JCP&L developed a quality assurance tracking spreadsheet for the Seniors Pilot.

2. Expenditures

Worksheet R-A1-B1 shows statewide expenditures for the Comfort Partners Low Income Customers program of \$14,756,000. This represents just under 96% of the budget of \$15,412,000 for 2003. Worksheet R-A1-B1 also shows statewide expenditures for the Monroe Township Senior Weatherization Pilot of \$679,000, which represents just over 94% of the budget of \$722,000 for 2003. Additional details regarding the spending levels of the individual utilities for these programs are also provided on Worksheet R-A1-B1.

3. Participation

Worksheet R-A1-B1 also shows statewide customer participation of 6,268 in the Comfort Partners Low Income Customers program as of December 31, 2003. The same Worksheet also shows 393 customers signed into the Senior Weatherization Pilot in Monroe Township. Additional details regarding the participation levels of the individual utilities for these programs are also provided on Worksheet R-A1-B1.

E. Commercial/Industrial Construction

1. Program Highlights

From the start of the second quarter 2003 through the end of the year the Commercial & Industrial Construction program included three sub-programs: the C&I New Construction program, the C&I Retrofit program, and the New School Construction and Retrofit program. These programs were designed to address key market barriers to efficient construction on the part of developers, designers, engineers and contractors in the commercial sector. They focus on both new construction and retrofits of existing buildings and are available to school, commercial, industrial, governmental, institutional and agricultural customers.

The programs offer a wide variety of incentives. Rebates for measures such as highefficiency lighting, heating and cooling equipment, and motors are offered to help offset the incremental cost of installing those items. Design incentives and support are available to cover a portion of the cost for additional energy efficiency design services, and technical support is provided to help customers evaluate energy efficiency options.

An important, relatively new component of this program supports efficient design and construction in schools. As a compliment to the State's \$8.6 billion school construction program, the New School Construction and Retrofit sub-program of the NJ SmartStart Buildings Program is working with the School Construction Co (SCC) to insure that schools take into consideration the life-cycle costs of energy design and equipment purchase decisions, not just up-front costs. The goal is to have designers make decisions that produce the lowest total cost over the life of the schools, where the energy savings more that offset any incremental up-front costs.

2. Expenditures and Participation

C&I Construction - Worksheet R-A1-B1 shows statewide expenditures for the C&I Construction Program of \$3,832,000. In addition, the utilities report committed expenses of \$1,655,000 for the fourth quarter. Together these expenses represent approximately 175% of the approved C&I New Construction budget for 2003.

Worksheet R-A1-B1 also shows statewide participation for the C&I Construction program of 188, with another 206 commitments through the reporting period.

C&I Retrofit – For C&I Retrofit, Worksheet R-A1-B1 shows statewide expenditures of \$25,095,000. In addition, the utilities report committed expenses of \$9,806,000 through the fourth quarter. Together these expenses represent just under 145% of the approved C&I Retrofit budget for 2003.

Worksheet R-A1-B1 also shows statewide participation for the C&I Retrofit program of 3,818, with an additional 2,239 commitments through the reporting period.

New School Construction and Retrofit - Worksheet R-A1-B1 shows statewide expenditures for the New School Construction and Retrofit program of \$1,628,000. In addition, the utilities report committed expenses of \$1,366,000 for the fourth quarter. Together these expenses represent approximately 45% of the approved New School Construction and Retrofit budget for 2003.

Worksheet R-A1-B1 also shows statewide participation for the New School Construction and Retrofit program of 203, with another 158 commitments through the reporting period.

Additional details regarding the spending and participation levels of the individual utilities for the Commercial & Industrial Construction program are also provided on Worksheet R-A1-B1.

F. Residential Appliance Cycling Program

1. Program Highlights

As previously reported, due to budget considerations and program participation levels, the JCP&L residential direct load control program has shifted from an installation mode to a maintenance mode, and PSE&G is accepting new participants only to replace those who have dropped out of the program. Conectiv's program, currently being conducted in "maintenance mode", is also closed to new participants.

2. Expenditures

Worksheet R-A1-B1 shows statewide expenditures for the Appliance Cycling program of \$5,916,000. This represents just under 75% of the authorized budget for 2003. Additional details regarding the spending levels of the individual participating utilities are also provided on Worksheet R-A1-B1.

3. Participation

Worksheet R-A1-B1 also shows statewide participation for the Appliance Cycling program of 223,689 for the reporting period.

G. School Energy Efficiency and Renewable Education Program

Through the School Energy Efficiency and Renewable Education Program, PSE&G and JCP&L made available to learning institutions select resources and support for energy efficiency and renewable education initiatives, such as grants, materials, curriculum content, teacher instruction and services, etc. These were intended to instill energy efficiency values and awareness in students, the next generation of energy consumers and suppliers, and increase their families' awareness through homework. However, as noted in the Introduction to this report, the School Energy Efficiency and Renewable Education program was terminated by the NJBPU by its Order dated March 4, 2003. The statewide expenditures of \$255,000 shown on worksheet R-A1-B1 were incurred for program closeout activities conducted between January 1, 2003 and March 4, 2003, and/or for any program commitments made in prior periods, but fulfilled through the fourth quarter 2003. This represents approximately 102% of the budget of \$250,000 authorized for 2003. Additional details regarding the spending levels of the individual utilities are also provided on Worksheet R-A1-B1.

H. "Cool Cities" Tree Planting Program

Calendar year 2003 was the inaugural year of the "Cool Cities" initiative, which is managed by the NJ Department of Environmental Protection. The goal of this program is the reduction of cooling costs in specific neighborhoods through the planting of street trees. The cities of Trenton and Paterson were the first to benefit from the planting of street trees. Due to funding and logistical issues, planting did not begin until November. Specific neighborhoods were selected in each city based on three criteria: tree canopy cover, residential characteristics, and income levels. Below is an outline of how resources were allocated for each city.

Trees Planted/ Planting Area

Trenton: 1385 trees were planted in the neighborhood bordered on the south by Riverview Cemetery, on the East by Route 129, on the west by the Delaware River and on the North by Ferry Street. This tract measures approximately 160 acres.

Paterson: 891 trees were planted in the neighborhood bordered on the south and east by the Passaic River, on the west by Marion Street, and on the north by Fifth Avenue. This comprises approximately 90 acres.

Funding Allocation

Aspen Landscaping Contracting performed all plantings. Tree planting began on November 20, 2003. The contractor issued four invoices to the NJDEP in the calendar year 2003. However, as of December 31, 2003, no payment had been issued.

To coordinate this statewide project one forester and one outreach coordinator were hired. The forester was hired through the NJDEP. Professional services were paid to the New Jersey Tree Foundation (a private non-profit organization) in the form of the hiring of an outreach coordinator.

In-Kind Services

Many volunteers were employed to help promote and coordinate this project. Volunteers were used to distribute flyers and assisted in tree plantings at kickoff events held in each city. Additionally, each city provided some assistance in coordinating this project within their city. In Trenton, the Department of Recreation, Natural Resources and Culture provided the required help. In Paterson it was Department of Public Works. Following is the breakdown of volunteer hours by city:

Trenton: 567 Paterson: 494 Total: 1,061

Energy Savings

Energy savings could not be calculated for this calendar year. Data collection for use in the modeling program *Citygreen* will take place during the summer of 2004 and initial results will be compiled by September.

I. Renewable Energy Programs

CORE (Customer On-Site Renewable Energy Program)

1. Program Highlights

In 2003, the CORE program experienced continued activity and steady growth. Of all technology sectors, solar electric continued to dominate statewide activity, with the CORE program helping to fund the installation of 85 solar electric, 2 fuel cell, 2 small wind, and 2 biomass projects. The number of additional projects approved but not installed at year-end also increased in 2003, with 156 solar electric projects totaling 5.7 MW committed at the end of the year. When all of the committed projects are installed in 2004, the installed solar capacity will be 330% greater than the amount installed at the close of 2003.

Of note is the Bayonne Board of Education, which received a commitment for funding nine solar electric projects on nine separate school buildings. The nine projects aggregate to 1.8 MW and Clean Energy Program funding totaling \$7.15 million. Once installed, Bayonne will have the largest concentration of solar electric generation in the East.

2. Expenditures

Worksheet R-A1-B1 shows total statewide expenditures for the CORE program of \$7,821,000. Of this amount, \$1,034,000 was expended for OCE administered projects, and the balance for projects administered by the utility program managers. None of these amount include rebates to be paid in fiscal year 2004 for projects installed in 2003.

Worksheet R-A1-B1 also shows additional funding for committed renewable energy systems in the amount of \$33,248,000. Of this amount, \$27,545,000 was committed for OCE administered projects. The balance is designated for projects administered by the utilities.

3. Participation

As also shown in Worksheet R-A1-B1, 58 CORE renewable energy projects were installed in 2003. Of these, 35 were administered by the OCE and 23 by the utilities.

Worksheet R-A1-B1 also shows that an additional 226 applications for renewable energy projects were received and approved in 2003. 190 of these are under OCE administration, with the balance administered by the utilities.

Grid Supply

1. Program Highlights

In June of 2002, five proposals submitted in response to the Board's solicitation for projects to supply the PJM Power Pool were awarded funding. The solicitation sought to provide the maximum installed capacity and energy for the funding to be awarded, while also promoting the use of diverse technologies and maximization of environmental benefits. To date, three of the five projects awarded funding have gone to contract. These include the Community Energy 7.5 MW Atlantic City Wind Farm, Stellar Energy Systems' 1 MW of aggregate solar electric projects, and a feasibility study for offshore wind energy conducted by Atlantic Renewable Energy Corporation. Projects that have not gone to contract include Clipper Wind Powers' proposal for a 21 MW Wind Farm in Warren County, and the County of Burlington's proposal for a 4.0 MW Landfill to Gas Energy project.

Community Energy is in the process of finalizing project approvals with the NJDEP and hopes to bring the project online in late 2004. The 5 turbine, 7.5 MW project will be the first wind farm in New Jersey and the largest coastal wind farm in the United States. The project will be visible from downtown Atlantic City and the Atlantic City Expressway. Once brought online, the project will produce 15 million kilowatt-hours of emission-free electricity per year.

Stellar energy systems is actively identifying and negotiating with prospective site owners to host the installation of solar electric systems. In an effort to improve the economics of the projects, they are also working on their business model.

Atlantic Renewable Energy Corporation will complete their New Jersey Offshore Wind Feasibility Study in early May. Preliminarily, the study has indicated that there is sufficient wind resource, transmission infrastructure, support facilities and service industries to indicate real potential for offshore wind power generation in New Jersey. So, too, is the potential real for there to be impacts on wildlife and on human activities associated with such developments that will vary depending on the size and location of specific projects. Prior to future development, further site-specific research will be required to ascertain whether wind power development in any specific location is appropriate. While such a level of analysis was beyond the scope of the Atlantic Renewable study, the broad-based information presented in it will likely be of significant value to firms exploring offshore wind power opportunities in New Jersey.

The Burlington County 4 MW landfill gas to energy project is still being pursued. Additional engineering estimates have identified great enough potential to expand the project to 5 MW.

2. Expenditures

Worksheet R-A1-B1 shows statewide total expenditures for the Grid Supply program of \$305,000. Of this amount, \$110,000 was expended for OCE administered projects, and the balance for projects administered by the utility program managers.

Renewable Energy Economic Development (REED)

1. Program Highlights

In 2003, just under \$2,700,000 in grants were awarded or committed to ten renewable energy businesses as part of the OCE's newly established REED (Renewable Energy and Economic Development) Program. The grants are intended to promote renewable energy business development in the State. The chart below identifies the recipients, the amount of each award and describes the project for which the grant was awarded.

2. Expenditures

Worksheet R-A1-B1 shows total statewide expenditures of \$1,143,000 for the infrastructure development or REED program. Of this amount, \$1,137,000 represents grant payments actually delivered to award recipients, with the remaining \$6,000 representing OCE general administrative expenses.

Worksheet R-A1-B1 also committed expenditures for the REED program of \$1,561,000.

These financial results can be further broken down, as follows: In 2003, eight grant recipients received their initial 50% awards. These amounts are included in the \$1,137,000 noted above. The committed expenditure figure of \$1,561,000 includes: (a) the balance of the full awards for the eight above-noted initial amount recipients, which will be released in equal quarterly payments; (b) the 50% initial award payment made to one additional company in January 2004 and the remaining balance to be paid at a later date; and (c) the full award amount for the final company.

3. Participation

By year end, nine of the ten companies noted in the chart below had signed grant agreements with the NJBPU and have begun their projects. The other company has not yet applied for its award.

REED PROGRAM GRANTS – 2003				
Advanced Power Associates Corp.	Partners for Enc. Quality			
Award - \$119,000	Award - \$235,895			
Develop a power conditioner that will	Demonstration of solar electric systems on			
allow solar electric and wind power to be	houses of worship and education and			
used in electrolyzers for the generation of	outreach programs once installed.			
hydrogen.				

REED PROGRAM GRANTS – 2003 (cont'd)				
Reaction Sciences, Inc.				
Award - \$297,660				
Development of thermochemical hydrogen				
technology and the demonstration of the				
technology in a pilot scale solid oxide fuel				
cell.				
Resource Control Corp.				
Award - \$225,000				
Demonstration and commercialization of				
an integrated system that produces				
hydrogen from photovoltaic panels, onsite				
hydrogen storage and fuel cell integration.				
This system will provide the complete				
power for a typical home and has multiple				
off-grid applications.				
Sun Farm Ventures, Inc.				
Award - \$50,000				
Develop a first generation monitoring infrastructure based on fixed wireless				
technology.				
World Water Corp.				
Award - \$300,234				
Develop, test and commercialize a				
converter that is tied to solar electric panel				
that will allow for efficient motor and grid				
interactive qualities.				
and a damage.				

J. EDA Financing Programs

In 2003, the Board approved three new financing programs to be managed by the NJ Economic Development Authority: Municipal Financing, Business Financing and the Renewable Energy Advanced Power Program (REAP). These programs will provide grants and low-cost financing to projects that supplement the direct financial incentives provided through the other programs.

To fund these programs, the utilities forwarded to the EDA \$19,037,000 during 2003, but with the exception of one NJBPU OCE-directed payment of \$203,000 to a contractor participating in the REED program, the EDA did not expend any of the funds received from the utilities.

Renewable Energy Advance Power (REAP)

1. Program Highlights

Two companies applied for REAP program financing and funding in 2003.

The AC Landfill Energy, L.L.C. proposes a 1.435 MW project that consists of an internal combustion engine that will burn landfill gas generated by an existing municipal solid waste landfill owned and operated by the Atlantic County Utilities Authority. This project will be connected to the grid through the local utility and will sell capacity and energy into the wholesale market. They are requesting a 20% grant of up to \$513,225.00 and financing \$1,642,320.00 of the estimated \$2,566,125 project costs.

Additionally, the Ocean Energy Corporation proposes a 9.4 MW landfill gas to energy project to be located at the Ocean County Landfill Facility. It will be connected to the PJM Power Pool through an existing nearby Jersey Central Power & Light Company power line. The estimated project cost is between \$11.5 and \$14.8 million. They are requesting a 20% grant of up to \$2.97 million.

As of year end, both projects were proceeding through NJBPU, NJDEP and NJEDA reviews.

Appendix 1

Notes and Definitions

New Jersey Comprehensive Resource Analysis Notes and Definitions

Administration Expenditures are direct labor, plus overheads, except for the costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services.

Annual Savings means the yearly (12 months) savings that will result from a measure installed or committed to during the program year.

Committed Expenditures are those expenditures related to contractual commitments made in the reporting period, but not expected to arise until some future reporting period. A committed expenditure may also be represented by a contractor who has completed the work, but has yet to be paid.

Committed Participants represents the number of participants that will result from contractual commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.

Committed Savings represents the savings that will accrue from contractual commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.

Commitment - A commitment exists where the associated customer has received a letter of commitment or other signed agreement from the utility and the project is slated for completion within two years. Once completed and paid, a committed project should be shifted from "Committed" to "Installed". Committed figures should also be adjusted to reflect any commitments that are cancelled.

Cumulative Lifetime Savings means the savings that will accrue during the expected life of all measures installed or committed to during the current and all previous program years.

NJDEP Emissions Reduction Factors for electric programs are as follows:

- CO2 (Carbon Dioxide) emissions are reduced by 1,520 lbs per MWh saved
- NOx (Nitric Oxide) emissions are reduced by 2.8 lbs per MWh saved
- SO2 (Sulfur Dioxide) emissions are reduced by 6.5 lbs per MWh saved
- Hg (Mercury) emissions are reduced by .0000356 lbs per MWh saved

From Market/Market represents the number of participants resulting from the market transformation effects of a given program. Participation levels from such market transition effects will be added as determined at a later date.

From Program/Program represents the number of participants resulting directly from the initiation of a given program.

Future Savings means savings that accrue from the additional market transformation effects of a given program.

Grants, Incentives, and Arrears Reduction Expenditures include customer rebates and grants, arrears forgiveness and demonstration projects.

Implementation Contractor Expenditures include the cost of contracted services for delivery and tracking of services and incentives including installation, materials, application processing and inspections.

kW - On energy savings tracking worksheets and reports, kW = Summer Peak kW. In accordance with applicable electric protocols, Summer Peak kW = load reductions from programs coincident with PJM Summer Peak.

Legacy Programs are former core programs, which while closed to new participants, continue to generate costs related to the servicing of existing customer accounts. For example, the Zero/Low Interest Loan Program no longer accepts participants, but utilities continue to incur interest and loan repayment processing costs for the loans that remain outstanding.

Lifetime Savings means the savings to be accrued over the expected life of a measure installed or committed to during the program year.

Market Research, Evaluation and Program Development Expenditures include internal and external costs related to market research and evaluation, including the collection and input of information, technical support, collaborative input, process support, and outside studies.

Marketing and Promotions Expenditures include advertising, promotions, third-party or internal marketing, advertising agency costs, postage and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, websites, direct mail materials, etc.

Other Services Expenditures are the costs and expenses accounting systems cannot reasonably classify to other expense classifications (e.g., "Administration", "Grants, Incentives and Arrears Reduction", "Marketing and Promotions", etc.).

Sales Expenditures include internal or external workforce and expenses related to enrollment of program participants and working with trade allies. This includes activities that close leads and involve direct interaction with customers, either in person or over the telephone. Sales also includes inbound and outbound telemarketing and call center activities.

Training Expenditures include all internal and external costs related to training including the planning and execution of the training event, seminar materials, food, travel expenses, etc., school program costs and non-promotional education activities.

Units of Measure for C&I Energy Effic	
Core Program Projects	=Number of qualifying program participants
Tier-2 HVAC Units	=Number of qualifying program participants
Joint Gas/Electric Technical Studies	=Number of qualifying program participants
Chiller Optimization Projects	=Number of qualifying program participants
Units of Measure for Participant Track	king
Residential HVAC - Electric	=Number of qualifying HVAC installations
Residential HVAC - Gas	= Number of qualifying HVAC installations
Residential Low Income	=Number of households treated
Residential New Construction	=Number of qualifying dwellings
Energy Star Products	=
Room Air Conditioning	Number of air conditioners rebated
Lighting	Number of lights and fixtures sold under the program
Home Energy Audit	Number of audits
Commercial/Industrial Construction	=Number of qualifying program participants
Building Operation & Maintenance	= Number of building operators certified
Compressed Air	= Number of qualifying compressed air jobs
Appliance Cycling	= Number of homes controlled
Schools EE&R Education	=Number of participating students
Customer On-Site Renewable Energy	= Number of qualifying systems installed
Program	
<i>Winter</i> - In accordance with applicable g through April 30.	gas protocols, the Winter period is defined as October 1

Appendix 2

Reporting Data Worksheets Year-to-Date through Fourth Quarter 2003

New Jersey Clean Energy Program Data Forming Basis of Report to the New Jersey Board of Public Utilities Reporting Period: YTD - 4th Quarter 2003

Contents

Worksheet	Description
R-A and R-B	Expenditures and Participants
R-A1-B1	Includes three parts: (1) Statewide Summary of Actual and Committed Expenditures comparing budgeted expenditures to actual and committed expenditures for the reporting period; (2) Statewide Summary of Actual and Committed Participants for the period; and (3) Individual reports showing program manager actual and committed expenditures and participants and NJBPU Office of Clean Energy (OCE) administrative expenses for the reporting period.
R-A2T	Statewide summary and individual reports of detailed expense data (i.e., by expense category) for each program manager and the OCE for the reporting period. This report presents expense totals.
R-A2U	Statewide summary and individual utility reports of detailed expense data (i.e., by expense category) for the reporting period. This report presents only personnel and overhead expenses incurred by the utility program managers.
R-CE	Energy Savings from Electric Programs
	Statewide summary reports showing electric energy savings as a result of program implementation, as follows:
R-CE1	Annual Savings - Electric Programs
R-CE2	Lifetime Savings - Electric Programs
R-CE3	Cumulative Savings - Electric Programs
R-CG	Energy Savings from Gas Programs
	Statewide summary reports showing gas energy savings as a result of program implementation, as follows:
R-CG1	Annual and Lifetime Savings - Gas Programs
R-CG2	Cumulative Savings - Gas Programs
R-DE	Emissions Savings from Electric Programs
	Statewide summary reports of <i>emissions savings</i> accrued from program implementation, as follows:
R-DE1	Annual Savings - Electric Programs
R-DE2	Lifetime Savings - Electric Programs
R-DE3	Cumulative Savings - Electric Programs
R-DG	Emissions Savings from Gas Programs
	Statewide summary reports of <i>emissions savings</i> accrued from program implementation, as follows:
R-DG1	Annual, Lifetime and Cumulative Savings - Gas Programs
R-X	Board-Approved Budget for Reporting Year 2003
Appendicies	
Appendix 1	Notes and Definitions

New Jersey Clean Energy Program Data Forming Basis of Report to the New Jersey Board of Public Utilities Reporting Period: YTD - 4th Quarter 2003 Notes

- 1 For programs that are new for 2003 or for which there are new categories for 2003, any cumulative lifetime savings reported are equal to the savings realized in 2003. If no cumulative lifetime savings are reported, either protocols to calculate them have not yet been developed or the savings are included in related categories from prior years. New programs include Appliance Rebate Program and Comfort Partners Senior Pilot Program. New program categories include C&I New Construction, C&I Retrofit and New School Construction & Retrofit. Financing Programs, School EE&R, and Infrastructure Development produce no calculable energy savings.
- 2 While units of measure for participation reporting are defined in Appendix 1, Notes and Definitions, no program participation goals have been approved for the 2003 transition year.
- 3 For Low Income Senior Weatherization, Residential New Construction (NJ ENERGY STAR Homes), and Home Energy Audit, statewide actual participation figures, as shown on Worksheet R-A1-B1, represent results reported by electric utilities only.
- 4 Statewide Room Air Conditioning participation figure includes 32 Municipal Electric Units rebated.
- 5 Energy savings and emissions reductions resulting from the Cool Cities tree planting program managed by the New Jersey Department of Environmental Protection are not yet available. When calculated, amounts for 2003 will be included in the cumulative lifetime figures reported later in 2004.
- 6 By its April 29, 2003 Order, the New Jersey Board of Public Utilities set the budget for Renewable Energy and Infrastructure Development at \$36,000,000.00, with \$33,600,000.00 for renewable energy grants and rebates and \$2,400,000.00 for infrastructure development. At the direction of NJBPU Staff, \$12,700,000.00 of these funds have been allocated to Renewable Energy Programs and the remaining \$23,300,000.00 to programs administered by the New Jersey Economic Devleopment Authority.
- 7 The total ENERGY STAR II, Lighting Program "participation" figure shown on R-A1-B1 can be broken down as follows: 1,460,935 CFLs, 4,300 torchieres, and 31,104 fixtures.

Reporting Period: YTD - 4th Quarter 2003 NJBPU Approved Budget Budget (All numbers = 000's) Actual Actual Expenditures (C) Actual Committed Expenditures (C) Expenditures Committed (C) Expenditures (C) Expenditures (C) <th>Statewide Summary</th> <th></th> <th></th> <th></th> <th></th> <th>Actual</th> <th>Actual and</th>	Statewide Summary					Actual	Actual and
Approved Budget Actual Expenditures Committed Expenditures Committed Expenditures Committed Expenditures Committed (a) = (b)(a) as % of Authorized (b) = (b)(a) of (b)(a)	Reporting Period: YTD - 4th Quarter 2003	NJBPU			Actual and	Actual Expenditures	Committed Expenditures
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Home Energy Audit \$151 \$303 \$00 \$303 200.49% Residential Low Income Comfort Partners Low Income Customers \$15,412 \$14,756 \$0 \$14,756 \$0 \$679 94.11% 94.11% Commercial/Industrial Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I New Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I Retrofit (Budget includes Building O&M) \$24,089 \$25,095 \$9,806 \$34,901 104.17% 144.88% New School Construction & Retrofit \$6,670 \$1,628 \$1,366 \$2.994 24.41% 44.89% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$20,000 \$393 \$1,052 \$101.86% 101.86% Subtro Exercey PROGRAMS \$2000 \$393 \$1,052 \$1,091 1.96% 54.54% Customer On-Site Renewable Energy (CORE) \$7,821 \$33,24	Room Air Conditioning	\$2,472	\$872	\$0	\$872	35.29%	35.29%
Residential Low Income Comfort Partners Low Income Customers Senior Weatherization Pilot \$15,412 \$14,756 \$0 \$14,756 95,74% 95,74% Senior Weatherization Pilot \$722 \$679 \$0 \$679 94,11% 94,11% Commercial/Industrial Construction \$3,145 \$3,832 \$1,655 \$5,487 121,83% 174,46% C&IR Retrotift (audge includes Building O&M) \$24,089 \$25,095 \$9,806 \$34,901 104,17% New School Construction & Retrofit \$6,670 \$1,628 \$1,366 \$2,994 24,41% 44,89% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74,83% 74,83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54,54% Cancelled Programs \$20,000 \$39 \$1,052 \$1,091 1.96% 54,54% Customer On-Site Renewable Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87,32% 131,46% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87,32% 131,46% SUB-TOT	Lighting and Other	\$3,800	\$4,219	\$0	\$4,219	111.03%	111.03%
Comfort Partners Low Income Customers \$15,412 \$14,756 \$0 \$14,756 95,74% 95,74% Senior Weatherization Pilot \$722 \$679 \$0 \$679 94,11% 94,11% Commercial/Industrial Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I New Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I Retroft (dudget includes Building O&M) \$24,089 \$25,095 \$9,806 \$34,901 104.17% 144.88% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 \$1,023 \$1,091 1.96% 54.54% Cancelled Programs \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$250 \$255 \$0 \$255 101.86% 101.86% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% SUB-TOTAL Renewables \$12,700 \$9,269 \$33,809 <	Home Energy Audit	\$151	\$303	\$0	\$303	200.49%	200.49%
Senior Weatherization Pilot \$722 \$679 \$0 \$679 94.11% 94.11% Commercial/Industrial Construction \$31,45 \$3.832 \$1,655 \$5,487 121.83% 174.46% C&I New Construction \$31,45 \$3.832 \$1,655 \$54,871 121.83% 174.46% C&I Retrofit (<i>Budget includes Building O&M</i>) \$24,089 \$25,095 \$9,806 \$34,901 104.17% 144.88% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$22,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$20,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$20,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$20,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cool Cities \$22,000 \$39 \$1,052 \$1,091 1.96% 101.86% Suber OTAL E	Residential Low Income						
Commercial/Industrial Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I New Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I Retrofit (Budget includes Building 0&M/) \$24,089 \$25,095 \$9,806 \$34,901 104.17% 144.88% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$22,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$2000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$2000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$101.86% \$250 \$255 \$0 \$255 101.86% 101.86% SUB-TOTAL Energy Efficiency Programs \$101.138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS \$1,143 \$1,561 \$2,703	Comfort Partners Low Income Customers	\$15,412	\$14,756	\$0	\$14,756	95.74%	95.74%
C&I New Construction \$3,145 \$3,832 \$1,655 \$5,487 121.83% 174.46% C&I Retrofit (Budget includes Building O&M) \$24,089 \$25,095 \$9,806 \$34,901 104.17% 144.88% Appliance Cycling \$6,670 \$1,628 \$1,366 \$2,994 24.41% 44.89% Cool Cities \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Customer On-Site Renewable Energy Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% Customer On-Site Renewable Energy (CORE) \$7,821 \$33,248 \$41,069 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 \$305 <td>Senior Weatherization Pilot</td> <td>\$722</td> <td>\$679</td> <td>\$0</td> <td>\$679</td> <td>94.11%</td> <td>94.11%</td>	Senior Weatherization Pilot	\$722	\$679	\$0	\$679	94.11%	94.11%
C&I Retrofit (Budget includes Building 0&MI) \$24,089 \$22,095 \$9,806 \$34,901 104.17% 144.88% New School Construction & Retrofit \$6,670 \$1,628 \$1,366 \$2,994 24.41% 44.89% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$2000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$250 \$255 \$0 \$255 101.86% 101.86% Subs-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% Gustomer On-Site Renewable Energy (CORE) \$7,821 \$33,248 \$41,069 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0	Commercial/Industrial Construction						
New School Construction & Retrofit Appliance Cycling \$6,670 \$1,628 \$1,366 \$2,994 24.41% 44.89% Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs School EE&R Education \$250 \$255 \$0 \$255 101.86% 101.86% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% Customer On-Site Renewable Energy (CORE) \$7,821 \$33,248 \$41,069 \$305 \$0 \$305 \$0 \$305 \$0 \$27.03 \$131.46% \$132.958 347.07% \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0	C&I New Construction	\$3,145	\$3,832	\$1,655	\$5,487	121.83%	174.46%
Appliance Cycling \$7,906 \$5,916 \$0 \$5,916 74.83% 74.83% Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$250 \$255 \$0 \$255 101.86% 101.86% SubertortAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% Customer On-Site Renewable Energy (CORE) \$7,821 \$33,248 \$41,069 \$305 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$27.03 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	C&I Retrofit (Budget includes Building O&M)	\$24,089	\$25,095	\$9,806	\$34,901	104.17%	144.88%
Cool Cities \$2,000 \$39 \$1,052 \$1,091 1.96% 54.54% Cancelled Programs \$250 \$255 \$0 \$255 101.86% 101.86% Subertortal Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% Renewable Energy (CORE) \$7,821 \$33,248 \$41,069 \$305 \$305 \$11,143 \$1,561 \$2,703 \$305 <t< td=""><td>New School Construction & Retrofit</td><td>\$6,670</td><td>\$1,628</td><td>\$1,366</td><td>\$2,994</td><td>24.41%</td><td>44.89%</td></t<>	New School Construction & Retrofit	\$6,670	\$1,628	\$1,366	\$2,994	24.41%	44.89%
Cancelled Programs \$250 \$255 \$0 \$255 101.86% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS \$7,821 \$33,248 \$41,069 \$305 \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS \$17,821 \$33,248 \$41,069 \$305 \$101.86% \$333.5% \$101.86% \$101.86% \$101.86% \$101.86% \$101.86% \$101.86% </td <td>Appliance Cycling</td> <td>\$7,906</td> <td>\$5,916</td> <td>\$0</td> <td>\$5,916</td> <td>74.83%</td> <td>74.83%</td>	Appliance Cycling	\$7,906	\$5,916	\$0	\$5,916	74.83%	74.83%
School EE&R Education \$250 \$255 \$00 \$255 101.86% SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) NJBPU Grid Infrastructure Development \$7,821 \$33,248 \$41,069 \$ \$305 \$ \$00 \$305 \$ \$00 \$ \$305 \$ \$00 \$ \$305 \$ \$00 \$ \$305 \$ \$00 \$ \$305 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	Cool Cities	\$2,000	\$39	\$1,052	\$1,091	1.96%	54.54%
SUB-TOTAL Energy Efficiency Programs \$101,138 \$88,314 \$44,644 \$132,958 87.32% 131.46% RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) NJBPU Grid Infrastructure Development \$7,821 \$33,248 \$41,069 \$ \$305 \$ \$0 \$305 \$ \$0 \$ \$305 \$ \$ \$0 \$ \$305 \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$							
RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) NJBPU Grid Infrastructure Development\$7,821 \$335 \$00 \$1,143\$33,248 \$00 \$305 \$1,143\$41,069 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$00 \$2,703\$305 \$2,703\$307.07%SUB-TOTAL Renewables EDA PROGRAMS Municipal Financing Business Financing REAP\$12,700 \$2,300\$9,269 \$34,809\$44,078 \$44,07872.98% \$347.07%347.07%SUB-TOTAL EDA Programs TOTAL NJCEP PROGRAMS Utility Payments for EDA Programs\$23,300 \$137,138\$97,785 \$19,037\$177,239 \$177,2390.87% 71.30%	School EE&R Education	\$250		\$0	\$255	101.86%	101.86%
Customer On-Site Renewable Energy (CORE) \$7,821 \$33,248 \$41,069 \$305 NJBPU Grid \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$0 \$305 \$2,703 \$0 \$0 \$2,703 \$0 \$0 \$2,703 \$0 \$0 \$2,703 \$0 \$0 \$2,703 \$0 \$0 \$0 \$2,703 \$0 \$0 \$0 \$2,703 \$0	SUB-TOTAL Energy Efficiency Programs	\$101,138	\$88,314	\$44,644	\$132,958	87.32%	131.46%
NJBPU Grid \$305 \$0 \$305 \$0 \$305 \$1,143 \$1,561 \$2,703 \$2,703 \$\$1,561 \$2,703 \$\$1,561 \$2,703 \$\$1,561 \$2,703 \$\$1,561 \$2,703 \$\$1,561 \$2,703 \$\$1,561 \$\$2,703 \$\$1,561 \$\$2,703 \$\$1,561 \$\$2,703 \$\$1,561 \$\$2,703 \$\$1,561 \$\$2,703 \$\$1,561 \$\$2,703 \$\$1,707 \$\$2,703 \$\$17,508 \$\$17,508 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,708 \$\$17,729 \$\$13,709 \$\$12,700 \$\$12,700 \$\$12,700 \$\$12,700 \$\$12,700 \$\$12,700 \$\$12,700 \$\$117,508 \$\$117,508 \$\$117,508 \$\$117,508 \$\$117,509 \$\$113,7138 \$\$19,037 \$\$117,239 \$11,30% \$\$129,24% \$\$119,037 \$\$119,037 \$\$119,037 \$\$117,239 \$\$113,7138 \$\$117,239 \$\$113,0% \$\$129,24% \$\$112,24% \$\$112,24% \$\$112,24% \$\$112,24% \$\$112,24% \$\$112,24% \$\$112,224 \$\$112,224 \$\$112,224 \$\$112,224 \$\$112,224 \$\$112,2	RENEWABLE ENERGY PROGRAMS						
Infrastructure Development \$1,143 \$1,561 \$2,703 \$2,703 SUB-TOTAL Renewables \$12,700 \$9,269 \$34,809 \$44,078 72.98% 347.07% EDA PROGRAMS Municipal Financing Susiness Financing SUB-TOTAL EDA Programs S23,300 \$203 \$0 \$203 0.87% 0.87% SUB-TOTAL EDA Programs \$137,138 \$97,785 \$79,453 \$1177,239 71.30% 129.24% Utility Payments for EDA Programs \$19,037 \$19,037 \$199,037 \$1177,239 \$1177,239 \$1177,239 \$1177,239 \$1177,239 \$1129,24%	Customer On-Site Renewable Energy (CORE)		\$7,821	\$33,248	\$41,069		
SUB-TOTAL Renewables \$12,700 \$9,269 \$34,809 \$44,078 72.98% 347.07% EDA PROGRAMS Municipal Financing Business Financing REAP Image: Constraint of the second seco			\$305				
EDA PROGRAMS Municipal Financing Business Financing REAPImage: Constraint of the second sec	•		\$1,143	\$1,561	\$2,703		
Municipal Financing Business Financing REAPImage: Substance SUB-TOTAL EDA Programs\$23,300\$203\$00\$2030.87%0.87%SUB-TOTAL EDA Programs\$137,138\$97,785\$79,453\$177,23971.30%129.24%Utility Payments for EDA Programs\$19,037\$19,037\$19,037\$119,037	SUB-TOTAL Renewables	\$12,700	\$9,269	\$34,809	\$44,078	72.98%	347.07%
Business Financing REAPBusiness Financing REAPSUB-TOTAL EDA Programs\$23,300\$203\$0\$2030.87%SUB-TOTAL EDA Programs\$137,138\$97,785\$79,453\$177,23971.30%129.24%Utility Payments for EDA Programs\$19,037\$19,037\$19,037\$1000\$1000	EDA PROGRAMS						
REAP SUB-TOTAL EDA Programs \$23,300 \$203 \$0 \$203 0.87% 0.87% SUB-TOTAL EDA Programs \$137,138 \$97,785 \$79,453 \$177,239 71.30% 129.24% Utility Payments for EDA Programs \$19,037 \$19,037 \$1000 \$	Municipal Financing						
SUB-TOTAL EDA Programs \$23,300 \$203 \$0 \$203 0.87% 0.87% TOTAL NJCEP PROGRAMS \$137,138 \$97,785 \$79,453 \$177,239 71.30% 129.24% Utility Payments for EDA Programs \$19,037 \$19,037 \$1000 \$1							
TOTAL NJCEP PROGRAMS \$137,138 \$97,785 \$79,453 \$177,239 71.30% 129.24% Utility Payments for EDA Programs \$19,037 \$19,037 \$19,037 \$19,037 \$19,037 \$1000<							
Utility Payments for EDA Programs \$19,037							
		\$137,138	\$97,785	\$79,453	\$177,239	71.30%	129.24%
Staff-Directed Utility Payments \$3.815 See Note 6.	Utility Payments for EDA Programs		\$19,037				
	Staff-Directed Utility Payments		\$3,815	See Note 6.			

Statewide Summary				Total	
Reporting Period: YTD - 4th Quarter 2003 (All numbers = 000's) Program	Target Participants (a)	Actual Participants (b)	Commit. (c)	Actual and Commit. (d) = (b)+(c)	Total as a % of Target (e) = (d)/(a)
ENERGY EFFICIENCY PROGRAMS Residential HVAC - Electric & Gas Residential New Construction ENERGY STAR II Maintenance Room Air Conditioning Lighting and Other Home Energy Audit Residential Low Income Comfort Partners Low Income Customers Senior Weatherization Pilot Commercial/Industrial Construction C&I New Construction C&I Retrofit New School Construction & Retrofit Appliance Cycling		24,786 4,936 0 25,387 1,496,339 8,762 6,268 393 188 3,818 203 223,689	0 12,168 0 0 0 0 0 0 206 2,239 158 0	24,786	
Cool Cities		0	0	0	
<u>Cancelled Programs</u> School EE&R Education		0	0	0	
RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) NJBPU Grid Infrastructure Development		58 0 0	226 0 0	284 0 0	
EDA PROGRAMS Municipal Financing Business Financing REAP		0 0 0	0 0 0	0 0 0	

To date, no participation targets have been set; Columns a and e for future use. See Notes 2,3, 4 and 7.

Conectiv		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	-	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$1,564		\$1,564	2,241	0	2,241
Residential New Construction	\$1,976	\$4,746	\$6,722	827	1,787	2,614
ENERGY STAR II						
Maintenance	\$39		\$39	0	0	0
Room Air Conditioning	\$48		\$48	1,439	0	1,439
Lighting and Other	\$235		\$235	0	0	0
Home Energy Audit	\$18	\$0	\$18	1,210	0	1,210
Residential Low Income						
Comfort Partners Low Income Customers	\$734	\$0	\$734	531	0	531
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$751	\$786	\$1,537	55	36	91
C&I Retrofit	\$2,723	\$1,747	\$4,470	340	253	593
New School Construction & Retrofit	\$574	\$627	\$1,201	31	25	56
Appliance Cycling	\$281	\$0	\$281	19,709	0	19,709
Cool Cities	\$0	\$0	\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$8,943	\$7,906	\$16,849			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$379	\$0	\$379	4	2	6
NJBPU Grid	\$30	\$0	\$30	0	0	0
Infrastructure Development	\$0	\$0	\$0	0	0	
SUB-TOTAL Renewables	\$409	\$0	\$409			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$9,352	\$7,906	\$17,258			
Utility Payments for EDA Programs		\$1,842				
Staff-Directed Utility Payments		\$232	See Notes 2 an	d 3.		

Program (a) (b) (c) = (a)+(b) (d) (e) (f) = (d)+(e) ENERGY EFICIENCY PROGRAMS saa \$4,215 \$0 \$4,215 7,153 0 7,155 Residential HVAC - Electric & Gas \$3,228 \$10,109 \$13,337 1,090 5,951 7,04 ENERGY STR II S3,228 \$10,109 \$13,337 0 0 6,055 Room Air Conditioning \$379 \$0 \$179 \$00 \$179 6,055 0 6,056 Residential Low Income Controction \$340 \$0 \$340 0	JCP&L		Expenditures			Participants	
Program Expenditures (a) Expenditures (b) Participants (c) = (a)+(b) Participants (c) = (a)+(b) Participants (b) Participants (c) = (a)+(b) ENERGY EFFICIENCY PROGRAMS Residential HVAC - Electric & Gas \$4,215 \$0 \$4,215 7,153 0 7,157 Residential HVAC - Electric & Gas \$4,215 \$0 \$4,215 7,153 0 7,157 Residential HVAC - Electric & Gas \$3,228 \$10,109 \$13,337 1,090 5,951 7,04 Maintenance \$379 \$0 \$379 0				Actual and			Actual and
Program (a) (b) (c) = (a)+(b) (d) (e) (f) = (d)+(e) ENERGY EFICIENCY PROGRAMS Residential HVAC - Electite & Gas \$4,215 \$0 \$4,215 7,153 0 7,157 Residential New Construction \$3,228 \$10,109 \$13,337 1,090 5,951 7,04 ENERGY STAR II \$3,228 \$10,109 \$13,337 0	(All numbers = 000's)	Actual		Committed		Committed	Committed
ENERGY EFFICIENCY PROGRAMS state s		Expenditures	Expenditures	Expenditures	Participants	Participants	Participants
Residential HVAC - Electric & Gas \$4,215 \$0 \$4,215 7,153 0 7,157 Residential New Construction \$3,228 \$10,109 \$13,337 1,090 5,951 7,04 NenRery STAR II \$33,29 \$0 \$379 \$0 \$379 \$0 \$6,055 \$0 6,055 Lighting and Other \$340 \$0 \$240 \$0 \$0 \$61 \$2,186 \$3,030 \$1,677 \$1,677 \$33 \$3,035 \$3,030 \$1,677 \$33 \$3,030 \$3,030 \$1,677 \$34 \$1,559 \$2,057 \$3,638 \$2,419 \$3,9,312 \$1,261 \$394 \$1,559 \$3,630 \$6,239 \$6,62,39 \$6,62,39 \$6,62,39 \$6,62,39 \$6,62,		(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
Residential New Construction \$3,228 \$10,109 \$13,337 1,090 5,951 7,041 ENERGY STAR II Maintenance \$379 \$0 \$379 0 0 0 0 Mointenance \$379 \$0 \$379 0 \$179 6,055 0 6,055 Lighting and Other \$340 \$0 \$340 0							
ENERGY STAR II 3379 0 0 0 Maintenance \$379 \$0 \$379 0 0 0 Room Air Conditioning \$179 \$0 \$379 0 0 0 0 Home Energy Audit \$61 \$0 \$61 2,186 0 2,186 Residential Low Income Customers \$3,030 \$0 \$3,030 1,677 0 1,677 Comfort Partners Low Income Customers \$63,030 \$0 \$50,872 \$0 \$672 \$393 0 393 Commercial/Industrial Construction \$1,137 \$598 \$1,735 84 89 177 C&I Retrofit \$6,803 \$2,419 \$9,312 1,261 394 1,651 New School Construction & Retrofit \$6,833 \$458 \$1,310 80 76 151 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 0 0 0 Call Retrofit \$23 \$0 \$23 0 \$23 0 0 0 0 0 0	Residential HVAC - Electric & Gas	\$4,215	\$0	\$4,215	7,153	0	7,153
Maintenance \$379 \$0 \$379 0 0 0 0 Room Air Conditioning \$179 \$0 \$179 6.055 0 6.055 Lighting and Other \$340 \$0 \$340 0 0 0 Home Energy Audit \$61 \$0 \$61 2.186 0 2.181 Residential Low Income \$672 \$0 \$677 0 1.677 Senior Weatherization Pliot \$672 \$0 \$677 393 0 391 CammericalMindustrial Construction \$11.37 \$598 \$1.735 84 89 177 Cal Retrofit \$853 \$2.419 \$9.312 1.261 394 1.655 Appliance Cycling \$1.589 \$0 \$1.589 66.239 0 66.233 Cool Cities \$0 \$0 \$0 \$1 50 50 50 50 50 50 50 50 50 50 50 50 50	Residential New Construction	\$3,228	\$10,109	\$13,337	1,090	5,951	7,041
Room Air Conditioning \$179 \$00 \$179 6.055 0 6.055 Lighting and Other \$340 \$0 \$340 0	ENERGY STAR II						
Lighting and Other \$340 \$0 \$340 0 <td>Maintenance</td> <td>\$379</td> <td>\$0</td> <td>\$379</td> <td>0</td> <td>0</td> <td>0</td>	Maintenance	\$379	\$0	\$379	0	0	0
Home Energy Audit \$61 \$0 \$61 \$2,186 0 2,186 Residential Low Income Comfort Partners Low Income Customers \$3,030 \$0 \$3,030 1,677 0 1,677 Senior Weatherization Pilot \$672 \$0 \$672 393 0 393 Commercial/Industrial Construction \$1,137 \$598 \$1,735 84 89 177 C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,653 Appliance Cycling \$1,589 \$0 \$1,589 \$66,239 0 66,233 Cool Cities \$0 \$0 \$0 \$0 \$0 \$0 \$0 Customer On-Site Renewable Energy (CORE) \$1,589 \$30,104 \$1,045 \$2 15 \$1 NJBPU Grid \$76 \$0 \$0 0 0 \$1 \$1 NJBPU Grid \$76 \$0 \$1,045 \$2 15 \$1 NJBPU Grid \$76 \$0 \$0 \$0 \$1 \$1 \$1 SUB-TOTAL Renewables \$721	Room Air Conditioning	\$179	\$0	\$179	6,055	0	6,055
Residential Low Income \$3,030 \$0 \$3,030 1,677 0 1,677 Senior Weatherization Pilot \$672 \$0 \$672 393 0 393 Comfort Partners Low Income Customers \$1,137 \$598 \$1,735 84 89 177 CAI New Construction \$1,137 \$598 \$1,735 84 89 177 CAI Retrofit \$6,893 \$2,2419 \$9,312 1,261 394 1,651 New School Construction & Retrofit \$6,893 \$24,59 \$9,173 80 76 157 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 0 66,239 0 0 66,239 0 0 66,239 0 0 66,239 0 0 66,239 0 0 0 <	Lighting and Other	\$340	\$0	\$340	0	0	0
Comfort Partners Low Income Customers \$3,030 \$0 \$3,030 1,677 0 1,677 Senior Weatherization Pilot \$672 \$0 \$672 333 0 393 Commercial/Industrial Construction \$1,137 \$598 \$1,735 84 89 177 C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,657 New School Construction & Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,657 Appliance Cycling \$1,589 \$0 \$1,589 \$6,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0	Home Energy Audit	\$61	\$0	\$61	2,186	0	2,186
Senior Weatherization Pilot \$672 \$0 \$672 393 0 393 Commercial/Industrial Construction \$1,137 \$598 \$1,735 84 89 177 C&I New Construction \$1,137 \$598 \$1,735 84 89 177 C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,653 New School Construction & Retrofit \$853 \$458 \$1,310 80 76 154 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 0 0 0 Cancelled Programs \$23 \$0 \$0 0 0 0 0 School EE&R Education \$23 \$0 \$23 0	Residential Low Income						
Commercial/Industrial Construction \$1,137 \$598 \$1,735 84 89 177 C&I New Construction \$1,137 \$598 \$1,735 84 89 177 C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,655 New School Construction & Retrofit \$853 \$458 \$1,310 80 76 156 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 0 66,239 Cool Cities \$0 <td>Comfort Partners Low Income Customers</td> <td>\$3,030</td> <td>\$0</td> <td>\$3,030</td> <td>1,677</td> <td>0</td> <td>1,677</td>	Comfort Partners Low Income Customers	\$3,030	\$0	\$3,030	1,677	0	1,677
C&I New Construction \$1,137 \$598 \$1,735 84 89 173 C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,655 New School Construction & Retrofit \$853 \$458 \$1,310 80 76 155 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 \$0 0	Senior Weatherization Pilot	\$672	\$0	\$672	393	0	393
C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,653 New School Construction & Retrofit \$853 \$458 \$1,310 80 76 155 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 Cancelled Programs \$23 \$0 \$23 \$0 \$0 \$0 \$0 Suber TOTAL Energy Efficiency Programs \$22,597 \$13,584 \$36,181 \$10,45 \$2 15 \$15 NJBPU Grid \$76 \$0 \$1,045 \$2 15 \$15 \$15 NJBPU Grid \$76 \$0 \$76 \$0 \$0 \$0 \$10 \$10 \$15 SUB-TOTAL Energy PROGRAMS \$721 \$400 \$1,121 \$16 \$10 \$10	Commercial/Industrial Construction						
C&I Retrofit \$6,893 \$2,419 \$9,312 1,261 394 1,653 New School Construction & Retrofit \$853 \$458 \$1,310 80 76 156 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 0 0 66,239 Cool Cities \$0 \$0 \$0 \$0 0 0 66,239 Cool Cities \$0 \$0 \$0 \$0 0 0 66,239 Cancelled Programs \$23 \$0 \$0 \$0 0 0 0 Cancelled Programs \$23 \$0 \$23 0 0 0 0 Customer On-Site Renewable Energy (CORE) \$645 \$400 \$1,045 2 15 11 NJBPU Grid \$76 \$0 \$0 \$0 0 0 0 SUB-TOTAL Energy Efficiency Programs \$721 \$400 \$1,121 5 11 5 NJBPU Grid ENAP \$1,121	C&I New Construction	\$1,137	\$598	\$1,735	84	89	173
New School Construction & Retrofit \$853 \$458 \$1,310 80 76 156 Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 66,239 0 0 0 0 0 0 66,239 0 <t< td=""><td>C&I Retrofit</td><td>\$6,893</td><td>\$2,419</td><td>\$9,312</td><td>1,261</td><td>394</td><td>1,655</td></t<>	C&I Retrofit	\$6,893	\$2,419	\$9,312	1,261	394	1,655
Appliance Cycling \$1,589 \$0 \$1,589 66,239 0 66,239 Cool Cities \$0 \$0 \$0 \$0 \$0 0	New School Construction & Retrofit						156
Cool Cities\$0\$0\$00Cancelled Programs School EE&R Education\$23\$0\$2300SUB-TOTAL Energy Efficiency Programs\$22,597\$13,584\$36,1810RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE)\$645\$400\$1,04521517NJBPU Grid Infrastructure Development\$0\$0\$0\$0000SUB-TOTAL Renewables\$776\$0\$00000SUB-TOTAL Renewables\$721\$400\$1,121000SUB-TOTAL EDA Programs\$23,318\$13,984\$37,302\$37,30200Utility Payments for EDA Programs\$5,630\$5,630\$5,630\$50\$50	Appliance Cycling				66,239		66,239
Cancelled Programs School EE&R Education\$23\$0\$2300SUB-TOTAL Energy Efficiency Programs\$22,597\$13,584\$36,181RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE)\$645\$400\$1,04521517NJBPU Grid Infrastructure Development\$76\$0\$7760000SUB-TOTAL Renewables\$721\$400\$1,121EDA PROGRAMS REAP\$100\$1,121SUB-TOTAL EDA Programs\$23,318\$13,984\$37,302Utility Payments for EDA Programs\$5,630\$5,630\$\$. ,		. ,			,
School EE&R Education \$23 \$0 \$23 0 0 0 SUB-TOTAL Energy Efficiency Programs \$22,597 \$13,584 \$36,181 RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) \$645 \$400 \$1,045 2 15 17 NJBPU Grid \$76 \$00 \$76 0 0 0 0 Infrastructure Development \$00 \$00 \$00 \$00 <	Cool Cities	\$0	\$0	\$0	0	0	0
School EE&R Education \$23 \$0 \$23 0 0 0 SUB-TOTAL Energy Efficiency Programs \$22,597 \$13,584 \$36,181 RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) \$645 \$400 \$1,045 2 15 17 NJBPU Grid \$76 \$00 \$76 0 0 0 0 Infrastructure Development \$00 \$00 \$00 \$00 <	Cancelled Programs						
SUB-TOTAL Energy Efficiency Programs \$22,597 \$13,584 \$36,181 RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE) \$645 \$400 \$1,045 2 15 17 NJBPU Grid \$76 \$0 \$776 0 0 0 Infrastructure Development \$0 \$0 \$0 \$0 0 <td></td> <td>\$23</td> <td>\$0</td> <td>\$23</td> <td>0</td> <td>0</td> <td>0</td>		\$23	\$0	\$23	0	0	0
RENEWABLE ENERGY PROGRAMS Customer On-Site Renewable Energy (CORE)\$645\$400\$1,04521517NJBPU Grid Infrastructure Development\$76\$0\$760000SUB-TOTAL Renewables\$721\$400\$1,121EDA PROGRAMS Municipal Financing Business Financing REAP\$721\$400\$1,121SUB-TOTAL EDA Programs </td <td>SUB-TOTAL Energy Efficiency Programs</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	SUB-TOTAL Energy Efficiency Programs						
NJBPU Grid\$76\$0\$76000Infrastructure Development\$0\$0\$0\$000SUB-TOTAL Renewables\$721\$400\$1,121EDA PROGRAMS Municipal Financing Business Financing REAPImage: Stress Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing STRESS Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing STRESS Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS F							
NJBPU Grid\$76\$0\$76000Infrastructure Development\$0\$0\$0\$000SUB-TOTAL Renewables\$721\$400\$1,121EDA PROGRAMS Municipal Financing Business Financing REAPImage: Stress Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing STRESS Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS Financing STRESS Financing STRESS Financing SUB-TOTAL EDA ProgramsImage: Stress Financing STRESS F	Customer On-Site Renewable Energy (CORE)	\$645	\$400	\$1,045	2	15	17
Infrastructure Development\$0\$0\$00SUB-TOTAL Renewables\$721\$400\$1,121EDA PROGRAMS Municipal Financing Business Financing REAPImage: Second						0	0
SUB-TOTAL Renewables\$721\$400\$1,121Image: constraint of the second con						0	-
EDA PROGRAMS Municipal Financing Business Financing REAPImage: Substance of the second seco	SUB-TOTAL Renewables						
Municipal Financing Business Financing REAP Image: Substance of the second	EDA PROGRAMS						
Business Financing REAP Image: Constraint of the second s							
REAP Image: Constraint of the second sec							
TOTAL NJCEP PROGRAMS \$23,318 \$13,984 \$37,302 Utility Payments for EDA Programs \$5,630							
Utility Payments for EDA Programs \$5,630	SUB-TOTAL EDA Programs						
	TOTAL NJCEP PROGRAMS	\$23,318	\$13,984	\$37,302			
	Utility Payments for EDA Programs		\$5.630				
	Staff-Directed Utility Payments			See Notes 2 an	d 3.		

PSE&G - Electric		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	-	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$4,181	\$0		6,290		6,290
Residential New Construction	\$2,379	\$4,854	\$7,233	2,899	4,394	7,293
ENERGY STAR II						
Maintenance	\$383	\$0		0	0	0
Room Air Conditioning	\$627	\$0		17,146	0	17,146
Lighting and Other	\$3,636	\$0		0	0	0
Home Energy Audit	\$84	\$0	\$84	5,209	0	5,209
Residential Low Income						
Comfort Partners Low Income Customers	\$5,011	\$0	\$5,011	4,038	0	4,038
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$0	\$197	\$197	36	67	103
C&I Retrofit	\$14,515	\$5,380	\$19,895	2,125	1,540	3,665
New School Construction & Retrofit	\$4	\$83	\$86	74	35	109
Appliance Cycling	\$4,033	\$0	\$4,033	137,741	0	137,741
Cool Cities	\$0	\$0	\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$116	\$0	\$116	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$34,968	\$10,514	\$45,481			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$3,164	\$5,304	\$8,468	16	18	34
NJBPU Grid	\$28	\$0		0		0
Infrastructure Development	\$0	\$0		0	0	
SUB-TOTAL Renewables	\$3,192	\$5,304	\$8,496			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$38,160	\$15,818	\$53,977			
Utility Payments for EDA Programs		\$6,990				
Staff-Directed Utility Payments		\$1,538	See Notes 2 an	d 3.		

Rockland Electric Co.		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003		-	Actual and		-	Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	Expenditures	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$185	\$0	\$185	325	0	325
Residential New Construction	\$140	\$20	\$160	120	36	156
ENERGY STAR II						
Maintenance	\$0	\$0	\$0	0	0	0
Room Air Conditioning	\$10	\$0	\$10	715	0	715
Lighting and Other	\$0	\$0	\$0	0	0	0
Home Energy Audit	\$0	\$0	\$0	157	0	157
Residential Low Income						
Comfort Partners Low Income Customers	\$9	\$0	\$9	22	0	22
Senior Weatherization Pilot	\$0		\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$0	\$0	\$0	0	0	0
C&I Retrofit	\$173		\$232	21	23	44
New School Construction & Retrofit	\$0		\$29	2	3	5
Appliance Cycling	\$0		\$0	0	0	0
	¢0	¢o	¢o	0	0	0
Cool Cities	\$0	\$0	\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$517	\$107	\$624			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$1	\$0	\$1	0	0	0
NJBPU Grid	\$1	\$0	\$1	0	0	0
Infrastructure Development	\$0		\$0	0	0	
SUB-TOTAL Renewables	\$3	\$0	\$3			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$519	\$107	\$627			
Utility Payments for EDA Programs		\$86				
Staff-Directed Utility Payments			See Notes 2 an	d 3.		

New Jersey Natural Gas Co.		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003		-	Actual and		-	Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	Expenditures	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$933	\$0	\$933	2,447	0	2,447
Residential New Construction	\$1,346	\$5,741	\$7,087	824	4,593	5,417
ENERGY STAR II						
Maintenance	\$25	\$0	\$25	0	0	0
Room Air Conditioning	\$0	\$0	\$0	0	0	0
Lighting and Other	\$0	\$0	\$0	0	0	0
Home Energy Audit	\$23	\$0	\$23	1,576	0	1,576
Residential Low Income						
Comfort Partners Low Income Customers	\$1,152	\$0	\$1,152	880	0	880
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$21	\$0	\$21	2	0	2
C&I Retrofit	\$203	\$0	\$203	28	0	28
New School Construction & Retrofit	\$0	\$42	\$42	0	4	4
Appliance Cycling	\$0	\$0	\$0	0	0	0
Cool Cities	\$0	\$0	\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$3,703	\$5,783	\$9,486			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$49	\$0	\$49	0	0	0
NJBPU Grid	\$7	\$0	\$7	0	0	0
Infrastructure Development	\$0	\$0	\$0	0	0	
SUB-TOTAL Renewables	\$56	\$0	\$56			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$3,759	\$5,783	\$9,542			
Utility Payments for EDA Programs		\$0				
Staff-Directed Utility Payments		\$0	See Notes 2 an	d 3.		

NUI/Elizabethtown Gas Co.		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003		-	Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures		Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$418	\$0	\$418	441	0	441
Residential New Construction	\$344	\$385	\$729	112	1,171	1,283
ENERGY STAR II						
Maintenance	\$44	\$0	\$44	0	0	0
Room Air Conditioning	\$0	\$0	\$0	0	0	0
Lighting and Other	\$0	\$0	\$0	0	0	0
Home Energy Audit	\$79	\$0	\$79	996	0	996
Residential Low Income						
Comfort Partners Low Income Customers	\$1,030	\$0	\$1,030	670	0	670
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$52	\$21	\$73	1	1	2
C&I Retrofit	\$354	\$145	\$499	9	5	14
New School Construction & Retrofit	\$108	\$47	\$155	2	1	3
Appliance Cycling	\$0	\$0	\$0	0	0	0
Cool Cities	\$0	\$0	\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$2,428	\$598	\$3,026			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$954	\$0	\$954	0	1	1
NJBPU Grid	\$0	\$0	\$0	0	0	0
Infrastructure Development	\$0		\$0	0	0	-
SUB-TOTAL Renewables	\$954	\$0	\$954			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$3,382	\$598	\$3,980			
Utility Payments for EDA Programs		\$680				
Staff-Directed Utility Payments		\$43	See Notes 2 an	d 3.		

PSE&G - Gas		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures		Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$2,098			3,689	0	3,689
Residential New Construction	\$4,831	\$3,522	\$8,353	3,242	4,906	8,148
ENERGY STAR II						
Maintenance	\$19	\$0		0	0	0
Room Air Conditioning	\$0	\$0		0	0	0
Lighting and Other	\$0			0	0	0
Home Energy Audit	\$21	\$0	\$21	4,248	0	4,248
Residential Low Income						
Comfort Partners Low Income Customers	\$3,310	\$0	\$3,310	3,272	0	3,272
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$1,609	\$10	\$1,619	2	4	6
C&I Retrofit	\$0	\$26	\$26	22	13	35
New School Construction & Retrofit	\$0	\$26	\$26	13	12	25
Appliance Cycling	\$0	\$0	\$0	0	0	0
Cool Cities	\$0	\$0	\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$116	\$0	\$116	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$12,004	\$3,584	\$15,588			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$789	\$0	\$789	0	0	0
NJBPU Grid	\$14	\$0	\$14	0	0	0
Infrastructure Development	\$0	\$0	\$0	0	0	
SUB-TOTAL Renewables	\$803	\$0	\$803			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$12,807	\$3,584	\$16,391			
Utility Payments for EDA Programs		\$3,526				
Staff-Directed Utility Payments		\$667	See Notes 2 an	d 3.		

South Jersey Gas		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	Expenditures	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$835	\$0	\$835	2,200	0	2,200
Residential New Construction	\$1,100	\$1,387	\$2,488	634	1,217	1,851
ENERGY STAR II						
Maintenance	\$15	\$0	\$15	0	0	0
Room Air Conditioning	\$0	\$0	\$0	0	0	0
Lighting and Other	\$0		\$0	0	0	0
Home Energy Audit	\$9	\$0	\$9	1,366	0	1,366
Residential Low Income						
Comfort Partners Low Income Customers	\$454	\$0	\$454	485	0	485
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$238	\$43	\$281	8	9	17
C&I Retrofit	\$211	\$31	\$241	12	11	23
New School Construction & Retrofit	\$61	\$56	\$116	1	2	3
Appliance Cycling	\$0		\$0	0	0	0
	· -	\$0	÷ -		_	-
Cool Cities	\$0		\$0	0	0	0
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$2,922	\$1,517	\$4,439			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$726	\$0	\$726	1	0	1
NJBPU Grid	\$40		\$40	0	0	0
Infrastructure Development	\$0		\$0	0	0	
SUB-TOTAL Renewables	\$766	\$0	\$766			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$3,688	\$1,517	\$5,204			
Utility Payments for EDA Programs		\$283				
Staff-Directed Utility Payments		\$15	See Notes 2 an	d 3.		

NJBPU OCE Renewable Energy Program Managemen		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures		Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$0			0	0	0
Residential New Construction	\$0	\$0	\$0	0	0	0
ENERGY STAR II						
Maintenance	\$0		\$0	0	0	0
Room Air Conditioning	\$0	\$0	\$0	0	0	0
Lighting and Other	\$0	\$0	\$0	0	0	0
Home Energy Audit	\$0	\$0	\$0	0	0	0
Residential Low Income						
Comfort Partners Low Income Customers	\$0	\$0	\$0	0	0	0
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$0	\$0	\$0	0	0	0
C&I Retrofit	\$0	\$0	\$0	0	0	0
New School Construction & Retrofit	\$0	\$0	\$0	0	0	0
Appliance Cycling	\$0	\$0	\$0	0	0	0
		\$0				
Cool Cities	\$0	\$0	\$0	0	0	0
Canacillad Bragrama						
<u>Cancelled Programs</u> School EE&R Education	¢o	¢0	¢O	0	0	0
	\$0 \$0	\$0 \$0	\$0 \$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	ቅ ሀ	ቅ ሀ	پ ۵			
	• (• • • • •		* ***		100	
Customer On-Site Renewable Energy (CORE)	\$1,034		\$28,578	35	190	225
NJBPU Grid	\$110			0	0	0
Infrastructure Development	\$1,137		\$2,698	0	0	0
SUB-TOTAL Renewables	\$2,280	\$29,105	\$31,385			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$2,280	\$29,105	\$31,385			
Cas Nota 2						

See Note 2.

NJBPU OCE General Program Administration		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	Expenditures	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$17	\$0	\$17	0	0	0
Residential New Construction	\$21	\$0	\$21	0	0	0
ENERGY STAR II						
Maintenance	\$8	\$0	\$8	0	0	0
Room Air Conditioning	\$8	\$0	\$8	0	0	0
Lighting and Other	\$8	\$0	\$8	0	0	0
Home Energy Audit	\$8	\$0	\$8	0	0	0
Residential Low Income						
Comfort Partners Low Income Customers	\$26	\$0	\$26	0	0	0
Senior Weatherization Pilot	\$7	\$0		0	0	0
Commercial/Industrial Construction	÷	• -	ŗ	-	_	-
C&I New Construction	\$24	\$0	\$24	0	0	0
C&I Retrofit	\$24	\$0	\$24	0	0	0
New School Construction & Retrofit	\$28	\$0	\$28	0	0	0
Appliance Cycling	\$14	\$0		0	0	0
FF	Ţ	\$0				-
Cool Cities	\$5	\$0		0	0	0
	÷÷	÷÷	÷÷	·	·	·
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$198	\$0	\$198			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$79	\$0	\$79	0	0	0
NJBPU Grid	\$0	\$0	\$0	0	0	0
Infrastructure Development	\$6	\$0	\$6	0	0	0
SUB-TOTAL Renewables	\$85	\$0	\$85			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$283	\$0	\$283			
	φ205	φU	φ205			

See Note 2.

NJ Department of Environmental Protection		Expenditures			Participants	
Reporting Period: YTD - 4th Quarter 2003			Actual and			Actual and
(All numbers = 000's)	Actual	Committed	Committed	Actual	Committed	Committed
	Expenditures	-	Expenditures	Participants	Participants	Participants
Program	(a)	(b)	(c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	\$0			0	0	0
Residential New Construction	\$0	\$0	\$0	0	0	0
ENERGY STAR II						
Maintenance	\$0	\$0	\$0	0	0	0
Room Air Conditioning	\$0	\$0	\$0	0	0	0
Lighting and Other	\$0	\$0	\$0	0	0	0
Home Energy Audit	\$0	\$0	\$0	0	0	0
Residential Low Income						
Comfort Partners Low Income Customers	\$0	\$0	\$0	0	0	0
Senior Weatherization Pilot	\$0	\$0	\$0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	\$0	\$0	\$0	0	0	0
C&I Retrofit	\$0	\$0	\$0	0	0	0
New School Construction & Retrofit	\$0	\$0	\$0	0	0	0
Appliance Cycling	\$0	\$0	\$0	0	0	0
		\$0				
Cool Cities	\$34	\$1,052	\$1,086	0	0	0
		. ,	. ,			
Cancelled Programs						
School EE&R Education	\$0	\$0	\$0	0	0	0
SUB-TOTAL Energy Efficiency Programs	\$34	\$1,052	\$1,086			
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	\$0	\$0	\$0	0	0	0
NJBPU Grid	\$0	\$0	\$0	0	0	0
Infrastructure Development	\$0	\$0	\$0	0	0	0
SUB-TOTAL Renewables	\$0	\$0	\$0			
EDA PROGRAMS						
Municipal Financing						
Business Financing						
REAP						
SUB-TOTAL EDA Programs						
TOTAL NJCEP PROGRAMS	\$34	\$1,052	\$1,086			
	φ34	φ1,032	φ1,000			

		Participants				
	Actual and			Actual and		
nitted Co	Committed	Actual	Committed	Committed		
ditures Ex	xpenditures	Participants	Participants	Participants		
) (C	c) = (a)+(b)	(d)	(e)	(f) = (d)+(e)		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
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\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
<i>+</i> -	Ţ-	-	-	-		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	Ţ-	-	-	-		
\$0	\$0	0	0	0		
<i>+</i> -	Ţ-	-	-	-		
\$0	\$0	0	0	0		
\$0	\$0	-	-	-		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0	0	0	0		
\$0	\$0					
\$0	\$0	0	0	0		
		0	0	0		
	\$0	0	0	0		
\$0	\$203	-	-	-		
\$0	\$203					
	\$0 \$0 \$0	\$0 \$0 \$0 \$0 \$0 \$203	\$0 \$0 0 \$0 \$0 0 \$0 \$203	\$0 \$0 0 \$0 \$0 0 \$0 \$203 0		

Detailed Expense Data for Reporting Year 2003 - Total Statewide Summary

							Direct P	Direct Payments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$14,444	\$1,201	\$173	\$506	\$259	\$243	\$10,792	\$1,271	\$
Residential New Construction	\$15,365	\$904	\$574	\$356	\$44	\$187	\$9,154	\$4,146	\$
ENERGY STAR II									
Maintenance	\$911	\$150	\$287	\$208	\$6	\$61	\$9	\$191	\$
Room Air Conditioning	\$872	\$55	\$106	\$1	\$0	\$5	\$511	\$195	\$
Lighting and Other	\$4,219	\$52	\$1	-\$173	\$0	\$56	\$206	\$4,078	\$
Home Energy Audit	\$303	\$65	\$30	\$30	\$2		\$0	\$170	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$14,756	\$740	\$185	\$81	\$9	\$588	\$767	\$12,385	\$
Senior Weatherization Pilot	\$679	\$68	\$10	\$34	\$0	\$3	\$0	\$565	\$
Commercial/Industrial Construction									
C&I New Construction	\$3,832	\$191	\$136	\$59	\$9	\$39	\$3,126	\$272	\$
C&I Retrofit	\$25,095	\$1,115			\$61	\$293	\$21,011	\$1,248	\$
New School Construction & Retrofit	\$1,628	\$129		\$39	\$5		\$1,252	\$121	\$
Appliance Cycling	\$5,916	\$374		\$4	\$0		\$4,365	\$1,167	\$
Cool Cities	\$39	\$39	\$0	\$0	\$0	\$0	\$0	\$0	\$1
Cancelled Programs School EE&R Education	\$255	\$3	\$3	\$0	\$0	\$0	\$0	\$249	\$
SUB-TOTAL Energy Efficiency Programs	\$255 \$88,314	ېې \$5.085	ەت \$2,565	\$0 \$1,519	\$0 \$394	\$0 \$1,500	\$0 \$51,193	\$249 \$26,058	\$(
RENEWABLE ENERGY PROGRAMS	<i>\$00,314</i>	φ0,000	φ2,000	ψ1,013	ψ 3 3 4	φ1,500	ψ01,135	φ20,000	Ψ
Customer On-Site Renewable Energy (CORE)	\$7,821	\$401	\$44	\$151	\$65	\$48	\$6,947	\$165	\$
NJBPU Grid	\$305	-\$53	\$44	\$151	\$03 \$0		\$323	\$28	э \$
Infrastructure Development	\$305	-#00 \$6	\$0 \$0	\$0 \$0	\$0 \$0	\$7 \$0	\$1,137	\$28 \$0	\$
SUB-TOTAL Renewables	\$1,143 \$9,269	\$354	\$0 \$44	\$0 \$151	\$65		\$1,137 \$8,407	\$0 \$194	۵ ۲
EDA PROGRAMS	\$0,200		÷	¢			\$0,.01	<i></i>	
Municipal Financing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Business Financing	\$0	\$0	\$0	\$0	\$0 \$0		\$0 \$0	\$0	\$
REAP	\$0	\$0	\$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0	\$
SUB-TOTAL EDA Programs	\$203	\$0	\$0	\$0	\$0		\$0	\$203	\$(
TOTAL NJCEP PROGRAMS	\$97,785	\$5,438	\$2,609	\$1,670	\$459	\$1,555	\$59,600	\$26,455	\$(
							Direct P	ayments	
							\$86	,055	
Percent of Total	100.00%	5.56%	2.67%	1.71%	0.47%	1.59%	60.95%	27.05%	0.00

Detailed Expense Data for Reporting Year 2003 - Total Conectiv

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$1,564			\$35	\$60	\$4	\$1,250	\$143	\$
Residential New Construction	\$1,976	\$109	\$0	\$24	\$1	\$11	\$1,152	\$679	\$
ENERGY STAR II									
Maintenance	\$39						\$9	\$17	\$
Room Air Conditioning	\$48		\$0	\$0		\$0	\$19	\$25	\$
Lighting and Other	\$235		\$0	\$0		\$0	\$206	\$26	\$
Home Energy Audit	\$18	\$5	\$0	\$0	\$0	\$0	\$0	\$13	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$734				\$0		\$17	\$633	\$
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction C&I New Construction	¢754	¢40	¢0	¢10	¢0	6 4	¢507	¢400	¢
C&I Retrofit	\$751			\$10			\$527	\$168	\$
New School Construction & Retrofit	\$2,723 \$574		\$0 \$0	\$8 \$13	\$1 \$0	\$13 \$3	\$2,132 \$442		\$ \$
Appliance Cycling	\$574 \$281			\$13			\$442 \$182		
Appliance Cycling	\$201	\$10	پ 0	\$U	\$U	φI	\$10Z	\$00¢	φl
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUB-TOTAL Energy Efficiency Programs	\$8,943	\$514	\$0	\$91	\$62	\$50	\$5,936	\$2,290	\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$379	\$0.01	\$0	\$19	\$5	\$4	\$281	\$70	\$
NJBPU Grid	\$30	\$0	\$0	\$0	\$0	\$0	\$30	\$0	\$
Infrastructure Development	\$0		\$0	\$0	\$0		\$0	\$0	\$
SUB-TOTAL Renewables	\$409	\$0	\$0	\$19	\$5	\$4	\$311	\$70	\$
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP									
SUB-TOTAL EDA Programs									
TOTAL NJCEP PROGRAMS	\$9,352	\$514	\$0	\$110	\$67	\$54	\$6,247	\$2,360	\$1
								ayments	
							\$8,	607	
Percent of Total	9.56%	0.53%	0.00%	0.11%	0.07%	0.06%	6.39%	2.41%	0.00
							92.	04%	

Detailed Expense Data for Reporting Year 2003 - Total JCP&L

							Direct Payments			
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
ENERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$4,215			\$21	\$71	\$25	\$3,239		\$	
Residential New Construction	\$3,228	\$432	\$153	\$30	\$2	\$22	\$1,703	\$886	\$	
ENERGY STAR II										
Maintenance	\$379				\$0		\$0		\$	
Room Air Conditioning	\$179		\$0	\$1	\$0		\$75		\$	
Lighting and Other	\$340			\$2	\$0		\$0	\$320	\$	
Home Energy Audit	\$61	\$6	\$0	\$0	\$0	\$0	\$0	\$55	\$	
Residential Low Income	* *****	0.154				^ ~~	0504	00.440		
Comfort Partners Low Income Customers	\$3,030 \$672				\$3		\$591	\$2,113 \$565	\$ \$	
Senior Weatherization Pilot	\$672	\$01	\$10	\$34	\$0	\$3	\$0	\$505	\$	
Commercial/Industrial Construction C&I New Construction	¢4.407	¢70	¢74	¢40	\$6	C14	¢000	¢.40	¢	
C&I Retrofit	\$1,137 \$6,893		\$71 \$427	\$18 \$112	\$6 \$35		\$902	\$49 \$295	\$	
New School Construction & Retrofit	\$6,893 \$853			\$112	\$35 \$4		\$5,469 \$677	\$295 \$36		
Appliance Cycling	\$1,589		\$03 \$0	\$14 \$2	\$4 \$0		\$972	\$30	\$ \$	
Appliance Cycling	φ1,509	φ13 <i>1</i>	φΟ	φ2	φU	54	φ97Z	φ475	φ	
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
Cancelled Programs										
School EE&R Education	\$23	\$0	\$0	\$0	\$0	\$0	\$0	\$23	\$	
SUB-TOTAL Energy Efficiency Programs	\$22,597	\$1,774	\$838	\$375	\$122	\$247	\$13,627	\$5,615	\$(
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$645		\$11	\$32	\$12		\$439		\$	
NJBPU Grid	\$76		\$0	\$0	\$0		\$48		\$	
Infrastructure Development	\$0		\$0	\$0	\$0		\$0	\$0	\$	
SUB-TOTAL Renewables	\$721	\$132	\$11	\$32	\$12	-\$2	\$487	\$49	\$	
EDA PROGRAMS										
Municipal Financing										
Business Financing										
REAP SUB-TOTAL EDA Programs										
TOTAL EDA Programs	<u> </u>	A 4 000	AA (A	\$ 407	A 404	40.45		45.000		
TOTAL NJCEP PROGRAMS	\$23,318	\$1,906	\$849	\$407	\$134	\$245	\$14,113	\$5,663	\$1	
								ayments		
							\$19	,777	I	
Percent of Total	23.85%	1.95%	0.87%	0.42%	0.14%	0.25%	14.43%	5.79%	0.00	
	•	•	•	•		•	84.	81%		

Detailed Expense Data for Reporting Year 2003 - Total PSE&G - Electric

							Direct P	Direct Payments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$4,181	\$337	\$38	\$117	\$119				\$
Residential New Construction	\$2,379	\$52	\$121	\$82	\$12	\$38	\$1,465	\$609	\$
ENERGY STAR II									
Maintenance	\$383	\$24		\$56	\$4	\$26		\$11	\$0
Room Air Conditioning	\$627	\$19			\$0			\$91	\$0
Lighting and Other	\$3,636		\$0	-\$175	\$0			\$3,732	
Home Energy Audit	\$84	\$8	\$13	\$10	\$1	\$2	\$0	\$50	\$0
Residential Low Income									
Comfort Partners Low Income Customers	\$5,011	\$167	\$37	\$1	\$0			\$4,630	\$0
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial/Industrial Construction									
C&I New Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
C&I Retrofit	\$14,515	\$341	\$487	\$193	\$20	\$158	\$12,816	\$499	
New School Construction & Retrofit	\$4	\$0	\$0	\$0	\$0	\$0	\$4	\$0	\$0
Appliance Cycling	\$4,033	\$213	\$0	\$3	\$0	\$1	\$3,212	\$604	\$0
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$116	\$0	\$3	\$0	\$0	\$0	\$0	\$113	\$0
SUB-TOTAL Energy Efficiency Programs	\$34,968	\$1,184	\$1,066	\$288	\$155	\$538	\$21,088	\$10,649	\$0
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$3,164	\$76	\$9	\$37	\$44	\$18	\$2,956	\$24	\$0
NJBPU Grid	\$28	-\$36	\$0	\$0	\$0	\$0	\$63	\$0	\$0
Infrastructure Development	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUB-TOTAL Renewables	\$3,192	\$40	\$9	\$37	\$44	\$18	\$3,020	\$24	\$0
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP									
SUB-TOTAL EDA Programs									
TOTAL NJCEP PROGRAMS	\$38,160	\$1,224	\$1,076	\$324	\$199	\$556	\$24,108	\$10,673	\$0
							Direct P	ayments	
							\$34	,781	
Percent of Total	39.02%	1.25%	1.10%	0.33%	0.20%	0.57%	24.65%	10.92%	0.00%
								15%	

Detailed Expense Data for Reporting Year 2003 - Total Rockland Electric Co.

							Direct P	Direct Payments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
ENERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$185		\$0	\$0	\$0		\$164	\$16		
Residential New Construction	\$140	\$5	\$0	\$1	\$0	\$0	\$103	\$31	5	
ENERGY STAR II										
Maintenance	\$0						\$0	\$0	5	
Room Air Conditioning	\$10			\$0	\$0		\$10	\$0		
Lighting and Other	\$0		\$0	\$0	\$0	\$0	\$0	\$0		
Home Energy Audit	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	9	
Residential Low Income										
Comfort Partners Low Income Customers	\$9		\$0		\$0		\$0	\$7	5	
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	9	
Commercial/Industrial Construction										
C&I New Construction	\$0		\$0	\$0	\$0		\$0	\$0		
C&I Retrofit	\$173		\$0	\$0	\$1	\$0	\$128	\$36		
New School Construction & Retrofit	\$0		\$0	\$0	\$0		\$0	\$0		
Appliance Cycling	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
Cancelled Programs										
School EE&R Education	\$0		\$0		\$0		\$0	\$0	9	
SUB-TOTAL Energy Efficiency Programs	\$517	\$18	\$0	\$2	\$2	\$0	\$405	\$90	\$	
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$1	\$1	\$0	\$0	\$0	\$0	\$0	\$1	5	
NJBPU Grid	\$1				\$0		\$1	\$0		
nfrastructure Development	\$0		\$0	\$0	\$0		\$0	\$0	9	
SUB-TOTAL Renewables	\$3	\$1	\$0	\$0	\$0	\$0	\$1	\$1	\$	
EDA PROGRAMS										
Municipal Financing										
Business Financing										
REAP										
SUB-TOTAL EDA Programs										
TOTAL NJCEP PROGRAMS	\$519	\$19	\$0	\$2	\$2	\$0	\$406	\$91	\$	
								ayments		
							\$4	97		
Percent of Total	0.53%	0.02%	0.00%	0.00%	0.00%	0.00%	0.42%	0.09%	0.00	
							95.	64%		

Detailed Expense Data for Reporting Year 2003 - Total New Jersey Natural Gas Co.

							Direct P	Direct Payments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
ENERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$933			\$24	\$0			\$0	\$0	
Residential New Construction	\$1,346	\$48	\$19	\$11	\$0	\$18	\$853	\$397	\$0	
ENERGY STAR II										
Maintenance	\$25		\$5					\$5	\$0	
Room Air Conditioning	\$0	\$0	\$0	\$0				\$0	\$0	
Lighting and Other	\$0	\$0	\$0	\$0		\$0	\$0	\$0	\$0	
Home Energy Audit	\$23	\$4	\$0	\$3	\$0	\$1	\$0	\$15	\$0	
Residential Low Income	04 450		0.40			00.17		*7 00		
Comfort Partners Low Income Customers	\$1,152						\$24		\$0	
Senior Weatherization Pilot	\$0	\$U	\$0	\$ 0	\$0	\$0	\$0	\$0	\$0	
Commercial/Industrial Construction C&I New Construction	¢04	*-	¢	¢0	¢0	64	¢	¢0		
C&I Retrofit	\$21	\$5			\$0			\$0	\$0	
New School Construction & Retrofit	\$203 \$0	\$36	\$48 \$0	\$15 \$0		\$26 \$0		\$0	\$0	
		\$0						\$0	\$0	
Appliance Cycling	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Cancelled Programs										
School EE&R Education	\$0		\$0	\$0	\$0		\$0	\$0	\$0	
SUB-TOTAL Energy Efficiency Programs	\$3,703	\$233	\$114	\$71	\$0	\$329	\$1,746	\$1,210	\$0	
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$49	\$28			\$2			\$0	\$0	
NJBPU Grid	\$7	\$0	\$0				\$0	\$0	\$0	
Infrastructure Development	\$0	\$0	\$0	\$0			\$0	\$0	\$0	
SUB-TOTAL Renewables EDA PROGRAMS	\$56	\$28	\$8	\$2	\$2	\$16	\$0	\$0	\$0	
Municipal Financing										
Business Financing REAP										
SUB-TOTAL EDA Programs										
TOTAL NJCEP PROGRAMS	\$3,759	\$261	\$122	\$73	\$2	\$345	\$1,746	\$1,210	\$0	
							Direct P	ayments		
							\$2,			
Percent of Total	3.84%	0.27%	0.12%	0.07%	0.00%	0.35%	1.79%	1.24%	0.00%	
								64%	,,	

Detailed Expense Data for Reporting Year 2003 - Total NUI/Elizabethtown Gas Co.

							Direct P	Direct Payments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
ENERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$418			\$65	\$3		\$242			
Residential New Construction	\$344	\$64	\$32	\$42	\$5	\$10	\$134	\$57	\$	
ENERGY STAR II										
Maintenance	\$44			\$15	\$2		\$0	\$0	\$	
Room Air Conditioning	\$0		\$0	\$0	\$0		\$0	\$0	\$	
Lighting and Other	\$0		\$0	\$0	\$0		\$0	\$0		
Home Energy Audit	\$79	\$31	\$13	\$13	\$1	\$3	\$0	\$18	\$	
Residential Low Income	0 4 000	*7 0				607		A705		
Comfort Partners Low Income Customers	\$1,030				\$6		\$65		\$	
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
Commercial/Industrial Construction				<u>.</u>						
C&I New Construction	\$52			\$7	\$0		\$35	\$0	\$	
C&I Retrofit	\$354		\$23	\$39	\$4	\$7	\$240	\$4	\$	
New School Construction & Retrofit	\$108				\$1		\$75		\$	
Appliance Cycling	\$0		\$0	\$0	\$0		\$0	\$0	\$	
Cool Cities	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$ \$	
Cancelled Programs										
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
SUB-TOTAL Energy Efficiency Programs	\$2,428	\$280	\$161	\$234	\$22	\$58	\$791	\$881	\$(
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$954	\$43	\$16	\$26	\$2	\$3	\$860	\$4	\$	
NJBPU Grid	\$0		\$0	\$0	\$0		\$0	\$0		
Infrastructure Development	\$0		\$0	\$0	\$0		\$0	\$0	\$	
SUB-TOTAL Renewables	\$954	\$43	\$16	\$26	\$2	\$3	\$860	\$4	\$	
EDA PROGRAMS										
Municipal Financing										
Business Financing										
REAP										
SUB-TOTAL EDA Programs										
TOTAL NJCEP PROGRAMS	\$3,382	\$323	\$177	\$260	\$24	\$61	\$1,651	\$885	\$1	
							Direct P	ayments		
							\$2,	536		
Percent of Total	3.46%	0.33%	0.18%	0.27%	0.02%	0.06%	1.69%	0.91%	0.00	
							74.	98%		

Detailed Expense Data for Reporting Year 2003 - Total PSE&G - Gas

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$2,098		\$35	\$236			\$1,269	\$220	\$
Residential New Construction	\$4,831	\$106	\$246	\$166	\$24	\$77	\$2,975	\$1,237	\$
ENERGY STAR II									
Maintenance	\$19		\$0				\$0	\$0	\$
Room Air Conditioning	\$0		\$0	\$0		\$0	\$0	\$0	\$
Lighting and Other	\$0		\$0	\$0		\$0	\$0	\$0	\$
Home Energy Audit	\$21	\$2	\$3	\$3	\$0	\$0	\$0	\$12	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$3,310			\$0			\$1	\$3,087	\$
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction C&I New Construction	¢4.000	¢07	* 55	¢00	¢0	¢40	¢4,400	654	¢
C&I Retrofit	\$1,609		\$55	\$22 \$0	\$3		\$1,422	\$54	\$
New School Construction & Retrofit	\$0 \$0		\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$0 \$0	\$ \$
Appliance Cycling	\$0 \$0		\$0 \$0	\$0 \$0			\$0 \$0	\$0 \$0	5 \$
Appliance Cycling	⊅ 0	\$U	پ 0	\$U	\$U	\$U	\$U	Φ 0	φ
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cancelled Programs									
School EE&R Education	\$116	\$3	\$0	\$0	\$0	\$0	\$0	\$113	\$
SUB-TOTAL Energy Efficiency Programs	\$12,004	\$545	\$364	\$440	\$32	\$231	\$5,668	\$4,724	\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$789	\$31	\$0	\$31	\$0	\$15	\$710	\$3	\$
NJBPU Grid	\$14	-\$17	\$0	\$0	\$0	\$0	\$31	\$0	\$
Infrastructure Development	\$0		\$0	\$0	\$0		\$0	\$0	\$
SUB-TOTAL Renewables	\$803	\$13	\$0	\$31	\$0	\$15	\$741	\$3	\$
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP									
SUB-TOTAL EDA Programs		4774							-
TOTAL NJCEP PROGRAMS	\$12,807	\$558	\$364	\$471	\$32	\$246	\$6,409	\$4,727	\$1
								ayments	
							\$11	,136	
Percent of Total	13.10%	0.57%	0.37%	0.48%	0.03%	0.25%	6.55%	4.83%	0.00
							86.	95%	

Detailed Expense Data for Reporting Year 2003 - Total South Jersey Gas

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$835			\$8			\$705		\$
Residential New Construction	\$1,100	\$66	\$3	\$2	\$0	\$11	\$769	\$249	\$
ENERGY STAR II									
Maintenance	\$15		\$0				\$0	\$2	\$
Room Air Conditioning	\$0		\$0	\$0			\$0	\$0	\$
Lighting and Other	\$0		\$0	\$0			\$0	\$0	
Home Energy Audit	\$9	\$1	\$0	\$1	\$0	\$0	\$0	\$7	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$454			\$1			\$21	\$337	\$
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction									
C&I New Construction	\$238		\$2	\$0			\$235	\$1	\$
C&I Retrofit	\$211		\$10	\$6	\$0		\$148	\$0	
New School Construction & Retrofit	\$61		\$6		\$0		\$55		
Appliance Cycling	\$0		\$0	\$0			\$0	\$0	\$
On all Office		\$0	\$0	\$0			\$0	\$0	\$
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cancelled Programs									
School EE&R Education	\$0		\$0	\$0			\$0	\$0	\$
SUB-TOTAL Energy Efficiency Programs	\$2,922	\$303	\$22	\$18	\$0	\$46	\$1,933	\$599	\$0
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$726			\$4	\$0		\$710	\$0	\$
NJBPU Grid	\$40		\$0				\$40	\$0	
Infrastructure Development	\$0		\$0	\$0			\$0	\$0	\$
SUB-TOTAL Renewables	\$766	\$12	\$0	\$4	\$0	\$0	\$750	\$0	\$
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP SUB-TOTAL EDA Programs									
TOTAL EDA Programs									
TOTAL NJCEP PROGRAMS	\$3,688	\$315	\$22	\$22	\$0	\$46	\$2,683	\$599	\$
								ayments	
							\$3,	283	l
Percent of Total	3.77%	0.32%	0.02%	0.02%	0.00%	0.05%	2.74%	0.61%	0.00
								02%	

Detailed Expense Data for Reporting Year 2003 - Total NJBPU OCE Renewable Energy Program Management

							Direct P		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$0		\$0	\$0	\$0		\$0	\$0	\$
Residential New Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
ENERGY STAR II									
Maintenance	\$0		\$0				\$0	\$0	\$
Room Air Conditioning	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
Lighting and Other	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
Home Energy Audit Residential Low Income	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Comfort Partners Low Income Customers	¢0	¢0	¢0	¢0,	¢0	¢0,	¢0	¢o	¢
Senior Weatherization Pilot	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0		\$0 \$0	\$0 \$0	\$ \$
Commercial/Industrial Construction	φU	φU	φU	φU	φU	4 0	φU	φU	φ
C&I New Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
C&I Retrofit	\$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$
New School Construction & Retrofit	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$
Appliance Cycling	\$0		\$0 \$0				\$0	\$0 \$0	\$
, ppilotios of oning	ţ.	ţ.	ţ.	ţ.	ţ.	¢0	ţ.	¢0	Ŷ.
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Energy Efficiency Programs	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$1,034	\$0		\$0	\$0	\$0	\$991	\$43	\$
NJBPU Grid	\$110				\$0		\$110		\$
Infrastructure Development	\$1,137	\$0	\$0	\$0	\$0		\$1,137	\$0	\$
SUB-TOTAL Renewables	\$2,280	\$0	\$0	\$0	\$0	\$0	\$2,237	\$43	\$
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP									
SUB-TOTAL EDA Programs TOTAL NJCEP PROGRAMS				.					_
I UTAL NJCEP PROGRAMS	\$2,280	\$0	\$0	\$0	\$0	\$0	\$2,237	\$43	\$
								ayments	
							\$2,	280	
Percent of Total	2.33%	0.00%	0.00%	0.00%	0.00%	0.00%	2.29%	0.04%	0.00
							100	.00%	

Detailed Expense Data for Reporting Year 2003 - Total NJBPU OCE General Program Administration

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$17		\$0	\$0			\$0	\$0	
Residential New Construction	\$21	\$21	\$0	\$0	\$0	\$0	\$0	\$0	\$
ENERGY STAR II									
Maintenance	\$8		\$0				\$0	\$0	\$
Room Air Conditioning	\$8			\$0			\$0	\$0	
Lighting and Other	\$8		\$0	\$0		\$0	\$0	\$0	
Home Energy Audit	\$8	\$8	\$0	\$0	\$0	\$0	\$0	\$0	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$26						\$0	\$0	\$
Senior Weatherization Pilot	\$7	\$7	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction									
C&I New Construction	\$24			\$0			\$0	\$0	
C&I Retrofit	\$24		\$0	\$0	\$0		\$0	\$0	
New School Construction & Retrofit	\$28			\$0			\$0	\$0	
Appliance Cycling	\$14	\$14	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cool Cities	\$5	\$5	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cancelled Programs									
School EE&R Education	\$0		\$0		\$0		\$0	\$0	
SUB-TOTAL Energy Efficiency Programs	\$198	\$198	\$0	\$0	\$0	\$0	\$0	\$0	\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$79	\$79		\$0		\$0	\$0	\$0	\$
NJBPU Grid	\$0		\$0				\$0	\$0	
Infrastructure Development	\$6		\$0	\$0			\$0	\$0	\$
SUB-TOTAL Renewables	\$85	\$85	\$0	\$0	\$0	\$0	\$0	\$0	\$
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP									
SUB-TOTAL EDA Programs									
TOTAL NJCEP PROGRAMS	\$283	\$283	\$0	\$0	\$0	\$0	\$0	\$0	\$(
								ayments	
							Ş	60	
Percent of Total	0.29%	0.29%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00
							0.0	0%	

Detailed Expense Data for Reporting Year 2003 - Total New Jersey Department of Environmental Protection

ENERGY EFFICIENCY PROGRAMS Residential HVAC - Electric & Gas Residential New Construction ENERGY STAR II Maintenance	Total Actual NJCEP Expenditures \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	\$0 \$0 \$0	Sales (Int or Contr) \$0	Marketing & Promotions	Training \$0	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
Residential HVAC - Electric & Gas Residential New Construction ENERGY STAR II Maintenance	\$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0			\$0	* 0		
Residential New Construction ENERGY STAR II Maintenance	\$0 \$0 \$0 \$0	\$0 \$0 \$0	\$0			\$0	¢0		
ENERGY STAR II Maintenance	\$0 \$0 \$0	\$0 \$0		\$0			\$0	\$0	
Maintenance	\$0 \$0	\$0			\$0	\$0	\$0	\$0	\$
	\$0 \$0	\$0							
	\$0		\$0		\$0	\$0	\$0	\$0	\$
Room Air Conditioning			\$0	\$0	\$0	\$0	\$0	\$0	
Lighting and Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Home Energy Audit		\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$0	\$0	\$0		\$0	\$0	\$0	\$0	\$
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction									
C&I New Construction	\$0		\$0	\$0	\$0	\$0	\$0	\$0	
C&I Retrofit	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
New School Construction & Retrofit	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Appliance Cycling	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cool Cities	\$34	\$34	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$0		\$0		\$0	\$0	\$0	\$0	
SUB-TOTAL Energy Efficiency Programs	\$34	\$34	\$0	\$0	\$0	\$0	\$0	\$0	\$(
RENEWABLE ENERGY PROGRAMS									1
Customer On-Site Renewable Energy (CORE)	\$0	\$0		\$0	\$0	\$0	\$0	\$0	\$
NJBPU Grid	\$0				\$0	\$0	\$0	\$0	
Infrastructure Development	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Renewables	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
EDA PROGRAMS									1
Municipal Financing									1
Business Financing									1
REAP									
SUB-TOTAL EDA Programs TOTAL NJCEP PROGRAMS									
IUTAL NJCEP PROGRAMS	\$34	\$34	\$0	\$0	\$0	\$0	\$0 Direct Di	\$0	\$0
							Direct Pa		
									1
Percent of Total	0.04%	0.04%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
							0.0		•

Detailed Expense Data for Reporting Year 2003 - Total New Jersey Economic Development Authority

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$0		\$0	\$0	\$0		\$0	\$0	\$
Residential New Construction	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
ENERGY STAR II									
Maintenance	\$0		\$0				\$0	\$0	\$
Room Air Conditioning	\$0		\$0	\$0	\$0		\$0	\$0	\$
Lighting and Other	\$0		\$0	\$0	\$0	\$0	\$0	\$0	\$
Home Energy Audit Residential Low Income	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
	¢0	¢0	¢0	¢0	¢0	¢0	¢0	¢0	¢
Comfort Partners Low Income Customers	\$0		\$0 \$0				\$0	\$0	\$ \$
Senior Weatherization Pilot Commercial/Industrial Construction	\$0	\$0	\$0	\$ 0	\$0	\$0	\$0	\$0	Þ
C&I New Construction	\$0	¢0	¢0	¢0,	¢0,	¢0,	¢0	\$0	¢.
C&I Retrofit	\$0 \$0		\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$ \$
New School Construction & Retrofit	\$0 \$0		\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$
Appliance Cycling	\$0 \$0		\$0 \$0			\$0 \$0	\$0 \$0	\$0 \$0	\$
Appliance Cycling	φυ	φυ	φυ	φυ	φυ	φυ	ψΟ	φυ	ψ
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Energy Efficiency Programs	\$0		\$0	\$0	\$0		\$0	\$0	\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
NJBPU Grid	\$0				\$0		\$0	\$0	\$
Infrastructure Development	\$0		\$0	\$0	\$0		\$0	\$0	\$
SUB-TOTAL Renewables	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$(
EDA PROGRAMS									
Municipal Financing									
Business Financing									
REAP									
SUB-TOTAL EDA Programs TOTAL NJCEP PROGRAMS	\$203				\$0		\$0	\$203	\$(
IUIAL NJCEP PROGRAMS	\$203	\$0	\$0	\$0	\$0	\$0	\$0		\$0
								ayments	
							\$2	03	
Percent of Total	0.21%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.21%	0.00%
							100	.00%	

Detailed Expense Data for Reporting Year 2003 - Utility Statewide Summary

						Direct P	ayments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$1,351	\$1,184	\$33	\$82	\$11	\$41	\$0	\$0	\$0
Residential New Construction	\$1,070	\$883	\$52	\$40	\$34	\$60	\$0	\$0	\$0
ENERGY STAR II									
Maintenance	\$223	\$142	\$6	\$51	\$4	\$21	\$0	\$0	\$0
Room Air Conditioning	\$46	\$46	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Lighting and Other	\$60	\$43	\$1	\$9	\$0	\$7	\$0	\$0	\$0
Home Energy Audit	\$64	\$57	\$2	\$3	\$0	\$2	\$0	\$0	\$0
Residential Low Income									
Comfort Partners Low Income Customers	\$941	\$715		\$46	\$0		\$0	\$0	\$0
Senior Weatherization Pilot	\$121	\$61	\$37	\$23	\$0	\$0	\$0	\$0	\$0
Commercial/Industrial Construction									
C&I New Construction	\$214	\$167	\$18		\$1	\$10	\$0	\$0	\$0
C&I Retrofit	\$1,514		\$331	\$71	\$8	\$13	\$0	\$0	\$0
New School Construction & Retrofit	\$157	\$100	\$40	\$15	\$1	\$1	\$0	\$0	
Appliance Cycling	\$360	\$360	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$3	1.5	\$0	\$0	\$0	\$0	\$0	\$0	\$C
SUB-TOTAL Energy Efficiency Programs	\$6,125	\$4,852	\$653	\$358	\$59	\$203	\$0	\$0	\$0
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$350	\$322	\$10	-\$20	\$25		\$0	\$0	\$
JBPU Grid	-\$53		\$0	\$0	\$0		\$0	\$0	\$
nfrastructure Development	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
EDA PROGRAMS	\$297	\$269	\$10	-\$20	\$25	\$14	\$0	\$0	\$(
Junicipal Financing	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Business Financing	\$0 \$0	\$0 \$0	\$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$
REAP	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$
SUB-TOTAL EDA Programs	\$0 \$0		\$0	\$0 \$0	\$0		\$0	\$0	\$(
TOTAL NJCEP PROGRAMS	\$6,422	\$5,121	\$663	\$338	\$84	\$217	\$0	\$0	\$0
							Direct P	ayments	
							\$	60	
Percent of Total	100.00%	79.73%	10.32%	5.26%	1.31%	3.38%	0.00%	0.00%	0.00%

Detailed Expense Data for Reporting Year 2003 - Utility Conectiv

							ayments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$72		\$0	\$0				\$0	\$0
Residential New Construction	\$109	\$109	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ENERGY STAR II									
Maintenance	\$12		\$0					\$0	\$0
Room Air Conditioning	\$4		\$0	\$0		\$0		\$0	\$0
Lighting and Other	\$3		\$0	\$0		\$0	\$0	\$0	\$0
Home Energy Audit	\$5	\$5	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Low Income		*7 0						^	
Comfort Partners Low Income Customers	\$70					\$0 \$0		\$0	\$(\$(
Senior Weatherization Pilot Commercial/Industrial Construction	\$0	\$0	\$0	\$U	\$0	\$0	\$0	\$0	20
Commercial/Industrial Construction C&I New Construction	\$42	¢ 40	¢0	\$0	¢0	¢0	¢0,	¢.0,1	¢.
C&I Retrofit	\$42 \$155		\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$(\$(
New School Construction & Retrofit	\$155			\$0 \$0				\$0 \$0	\$(
Appliance Cycling	\$32 \$10		\$0 \$0					\$0 \$0	\$0
	\$10	\$10	φΟ	\$U	φU	φU	φU	φU	φυ
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$C
SUB-TOTAL Energy Efficiency Programs	\$514	\$514	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$0	\$0.01	\$0	\$0	\$0	\$0	\$0	\$0	\$0
NJBPU Grid	\$0		\$0				\$0	\$0	\$0
nfrastructure Development	\$0		\$0	\$0			\$0	\$0	\$0
SUB-TOTAL Renewables	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EDA PROGRAMS									
Municipal Financing	\$0		\$0	\$0	\$0		\$0	\$0	\$
Business Financing	\$0		\$0	\$0				\$0	\$
REAP SUB-TOTAL EDA Programs	\$0		\$0	\$0	\$0		\$0	\$0	\$(
TOTAL EDA Programs	\$0 \$514		\$0 \$0		\$0 \$0		\$0 \$0	\$0 \$0	\$(\$(
TOTAL NJCLF FROGRAMS	\$514	\$514	\$0	\$U	\$ 0	\$U			φu
								ayments 0	
							3	U	
Percent of Total	8.00%	8.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
							0.0	0%	

Detailed Expense Data for Reporting Year 2003 - Utility JCP&L

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$248			\$0			\$0	\$0	\$
Residential New Construction	\$435	\$432	\$0	\$0	\$1	\$1	\$0	\$0	\$
ENERGY STAR II									
Maintenance	\$86						\$0		\$
Room Air Conditioning	\$23		\$0	\$0		\$0	\$0	\$0	\$
Lighting and Other	\$18			\$0		\$0	\$0	\$0	\$
Home Energy Audit	\$6	\$6	\$0	\$0	\$0	\$0	\$0	\$0	\$
Residential Low Income		0.154		001					
Comfort Partners Low Income Customers	\$300 \$121			\$21	\$0		\$0	\$0	\$
Senior Weatherization Pilot	\$121	\$01	\$37	\$23	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction C&I New Construction	***	¢70	¢40	¢7	C 4	64	¢0	\$0	¢
C&I Retrofit	\$99 \$594		\$12 \$72	\$7 \$39	\$1 \$7	\$1	\$0 \$0		\$ \$
New School Construction & Retrofit	\$594 \$76			\$39 \$6		\$4 \$1	\$0 \$0		۵ \$
Appliance Cycling	\$137		\$10 \$0	\$0 \$0		\$0	\$0 \$0	\$0 \$0	ۍ \$
Appliance Cycling	\$137	φ13 <i>1</i>	φU	φU	φU	φU	φU	φU	φ
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Energy Efficiency Programs	\$2,143	\$1,774	\$247	\$95	\$10	\$18	\$0		\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$132	\$132	\$0	\$0	\$0	\$0	\$0	\$0	\$
NJBPU Grid	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
Infrastructure Development	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Renewables	\$132	\$132	\$0	\$0	\$0	\$0	\$0	\$0	\$
EDA PROGRAMS									
Municipal Financing	\$0		\$0	\$0	\$0		\$0	\$0	\$
Business Financing	\$0		\$0	\$0			\$0	\$0	\$
REAP	\$0		\$0	\$0	\$0		\$0	\$0	\$
SUB-TOTAL EDA Programs	\$0		\$0		\$0		\$0		\$(
TOTAL NJCEP PROGRAMS	\$2,276	\$1,906	\$247	\$95	\$10	\$18	\$0		\$1
							Direct P	ayments	
							1	60	
Percent of Total	35.43%	29.68%	3.84%	1.49%	0.15%	0.28%	0.00%	0.00%	0.00
							0.0	0%	

Detailed Expense Data for Reporting Year 2003 - Utility PSE&G - Electric

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$364	\$337	\$8	\$3	\$6		\$0	\$0	\$0
Residential New Construction	\$88	\$52	\$10	\$3	\$11	\$13	\$0	\$0	\$0
ENERGY STAR II									
Maintenance	\$93	\$24	\$1	\$43	\$4		\$0	\$0	\$0
Room Air Conditioning	\$19	\$19		\$0	\$0		\$0		\$0
Lighting and Other	\$39	\$23	\$0	\$9	\$0		\$0	\$0	
Home Energy Audit	\$10	\$8	\$0	\$1	\$0	\$1	\$0	\$0	\$0
Residential Low Income									
Comfort Partners Low Income Customers	\$168		\$0		\$0		\$0	\$0	\$
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction									
C&I New Construction	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
C&I Retrofit	\$546	\$341	\$200	\$0	\$0	\$4	\$0	\$0	
New School Construction & Retrofit	\$0	\$0	\$0		\$0		\$0		
Appliance Cycling	\$213	\$213	\$0	\$0	\$0	\$0	\$0	\$0	\$1
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0		\$0		\$0
SUB-TOTAL Energy Efficiency Programs	\$1,540	\$1,184	\$219	\$59	\$21	\$57	\$0	\$0	\$0
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$84	\$76	\$2	-\$25	\$25		\$0	\$0	\$
NJBPU Grid	-\$36				\$0		\$0		
Infrastructure Development	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
SUB-TOTAL Renewables	\$49	\$40	\$2	-\$25	\$25	\$7	\$0	\$0	\$
EDA PROGRAMS									
Municipal Financing	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$
Business Financing REAP	\$0	\$0	\$0	\$0	\$0		\$0	\$0	
REAP SUB-TOTAL EDA Programs	\$0 \$0	\$0	\$0	\$0 \$0	\$0		\$0	\$0	\$
TOTAL EDA Programs			\$0 \$220	\$0 \$34	\$0 \$46		\$0 \$0		\$(
TOTAL NJCEP PROGRAMS	\$1,589	\$1,224	\$220	\$34	\$40	\$00		ayments	\$0
								ayments 60	
Percent of Total	24.74%	19.06%	3.43%	0.52%	0.72%	1.00%	0.00%	0.00%	0.00%
	•							0%	

Detailed Expense Data for Reporting Year 2003 - Utility Rockland Electric Co.

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$4	\$4	\$0	\$0	\$0		\$0	\$0	\$0
Residential New Construction	\$5	\$5	\$0	\$0	\$0	\$0	\$0	\$0	\$0
ENERGY STAR II									
Maintenance	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
Room Air Conditioning	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
Lighting and Other	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
Home Energy Audit	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Residential Low Income									
Comfort Partners Low Income Customers	\$1	\$1	\$0	\$0	\$0		\$0	\$0	\$0
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Commercial/Industrial Construction									
C&I New Construction C&I Retrofit	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
New School Construction & Retrofit	\$8 \$0	\$8 \$0		\$0 \$0	\$0	\$0 \$0	\$0	\$0	\$0 \$0
Appliance Cycling	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$0
Appliance Cycling	\$U	\$U	پ 0	\$U	\$U	\$U	\$U	Φ 0	φu
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
SUB-TOTAL Energy Efficiency Programs	\$18	\$18	\$0	\$0	\$0	\$0	\$0	\$0	\$0
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$1	\$1	\$0	\$0	\$0		\$0	\$0	\$0
NJBPU Grid	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
Infrastructure Development	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
SUB-TOTAL Renewables	\$1	\$1	\$0	\$0	\$0	\$0	\$0	\$0	\$0
EDA PROGRAMS									
Municipal Financing	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0
Business Financing REAP	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$0
SUB-TOTAL EDA Programs	\$0 \$0		\$0 \$0	\$0 \$0			\$0 \$0	\$0 \$0	\$0 \$0
TOTAL NJCEP PROGRAMS	\$19	\$0		\$0			\$0	\$0	\$0
	ψ 1 3	ψ 1 3	40	φυ	φυ	φ υ		ayments	ψυ
								i0	
Percent of Total	0.30%	0.30%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
								0%	

Detailed Expense Data for Reporting Year 2003 - Utility New Jersey Natural Gas Co.

							Direct P	Direct Payments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
ENERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$130	\$72	\$19	\$20	\$0			\$0	\$0	
Residential New Construction	\$83	\$48	\$19	\$8	\$0	\$8	\$0	\$0	\$0	
ENERGY STAR II										
Maintenance	\$15		\$5		\$0			\$0	\$0	
Room Air Conditioning	\$0		\$0	\$0	\$0	\$0		\$0	\$0	
Lighting and Other	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Home Energy Audit	\$5	\$4	\$0	\$1	\$0	\$0	\$0	\$0	\$0	
Residential Low Income	0 400		0.40							
Comfort Partners Low Income Customers	\$106				\$0			\$0	\$0	
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Commercial/Industrial Construction C&I New Construction	\$28	*-	¢	¢0	¢0	¢0	¢0	¢0	¢0	
C&I Retrofit	\$20 \$88		\$5 \$48	\$9 \$2	\$0 \$0	\$9 \$2		\$0 \$0	\$0 \$0	
New School Construction & Retrofit	۵۵۵ \$0		\$40 \$0	\$2 \$0	\$0 \$0			\$0 \$0	\$0 \$0	
Appliance Cycling	\$0 \$0		\$0 \$0	\$0 \$0	\$0 \$0			\$0 \$0	\$0 \$0	
Appliance Cycling	φυ	φυ	φU	φU	φU	φU	φU	φU	φU	
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Cancelled Programs										
School EE&R Education	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
SUB-TOTAL Energy Efficiency Programs	\$455	\$233	\$114	\$48	\$0	\$60	\$0	\$0	\$0	
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$40	\$28	\$8		\$0	\$2	\$0	\$0	\$0	
NJBPU Grid	\$0		\$0		\$0			\$0	\$0	
nfrastructure Development	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	
SUB-TOTAL Renewables	\$40	\$28	\$8	\$2	\$0	\$2	\$0	\$0	\$0	
EDA PROGRAMS										
Municipal Financing	\$0	\$0	\$0	\$0	\$0			\$0	\$0	
Business Financing	\$0		\$0	\$0	\$0			\$0	\$0	
REAP	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	
SUB-TOTAL EDA Programs	\$0		\$0		\$0		\$0	\$0	\$0	
TOTAL NJCEP PROGRAMS	\$495	\$261	\$122	\$50	\$0	\$62	\$0	\$0	\$0	
							Direct P	ayments		
							Ş	0		
Percent of Total	7.71%	4.06%	1.90%	0.78%	0.00%	0.97%	0.00%	0.00%	0.00%	
							0.0	0%		

Detailed Expense Data for Reporting Year 2003 - Utility NUI/Elizabethtown Gas Co.

							Direct P	Direct Payments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
NERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$108			\$56	\$0		\$0	\$0		
Residential New Construction	\$91	\$64	\$2	\$23	\$0	\$2	\$0	\$0	\$	
NERGY STAR II										
Maintenance	\$8		\$0				\$0	\$0	\$	
Room Air Conditioning	\$0			\$0		\$0	\$0	\$0		
Lighting and Other	\$0		\$0	\$0	\$0	\$0	\$0	\$0		
Home Energy Audit	\$33	\$31	\$2	\$0	\$0	\$0	\$0	\$0	\$	
Residential Low Income										
Comfort Partners Low Income Customers	\$100						\$0	\$0	\$	
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
Commercial/Industrial Construction										
C&I New Construction	\$7			\$2	\$0		\$0	\$0		
C&I Retrofit	\$65		\$2	\$25	\$1	\$0	\$0	\$0		
New School Construction & Retrofit	\$20			\$9	\$0		\$0	\$0		
ppliance Cycling	\$0		\$0	\$0		\$0	\$0	\$0	\$	
		\$0	\$0	\$0		\$0	\$0	\$0	\$	
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$	
Cancelled Programs										
School EE&R Education	\$0		\$0	\$0	\$0		\$0	\$0		
UB-TOTAL Energy Efficiency Programs	\$432	\$280	\$7	\$135	\$1	\$9	\$0	\$0	\$0	
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$43		\$0	\$0	\$0		\$0	\$0	\$	
IJBPU Grid	\$0						\$0	\$0		
nfrastructure Development	\$0		\$0	\$0			\$0	\$0	\$	
UB-TOTAL Renewables	\$43	\$43	\$0	\$0	\$0	\$0	\$0	\$0	\$	
DA PROGRAMS										
Aunicipal Financing	\$0		\$0	\$0	\$0		\$0	\$0	\$	
Business Financing REAP	\$0		\$0	\$0			\$0	\$0		
CAP SUB-TOTAL EDA Programs	\$0 \$0		\$0 \$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0		
OTAL NJCEP PROGRAMS	\$0 \$475		\$0 \$7	\$0 \$135	\$0 \$1	\$0 \$9	\$0 \$0		\$(\$(
OTAL NJCLF FROGRAMS	\$475 	\$3 <u>2</u> 3	\$7	\$135	\$1	\$ 9		ayments	J	
								ayments 60		
									8	
Percent of Total	7.40%	5.04%	0.11%	2.10%	0.02%	0.14%	0.00%	0.00%	0.00	

Detailed Expense Data for Reporting Year 2003 - Utility PSE&G - Gas

							Direct P	ayments	
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive
ENERGY EFFICIENCY PROGRAMS									
Residential HVAC - Electric & Gas	\$301		\$6	\$2	\$5		\$0	\$0	\$
Residential New Construction	\$179	\$106	\$19	\$5	\$22	\$25	\$0	\$0	\$
ENERGY STAR II									
Maintenance	\$9		\$0				\$0	\$0	\$
Room Air Conditioning	\$0		\$0	\$0			\$0	\$0	\$
Lighting and Other	\$0		\$0	\$0			\$0	\$0	
Home Energy Audit	\$3	\$2	\$0	\$0	\$0	\$0	\$0	\$0	\$
Residential Low Income									
Comfort Partners Low Income Customers	\$112		\$0				\$0	\$0	\$
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
Commercial/Industrial Construction C&I New Construction	¢07	¢07	¢0	¢0	¢0	¢0	¢0	¢0	¢
C&I Retrofit	\$37 \$0		\$0 \$0	\$0 \$0	\$0 \$0		\$0	\$0 \$0	\$
New School Construction & Retrofit	\$0 \$23		\$0 \$22	\$0 \$0			\$0 \$0	\$0 \$0	
Appliance Cycling	\$23 \$0		\$22 \$0				\$0 \$0	\$0 \$0	
Appliance Cycling	φU	φU	φU	φU	φU	φU	φU	φΟ	φι
Cool Cities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Cancelled Programs									
School EE&R Education	\$3	\$3	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Energy Efficiency Programs	\$666	\$545	\$48	\$12	\$28	\$34	\$0		\$(
RENEWABLE ENERGY PROGRAMS									
Customer On-Site Renewable Energy (CORE)	\$36	\$31	\$0	\$1	\$0	\$5	\$0	\$0	\$
NJBPU Grid	-\$17	-\$17	\$0	\$0	\$0	\$0	\$0	\$0	\$
Infrastructure Development	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$
SUB-TOTAL Renewables	\$19	\$13	\$0	\$1	\$0	\$5	\$0	\$0	\$
EDA PROGRAMS									
Municipal Financing	\$0		\$0	\$0			\$0	\$0	\$
Business Financing	\$0		\$0	\$0			\$0	\$0	
REAP	\$0		\$0	\$0	\$0		\$0	\$0	\$
SUB-TOTAL EDA Programs	\$0				\$0		\$0		
TOTAL NJCEP PROGRAMS	\$685	\$558	\$48	\$12	\$28	\$39	\$0		\$1
								ayments	
							\$	60	
Percent of Total	10.66%	8.69%	0.74%	0.19%	0.43%	0.60%	0.00%	0.00%	0.00%
							0.0	00%	

Detailed Expense Data for Reporting Year 2003 - Utility South Jersey Gas

							Direct P	Direct Payments		
	Total Actual NJCEP Expenditures	Admin (Payroll, Overheads, facilities, legal, etc.)	Sales (Int or Contr)	Marketing & Promotions	Training	Market Research, Evaluation & Program Development	Grants, Incentives, Arrears Reduction	Implemen. Contractors	2002 Performance Incentive	
ENERGY EFFICIENCY PROGRAMS										
Residential HVAC - Electric & Gas	\$124	\$118	\$0	\$2	\$0		\$0	\$0	\$0	
Residential New Construction	\$80	\$66	\$2	\$1	\$0	\$11	\$0	\$0	\$0	
ENERGY STAR II										
Maintenance	\$1	\$1	\$0		\$0		\$0		\$0	
Room Air Conditioning	\$0	\$0	\$0	\$0	\$0		\$0		\$0	
Lighting and Other	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$0	
Home Energy Audit	\$2	\$1	\$0	\$1	\$0	\$0	\$0	\$0	\$0	
Residential Low Income										
Comfort Partners Low Income Customers	\$84	\$76		\$1	\$0		\$0	\$0	\$0	
Senior Weatherization Pilot	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Commercial/Industrial Construction	C 4	¢0	64	¢0	¢0	¢0	¢0	¢0	.	
C&I New Construction C&I Retrofit	\$1	\$0	\$1	\$0	\$0		\$0	\$0 \$0	\$	
New School Construction & Retrofit	\$58 \$6	\$41 \$0	\$9 \$6		\$0 \$0	\$3 \$0	\$0 \$0		\$ \$	
Appliance Cycling	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$0 \$0	\$	
Appliance Cycling	Φ Ο	\$0 \$0	\$0 \$0		\$0 \$0		\$0 \$0		\$0	
Cool Cities	\$0	\$0 \$0	\$0 \$0		\$0 \$0	\$0 \$0	\$0 \$0		\$0	
Cancelled Programs										
School EE&R Education	\$0	\$0	\$0	\$0	\$0		\$0		\$0	
SUB-TOTAL Energy Efficiency Programs	\$356	\$303	\$19	\$9	\$0	\$25	\$0	\$0	\$0	
RENEWABLE ENERGY PROGRAMS										
Customer On-Site Renewable Energy (CORE)	\$14	\$12		\$2	\$0		\$0	\$0	\$	
NJBPU Grid	\$0	\$0	\$0		\$0		\$0		\$	
nfrastructure Development	\$0	\$0	\$0		\$0		\$0	\$0	\$	
SUB-TOTAL Renewables	\$14	\$12	\$0	\$2	\$0	\$0	\$0	\$0	\$0	
EDA PROGRAMS										
Municipal Financing	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$	
Business Financing	\$0	\$0	\$0		\$0		\$0	\$0	\$	
REAP	\$0	\$0	\$0	\$0	\$0		\$0	\$0	\$	
SUB-TOTAL EDA Programs	\$0		\$0	\$0	\$0		\$0		\$(
TOTAL NJCEP PROGRAMS	\$370	\$315	\$19	\$11	\$0	\$25	\$0		\$0	
							Direct P	ayments		
							\$	60		
Percent of Total	5.76%	4.90%	0.29%	0.18%	0.00%	0.39%	0.00%	0.00%	0.00%	
							0.0	0%		

Annual Savings for Reporting Year 2003 Statewide Summary - Electric Programs

Reporting Period: YTD - 4th Quarter 2003	Insta Savir (a	ngs	Comn Savi (c	ings	Installed and Committed Savings (c)=(a)+(b)			
Program	KW	, MWh	KW	MWh	KW	MWh		
ENERGY EFFICIENCY PROGRAMS								
Residential HVAC - Electric & Gas	12,254	14,621	0	0	12,254	14,621		
Residential New Construction	11,201	4,773	39,030	22,039	50,232	26,812		
ENERGY STAR II								
Maintenance	0	0	0	0	0	0		
Room Air Conditioning	1,499	1,432	0	0	1,499	1,432		
Lighting and Other	3,587	61,630	0	0	3,587	61,630		
Home Energy Audit	0	0	0	0	0	0		
Residential Low Income								
Comfort Partners Low Income Customers	757	5,422	0	0	757	5,422		
Senior Weatherization Pilot	111	352	0	0	111	352		
Commercial/Industrial Construction								
C&I New Construction	1,935	11,760	2,904	18,527	4,839	30,287		
C&I Retrofit	34,659	179,679		135,153		314,832		
New School Construction & Retrofit	1,561	5,908	1,768	8,830	3,329	14,738		
Appliance Cycling	194,531	0	0	0	194,531	0		
Cool Cities	0	0	0	0	0	0		
Cancelled Programs								
School EE&R Education	0	0	0	0	0	0		
SUB-TOTAL Energy Efficiency Programs	262,096	285,576	74,110	184,549	336,206	470,125		
RENEWABLE ENERGY PROGRAMS								
Customer On-Site Renewable Energy (CORE)	1,743	7,239	13,163	61,750	14,906	68,989		
NJBPU Grid	0	0	0	0	0	0		
Infrastructure Development	0	0	0	0	0	0		
SUB-TOTAL Renewables	1,743	7,239	13,163	61,750	14,906	68,989		
EDA PROGRAMS								
Municipal Financing	0	0	0	0	0	0		
Business Financing	0	0	0	0	0	0		
REAP	0	0	0	0	0	0		
SUB-TOTAL EDA Programs	0	0	0	0	0	0		
TOTAL NJCEP PROGRAMS	263,839	292,815	87,274	246,299	351,112	539,115		

Lifetime Savings for Reporting Year 2003 Statewide Summary - Electric Programs

Reporting Period: YTD - 4th Quarter 2003	Installed Savings	Committed Savings	Installed and Committed Savings
Program	(a) MWh	(b) MWh	(c)=(a)+(b) MWh
ENERGY EFFICIENCY PROGRAMS			
Residential HVAC - Electric & Gas	219,320	0	219,320
Residential New Construction	95,460	440,776	,
ENERGY STAR II	00,100	110,110	000,200
Maintenance	0	0	0
Room Air Conditioning	14,318	0	14,318
Lighting and Other	359,018	0	359,018
Home Energy Audit	0	0	,
Residential Low Income			
Comfort Partners Low Income Customers	101,449	0	101,449
Senior Weatherization Pilot	5,073	0	5,073
Commercial/Industrial Construction	,		,
C&I New Construction	176,395	277,905	454,300
C&I Retrofit	2,704,170	2,031,272	4,735,442
New School Construction & Retrofit	63,960	132,456	196,416
Appliance Cycling	0	0	0
Cool Cities	0	0	0
Cancelled Programs			
School EE&R Education	0	0	0
SUB-TOTAL Energy Efficiency Programs	3,739,164	2,882,409	6,621,573
RENEWABLE ENERGY PROGRAMS			
Customer On-Site Renewable Energy (CORE)	109,981	1,265,337	1,375,318
NJBPU Grid	0	0	0
Infrastructure Development	0	0	0
SUB-TOTAL Renewables	109,981	1,265,337	1,375,318
EDA PROGRAMS			
Municipal Financing	0	0	0
Business Financing	0	0	0
REAP	0	0	0
SUB-TOTAL EDA Programs	0	0	0
TOTAL NJCEP PROGRAMS See Notes 1 and 5	3,849,145	4,147,746	7,996,891

Cumulative Lifetime Savings for Reporting Year 2003 Statewide Summary - Electric Programs

Reporting Period: YTD - 4th Quarter 2003	Installed Savings	Committed Savings	Installed and Committed Savings
Program	(a) MWh	(b) MWh	(c)=(a)+(b) MWh
ENERGY EFFICIENCY PROGRAMS			
Residential HVAC - Electric & Gas	638,221	0	638,221
Residential New Construction	163,067	543,656	
ENERGY STAR II	,	0.0,000	
Maintenance	0	0	0
Room Air Conditioning	14,318	0	14,318
Lighting and Other	359,018		359,018
Home Energy Audit	0	0	,
Residential Low Income			
Comfort Partners Low Income Customers	332,369	0	332,369
Senior Weatherization Pilot	5,073		5,073
Commercial/Industrial Construction	, ,		,
C&I New Construction	176,395	277,905	454,300
C&I Retrofit	5,332,966	3,623,653	8,956,620
New School Construction & Retrofit	63,960	132,456	196,416
Appliance Cycling	0	0	0
Cool Cities	0	0	0
Cancelled Programs			
School EE&R Education	0	0	0
SUB-TOTAL Energy Efficiency Programs	7,085,387	4,577,671	11,663,058
RENEWABLE ENERGY PROGRAMS			
Customer On-Site Renewable Energy (CORE)	166,484	1,510,839	1,677,323
NJBPU Grid	0	0	0
Infrastructure Development	0	0	0
SUB-TOTAL Renewables	166,484	1,510,839	1,677,323
EDA PROGRAMS		-	_
Municipal Financing	0	0	0
Business Financing	0	0	0
REAP	0	0	0
SUB-TOTAL EDA Programs	0	0	0
TOTAL NJCEP PROGRAMS	7,251,871	6,088,510	13,340,381

Annual and Lifetime Savings for Reporting Year 2003 Statewide Summary - Gas Programs

	Annual Savings				Lifetime Savings	
Reporting Period: YTD - 4th Quarter 2003	Installed Savings	Committed Savings	Installed and Committed Savings	Installed Savings	Committed Savings	Installed and Committed Savings
Program	(a) DTh	(d) DTh	(c)=(a)+(b) DTh	(d) DTh	(e) DTh	(f)=(d)+(e) DTh
ENERGY EFFICIENCY PROGRAMS	Dill	Dim	Dim	Dill	Dill	5
Residential HVAC - Electric & Gas	118,900	0	118,900	2,172,633	0	2,172,633
Residential New Construction	136,914	606,325	743,240		12,126,506	14,864,792
ENERGY STAR II	,	,		, ,	, ,	
Maintenance	0	0	0	0	0	0
Room Air Conditioning	0	0	0	0	0	0
Lighting and Other	0	0	0	0	0	0
Home Energy Audit	0	0	0	0	0	0
Residential Low Income						
Comfort Partners Low Income Customers	65,035	0	65,035	1,284,711	0	1,284,711
Senior Weatherization Pilot	0	0	0	0	0	0
Commercial/Industrial Construction						
C&I New Construction	8,246	4,852	13,097	142,761	72,984	215,745
C&I Retrofit	70,277	10,191	80,468		154,301	1,338,150
New School Construction & Retrofit	9,482	12,574	22,056	184,190	189,075	373,265
Appliance Cycling	0	0	0	0	0	0
Cool Cities	0	0	0	0	0	0
Cancelled Programs						
School EE&R Education	0	0	0	0	0	0
SUB-TOTAL Energy Efficiency Programs	408,853	633,942	1,042,796	7,706,429	12,542,866	20,249,295
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	1,664	2,102	3,766	33,280	21,024	54,304
NJBPU Grid	0	0	0	0	0	0
Infrastructure Development	0	0	0	0	0	0
SUB-TOTAL Renewables	1,664	2,102	3,766	33,280	21,024	54,304
EDA PROGRAMS						
Municipal Financing	0	0	0	0	0	0
Business Financing	0	0	0	0	0	0
REAP	0	0	0	0	0	0
SUB-TOTAL EDA Programs	0	0	0	0	0	0
TOTAL NJCEP PROGRAMS	410,517	636,044	1,046,562	7,739,709	12,563,890	20,303,599

See Notes 1 and 5.

NJ Clean Energy Program

Cumulative Lifetime Savings for Reporting Year 2003 Statewide Summary - Gas Programs

Reporting Period: YTD - 4th Quarter 2003	Installed Savings	Committed Savings	Installed and Committed Savings	
Program	(a) DTh	(d) DTh	(c)=(a)+(b) DTh	
ENERGY EFFICIENCY PROGRAMS				
Residential HVAC - Electric & Gas	7,403,801	0	7,403,801	
Residential New Construction	4,418,168	26,478,554		
ENERGY STAR II	. ,	, ,	, ,	
Maintenance	0	0	0	
Room Air Conditioning	0	0	0	
Lighting and Other	0	0	0	
Home Energy Audit	0	0	0	
Residential Low Income				
Comfort Partners Low Income Customers	4,590,682	0	4,590,682	
Senior Weatherization Pilot	0	0	0	
Commercial/Industrial Construction				
C&I New Construction	142,761	72,984	215,745	
C&I Retrofit	2,302,511	631,331	2,933,842	
New School Construction & Retrofit	184,190	189,075	373,265	
Appliance Cycling	0	0	0	
Cool Cities	0	0	0	
Cancelled Programs				
School EE&R Education	0	0	0	
SUB-TOTAL Energy Efficiency Programs	19,042,113	27,371,944	46,414,057	
RENEWABLE ENERGY PROGRAMS				
Customer On-Site Renewable Energy (CORE)	0	21,024	21,024	
NJBPU Grid	0	0	0	
Infrastructure Development	0	0	0	
SUB-TOTAL Renewables	0	21,024	21,024	
EDA PROGRAMS				
Municipal Financing	0	0	0	
Business Financing	0	0	0	
REAP	0	0	0	
SUB-TOTAL EDA Programs	0	0	0	
TOTAL NJCEP PROGRAMS	19,042,113	27,392,968	46,435,081	

Reporting Period: YTD - 4th Quarter 2003

(Metric Tons)					
Program	CO2	NOX	SO2	Hg	
ENERGY EFFICIENCY PROGRAMS					
Residential HVAC - Electric & Gas	10101.6944	18.6084	43.1980	0.0002	
Residential New Construction	3297.5840			0.0001	
ENERGY STAR II					
Maintenance	0.0000	0.0000	0.0000	0.0000	
Room Air Conditioning	989.2623	1.8223	4.2304	0.0000	
Lighting and Other	42580.6192	78.4380	182.0882	0.0010	
Home Energy Audit	0.0000	0.0000	0.0000	0.0000	
Residential Low Income					
Comfort Partners Low Income Customers	3746.1913	6.9009	16.0199	0.0001	
Senior Weatherization Pilot	242.9236	0.4475	1.0388	0.0000	
Commercial/Industrial Construction					
C&I New Construction	8124.8581	14.9668	34.7445	0.0002	
C&I Retrofit	124141.8545	228.6824	530.8698	0.0029	
New School Construction & Retrofit	4081.8909	7.5193	17.4555	0.0001	
Appliance Cycling	0.0000	0.0000	0.0000	0.0000	
Cool Cities	0.0000	0.0000	0.0000	0.0000	
Cancelled Programs					
School EE&R Education	0.0000	0.0000	0.0000	0.0000	
SUB-TOTAL Energy Efficiency Programs	197306.8784	363.4600	843.7465	0.0046	
RENEWABLE ENERGY PROGRAMS					
Customer On-Site Renewable Energy (CORE)	5001.8018		21.3893	0.0001	
NJBPU Grid	0.0000		0.0000	0.0000	
Infrastructure Development	0.0000	0.0000	0.0000	0.0000	
SUB-TOTAL Renewables	5001.8018	9.2138	21.3893	0.0001	
EDA PROGRAMS					
Municipal Financing	0.0000		0.0000	0.0000	
Business Financing	0.0000		0.0000	0.0000	
REAP	0.0000		0.0000	0.0000	
SUB-TOTAL EDA Programs	0.0000	0.0000	0.0000	0.0000	
TOTAL NJCEP PROGRAMS	202308.6802	372.6739	865.1358	0.0047	

Lifetime Emissions Savings for Reporting Year 2003 Statewide Summary - Electric Programs

Reporting Period: YTD - 4th Quarter 2003

	port		0	ou.	•	 _
/N/	otrio	Ton	e)			

(Metric Tons)					
Program	CO2	NOX	SO2	Hg	
ENERGY EFFICIENCY PROGRAMS					
Residential HVAC - Electric & Gas	151530.2519	279.1347	647.9912	0.0035	
Residential New Construction	65954.4444		282.0420		
ENERGY STAR II		12111000	202.0120	0.0010	
Maintenance	0.0000	0.0000	0.0000	0.0000	
Room Air Conditioning	9892.6229		42.3040		
Lighting and Other	248049.0030		1060.7359	0.0058	
Home Energy Audit	0.0000	0.0000	0.0000	0.0000	
Residential Low Income					
Comfort Partners Low Income Customers	70092.2989	129.1174	299.7368	0.0016	
Senior Weatherization Pilot	3504.7055	6.4560	14.9872	0.0001	
Commercial/Industrial Construction					
C&I New Construction	121872.8711	224.5027	521.1669	0.0029	
C&I Retrofit	1868335.6364		7989.5932	0.0438	
New School Construction & Retrofit	44190.5455		188.9727	0.0010	
Appliance Cycling	0.0000	0.0000	0.0000	0.0000	
Cool Cities	0.0000	0.0000	0.0000	0.0000	
Cancelled Programs					
School EE&R Education	0.0000	0.0000	0.0000	0.0000	
SUB-TOTAL Energy Efficiency Programs	2583422.3795	4758.9360	11047.5299	0.0605	
RENEWABLE ENERGY PROGRAMS					
Customer On-Site Renewable Energy (CORE)	75986.8727		324.9439	0.0018	
NJBPU Grid	0.0000		0.0000	0.0000	
Infrastructure Development	0.0000		0.0000	0.0000	
SUB-TOTAL Renewables	75986.8727	139.9758	324.9439	0.0018	
EDA PROGRAMS					
Municipal Financing	0.0000		0.0000	0.0000	
Business Financing	0.0000		0.0000	0.0000	
REAP	0.0000		0.0000	0.0000	
SUB-TOTAL EDA Programs	0.0000	0.0000	0.0000	0.0000	
TOTAL NJCEP PROGRAMS	2659409.2522	4898.9118	11372.4738	0.0623	

Cumulative Lifetime Savings for Reporting Year 2003 Statewide Summary - Electric Programs

Reporting Period: YTD - 4th Quarter 2003

(Metric Tons)				
Drogrom	CO2	NOX	SO2	Hg
Program ENERGY EFFICIENCY PROGRAMS				
Residential HVAC - Electric & Gas	0.0000	0.0000	0.0000	0.0000
Residential New Construction	375616.9004			
ENERGY STAR II	37 30 10.9004	091.9239	1000.2303	0.0000
Maintenance	0.0000	0.0000	0.0000	0.0000
Room Air Conditioning	9892.6229			
Lighting and Other	248049.0030			
Home Energy Audit	248049.0030			
Residential Low Income	0.0000	0.0000	0.0000	0.0000
Comfort Partners Low Income Customers	0.0000	0.0000	0.0000	0.0000
Senior Weatherization Pilot	0.0000			
Commercial/Industrial Construction	0.0000	0.0000	0.0000	0.0000
C&I New Construction	192007.0909	353.6973	821.0830	0.0045
C&I Retrofit	2503615.0936			
New School Construction & Retrofit	91515.3862			0.0021
Appliance Cycling	0.0000			
	0.0000	0.0000	0.0000	0.0000
Cool Cities	0.0000	0.0000	0.0000	0.0000
Cancelled Programs				
School EE&R Education	0.0000	0.0000	0.0000	0.0000
SUB-TOTAL Energy Efficiency Programs	3420696.0970	6301.2823	14627.9767	0.0801
RENEWABLE ENERGY PROGRAMS				
Customer On-Site Renewable Energy (CORE)	832653.7581	1533.8359	3560.6904	0.0195
NJBPU Grid	0.0000	0.0000	0.0000	0.0000
Infrastructure Development	0.0000	0.0000	0.0000	0.0000
SUB-TOTAL Renewables	832653.7581	1533.8359	3560.6904	0.0195
EDA PROGRAMS				
Municipal Financing	0.0000	0.0000	0.0000	0.0000
Business Financing	0.0000			
REAP	0.0000			0.0000
SUB-TOTAL EDA Programs	0.0000	0.0000	0.0000	0.0000
TOTAL NJCEP PROGRAMS	4253349.8551	7835.1182	18188.6671	0.0996

Reporting Period: YTD - 4th Quarter 2003

(Metric Tons)					Cumula	
Burnan		Savings	Lifetime		Lifetime S	
Program	CO2	NOX	CO2	NOX	CO2	NOX
ENERGY EFFICIENCY PROGRAMS						
Residential HVAC - Electric & Gas	6,323.2945		115,544.5506	90.8555	393,747.6171	309.613
Residential New Construction	7,281.3514	5.7255	145,627.0282	114.5101	234,966.2073	184.7598
ENERGY STAR II						
Maintenance	0.0000			0.0000	0.0000	0.000
Room Air Conditioning	0.0000		0.0000	0.0000	0.0000	0.000
Lighting and Other	0.0000		0.0000	0.0000	0.0000	0.000
Home Energy Audit	0.0000	0.0000	0.0000	0.0000	0.0000	0.000
Residential Low Income						
Comfort Partners Low Income Customers	3,458.6795		68,323.2668	53.7243	244,140.8378	191.9740
Senior Weatherization Pilot	0.0000	0.0000	0.0000	0.0000	0.0000	0.000
Commercial/Industrial Construction						
C&I New Construction	438.5213	0.3448	7,592.2630	5.9700	7,592.2630	5.9700
C&I Retrofit	3,737.4533	2.9389	62,959.2423	49.5064	122,451.7214	96.2868
New School Construction & Retrofit	504.2700	0.3965	9,795.5591	7.7025	9,795.5591	7.7025
Appliance Cycling	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Cool Cities	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
Cancelled Programs						
School EE&R Education	0.0000		0.0000	0.0000	0.0000	0.0000
SUB-TOTAL Energy Efficiency Programs	21743.5701	17.0975	409841.9099	322.2689	1012694.2056	796.3066
RENEWABLE ENERGY PROGRAMS						
Customer On-Site Renewable Energy (CORE)	88.4945		,	1.3917	0.0000	0.000
NJBPU Grid	0.0000		0.0000	0.0000	0.0000	0.000
Infrastructure Development	0.0000		0.0000	0.0000	0.0000	0.000
SUB-TOTAL Renewables	88.4945	0.0696	1,769.8909	1.3917	0.0000	0.0000
EDA PROGRAMS						
Municipal Financing	0.0000			0.0000	0.0000	0.000
Business Financing	0.0000		0.0000	0.0000	0.0000	0.000
REAP	0.0000	0.0000	0.0000	0.0000	0.0000	0.000
SUB-TOTAL EDA Programs	0.0000	0.0000	0.0000	0.0000	0.0000	0.0000
TOTAL NJCEP PROGRAMS	21,832.0647	17.1671	411,611.8008	323.6606	1,012,694.2056	796.3066

New Jersey Clean Energy Program 2003 Board-Approved Budget by Program

Worksheet: R-X									
Year 2003 Staff Straw Proposal Budget		10501		2500				0.10	
(000s)	Conectiv	JCP&L	PSE&G Electric	RECO	NJNG	NUI E-Town	PSE&G Gas	SJG	Statewide Total
RESIDENTIAL ENERGY EFFICIENCY									
Residential HVAC - Electric & Gas									\$13,970
Residential New Construction									\$19,669
ENERGY STAR II									
Maintenance									\$882
Room Air Conditioning									\$2,472
Lighting and Other									\$3,800
Residential Low Income									
Comfort Partners Low Income Customers									\$15,412
Senior Weatherization Pilot									\$722
Commercial/Industrial Construction									
C&I New Construction									\$3,145
C&I Retrofit*									\$24,089
New School Construction & Retrofit									\$6,670
Appliance Cycling									\$7,906
Programs)									\$23,300
Cool Cities									\$2,000
Cancelled Programs									
School EE&R Education									\$250
Home Energy Audit									\$151
SUB-TOTAL Energy Efficiency Programs									\$124,438
RENEWABLE ENERGY PROGRAMS									,,
Renewable Energy Grants and Rebates									\$0
Infrastructure Development									\$0
SUB-TOTAL Renewables									\$12,700
TOTAL NJCEP PROGRAMS									\$137,138

New Jersey Clean Energy Program Data Forming Basis of Report to the New Jersey Board of Public Utilities Appendix 1 - Notes and Definitions

Worksheet		Notes and Definitions
All	(1)	Legacy Programs are former core programs, which while closed to new participants, continue to generate costs related to the servicing of existing customer accounts. For example, the Zero/Low Interest Loan Program no longer accepts participants, but utilities continue to incur interest and loan repayment processing costs for the loans that remain outstanding.
	(2)	A <i>commitment</i> exists where the associated customer has received a letter of commitment or other signed agreement from the utility and the project is slated for completion within two years. Once completed and paid, a committed project should be shifted from "Committed" to "Installed". Committed figures should also be adjusted to reflect any commitments that are cancelled.
R-A1-B1	(1)	Committed Expenditures are those expenditures related to contractual commitments made in the reporting period, but not expected to arise until some future reporting period. A committed expenditure may also be represented by a contractor who has completed the work, but has yet to be paid.
R-A2T and R-A2U	(1)	Administration Expenditures are direct labor, plus overheads, except for the costs that are appropriately allocated to any of the other expense categories described below, plus the costs of facilities (including telephone, computers, supplies, etc.) and legal support services.
	(2)	<i>Grants, Incentives, and Arrears Reduction Expenditures</i> include customer rebates and grants, arrears forgiveness and demonstration projects.
	(3)	<i>Implementation Contractor Expenditures</i> include the cost of contracted services for delivery and tracking of services and incentives including installation, materials, application processing and inspections.
	(4)	<i>Market Research, Evaluation and Program Development Expenditures</i> include internal and external costs related to market research and evaluation, including the collection and input of information, technical support, collaborative input, process support, and outside studies.
	(5)	<i>Marketing and Promotions Expenditures</i> include advertising, promotions, third-party or internal marketing, advertising agency costs, postage and exhibits and trade shows. Marketing activities are those that generate leads and general program awareness and include the development and production of collateral materials such as brochures, websites, direct mail materials, etc.
	(6)	Other Services Expenditures are the costs and expenses accounting systems cannot reasonably classify to other expense classifications (e.g., "Administration", "Grants, Incentives and Arrears Reduction", "Marketing and Promotions", etc.).
	(7)	Sales Expenditures include internal or external workforce and expenses related to enrollment of program participants and working with trade allies. This includes activities that close leads and involve direct interaction with customers, either in person or over the telephone. Sales also includes inbound and outbound telemarketing and call center activities.
	(8)	Training Expenditures include all internal and external costs related to training including the planning and execution of the training event, seminar materials, food, travel expenses, etc., school program costs and non-promotional education activities.

New Jersey Clean Energy Program Data Forming Basis of Report to the New Jersey Board of Public Utilities Appendix 1 - Notes and Definitions (cont'd)

Worksheet	Notes and Definitions									
R-A1-B1	(1)	(1) Committed Participants represents the number of participants that will result from contractual commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.								
	(0)									
	(2)	Units of Measure:								
		Residential HVAC - Electric	=	Number of central air conditioners and heat pumps rebated						
		Residential HVAC - Gas	=	Number of ENERGY STAR qualified furnaces and boilers rebated						
		Residential New Construction (RNC; formerly, NJ ENERGY STAR Homes)	=	"Installed" = Number of homes completed per RNC core efficiency standards; "Commitments" = Number of homes enrolled with commitments to build to RNC core efficiency standards						
		ENERGY STAR II								
		- Room Air Conditioning	=	Number of window AC units rebated						
		- Lighting and Other	=	Number of compact flourescent lights (CFLs), torchieres and fixtures sold.						
		Residential Low Income								
		- Comfort Partners	=	Number of homes completed						
		- Senior Pilot	=	Number of pilot participant homes completed						
		Commercial/Industrial Construction								
		- C&I New Construction	=	"Installed" = Number of projects completed;						
		- C&I Retrofit	=	"Commitments" = Number of applications						
		- Schools New & Retrofit	=	completed						
		Appliance Cycling	=							
		Cool Cities	=							
		Cancelled Programs								
		- Schools EE&R Education	=	N/A						
		- Home Energy Audit	=	Number of mail back and internet audits						
		Customer Sited Clean Generation Program	=	"Installed" = Number of projects completed; "Commitments" = Number of applications completed and approved.						
R-C (All)	(1)	Installed represents the savings accrued as a result of the initiation of a given program installation of recorded measures.								
	(2)	Committed Savings represents the savings that will accrue from contractual commitments for program participation made in the reporting period, but scheduled for installation in future reporting periods.								
	(3)		Annual Savings means the yearly (12 months) savings that will result from a measure installed or committed to during the program year. Lifetime Savings means the savings to be accrued over the expected life of a measure installed or committed to during the program year.							
	(4)	<i>Lifetime Savings</i> means the savings committed to during the program year								
	(5)	Cumulative Lifetime Savings means the savings that will accrue during the expected life of all measures installed or committed to during the current and all previous program years.								
R-DE (All)	(1)	 DEP Emissions Reduction Factors for electric programs are as follows: CO2 (Carbon Dioxide) emissions are reduced by 1,520 lbs per MWh saved NOx (Nitric Oxide) emissions are reduced by 2.8 lbs. per MWh saved SO2 (Sulfur Dioxide) emissions are reduced by 6.5 lbs per MWh saved Hg (Mercury) emissions are reduced by .0000356 lbs per MWh saved 								
R-DG (All)	(2)	DEP Emissions Reduction Factors - CO2 (Carbon Dioxide) emissions - NOx (Nitric Oxide) emissions are	for gas pro are reduce	ograms are as follows: ed by 11.7 lbs per Therm saved						