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November 29, 2022

VIA ELECTRONIC MAIL ONLY

Carmen Diaz, Acting Secretary
New Jersey Board of Public Utilities
44 S. Clinton Avenue
P.O. Box 350
Trenton, NJ 08625
Board.secretary@bpu.nj.gov

**Re: Quarterly Progress Report of Elizabethtown Gas Company – 1st Quarter Program
Year 2023
DOCKET NOS. QO19010040 & GO20090619**

Dear Acting Secretary Diaz:

Pursuant to the Board's current filing procedures, herein is the Quarterly Progress Report for the first quarter ("Q1") of Program Year 2023¹ ("PY23") of Elizabethtown Gas ("ETG" or "Company") with respect to its Clean Energy Act of 2018 Energy Efficiency ("EE") and Peak Demand Reduction ("PDR") Programs.

In accordance with the Order issued by the Board in connection with I/M/O the New Jersey Board of Public Utilities' Response to the COVID-19 Pandemic for a Temporary Waiver of Requirements for Certain Non-Essential Obligations, BPU Docket No. E020030254, Order dated March 19, 2020, this document is being electronically filed. No paper copies will follow.

Energy Efficiency Program Progress - Executive Summary:

As of the first quarterly report, ETG continues to focus on implementing residential, multi-family and commercial programs and educating customers, contractors, and retailers on the portfolio of programs.

¹ For the purposes of these quarterly reports, the numbering of the quarters align to these dates: **Q1** (7/1/22-9/30/22); **Q2** (10/1/22 - 12/31/22); **Q3** (1/1/23 - 3/31/23); **Q4** (4/1/23 - 6/30/23).

The utilities continued to collaborate and participate on working calls to ensure consistent implementation, address joint budget needs, and support contractors.

The Utilities are continuing to work on the development of the Statewide Coordinator (SWC) system that will facilitate the exchange of investments and energy savings between a Lead Utility and a Partner Utility. As of the date of this report, the SWC system is not yet fully tested and operational, therefore the utilities have not yet transferred information for expenditures and energy savings. As discussed during Utility Working Group discussions, Utilities are supporting the incentives for comprehensive projects that address both fuels with the intention to transfer all information through the SWC when the system is operational and integrated with each utility's program management software and tracking system. The joint utilities continue to hold weekly meetings to coordinate on program budgets. The utilities have submitted a petition for consideration with a proposed solution for potential budget disparities and the BPU has approved. Accordingly, the information reflected within this quarterly report reflects all investments and financing made by Elizabethtown Gas including those as the Lead Utility on behalf of a Partner Utility. Energy savings shown within this report only reflects savings for Elizabethtown Gas's primary fuel.

Elizabethtown Gas has contracted Applied Energy Group on the development of Equity Metrics with the metrics agreed upon by the joint utilities. The utilities have submitted a petition for consideration with a proposed solutions for the budget disparities and the BPU has approved.

ETG programs delivered 56,331 DTh of savings in the first quarter, or approximately 31% of the annual target.

Residential Sector

- Elizabethtown Gas has contracted Honeywell as the implementation party for the residential programs, save for the Marketplace Program and the Behavioral Program which will be served by Uplight.
- The Existing Homes Home Performance with Energy Star program reported 404 DTh in energy savings or approximately 8% of program's the PY23 target. The Home Performance with ENERGY STAR Program saw 11 projects completed.
- The Behavioral program reported 6,814 DTh in energy savings or approximately 12% of the program's PY23 target. The Behavioral Program had 170,189 customers in this quarter's the treatment group.
- The Efficient Products program reported 41,340 DTh in energy savings or approximately 49% of the program's PY23 target.
 - The Marketplace Program saw 5,832 participants in this quarter.
 - The Appliance Rebates Program saw 420 participants in this quarter.
 - The HVAC Program saw 219 participants in this quarter.
 - In this quarter, 18 of the HVAC program participants qualified for the supplemental incentive for Low to Moderate Income customers.

- 288 EE Giveaway Kits were distributed through EmPowered Schools to students at schools located in ETG's service territory in this quarter.
- The Quick Home Energy Check Up Program had 49 completed projects.
- The Moderate Income Weatherization Program had 28 completed projects.

Commercial Sector

- Elizabethtown Gas has contracted Applied Energy Group as the implementation party for the Commercial Programs.
- While the Small Business Direct Install Program did not have any projects completed during the reporting period, 12 audits were completed.
- Prescriptive and Custom Program had 2 completed projects in this quarter.
- The Engineered Solutions, and Energy Management Programs did not deliver any savings during the reporting period but outreach efforts to larger customers are in progress and we expect these programs to start to ramp up.

Multi-Family Sector

- Elizabethtown Gas has contracted Honeywell as the implementation party for the Multi-Family Home Performance Program, and Multi-Family Direct Install Program.
- Elizabethtown Gas has contracted Applied Energy Group as the implementation party for Multi-Family Engineered Solutions and Multi-Family Prescriptive and Custom Programs
- The Multi-Family: Direct Install program saw 63 participants this quarter.

Comfort Partners Summary

ETG continues to partner with the BPU and our utility partners to implement Comfort Partners and support our low income customers. Comfort Partners had 108 participants for this quarter resulting in 854 DTh annual savings.

Table 1 shows the Company's overall performance as a percentage of retail sales, which includes retail sales reductions achieved by the Comfort Partners program, which is the primary program serving low-income customers and is co-managed by the Division of Clean Energy in conjunction with Elizabethtown Gas and the other investor-owned electric and gas utility companies.

Table 1 – Program Year 2023 Program Results

Period Covered	Utility-Administered Retail Savings (DTh) 1,2	Comfort Partners Retail Savings (DTh) 1,2	Other Programs Retail Savings (DTh)3	Total Portfolio Retail Savings (DTh) 1,2	Compliance Baseline (DTh) 4	Annual Target (%)	Annual Target (DTh)	Percent of Annual Target (%)
	(A)	(B)	(C)	(D) = (A)+(B)+(C)	(E)	(F)	(G) = (E)*(F)	(H) = (D) / (G)
Quarter	56,331	854	N/A	57,186				
YTD	56,331	854	N/A	57,186	49,647,822	0.34%	168,802	33%

¹ Calculated savings at the retail (customer meter) level. Savings are estimated from participation counts and TRM calculations, where applicable.

² Encompasses all ex-ante savings for the Plan Year, including prior adjustments.

³ Other Programs includes Company-specific programs that are not part of the Clean Energy Act (CEA) energy efficiency programs and Comfort Partners, such as legacy programs and pilots.

⁴ Calculated as average annual gas usage in the prior three plan years (i.e., July – June) per N.J.S.A. 48:3-87.9(a). Details are provided in Appendix E.

Figure 1 shows that year to date natural gas savings is 32% of the PY23 annual savings goal, and program year to date spending is 12% of the PY23 expenditure target.

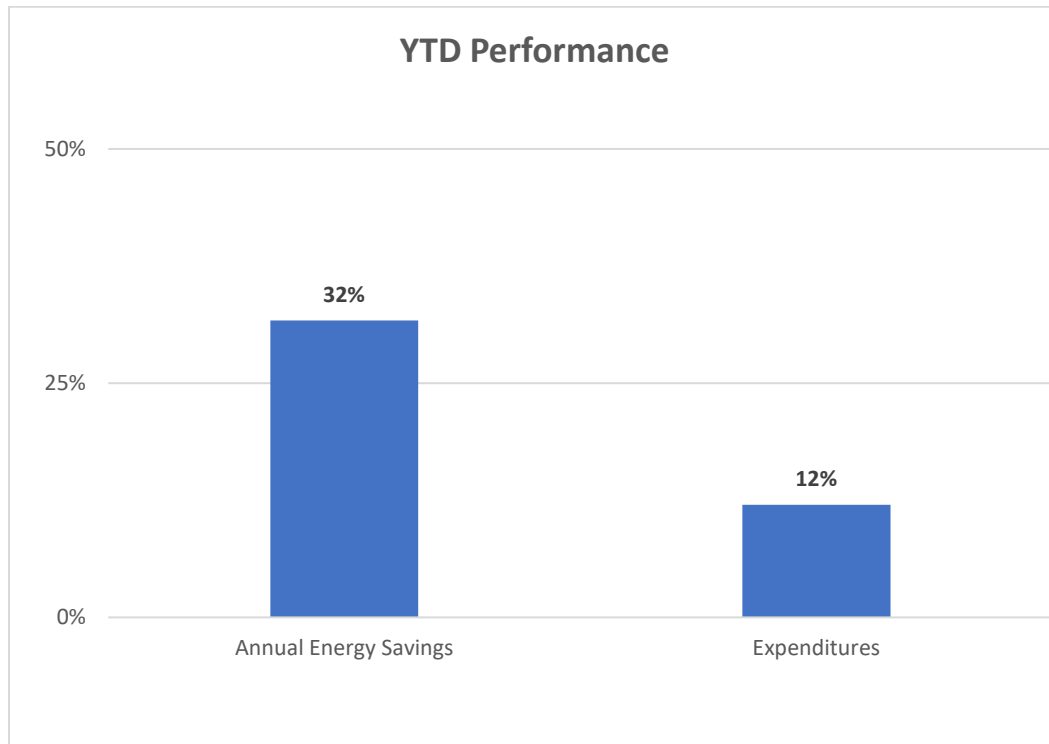


Figure 1: YTD performance of Annual Energy Savings and Budget

The Residential sector has represented the bulk of PY23 annual targets at 86%, primarily due to the nature of the programs and its growth. Low to Moderate-Income Savings was driven by the Moderate-Income Weatherization Program at 526 DTh in annual savings and 12,166 DTh in lifetime savings. This quarter, 1 Small Commercial project in the C&I Prescriptive Program was completed for 11.18 DTh in annual savings.

Table 2 provides the results of the QPIs for all programs for which utilities are responsible, inclusive of the CEA-funded programs, Comfort Partners program (only included in low/moderate income lifetime savings), and any legacy energy efficiency programs administered by ETG that were authorized or funded by or through a prior filing or authorization.

Table 2 – Quantitative Performance Indicators

	Quarter				Year to Date				Annual Target ¹	Percent of Annual Target Achieved
	Utility-Administered Plan Year Results	Comfort Partners Plan Year Results	Other Programs Plan Year Results	Total Plan Year Results	Utility-Administered Plan Year Results	Comfort Partners Plan Year Results	Other Programs Plan Year Results	Total Plan Year Results		
Annual Energy Savings (Dth)	56,331	854	N/A	57,186	56,331	854	N/A	57,186	180,426	32%
Lifetime Savings (Dth)	651,946	16,665	N/A	668,611	651,946	16,665	N/A	668,611	1,310,254	51%
Annual Demand Savings (Dth Peak Day)										
Low/Moderate-Income Lifetime Savings (Dth) ²	14,755	16,665	N/A	31,419	14,755	16,665	N/A	31,419		
Small Commercial Lifetime Savings (Dth) ³	224		N/A	224	224		N/A	224		

¹ Annual targets reflect estimated impacts as filed in the Company’s EE filing

² Low/Moderate-Income lifetime savings are provided separately for Comfort Partners and any income-qualified Residential or Multi-Family program.

³ Small Commercial lifetime savings are Direct Install program savings and those from C&I small business customers (<200 kW peak demand) in other programs.

Sector-Level Participation, Expenditures, and Annual Energy Savings

Residential Programs had 177,036 participants and delivered 49,167 DTh of energy savings during the reporting period, amounting to 32% of the overall PY23 target. The savings were driven by the Efficient Products program especially the Marketplace Program and its smart thermostats sales delivering 36,705 DTh of energy savings. The Efficient Products programs had 6,759 participants and delivered 41,340 DTh of energy savings. The Behavioral program had 170,189 participants and delivered 6,814 DTh of energy savings. The Multi-Family Programs had 63 participants and delivered 69 DTh of energy savings. The C&I Programs has 2 participants and delivered 7,096

DTh of energy savings. To date, the utility administered programs delivered 56,331 DTh in savings or 31% of the PY23 annual target.

Expenditures during the quarter are approximately 12% of the budget for PY23 and were driven by Residential Programs. We expect expenditures to grow as Multi-Family, and more Commercial, projects begin to close. We are partnering with our implementation teams to develop marketing and outreach plans to connect customers with trade allies and present projects and establish a pipeline that will provide the participation needed to achieve our energy savings targets.

Table 3 – Quarterly Sector-Level Participation

Sector ¹	Current Quarter Participants	YTD Participants	Annual Forecasted Participants	Percent of Annual Forecast
Residential	177,036	177,036	178,227	99%
Multi-Family	63	63	913	7%
C&I	2	2	1,398	0%
Reported Totals for Utility Administered Programs	177,101	177,101	180,538	98%
Comfort Partners ²	108	108	5,760	N/A
Utility Total	177,209	177,209	180,538	98%

¹ Please note that these numbers are totals across all programs within a sector. The appendix shows the participation numbers for individual programs.

² Comfort Partners, the primary program serving low-income customers, is co-managed by the Division of Clean Energy in conjunction with Elizabethtown Gas and the other investor-owned electric and gas utility companies.

Quarterly Level Expenditures

The following table provides quarterly level expenditures by sector. Elizabethtown Gas’s expenses for this quarter were 12% of the PY23 budget.

Table 4 – Quarterly Sector-Level Expenditures

Expenditures ¹	Current Quarter Expenditures (\$000)	YTD Expenditures (\$000)	Annual Budget Expenditures (\$000)	Percent of Annual Budget
Residential	\$2,071	\$2,071	\$15,753	13%
Multi-Family	\$104	\$104	\$1,903	5%
C&I	\$415	\$415	\$3,913	11%
Reported Totals for Utility Administered Programs	\$2,589	\$2,589	\$21,569	12%
Comfort Partners	\$625	\$625	\$3,434	18%
Utility Total	\$3,215	\$3,215	\$25,003	13%

¹ Expenditures include rebates, incentives, and loans, as well as program administration costs allocated across programs.

Quarterly Level Energy Savings

The Residential Sector largely contributed to the energy savings in this quarter, reporting 49,167 DTh of energy savings, or 32% of the PY23 annual target. This is attributed to the increased activity in the Marketplace Program. As outreach efforts continue, we expect increased activity, and energy savings, for the Commercial and Multi-Family Sectors.

Table 5 – Quarterly Sector-Level Annual Energy Savings

Annual Energy Savings ¹	Current Quarter Retail (DTh)	YTD Retail (DTh)	Annual Target Retail (DTh)	Percent of Annual Target
Residential	49,167	49,167	155,620	32%
Multi-Family	69	69	3,848	2%
C&I	7,096	7,096	20,958	34%
Reported Totals for Utility Administered Programs	56,331	56,331	180,426	31%
Comfort Partners ²	854	854	29,535	N/A
Utility Total	57,186	57,186	180,426	32%

¹ Annual Energy Savings represent the total expected annual savings from all energy efficiency measures within each sector.

² Comfort Partners Annual Target Retail Savings is a statewide target.

Portfolio Expenditures Breakdown

Program expenditures reflect Elizabethtown Gas expenditures for the first quarter were 12% of the PY23 budget. Capital Costs in this quarter was driven by the development and improvements on the On-Bill Repayment Program system.

Table 6 – Quarterly Costs and Budget Variances by Category ¹

Total Utility EE/PDR	Quarter Reported (\$000)	YTD Reported (\$000)	Full Year Budget (\$000)	Percent of Budget Spent
Capital Costs ³	\$177	\$177	\$0	N/A
Utility Administration	\$166	\$166	\$957	17%
Marketing	\$97	\$97	\$527	18%
Outside Services	\$417	\$417	\$2,896	14%
Rebates ²	\$1,332	\$1,332	\$10,259	13%
No- or Low-Interest Loans	\$288	\$288	\$6,188	5%
Evaluation, Measurement & Verification (“EM&V”)	\$109	\$109	\$526	21%
Inspections & Quality Control	\$3	\$3	\$216	2%
Utility EE/PDR Total	\$2,589	\$2,589	\$21,569	12%

¹ Categories herein align to ETG’s EE plan as approved by the BPU.

² Rebates include rebates and other direct investments.

³ Capital Costs for Elizabethtown Gas had approximately \$316k left over from PY22 Capital Cost budget due to the Statewide Coordinator development taking longer than expected. The expenditures seen here in PY23 are using this leftover budget.

Equity Metrics

These equity metrics draw from the considerable work of the New Jersey Office of Environmental Justice's Overburdened Community (“OBC”) designations. Per New Jersey’s Environmental Justice Law, N.J.S.A. 13:1D-157, census block groups are identified as being an “Overburdened Community” when certain census criteria are met¹, and metrics reported herein reflect further direction from BPU Staff². These data are compiled into Table 7 detailing Equity Performance.

¹ Per N.J.S.A. 13:1D-157: (1) at least 35 percent of the households qualify as low-income households; (2) at least 40 percent of the residents identify as a minority or as members of a State recognized tribal community; or (3) at least 40 percent of the households have limited English proficiency.

² Per guidance from BPU Staff, Overburdened Communities as used in Table 6 reflect those communities where at least 35 percent of the households qualify as low-income households, but exclude those communities that are solely designated as Minority, Limited English, or Minority and Limited English.

Table 7 – Quarterly Equity Performance

Territory-Level Benchmarks	Overburdened ¹	Non-Overburdened	%OBC ²
# of Household Accounts	42,911	236,301	15%
# of Business Accounts	3,837	18,997	17%
Total Annual Energy (DTh)	7,127,164	41,694,008	15%

Programs	Sub Program or Offering	Types of Sub Program Offering	Quarter Overburdened ¹	Quarter Non-Overburdened	%OBC ²	YTD Overburdened	YTD Non-Overburdened	%OBC ²
Participation								
Residential - Efficient Products	HVAC	Core	16	203	7%	16	203	7%
	Appliance Rebates	Core	14	406	3%	14	406	3%
	Online Marketplace	Core	547	5,285	9%	547	5,283	9%
Residential - Existing Homes	Energy Efficient Kits	Core	0	288	0%	0	288	0%
	Home Performance with Energy Star	Core	1	10	9%	1	10	9%
	Quick Home Energy Check-Up	Additional	1	48	2%	1	48	2%
	Moderate Income Weatherization	Additional	7	21	25%	7	21	25%
Home Energy Reports	Behavioral	Additional	N/A	N/A	N/A	N/A	N/A	N/A
C&I Direct Install	Direct Install	Core	0	0	N/A	0	0	N/A
Energy Solutions for Business	Prescriptive/Custom	Core	0	2	0%	0	2	0%
	Energy Management	Additional	0	0	N/A	0	0	N/A
	Engineered Solutions	Additional	0	0	N/A	0	0	N/A
Multifamily	Multi-Family Home Performance with Energy Star	Core	0	0	N/A	0	0	N/A
	Multi-Family Direct Install	Core	0	63	0%	0	63	0%
	Multi-Family Prescriptive / Custom	Core	0	0	N/A	0	0	N/A
	Multi-Family Engineered Solutions	Core	0	0	N/A	0	0	N/A
Total Core Participation			578	6,257	8%	578	6,255	8%
Total Additional Participation			8	69	10%	8	69	10%
Total Participation			586	6,326	8%	586	6,324	8%

Annual Energy Savings (DTh)								
Residential - Efficient Products	HVAC	Core	150	2,507	6%	150	2,507	6%
	Appliance Rebates	Core	10	284	3%	10	284	3%
	Online Marketplace	Core	3,445	33,777	9%	3,445	33,764	9%
	Energy Efficient Kits	Core	0	1,167	0%	0	1,167	0%
Residential - Existing Homes	Home Performance with Energy Star	Core	51	352	13%	51	352	13%
	Quick Home Energy Check-Up	Additional	2	82	2%	2	82	2%
	Moderate Income Weatherization	Additional	158	368	30%	158	368	30%
Home Energy Reports	Behavioral	Additional	N/A	N/A	N/A	N/A	N/A	N/A
C&I Direct Install	Direct Install	Core	0	0	N/A	0	0	N/A
Energy Solutions for Business	Prescriptive/Custom	Core	0	7,096	0%	0	7,096	0%
	Energy Management	Additional	0	0	N/A	0	0	N/A
	Engineered Solutions	Additional	0	0	N/A	0	0	N/A
	Multi-Family Home Performance with Energy Star	Core	0	0	N/A	0	0	N/A
Multifamily	Multi-Family Direct Install	Core	0	69	0%	0	69	0%
	Multi-Family Prescriptive / Custom	Core	0	0	N/A	0	0	N/A
	Multi-Family Engineered Solutions	Core	0	0	N/A	0	0	N/A
	Total Core Annual Energy Savings		3,656	45,252	7%	3,656	45,238	7%
Total Additional Annual Energy Savings			160	450	26%	160	450	26%
Total Annual Energy Savings			3,816	45,702	8%	3,816	45,689	8%
Lifetime Energy Savings (DTh)								
Residential - Efficient Products	HVAC	Core	2,918	46,820	6%	2,918	46,820	6%
	Appliance Rebates	Core	111	3,271	3%	111	3,271	3%
	Online Marketplace	Core	37,822	371,111	9%	37,822	370,965	9%
	Energy Efficient Kits	Core	0	11,292	0%	0	11,292	0%
Residential - Existing Homes	Home Performance with Energy Star	Core	1,042	7,640	12%	1,042	7,640	12%
	Quick Home Energy Check-Up	Additional	17	831	2%	17	831	2%
	Moderate Income Weatherization	Additional	3,728	8,437	31%	3,728	8,437	31%
Home Energy Reports	Behavioral	Additional	N/A	N/A	N/A	N/A	N/A	
C&I Direct Install	Direct Install	Core	0	0	N/A	0	0	N/A
Energy Solutions for Business	Prescriptive/Custom	Core	0	141,914	0%	0	141,914	0%
	Energy Management	Additional	0	0	N/A	0	0	N/A
	Engineered Solutions	Additional	0	0	N/A	0	0	N/A
	Multi-Family Home Performance with Energy Star	Core	0	0	N/A	0	0	N/A
Multifamily	Multi-Family Direct Install	Core	0	685	0%	0	685	0%
	Multi-Family Prescriptive / Custom	Core	0	0	N/A	0	0	N/A
	Multi-Family Engineered Solutions	Core	0	0	N/A	0	0	N/A
	Total Core Lifetime Energy Savings		41,894	582,731	7%	41,894	582,585	7%
Total Additional Lifetime Energy Savings			3,745	9,269	29%	3,745	9,269	29%
Total Lifetime Energy Savings			45,638	591,999	7%	45,638	591,854	7%

¹ Across all programs, subprograms, or offerings, participation/expenditures/savings are classified as either in an Environmental Justice Overburdened Community census block or not based on the program participant's address. Overburdened Community census blocks were developed and defined by the NJ Department of Environmental Protection (www.nj.gov/dep/ej/communities.html).

² The Ratio column shows the ratio of the overburdened metric over the non-overburdened metric. Comparing the territory-level benchmark ratios versus the program ratios shows how equitable the distribution of the program is between the overburdened and non-overburdened populations. If the program ratio is greater than the benchmark ratio, then the overburdened population is better represented in the program.

³ Estimation of accounts with overburdened designation determined to be active immediately preceding the current Plan Year.

⁴ Estimation of usage with overburdened designation for the 12-month period immediately preceding the current Plan Year.

If you have any questions, please feel free to contact me directly.

Respectfully,

A handwritten signature in black ink, appearing to read "Deborah M. Franco". The signature is fluid and cursive, with the first name being the most prominent.

Deborah M. Franco

DMF/caj

cc: Brian Lipman
Maura Caroselli
Stacy Richardson
Phillip Chao
Maureen Minkel
Peter Druckenmiller
Michael Savacool
Frank Vetri

Appendix A – Participant Definitions

NJ Program		Participants (as lead utility)
Efficient Products	HVAC	Sum of HVAC units (multiple units per customer, counts as multiple participants)
	Lighting - Upstream	Quantity of packages sold (based on SKU) - net of returns (negative in current period)
	Rebated Products	Quantity of units rebated (based on SKU)
	Mid-Stream Products	Quantity of units sold (based on SKU) - net of returns (negative in current period)
	Appliance Recycling	Count of visits to premise not units
	Online Marketplace	Quantity of units sold (based on SKU) - net of returns (negative in current period)
	EE Kits - Giveaway	Per kit delivered
	Consumer Electronics	For rebated programs, count of rebate applications For Midstream, every measure is considered a participant - net of returns (negative in current period)
Existing Homes	Home Performance with Energy Star	Count of completed HPwES projects
	Quick Home Energy Checkup	Count of completed visits
	Moderate Income Weatherization	Same as HPwES - (distinction would be paying for audit in this program)
Home Energy Education & Management	Behavioral	Count of treatment customers at end of reporting period
C&I Direct Install	Direct Install	Count based on number of applications/projects completed, not account number
Energy Solutions for Business	Prescriptive/Custom	Count based on number of applications/projects completed, not account number
	Energy Management	Count based on number of applications/projects completed, not account number
	Engineered Solutions	Count based on number of applications/projects completed, not account number
Multifamily	HPwES	Count of completed HPwES projects
	Direct Install	Count based on number of projects completed
	Prescriptive/Custom	Count based on number of applications/projects completed, not account number
	Engineered Solutions	Count based on number of applications/projects completed, not account number

Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix B

For Period Ending PY23Q1

		Participation				Actual Expenditures			
		A	B	C	D=C/B	E	F	G	H=G/F
		Quarter	Annual Forecasted Participation Number	YTD Reported Participation Number	YTD % of Annual Participants	Quarter (\$000)	Annual Forecasted Program Costs (\$000) ²	YTD Reported Program Costs (\$000)	YTD % of Annual Budget
Residential Programs	Sub Program or Category¹								
Efficient Products*	HVAC	219		219		\$576		\$576	
	Appliance Rebates	420		420		\$103		\$103	
	Marketplace Efficient Products	5,832		5,832		\$610		\$610	
	EE Giveaway Kits	288		288		\$8		\$8	
	Subtotal Efficient Products	6,759	21,627	6,759	31%	\$1,297	\$8,347	\$1,297	16%
Existing Homes	Home Performance with Energy Star*	11	150	11	7%	\$196	\$2,652	\$196	7%
	Quick Home Energy Check-Up	49	1,200	49	4%	\$58	\$869	\$58	7%
	Moderate Income Weatherization	28	250	28	11%	\$277	\$2,805	\$277	10%
Behavioral	Behavioral	170,189	155,000	170,189	110%	\$244	\$1,080	\$244	23%
Total Residential		177,036	178,227	177,036	99%	\$2,071	\$15,753	\$2,071	13%
Business Programs	Sub-Program								
C&I Direct Install	Direct Install*	0	25	0	0%	\$155	\$2,117	\$155	7%
Energy Solutions for Business	Prescriptive/Custom* ³	2	1,372	2	0%	\$237	\$1,674	\$237	14%
	Energy Management	0	1	0	0	\$9	\$122	\$9	7%
	Engineered Solutions	0	0	0	N/A	\$14	\$0	\$14	N/A
Total Business		2	1,398	2	0%	\$415	\$3,913	\$415	11%
Multi-Family*	HPwES	0		0		\$25		\$25	
	Direct Install	63		63		\$22		\$22	
	Prescriptive/Custom*	0		0		\$2		\$2	
	Engineered Solutions	0		0		\$56		\$56	
	Subtotal MultiFamily	63	913	63	7%	\$104	\$1,903	\$104	5%
Other Programs									
Home Optimization & Peak Demand Reduction									
Total Other									
Supportive Costs Outside Portfolio									
Portfolio Total		177,101	180,538	177,101	98%	\$2,589	\$21,569	\$2,589	12%

Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix B

For Period Ending PY23Q1

		Ex Ante Energy Savings							
		I	J	K	L=K/J	M	N	O	P
		Quarter Annual Retail Energy Savings (DTh)	Annual Forecasted Retail Energy Savings (DTh)	YTD Reported Retail Energy Savings (DTh)	YTD % of Annual Energy Savings	YTD Reported Wholesale Energy Savings (DTh)	YTD Peak Demand Savings (DT) ³	Quarter Lifetime Retail Savings (DT) ⁴	YTD Lifetime Retail Savings (DT) ⁴
Residential Programs	Sub Program or Category¹								
Efficient Products*	HVAC	2,657		2,657		2,695		49,738	49,738
	Appliance Rebates	294		294		298		3,382	3,382
	Marketplace Efficient Products	37,223		37,223		37,763		408,932	408,932
	EE Giveaway Kits	1,167		1,167		1,184		11,292	11,292
	Subtotal Efficient Products	41,340	84,853	41,340	49%	41,940	N/A	473,344	473,344
Existing Homes	Home Performance with Energy Star*	404	4,949	404	8%	409		8,682	8,682
	Quick Home Energy Check-Up	84	3,392	84	2%	85		848	848
	Moderate Income Weatherization	526	4,110	526	13%	534		12,166	12,166
Behavioral	Behavioral	6,814	58,317	6,814	12%	6,912		14,309	14,309
Total Residential		49,167	155,620	49,167	32%	49,880	N/A	509,348	509,348
Business Programs	Sub-Program								
C&I Direct Install	Direct Install*	0	3,452	0	0%	0		0	0
Energy Solutions for Business	Prescriptive/Custom* ²	7,096	17,264	7,096	41%	7,199		141,914	141,914
	Energy Management	0	242	0	0%	0		0	0
	Engineered Solutions	0	0	0	N/A	0		0	0
Total Business		7,096	20,958	7,096	34%	7,199	N/A	141,914	141,914
Multi-Family*	HPwES	0		0		0		0	0
	Direct Install	69		69		70		685	685
	Prescriptive/Custom*	0		0		0		0	0
	Engineered Solutions	0		0		0		0	0
	Subtotal MultiFamily	69	3,848	69	2%	70	N/A	685	685
Other Programs									
Home Optimization & Peak Demand Reduction									
Total Other									
Supportive Costs Outside Portfolio									
Portfolio Total		56,331	180,426	56,331	31%	57,149	N/A	651,946	651,946

Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix C
For Period Ending PY23Q1

		Participation		Incentive Expenditures (Customer Rebates and Low/no-cost financing)		Ex Ante Energy Savings	
		A	B	C	D	E	F
		Reported Participation Number YTD		Reported Incentive Costs YTD (\$000)		Reported Retail Energy Savings YTD (DTh)	
Residential Programs	Sub Program	LMI	Non-LMI or Unverified	LMI	Non-LMI or Unverified	LMI	Non-LMI or Unverified
Efficient Products	HVAC	18	201	\$39	\$355	138	2,519
	Appliance Rebates	0	420	\$0	\$55	0	294
	Marketplace Efficient Products	0	5,832	\$0	\$558	0	37,223
	Efficient Products Kits	0	288	\$0	\$8	0	1,167
	Subtotal Efficient Products	18	6,741	\$39	\$975	138	41,203
Existing Homes	Home Performance with Energy Star ¹	0	11	\$0	\$105	0	404
	Quick Home Energy Check-Up	0	49	\$0	\$13	0	84
	Moderate Income Weatherization	28	0	\$167	\$0	526	0
Behavioral	Behavioral	0	170,189	\$0	\$216	0	6,814
Total Residential		46	176,990	\$206	\$1,309	664	48,503
Multi-Family	HPwES	0	0	\$0	\$0	0	0
	Direct Installation/MF QHEC	0	63	\$0	\$8	0	69
Total Multifamily		0	63	\$0	\$8	0	69
Home Optimization & Peak Demand Reduction							
Total Other		0	0	\$0	\$0	0	0
Portfolio Total		46	177,053	\$206	\$1,317	664	48,572
Supportive Costs Outside Portfolio							

¹ Income-qualified customers are directed to participate through the Comfort Partners or Moderate Income Weatherization programs.

Energy Efficiency and PDR Savings Summary

Elizabethtown Gas Quarterly Report - Appendix D
 For Period Ending PY23Q1

		Participation		Incentive Expenditures (Customer Rebates and Low/no-cost financing)		Ex Ante Energy Savings	
		A	B	C	D	E	F
		Reported Participation Number YTD		Reported Incentive Costs YTD (\$000)		Reported Retail Energy Savings YTD (DTh)	
Business Programs	Sub-Program	Small Commercial	Large Commercial	Small Commercial	Large Commercial	Small Commercial	Large Commercial
C&I Direct Install	Direct Install	0	N/A	\$0	N/A	0	N/A
Energy Solutions for Business	Prescriptive/Custom	1	1	\$1	\$96	11	7,085
	Energy Management	0	0	\$0	\$0	0	0
	Engineered Solutions	0	0	\$0	\$0	0	0
Total Business		1	1	\$1	\$96	11	7,085
Multi-Family	Prescriptive/Custom	0	0	\$0	\$0	0	0
	Engineered Solutions	0	0	\$0	\$0	0	0
Other Programs		0	0	\$0	\$0	0	0
Home Optimization & Peak Demand Reduction							
Total Other		0	0	\$0	\$0	0	0
Portfolio Total		1	1	\$1	\$96	11	7,085
Supportive Costs Outside Portfolio							

**Appendix E Annual Report Baseline Calculation
For Period Ending PY23Q1**

Energy Efficiency Compliance Baselines and Benchmarks (therms)												
Gas Utility	Plan Year	Sales Period	Sales (therms)	Adjustments	Adjusted Retail Sales	Compliance Baseline	Overall Annual Energy Reduction Target (%)	Overall Annual Energy Reduction Target (therms)	State-Administered Annual Energy Reduction Target (%)	State-Administered Annual Energy Reduction Target (therms)	Utility-Administered Annual Energy Reduction Target (%)	Utility-Administered Annual Energy Reduction Target (therms)
			(A)	(B)	(C) = (A)-(B)	(D) = Average (C)	(E)	(F) = (E) * (D)	(G)	(H) = (G) * (D)	(I)	(J) = (I) * (D)
Elizabethtown Gas	2019	7/1/18 - 6/30/19	514,447,498	40,069	514,407,429							
	2020	7/1/19 - 6/30/20	485,443,069	75,903	485,367,166							
	2021	7/1/20 - 6/30/21	501,043,439	-2,442	501,045,881							
	2022	7/1/21 - 6/30/22	503,022,491	880	503,021,611	496,478,219	0.50%	2,482,391	0.16%	794,365	0.34%	1,688,026

Notes:

(A) Includes sales as reported on FERC Form-2, as adjusted for the given sales period (planning year)

(B) Includes adjustments to remove Electric Generation and Cogeneration. Negative values in year 2021 reflect billing adjustments.