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VIA ELECTRONIC MAIL ONLY

Carmen Diaz, Acting Secretary
New Jersey Board of Public Utilities
44 S. Clinton Avenue
P.O. Box 350
Trenton, NJ 08625
Board.secretary@bpu.nj.gov

**Re: Quarterly Progress Report of Elizabethtown Gas Company – 3rd Quarter Program
Year 2022
DOCKET NOS. QO19010040 & GO20090619**

Dear Acting Secretary Diaz:

Pursuant to the Board’s current filing procedures, herein is the Quarterly Progress Report for the third quarter (“Q3”) of Program Year 2022¹ (“PY22”) of Elizabethtown Gas (“ETG” or “Company”) with respect to its Clean Energy Act of 2018 Energy Efficiency (“EE”) and Peak Demand Reduction (“PDR”) Programs.

In accordance with the New Jersey Board of Public Utilities (“BPU”) March 19, 2020 and June 10, 2020 Orders issued in BPU Docket No. EO20030254, hard copies are not being submitted at this time, but can be provided at a later time, if needed.

Energy Efficiency Program Progress - Executive Summary:

As of the third quarterly report, ETG continues to focus on implementing residential, multi-family and commercial programs and educating customers, contractors, and retailers on the portfolio of programs.

¹ For the purposes of these quarterly reports, the numbering of the quarters align to these dates: **Q1** (7/1/21-9/30/21); **Q2** (10/1/21 - 12/31/21); **Q3** (1/1/22 - 3/31/22); **Q4** (4/1/22 - 6/30/22).

Elizabethtown Gas has been offering energy efficiency programs since 2009. ETG has had a Behavioral program in place since 2017. This provides an opportunity to educate customers on their energy usage and share energy efficiency programs and tips to reduce consumption.

ETG was approved to offer an On-Bill Repayment Program (OBRP) to make energy efficiency upgrades more accessible to residential, multi-family, and commercial customers. As part of the approval and to assist customers with the challenges of the ongoing pandemic and facilitate recovery, ETG offered deferred on-bill repayments for the first year of the program – July 1, 2021 through June 30, 2022. To date, 13 residential customers have participated in OBRP.

ETG continued outreach to contractors during this quarter. ETG added two new contractors and provided onboarding training. ETG offered multiple training sessions. ETG had two sessions in January which focused on financing processes and a training in March which focused on rebate offerings. In addition, multiple one on one training meetings were held with contractors. The utilities established a recurring Home Performance contractor meeting which is designed to educate contractors, listen to their feedback, gain input and share best practices. Meetings were held on February 17, 2022 and March 10, 2022. Topics discussed included Snugg Pro updates and air conditioning rating changes. On March 21, 2022, a meeting was open to all contractors to provide an overview of utility programs. More meetings are planned for Q4.

On February 1, 2022, ETG launched a HVAC Advertising Co-Op program available to contractors participating in the utility's HVAC financing program. ETG partnered with NJNG, JCPL and SJG to develop the Advertising Co-Op program guidelines to ensure program consistency. The program offers contractors funding support for promoting the HVAC program through some of the following tactics like radio, print advertising, direct mail, and social media. Through March, ETG has had one contractor participate in the program. The utility hopes to continue to expand contractor participation in the program.

The utilities continued to collaborate and participate on working calls to ensure consistent implementation, address joint budget needs, and support contractors.

The Utilities are continuing to work on the development of the Statewide Coordinator (SWC) system that will facilitate the exchange of investments and energy savings between a Lead Utility and a Partner Utility. As of the date of this report, the SWC system is not yet fully tested and operational, therefore the utilities have not yet transferred information for expenditures and energy savings. As discussed during Utility Working Group discussions, Utilities are supporting the incentives for comprehensive projects that address both fuels with the intention to transfer all information through the SWC when the system is operational and integrated with each utility's program management software and tracking system. The joint utilities continue to hold weekly meetings to coordinate on program budgets. The utilities have submitted a petition for consideration with a proposed solution for potential budget disparities. Accordingly, the information reflected within this quarterly report reflects all investments and financing made by Elizabethtown Gas including those as the Lead Utility on behalf of a Partner Utility. Energy savings shown within this report only reflects savings for Elizabethtown Gas's primary fuel.

Elizabethtown Gas has contracted Applied Energy Group on the development of Equity Metrics with the metrics agreed upon by the joint utilities. The utilities have submitted a petition for

consideration with a proposed solutions for the budget disparities. The utilities worked to respond in a timely manner to all discovery requests.

ETG programs delivered 26,063 DTh of savings in the third quarter, or approximately 14% of the annual target.

Residential Sector

- Elizabethtown Gas has contracted Honeywell as the implementation party for the residential programs, save for the Marketplace Program and the Behavioral Program which will be served by Uplight.
- The Existing Homes Home Performance with Energy Star program reported 169 DTh in energy savings or approximately 5% of program's the PY22 target. The Home Performance with ENERGY STAR Program saw 7 projects completed.
- The Behavioral program reported 52,182 DTh in energy savings or approximately 57% of the program's PY22 target. The Behavioral Program had 144,806 customers in quarter's the treatment group.
- The Efficient Products program reported 29,402 DTh in energy savings or approximately 45% of the program's PY22 target.
 - The Marketplace Program saw 871 participants in this quarter.
 - The Appliance Rebates Program saw 324 participants in this quarter.
 - ETG offers appliance rebates at 78 retail outlets including large and independent stores.
 - The HVAC Program saw 157 participants in this quarter.
 - In this quarter, 9 of the HVAC program participants qualified for the supplemental incentive for Low to Moderate Income customers.
- The Quick Home Energy Check Up Program had 91 completed projects.
- The Moderate Income Weatherization Program had 24 completed projects.

Commercial Sector

- Elizabethtown Gas has contracted Applied Energy Group as the implementation party for the Commercial Programs.
- While the Small Business Direct Install Program did not have any projects completed during the reporting period, 7 audits were completed.
- The Engineered Solutions, and Energy Management Programs did not deliver any savings during the reporting period but outreach efforts to larger customers are in progress and we expect these programs to start to ramp up.

Multi-Family Sector

- Elizabethtown Gas has contracted Honeywell as the implementation party for the Multi-Family Home Performance Program, and Multi-Family Direct Install Program.
- Elizabethtown Gas has contracted Applied Energy Group as the implementation party for Multi-Family Engineered Solutions and Multi-Family Prescriptive and Custom Programs
- The Multi-Family: Direct Install program saw 65 participants this quarter.

Comfort Partners Summary

ETG continues to partner with the BPU and our utility partners to implement Comfort Partners and support our low income customers. Comfort Partners had 95 participants for this quarter resulting in 704 DTh annual savings. Year to date, Comfort Partners have had 270 participants and 1,973 DTh annual savings.

Figure 1 shows that year to date natural gas savings is 47% of the PY22 annual savings goal, and program year to date spending is 19% of the PY22 expenditure target.

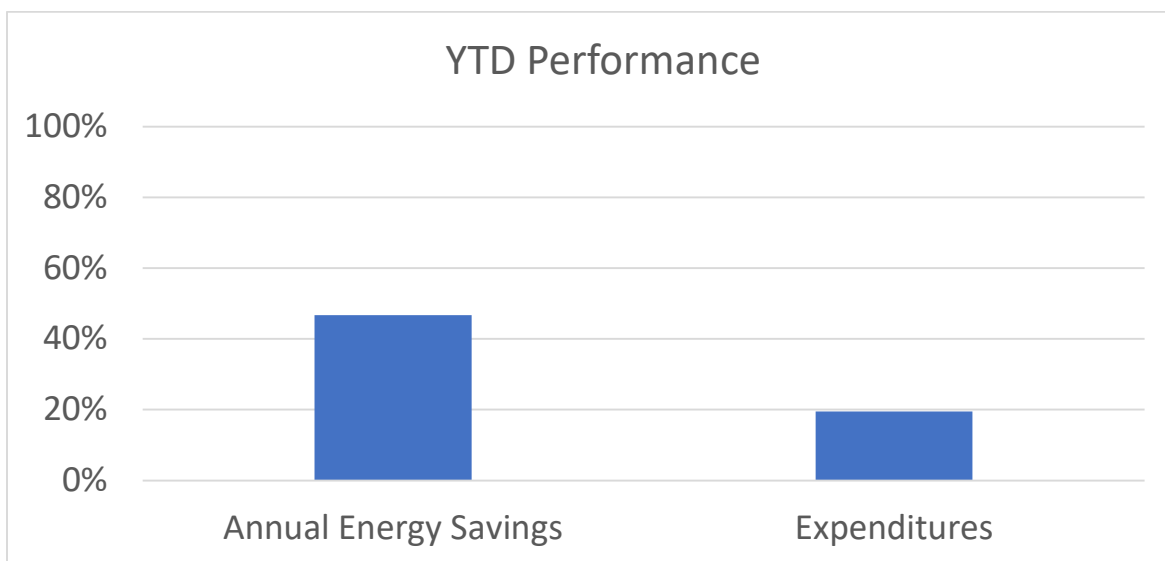


Figure 1: YTD performance of Annual Energy Savings and Budget

Table 1 – Quarterly Progress Table

	Current Quarter Retail Savings ¹	YTD Retail Savings ²	Current Quarter Wholesale Savings ³	Energy Efficiency Baseline	YTD Savings as Percent of Baseline	Annual Utility Retail Savings Target (DTh)	Percent of Annual Target Achieved
Annual Energy Savings (DTh)	26,063	82,555	26,441	50,219,439	0.16%	181,031	46%
Lifetime Savings (DTh)	83,222	470,146	84,429				
Low/Moderate-Income Lifetime Savings (DTh) ⁴	962	2,239	976				
Small Commercial Lifetime Savings (DTh) ⁵	0	0	0				

¹ Calculated savings at the retail (customer meter) level. Savings are estimated from participation counts and TRM calculations, where applicable.

² Encompasses all ex-ante savings for plan year, including prior period adjustments.

³ Wholesale savings at the gross wholesale level include retail savings plus marginal line losses, using approved loss factor in utility’s tariff, per the Avoided Cost Methodology in the NJ Cost Test.

⁴ Low/Moderate-Income lifetime savings are the total of Comfort Partners, or any income-qualified Residential or Multifamily program.

⁵ Small Commercial lifetime savings are Direct Install program savings and those from commercial and industrial (“C&I”) small business customers (<200 kW peak demand) in other programs.

Sector-Level Participation, Expenditures, and Annual Energy Savings

Residential Programs had 146,275 participants and delivered 25,890 DTh of energy savings during the reporting period, amounting to 15% of the overall PY22 target. The savings were driven by the Efficient Products program. The Efficient Products programs had 1,352 participants and delivered 4,990 DTh of energy savings. The Behavioral program had 144,806 participants and delivered 20,335 DTh of energy savings. The Multi-Family Programs had 65 participants and delivered 174 DTh of energy savings. To date, the utility administered programs delivered 82,555 DTh in savings or 46% of the PY22 annual target.

Expenditures during the quarter are approximately 19% of the budget for PY22 and were driven by Residential Programs. We expect expenditures to grow as Multi-Family, and more Commercial, projects begin to close. We are partnering with our implementation teams to develop marketing and outreach plans to connect customers with trade allies and present projects and establish a pipeline that will provide the participation needed to achieve our energy savings targets.

Table 2 – Quarterly Sector-Level Participation

Sector ¹	Current Quarter Participants	YTD Participants	Annual Forecasted Participants	Percent of Annual Forecast
Residential	146,275	154,077	167,475	92%
Multi-Family	65	65	510	13%
C&I	0	0	1,065	0%
Reported Totals for Utility Administered Programs	146,340	154,142	169,050	91%
Comfort Partners ²	95	270	5,700	N/A
Utility Total	146,435	154,412	169,050	91%

¹ Please note that these numbers are totals across all programs within a sector. The appendix shows the participation numbers for individual programs.

² Comfort Partners, the primary program serving low-income customers, is co-managed by the Division of Clean Energy in conjunction with Elizabethtown Gas and the other investor-owned electric and gas utility companies.

Quarterly Level Expenditures

The following table provides quarterly level expenditures by sector. Elizabethtown Gas’s expenses for this quarter were 6% of the PY22 budget.

Table 3 – Quarterly Sector-Level Expenditures

Expenditures ¹	Current Quarter Expenditures (\$000)	YTD Expenditures (\$000)	Annual Budget Expenditures (\$000)	Percent of Annual Budget
Residential	\$728	\$2,285	\$13,372	17%
Multi-Family	\$87	\$260	\$853	30%
C&I	\$243	\$695	\$2,395	29%
Reported Totals for Utility Administered Programs	\$1,058	\$3,240	\$16,620	19%
Comfort Partners	\$738	\$1,537	\$3,372	N/A
Utility Total	\$1,796	\$4,777	\$16,620	29%

¹ Expenditures include rebates, incentives, and loans, as well as program administration costs allocated across programs.

Quarterly Level Energy Savings

The Residential Sector largely contributed to the energy savings in this quarter, reporting 25,890 DTh of energy savings, or 16% of the PY22 annual target. As outreach efforts continue, we expect increased activity, and energy savings, for the Commercial and Multi-Family Sectors.

Table 4 – Quarterly Sector-Level Annual Energy Savings

Annual Energy Savings ¹	Current Quarter Retail (DTh)	YTD Retail (DTh)	Annual Target Retail (DTh)	Percent of Annual Target
Residential	25,890	82,381	164,338	50%
Multi-Family	173,7108	173,7108	2,022	9%
C&I	0	0	14,671	0%
Reported Totals for Utility Administered Programs	26,063	82,555	181,031	46%
Comfort Partners ²	704	1,973	33,830	N/A
Utility Total	26,767	84,527	181,031	47%

¹ Annual Energy Savings represent the total expected annual savings from all energy efficiency measures within each sector.

² Comfort Partners Annual Target Retail Savings is a statewide target.

Portfolio Expenditures Breakdown

Program expenditures reflect Elizabethtown Gas expenditures for the third quarter were 19% of the PY22 budget. Capital Costs in this quarter was driven by the development of the SWC system.

Table 5 – Quarterly Costs and Budget Variances by Category ¹

Total Utility EE/PDR	Quarter Reported (\$000)	YTD Reported (\$000)	Full Year Budget (\$000)	Percent of Budget Spent
Capital Costs	\$34	\$117	\$610	19%
Utility Administration	\$135	\$360	\$667	54%
Marketing	\$59	\$151	\$377	40%
Outside Services	\$393	\$1,339	\$2,607	51%
Rebates ²	\$392	\$1,111	\$6,862	16%
No- or Low-Interest Loans	\$31	\$124	\$4,929	3%
Evaluation, Measurement & Verification (“EM&V”)	\$14	\$38	\$377	10%
Inspections & Quality Control	\$0	\$0	\$190	0%
Utility EE/PDR Total	\$1,058	\$3,240	\$16,620	19%

¹ Categories herein align to ETG’s EE plan as approved by the BPU.

² Rebates include rebates and other direct investments.

Equity Metrics

ETG devoted considerable time during PY22Q3 to the development of infrastructure and processes supporting equity metric reporting. These equity metrics draw from the considerable work of the New Jersey Office of Environmental Justice's Overburdened Community (“OBC”) designations. Per New Jersey’s Environmental Justice Law, N.J.S.A. 13:1D-157, census block groups are identified as being an “Overburdened Community” when certain census criteria are met¹, and metrics reported herein reflect further direction from BPU Staff². These data are compiled into Table 6 detailing Quarterly Equity Performance.

ETG will continue to monitor these metrics as programs and offerings mature throughout the Triennial period. Data gathered in the Q3 effort is expected to be used in future quarters to target these customers that fall within the OBC designated census tracks.

¹ Per N.J.S.A. 13:1D-157: (1) at least 35 percent of the households qualify as low-income households; (2) at least 40 percent of the residents identify as a minority or as members of a State recognized tribal community; or (3) at least 40 percent of the households have limited English proficiency.

² Per guidance from BPU Staff, Overburdened Communities as used in Table 6 reflect those communities where at least 35 percent of the households qualify as low-income households, but exclude those communities that are solely designated as Minority, Limited English, or Minority and Limited English.

Table 6 – Quarterly Equity Performance

Territory-Level Benchmarks	Over-burdened ¹	Non-Over-burdened	Ratio ²
# of Household Accounts ³	49,873	204,090	0.24
# of Business Accounts ³	5,270	16,502	0.32
Total Annual Energy (DTh) ⁴	12,892,039	62,119,898	0.21

Programs	Sub Program or Offering	Types of Sub Program Offering	Quarter Over-burdened ¹	Quarter Non-Over-burdened	Ratio ²	YTD Over-burdened	YTD Non-Over-burdened	Ratio
Participation								
Residential - Efficient Products	HVAC	Core	7	150	0.05	13	239	0.05
	Appliance Rebates	Core	16	308	0.05	31	595	0.05
	Online Marketplace	Core	106	765	0.14	581	6123	0.09
	Energy Efficient Kits	Core	0	0	N/A	0	0	N/A
Residential - Existing Homes	Home Performance with Energy Star	Core	0	2	0.00	0	7	0.00
	Quick Home Energy Check-Up	Utility-Led	4	87	0.05	7	155	0.05
	Moderate Income Weatherization	Utility-Led	4	20	0.20	4	20	0.20
Home Energy Reports	Behavioral	Utility-Led	N/A	N/A	N/A	N/A	N/A	N/A
Commercial & Industrial	Direct Install	Core	0	0	N/A	0	0	N/A
	Prescriptive/Custom	Core	0	0	N/A	0	0	N/A
	Energy Management	Utility-Led	0	0	N/A	0	0	N/A
	Engineered Solutions	Utility-Led	0	0	N/A	0	0	N/A
Multifamily	Multi-Family Home Performance with Energy Star	Core	0	0	N/A	0	0	N/A
	Multi-Family Direct Install	Core	0	65	N/A	0	65	N/A
	Multi-Family Prescriptive / Custom	Core	0	0	N/A	0	0	N/A
	Multi-Family Engineered Solutions	Core	0	0	N/A	0	0	N/A
Total Core Participation			129.00	1,290.00	0.10	625.00	7,029.00	0.09
Total Utility-Led Participation			8.00	107.00	0.07	11.00	175.00	0.06
Total Participation			137.00	1,397.00	0.10	636.00	7,204.00	0.09
Annual Energy Savings (DTh)								
Residential - Efficient Products	HVAC	Core	43.25	1,179.17	0.04	107.80	1,762.71	0.06
	Appliance Rebates	Core	11.96	226.66	0.05	23.44	432.34	0.05
	Online Marketplace	Core	456.07	3,072.53	0.15	2,365.61	24,710.38	0.10
	Energy Efficient Kits	Core	0.00	0.00	N/A	0.00	0.00	N/A
Residential - Existing Homes	Home Performance with Energy Star	Core	0.00	104.58	0.00	0.00	169.41	0.00
	Quick Home Energy Check-Up	Utility-Led	12.66	219.13	0.06	14.11	384.64	0.04
	Moderate Income Weatherization	Utility-Led	80.42	148.65	0.54	80.42	148.65	0.54
Home Energy Reports	Behavioral	Utility-Led	N/A	N/A	N/A	N/A	N/A	N/A
C&I Direct Install	Direct Install	Core	0.00	0.00	N/A	0.00	0.00	N/A
Energy Solutions for Business	Prescriptive/Custom	Core	0.00	0.00	N/A	0.00	0.00	N/A
	Energy Management	Utility-Led	0.00	0.00	N/A	0.00	0.00	N/A
	Engineered Solutions	Utility-Led	0.00	0.00	N/A	0.00	0.00	N/A
	Multi-Family Home Performance with Energy Star	Core	0.00	0.00	N/A	0.00	0.00	N/A
Multifamily	Multi-Family Direct Install	Core	0.00	173.7108	N/A	0.00	173.7108	N/A
	Multi-Family Prescriptive / Custom	Core	0.00	0.00	N/A	0.00	0.00	N/A
	Multi-Family Engineered Solutions	Core	0.00	0.00	N/A	0.00	0.00	N/A
	Total Core Annual Energy Savings			511.28	4,756.64	0.11	2,496.85	27,248.55
Total Utility-Led Annual Energy Savings			93.07	367.78	0.25	94.53	533.30	0.18
Total Annual Energy Savings			604.35	5,124.43	0.12	2,591.38	27,781.85	0.09
Lifetime Energy Savings (DTh)								
Residential - Efficient Products	HVAC	Core	865.02	20,903.82	0.04	1,946.04	30,995.37	0.06
	Appliance Rebates	Core	138.49	2,612.40	0.05	271.70	4,987.99	0.05
	Online Marketplace	Core	3,864.46	25,034.18	0.15	18,408.53	189,318.53	0.10
	Energy Efficient Kits	Core	0.00	0.00	N/A	0.00	0.00	N/A
Residential - Existing Homes	Home Performance with Energy Star	Core	0.00	2,769.77	0.00	0.00	4,418.75	0.00
	Quick Home Energy Check-Up	Utility-Led	127.23	2,207.86	0.06	141.94	3,876.63	0.04
	Moderate Income Weatherization	Utility-Led	1,865.48	3,452.05	0.54	1,865.48	3,452.05	0.54
Home Energy Reports	Behavioral	Utility-Led	N/A	N/A	N/A	N/A	N/A	N/A
C&I Direct Install	Direct Install	Core	0.00	0.00	N/A	0.00	0.00	N/A
Energy Solutions for Business	Prescriptive/Custom	Core	0.00	0.00	N/A	0.00	0.00	N/A
	Energy Management	Utility-Led	0.00	0.00	N/A	0.00	0.00	N/A
	Engineered Solutions	Utility-Led	0.00	0.00	N/A	0.00	0.00	N/A
	Multi-Family Home Performance with Energy Star	Core	0.00	0.00	N/A	0.00	0.00	N/A
Multifamily	Multi-Family Direct Install	Core	0.00	1,736.8242	0.00	0.00	1,736.8242	0.00
	Multi-Family Prescriptive / Custom	Core	0.00	0.00	N/A	0.00	0.00	N/A
	Multi-Family Engineered Solutions	Core	0.00	0.00	N/A	0.00	0.00	N/A
	Total Core Lifetime Energy Savings			4,867.97	53,056.99	0.09	20,626.28	231,457.47
Total Utility-Led Lifetime Energy Savings			1,992.72	5,659.91	0.35	2,007.42	7,328.68	0.27
Total Lifetime Energy Savings			6,860.68	58,716.89	0.12	22,633.70	238,786.15	0.09

1 Across all programs, subprograms, or offerings, participation/expenditures/savings are classified as either in an Environmental Justice Overburdened Community census block or not based on the program participant's address. Overburdened Community census blocks were developed and defined by the NJ Department of Environmental Protection (www.nj.gov/dep/ej/communities.html).

2 The Ratio column shows the ratio of the overburdened metric over the non-overburdened metric. Comparing the territory-level benchmark ratios versus the program ratios shows how equitable the distribution of the program is between the overburdened and non-overburdened populations. If the program ratio is greater than the benchmark ratio, then the overburdened population is better represented in the program.

3 Estimation of accounts with overburdened designation determined to be active immediately preceding the current Plan Year.

4 Estimation of usage with overburdened designation for the 12-month period immediately preceding the current Plan Year.

If you have any questions, please feel free to contact me directly.

Respectfully,



Deborah M. Franco

DMF/caj

cc: Brian Lipman
Maura Caroselli
Stacy Richardson
Phillip Chao
Maureen Minkel
Peter Druckenmiller
Michael Savacool
Frank Vetri

Appendix 1 – Participant Definitions

NJ Program		Participants (as lead utility)
Efficient Products	HVAC	Sum of HVAC units (multiple units per customer, counts as multiple participants)
	Lighting - Upstream	Quantity of packages sold (based on SKU) - net of returns (negative in current period)
	Rebated Products	Quantity of units rebated (based on SKU)
	Mid-Stream Products	Quantity of units sold (based on SKU) - net of returns (negative in current period)
	Appliance Recycling	Count of visits to premise not units
	Online Marketplace	Quantity of units sold (based on SKU) - net of returns (negative in current period)
	EE Kits - Giveaway	Per kit delivered
	Consumer Electronics	For rebated programs, count of rebate applications For Midstream, every measure is considered a participant - net of returns (negative in current period)
Existing Homes	Home Performance with Energy Star	Count of completed HPwES projects
	Quick Home Energy Checkup	Count of completed visits
	Moderate Income Weatherization	Same as HPwES - (distinction would be paying for audit in this program)
Home Energy Education & Management	Behavioral	Count of treatment customers at end of reporting period
C&I Direct Install	Direct Install	Count based on number of applications/projects completed, not account number
Energy Solutions for Business	Prescriptive/Custom	Count based on number of applications/projects completed, not account number
	Energy Management	Count based on number of applications/projects completed, not account number
	Engineered Solutions	Count based on number of applications/projects completed, not account number
Multifamily	HPwES	Count of completed HPwES projects
	Direct Install	Count based on number of projects completed
	Prescriptive/Custom	Count based on number of applications/projects completed, not account number
	Engineered Solutions	Count based on number of applications/projects completed, not account number

ETG Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix 2A

For Period Ending PY22Q3 PYTD

	Sub Program or Category ¹	Participation				Actual Expenditures				Ex Ante Energy Savings						
		A	B	C	D=C/B	E	F	G	H=G/F	I	J	K	L=K/J	M	N	O
		Current Quarter	Annual Forecasted Participation Number	Reported Participation Number YTD	YTD % of Annual Participants	Current Quarter (\$000)	Annual Forecasted Program Costs (\$000) ²	Reported Program Costs YTD (\$000)	YTD % of Annual Budget	Current Quarter Annual Retail Energy Savings (DTh)	Annual Forecasted Retail Energy Savings (DTh)	Reported Retail Energy Savings YTD (DTh)	YTD % of Annual Energy Savings	Current Quarter Reported Wholesale Energy Savings (DTh)	Peak Demand Savings YTD (DT) ⁴	Current Quarter Lifetime Retail Savings (DTh)
Residential Programs																
	HVAC	157		252		\$282		\$645		1,222		1,871		1,898		21,769
	Appliance Rebates	324		626		\$71		\$156		239		456		462		2,751
	Marketplace Efficient Products	871		6,704		\$97		\$708		3,529		27,076		27,469		28,899
	EE Giveaway Kits	0		0		\$0		\$0		0		0		0		0
	Subtotal Efficient Products	1,352	16,375	7,582	46%	\$450	\$7,763	\$1,510	19%	4,990	65,382	29,402	0	29,829	0	53,418
	Home Performance with Energy Star*	2	100	7	7%	\$58	\$1,937	\$282	15%	105	3,299	169	0	172		2,770
	Quick Home Energy Check-Up	91	850	162	19%	\$52	\$680	\$148	22%	232	2,403	399	0	405		2,335
	Moderate Income Weatherization	24	150	24	16%	\$150	\$1,858	\$302	16%	229	2,466	229	0	232		5,318
	Behavioral	144,806	150,000	146,302	98%	\$19	\$1,135	\$42	4%	20,335	90,789	52,182	1	52,939		17,644
	Total Residential	146,275	167,475	154,077	92%	\$728	\$13,372	\$2,285	17%	25,890	164,338	82,381	1	83,576	0	81,485
Business Programs																
	Direct Install*	0	10	0	0%	\$125	\$932	\$345	37%	0	1,381	0	0	0		0
	Prescriptive/Custom ³	0	1,055	0	0%	\$96	\$1,463	\$278	19%	0	13,290	0	0	0		0
	Energy Management	0	0	0	N/A	\$8	\$0	\$28	N/A	0	0	0	N/A	0		0
	Engineered Solutions	0	0	0	N/A	\$14	\$0	\$44	N/A	0	0	0	N/A	0		0
	Total Business	0	1,065	0	0%	\$243	\$2,395	\$695	29%	0	14,671	0	0	0	0	0
	HPwES	0		0		\$15		\$59		0		0		0		0
	Direct Install	65		65		\$15		\$32		174		174		176		1,737
	Prescriptive/Custom*	0		0		\$0		\$2		0		0		0		0
	Engineered Solutions	0		0		\$57		\$167		0		0		0		0
	Subtotal MultiFamily	65	510	65	13%	\$87	\$853	\$260	30%	174	2,022	174	0	176	0	1,737
Other Programs																
	Home Optimization & Peak Demand Reduction															
	Total Other															
	Portfolio Total	146,340	169,050	154,142	91%	\$1,058	\$16,620	\$3,240	19%	26,063	181,031	82,555	0	83,752	0	83,222
	Supportive Costs Outside Portfolio															

¹ Subprograms provide relevant forecasts as included in the Company's approved EE/PDR Plans. Program delivery elements are generally listed as categories for informational purposes only.

² Annual Forecasted Program Costs reflect values anticipated in Board-approved Utility EE/PDR filings and may incorporate budget adjustments as provided for in the June 10, 2020 Board Order.

³ Prescriptive/Custom Participation Number is reported on a Measure level

⁴ On-going discussions within the Evaluation, Measurement and Verification (EM&V) Working Group have noted that there is no clearly defined protocol for calculating Peak Demand Savings for natural gas measures. It is anticipated that this issue will be addressed by the EM&V Working Group within this Triennial. No Peak Demand Savings for natural gas measures will be reported until an agreed upon methodology has been determined.

* Denotes a core EE program. Home Performance with Energy Star only includes non-LMI; the comparable program for LMI participants is Comfort Partners, which is jointly administered by the State and Utilities.

Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix 2B

For Period Ending PY22Q3 PYTD

		Participation		Incentive Expenditures (Customer Rebates and Low/no-cost financing)		Ex Ante Energy Savings	
		A	B	C	D	E	F
		Reported Participation Number YTD		Reported Incentive Costs YTD (\$000)		Reported Retail Energy Savings YTD (DTh)	
Residential Programs	Sub Program	LMI	Non-LMI or Unverified	LMI	Non-LMI or Unverified	LMI	Non-LMI or Unverified
Efficient Products	HVAC	9	243	\$7	\$187	37	1,833
	Appliance Rebates	0	626	\$0	\$87	0	456
	Marketplace Efficient Products	0	6,704	\$0	\$629	0	27,076
	Efficient Products Kits	0	0	\$0	\$0	0	0
	Subtotal Efficient Products	9	7,573	\$7	\$902	37	29,365
Existing Homes	Home Performance with Energy Star ¹	0	7	\$0	\$34	0	169
	Quick Home Energy Check-Up	0	162	\$0	\$50	0	399
	Moderate Income Weatherization	24	0	\$108	\$0	229	0
Home Energy Education & Management	Behavioral	0	146,302	\$0	\$0	0	52,182
Total Residential		33	154,044	\$115	\$987	266	82,115
Multifamily	HPwES	0	0	\$0	\$0	0	0
	Direct Installation/MF QHEC	0	65	\$0	\$8	0	174
Total Multifamily		0	65	\$0	\$8	0	174
Home Optimization & Peak Demand Reduction							
Total Other		0	0	\$0	\$0	0	0
Portfolio Total		33	154,109	\$115	\$995	266	82,288
Supportive Costs Outside Portfolio							

1 Income-qualified customers are directed to participate through the Comfort Partners or Moderate Income Weatherization programs.

Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix 2C

For Period Ending PY22Q3 PYTD

		Participation		Incentive Expenditures (Customer Rebates and Low/no-cost financing)		Ex Ante Energy Savings	
		A	B	C	D	E	F
		Reported Participation Number YTD		Reported Incentive Costs YTD (\$)		Reported Retail Energy Savings YTD (DTh)	
Business Programs	Sub-Program	Small Commercial	Large Commercial	Small Commercial	Large Commercial	Small Commercial	Large Commercial
C&I Direct Install	Direct Install	0	N/A	\$0	N/A	0	N/A
Energy Solutions for Business	Prescriptive/Custom	0	0	\$0	\$0	0	0
	Energy Management	0	0	\$0	\$0	0	0
	Engineered Solutions	0	0	\$0	\$0	0	0
Total Business		0	0	\$0	\$0	0	0
Multifamily	Prescriptive/Custom	0	0	\$0	\$0	0	0
	Engineered Solutions	0	0	\$0	\$0	0	0
Other Programs		0	0	\$0	\$0	0	0
Home Optimization & Peak Demand Reduction							
Total Other		0	0	\$0	\$0	0	0
Portfolio Total		0	0	\$0	\$0	0	0
Supportive Costs Outside Portfolio							

Appendix 2D - Elizabethtown Gas Energy Efficiency Compliance Baselines and Benchmarks

Energy Efficiency Compliance Baselines and Benchmarks (therms)												
Gas Utility	Plan Year	Sales Period	Sales (therms)	Adjustments	Adjusted Retail Sales	Compliance Baseline	Overall Annual Energy Reduction Target (%)	Overall Annual Energy Reduction Target (therms)	State-Administered Annual Energy Reduction Target (%)	State-Administered Annual Energy Reduction Target (therms)	Utility-Administered Annual Energy Reduction Target (%)	Utility-Administered Annual Energy Reduction Target (therms)
			(A)	(B)	(C) = (A)-(B)	(D) = Average (C)	(E)	(F) = (E) * (D)	(G)	(H) = (G) * (D)	(I)	(J) = (I) * (D)
Elizabethtown Gas	2019	7/1/18 - 6/30/19	514,447,498	40,069	514,407,429							
	2020	7/1/19 - 6/30/20	485,443,069	75,903	485,367,166							
	2021	7/1/20 - 6/30/21	501,043,439	(2,442)	501,045,881							
	Plan Year 2022					500,273,492	0.00%	-	0.00%	-	0.00%	0

Notes:

(A) Includes sales as reported on FERC Form-2, as adjusted for the given sales period (planning year)

(B) Includes adjustments to remove Electric Generation and Cogeneration. Negative values in year 2021 reflect billing adjustments.

(E,G,I) No formal targets established for PY22 in the June 2020 CEA Framework Order